TOWN OF WOODSTOCK, VIRGINIA COMPREHENSIVE ANNUAL FINANCIAL REPORT



FOR THE YEAR ENDED JUNE 30, 2017

TOWN OF WOODSTOCK, VIRGINIA

FOR THE YEAR ENDED JUNE 30, 2017

Prepared by:

John B O'Neill, Director of Finance

TOWN OF WOODSTOCK, VIRGINIA COMPREHENSIVE ANNUAL FINANCIAL REPORT FOR THE YEAR ENDED JUNE 30, 2017

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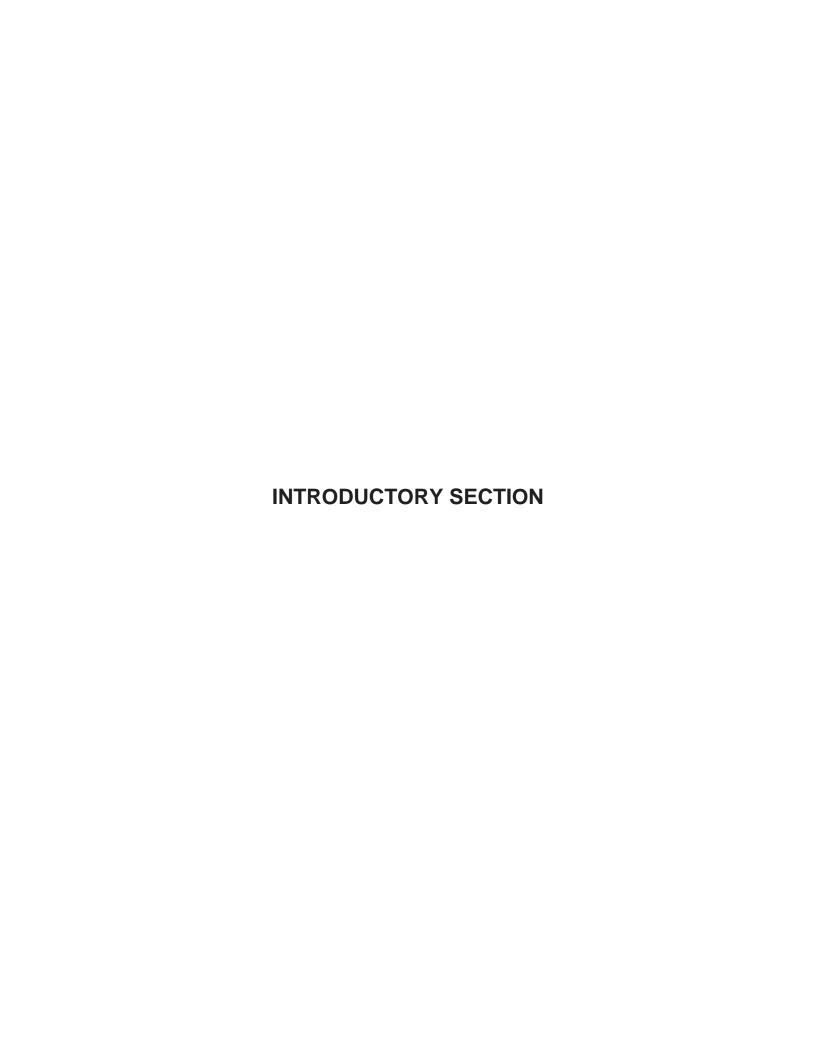
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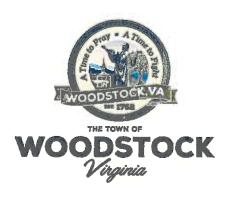
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November 13, 2017

To the Honorable Mayor, Members of the Town Council, and Citizens of the Town of Woodstock:

We are pleased to present the Comprehensive Annual Financial Report (CAFR) for the Town of Woodstock, Virginia (Town) for the fiscal year ended June 30, 2017. Responsibility for both the accuracy of the data and the completeness and fairness of the presentation, including all disclosures, rests with the management of the Town. To the best of our knowledge and belief, the enclosed data is accurate in all material respects and is reported in a manner designed to present fairly the financial position and results of operations of the various funds and account groups of the Town. All disclosures necessary to enable the reader to gain an understanding of the Town's financial activities have been included.

We have prepared this report in accordance with the following standards:

- Accounting principles generally accepted in the United States of America (GAAP), which are uniform minimum standards and guidelines for financial accounting and reporting;
- Governmental accounting and financial reporting statements, interpretations, and technical bulletins issued by the Governmental Accounting Standards Board (GASB); and
- Uniform financial reporting standards for counties, cities, and towns issued by the Commonwealth of Virginia's Auditor of Public Accounts (APA).

Accounting principles generally accepted in the United States of America require that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement MD&A and should be read in conjunction with it. The Town's MD&A can be found immediately following the report of the independent auditors.

Profile of the Town

The Town is nestled along the North Fork of the Shenandoah River between the Massanutten and Alleghany mountain ranges. The Town is located within the County of Shenandoah and is approximately 90 miles outside the nation's capital of Washington, D.C. The Town covers approximately 3.8 square miles with elevations ranging from 800 feet to 950 feet above sea level.

The Town was established by charter in March of 1761 as part of what was then Frederick County. The Town was originally formed by a land grant from Lord Fairfax and founded as Muellerstadt (Miller Town) in 1752 after its founder, Jacob Miller. The Town's charter was

sponsored by George Washington in Virginia's House of Burgesses. The Town has been the county seat of Shenandoah County since the County's formation in 1772.

The Town is the home of the Revolutionary War icon, Reverend John Peter Gabriel Muhlenberg, who delivered his famous sermon at his church located in the heart of the Town. At the conclusion of his sermon, he flung aside his clerical robe to reveal a soldier's uniform and proclaimed that "there is a time to preach and a time to fight and now is the time to fight." With that declaration, he then called for volunteers to join the 8th Virginia Regiment under his command.

Today, the Town continues to serve as the center of government and commerce for the County of Shenandoah. One of the County's courthouses, which was designed by Thomas Jefferson and built in 1795, is located in Main Street of Woodstock and is the oldest courthouse still in use west of the Blue Ridge Mountains.

Overview of the Town Government

Policy-making and legislative authority are vested in the Town Council, consisting of a mayor and six council members, all elected on a non-partisan, at-large basis. The Council appoints the town manager, town attorney, town clerk, treasurer, and chief of police. The town manager in turn appoints the heads of the Town's various departments. Council members serve four-year terms on a staggered election cycle with three members on one and four members on the other.

The Town Council in its legislative role adopts all ordinances and resolutions and establishes the general policies of the Town. The Council also sets the tax rate and adopts the budget.

The Town provides a full range of services to its constituents including police protection; maintenance of streets and bridges; refuse collection; water and sewer services; community development; and parks, recreational and cultural activities.

Financial Information

The management of the Town is responsible for establishing and maintaining internal controls designed to ensure that the assets of the Town are protected from loss, theft, or misuse. In developing and evaluating the Town's accounting system, consideration is given to the adequacy of internal accounting controls. Internal controls are designed to provide reasonable, but not absolute, assurance regarding (1) the safeguarding of assets against loss from unauthorized use or disposition; and (2) the reliability of financial records from preparing financial statements and maintaining accountability for assets. The concept of reasonable assurance recognizes that (1) the cost of control should not exceed the benefits likely to be derived; and (2) the evaluation of costs and benefits requires estimates and judgments by management.

Budgetary Compliance and Control

The Town's budget is prepared on the basis of funds, which are fiscal and accounting entities with self-balancing sets of accounts recording cash and other financial resources, together with all related liabilities and residual equities or balances, and changes therein. The funds are segregated for the purpose of carrying on specific activities in accordance with special regulations, restrictions, and limitations.

The types of funds used by the Town include governmental funds (e.g., General Fund) and proprietary funds (e.g., Public Utilities Fund). All funds are subject to appropriation by the Town Council. The Town maintains budgetary controls, which are designed to monitor compliance with expenditure limitations set forth in annual budget appropriations approved by the Town Council. The legal level of budgetary control (i.e., the level at which expenditures may not legally exceed appropriations) is at the function level within an individual fund. The Director of Finance, with the approval of the Town Manager and department head(s), is authorized to transfer budgeted amounts between departments within the same fund; however, any revisions that alter the total expenditures of any fund must be approved by the Town Council.

As demonstrated by the statements and schedules included in the financial section of this report, the Town continues to meets its responsibility for sound financial management.

Economic Conditions and Outlook

While the Town concluded fiscal year 2017 in stable financial condition, it continues to be faced with concerns about future economic growth. Town management has continued its efforts to closely monitor its revenue collections and reduce spending as necessary. Cost reduction measures employed over the last several fiscal years have allowed the Town to once again conclude the fiscal year under budget without jeopardizing the quality level of services provided to Town citizenry.

Unemployment for Shenandoah County, the County in which the Town lies, has remained unchanged from 3.6 percent for the fiscal year ended June 30, 2016 to 3.6 percent for the fiscal year ended June 30, 2017. Given current economic forecasts, we anticipate sustained level or downward trends in unemployment rates in the current and next fiscal year. Nonetheless, the Town anticipates future budgetary challenges, particularly related to federal and state funding to local governments. The Town continues to develop strategies to cope with potential state budget reductions intended to shift more costs to local governments (e.g., unfunded mandates). These fiscal concerns have been prudently reflected through the Town's budgetary conservatism for the fiscal 2018 budget year. Operating department costs have been restructured to achieve efficiencies and cost savings without significantly impacting the quality level of services that the Town provides to its citizens.

However, in spite of the budgetary challenges that the Town faces, the economic outlook for the Town is reasonably strong as signs of positive economic vitality continue to emerge. Several of the Town's larger local consumption taxes including sales, meals, and transient occupancy taxes have experienced increases as the local economy expands. In addition, the Town has continued to build its General Fund balance as an additional hedge against future economic downturns. The unassigned fund balance now represents 42 percent of the budgeted general fund expenditures for FY 2018. Sustaining this prudent level of unassigned fund balance will allow the Town to maintain its comparably low property tax rates without reducing the high quality of programs and services it offers its citizens.

Major Initiatives

Through these relatively slow and uncertain economic times, the Town has continued to improve its capacity to provide quality services to its citizens through various initiatives that help enhance community engagement, awareness, and overall beautification. The following paragraphs highlight some of the major initiatives that the Town initiated during fiscal year 2017.

- Investing in our Human Capital During Fiscal Year 2017, the Town continued some minor enhancements related its personnel complement. This included a small 2% increase in salaries during the year to offset changes in the cost of living. In addition, we were able to further restructure the salary system to accommodate the recommendations made in a recent pay study and analysis.
- Improving our Self-Reliance In the preceding year, the Town also continued to
 improve its self-reliance by providing additional opportunities for existing staff to
 complete many of the services that had once been outsourced to other organizations.
 This has further reduced our reliance on outside contractors and other agencies for basic
 municipal functions. Some examples include the addition of instructor certifications for
 police officers and providing opportunities for staff to expand on their technical skills
 in the construction trades (electricity, plumbing, etc.)
- Paying for the Cost of Water and Sewer In addition, the Town continued its recent efforts to insure the sustainability of its water and sewer operations as an enterprise fund. In order to accomplish this, it was necessary to implement a small increase in the consumption rates in spite of political and popular objection.
- Renewed Investment in our Infrastructure In Fiscal Year 2017, the Town completed the preparatory work for a major project budgeted for next fiscal year. The design, engineering, and community involvement for the downtown parking lot are now ready for the project to begin when we close on the financing this fall.

The Town's efforts will continue into Fiscal Year 2018 to form a stronger organization through a series of efforts, including the following:

Continued Investment in Human Resources - A Competitive Municipal Employer

The FY 2018 Budget includes a 2 percent pay increase in July 2017 for all General Fund employees. This increase is based on the Consumer Price Index for cost of living pay increases, which rose by 2.1 percent. In addition, we saw a 3.7 percent reduction in health insurance premiums, which constitutes over 11 percent decrease in health insurance for FY 2017 and FY 2018.

Last year, a focus group of staff convened to study performance metrics as well as degree, licensure, and certification pay. Our previous Personnel Handbook provided a stipend for higher education, as well as water and wastewater operator licensure. We recognize that there are degrees, licensure, and certifications for every department and position therein and that employees showing significant initiative shall be rewarded with commensurate pay. Therefore, the salary modifications for degrees, licensure, and certifications have been made within this budget at a one-time cost of \$42,613. The future cost to the fund will be based on the budget justification within individual department requests and will be accounted for within the employee salary sections. This budgetary action supports our commitment and goal to be the most competitive employer in our region, and allows us to rise to challenge of potentially losing employees as the unemployment trajectory continues to decline since the recession period.

There were no additional changes to the personnel complement, other than the decrease in the Town Attorney position (one position), where funds have been reallocated toward contractual services for our attorney.

Employees classified within the Public Utilities Fund are provided the same 2 percent increase in pay as exhibited for employees in the General Fund. In addition, we have implemented the Degrees, Licensure, & Certification Schedule for employees in the Public Utilities Fund, which constitutes a one-time fund impact of \$9,783. The amount is much less for the Public Utilities Fund due to the fact that operators have been immediately compensated for licensure upon successful completion of their licensure exams in the past.

We will continue to be challenged by the knowledge gap experienced within workforces across the Nation, as we will see experienced, licensed operators in the public utilities field begin to retire. In the upcoming fiscal years we will expect several new operators to progress through their operator licensure in order to attain a Class I Operator's License. In addition, we are partnering with the Massanutten Regional Governor's School to host students for a mentorship in the water and wastewater fields. We are attempting to strike interest in the professionalized career field of water and wastewater. In conclusion, there were no changes to the personnel complement in this fiscal year.

Investment in Modernization & Professionalism — Setting the Standard for Local Government Performance Exceeding the standards as a small locality include our continued commitment to the accreditation of our police and public works departments as well as some tools toward modernization in our workplace as a whole. Both departments are over 40% complete with proofs of compliance for the accreditation standards. Accreditation is not simply an item to check off of our Strategic Plan objectives list; it represents a sustained commitment to best management practices by our organization. The FY 2018 Budget includes software/web-based subscription needs for the Police Department (Power DMS Accreditation Software, Leads Online Pawn Shop Tracking, and the subscription to the International Association of Chiefs of Police Online Library) as well as budgetary enhancements for Public Works accreditation.

In addition, the Town's email system is being converted to Microsoft Exchange, which will allow us to ensure FOIA archiving retention criteria, provide reliable service, allow access on mobile devices, allow shared calendars, and away messages for improved customer service.

Commitment to Economic Development through Enhancement of our Physical Environment – A Great Place to do Business and A Beautiful Place to Live & Work

The Planning & Community Development budget, primarily exhibited in the Enhancement Program, has been our most significant investment in the General Fund operating budget. At the end of FY 2017, we completed a comprehensive branding initiative with tremendous involvement from the public to create cohesive, consistent imagery on all of the Town's program documents, correspondence, wayfinding signage, parking signage, and future economic development materials.

The branding materials will be provided to businesses to utilize, will be implemented with the redesign of the Town's website, and will be prioritized in the Town's physical environment. We will work with an architect to complete the design for our wayfinding and parking signage utilizing the branding, and will order and purchase the signage during this fiscal year. In addition, we will be able to add Woodstock under "attractions" in the Virginia Logos interstate sign program. Woodstock has been selected for a pilot program through VDOT to complete a public art project to wrap five metal traffic control boxes along Route 11 with a vinyl wrap. The wrap will highlight the work of local artists — a project that will be implemented in Fiscal Year 2018.

While these enhancement projects do not meet the criteria for inclusion in our capital improvement program, they primarily contribute to the 27 percent increase in the Planning & Community Development budget, and further supplement our opportunities for economic development, especially in the downtown area. We continue to utilize design expertise of our community volunteer members and the talented skill of our staff to fabricate many of the enhancement items within our regular operating fund.

The Town's staff invested significant time and resources into the development of a seven year Capital Improvement Plan to supplement its strategic plan. This plan provides a comprehensive structure to finance needed capital improvements both with leveraged debt financing and "payas-you-go" funding options. During Fiscal Year 2017 the following capital investments were initiated or completed:

Project	Approximate Cost
Water Treatment Plant Improvements	\$ 3,125,000
Replacement of Accounting Software	\$ 25,000
Woodstock Dog Park Development	\$ 30,000
Replacement of Police Department Vehicle	\$ 35,000
Replacement of Public Works Truck	\$ 35,000
Construct Downtown Parking - Phase I	\$ 455,000
Program Total	\$3,705,000

Additionally, the Town intends to continue implementation of that CIP in the coming year with the following investments:

Project	Budget Estimate
Bike & Pedestrian Trail Plan	\$ 40,000
Police Vehicle Replacement (2)	\$ 70,000
Public Works Truck Replacement (1)	\$ 70,000
Parks Department Mower Replacement	\$ 14,769
Large Wading Pool Cover	\$ 19,000
Stormwater Detention Pond	\$ 150,000
Downtown Parking Lot	\$ 801,115
Downtown Parking Lot Public Art	\$ 8,000
Property Acquisition	\$ 55,000
Water Well Development/Exploration	\$ 50,000
Water Treatment Plant Tractor Replacement	\$ 12,000
Wastewater Treatment Plant Forklift (Used)	\$ 18,621
Water Storage Tank Mixers	\$ 67, 784
Program Total	<i>\$1,376,289</i>

Please note that due to some delays not in the Town's control, the downtown parking lot project was initiated in Fiscal Year 2017 and reprogrammed to Fiscal Year 2018.

Other Information

Independent Audit

The Commonwealth of Virginia requires an annual audit by independent certified public accountants. Robinson, Farmer, Cox Associates performed the audit for fiscal year ending June 30, 2017. In addition to meeting the requirements set forth in state statutes, the audit was also designed to meet the requirements of the federal Single Audit Act of 1984 and the related requirements of the Uniform Guidance. The auditors' reports are included in the financial section and compliance section of this report.

Awards

The Government Finance Officers Association (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Town for its comprehensive annual financial report (CAFR) for the fiscal year ended June 30, 2016. This was the ninth consecutive year that the Town has received this prestigious award. In order to be awarded a Certificate of Achievement, the government must publish an easily readable and efficiently organized CAFR. The report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current CAFR continues to meet the Certificate of Achievement Program's requirements and thus we are submitting our CAFR for the current year to the GFOA to determine its eligibility for another certificate.

<u>Acknowledgements</u>

The preparation of the comprehensive annual financial report on a timely basis was made possible by the dedicated services of the Finance Department staff along with the efforts of the administration and other Town departments.

In closing, without the leadership, support, and responsible and progressive financial management of the Mayor and Town Council, preparation of this report would not have been possible.

Respectfully submitted,

Angela Clem

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Town Manager

John B. O'Neill Director of Finance

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Government Finance Officers Association

Certificate of Achievement for Excellence in Financial Reporting

Presented to

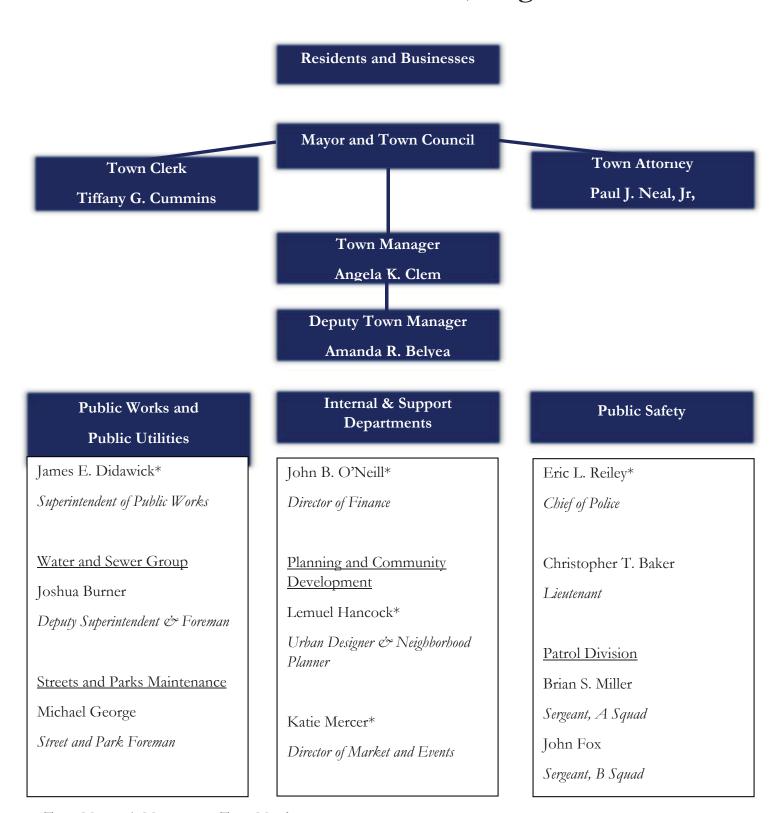
Town of Woodstock Virginia

For its Comprehensive Annual Financial Report for the Fiscal Year Ended

June 30, 2016

Executive Director/CEO

Town of Woodstock, Virginia



^{*}Town Manager's Management Team Member

Town of Woodstock, Virginia

Principal Town Officials

TOWN COUNCIL

Jeremy McCleary, Mayor

Jacqueline Lambert, Vice-Mayor

A. Paje Cross

Alicia Gutshall

Frank Haun

Steve Heishman

Michael Funkhouser

TOWN MANAGER

Angela K. Clem

DEPUTY TOWN MANAGER

Amanda R. Belyea

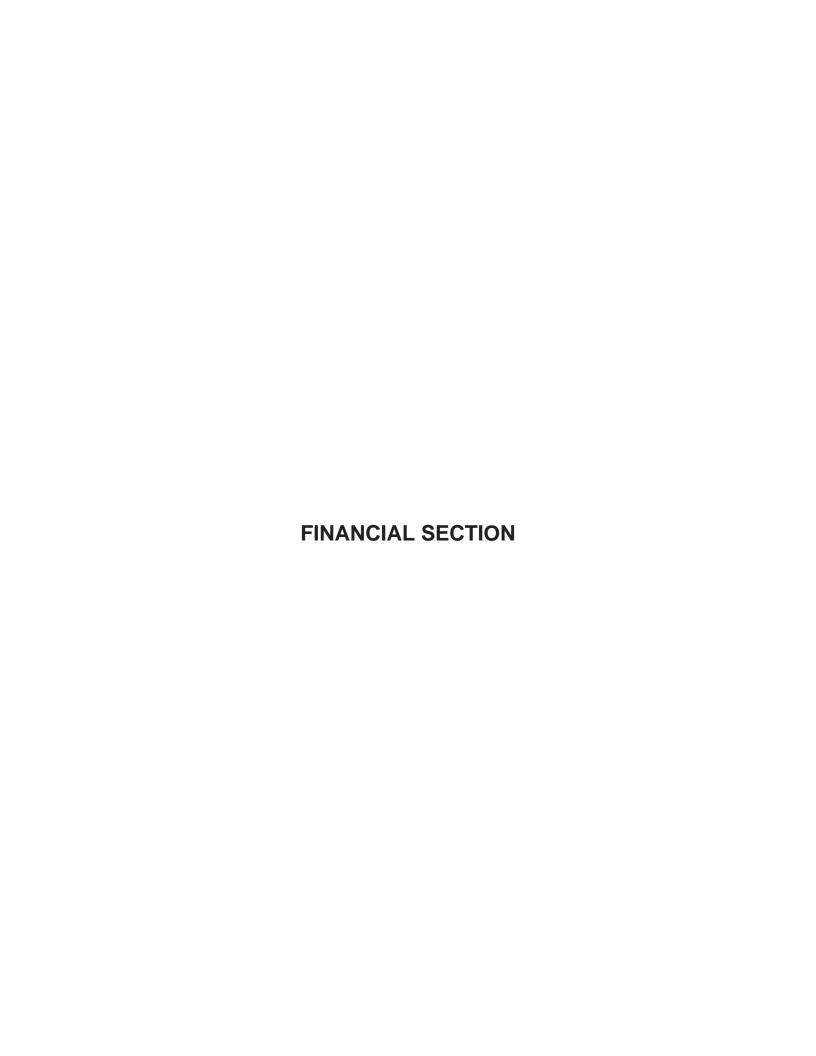
TOWN ATTORNEY

Paul J. Neal, Jr.

OFFICIALS

Director of Finance
Treasurer
Chief of Police
Superintendent of Public Works
Urban Designer | Neighborhood Planner
Enhancement Coordinator

John B. O'Neill De Ebersole Eric L. Reiley James E. Didawick Lemuel R. Hancock Katie Mercer



ROBINSON, FARMER, COX ASSOCIATES

CERTIFIED PUBLIC ACCOUNTANTS

A PROFESSIONAL LIMITED LIABILITY COMPANY

INDEPENDENT AUDITORS' REPORT

THE HONORABLE MEMBERS OF THE TOWN COUNCIL TOWN OF WOODSTOCK, VIRGINIA

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities and each major fund of the Town of Woodstock, Virginia, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the Town's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the *Specifications for Audits of Counties, Cities, and Towns,* issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, and each major fund of the Town of Woodstock, Virginia, as of June 30, 2017, and the respective changes in financial position, and where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, budgetary comparison information, and schedules related to pension funding and OPEB funding, on pages 14-24, 77, and 78-81, respectively, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance. The budgetary comparison information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town of Woodstock, Virginia's basic financial statements. The introductory section, other supplementary information, and statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The other supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the other supplementary information is fairly stated in all material respects in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 13, 2017, on our consideration of the Town of Woodstock, Virginia's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Town of Woodstock, Virginia's internal control over financial reporting and compliance.

Staunton, Virginia November 13, 2017

Robinson, Farmer, Cax Associates

Management's Discussion and Analysis

The Management's Discussion and Analysis (MD&A) is a narrative overview and analysis of the financial activities of the Town of Woodstock, Virginia (the Town) for the fiscal year ended June 30, 2017. The MD&A also includes a comparative analysis for the prior fiscal year ended June 30, 2016.

Financial Highlights

Government-wide Financial Statements

The assets and deferred outflows of resources of the Town exceeded its liabilities and deferred inflows of resources at June 30, 2017 by \$31,306,601, which equals the total net position of the Town. Of this amount, \$2,374,357 is unrestricted and may be used to meet the Town's future obligations to citizens and creditors. Of the \$2,374,357 unrestricted net position, \$1,054,306 is related to governmental activities. The \$1,320,051 remaining balance of unrestricted net position is related to business-type activities, which includes the Town's enterprise fund, the Public Utilities Fund.

For fiscal year 2017, taxes and other revenues of the Town's governmental activities amounted to \$5,539,494. Expenses amounted to \$5,178,049.

For fiscal year 2017, revenues of the Town's business-type activities were \$4,221,685. Expenses amounted to \$3,610,056.

The Town's total long-term debt decreased by \$769,159, from \$19,488,716 as of June 30, 2016 to \$18,719,557 as of June 30, 2017. During fiscal year 2017, the Town issued one General Obligation Bond in the aggregate amount of \$3,126,800, but only \$258,200 was drawn down in fiscal year 2017 with the balance to be processed in fiscal year 2018.

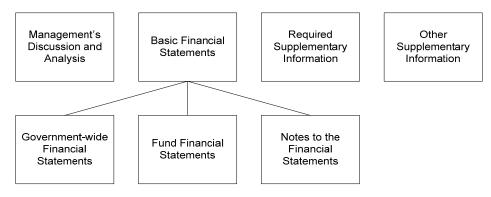
Fund Financial Statements

The total fund balances of the General Fund increased \$521,511 from \$3,130,746 at June 30, 2016 to \$3,652,257 at June 30, 2017. The General Fund had non-spendable fund balance of \$8,000, committed fund balance of \$227,000, assigned fund balance of \$520,444 and unassigned fund balance of \$2,896,813. Unassigned fund balance for the General Fund represented 58 percent of total General Fund expenditures at June 30, 2017.

Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the Town's basic financial statements. These statements are comprised of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. In addition to the basic financial statements, this report contains required supplementary information and other supplementary information.

Components of the Financial Report



Local government accounting and financial reporting originally focused on funds that were designed to enhance and demonstrate fiscal accountability. Now to be accompanied by government-wide financial statements, the objective of operational accountability will also be met. These objectives will provide financial statement users with both justifications from the government that public monies have been used to comply with public decisions and as to whether operating objectives have been met efficiently and effectively and can continue to be met in the future.

Government-wide Financial Statements

The government-wide financial statements provide financial statement users with a general overview of the Town's finances. The statements provide both long-term and short-term information about the Town's financial status. Two financial statements are used to present this information: 1) the statement of net position, and 2) the statement of activities. These statements are reported using the economic resources measurement focus and the accrual basis of accounting, which is similar to the accounting used by private-sector companies.

The statement of net position presents all of the Town's assets, liabilities, and deferred inflows/outflows of resources, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Town is improving or deteriorating. Other non-financial factors also need to be considered to determine the overall financial position of the Town.

The statement of activities presents information showing how the Town's net position changed during the fiscal year. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both government-wide financial statements separate governmental activities and business-type activities of the Town. Governmental activities are principally supported by taxes and intergovernmental revenues. They include general government administration; public safety; public works; and community development. Business-type activities recover all or a significant portion of their costs through user fees and charges. The business-type activities of the Town include the public utilities fund.

The government-wide financial statements can be found on pages 25-26 of this report.

Fund Financial Statements

The fund statements present only the Town's major, or significant, funds. A fund is a group of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements. The Town's funds can be divided into two categories: governmental funds and proprietary funds.

Governmental Funds

Governmental funds are used to account for essentially the same functions, or services, reported as governmental activities in the government-wide financial statements. Whereas the government-wide financial statements are prepared on the accrual basis of accounting, the governmental fund financial statements are prepared on the modified accrual basis of accounting. The focus of modified accrual reporting is on near-term inflows and outflows of financial resources and the balance of financial resources variable at the end of the fiscal year. Since the governmental funds focus is narrower than that of the government-wide financial statements, a reconciliation between the two methods is provided on the exhibits following the governmental fund balance sheet and the governmental fund statement of revenues, expenditures and changes in fund balance.

The Town maintains one governmental fund. Information is presented in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures and changes in fund balances for the General Fund.

The governmental fund financial statements can be found on pages 27-30 of this report.

The Town adopts an annual appropriated budget for its General Fund. A budgetary comparison schedule has been provided for the General Fund to demonstrate compliance with this budget on page 77 of this report.

Proprietary Funds

The Town only maintains one type of proprietary fund, which is an enterprise fund. Enterprise funds account for operations that are financed and operated in a manner similar to private business enterprises in which costs are recovered primarily through user charges. The fund financial statements report the same functions presented as business-type activities in the government-wide financial statements and provide both long- and short-term financial information. Additionally, the fund financial statements provide further information, such as cash flows, for the Town's enterprise fund. The Town uses the enterprise fund to account for its public utilities operations.

The basic proprietary fund financial statements can be found on pages 31-33 of this report.

Notes to the Financial Statements

The notes to the financial statements provide additional information that is needed to fully understand the data provided in the government-wide and fund financial statements.

The notes to the financial statements can be found on pages 34-76 of this report.

Other Information

In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information concerning the Town's progress in funding its obligation to provide pension and other post-employment benefits to its employees as well as the budgetary comparison schedule for the General Fund.

Required supplementary information can be found on pages 77-81 of this report.

Government-wide Financial Analysis

As previously noted, net position may serve over time as a useful indicator of a government's financial position. For the Town, assets and deferred outflows of resources exceeded liabilities and deferred inflows of resources by \$31,306,601 at June 30, 2017.

The Town's net position is divided into three categories: (1) net investment in capital assets; (2) restricted; and (3) unrestricted.

The table on the following page represents a summary of the net position of the Town at June 30, 2017 and 2016.

Summary Statement of Net Position

		Governmen	I Activities	Business-ty	/pe	Activities	Total			
		June 30, 2017		June 30, 2016	June 30, 2017		June 30, 2016	June 30, 2017		June 30, 2016
Current and other assets	\$	4,427,430	\$	3,947,397	\$ 2,962,069	\$	2,013,551	\$ 7,389,499	\$	5,960,948
Capital assets		12,197,017		12,439,081	35,309,097		36,160,192	47,506,114		48,599,273
Total assets	\$_	16,624,447	\$_	16,386,478	\$ 38,271,166	\$	38,173,743	\$ 54,895,613	\$	54,560,221
Deferred charge on refunding Pension Contributions subsequent to	\$	- 5	\$	-	\$ 145,687	\$	159,345	\$ 145,687	\$	159,345
measurement date		480,325		360,083	213,169		144,637	693,494		504,720
Total deferred outflows of resources	\$	480,325	\$_	360,083	\$ 358,856	\$	303,982	\$ 839,181	\$	664,065
Current and other liabilities	\$	68,722	\$	80,916	\$ 285,966	\$	187,590	\$ 354,688	\$	268,506
Long-term liabilities		4,043,645		3,923,389	19,323,477		19,883,094	23,367,122		23,806,483
Total liabilities	\$_	4,112,367	\$_	4,004,305	\$ 19,609,443	\$	20,070,684	\$ 23,721,810	\$	24,074,989
Deferred revenue-property taxes Items related to measurement of net	\$	553,382	\$	544,641	\$ -	\$	-	\$ 553,382	\$	544,641
pension liability		78,416		198,454	74,585		72,676	153,001		271,130
Total deferred inflows of resources	\$_	631,798	\$_	743,095	\$ 74,585	\$	72,676	\$ 706,383	\$	815,771
Net investment in capital assets	\$	11,306,301	\$	11,437,805	\$ 17,625,943	\$	17,835,299	\$ 28,932,244	\$	29,273,104
Unrestricted	_	1,054,306		561,357	1,320,051		499,066	 2,374,357		1,060,423
Total net position	\$	12,360,607	\$_	11,999,162	\$ 18,945,994	\$	18,334,365	\$ 31,306,601	\$	30,333,527

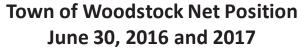
The Town's combined net position totaled \$31,306,601 at June 30, 2017. Approximately 92 percent of this represents the Town's investment in capital assets (e.g., land, buildings, and machinery and equipment) less any related debt used to acquire those assets that is still outstanding. The Town uses these capital assets to provide services to citizens; thus, these assets are not available for future spending. Although the Town's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate liabilities.

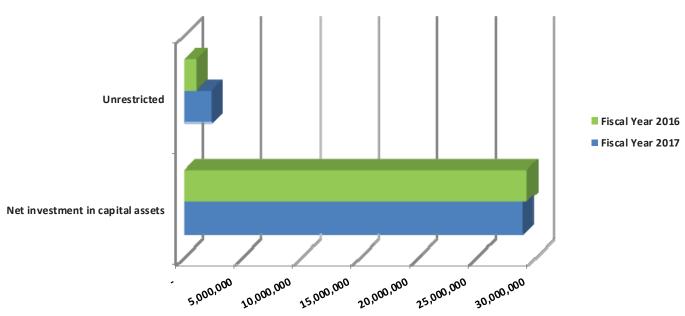
The remaining balance of \$2,374,357, representing 7.6 percent of total net position, is unrestricted and may be used to meet the Town's ongoing obligations to its citizens and creditors.

At the end of the current fiscal year, the Town is able to report positive balances in all categories of net position, both for the governmental and business-type activities. The same situation held true in the prior fiscal year.

During the current fiscal year, the Town's net position increased by \$973,074 or 3.2 percent. This increase primarily represents the degree to which increases in ongoing revenues have outstripped similar increases in ongoing expenses.

The chart on the next page illustrates the Town's net position as of June 30, 2016 and 2017.





The table on the following page represents a summary of the changes in net position at June 30, 2017 and 2016.

Summary of Changes in Net position

		Governmental Activities						s-type ties	Total			
	_	June 30,		June 30,		June 30,		June 30,	June 30,		June 30,	
	_	2017		2016		2017		2016	2017		2016	
Revenues	_										_	
Program revenues												
Charges for services	\$	311,828	\$	307,599	\$	4,203,321	\$	4,168,585 \$	4,515,149	\$	4,476,184	
Operating grants and												
contributions		157,232		125,783		-		-	157,232		125,783	
Capital grants and												
contributions		793,286		769,760		-		-	793,286		769,760	
General revenues												
Property taxes		1,205,600		1,100,172		-		-	1,205,600		1,100,172	
Other taxes and fees		2,879,809		2,797,385		-		-	2,879,809		2,797,385	
Grants and contributions no	ot											
restricted to specific												
programs		155,223		148,248		-		-	155,223		148,248	
Unrestricted investment												
earnings		21,881		10,997		18,364		7,494	40,245		18,491	
Other		14,635		4,375		-		-	14,635		4,375	
Total revenues	\$	5,539,494	\$	5,264,319	\$	4,221,685	\$	4,176,079 \$	9,761,179	\$	9,440,398	
Expenses												
General government												
administration	\$	855,522	\$	815,926	\$	-	\$	- \$	855,522	\$	815,926	
Public safety		1,777,730		1,737,572		-		-	1,777,730		1,737,572	
Public works		1,752,264		1,805,168		-		-	1,752,264		1,805,168	
Parks and recreation		345,730		368,217		-		-	345,730		368,217	
Community development		420,727		393,317		-		-	420,727		393,317	
Interest on long-term debt		26,076		24,942		-		-	26,076		24,942	
Public utilities		-		-		3,610,056		3,542,094	3,610,056		3,542,094	
Total expenses	\$	5,178,049	\$	5,145,142	\$	3,610,056	\$	3,542,094 \$	8,788,105	\$	8,687,236	
Change in net position	\$	361,445	\$	119,177	\$	611,629	\$	633,985 \$	973,074	\$	753,162	
Net position		11,999,162		11,879,985		18,334,365		17,700,380	30,333,527		29,580,365	
Net position, ending	\$	12,360,607	\$	11,999,162	\$	18,945,994	\$	18,334,365 \$	31,306,601	\$	30,333,527	

Governmental Activities

Governmental activities increased the Town's net position by \$361,445, which was primarily due to an increase in revenues from local consumer based taxes (ie meals, transient occupancy, sales taxes).

Operating grants and contributions and capital grants and contributions amounted to \$157,232 and \$793,286, respectively, from State and Federal government and other funding. Capital grants and contributions increased 3.0 percent from fiscal year 2016 to fiscal year 2017.

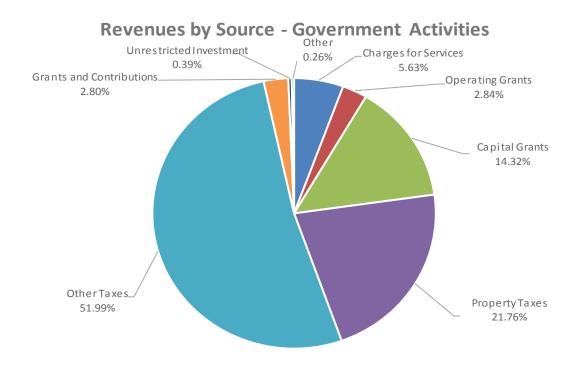
The Town's single largest revenue source is general property taxes (i.e., real estate and personal property taxes), which increased almost ten percent from fiscal year 2016 to fiscal year 2017.

The Town's real estate property tax assessments for fiscal year 2017 were \$526,242,600. The Town's real estate tax rate in 2017 was \$0.16 per \$100 of assessed value, an increase of one cent from 2016. The Town's personal property tax assessments for the year were \$44,698,629. The Town's personal property tax rate was \$0.90 per \$100 of assessed value for both the 2016 and 2017 tax years. The Town's machinery and tools tax assessments for the year were \$153,814. The Town's machinery and tools tax rate was \$0.90 per \$100 of assessed value for the 2016 and 2017 tax years. Under the provisions of the Personal Property Tax Relief Act (PPTRA), the State's share of local personal property tax remained at \$106,753.

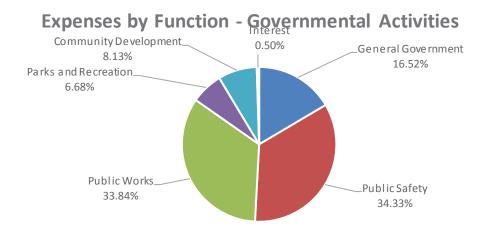
Other local taxes were \$2,879,809 for the year, increasing 2.9 percent from fiscal year 2016 to fiscal year 2017. Other local taxes consist of the town share of county sales taxes, in addition to meals taxes, transient occupancy taxes, bank franchise taxes, utility taxes, cigarette taxes, licenses and fees and other taxes. The increase in other local taxes is not due from any significant change in the individual tax rates but mostly to growth in the meals and transient occupancy tax collections.

Other revenues increased from \$4,375 in fiscal year 2016 to \$14,635 in 2017.

The chart below illustrates the revenues by source for the Town's governmental activities for fiscal year 2017.



For fiscal year 2017, expenses for governmental activities totaled \$5,178,049, which increased \$32,907 or less than one percent from fiscal year 2016. This negligible change is a reflection of the essentially flat budget for FY 2017. The chart below illustrates the expenses by function for the Town's governmental activities for fiscal year 2017.



Business-type Activities

The Town's business-type activities are comprised of enterprise funds for public utilities operations. Net position of these business-type activities increased by \$611,629 in fiscal year 2017.

Revenues for the business-type activities totaled \$4,221,685, almost all of which is from charges for services.

Revenue from charges for services increased by a little more than 1 percent from fiscal year 2016 to fiscal year 2017. This growth in revenue is the result of a minimal increase in water and sewer consumption rates effective in July 2016.

There were no capital grants and contributions in fiscal year 2017.

The Public Utilities Fund expenses increased \$67,962 (1.9%) from fiscal year 2016 to fiscal year 2017.

Financial Analysis of the Town's Funds

As mentioned previously, the Town uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental Funds

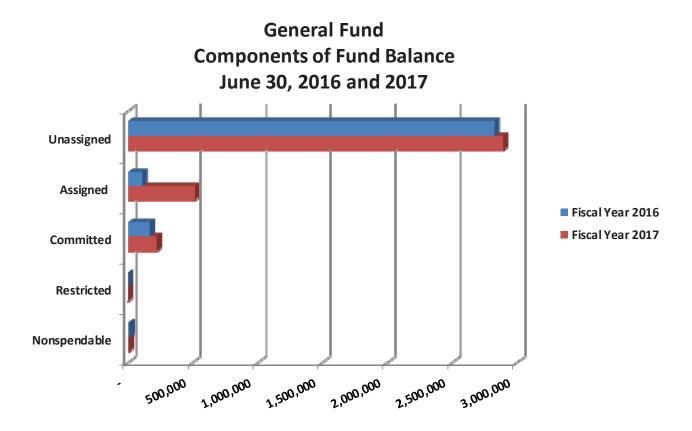
The focus of the Town's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the Town's financing requirements. In particular, unassigned fund balance may serve as a useful measure of the Town's net resources available for discretionary use as they represent the portion of fund balance which has not yet been limited for a particular purpose by either an external party, the Town itself, or the Finance Director, who has been delegated authority to assign resources for particular purposes by the Town's Council.

At the end of fiscal year 2017, the Town's governmental funds reported ending fund balances of \$3,652,257. Of this amount, \$8,000 was not in spendable form, \$227,000 was committed for fire and rescue, \$520,444 was assigned for appropriation of fund balance in the subsequent year's budget, and the remaining \$2,896,813, or 79% of the total fund balance, was unassigned and available for spending at the Town's discretion.

As a measure of the general fund liquidity, it may be useful to compare unassigned fund balance to total fund expenditures. Unassigned fund balance represents 42 percent of the total general fund expenditures planned in the FY 2018 budget.

The total fund balance of the Town's General Fund increased by \$521,511 or 16.6 percent during fiscal year 2017. This increase in fund balance is the result of a modest increase in revenues in addition to the significant reduction in expenditures for capital projects and community development.

The chart below illustrates the components of fund balance for the Town's General Fund.



Proprietary Funds

The Town's proprietary funds provide the same type of information found in the government-wide financial statements but in more detail. The Town maintains only one proprietary fund: the Public Utilities Fund. As of June 30, 2017, unrestricted net position of the Public Utilities Fund totaled \$1,320,051.

Other factors concerning these funds have already been addressed in the discussion of the Town's government-wide financial analysis of business-type activities.

General Fund Budgetary Highlights

The Town made budgetary amendments to the total appropriations of the General Fund during fiscal year 2017 in the total amount of \$34,500 as illustrated in Exhibit 10 on page 77.

Fiscal year 2017 actual revenues were \$243,486 more than the fiscal year 2017 final budgeted revenues. Fiscal year 2017 actual expenditures were \$1,012,808 less than the fiscal year 2017 final budgeted expenditures. Reasons for these variances are briefly summarized as follows:

- Other local taxes were \$66,173 more than the final budgeted revenues due to essentially uniform increases across the board in the business activity based taxes (cigarette taxes, meals taxes, local sales tax, etc.). In addition, property taxes exceeded the budget estimate by \$70,254.
- Operating expenditures overall were \$1,012,808 less than the final budgeted expenditures largely due to the delay in the downtown parking project budgeted at \$500,000 until fiscal year 2017 and a reduction in planned contributions in the amount of \$227,000.. However, excluding these delays, actual expenditures were still \$285,808 less than the budget amount.

Capital Asset and Debt Administration

Capital Assets

The Town's investment in capital assets as of June 30, 2017 for its governmental and business-type activities was \$47,506,114, net of depreciation, as reflected in the schedule below.

Capital Assets, Net of Depreciation

		Gover Act			Busines Activi				Total				
		June 30, 2017	June 30, 2016		June 30, 2017		June 30, 2016		June 30, 2017		June 30, 2016		
Land \$	<u> </u>	1,320,305	\$ 1,320,305	\$	171,915 \$	5	171,915	\$	1,492,220	<u> </u>	1,492,220		
Buildings and													
improvements		4,830,068	4,895,329		36,478,814		36,478,814		41,308,882		41,374,143		
Infrastructure		12,138,364	12,112,535		8,369,305		8,340,874		20,507,669		20,453,409		
Machinery and													
equipment		1,907,198	1,836,581		528,403		884,955		2,435,601		2,721,536		
Construction in													
progress		72,586	16,905		586,760		442,680		659,346		459,585		
Accumulated													
depreciation		(8,071,504)	(7,742,574)		(10,826,100)		(10,159,046)		(18,897,604)		(17,901,620)		
Total net								_					
capital assets \$	§	12,197,017	\$ 12,439,081	\$_	35,309,097 \$	<u> </u>	36,160,192	\$	47,506,114	§_	48,599,273		

Major capital asset events during the current fiscal year included the following:

- The Town purchased a new police vehicle, a new public works truck, and a programmable sign board as part of its Capital Improvements plan.
- In addition, the Town completed construction of the Community Dog Park which held its grand opening on July 10, 2017.
- The Town initiated planning and design for the planned downtown parking center with construction postponed until the next fiscal year, and began construction on the \$3 million upgrade to the Water Treatment Plant.

Additional information on the Town's capital assets may be found in the notes to the financial statements, Note 9-Capital Assets on pages 47-48.

Long-term Obligations

At the end of fiscal year 2017, the Town had the following outstanding obligations:

		Gover: Act				Busine Act			Total			
	-	June 30,	June 30,		June 30,		June 30,		June 30,	-	June 30,	
		2017		2016		2017		2016		2017		2016
General obligation bonds	\$	820,998	\$	897,530	\$	17,569,990	\$	18,208,921	\$	18,390,988	\$	19,106,451
Original issue premium		-		-		258,851		278,519		258,851		278,519
Capital leases		69,718		103,746		-		-		69,718		103,746
Compensated absences		200,580		176,643		151,584		115,768		352,164		292,411
Total long-term obligations	\$	1,091,296	\$	1,177,919	\$	17,980,425	\$	18,603,208	\$	19,071,721	\$	19,781,127

Additional information on the Town's long-term obligations can be found in the notes to the financial statements, Note 10-Long-term Obligations on pages 49-51.

Economic Factors and Next Year's Budgets and Rates

- Growth in the Town is expected to improve slowly but steadily, which will help offset the reduction in general property taxes as a result of the lower values in the general county-wide reassessment.
- Earnings on idle cash should increase marginally as interest rates are projected to increase slowly.
- It is expected that the Commonwealth of Virginia may continue to decrease funding to localities, including law enforcement assistance and other grants, particularly given the impact of federal government budgetary cuts to the Commonwealth. However, federal and state funding reductions should not have a substantial impact on the Town's budget.
- In spite of moderately increasing pressures on the cost of water and sewer treatment, the Town did not need to increase its water and sewer rates for fiscal year 2018.
- On the expenditure side, a moderate decrease has been announced for health insurance premiums. This is the second consecutive year that the Town has benefitted from decreased insurance premiums.
- All of these factors were considered in preparing the Town's budget for fiscal year 2018.

Requests for Information

This financial report is designed to provide readers with a general overview of the Town of Woodstock's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Director of Finance, Town of Woodstock, Virginia, 135 North Main Street, Woodstock, Virginia 22664.





Page			F	Primary Government	
ASSETS Cash and cash equivalents \$ 3,445,630 \$ 2,397,245 \$ 5,842,875 Receivables, net of allowance for uncollectibles: 706,800 - 706,800 Taxes 706,800 - 30,808,330 Accounts 242,511 368,819 608,330 Unbilled and other 33,960 33,960 33,960 Intergovernmental receivables 8,764 - 8,764 8,000 Restricted assets: 8,000 - 6,000 6,000 Restricted assets: 15,725 104,045 1119,770 Capital assets, not depreciable: 2,72,866 586,760 659,346 Capital assets, not of accumulated depreciation: 2,72,866 586,760 659,346 Improvements other than buildings 3,664,232 1,383,603 4,047,835 Machinery and equipment 604,717 74,847 679,564 Infrastructure 7,173,44 5,295,549 12,472,893 Total assets 104,047 74,845 5,895,613 DEFERRED OUTFLOWS OF RESOURCES Deferred charge on refunding \$ 2,5 \$ 145,687 <th></th> <th></th> <th>Governmental</th> <th>Business-type</th> <th></th>			Governmental	Business-type	
Cash and cash equivalents \$ 3,445,630 \$ 2,397,245 \$ 5,842,875 Receivables, not of allowance for uncollectibles: 706,800 6,000 706,800 706,800 6,000 93,860 93,860 93,860 106,800 106,800 93,800 106,800 106,800 106,800 106,800 93,800 106,800 106,800 100,800		-	Activities	Activities	Total
Cash and cash equivalents \$ 3,445,630 \$ 2,397,245 \$ 5,842,875 Receivables, not of allowance for uncollectibles: 706,800 6,000 706,800 706,800 6,000 93,860 93,860 93,860 106,800 106,800 93,800 106,800 106,800 106,800 106,800 93,800 106,800 106,800 100,800	ASSETS				
Receivables, net of allowance for uncollectibles: Taxes		\$	3 445 630 \$	2 397 245 \$	5 842 875
Taxes	•	Ψ	σ,44σ,σσσ φ	2,007,240 φ	0,042,070
Accounts	•		706.800	_	706.800
Description of the properties of the propertie			•	366.819	•
Intergovermental receivables 8,764					
Prepaid items 8,000 - 8,000 Restricted assetts: Cash and cash equivalents 15,725 104,045 119,770 Capital assets, not depreciable: 1,320,305 171,1915 1,492,220 Capital assets, not of progress 72,586 586,760 659,366 Capital assets, not of accumulated depreciation: 2,564,232 1,383,603 4,047,835 Edition of the progress of the progress of the provements other than buildings 2,664,232 1,383,603 4,047,835 Machinery and equipment infrastructure 7,177,344 5,295,549 12,472,893 Infrastructure 7,177,344 5,295,549 12,472,893 Total assets 16,624,447 3,027,166 5,4856,561 Deferred charge on refunding \$ 294,54 145,687 145,687 Pension contributions subsequent to measurement date 294,54 132,454 426,996 Itable firered outflows of resources 480,325 3,58,56 839,115 Total deferred outflows of resources 4,620 156,895 203,145 Accounts payable and accrued liabilities 4,62	Intergovernmental receivables		8.764	-	
Restricted assets:	=			_	
Capital assets, not depreciable:	·		5,555		-,
Capital assets, not depreciable:	Cash and cash equivalents		15,725	104,045	119,770
Land			-, -	- ,	-,
Construction in progress			1,320,305	171,915	1,492,220
Buildings	Construction in progress			•	
Buildings			·	•	•
Improvements other than buildings 2,664,232 1,338,603 4,047,835 Machinery and equipment 604,717 74,847 679,564 Infrastructure 7,177,344 5,295,549 12,472,893 Total assets \$ 16,624,447 \$ 38,271,166 \$ 54,895,613 Deferred charge on refunding \$ 2 \$ 145,687 \$ 145,687 Pension contributions subsequent to measurement date 294,542 132,454 426,996 Items related to measurement of net pension liability 185,783 80,715 266,498 Total deferred outflows of resources \$ 480,325 \$ 358,856 \$ 839,181 LIABILITIES Accounts payable and accrued liabilities \$ 46,260 \$ 156,885 \$ 203,145 Accrued interest payable 2,920 25,036 27,956 Unearned revenue 3,817 104,045 104,045 Performance deposits 15,725 104,045 145,725 Noncurrent liabilities 3,817 104,045 15,725 Portion due and payable within one year: 34,579 1,45,515			357,833	27,796,423	28,154,256
Machinery and equipment Infrastructure 604,717 74,847 679,664 Infrastructure 7,177,344 5,295,549 12,472,893 Total assets 16,624,447 38,271,166 54,895,613 DEFERRED OUTFLOWS OF RESOURCES Deferred charge on refunding \$ 29,454 145,687 \$ 145,687 Pension contributions subsequent to measurement date 294,542 132,454 426,996 Items related to measurement of net pension liability 185,783 80,715 266,498 Total deferred outflows of resources 480,325 358,565 839,181 LIABILITIES Accounts payable and accrued liabilities 46,260 156,885 203,145 Accounts payable and accrued liabilities 1,292 25,036 27,956 Accrued interest payable 2,920 25,036 27,956 Unearred revenue 3,817 104,045 104,045 Performance deposits 15,725 124,045 104,045 Performance deposits 3,817 1,424,534 1,424,534 Capital leases				· ·	
Infrastructure					
DEFERRED OUTFLOWS OF RESOURCES				5,295,549	
DEFERRED OUTFLOWS OF RESOURCES Deferred charge on refunding \$ \$	Total assets	\$			
Deferred charge on refunding Pension contributions subsequent to measurement date Pension contributions subsequent to measurement date Repusion items related to measurement of net pension liability 185,783 145,687 426,996 Items related to measurement of net pension liability Total deferred outflows of resources 185,783 80,715 266,498 LIABILITIES 3480,325 358,856 839,181 Accounts payable and accrued liabilities 46,260 156,885 203,145 Account payable and accrued liabilities 3,817 25,036 27,956 Unearmed revenue 3,817 104,045 104,045 Customers' deposits - 104,045 104,045 Performance deposits 15,725 - 15,725 Noncurrent liabilities: ************************************		•		· · · · ·	
Pension contributions subsequent to measurement date Items related to measurement of net pension liability Total deferred outflows of resources 294,542 (38,783) (39,783) (39,783) (39,783) (39,783) (39,783) 426,996 (38,783) (39,783) (3					
Items related to measurement of net pension liability		\$	· ·	, ,	•
Total deferred outflows of resources \$ 480,325 \$ 358,856 \$ 839,181 LIABILITIES Accounts payable and accrued liabilities \$ 46,260 \$ 156,885 \$ 203,145 Accrued interest payable 2,920 \$ 25,036 \$ 27,956 Uneamed revenue 3,817 \$ - \$ 3,817 Customers' deposits 15,725 \$ - \$ 104,045 \$ 104,045 Performance deposits 15,725 \$ - \$ 15,725 Noncurrent liabilities: ************************************			294,542	132,454	
Clabilities	Items related to measurement of net pension liability		185,783		266,498
Accounts payable and accrued liabilities 46,260 156,885 203,145 Accrued interest payable 2,920 25,036 27,956 Uneamed revenue 3,817 - 3,817 Customers' deposits - 104,045 104,045 Performance deposits 15,725 - 15,725 Noncurrent liabilities: Portion due and payable within one year: 8 1,145,165 1,224,534 Capital leases 34,579 - 34,579 - 34,579 Compensated absences 10,078 9,095 19,173 Portion due and payable after one year: - 16,683,676 17,425,305 Capital leases 35,139 - 35,139 Net OPEB obligation bonds, net of original issue premium 741,629 16,683,676 17,425,305 Capital leases 35,139 - 35,139 Net OPEB obligation 178,180 95,520 273,700 Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 19,0502 1	Total deferred outflows of resources	\$	480,325 \$	358,856 \$	839,181
Accounts payable and accrued liabilities 46,260 156,885 203,145 Accrued interest payable 2,920 25,036 27,956 Uneamed revenue 3,817 - 3,817 Customers' deposits - 104,045 104,045 Performance deposits 15,725 - 15,725 Noncurrent liabilities: Portion due and payable within one year: 8 1,145,165 1,224,534 Capital leases 34,579 - 34,579 - 34,579 Compensated absences 10,078 9,095 19,173 Portion due and payable after one year: - 16,683,676 17,425,305 Capital leases 35,139 - 35,139 Net OPEB obligation bonds, net of original issue premium 741,629 16,683,676 17,425,305 Capital leases 35,139 - 35,139 Net OPEB obligation 178,180 95,520 273,700 Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 19,0502 1	LIARILITIES				
Accrued interest payable 2,920 25,036 27,956 Unearned revenue 3,817 - 3,817 Customers' deposits - 104,045 104,045 Performance deposits 15,725 - 15,725 Noncurrent liabilities: Portion due and payable within one year: General obligation bonds, net of original issue premium 79,369 1,145,165 1,224,534 Capital leases 34,579 - 34,579 Compensated absences 10,078 9,095 19,173 Portion due and payable after one year: 35,139 - 35,139 General obligation bonds, net of original issue premium 741,629 16,683,676 17,425,305 Capital leases 35,139 - 35,139 Net OPEB obligation 178,180 95,520 273,700 Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 190,502 142,489 332,991 Total liabilities \$ 553,382 \$ - \$ 553,382 Items related		\$	46 260 \$	156 885 \$	203 145
Unearned revenue 3,817 - 3,817 Customers' deposits 1 - 104,045 104,045 Performance deposits 15,725 - 15,725 Noncurrent liabilities: Portion due and payable within one year: General obligation bonds, net of original issue premium 79,369 1,145,165 1,224,534 Capital leases 34,579 - 34,579 Compensated absences 10,078 9,095 19,173 Portion due and payable after one year: General obligation bonds, net of original issue premium 741,629 16,683,676 17,425,305 Capital leases 35,139 - 35,139 Net OPEB obligation 178,180 95,520 273,700 Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 190,502 142,489 332,991 Total liabilities \$ 553,382 \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources \$ 553,382		Ψ	•	· ·	•
Customers' deposits 104,045 104,045 Performance deposits 15,725 - 15,725 Noncurrent liabilities: 15,725 - 15,725 Portion due and payable within one year: General obligation bonds, net of original issue premium 79,369 1,145,165 1,224,534 Capital leases 34,579 - 34,579 Compensated absences 10,078 9,095 19,173 Portion due and payable after one year: Total leases 35,139 - 35,139 Capital leases 35,139 - 35,139 - 35,139 Net OPEB obligation 178,180 95,520 273,700 Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 190,502 142,489 332,991 Total liabilities \$ 1,123,67 19,609,443 23,721,810 DEFERRED INFLOWS OF RESOURCES Deferred revenue-property taxes \$ 553,382 - \$ 553,382 Items related to measurement of net pension liability <t< td=""><td>· ·</td><td></td><td>•</td><td>20,000</td><td></td></t<>	· ·		•	20,000	
Performance deposits 15,725 - 15,725 Noncurrent liabilities: 79,369 1,145,165 1,224,534 General obligation bonds, net of original issue premium 79,369 1,145,165 1,224,534 Capital leases 34,579 - 34,579 Compensated absences 10,078 9,095 19,173 Portion due and payable after one year: 8,000 16,683,676 17,425,305 Capital leases 35,139 - 35,139 Capital leases 35,139 - 35,139 Net OPEB obligation 178,180 95,520 273,700 Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 190,502 142,489 332,991 Total liabilities \$ 4,112,367 19,609,443 23,721,810 DEFERRED INFLOWS OF RESOURCES Deferred revenue-property taxes \$ 553,382 - \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resour			-	104 045	
Noncurrent liabilities: Portion due and payable within one year: General obligation bonds, net of original issue premium 79,369 1,145,165 1,224,534 Capital leases 34,579 - 34,579 Compensated absences 10,078 9,095 19,173 Portion due and payable after one year: Seneral obligation bonds, net of original issue premium 741,629 16,683,676 17,425,305 Capital leases 35,139 - 35,139 Net OPEB obligation 178,180 95,520 273,700 Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 190,502 142,489 332,991 Total liabilities \$ 4,112,367 19,609,443 23,721,810 DEFERRED INFLOWS OF RESOURCES Deferred revenue-property taxes \$ 553,382 - \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources 631,798 74,585 706,383 NET POSITION Net investme			15.725	-	•
Portion due and payable within one year: General obligation bonds, net of original issue premium 79,369 1,145,165 1,224,534 Capital leases 34,579 - 34,579 Compensated absences 10,078 9,095 19,173 Portion due and payable after one year: General obligation bonds, net of original issue premium 741,629 16,683,676 17,425,305 Capital leases 35,139 - 35,139 Net OPEB obligation 178,180 95,520 273,700 Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 190,502 142,489 332,991 Total liabilities \$ 4,112,367 19,609,443 23,721,810 DEFERRED INFLOWS OF RESOURCES Deferred revenue-property taxes \$ 553,382 - \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources \$ 631,798 74,585 706,383 NET POSITION Net investment in capital assets \$ 11,306,301	·		.0,.20		. 0,. 20
General obligation bonds, net of original issue premium 79,369 1,145,165 1,224,534 Capital leases 34,579 - 34,579 Compensated absences 10,078 9,095 19,173 Portion due and payable after one year: Separal obligation bonds, net of original issue premium 741,629 16,683,676 17,425,305 Capital leases 35,139 - 35,139 Net OPEB obligation 178,180 95,520 273,700 Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 190,502 142,489 332,991 Total liabilities \$ 4,112,367 19,609,443 23,721,810 DEFERRED INFLOWS OF RESOURCES Deferred revenue-property taxes \$ 553,382 - \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources 631,798 74,585 706,383 NET POSITION Net investment in capital assets \$ 11,306,301 \$ 17,625,943 \$ 28,932,244					
Capital leases 34,579 - 34,579 Compensated absences 10,078 9,095 19,173 Portion due and payable after one year: General obligation bonds, net of original issue premium 741,629 16,683,676 17,425,305 Capital leases 35,139 - 35,139 Net OPEB obligation 178,180 95,520 273,700 Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 190,502 142,489 332,991 Total liabilities \$ 4,112,367 19,609,443 23,721,810 DEFERRED INFLOWS OF RESOURCES Deferred revenue-property taxes \$ 553,382 \$ - \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources \$ 631,798 74,585 706,383 NET POSITION Net investment in capital assets \$ 11,306,301 \$ 17,625,943 \$ 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357			79 369	1 145 165	1 224 534
Compensated absences 10,078 9,095 19,173 Portion due and payable after one year: General obligation bonds, net of original issue premium 741,629 16,683,676 17,425,305 Capital leases 35,139 - 35,139 Net OPEB obligation 178,180 95,520 273,700 Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 190,502 142,489 332,991 Total liabilities \$ 4,112,367 19,609,443 23,721,810 DEFERRED INFLOWS OF RESOURCES Deferred revenue-property taxes \$ 553,382 \$ - \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources \$ 631,798 74,585 706,383 NET POSITION Net investment in capital assets \$ 11,306,301 \$ 17,625,943 \$ 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357	· · · · · · · · · · · · · · · · · · ·		•	-	
Portion due and payable after one year: General obligation bonds, net of original issue premium 741,629 16,683,676 17,425,305 Capital leases 35,139 - 35,139 Net OPEB obligation 178,180 95,520 273,700 Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 190,502 142,489 332,991 Total liabilities \$ 4,112,367 19,609,443 23,721,810 DEFERRED INFLOWS OF RESOURCES Deferred revenue-property taxes \$ 553,382 \$ - \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources \$ 631,798 74,585 706,383 NET POSITION Net investment in capital assets \$ 11,306,301 \$ 17,625,943 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357	·		•	9 095	
General obligation bonds, net of original issue premium 741,629 16,683,676 17,425,305 Capital leases 35,139 - 35,139 Net OPEB obligation 178,180 95,520 273,700 Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 190,502 142,489 332,991 Total liabilities \$ 4,112,367 19,609,443 \$ 23,721,810 DEFERRED INFLOWS OF RESOURCES Deferred revenue-property taxes \$ 553,382 \$ - \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources \$ 631,798 \$ 74,585 706,383 NET POSITION Net investment in capital assets \$ 11,306,301 \$ 17,625,943 \$ 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357			10,070	0,000	10,170
Capital leases 35,139 - 35,139 Net OPEB obligation 178,180 95,520 273,700 Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 190,502 142,489 332,991 Total liabilities \$ 4,112,367 \$ 19,609,443 \$ 23,721,810 DEFERRED INFLOWS OF RESOURCES Deferred revenue-property taxes \$ 553,382 \$ - \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources \$ 631,798 74,585 706,383 NET POSITION Net investment in capital assets \$ 11,306,301 \$ 17,625,943 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357	· · ·		741 629	16 683 676	17 425 305
Net OPEB obligation 178,180 95,520 273,700 Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 190,502 142,489 332,991 Total liabilities \$ 4,112,367 \$ 19,609,443 \$ 23,721,810 DEFERRED INFLOWS OF RESOURCES Deferred revenue-property taxes \$ 553,382 - \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources \$ 631,798 \$ 74,585 706,383 NET POSITION Net investment in capital assets \$ 11,306,301 \$ 17,625,943 \$ 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357	·		•	-	
Net pension liability 2,774,169 1,247,532 4,021,701 Compensated absences 190,502 142,489 332,991 Total liabilities \$ 4,112,367 \$ 19,609,443 \$ 23,721,810 DEFERRED INFLOWS OF RESOURCES Deferred revenue-property taxes \$ 553,382 - \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources \$ 631,798 \$ 74,585 706,383 NET POSITION Net investment in capital assets \$ 11,306,301 \$ 17,625,943 \$ 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357	·			95 520	
Compensated absences 190,502 142,489 332,991 Total liabilities \$ 4,112,367 \$ 19,609,443 \$ 23,721,810 DEFERRED INFLOWS OF RESOURCES Deferred revenue-property taxes \$ 553,382 \$ - \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources \$ 631,798 \$ 74,585 706,383 NET POSITION Net investment in capital assets \$ 11,306,301 \$ 17,625,943 \$ 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357	•		•		
Total liabilities \$ 4,112,367 \$ 19,609,443 \$ 23,721,810 DEFERRED INFLOWS OF RESOURCES Deferred revenue-property taxes \$ 553,382 - \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources \$ 631,798 \$ 74,585 706,383 NET POSITION Net investment in capital assets \$ 11,306,301 \$ 17,625,943 \$ 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357				· ·	
Deferred revenue-property taxes \$ 553,382 - \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources \$ 631,798 74,585 706,383 NET POSITION Net investment in capital assets \$ 11,306,301 \$ 17,625,943 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357	·	\$			
Deferred revenue-property taxes \$ 553,382 - \$ 553,382 Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources \$ 631,798 74,585 706,383 NET POSITION Net investment in capital assets \$ 11,306,301 \$ 17,625,943 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357		•			
Items related to measurement of net pension liability 78,416 74,585 153,001 Total deferred inflows of resources \$ 631,798 \$ 74,585 \$ 706,383 NET POSITION Net investment in capital assets \$ 11,306,301 \$ 17,625,943 \$ 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357					
Total deferred inflows of resources \$ 631,798 \$ 74,585 \$ 706,383 NET POSITION Net investment in capital assets \$ 11,306,301 \$ 17,625,943 \$ 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357		\$, ,	•	•
NET POSITION Net investment in capital assets \$ 11,306,301 \$ 17,625,943 \$ 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357					
Net investment in capital assets \$ 11,306,301 \$ 17,625,943 \$ 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357	Total deferred inflows of resources	\$	631,798_\$	74,585 \$	706,383
Net investment in capital assets \$ 11,306,301 \$ 17,625,943 \$ 28,932,244 Unrestricted 1,054,306 1,320,051 2,374,357	NET POSITION				
Unrestricted 1,054,306 1,320,051 2,374,357		¢	11 306 301 ¢	17 625 943 ¢	28 932 244
		Ψ			
	Total net position	\$	12,360,607 \$		31,306,601

The notes to the financial statements are an integral part of this statement.

Statement of Activities For the Year Ended June 30, 2017

				Program Rever			Cha	expense) Revenue ar nges in Net Position	
				Operating	Capital			imary Government	
	_		Charges for	Grants and	Grants and	C	Sovernmental	Business-type	
Functions/Programs	Expens	es	Services	Contributions	Contributions		Activities	Activities	Total
PRIMARY GOVERNMENT Governmental Activities									
General government administration	\$ 855	,522 \$	-	\$ - :	\$ -	\$	(855,522) \$	- \$	(855,522)
Public safety	1,777	,730	38,080	139,156	-		(1,600,494)	-	(1,600,494)
Public works	1,752		183,770	-	793,286		(775,208)	-	(775,208)
Parks and recreation	345	,730	88,900	18,076	-		(238,754)	-	(238,754)
Community development	420	,727	1,078	-	-		(419,649)	-	(419,649)
Interest on long-term debt	26	,076	-	-	-		(26,076)	-	(26,076)
Total governmental activities	\$ 5,178	,049 \$	311,828	\$ 157,232	793,286	\$	(3,915,703) \$	- \$	(3,915,703)
Business-type Activities Water & Sewer	\$ 3,610	,056 \$	4,203,321	\$ -:	-	\$	- \$	593,265 \$	593,265
							(0.045.700) A		(0.000, 100)
Total primary government	\$ 8,788	<u>,105</u> \$	4,515,149	\$ 157,232	793,286	\$	(3,915,703) \$	593,265 \$	(3,322,438)
	General r General Other loc	oropert	y taxes			\$	1,205,600 \$	- \$	1,205,600
	Local s	ales and	d use				251,070	-	251,070
	Consur	ners' uti	lity				89,709	-	89,709
	Bank fr	anchise					215,177	-	215,177
	Meals						1,205,408	-	1,205,408
	Transie	nt occu	pancy				280,467	-	280,467
	Cigaret	e					216,375	-	216,375
	Vehicle	license					97,868	-	97,868
	Busines	s licens	se				395,688	-	395,688
	Other lo						128,047	-	128,047
	Unrestric	ted rev	enues from us	e of money and p	roperty		21,881	18,364	40,245
	Miscellar	eous					14,635	-	14,635
	Grants a	nd cont	ributions not re	estricted to specif	ic programs	_	155,223	<u> </u>	155,223
	Total ger					\$	4,277,148 \$		4,295,512
	Change in					\$	361,445 \$	611,629 \$	973,074
			nning of year				11,999,162	18,334,365	30,333,527
	Net position	n, end	of year			\$	12,360,607 \$	18,945,994 \$	31,306,601

The notes to the financial statements are an integral part of this statement.



Balance Sheet Governmental Fund June 30, 2017

	_	General Fund
ASSETS		
Cash and cash equivalents	\$	3,445,630
Receivables (net of allowance for uncollectibles):	·	, ,
Property taxes		706,800
Accounts		242,511
Intergovernmental receivables		8,764
Prepaid items		8,000
Restricted assets:		
Cash and cash equivalents	. —	15,725
Total assets	\$_	4,427,430
LIABILITIES	•	40.000
Accounts payable and accrued liabilities	\$	46,260
Performance deposits		15,725
Unearned revenue	_	3,817
Total liabilities	\$_	65,802
DEFERRED INFLOWS OF RESOURCES		
Unavailable revenue-property taxes	\$	709,371
Total deferred inflows of resources	\$-	709,371
	<u> </u>	
FUND BALANCES		
Nonspendable:		
Prepaid items	\$	8,000
Committed:		
Woodstock Volunteer Fire Department		202,000
Woodstock Volunteer Rescue Squad		25,000
Assigned:		
Subsequent year's budget: appropriation of fund balance		520,444
Unassigned	_	2,896,813
Total fund balances	\$_	3,652,257
Total liabilities, deferred inflows of resources, and fund balances	\$=	4,427,430

Reconciliation of the Balance Sheet of Governmental Fund to the Statement of Net Position June 30, 2017

Amounts reported for governmental activities in the statement of net position are different because:

Total fund balance per Exhibit 3 - Balance Sheet - Governmental Fund \$ 3,652,257

12,197,017

77,573

294,542

(3,860,782)

Capital assets used in governmental activities are not financial resources, and therefore are not reported

in the funds.

Other long-term assets are not available to pay for current-period expenditures, and therefore are reported as unavailable revenues in the funds.

Pension contributions subsequent to the measurement date will be a reduction to the net pension liability in the next fiscal year and, therefore, are not reported in the funds.

Long-term liabilities, including bonds payable, are not due and payable in the current period, and therefore are not reported in the funds.

Net position of governmental activities 12,360,607

Statement of Revenues, Expenditures, and Changes in Fund Balance Governmental Fund For the Year Ended June 30, 2017

	G	eneral Fund
REVENUES		
General property taxes	\$	1,196,076
Other local taxes		2,484,121
Permits, privilege fees, and regulatory licenses		395,688
Fines and forfeitures		38,080
Revenue from the use of money and property		21,881
Charges for services		273,748
Miscellaneous		18,543
Intergovernmental:		
Commonwealth		1,093,765
Federal	_	11,976
Total revenues	\$	5,533,878
EXPENDITURES		
Current:		
General government administration	\$	825,857
Public safety		1,697,088
Public works		1,539,431
Parks and recreation		233,425
Community development		343,876
Capital projects		235,778
Debt service:		
Principal retirement		110,560
Interest and other fiscal charges	_	26,352
Total expenditures	\$_	5,012,367
		504.544
Excess (deficiency) of revenues over (under) expenditures	\$_	521,511
Net change in fund balance	\$	521,511
Fund balance - beginning		3,130,746
Fund balance - ending	\$	3,652,257
	_	

Town of Woodstock, Virginia Exhibit 6

Reconciliation of Statement of Revenues, Expenditures, and Changes in Fund Balance of Governmental Fund to the Statement of Activities For the Year Ended June 30, 2017

Amounts reported for governmental activities in the statement of activities are different because:

Net change in fund balance - total governmental fund

\$ 521,511

Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount by which the depreciation exceeds capital outlay in the current period.

(238, 156)

The net effect of various miscellaneous transactions involving capital assets (i.e., sales, trade-ins, and donations) is to decrease net position.

(3,908)

Revenues in the statement of activities that do not provide current financial resources are not reported as revenues in the funds.

81,736

The issuance of long-term debt (e.g., bonds and leases) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction, however, has any effect on net position. Also, governmental funds report the effect of premiums, discounts, and similar items when debt is first issued, whereas these amounts are deferred and amortized in the statement of activities. This amount is the net effect of these differences in the treatment of long-term debt and related items.

110,560

Some expenses reported in the statement of activities do not require the use of current financial resources and, therefore are not reported as expenditures in governmental funds.

(110,298)

Change in net position of governmental activities

361,445

Statement of Net Position Proprietary Fund June 30, 2017

	- -	Enterprise Fund Public Utilities
ASSETS		
Current assets: Cash and cash equivalents Accounts receivable, net of allowance for uncollectibles Unbilled and other receivables Total current assets	\$	2,397,245 366,819 93,960 2,858,024
Noncurrent assets: Restricted assets:		
Cash and cash equivalents	\$	104,045
Total restricted assets	\$	104,045
Capital assets (net of accumulated depreciation): Land	\$	171,915
Construction in progress	*	586,760
Buildings		27,796,423
Improvements other than buildings		1,383,603
Machinery and equipment Infrastructure		74,847 5,295,549
Total capital assets	\$	35,309,097
Total noncurrent assets	\$	35,413,142
Total assets	\$	38,271,166
DEFERRED OUTFLOWS OF RESOURCES		
Deferred charge on refunding	\$	145,687
Pension contributions subsequent to measurement date		132,454
Items related to measurement of net pension liability	φ-	80,715
Total deferred outflows of resources	\$_	358,856
LIABILITIES		
Current liabilities:	Φ.	450.005
Accounts payable and accrued liabilities Accrued interest payable	\$	156,885 25,036
Customers' deposits		104,045
General obligation bonds, net of original issue premium		1,145,165
Compensated absences	-	9,095
Total current liabilities	\$_	1,440,226
Noncurrent liabilities:	_	
General obligation bonds, net of original issue premium	\$	16,683,676
Net OPEB obligation Net pension liability		95,520 1,247,532
Compensated absences		142,489
Total noncurrent liabilities	\$	18,169,217
Total liabilities	\$	19,609,443
DEFERRED INFLOWS OF RESOURCES		
Items related to measurement of net pension liability	\$_	74,585
NET POSITION		
Net investment in capital assets	\$	17,625,943
Unrestricted Total net position	\$	1,320,051 18,945,994
rotal fiet position	Ψ <u>-</u>	10,340,334

Statement of Revenues, Expenses, and Changes in Net Position Proprietary Fund For the Year Ended June 30, 2017

	-	Enterprise Fund Public Utilities
OPERATING REVENUES	•	
Charges for services Total operating revenues	\$_ \$_	4,203,321 4,203,321
OPERATING EXPENSES		
Water treatment facility	\$	721,810
Water transmission and distribution		340,079
Wastewater treatment facility		1,072,602
Sanitary sewer maintenance		249,954
Non-departmental Depreciation		55,760 937,869
Total operating expenses	\$_	3,378,074
Operating income (loss)	\$_	825,247
NONOPERATING REVENUES (EXPENSES)		
Interest revenue	\$	18,364
Interest expense		(208,901)
Loss on disposal of property	_	(23,081)
Total nonoperating revenues (expenses)	\$_	(213,618)
Change in net position	\$	611,629
Total net position - beginning	_	18,334,365
Total net position - ending	\$	18,945,994

Statement of Cash Flows Proprietary Fund For the Year Ended June 30, 2017

	_	Enterprise Fund Public Utilities
CASH FLOWS FROM OPERATING ACTIVITIES Receipts from customers and users Payments to suppliers Payments to employees Net cash provided by (used for) operating activities	\$ _ \$_	4,190,071 (985,053) (1,325,903) 1,879,115
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES Acquisition and construction of capital assets Proceeds from sale of capital assets Proceeds from indebtedness Principal paid on bonds Interest payments Net cash provided by (used for) capital and related financing activities	\$ - \$_	(209,854) 100,000 258,200 (897,131) (217,626) (966,411)
CASH FLOWS FROM INVESTING ACTIVITIES Interest received Sale of investments Net cash provided by (used for) investing activities Net increase (decrease) in cash and cash equivalents Cash and cash equivalents, including restricted - beginning Cash and cash equivalents, including restricted - ending	\$ _ \$ _ \$ _	18,364 3,202 21,566 934,270 1,567,020 2,501,290
Reconciliation of operating income (loss) to net cash provided by (used for) operating activities: Operating income (loss) Adjustments to reconcile operating income (loss) to net cash provided by (used for) operating activities: Depreciation expense	\$_ \$_ \$	825,247 937,869
(Increase) decrease in accounts receivable (Increase) decrease in unbilled and other receivables (Increase) decrease in deferred outflows of resources Increase (decrease) in accounts payable Increase (decrease) in customer deposits Increase (decrease) in deferred inflows of resources Increase (decrease) in compensated absences payable Increase (decrease) in net pension liability Increase (decrease) in net OPEB obligation Total adjustments Net cash provided by (used for) operating activities	- - - -	(13,693) (3,757) (68,532) 96,891 4,200 1,909 35,816 52,116 11,049 1,053,868 1,879,115

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The financial statements of the Town of Woodstock, Virginia (the Town) conform to generally accepted accounting principles (GAAP) applicable to governmental units promulgated by the Governmental Accounting Standards Board (GASB). The following is a summary of the more significant policies:

A. Financial reporting entity

The Town is a municipal corporation governed by an elected mayor and six-member Council, who are elected at large for staggered four-year terms. The accompanying financial statements present the Town and its component units, entities for which the Town is considered to be financially accountable. Blended component units, although legally separate entities, are, in substance, part of the Town's operations. Thus, blended component units are appropriately presented as funds of the Town. Each discretely presented component unit is reported in a separate column in the government-wide financial statements to emphasize that it is legally separate from the Town.

Blended component units – There were no blended component units for the Town for the year ended June 30, 2017.

Discretely presented component units – There were no discretely presented component units for the Town for the year ended June 30, 2017.

B. Government-wide and fund financial statements

The government-wide financial statements (i.e., the statement of net position and the statement of activities) report information on the activities of the primary government and its component units. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business—type activities, which rely to a significant extent on fees and charges to external customers for support.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. *Program revenues* include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as *general revenues*.

Separate financial statements are provided for governmental funds and proprietary funds. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

C. Measurement focus, basis of accounting, and financial statement presentation

The government-wide financial statements are reported using the *economic resources measurement* focus and the accrual basis of accounting, as are the proprietary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

C. Measurement focus, basis of accounting, and financial statement presentation (continued)

The governmental fund financial statements are reported using the *current financial resources measurement focus* and the *modified accrual basis of accounting*. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be *available* when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due. General capital asset acquisitions are reported as expenditures in governmental funds. Issuance of long-term debt and acquisitions under capital leases are reported as other financing sources.

Property taxes, franchise taxes, licenses, and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. Accordingly, real and personal property taxes are recorded as revenues and receivables when billed, net of allowances for uncollectible amounts. Sales and utility taxes, which are collected by the state or utility and subsequently remitted to the Town, are recognized as revenues and receivables upon collection by the state or utility, which is generally in the month preceding receipt by the Town.

Licenses, permits, fines and rents are recorded as revenues when received. Intergovernmental revenues, consisting primarily of federal, state and other grants for the purpose of funding specific expenditures, are recognized when earned or at the time of the specific expenditure. Revenues from general purpose grants are recognized in the period to which the grant applies. All other revenue items are considered to be measurable and available only when cash is received by the government.

The government reports the following major governmental fund:

The *general fund* is the Town's primary operating fund. It accounts for and reports all financial resources of the general government, except those required to be accounted for and reported in another fund. Revenues are derived primarily from property and other local taxes, state and federal distributions, licenses, permits, charges for service, and interest income.

The government reports the following major proprietary fund:

The *public utilities fund* accounts for the activities of the Town's water and sewer system. The Town's public utilities fund operates the wastewater treatment plant, sewage pumping stations and collection systems, the water treatment plant, and the water distribution system.

As a general rule the effect of inter-fund activity has been eliminated from the government-wide financial statements. Exceptions to this general rule are other charges between the government's public utility fund and various other functions of the government. Elimination of these charges would distort the direct costs and program revenues reported for the various functions concerned.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

C. Measurement focus, basis of accounting, and financial statement presentation (continued)

Amounts reported as *program revenues* include 1) charges to customers or applicants for goods, services, or privileges provided, 2) operating grants and contributions, and 3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as *general revenues* rather than as program revenues. Likewise, general revenues include all taxes. Proprietary funds distinguish *operating* revenues and expenses from *non-operating* items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the public utilities fund are charges to customers for sales and services. Operating expenses for enterprise funds include the cost of sales and services, administrative expense, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

D. Assets, liabilities, deferred outflows/inflows of resources, and net position/fund balance

1. Cash and cash equivalents

The Town's cash and cash equivalents are considered to be cash on hand, demand deposits, and short-term investments with original maturities of three months or less from the date of acquisition.

2. Investments

Money market investments, participating interest-earning investment contracts (repurchase agreements) that have a remaining maturity at time of purchase of one year or less, nonparticipating interest-earning investment contracts (nonnegotiable certificates of deposit (CDs) and external investment pools are measured at amortized cost. All other investments are reported at fair value.

3. Receivables and payables

Activity between funds that is representative of lending/borrowing arrangements outstanding at the end of the fiscal year is referred to as either "due to/from other funds" (i.e., the current portion of inter-fund loans). All other outstanding balances between funds are reported as "advances to/from other funds" (i.e., the noncurrent portion of inter-fund loans). Any residual balances outstanding between the governmental activities and business-type activities are reported in the government-wide financial statements as "internal balances."

4. Property taxes

Property taxes are levied as of January 1 and attach as an enforceable lien on property as of January 1. All real and personal property is assessed by the County of Shenandoah Commissioner of Revenue. General real property assessments occur every four years. The Town collects real and personal property taxes semi-annually. Real property and personal property taxes are due and collectible twice a year, on June 5 and December 5. A penalty of 10 percent is assessed after the applicable due date. Interest at a monthly rate of 1 percent is charged on delinquent balances beginning July 1 and January 1. The Town bills and collects its own property taxes.

5. Allowance for uncollectible accounts

The Town calculates its allowance for uncollectible accounts using historical collection data and, in certain cases, specific account analysis. The allowance amounted to approximately \$57,996 at June 30, 2017 and is comprised of property taxes \$36,460, accounts and water and sewer accounts receivable \$21,536.

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

D. Assets, liabilities, deferred outflows/inflows of resources, and net position/fund balance (continued)

6. Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

7. Capital assets

Capital assets, which include property, plant, equipment, and infrastructure assets (e.g., roads, bridges, sidewalks, and similar items) are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the government as assets with an initial, individual cost of more than \$5,000 (amount not rounded) and an estimated useful life in excess of one year. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation.

The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend the asset's life are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the capitalized value of the assets constructed. No interest was capitalized during the current or previous year.

Property, plant, and equipment and infrastructure of the Town are depreciated using the straight line method over the following estimated useful lives:

<u>Assets</u>	<u>Years</u>
Buildings	50
Building improvements	15-25
Improvements other than buildings	15-20
Infrastructure	75
Vehicles	5-15
Machinery and equipment	5-10

Infrastructure acquired prior to 1980 is reported in the financial statements.

8. Compensated absences

Per the Town's personnel policies, employees can accumulate earned but unused vacation and sick leave benefits. Vested or accumulated vacation and sick leave that is expected to be liquidated with expendable available financial resources is reported as an expenditure and a fund liability of the governmental fund that will pay it. Amounts of vested or accumulated vacation and sick leave that are not expected to be liquidated with expendable available financial resources are reported as liabilities in the government-wide and proprietary fund financial statements. In accordance with the provisions of Government Accounting Standards No. 16, Accounting for Compensated Absences, no liability is recorded for non-vesting accumulating rights to receive sick pay benefits. However, a liability is recognized for that portion of accumulating sick leave benefits that is estimated will be taken as "terminal leave" at retirement. The Town accrues salary-related payments associated with the payment of compensated absences.

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

D. Assets, liabilities, deferred outflows/inflows of resources, and net position/fund balance (continued)

9. Long-term obligations

In the government-wide financial statements and proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund type statement of net position. Bond premiums and discounts are deferred and amortized over the life of the bonds using the effective interest method. Bonds payable are reported net of the applicable bond premium or discount.

In the fund financial statements, governmental fund types recognize bond premiums and discounts during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts on debt issuances are reported as other financing uses.

10. Fund equity

The Town reports fund balance in accordance with GASB Statement 54, *Fund Balance Reporting and Governmental Fund Type Definitions*. The following classifications describe the relative strength of the spending constraints placed on the purposes for which resources can be used:

- Nonspendable fund balance amounts that are not in spendable form (i.e., inventory and prepaid assets) or are required to be maintained intact legally or contractually (i.e., corpus of a permanent fund);
- Restricted fund balance amounts constrained to specific purposes by external parties (i.e., grantors, bondholders, and higher levels of government), through constitutional provisions, or by enabling legislation;
- Committed fund balance amounts constrained to specific purposes by a government itself, using its highest level of decision-making authority (e.g., Town Council); to be reported as committed, amounts cannot be used for any other purpose unless the government takes the same highest level action to remove or change the constraint;
- Assigned fund balance amounts a government intends to use for a specific purpose; intent can be expressed by the governing body or by an official or body to which the governing body delegates the authority;
- Unassigned fund balance amounts that are available for any purpose; positive amounts are only reported in the general fund.

When fund balance resources are available for a specific purpose in more than one classification, it is the Town's policy to use the most restrictive funds first in the following order: restricted, committed, assigned, and unassigned as they are needed.

The Town establishes (and modifies or rescinds) fund balance commitments by formal action of the Town Council; the formal action required to commit fund balance is by resolution, prior to the end of the fiscal year. Once adopted, the limitation imposed by the resolution remains in place until a similar action is taken to remove or revise the limitation. The Town Council has by resolution delegated authority to assign fund balance for a specific purpose to the Town's Finance Director. The Town Council may also assign fund balance to cover a gap between estimated revenue and appropriations in the subsequent year's appropriated budget. Unlike commitments, assignments generally only exist temporarily. In other words, an additional action does not normally have to be taken for the removal of an assignment.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

D. Assets, liabilities, deferred outflows/inflows of resources, and net position/fund balance (continued)

11. Net position

Net position is the difference between (a) assets and deferred outflows of resources and (b) liabilities and deferred inflows of resources. Net investment in capital assets represents capital assets, less accumulated depreciation, less any outstanding debt related to the acquisition, construction or improvement of those assets. Deferred outflows of resources and deferred inflows of resources that are attributable to the acquisition, construction, or improvement of those assets or related debt are also included in this component of net position.

12. Net position flow assumption

Sometimes the Town will fund outlays for a particular purpose from both restricted (e.g. restricted bond and grant proceeds) and unrestricted resources. In order to calculate the amounts to report as restricted – net position and unrestricted – net position in the financial statements, a flow assumption must be made about the order in which the resources are considered to be applied. It is the Town's policy to consider restricted – net position to have been depleted before unrestricted – net position is applied.

13. Restricted assets

Assets of the Town's governmental activities have been restricted for the payment of performance deposits in the amount of \$15,725. Assets of the Town's public utilities enterprise fund have been restricted for the payment of customer deposits in the amount of \$104,045.

14. Prepaid items

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both government-wide and fund financial statements. The cost of prepaid items is recorded as expenditures/expenses when consumed rather than when purchased.

15. Deferred outflows/inflows of resources

In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense) until then. The Town has three items that qualify for reporting in this category. First is the deferred charge on refunding, the difference in the carrying value of refunded debt and its reacquisition price. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt. The deferred charge on refunding as of June 30, 2017 amounted to \$145,687. The second item shows deferred outflows which are comprised of certain items related to the measurement of the net pension liability. These include the differences between expected and actual experience, net difference between projected and actual earnings on plan investments, and the net differences between employer contributions and proportionate share of contributions. The third item reported in this category consists of contributions to the pension plan made during the current year and subsequent to the net pension liability measurement date, which will be recognized as a reduction of the net pension liability next fiscal year. For more detailed information on these items, reference the pension note.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

D. Assets, liabilities, deferred outflows/inflows of resources, and net position/fund balance (continued)

15. Deferred outflows/inflows of resources (continued)

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The Town has two types of items that qualify for reporting in this category. Under a modified accrual basis of accounting, unavailable revenue representing property taxes receivable is reported in the governmental funds balance sheet. This amount is comprised of uncollected property taxes due prior to June 30, 2nd half installments levied during the fiscal year but due after June 30th, and amounts prepaid on the 2nd half installments and is deferred and recognized as an inflow of resources in the period that the amount becomes available. Under the accrual basis, 2nd half installments levied during the fiscal year but due after June 30th and amounts prepaid on the 2nd half installments are reported as deferred inflows or resources. Additionally, certain items related to the measurement of the net pension liability are reported as deferred inflows of resources. These include the differences between expected and actual experience, change in assumptions, the net difference between projected and actual earnings on pension plan investments and changes in proportion and differences between employer contributions and proportionate share of contributions. For more detailed information on this item, reference the pension note.

E. Pensions

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Town's Retirement Plan and the additions to/deductions from the Town's Retirement Plan's net fiduciary position has been determined on the same basis as they were reported by the Virginia Retirement System (VRS). For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

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NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 2—RECONCILIATION OF GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS:

A. Explanation of certain differences between the governmental fund balance sheet and the government-wide statement of net position

The governmental fund balance sheet includes a reconciliation between *fund balance* —*total governmental funds* and *net position*—*governmental activities* as reported in the government-wide statements of net position. One element of that reconciliation explains that "long-term liabilities, including bonds payable, are not due and payable in the current period and therefore are not reported in the funds." The details of this \$(3,860,782) difference for the Town are as follows:

	Governmental
_	Activities
\$	(820,998)
	(69,718)
	(2,774,169)
	(200,580)
	(2,920)
	(178,180)
_	185,783
\$	(3,860,782)
	\$

Another element of that reconciliation states that "other long-term assets are not available to pay for current-period expenditures and, therefore, are reported as unavailable revenue in the funds." The details of this \$77,573 difference for the primary government are as follows:

	-	Primary Government
Unavailable revenue - property taxes Deferred inflows related to measurement of net pension liability	\$	155,989 (78,416)
Net adjustment to reduce fund balance-total governmenta funds to arrive at net position-governmental activities	a <i>l</i> \$	77,573

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 2—RECONCILIATION OF GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS: (CONTINUED)

B. Explanation of certain differences between the governmental fund statement of revenues, expenditures, and changes in fund balance and the government-wide statement of activities

The governmental fund statement of revenues, expenditures, and changes in fund balances includes a reconciliation between *net changes in fund balances—total governmental funds* and *changes in net position of governmental activities* as reported in the government-wide statement of activities. One element of that reconciliation explains that "governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense." The details of this (\$238,156) difference for the Town are as follows:

	(Governmental
		Activities
Capital outlay	\$	291,612
Depreciation expense		(529,768)
Net adjustment to decrease net changes in fund balances-		
total governmental funds to arrive at changes in net		
position of governmental activities	\$	(238,156)

Another element of that reconciliation states that "the net effect of various miscellaneous transactions involving capital assets (i.e., sales and donations) is to decrease net position." The details of this (\$3,908) difference are as follows:

Net adjustment to decrease total governmental funds to arrive at changes in net position of governmental activities	\$	(3,908)
assets is reported. However, in the governmental funds, the proceeds from the sale increase financial resources. Thus, the change in net position differs from the change in fund balance by the cost of the capital assets disposed or abandoned.	;	(3,908)
In the statement of activities, only the loss on the sale of capital		

Another element of that reconciliation states that "revenues in the statement of activities that do not provide current financial resources are not reported as revenues in the funds." The details of this \$81,736 difference for the Town are as follows:

Decrease in unavailable revenue-property taxes	Ф	(9,524)
Increase in deferred inflows of resources related to measurement		
of net pension liability		91,260
Net adjustment to decrease net changes in fund balances-		
total governmental funds to arrive at changes in net position		
of governmental activities	\$	81,736

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 2—RECONCILIATION OF GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS: (CONTINUED)

B. Explanation of certain differences between the governmental fund statement of revenues, expenditures, and changes in fund balances and the government-wide statement of activities (continued)

Another element of that reconciliation states that "the issuance of long-term debt (e.g., bonds, leases) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction, however, has any effect on net position. Also, governmental funds report the effect of premiums, discounts, and similar items when debt is first issued, whereas these amounts are deferred and amortized in the statement of activities." The details of this \$110,560 difference for the Town are as follows:

Principal repayments:	
General obligation bonds	\$ 76,532
Capital leases	34,028
Net adjustment to increase net changes in fund balances-	
total governmental funds to arrive at changes in net	
position of governmental activities	\$ 110,560

Another element of that reconciliation states that "some expenses reported in the statement of activities do not require the use of current financial resources and therefore are not reported as expenditures in governmental funds." The details of this (\$110,298) difference for the Town are as follows:

Decrease (increase) in accrued interest	\$	276
Decrease (increase) in compensated absences		(23,937)
Decrease (increase) in net pension liability		(185,428)
(Decrease) increase in deferred outflows related to pension payments		
subsequent to the measurement date		(10,690)
Decrease (increase) in deferred outflows related to measurement of ne pension liability	t	130,932
Decrease (increase) net OPEB obligation		(21,451)
Net adjustment to increase <i>net changes in fund balances-total</i> governmental funds to arrive at changes in net position of		
governmental activities	\$	(110,298)

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 3—STEWARDSHIP, COMPLIANCE, AND ACCOUNTABILITY:

A. Budgetary information

The following procedures are used by the Town in establishing the budgetary data reflected in the financial statements:

- Prior to February 1, a budget kick-off meeting is held and budget preparation packets are distributed by the Director of Finance to all department heads to assist in submittal of requested operating and capital departmental budgets for the upcoming fiscal year commencing July 1.
 Upon receipt of departmental budgetary information, the Director of Finance prepares a proposed draft version of the operating and capital budget and presents it to the Town Manager. Meetings with the Town Manager, Director of Finance, and department heads are held as necessary.
- 2. Prior to March 31, a proposed draft version of the operating and capital budget is presented to the Finance Committee. Budgetary work sessions are held by the Finance Committee during the month of March.
- 3. Prior to April 15, a proposed draft version of the operating and capital budget is presented to the Town Council. Budgetary work sessions are held by the Town Council during the month of April.
- 4. Prior to the May Town Council meeting, a public hearing is conducted to receive citizen comments on the proposed draft operating and capital budget.
- 5. Prior to June 30, the operating and capital budget is legally enacted through passage of an appropriations resolution by the Town Council. All proposed rates, licenses, fees and footnotes are attached to the adopted budget.
- 6. The legal level of budgetary control (i.e., the level at which expenditures may not legally exceed appropriations) is at the function level within an individual fund. The Director of Finance, with the approval of the Town Manager and department head(s), is authorized to transfer budgeted amounts between departments within the same fund; however, any revisions that alter the total expenditures of any fund must be approved by the Town Council.
- 7. Annual budgets are adopted on a basis consistent with generally accepted accounting principles (GAAP).
- 8. Appropriations lapse on June 30, for all Town funds, unless they are carried forward by a resolution of Town Council.

B. Excess of expenditures over appropriations

For the year ended June 30, 2017, there were no funds with expenditures exceeding appropriations.

C. Deficit fund equity

At June 30, 2017, there were no funds with deficit fund equity.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 4—DEPOSITS AND INVESTMENTS:

Deposits:

Deposits with banks are covered by the Federal Deposit Insurance Corporation (FDIC) and collateralized in accordance with the Virginia Security for Public Deposits Act (the "Act") Section 2.2-4400 et. seq. of the Code of Virginia. Under the Act, banks and savings institutions holding public deposits in excess of the amount insured by the FDIC must pledge collateral to the Commonwealth of Virginia Treasury Board. Financial Institutions may choose between two collateralization methodologies and depending upon that choice, will pledge collateral that ranges in the amounts from 50% to 130% of excess deposits. Accordingly, all deposits are considered fully collateralized.

Investments:

Statutes authorize the Town to invest in obligations of the United States or agencies thereof, obligations of the Commonwealth of Virginia or political subdivisions thereof, obligations of the International Bank for Reconstruction and Development (World Bank), Asian Development Bank, the African Development bank, commercial paper rated A-1 by Standard and Poor's Corporation or P-1 by Moody's Commercial Paper Record, banker's acceptances, repurchase agreements, and the State Treasurer's Local Government Investment Pool (LGIP). The Town does not have a formally adopted investment policy.

NOTE 5—RECEIVABLES:

Receivables as of June 30, 2017 for the Town's individual major funds, including the applicable allowances for uncollectible accounts, are as follows:

			Public		
		General	Utilities		
		Fund	Fund		Total
Receivables:	_				
Property taxes	\$	731,432 \$	-	\$	731,432
Accounts		254,339	388,355		642,694
Unbilled and other	_		93,960	_	93,960
Gross receivables	\$	985,771 \$	482,315	\$	1,468,086
Less: allowance for uncollectibles		(36,460)	(21,536)	_	(57,996)
Net total receivables	\$_	949,311 \$	460,779	\$	1,410,090

NOTE 6—INTERGOVERNMENTAL RECEIVABLES:

The following amounts represent receivables from other governments as of June 30, 2017:

		Primary
		Government
Commonwealth of Virginia:	_	
Rolling Stock	\$	4,415
Rental tax	_	3,182
	\$	7,597
Federal Government:		
Ground Transportation Safety		1,167
Total	\$_	8,764

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 7—UNEARNED REVENUE:

Unearned revenue represents amounts for which asset recognition criteria have been met, but for which revenue recognition criteria have not been met. Under the modified accrual basis of accounting, such amounts are measurable, but not available. Unearned revenue totaling \$3,817 is comprised of the following:

A. <u>Police Seizures</u> – Funds received as a result of police search and seizure that are awaiting court action totaled \$3,817 at June 30, 2017.

NOTE 8—DEFERRED/UNAVAILABLE REVENUE PROPERTY TAXES:

Deferred and unavailable revenue represents amounts for which asset recognition criteria have been met, but for which revenue recognition criteria have not been met. Deferred and unavailable revenue in the government-wide and fund financial statements totaling \$553,382 and \$709,371 respectively is comprised of the following:

- A. <u>Prepaid Property Taxes</u> Property taxes due subsequent to June 30, 2017, but paid in advance by the taxpayers totaled \$35,865 in the general fund at June 30, 2017.
- B. <u>Unbilled Property Taxes</u> Property taxes for the second half of 2017 that had not been billed as of June 30, 2017 amounted to \$517,517.
- C. <u>Unavailable Property Taxes</u> Uncollected tax billings not available for funding of current expenditures totaled \$155,989 at June 30, 2017.

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NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 9—CAPITAL ASSETS:

The following is a summary of the capital assets activity for the fiscal year ended June 30, 2017:

Governmental Activities:

		Balance July 1,				Balance June 30,
		2016	Increases		Decreases	2017
Capital assets not being depreciated:						
Land	\$	1,320,305 \$	-	\$	- \$	1,320,305
Construction in progress		16,905	55,681			72,586
Total capital assets not being depreciated	\$_	1,337,210 \$	55,681	\$_	- \$	1,392,891
Capital assets being depreciated:						
Buildings	\$	691,013 \$	-	\$	- \$	691,013
Improvements other than buildings		4,204,316	61,646		(126,907)	4,139,055
Infrastructure		12,112,535	25,829		-	12,138,364
Machinery and equipment		1,836,581	148,456		(77,839)	1,907,198
Total depreciable capital assets	\$_	18,844,445 \$	235,931	\$_	(204,746) \$	18,875,630
Accumulated depreciation:						
Buildings	\$	(319,846) \$	(13,334)	\$	- \$	(333,180)
Improvements other than buildings		(1,414,630)	(187,100)		126,907	(1,474,823)
Infrastructure		(4,790,163)	(170,857)		-	(4,961,020)
Machinery and equipment		(1,217,935)	(158,477)		73,931	(1,302,481)
Total accumulated depreciation	\$	(7,742,574) \$	(529,768)	\$	200,838 \$	(8,071,504)
Total depreciable capital assets, net	\$_	11,101,871 \$	(293,837)	\$_	(3,908) \$	10,804,126
Capital assets, net	\$	12,439,081 \$	(238,156)	\$	(3,908) \$	12,197,017
Depreciation expense was allocated to the	fund	ctions/programs	as follows:			

General government administration	\$ 19,773
Public safety	63,431
Public works	258,220
Parks and recreation	112,406
Community development	 75,938
Total depreciation expense	\$ 529,768

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NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 9—CAPITAL ASSETS: (CONTINUED)

Business-type Activities:

7.	_	Balance July 1, 2016	Increases	 Decreases	 Balance June 30, 2017
Capital assets not being depreciated: Land Construction in progress Total capital assets not	\$_	171,915 \$ 442,680	- 144,080	\$ - 9	\$ 171,915 586,760
being depreciated	\$_	614,595 \$	144,080	\$ _ 9	\$ 758,675
Capital assets being depreciated: Buildings Improvements other than buildings Infrastructure Machinery and equipment Total depreciable capital assets	\$ \$_	33,891,070 \$ 2,587,744 8,340,874 884,955 45,704,643 \$	- 28,431 37,343 65,774	\$ - (393,895) (393,895)	 33,891,070 2,587,744 8,369,305 528,403 45,376,522
Accumulated depreciation: Buildings Improvements other than buildings Infrastructure Machinery and equipment Total accumulated depreciation	\$ _ \$_	(5,416,827) \$ (1,065,225) (2,962,228) (714,766) (10,159,046) \$	(677,820) (138,916) (111,528) (9,605) (937,869)	 - \$ - - 270,815 270,815	 (6,094,647) (1,204,141) (3,073,756) (453,556) (10,826,100)
Total depreciable capital assets, net	\$_	35,545,597 \$	(872,095)	\$ (123,080)	\$ 34,550,422
Capital assets, net	\$_	36,160,192 \$	(728,015)	\$ (123,080)	\$ 35,309,097

The Town has entered into lease agreements for financing the acquisition of two police vehicles, and two public works vehicles. These leases are being treated as capital leases in accordance with accounting principles generally accepted in the United States of America. The assets acquired through capital leases are as follows:

	 Governmental Activities
Asset:	 _
Machinery and equipment	\$ 170,183
Accumulated depreciation	(89,145)
Total	\$ 81,038

The future minimum lease obligations and the net present value of these minimum lease payments as of June 30, 2017, were as follows:

Fiscal Year Ending June 30,		Activities
2018		35,708
2019		35,709
Total minimum lease payments	\$	71,417
Less: amount representing interest	_	(1,699)
Present value of minimum lease payments	\$	69,718

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 10—LONG-TERM OBLIGATIONS:

The following is a summary of the long-term obligations of the Town for the year ended June 30, 2017:

		Balance					Balance		
		Payable					Payable		Amount
		July 1,		Issuances		Retirements	June 30,		Due Within
		2016		Increases		Decreases	2017		One Year
Primary Government:	_							_	
Governmental Activities									
General obligation bonds	\$	897,530	\$	-	\$	(76,532) \$	820,998	\$	79,369
Capital lease obligations		103,746		-		(34,028)	69,718		34,579
Compensated absences		176,643		23,937			200,580		10,078
Total governmental activities	\$	1,177,919	\$	23,937	\$	(110,560) \$	1,091,296	\$	124,026
Business-type Activities									
General obligation bonds	\$	18,208,921	\$	258,200	\$	(897,131) \$	17,569,990	\$	1,125,497
Premium on bond issue		278,519		-		(19,668)	258,851		19,668
Compensated absences		115,768		35,816		-	151,584		9,095
Total business-type activities	\$_	18,603,208	\$	294,016	\$	(916,799) \$	17,980,425	\$	1,154,260
Total primary government	\$_	19,781,127	\$_	317,953	\$_	(1,027,359) \$	19,071,721	\$_	1,278,286

For governmental and business-type activities, compensated absences are liquidated by the General and Public Utilities Funds, respectively.

Annual requirements to amortize long-term obligations and related interest are as follows:

Governmental Activities Long-term Obligations

Year Ending	General Obligation Bonds				Capital Leases				Total			
June 30,		Principal		Interest		Principal		Interest		Principal		Interest
2018	\$	79,369	\$	19,256	\$	34,579	\$	1,129	\$	113,948	\$	20,385
2019		81,667		16,958		35,139		569		116,806		17,527
2020		84,041		14,584		-		-		84,041		14,584
2021		76,877		12,199		-		-		76,877		12,199
2022		68,134		10,547		-		-		68,134		10,547
2023-2027		364,733		28,671		-		-		364,733		28,671
2028		66,177		376	_	-		-	_	66,177	_	376
Total	\$_	820,998	\$	102,591	\$	69,718	\$	1,698	\$	890,716	\$_	104,289

NOTE 10—LONG-TERM OBLIGATIONS: (CONTINUED)

Business-type Activities Long-term Obligations

	Long-term Obligations										
Year Ending		General Obligation Bonds									
June 30,		Principal		Interest							
2018	\$	1,125,497	\$	200,245							
2019		1,084,199		186,106							
2020		1,045,176		174,127							
2021		1,046,135		162,491							
2022		902,850		151,163							
2023-2027		4,622,384		661,206							
2028-2032		3,993,842		482,956							
2033-2037		2,733,312		271,050							
2038-2042		920,266		80,982							
2043		96,329	_	1,497							
Total	\$	17,569,990	\$	2,371,823							

Details of long-term obligations:

Governmental Activities:

General obligation bonds:

Series 1991 R-1, R-2,	\$534,000, issued	September 24,	1991, payable	in monthly	
installments of \$1,952, th	rough September 2	24, 2020, with inter	est at 5.0%	\$	64,293

Series 2013, \$1,000,000, issued March 29, 2013, payable in monthly installments of \$6,556, through April 1, 2028, with interest at 2.26%

756,705 **820,998**

Sub-total general obligation bonds

Capital leases:

Capital lease for two public works vehicles and two police vehicles dated August 19, 2013, payable in five annual installments of \$35,709 through August 19, 2018 with interest at 1.62%

69,718

Compensated absences

\$ 200,580

Total governmental activities long-term obligations

\$<u>1,091,296</u>

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 10—LONG-TERM OBLIGATIONS: (CONTINUED)

Business-type Activities:

Series 1991 R-1, \$534,000, issued September 24, 1991, payable in monthly installments of \$1,952, through September 24, 2020, with interest at 5.0%	\$	48,368
Series 2002, \$1,250,000, issued December 1, 2002, payable in monthly installments o \$8,730, through December 11, 2018, with interest at 3.85%	f	152,516
Series 2003, \$2,286,000, issued September 25, 2003, payable in monthly installments o \$9,922, through September 25, 2020, with interest at 4.25%	f	1,864,897
Series 2006, \$1,500,000, issued June 26, 2006, payable in annual installments o \$138,330 through June 27, 2021, with interest at 4.36%	f	497,891
Series 2006, \$4,561,156, issued September 27, 2006, payable in semi-annual installments of \$114,029, beginning January 1, 2009 through July 1, 2028, bearing no interest)	2,622,665
Series 2007, \$13,917,296, issued November 9, 2007, payable in semi-annual installments of \$278,346 beginning July 1, 2010 through January 1, 2035, bearing no interest		10,020,453
Series 2007B, \$2,470,000, issued December 13, 2007, payable in variable annual installments, beginning October 1, 2008 through October 1, 2037, with variable interestrates		60,000
Series 2011B, \$855,000, issued November 16, 2011, payable in variable annual installments, beginning November 1, 2012 through November 1, 2020, with variable interest rates		40,000
Series 2014, \$2,005,000 issued November 19, 2014, payable in variable semi-annual installments beginning April 1, 2015 through October 1, 2037 with variable interst rates	I	2,005,000
Series 2017, \$3,126,800 Water Treatment Plant Project, issued March 14, 2017, payable in semi-annual installments beginning September 1, 2018 through March 1, 2048 with interest at 2.25%. (Only \$258,200 drawn to date.)		258,200
Sub-total general obligation bonds	\$	17,569,990
Unamortized premium on general obligation bonds	\$	258,851
Compensated absences	\$	151,584
Total business-type activities long-term obligations	\$	17,980,425

NOTE 11—PENSION PLAN:

Plan Description

All full-time, salaried permanent employees of the Town are automatically covered by VRS Retirement Plan upon employment. This is an agent multiple-employer plan administered by the Virginia Retirement System (the System) along with plans for other employer groups in the Commonwealth of Virginia. Members earn one month of service credit for each month they are employed and for which they and their employer pay contributions to VRS. Members are eligible to purchase prior service, based on specific criteria as defined in the <u>Code of Virginia</u>, as amended. Eligible prior service that may be purchased includes prior public service, active military service, certain periods of leave, and previously refunded service.

The System administers three different benefit structures for covered employees – Plan 1, Plan 2, and, Hybrid. Each of these benefit structures has different eligibility criteria. The specific information for each plan and the eligibility for covered groups within each plan are set out in the table below:

RETIREMENT PLAN PROVISIONS		
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
About Plan 1 Plan 1 is a defined benefit plan. The retirement benefit is based on a member's age, creditable service and average final compensation at retirement using a formula. Employees are eligible for Plan 1 if their membership date is before July	About Plan 2 Plan 2 is a defined benefit plan. The retirement benefit is based on a member's age, creditable service and average final compensation at retirement using a formula. Employees are eligible for Plan 2 if their membership date is on or after	About the Hybrid Retirement Plan The Hybrid Retirement Plan combines the features of a defined benefit plan and a defined contribution plan. Most members hired on or after January 1, 2014 are in this plan, as well as Plan 1 and Plan 2 members who were eligible and
1, 2010, and they were vested as of January 1, 2013.	July 1, 2010, or their membership date is before July 1, 2010, and they were not vested as of January 1, 2013.	opted into the plan during a special election window. (see "Eligible Members") • The defined benefit is based on a member's age, creditable service and average final compensation at retirement using a formula. • The benefit from the defined contribution component of the plan depends on the member and employer contributions made to the plan and the investment performance of those contributions.

Plan Description (Continued)		
RETIREMENT PLAN PROVISIONS (CONTINUED)		
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
About Plan 1 (Cont.)	About Plan 2 (Cont.)	About the Hybrid Retirement Plan (Cont.)
		• In addition to the monthly benefit payment payable from the defined benefit plan at retirement, a member may start receiving distributions from the balance in the defined contribution account, reflecting the contributions, investment gains or losses, and any required fees.
Eligible Members Employees are in Plan 1 if their membership date is before July 1, 2010, and they were vested as of January 1, 2013. Hybrid Opt-In Election	Eligible Members Employees are in Plan 2 if their membership date is on or after July 1, 2010, or their membership date is before July 1, 2010, and they were not vested as of January 1, 2013.	Eligible Members Employees are in the Hybrid Retirement Plan if their membership date is on or after January 1, 2014. This includes: • Political subdivision employees*

VŘS non-hazardous duty covered Plan 1 members were allowed to make an irrevocable decision to opt into the Hybrid Retirement Plan during a special election window held January 1 through April 30, 2014.

The Hybrid Retirement Plan's effective date for eligible Plan 1 members who opted in was July 1, 2014.

If eligible deferred members returned to work during the election window, they were also eligible to opt into the Hybrid Retirement Plan.

Hybrid Opt-In Election

Eligible Plan 2 members were allowed to make an irrevocable decision to opt into the Hybrid Retirement Plan during a special election window held January 1 through April 30, 2014.

The Hybrid Retirement Plan's effective date for eligible Plan 2 members who opted in was July 1, 2014.

If eligible deferred members returned to work during the election window, they were also eligible to opt into the Hybrid Retirement Plan.

- Members in Plan 1 or Plan 2 who elected to opt into the plan during the election window held January 1-April 2014; the plan's 30. effective date for opt-in members was July 1, 2014.

*Non-Eligible Members

Some employees are not eligible to participate in the Hybrid Retirement Plan. They include:

> Political subdivision employees who are covered by enhanced benefits for hazardous duty employees.

RETIREMENT PLAN PROVISIONS (CONTINUED)		
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
Hybrid Opt-In Election (Cont.)	Hybrid Opt-In Election (Cont.)	*Non-Eligible Members (Cont.)
Members who were eligible for an optional retirement plan (ORP) and had prior service under Plan 1 were not eligible to elect the Hybrid Retirement Plan and remain as Plan 1 or ORP.	Members who were eligible for an optional retirement plan (ORP) and have prior service under Plan 2 were not eligible to elect the Hybrid Retirement Plan and remain as Plan 2 or ORP.	Those employees eligible for an optional retirement plan (ORP) must elect the ORP plan or the Hybrid Retirement Plan. If these members have prior service under Plan 1 or Plan 2, they are not eligible to elect the Hybrid Retirement Plan and must select Plan 1 or Plan 2 (as applicable) or ORP.
Retirement Contributions	Retirement Contributions	Retirement Contributions
Employees contribute 5% of their compensation each month to their member contribution account through a pre-tax salary reduction. Some political subdivisions elected to phase in the required 5% member contribution but all employees are paying the full 5% as of July 1, 2016. Member contributions are tax-deferred until they are withdrawn as part of a retirement benefit or as a refund. The employer makes a separate actuarially determined contribution to VRS for all covered employees. VRS invests both member and employer contributions to provide funding for the future benefit payment.	Employees contribute 5% of their compensation each month to their member contribution account through a pre-tax salary reduction. Some political subdivisions elected to phase in the required 5% member contribution but all employees are paying the full 5% as of July 1, 2016.	A member's retirement benefit is funded through mandatory and voluntary contributions made by the member and the employer to both the defined benefit and the defined contribution components of the plan. Mandatory contributions are based on a percentage of the employee's creditable compensation and are required from both the member and the employer. Additionally, members may choose to make voluntary contributions to the defined contribution component of the plan, and the employer is required to match those voluntary contributions according to specified percentages.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 11—PENSION PLAN: (CONTINUED)

RETIREMENT PLAN PROVISIONS (CONTINUED)		
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
Creditable Service	Creditable Service	Creditable Service
Creditable service includes active service. Members earn creditable service for each month they are employed in a covered position. It also may include credit for prior service the member has purchased or additional creditable service the member was granted. A member's total creditable service is one of the factors used to determine their eligibility for retirement and to calculate their retirement benefit. It also may count toward eligibility for the health insurance credit in retirement, if the employer offers the health insurance credit.	Same as Plan 1.	Defined Benefit Component: Under the defined benefit component of the plan, creditable service includes active service. Members earn creditable service for each month they are employed in a covered position. It also may include credit for prior service the member has purchased or additional creditable service the member was granted. A member's total creditable service is one of the factors used to determine their eligibility for retirement and to calculate their retirement benefit. It also may count toward eligibility for the health insurance credit in retirement, if the employer offers the health insurance credit. Defined Contributions Component: Under the defined contribution component, creditable service is used to determine vesting for the employer contribution portion of the plan.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 11—PENSION PLAN: (CONTINUED)

RETIREMENT PLAN PROVISIONS (CONTINUED)			
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN	
Vesting	Vesting	Vesting	
Vesting is the minimum length of service a member needs to qualify for a future retirement benefit. Members become vested when they have at least five years (60 months) of creditable service. Vesting means members are eligible to qualify for retirement if they meet the age and service requirements for their plan. Members also must be vested to receive a full refund of their member contribution account balance if they leave employment and request a refund. Members are always 100% vested in the contributions that they make.	Same as Plan 1.	Defined Benefit Component: Defined benefit vesting is the minimum length of service a member needs to qualify for a future retirement benefit. Members are vested under the defined benefit component of the Hybrid Retirement Plan when they reach five years (60 months) of creditable service. Plan 1 or Plan 2 members with at least five years (60 months) of creditable service who opted into the Hybrid Retirement Plan remain vested in the defined benefit component. Defined Contributions Component: Defined contribution vesting refers to the minimum length of service a member needs to be eligible to withdraw the employer contributions from the defined contribution component of the plan. Members are always 100% vested in the contributions that they make.	

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 11—PENSION PLAN: (CONTINUED)

RETIREMENT PLAN PROVISIONS (CONTINUED)		
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
Vesting (Cont.)	Vesting (Cont.)	Vesting (Cont.)
		Defined Contributions Component: (Cont.) Upon retirement or leaving covered employment, a member is eligible to withdraw a percentage of employer contributions to the defined contribution component of the plan, based on service. • After two years, a member is 50% vested and may withdraw 50% of employer contributions. • After three years, a member is 75% vested and may withdraw 75% of employer contributions. • After four or more years, a member is 100% vested and may withdraw 100% of employer contributions. Distribution is not required by law until age 70½.
Calculating the Benefit	Calculating the Benefit	Calculating the Benefit
The Basic Benefit is calculated based on a formula using the member's average final compensation, a retirement multiplier and total service credit at retirement. It is one of the benefit payout options available to a member at retirement.	See definition under Plan 1.	Defined Benefit Component: See definition under Plan 1

RETIREMENT PLAN PROVISIONS (CONTINUED)		
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
Calculating the Benefit (Cont.)	Calculating the Benefit (Cont.)	Calculating the Benefit (Cont.)
An early retirement reduction factor is applied to the Basic Benefit if the member retires with a reduced retirement benefit or selects a benefit payout option other than the Basic Benefit.		Defined Contribution Component: The benefit is based on contributions made by the member and any matching contributions made by the employer, plus net investment earnings on those contributions.
Average Final Compensation	Average Final Compensation	Average Final Compensation
A member's average final compensation is the average of the 36 consecutive months of highest compensation as a covered employee.	A member's average final compensation is the average of their 60 consecutive months of highest compensation as a covered employee.	Same as Plan 2. It is used in the retirement formula for the defined benefit component of the plan.
Service Retirement Multiplier VRS: The retirement multiplier is a factor used in the formula to determine a final retirement benefit. The retirement multiplier for non-hazardous duty members is 1.70%. Sheriffs and regional jail superintendents: The retirement multiplier for sheriffs and regional jail superintendents is 1.85%.	Service Retirement Multiplier VRS: Same as Plan 1 for service earned, purchased or granted prior to January 1, 2013. For non-hazardous duty members the retirement multiplier is 1.65% for creditable service earned, purchased or granted on or after January 1, 2013. Sheriffs and regional jail superintendents: Same as Plan 1.	Service Retirement Multiplier Defined Benefit Component: VRS: The retirement multiplier for the defined benefit component is 1.00%. For members who opted into the Hybrid Retirement Plan from Plan 1 or Plan 2, the applicable multipliers for those plans will be used to calculate the retirement benefit for service credited in those plans.
Political subdivision hazardous duty employees: The retirement multiplier of eligible political subdivision hazardous duty employees other than sheriffs and regional jail superintendents is 1.70% or 1.85% as elected by the employer.	Political subdivision hazardous duty employees: Same as Plan 1.	Sheriffs and regional jail superintendents: Not applicable. Political subdivision hazardous duty employees: Not applicable. Defined Contribution Component: Not applicable.

RETIREMENT PLAN PROVISIONS (CONTINUED)		
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
Normal Retirement Age VRS: Age 65. Political subdivisions hazardous duty employees: Age 60.	Normal Retirement Age VRS: Normal Social Security retirement age. Political subdivisions hazardous duty employees: Same as Plan 1.	Normal Retirement Age Defined Benefit Component: VRS: Same as Plan 2. Political subdivisions hazardous duty employees: Not applicable. Defined Contribution Component: Members are eligible to receive distributions upon leaving employment, subject to restrictions.
Earliest Unreduced Retirement Eligibility VRS: Age 65 with at least five years (60 months) of creditable service or at age 50 with at least 30 years of creditable service. Political subdivisions hazardous duty employees: Age 60 with at least five years of creditable service or age 50 with at least 25 years of creditable service.	Earliest Unreduced Retirement Eligibility VRS: Normal Social Security retirement age with at least five years (60 months) of creditable service or when their age and service equal 90. Political subdivisions hazardous duty employees: Same as Plan 1.	Earliest Unreduced Retirement Eligibility Defined Benefit Component: VRS: Normal Social Security retirement age and have at least five years (60 months) of creditable service or when their age and service equal 90. Political subdivisions hazardous duty employees: Not applicable. Defined Contribution Component: Members are eligible to receive distributions upon leaving employment, subject to restrictions.
Earliest Reduced Retirement Eligibility VRS: Age 55 with at least five years (60 months) of creditable service or age 50 with at least 10 years of creditable service.	Earliest Reduced Retirement Eligibility VRS: Age 60 with at least five years (60 months) of creditable service.	Earliest Reduced Retirement Eligibility Defined Benefit Component: VRS: Members may retire with a reduced benefit as early as age 60 with at least five years (60 months) of creditable service.

RETIREMENT PLAN PROVISIONS (CONTINUED)		
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
Earliest Reduced Retirement Eligibility (Cont.)	Earliest Reduced Retirement Eligibility (Cont.)	Earliest Reduced Retirement Eligibility (Cont.)
Political subdivisions hazardous duty employees: 50 with at least five years of creditable service.	Political subdivisions hazardous duty employees: Same as Plan 1.	Political subdivisions hazardous duty employees: Not applicable.
Creditable Service.		Defined Contribution Component: Members are eligible to receive distributions upon leaving employment, subject to restrictions.
Cost-of-Living Adjustment (COLA) in Retirement The Cost-of-Living Adjustment (COLA) matches the first 3% increase in the Consumer Price Index for all Urban Consumers (CPI-U) and half of any additional increase (up to 4%) up to a maximum COLA of 5%.	Cost-of-Living Adjustment (COLA) in Retirement The Cost-of-Living Adjustment (COLA) matches the first 2% increase in the CPI-U and half of any additional increase (up to 2%), for a maximum COLA of 3%.	Cost-of-Living Adjustment (COLA) in Retirement Defined Benefit Component: Same as Plan 2. Defined Contribution Component: Not applicable.
Eligibility: For members who retire with an unreduced benefit or with a reduced benefit with at least 20 years of creditable service, the COLA will go into effect on July 1 after one full calendar year from the retirement date.	Eligibility: Same as Plan 1	Eligibility: Same as Plan 1 and Plan 2.
For members who retire with a reduced benefit and who have less than 20 years of creditable service, the COLA will go into effect on July 1 after one calendar year following the unreduced retirement eligibility date.		

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 11—PENSION PLAN: (CONTINUED)

RETIREMENT PLAN PROVISIONS (CONTINUED)		
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
Cost-of-Living Adjustment (COLA) in Retirement (Cont.)	Cost-of-Living Adjustment (COLA) in Retirement (Cont.)	Cost-of-Living Adjustment (COLA) in Retirement (Cont.)
Exceptions to COLA Effective Dates: The COLA is effective July 1 following one full calendar year (January 1 to December 31) under any of the following circumstances: • The member is within five years of qualifying for an unreduced retirement benefit as of January 1, 2013. • The member retires on disability. • The member retires directly from short-term or long- term disability under the Virginia Sickness and Disability Program (VSDP). • The member is involuntarily separated from employment for causes other than job performance or misconduct and is eligible to retire under the Workforce Transition Act or the Transitional Benefits Program. • The member dies in service and the member's survivor or beneficiary is eligible for a monthly death-in-service benefit. The COLA will go into effect on July 1 following one full calendar year (January 1 to December 31) from the date the monthly benefit begins.	Exceptions to COLA Effective Dates: Same as Plan 1	Exceptions to COLA Effective Dates: Same as Plan 1 and Plan 2.

RETIREMENT PLAN PROVISIONS (CONTINUED)		
PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
Disability Coverage Members who are eligible to be considered for disability retirement and retire on disability, the retirement multiplier is 1.7% on all service, regardless of when it was earned, purchased or granted. VSDP members are subject to a one-year waiting period before becoming eligible for non-work-related disability benefits.	Disability Coverage Members who are eligible to be considered for disability retirement and retire on disability, the retirement multiplier is 1.65% on all service, regardless of when it was earned, purchased or granted. VSDP members are subject to a one-year waiting period before becoming eligible for non-work related disability benefits.	Disability Coverage Employees of political subdivisions (including Plan 1 and Plan 2 opt-ins) participate in the Virginia Local Disability Program (VLDP) unless their local governing body provides an employer-paid comparable program for its members. Hybrid members (including Plan 1 and Plan 2 opt-ins) covered under VLDP are subject to a one-year waiting period before becoming eligible for non-work-related disability benefits.
Purchase of Prior Service Members may be eligible to purchase service from previous public employment, active duty military service, an eligible period of leave or VRS refunded service as creditable service in their plan. Prior creditable service counts toward vesting, eligibility for retirement and the health insurance credit. Only active members are eligible to purchase prior service. When buying service, members must purchase their most recent period of service first. Members also may be eligible to purchase periods of leave without pay.	Purchase of Prior Service Same as Plan 1.	Purchase of Prior Service Defined Benefit Component: Same as Plan 1, with the following exceptions: Hybrid Retirement Plan members are ineligible for ported service. The cost for purchasing refunded service is the higher of 4% of creditable compensation or average final compensation. Plan members have one year from their date of hire or return from leave to purchase all but refunded prior service at approximate normal cost. After that one-year period, the rate for most categories of service will change to actuarial cost. Defined Contribution Component: Not applicable.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 11—PENSION PLAN: (CONTINUED)

Plan Description (Continued)

Information about the VRS Political Subdivision Retirement Plan is also available in the separately issued VRS 2016 Comprehensive Annual Financial Report (CAFR). A copy of the 2016 VRS CAFR may be downloaded from the VRS website at http://www.varetire.org/Pdf/Publications/2016-annual-report.pdf or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA, 23218-2500.

Employees Covered by Benefit Terms

As of the June 30, 2015 actuarial valuation, the following employees were covered by the benefit terms of the pension plan:

	Number
Inactive members or their beneficiaries currently receiving benefits	34
Inactive members: Vested inactive members	9
Non-vested inactive members	2
Inactive members active elsewhere in VRS	18
Total inactive members	63
Active members	51
Total covered employees	114

Contributions

The contribution requirement for active employees is governed by §51.1-145 of the <u>Code of Virginia</u>, as amended, but may be impacted as a result of funding options provided to political subdivisions by the Virginia General Assembly. Employees are required to contribute 5.00% of their compensation toward their retirement. Prior to July 1, 2012, all or part of the 5.00% member contribution may have been assumed by the employer. Beginning July 1, 2012 new employees were required to pay the 5% member contribution. In addition, for existing employees, employers were required to begin making the employee pay the 5.00% member contribution. This could be phased in over a period of up to 5 years and the employer is required to provide a salary increase equal to the amount of the increase in the employee-paid member contribution.

The Town's contractually required contribution rate for the year ended June 30, 2017 was 16.63% of covered employee compensation. This rate was based on an actuarially determined rate from an actuarial valuation as of June 30, 2015.

This rate, when combined with employee contributions, was expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. Contributions to the pension plan from the Town were \$426,996 and \$440,978 for the years ended June 30, 2017 and June 30, 2016, respectively.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 11—PENSION PLAN: (CONTINUED)

Net Pension Liability

The Town's net pension liability was measured as of June 30, 2016. The total pension liability used to calculate the net pension liability was determined by an actuarial valuation performed as of June 30, 2015, using updated actuarial assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2016.

Actuarial Assumptions - General Employees

The total pension liability for General Employees in the Town's Retirement Plan was based on an actuarial valuation as of June 30, 2015 using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2016.

Inflation 2.5%

Salary increases, including inflation 3.5% – 5.35%

Investment rate of return 7.0%, net of pension plan investment

expense, including inflation*

Mortality rates: 14% of deaths are assumed to be service related

Largest 10 - Non-LEOS:

Pre-Retirement:

RP-2000 Employee Mortality Table Projected with Scale AA to 2020 with males set forward 4 years and females set back 2 years

Post-Retirement:

RP-2000 Combined Mortality Table Projected with Scale AA to 2020 with males set forward 1 year

Post-Disablement:

RP-2000 Disability Life Mortality Table Projected to 2020 with males set back 3 years and no provision for future mortality improvement

All Others (Non 10 Largest) - Non-LEOS:

Pre-Retirement:

RP-2000 Employee Mortality Table Projected with Scale AA to 2020 with males set forward 4 years and females set back 2 years

Post-Retirement:

RP-2000 Combined Mortality Table Projected with Scale AA to 2020 with males set forward 1 year

Post-Disablement:

RP-2000 Disability Life Mortality Table Projected to 2020 with males set back 3 years and no provision for future mortality improvement

^{*} Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06% of the market assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 7.0%. However, since the difference was minimal, and a more conservative 7.0% investment return assumption provided a projected plan net position that exceeded the projected benefit payments, the long-term expected rate of return on investments was assumed to be 7.0% to simplify preparation of pension liabilities.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 11—PENSION PLAN: (CONTINUED)

Actuarial Assumptions – General Employees (Continued)

The actuarial assumptions used in the June 30, 2015 valuation were based on the results of an actuarial experience study for the period from July 1, 2008 through June 30, 2012. Changes to the actuarial assumptions as a result of the experience study are as follows:

Largest 10 – Non-LEOS:

- Update mortality table
- Decrease in rates of service retirement
- Decrease in rates of disability retirement
- Reduce rates of salary increase by 0.25% per year

All Others (Non 10 Largest) - Non-LEOS:

- -Update mortality table
- -Decrease in rates of service retirement
- -Decrease in rates of disability retirement
- -Reduce rates of salary increase by 0.25% per year

Actuarial Assumptions – Public Safety Employees

The total pension liability for Public Safety employees in the Town's Retirement Plan was based on an actuarial valuation as of June 30, 2015, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2016.

Inflation 2.5%

Salary increases, including inflation 3.5% – 4.75%

Investment rate of return 7.0%, net of pension plan investment

expense, including inflation*

^{*} Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06% of the market assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 7.0%. However, since the difference was minimal, and a more conservative 7.0% investment return assumption provided a projected plan net position that exceeded the projected benefit payments, the long-term expected rate of return on investments was assumed to be 7.0% to simplify preparation of pension liabilities.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 11—PENSION PLAN: (CONTINUED)

Actuarial Assumptions – Public Safety Employees (Continued)

Mortality rates: 60% of deaths are assumed to be service related

Largest 10 – Non-LEOS:

Pre-Retirement:

RP-2000 Employee Mortality Table Projected with Scale AA to 2020 with males set back 2 years and females set back 2 years

Post-Retirement:

RP-2000 Combined Mortality Table Projected with Scale AA to 2020 with males set forward 1 year

Post-Disablement:

RP-2000 Disability Life Mortality Table Projected to 2020 with males set back 3 years and no provision for future mortality improvement

All Others (Non 10 Largest) - Non-LEOS:

Pre-Retirement:

RP-2000 Employee Mortality Table Projected with Scale AA to 2020 with males set back 2 years and females set back 2 years

Post-Retirement:

RP-2000 Combined Mortality Table Projected with Scale AA to 2020 with males set forward 1 year

Post-Disablement:

RP-2000 Disability Life Mortality Table Projected to 2020 with males set back 3 years and no provision for future mortality improvement

The actuarial assumptions used in the June 30, 2015 valuation were based on the results of an actuarial experience study for the period from July 1, 2008 through June 30, 2012. Changes to the actuarial assumptions as a result of the experience study are as follows:

Largest 10 – LEOS:

- Update mortality table
- Decrease in male rates of disability

All Others (Non 10 Largest) – LEOS:

- Update mortality table
- Adjustments to rates of service retirement for females
- Increase in rates of withdrawal
- Decrease in male and female rates of disability

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 11—PENSION PLAN: (CONTINUED)

Long-term expected rate of return

The long-term expected rate of return on pension System investments was determined using a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of pension System investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target asset allocation and best estimate of arithmetic real rates of return for each major asset class are summarized in the following table:

Asset Class (Strategy)	Target Allocation	Arithmetic Long-Term Expected Rate of Return	Weighted Average Long-Term Expected Rate of Return
U.S. Equity	19.50%	6.46%	1.26%
Developed Non U.S. Equity	16.50%	6.28%	1.04%
Emerging Market Equity	6.00%	10.00%	0.60%
Fixed Income	15.00%	0.09%	0.01%
Emerging Debt	3.00%	3.51%	0.11%
Rate Sensitive Credit	4.50%	3.51%	0.16%
Non Rate Sensitive Credit	4.50%	5.00%	0.23%
Convertibles	3.00%	4.81%	0.14%
Public Real Estate	2.25%	6.12%	0.14%
Private Real Estate	12.75%	7.10%	0.91%
Private Equity	12.00%	10.41%	1.25%
Cash	1.00%	-1.50%	-0.02%
Total	100.00%		5.83%
		Inflation	2.50%
*Ex	pected arithme	tic nominal return	8.33%

^{*} Using stochastic projection results provides an expected range of real rates of return over various time horizons. Looking at one year results produces an expected real return of 8.33% but also has a high standard deviation, which means there is high volatility. Over larger time horizons the volatility declines significantly and provides a median return of 7.44%, including expected inflation of 2.50%.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 11—PENSION PLAN: (CONTINUED)

Discount Rate

The discount rate used to measure the total pension liability was 7.00%. The projection of cash flows used to determine the discount rate assumed that System member contributions will be made per the VRS Statutes and the employer contributions will be made in accordance with the VRS funding policy at rates equal to the difference between actuarially determined contribution rates adopted by the VRS Board of Trustees and the member rate. Through the fiscal year ending June 30, 2018, the rate contributed by the employer for the Town Retirement Plan will be subject to the portion of the VRS Board-certified rates that are funded by the Virginia General Assembly. From July 1, 2018 on, participating employers are assumed to contribute 100% of the actuarially determined contribution rates. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore the long-term expected rate of return was applied to all periods of projected benefit payments to determine the total pension liability.

Changes in Net Pension Liability

	_	Increase (Decrease)				
	_	Total Pension Liability (a)	,	Plan Fiduciary Net Position (b)		Net Pension Liability (a) - (b)
Balances at June 30, 2015	\$_	12,386,045	\$	8,601,888	\$_	3,784,157
Changes for the year:						
Service cost	\$	299,879	\$	-	\$	299,879
Interest		845,739		-		845,739
Differences between expected						
and actual experience		(198,402)		-		(198,402)
Contributions - employer		-		440,978		(440,978)
Contributions - employee		-		122,720		(122,720)
Net investment income		-		151,347		(151,347)
Benefit payments, including refunds						
of employee contributions		(608,106)		(608,106)		-
Administrative expenses		-		(5,309)		5,309
Other changes		-		(64)	_	64
Net changes	\$	339,110	\$	101,566	\$	237,544
Balances at June 30, 2016	\$_	12,725,155	\$	8,703,454	\$	4,021,701

For governmental and business-type activities, net pension liabilities are liquidated by the General and Public Utilities Funds, respectively.

Sensitivity of the Net Pension Liability to Changes in the Discount Rate

The following presents the net pension liability of the Town using the discount rate of 7.00%, as well as what the Town's net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.00%) or one percentage point higher (8.00%) than the current rate:

		Rate		
	(6.00%)	 (7.00%)	 (8.00%)	
Town Net Pension Liability	\$ 5,732,900	\$ 4,021,701	\$ 2,612,786	

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 11—PENSION PLAN: (CONTINUED)

Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

For the year ended June 30, 2017, the Town recognized pension expense of \$400,260. At June 30, 2017, the Town reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	; -	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 42,970	\$	153,001
Net difference between projected and actual earnings on pension plan investments	223,528		-
Employer contributions subsequent to the measurement date	426,996	_	
Total	\$ 693,494	\$	153,001

Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (Continued)

\$426,996 reported as deferred outflows of resources related to pensions resulting from the Town's contributions subsequent to the measurement date will be recognized as a reduction of the Net Pension Liability in the year ended June 30, 2018. Other amounts reported as deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Ye	ar	ended	June	30,

2018	\$ (27,621)
2019	(27,622)
2020	95,731
2021	73,009
2022	-
Thereafter	-

NOTE 12—OTHER POSTEMPLOYMENT BENEFITS:

The Local Choice (TLC) Health Benefits Program:

A. Plan Description

Name of Plan: The Local Choice Health Benefits Program (TLC)

Identification of Plan: Agent Multiple-Employer Defined Benefit Healthcare Plan
Administering Entity: Virginia Department of Human Resource Management (DHRM)

The Town participates in the TLC, which provides healthcare benefits to eligible retired Town employees and their beneficiaries. Eligibility for retiree healthcare coverage in the TLC mirrors the age and service criteria for the VRS reduced retirement, which stipulates that the retiree must be at least 55 years of age and have at least 5 years of service with the Town or at least 50 years of age and have at least 10 years of service with the Town. Title 2.2 of the Code of Virginia (1950), as amended, assigns the authority to establish and amend the benefit provisions of the plans that participate in the TLC to the respective employer entities. The Commonwealth of Virginia issues a publicly available comprehensive annual financial report that includes financial statements and required supplementary information for the TLC. A copy of that report can be downloaded from the website at http://www.doa.virginia.gov/reports/CAFR/2016-CAFR.shtml or by writing to the Virginia Department of Human Resource Management at 101 North 14th Street, 12th Floor, Richmond, VA 23219.

B. Funding Policy

Pursuant to Title 2.2 of the <u>Code of Virginia</u> (1950), as amended, the DHRM establishes contribution rates for TLC participants on an annual basis. The Town's contribution rates are blended; in a blended program, the rates for active employees and retirees are the same. Retired employees pay 100% of the blended rate. Coverage ceases when retirees become eligible for Medicare.

C. Annual OPEB Cost and Net OPEB Obligation

The Town's annual OPEB cost is based on the *annual required contribution of the employer (ARC)*, an amount actuarially determined in accordance with the parameters of GASB Statement 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (of funding excess) over a period not to exceed thirty years.

The following table shows the components of the Town's annual OPEB cost for the year, the amount actually contributed to the plan, and changes in the Town's net OPEB obligation:

Annual Required Contribution (ARC)	\$ 61,500
Interest on OPEB Obligation	9,600
Adjustment to ARC	 (10,000)
Annual OPEB cost	\$ 61,100
Contributions Made During FY17	 (28,600)
Increase in Net OPEB Obligation	\$ 32,500
Net OPEB Obligation - beginning of year	 241,200
Net OPEB Obligation - end of year	\$ 273,700

NOTE 12—OTHER POSTEMPLOYMENT BENEFITS: (CONTINUED)

The Local Choice (TLC) Health Benefits Program: (continued)

C. Annual OPEB Cost and Net OPEB Obligation (continued)

For fiscal year 2017, the Town's expected cash payment of \$28,600 was \$32,500 short of the OPEB cost. The Town's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for fiscal year 2017 and the two preceding years are as follows:

Fiscal	Fiscal Annual		Net
Year	Year OPEB Annual OPE		OPEB
Ended	Cost	Cost Contributed	Obligation
June 30, 2017 \$	61,100	46.81%	\$ 273,700
June 30, 2016	59,300	48.90%	241,200
June 30, 2015	57,500	47.31%	210,900

D. Funded Status and Funding Progress

The funded status of the plan as of June 30, 2017 is as follows:

Actuarial accrued liability (AAL)	\$ 869,300
Actuarial value of plan assets	\$ -
Unfunded actuarial accrued liability	\$ 869,300
Funded ratio (actuarial value of plan assets/AAL)	0%
Covered payroll (active plan members)	\$ 2,360,900
UAAL as a percentage of covered payroll	36.82%

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revisions as actual results are compared with past expectations and new estimates are made about the future.

The schedule of funding progress presented as required supplementary information following the notes to the financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits.

For governmental and business-type activities, net other post-employment benefit liabilities are liquidated by the General and Public Utilities Fund, respectively.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 12—OTHER POSTEMPLOYMENT BENEFITS: (CONTINUED)

The Local Choice (TLC) Health Benefits Program: (continued)

E. Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and the plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

The actuarial valuation of the liabilities as of June 30, 2014 was based on the entry age actuarial cost method. The actuarial assumptions included a 4.00% investment rate of return on assets and an annual healthcare cost trend rate of 8.00% initially, reduced by decrements of .5% per year until an ultimate rate of 5.00% is reached. The assumptions also included a 4.00% interest discount rate and a 2.5% general rate of inflation. The unfunded actuarial accrued liability is being amortized as a level percentage of projected payroll on an open basis over a 30-year amortization period.

Health Insurance Credit Program:

A. Plan Description

Name of Plan: Health Insurance Credit Program

Identification of Plan: Agent Multiple-Employer Defined Benefit OPEB plan

Administering Entity: Virginia Retirement System (VRS)

The Town participates in the Health Insurance Credit Program, a plan designed to assist retirees with the cost of health insurance coverage. The Virginia General Assembly establishes the dollar amount of the health insurance credit for each year of creditable service. The credit amount and eligibility differs for state, school division, political subdivision, local officer, local social services department and general registrar retirees.

An employee of the Town, who retires under VRS with at least 15 years of total creditable service under the System and is enrolled in a health insurance plan, is eligible to receive a monthly health insurance credit of \$1.50 per year of creditable service up to a maximum monthly credit of \$45. However, such credit shall not exceed the health insurance premium for the retiree. Disabled retirees automatically receive the maximum monthly health insurance credit of \$45.

Localities may elect to provide an additional health insurance credit of \$1 per month for each full year of the retired members' creditable service, not to exceed a maximum monthly credit of \$30. The enhanced credit is available for constitutional offices and their employees, local social services employees, and general registrars and their employees. Whereas the \$1.50 health credit cost is borne by the Commonwealth, the costs of such additional health insurance credit shall be borne by the locality.

Benefit provisions and eligibility requirements are established by Title 51.1, Chapter 14 of the <u>Code of Virginia</u>. The VRS actuarially determines the amount necessary to fund all credits provided, reflects the costs of such credits in the applicable employer contribution rate pursuant to §51.1-145, and prescribes such terms and conditions as are necessary to carry out the provisions of the health insurance credit program. VRS issues separate financial statements as previously discussed in Note 11.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 12—OTHER POSTEMPLOYMENT BENEFITS: (CONTINUED)

Health Insurance Credit Program: (continued)

B. Funding Policy

As a participating local political subdivision, the Town is required to contribute the entire amount necessary to fund participation in the program using the actuarial basis specified by the <u>Code of Virginia</u> and the VRS Board of Trustees. The Town's contribution rate for the fiscal year ended 2017 was 0.33% of annual covered payroll.

C. OPEB Cost and Net OPEB Obligation

The annual cost of OPEB under Governmental Accounting Standards Board (GASB) 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other than Pensions*, is based on the annual required contribution (ARC). The Town is required to contribute the ARC, an amount actuarially determined in accordance with the parameters of GASB Statement 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed thirty years.

For fiscal year 2017, the Town's contribution of \$8,558 was equal to the ARC and OPEB cost. The Town's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for fiscal year 2017 and the preceding two years are as follows:

Fiscal Year Ended	 Annual OPEB Cost (ARC)	Percentage of ARC Contributed	 Net OPEB Obligation
June 30, 2017	\$ 8,558	100.00%	\$ -
June 30, 2016	8,052	100.00%	-
June 30, 2015	7,651	100.00%	-

D. Funded Status and Funding Progress

The funded status of the plan as of June 30, 2016, the most recent actuarial valuation date, is as follows:

Actuarial accrued liability (AAL)	\$ 119,922
Actuarial value of plan assets	\$ 56,021
Unfunded actuarial accrued liability (UAAL)	\$ 63,901
Funded ratio (actuarial value of plan assets/ AAL)	46.71%
Covered payroll (active plan members)	\$ 2,536,666
UAAL as a percentage of covered payroll	2.52%

For governmental and business-type activities, compensated absences are liquidated by the General and Public Utilities Funds, respectively.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 12—OTHER POSTEMPLOYMENT BENEFITS: (CONTINUED)

Health Insurance Credit Program: (continued)

D. Funded Status and Funding Progress (continued)

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future and reflect a long-term perspective. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future.

The Health Insurance Credit Program benefit is based on a member's employer eligibility and his or her years of service. The monthly maximum credit amount cannot exceed the member's actual health insurance premium costs. The actuarial valuation for this plan assumes the maximum credit is payable for each eligible member. Since this benefit is a flat dollar amount multiplied by years of service and the maximum benefit is assumed, no assumption relating to healthcare cost trend rates is needed or applied.

The schedule of funding progress, presented as required supplementary information following the notes to the financial statements presents multi-year trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits. The projection of benefits for financial reporting purposes does not explicitly incorporate the potential effects of legal or contractual funding limitations.

E. Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used included techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

The entry age normal cost method was used to determine the plan's funding liabilities and costs. The actuarial assumptions included a 7.00% investment rate of return, compounded annually, including a healthcare cost trend rate of 9%, inflation component of 2.50%, and a payroll growth rate of 3.00%. The UAAL is being amortized as a level percentage of payroll on an open basis. The remaining open amortization period at June 30, 2016 was 18-27 years.

NOTE 13—PROPERTY, LIABILITY AND FIDELITY BONDS:

The Town pays VML Insurance Program (VMLIP) contributions and assessments based upon classification and rates into a designated cash reserve fund out of which expenses of the Association and claims and awards are to be paid. In the event of a loss deficit and depletion of all available excess insurance, the Association may assess all members in the proportion in which the premium of each bears to the total premiums of all members in the year in which such deficit occurs. Settled claims resulting from these risks have not exceeded commercial insurance in any of the past three fiscal years.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 14—RISK MANAGEMENT:

The Town is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; injuries to employees and natural disasters for which the Town carries commercial insurance. The Town also provides a risk management program for workers' compensation. Premiums are paid by the general fund and all other funds and are available to pay claims, claim reserves and administrative costs of the program.

The Town is a member of the VMLIP for workers' compensation. This program provides claims management and risk management services.

Each Association member jointly and severally agrees to assume, pay and discharge any liability. The Town pays VMLIP contributions and assessments based upon classification and rates into a designated cash reserve fund out of which claims, refunds, and expenses of the Association are to be paid. In the event of a loss deficit and depletion of all available excess insurance, the Association may assess all members in the proportion which the premium of each bears to the total premiums of all members in the year in which such deficit occurs. Settled claims resulting from these risks have not exceeded commercial insurance in any of the past three fiscal years.

NOTE 15—CONTINGENT LIABILITIES:

The Town receives grant funds, principally from the federal government, for construction and various other programs. Certain expenditures of these funds are subject to audit by the grantor, and the Town is contingently liable to refund amounts in excess of allowable expenditures. In the opinion of the Town management, no material refunds will be required as a result of expenditures disallowed by grantors.

The Town is responsible for the refunding of arbitrage interest incurred on the unexpended proceeds of certain bond issues. The amount of this arbitrage, if any, is estimated to be immaterial.

NOTE 16 — COMMITMENTS:

The Town had the following material contracts outstanding at June 30, 2017:

Project	Original Contract Amount	Amount Spent to Date	Amount of Contract Remaining at Year End
WTP Improvement Project	\$ 3,060,900	\$ 120,550	\$ 2,940,350
Total	\$ 3,060,900	\$ 120,550	\$ 2,940,350

NOTE 17—LITIGATION:

At June 30, 2017, there were no matters of litigation involving the Town or which would materially affect the Town's financial position should any court decisions on pending matters not be favorable to such entities.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 (CONTINUED)

NOTE 18—UPCOMING PRONOUNCEMENTS:

Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pension, improves accounting and financial reporting by state and local governments for postemployment benefits other than pensions (other postemployment benefits or OPEB). This Statement replaces the requirements of Statements No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions, as amended, and No. 57, OPEB Measurements by Agent Employers and Agent Multiple Employer Plans, for OPEB. Statement No. 74, Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans, establishes new accounting and financial reporting requirements for OPEB plans. This Statement is effective for fiscal years beginning after June 15, 2017.

Statement No. 86, Certain Debt Extinguishment Issues, improves consistency in accounting and financial reporting for in-substance defeasance of debt by providing guidance for transactions in which cash and other monetary assets acquired with only existing resources—resources other than the proceeds of refunding debt—are placed in an irrevocable trust for the sole purpose of extinguishing debt. This Statement also improves accounting and financial reporting for prepaid insurance on debt that is extinguished and notes to financial statements for debt that is defeased in substance. The requirements of this Statement are effective for reporting periods beginning after June 15, 2017.

Statement No. 87, Leases, increases the usefulness of governments' financial statements by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. Under this Statement, a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about governments' leasing activities. The requirements of this Statement are effective for reporting periods beginning after December 15, 2019.

Management is currently evaluating the impact these standards will have on the financial statements when adopted.

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REQUIRED SUPPLEMENTARY INFORMATION

Note to Required Supplementary Information

Presented budgets were prepared in accordance with accounting principles generally accepted in the United States of America.

Town of Woodstock, Virginia

General Fund Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and Actual For the Year Ended June 30, 2017

	_	Budgete Original	d A	mounts Final	Actual Amounts	Variance with Final Budget - Positive (Negative)
REVENUES	_	o.i.g.ii.a.	-	1 11101	7111041110	(Hoganio)
General property taxes	\$	1,125,822	\$	1,125,822	1,196,076 \$	70,254
Other local taxes	·	2,417,948		2,417,948	2,484,121	66,173
Permits, privilege fees, and regulatory licenses		379,856		379,856	395,688	15,832
Fines and forfeitures		37,000		37,000	38,080	1,080
Revenue from the use of money and property		8,000		8,000	21,881	13,881
Charges for services		251,276		251,276	273,748	22,472
Miscellaneous		15,250		32,250	18,543	(13,707)
Intergovernmental:						, ,
Commonwealth		1,028,990		1,028,990	1,093,765	64,775
Federal		9,250		9,250	11,976	2,726
Total revenues	\$	5,273,392	\$	5,290,392	5,533,878	243,486
EXPENDITURES Current:						
General government administration	\$	882,201	\$	882,201	825,857 \$	56,344
Public safety	Ψ	1,789,419	Ψ	1,789,419	1,697,088	92,331
Public works		1,639,246		1,611,746	1,539,431	72,315
Parks and recreation		252,036		251,536	233,425	18,111
Community development		639,509		639,509	343,876	295,633
Capital projects		613,930		676,430	235,778	440,652
Debt service:		0.0,000		0.0,.00	200,110	1.10,002
Principal retirement		126,198		126,198	110,560	15,638
Interest and other fiscal charges		48,136		48,136	26,352	21,784
Total expenditures	\$	5,990,675	\$	6,025,175		
Excess (deficiency) of revenues over (under) expenditures	\$_	(717,283)	\$_	(734,783)	521,511 \$	1,256,294
OTHER FINANCING COURCES (HEES)						
OTHER FINANCING SOURCES (USES) Bonds issued	\$	500,000	Ф	500,000	- \$	(500,000)
Transfers out	Ф	(46,200)	Ф	(28,200)	- ‡	28,200
	\$	453,800	Φ_	471,800		
Total other financing sources (uses)	Ψ_	455,600	Ψ_	4/1,000		(471,800)
Net change in fund balance	\$	(263,483)	\$	(262,983) \$	521,511 \$	784,494
Fund balance - beginning		2,953,186		2,953,186	3,130,746	177,560
Fund balance - ending	\$	2,689,703	\$	2,690,203	3,652,257	962,054

Schedule of Changes in Net Pension Liability and Related Ratios For the Years Ended June 30, 2015 through June 30, 2017

	2016	2015	2014
Total pension liability			
Service cost	\$ 299,879	\$ 293,925	\$ 299,492
Interest	845,739	806,204	774,415
Differences between expected and actual experience	(198,402)	74,108	-
Benefit payments, including refunds of employee contributions	 (608,106)	(610,782)	 (628,765)
Net change in total pension liability	\$ 339,110	\$ 563,455	\$ 445,142
Total pension liability - beginning	 12,386,045	11,822,590	 11,377,448
Total pension liability - ending (a)	\$ 12,725,155	\$ 12,386,045	\$ 11,822,590
Plan fiduciary net position			
Contributions - employer	\$ 440,978	\$ 421,342	\$ 400,904
Contributions - employee	122,720	118,138	117,378
Net investment income	151,347	380,711	1,140,528
Benefit payments, including refunds of employee contributions	(608,106)	(610,782)	(628,765)
Administrative expense	(5,309)	(5,205)	(6,176)
Other	(64)	(80)	60
Net change in plan fiduciary net position	\$ 101,566	\$ 304,124	\$ 1,023,929
Plan fiduciary net position - beginning	8,601,888	8,297,764	7,273,835
Plan fiduciary net position - ending (b)	\$ 8,703,454	\$ 8,601,888	\$ 8,297,764
Town's net pension liability - ending (a) - (b)	\$ 4,021,701	\$ 3,784,157	\$ 3,524,826
Plan fiduciary net position as a percentage of the total pension liability	68.40%	69.45%	70.19%
Covered payroll	\$ 2,515,114	\$ 2,388,249	\$ 2,341,201
Town's net pension liability as a percentage of covered payroll	159.90%	158.45%	150.56%

Schedule is intended to show information for 10 years. Information prior to the 2014 valuation is not available. However, additional years will be included as they become available.

Schedule of Employer Contributions
For the Years Ended June 30, 2008 through June 30, 2017

Contractually Required Contribution (1)	Contributions in Relation to Contractually Required Contribution (2)	Contribution Deficiency (Excess) (3)	Employer's Covered Payroll (4)	Contributions as a % of Covered Payroll (5)
426,996 \$	426,996 \$	- \$	2,592,656	16.47%
440,978	440,978	-	2,515,114	17.53%
421,342	421,342	-	2,388,249	17.64%
400,904	400,904	-	2,341,201	17.12%
390,331	390,331	-	2,302,840	16.95%
272,143	272,143	-	2,207,162	12.33%
281,333	281,333	-	2,281,696	12.33%
280,197	280,197	-	2,327,215	12.04%
280,586	280,586	-	2,330,450	12.04%
268,544	268,544	-	2,224,888	12.07%
	Required Contribution (1) 426,996 \$ 440,978 421,342 400,904 390,331 272,143 281,333 280,197 280,586	Relation to Contractually Required Contribution (1) Required Contribution (2) 426,996 \$ 426,996 \$ 440,978	Relation to Contractually Required Contribution (1) 426,996 \$ 426,996 \$. \$ 440,978	Contractually Required Contribution (1) Required Contribution (2) Contribution (Excess) (Excess) Employer's Covered Payroll (4) 426,996 \$ 426,996 \$ - \$ 2,592,656 440,978 440,978 - 2,515,114 2,515,114 421,342 421,342 - 2,388,249 400,904 400,904 - 2,341,201 2,302,840 390,331 390,331 390,331 - 2,72,143 272,143 272,143 - 2,207,162 281,333 281,333 - 2,281,696 280,197 280,197 - 2,327,215 280,586 280,586 - 2,330,450

Current year contributions are from the Town records and prior year contributions are from the VRS actuarial Valuation performed each year.

Notes to Required Supplementary Information For the Year Ended June 30, 2017

Changes of benefit terms – There have been no actuarially material changes to the System benefit provisions since the prior actuarial valuation. The 2014 valuation includes Hybrid Retirement Plan members for the first time. The hybrid plan applies to most new employees hired on or after January 1, 2014 and not covered by enhanced hazardous duty benefits. Because this was a new benefit and the number of participants was relatively small, the impact on the liabilities as of the measurement date of June 30, 2016 is not material.

Changes of assumptions – The following changes in actuarial assumptions were made effective June 30, 2013 based on the most recent experience study of the System for the four-year period ending June 30, 2012:

Largest 10 – Non-LEOS:

- Update mortality table
- Decrease in rates of service retirement
- Decrease in rates of disability retirement
- Reduce rates of salary increase by 0.25% per year

Largest 10 - LEOS:

- Update mortality table
- Decrease in male rates of disability

All Others (Non 10 Largest) - Non-LEOS:

- Update mortality table
- Decrease in rates of service retirement
- Decrease in rates of disability retirement
- Reduce rates of salary increase by 0.25% per year

All Others (Non 10 Largest) - LEOS:

- Update mortality table
- Adjustments to rates of service retirement for females
- Increase in rates of withdrawal
- Decrease in male and female rates of disability

Town Other Postemployment Benefit Program:

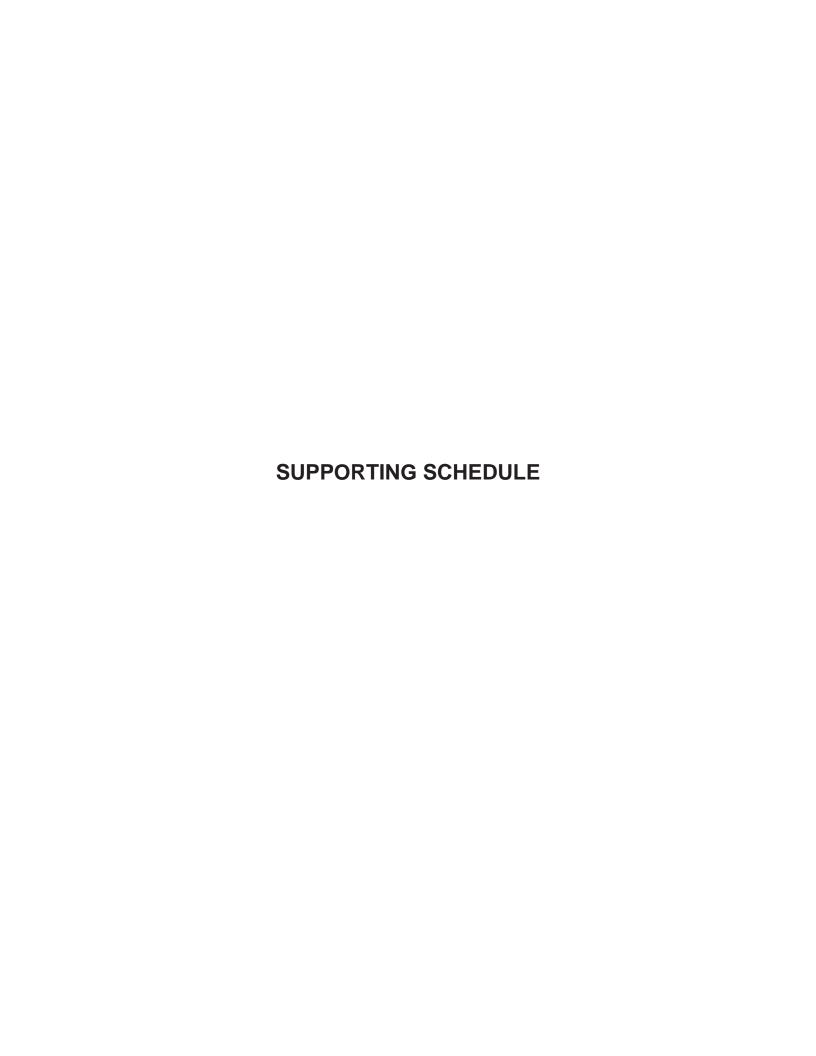
				Unfunded			
				(Excess			
				Funded)			
		Actuarial	Actuarial	Actuarial			UAAL as
		Value of	Accrued	Accrued			% of
Actuarial		Assets	Liability	Liability	Funded	Covered	Covered
Valuation		(AVA)	(AAL)	(UAAL)	Ratio	Payroll	Payroll
Date		(a)	(b)	(b-a)	(a/b)	(c)	((b-a)/c)
00/00/40	•		.	000 000	٥ ٥٥٥٠ ٩	0.000.000	00.000/
06/30/16®	\$	-		869,300	0.00% \$	2,360,900	36.82%
06/30/15 ®		-	840,100	840,100	0.00%	2,360,900	35.58%
06/30/14		-	810,200	810,200	0.00%	2,360,900	34.32%

^{® =} Roll-forward of valuation date results from June 30, 2014

Health Care Credit Plan Funding Progress:

			Unfunded			
			(Excess Funded)			
	Actuarial	Actuarial	Actuarial			UAAL as
	Value of	Accrued	Accrued			% of
Actuarial	Assets	Liability	Liability	Funded	Covered	Covered
Valuation	(AVA)	(AAL)	(UAAL)	Ratio	Payroll	Payroll
Date	 (a)	 (b)	(b-a)	(a/b)	(c)	((b-a)/c)
06/30/16	\$ 56,021	\$ 119,922 \$	63,901	46.71% \$	2,536,666	2.52%
06/30/15	54,784	124,994	70,210	43.83%	2,355,119	2.98%
06/30/14	52,684	132,240	79,556	39.84%	2,338,003	3.40%

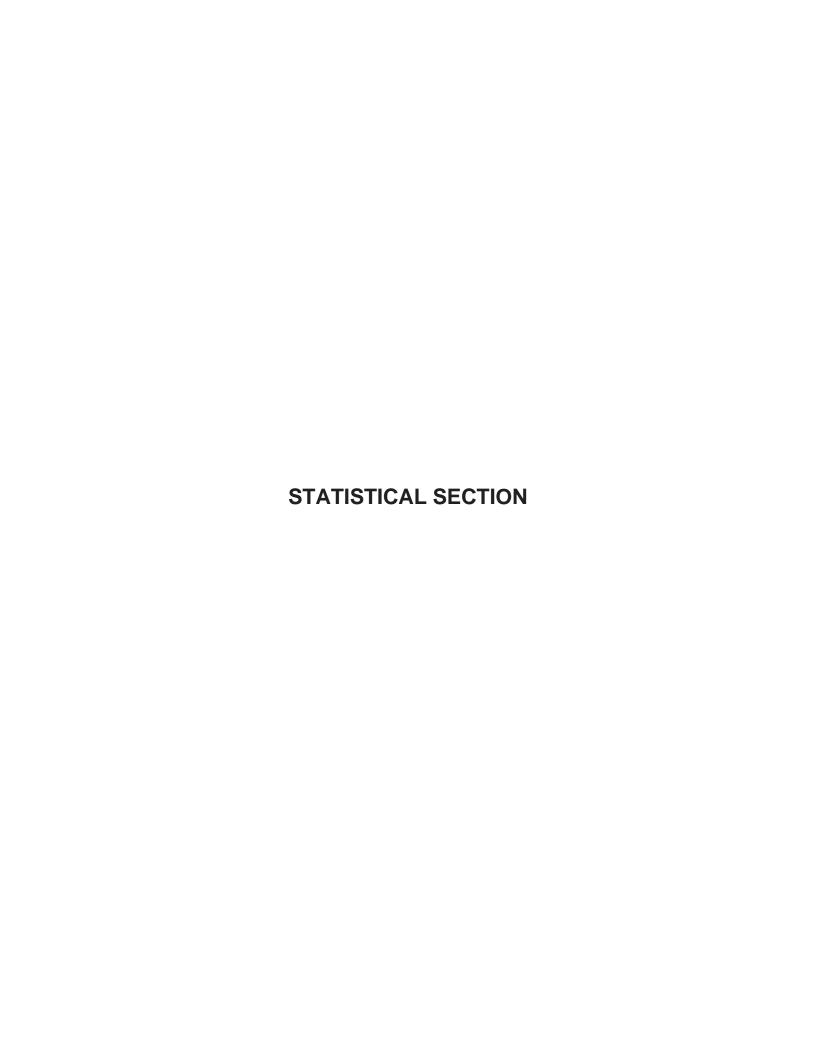




Computation of Legal Debt Margin June 30, 2017

Total Assessed Value of Real Estate	\$	526,242,600
Legal Debt Margin:	\$	52,624,260
Legal Debt Margin.	φ	52,024,200
Less: Gross Indebtedness	_	(820,998)
Legal Margin for Creation of Additional Debt	\$_	51,803,262

Excludes enterprise fund indebtedness, notes payable and capital lease obligations.



Statistical Section

This part of the Town of Woodstock's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the Town's overall financial health. This information has not been audited by the independent auditors.

Contents	Tables
Financial Trends These tables contain trend information to help the reader understand how the Town's financial performance and well-being have changed over time.	1-4
Revenue Capacity	5-9
These tables contain information to help the reader assess the Town's most significant local revenue source, property taxes.	
Debt Capacity	10-12
These tables present information to help the reader assess the affordability of the Town's current levels of outstanding debt and the Town's ability to issue additional debt in the future.	
Demographic and Economic Information	13-14
These tables offer demographic and economic indicators to help the reader understand the environment within which the Town's financial activities take place.	
Operating Information	15-17
These tables contain service and infrastructure data to help the reader understand how the information in the Town's financial report relates to the services the Town provides and the activities it performs.	

Sources: Unless otherwise noted, the information in these tables is derived from the comprehensive annual financial report for the relevant year.



Net Position by Component Last Ten Fiscal Years (accrual basis of accounting)

	Fiscal Year					
		2008		2009	2010	2011
Governmental activities Net investment in capital assets Restricted Unrestricted	\$	9,448,747 113,081 1,032,218	\$	10,512,039 \$ - 1,379,844	11,988,383 \$ - 1,839,493	11,767,180 - 2,397,512
Total governmental activities net position	\$	10,594,046	\$	11,891,883 \$	13,827,876 \$	14,164,692
Business-type activities Net investment in capital assets Restricted Unrestricted	\$	6,228,020 40,160 1,651,143	\$	15,252,251 \$ - 551,162	15,531,479 \$ - 1,222,630	16,255,641 - 1,424,895
Total business-type activities net position	\$	7,919,323	\$	15,803,413 \$	16,754,109 \$	17,680,536
Primary government Net investment in capital assets Restricted Unrestricted	\$	15,676,767 153,241 2,683,361	\$	25,764,290 \$ - 1,931,006	27,519,862 \$ - 3,062,123	28,022,821 - 3,822,407
Total primary government net position	\$	18,513,369	\$	27,695,296 \$	30,581,985 \$	31,845,228

Table 1

	Fiscal Year										
_	2012	_	2013	_	2014	_	2015		2016	_	2017
\$	11,564,646	\$	11,379,865 7,604	\$	11,787,556	\$	11,612,015	\$	11,437,805	\$	11,306,301
	2,916,634		2,774,479	_	2,456,615	_	267,970	_	561,357		1,054,306
\$_	14,481,280	\$_	14,161,948	\$_	14,244,171	\$_	11,879,985	\$_	11,999,162	\$_	12,360,607
								_			
\$	16,390,921	\$	16,722,638	\$	17,013,876	\$	17,282,819	\$	17,835,299	\$	17,625,943
	1,471,213		1,679,715		1,551,902		417,561		499,066		1,320,051
\$	17,862,134	\$	18,402,353	\$_	18,565,778	\$_	17,700,380	\$_	18,334,365	\$	18,945,994
\$	27,955,567	\$	28,102,503 7,604	\$	28,801,432	\$	28,894,834	\$	29,273,104	\$	28,932,244
_	4,387,847	_	4,454,194	_	4,008,517	_	685,531	_	1,060,423		2,374,357
\$_	32,343,414	\$_	32,564,301	\$_	32,809,949	\$_	29,580,365	\$_	30,333,527	\$_	31,306,601

Changes in Net Position Last Ten Fiscal Years (accrual basis of accounting)

				Fiscal Year		
		2008	2009	2010	2011	
Expenses						
Governmental activities:						
General government administration	\$	662,189 \$	523,267 \$	537,743 \$	732,891	
Public safety		1,515,604	1,545,926	1,463,009	1,352,205	
Public works		1,473,509	1,567,715	1,611,231	1,567,676	
Parks and recreation		-,	-	229,804	256,685	
Community development		207,147	238,157	283,696	262,583	
Interest on long-term debt		20,567	13,835	11,668	8,925	
Total governmental activities expenses	\$	3,879,016 \$	3,888,900 \$	4,137,151 \$	4,180,965	
Business-type activities:						
Water and sewer	\$	2,694,088 \$	2,905,148 \$	3,025,061 \$	3,173,607	
Recreation		253,660	243,486	-	-	
Total business-type activities expenses	\$	2,947,748 \$	3,148,634 \$	3,025,061 \$	3,173,607	
Total primary government expenses	\$ <u></u>	6,826,764 \$	7,037,534 \$	7,162,212 \$	7,354,572	
Program Revenues						
Governmental activities:						
Charges for services:						
General government administration	\$	42,750 \$	28,457 \$	25,650 \$	31,161	
Judicial administration		-	-	-	-	
Public safety		40,414	48,639	40,930	38,766	
Public works		86,617	163,163	165,537	166,982	
Parks and recreation		-	-	43,113	52,393	
Community development		-	-	-	-	
Operating grants and contributions:						
Public safety		136,678	136,650	135,004	126,503	
Public works		-	-	13,847	.20,000	
Parks and recreation		_	_	-	_	
Community development				_	750	
		-	_	-	730	
Capital grants and contributions: Public works		F20 404	C40 0E4	606.067	606 447	
		538,481	610,254	606,267	636,447	
Parks and recreation			-	5,178	9,136	
Community development	_	58,489	1,003,602	70,049	-	
Total governmental activities program revenues	\$	903,429 \$	1,990,765 \$	1,105,575 \$	1,062,138	
Business-type activities:						
Charges for services:						
Water and sewer	\$	2,429,330 \$	2,683,843 \$	2,815,129 \$	3,191,737	
Recreation	Ψ	44,619	38,919	_,σ.σ,.2σ φ	-	
Operating grants and contributions:		11,010	00,010			
Capital grants and contributions:						
Water and sewer		1,854,371	8,046,109	2,726,391	891,093	
Total business-type activities program revenues	\$	4,328,320 \$	10,768,871 \$	5,541,520 \$	4,082,830	
	· <u></u>					
Total primary government program revenues	\$ <u></u>	5,231,749 \$	12,759,636 \$	6,647,095 \$	5,144,968	
Net (expense)/revenue	_	:				
Governmental activities	\$	(2,975,587) \$	(1,898,135) \$	(3,031,576) \$	(3,118,827)	
Business-type activities		1,380,572	7,620,237	2,516,459	909,223	

	Fiscal Year										
_	2012	2013	2014	2015	2016	2017					
\$	701,454 \$	843,966 \$	828,451 \$	783,174 \$	815,926 \$	855,522					
	1,458,135	1,739,156	1,878,638	1,597,406	1,737,572	1,777,730					
	1,588,522 268,582	1,545,390 240,960	1,724,374 223.802	1,760,414 350,601	1,805,168 368,217	1,752,264 345,730					
	311,986	318,861	331,185	628,977	393,317	420,727					
_	10,075	14,290	32,203	28,648	24,942	26,076					
\$_	4,338,754 \$	4,702,623 \$	5,018,653 \$	5,149,220 \$	5,145,142 \$	5,178,049					
\$	3,539,931 \$	3,431,982 \$	3,500,570 \$	3,498,131 \$	3,542,094 \$	3,610,056					
\$_	3,539,931 \$	3,431,982 \$	3,500,570 \$	3,498,131 \$	3,542,094 \$	3,610,056					
\$	7,878,685 \$	8,134,605 \$	8,519,223 \$	8,647,351 \$	8,687,236 \$	8,788,105					
	_										
\$	13,490 \$	11,640 \$	- \$	- \$	- \$	-					
	44,209	- 34,551	- 101,910	38.963	- 29,491	38,080					
	169,697	171,530	171,920	173,031	188,517	183,770					
	56,899	50,670	57,652	64,818	89,591	88,900					
	-	-	-	-	-	1,078					
	126,259	121,228	135,933	167,613	125,783	139,156					
	50,483	8,500	-	-	-	-					
	-	750	750	-	-	18,076 -					
	667,173	578,173	806,634	724,039	769,760	793,286					
	71,386	-	-	-	-	-					
-											
\$_	1,199,596_\$	977,042 \$	1,274,799_\$	1,168,464_\$	1,203,142 \$	1,262,346					
•	0.400.050	0.400.000 A	0.450.004	0.740.005Ф	4.400 F0F . D	4 000 004					
\$	3,160,050 \$ -	3,429,399 \$	3,456,904 \$ -	3,710,805 \$	4,168,585 \$ -	4,203,321					
_	501,146	192,580	153,116	109,344	<u> </u>						
\$_	3,661,196 \$	3,621,979 \$	3,610,020 \$	3,820,149 \$	4,168,585 \$	4,203,321					
\$_	4,860,792 \$	4,599,021 \$	4,884,819 \$	4,988,613 \$	5,371,727 \$	5,465,667					
•	(0.406.450) 6	(0.705.50\) A	(0.740.07.1)	(0.000 ==0) 6	(0.040.000) #	(0.04= =05)					
\$				(3,980,756) \$							
e		189,997	109,450	322,018	626,491	593,265					
Φ=	(3,017,893) \$	(১,၁35,584) \$	(3,034,404)	(3,038,738) \$	(3,315,509) \$	(3,322,438)					

Changes in Net Position Last Ten Fiscal Years (accrual basis of accounting)

		Fiscal Year					
		2008	2009	2010	2011		
General Revenues and Other Changes in Net Position							
Governmental activities:							
Taxes:							
Property taxes	\$	1,082,654 \$	1,091,836 \$	1,081,463 \$	1,069,706		
Other local taxes:							
Vehicle license		95,500	96,943	97,503	95,332		
Local sales and use		203,660	205,454	180,407	189,043		
Consumers' utility		84,238	82,881	84,408	86,170		
Telecommunications		107,894	98,032	98,442	97,955		
Bank franchise		156,003	148,090	175,542	185,327		
Meals		908,132	855,044	887,187	914,462		
Transient occupancy		130,343	129,090	143,360	176,252		
Business license		364,902	349,238	342,759	335,139		
Other local taxes		145,135	139,892	137,308	122,606		
Unrestricted revenues from use of money and property		45,753	27,240	23,683	18,866		
Miscellaneous		42,632	60,940	15,724	53,236		
Grants and contributions not restrcited to specific programs		115,792	111,292	111,491	111,549		
Transfers		(200,000)	(200,000)	1,588,292			
Total governmental activities	\$	3,282,638 \$	3,195,972 \$	4,967,569 \$	3,455,643		
Business-type activities:							
Unrestricted revenues from use of money and property	\$	106,998 \$	48,588 \$	22.529 \$	17,204		
Miscellaneous	,	1,701	15,265	-	-		
Transfers		200,000	200,000	(1,588,292)			
Total business-type activities	\$	308,699 \$	263,853 \$	(1,565,763) \$	17,204		
Change in Net Position	_						
Governmental activities	\$	307,051 \$	1,297,837 \$	1,935,993 \$	336,816		
Business-type activities		1,689,271	7,884,090	950,696	926,427		
Total primary government	\$	1,996,322 \$	9,181,927 \$	2,886,689 \$	1,263,243		

			Fisc	al Ye	ar				
	2012	2013	2014	_	2015		2016		2017
\$	1,069,173 \$	1,112,158 \$	1,108,023	\$	1,141,181	\$	1,100,172	\$	1,205,600
	92,933	101,392	92,464		95,050		109,344		97,868
	196,487	225,920	224,692		229,086		229,866		251,070
	87,174	89,017	89,167		89,274		88,905		89,709
	95,963	96,217	94,581		93,755		93,755		93,755
	158,354	151,641	199,737		260,735		192,317		215,177
	981,733	1,010,919	1,005,123		1,102,304		1,168,010		1,205,408
	185,699	202,993	210,788		230,062		261,139		280,467
	338,655	351,892	368,553		372,770		396,644		395,688
	140,291	301,822	280,230		256,589		351,160		344,422
	20,844	14,734	6,203		6,478		10,997		21,881
	86,755	23,012	34,220		90,694		4,375		14,635
	111,685	112,208	112,296		160,880		54,493		61,468
	(110,000)	(387,676)	-		-		-	_	-
\$	3,455,746 \$	3,406,249 \$	3,826,077	\$	4,128,858	\$	4,061,177	\$	4,277,148
\$	18,665 \$	12,546 \$	3,975	\$	3,006	\$	7,494	\$	18,364
_	110,000	387,676	-		-	_	- -		
\$	128,665 \$	400,222 \$	3,975	\$	3,006	\$	7,494	\$	18,364
\$	316,588 \$	(319,332) \$	82,223	\$	148,102	\$	119,177	\$	361,445
	249,930	590,219	113,425		325,024	- —	633,985		611,629
\$	566,518 \$	270,887 \$	195,648	\$	473,126	\$	753,162	\$	973,074

Fund Balances of Governmental Funds Last Ten Fiscal Years (modified accrual basis of accounting)

					Fiscal Year		
	 2008		2009		2010	_	2011
General Fund							
Reserved	\$ 113,081	\$	115,481	\$	15,725	\$	-
Unreserved	1,083,603		1,353,606		1,916,903		-
Nonspendable	-		-		-		41,165
Restricted	-		-		-		-
Committed	-		-		-		375,000
Assigned	-		-		-		110,000
Unassigned	 -		-		-	_	1,977,281
Total general fund	\$ 1,196,684	\$_	1,469,087	\$_	1,932,628	\$_	2,503,446
Total governmental funds	\$ 1,196,684	\$_	1,469,087	\$_	1,932,628	\$_	2,503,446

Note: The Town implemented GASB Statement 54 beginning with fiscal year 2011-see Note 1 in the Notes to Basic Financial Statements section of the report.

Fiscal Year												
 2012	2013	2014		2015	-	2016		2017				
\$ - \$	- \$	-	\$	- (\$	-	\$	-				
48,654	23,319 998,500	23,211 143,093		24,368		12,779		8,000				
420,000 387,676	265,000 649,000	220,000 75,000		95,000 227,000		173,500 114,983		227,000 520,444				
\$ 2,127,394 2,983,724 \$	1,936,390 3,872,209 \$	2,257,949 2,719,253	\$ <u></u>	2,487,868 2,834,236	 \$	2,829,484 3,130,746	\$	2,896,813 3,652,257				
\$ 2,983,724 \$	3,872,209 \$	2,719,253	\$	2,834,236	\$	3,130,746	\$	3,652,257				

Changes in Fund Balances of Governmental Funds Last Ten Fiscal Years (modified accrual basis of accounting)

	Fiscal Year							
	_	2008		2009	_	2010	_	2011
Revenues								
General property taxes	\$	1,057,663	\$	1,101,680	\$	1,072,371	;	1,067,235
Other local taxes		1,828,063		1,752,017		1,808,073		1,863,818
Permits, privilege fees and regulatory licenses		407,652		377,695		368,409		366,300
Fines and forfeitures		40,414		48,639		40,930		38,766
Revenue from the use of money and property		45,753		27,240		23,683		18,866
Charges for service		86,617		163,163		208,649		219,375
Miscellaneous		42,632		60,940		15,724		53,236
Intergovernmental:								
Commonwealth		783,395		848,994		922,673		862,786
Federal	_	66,045		1,012,804	_	19,163		21,596
Total revenues	\$_	4,358,234	\$	5,393,172	\$_	4,479,675	S_	4,511,978
Expenditures								
General government administration	\$	655,720	\$	501,546	\$	521,139	5	711,620
Judicial administration		-		-		-		-
Public safety		1,497,079		1,505,471		1,432,595		1,352,755
Public works		1,231,418		1,318,209		1,375,118		1,338,803
Parks and recreation		-		-		190,834		214,514
Community development		207,147		195,244		210,846		187,965
Capital projects		188,931		1,273,538		218,784		145,713
Debt service:								
Principal		222,521		112,926		116,812		44,289
Interest and other fiscal charges	_	20,567		13,835		11,668	_	8,925
Total expenditures	\$	4,023,383	\$	4,920,769	\$	4,077,796	·_	4,004,584
Excess of revenues over (under) expenditures	\$_	334,851	\$	472,403	\$_	401,879	S_	507,394
Other financing sources (uses)								
Transfers in	\$	- ;	\$	-	\$	35,947	5	-
Transfers out		(200,000)		(200,000)	·	· -		-
Sale of equipment		-		-		-		-
Proceeds from indebtedness	_	73,881		-		25,715		63,424
Total other financing sources (uses)	\$_	(126,119)	\$	(200,000)	\$_	61,662	S_	63,424
Net change in fund balances	\$_	208,732	\$	272,403	\$_	463,541	S_	570,818
Debt service as a percentage of noncapital expenditures		6.34%		3.48%		3.33%		1.38%

	2012	2013	2014	2015		2016		2017
-	2012	2013	2014	2013		2010	_	2017
\$	1,062,487 \$	1,110,457 \$	1,124,109 \$	1,113,136	\$	1,124,215	\$	1,196,076
	1,934,808	2,180,418	2,196,782	2,356,856		2,400,741		2,484,121
	352,145	363,532	368,553	372,770		396,644		395,688
	44,209	34,551	101,910	38,963		29,491		38,080
	20,844	14,734	6,203	6,478		10,997		21,881
	226,596	222,200	229,572	237,849		278,108		273,748
	62,254	23,012	34,220	90,694		4,375		18,543
	904,391	813,057	1,045,007	1,043,814		1,033,283		1,093,765
_	86,894	7,803	10,605	8,717	· <u>-</u>	10,508	-	11,976
=	4,694,628 \$	4,769,764 \$	5,116,961 \$	5,269,277	\$	5,288,362	\$_	5,533,878
3	684,415 \$	822,722 \$	840,874 \$	780,676	\$	806,820	\$	825,857
	- 1,411,996	- 1,688,741	- 1,819,715	- 1,556,530		- 1,679,597		1,697,088
	1,375,285	1,312,920	1,630,325	1,550,568		1,579,628		1,539,43
	222,624	198,497	181,503	233,824		258,965		233,42
	237,368	243,763	255,927	480,153		321,670		343,876
	145,422	162,105	1,590,497	418,211		210,840		235,778
	41,667	52,431	91,432	105,563		108,477		110,560
_	10,074	12,424	29,830	28,769		25,855	-	26,352
_	4,128,851 \$	4,493,603 \$	6,440,103 \$	5,154,294	\$	4,991,852	\$_	5,012,367
=	565,777 \$	276,161 \$	(1,323,142) \$	114,983	\$	296,510	\$_	521,51
	- \$	- \$	- \$	-	\$	-	\$	
	(110,000)	(387,676)	-	-		-		
	24,501	-	-	-		-		
_	<u> </u>	1,000,000	170,186	-		-	-	
_	(85,499) \$	612,324 \$	170,186 \$	-	\$	-	\$_	
; =	480,278 \$	888,485 \$	(1,152,956) \$	114,983	\$	296,510	\$_	521,51°
	1.30%	1.50%	2.58%	2.84%		2.81%		2.90%

General Governmental Tax Revenues by Source Last Ten Fiscal Years (modified accrual basis of accounting)

Fiscal Year	Property Tax	Local Sales and Use Tax	Consumer Utility Tax	Tele- communications Tax	Bank Franchise Tax	Cigarette Tax
2017	\$ 1,196,076 \$	251,070 \$	89,709	\$ 89,557 \$	215,177 \$	216,375
2016	1,124,215	229,866	88,905	90,979	192,317	225,623
2015	1,113,136	229,086	89,274	93,755	260,735	214,232
2014	1,124,109	224,692	89,167	94,581	94,581	239,386
2013	1,110,457	225,920	89,017	96,217	151,641	257,619
2012	1,062,487	196,487	87,174	95,963	158,354	105,627
2011	1,067,235	189,043	86,170	97,955	185,237	89,186
2010	1,072,371	180,407	84,408	98,442	175,542	98,658
2009	1,101,680	205,454	82,881	98,032	148,090	100,473
2008	1,057,663	203,660	84,238	107,894	156,003	108,838

_	Meals Tax	 Transient Occupancy Tax	 Public Right- of-Way Fees	 Motor Vehicle Licenses	 Business & Occupational Licenses
\$	1,205,408	\$ 280,467	\$ 27,692	\$ 97,868	\$ 395,688
	1,172,210	261,139	30,357	109,344	396,644
	1,102,304	230,062	31,550	95,050	372,770
	1,005,123	210,788	30,183	98,909	368,553
	1,010,919	202,993	29,265	101,888	350,986
	981,733	185,699	27,274	89,107	337,505
	914,462	176,252	25,663	92,003	333,448
	887,187	143,360	30,647	101,420	341,657
	855,044	129,090	25,627	93,534	349,238
	908,132	130,343	25,663	92,658	364,902

Public	Service
Corpo	rations

Fiscal Year	 Real Estate	Personal Property	Mobile Homes	Machinery and Tools	Real Estate	Personal Property
2017	\$ 526,242,600 \$	44,698,629 \$	- \$	153,814 \$	15,093,386 \$	51,595
2016	519,325,520	44,850,619	1,500	187,731	14,160,740	63,473
2015	556,191,000	41,734,212	25,922	227,267	13,921,681	26,357
2014	553,348,600	39,522,456	19,550	222,993	15,230,369	32,912
2013	548,482,400	38,631,400	8,800	251,540	14,446,771	30,343
2012	543,301,050	37,898,588	8,800	225,921	13,444,742	30,019
2011	540,494,350	37,205,546	10,650	253,815	14,594,334	12,611
2010	524,933,000	38,463,158	14,244	312,677	11,372,398	-
2009	506,926,050	40,800,316	22,974	293,816	9,948,559	-
2008	496,135,150	40,752,942	25,357	310,650	10,292,933	-

Note: Real and personal property tax assessments are made by the Commissioner of Revenue for the County of Shenandoah, Virginia. Real and personal property taxes of public service corporations are assessed by the State Corporation Commission.

Total Taxable Assessed Value	Estimated Actual Taxable Value	Assessed Value as a Percentage of Actual Value	Total Direct Rate
\$ 586,240,024 \$	586,240,024	100%	0.22
578,589,583	578,589,583	100%	0.21
612,126,439	612,126,439	100%	0.20
608,376,880	608,376,880	100%	0.20
601,851,253	601,851,253	100%	0.20
594,909,120	594,909,120	100%	0.20
592,571,306	592,571,306	100%	0.20
575,095,477	575,095,477	100%	0.21
557,991,715	557,991,715	100%	0.22
547,517,032	547,517,032	100%	0.22

Property Tax Rates (1)
Direct and Overlapping Governments
Last Ten Fiscal Years

								Overlapping Rates							
	-		Dire	ct R	ates					C	ounty of She	naı	ndoah, Vi	rgiı	nia
Fiscal Years		Real Estate	 Personal Property		Mobile Homes		Machinery and Tools		Real Estate		Personal Property		Mobile Homes		Machinery and Tools
2017	\$	0.16	\$ 0.90	\$	0.16	\$	0.90	\$	0.60	\$	3.60	\$	0.60	\$	3.15
2016		0.15/0.16	0.90		0.15/0.10	6	0.90		0.57		3.50		0.57		3.15
2015		0.15	0.90		0.15		0.90		0.57		3.50		0.57		3.15
2014		0.15	0.90		0.15		0.90		0.57		3.50		0.57		3.15
2013		0.15	0.90		0.15		0.90		0.51/0.54	1	3.50		0.51/0.54	1	3.15
2012		0.15	0.90		0.15		0.90		0.47/0.51	1	3.15		0.47/0.5	l	3.15
2011		0.15	0.90		0.15		0.90		0.47		3.15		0.47		3.15
2010		0.16/0.15	0.90		0.16/0.1	5	0.90		0.47		3.15		0.47		3.15
2009		0.16	0.90		0.16		0.90		0.51		3.15		0.51		3.15
2008		0.16	0.90		0.16		0.90		0.51		2.86		0.51		2.86

⁽¹⁾ Per \$100 of assessed value

Combined Rates

_	Real Estate		Personal Property		Mobile Homes		Machinery and Tools	
\$	0.76	\$	4.50	\$	0.76	\$	4.05	
Ψ	0.72	Ψ	4.40	Ψ	0.72	Ψ	4.05	
	0.72		4.40		0.72		4.05	
	0.72		4.40		0.72		4.05	
	0.66/0.69		4.40		0.66/0.69		4.05	
	0.62/0.66		4.05		0.62/0.66		4.05	
	0.62		4.05		0.62		4.05	
	0.63/0.62		4.05		0.63/0.62		4.05	
	0.67		4.05		0.67		4.05	
	0.67		3.76		0.67		3.76	

Principal Property Taxpayers Current Year and the Period Nine Years Prior

			Fiscal Ye	ear 2017
			2017	% of Total
<u>_</u>	Туре		Assessed	Assessed
Taxpayer	Business		Valuation	Valuation
Lowes Home Center LLC	Retail Store	\$	9,308,000	1.79%
Wal-Mart	Retail Store		8,673,100	1.67%
Spectrum 1 Woodstock LLC	Shopping Center		6,673,100	1.28%
LH & H LLC	Hotel		5,986,300	1.15%
Shree Ganesh Hospitality	Hotel		5,835,500	1.12%
HCP Virginia, Inc.	Assisted Living		4,889,900	0.94%
Shenandoah Enterprises I	Housing Development		4,400,100	0.85%
Walter Enterprises	Shopping Center		4,111,200	0.79%
Funkhouser H N and Co Inc	Commercial Development		3,935,500	0.76%
Valley Vista Apartments LLC	Housing Development	_	3,128,100	0.60%
		\$_	56,940,800	10.96%

			Fiscal Year 2008				
			2008	% of Total			
	Туре		Assessed	Assessed			
Taxpayer	Business		Valuation	Valuation			
Wal-Mart	Retail Store	\$	7,303,100	1.50%			
Lowes Home Center LLC	Retail Store		6,865,300	1.41%			
Spectrum 1 Woodstock LLC	Shopping Center		5,755,800	1.18%			
S&B Resources LLC	Housing Development		5,119,600	1.05%			
Walter Enterprises	Shopping Center		5,115,400	1.05%			
HCP Virginia, Inc.	Shopping Center		4,879,800	1.00%			
Eagle Investors LLC	Housing Development		4,643,100	0.95%			
Interstate Investment Property LLC	Commercial Development		4,493,000	0.92%			
Manning & Ross LLC	Housing Development		4,443,400	0.91%			
Toothman Investments LLC	Housing Development	_	4,193,600	0.86%			
		\$_	52,812,100	10.85%			

Source: Assessed values per the Commissioner of Revenue for the County of Shenandoah, Virginia

Total Tax Levy		Collected within the Fiscal Year of the Levy			Collections in	_	Total Collections to Date		
Tax Year		for Fiscal Year (1)	Amount	Percentage of Levy		Subsequent Years		Amount	Percentage of Levy
2017	\$	1.245.620 \$	1,212,997	97.38%	\$	-	\$	1.212.997	97.38%
2016		1,230,559	1,164,789	94.66%		46,340		1,211,129	98.42%
2015		1,254,585	1,160,332	92.49%		81,549		1,241,881	98.99%
2014		1,189,142	1,097,131	92.26%		82,608		1,179,739	99.21%
2013		1,186,626	1,135,380	95.68%		45,632		1,181,012	99.53%
2012		1,172,960	1,112,675	94.86%		56,180		1,168,855	99.65%
2011		1,167,708	1,112,614	95.28%		51,836		1,164,450	99.72%
2010		1,176,238	1,122,088	95.40%		52,025		1,174,113	99.82%

Source: Department of Finance

(1) Current collections include PPTRA reimbursement from the Commonwealth of Virginia

Information is not available prior to fiscal year 2009; it is the goal of the Town to achieve ten fiscal years of this information in the future.

Ratios of Outstanding Debt by Type Last Ten Fiscal Years

	Governmental Activities			Business-type Activities				
Fiscal Year	General Obligation Bonds	Notes Payable	Capital Leases	General Obligation Bonds	Capital Leases			
2017 \$	820,998 \$	- \$	69,718 \$	17,828,841 \$	-			
2016	897,530	-	103,746	18,487,440	-			
2015	972,522	-	137,232	19,756,083	-			
2014	1,045,134	-	170,183	20,780,135	-			
2013	1,114,682	11,937	9,935	22,010,469	-			
2012	137,123	23,476	28,386	23,226,539	-			
2011	149,811	34,615	46,226	24,336,748	-			
2010	179,166	-	32,352	25,361,012	3,871			
2009	173,363	-	44,221	22,659,145	18,712			
2008	214,946	-	115,564	11,865,398	32,570			

Note: Details regarding the Town's outstanding debt can be found in the notes to the financial statements.

⁽¹⁾ See the Schedule of Demographic and Economic Statistics - Table 13

_	Total Primary Government	Percentage of Personal Income (1)	Per Capita (1)
\$	18,719,557	1.10% \$	3,567
	19,488,716	1.18%	3,714
	20,865,837	1.28%	3,993
	21,995,452	1.41%	4,239
	23,147,023	1.49%	4,476
	23,415,524	1.60%	4,563
	24,567,400	1.77%	4,820
	25,576,401	1.87%	5,018
	22,895,441	1.65%	5,331
	12,228,478	0.91%	2,844

Ratio of Net General Bonded Debt to Assessed Value and Net Bonded Debt Per Capita Last Ten Fiscal Years

Fiscal Year	_	Gross Bonded Debt	 Less: Amounts Reserved for Debt Service	Net Bonded Debt (3)	Ratio of Net General Obligation Debt to Assessed Value (2)	Net Bonded Debt per Capita (1)
2017	\$	18,649,839	\$ - \$	18,649,839	3.18% \$	3,554
2016		19,384,970	-	19,384,970	3.35%	3,694
2015		20,728,605	-	20,728,605	3.39%	3,966
2014		21,825,269	-	21,825,269	3.59%	4,206
2013		23,125,151	-	23,125,151	3.84%	4,472
2012		23,363,662	-	23,363,662	3.93%	4,553
2011		24,486,559	-	24,486,559	4.13%	4,804
2010		25,540,178	-	25,540,178	4.44%	5,011
2009		22,832,508	-	22,832,508	4.09%	5,316
2008		12,080,344	-	12,080,344	2.21%	2,809

⁽¹⁾ Population data can be found in the Schedule of Demographic and Economic Statistics - Table 13

⁽²⁾ See the Schedule of Assessed Value and Estimated Actual Value of Taxable Property - Table 6

⁽³⁾ Includes all long-term general obligation debt. Excludes notes payable, capital leases and compensated absences.



Legal Debt Margin Information Last Ten Fiscal Years

				Fiscal Year	
	-	2008	2009	2010	2011
Assessed Valuations Assessed value of taxed real property	\$	496,135,150 \$	506,926,050 \$	524,933,000 \$	540,494,350
Legal debt margin Debt limit - 10 percent of total assessed value	\$_	49,613,515 \$	50,692,605 \$	52,493,300 \$	54,049,435
Debt applicable to limitation: Total bonded debt	\$	12,080,344 \$	22,832,508 \$	25,540,178 \$	24,486,559
Less: Business-type activities bonds	-	(11,865,398)	(22,659,145)	(25,361,012)	(24,336,748)
Total amount of debt applicable to debt limitation	\$_	214,946 \$	173,363 \$	179,166 \$	149,811
Legal debt margin	\$	49,398,569 \$	50,519,242 \$	52,314,134 \$	53,899,624
Total net debt applicable to the limit as a percentage of debt limit		0.43%	0.34%	0.34%	0.28%

	Fiscal Year								
	2012	2 2013 2014 2015 2016		2017					
\$_	543,301,050 \$	548,482,400 \$	553,348,600 \$	556,191,000 \$	519,325,520 \$	526,242,600			
\$_	54,330,105 \$	54,848,240 \$	55,334,860 \$	55,619,100 \$	51,932,552 \$	52,624,260			
\$	23,363,662 \$	23,125,151 \$	21,825,269 \$	20,728,605 \$	19,384,970 \$	18,649,839			
_	(23,226,539)	(22,010,469)	(20,780,135)	(19,756,083)	(18,487,440)	(17,828,841)			
\$_	137,123_\$	1,114,682 \$	1,045,134_\$	972,522 \$	897,530 \$	820,998			
\$_	54,192,982 \$	53,733,558 \$	54,289,726 \$	54,646,578 \$	51,035,022 \$	51,803,262			
	0.25%	2.03%	1.89%	1.75%	1.73%	1.56%			

Fiscal Year	Population (1)	Personal Income (000's) (2)		Per Capita Personal Income (3)	Unemployment Rate (4)
2017	5,248 \$	1.696.997	\$	39.291	3.60%
2016	5,248	1,647,658	Ψ	37,896	3.60%
2015	5,226	1,630,305		36,627	4.99%
2014	5,189	1,565,050		35,016	5.90%
2013	5,171	1,550,472		35,016	6.20%
2012	5,132	1,464,248		35,016	6.60%
2011	5,097	1,390,234		31,909	7.30%
2010	5,097	1,366,727		31,917	8.60%
2009	4,295	1,390,797		32,370	6.80%
2008	4,300	1,339,039		30,340	3.70%

- (1) The 2014 population value is from the US Census Bureau. Other population numbers came from the University of Virginia Weldon Cooper Center for Public Service.
- (2) This information is not maintained for the towns in Virginia. The amounts used here are for the County of Shenandoah, Virginia, which the Town lies within. Information provided came from the US. Bureau of Economic Analysis, Personal Income in Shenandoah County, VA [PI51171], retrieved from
- (3) This information is not maintained for the towns in Virginia. The amounts used here are for the County of Shenandoah, Virginia, which the Town lies within. Information provided came from the US. Bureau of Economic Analysis, Per Capita Personal Income in Shenandoah County, VA [PCPI51171],
- (4) Unemployment rate is for the County of Shenandoah, Virginia, which the Town lies within. Information provided came from the Virginia Employment Commission.

Data that is unavailable for a more recent year is noted as the prior year's amount.

	Fiscal Year	r 2017	Fiscal Year 2008		
Employer	Employees	Rank	Employees	Rank	
Shenandoah County School Board	1000+	1	1000+	1	
County of Shenandoah	250 to 499	2	250 to 499	3	
Valley Health System	250 to 499	3	250 to 499	2	
Wal-Mart	100 to 249	4	250 to 499	4	
Food Lion	100 to 249	5	100 to 249	5	
Cracker Barrel Old Country Store	100 to 249	6	100 to 249	7	
Skyline Terrace Nursing Home	100 to 249	7	50 to 99	8	
Lowes Home Centers, Inc.	100 to 249	8	100 to 249	6	
McDonald's	50 to 99	9	50 to 99	11	
U.S. Postal Service	50 to 99	10	50 to 99	9	
Woodstock Facility Operations (formally Tandem Healthcare)	50 to 99	11	-		
Town of Woodstock	50 to 99	12	50 to 99	14	
Regulus Group, LLC	50 to 99	13	-	-	
Massanutten Military Academy	50 to 99	14	50 to 99	10	
Pollywog Place LLC	20 to 49	15	-	-	
Leckner Ford of Woodstock	20 to 49	16	-	-	
Shenandoah County Department of Social Services	20 to 49	17	50 to 99	13	

Source: Virginia Employment Commission

Town of Woodstock, Virginia

Full-time Equivalent Town Government Employees by Function/Program Last Ten Fiscal Years

_	Fiscal Year				
Function	2008	2009	2010	2011	
General government					
General administration	2.0	2.0	2.0	2.0	
Financial administration	3.0	3.0	3.0	3.0	
Planning Office					
Public safety					
Sworn Officers	16.0	16.0	16.0	15.0	
Administrative	1.0	1.0	1.0	1.0	
Public works	10.0	10.0	10.0	10.0	
Community development	1.0	1.0	1.0	1.0	
Parks and recreation	2.0	2.0	2.0	2.0	
Water and sewer	19.0	19.0	20.0	20.0	
Totals	54.0	54.0	55.0	54.0	

Source: Department of Finance

Table 15

	Fiscal	Year			
2012	2013	2014	2015	2016	2017
2.0	2.0	2.5	2.0	2.0	2.0
3.0	4.0	4.0	4.0	4.0	4.0
			1.0	1.0	1.0
4= 0	45.0	45.0	40.0	40.0	40.0
15.0	15.0	15.0	16.0	16.0	16.0
1.0	1.0	1.0	1.0	2.0	2.0
8.0	9.5	10.0	11.0	11.0	11.0
1.0	1.0	1.5	1.0	1.0	1.0
2.0	2.0	1.0	1.0	1.0	1.0
19.0	18.0	18.0	18.0	18.0	18.0
51.0	52.5	53.0	55.0	56.0	56.0

Operating Indicators by Function Last Ten Fiscal Years

	Fiscal Year					
Function	2008	2009	2010	2011		
Public safety						
Police department						
Number of miles patrolled	122,729	113,767	98,218	97,613		
Number of complaints investigated	3,531	3,882	3,464	3,094		
Number of vehicle accidents investigated	170	172	141	127		
Number of parking tickets issued	214	196	154	255		
Number of traffic summons (adult)	783	749	878	698		
Number of traffic summons (juvenile)	23	48	35	34		
Number of criminal arrests (adult)	273	296	260	251		
Number of criminal arrests (juvenile)	149	133	96	98		
Public works						
Streets						
Streets resurfaced (miles per year)	2	1	3	2		
Refuse						
Refuse collected (tons per year)	1,614	1,596	1,430	1,395		
Recycling						
Recycling collected (tons per year)	**	**	**	**		
Community development						
Planning and zoning						
Zoning permits issued	141	112	89	78		
Water						
Number of water main break repairs	15	11	5	10		
Average daily finished water production (mgd)	0.7240	0.6687	0.5841	0.6300		
Sewer						
Number of sewer line repairs	20	21	1	1		
Average daily effluent wastewater treatment (mgd)	0.5005	0.4481	0.4380	0.5706		

Source: Town individual departments

Note: All statistical data is based on the previous calendar year of the fiscal year indicated.

^{**}The Town began its curbside recycling program on July 1, 2011.

Table 16

Fiscal Year							
2012	2013	2014	2015	2016	2017		
103,903	70,318	73,827	64,736	69,992	97,265		
3,198	4,305	7,746	8,293	8,035	9,453		
158	170	191	154	177	168		
192	165	101	96	82	77		
946	683	789	584	618	713		
18	8	15	14	13	12		
244	360	278	279	383	560		
25	31	12	20	13	82		
0	1	1	1	1	1.24		
1,373	1,363	1,357	1,760	1,222	1,760		
68	137	130	165	177	181		
96	94	80	87	105	75		
9	13	13	9	9	10		
0.8355	0.6045	0.5670	0.5600	0.5760	0.6480		
2	4	6	7	2	2		
0.5408	0.4800	0.6194	0.5661	0.6153	0.4094		

Capital Asset and Infrastructure Statistics by Function/Program Last Ten Fiscal Years

	Fiscal Year				
Function/Program	2008	2009	2010	2011	
Public safety					
Police department					
Stations	1	1	1	1	
Law enforcement vehicles	12	12	12	12	
Public works					
Streets department					
Number of streets	49	49	49	49	
Number of street lights	401	401	432	432	
Parks and recreation					
Number of parks	3	3	3	3	
Number of swimming pools	1	1	1	1	
Number of picnic shelters	4	4	4	4	
Number of tennis courts	6	6	6	6	
Water					
Miles of water distribution lines	50	50	51	51	
Number of fire hydrants	279	280	310	311	
Storage capacity (mg)	2.60	2.60	2.60	2.60	
Sewer					
Miles of sanitary sewer lines	31	32	33	33	
Number of sewer lift/pumping stations	6	6	6	6	

^{*} Information is not available.

Source: Town individual departments

Table 17

Fiscal Year								
2012 2013 2014 2015 2016								
1 12	1 12	1 12	1 12	1 12	1 12			
49 432	49 433	51 435	51 435	51 435	51 435			
432	400	433	433	433	433			
3	3	3	3	3	3			
1 4	1 5	1 5	1 5	1 5	1 6			
6	6	6	6	6	6			
51	51	51	51	51	51			
313 2.60	314 2.60	314 2.60	315 2.60	315 2.60	315 2.60			
2.00	2.00	2.00	2.00	2.00	2.00			
33	33	33	33	33	33			
6	6	6	6	6	6			



ROBINSON, FARMER, COX ASSOCIATES

CERTIFIED PUBLIC ACCOUNTANTS

A PROFESSIONAL LIMITED LIABILITY COMPANY

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

THE HONORABLE MEMBERS OF THE TOWN COUNCIL TOWN OF WOODSTOCK, VIRGINIA

We have audited, in accordance with the auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the *Specifications for Audits of Counties, Cities, and Towns*, issued by the Auditor of Public Accounts of the Commonwealth of Virginia, the financial statements of the governmental activities, the business-type activities and each major fund of the Town of Woodstock, Virginia, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the Town of Woodstock, Virginia's basic financial statements, and have issued our report thereon dated November 13, 2017.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Town of Woodstock, Virginia's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Town of Woodstock, Virginia's internal control. Accordingly, we do not express an opinion on the effectiveness of the Town of Woodstock, Virginia's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Town of Woodstock, Virginia's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Staunton, Virginia

Robinson, Farmer, Cax Associates