City of Williamsburg, Virginia



Comprehensive Annual Financial Report Fiscal Year Ended June 30, 2011

CITY OF WILLIAMSBURG, VIRGINIA COMPREHENSIVE ANNUAL FINANCIAL REPORT FISCAL YEAR ENDED JUNE 30, 2011

PREPARED BY:

COMPREHENSIVE ANNUAL FINANCIAL REPORT FISCAL YEAR ENDED JUNE 30, 2011

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CITY OF WILLIAMSBURG

Department of Finance

November 7, 2011

To the Honorable Mayor, Members of City Council, and Citizens of the City of Williamsburg:

The Comprehensive Annual Financial Report (CAFR) of the City of Williamsburg, Virginia for the fiscal year ended June 30, 2011, is submitted herewith in accordance with Section 15.2-2511 of the Code of Virginia. This report is designed in a manner to fairly set forth the financial position and results of operations of the City as measured by the financial activity of its various funds in conformity with accounting principles generally accepted in the United States of America (GAAP). We also believe that all disclosures necessary to enable the reader to gain the maximum understanding of the City's financial affairs are included. This report has been prepared by the Department of Finance in accordance with all governmental accounting and financial reporting standards as prescribed by the Governmental Accounting Standards Board (GASB), the Financial Accounting Standards Board (FASB) where applicable, and the Commonwealth of Virginia's Auditor of Public Accounts (APA).

This report consists of management's representations concerning the finances of the City. Consequently, management assumes full responsibility for the completeness and reliability of all of the information presented in this report. To provide a reasonable basis for making these representations, management of the City has established a comprehensive internal control framework that is designed both to protect the City's assets from loss, theft, or misuse and to compile sufficient reliable information for the preparation of the City's financial statements. As management, we assert that, to the best of our knowledge and belief, this financial report is complete and reliable in all material respects.

The City's financial statements have been audited by Robinson, Farmer, Cox Associates, a firm of licensed certified public accountants. This is the fifth of a multi-year contract for professional auditing services with this firm. The goal of the independent audit was to provide reasonable assurance that the financial statements of the City for the fiscal year ended June 30, 2011, are free of material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unqualified opinion that the City of Williamsburg financial statements for the fiscal year ended June 30, 2011, are fairly presented in conformity with generally accepted accounting principals (GAAP). The independent auditor's report is presented as the first component of the financial section of this report.

GAAP requires that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement MD&A and should be read in conjunction with it. The City's MD&A can be found immediately following the independent auditor's report.

Profile of the City

The City of Williamsburg was established by the General Assembly of the Commonwealth of Virginia in 1699 and was incorporated by British Royal Charter in 1722. Today, it operates under the Council-Manager form of government substantially as established in the City Charter of 1932, and as an independent city under the Constitution and laws of the Commonwealth of Virginia. Policy-making and legislative authority are vested in a governing City Council consisting of the Mayor and four other members. The City Council members serve four-year staggered terms. The Mayor is chosen from among City Council members every two years. The City Council is responsible, among other things, for passing ordinances, adopting the budget, appointing committees, and hiring both the City Manager and City Attorney. The City Manager is responsible for carrying out the policies and ordinances of the City Council, for overseeing the day-to-day operations of the City, and for appointing the heads of the various departments.

Williamsburg encompasses some nine square miles located between the James and York Rivers on the Virginia Peninsula in Southeastern Virginia. The 2010 U.S. Census showed Williamsburg with a population of 14,068, up 17.2% from the 2000 U.S. Census. The City is home to two premier institutions: the College of William & Mary, established in 1693, and the Colonial Williamsburg Foundation recreating the days when Williamsburg was the Capital of Colonial Virginia, from 1699 to 1780.

The financial reporting entity includes all the funds of the City of Williamsburg. The financial reporting entity consists of (a) the primary government, (b) organizations for which the primary government is financially accountable, and (c) other organizations for which the nature and significance of their relationship with the primary government are such that exclusion would cause the reporting entity's financial statements to be misleading or incomplete. As such, the City has no component units (legally separate entities for which the City as primary government is financially accountable).

The City provides the full range of municipal services including public safety, (police, fire and emergency medical services, parking garage), public works, (street construction and maintenance, landscaping, stormwater management, engineering, refuse collection), economic development, planning and zoning, code compliance, human services, parks and recreation, and general administrative services. In addition, the City provides water and sewer services to approximately 3,600 residential and 900 commercial customers, with user charges set by City Council to ensure adequate coverage of operating and capital expenses.

The City, by agreements with neighboring James City County, operates the Williamsburg Regional Library system and the Williamsburg-James City County Public Schools (W-JCC Schools). This strong partnership between the City and County governments has served the K-12 education needs of the jurisdictions for over 50 years. FY 2011 marked the fourth year of a five-year restated contract for operating and capital funding of the joint School system.

The annual budget serves as the foundation for the City's financial planning and control. The budget process incorporates City Council strategic plan "Biennial Goals, Initiatives and Outcomes", and defines, communicates, and funds the City's programs and priorities. The completed budget is City Council's road map, and a primary management tool for the City Manager and Department Heads. The annual Budget Guide is a formal call for all departments of the City, and agencies associated with it, to prepare and submit an estimate of the resources required for the next fiscal year. It includes a set of procedures for building a comprehensive budget for the City Manager to submit to City Council in March of each year. City Council is required to hold public hearings on the proposed budget and tax rates, and to adopt a final budget resolution no later than June 30th. The appropriated budget is prepared by fund, function (e.g., public works), and department (e.g., streets). Department heads may make transfers of appropriations within a department, with the approval of the City Manager. Budget amendments requiring changes in total fund appropriations require special approval of City Council, and a public hearing if it exceeds one percent of the total expenditures adopted in the current year. Budget-to-actual comparisons are provided in this report for each individual governmental fund for which an appropriated annual budget has been adopted. For the general fund, this comparison is presented as part of the required supplementary information other than management's discussion and analysis under the combining and individual funds tab of the report.

Factors Affecting Financial Condition

The information presented in the financial statements is perhaps best understood when it is considered from the broader perspective of the specific environment within which the City operates.

Economic Condition and Outlook - The economy of the City of Williamsburg is propelled by tourism and education. Tourism – including major attractions and the hospitality industry – continues to provide the most significant source of tax base for the city government. Within the city limits are 49 hotels/motels with approximately 4,400 rooms, 36 bed and breakfasts, and 85 restaurants.

The lynch pin of tourism is the Colonial Williamsburg Foundation, which operates the nation's most extensive living history museum. Encompassing 578 restored or reconstructed buildings and employing approximately 2,700, the Foundation interprets the 18th century history of America in Virginia's colonial capital. Other nearby attractions not located in the city include Jamestown (site of the first permanent English settlement in 1607), Yorktown (site of Washington's victory over Cornwallis in the Revolutionary War), and Busch Gardens and Water Country USA theme parks. These attractions draw a conservatively estimated 4 million ticketed visitors annually. Next to tourism, higher education drives the Williamsburg economy. The College of William and Mary, located within the city, is the nation's

second oldest university. The College owns 18.3% of the land area of the city, currently enrolls about 7,900 students, and employs about 3,400 faculty and staff, including graduate assistants as well.

The City of Williamsburg has recently seen an upturn in economic activity for Fiscal Year 2011. Room tax receipts increased 4.2% for FY 2011. Revenues from \$2/night lodging tax, which are a pass-thru to the Williamsburg Area Destination Marketing Committee, were up 1.7%. Meal tax receipts were up 6.8% from the prior year. In total, these three significant taxes were up \$539,748, or 5.3% from FY 2010. Another significant tax, dedicated to capital improvements within the City, is the 1% State sales tax. These taxes were up 2.0% over FY 2010 to \$3.96 Million. Still, the economy will need to rebound much stronger in order to reach the \$4.9 Million and \$4.6 Million levels of 1% sales tax receipts collected in FY 2007 and FY2008 respectively. In addition, bank stock taxes and revenue from the Prince George Parking Garage are up significantly over last year.

Although real estate values in Williamsburg have not experienced double-digit declines that communities in northern Virginia and other parts of the country have endured recently, values declined 3.2% for Fiscal Year 2011. Looking closely at limited sales data during the past year, residential values, on average, are currently right at the 100% assessment to sales ratio. The City Assessor has the difficult job of determining market values, and will continue to be challenged in this economy, until housing prices and sales activity stabilize.

The City has also experienced revenue declines in business licenses, investment earnings, and permits from last year. The Commonwealth of Virginia has seen similar declines in income, sales, and other taxes during the last two fiscal years. State aid to localities has been reduced during the past three years as the Commonwealth continues to experience revenue shortfalls.

Economic Development Activity – Recent economic development activity in the City includes the following:

- Two large commercial development projects are underway: "High Street Williamsburg," a \$250 million, 50-acre mixed-use retail and apartment project, adjacent to the Richmond Road business corridor; and "Quarterpath at Williamsburg," a 350 acre mixed-use development in the southeast quadrant of the City that is to include retail, a 40-bed acute care doctor's hospital operated by Riverside Health System, and an assisted living facility. One million square feet of commercial office space is approved for the development, and the City is working with Riverside Health Systems to recruit businesses to this location. Ground has broken on the construction of the 40-bed Doctor's Hospital at Quarterpath at Williamsburg. An adjacent new development, Quarterpath Shopping Center has opened with thirteen establishments, including Wells Fargo Bank, Towne Bank, and anchor Harris Teeter grocery store.
- New businesses opening in 2010 after renovating existing space included: Next to New Consignment, Cx Analytics, Dimaano's Pizza, Berkeley Cleaners, Pandora's Box, Always a Happy Hour, Beach Hearing Aid Center, Beez Scooters, Behavioral Arts, Giggle Ball Greetings, Historic Triangle Imaging, Historic Triangle Periodontics, China House, Inflation Nation, Jamestown Pie, Raw Bar & Grill, Terry's Shop, Witchdoctor's Kafe, Watson Mowry PC, CB Seafood, Rio Bravo, Gloria's Coffee and Pastries, C&R Clothing, Cardinal Design and Survey, Medical Imaging, Berrybody Yogurt, and Bangkok Gardens. To date, new businesses opening in 2011 after renovating existing space included: Fiscella Family Dentistry, The Spoon Diner, Drew Global Management, PDK Fundraising, South Garden Antiques, Williamsburg Psychiatry, Angelo's Greek and Italian Restaurant, Artistic Nail Salon, John Ryland and Associates, Londons Inc, Nana's Nook, the Flakey Bakers, the Jazzy Giraffe, Barber and Beauty Shop, Legends Ale House, Sparkle Petite Spa, Aloha Beads, Angela's Accounting Services, Lee Mortgage Company, LFPC, Agencia Hispana, Knucklehead Threads, Kyung Sung Restaurant, Rococo Salon, the Vintage Cut, the Wright Miche Bag, Archive Data Solutions, and Cici's Pizza.
- New businesses that opened in 2009 after constructing new space in the City included: Health Evaluation Center, Five Guys, the Movie Tavern, and SunTrust Bank. New businesses opening in 2010 after constructing new space included: Chipotle, Terra Coffee and Wine, HEA Living, No 1 Chinese Restaurant, Subway, Swans Cleaners, Luxury Nails, and Blinds Galore. To date, new businesses opening in 2011 after constructing new space include: Jon's Salon, the UPS Store, Dancer's Boutique, Quirks of Art, Supercuts, Waypoint Seafood and Grill, Paint on Pottery Too, the Crust, Subway Café, Qdoba Mexican Grill, and Body Fit.

- A mixed-use redevelopment project at 301 Second St is underway and includes 29 condominiums and 13,250 s.f. of retail space.
- In 2011, the William and Mary Real Estate Foundation constructed a 36,761 s.f. mixed use building that provides housing for 54 William and Mary students and leases to four new restaurants in the City.

Besides the two new projects discussed above (High Street and Quarterpath) most future development in the City will be infill and redevelopment. With this in mind, the City continues to implement an existing business program, new business recruitment, and promotion of the City as a premier business location. The Economic Development Authority enacted a Demolition Program to encourage redevelopment projects. Five redevelopment projects are utilizing this forgivable-loan program. Business investment and expansion continues in the City, with a positive impact on the City's real estate property and retail sales taxbases.

Financial Strategy

The City of Williamsburg takes pride in providing a high level of public services to its residents at a reasonable cost. The real estate tax rate of 54¢ per \$100 of assessed value has remained unchanged since FY 1991, and continues to be one of the lowest city tax rates in the Commonwealth of Virginia. In the past, room and meal taxes provided the largest source of funding for City services. Real estate tax receipts outpaced room and meal tax collections for the third straight year in FY 2011 by 5.1%. Room and Meal taxes accounted for 29% of the General Fund operating revenues for FY 2011, compared to 39.7% in FY 2000¹. Real estate taxes made up for 30.5% of total revenues in FY 2011, compared to 19.9% in FY 2000. This shifting of tax base is more pronounced when comparing actual tax revenues. Room and meal taxes increased from \$9.2 Million to \$9.4 Million, a 2.1% increase. Real estate taxes increased from \$4.5 Million in FY 2000 to \$9.6 Million in FY 2011, an increase of 113% over the same period. The FY 2011 real estate tax base decreased 3.2% from last year, with next year's values possibly declining up to 3%. Unlike many localities around the country, City assessments, on average, have continued over the past few years to be lower than sales, but as mentioned previously, it's currently right at 100%. The longer homes tend to be on the market, the higher the assessment/sales ratio. The big question is "Have real estate values hit bottom?", and unfortunately, only time will tell. Staff continues to analyze market conditions that could adversely affect this major tax base. In any event, double digit growth in real estate values experienced in the past decade are history.

The City's total personal property tax collections increased 2.4% from last year. Further analysis of growth trends for personal property taxes is included in Management's Discussion and Analysis.

We believe that business growth and economic development initiatives mentioned above, along with investment by new and existing businesses in the City, will help to strengthen the City's real estate, personal property, and retail sales tax bases in the next few years.

Key revenues such as room and meal taxes continue to be closely monitored. Departmental discretionary spending, especially in the larger departments, such as Police, Fire, and Public Works, has been cut back during the past two years. The local and national recession continues to put pressure on the City's ability to provide the type and quality of services our residents are accustomed to, and at relatively low tax rates. Total approved full-time positions grew slightly from 182 in FY 2011 to 183 in FY 2012, with the addition of one police officer.

The Williamsburg City Council passed a resolution in June 2011, along with dozens of other Virginia localities, encouraging the Governor to restore Aid to Localities reductions in future budgets, especially in light of two straight years of State operating surpluses. Even with the ongoing shift in State funding cuts and tax bases, the City continues working to build the region's travel and tourism-based economy as its primary fiscal strategy. City Council partners each year with the Colonial Williamsburg Foundation and the Greater Williamsburg Chamber and Tourism Alliance, providing substantial funding for advertising.

The City signed a long term agreement with the City of Newport News in March 2009 to increase the City's future safe yield water capacity. The agreement guarantees up to a 1 million gallons per day additional supply of raw water from

IV

¹ Not including the \$2/night lodging tax, which is dedicated for tourism promotion.

Newport News Waterworks for the next 25 years, in the event the City needs it in periods of drought. Funding of the \$12.5 Million agreement was originally achieved with a \$10 Million bank-qualified borrowing and \$2.5 Million from Utility Fund reserves. In October 2010 the loan was refinanced, lowering the interest rate to approximately 2.75% and will achieve interest cost savings of \$783,000 over the remaining 17 year loan life. Even with this favorable and timely financing arrangement, future debt service payments will also require continued water rate increases. Another future, but as yet unknown, cost to the Utility Fund will be full-compliance with the Hampton Roads-wide Consent Order on sanitary sewer overflows.

City staff has formulated financing strategies over the past few years with the City's financial advisors, Davenport and Co., LLC. in order to stay on schedule with major projects. Since 2004 the City's financial policies include maintaining a minimum of 35% of total General Fund operating revenues as its operating fund balance. A detailed analysis of the City's fund balance is presented in the Management's Discussion and Analysis section of this report.

Cash Management

City Council adopted formal and strict guidelines governing investment policy and procedures in 1995. The investment policy was last revised in 2003. The policy's objective, in order of priority is (1) Safety, (2) Liquidity, and (3) Return on Investment. At June 30, 2011 approximately 68% of City surplus funds were invested with the Local Government Investment Pool (LGIP), administered by the State Treasurer's Cash Management & Investments Division. Investment earnings of the LGIP during Fiscal Year 2011 averaged .2% for the year. Another \$3 Million, or approximately 9% of the City's surplus funds, were invested in one-year certificates of deposits in local banks, earning a weighted average of approximately .8% during the year. Additionally, the City's Investment Committee approved transferring \$14 Million from the State LGIP in July, 2011 to an FDIC insured cash sweep account maintained by the Promontory Interfinancial Network, earning higher rates, and still meeting the more important objectives of safety and liquidity of investments.

Risk Management

The City is exposed to various risks of losses related to torts; theft, damage, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The City is a member of the Virginia Municipal Liability Pool, administered by the Virginia Municipal Self Insurance Association and the Virginia Municipal League. This program provides self-insurance coverage for workers' compensation, general liability, automobile liability, property and fire protection, and public officials' liability and law enforcement liability (except for elected officials).

The City has a self-insurance plan for its employee health insurance coverage. Claims expenditures and liabilities are reported when it is probable that a loss has occurred and the amount of that loss can be reasonably estimated. These losses include an estimate of claims that have been incurred but not reported. Details of the health insurance program are provided in the Notes to the Financial Statements.

The City initiated a retiree health insurance supplement program in 2002. Currently 39 retirees enjoy this benefit. Details of this program are presented in the Notes to the Financial Statements. Governmental Accounting Standards Board Statement 45 requires an actuarial valuation to determine the cost of these post employment benefits. The intention of this Statement is to spread the cost of post-retirement benefits out over the time employees are actually working and earning benefits, as opposed to treating it pay-as-you-go as in the past. More information on this requirement is included in the Notes to the Financial Statements section of this report.

The City currently reports all of its risk management activities in the General Fund and Utility Fund.

Independent Audit

The State Code of the Commonwealth of Virginia requires an annual audit of the books of account, financial records, and transactions of the City. This requirement has been complied with and the unqualified opinion of Robinson, Farmer, Cox Associates, independent certified public accountants, has been included in this report.

Awards

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a <u>Certificate of Achievement for Excellence in Financial Reporting</u> to the City of Williamsburg, Virginia, for its Comprehensive Annual Financial Report for the fiscal year ended June 30, 2010. This was the 25th consecutive year that the City has

received this prestigious award. In order to be awarded a Certificate of Achievement, a governmental unit must publish an easily readable and efficiently organized comprehensive annual financial report, with contents conforming to program standards. This report satisfied both generally accepted accounting principles and applicable legal requirements. A Certificate of Achievement is valid for a period of one year only. We believe our current report continues to conform to the Certificate of Achievement Program requirements, and we are submitting it to GFOA to determine its eligibility for another certificate.

In addition, the City also received the GFOA's <u>Distinguished Budget Presentation Award</u> for its annual budget document for the past 19 years. In order to qualify for the Distinguished Budget Presentation Award, the City's Budget document was judged to be proficient in several categories, including as a policy document, a financial plan, an operations guide, and a communications device.

Both of these prestigious awards serve to continually improve the City's annual financial reports and budget documents by implementing professional suggestions from GFOA staff and reviewers across the country.

Acknowledgements

The preparation of this report has been accomplished with the efficient and dedicated services of the City Department of Finance. We would like to express our appreciation to all members of the departments who assisted and contributed in its preparation. In addition, the accounting firm of Robinson, Farmer, Cox Associates, is to be congratulated for their substantial contributions, by way of design, counsel, and interpretation of recent guidelines, planning, and implementation of the requirements of all GASB standards. We also wish to express thanks to the Mayor and members of City Council for their unfailing support in planning and conducting the financial operations of the City of Williamsburg in a responsible and progressive manner.

Respectfully Submitted,

Jack Toutte

Jackson C. Tuttle City Manager

Philip F. Serra CPFO Director of Finance

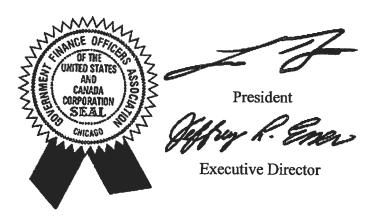
Certificate of Achievement for Excellence in Financial Reporting

Presented to

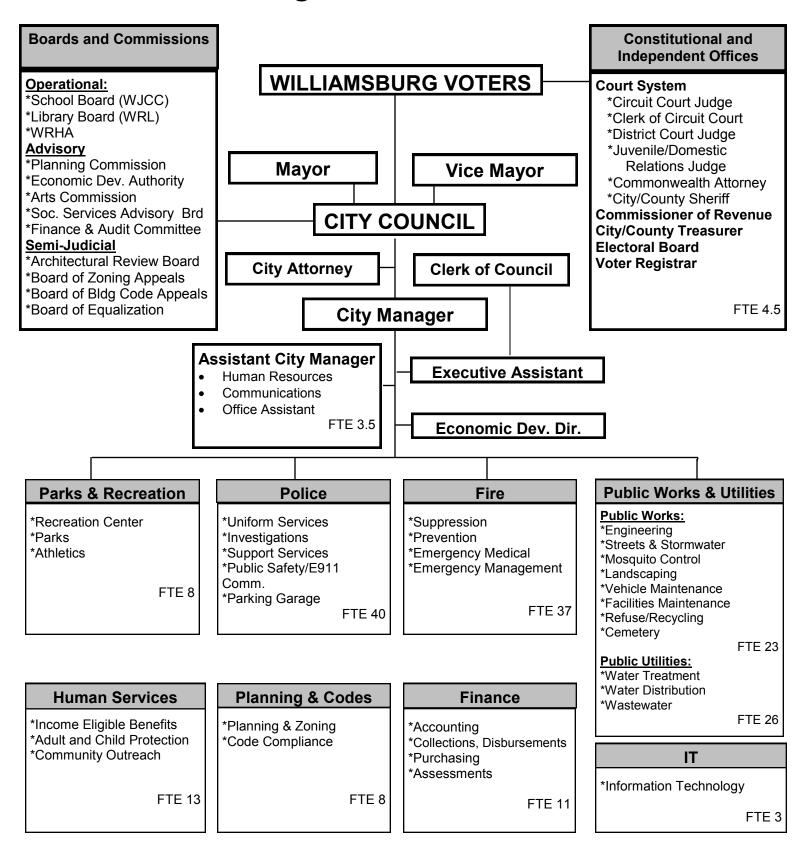
City of Williamsburg Virginia

For its Comprehensive Annual
Financial Report
for the Fiscal Year Ended
June 30, 2010

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.



City of Williamsburg Organizational Chart



Members of the City Council

Clyde A. Haulman, Mayor Paul Freiling, Vice-Mayor

Judith Knudson D. Scott Foster Douglas G. Pons Donna Scott, Clerk of Council

City Officials

| City Manager | Jackson C. Tuttle, II |
|--------------------------------------|------------------------|
| Director of Finance | Philip F. Serra, Jr. |
| Assistant City Manager | Jodi M. Miller |
| Commonwealth's Attorney | |
| City Attorney | |
| Treasurer | |
| Commissioner of Revenue | Judy Nightengale Fuqua |
| Clerk of Circuit Court | Betsy Woolridge |
| Sheriff | Robert Deeds |
| Director of Public Works & Utilities | Daniel G. Clayton, III |
| Director of Planning | Reed T. Nester |
| Director of Human Services | Peter P. Walentisch |
| Director of Information Technology | Mark A. Barham |
| Director of Recreation | Lori C. Rierson |
| Director of Economic Development | Michele Mixner DeWitt |
| Chief, Fire Department | W. Patrick Dent |
| Chief, Police Department | David C. Sloggie |



ROBINSON, FARMER, COX ASSOCIATES

CERTIFIED PUBLIC ACCOUNTANTS

A PROFESSIONAL LIMITED LIABILITY COMPANY

Independent Auditor's Report

To The Honorable Members of the City Council City of Williamsburg Williamsburg, Virginia

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Williamsburg, Virginia, as of and for the year ended June 30, 2011, which collectively comprise the City's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the City of Williamsburg, Virginia's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the *Specifications for Audits of Counties, Cities, and Towns*, issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the major fund, and the aggregate remaining fund information of the City of Williamsburg, Virginia, as of June 30, 2011, and the respective changes in financial position and cash flows, where applicable, thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

As described in Note 1 to the financial statements, the City of Williamsburg, Virginia adopted the provisions of *GASB Statement No. 54, Fund Balance Reporting and Governmental Fund Type Definitions,* effective July 1, 2010.

In accordance with *Government Auditing Standards*, we have also issued our report dated November 7, 2011, on our consideration of the City of Williamsburg, Virginia's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, budgetary comparison information, and schedules of pension and OPEB funding progress be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the management's discussion and analysis and schedules of funding progress in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the management's discussion and analysis and schedules of funding progress because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance. The budgetary comparison information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City of Williamsburg, Virginia's basic financial statements. The introductory section, combining and individual nonmajor fund financial statements and schedules, and statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and is also not a required part of the basic financial statements of the City of Williamsburg, Virginia. The combining and individual nonmajor fund financial statements and schedules, and the schedule of expenditures of federal awards are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole. The introductory section and statistical section have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we express no opinion on them.

Richmond, Virginia November 7, 2011

Robinson, Farma, Cox assocites

The Management's Discussion and Analysis (MD&A) offers readers of the City's financial statements a narrative overview and analysis of the City's financial activities for the fiscal year ended June 30, 2011. Readers are encouraged to consider the information presented here in conjunction with additional information furnished in our letter of transmittal, and in the financial statements and notes to the financial statements (which immediately follow this discussion).

FINANCIAL HIGHLIGHTS

- The assets of the City of Williamsburg exceeded its liabilities at June 30, 2011 by \$109.8 Million.
 Capital assets (net of depreciation and related debt) account for 72% of this amount, with a value of \$78.5 Million. The remaining net assets may be used to meet the government's ongoing obligations to citizens and creditors, without legal restriction.
- The City's total net assets increased by \$4.0 Million, of which the governmental activities increased by \$2.4 Million, and business-type activities decreased by \$1.6 Million.
- The City's governmental funds reported combined ending fund balances of \$26.9 Million, an increase
 of \$.5 Million from the prior year. Of the \$26.9 Million, \$3.6 Million is classified as Assigned Fund
 Balance, associated with carryover capital projects and accumulated healthcare premiums in excess
 of claims for the self-insured insurance plan administered by Anthem.
- Unassigned fund balance for the General Fund was \$22.9 Million or 70.8% of total General Fund
 operating revenues for FY 2011, representing a decrease of \$3.9 Million from last year. This
 continues to exceed the City's unassigned fund balance policy minimum of 35% of total General Fund
 revenues.
- Total General Fund (including 1% Sales Tax) revenues were \$36.9 Million for FY 2011, compared to \$36.6 Million last year. General property tax receipts were \$12.1 Million, down 1.8% from last year.
 Other local taxes were down 1.0%, largely from a State requirement reclassifying communication taxes as State non-categorical instead of local taxes for FY 2011. Room and meal taxes combined were up \$518,261, or 5.8%, for FY 2011.
- Total General Fund expenditures, including capital projects, were down 3.8% at \$35.9 Million for FY 2011. Capital projects and debt service payments accounted for \$6.6 Million in spending for the year, up from last year's level of \$7.6 Million.
- The City's General Fund debt decreased by \$1.1 Million (11.7%) during FY 2011. This is due in part to continued repayment of schedule debt service, and with one \$300K bond being paid off in full during the year. In addition, the City obtained strong bond ratings from Moody's (Aa1) and Standard & Poor's (AA+) and refinanced the principal balances of (1) \$1.4 Million General Fund bond issue from 2002, originally used as partial payment for the Prince George Parking Garage; and (2) \$9.5 Million Utility Fund bond issue from 2009 used for the Newport News Water Agreement.
- The liability for Other Post-Employment Benefits (OPEB) required with Statement 45 of the Governmental Accounting Standards Board (GASB) for costs associated with the City's retiree health insurance supplement program increased \$34,702 to \$163,528. This requirement spreads the cost of this benefit out during the years employees are working, rather than treat the cost as a pay-as-you-go supplement to retirees as in the past. In addition, the liability for compensated absences at year end is \$.9 Million, up by 1.2% from last year.
- Business-type activities (Utility Fund) reported net assets at June 30, 2011 of \$21.8 Million. Net
 assets invested in capital assets (net of depreciation and related debt) account for 76.8% of this
 amount, with the remaining net assets of \$5.1 Million available without restriction. The Utility Fund
 reports combined cash and investments at year-end of \$5.3 Million, with total current liabilities of \$1.9
 Million, including debt service.

OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the City's basic financial statements. The basic financial statements are comprised of three components: 1) government-wide financial statements, 2) fund financial statements and budgetary comparison, and 3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements.

Government-wide Financial Statements

There are two government-wide financial statements, which are designed to provide readers with a broad overview of the City's finances in a manner similar to a private-sector business. Both of the government-wide financial statements distinguish functions of the City that are principally supported by taxes and intergovernmental revenues (*governmental activities*) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (*business-type activities*). The governmental activities include general government, judicial, public safety, public works, health and welfare, education, parks and recreation, cultural, community development, and debt service. The sole business-type activity of the City of Williamsburg is the water utility.

The <u>statement of net assets</u> presents information on all of the City's assets and liabilities, with the difference between the two reported as net assets. This statement serves a purpose similar to that of the balance sheet of a private-sector business. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the City is improving or deteriorating. However, this is just one indicator of financial health of the City. Other indicators include the condition of the City's infrastructure systems (roads, drainage systems, bridges, etc.), changes in property tax base, and general economic conditions within the City.

The <u>statement of activities</u> presents information showing how the government's net assets changed during the most recent fiscal year. Because it separates program revenue (revenue generated by specific programs through charges for services, grants, and contributions) from general revenue (revenue provided by taxes and other sources not tied to a particular program), it shows to what extent each program has to rely on taxes for funding. All changes in net assets are reported using the accrual basis of accounting, similar to the method used by most private-sector companies. The accrual basis of accounting requires that revenues be reported when they are earned and expenses are reported when the goods and services are received, regardless of the timing of the cash flow. Items such as uncollected taxes, unpaid vendor invoices for items received before June 30, 2011, and earned but unused vacation and sick leave will be included in the statement of activities as revenue and expense, even though the cash associated with these items will not be received or distributed until after June 30, 2011.

The City has no separately identified component units included in the government-wide financial statements.

Fund Financial Statements

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City of Williamsburg, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the City of Williamsburg can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds. Governmental Funds are used to account for most, if not all, of a government's tax-supported activities. Proprietary Funds are used to account for a government's business type activities, where all or part of the costs of activities are supported by fees and charges that are paid directly by those who benefit from the activities. Fiduciary Funds are used to account for resources that are held by the government as a trustee or agent for parties outside of the government. The resources of fiduciary funds cannot be used to support the government's own programs.

Governmental Funds. The Governmental Fund Balance Sheet and the Governmental Fund Statement of Revenues, Expenditures, and Changes in Fund Balances present separate columns of financial data for the General Fund. (GASB Statement No. 34 defines a major fund as a fund who's assets, liabilities, revenues or expenditures comprise: 1) at least 10% of the total dollar amount of the same category within either all government or all enterprise funds, as appropriate; and, 2) at least 5% of the total dollar amount of all governmental and enterprise funds combined for the same category. The General Fund is always considered a major fund.) The governmental fund financial statements can be found immediately following the government-wide financial statements.

Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike government-wide financial statements' use of accrual accounting, governmental fund financial statements focus on near-term inflows and outflows of spendable resources and on balances of spendable resources available at the end of the fiscal year. Such information is useful in evaluating a government's near-term financing requirements in comparison to near-term resources available.

Because the focus of governmental fund financial statements is narrower than that of government-wide financial statements, it is useful to compare information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide reconciliation to the governmental activities column in the government-wide statements, in order to facilitate this comparison.

The City maintains budgetary controls over its operating funds. The objective of budgetary controls is to ensure compliance with legal provisions embodied in the annual appropriated budget. Budgets for governmental funds are established in accordance with state law, and are adopted on a fund level. Personnel services are budgeted by fulltime positions. Capital outlays are approved on an item-by-item basis or project basis. A budgetary comparison statement is provided for the General Fund to demonstrate compliance with the budget. Major fund budgetary variance statements are included with the basic financial statements. Non-major fund information follows the notes to the financial statements. Budgetary variances for the General Fund are discussed in some detail later in this section.

Proprietary Funds. The City maintains one type of proprietary fund. Enterprise Funds are used to report the same functions presented as business-type activities in the government-wide financial statements. The City uses an enterprise fund to account for its water utility operations.

Proprietary fund statements follow the governmental fund statements in this report. They provide the same type of information as the government-wide financial statements, only in more detail, since both apply the accrual basis of accounting. The proprietary fund financial statements provide information for the Water Utility Fund, which is considered to be the only major proprietary fund of the City. There are no reconciling differences from the Proprietary Fund Statement of Net Assets to the business-type activity column on the Government-Wide Statement of Net Assets.

Fiduciary Funds. Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statement because the resources of those funds are not available to support the City's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds. The City of Williamsburg has one type of fiduciary funds - Agency Funds (which are clearing accounts for assets held by the City in its role as custodian until the funds are allocated to the organizations or government agencies to which they belong). The Statement of Fiduciary Net Assets can be found following the proprietary fund financial statements.

Notes to the Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements can be found immediately following the basic financial statements in this report.

GOVERNMENT-WIDE FINANCIAL ANALYSIS

Statement of Net Assets

As noted earlier, changes in net assets may serve over time as a useful indicator of a City's financial position. The City's net assets totaled \$109.8 Million at June 30, 2011. The following table reflects the condensed Government-Wide Statement of Net Assets:

City of Williamsburg's Net Assets

| | Governmen | tal Activities | Business-Ty | pe Activities | Total | | | | |
|--|---------------|----------------|---------------|----------------|----------------|----------------|--|--|--|
| | <u>2011</u> | <u>2010</u> | <u>2011</u> | <u>2010</u> | <u>2011</u> | <u>2010</u> | | | |
| Current and Other Assets | \$ 29,172,971 | \$ 29,277,590 | \$ 6,436,848 | \$ 5,372,880 | \$ 35,609,819 | \$ 34,650,470 | | | |
| Capital Assets | 69,106,703 | 68,300,859 | 26,003,200 | 25,556,986 | 95,109,903 | 93,857,845 | | | |
| Total Assets | \$ 98,279,674 | \$ 97,578,449 | \$ 32,440,048 | \$ 30,929,866 | \$ 130,719,722 | \$ 128,508,315 | | | |
| Long-term Liabilities Other Liabilities Total Liabilities | \$ 8,229,321 | \$ 9,316,679 | \$ 9,385,335 | \$ 9,960,434 | \$ 17,614,656 | \$ 19,277,113 | | | |
| | 2,063,396 | 2,649,090 | 1,216,066 | <u>737,272</u> | 3,279,462 | 3,386,362 | | | |
| | \$10,292,717 | \$11,965,769 | \$10,601,401 | \$10,697,706 | \$20,894,118 | \$22,663,475 | | | |
| Net Assets: Invested in Capital Assets, net of related debt Unrestricted | 61,799,859 | 59,868,232 | 16,771,607 | 15,748,286 | 78,571,466 | 75,616,518 | | | |
| | 26.187,098 | 25,744,448 | 5,067,040 | 4,483,874 | 31,254,138 | 30,228,322 | | | |
| Total Net Assets | \$ 87,986,957 | \$ 85,612,680 | \$ 21,838,647 | \$ 20,232,160 | \$ 109,825,604 | \$ 105,844,840 | | | |

The City of Williamsburg's total assets were \$130.7 Million as of June 30, 2011. The largest portion, \$78.6 Million (71.5%), reflects its investment in capital assets (e.g., land, building, machinery, and equipment), less any related debt used to acquire assets that is still outstanding. The City uses these capital assets to provide services to citizens; consequently, these assets are *not* available for future spending. Although the City's investment in capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

Of the remaining City assets, approximately \$31.8 Million is accounted for in cash, cash equivalents, and pooled investments, \$2.7 Million in accounts and notes receivable, and amounts due from other governmental units, with the remainder spread among miscellaneous assets.

At June 30, 2011, outstanding liabilities were \$20.9 Million, with \$17.6 Million in general obligation bonds payable, compensated absences, and other post employment benefits (OPEB) liability. Of the bonds payable, \$2.1 Million is due within one year, with the remainder due at various dates until 2027. Refer to Note 8 in the notes to the financial statements for more information on the City's long term debt obligations. Included in other liabilities above are \$2.2 Million in accounts payable, \$537,405 in accrued liabilities, and \$123,027 in deposits payable to customers.

At June 30, 2011, the City had positive balances in all categories of net assets, for the government as a whole, and for its separate governmental and business-type activities.

Statement of Activities

The following schedule summarizes the Statement of Activities of the primary government for the fiscal years ended June 30, 2011 and 2010:

City of Williamsburg - Summary of Changes in Net Assets

| | Govern Activ | | Busines Activ | , · | Total | | | |
|------------------------------------|---------------------|--------------|------------------|--------------|---------------|----------------------|--|--|
| | <u>2011</u> | <u>2010</u> | <u>2011</u> | | | <u>2010</u> | | |
| Revenues: | | | | | | | | |
| Program Revenues: | | | | | | | | |
| Charges for services | \$ 812,056 | \$ 757,290 | \$ 7,496,603 | \$ 5,398,525 | \$ 8,308,659 | \$ 6,155,815 | | |
| Operating grants and contributions | 4,631,169 | 4,118,029 | - | - | 4,631,169 | 4,118,029 | | |
| Capital grants and contributions | 84,677 | 196,734 | - | - | 84,677 | 196,734 | | |
| General Revenues: | | | | | | | | |
| Property taxes | 12,075,293 | 12,524,100 | - | - | 12,075,293 | 12,524,100 | | |
| Other local taxes | 17,075,557 | 17,246,848 | - | - | 17,075,557 | 17,246,848 | | |
| Other | 2,754,862 | 3,317,558 | 155,886 | 296,684 | 2,910,748 | 3,614,242 | | |
| Total Revenues | 37,433,614 | 38,160,559 | 7,652,489 | 5,695,209 | 45,086,103 | 43,855,768 | | |
| | | | | | | | | |
| Expenses: | | | | | | | | |
| General government | 3,563,461 | 4,350,670 | - | - | 3,563,461 | 4,350,670 | | |
| Judicial administration | 405,416 | 524,247 | - | - | 405,416 | 524,247 | | |
| Public safety | 9,275,831 | 9,200,629 | - | - | 9,275,831 | 9,200,629 | | |
| Public works | 4,750,649 | 3,314,209 | - | - | 4,750,649 | 3,314,209 | | |
| Health and welfare | 2,245,513 | 2,319,951 | - | - | 2,245,513 | 2,319,951 | | |
| Education | 7,736,481 | 8,439,060 | - | - | 7,736,481 | 8,439,060 | | |
| Parks, recreation, & cultural | 2,314,517 | 2,362,491 | - | - | 2,314,517 | 2,362,491 | | |
| Community Development | 4,482,731 | 4,788,236 | - | - | 4,482,731 | 4,788,236 | | |
| Interest expense | 284,738 | 303,123 | - | - | 284,738 | 303,123 | | |
| Water | | | 6,046,002 | 6,025,427 | 6,046,002 | 6,025,427 | | |
| Total Expenses | 35,059,337 | 35,602,616 | 6,046,002 | 6,025,427 | 41,105,339 | 41,628,043 | | |
| Increase in net assets | 2,374,277 | 2,557,943 | 1,606,487 | (330,218) | 3,980,764 | 2,227,725 | | |
| Net assets - beginning | <u>\$85,612,680</u> | \$83,054,737 | 20,232,160 | 20,562,378 | 105,844,840 | 103,617,115 | | |
| Net assets - ending | \$87,986,957 | \$85,612,680 | \$21,838,647 | \$20,232,160 | \$109,825,604 | <u>\$105,844,840</u> | | |

Governmental activities – Governmental activities increased the City's net assets by \$2.4 Million for FY 2011. Generally net asset changes result from the difference between revenues and expenses each year. FY 2011 revenues of \$37.4 Million represent a decrease of \$.7 Million, or 1.9% from the prior year, while expenses of \$35.1 represent a decrease of \$.5 Million, or 1.5% compared from the prior year.

Highlights of financial activity for governmental funds include:

 Revenues from all property taxes in the government-wide statements above decreased slightly in FY 2011 by 3.6% - a more comprehensive look at property tax collections is included further in this analysis. Other local taxes shown in the table are down about \$171K – this is misleading, as communication sales taxes are now required by the Auditor of Public Accounts to be classified as non-categorical State aid. In addition, room and meal taxes combined are up \$518,261, or 5.9% over last year. Most other local taxes collected during FY 2011 were fairly level with receipts from the prior year.

Business-type activities - The Utility Fund is the City's only business-type activity. The utility rate structure recovers as much as possible of the operating expenses incurred to meet service demands through user charges. Changes in the fund's net assets result from the difference between revenues and expenses, which for FY 2011 resulted in an increase in net assets of \$1.6 Million. Highlights include:

- Charges for services in the Utility Fund were up 38.9% for FY 2011 this includes a development proffer for a water tank in the amount of \$1,525,000. Taking the proffer out of the equation more realistically shows an increase for FY 2011 of 10.6% from higher water rates and water consumption during the year.
- Total operating expenses were up slightly by .3% for FY 2011.
- Investment earnings were a mere \$8,536 for FY 2011, because of all-time low interest rates.

FINANCIAL ANALYSIS OF THE CITY'S FUNDS

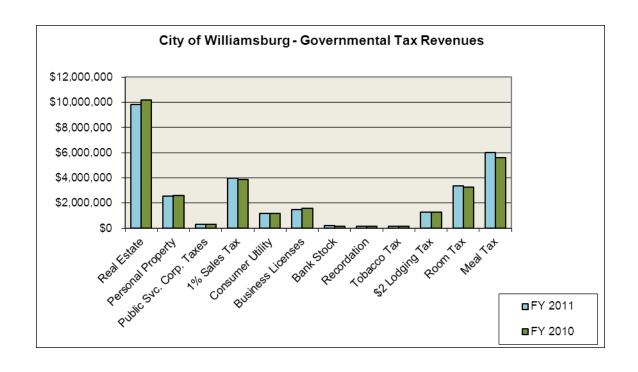
As noted earlier, the City of Williamsburg uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. The following is a financial analysis of the City's governmental and proprietary funds.

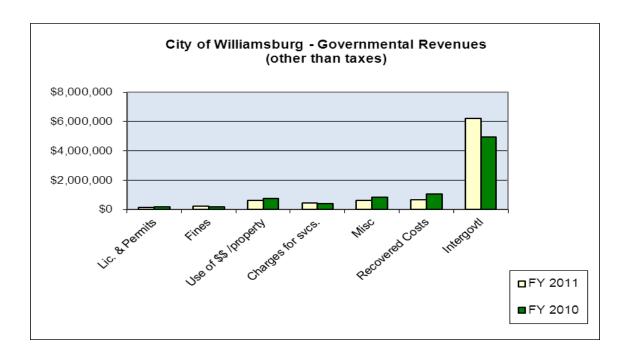
Governmental Funds Revenue and Expenditure - Analysis

Revenues Classified by Source Governmental Funds

| | June 30, 20 | 11 | June 30, 2 | 010 | Increase/(Decrease) | | | |
|---------------------------|----------------------|--------------|---------------|---------------|---------------------|----------------|--|--|
| _ | | Percent of | | Percent of | | Percent of | | |
| Revenues by Source | <u>Amount</u> | <u>Total</u> | <u>Amount</u> | <u>Total</u> | <u>Amount</u> | <u>Change</u> | | |
| General Property Taxes | \$12,134,827 | 31.79% | \$12,355,338 | 32.56% | (\$220,511) | -1.78% | | |
| Other Local Taxes | 17,075,557 | 44.74% | 17,246,848 | 45.45% | (171,291) | -0.99% | | |
| Licenses and permits | 154,108 | 0.40% | 164,699 | 0.43% | (10,591) | -6.43% | | |
| Fines & Forfeitures | 221,767 | 0.58% | 202,487 | 0.53% | 19,280 | 9.52% | | |
| Use of Money and Property | 624,377 | 1.64% | 730,861 | 1.93% | (106,484) | -14.57% | | |
| Charges for Services | 436,181 | 1.14% | 390,104 | 1.03% | 46,077 | 11.81% | | |
| Miscellaneous | 617,852 | 1.62% | 886,798 | 2.34% | (268,946) | -30.33% | | |
| Recovered Costs | 676,639 | 1.77% | 1,043,070 | 2.75% | (366,431) | 0.00% | | |
| Intergovernmental | 6,228,479 | 16.32% | 4,930,242 | <u>12.99%</u> | 1,298,237 | <u>26.33</u> % | | |
| Total Revenues | \$ <u>38,169,787</u> | 100.00% | \$37,950,447 | 100.00% | \$ <u>219,340</u> | 0.58% | | |

The Governmental Funds consist of the General Fund, Public Assistance Fund, and the Law Enforcement Block Grant Fund. The general governmental functions are contained in the General Fund, the City's chief operating fund. The focus of the City's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. On June 30, 2011, total fund balance of the General Fund was \$26.5 Million. Of that amount, *Assigned* fund balance was \$3.6 Million, representing appropriations carried over for capital projects and the self-insured healthcare plan, about \$13K in prepaid expenditures, shown as *Nonspendable* fund balance, and the remainder of \$22.9 Million shown as *Unassigned* fund balance.





The following provides more detailed information about major General Fund operating revenue collections during FY 2011:

- General Property Taxes This consists of real and personal property tax receipts. Real property tax receipts were \$9.9 Million, down 3.2% from last year. The real estate tax rate has remained at 54¢/\$100 since 1991. Personal property tax receipts for individuals and businesses totaled \$2.5 Million, including reimbursement for the State's Car Tax relief block grant program, and were down about 1.9% from last year from reduced assessments city wide.
- Other Local Taxes Overall these revenues decreased 1.0% from last year.
 - State sales taxes were \$3.9 Million, up 2% from FY 2010;
 - Consumer utility taxes were \$1.2 Million, level with last year, and included telecommunications sales taxes administered by the State;
 - Room taxes were \$3.4 Million, up 4.2% from last year;
 - \$2 per night lodging taxes generated \$1.3 Million, up 1.7% from last year. These passthru funds are collected and remitted monthly to the Williamsburg Area Destination Marketing Committee for tourism marketing of the Historic Triangle.
 - Meal taxes were \$6.0 Million, up 6.8% from last year.
 - Cigarette taxes were \$148,032, down slightly from last year. Replenishment of retail vendor stamps on cigarette inventories can swing this revenue in either direction each year and is difficult to estimate.

Revenue from the Use of Money and Property

- Use of Money Short-term interest rates continued with historic lows during FY 2011. The City's short-term funds invested with the State's Local Government Investment Pool (LGIP) averaged .2%, compared to .3% last year. Certificates of deposit in local banks increased overall earnings slightly. Interest earnings were \$87,800 for the year, compared to \$236,316 in FY 2010.
- **Use of Property** Revenues from the use of property were \$536,577, up 8.5% from last year. Parking garage receipts were \$248,370, up 16.9% from last year. Additional rented spaces and amenities charges for properties adjacent to the City's parking deck, and collections for various tenant contracts account for the remainder of this revenue. The City also sold surplus equipment for \$30,825, much of which was sold publicly on the City's Internet auction site (https://www.williamsburgva.gov/auction).
- Charges for Services This category consists largely of recreation programs, recreation facility rentals, and cemetery lots and fees. Overall revenues in this category were \$436,181, up by 11.8% from last year. This increase is mostly from a new entrance fee at Waller Mill Park, which generated \$41,211 this year.
- Miscellaneous/Recovered Costs These include reimbursements for Utility Fund overhead charges, public safety overtime, stormwater management fees, and James City County's reimbursed portion of annual Arts Commission grants under miscellaneous receipts. Also included are the EMS recovery fees of \$409,588 received during the year.
- Intergovernmental consisting of State and Federal revenues during FY 2011:
 - Overall, intergovernmental revenues were \$6.2 Million for FY 2011, up about 26% from last year, largely due to
 - Reclassification of communication taxes from local taxes to non-categorical aid from the Commonwealth
 - Federal stimulus (ARRA) funds received for transportation improvements in the amount of \$582,580 during the year.

- Grantor's, rolling stock, and rental car taxes totaled \$69,495 and were level with last year's receipts.
- Shared expenses for Commissioner of the Revenue, Treasurer, Medical Examiner, and Registrar/Electoral Board were down a total of \$19,205, or 13.3% from last year, and down a total of 19.5% from just two years ago. These shared expenses continue to be targets of State cuts by the General Assembly.
- State sales tax for education, a dedicated funding source based on the triennial schoolaged population census among Virginia localities, was up 3.9% to \$827,078 for FY 2011.
- State highway maintenance payments of \$1,426,219 were up 3.7% from last year.

The following table represents Governmental expenditures by function, including capital projects, compared to prior year amounts.

Expenditures By Function Governmental Funds

| | June 30, 2 | 2011 | June 30, 2 | 010 | Increase/(Decrease) | | | |
|---------------------------------|---------------|--------------|---------------|--------------|------------------------|------------------|--|--|
| _ | | Percent of | | Percent of | | Percent of | | |
| Expenditures by Function | <u>Amount</u> | <u>Total</u> | <u>Amount</u> | <u>Total</u> | <u>Amount</u> | <u>Change</u> | | |
| General Government | \$3,341,506 | 8.88% | \$3,439,230 | 8.79% | (\$97,724) | -2.84% | | |
| Judicial Administration | 405,416 | 1.08% | 332,736 | 0.85% | 72,680 | 21.84% | | |
| Public Safety | 8,729,107 | 23.19% | 8,570,694 | 21.90% | 158,413 | 1.85% | | |
| Public Works | 2,877,077 | 7.64% | 3,095,703 | 7.91% | (218,626) | -7.06% | | |
| Health and Welfare | 2,241,201 | 5.95% | 2,318,563 | 5.92% | (77,362) | -3.34% | | |
| Education | 6,991,174 | 18.57% | 6,923,146 | 17.69% | 68,028 | 0.98% | | |
| Parks, Recreation, and Cultural | 1,956,610 | 5.20% | 2,113,338 | 5.40% | (156,728) | -7.42% | | |
| Community Development | 4,469,891 | 11.87% | 4,760,075 | 12.16% | (290,184) | -6.10% | | |
| Capital Projects | 5,206,675 | 13.83% | 6,181,634 | 15.79% | (974,959) | -15.77% | | |
| Principal Retirement | 1,149,694 | 3.05% | 1,064,816 | 2.72% | 84,878 | 7.97% | | |
| Interest | 275,348 | 0.73% | 337,621 | 0.86% | (62,273) | - <u>18.44</u> % | | |
| Total Expenditures | \$37,643,699 | 100.00% | \$39,137,556 | 100.00% | (<u>\$1,493,857</u>) | - <u>3.82</u> % | | |

Like most local government jurisdictions around the country, the City's FY 2011 budget did not include merit pay increases for employees. The City's Virginia Retirement System contribution rate, which is set for two-year increments based on the latest actuarial valuation, was 16.44% of covered payroll for FY 2011 for the first year. Increased retirement benefits were made available January 1, 2009 by City Council action for career police officers and firefighters, based on the hazardous nature of work performed. In addition, premiums for the City's self-insured healthcare plan, which is administered by Anthem, increased over 15% for FY 2011. The General and Utility Funds absorbed the majority of this increase, with the remainder passed on to employees, depending on their chosen healthcare plan.

The following analysis provides additional information on the City's expenditures by function that changed significantly over the prior year.

• **General Government Administration** – Down \$98K, or 2.9% from last year. Departments under this category, as well as all City departments, experienced the above-mentioned healthcare increases during the year. No merit raises were given during FY 2011, resulting in fairly level benefit costs for the Va Retirement System, FICA, Medicare, and Workers Compensation.

- **Judicial Administration** The City funds judicial offices with James City County in the jointly owned Courthouse, according to a population-based formula each year. The City's share of expenditures totaled \$405,416, up 21.8% from last year. A large part of the increase is due to repayment to James City County this year for prior year unbilled technology enhancements.
- **Public Safety** This category is made up of several departments:
 - Law Enforcement & Traffic Control Expenditures for the Police Department were \$3.2
 Million, down slightly from last year. Training, service contracts, and other operating
 categories had reduced spending for the year.
 - E-911 This operation has been contracted to neighboring York County since July, 2009. Overall costs were \$502,796, down 4.8% from FY 2010.
 - Prince George Parking Garage Total cost this year was \$114,344, up by 5.1%, mostly from higher electricity and operating supply costs. The facility generated \$248,370 in revenue for FY 2011, up 16.9% over the prior year.
 - Fire and Rescue Services Total costs were up by 4.2% to \$3.1 Million. Utilities, gas & oil, and full staffing throughout the year contributed to the increase over last year. In addition, equipment expenditures totaling \$61,310 were included in the Fire department expenditures during the year.
 - Correction and Detention
 - Williamsburg is a member locality of the Virginia Peninsula Regional Jail, along with James City County, Poquoson, and York County. The City's share, based on days incarceration, totaled \$1.2 Million during the year, up 3.7% from last year. Member jail costs are billed on a 5-year average usage rate to all localities in order to level out incarceration costs for crimes committed within each locality.
 - Juvenile detention is handled by the 18-member locality Middle Peninsula Juvenile Detention Commission, which operates the 48-bed Merrimac Center. Costs during the year were \$105,814, up 125% from last year, due to an increase in per diem rates, and a significant increase in the number of days children from Williamsburg were in secure detention at the Merrimac Center. Total days for juvenile incarceration in FY 2011 were 731, compared to 273 last year. Like the Regional Jail, incarceration of juveniles at the Merrimac Center is based on crimes committed within the member localities, and very difficult to predict and budget for each year.
 - Group Home Commission costs were \$76,256, level with last year.
 - Codes compliance spent \$327,291 during the year, down 5.2% from last year.
 One building inspector position was eliminated in mid- FY 2010 due to reduced building activity in the City. Most of the savings for FY 2011 was from the full-year impact of the staffing reduction.
- **Public Works** Various activities make up this category:
 - Engineering Expenditures during the year were \$244,778, down by 1.3% due to decreased training and professional services costs.
 - Streets Overall costs were \$1,013,697 down 13.8% from last year. Cost savings occurred largely from service contracts and delayed street resurfacing.
 - Refuse Collection Expenditures for the year were \$647,535, down 1.5% for the year.
 Savings occurred mostly from reduced landfill disposal fees paid during FY 2011.
 - Maintenance-Buildings, grounds, and landscaping costs were \$971,067, down 4.3% from last year, largely from reduced utility and maintenance costs for buildings, and one eliminated Landscaping position this year. Major costs for building repairs are budgeted in the City's capital improvements program and not included here.
- **Health & Welfare** Local health department costs were \$195,245, down 7.9% from last year. Contributions to the Colonial Services Board, recently renamed Colonial Behavioral Health, were \$245,860, level with the past two years. The Public Assistance Fund (PAF) accounts for all the services provided by the Human Services Department.

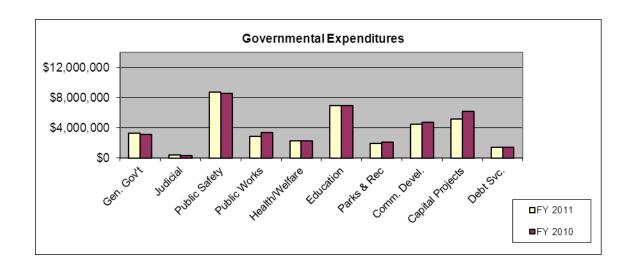
• Education – Education costs were just under \$7 Million, up 1% from last year. The City's share of the jointly operated Williamsburg-James City County Schools for Fiscal Year 2011 was 8.64%. FY 2011 was the fourth of a five year joint agreement, with operating funding based on the City's share of student population multiplied by a 14% factor for FY 2011. Also under that agreement the City funds the same proportion of approved capital projects, except for new school construction, which is at 3.25%. The City's share of school capital costs paid during the year was \$745,307, and included new projects and others carried forward from prior years.

Parks, Recreation and Cultural

- Parks and recreation costs were \$1.2 Million, down 5.3% from last year. Savings came from reduced spending for building maintenance, pool maintenance and supplies, dental reimbursements, and other operational costs.
- The City's share of the Williamsburg Regional Library for the year was \$750,959, down 10.7% from last year's operating support. The contract percentage for FY 2011 was 15.46% according to the agreement with James City County, which is based on circulation by residency each year. The Library reduced its funding requirement of both localities for the second straight year, as it worked to reduce operational costs in this tight economy.

Community Development

- Planning Total expenditures were \$475,287 for FY 2011, up 1.0% from last year.
- Community and Economic Development Contributions to outside agencies were \$3.8 Million during the year, including the \$2 per night lodging tax receipts for the year, totaling \$1.3 Million. Those funds were collected and submitted to the Williamsburg Area Destination Marketing Committee monthly for tourism promotion of the Historic Triangle. Economic development costs were \$123,306. Contributions to the Williamsburg Area Arts commission totaled \$119,143, down 2.3% from last year.
- Capital Projects Capital project spending varies each year depending on the 5-year program.
 City projects totaled \$6.3 Million for FY 2011. Major projects included construction costs for street
 resurfacing, sidewalk construction, capital contribution for York County's regional E-911 center,
 municipal building renovations and addition, vehicle replacement program, and various school
 improvements. More information is provided under the Capital Asset section below.
- **Principal and Interest payments** –Total principal payments during FY 2011 totaled \$1.1 Million. Interest payments on outstanding debt totaled \$275,348. Details of long term debt obligations are included in the notes to the financial statements.



Budget Variances

Included in the Final Budget column of the Schedule of Revenues, Expenditures and Changes in Fund Balance – Budget and Actual - are carryover funds for Capital Projects. Since all planned projects rarely are completed by fiscal year end, this carryover is required in order to complete planned and previously approved projects.

Actual revenues in the General Fund were over budget by approximately \$1.0 Million for Fiscal Year 2011, while operating expenditures were approximately \$1.4 Million under budget. Personal property, room, and meal taxes were higher for FY 2011 than budgeted, and were the major revenue sources contributing to the operating surplus. On the expenditure side, major contributing departments that were underspent for FY 2011 were police, fire, recreation, a combination of the various public works departments, and the operating contingency account.

Fund Balance

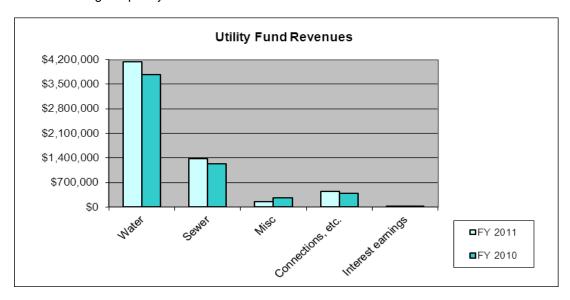
Total Fund Balance for the General Fund increased from \$26.0 Million to \$26.5 Million for the year. Of that, \$3.4 Million is assigned for subsequent years' capital expenditures, \$218,923 for future health care costs, and the residual of \$22.9 Million is unassigned. Project balances assigned from fund balance include remaining costs for the municipal building addition, school capital projects, and for purchase of property.

General Fund Reserve Policy

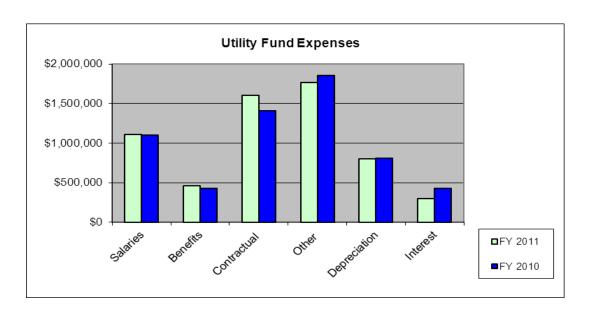
At June 30, 2011 the unassigned portion of fund balance was \$22.9 Million. That reserve level, as a percentage of operating revenues for the year, is 70.8%, significantly higher than the City's policy of maintaining reserves of at least 35% of operating revenues. Reserve levels will decline next year, based on the amount of capital projects carried over from last year, and new projects planned for FY 2012. For the foreseeable future the City's reserves should remain substantially higher than the City's policy level.

Enterprise Funds Revenue/Expense Analysis

The business-type activity (water and sewer services of the Utility Fund) revenues for the year were \$6.0 Million, up 6.4% from last year. Water rates increased 5% in July 2010 from \$4.00 to \$4.20 per 1,000 gallons. Water and sewer revenues were up \$506,385, about 10.1% over last year. Tap, connection, and availability fees are unpredictable and dependent on development activity, and were down significantly from past years due to a slowdown in development activity. The City again received \$140,340 this year from contracts with cell-phone providers using water tanks as a base for telecommunications equipment. Interest earnings were \$8,536, down significantly from last year, due to all-time low short-term interest rates received during the past year.



Utility Fund expenses totaled \$5.7 Million for the year, compared to \$5.6 Million last year. Depreciation charges now include a portion of the 25-year amortization of the total \$12.5 Million cost of the Newport News Water agreement, classified as intangible water rights in the Utility Fund. Operating income for the year was \$279,103, up from \$61,149 reported last year. This is largely from the increase in water rates and water use by citizens, combined with fairly level expenses compared to last year.



ORIGINAL AND FINAL AMENDED BUDGETS

General Fund budget amendments resulted in a net increase of \$712,432 between the originally-adopted fiscal year 2011 budget and the final budget. The General Fund's capital improvement budget was increased by \$6,732,517 to carry forward the remaining appropriations for projects that were continued from the prior year. The Utility Fund budget included a supplemental appropriation of \$1,650,000 for construction of the new water tank associated at the Riverside Hospital development, which was proffered by Riverside. The Law Enforcement Block Grant Fund budget, included as a governmental fund, was increased by \$7,368 to appropriate state and federal grant funds received during the year.

CAPITAL ASSET AND DEBT ADMINISTRATION

Capital Assets

The City of Williamsburg's total investment in capital assets, including construction in progress, for its governmental and business type activities as of June 30, 2011, was \$95.1 Million (net of accumulated depreciation). This investment in capital assets includes land, buildings, machinery and equipment, and recreation and park facilities. Major capital assets of the Utility Fund consist of all assets used to provide water and sewer services to City residents, including the major investment of the Waller Mill Reservoir and all properties adjacent to this watershed, and intangible water rights with the Newport News water agreement.

Major capital project fund activities during the current fiscal year included the following:

Governmental Funds:

- Various City streets were resurfaced during the year at a cost of \$767,596, of which \$582,580 in direct ARRA (Federal stimulus) funds were received.
- Sidewalk construction projects on Rt. 199 and South Henry Street, and the traffic island at Jamestown & Richmond Roads were completed at a cost of \$169,674.

- The municipal building project, consisting of renovation, repairs, and construction of additional space in the amount of \$2.7 Million.
- School project costs, including renovations to existing facilities, were paid during the year in the amount of \$745.307.
- Vehicles were replaced citywide under the replacement plan for \$650,922, which includes a new Pierce pumper for the Fire Department.

The budget balances of any appropriated capital projects not completed at year end are carried forward to the next fiscal year, as provided for in the City's financial policies. Carryover funds for capital projects totaled \$3.4 Million at year end.

Utility Fund:

- The water tank at the Riverside hospital project was well under construction at the end of FY 2011, at a cost of \$1.2 Million.
- Costs, including the City's first bond rating, associated with refinancing the remaining \$9.5 Million principle balance of the 2009 borrowing for the Newport News Water Agreement were \$154,181.
- Condition assessment of the City's sanitary sewer system, which is mandated by the EPA, at a cost
 of \$259,438.

Additional information on the City of Williamsburg's capital assets can be found in the Notes to the Financial Statements section of this report.

Long-Term Debt

At June 30, 2011, the City of Williamsburg's total bonded debt outstanding was \$17.6 Million. Bonds payable for Governmental Activities were \$8.2 Million, while business-type activities owed \$9.4 Million at year end. The full faith and credit of the government backs these instruments.

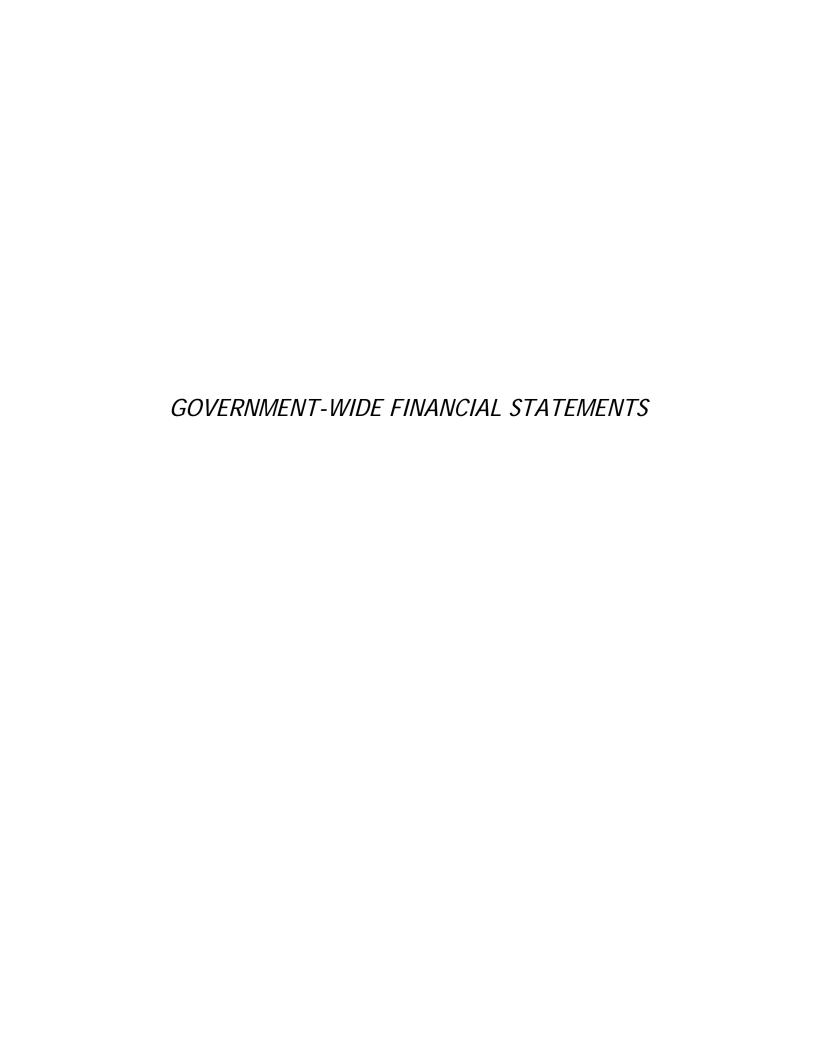
The City's total bonded debt decreased \$2.1 Million during FY 2011. The City's remaining capacity for debt at June 30, 2011 was approximately \$166 million.

As noted previously, in September 2010 the City of Williamsburg was rated for the first time, and assigned strong bond ratings from Standard & Poor's (AA+), and Moody's (Aa1). City staff continues to work with financial advisors, Davenport and Company, to analyze all aspects of capital project borrowing needs in order to secure the best interest rates if and when future borrowing is necessary.

Requests for Information

This financial report is designed to provide a general overview of the City of Williamsburg's finances for all those with an interest in its finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Director of Finance, City of Williamsburg, 401 Lafayette St., Williamsburg, VA 23185





City of Williamsburg, Virginia Statement of Net Assets June 30, 2011

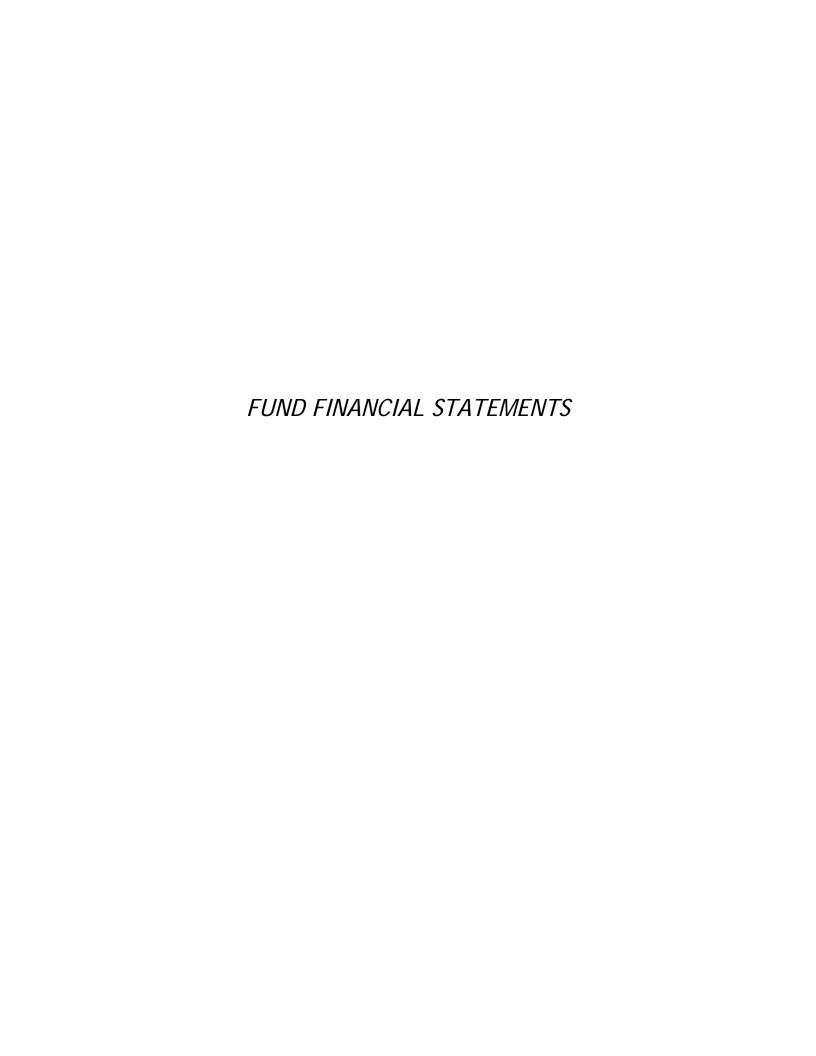
| | | Р | rima | ry Governmei | nt | |
|--|----|-------------------|------|-------------------|----|--------------|
| | Go | vernmental | Вι | ısiness-type | | |
| | | <u>Activities</u> | | <u>Activities</u> | | <u>Total</u> |
| ACCETC | | | | | | |
| ASSETS Cosh and cosh equivalents | \$ | 0 001 444 | ¢ | 1 472 120 | ¢ | 10 204 404 |
| Cash and cash equivalents | Ф | 8,821,466 | \$ | 1,473,138 | \$ | 10,294,604 |
| Investments Receivables (not of alloweness for uncellectibles): | | 17,687,380 | | 3,833,507 | | 21,520,887 |
| Receivables (net of allowance for uncollectibles): | | 245 470 | | | | 245 470 |
| Taxes receivable | | 345,470 | | 1 050 024 | | 345,470 |
| Accounts receivable | | 1,254,353 | | 1,058,036 | | 2,312,389 |
| Interest receivable | | 29,918 | | - 72 1/7 | | 29,918 |
| Internal balances | | (72,167) | | 72,167 | | 1 0/0 /04 |
| Due from other governmental units | | 1,068,694 | | - | | 1,068,694 |
| Prepaid expenses | | 13,326 | | - | | 13,326 |
| Deferred charges | | 24,531 | | - | | 24,531 |
| Capital assets (net of accumulated depreciation): | | 0.002.240 | | / 205 101 | | 1/ 200 250 |
| Land and land improvements | | 9,903,249 | | 6,305,101 | | 16,208,350 |
| Buildings and system | | 18,451,683 | | 4,220,256 | | 22,671,939 |
| Improvements other than buildings | | 7,920,955 | | 1,765,949 | | 9,686,904 |
| Machinery and equipment | | 2,797,528 | | 590,556 | | 3,388,084 |
| Intangibles | | 70,845 | | 11,897,600 | | 11,968,445 |
| Infrastructure | | 24,210,097 | | 79,898 | | 24,289,995 |
| Construction in progress | | 5,752,346 | | 1,143,840 | | 6,896,186 |
| Total assets | \$ | 98,279,674 | \$ | 32,440,048 | \$ | 130,719,722 |
| LIABILITIES | | | | | | |
| Accounts payable | \$ | 1,275,225 | \$ | 922,695 | \$ | 2,197,920 |
| Accrued liabilities | | 499,473 | | 37,932 | | 537,405 |
| Refundable deposits | | 73,007 | | 50,020 | | 123,027 |
| Accrued interest payable | | 64,158 | | 43,419 | | 107,577 |
| Unearned revenue | | 151,533 | | 162,000 | | 313,533 |
| Long-term liabilities: | | | | | | |
| Due within one year | | 1,441,820 | | 652,217 | | 2,094,037 |
| Due in more than one year | | 6,787,501 | | 8,733,118 | | 15,520,619 |
| Total liabilities | \$ | 10,292,717 | \$ | 10,601,401 | \$ | 20,894,118 |
| NET ASSETS | | | | | | |
| Invested in capital assets, net of related debt | \$ | 61,799,859 | \$ | 16,771,607 | \$ | 78,571,466 |
| Unrestricted (deficit) | Ψ | 26,187,098 | Ψ | 5,067,040 | Ψ | 31,254,138 |
| Total net assets | \$ | 87,986,957 | \$ | 21,838,647 | \$ | 109,825,604 |

The notes to the financial statements are an integral part of this statement.

City of Williamsburg, Virginia Statement of Activities For the Year Ended June 30, 2011

| | | | Program Revenues | | | | | | | • | ense) Revenu es in Net Ass | | nd |
|-----------------------------------|------------------------------|--------|-------------------|---------------|---------------|------------|---------|-------------------|--------------|-------------------|-------------------------------|----|--------------|
| | | _ | | | | | Capital | | | | ry Governme | | |
| | | | Charges for | | Grants and | Grants and | | Go | vernmental | | usiness-type | | |
| Functions/Programs | Expenses | | <u>Services</u> | Contributions | | | | <u>Activities</u> | | <u>Activities</u> | | | <u>Total</u> |
| PRIMARY GOVERNMENT: | | | | | | | | | | | | | |
| Governmental activities: | | | | | | | | | | | | | |
| General government administration | \$ 3,563,46 | | | \$ | 125,596 | \$ | - | \$ | (3,437,865) | \$ | - | \$ | (3,437,865) |
| Judicial administration | 405,4 | | 222,572 | | - | | - | | (182,844) | | - | | (182,844) |
| Public safety | 9,275,83 | | 155,522 | | 491,573 | | 59,677 | | (8,569,059) | | - | | (8,569,059) |
| Public works | 4,750,64 | 19 | - | | 2,008,799 | | - | | (2,741,850) | | - | | (2,741,850) |
| Health and welfare | 2,245,5 | 3 | - | | 1,173,123 | | - | | (1,072,390) | | - | | (1,072,390) |
| Education | 7,736,48 | 31 | - | | 827,078 | | - | | (6,909,403) | | - | | (6,909,403) |
| Parks, recreation, and cultural | 2,314,5 | 7 | 390,220 | | 5,000 | | - | | (1,919,297) | | - | | (1,919,297) |
| Community development | 4,482,73 | 31 | 43,742 | | - | | 25,000 | | (4,413,989) | | - | | (4,413,989) |
| Interest on long-term debt | 284,73 | 8 | - | | - | | | | (284,738) | | - | | (284,738) |
| Total governmental activities | \$ 35,059,33 | 37 \$ | 812,056 | \$ | 4,631,169 | \$ | 84,677 | \$ | (29,531,435) | \$ | - | \$ | (29,531,435) |
| Business-type activities: | | | | | | | | | | | | | |
| Utility Fund | \$ 6,046,00 | 2 \$ | 7,496,603 | \$ | - | \$ | - | \$ | - | \$ | 1,450,601 | \$ | 1,450,601 |
| Total business-type activities | \$ 6,046,00 |)2 \$ | 7,496,603 | \$ | - | \$ | - | \$ | - | \$ | 1,450,601 | \$ | 1,450,601 |
| Total primary government | \$ 41,105,33 | 39 \$ | 8,308,659 | \$ | 4,631,169 | \$ | 84,677 | | | | | \$ | (28,080,834) |
| | | | | | | | | | | | | | |
| | General reven General pro | | tavos | | | | | \$ | 12.075.293 | ¢ | _ | \$ | 12,075,293 |
| | Local sales a | , | | | | | | Ф | 3,963,454 | Φ | - | Ф | 3,963,454 |
| | Consumers' (| | | | | | | | 300,969 | | | | 300,969 |
| | Restaurant f | - | | | | | | | 5,989,446 | | | | 5,989,446 |
| | Hotel and m | | | | | | | | 3,384,922 | | | | 3,384,922 |
| | \$2 lodging to | | laxes | | | | | | 1,299,244 | | - | | 1,299,244 |
| | Business lice | | 2000 | | | | | | 1,497,159 | | _ | | 1,497,159 |
| | Other local | | axes | | | | | | 640,363 | | - | | 640,363 |
| | | | nues from us | n of | monoy and n | rono | rtv | | 624,386 | | 8,536 | | 632,922 |
| | Miscellaneou | | ilues Il olli usi | 5 01 | попеу апа р | ope | ity | | 666,543 | | 147,350 | | 813,893 |
| | | | butions not re | octri | ctad to speci | fic n | rograms | | 1,463,933 | | 147,330 | | 1,463,933 |
| | Total general | | | ะงแเ | cieu io speci | nc p | ograns | \$ | 31,905,712 | ¢ | 155,886 | ¢ | 32,061,598 |
| | Change in net | | | | | | | \$ | 2,374,277 | \$ | 1,606,487 | | 32,061,598 |
| | Net assets - be | | | | | | | Φ | 85,612,680 | Φ | 20,232,160 | Ф | 105,844,840 |
| | | • | iiig | | | | | \$ | 87,986,957 | \$ | 21,838,647 | \$ | 105,844,840 |
| | Net assets - er | iuiiig | | | | | | Þ | 01,700,751 | Ф | 21,030,047 | Þ | 107,023,004 |

The notes to the financial statements are an integral part of this statement.



City of Williamsburg, Virginia Balance Sheet Governmental Funds June 30, 2011

| | | <u>General</u> | Go | Other overnmental <u>Funds</u> | | <u>Total</u> |
|---|---------|--------------------------------|----|--------------------------------------|----|--------------------------------|
| ASSETS | | | | | | |
| Cash and cash equivalents | \$ | 8,443,108 | \$ | 378,358 | \$ | 8,821,466 |
| Investments | | 17,687,380 | | - | | 17,687,380 |
| Receivables (net of allowance for uncollectibles): | | | | | | |
| Taxes receivable | | 345,470 | | - | | 345,470 |
| Accounts receivable | | 1,254,353 | | - | | 1,254,353 |
| Interest receivable | | 29,918 | | - | | 29,918 |
| Due from other governmental units | | 975,579 | | 93,115 | | 1,068,694 |
| Prepaid items | | 13,326 | | - | | 13,326 |
| Total assets | \$ | 28,749,134 | \$ | 471,473 | \$ | 29,220,607 |
| LIABILITIES AND FUND BALANCES Liabilities: Accounts payable Accrued liabilities Refundable deposits | \$ | 1,275,225 499,473 73,007 | \$ | - - - - - | \$ | 1,275,225 499,473 73,007 |
| Due to other funds | | 41,391 | | 30,776 | | 72,167 |
| Deferred revenue | \$ | 379,961 | φ | 41,488 | φ | 421,449 |
| Total liabilities | <u></u> | 2,269,057 | \$ | 72,264 | \$ | 2,341,321 |
| Fund balances: | | | | | | |
| Nonspendable | \$ | 13,326 | \$ | - | \$ | 13,326 |
| Restricted | | - | | 399,209 | | 399,209 |
| Assigned | | 3,591,208 | | - | | 3,591,208 |
| Unassigned | | 22,875,543 | | | | 22,875,543 |
| Total fund balances | \$ | 26,480,077 | \$ | 399,209 | \$ | 26,879,286 |
| Total liabilities and fund balances | \$ | 28,749,134 | \$ | 471,473 | \$ | 29,220,607 |

City of Williamsburg, Virginia Reconciliation of the Balance Sheet of Governmental Funds To the Statement of Net Assets June 30, 2011

| Amounts reported for governmental activities in the statement of net assets are different by | pecause |
|--|-----------------------|
| Total fund balances per Exhibit 3 - Balance Sheet - Governmental Funds | \$ 26,879,286 |
| Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds. | 69,106,703 |
| Other long-term assets are not available to pay for current-period expenditures and, therefore, are deferred in the funds. The following is a summary of items supporting this adjustment: | |
| Deferred property taxes | \$ 269,916 |
| Amortizable bonds fees | 24,531 294,447 |
| Long-term liabilities, including bonds payable, are not due and payable in the current | |
| period and, therefore, are not reported in the funds. The following is a summary of items supporting this adjustment: | |
| General obligation bonds | \$ (7,306,844) |
| OPEB liability | (143,567) |
| Accrued interest payable | (64,158) |
| Compensated absences | (778,910) (8,293,479) |
| Net assets of governmental activities | \$ 87,986,957 |

City of Williamsburg, Virginia Statement of Revenues, Expenditures, and Changes in Fund Balances Governmental Funds

For the Year Ended June 30, 2011

| | <u>General</u> | Go | Other overnmental <u>Funds</u> | <u>Total</u> |
|--|------------------|----|--------------------------------------|------------------|
| REVENUES | | | | |
| General property taxes | \$ 12,134,827 | \$ | - | \$ 12,134,827 |
| Other local taxes | 17,075,557 | | - | 17,075,557 |
| Permits, privilege fees, and regulatory licenses | 154,108 | | - | 154,108 |
| Fines and forfeitures | 221,767 | | - | 221,767 |
| Revenue from the use of money and property | 624,377 | | 9 | 624,386 |
| Charges for services | 436,181 | | - | 436,181 |
| Miscellaneous | 617,852 | | 48,691 | 666,543 |
| Recovered costs | 676,639 | | - | 676,639 |
| Intergovernmental revenues: | | | | |
| Commonwealth | 4,315,768 | | 457,332 | 4,773,100 |
| Federal | 684,257 | | 722,422 | 1,406,679 |
| Total revenues | \$ 36,941,333 | \$ | 1,228,454 | \$ 38,169,787 |
| EXPENDITURES | | | | |
| Current: | | | | |
| General government administration | \$ 3,341,506 | \$ | - | \$ 3,341,506 |
| Judicial administration | 405,416 | | - | 405,416 |
| Public safety | 8,716,155 | | 12,952 | 8,729,107 |
| Public works | 2,877,077 | | - | 2,877,077 |
| Health and welfare | 485,564 | | 1,755,637 | 2,241,201 |
| Education | 6,991,174 | | - | 6,991,174 |
| Parks, recreation, and cultural | 1,956,610 | | - | 1,956,610 |
| Community development | 4,469,891 | | - | 4,469,891 |
| Capital projects | 5,206,675 | | - | 5,206,675 |
| Debt service: | | | | |
| Principal retirement | 1,149,694 | | - | 1,149,694 |
| Interest and other fiscal charges | 275,348 | | - | 275,348 |
| Total expenditures | \$ 35,875,110 | \$ | 1,768,589 | \$ 37,643,699 |
| Excess (deficiency) of revenues over | | | | |
| (under) expenditures | \$ 1,066,223 | \$ | (540,135) | \$ 526,088 |
| OTHER FINANCING SOURCES (USES) | | | | |
| Transfers in | \$ - | \$ | 601,751 | \$ 601,751 |
| Transfers out | (601,751) | | - | (601,751) |
| Refunding bonds issued | 1,343,201 | | - | 1,343,201 |
| Bond premium issuance | 55,710 | | - | 55,710 |
| Redemption of refunded bonds | (1,375,000) | | - | (1,375,000) |
| Total other financing sources (uses) | \$ (577,840) | \$ | 601,751 | \$ 23,911 |
| Net change in fund balances | \$ 488,383 | \$ | 61,616 | \$ 549,999 |
| Fund balances - beginning | 25,991,694 | | 337,593 | 26,329,287 |
| Fund balances - ending | \$ 26,480,077 | \$ | 399,209 | \$ 26,879,286 |

(8,946)

(29,479)

(6,665)

(45,090)

\$ 2,374,277

City of Williamsburg, Virginia Reconciliation of Statement of Revenues, Expenditures, and Changes in Fund Balances of Governmental Funds

To the Statement of Activities For the Year Ended June 30, 2011

| Amounts reported for | governmentar a | activities in the | e statement of | activities are differen | i because: |
|----------------------|----------------|-------------------|----------------|-------------------------|------------|
| | | | | | |

| Net change in fund balances - total governmental funds | | \$ 549,999 |
|--|--------------|---------------|
| Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount by which the capital outlays exceeded depreciation in the current period. The following is a summary of items supporting | | |
| this adjustment: | \$ 3,659,183 | |
| Capital outlay | (2,834,930) | 824,253 |
| Depreciation expense | (2,034,930) | 024,233 |
| The net effect of various miscellaneous transactions involving capital assets (i.e., sales, | | |
| trade-ins, and donations) is to increase net assets. | | (18,409) |
| a due lile, di a dellatione, le te moreace net ascete. | | (10/107) |
| Revenues in the statement of activities that do not provide current financial resources are | | |
| not reported as revenues in the funds. | | (59,534) |
| | | |
| The issuance of long-term debt (e.g. bonds, leases) provides current financial resources to | | |
| governmental funds, while the repayment of the principal of long-term debt consumes | | |
| the current financial resources of governmental funds. Neither transaction, however, has | | |
| any effect on net assets. Also, governmental funds report the effect of issuance costs, | | |
| premiums, discounts, and similar items when debt is first issued, whereas these amounts | | |
| are deferred and amortized in the statement of activities. This amount is the net effect | | |
| of these differences in the treatment of long-term debt and related items. The following is a | | |
| summary of items supporting this adjustment: | | |
| Principal retirement on general obligation bonds | \$ 2,524,694 | |
| Issuance of long-term debt | (1,398,911) | 1 100 056 |
| Amortization of bond fees | (2,725) | 1,123,058 |
| | | |

The notes to the financial statements are an integral part of this statement.

The following is a summary of items supporting this adjustment:

(Increase) decrease in accrued leave

(Increase) decrease in OPEB liability

Change in net assets of governmental activities

(Increase) decrease in interest payable

Some expenses reported in the statement of activities do not require the use of current

financial resources and, therefore are not reported as expenditures in governmental funds.

City of Williamsburg, Virginia Statement of Net Assets Proprietary Funds June 30, 2011

| Julie 30, 2011 | |
|---|------------------------|
| | Utility <u>Fund</u> |
| ASSETS | |
| Current assets: | |
| Cash and cash equivalents | \$ 1,473,138 |
| Investments | 3,833,507 |
| Accounts receivable, net of allowances for uncollectibles | 1,058,036 |
| Due from other funds | 72,167 |
| Total current assets | \$ 6,436,848 |
| Noncurrent assets: | |
| Capital assets: | |
| Land | \$ 6,305,101 |
| Construction in progress | 1,143,840 |
| Buildings and system | 9,885,654 |
| Improvements other than buildings | 6,601,256 |
| Machinery and equipment | 1,748,790 |
| Intangibles | 12,525,344 |
| Infrastructure | 83,860 |
| Less: accumulated depreciation | (12,290,645) |
| Total capital assets | \$ 26,003,200 |
| Total noncurrent assets | \$ 26,003,200 |
| Total assets | \$ 32,440,048 |
| LIABILITIES | |
| Current liabilities: | |
| Accounts payable | \$ 922,695 |
| Accrued liabilities | 37,932 |
| Refundable deposits | 50,020 |
| Accrued interest payable | 43,419 |
| Compensated absences | 88,681 |
| Deferred revenue | 162,000 |
| Bonds payable - current portion | 563,536 |
| Total current liabilities | \$ 1,868,283 |
| Noncurrent liabilities: | |
| Bonds payable - net of current portion | \$ 8,668,057 |
| Compensated absences | 45,100 |
| OPEB liability | 19,961 |
| Total noncurrent liabilities | \$ 8,733,118 |
| Total liabilities | \$ 10,601,401 |
| NET ASSETS | |
| Invested in capital assets, net of related debt | \$ 16,771,607 |
| Unrestricted | 5,067,040 |
| Total net assets | \$ 21,838,647 |

City of Williamsburg, Virginia Statement of Revenues, Expenses, and Changes in Fund Net Assets Proprietary Funds

For the Year Ended June 30, 2011

| | Utility <u>Fund</u> | |
|---|------------------------|------------|
| OPERATING REVENUES | | |
| Charges for services: | | |
| Water revenues | \$ | 4,140,893 |
| Sewer revenues | | 1,378,041 |
| Tap and availability fees | | 331,500 |
| Penalty and interest | | 28,043 |
| Miscellaneous | | 147,350 |
| Total operating revenues | \$ | 6,025,827 |
| OPERATING EXPENSES | | |
| Personnel services | \$ | 1,109,783 |
| Fringe benefits | | 464,661 |
| Contractual services | | 1,603,151 |
| Other charges | | 1,767,875 |
| Depreciation | | 801,254 |
| Total operating expenses | \$ | 5,746,724 |
| Operating income (loss) | \$ | 279,103 |
| NONOPERATING REVENUES (EXPENSES) | | |
| Investment earnings | \$ | 8,536 |
| Water storage tank proffer | | 1,525,000 |
| Interest expense | | (299,278) |
| Connection fees | | 93,126 |
| Total nonoperating revenues (expenses) | \$ | 1,327,384 |
| Income before contributions and transfers | \$ | 1,606,487 |
| Total net assets - beginning | | 20,232,160 |
| Total net assets - ending | \$ | 21,838,647 |

City of Williamsburg, Virginia Statement of Cash Flows Proprietary Funds

For the Year Ended June 30, 2011

| | Utility <u>Fund</u> |
|--|------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | |
| Receipts from customers and users | \$ 5,974,026 |
| Payments to suppliers | (2,957,076) |
| Payments to and for employees | (1,572,436) |
| Net cash provided (used) by operating activities | \$ 1,444,514 |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES | |
| Purchases of capital assets | \$ (1,247,468) |
| Principal payments on bonds | (745,587) |
| Water storage tank proffer received | 1,525,000 |
| Connection fees | 93,126 |
| Net proceeds from refunding debt | 168,479 |
| Interest payments | (319,250) |
| Net cash provided (used) by capital and related financing activities | \$ (525,700) |
| CASH FLOWS FROM INVESTING ACTIVITIES | |
| Sale (purchase) of investments | (2,007,500) |
| Interest and dividends received | 27,550 |
| Net cash provided (used) by investing activities | \$ (1,979,950) |
| Net increase (decrease) in cash and cash equivalents | \$ (1,061,136) |
| Cash and cash equivalents - beginning | 2,534,274 |
| Cash and cash equivalents - ending | \$ 1,473,138 |
| Reconciliation of operating income (loss) to net cash | |
| provided by operating activities: | |
| Operating income (loss) | \$ 279,103 |
| Adjustments to reconcile operating income to net cash | |
| provided (used) by operating activities: | |
| Depreciation expense | 801,254 |
| (Increase) decrease in accounts receivable | (51,478) |
| (Increase) decrease in due from other funds | (72,167) |
| Increase (decrease) in compensated absences | (3,215) |
| Increase (decrease) in accounts payable and accrued liabilities | 504,313 |
| Increase (decrease) in deferred revenue | (4,500) |
| Increase (decrease) customer deposits | 4,177 |
| Increase (decrease) in due to other funds | (12,973) |
| Total adjustments | \$ 1,165,411 |
| Net cash provided (used) by operating activities | \$ 1,444,514 |

City of Williamsburg, Virginia Statement of Fiduciary Net Assets Fiduciary Funds June 30, 2011

| | Agency <u>Funds</u> |
|---------------------------------|------------------------|
| ASSETS | |
| Cash and cash equivalents | \$ 819,139 |
| Investments, at fair value: | |
| Other investments | 1,413,298 |
| Other assets | 27,743 |
| Total assets | \$ 2,260,180 |
| LIABILITIES | |
| Accounts payable | \$ 68,515 |
| Accrued liabilities | 43,144 |
| Due to other governmental units | 113,476 |
| Amounts held for others | 2,035,045 |
| Total liabilities | \$ 2,260,180 |



Notes to Financial Statements As of June 30, 2011

Note 1—Summary of Significant Accounting Policies:

The City of Williamsburg, Virginia (the "City") was established by the General Assembly of the Commonwealth of Virginia in 1699 and was incorporated by British Royal Charter in 1722. The City is a municipal corporation governed by an elected mayor and four-member council. The accompanying financial statements present the government and the entities for which the government is considered to be financially accountable.

<u>Management's Discussion and Analysis</u> - GASB Statement No. 34 requires the financial statements be accompanied by a narrative introduction and analytical overview of the government's financial activities in the form of "Management's Discussion and Analysis" (MD&A).

Government-wide and Fund Financial Statements

<u>Government-wide financial statements</u> - The reporting model includes financial statements prepared using full accrual accounting for all of the government's activities. This approach includes not just current assets and liabilities but also capital assets and long-term liabilities (such as buildings and general obligation debt).

The government-wide financial statements (i.e., the Statement of Net Assets and the Statement of Activities) report information on all of the nonfiduciary activities of the primary government. For the most part, the effect of interfund activity has been removed from these statements. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support. Likewise, the primary government is reported separately from certain legally separate component units for which the primary government is financially accountable.

<u>Statement of Net Assets</u> - The Statement of Net Assets is designed to display financial position of the primary government (government and business-type activities). Governments will report all capital assets in the government-wide Statement of Net Assets and will report depreciation expense - the cost of "using up" capital assets - in the Statement of Activities. The net assets of a government will be broken down into three categories - 1) invested in capital assets, net of related debt; 2) restricted; and 3) unrestricted.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 1—Summary of Significant Accounting Policies: (Continued)

<u>Statement of Activities</u> - The government-wide Statement of Activities reports expenses and revenues in a format that focuses on the cost of each of the government's functions. The expense of individual functions is compared to the revenues generated directly by the function (for instance, through user charges or intergovernmental grants).

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment is offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

Separate financial statements are provided for governmental funds, proprietary funds, and fiduciary funds, even though the latter are excluded from the government-wide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

<u>Budgetary comparison schedules</u> - Demonstrating compliance with the adopted budget is an important component of a government's accountability to the public. Many citizens participate in one way or another in the process of establishing the annual operating budgets of state and local governments, and have a keen interest in following the actual financial progress of their governments over the course of the year. Many governments revise their original budgets over the course of the year for a variety of reasons. Under the GASB 34 reporting model, governments provide budgetary comparison information in their annual reports, including the original budget and a comparison of final budget and actual results.

A. Financial Reporting Entity

The basic criterion for determining whether a governmental department, agency, institution, commission, public authority, or other governmental organization should be included in a primary governmental unit's reporting entity for the basic financial statements is financial accountability. Financial accountability includes the appointment of a voting majority of the organization's governing body and the ability of the primary government to impose its will on the organization or if there is a financial benefit/burden relationship. In addition, an organization which is fiscally dependent on the primary government should be included in its reporting entity. These financial statements present the City of Williamsburg (the primary government).

B. <u>Individual Component Unit Disclosures</u>

Blended Component Unit - the City has no blended component units to be included for the fiscal year ended June 30, 2011.

Discretely Presented Component Units - the City has no discretely presented component units to be included for the fiscal year ended June 30, 2011.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 1—Summary of Significant Accounting Policies: (Continued)

C. Other Related Organizations

Not included in the City's financial statements are certain entities created as separate governments under the laws of the Commonwealth of Virginia. These agencies are separate legal entities having governmental character and sufficient autonomy in the management of their own affairs to distinguish them as separate from the administrative organization of the City, although certain members of their governing bodies are appointed by the City Council. Specific information on the nature of the individual agencies and description of their financial transactions affecting the City are provided in the following paragraphs:

- 1. <u>Williamsburg Redevelopment & Housing Authority</u> The Authority is a public corporation that administers urban development projects and operates all public housing in the City. City Council selects the members of the Authority's board; however, the board designates its own management and has the responsibility for budget adoption and revision. The Authority's operating and capital expenditures, including debt service, are financed principally with federal funds and rentals. Separate financial statements are prepared and are available, which reflect the details of its operations.
- 2. The City of Williamsburg County of James City, Virginia Joint Public Schools Under the terms of an agreement dated January 14, 1954, and subsequently revised, between the governing bodies and the school boards of the City of Williamsburg, Virginia and the County of James City, Virginia, effective July 1, 1955, the two localities consolidated the operations of their schools. By agreement, the City's share of operational costs will be equivalent to the percentage of City students each year beginning July 1, 2002, times an add-on factor that varies by year as follows the last five of which are a result of the latest agreement amended April 12, 2010 for Fiscal Years 2010 through 2012:

| Fiscal Year | Factor |
|-------------|--------|
| 2008 | 1.15 |
| 2009 | 1.15 |
| 2010 | 1.15 |
| 2011 | 1.14 |
| 2012 | 1.14 |

Notes to Financial Statements (Continued) As of June 30, 2011

Note 1—Summary of Significant Accounting Policies: (Continued)

C. Other Related Organizations (Continued)

The City of Williamsburg - County of James City, Virginia Joint Public Schools (Continued)

Summary financial information on the school operations (General Fund) as of June 30, 2011, is as follows:

| Total assets | \$ | - |
|---|---------|---------|
| Liabilities Fund equity and other credits | | - |
| Total liabilities, fund equity, and other credits | \$ | - |
| Revenues Expenditures and other financing uses | \$ 111, | 389,908 |
| Excess of expenditures and other financing uses over revenues | \$ 111, | 389,908 |
| Fund balance, beginning | 5, | 298,590 |
| Fund balance, ending | \$ 116, | 688,498 |

General long-term debt of the joint school operations consists of liabilities for early retirement, compensated absences, and obligations under capital leases. Each participating government is responsible for its own debt related to school properties.

- 3. <u>Williamsburg Regional Library</u> The Library is a joint operation of the City of Williamsburg and the County of James City, Virginia, operating under a contract dated January 14, 1999. It receives funding from the State of Virginia, the federal government, York County, and some private sources. The Library's board is split between City and County appointees. The Library's management is independent from City and County control. During the current fiscal year, the City contributed \$750,959 to the Library's operating budget, or 12.9% of its net appropriated support. Separate financial statements are prepared and are available, which reflect the details of its operations.
- 4. Other Agencies Certain agencies and commissions service both the City of Williamsburg and surrounding localities. Board membership is allocated among the localities and their governing bodies make appointments. These agencies include: Hampton Roads Planning District Commission (HRPDC), Peninsula Alliance for Economic Development (PAED), Colonial Behavioral Health, Virginia Peninsula Regional Jail, Group Home Commission, Middle Peninsula Juvenile Detention Commission, Peninsula Agency on Aging, Community Action Agency, Crossroads, Hampton Roads Partnership, Virginia Peninsula Public Service Authority, and the Williamsburg Area Arts Commission.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 1—Summary of Significant Accounting Policies: (Continued)

D. Measurement Focus, Basis of Accounting and Financial Statement Presentation

The accompanying financial statements are prepared in accordance with pronouncements issued by the Governmental Accounting Standards Board. The principles prescribed by GASB represent generally accepted accounting principles applicable to governmental units.

Private-sector standards of accounting and financial reporting issued prior to December 1, 1989 are followed in both the government-wide and proprietary fund financial statements to the extent that those standards do not conflict with or contradict guidance of the Governmental Accounting Standards Board. Governments also have the *option* of following subsequent private-sector guidance for their business-type activities and enterprise funds, subject to this same limitation. The City has elected not to follow subsequent private-sector guidance.

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as are the proprietary fund and fiduciary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

The government-wide Statement of Activities reflects both the gross and net cost per functional category (public safety, public works, health and welfare, etc.) which are otherwise being supported by general government revenues, (property, sales and use taxes, certain intergovernmental revenues, fines, permits and charges, etc.) The Statement of Activities reduces gross expenses (including depreciation) by related program revenues, operating and capital grants, and contributions. The program revenues must be directly associated with the function (public safety, public works, health and welfare, etc.) or a business-type activity.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. This is the manner in which these funds are normally budgeted. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers revenues to be available if they are collected within 45 days of the end of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

The City's fiduciary funds are presented in the fund financial statements by type and use the economic resources measurement focus and accrual basis of accounting. Since by definition these assets are being held for the benefit of a third party and cannot be used to address activities or obligations of the government, these funds are not incorporated into the government-wide statements.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 1—Summary of Significant Accounting Policies: (Continued)

D. Measurement Focus, Basis of Accounting and Financial Statement Presentation (Continued)

Property taxes, franchise taxes, licenses, and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. Accordingly, real and personal property taxes are recorded as revenues and receivables when billed, net of allowances for uncollectible amounts. Property taxes not collected within 60 days after year-end are reflected as deferred revenues. Sales and utility taxes, which are collected by the state or utilities and subsequently remitted to the City, are recognized as revenues and receivables upon collection by the state or utility, which is generally within two months preceding receipt by the City.

Licenses, permits, fines and rents are recorded as revenues when received. Intergovernmental revenues, consisting primarily of federal, state and other grants for the purpose of funding specific expenditures, are recognized when earned or at the time of the specific expenditure. Revenues from general purpose grants are recognized in the period to which the grant applies. All other revenue items are considered to be measurable and available only when cash is received by the government.

In the fund financial statements, financial transactions and accounts of the City are organized on the basis of funds. The operation of each fund is considered to be an independent fiscal and separate accounting entity, with a self-balancing set of accounts recording cash and/or other financial resources together with all related liabilities and residual equities or balances, and changes therein, which are segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions, or limitations.

1. Governmental Funds

Governmental Funds are those through which most governmental functions typically are financed. The City reports the General Fund as a major governmental fund.

The General Fund is the primary operating fund of the City. This fund is used to account for and report all financial transactions and resources except those required to be accounted for and reported in another fund. Revenues are derived primarily from property and other local taxes, state and federal distributions, licenses, permits, charges for service, and interest income.

<u>Proprietary Funds</u> - account for operations that are financed in a manner similar to private business enterprises. The Proprietary Fund measurement focus is upon determination of net income, financial position, and changes in financial position. Proprietary Funds consist of Enterprise Funds.

<u>Enterprise Funds</u> - Enterprise funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses. The City's Major Enterprise Fund consists of the Utility Fund.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 1—Summary of Significant Accounting Policies: (Continued)

D. Measurement Focus, Basis of Accounting and Financial Statement Presentation (Continued)

<u>Special Revenue Funds</u> - Special Revenue Funds account for and report the proceeds of specific revenue sources that are restricted, committed, or assigned to expenditure for specified purposes other than debt service or capital projects requiring separate accounting because of legal or regulatory provisions or administrative action. Special Revenue Funds consist of the following non-major funds: Virginia Public Assistance Fund and Law Enforcement Block Grant Fund. The Virginia Public Assistance Fund accounts for the Social Services programs of the City and is funded primarily through intergovernmental revenues.

<u>Fiduciary Funds - (Trust and Agency Funds)</u> - account for assets held by the City unit in a trustee capacity or as an agent or custodian for individuals, private organizations, other governmental units, or other funds. These funds include Private Purpose Trust and Agency Funds. Private Purpose Trust Funds utilize the accrual basis of accounting as described in the Proprietary Funds Presentation. Agency funds utilize the accrual basis of accounting described in the Proprietary Fund Presentation. Agency funds include the Williamsburg Regional Library, the Williamsburg Tricentennial Fund, Colonial CASA Fund, Economic Development Authority, and the Farmer's Market Fund. Fiduciary funds are not included in the government-wide financial statements.

E. Cash and Cash Equivalents

Cash and cash equivalents include amounts in demand deposits as well as short-term investments with a maturity date within three months of the date acquired by the government.

State statutes authorize the government to invest in obligations of the U.S. Treasury, commercial paper, corporate bonds and repurchase agreements.

F. Investments

Investments are stated at fair value which approximates market; no investments are valued at cost. Certificates of deposit and short-term repurchase agreements are reported in the accompanying financial statements as cash and cash equivalents.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 1—Summary of Significant Accounting Policies: (Continued)

G. Receivables and payables

Activity between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as either "due to/from other funds" (i.e. the current portions of the interfund loans). All other outstanding balances between funds are reported as "advances to/from other funds."

All trade and property tax receivables are shown net of an allowance for uncollectibles. The City calculates its allowance for uncollectible accounts using historical collection data and, in certain cases, specific account analysis. The allowance amounted to approximately \$204,847 at June 30, 2011 and is comprised of property taxes of \$157,310 and water and sewer charges of \$47,537.

Real and Personal Property Tax Data:

The tax calendars for real and personal property taxes are summarized below.

| | Real Property | Personal Property |
|-----------|---------------------|-------------------|
| | | |
| Levy | July 1 | January 1 |
| Due Date | December 1 / June 1 | December 1 |
| Lien Date | July 1 | January 1 |

The City bills and collects its own property taxes. The City follows the practice of reassessing real estate annually and personal property annually.

H. Capital Assets

Capital assets, which include property, plant and equipment, and intangibles are reported in the applicable governmental columns in the government-wide financial statements. Capital assets are defined by the City as land, buildings, infrastructure, and equipment with an initial individual cost of more than \$5,000 (amount not rounded) and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded as estimated fair market value at the date of donation. Intangible assets lack physical substance and have a nonfinancial nature and initial useful life extending beyond a single reporting period.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the capitalized value of the assets constructed. Interest attributable to capitalized asset as of June 30, 2011 was immaterial.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 1—Summary of Significant Accounting Policies: (Continued)

H. Capital Assets (Continued)

Property, plant and equipment of the primary government are depreciated (including amortization of intangible assets) using the straight-line method over the following estimated useful lives.

| Assets | Years |
|-----------------------------------|-------|
| | |
| Buildings | 40 |
| Improvements other than buildings | 20 |
| Infrastructure | |
| Roads | 30 |
| Bridges and culverts | 50 |
| Water/sewer system | 40 |
| Equipment | 3-10 |
| Intangibles | 40 |

I. Compensated Absences

Vested or accumulated vacation leave is recognized as an expenditure and liability of the governmental fund that will pay it when it is matured. Thus, the only portion of a compensated absences liability that is reported in the governmental funds would be the amount of reimbursable unused vacation leave or sick leave payable to employees who had terminated their employment as of June 30th. Amounts of vested or accumulated vacation leave that are not expected to be liquidated with expendable available financial resources are reported as an expense in the Statement of Activities and a long-term obligation in the Statement of Net Assets. In accordance with the provisions of Governmental Accounting Standards No. 16, Accounting for Compensated Absences, no liability is recorded for nonvesting accumulating rights to received sick pay benefits. However, a liability is recognized for that portion of accumulating sick leave benefits that is estimated will be taken as "terminal leave" prior to retirement.

J. Retirement Plan

Retirement plan contributions are actuarially determined and consist of current service costs and amortization of prior service cost over a 30-year period. The City's policy is to fund pension cost as it accrues.

K. <u>Use of Estimates</u>

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 1—Summary of Significant Accounting Policies: (Continued)

L. Net Assets

Net assets are the difference between assets and liabilities. Net assets invested in capital assets represent capital assets, less accumulated depreciation less any outstanding debt related to the acquisition, construction or improvement of those assets.

M. Long-term Obligations

In the government-wide financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund type statement of net assets. Bonds payable are reported net of the applicable bond premium or discount. In the fund financial statements, governmental fund types recognize bond premiums and discounts, as well as bond issuance costs, during the current period. The face amount of debt issued is reported as other financing sources while discounts on debt issuances are reported as other financing uses. Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as debt service expenditures.

N. <u>Prepaid Expenses</u>

Certain payments to vendors represent costs applicable to future accounting periods and are recorded as prepaid items in the financial statements.

O. Inventory

Inventory is valued at cost using the weighted average method. Inventory consists of expendable supplies held for consumption and is recorded as expenditures when used (consumption method).

P. Fund Equity

Beginning with fiscal year 2011, the City implemented GASB Statement 54, Fund Balance Reporting and Governmental Fund Type Definitions. This Statement provides more clearly defined fund balance categories to make the nature and extent of the constraints placed on a government's fund balance more transparent. The following classifications describe the relative strength of the spending constraints placed on the purposes for which resources can be used:

- Nonspendable fund balance amounts that are not in spendable form (such as inventory and prepaids) or are required to be maintained intact (corpus of a permanent fund);
- Restricted fund balance amounts constrained to specific purposes by their providers (such as grantors, bondholders, and higher levels of government), through constitutional provisions, or by enabling legislation;
- Committed fund balance amounts constrained to specific purposes by a government itself, using its highest level of decision-making authority; to be reported as committed, amounts cannot be used for any other purpose unless the government takes the same highest level action to remove or change the constraint;
- Assigned fund balance amounts a government intends to use for a specific purpose; intent can be expressed by the governing body or by an official or body to which the governing body delegates the authority;

Notes to Financial Statements (Continued) As of June 30, 2011

Note 1—Summary of Significant Accounting Policies: (Continued)

P. Fund Equity (Continued)

 Unassigned fund balance - amounts that are available for any purpose; positive amounts are only reported in the general fund.

When fund balance resources are available for a specific purpose in more than one classification, it is the City's policy to use the most restrictive funds first in the following order: restricted, committed, assigned, and unassigned as they are needed.

City Council establishes (and modifies or rescinds) fund balance commitments by passage of a resolution. This is typically done through adoption and amendment of the budget. A fund balance commitment is further indicated in the budget document as a designation or commitment of the fund (such as for special incentives). Assigned fund balance is established by the City Manager, who has been given the delegated authority by the City Council to assign amounts for a specific purpose (such as the purchase of capital assets, construction, debt service, or for other purposes).

In the general fund, the City strives to maintain an unassigned fund balance to be used for unanticipated emergencies equal to a minimum of 35% of General Fund operating revenue as shown in the City's most recent comprehensive annual financial report.

The details of governmental fund balances, as presented in aggregate on Exhibit 3, are as follows:

| | | | Non-Major Special Revenue Funds | | | | | |
|---------------------------------|-----|------------|------------------------------------|------------|----|--------------------|----|------------|
| | - | | | Virginia | | Law | - | |
| | | | | Public | | Enforcement | | |
| | | General | | Assistance | | Block Grant | | |
| | | Fund | | Fund | | Fund | | Total |
| Fund Balances: | | | | | | | _ | |
| Nonspendable: | | | | | | | | |
| Prepaids | \$ | 13,326 | \$ | - | \$ | - | \$ | 13,326 |
| Total Nonspendable Fund Balance | \$ | 13,326 | \$ | - | \$ | - | \$ | 13,326 |
| Restricted for: | | | | | | | | |
| Social services | \$ | - | \$ | 390,126 | \$ | - | \$ | 390,126 |
| Law enforcement | | - | | - | | 9,083 | | 9,083 |
| Total Restricted Fund Balance | \$_ | - | \$ | 390,126 | \$ | 9,083 | \$ | 399,209 |
| Assigned to: | | | | | | | | |
| Capital projects carryover | \$ | 3,372,285 | \$ | - | \$ | - | \$ | 3,372,285 |
| Healthcare reserve | | 218,923 | | - | | - | | 218,923 |
| Total Assigned Fund Balance | \$ | 3,591,208 | \$ | - | \$ | - | \$ | 3,591,208 |
| Unassigned Fund Balance | \$ | 22,875,543 | \$ | - | \$ | - | \$ | 22,875,543 |
| Total Fund Balances | \$ | 26,480,077 | \$ | 390,126 | \$ | 9,083 | \$ | 26,879,286 |

Notes to Financial Statements (Continued) As of June 30, 2011

Note 2—Stewardship, Compliance, and Accounting:

The following procedures are used by the City in establishing the budgetary data reflected in the financial statements:

- 1. The City Charter requires the City Manager to submit to the City Council an annual budget for the ensuing fiscal year at least 60 days prior to the beginning of such fiscal year.
- 2. A public hearing on the budget is held after a synopsis of the budget is published in a local newspaper of general circulation. After a public hearing, the City Council may change any item in the budget (other than debt service or items required by law). A budget resolution must be adopted by the City Council prior to June 30 or as soon thereafter as is practicable.
- 3. The City utilizes the budget resolution of budgetary control whereby City Council adopts budgets for estimated revenues and expenditures on a departmental basis for the General Fund and Special Revenue Funds. Adopted budgets may be amended or superseded by action of City Council.
- 4. Budgets are also adopted by City Council for the Enterprise Funds. Budget to actual comparisons for these funds are not presented herein since there is no legal requirement for such presentation.
- 5. All operating budgets include proposed expenditures and the means of financing them. The City Manager has the authority to transfer amounts within the departments, so long as the total appropriation for a department is not adjusted. Budgeted amounts as presented in the financial statements reflect reallocations within budget categories through June 30, 2011.
- 6. Appropriation control is maintained at the department level. Appropriations lapse at year end. Encumbrances and reserved fund balances outstanding at year end are re-appropriated in the succeeding year.
- 7. All budgets are adopted on a basis consistent with generally accepted accounting principles (GAAP).
- 8. The City utilizes a Finance and Audit Committee to assist City Council in carrying out its oversight responsibilities as they relate to financial reporting, internal controls and compliance with laws and regulations.

Expenditures and Appropriations

Expenditures exceeded appropriations in the following departments:

| | Final | | Overexceed | |
|-----------------------------------|-----------|------------|------------|--|
| Department | Budget | Amount | | |
| General Fund: | | | | |
| Juvenile detention commission | \$ 70,500 | \$ 105,814 | \$ 35,314 | |
| Regional Jail | 1,093,804 | 1,202,575 | 108,771 | |
| Law Enforcement Block Grant Fund: | | | | |
| Other protection | 7,368 | 12,952 | 5,584 | |

Notes to Financial Statements (Continued) As of June 30, 2011

Note 3—Deposits and Investments:

Deposits

Deposits with banks are covered by the Federal Deposit Insurance Corporation (FDIC) and collateralized in accordance with the Virginia Security for Public Deposits Act (the "Act") Section 2.2-4400 et. seq. of the Code of Virginia. Under the Act, banks and saving institutions holding public deposits in excess of the amount insured by the FDIC must pledge collateral to the Commonwealth of Virginia Board. Financial Institutions may choose between two collateralization methodologies and depending upon that choice, will pledge collateral that ranges in the amounts from 50% to 130% of excess deposits. Accordingly, all deposits are considered fully collateralized.

Investments

Statutes authorize the City to invest in obligations of the United States or agencies thereof, obligations of the Commonwealth of Virginia or political subdivisions thereof, obligations of the International Bank for Reconstruction and Development (World Bank), the Asian Development Bank, the African Development Bank, "prime quality" commercial paper and certain corporate notes, banker's acceptances, repurchase agreements and the State Treasurer's Local Government Investment Pool (LGIP).

Credit Risk of Debt Securities

The City's rated debt investments as of June 30, 2011 were rated by <u>Standard and Poor's</u> and the ratings are presented below using the <u>Standard and Poor's</u> rating scale. The City's investment policy has an emphasis on high credit quality and known marketability. Holdings of commercial paper are not allowed to exceed thirty-five percent of the investment portfolio, and not more than 5% per issuer.

| Locality's Rated Debt Investments' Values | | | | | | | | | |
|---|----------------------|------------|--|--|--|--|--|--|--|
| | | | | | | | | | |
| | | | | | | | | | |
| Rated Debt Investments | Fair Quality Ratings | | | | | | | | |
| | | AAAm | | | | | | | |
| | | _ | | | | | | | |
| Local Government Investment Pool | \$ | 22,934,183 | | | | | | | |
| Total | \$ | 22,934,183 | | | | | | | |

External Investment Pools

The fair value of the positions in the Local Government Investment Pool (LGIP) is the same as the value of the pool shares. As this pool is not SEC registered, regulatory oversight of the pool rests with the Virginia State Treasury. LGIP maintains a policy to operate in a manner consistent with SEC Rule 2a-7. The dollar weighted average maturity of the LGIP portfolio may not exceed 60 days.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 4—Due from Other Governments:

At June 30, 2011, the City has receivables from other governments as follows:

| | G | Primary Government | | | | |
|---------------------------|----|-----------------------|--|--|--|--|
| Other Local Governments: | | _ | | | | |
| County of James City | \$ | 5,821 | | | | |
| Commonwealth of Virginia: | | | | | | |
| Communications tax | | 114,036 | | | | |
| Local sales tax | | 689,063 | | | | |
| Recordation tax | | 13,085 | | | | |
| Social services | | 35,261 | | | | |
| State sales tax | | 141,260 | | | | |
| Other | | 9,813 | | | | |
| Federal Government: | | | | | | |
| CDBG planning grant | | 2,500 | | | | |
| Social Services | | 57,855 | | | | |
| Total | \$ | 1,068,694 | | | | |

Note 5—Interfund Obligations:

Details of the Primary Government's interfund receivables and payables as of June 30, 2011 are as follows:

| | | terfund | Interfund | | | |
|----------------------------|-----|-----------|-----------|--------|--|--|
| Fund | Red | ceivables | Payables | | | |
| General | \$ | - | \$ | 41,391 | | |
| Virginia Public Assistance | | - | | 30,776 | | |
| Proprietary | | 72,167 | | | | |
| Total | \$ | 72,167 | \$ | 72,167 | | |

The outstanding balances between funds result mainly from the time lag between the dates that (1) interfund goods and services are provided or reimbursable expenditures occur, (2) transactions are recorded in the accounting system, and (3) payments between funds are made.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 6—Capital Assets:

The following is a summary of changes in capital assets for the fiscal year ended June 30, 2011:

| | J | Balance July 1, 2010 | Additions | | Deletions | | Jı | Balance une 30, 2011 | |
|--|----|-------------------------|-----------|-------------|-----------|---------|----|-------------------------|--|
| Governmental activities: | | | | | | | | | |
| Capital assets not subject to depreciation: | | | | | | | | | |
| Land and land improvements | \$ | 9,903,249 | \$ | - | \$ | - | \$ | 9,903,249 | |
| Construction in progress | | 3,074,281 | | 2,678,065 | | | | 5,752,346 | |
| Total capital assets not subject to depreciation | \$ | 12,977,530 | \$ | 2,678,065 | \$ | - | \$ | 15,655,595 | |
| Capital assets subject to depreciation: | | | | | | | | | |
| Buildings and system | \$ | 30,682,728 | \$ | 13,196 | \$ | - | \$ | 30,695,924 | |
| Improvements other than buildings | | 14,031,929 | | 17,711 | | - | | 14,049,640 | |
| Infrastructure | | 49,719,041 | | 169,674 | | - | | 49,888,715 | |
| Intangible | | 69,349 | | 8,895 | | - | | 78,244 | |
| Machinery and equipment | | 7,632,505 | | 771,642 | | 353,991 | | 8,050,156 | |
| Total capital assets subject to depreciation | \$ | 102,135,552 | \$ | 981,118 | \$ | 353,991 | \$ | 102,762,679 | |
| Less accumulated depreciation for: | | | | | | | | | |
| Buildings and system | \$ | 11,498,511 | \$ | 745,730 | \$ | - | \$ | 12,244,241 | |
| Improvements other than buildings | | 5,503,616 | | 625,069 | | - | | 6,128,685 | |
| Infrastructure | | 24,802,960 | | 875,658 | | - | | 25,678,618 | |
| Intangible | | 167 | | 7,232 | | - | | 7,399 | |
| Machinery and equipment | | 5,006,969 | | 581,241 | | 335,582 | | 5,252,628 | |
| Total accumulated depreciation | \$ | 46,812,223 | \$ | 2,834,930 | \$ | 335,582 | \$ | 49,311,571 | |
| Total capital assets subject to | | | | | | | | | |
| depreciation, net | \$ | 55,323,329 | \$ | (1,853,812) | \$ | 18,409 | \$ | 53,451,108 | |
| Governmental activities capital assets, net | \$ | 68,300,859 | \$ | 824,253 | \$ | 18,409 | \$ | 69,106,703 | |

Notes to Financial Statements (Continued) As of June 30, 2011

Note 6—Capital Assets: (Continued)

| Business-type activities: | _ | Balance July 1, 2010 | _ | Additions | _ | Deletions | _ | Balance June 30, 2011 |
|--|-----|-------------------------|-----|-----------|-----|-----------|-----|--------------------------|
| Capital assets not subject to depreciation: | | | | | | | | |
| Land and land improvements | \$ | 5,651,301 | \$ | _ | \$ | _ | \$ | 5,651,301 |
| Construction in progress | Ψ | - | Ψ | 1,143,840 | Ψ | _ | Ψ | 1,143,840 |
| Open easement | _ | 653,800 | _ | - | _ | - | _ | 653,800 |
| Total capital assets not subject to depreciation | \$_ | 6,305,101 | \$_ | 1,143,840 | \$_ | - | \$_ | 7,448,941 |
| Capital assets subject to depreciation: | | | | | | | | |
| Buildings and system | \$ | 9,885,654 | \$ | - | \$ | - | \$ | 9,885,654 |
| Intangibles | | 12,525,344 | | - | | - | | 12,525,344 |
| Improvements other than buildings | | 6,601,256 | | - | | - | | 6,601,256 |
| Infrastructure | | 83,860 | | - | | - | | 83,860 |
| Machinery and equipment | _ | 1,645,162 | _ | 103,628 | _ | - | _ | 1,748,790 |
| Total capital assets subject to depreciation | \$_ | 30,741,276 | \$_ | 103,628 | \$_ | - | \$_ | 30,844,904 |
| Less accumulated depreciation for: | | | | | | | | |
| Buildings and system | \$ | 5,469,743 | \$ | 195,655 | \$ | - | \$ | 5,665,398 |
| Intangibles | | 312,710 | | 315,034 | | - | | 627,744 |
| Improvements other than buildings | | 4,700,261 | | 135,046 | | - | | 4,835,307 |
| Infrastructure | | 816 | | 3,146 | | - | | 3,962 |
| Machinery and equipment | _ | 1,005,861 | _ | 152,373 | _ | | - | 1,158,234 |
| Total accumulated depreciation | \$_ | 11,489,391 | \$_ | 801,254 | \$_ | <u>-</u> | \$_ | 12,290,645 |
| Total capital assets subject to | | | | | | | | |
| depreciation, net | \$ | 19,251,885 | \$_ | (697,626) | \$_ | | \$_ | 18,554,259 |
| Business-type activities capital assets, net | \$ | 25,556,986 | \$_ | 446,214 | \$ | - | \$ | 26,003,200 |

Notes to Financial Statements (Continued) As of June 30, 2011

Note 6—Capital Assets: (Continued)

Depreciation expense was charged to functions/programs/funds as follows:

| Governmental activities: | |
|--|-----------------|
| General government | \$ 905,586 |
| Public safety | 568,510 |
| Public works | 983,562 |
| Health and welfare | 7,039 |
| Parks, recreation and cultural | 359,335 |
| Community development | 10,898 |
| Total depreciation expense - governmental activities | \$ 2,834,930 |
| Business-type activites: Water and sewer | \$ 801,254 |

Note 7— Interfund Transfers:

Interfund transfers for the year ended June 30, 2011, consisted of the following:

| Fund | Tr | ansfers In | Transfers Out | | |
|---|----|------------|---------------|---------|--|
| General Fund | \$ | - | \$ | 601,751 | |
| Special Revenue Fund: Virginia Public Assistance Fund | | 601,751 | | - | |
| Total | \$ | 601,751 | \$ | 601,751 | |

Transfers are used to (1) move revenues from the fund that statute or budget requires to collect them to the fund that statute or budget requires to expend them and (2) use unrestricted revenues collected in the General Fund to finance various programs accounted for in other funds in accordance with budgeting authorization.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 8—Long-Term Obligations:

The following is a summary of long-term debt transactions of the City for the year ended June 30, 2011:

| | Amounts Payable at | | | | | F | Amounts Payable at | Amounts Due Within | | |
|----------------------------------|--------------------|-------------|----|-----------|----|------------|-----------------------|-----------------------|----|-----------|
| | | uly 1, 2010 | | Increases | | Decreases | June 30, 2011 | | | One Year |
| Primary Government: | | | | | | | | | | |
| Governmental Obligations: | | | | | | | | | | |
| General obligation bonds | \$ | 8,432,627 | \$ | 1,343,201 | \$ | 2,524,694 | \$ | 7,251,134 | \$ | 886,237 |
| Compensated absences | | 769,964 | | 455,129 | | 446,183 | | 778,910 | | 555,583 |
| OPEB liability | | 114,088 | | 73,582 | | 44,103 | | 143,567 | | - |
| Adjustment for deferred amounts: | | | | | | | | | | |
| For issuance premium | | - | | 55,710 | | - | | 55,710 | | _ |
| | | | | | | | | | | |
| Total Governmental obligations | \$ | 9,316,679 | \$ | 1,927,622 | \$ | 3,014,980 | \$ | 8,229,321 | \$ | 1,441,820 |
| | | _ | | _ | | | | | | _ |
| Business-Type Activities: | | | | | | | | | | |
| Enterprise Obligations: | | | | | | | | | | |
| General obligation bonds | \$ | 9,808,700 | \$ | 9,291,800 | \$ | 10,254,287 | \$ | 8,846,213 | \$ | 563,536 |
| Compensated absences | | 136,996 | | 63,438 | | 66,653 | | 133,781 | | 88,681 |
| OPEB liability | | 14,738 | | 10,920 | | 5,697 | | 19,961 | | - |
| Adjustment for deferred amounts: | | | | | | | | | | |
| For issuance premium | | - | | 385,380 | | - | | 385,380 | | - |
| | | | | | | | | | | |
| Total Enterprise obligations: | \$ | 9,960,434 | \$ | 9,751,538 | \$ | 10,326,637 | \$ | 9,385,335 | \$ | 652,217 |

Annual requirements to amortize long-term obligations and related interest are as follows:

| | Government | al Ac | tivities | Business-Type Activities | | | | | |
|-------------|-----------------|-------|-----------|--------------------------|--------|-----------|--|--|--|
| Year Ended | | | _ | | | | | | |
| June 30 | Principal | | Interest | Principal | | Interest | | | |
| | | | | | | | | | |
| 2012 | \$ 886,237 | \$ | 239,570 | \$ 563,536 | \$ | 260,515 | | | |
| 2013 | 707,103 | | 217,327 | 567,905 | | 249,245 | | | |
| 2014 | 663,326 | | 194,297 | 581,011 | | 237,887 | | | |
| 2015 | 688,266 | | 169,920 | 602,853 | | 222,772 | | | |
| 2016 | 712,131 | | 145,150 | 611,590 | | 210,715 | | | |
| 2017 - 2021 | 3,104,658 | | 305,737 | 2,533,731 | | 751,622 | | | |
| 2022 - 2026 | 401,003 | | 39,444 | 2,773,997 | | 272,856 | | | |
| 2027 - 2031 | 88,410 | | 2,652 | 611,590 | | 18,348 | | | |
| | | | | | | | | | |
| Total | \$ 7,251,134 | \$ | 1,314,097 | \$ 8,846,213 | \$ _\$ | 2,223,960 | | | |
| | | | | | | | | | |

Notes to Financial Statements (Continued) As of June 30, 2011

Note 8—Long-Term Obligations: (Continued)

| Deta | ils of | long-term | indebte | edness a | are as | follows: |
|------|--------|-----------|---------|----------|--------|----------|
|------|--------|-----------|---------|----------|--------|----------|

| Long-Term Obligations, Governmental Activities: | Total Amount | |
|--|-----------------|-----------|
| General Obligation Bonds: The City authorized and issued a \$4,000,000 general obligation bond for the purpose of financing several public improvement projects payable in principal installments of \$66,666 plus interest at a variable rate equal to the London Interbank Offered Rate (LIBOR) minus 1.40%. Payments are due the first day of each March, June, September, and December through June 2012. | \$ | 333,334 |
| The City authorized and issued a \$8,500,000 general obligation bond in April 2005 for the purpose of prepayment on \$4,500,000 note pertaining to the Prince George Parking Garage and to finance the construction of a new high school. The bond is payable in annual principal installments plus semi-annual interest payments at a fixed rate of 3.76%. Payments are due the first day of April. Payments began October 1, 2005 and end April 2020. | | 5,639,015 |
| The City authorized and issued a \$10,635,000 general obligation refunding bond in October 2010 for the purpose of refunding a Series 2002 general government obligation and a Series 2009 enterprise fund obligation. The bond is payable in annual principal installments plus semi-annual interest payments at a various coupon rates, 2.005 thru 4.50%. Payments are due the first day of May. Payments began May 1, 2011 and end May 1, 2027. Carrying value of the debt allocable to general government is \$1,278,785 plus unamortized premium of \$55,710. | | 1,334,495 |
| Total general obligation bonds | \$ | 7,306,844 |
| Compensated absences (payable from General Fund) | \$ | 778,910 |
| OPEB liability (payable from General Fund) | \$ | 143,567 |
| Total Long-Term Obligations, Governmental Activities | \$ | 8,229,321 |

Notes to Financial Statements (Continued) As of June 30, 2011

Note 8—Long-Term Obligations: (Continued)

| Long-Term Obligations, Business-Type Activities: | | Total Amount | | |
|---|----|-----------------|--|--|
| General Obligation Bonds : | - | | | |
| The City authorized and issued a \$10,635,000 general obligation refunding bond in October 2010 for the purpose of refunding a Series 2002 general government obligation and a Series 2009 enterprise fund obligation. The bond is payable in annual principal installments plus semi-annual interest payments at a various coupon rates, 2.005 thru 4.50%. Payments are due the first day of May. Payments began May 1, 2011 and end May 1, 2027. Carrying value of the debt allocable to general government is \$8,846,213 plus unamortized premium of \$385,380. | \$ | 9,231,593 | | |
| Total general obligation bonds | \$ | 9,231,593 | | |
| Compensated absences (payable from Enterprise Fund) | \$ | 133,781 | | |
| OPEB liability (payable from Enterprise Fund) | \$ | 19,961 | | |
| Total Long-Term Obligations, Business-Type Activities | \$ | 9,385,335 | | |

Note 9-Deferred Revenue:

Deferred revenue represents amounts for which asset recognition criteria have been met, but for which revenue recognition criteria have not been met. Under the modified accrual basis of accounting, such amounts are measurable, but not available. Deferred revenue totaling \$421,449 is comprised of the following:

<u>Deferred Property Tax Revenue</u>: Deferred revenue representing uncollected tax billings not available for funding of current expenditures totaled \$269,916 at June 30, 2011.

<u>Prepaid Property Taxes:</u> Property taxes due subsequent to June 30, 2011, but paid in advance by the tax payers totaled \$18,336 at June 30, 2011.

Other Deferred Revenue: Deferred revenue representing uncollected state and federal grants not available for funding of current expenditures totaled \$133,197 at June 30, 2011.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 10—Commitments and Contingencies:

Federal programs in which the City participates were audited in accordance with the provisions of U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Pursuant to the provisions of this circular all major programs and certain other programs were tested for compliance with applicable grant requirements.

While no matters of noncompliance were disclosed by the audit, the Federal Government may subject grant programs to additional compliance tests which may result in disallowed expenditures. In the opinion of management, any future disallowance of current grant program expenditures, if any, would be immaterial.

A summary of construction commitments is as follows:

| | | | Amount of | | ontract tstanding |
|--------------|--------------------------|--------------------|--------------|------|----------------------|
| | Project | Contractor | Contract | at 6 | 5/30/2011 |
| | Williamsburg Municipal | David A. Nice | | | |
| General Fund | Building | Builders | \$ 4,803,390 | \$ | 407,773 |
| | Riverside Elevated Water | CB&I - Steel Plate | | | |
| General Fund | Tank | Structures | 1,783,276 | | 768,581 |
| | | David A. Nice | | | |
| General Fund | Sidewalk improvements | Builders | 187,043 | | 82,100 |

Note 11—Litigation:

At June 30, 2011, there were no matters of litigation involving the City or which would materially affect the City's financial position should any court decisions on pending matters not be favorable to such entities.

Note 12—Risk Management:

The City is exposed to various risks of loss related to torts, theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The City joined together with other local governments in Virginia to form the Virginia Municipal Liability Pool, a public entity risk pool currently operating as a common risk management and insurance program for participating local governments. The City pays annual premiums to the pool for its property, theft, auto liability, and general liability coverage. Settled claims for the City resulting from these risks have not exceeded insurance coverage for each of the past three years. There was no reduction in insurance coverage during fiscal year 2011.

The City is also a participating member in the Virginia Municipal Group Self Insurance Association. This non-profit entity provides workers' compensation coverage in compliance with the Virginia Workers' Compensation Code. Each Association member jointly and severally agrees to assume, pay and discharge any liability. The City pays Virginia Municipal Group contributions and assessments based upon classifications and rates into a designated cash reserve fund out of which expenses of the Association and claims and awards are to be paid.

In the event of a loss deficit and depletion of all available excess insurance, the pool may assess all members in the proportion, which the premium of each bears to the total premiums of all members in the year in which such deficit occurs. In addition, the City provides various surety bond coverage as required under regulations and at industry recommended levels.

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Notes to Financial Statements (Continued) As of June 30, 2011

Note 12—Risk Management: (Continued)

The City has chosen to retain the risk associated with the employee's health insurance plan. Risk is retained at 100% up to an individual stop loss of \$60,000 for individual claims paid during the contract year. Premiums are paid for all eligible full time employees to a claims administrator who processes all claims. Any excess above the amount of the incurred but not reported (IBNR) claims at the end of the year are returned to the City. The annual liability for claims costs, including IBNR claims, is estimated during the annual renewal process each contract year (July 1 through June 30). The estimated claims cost is based on the prior year's experience as well as industry trends.

A summary of claims liability for the past three years follows:

| Unpaid claims, June 30, 2008 Incurred claims (including IBNR and changes in estimate) Claim payments | \$ 1,608,999 (1,608,999) |
|--|--------------------------------|
| Unpaid claims, June 30, 2009 | \$ - |
| Incurred claims (including IBNR and changes in estimate) Claim payments | 1,731,882 (1,731,882) |
| Unpaid claims, June 30, 2010 | \$ _ |
| Incurred claims (including IBNR and changes in estimate) Claim payments | 1,741,528 (1,741,528) |
| Unpaid claims, June 30, 2011 | \$ _ |

Note 13—Defined Benefit Pension Plan:

Primary Government:

A. Plan Description

Name of Plan: Virginia Retirement System (VRS)

Identification of Plan: Agent and Cost-Sharing Multiple-Employer Defined Benefit Pension Plan

Administering Entity: Virginia Retirement System (System)

All full-time, salaried permanent (professional) employees of public school divisions and employees of participating employers are automatically covered by VRS upon employment. Benefits vest after five years of service credit. Members earn one month of service credit for each month they are employed and their employer is paying into the VRS. Members are eligible to purchase prior public service, active duty military service, certain periods of leave and previously refunded VRS service as credit in their plan.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 13—Defined Benefit Pension Plan: (Continued)

A. Plan Description (Continued)

VRS administers two defined benefit plans for local government employees - Plan 1 and Plan 2:

- Members hired before July 1, 2010 and who have service credits before July 1, 2010 are covered under Plan 1. Non-hazardous duty members are eligible for an unreduced retirement benefit beginning at age 65 with at least five years of service credit or age 50 with at least 30 years of service credit. They may retire with a reduced benefit early at age 55 with at least 10 years of service credit or age 50 with at least five years of service credit.
- Members hired or rehired on or after July 1, 2010 and who have no service credits before July 1, 2010
 are covered under Plan 2. Non-hazardous duty members are eligible for an unreduced benefit
 beginning at their normal Social Security retirement age with at least five years of service credit or
 when the sum of their age and service equals 90. They may retire with a reduced benefit as early as
 age 60 with a least five years of service credit.
- Eligible hazardous duty members in Plan 1 and Plan 2 are eligible for an unreduced benefit beginning at age 60 with at least 5 years of service credit or age 50 with at least 25 years of service credit. These members include sheriffs, deputy sheriffs and hazardous duty employees of political subdivisions that have elected to provide enhanced coverage for hazardous duty service. They may retire with a reduced benefit as early as age 50 with at least five years of service credit. All other provisions of the members plan apply.

The VRS Basic Benefit is a lifetime monthly benefit based on a retirement multiplier as a percentage of the member's average final compensation multiplied by the member's total service credit. Under Plan 1, average final compensation is the average of the member's 36 consecutive months of highest compensation. Under Plan 2, average final compensation is the average of the member's 60 consecutive months of highest compensation. The retirement multiplier for non-hazardous duty members is 1.70%. The retirement multiplier for sheriffs and regional jail superintendents is 1.85%. The retirement multiplier for eligible political subdivision hazardous duty employees other than sheriffs and jail superintendents is 1.70% or 1.85% as elected by the employer. At retirement, members can elect the Basic Benefit, the Survivor Option, a Partial Lump-Sum Option Payment (PLOP) or the Advance Pension Option. A retirement reduction factor is applied to the Basic Benefit amount for members electing the Survivor Option, PLOP or Advance Pension Option or those retiring with a reduced benefit.

Retirees are eligible for an annual cost-of-living adjustment (COLA) effective July 1, of the second calendar year of retirement. Under Plan 1, the COLA cannot exceed 5.00%; under Plan 2, the COLA cannot exceed 6.00%. During years of no inflation or deflation, the COLA is 0.00%. The VRS also provides death and disability benefits. Title 51.1 of the <u>Code of Virginia</u> (1950) as amended, assigns the authority to establish and amend benefit provisions to the General Assembly of Virginia.

The System issues a publicly available comprehensive annual financial report that includes financial statements and required supplementary information for VRS. A copy of the report may be obtained from the VRS Website at: http://varetire.org/Pdf/Publications/2010-annual-report.pdf or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA 23218-2500.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 13—Defined Benefit Pension Plan: (Continued)

B. Funding Policy

Plan members are required by Title 51.1 of the <u>Code of Virginia</u> (1950), as amended, to contribute 5.00% of their compensation toward their retirement. All or part of the 5.00% member contribution may be assumed by the employer. In addition, the City is required to contribute the remaining amounts necessary to fund its participation in the VRS using the actuarial basis specified by the <u>Code of Virginia</u> and approved by the VRS Board of Trustees. The City's contribution rate (including member contribution) for the fiscal year ended 2011 was 16.44% of annual covered payroll.

C. Annual Pension Cost

For fiscal year 2011, the City's annual pension cost of \$1,439,993 (which includes the portion of the employee share assumed by the employer which was \$437,954) was equal to the City's required and actual contributions.

Three-Year Trend Information for City

| Fiscal Year Ending | Co | Annual Pension ost (APC) (1) | Percentage of APC Contributed | Pei | Net Pension Obligation | |
|--------------------------------|----|------------------------------------|-------------------------------------|-----|------------------------------|--|
| June 30, 2009 June 30, 2010 | \$ | 1,445,017 1,365,203 | 100% 100% | \$ | | |
| June 30, 2011 | | 1,439,993 | 100% | | - | |

(1) Employer and employee portions

The fiscal year 2011 required contribution was determined as part of the June 30, 2009 actuarial valuation using the entry age actuarial cost method. The actuarial assumptions at June 30, 2009 included (a) an investment rate of return (net of administrative expenses) of 7.50%, (b) projected salary increases ranging from 3.75% to 5.60% per year for general government employees and 3.50% to 4.75% for employees eligible for enhanced benefits available to law enforcement officers, firefighters, and sheriffs, and (c) a cost-of-living adjustment of 2.50% per year. Both the investment rate of return and the projected salary increases include an inflation component of 2.50%. The actuarial value of the City's assets is equal to the modified market value of assets. This method uses techniques that smooth the effects of short-term volatility in the market value of assets over a five-year period. The City's unfunded actuarial accrued liability is being amortized as a level percentage of projected payroll on an open basis. The remaining amortization period at June 30, 2009 for the Unfunded Actuarial Accrued Liability (UAAL) was 20 years.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 13—Defined Benefit Pension Plan: (Continued)

D. Funded Status and Funding Progress

As of June 30, 2010, the most recent actuarial valuation date, the plan was 76.63% funded. The actuarial accrued liability for benefits was \$55,617,866, and the actuarial value of assets was \$42,619,156, resulting in an unfunded actuarial accrued liability (UAAL) of \$12,998,650. The covered payroll (annual payroll of active employees covered by the plan) was \$8,761,550, and ratio of the UAAL to the covered payroll was 148.36%.

The schedule of funding progress, presented as Required Supplementary Information following the notes to the financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability (AAL) for benefits.

Note 14-Postemployment Benefits Other Than Pensions:

Plan Description

The City provides assistance to certain retirees, who participate in outside non-employer qualified health insurance plans, in the form of a supplemental payment for the cost of health insurance coverage. The payments are made to retirees who participated in the City's health insurance plan for at least ten consecutive years and who had either a minimum of 15 years of service or are disabled.

Funding Policy

The monthly amount of the supplemental payment is equal to \$4 for each year of service and cannot exceed \$120 per month. The supplement stops upon the death of the retiree or upon termination of the outside health insurance coverage. The retiree health insurance supplement program was adopted by City Council effective as of January 1, 2002.

Annual OPEB Cost and Net OPEB Obligation

The City's annual other postemployment benefit (OPEB) cost (expense) is calculated based on the *annual required contribution of the employer (ARC)*. The City has elected to calculate the ARC and related information using the projected unit credit actuarial cost method permitted by GASB Statement 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and to amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed thirty years.

Notes to Financial Statements (Continued) As of June 30, 2011

Note 14-Postemployment Benefits Other Than Pensions (Continued):

Annual OPEB Cost and Net OPEB Obligation (Continued)

The following table shows the components of the City's annual OPEB cost for the year, the amount actually contributed to the plan, and changes in the City's net OPEB obligation to the Retiree Health Plan:

| Annual required contribution | \$ | 84,702 |
|--|----|----------|
| Interest on net OPEB obligation | | 5,100 |
| Adjustment to annual required contribution | | (5,300) |
| Annual OPEB cost (expense) | \$ | 84,502 |
| Estimated Contributions made | | (49,800) |
| Increase in net OPEB obligation | _ | 34,702 |
| Net OPEB obligation-beginning of year | | 128,826 |
| Net OPEB obligation-end of year | \$ | 163,528 |

The City's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for the current and prior two fiscal years were as follows:

| Fiscal | | | Percentage of | | Net |
|-----------|---------------|---|------------------|----|------------|
| Year | Annual | | Annual OPEB | | OPEB |
| Ended | OPEB Cost | _ | Cost Contributed | _ | Obligation |
| | _ | _ | | | _ |
| 6/30/2009 | \$ 164,447 | | 44.34% | \$ | 91,531 |
| 6/30/2010 | 83,223 | | 55.19% | \$ | 128,826 |
| 6/30/2011 | 84,502 | | 58.93% | \$ | 163,528 |

Funded Status and Funding Progress

As of July 1, 2009, the most recent valuation date, the actuarial accrued liability for benefits was \$1,225,273, all of which was unfunded. The covered payroll (annual payroll of active employees covered by the plan) was \$9,066,098, and the ratio of the unfunded actuarial accrued liability to the covered payroll was 13.51 percent.

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and level of health insurance supplement reimbursed for retirees. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents multi-year trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

CITY OF WILLIAMSBURG, VIRGINIA

Notes to Financial Statements (Continued) As of June 30, 2011

Note 14-Postemployment Benefits Other Than Pensions (Continued):

Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

The following simplifying assumptions were made:

Retirement age for active employees-Retirement age was estimated based on tables used for the VRS pension valuation based on gender, age, and years of service.

Marital status-Not applicable because the City's credit does not apply to the spouse of a retiree.

Mortality-Life expectancies were based on mortality tables from the Group Annuity Mortality Tables. The 1994 Mortality Tables for Males and for Females were used.

Turnover-Non-group-specific age-based turnover data from the VRS State Employees Pension Valuation were used as the basis for assigning active members a probability of remaining employed until the assumed retirement age and for developing and expected future working lifetime assumption for purposes of allocating to periods the present value of total benefits to be paid. Assumptions included that 80% of the current actives will be eligible for the medical credit when they retire and all disabled employees will be eligible for the credit.

Payroll growth rate-The expected long-term payroll growth rate was assumed to be 2.50% based on a zero population growth assumption.

In the July 1, 2009 actuarial valuation, the projected unit credit actuarial cost method was used. Under this method, benefits are projected for life and then present value is determined. The present value is divided into equal parts, which are earned over the period from date of hire to the full eligibility date. Based on the historical and expected returns of the City's short-term investment portfolio, a discount of 4.0% was used. The unfunded actuarial accrued liability is being amortized as a level percentage of projected payroll on an open basis. The remaining amortization period at June 30, 2011 was thirty years.

CITY OF WILLIAMSBURG, VIRGINIA

Notes to Financial Statements (Continued) As of June 30, 2011

Note 15-Surety Bonds:

The following Surety bonds are maintained by the City:

| | Amount |
|---|---------------|
| Fidelity and Deposit Company of Maryland | |
| Philip F. Serra, Director of Finance | \$ 500,000 |
| Judy Nightingale Fuqua, Commissioner of the Revenue | 3,000 |
| Betsy Woolridge, Clerk of Circuit Court | 103,000 |
| Robert Deeds, Sheriff | 30,000 |
| Employees of Constitutional officers - blanket bond | 1,000,000 |
| Police Department - blanket bond | 100,000 |
| All City of Williamsburg employees except Constitutional | |
| Officers and their subordinates and the Police Department | 100,000 |

REQUIRED SUPPLEMENTARY INFORMATION

NOTE TO REQUIRED SUPPLEMENTARY INFORMATION:

Presented budgets were prepared in accordance with accounting principles generally accepted in the United States of America.

City of Williamsburg, Virginia General Fund

Schedule of Revenues, Expenditures, and Changes in Fund Balances - Budget and Actual For the Year Ended June 30, 2011

| | Budgeted Amounts Original Final | | | | | Actual | Variance with Final Budget - Positive (Negative) | | |
|--|----------------------------------|-----------------|----|---------------|----|----------------|--|--------------------|--|
| REVENUES | | <u>Original</u> | | <u>FIIIai</u> | | <u>Amounts</u> | | <u>(ivegative)</u> | |
| General property taxes | \$ | 11,895,648 | \$ | 11,895,648 | \$ | 12,134,827 | \$ | 239,179 | |
| Other local taxes | | 16,216,400 | | 16,216,400 | | 17,075,557 | | 859,157 | |
| Permits, privilege fees, and regulatory licenses | | 158,180 | | 158,180 | | 154,108 | | (4,072) | |
| Fines and forfeitures | | 232,000 | | 232,000 | | 221,767 | | (10,233) | |
| Revenue from the use of money and property | | 627,054 | | 627,054 | | 624,377 | | (2,677) | |
| Charges for services | | 458,328 | | 462,328 | | 436,181 | | (26,147) | |
| Miscellaneous | | 545,622 | | 547,297 | | 617,852 | | 70,555 | |
| Recovered costs | | 729,000 | | 729,000 | | 676,639 | | (52,361) | |
| Intergovernmental revenues: | | | | | | | | | |
| Commonwealth | | 4,289,663 | | 4,314,663 | | 4,315,768 | | 1,105 | |
| Federal | | - | | 681,757 | | 684,257 | | 2,500 | |
| Total revenues | \$ | 35,151,895 | \$ | 35,864,327 | \$ | 36,941,333 | \$ | 1,077,006 | |
| EXPENDITURES | | | | | | | | _ | |
| Current: | | | | | | | | | |
| General government administration | \$ | 3,762,695 | \$ | 3,741,895 | \$ | 3,341,506 | \$ | 400,389 | |
| Judicial administration | Ψ | 420,000 | Ψ | 420,000 | Ψ | 405,416 | Ψ | 14,584 | |
| Public safety | | 9,078,047 | | 9,127,647 | | 8,716,155 | | 411,492 | |
| Public works | | 2,972,042 | | 2,986,917 | | 2,877,077 | | 109,840 | |
| Health and welfare | | 486,955 | | 486,955 | | 485,564 | | 1,391 | |
| Education | | 6,992,357 | | 6,992,357 | | 6,991,174 | | 1,183 | |
| Parks, recreation, and cultural | | 2,067,765 | | 2,071,765 | | 1,956,610 | | 115,155 | |
| Community development | | 4,677,762 | | 4,700,262 | | 4,469,891 | | 230,371 | |
| Capital projects | | 2,437,995 | | 9,812,769 | | 5,206,675 | | 4,606,094 | |
| Debt service: | | 2,437,773 | | 7,012,707 | | 3,200,073 | | 4,000,074 | |
| Principal retirement | | 1,088,610 | | 1,388,610 | | 1,149,694 | | 238,916 | |
| Interest and other fiscal charges | | 326,357 | | 326,357 | | 275,348 | | 51,009 | |
| Total expenditures | \$ | 34,310,585 | \$ | 42,055,534 | \$ | 35,875,110 | \$ | 6,180,424 | |
| rotal expenditures | Ψ | 01,010,000 | Ψ | 12,000,001 | Ψ | 00,070,110 | Ψ | 0,100,121 | |
| Excess (deficiency) of revenues over (under) | | | | | | | | | |
| expenditures | \$ | 841,310 | \$ | (6,191,207) | \$ | 1,066,223 | \$ | 7,257,430 | |
| | | | | | | | | _ | |
| OTHER FINANCING SOURCES (USES) | | | | | | | | | |
| Transfers out | \$ | (724,272) | \$ | (724,272) | \$ | (601,751) | \$ | 122,521 | |
| Refunding bonds issued | | - | | - | | 1,343,201 | | 1,343,201 | |
| Bond premium issuance | | - | | - | | 55,710 | | 55,710 | |
| Redemption of refunded bonds | | - | | - | | (1,375,000) | | (1,375,000) | |
| Total other financing sources and uses | \$ | (724,272) | \$ | (724,272) | \$ | (577,840) | \$ | 146,432 | |
| | | | | | | | | | |
| Net change in fund balances | \$ | 117,038 | \$ | (6,915,479) | \$ | 488,383 | \$ | 7,403,862 | |
| Fund balances - beginning | | - | | 6,915,479 | | 25,991,694 | | 19,076,215 | |
| Fund balances - ending | \$ | 117,038 | \$ | - | \$ | 26,480,077 | \$ | 26,480,077 | |

City of Williamsburg, Virginia Schedule of Pension Funding Progress As of June 30, 2011

Primary Government:

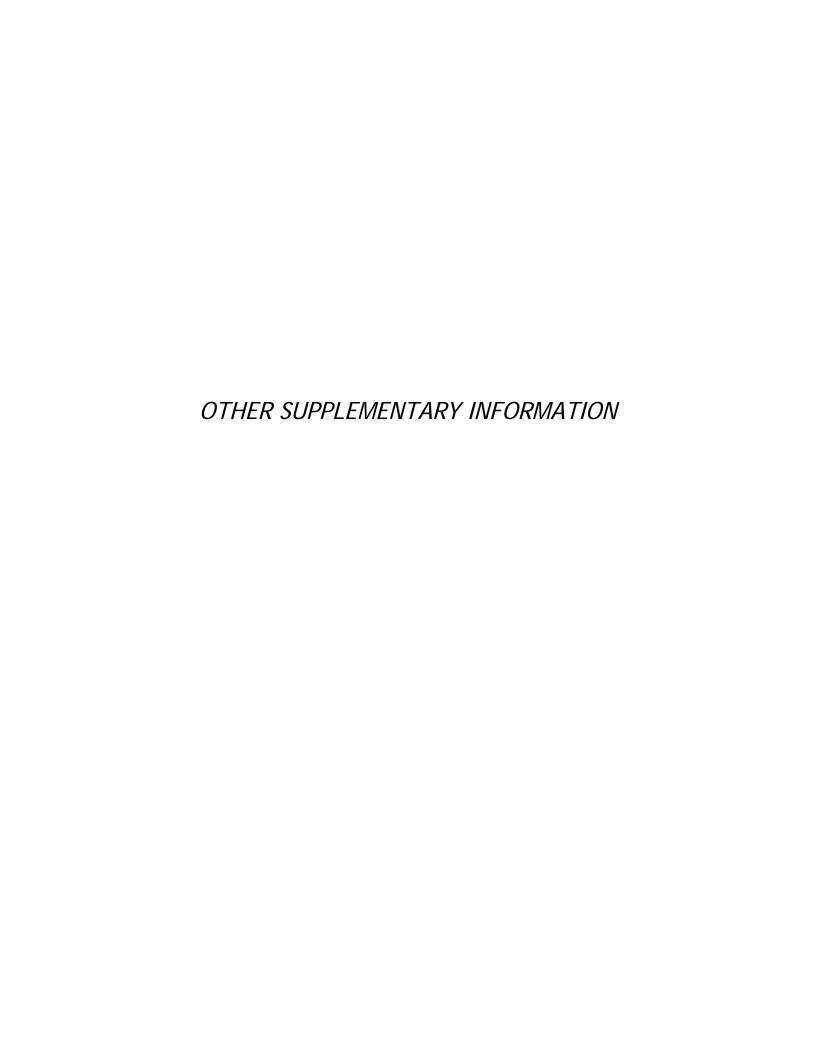
| Actuarial | Actuarial | Actuarial | Unfunded AAL | Funded Ratio | Annual | UAAL as a | |
|-----------|---------------|-----------------|---------------|------------------|-----------|-------------------|--|
| Valuation | Value of | Accrued | (UAAL) | Assets as % | Covered | % of Covered | |
| Date | Assets | Liability (AAL) | (3) - (2) | of AAL (2) / (3) | Payroll | Payroll (4) / (6) | |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | |
| | | | | | | | |
| 6/30/2010 | \$ 42,619,156 | \$ 55,617,806 | \$ 12,998,650 | 76.63% \$ | 8,761,550 | 148.36% | |
| 6/30/2009 | 43,493,522 | 50,835,802 | 7,342,280 | 85.56% | 9,066,098 | 80.99% | |
| 6/30/2008 | 43,045,137 | 47,984,602 | 4,939,465 | 89.71% | 9,370,324 | 52.71% | |
| 6/30/2007 | 39,202,937 | 44,112,372 | 4,909,435 | 88.87% | 8,954,857 | 54.82% | |
| 6/30/2006 | 34,332,037 | 39,484,872 | 5,152,835 | 86.95% | 8,204,180 | 62.81% | |
| 6/30/2005 | 32,348,698 | 39,044,073 | 6,695,375 | 82.85% | 7,722,705 | 86.70% | |
| 6/30/2004 | 31,432,030 | 35,779,472 | 4,347,442 | 87.85% | 7,483,762 | 58.09% | |
| 6/30/2003 | 30,940,656 | 32,977,544 | 2,036,888 | 93.82% | 7,149,147 | 28.49% | |
| 6/30/2002 | 30,740,960 | 30,564,554 | (176,406) | 100.58% | 6,841,914 | -2.58% | |
| 6/30/2001 | 29,626,026 | 28,096,800 | (1,529,226) | 105.44% | 6,439,813 | -23.75% | |

City of Williamsburg, Virginia Schedule of Funding Progress for the Retiree Health Insurance Supplement Plan As of June 30, 2011

Primary Government:

| Actuarial | Actuarial | Actuarial | Unfunded AAL | Funded Ratio | Annual | UAAL as a |
|-----------|-----------|-----------------|--------------|------------------|----------------|-------------------|
| Valuation | Value of | Accrued | (UAAL) | Assets as % | Covered | % of Covered |
| Date | Assets | Liability (AAL) | (3) - (2) | of AAL (2) / (3) | Payroll | Payroll (4) / (6) |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| 7/1/2007 | \$ - | \$ 1,189,074 | \$ 1,189,074 | 0.00% | \$ 9,370,324 * | 12.69% |
| 7/1/2009 | - | 1,225,273 | 1,225,273 | 0.00% | 9,066,098 | 13.51% |

^{*} Obtained from City's records.



City of Williamsburg, Virginia Combining Balance Sheet Nonmajor Special Revenue Funds June 30, 2011

| | Virginia Public ssistance <u>Fund</u> | En | Law Iforcement Block <u>Grant</u> | <u>Total</u> | | |
|---|--|----|--|--------------|----------------------------|--|
| ASSETS | | | | | | |
| Cash and cash equivalents | \$ 369,275 | \$ | 9,083 | \$ | 378,358 | |
| Due from other governmental units | 93,115 | | - | | 93,115 | |
| Total assets | \$ 462,390 | \$ | 9,083 | \$ | 471,473 | |
| LIABILITIES AND FUND BALANCES Liabilities: Due to other funds Deferred revenue Total liabilities | \$ 30,776 41,488 72,264 | \$ | - - - | \$ | 30,776 41,488 72,264 | |
| Fund balances: | 000 101 | | 0.000 | | | |
| Restricted | \$ 390,126 | \$ | 9,083 | \$ | 399,209 | |
| Total fund balances | \$ 390,126 | \$ | 9,083 | \$ | 399,209 | |
| Total liabilities and fund balances | \$ 462,390 | \$ | 9,083 | \$ | 471,473 | |

City of Williamsburg, Virginia Combining Statement of Revenues, Expenditures, and Changes in Fund Balances Nonmajor Special Revenue Funds For the Year Ended June 30, 2011

| DEMENUES | | Virginia Public Assistance <u>Fund</u> | | Law nforcement lock Grant <u>Fund</u> | | <u>Total</u> | |
|--|----|---|----|--|----|--------------|--|
| REVENUES | ф | | φ | 0 | ¢ | 0 | |
| Revenue from the use of money and property | \$ | 47.054 | \$ | 9 | \$ | 9 | |
| Miscellaneous | | 47,954 | | 737 | | 48,691 | |
| Intergovernmental revenues: Commonwealth | | 457 222 | | | | 457 222 | |
| Federal | | 457,332 | | - 4 421 | | 457,332 | |
| | | 715,791 | φ | 6,631 | φ | 722,422 | |
| Total revenues | \$ | 1,221,077 | \$ | 7,377 | \$ | 1,228,454 | |
| EXPENDITURES Current: | | | | | | | |
| Public safety | \$ | _ | \$ | 12,952 | \$ | 12,952 | |
| Health and welfare | Ψ | 1,755,637 | Ψ | - | Ψ | 1,755,637 | |
| Total expenditures | \$ | 1,755,637 | \$ | 12,952 | \$ | 1,768,589 | |
| Excess (deficiency) of revenues over (under) | | | | | | | |
| expenditures | \$ | (534,560) | \$ | (5,575) | \$ | (540,135) | |
| OTHER FINANCING SOURCES (USES) | | | | | | | |
| Transfers in | \$ | 601,751 | \$ | - | \$ | 601,751 | |
| Total other financing sources and uses | \$ | 601,751 | \$ | - | \$ | 601,751 | |
| Net change in fund balances | \$ | 67,191 | \$ | (5,575) | \$ | 61,616 | |
| Fund balances - beginning | | 322,935 | • | 14,658 | • | 337,593 | |
| Fund balances - ending | \$ | 390,126 | \$ | 9,083 | \$ | 399,209 | |

| | Virginia Public Assistance Fund | | | | | | | | | | | |
|--|---------------------------------|-----------------|------|--------------|----|---------------|------------|---------------|--|--|--|--|
| | | | | | | | | /ariance with | | | | |
| | | | | | | | | Final Budget | | | | |
| | | Budgete | d Aı | | | | | Positive | | | | |
| DE1/E1/1/E0 | | <u>Original</u> | | <u>Final</u> | | <u>Actual</u> | (Negative) | | | | | |
| REVENUES | | | | | | | | | | | | |
| Revenue from the use of money and property | \$ | - | \$ | - | \$ | <u>-</u> | \$ | <u>-</u> | | | | |
| Miscellaneous | | - | | - | | 47,954 | | 47,954 | | | | |
| Intergovernmental revenues: | | | | | | | | | | | | |
| Commonwealth | | 620,391 | | 620,391 | | 457,332 | | (163,059) | | | | |
| Federal | | 737,854 | | 737,854 | | 715,791 | | (22,063) | | | | |
| Total revenues | \$ | 1,358,245 | \$ | 1,358,245 | \$ | 1,221,077 | \$ | (137,168) | | | | |
| | | | | | | | | | | | | |
| EXPENDITURES | | | | | | | | | | | | |
| Current: | | | | | | | | | | | | |
| Public safety | \$ | - | \$ | - | \$ | - | \$ | - | | | | |
| Health and welfare | | 2,117,517 | | 2,117,517 | | 1,755,637 | | 361,880 | | | | |
| Total expenditures | \$ | 2,117,517 | \$ | 2,117,517 | \$ | 1,755,637 | \$ | 361,880 | | | | |
| Excess (deficiency) of revenues over (under) | | | | | | | | | | | | |
| expenditures | \$ | (759,272) | \$ | (759,272) | \$ | (534,560) | \$ | 224,712 | | | | |
| OTHER FINANCING SOURCES (USES) | | | | | | | | | | | | |
| Transfers in | \$ | 759,272 | \$ | 759,272 | \$ | 601,751 | \$ | (157,521) | | | | |
| Total other financing sources and uses | \$ | 759,272 | \$ | 759,272 | \$ | 601,751 | \$ | (157,521) | | | | |
| rotal other imanerny sources and uses | Ψ | 107,212 | Ψ | 107,212 | Ψ | 001,701 | Ψ | (107,021) | | | | |
| Net change in fund balances | \$ | - | \$ | - | \$ | 67,191 | \$ | 67,191 | | | | |
| Fund balances - beginning | | | | | | 322,935 | | 322,935 | | | | |
| Fund balances - ending | \$ | - | \$ | - | \$ | 390,126 | \$ | 390,126 | | | | |

| | Law Enforcement Block Grant Fund | | | | | | | | | | | | |
|----|----------------------------------|----------|--------------|----|-------------------|----|-------------------------------------|--|--|--|--|--|--|
| | Budge [:] | ted | Amounts | | | | Variance with Final Budget Positive | | | | | | |
| | <u>Original</u> | | <u>Final</u> | _ | <u>Actual</u> | | (Negative) | | | | | | |
| | | | | | | | | | | | | | |
| \$ | | - (| - | \$ | 9 | \$ | 9 | | | | | | |
| | - | - | 737 | | 737 | | - | | | | | | |
| | | | | | | | | | | | | | |
| | - | - | - | | - | | - | | | | | | |
| | - | - | 6,631 | | 6,631 | | | | | | | | |
| \$ | | - (| 7,368 | \$ | 7,377 | \$ | 9 | | | | | | |
| | | | | | | | | | | | | | |
| \$ | - | - (| \$ 7,368 | \$ | 12,952 | \$ | (5,584) | | | | | | |
| \$ | | - | \$ 7,368 | \$ | 12,952 | \$ | (5,584) | | | | | | |
| Ψ | | | 7,300 | Ψ | 12,732 | Ψ_ | (3,304) | | | | | | |
| \$ | | - (| - | \$ | (5,575) | \$ | (5,575) | | | | | | |
| | | | | | | | | | | | | | |
| \$ | - | | - | \$ | - | \$ | | | | | | | |
| \$ | | - (| - | \$ | - | \$ | | | | | | | |
| \$ | | - (- | - - | \$ | (5,575) 14,658 | \$ | (5,575) 14,658 | | | | | | |
| \$ | - | - (| - | \$ | 9,083 | \$ | 9,083 | | | | | | |

City of Williamsburg, Virginia Combining Statement of Fiduciary Net Assets Fiduciary Funds June 30, 2011

Agency Funds Williamsburg Regional Williamsburg Colonial Economic Farmers' Library Tricentennial **CASA** Development Market **Fund** <u>Authority</u> **Fund** <u>Total</u> **Fund Fund ASSETS** 645,223 \$ Cash and cash equivalents 54,819 \$ 55,585 \$ 819,139 - \$ 63,512 \$ Investments, at fair value: Other investments 1,169,321 6,505 62,304 118,533 56,635 1,413,298 25,384 2,359 Other assets 27,743 Total assets 1,839,928 \$ 6,505 119,482 174,118 \$ 120,147 \$ 2,260,180 \$ LIABILITIES Accounts payable 60,600 \$ \$ 6,878 \$ 40 \$ 997 68,515 Accrued liabilities 40,546 381 2,217 43,144 Due to other governmental units 113,476 113,476 Amounts held for others 1,625,306 6,505 112,223 174,078 116,933 2,035,045 1,839,928 6,505 119,482 174,118 120,147 \$ 2,260,180 **Total liabilities** \$ \$

City of Williamsburg, Virginia Combining Statement of Changes in Assets and Liabilities Agency Funds

For the Year Ended June 30, 2011

| Williamsburg Regional Library: | I | Balance Beginning <u>of Year</u> | | <u>Additions</u> | | <u>Deletions</u> | | Balance End <u>of Year</u> |
|---|----|--|-------|------------------------------------|-------|------------------------------------|-------|------------------------------------|
| ASSETS | | | | | | | | |
| Cash and cash equivalents | \$ | 463,827 | \$ | 6,044,445 | \$ | 5,863,049 | \$ | 645,223 |
| Investments, at fair value: | | 4.477.000 | | 0.400 | | | | 1 1/0 001 |
| Other investments | | 1,166,899 | | 2,422 | | - 14 400 | | 1,169,321 |
| Other assets | | 14,498 | Φ. | 25,384 | Φ. | 14,498 | Φ. | 25,384 |
| Total assets | \$ | 1,645,224 | \$ | 6,072,251 | \$ | 5,877,547 | \$ | 1,839,928 |
| LIABILITIES | | | | | | | | |
| Accounts payable | \$ | 257,538 | \$ | 60,600 | \$ | 257,538 | \$ | 60,600 |
| Accrued liabilities | • | - | | 40,546 | | - | | 40,546 |
| Due to other governmental units | | _ | | 113,476 | | - | | 113,476 |
| Amounts held for others | | 1,387,686 | | 5,857,629 | | 5,620,009 | | 1,625,306 |
| Total liabilities | \$ | 1,645,224 | \$ | 6,072,251 | \$ | 5,877,547 | \$ | 1,839,928 |
| Williamsburg Tricentennial Fund: ASSETS Investments, at fair value: Other investments Total assets LIABILITIES Amounts held for others | \$ | 6,492 6,492 | \$ \$ | 13 13 | \$ \$ | - - - | \$ \$ | 6,505 6,505 |
| Total liabilities | \$ | 6,492 | \$ | 13 | \$ | - | \$ | 6,505 |
| Colonial CASA Fund: ASSETS Cash and cash equivalents Investments, at fair value: | \$ | 49,234 | \$ | 218,507 | \$ | 212,922 | \$ | 54,819 |
| Other investments | | 62,182 | | 122 | | - | | 62,304 |
| Other assets | | 2,084 | | 2,359 | | 2,084 | | 2,359 |
| Total assets | \$ | 113,500 | \$ | 220,988 | \$ | 215,006 | \$ | 119,482 |
| LIABILITIES Accounts payable Accrued liabilities Amounts held for others Total liabilities | \$ | 786 2,060 110,654 113,500 | \$ | 6,878 381 213,729 220,988 | \$ | 786 2,060 212,160 215,006 | \$ | 6,878 381 112,223 119,482 |
| าบเลา แลมแนะง | φ | 113,500 | φ | 220,700 | φ | 210,000 | φ | 117,402 |

City of Williamsburg, Virginia Combining Statement of Changes in Assets and Liabilities Agency Funds For the Year Ended June 30, 2011

| For the | Year | Ended | June | 30, | 2011 |
|---------|------|-------|------|-----|------|
|---------|------|-------|------|-----|------|

| | i | Balance Beginning of Year | | <u>Additions</u> | | <u>Deletions</u> | | Balance End of Year |
|---|----------|---------------------------------|----|------------------|----|------------------|----|---------------------------|
| Economic Development Authority : | | | | | | | | |
| ASSETS | | | | | | | | |
| Cash and cash equivalents | \$ | 42,807 | \$ | 88,040 | \$ | 75,262 | \$ | 55,585 |
| Investments, at fair value: | | | | | | | | |
| Other investments | | 128,286 | | 247 | | 10,000 | | 118,533 |
| Total assets | \$ | 171,093 | \$ | 88,287 | \$ | 85,262 | \$ | 174,118 |
| LIABILITIES | | | | | | | | |
| Accounts payable | \$ | _ | \$ | 40 | \$ | _ | \$ | 40 |
| Amounts held for others | Ψ | 171,093 | Ψ | 88,247 | Ψ | 85,262 | Ψ | 174,078 |
| Total liabilities | \$ | 171,093 | \$ | 88,287 | \$ | 85,262 | \$ | 174,118 |
| Total habilities | <u> </u> | 171,070 | Ψ | 00,207 | Ψ | 00,202 | Ψ | 171,110 |
| <u>Farmers' Market</u> : ASSETS | | | | | | | | |
| Cash and cash equivalents | \$ | 42,527 | \$ | 88,298 | \$ | 67,313 | \$ | 63,512 |
| Investments, at fair value: | | | | | | | | |
| Other investments | | 56,525 | | 110 | | - | | 56,635 |
| Total assets | \$ | 99,052 | \$ | 88,408 | \$ | 67,313 | \$ | 120,147 |
| LIABILITIES | | | | | | | | |
| Accounts payable | \$ | 791 | \$ | 997 | \$ | 791 | \$ | 997 |
| Accrued liabilities | Ψ | 2,310 | Ψ | 2,217 | Ψ | 2,310 | Ψ | 2,217 |
| Amounts held for others | | 95,951 | | 85,194 | | 64,212 | | 116,933 |
| Total liabilities | \$ | 99,052 | \$ | 88,408 | \$ | 67,313 | \$ | 120,147 |
| <u>Totals - All Agency Funds</u> : ASSETS | | | | | | | | |
| Cash and cash equivalents Investments, at fair value: | \$ | 598,395 | \$ | 6,439,290 | \$ | 6,218,546 | \$ | 819,139 |
| Other investments | | 1,420,384 | | 2,914 | | 10,000 | | 1,413,298 |
| Other assets | | 16,582 | | 27,743 | | 16,582 | | 27,743 |
| Total assets | \$ | 2,035,361 | \$ | 6,469,947 | \$ | 6,245,128 | \$ | 2,260,180 |
| LIABILITIES | | | | | | | | |
| Accounts payable | \$ | 259,115 | \$ | 68,515 | \$ | 259,115 | \$ | 68,515 |
| Accrued liabilities | | 4,370 | • | 43,144 | • | 4,370 | | 43,144 |
| Due to other governmental units | | - | | 113,476 | | - | | 113,476 |
| Amounts held for others | | 1,771,876 | | 6,244,812 | | 5,981,643 | | 2,035,045 |
| Total liabilities | \$ | 2,035,361 | \$ | 6,469,947 | \$ | 6,245,128 | \$ | 2,260,180 |
| | | | | | | | | |



| Fund, Major and Minor Revenue Source | | Original <u>Budget</u> | | Final <u>Budget</u> | | <u>Actual</u> | Variance with Final Budget - Positive (Negative) | | |
|---|----|---------------------------|----|------------------------|----|---------------|--|-------------|--|
| General Fund: | | | | | | | | | |
| Revenue from local sources: | | | | | | | | | |
| General property taxes: | | | | | | | | | |
| Real property taxes | \$ | 9,850,000 | \$ | 9,850,000 | \$ | 9,850,627 | \$ | 627 | |
| Real and personal public service corporation taxes | | 306,220 | | 306,220 | | 318,294 | | 12,074 | |
| Personal property taxes | | 456,505 | | 456,505 | | 530,839 | | 74,334 | |
| Business property taxes | | 1,224,923 | | 1,224,923 | | 1,330,793 | | 105,870 | |
| Penalties | | 40,000 | | 40,000 | | 73,693 | | 33,693 | |
| Interest | | 18,000 | | 18,000 | | 30,581 | | 12,581 | |
| Total general property taxes | \$ | 11,895,648 | \$ | 11,895,648 | \$ | 12,134,827 | \$ | 239,179 | |
| Other local taxes: | | | | | | | | | |
| Local sales and use taxes | \$ | 3,800,000 | \$ | 3,800,000 | \$ | 3,963,454 | \$ | 163,454 | |
| Consumers' utility taxes | * | 285,000 | * | 285,000 | * | 300,969 | * | 15,969 | |
| Business license taxes | | 1,492,600 | | 1,492,600 | | 1,497,159 | | 4,559 | |
| Utility license taxes | | 103,000 | | 103,000 | | 111,021 | | 8,021 | |
| Bank stock taxes | | 130,000 | | 130,000 | | 202,189 | | 72,189 | |
| Taxes on recordation and wills | | 120,000 | | 120,000 | | 141,452 | | 21,452 | |
| Hotel and motel taxes | | 3,200,000 | | 3,200,000 | | 3,384,922 | | 184,922 | |
| Restaurant food taxes | | 5,400,000 | | 5,400,000 | | 5,989,446 | | 589,446 | |
| \$2 lodging taxes | | 1,500,000 | | 1,500,000 | | 1,299,244 | | (200,756) | |
| Tobacco taxes | | 160,000 | | 160,000 | | 148,032 | | (11,968) | |
| Penalty and interest on other local taxes | | 25,800 | | 25,800 | | 37,669 | | 11,869 | |
| Total other local taxes | \$ | 16,216,400 | \$ | 16,216,400 | \$ | 17,075,557 | \$ | 859,157 | |
| Permits privilege fees and regulatory licenses | | | | | | | | | |
| Permits, privilege fees, and regulatory licenses: Animal licenses | \$ | 2,000 | \$ | 2,000 | \$ | 2,257 | \$ | 257 | |
| Land use application fees | Ф | 2,000 | Ф | 2,000 | Ф | 2,766 | Ф | 766 | |
| Transfer fees | | 500 | | 500 | | 2,766 856 | | 356 | |
| Permits and other licenses | | 153,680 | | 153,680 | | 148,229 | | | |
| | | 133,000 | | 133,000 | | 140,229 | | (5,451) | |
| Total permits, privilege fees, and regulatory licenses | \$ | 158,180 | \$ | 158,180 | \$ | 154,108 | \$ | (4,072) | |
| | - | | | | | | | <u></u> _ | |
| Fines and forfeitures: | _ | | | | | | _ | (40.000) | |
| Court fines and forfeitures | | 232,000 | \$ | 232,000 | \$ | 221,767 | \$ | (10,233) | |
| Revenue from use of money and property: | | | | | | | | | |
| Revenue from use of money | \$ | 170,000 | \$ | 170,000 | \$ | 87,800 | \$ | (82,200) | |
| Revenue from use of property | | 457,054 | | 457,054 | | 536,577 | | 79,523 | |
| Total revenue from use of money and property | \$ | 627,054 | \$ | 627,054 | \$ | 624,377 | \$ | (2,677) | |
| Charges for services: | | | | | | | | | |
| Charges for law enforcement and traffic control | \$ | 1,378 | \$ | 1,378 | \$ | 1,414 | \$ | 36 | |
| Charges for Commonwealth's Attorney | | 250 | · | 250 | · | 805 | · | 555 | |
| Charges for parks and recreation | | 420,500 | | 424,500 | | 390,220 | | (34,280) | |
| Charges for planning and community development | | 36,200 | | 36,200 | | 43,742 | | 7,542 | |
| Total charges for services | \$ | 458,328 | \$ | 462,328 | \$ | 436,181 | \$ | (26,147) | |
| Miscellaneous revenue: | | | | | | | | | |
| Miscellaneous Miscellaneous | \$ | 545,622 | \$ | 547,297 | \$ | 617,852 | \$ | 70,555 | |
| | | · | | <u>·</u> | | | | · · · · · · | |

| Fund, Major and Minor Revenue Source | | Original <u>Budget</u> | | Final <u>Budget</u> | | <u>Actual</u> | Fin | riance with al Budget - Positive <u>Vegative)</u> |
|---|----|---------------------------|----|------------------------|----|---------------|-----|--|
| General Fund: (Continued) | | | | | | | | |
| Revenue from local sources: (Continued) | | | | | | | | |
| Recovered costs: | | | | | | | | (|
| Enterprise fund | \$ | 620,000 | \$ | 620,000 | \$ | 547,833 | \$ | (72,167) |
| Overtime - police and fire | | 45,000 | | 45,000 | | 66,806 | | 21,806 |
| Storm water management | | - | | - | | 2,000 | | 2,000 |
| Other recovered costs | | 64,000 | | 64,000 | ф. | 60,000 | | (4,000) |
| Total recovered costs | \$ | 729,000 | \$ | 729,000 | \$ | 676,639 | \$ | (52,361) |
| Total revenue from local sources | \$ | 30,862,232 | \$ | 30,867,907 | \$ | 31,941,308 | \$ | 1,073,401 |
| Revenue from the Commonwealth: | | | | | | | | |
| Noncategorical aid: | | | | | | | | |
| Reduction in State Aid to Local Governments | \$ | - | \$ | _ | \$ | (36,265) | \$ | (36, 265) |
| Rolling stock tax | | 9,000 | | 9,000 | | 9,046 | | 46 |
| Motor vehicle rental tax | | 8,000 | | 8,000 | | 10,604 | | 2,604 |
| Grantors tax | | 38,000 | | 38,000 | | 49,845 | | 11,845 |
| Communications tax | | 750,000 | | 750,000 | | 748,840 | | (1,160) |
| Personal property tax relief funds | | 773,572 | | 773,572 | | 681,863 | | (91,709) |
| Total noncategorical aid | \$ | 1,578,572 | \$ | 1,578,572 | \$ | 1,463,933 | \$ | (114,639) |
| Categorical aid: | | | | | | | | |
| Shared expenses: | | | | | | | | |
| Commissioner of revenue | \$ | 72,290 | \$ | 72,290 | \$ | 69,878 | \$ | (2,412) |
| Treasurer | | 12,684 | | 12,684 | | 17,333 | | 4,649 |
| Medical examiner | | 200 | | 200 | | - | | (200) |
| Registrar/electoral board | | 40,000 | | 40,000 | | 38,385 | | (1,615) |
| Total shared expenses | \$ | 125,174 | \$ | 125,174 | \$ | 125,596 | \$ | 422 |
| Other categorical aid: | | | | | | | | |
| 599 Funds | \$ | 386,867 | \$ | 386,867 | \$ | 386,896 | \$ | 29 |
| Streets and sidewalks | Ψ | 1,376,050 | Ψ | 1,376,050 | Ψ | 1,426,219 | Ψ | 50,169 |
| EMS funds - 4 for life and emergency services | | 11,000 | | 11,000 | | 15,493 | | 4,493 |
| Litter control grant | | 4,000 | | 4,000 | | 5,910 | | 1,910 |
| Arts commission grant | | 5,000 | | 5,000 | | 5,000 | | - |
| Fire programs | | 30,000 | | 30,000 | | 34,643 | | 4,643 |
| State sales tax | | 773,000 | | 773,000 | | 827,078 | | 54,078 |
| Emergency services grant | | - | | 25,000 | | 25,000 | | - |
| Total other categorical aid | \$ | 2,585,917 | \$ | 2,610,917 | \$ | 2,726,239 | \$ | 115,322 |
| Total categorical aid | \$ | 2,711,091 | \$ | 2,736,091 | \$ | 2,851,835 | \$ | 115,744 |
| Total revenue from the Commonwealth | \$ | 4,289,663 | \$ | 4,314,663 | \$ | 4,315,768 | \$ | 1,105 |

| Fund, Major and Minor Revenue Source | | Original <u>Budget</u> | | Final <u>Budget</u> | | <u>Actual</u> | Fir | riance with nal Budget - Positive Negative) |
|--|----|---------------------------|----|------------------------|----|---------------|-----|--|
| General Fund: (Continued) | | | | | | | | |
| Revenue from the federal government: | | | | | | | | |
| Categorical aid: | | | | | | | | |
| Community development block grant | \$ | - | \$ | 22,500 | \$ | 25,000 | \$ | 2,500 |
| Firefighters grant | | - | | 59,677 | | 59,677 | | - |
| Department of Transportation | | - | | 582,580 | | 582,580 | | - |
| Homeland security police grant | | - | | 17,000 | | 17,000 | | - |
| Total categorical aid | \$ | - | \$ | 681,757 | \$ | 684,257 | \$ | 2,500 |
| Total revenue from the federal government | \$ | | \$ | 681,757 | \$ | 684,257 | \$ | 2,500 |
| Total General Fund | \$ | 35,151,895 | \$ | 35,864,327 | \$ | 36,941,333 | \$ | 1,077,006 |
| Special Revenue Funds: Virginia Public Assistance Fund: Revenue from local sources: Miscellaneous revenue: | | | | | | | | |
| Other miscellaneous | \$ | _ | \$ | _ | \$ | 9,651 | \$ | 9,651 |
| Summer youth program | Ψ | _ | Ψ | _ | Ψ | 38,303 | Ψ | 38,303 |
| Total miscellaneous revenue | \$ | | \$ | | \$ | 47,954 | \$ | 47,954 |
| Total miscendieous revenue | Ψ | | Ψ | | Ψ | 47,734 | Ψ | 47,754 |
| Total revenue from local sources | \$ | <u>-</u> | \$ | | \$ | 47,954 | \$ | 47,954 |
| Revenue from the Commonwealth: Categorical aid: | | | | | | | | |
| Public assistance and welfare administration | \$ | 504,642 | \$ | 504,642 | \$ | 376,272 | \$ | (128,370) |
| Comprehensive services act | | 115,749 | | 115,749 | | 81,060 | | (34,689) |
| Total categorical aid | \$ | 620,391 | \$ | 620,391 | \$ | 457,332 | \$ | (163,059) |
| Total revenue from the Commonwealth | \$ | 620,391 | \$ | 620,391 | \$ | 457,332 | \$ | (163,059) |
| Revenue from the federal government: Categorical aid: | | | | | | | | |
| Public assistance and welfare administration | \$ | 737,854 | \$ | 737,854 | \$ | 695,320 | \$ | (42,534) |
| Homeland security grant | | - | | - | | 20,471 | | 20,471 |
| Total categorical aid | \$ | 737,854 | \$ | 737,854 | \$ | 715,791 | \$ | (22,063) |
| Total revenue from the federal government | \$ | 737,854 | \$ | 737,854 | \$ | 715,791 | \$ | (22,063) |
| Total Virginia Public Assistance Fund | \$ | 1,358,245 | \$ | 1,358,245 | \$ | 1,221,077 | \$ | (137,168) |

| Fund, Major and Minor Revenue Source | Orig <u>Bud</u> | | <u>!</u> | Final Budget | Δ | <u>ictual</u> | Fina F | ance with Il Budget - Positive egative) |
|--|--------------------|--------|----------|-----------------|-------|---------------|-----------|--|
| Law Enforcement Block Grant Fund: | | | | | | | | |
| Revenue from local sources: | | | | | | | | |
| Revenue from use of money and property: | | | | | | | | |
| Revenue from the use of money | \$ | - | \$ | - | \$ | 9 | \$ | 9 |
| Total revenue from use of money and property | \$ | | \$ | | \$ | 9 | \$ | 9 |
| Miscellaneous revenue: | | | | | | | | |
| Other miscellaneous | \$ | - | \$ | 737 | \$ | 737 | \$ | - |
| Total revenue from local sources | \$ | | \$ | 737 | \$ | 746 | \$ | 9 |
| Revenue from the federal government: | | | | | | | | |
| Categorical aid: | | | | | | | | |
| Byrne justice assistance grant | \$ | - | \$ | 6,631 | \$ | 6,631 | \$ | - |
| Total categorical aid | \$ | - | \$ | 6,631 | \$ | 6,631 | \$ | - |
| Total revenue from the federal government | \$ | | \$ | 6,631 | \$ | 6,631 | \$ | |
| Total Law Enforcement Block Grant Fund | \$ | - | \$ | 7,368 | \$ | 7,377 | \$ | 9 |
| Total Primary Government | \$ 36,5 | 10,140 | \$ 3 | 37,229,940 | \$ 38 | ,169,787 | \$ | 939,847 |

| Fund, Function, Activity and Elements | | Original <u>Budget</u> | | Final <u>Budget</u> | | <u>Actual</u> | Fina | iance with al Budget - Positive legative) |
|--|----|---------------------------|----|------------------------|----|---------------|------|--|
| General Fund: | | | | | | | | |
| General government administration: | | | | | | | | |
| Legislative: | | | | | | | | |
| City council | \$ | 143,738 | \$ | 143,738 | \$ | 129,428 | \$ | 14,310 |
| Clerk of council | | 163,929 | | 163,929 | | 153,838 | | 10,091 |
| Total legislative | \$ | 307,667 | \$ | 307,667 | \$ | 283,266 | \$ | 24,401 |
| General and financial administration: | | | | | | | | |
| City manager | \$ | 995,121 | \$ | 966,521 | \$ | 692,793 | \$ | 273,728 |
| City attorney | | 242,198 | | 242,198 | | 227,529 | | 14,669 |
| Human resources | | 162,211 | | 162,211 | | 130,818 | | 31,393 |
| Commissioner of revenue | | 195,297 | | 196,397 | | 196,190 | | 207 |
| Assessor | | 163,982 | | 163,982 | | 158,876 | | 5,106 |
| Treasurer | | 54,161 | | 56,661 | | 47,262 | | 9,399 |
| Director of finance | | 992,181 | | 724,191 | | 712,814 | | 11,377 |
| Information technology | | 290,100 | | 560,790 | | 546,228 | | 14,562 |
| Automotive/motor pool | | 238,004 | | 239,504 | | 239,218 | | 286 |
| Total general and financial administration | \$ | 3,333,255 | \$ | 3,312,455 | \$ | 2,951,728 | \$ | 360,727 |
| Board of elections: | | | | | | | | |
| Electoral board and officials | \$ | 27,162 | \$ | 27,162 | \$ | 17,946 | \$ | 9,216 |
| Registrar | | 94,611 | | 94,611 | | 88,566 | | 6,045 |
| Total board of elections | \$ | 121,773 | \$ | 121,773 | \$ | 106,512 | \$ | 15,261 |
| Total general government administration | \$ | 3,762,695 | \$ | 3,741,895 | \$ | 3,341,506 | \$ | 400,389 |
| Judicial administration: | | | | | | | | |
| Courts: | | | | | | | | |
| Courthouse activities | \$ | 420,000 | \$ | 420,000 | \$ | 405,416 | \$ | 14,584 |
| Public safety: | | | | | | | | |
| Law enforcement and traffic control: | | | | | | | | |
| Police department | \$ | 3,474,619 | \$ | 3,491,619 | \$ | 3,259,356 | \$ | 232,263 |
| Prince George parking garage | Ψ | 120,416 | Ψ | 120,416 | Ψ | 114,344 | Ψ | 6,072 |
| E-911 | | 533,000 | | 533,000 | | 502,796 | | 30,204 |
| Total law enforcement and traffic control | \$ | 4,128,035 | \$ | 4,145,035 | \$ | 3,876,496 | \$ | 268,539 |
| Total law emolechism and traffic control | Ψ_ | 4,120,033 | Ψ | 4,140,000 | Ψ_ | 3,070,470 | Ψ | 200,007 |
| Fire and rescue services: | | | | | | | | |
| Fire department | \$ | 3,320,670 | \$ | 3,353,270 | | 3,108,601 | \$ | 244,669 |
| Correction and detention: | | | | | | | | |
| Juvenile detention commission | \$ | 70,500 | \$ | 70,500 | \$ | 105,814 | \$ | (35,314) |
| Regional jail | | 1,093,804 | | 1,093,804 | | 1,202,575 | | (108,771) |
| Group home commission | | 76,256 | | 76,256 | | 76,256 | | - |
| Total correction and detention | \$ | 1,240,560 | \$ | 1,240,560 | \$ | 1,384,645 | \$ | (144,085) |
| | | | | | | | | |

| Fund, Function, Activity and Elements | | Original <u>Budget</u> | | Final <u>Budget</u> | | <u>Actual</u> | Fina F | ance with Il Budget - Positive egative) |
|---|----|---------------------------|----|------------------------|----|---------------|-----------|--|
| General Fund: (Continued) | | | | | | | | |
| Public safety: (Continued) | | | | | | | | |
| Inspections: | | 0/5 000 | • | 2/5 200 | • | 207.004 | Φ. | 20.404 |
| Building | \$ | 365,392 | \$ | 365,392 | \$ | 327,291 | \$ | 38,101 |
| Other protection: | | | | | | | | |
| Animal control | \$ | 18,500 | \$ | 18,500 | \$ | 18,000 | \$ | 500 |
| Medical examiner | | 400 | | 400 | | 140 | | 260 |
| Emergency services (civil defense) | | 4,490 | | 4,490 | | 982 | | 3,508 |
| Total other protection | \$ | 23,390 | \$ | 23,390 | \$ | 19,122 | \$ | 4,268 |
| Total public safety | \$ | 9,078,047 | \$ | 9,127,647 | \$ | 8,716,155 | \$ | 411,492 |
| Public works: | | | | | | | | |
| Maintenance of highways, streets, bridges & sidewalks: | | | | | | | | |
| Highways, streets, bridges and sidewalks | \$ | 1,051,972 | \$ | 1,065,648 | \$ | 1,013,697 | \$ | 51,951 |
| Engineering | | 255,311 | | 255,310 | | 244,778 | | 10,532 |
| Total maintenance of highways, streets, | | | | | | | | |
| bridges & sidewalks | \$ | 1,307,283 | \$ | 1,320,958 | \$ | 1,258,475 | \$ | 62,483 |
| Sanitation and waste removal: | | | | | | | | |
| Refuse collection | \$ | 674,500 | \$ | 674,500 | \$ | 647,535 | \$ | 26,965 |
| Maintanance of managed buildings and grounds. | | | | | | | | |
| Maintenance of general buildings and grounds: Maintenance of general buildings and grounds | \$ | 485,781 | \$ | 486,981 | \$ | 478,944 | \$ | 8,037 |
| Landscaping | Φ | 504,478 | Ф | 504,478 | Ф | 470,744 | Φ | 12,355 |
| Total maintenance of general buildings | | 304,470 | - | 304,470 | | 472,123 | | 12,333 |
| and grounds | \$ | 990,259 | \$ | 991,459 | \$ | 971,067 | \$ | 20,392 |
| Total public works | ф. | 2.072.042 | ф. | 2.007.017 | Φ. | 2 077 077 | ф. | 100.040 |
| Total public works | | 2,972,042 | \$ | 2,986,917 | \$ | 2,877,077 | \$ | 109,840 |
| Health and welfare: | | | | | | | | |
| Health: | | | | | | | | |
| Local health department | \$ | 195,245 | \$ | 195,245 | \$ | 195,245 | \$ | - |
| Mosquito control | | 6,950 | | 6,950 | | 5,912 | | 1,038 |
| Total health | \$ | 202,195 | \$ | 202,195 | \$ | 201,157 | \$ | 1,038 |
| Mental health and mental retardation: | | | | | | | | |
| Administration - mental health and retardation | \$ | 245,860 | \$ | 245,860 | \$ | 245,860 | \$ | |

| Fund, Function, Activity and Elements | | Original <u>Budget</u> | | Final <u>Budget</u> | | <u>Actual</u> | Fin | riance with al Budget - Positive Negative) |
|--|----|---------------------------|----|------------------------|----|---------------|-----|---|
| General Fund: (Continued) | | | | | | | | |
| Health and welfare: (Continued) | | | | | | | | |
| Welfare: | | | | | | | | |
| Public assistance | \$ | 35,000 | \$ | 35,000 | \$ | 35,000 | \$ | - |
| Transportation programs for elderly | | 3,900 | | 3,900 | | 3,547 | | 353 |
| Total welfare | \$ | 38,900 | \$ | 38,900 | \$ | 38,547 | \$ | 353 |
| Total health and welfare | \$ | 486,955 | \$ | 486,955 | \$ | 485,564 | \$ | 1,391 |
| Education: | | | | | | | | |
| Other instructional costs: | | | | | | | | |
| Contribution to local school board | \$ | 6,992,357 | \$ | 6,992,357 | \$ | 6,991,174 | \$ | 1,183 |
| Parks, recreation, and cultural: | | | | | | | | |
| Parks and recreation: | | | | | | | | |
| Supervision of parks and recreation | \$ | 405,282 | \$ | 405,282 | \$ | 350,369 | \$ | 54,913 |
| Maintenance of parks and recreation | | 231,350 | | 235,350 | | 219,430 | | 15,920 |
| Recreation facility | | 617,270 | | 617,270 | | 580,318 | | 36,952 |
| Cemeteries | | 61,572 | | 61,572 | | 55,534 | | 6,038 |
| Total parks and recreation | \$ | 1,315,474 | \$ | 1,319,474 | \$ | 1,205,651 | \$ | 113,823 |
| Library: | | | | | | | | |
| Contribution to regional library | \$ | 752,291 | \$ | 752,291 | \$ | 750,959 | \$ | 1,332 |
| Total parks, recreation, and cultural | \$ | 2,067,765 | \$ | 2,071,765 | \$ | 1,956,610 | \$ | 115,155 |
| Community development: | | | | | | | | |
| Planning and community development: | | | | | | | | |
| Planning | \$ | 479,967 | \$ | 502,467 | \$ | 475,287 | \$ | 27,180 |
| Community development | | 3,952,907 | | 3,952,907 | | 3,752,155 | | 200,752 |
| Economic development | | 124,888 | | 124,888 | | 123,306 | | 1,582 |
| Arts commission | | 120,000 | | 120,000 | | 119,143 | | 857 |
| Total planning and community development | \$ | 4,677,762 | \$ | 4,700,262 | \$ | 4,469,891 | \$ | 230,371 |
| Total community development | \$ | 4,677,762 | \$ | 4,700,262 | \$ | 4,469,891 | \$ | 230,371 |
| Capital projects: | | | | | | | | |
| Other capital projects | \$ | 2,437,995 | \$ | 9,812,769 | \$ | 5,206,675 | \$ | 4,606,094 |
| Debt service: | | | | | | | | |
| Principal retirement | \$ | 1,088,610 | \$ | 1,388,610 | \$ | 1,149,694 | \$ | 238,916 |
| Interest and other fiscal charges | • | 326,357 | • | 326,357 | • | 275,348 | * | 51,009 |
| Total debt service | \$ | 1,414,967 | \$ | 1,714,967 | \$ | 1,425,042 | \$ | 289,925 |
| Total General Fund | \$ | 34,310,585 | \$ | 42,055,534 | \$ | 35,875,110 | \$ | 6,180,424 |

| Fund, Function, Activity and Elements | Original <u>Budget</u> | Final <u>Budget</u> | <u>Actual</u> | Fin | iance with al Budget - Positive <u>Negative)</u> |
|---|---------------------------|------------------------|------------------|-----|---|
| Special Revenue Funds: | | | | | |
| Virginia Public Assistance Fund: | | | | | |
| Health and welfare: | | | | | |
| Welfare and social services: | | | | | |
| Welfare administration | \$ 1,105,317 | \$ 1,105,317 | \$ 859,036 | \$ | 246,281 |
| Public assistance | 799,700 | 799,700 | 692,123 | | 107,577 |
| Comprehensive services | 212,500 | 212,500 | 204,478 | | 8,022 |
| Total welfare and social services | \$ 2,117,517 | \$ 2,117,517 | \$ 1,755,637 | \$ | 361,880 |
| Total health and welfare | \$ 2,117,517 | \$ 2,117,517 | \$ 1,755,637 | \$ | 361,880 |
| Total Virginia Public Assistance Fund | \$ 2,117,517 | \$ 2,117,517 | \$ 1,755,637 | \$ | 361,880 |
| Law Enforcement Block Grant Fund: Public safety: Other protection: Other protection | \$ _ | \$ 7,368 | \$ 12,952 | \$ | (5,584) |
| other protection | | 7,500 | 12,732 | Ψ | (3,304) |
| Total Law Enforcement Block Grant Fund | \$ | \$ 7,368 | \$ 12,952 | \$ | (5,584) |
| Total Primary Government | \$ 36,428,102 | \$ 44,180,419 | \$ 37,643,699 | \$ | 6,536,720 |

Statistical Section

| Contents | <u>Tables</u> |
|---|---------------|
| Financial Trends These tables contain trend information to help the reader understand how the the City's financial performance and well-being have changed over time. | 1 - 4 |
| Revenue Capacity These tables contain information to help the reader assess the factors affecting the City's ability to generate its property and sales taxes. | 5 - 9 |
| Debt Capacity These tables present information to help the reader assess the affordability of the City's current levels of outstanding debt and the City's ability to issue debt in the future. | 10 - 12 |
| Demographic and Economic Information These tables offer demographic and economic indicators to help the reader understand the environment within which the City's financial activities take place and to help make comparisons over time and with other governments. | 13-14 |
| Operating Information These tables contain information about the City's operations and resources to help the reader understand how the City's financial information relate to the services the City provides and the activities it performs. | 15-17 |

Sources: Unless otherwise noted, the information in these tables is derived from the comprehensive annual financial reports for the relevant year. The City implemented GASB Statement 34 in fiscal year 2003; schedules presenting government-wide information include information beginning in that year.

City of Williamsburg, Virginia Net Assets by Component, Last Nine Fiscal Years (accrual basis of accounting)

| <u>2003</u> | | <u>2004</u> | | <u>2005</u> | | <u>2006</u> |
|------------------|---|---|--|---|--|---|
| | | | | | | |
| \$ 43,829,109 | \$ | 48,294,124 | \$ | 41,977,081 | \$ | 43,724,093 |
| 22,305,527 | | 20,819,991 | | 30,578,146 | | 32,119,103 |
| \$ 66,134,636 | \$ | 69,114,115 | \$ | 72,555,227 | \$ | 75,843,196 |
| | | | | | | |
| \$ 8,525,848 | \$ | 8,755,781 | \$ | 9,720,452 | \$ | 9,781,412 |
| 4,916,024 | | 5,790,053 | | 5,143,153 | | 5,454,407 |
| \$ 13,441,872 | \$ | 14,545,834 | \$ | 14,863,605 | \$ | 15,235,819 |
| | | | | | | |
| \$ 52,354,957 | \$ | 57,049,905 | \$ | 51,697,533 | \$ | 53,505,505 |
| 27,221,551 | | 26,610,044 | | 35,721,299 | | 37,573,510 |
| \$ 79,576,508 | \$ | 83,659,949 | \$ | 87,418,832 | \$ | 91,079,015 |
| \$ | \$ 43,829,109 22,305,527 \$ 66,134,636 \$ 8,525,848 4,916,024 \$ 13,441,872 \$ 52,354,957 27,221,551 | \$ 43,829,109 22,305,527 \$ 66,134,636 \$ 8,525,848 4,916,024 \$ 13,441,872 \$ 52,354,957 27,221,551 | \$ 43,829,109 \$ 48,294,124 22,305,527 20,819,991 \$ 66,134,636 \$ 69,114,115 \$ 8,525,848 \$ 8,755,781 4,916,024 5,790,053 \$ 13,441,872 \$ 14,545,834 \$ 52,354,957 \$ 57,049,905 27,221,551 26,610,044 | \$ 43,829,109 \$ 48,294,124 \$ 22,305,527 20,819,991 \$ 66,134,636 \$ 69,114,115 \$ \$ \$ 8,525,848 \$ 8,755,781 \$ 4,916,024 5,790,053 \$ 13,441,872 \$ 14,545,834 \$ \$ 52,354,957 \$ 57,049,905 \$ 27,221,551 26,610,044 | \$ 43,829,109 \$ 48,294,124 \$ 41,977,081 22,305,527 20,819,991 30,578,146 \$ 66,134,636 \$ 69,114,115 \$ 72,555,227 \$ 8,525,848 \$ 8,755,781 \$ 9,720,452 4,916,024 5,790,053 5,143,153 \$ 13,441,872 \$ 14,545,834 \$ 14,863,605 \$ 52,354,957 \$ 57,049,905 \$ 51,697,533 27,221,551 26,610,044 35,721,299 | \$ 43,829,109 \$ 48,294,124 \$ 41,977,081 \$ 22,305,527 20,819,991 30,578,146 \$ 66,134,636 \$ 69,114,115 \$ 72,555,227 \$ \$ \$ 8,525,848 \$ 8,755,781 \$ 9,720,452 \$ 4,916,024 5,790,053 5,143,153 \$ 13,441,872 \$ 14,545,834 \$ 14,863,605 \$ \$ \$ 52,354,957 \$ 57,049,905 \$ 51,697,533 \$ 27,221,551 26,610,044 35,721,299 |

Table 1

| <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|------------------|-------------------|-------------------|-------------------|-------------------|
| \$ 49,783,173 | \$ 55,591,451 | \$ 58,769,012 | \$ 59,868,232 | \$ 61,799,859 |
| 29,632,342 | 28,455,299 | 25,864,437 | 25,744,448 | 26,187,098 |
| \$ 79,415,515 | \$ 84,046,750 | \$ 84,633,449 | \$ 85,612,680 | \$ 87,986,957 |
| \$ 12,764,785 | \$ 13,102,740 | \$ 15,601,976 | \$ 15,748,286 | \$ 16,771,608 |
| 5,466,158 | 6,466,848 | 4,960,402 | 4,483,874 | 5,067,039 |
| \$ 18,230,943 | \$ 19,569,588 | \$ 20,562,378 | \$ 20,232,160 | \$ 21,838,647 |
| \$ 62,547,958 | \$ 68,694,191 | \$ 74,370,988 | \$ 75,616,518 | \$ 78,571,467 |
| 35,098,500 | 34,922,147 | 30,824,839 | 30,228,322 | 31,254,137 |
| \$ 97,646,458 | \$ 103,616,338 | \$ 105,195,827 | \$ 105,844,840 | \$ 109,825,604 |

City of Williamsburg, Virginia Changes in Net Assets Last Nine Fiscal Years (accrual basis of accounting)

| | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Expenses Governmental activities: | | | | | | | | | |
| General government administration | \$ 2,758,568 | \$ 2,950,481 | \$ 3,196,039 | 900'686'8 \$ | \$ 3,556,882 | \$ 3,925,496 | \$ 4,206,889 | \$ 4,350,670 | \$ 3,563,461 |
| Judicial administration | 273,154 | 293,222 | 308,361 | 356,257 | 379,945 | 369,459 | 373,159 | 524,247 | 405,416 |
| Public safety | 6,563,142 | 6,933,837 | 7,475,819 | 8,011,476 | 8,840,146 | 9,410,409 | 9,626,052 | 9,200,629 | 9,275,831 |
| Public works | 3,765,655 | 4,959,412 | 4,110,492 | 3,007,234 | 7,196,599 | 4,504,611 | 4,493,041 | 3,314,209 | 4,750,649 |
| Health and welfare | 1,809,216 | 1,991,478 | 2,065,153 | 2,180,922 | 2,176,382 | 2,415,272 | 2,335,735 | 2,319,951 | 2,245,513 |
| Education | 6,583,596 | 6,822,656 | 6,267,967 | 6,437,154 | 7,044,990 | 8,446,319 | 7,913,290 | 8,439,060 | 7,736,481 |
| Parks, recreation and cultural | 2,071,236 | 2,094,830 | 2,179,626 | 2,138,010 | 2,170,492 | 2,275,707 | 2,535,481 | 2,362,491 | 2,314,517 |
| Community development | 3,135,821 | 3,259,276 | 4,853,168 | 9,168,959 | 5,328,651 | 5,694,235 | 5,091,394 | 4,788,236 | 4,482,731 |
| Nondepartmental | 46,163 | 127,858 | 17,349 | • | • | 1 | ı | • | 1 |
| Interest expense | 361,125 | 352,333 | 396,211 | 592,688 | 551,307 | 467,896 | 408,129 | 303,123 | 284,738 |
| Total governmental activities expenses | \$ 27,367,676 | \$ 29,785,383 | \$ 30,870,185 | \$ 35,881,706 | \$ 37,245,394 | \$ 37,509,404 | \$ 36,983,170 | \$ 35,602,616 | \$ 35,059,337 |
| Business-type activities | | | | | | | | | |
| Water and sewer services | \$ 4,098,596 | \$ 3,838,917 | \$ 3,983,571 | \$ 4,230,185 | \$ 4,569,446 | \$ 4,769,797 | \$ 4,862,433 | \$ 6,025,427 | \$ 6,046,002 |
| Total business-type activities expenses | 4,098,596 | 3,838,917 | 3,983,571 | 4,230,185 | 4,569,446 | 4,769,797 | 4,862,433 | 6,025,427 | 6,046,002 |
| Total primary government expenses | \$ 31,466,272 | \$ 33,624,300 | \$ 34,853,756 | \$ 40,111,891 | \$ 41,814,840 | \$ 42,279,201 | \$ 41,845,603 | \$ 41,628,043 | \$ 41,105,339 |
| Program Revenues (see Schedule 3) | | | | | | | | | |
| Governmental activities: | | | | | | | | | |
| Charges for services: | | | | | | | | | |
| General government administration* | \$ 862,919 | \$ 1,027,386 | \$ 1,228,597 | • | + | . ↔ | \$ 4,760 | • | . ↔ |
| Judicial administration | • | 1 | • | 142,321 | 155,924 | 140,559 | 147,160 | 108,161 | 222,572 |
| Public safety | 508,864 | 559,545 | 582,729 | 364,959 | 328,194 | 479,255 | 295,207 | 260,751 | 155,522 |
| Public works | 12,071 | 50,199 | 11,403 | • | • | • | 1 | • | |
| Parks, recreation and cultural | 297,674 | 270,705 | 316,991 | 302,835 | 338,754 | 298,453 | 317,573 | 350,497 | 390,220 |
| Community development | 51,694 | 59,418 | 58,428 | 26,566 | 36,073 | 43,750 | 42,198 | 97,881 | 43,742 |
| Operating grants and contributions | 3,307,596 | 4,808,926 | 3,718,194 | 5,224,480 | 4,161,505 | 3,999,026 | 4,008,035 | 4,314,763 | 4,631,169 |
| Capital grants and contributions | 102,974 | 102,924 | 102,922 | 176,937 | 266,087 | 464,435 | 133,363 | 1 | 84,677 |
| Total governmental activities program revenues | \$ 5,143,792 | \$ 6,879,103 | \$ 6,019,264 | \$ 6,268,098 | \$ 5,286,537 | \$ 5,425,478 | \$ 4,948,296 | \$ 5,132,053 | \$ 5,527,902 |
| Business-type activities: Charges for services: | | | | | | | | | |
| Water and sewer | \$ 4,721,388 | \$ 4,890,679 | \$ 4,195,671 | \$ 4,379,515 | \$ 4,493,958 | \$ 5,751,177 | \$ 5,575,174 | \$ 5,398,525 | \$ 7,496,603 |
| Total business-type activities program revenues | 4,721,388 | 4,890,679 | 4,195,671 | 4,379,515 | 4,493,958 | 5,751,177 | 5,575,174 | 5,398,525 | 7,496,603 |
| Total primary government program revenues | \$ 9,865,180 | \$ 11,769,782 | \$ 10,214,935 | \$ 10,647,613 | \$ 9,780,495 | \$ 11,176,655 | \$ 10,523,470 | \$ 10,530,578 | \$ 13,024,505 |
| | | | | | | | | | |

^{*} Beginning in FY 2006 use of property and miscellaneous income are not reported under the program revenues of General government administration.

| City of Williamsburg, Virginia Changes in Net Assets Last Nine Fiscal Years (accrual basis of accounting) | | | | | | | | | l able 2 Page 2 of 2 |
|--|-----------------|-----------------|-----------------|-----------------|---------------------|-----------------|-----------------|----------------|-------------------------|
| Mot /Europeo//Dougonio | 2002 | 2004 | 2005 | 2006 | Fiscal Year 2007 | 2008 | 2009 | 2010 | 2011 |
| Governmental activities | \$ (22,223,884) | \$ (22,906,280) | \$ (24,850,921) | \$ (29,613,608) | \$ (31,958,857) | \$ (32,083,926) | \$ (32,034,874) | \$(30,470,563) | \$(29,531,435) |
| Business-type activities | 622,792 | 1,051,762 | 212,100 | 149,330 | (75,488) | 981,380 | 712,741 | (626,902) | 1,450,601 |
| Total primary government net expense | \$ (21,601,092) | \$ (21,854,518) | \$ (24,638,821) | \$ (29,464,278) | \$ (32,034,345) | \$ (31,102,546) | \$ (31,322,133) | \$(31,097,465) | \$(28,080,834) |
| General Revenues and Other Changes in Net Assets | | | | | | | | | |
| Governmental activities. Taxes | | | | | | | | | |
| General property taxes | \$ 6,295,230 | \$ 7,574,245 | \$ 7,944,010 | \$ 8,250,312 | \$ 9,281,349 | \$ 10,576,818 | \$ 11,190,551 | \$ 11,247,772 | \$ 10,745,485 |
| Sales taxes | 4,468,174 | 4,240,721 | 4,219,603 | 4,303,203 | 4,867,792 | 4,562,028 | 3,844,275 | 3,885,065 | 3,963,454 |
| Business property taxes | 1,246,548 | 1,254,363 | 1,259,291 | 1,143,727 | 1,130,964 | 1,210,744 | 1,307,209 | 1,276,328 | 1,329,808 |
| Consumer utility taxes | 289,089 | 684,702 | 1,062,031 | 451,524 | 700,691 | 1,107,790 | 1,040,510 | 1,047,378 | 300,969 |
| Business license taxes | 1,634,995 | 1,639,065 | 1,757,085 | 1,789,386 | 1,593,478 | 1,754,093 | 1,595,535 | 1,571,483 | 1,497,159 |
| Hotel and room taxes | 4,114,010 | 3,996,782 | 3,695,937 | 3,787,611 | 4,350,871 | 4,447,662 | 3,574,810 | 3,248,789 | 3,384,922 |
| \$2 lodging taxes | 1 | 1 | 1,582,047 | 1,595,664 | 1,672,720 | 1,625,774 | 1,347,470 | 1,277,760 | 1,299,244 |
| Meals taxes | 5,338,967 | 5,420,516 | 5,394,509 | 5,600,162 | 5,851,680 | 6,005,227 | 5,522,541 | 5,607,318 | 5,989,446 |
| Other local taxes | 611,790 | 110,107 | 910,932 | 1,457,982 | 1,096,618 | 800,542 | 576,653 | 990'609 | 640,363 |
| Use of Money & Property | 832,461 | 965,258 | 465,369 | 1,382,832 | 2,156,025 | 1,765,800 | 930,037 | 730,861 | 624,386 |
| Gain on sale of capital assets | 337,264 | ı | 1,220 | 1,082,095 | 1,348,618 | 1 | 1 | 887,684 | |
| Grants and contributions not restricted to specific programs | 1 | 1 | • | 929,240 | 879,936 | 609'668 | 820,341 | 812,215 | 1,463,933 |
| Miscellaneous | 1 | ı | 1 | 660,148 | 600,434 | 1,959,074 | 871,641 | 886,798 | 666,543 |
| Transfers | 50,000 | • | 1 | 1 | 1 | 1 | 1 | 1 | |
| Total governmental activities | \$ 25,518,528 | \$ 25,885,759 | \$ 28,292,034 | \$ 32,433,886 | \$ 35,531,176 | \$ 36,715,161 | \$ 32,621,573 | \$ 33,088,506 | \$ 31,905,712 |
| Business-type activities: | | | | | | | | | |
| Investment earnings | \$ 123,220 | \$ 52,200 | \$ 105,671 | \$ 202,622 | \$ 253,915 | \$ 209,655 | \$ 97,165 | \$ 26,248 | \$ 8,536 |
| Gain on sale of capital assets | | 1 | • | • | 2,677,383 | 1 | 1 | 1 | • |
| Miscellaneous | • | • | • | 35,517 | 139,314 | 147,610 | 182,884 | 270,436 | 147,350 |
| Total business-type activies | \$ 123,220 | \$ 52,200 | \$ 105,671 | \$ 238,139 | \$ 3,070,612 | \$ 357,265 | \$ 280,049 | \$ 296,684 | \$ 155,886 |
| Total primary government | \$ 25,641,748 | \$ 25,937,959 | \$ 28,397,705 | \$ 32,672,025 | \$ 38,601,788 | \$ 37,072,426 | \$ 32,901,622 | \$ 33,385,190 | \$ 32,061,598 |
| Change in Net Assets | | | | | | | | | |
| Governmental activities | \$ 3,294,644 | \$ 2,979,479 | \$ 3,441,113 | \$ 2,820,278 | \$ 3,572,319 | \$ 4,631,235 | \$ 586,699 | \$ 2,557,943 | \$ 2,374,277 |
| Business-type activities | \$ 746,012 | \$ 1,103,962 | \$ 317,771 | \$ 387,469 | \$ 2,995,124 | \$ 1,338,645 | \$ 992,790 | \$ (330,218) | \$ 1,606,487 |
| Total primary government | \$ 4,040,656 | \$ 4,083,441 | \$ 3,758,884 | \$ 3,207,747 | \$ 6,567,443 | \$ 5,969,880 | \$ 1,579,489 | \$ 2,227,725 | \$ 3,980,764 |

City of Williamsburg, Virginia Fund Balances, Governmental Funds, Last Ten Fiscal Years (modified accrual basis of accounting)

| | 2002 | 2003 | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---|---------------|-----------------|-----------------|-----------------|-----------------|
| General Fund | | | | | |
| Reserved | \$ - | \$ - | \$ - | \$ - | \$ 543,605 |
| Unreserved | 25,927,029 | 22,360,336 | 20,886,657 | 30,616,683 | 31,982,623 |
| Nonspendable | - | - | - | - | - |
| Assigned | - | - | - | - | - |
| Unassigned | - | - | - | - | - |
| Total general fund | \$ 25,927,029 | \$22,360,336 | \$ 20,886,657 | \$30,616,683 | \$ 32,526,228 |
| All Other Governmental Funds | | | | | |
| Unreserved (Special Revenue funds) Assigned (Special Revenue funds) | \$ 225,323 | \$ 162,486 - | \$ 141,922 - | \$ 131,239 - | \$ 210,575 - |
| Total all other governmental funds | \$ 225,323 | \$ 162,486 | \$ 141,922 | \$ 131,239 | \$ 210,575 |

⁽a) City Council adopted GASB Statement 54 in June 2011, which changed fund balance classifications.

Table 3

| | <u>2007</u> | <u>2008</u> | | 2009 | | <u>2010</u> | 2011 (a) |
|------|-------------------|-------------------------|------|------------|------|-------------------|------------------|
| \$ | 548,702 | \$ 553,490 | \$ | 124,011 | \$ | 8,287 | \$ - |
| : | 29,509,734 | 28,448,307 | 2 | 26,253,762 | 2 | 25,983,407 | - |
| | - | - | | - | | - | 13,326 |
| | - | - | | - | | - | 3,372,285 |
| | - | - | | - | | - | 23,094,466 |
| \$: | <u>30,058,436</u> | \$ <u>29,001,797</u> | \$ 2 | 26,377,773 | \$ 2 | <u> 5,991,694</u> | \$ 26,480,077 |
| | | | | | | | |
| \$ | 207,354 | \$ 182,825 | \$ | 250,939 | \$ | 337,593 | - |
| | - | - | | - | | - | 399,209 |
| \$ | 207,354 | \$ 182,825 | \$ | 250,939 | \$ | 337,593 | \$ 399,209 |

City of Williamsburg, Virginia Changes in Fund Balances, Governmental Funds, Last Ten Fiscal Years (modified accrual basis of accounting)

| Revenues | | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | <u>2008</u> | <u>2009</u> | <u>2010</u> | 2011 |
|---|---|------------|----------------|----------------|---------------|----------------|----------------|----------------|----------------|---------------|---------------|
| 20,00 | ÷ | 707 600 16 | \$ 22 002 012 | \$ 25 424 242 | \$ 27 740 A1E | \$ 20 104 100 | \$ 20 500 046 | \$ 22 147 203 | 000 000 \$ | \$ 20,403,184 | \$ 20.210.284 |
| I dyes | 9 | 74,003,077 | \$ 23,773,013 | 707 | | 70, | | | \$ 27,722,030 | 001,200,12, ¢ | 7, |
| Licenses, fees, and permits | | 173,985 | 212,618 | 305, 762 | 256,662 | 275,741 | 200,897 | 376,974 | 207,637 | 164,699 | 154,108 |
| Fines and penalties | | 282,664 | 273,584 | 254,706 | 234,157 | 229,779 | 281,612 | 241,302 | 233,262 | 202,487 | 221,767 |
| Use of money and property | | 878,055 | 509, 733 | 440,882 | 465,369 | 931,554 | 1,600,647 | 1,765,800 | 930,037 | 730,861 | 624,377 |
| Charges for services | | 341,113 | 345,348 | 317,845 | 365,026 | 361,161 | 376,435 | 343,741 | 347,740 | 390,104 | 436,181 |
| Intergovernmental | | 3,206,182 | 3,403,461 | 4,820,935 | 3,864,318 | 6,330,657 | 5,288,477 | 6,759,594 | 4,971,107 | 4,930,242 | 6,179,779 |
| Other revenues | | 1,175,895 | 1,048,562 | 905,907 | 1,376,131 | 1,817,889 | 3,590,840 | 1,322,551 | 1,683,536 | 1,929,868 | 1,343,191 |
| Total revenues | ↔ | 30,141,591 | \$ 29,786,319 | \$ 32,670,380 | \$ 34,310,078 | \$ 38,140,980 | \$ 41,929,754 | \$ 42,957,354 | \$ 38,296,157 | \$ 37,950,447 | \$ 38,169,787 |
| Expenditures | | | | | | | | | | | |
| General government | ↔ | 1,952,376 | \$ 2,040,718 | \$ 2,172,065 | \$ 2,290,766 | \$ 2,636,419 | \$ 2,615,827 | \$ 2,956,796 | \$ 3,247,353 | \$ 3,130,496 | \$ 3,341,506 |
| 79 Judicial | | 293, 703 | 273,154 | 293,222 | 308,361 | 356,257 | 379,945 | 369,459 | 373,159 | 332,736 | 405,416 |
| Police | | 2,850,557 | 2,861,260 | 3,072,285 | 3,499,854 | 3,541,289 | 4,034,064 | 4,246,050 | 4,273,913 | 3,916,856 | 3,876,496 |
| Fire | | 2,150,348 | 2,216,034 | 2,335,061 | 2,531,801 | 2,741,472 | 3,064,526 | 3,257,746 | 3,293,365 | 2,983,054 | 3,108,601 |
| Other public safety | | 1,032,165 | 1,139,383 | 1,186,842 | 1,274,946 | 1,537,857 | 1,617,564 | 1,561,167 | 1,686,790 | 1,670,784 | 1,744,010 |
| Public works | | 3,078,356 | 2,853,272 | 4,454,010 | 3,628,476 | 3,636,448 | 3,847,395 | 3,579,302 | 4,185,312 | 3,404,437 | 2,877,077 |
| Health and welfare | | 1,600,018 | 1,804,729 | 1,985,415 | 2,055,514 | 2,169,163 | 2,169,108 | 2,391,062 | 2,311,671 | 2,318,563 | 2,241,201 |
| Education | | 6,763,889 | 6,518,691 | 6,734,071 | 6,267,967 | 6,437,154 | 6,493,421 | 7,135,650 | 7,023,314 | 6,923,146 | 6,991,174 |
| Parks and recreation | | 1,069,304 | 1,137,105 | 1,169,003 | 1,254,125 | 1,242,389 | 1,284,977 | 1,392,614 | 1,387,111 | 1,272,611 | 1,205,651 |
| Library | | 739,744 | 758,674 | 752,197 | 771,595 | 796,580 | 861,030 | 884,955 | 884,971 | 840,727 | 750,959 |
| Community Development - Note a | | 2,898,086 | 2,932,800 | 2,989,506 | 4,852,663 | 4,908,287 | 5,348,425 | 5,662,525 | 5,070,823 | 4,760,075 | 4,469,891 |
| Non-departmental | | 089' 26 | 68,644 | 137,351 | 33,349 | • | • | • | • | • | • |
| Capital projects | | 3,192,642 | 7,582,378 | 5,818,262 | 3,030,777 | 5,774,358 | 12,492,119 | 7,809,941 | 5,699,783 | 6, 181, 634 | 5,206,675 |
| Debt Service | | | | | | | | | | | |
| Principal | | 788,000 | 000'806 | 5,413,000 | 918,000 | 5,872,179 | 992,425 | 2,314,249 | 1,036,704 | 1,064,816 | 1,149,694 |
| Interest | | 290,907 | 361,125 | 352,333 | 437,444 | 505,332 | 554,257 | 477,006 | 377,798 | 337,621 | 275,348 |
| Total expenditures | ↔ | 28,797,775 | \$ 33,455,967 | \$ 38,864,623 | \$ 33,155,638 | \$ 42,155,184 | \$ 45,755,083 | \$ 44,038,522 | \$ 40,852,067 | \$ 39,137,556 | \$ 37,643,699 |
| Excess of revenues over (under) expenditures | ₩ | 1,343,816 | \$ (3,669,648) | \$ (6,194,243) | \$ 1,154,440 | \$ (4,014,204) | \$ (3,825,329) | \$ (1,081,168) | \$ (2,555,910) | (1,187,109) | \$ 526,088 |

City of Williamsburg, Virginia
Changes in Fund Balances, Governmental Funds,
Last Ten Fiscal Years
(modified accrual basis of accounting)

| | | 2002 | , 4I | 2003 | • | 2004 | 12 | 2005 | | 2006 | ٠ | 2007 | 21 | 2008 | 20 | <u>2009</u> | 2010 | 10 | 2011 |
|---|---------------|--------------|------|----------------|----|-------------|----------|-----------|--------------|-----------|---|--|---------------|-----------|---------|-------------|------|--------------|-------------|
| Other Financing Sources (Uses) | | | | | | | | | | | | | | | | | | | |
| Bonds issued | ↔ | 7,000,000 | ↔ | • | ↔ | ٠ | 8 | 8,500,000 | ↔ | ٠ | ↔ | ٠ | ↔ | ٠ | ↔ | , | ↔ | ⇔ | • |
| Refunding bonds issued | | • | | 1 | • | 4,500,000 | | i | | • | | • | | 1 | | 1 | | 1 | 1,398,911 |
| Redemption of refunded bonds | | ٠ | | ı | | • | | • | | • | | 1 | | , | | , | | • | (1,375,000) |
| Disposal of capital asset | | • | | 1 | | ı | | 12,975 | | , | | 1 | | , | | , | | , | 1 |
| Sale of capital assets | | 304,335 | | 123,329 | | 200,000 | | , | | 5,068,073 | | 1,354,316 | | , | | , | ŏ | 887,684 | • |
| Capital leases | | • | | 1 | | ı | | 51,928 | | , | | 1 | | , | | , | | , | 1 |
| Transfers in | | 296,000 | | 328,808 | | 392,080 | | 645,835 | | 543,284 | | 255,000 | ıυ | 558,600 | • | 640,000 | 28 | 580,000 | 601,751 |
| Transfers out | | (296,000) | | (328,808) | | (392,080) | - | (645,835) | | (543,284) | | (555,000) | _ | (258,600) | 9) | (640,000) | (2) | (280,000) | (601,751) |
| Total other financing | | | | | | | | | | | | | | | | ! | | | |
| sources (uses) | \$ | 7,304,335 \$ | | 123,329 | ↔ | 4,700,000 | \$ | 8,564,903 | ↔ | 5,068,073 | ↔ | \$ 1,354,316 | \$ | 1 | ↔ | 1 | \$ | 887,684 \$ | 23,911 |
| Net change in fund balances | ↔ | 8,648,151 | \$ | \$ (3,546,319) | \$ | (1,494,243) | `6 \$ | 9,719,343 | ↔ | 1,053,869 | ÷ | \$ (2,471,013) \$ (1,081,168) \$ (2,555,910) | (1) | 081,168) | \$ (2,5 | | \$ | (299,425) \$ | 549,999 |
| Debt service as a percentage of noncapital expenditures | | 4.21% | | 4.91% | | 17.45% | | 4.50% | | 17.80% | | 4.00% | | 7.34% | | 3.92% | | 4.08% | 3.79% |

Note a: Beginning in FY 2004 the \$2 per night lodging tax (all passed thru to the Williamsburg Area Destination Marketing Committee) was initiated.

City of Williamsburg, Virginia
Tax Revenues by Source, Governmental Funds,
Last Ten Fiscal Years
(modified accrual basis of accounting)

| Fiscal Year | F | Property ² | 1% | Sales & Use | Consumer Utility ¹ | Business License | Fr | anchise ³ |
|-------------|----|-----------------------|----|-------------|----------------------------------|---------------------|----|----------------------|
| | | | | | | _ | | |
| 2002 | \$ | 7,577,391 | \$ | 4,368,379 | \$ 783,722 | \$ 1,622,735 | \$ | 194,633 |
| 2003 | | 8,210,667 | | 3,781,232 | 868,340 | 1,641,721 | | 202,360 |
| 2004 | | 8,869,569 | | 4,210,450 | 910,418 | 1,628,458 | | 225,716 |
| 2005 | | 9,241,737 | | 4,219,603 | 1,297,227 | 1,749,413 | | 235,196 |
| 2006 | | 10,039,498 | | 4,303,203 | 1,137,150 | 1,789,386 | | 250,762 |
| 2007 | | 11,233,048 | | 4,867,792 | 1,074,296 | 1,593,478 | | 171,746 |
| 2008 | | 12,617,849 | | 4,562,028 | 1,107,790 | 1,754,093 | | 102,833 |
| 2009 | | 13,194,616 | | 3,844,275 | 1,040,510 | 1,595,535 | | 108,020 |
| 2010 | | 13,128,910 | | 3,885,065 | 1,047,378 | 1,571,483 | | 121,248 |
| 2011 | | 12,908,398 | | 3,963,454 | 1,049,808 | 1,497,159 | | 111,021 |

¹ Wireless telecommunication taxes were initiated in FY 2004 - Significant delinquent telecommunications taxes were received in FY 2005 due to issues relating to problematic jurisdiction identification by telephone companies

² For comparison with prior years, property tax revenues FY 2006 and beyond include Personal Property Tax Relief Act receipts reclassified beginning in FY 2006 as State funds.

³ Effective January 1, 2007 Cable Franchise fees included in Consumer Utility taxes

Table 5

| Tobacco | Hot | tel & Motel | \$2 Lodging | R | estaurant | Other | Total |
|---------|-----|-------------|-------------|----|-----------|---------------|------------------|
| | | | _ | | | | |
| - | \$ | 4,114,010 | - | \$ | 5,318,886 | \$ 298,574 | \$ 24,278,330 |
| - | | 3,974,894 | - | | 5,244,106 | 272,053 | 24,195,373 |
| 305,729 | | 3,996,782 | - | | 5,393,776 | 309,161 | 25,850,059 |
| 209,340 | | 3,695,937 | 1,582,047 | | 5,367,745 | 385,366 | 27,983,611 |
| 184,080 | | 3,787,611 | 1,595,664 | | 5,600,162 | 640,764 | 29,328,280 |
| 172,872 | | 4,350,871 | 1,672,720 | | 5,851,680 | 550,141 | 31,538,644 |
| 180,701 | | 4,447,662 | 1,625,774 | | 6,005,227 | 517,007 | 32,920,964 |
| 144,534 | | 3,574,810 | 1,347,470 | | 5,522,541 | 324,099 | 30,696,410 |
| 158,460 | | 3,248,789 | 1,277,760 | | 5,607,318 | 329,347 | 30,375,758 |
| 148,032 | | 3,384,922 | 1,299,244 | | 5,989,446 | 381,311 | 30,732,795 |

| | Real Pr | opei | -ty | | Personal | Pro | perty | _ | | | |
|----------------|-----------------------------|------|-------------------------------------|-----|--------------------------|-----|------------|----|--------------------------------------|---------------------------------|---------------------------|
| Fiscal Year | Residential Property | | Commercial Property ¹ | Mot | or Vehicles ² | | Other | ı | Less: Tax Exempt Real Property | Total Taxable Assessed Value | Total Direct Tax Rate* |
| 2002 | \$ 493,696,625 | \$ | 803.185.980 | \$ | 29,397,420 | \$ | 37.446.864 | \$ | 388,880,280 | \$ 974.846.609 | 4.04 |
| 2003 | 543,061,000 | | 854,851,000 | | 30,756,020 | | 37,476,509 | | 402,276,700 | 1,063,867,829 | 4.04 |
| 2004 | 670,963,900 | | 897,611,400 | | 31,817,660 | | 36,817,378 | | 451,149,200 | 1,186,061,138 | 4.04 |
| 2005 | 736,951,300 | | 918,939,700 | | 30,793,980 | | 36,827,600 | | 453,198,400 | 1,270,314,180 | 4.04 |
| 2006 | 872,835,500 | | 960,854,400 | | 35,607,452 | | 38,600,378 | | 494,984,900 | 1,412,912,830 | 4.04 |
| 2007 | 1,021,043,000 | | 1,020,298,800 | | 36,612,408 | | 34,390,362 | | 493,690,200 | 1,618,654,370 | 4.04 |
| 2008 | 1,139,635,400 | | 1,196,545,300 | | 35,958,080 | | 36,179,761 | | 532,941,500 | 1,875,377,041 | 4.04 |
| 2009 | 1,215,949,800 | | 1,226,781,800 | | 35,034,560 | | 38,278,637 | | 547,275,600 | 1,968,769,197 | 4.04 |
| 2010 | 1,202,447,900 | | 1,246,006,000 | | 35,605,695 | | 39,204,545 | | 555,882,100 | 1,967,382,040 | 4.04 |
| 2011 | 1,166,641,800 | | 1,335,437,900 | | 35,652,620 | | 39,303,636 | | 674,570,500 | 1,902,465,456 | 4.04 |

Source: City of Williamsburg Assessor's Office, Commissioner of the Revenue

Note: Real property in the City of Williamsburg is reassessed every year. Code of Virginia § 58.1-3201 requires that annual assessments of real estate shall be made at 100 percent fair market value.

^{*}Real Estate tax rate was \$.54/\$100, and personal property tax rate was \$3.50/\$100 since 1991.

¹ Includes tax-exempt property.

² Motor vehicles are assessed at NADA average loan value as of January 1st each year

 $^{^{\}star}$ Per Table 7 - Real and personal property tax rates have not changed since 1991

| Fiscal Year | | Personal | | | Retail Sales |
|----------------|------------------------------|---------------------------|----------|----------|------------------|
| Ended June 30, | Real Estate Tax ¹ | Property Tax ¹ | Room Tax | Meal Tax | Tax ² |
| | _ | | | | - |
| 2002 | \$0.54 | \$3.50 | 5% | 5% | 1% |
| 2003 | \$0.54 | \$3.50 | 5% | 5% | 1% |
| 2004 | \$0.54 | \$3.50 | 5% | 5% | 1% |
| 2005 | \$0.54 | \$3.50 | 5% | 5% | 1% |
| 2006 | \$0.54 | \$3.50 | 5% | 5% | 1% |
| 2007 | \$0.54 | \$3.50 | 5% | 5% | 1% |
| 2008 | \$0.54 | \$3.50 | 5% | 5% | 1% |
| 2009 | \$0.54 | \$3.50 | 5% | 5% | 1% |
| 2010 | \$0.54 | \$3.50 | 5% | 5% | 1% |
| 2011 | \$0.54 | \$3.50 | 5% | 5% | 1% |

¹ per \$100 assessed value

The City of Williamsburg has no overlapping taxes.

² Collected by State, remitted monthly to City

| | | 2002 | | | 2011 | |
|----------------------------------|------------------------------|------|---|------------------------------|------|---|
| <u>Taxpayers</u> | Taxable Assessed Value | Rank | Percentage of Total City Taxable Assessed Value | Taxable Assessed Value | Rank | Percentage of Total City Taxable Assessed Value |
| Colonial Williamsburg Foundation | \$ 178,749,200 | 1 | 19.69% | \$ 257,865,300 | 1 | 14.11% |
| Williamsburg Improvements, LLC | 15,740,700 | 2 | 1.73% | 17,806,900 | 5 | 0.97% |
| Art Williamsburg | 13,802,300 | 3 | 1.52% | | | |
| Williamsburg Hotel, LLC | 11,138,800 | 4 | 1.23% | | | |
| JIN, Inc. | 8,784,600 | 5 | 0.97% | 10,471,900 | 8 | 0.57% |
| Williamsburg Motor Court, LLC | 7,905,000 | 6 | 0.87% | | | |
| Woodshire, LTD | 6,776,800 | 7 | 0.75% | | | |
| LTD Associates One, LLC | 6,767,400 | 8 | 0.75% | | | |
| LTD Associates Two, LLC | 6,083,700 | 9 | 0.67% | | | |
| Patrick Henry Inn | 6,011,200 | 10 | 0.66% | | | |
| Bluegreen Vacations, Unlimited | | | | 24,955,300 | 2 | 1.37% |
| Riverside Healthcare Associates | | | | 24,857,600 | 3 | 1.36% |
| Westgate Resorts, LTD | | | | 19,829,000 | 4 | 1.09% |
| Sunrise Investment Group, LLC | | | | 14,502,800 | 6 | 0.79% |
| Oam Shree Corporation | | | | 11,494,400 | 7 | 0.63% |
| Woodshire, LTC | | | | 9,710,100 | 9 | 0.53% |
| GMRI, Inc | | | | 9,066,800 | 10 | 0.50% |

Collected Within the Fiscal Year of the Levy

Total Collections to Date

| | | riscai rea | of the Levy | | | Total Collect | ions to bate |
|-------------------------------|--|--------------|--------------------|-----|---------------------------------|-------------------|--------------------|
| Fiscal Year Ended June 30, | Taxes Levied for the Fiscal Year | Amount | Percentage of Levy | Sul | ections in osequent Years | Amount | Percentage of Levy |
| 2002 | \$ 7,272,047 | \$ 7,057,210 | 97.05% | \$ | 170,107 | \$ 7,227,317 | 99.38% |
| 2003 | 7,801,901 | 7,592,851 | 97.37% | | 166,884 | 7,759,729 | 99.46% |
| 2004 | 8,506,917 | 8,347,049 | 98.12% | | 142,600 | 8,489,651 | 99.80% |
| 2005 | 8,864,042 | 8,700,344 | 98.14% | | 148,857 | 8,849,201 | 99.83% |
| 2006 | 9,734,314 | 9,573,842 | 98.54% | | 145,793 | 9,719,406 | 99.85% |
| 2007 | 10,953,045 | 10,733,140 | 97.99% | | 209,747 | 10,942,887 | 99.91% |
| 2008 | 12,253,120 | 12,041,834 | 98.28% | | 189,133 | 12,230,967 | 99.82% |
| 2009 | 12,812,428 | 12,635,773 | 98.62% | | 135,467 | 12,771,240 | 99.68% |
| 2010 | 12,839,578 | 12,644,248 | 98.48% | | 159,990 | 12,750,872 | 99.31% |
| 2011 | 12,481,426 | 12,266,609 | 98.28% | | n/a | 12,266,609 | 98.28% |

Source: City of Williamsburg Assessor's Office

Notes: Property in the City of Williamsburg is reassessed every year. Code of Virginia § 58.1-3201 requires that annual assessments of real estate shall be made at 100 percent fair market value. Estimated actual taxable value is calculated by dividing taxable assessed value by 100%

Business-type Activities

| Fiscal Year | General Obligation Bonds | Notes Payable | General Obligation Bonds | Total Primary Government | Debt Per Capita | Debt as Percentage of Personal Income |
|----------------|--------------------------------|------------------|--------------------------------|-----------------------------|--------------------|---------------------------------------|
| 2002 | \$ 12,652,000 | \$ - | \$ 7,700,360 | \$ 20,352,360 | \$ 1,615 | 0.9% |
| 2003 | 11,744,000 | - | 7,525,173 | 19,269,173 | 1,460 | 0.8% |
| 2004 | 10,831,000 | 1,300,000 | 7,237,154 | 18,068,154 | 1,445 | 0.6% |
| 2005 | 18,413,000 | 1,300,000 | 6,938,851 | 25,351,851 | 1,989 | 0.9% |
| 2006 | 12,540,821 | 1,300,000 | 6,665,050 | 19,205,871 | 1,530 | 0.6% |
| 2007 | 11,548,396 | 1,300,000 | 700,000 | 12,248,396 | 1,023 | 0.3% |
| 2008 | 10,534,146 | - | 566,666 | 11,100,812 | 838 | 0.3% |
| 2009 | 9,497,443 | - | 10,433,333 | 19,930,776 | 1,492 | 0.5% |
| 2010 | 8,432,627 | - | 9,808,700 | 18,241,327 | 1,360 | 0.5% |
| 2011 | 7,306,844 | - | 9,231,593 | 16,538,437 | 1,176 | 0.4% |

Percentage of **Actual Taxable Total General** Value of Fiscal Year **Obligation Bonds** Property¹ Per Capita² 2002 \$ 20,352,360 2.09% \$ 1,615 2003 19,269,173 1.81% 1,460 2004 19,368,154 1.63% 1,445 2005 26,651,851 1,989 2.10% 2006 20,505,871 1.45% 1,530 2007 13,548,394 1,011 0.84% 2008 11,100,812 838 0.59% 2009 19,930,775 1,492 1.01% 2010 18,241,327 0.93% 1,360 2011 16,538,437 1,176 0.87%

¹ See Table 6 for property value data.

² Population data can be found in Table 13

City of Williamsburg, Virginia Legal Debt Margin Information, Last Ten Fiscal Years

| | | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> |
|--|--------|--------------------|-----------------|---------------|---------------|
| Debt Limit | | \$90,863,133 | \$99,563,530 | \$111,742,610 | \$120,269,260 |
| Total net debt applicable to limit | | 20,352,360 | 19,269,173 | 19,368,154 | 26,651,851 |
| Legal debt margin | \$ | 70,510,773 \$ | 80,294,357 | \$ 92,374,456 | \$ 93,617,409 |
| Total net debt applicable to the limit as a percentage of debt limit | | 22.40% | 19.35% | 17.33% | 22.16% |
| Legal Debt Margin Calculation for Fisca | I Year | ⁻ 2011: | | | |
| Assessed Value | | | \$1,827,509,200 | | |
| Debt Limit (10% of assessed value) | | | 182,750,920 | | |
| Debt applicable to limit: | | | | | |
| General obligation bonds | | | 16,538,437 | | |
| Legal debt margin | | _ | \$166,212,483 | | |

Note: Virginia statute limits bond issuing authority of Virginia cities to 10% of the assessed real estate value.

The above calculation includes all debt secured by the full faith and credit of the City.

Table 12

| | <u>2006</u> | 2007 | 2008 | 2009 | <u>2010</u> | <u>2011</u> |
|---|-------------------|----------------|----------------|----------------|----------------|---------------|
| | \$133,870,500 | \$154,722,020 | \$180,323,920 | \$189,545,600 | \$189,257,180 | \$182,750,920 |
| | 20,505,871 | 13,548,395 | 11,100,812 | 19,930,775 | 18,241,325 | 16,538,437 |
| , | \$ 113,364,629 \$ | 141,173,625 \$ | 169,223,108 \$ | 169,614,825 \$ | 171,015,855 \$ | 166,212,483 |
| | 15.32% | 8.76% | 6.16% | 10.52% | 9.64% | 9.05% |

| Fiscal Year | City Population * | Area Population ² | Personal Income (thousands of dollars) ² | P | Per Capita ersonal ncome ² | Public School Enrollment ³ | Unemployment Rate ¹ |
|----------------|----------------------|---------------------------------|--|----|--|---|-----------------------------------|
| 2002 | 12,600 | 62,957 | \$ 2,393,678 | \$ | 38,021 | 8,407 | 7.2% |
| 2003 | 13,200 | 64,659 | 2,515,632 | | 38,906 | 8,553 | 8.0% |
| 2004 | 13,400 | 66,932 | 2,793,123 | | 41,731 | 8,959 | 7.5% |
| 2005 | 13,400 | 69,135 | 2,952,937 | | 42,713 | 9,402 | 7.1% |
| 2006 | 13,400 | 71,847 | 3,289,020 | | 45,778 | 9,820 | 5.9% |
| 2007 | 13,242 | 73,674 | 3,641,841 | | 49,432 | 10,105 | 5.6% |
| 2008 | 13,273 | 74,847 | 3,819,502 | | 51,031 | 10,137 | 8.6% |
| 2009 | 13,354 | 76,464 | 3,788,855 | | 49,551 | 10,248 | 15.1% |
| 2010 | 14,068 | 81,077 | ** | | ** | 10,503 | 15.2% |
| 2011 | ** | ** | ** | | ** | 10,587 | ** |

^{*} City population figures supplied by Weldon Cooper Center for Public Service (University of VA)

^{**} not available

¹ Virginia Employment Commission (calendar year figures)

² Source - U.S. Bureau of Census population and per capita personal figures are only available for the City of Williamsburg and neighboring James City County combined

³ Source - Williamsburg-James City County Public Schools

| | | 2002 | | | 2011 | |
|--|------------------------|------|---|------------------------|------|---|
| <u>Employer</u> | Employees ¹ | Rank | Percentage of Total City Employment | Employees ¹ | Rank | Percentage of Total City Employment |
| College of William & Mary | 1,000+ | 1 | 14.46% | 1,000+ | 1 | 18.78% |
| Colonial Williamsburg Foundation | 1,000+ | 2 | 11.97% | 1,000+ | 2 | 8.74% |
| Colonial Williamsburg Company | 1,000+ | 3 | 9.23% | 1,000+ | 3 | 5.97% |
| Williamsburg Community Hospital ² | 500 to 999 | 4 | 4.34% | | | |
| W-JCC Schools | | | | 250 to 499 | 4 | 1.73% |
| Aramark | 250 to 499 | 5 | 1.39% | 250 to 499 | 5 | 1.50% |
| City of Williamsburg | 100 to 249 | 6 | 1.11% | 250 to 499 | 6 | 1.44% |
| Williamsburg Hospitality House | 100 to 249 | 7 | 0.56% | | | |
| Red Lobster & The Olive Garden | 100 to 249 | 8 | 0.56% | 100 to 249 | 7 | 0.56% |
| Walsingham Academy | | | | 100 to 249 | 8 | 0.56% |
| Patrick Henry Inn | 100 to 249 | 9 | 0.56% | | | |
| National Center for State Courts | 100 to 249 | 10 | 0.56% | 100 to 249 | 9 | 0.56% |
| Outback Steakhouse | | | | 50 to 99 | 10 | 0.28% |

¹ includes part-time and seasonal employees

 $^{^{\}rm 2}$ now Sentara Healthcare-relocated to neighboring York County in August 2006

City of Williamsburg, Virginia Full-time-Equivalent City Employees by Function/Program Last Ten Fiscal Years Table 15

| | | | Fu | II-time-Equ | ivalent Em | ployees as | of June 30 |) : | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | 2002 | 2003 | 2004 | 2005 | <u>2006</u> | 2007 | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
| General Government | | | | | | | | | | |
| City Manager | 4.5 | 4.0 | 4.5 | 4.5 | 5.5 | 5.5 | 5.5 | 6.5 | 5.5 | 5.5 |
| Clerk of Council | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 2.0 | 2.0 |
| City Attorney | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1.0 | 1.0 | 1.0 | 1.0 |
| Commissioner of Revenu | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 |
| Registrar | 2.0 | 2.0 | 2.0 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |
| Assessor | 1.0 | 1.0 | 2.0 | 2.0 | 2.0 | 2.0 | 2.0 | 2.0 | 2.0 | 2.0 |
| Information Technology | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 |
| Finance | 9.0 | 9.0 | 8.0 | 8.0 | 8.0 | 8.0 | 9.0 | 9.0 | 9.0 | 9.0 |
| Police | | | | | | | | | | |
| Officers | 34.0 | 34.0 | 34.0 | 34.0 | 34.0 | 35.0 | 36.0 | 36.0 | 34.0 | 34.0 |
| Civilians | 13.5 | 13.5 | 15.5 | 16.0 | 16.0 | 18.0 | 18.0 | 18.0 | 5.0 | 5.0 |
| Fire | | | | | | | | | | |
| Firefighters & officers | 31.0 | 31.0 | 31.0 | 31.0 | 34.0 | 35.0 | 36.0 | 36.0 | 36.0 | 36.0 |
| Civilians | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 |
| Public Works | | | | | | | | | | |
| Engineering | 2.0 | 2.0 | 2.0 | 2.0 | 2.0 | 2.0 | 2.0 | 2.0 | 2.0 | 2.0 |
| Streets | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 9.0 |
| Landscape | 8.0 | 8.0 | 8.0 | 8.0 | 8.0 | 8.0 | 8.0 | 8.0 | 8.0 | 7.0 |
| Shop | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 |
| Building Maintenance | 2.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 |
| Planning | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 | 4.0 |
| Code Compliance | 4.0 | 4.0 | 6.0 | 6.0 | 6.0 | 7.0 | 7.0 | 7.0 | 5.0 | 4.0 |
| Recreation | 9.5 | 9.5 | 9.5 | 9.5 | 9.0 | 9.0 | 9.0 | 9.0 | 9.0 | 9.0 |
| Human Services | 11.0 | 11.0 | 11.0 | 12.0 | 12.0 | 12.0 | 12.0 | 12.0 | 12.0 | 12.0 |
| Public Utilities | <u>23.0</u> | <u>23.0</u> | <u>23.0</u> | 23.0 | <u>25.0</u> | <u>25.0</u> | <u>25.0</u> | <u>26.0</u> | <u>26.0</u> | <u>26.0</u> |
| Total | <u>179.5</u> | <u>180.0</u> | <u>184.5</u> | <u>185.5</u> | <u>191.0</u> | <u>196.0</u> | <u>200.0</u> | <u>202.0</u> | <u>185.0</u> | <u>182.0</u> |

Source: City Finance Department

Note: A full-time employee is scheduled to work 2,080 hours per year (including vacation and sick leave). Full-time-equivalent employment is calculated by dividing total labor hours by 2,080.

Table 16

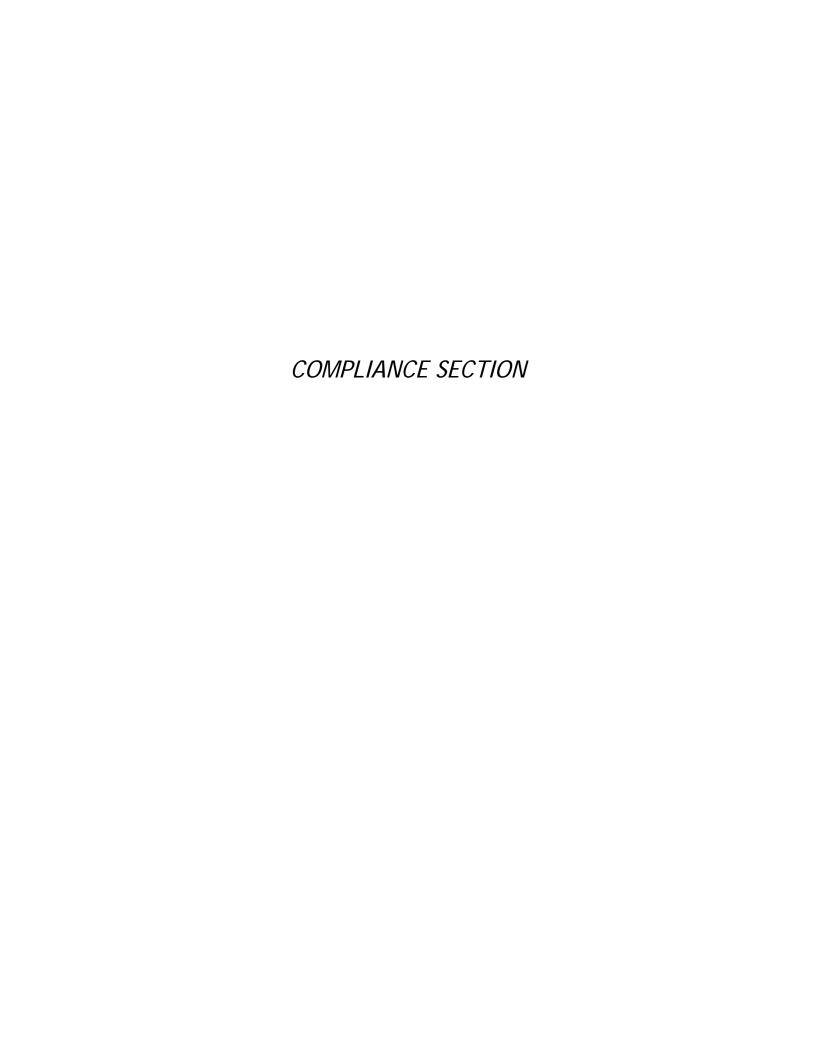
| | 2002 | 2003 | <u>2004</u> | 2005 | 2006 | 2007 | 2008 | 2009 | <u>2010</u> | <u>2011</u> |
|------------------------------------|---------|---------|-------------|---------|---------|---------|---------|---------|-------------|-------------|
| | | | | | | | | | | |
| General Government | | | | | | | | | | |
| Real estate parcels appraised | 3,828 | 3,978 | 4,000 | 4,204 | 4,374 | 4,223 | 4,139 | 4,135 | 4,202 | 4,220 |
| Real estate property transfers | 428 | 339 | 527 | 486 | 441 | 381 | 342 | 242 | 277 | 330 |
| Police | | | | | | | | | | |
| Calls for service | 36,256 | 30,285 | 32,618 | 29,990 | 30,727 | 32,532 | 30,147 | 31,711 | 28,758 | 37,844 |
| Moving violations | 3,238 | 2,924 | 2,128 | 1,672 | 1,867 | 1,989 | 2,053 | 2,118 | 1,377 | 1,586 |
| Crimes investigated | 376 | 391 | 372 | 380 | 403 | 398 | 371 | 340 | 354 | 403 |
| Fire | | | | | | | | | | |
| Emergency fire responses | 629 | 649 | 650 | 625 | 694 | 693 | 1,581 | 1,338 | 1,778 | 1,738 |
| Emergency EMS responses | 1,655 | 1,702 | 1,739 | 1,692 | 1,744 | 1,861 | 2,151 | 2,200 | 2,294 | 2,164 |
| Public Works | | | | | | | | | | |
| Street miles maintained | 54 | 54 | 54 | 54 | 54 | 54 | 54 | 54 | 65 | 65 |
| Work orders issued | 239 | 282 | 163 | 246 | 327 | 227 | 185 | 218 | 274 | 159 |
| Tons of res. solid waste collected | 2,922 | 2,698 | 3,416 | 2,371 | 3,477 | 3,624 | 3,607 | 4,061 | 2,182 | 2,114 |
| Planning | | | | | | | | | | |
| Subdivision lots approved | 2 | 0 | 4 | 4 | 60 | 90 | 0 | 0 | 0 | 4 |
| Site plans processed | 10 | 10 | 13 | 11 | 20 | 14 | 7 | 10 | 8 | 9 |
| Code Compliance | | | | | | | | | | |
| Total permits issued | 1,112 | 1,126 | 2,498 | 1,244 | 1,337 | 1,050 | 1,845 | 1,475 | 1,792 | 1,725 |
| Total inspections performed | 6,889 | 6,998 | 10,821 | 10,326 | 7,887 | 6,535 | 7,228 | 6,706 | 7,169 | 6,824 |
| Recreation | | | | | | | | | | |
| Program participants | 34,292 | 36,645 | 31,504 | 32,126 | 29,518 | 27,914 | 24,536 | 18,680 | 17,449 | 17,698 |
| Waller Mill Park attendance* | 198,480 | 185,388 | 96,110 | 116,261 | 160,175 | 209,760 | 199,050 | 249,226 | 261,144 | 86,413 |
| Human Services (avg. monthly) | | | | | | | | | | |
| Total benefit program cases | 617 | 705 | 864 | 724 | 729 | 612 | 600 | 693 | 942 | 1,125 |
| Total service cases | 179 | 163 | 164 | 206 | 184 | 186 | 179 | 174 | 193 | 1,074 |
| Public Utilities | | | | | | | | | | |
| Water treated (million gallons) | 1,275 | 1,212 | 1,190 | 1,146 | 1,216 | 1,201 | 1,192 | 1,172 | 1,071 | 1,036 |
| Water lines/hydrants repaired | 208 | 201 | 80 | 79 | 62 | 71 | 48 | 49 | 40 | 32 |
| Sewer lines cleaned/repaired | 208 | 207 | 113 | 130 | 127 | 100 | 94 | 72 | 80 | 65 |
| Emergency repair responses | 545 | 529 | 270 | 325 | 403 | 387 | 412 | 446 | 493 | 550 |

Source: City operating departments

 $^{^{\}star}$ Waller Mill Park suffered extensive damage from Hurricane Isabel in Sept., 2003

| | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | <u>2010</u> | <u>2011</u> |
|---------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------------|-------------|
| Function/Program | | | | | | | | | | |
| General Government | | | | | | | | | | |
| Number of buildings | 27 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 |
| Number of parking structures | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| Total number of active vehicles in | | | | | | | | | | |
| vehicle replacement plan | 72 | 75 | 74 | 80 | 77 | 80 | 81 | 77 | 77 | 77 |
| Public Safety | | | | | | | | | | |
| Number of police stations | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Number of fire stations | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Public Works | | | | | | | | | | |
| Lane miles of streets maintained | 54 | 54 | 54 | 54 | 54 | 54 | 54 | 54 | 65 | 65 |
| Number of traffic signals | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 15 | 15 | 15 |
| Bridges | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| Education-Regional Schools | | | | | | | | | | |
| Grades: K - 5 | 7 | 7 | 7 | 7 | 7 | 7 | 8 | 8 | 9 | 9 |
| Grades: 6 - 8 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 3 |
| Grades: 9-12 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | 3 | 3 |
| Parks & Recreation | | | | | | | | | | |
| Number of parks | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| Number of ball fields | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 |
| Number of tennis courts | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 |
| Number of total acres | 2,036 | 2,036 | 2,036 | 2,036 | 2,036 | 2,036 | 2,036 | 2,036 | 2,036 | 2,036 |
| Culture | | | | | | | | | | |
| Number of public libraries (regional) | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| Public Utilities | | | | | | | | | | |
| Miles of water distribution | 48 | 48 | 48 | 48 | 48 | 48 | 48 | 48 | 48 | 48 |
| Number of water tanks | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| Number of pump stations | 11 | 12 | 13 | 14 | 14 | 14 | 14 | 14 | 14 | 14 |

Source: City departments.



ROBINSON, FARMER, COX ASSOCIATES

CERTIFIED PUBLIC ACCOUNTANTS

A PROFESSIONAL LIMITED LIABILITY COMPANY

Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To The Honorable Members of the City Council City of Williamsburg
Williamsburg, Virginia

We have audited the financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Williamsburg, Virginia, as of and for the year ended June 30, 2011, which collectively comprise the City of Williamsburg, Virginia's basic financial statements and have issued our report thereon dated November 7, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the *Specifications for Audits of Counties, Cities, and Towns,* issued by the Auditor of Public Accounts of the Commonwealth of Virginia; and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the City of Williamsburg, Virginia's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City of Williamsburg, Virginia's internal control over financial reporting. Accordingly, we do not express an opinion of the effectiveness of the City of Williamsburg, Virginia's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

Robinson, Farma, Cox associte

As part of obtaining reasonable assurance about whether the City of Williamsburg, Virginia's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, the audit committee, the City Council, others within the entity, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Richmond, Virginia

November 7, 2011

ROBINSON, FARMER, COX ASSOCIATES

CERTIFIED PUBLIC ACCOUNTANTS

A PROFESSIONAL LIMITED LIABILITY COMPANY

Independent Auditors' Report on Compliance with Requirements That Could Have a Direct and Material Effect on Each Major Program and on Internal Control Over Compliance in Accordance with OMB Circular A-133

To The Honorable Members of the City Council City of Williamsburg Williamsburg, Virginia

Compliance

We have audited the City of Williamsburg, Virginia's compliance with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) Circular A-133 *Compliance Supplement* that could have a direct and material effect on each of the City of Williamsburg, Virginia's major federal programs for the year ended June 30, 2011. The City of Williamsburg, Virginia's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of the City of Williamsburg, Virginia's management. Our responsibility is to express an opinion on the City of Williamsburg, Virginia's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the City of Williamsburg, Virginia's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the City of Williamsburg, Virginia's compliance with those requirements.

In our opinion, the City of Williamsburg, Virginia, complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the fiscal year ended June 30, 2011.

Internal Control Over Compliance

Management of the City of Williamsburg, Virginia is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered the City of Williamsburg, Virginia's internal control over compliance with the requirements that could have a direct and material effect on a major federal program to determine the auditing procedures for the purpose of expressing our opinion on compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the City of Williamsburg, Virginia's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a control deficiency, or combination of deficiencies, in internal control over compliance such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of management, the City Council, others within the entity, federal awarding agencies, and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Richmond, Virginia

Robinson, Farma Cox associte

November 7, 2011

City of Williamsburg, Virginia Schedule of Expenditures of Federal Awards For the Year Ended June 30, 2011

| | | Pass-Through | | |
|---|---------|------------------|-----|-----------|
| | Federal | Entity | | |
| Federal Grantor/State Pass - Through Grantor/ | CFDA | Identifying | F | ederal |
| Program Title | Number | Number | Ехр | enditures |
| | | | | |
| Department of Health and Human Services: | | | | |
| Pass Through Payments: | | | | |
| Department of Social Services: | 00.557 | 0050400 /0050440 | | 50.4 |
| Promoting Safe and Stable Families | 93.556 | 0950109/0950110 | \$ | 534 |
| Temporary Assistance for Needy Families (TANF) | 93.558 | 0400109/0400110 | | 154,109 |
| Refugee and Entrant Assistance - State Administered Programs | 93.566 | 0500109/0500110 | | 203 |
| Low-Income Home Energy Assistance | 93.568 | 0600409/0600410 | | 6,174 |
| Child Care and Development Cluster: | | | | |
| Child Care and Development Block Grant | 93.575 | 0770109/0770110 | | 72,436 |
| Child Care Mandatory and Matching Funds of the Child Care and Development Fund | 93.596 | 0760109/0760110 | | 46,734 |
| ARRA - Child Care and Development Block Grant | 93.713 | 074109 | | 3,766 |
| Child Welfare Services - State Grants | 93.645 | 0900109/0900110 | | 362 |
| Foster Care Cluster: | | | | |
| Foster Care - Title IV-E | 93.658 | 1100109/1100110 | | 81,858 |
| ARRA - Foster Care - Title IV-E | 93.658 | 1100109/1100110 | | 2,479 |
| Adoption Assistance Cluster: | | | | |
| Adoption Assistance | 93.659 | 1120109/1120110 | | 37,120 |
| ARRA - Adoption Assistance | 93.659 | 1120109/1120110 | | 2,404 |
| Social Services Block Grant | 93.667 | 1000109/1000110 | | 67,857 |
| Chafee Foster Care Independence Program | 93.674 | 9150108-9150110 | | 715 |
| Children's Health Insurance Program | 93.767 | 0540109/0540110 | | 2,861 |
| Medical Assistance Program | 93.778 | 1200109/1200110 | | 80,299 |
| Total Department of Health and Human Services | | | \$ | 559,911 |
| Department of Agriculture: | | | | |
| Pass Through Payments: | | | | |
| Department of Social Services: | | | | |
| SNAP Cluster: | | | | |
| State Administrative Matching Grants for Supplemental Nutrition | 10.561 | 0040109/0040110 | \$ | 131,678 |
| Assistance Program | | 0010109/0010110 | | |
| ARRA - State Administrative Matching Grants for Supplemental Nutrition | 10.561 | 0040109/0040110 | | 3,731 |
| Assistance Program | | 0010109/0010110 | | |
| Total Department of Agriculture | | | \$ | 135,409 |
| Department of Justice: | | | | |
| Pass Through Payments: | | | | |
| Department of Criminal Justice Services: | | | | |
| | 16.738 | 11-11208LOT0 | | 6,631 |

City of Williamsburg, Virginia Schedule of Expenditures of Federal Awards For the Year Ended June 30, 2011

| | | Pass-Through | | |
|---|---------|---------------------|-----|-----------|
| | Federal | Entity | | |
| Federal Grantor/State Pass - Through Grantor/ | CFDA | Identifying | | Federal |
| Program Title | Number | Number | Exp | enditures |
| Department of Transportation: | | | | |
| Direct payments: | | | | |
| ARRA - Highway Planning and Construction | 20.205 | N/A | \$ | 582,580 |
| U.S. Department of Housing and Urban Development: | | | | |
| Pass Through Payments: | | | | |
| Department of Housing and Community Development: | | | | |
| Community development block grant | 14.228 | 5330500-50794/50796 | \$ | 25,000 |
| Department of Homeland Security: | | | | |
| Direct payments: | | | | |
| Assistance to firefighters grant | 97.044 | N/A | \$ | 59,677 |
| Pass Through Payments: | | | | |
| Department of Emergency Services: | | | | |
| State homeland security program | 97.073 | 77500100-52707 | \$ | 37,471 |
| Total Department of Homeland Security | | | \$ | 97,148 |
| Total expenditures of federal awards | | | \$ | 1,406,679 |

See accompanying notes to schedule of expenditures of federal awards.

City of Williamsburg, Virginia Notes to Schedule of Expenditures of Federal Awards For the Year Ended June 30, 2011

Note 1 - Basis of Presentation

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal grant activity of the City of Williamsburg, Virginia under programs of the federal government for the year ended June 30, 2011. The information in this Schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations.* Because the Schedule presents on a selected portion of the operations of the City of Williamsburg, Virginia, it is not intended to be and does not present the financial position, changes in net assets, or cash flows of the City of Williamsburg, Virginia.

Note 2 - Summary of Significant Accounting Policies

- (1) Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in OMB Circular A-87, Cost Principles for State, Local and Indian Tribal Governments, wherein certain types of expenditures are not allowable or are limited as to reimbursement.
- (2) Pass-through entity identifying numbers are presented where available.

Note 3 - Relationship to Financial Statements

Federal expenditures, revenues, and capital contributions are reported in the City's basic financial statements as follows:

Intergovernmental federal revenues per the basic financial statements:

Primary government:

| General fund | \$ 684,257 |
|---|-----------------|
| Virginia public assistance fund | 715,791 |
| Law enforcement block grant fund | 6,631 |
| Total federal expenditures per the Schedule of Expenditures of Federal Awards | \$ 1,406,679 |

City of Williamsburg, Virginia Schedule of Findings and Questioned Costs For the year ended June 30, 2011

Section I-Summary of Auditors' Results

Financial Statements Type of auditor's report issued: unqualified Internal control over financial reporting: Material weaknesses identified? yes no Significant deficiencies identified? yes no Noncompliance material to financial statements noted? yes no Federal Awards Internal control over major programs: Material weaknesses identified? yes no Significant deficiencies identified? no yes Type of auditor's report issued on compliance for major programs: unqualified Any findings disclosed that are required to be reported in accordance with section 510(a) of Circular A-133? yes Identification of major programs: CFDA Number(s) Name of Federal Program or Cluster 20.205 ARRA - Highway Planning and Construction Dollar threshold used to distinguish between type A \$300,000 and type B programs: ✓ yes ____no Auditee qualified as low-risk auditee? **Section II-Financial Statement Findings** None

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Section III-Federal Award Findings and Questioned Costs

None

City of Williamsburg, Virginia Schedule of Prior Year Findings and Questioned Costs For the year ended June 30, 2011

There were no prior year findings or questioned costs.