TOWN OF WEST POINT, VIRGINIA FINANCIAL REPORT YEAR ENDED JUNE 30, 2012

	TOWN COUNCIL	
	James H. Hudson, III, Mayor	
	Deborah Ball, Vice-Mayor	
Tina S. Gulley	Charles D. Gordon	Jack Lawson
Paul T. Kelley	O.B. Shreaves, Jr.	Chris P. Vincent
_	TOWN SCHOOL BOARD	
	Dudley P. Olsson, Chairman	
	John G. Ragsdale, II, Vice-Chairman	
Paul Diggs	Elliott Jenkins	Lynn Vogel
	INDUSTRIAL DEVELOPMENT AUTHORITY	Υ
	Carol Cunningham, Chairperson	
	John Koch, Vice-Chairman	
Jack Lawson	Paul Kelley	Lauren Shephard
	OTHER OFFICIALS	
	OTHER OFFICIALS	
Town Attorney . Town Treasurer Town Clerk	endentD	Andrea G. Erard Letrecia Moore Karen M. Barrow

Financial Report For The Fiscal Year Ended June 30, 2012

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ROBINSON, FARMER, COX ASSOCIATES

CERTIFIED PUBLIC ACCOUNTANTS

A PROFESSIONAL LIMITED LIABILITY COMPANY

Independent Auditors' Report

To the Honorable Members of the Town Council Town of West Point, Virginia West Point, Virginia

We have audited the accompanying financial statements of the governmental activities, the business-type activities, the discretely presented component units, each major fund, and the aggregate remaining fund information of Town of West Point, Virginia, as of and for the year ended June 30, 2012, which collectively comprise the Town of West Point, Virginia's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the Town of West Point, Virginia's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the *Specifications for Audits of Counties, Cities, and Towns,* issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the discretely presented component units, each major fund, and the aggregate remaining fund information of the Town of West Point, Virginia, as of June 30, 2012, and the respective changes in financial position, and cash flows, where applicable, thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated January 16, 2013, on our consideration of the Town of West Point, Virginia's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, budgetary comparison information, and schedule of pension funding progress be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the management's discussion and analysis and schedule of funding progress in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the management's discussion and analysis and schedule of funding progress because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance. The budgetary comparison information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town of West Point, Virginia's financial statements as a whole. The other supplementary information and schedules and statistical information, are presented for purposes of additional analysis and are not a required part of the financial statements. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and is also not a required part of the financial statements. The other supplementary information and schedules and the schedule of expenditures of federal awards are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole. The statistical information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Charlottesville, Virginia

Robinson, Farmer, Cox Associates

January 16, 2013

MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of the Town of West Point, Virginia we offer readers of the Town's financial statements this narrative overview and analysis of the financial activities of the Town for the fiscal year ended June 30, 2012.

FINANCIAL HIGHLIGHTS

- The assets of the Town exceeded its liabilities at the close of the most recent fiscal year by \$8,797,430 (net assets). Of this amount \$2,923,541 (unrestricted net assets) may be used to meet the government's ongoing obligations to citizens and creditors.
- As of the close of the current fiscal year; the Town's funds reported combined ending fund balances of \$2,137,646, a decrease of \$13,764 in comparison with the prior year. Approximately 87% of this total amount, \$1,855,746, is available for spending at the Town's discretion (unassigned fund balance).
- At the end of the current fiscal year, unassigned fund balance for the general fund was \$1,855,746, or 20% percent of total general fund expenditures.
- The Town's total debt decreased \$115,187 during the current fiscal year.

Overview of the Financial Statements

This discussion and analysis are intended to serve as an introduction to the Town's basic financial statements. The Town's basic financial statements comprise three components:

- Government-wide financial statements,
- Fund financial statements, and
- Notes to the financial statements.

This report also contains other supplementary information in addition to the basic financial statements themselves.

<u>Government-wide financial statements</u> - The Government-wide financial statements are designed to provide readers with a broad overview of the Town's finances, in a manner similar to a private-sector business.

The statement of net assets presents information on all of the Town's assets and liabilities, with the difference between the two reported as net assets. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the Town is improving or deteriorating.

The statement of activities presents information showing how the Town's nets assets changed during the most recent fiscal year. All changes in net assets are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in the statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Overview of the Financial Statements: (Continued)

Both of the government-wide financial statements distinguish functions of the Town that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The governmental activities of the Town include general government administration, public safety, education community development, and recreation activities.

The Government-wide financial statements include not only the Town of West Point, Virginia itself (known as the primary government), but also a legally separate school district and an Industrial Development Authority. Financial information for these component units is reported separately from the financial information present for the primary government itself.

<u>Fund financial statements</u> - A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Town of West Point, Virginia, like other local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the Town can be divided into two categories - the governmental funds and proprietary funds.

<u>Governmental funds</u> - <u>Governmental funds</u> are used to account for essentially the same functions reported as Governmental activities in the government-wide financial statements. However, unlike the government-wide financial statement, governmental fund financial statement focus on near-term inflows and outflows of spendable resources, as well as on balance of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because of the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for *governmental funds* with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the Town's near-term financing decisions. Both the governmental fund balance sheet and the governmental statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

The Town maintains one individual governmental fund - the General Fund.

The Town adopts an annual appropriated budget for its General Fund. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with this budget.

<u>Proprietary funds</u> - The Town maintains one proprietary fund - the Water Fund. Proprietary funds use the accrual basis of accounting, similar to the private sector business.

<u>Notes to the financial statements</u> - The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

<u>Other information</u> - In addition to the basic financial statement and accompanying notes, this report also presents certain required supplementary information for budgetary comparison schedules and presentation of combining financial statements for the discretely presented component units.

Government-wide Financial Analysis

As noted earlier, net assets may serve over time as a useful indicator of a Town's financial position. In the case of the Town, assets exceeded liabilities by \$8,797,430 at the close of the most recent fiscal year.

Town of West Point, Virginia's, Net Assets

		Govern	nm	ental		Busin	ess	s-type				
		Acti	vit	ties		Act	ivi	ties		T	ota	ls
	_	2012		2011		2012		2011		2012		2011
Current and other assets	\$	2,940,150	\$	2,998,533	\$	728,062	\$	871,497	\$	3,668,212	\$	3,870,0
Capital assets		4,686,902		4,759,183		4,231,900		4,192,767		8,918,802		8,951,9
Total assets	\$_	7,627,052	\$	7,757,716	\$	4,959,962	\$	5,064,264	\$_	12,587,014	\$_	12,821,9
Long-term liabilities												
outstanding	\$	2,000,193	\$	2,086,426	\$	919,242	\$	938,902	\$	2,919,435	\$	3,025,3
Current liabilities	_	814,308		882,551		55,841		78,326		870,149		960,8
Total liabilities	\$_	2,814,501	\$_	2,968,977	\$_	975,083	\$_	1,017,228	_\$_	3,789,584	_\$_	3,986,2
Net assets:												
Invested in capital assets,	,											
net of related debt	\$	2,612,103	\$	2,593,195	\$	3,261,786	\$	3,198,655	\$	5,873,889	\$	5,791,8
Unrestricted	_	2,200,448		2,195,544		723,093		848,381		2,923,541		3,043,9
Total net assets	\$	4,812,551	\$	4,788,739	\$	3,984,879	\$	4,047,036	\$	8,797,430	\$	8,835,7

A large part of the Town's net assets (\$5,791,850 or 67 percent) reflects its investment in capital assets (e.g., land, buildings and improvements, machinery, and equipment), less any related debt used to acquire those assets that is still outstanding. The Town uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the Town's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

During the current fiscal year, the Town's net assets experienced a decrease in the governmental fund balances in the amount of \$13,764. The business type funds decreased in the amount of \$62,157.

Government-wide Financial Analysis: (Continued)

<u>Governmental Activities</u> - Governmental activities increased the Town's net assets by \$23,812. Key elements of this increase are as follows:

Town of West Point, Virginia's Changes in Net Assets For the Years Ended June 30, 2012 and 2011

		Governmental Activities		Business Activi	• .	Totals		
	_	2012	2011	2012	2011	2012	2011	
Revenues:	_		, -					
Program revenues:								
Charges for services	\$	133,308 \$	44,812 \$	584,911 \$	631,335 \$	718,219 \$	676,147	
Operating grants and								
contributions		762,693	179,698	-	-	762,693	179,698	
Capital grants and contributions		522,188	142,359	-	155,876	522,188	298,235	
General revenues:								
General property taxes		4,674,205	4,720,965	-	-	4,674,205	4,720,965	
Other local taxes		847,663	765,474	-	-	847,663	765,474	
Use of money and property		197,390	546,402	-	-	197,390	546,402	
Grants and contributions not								
restriced to specific programs		459,509	464,463	-	-	459,509	464,463	
Other general revenues	_	127,112	177,242	38,760	59,522	165,872	236,764	
Total revenues	\$_	7,724,068 \$	7,041,415 \$	623,671 \$	846,733 \$	8,347,739 \$	7,888,148	
Expenses:								
General government								
administration	\$	578,255 \$	537,809 \$	- \$	- \$	578,255 \$	537,809	
Public safety		1,041,749	1,051,801	-	-	1,041,749	1,051,801	
Public works		1,184,433	1,107,762	-	-	1,184,433	1,107,762	
Education		3,708,942	3,944,820	-	-	3,708,942	3,944,820	
Parks, recreation, and cultural		33,875	40,182	-	-	33,875	40,182	
Community development		1,187,254	291,900	-	-	1,187,254	291,900	
Interest and other fiscal charges		88,721	90,143	-	-	88,721	90,143	
Water	_	<u> </u>	<u> </u>	562,855	528,925	562,855	528,925	
Total expenses	\$_	7,823,229 \$	7,064,417 \$	562,855 \$	528,925 \$	8,386,084 \$	7,593,342	
Increase in net assets before transfers	\$	(99,161) \$	(23,002) \$	60,816 \$	317,808 \$	(38,345) \$	294,806	
Transfers	_	122,973	(72,748)	(122,973)	72,748	<u>-</u>	-	
Increase in net assets	\$	23,812 \$	(95,750) \$	(62,157) \$	390,556 \$	(38,345) \$	294,806	
Net assets, July 1, 2011	_	4,788,739	4,884,489	4,047,036	3,656,480	8,835,775	8,540,969	
Net assets, June 30, 2012	\$	4,812,551 \$	4,788,739 \$	3,984,879 \$	4,047,036 \$	8,797,430 \$	8,835,775	

Financial Analysis of the Town's Funds

As noted earlier, the Town used fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

<u>Governmental Funds</u> - The focus of the Town's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the Town's financing requirements. In particular, unreserved fund balance may serve as a useful measure of a Town's net resources available for spending at the end of the fiscal year.

As of the end of the current fiscal year, the Town's governmental funds reported combined ending fund balances of \$2,137,646, a decrease of \$13,764 in comparison with the prior year. A significant portion of this fund balance, \$1,855,746 constitutes unassigned fund balance, which is available for spending at the Town's discretion. The remainder of fund balance is reserved to indicate that is not available for new spending because it has already been restricted for:

- Economic development
- Cemetery operations

The general fund is the primary operating fund of the Town. As a measure of the general fund's liquidity, it may be useful to compare both unreserved fund balance and total fund balance to total fund expenditures. Unassigned fund balance represents 20% of total general fund expenditures, while total fund balance represents 23% of that same amount.

General Fund Budgetary Highlights

The Town's General Fund expended \$9,389,992 during the year, which was \$237,200 less than what was budgeted.

Capital Asset and Debt Administration

<u>Capital assets</u> - The Town's investment in capital assets for its governmental funds as of June 30, 2012 totals \$4,686,902 (net of accumulated depreciation). This investment in capital assets includes land, buildings and improvements, and machinery and equipment.

* School Board capital assets are jointly owned by the Town (primary government) and the component unit school board. The Town share of the School Board capital assets is in proportion to the debt owed on such assets by the Town. The Town reports depreciation on these assets as an element of its share of the costs of the public school system.

Additional information on the Town's capital assets can be found in the footnotes to these financial statements.

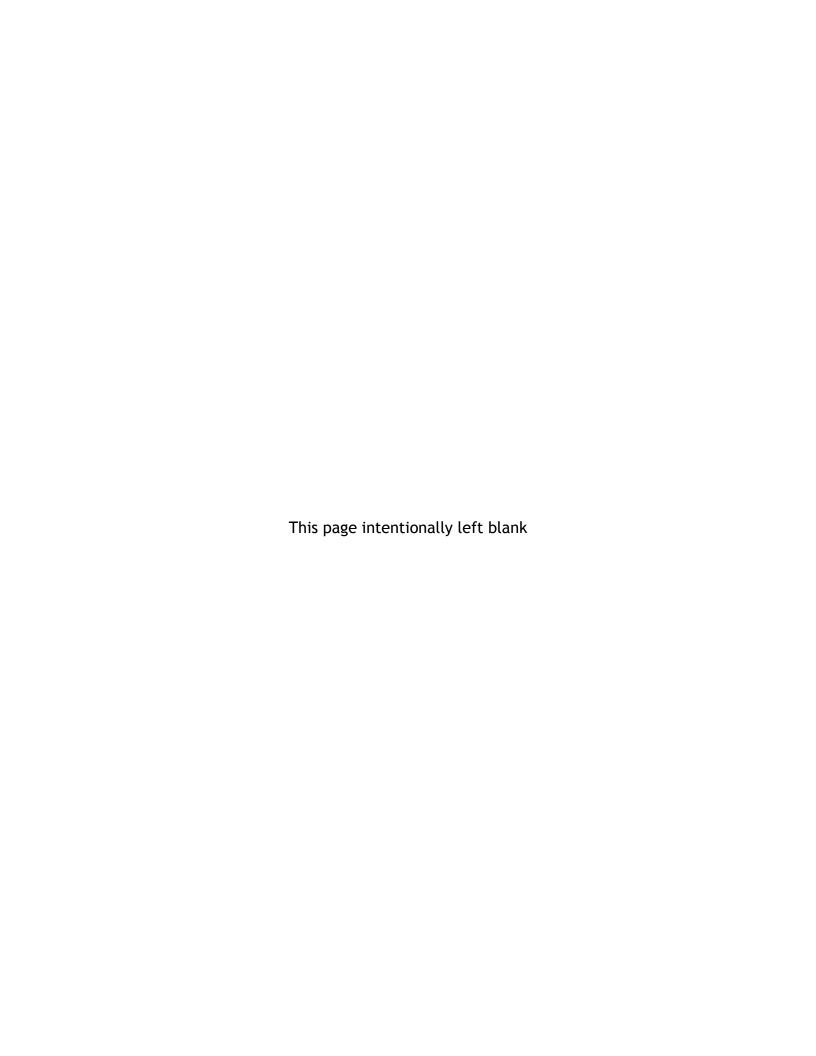
Debt

Of the total principal balance at the end of the year, \$2,791,940 was for General Obligation Bonds and \$252,973 was for State Literary Loans payable. The Town's total outstanding debt principal decreased by \$115,187.

Annual requirements to amortize all long-term debt and related interest and other information relative to the Town's debt can be found in the notes to the financial statements.

CONTACT THE TOWN'S FINANCIAL MANAGEMENT

This financial report is designed to provide a general overview of the Town's finances for all of those with an interest in the Town's finances. Questions concerning any of the information provided in this report or requests for additional information should be addressed to the Town Treasurer, P. O. Box 152, West Point, Virginia 23181.



Basic Financial Statements

Government-Wide Financial Statements

			Primary Government			Compone	nt Units
	G	overnmental Activities	Business- Type Activities		Total	School Board	Industrial Development Authority
ASSETS							
Current Assets Cash and cash equivalents Receivables (net of allowance for	\$	2,500,904 \$	628,042	\$	3,128,946	\$ 246,790 \$	934,309
uncollectibles):							
Property taxes		149,948	-		149,948	-	-
Accounts receivable		5,691	100,020		105,711	-	-
Inventory		-	-		-	-	548,208
Due from other governments Due from primary government		283,607	-		283,607	 71,640 632,906	-
Total Current Assets	\$	2,940,150 \$	728,062	\$_	3,668,212	\$ 951,336 \$	1,482,517
Noncurrent Assets Capital assets (net of accumulated depreciation):							
Land	\$	869,546 \$	367,305	\$	1,236,851	\$ 59,350 \$	-
Construction in progress		99,747	-		99,747	337,146	-
Buildings and improvements		3,220,815	3,751,384		6,972,199	5,225,198	
Equipment		496,794	113,211		610,005	 581,518	
Total Capital assets	\$	4,686,902 \$	4,231,900	_\$_	8,918,802	\$ 6,203,212 \$	-
Total Assets	\$	7,627,052 \$	4,959,962	\$_	12,587,014	\$ 7,154,548	1,482,517
LIABILITIES Current Liabilities							
Accounts payable	\$	28,214 \$	2,360	\$	30,574	\$ 74,980 \$	-
Accrued expenses		-	7.055		7.055	871,109	-
Customers' deposits		-	7,255		7,255	-	-
Due to component unit Accrued interest payable		632,906 19,710	-		632,906 19,710	-	-
Current portion of long-term obligations		133,478	46,226		179,710	8,686	-
Total Current Liabilities	\$	814,308 \$	55,841	\$	870,149	\$ 954,775	-
Noncurrent Liabilities Noncurrent portion of long-term obligations		2,000,193	919,242		2,919,435	 78,173	
Total Liabilities	\$	2,814,501 \$	975,083	\$_	3,789,584	\$ 1,032,948 \$	
NET ASSETS Invested in capital assets, net of related debt	\$	2,612,103 \$	3,261,786	\$	5,873,889	\$ 6,203,212 \$	
Unrestricted assets (deficit)	_	2,200,448	723,093		2,923,541	 (81,612)	1,482,517
Total Net Assets	\$	4,812,551 \$	3,984,879		8,797,430	 6,121,600 \$	
Total Liabilities and Net Assets	\$	7,627,052 \$	4,959,962	\$_	12,587,014	\$ 7,154,548 \$	1,482,517

			Program Revenues						
Functions/Programs	Expenses		<u> </u>	Charges for Services		Operating Grants and Contributions		Capital Grants and Contributions	
PRIMARY GOVERNMENT:									
Governmental activities:									
General government administration	\$	578,255	\$	-	\$	-	\$	-	
Public safety		1,041,749		46,259		214,117		-	
Public works		1,184,433		87,049		543,576		522,188	
Education		3,708,942		-		-		-	
Parks, recreation, and cultural		33,875		-		5,000		-	
Community development		1,187,254		-		-		-	
Interest on long-term debt		88,721		-		-		-	
Total governmental activities	\$_	7,823,229	\$	133,308	\$	762,693	\$	522,188	
Business-type activities:									
Water and Sewer	\$_	562,855	\$_	584,911	\$	-	\$	-	
Total primary government	\$_	8,386,084	\$	718,219	\$	762,693	\$	522,188	
COMPONENT UNIT:									
School Board	\$	8,947,280	\$	145,156	\$	4,827,653	\$	-	
Industrial Development Authority		126,226		-		-		-	
Total component units	\$_	9,073,506	\$	145,156	\$	4,827,653	\$		

General revenues:

General property taxes

Local sales and use taxes

Meals taxes

Business license taxes

Consumer utility taxes

Other local taxes

Unrestricted revenues from use of money and property

Contribution from IDA to Town of West Point

Town contribution to school board

Miscellaneous

Grants and contributions not restricted to specific programs

Transfers

Total general revenues and transfers

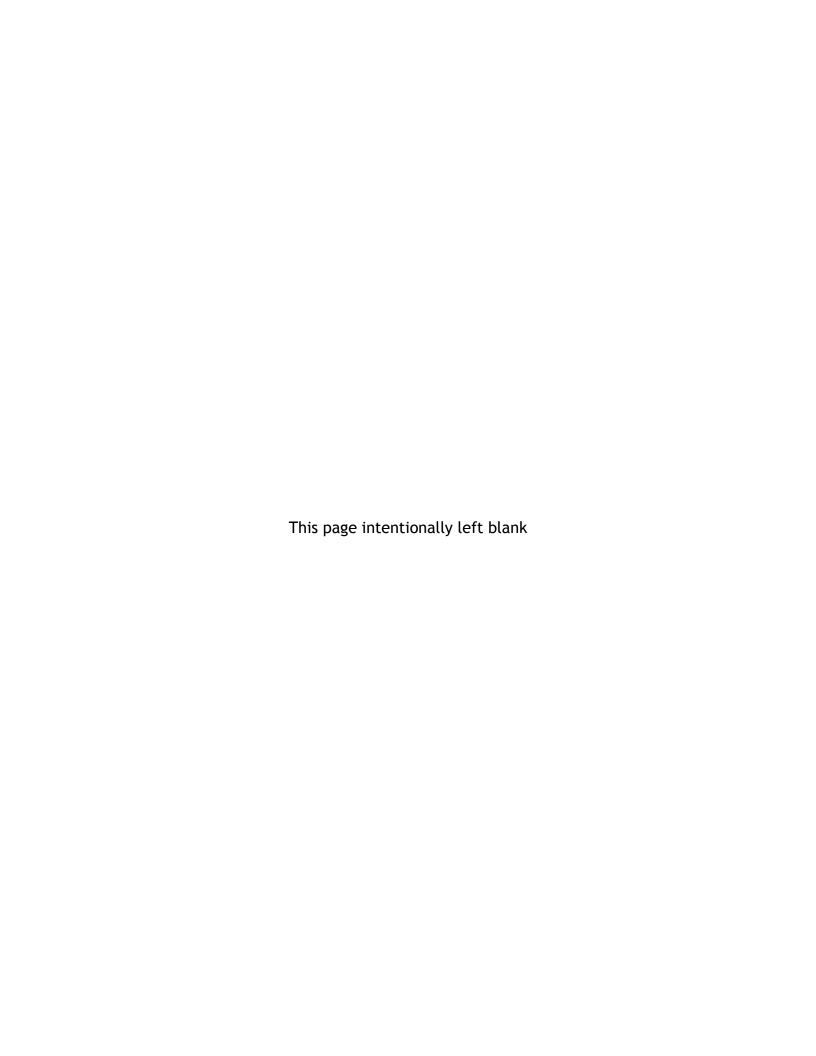
Change in net assets

Net assets - beginning

Net assets - ending

Net (Expense) Revenue and Changes in Net Assets

	Prin	nary Government		Componer	Component Units			
,	Governmental Activities	Business- Type Activities	Total	School Board	Industrial Development Authority			
\$	(578,255) \$	- \$	(578,255) \$	- \$	-			
	(781,373)	-	(781,373)	-	-			
	(31,620)	-	(31,620)	-	-			
	(3,708,942)	-	(3,708,942)	-	-			
	(28,875)	-	(28,875)	-	-			
	(1,187,254)	-	(1,187,254)	-	-			
	(88,721)		(88,721)	-	-			
\$	(6,405,040) \$	- \$	(6,405,040) \$	- \$	-			
\$	- \$	22,056 \$	22,056 \$	- \$	-			
\$	- \$	22,056 \$	(6,382,984) \$	- \$	-			
\$	- \$	- \$	- \$	(3,974,471) \$	- (424, 224)			
ċ	s	<u>-</u>	s	(3,974,471) \$	(126,226) (126,226)			
, ,		<u>-</u> >		(3,974,471)	(120,220)			
\$	4,674,205 \$	- \$	4,674,205 \$	- \$	-			
	255,267	-	255,267	-	-			
	246,254	-	246,254	-	-			
	165,012	-	165,012	-	-			
	66,494	-	66,494	-	-			
	114,636	-	114,636	-	-			
	197,390	-	197,390	3,809	10,707			
	108,100	-	108,100	-	-			
	-	-		3,694,594	-			
	19,012	38,760	57,772	159,789	13,626			
	459,509	- (400.073)	459,509	-	-			
٠,	122,973	(122,973)			- 24.222			
\$	6,428,852 \$	(84,213) \$	6,344,639 \$	3,858,192 \$	24,333			
\$	23,812 \$	(62,157) \$	(38,345) \$	(116,279) \$	(101,893)			
\$	4,788,739 4,812,551 \$	4,047,036 3,984,879 \$	8,835,775 8,797,430 \$	6,237,879 6,121,600 \$	1,584,410 1,482,517			
ڔ	7,012,331 3	د ۱۰,۰۰۰,۰۰۶ ک	د محد ۱۱۱٫۰	د 5,121,000	1,702,317			





Balance Sheet - Governmental Funds At June 30, 2012

		_	Governmental Funds
		_	General
ASSETS Cash and cash equivalents Receivables (Net of allowance for uncollectibles):		\$	2,500,904
Taxes, including penalties Accounts receivable Due from other governments			149,948 5,691 283,607
Total assets		\$_	2,940,150
LIABILITIES		-	
Accounts payable Due to component unit Deferred revenue		\$	28,214 632,906 141,384
Total liabilities		\$_	802,504
FUND BALANCES			
Restricted: Economic development		\$	152,741
Cemetery operations Total Restricted Fund Balance		<u> </u>	129,159 281,900
Total Restricted rund balance		? _	201,700
Unassigned: General		\$_	1,855,746
Total fund balances		\$_	2,137,646
Detailed explanation of adjustments from fund statements to government-wide Statement of N	et Asset	s:	
Capital assets used in governmental activities are not financial resouces and, therfore, are not reported in the funds.			
Land	\$	869,546	
Buildings and improvments		3,220,815	
Equipment Construction in progress		496,794 99,747	4,686,902
Because the focus of governmental funds is on short-term financing, some assets will not be available to pay for current-period expenditures. Those assets (for example, receivables) are offset by deferred revenues in the governmental funds and thus are not included in the fund			,,,,,,,,
balance.			141,384
Long-term liabilities, including bonds payable, are not due and payable in the current period and, therfore, are not reported in the funds.			
General obligation bonds	\$	(1,821,826)	
Less: Deferred amount on refunding		28,525	
Literary fund loans		(252,973)	
Compensated absences Accrued interest payable		(87,397) (19,710)	(2,153,381)
		(17), 10)	
Net assets of General Governmental Activities		\$ =	4,812,551
The accompanying notes to financial statements are an integral part of this statement.			

Statement of Revenues, Expenditures and Changes in Fund Balances - Governmental Funds Year Ended June 30, 2012

		Governmental Funds
		General
Revenues:	ć	4 (0(254
General property taxes	\$	4,686,251
Other local taxes		847,663
Permits, privilege fees and regulatory licenses		18,726
Fines and forfeitures		27,533
Revenue from use of money and property		197,390
Charges for services		87,049
Miscellaneous		19,012
Recovered cost		44,780
Intergovernmental:		002.040
Commonwealth		803,960
Federal		940,430
Total revenues	\$	7,672,794
Expenditures:		
Current:		
General government administration	\$	578,122
Public safety		1,065,555
Public works		852,727
Education		3,655,406
Parks, recreation, and cultural		34,165
Community development		1,282,740
Nondepartmental		236,481
Debt service:		•
Principal retirement		1,592,075
Interest and other fiscal charges		92,721
Total expenditures	 \$	9,389,992
·	· 	· · · · ·
Excess (deficiency) of revenues over (under) expenditures	\$	(1,717,198)
Other financing sources (uses):		
Issuance of debt	\$	1,472,361
IDA contribution to town		108,100
Transfers (out)		122,973
Total other financing sources (uses)	\$	1,703,434
Changes in fund balances	\$	(13,764)
Fund balances at beginning of year		2,151,410
Fund balances at end of year	\$	2,137,646

Reconciliation of Statement of Revenues, Expenditures and Changes in Fund Balances of Governmental Funds To the Statement of Activities For the Year Ended June 30, 2012

			Governmental Funds
Amounts reported for governmental activities in the Statement of Activities are different because:	nt		
Net change in fund balances - total governmental funds		\$	(13,764)
Governmental funds report capital outlays as expenditures. However, in the Statemer of Activities the cost of those assets is allocated over their estimated useful lives an reported as depreciation expense. This is the amount by which the capital outlay exceeded depreciation in the current period. Details supporting this adjustment are a follows:	d /s		
Capital outlay	\$	134,148	
Depreciation expense	_	(167,241)	(33,093)
Transfer of joint tenancy assets from Primary Government to the Component Unit			(39,188)
Revenues in the Statement of Activities that do not provide current financial resources are not reported as revenues in the funds.	al		(12,046)
The issuance of long-term obligations (e.g. bonds, leases) provides current financial resources to governmental funds, while the repayment of the principal of long-tern obligations consumes the current financial resources of governmental funds. Neither transaction, however, has any effect on net assets. Also, governmental funds report the effect of issuance costs, premiums, discounts, and similar items when the debt first issued, whereas these amounts are deferred and amortized in the statement of activities. This amount is the net effect of these differences in the treatment of long term obligations and related items and details are as follows:	m er rt is of		
Principal retired on general obligation bonds Principal retired on lliterary fund loans Proceeds from debt issued	\$	1,553,575 38,500 (1,472,361)	119,714
Some expenses reported in the Statement of Activities do not require the use of current financial resources and, therefore are not reported as expenditures is governmental funds. The following is a summary of items supporting this adjustment:			
Change in compensated absences Change in accrued interest payable	\$_	(1,811) 4,000	2,189
Change in net assets of governmental activities	_	\$	23,812
The accompanying notes to financial statements are an integral part of this statement			

Statement of Net Assets - Proprietary Fund June 30, 2012

	_	Water and Sewer Fund
ASSETS		
Current Assets		
Cash and cash equivalents	\$	628,042
Receivables (net of allowance for uncollectibles):		
Accounts receivable	_	100,020
Total Current Assets	\$_	728,062
Noncurrent Assets		
Capital assets:		
Land	\$	367,305
Buildings and improvements		6,000,934
Equipment		373,538
Accumulated depreciation	_	(2,509,877)
Total Noncurrent Assets	\$_	4,231,900
Total Assets	\$_	4,959,962
LIABILITIES Common Malatitude		
Current Liabilities	\$	2 2/0
Accounts payable Customers' deposits	Ş	2,360 7,255
Current portion of long-term obligations		46,226
Total Current Liabilities	ş ⁻	55,841
Noncurrent Liabilities		
Noncurrent portion of long-term obligations		919,242
Total Liabilities	- \$	975,083
	· -	,
NET ASSETS		
Invested in capital assets, net of related debt	\$	3,261,786
Unrestricted assets	-	723,093
Total Net Assets	\$_	3,984,879
Total Liabilities and Net Assets	\$_	4,959,962

Statement of Revenues, Expenses and Change in Net Assets - Proprietary Fund Year Ended June 30, 2012

	Water and Sewer Fund
Operating revenues:	
Charges for services	\$ 584,911
Miscellaneous	38,760
Total operating revenues	\$ 623,671
Operating expenses:	
Personnel services	\$ 153,897
Fringe benefits	60,741
Contractual services	80,577
Capital outlay	24,396
Other operating costs	61,500
Depreciation	138,078
Total operating expenses	\$ 519,189
Operating Income (loss)	\$ 104,482
Nonoperating revenues(expenses):	
Interest expense	\$ (43,666)
Total non-operating revenues(expenses)	\$ (43,666)
Income before transfers	\$ 60,816
Transfers in	(122,973)
Change in net assets	\$ (62,157)
Net assets, beginning of year	4,047,036
Net assets, end of year	\$ 3,984,879

Statement of Cash Flows - Proprietary Fund Year Ended June 30, 2012

		Water and Sewer Fund
Cash flows from operating activities:		
·	\$	621,690
Payments to employees (including fringe benefits)		(213,127)
Payments for operating activities		(167,768)
Net cash provided by (used for) operating activities	\$	240,795
Cash flows from capital and related financing activities:		
Construction and acquisition of capital assets	\$	(177,211)
Issuance of general obligation bonds		970,114
Retirement of long-term debt		(1,012,475)
Interest paid on debt		(43,666)
Net cash provided by (used for) capital and related financing activities	\$	(263,238)
Cash flows from non-capital financing activities:		
·	\$	(122,973)
Net increase (decrease) in cash and cash equivalents	\$	(145,416)
Cash and cash equivalents at beginning of year	_	773,458
Cash and cash equivalents at end of year	\$ <u></u>	628,042
Reconciliation of operating income (loss) to net cash provided by		
(used for) operating activities:		
Cash flows from operations:		
Income (loss) from operations	\$	104,482
Adjustment to reconcile net income (loss) to net cash provided by (used for) operations:		
Depreciation		138,078
Changes in operating assets and liabilities:		
(Increase)/Decrease in accounts receivable		(1,981)
Increase/(Decrease) in accounts payable and accrued liabilities		216
Net cash provided by (used for) operating activities	÷_	240,795

Notes to Financial Statements As of June 30, 2012

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The Town of West Point is governed by an elected seven member Town Council. The Town provides a full range of services for its citizens. These services include police and fire protection; sanitation services; recreational activities; cultural events; and education.

Financial Statement Presentation

<u>Management's Discussion and Analysis</u> - GASB Statement No. 34 requires the financial statements be accompanied by a narrative introduction and analytical overview of the government's financial activities in the form of "Management's Discussion and Analysis" (MD&A).

Government-wide and Fund Financial Statements

<u>Government-wide financial statements</u> - The reporting model includes financial statements prepared using full accrual accounting for all of the government's activities. This approach includes not just current assets and liabilities but also capital assets and long-term liabilities (such as buildings and general obligation debt).

The government-wide financial statements (i.e., the Statement of Net Assets and the Statement of Activities) report information on all of the nonfiduciary activities of the primary government and its components units. For the most part, effect of interfund activity has been removed from these statements. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support. Likewise, the primary government is reported separately from certain legally separate component units for which the primary government is financially accountable.

<u>Statement of Net Assets</u> - The Statement of Net Assets is designed to display financial position of the primary government (government and business-type activities) and its discretely presented component units. Governments will report all capital assets, in the government-wide Statement of Net Assets and will report depreciation expense - the cost of "using up" capital assets - in the Statement of Activities. The net assets of a government will be broken down into three categories - 1) invested in capital assets, net of related debt; 2) restricted; and 3) unrestricted.

<u>Statement of Activities</u> - The government-wide Statement of Activities reports expenses and revenues in a format that focuses on the cost of each of the government's functions. The expense of individual functions is compared to the revenues generated directly by the function (for instance, through user charges or intergovernmental grants).

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

<u>Fund Financial Statements</u> - Separate financial statements are provided for governmental funds, proprietary funds, and fiduciary funds, even though the latter are excluded from the government-wide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

<u>Budgetary Comparison Schedules</u> - Demonstrating compliance with the adopted budget is an important component of a government's accountability to the public. Many citizens participate in one way or another in the process of establishing the annual operating budgets of state and local governments, and have a keen interest in following the actual financial progress of their governments over the course of the year. Many governments revise their original budgets over the course of the year for a variety of reasons. Governments report the original budget to the current comparison of final budget and actual results.

A. The Financial Reporting Entity:

The basic criterion for determining whether a governmental department, agency, institution, commission, public authority, or other governmental organization should be included in a primary governmental unit's reporting entity for general-purpose financial statements is financial accountability. Financial accountability includes the appointment of a voting majority of the organization's governing body and the ability of the primary government to impose its will on the organization or if there is a financial benefit/burden relationship. In addition, an organization which is fiscally dependent on the primary government should be included in the reporting entity. These financial statements present the Town of West Point (the primary government) and its component units. Blended component units, although legally separate entities, are in substance, part of the primary government's operations and data from these units are combined with data of the primary government. Each discretely presented component unit, on the other hand, is reported in a separate column in the combined financial statements to emphasize it is legally separate from the government.

B. Individual Component Unit Disclosures:

Blended Component Units: The Town has no blended component units to be included for the fiscal year ended June 30, 2012.

Discretely Presented Component Units: The West Point School Board members are elected by the citizens of the Town of West Point. The School Board is responsible for the operations of the Town's School System and is fiscally dependent upon the Town. The Town has the ability to approve its budget and any amendments. The primary funding of the School Board is from the General Fund of the Town. The School Fund does not issue a separate financial report. The financial statements of the School Board are presented as a discrete presentation of the Town financial statements for the fiscal year ended June 30, 2012.

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

B. Individual Component Unit Disclosures: (Continued)

Industrial Development Authority: The Industrial Development Authority of the Town was established to promote industry and commercial enterprises to locate in the Town. The Authority draws its corporate powers from the Virginia Code section 15.1-1376, which defines it as a corporate body. The Authority consists of 8 members, all of which are appointed by the Primary Government for limited terms. The Primary Government can impose its will on the Authority as exemplified by approving its debt issues. These factors warrant its inclusion in the Town's reporting entity as a discretely presented component unit. The IDA does not issue a separate financial report.

Other Related Organizations Included in the Town's Financial Report:

None

C. Measurement Focus, Basis of Accounting and Financial Statement Presentation:

The accompanying financial statements are prepared in accordance with pronouncements issued by the Governmental Accounting Standards Board. The principles prescribed by GASB represent generally accepted accounting principles applicable to governmental units.

The Town applies all GASB pronouncements as well as the Financial Accounting Standards Board pronouncements issued on or before November 30, 1989 unless these pronouncements conflict with or contradict GASB pronouncements.

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as are the proprietary fund and fiduciary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

The government-wide Statement of Activities reflect both the gross and net cost per functional category (public safety, public works, health and welfare, etc.) which are otherwise being supported by general government revenues, (property, sales and use taxes, certain intergovernmental revenues, fines, permits and charges, etc.) The Statement of Activities reduces gross expenses (including depreciation) by related program revenues, operating and capital grants, and contributions. The program revenues must be directly associated with the function (public safety, public works, health and welfare, etc.) or a business-type activity.

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 1-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

C. Measurement Focus, Basis of Accounting and Financial Statement Presentation: (Continued)

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. This is the manner in which these funds are normally budgeted. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

In the fund financial statements, financial transactions and accounts of the Town are organized on the basis of funds. The operation of each fund is considered to be an independent fiscal and separate accounting entity, with a self-balancing set of accounts recording cash and/or other financial resources together with all related liabilities and residual equities or balances, and changes therein, which are segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions, or limitations.

1. Governmental Funds

Governmental Funds are those through which most governmental functions typically are financed. The government reports the following major governmental funds:

a. General Fund

The General Fund is the primary operating fund of the Town. This fund is used to account for and report all financial transactions and resources except those required to be accounted for in another fund. Revenues are derived primarily from property and other local taxes, state and federal distributions, licenses, permits, charges for service, and interest income. A significant part of the General Fund's revenues is used principally to finance the operations of the Component Unit School Board.

2. <u>Proprietary Funds</u> - account for operations that are financed in a manner similar to private business enterprises. The Proprietary Fund measurement focus is upon determination of net income, financial position, and changes in financial position. Proprietary funds consist of enterprise funds.

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 1-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

C. Measurement Focus, Basis of Accounting and Financial Statement Presentation: (Continued)

Enterprise Funds

Enterprise funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Town's enterprise funds are charges to customers for sales and services. Operating expenses for enterprise funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the government's policy to use restricted resources first, then unrestricted resources as they are needed.

The Town reports the following major enterprise fund:

Water and Sewer Fund - This fund is used to account for water and sewer services of the Town.

3. <u>Discretely Presented Component Units</u>

Town of West Point Public Schools

The Town of West Point Public Schools (School Board) is responsible for elementary and secondary education within the City. The Schools are fiscally dependent upon the City because the City Council approves the annual budget of the Schools, levies the necessary taxes to finance the Schools' operations and approves the borrowing of money.

- a. <u>School Operating Fund</u> accounts for and reports revenues and expenditures relating to the operation of the Town of West Point Public Schools. Revenues are derived from the General Fund and from state and federal funds. The School Operating Fund is considered a major fund of the School Board for financial reporting purposes.
- b. <u>School Cafeteria Fund</u> accounts for and reports revenues and expenditures relating to the operation of school cafeterias. Revenues are derived from state and federal funds. The School Cafeteria Fund is considered a major fund of the School Board for financial reporting purposes.
- c. <u>School Construction Fund</u> accounts for and reports school construction and related expenditures of the public school system. The School Construction Fund is considered a major fund of the School Board for financial reporting purposes.

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 1-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

D. <u>Budgets and Budgetary Accounting:</u>

The following procedures are used by the Town in establishing the budgetary data reflected in the financial statements.

- 1. Prior to March 30, the Town Manager submits to the Town Council a proposed operating and capital budget for the fiscal year commencing the following July 1. The operating and capital budget includes proposed expenditures and the means of financing them.
- 2. Public hearings are conducted to obtain citizen comments.
- 3. Prior to June 30, the budget is legally enacted through passage of an Appropriations Resolution.
- 4. The Appropriations Resolution places legal restrictions on expenditures at the department level or category level. The appropriation for each department or category can be revised only by the Town Council. The Town Manager is authorized to transfer budgeted amounts within general government departments; however, the School Board is authorized to transfer budgeted amounts within the school system's categories.
- 5. Formal budgetary integration is employed as a management control device during the year for the General Fund. The School Fund and School Cafeteria are integrated only at the level of legal adoption.
- 6. All budgets are adopted on a basis consistent with generally accepted accounting principles (GAAP).
- 7. All appropriations lapse on June 30, for all Town units. Supplemental appropriations were necessary during the year.
- 8. All budgetary data presented in the accompanying financial statements is the original to the current comparison of the final budget and actual results.

E. Cash and Cash Equivalents:

The government's cash and cash equivalents are considered to be cash on hand, demand deposits, and short-term investments with original maturities of three months or less from the date of acquisition.

Investments for the government, as well as for its component units, are reported at fair value. The Local Government Investment Pool operates in accordance with appropriate state laws and regulations. The reported value of the pool is the same as the fair value of the pool shares.

F. Investments:

Investments are stated at fair value which approximates market; no investments are valued at cost. Certificates of deposit and short-term repurchase agreements are reported in the accompanying financial statements as cash and cash equivalents. Investments consist of assets held by a trustee.

State statutes authorize the Town government and the School Board to invest in obligations of the U.S. Treasury, commercial paper, corporate bonds, repurchase agreements, and the Local Government Investment Pool.

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 1-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

G. Receivables and Payables:

Activity between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as either "due to/from other funds" (i.e. the current portion of interfund loans). All other outstanding balances between funds are reported as "advances to/from other funds."

All trade and property tax receivables are shown net of an allowance for uncollectibles. The Town calculates its allowance for uncollectible accounts using historical collection data and, in certain cases, specific account analysis. The allowance amounted to approximately \$110,620 at June 30, 2012 and is composed of the allowance for uncollectible property taxes of \$25,755 and utility accounts of \$84,865.

Property is assessed at its value on January 1. Property taxes attach as an enforceable lien on property as of January 1. Taxes are payable on August 5th. The Town bills and collects its own property taxes.

H. Inventory:

Inventory consists of commercial property held for resale. Inventories are valued at cost.

I. Capital Assets:

Capital assets, which include property, plant and equipment, are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the Town as land, buildings, road registered vehicles, and equipment with an initial individual cost of more than \$2,500 (amount not rounded) and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend the asset's life are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the capitalized value of the assets constructed. Interest attributable to capitalized assets as of June 30, 2012 was immaterial.

Property, plant and equipment of the primary government, as well as the component units, are depreciated using the straight-line method over the following estimated useful lives:

Assets	Years
Water and wastewater treatment systems	50
Buildings	40
Building improvements	20-40
Vehicles	3-5
Office and computer equipment, other equipment	5-10
Buses	12

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 1-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

J. Compensated Absences:

Vested or accumulated vacation leave that is expected to be liquidated with expendable available financial resources is reported as an expenditure and a fund liability of the governmental fund that will pay it. Amounts of vested or accumulated vacation leave that are not expected to be liquidated with expendable available financial resources are reported as an expense in the statement of activities and a long-term obligation in the Statement of Net Assets. In accordance with the provisions of Government Accounting Standards No. 16, *Accounting for Compensated Absences*, no liability is recorded for nonvesting accumulating rights to receive sick pay benefits. However, a liability is recognized for that portion of accumulating sick leave benefits that it is estimated will be taken as "terminal leave" prior to retirement.

K. Long-term Obligations:

In the government-wide financial statements, long-term obligations are reported as liabilities in the applicable governmental activities and business-type activities, or proprietary fund type Statement of Net Assets. Bonds payable are reported net of the applicable bond premium or discount.

In the fund financial statements, governmental fund types recognize bond premiums and discounts, as well as bond issuance costs, during the current period. The face amount of debt issued is reported as other financing sources while discounts on debt issuances are reported as other financing uses. Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as debt service expenditures.

L. Fund Equity:

Beginning with fiscal year 2011, the Town implemented GASB Statement 54, Fund Balance Reporting and Governmental Fund Type Definitions. This Statement provides more clearly defined fund balance categories to make the nature and extent of the constraints placed on a government's fund balance more transparent. The following classifications describe the relative strength of the spending constraints placed on the purposes for which resources can be used:

- Nonspendable fund balance amounts that are not in spendable form (such as inventory and prepaids) or are required to be maintained intact (corpus of a permanent fund);
- Restricted fund balance amounts constrained to specific purposes by their providers (such as grantors, bondholders, and higher levels of government), through constitutional provisions, or by enabling legislation;
- Committed fund balance amounts constrained to specific purposes by a government itself, using its
 highest level of decision-making authority; to be reported as committed, amounts cannot be used for
 any other purpose unless the government takes the same highest level action to remove or change
 the constraint;

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 1-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

L. Fund Equity: (Continued)

- Assigned fund balance amounts a government intends to use for a specific purpose; intent can be
 expressed by the governing body or by an official or body to which the governing body delegates the
 authority;
- Unassigned fund balance amounts that are available for any purpose; positive amounts are only reported in the general fund.

When fund balance resources are available for a specific purpose in more than one classification, it is the Town policy to use the most restrictive funds first in the following order: restricted, committed, assigned, and unassigned as they are needed.

The Town Council establishes (and modifies or rescinds) fund balance commitments by passage of a resolution. This is typically done through adoption and amendment of the budget. A fund balance commitment is further indicated in the budget document as a designation or commitment of the fund (such as for special incentives). Assigned fund balance is established by the Town Council through adoption or amendment of the budget as intended for specific purpose (such as the purchase of capital assets, construction, debt service, or for other purposes).

M. Retirement Plan:

Retirement plan contributions are actuarially determined and consist of current service cost and amortization of prior service cost over a 30-year period. The Town's policy is to fund pension cost as it accrues.

N. Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

O. Net Assets:

Net assets are the difference between assets and liabilities. Net assets invested in capital assets represent capital assets, less accumulated depreciation, less any outstanding debt related to the acquisition, construction or improvement of those assets.

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 2-DEPOSIT AND INVESTMENTS:

Deposits

Deposits with banks are covered by the Federal Deposit Insurance Corporation (FDIC) and collateralized in accordance with the Virginia Security for Public Deposits Act (the "Act") Section 2.2-4400 et. seq. of the Code of Virginia. Under the Act, banks and savings institutions holding public deposits in excess of the amount insured by FDIC must pledge collateral to the Commonwealth of Virginia Treasury Board. Financial Institutions may choose between two collateralization methodologies and depending upon that choice, will pledge collateral that ranges in amounts from 50% to 130% of excess deposits. Accordingly, all deposits are considered fully collateralized.

Investments

Statutes authorize the Town to invest in obligations of the United States or agencies thereof, obligations of the Commonwealth of Virginia or political subdivisions thereof, obligations of the International Bank for Reconstruction and Development (World Bank), the Asian Development Bank, the African Development Bank, "prime quality" commercial paper and certain corporate notes, banker's acceptances, repurchase agreements and the State Treasurer's Local Government Investment Pool (LGIP).

Custodial Credit Risk (Investments)

The Town's investments at June 30, 2012 were held by the Town or in the Town's name by the Town's custodial banks.

Credit Risk of Debt Securities

The Town's rated debt investments as of June 30, 2012 were rated by Standard and Poor's and the ratings are presented below using Standard and Poor's rating scale.

Town's Rate Debt Investments' Values						
		Fair				
		Quality				
		Ratings				
Rated Debt Investments		AAAm				
		_				
SNAP	\$_	8,256				

External Investment Pool

The fair value of the positions in the external investment pool (State Non-Arbitrage Pool) is the same as the value of the pool shares. As this pool is not SEC registered, regulatory oversight of the pool rests with the Virginia State Treasury.

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 3—DUE FROM OTHER GOVERNMENTS:

	 Primary Government		Component Unit School Board
Commonwealth of Virginia:			
Local sales tax	\$ 25,271	\$	-
Fire programs	8,838		-
Hazard mitigation grant	11,518		-
State sales tax	-		71,640
Federal Government:			
Hazard mitigation grant	50,815		-
Port Richmond grant	181,352		-
Safe routes to schools	5,813		-
Total due from other governmental units	\$ 283,607	\$	71,640

NOTE 4-DUE TO/FROM PRIMARY GOVERNMENT/COMPONENT UNITS:

Component Unit - School Board:

Fund	Coi	Due To mponent Unit	_	Due from Primary Government			
Primary Government: General	\$	632,906	\$ <u>_</u>				
Component Unit: School Operating	\$	-	\$_	632,906			

NOTE 5—CAPITAL ASSETS:

A summary of capital asset activity for the fiscal year ended June 30, 2012 is as follows:

• • • • • • • • • • • • • • • • • • • •	9,546 9,747
וטנמו כמסונמו מססכנס ווטנ	
·	9,293
Equipment 1,560,514 38,662 - 1,590	5,063 9,176 3,913
Total capital assets being depreciated \$ 4,554,963 \$ 1,008,366 \$ 54,177 \$ 5,500	9,152
Equipment 1,021,520 80,862 - 1,102),494 2,382 3,667
Total accumulated depreciation \$ 1,639,291 \$ 167,241 \$ 14,989 \$ 1,79	1,543
Total capital assets being depreciated net \$ 2,915,672 \$ 841,125 \$ 39,188 \$ 3,71	7,609
Net capital assets governmental activities \$ 4,759,183 \$ 1,500,999 \$ 1,573,280 \$ 4,680	5,902
Construction in progress 16,350 171,092 187,442 Total capital assets not	7,305 - 7,305
Equipment 367,419 6,119 - 37),934 8,538 1,472
Less accumulated depreciation: Buildings and improvements \$ 2,131,733 \$ 117,817 \$ - \$ 2,24	9,550 9,327
	9,877
Total capital assets being depreciated net \$ 3,809,112 \$ 55,483 \$ - \$ 3,864	1,595
	,900

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 5-CAPITAL ASSETS: (CONTINUED)

Company and Unit Sale and Doord	_	Balance July 1, 2011	Additions		Deletions		Balance June 30, 2012
Component Unit School Board: Capital assets not being depreciated:							
Land	\$	59,350 \$		\$		\$	59,350
Construction in progress	_	342,191	5,500		10,545		337,146
Total capital assets not being depreciated	\$_	401,541 \$	5,500	\$_	10,545	\$_	396,496
Capital assets being depreciated:							
Buildings and improvements	\$	8,095,561 \$	10,545	\$	-	\$	8,106,106
Equipment		1,054,944	113,752		-		1,168,696
Jointly owned assets	_	651,066	54,177		-		705,243
Total capital assets being depreciated	\$	9,801,571 \$	178,474	\$	-	\$	9,980,045
Less accumulated depreciation:							
Buildings and improvements	\$	3,178,669 \$	183,457	\$	-	\$	3,362,126
Equipment		489,406	97,772		-		587,178
Jointly owned assets	_	209,036	14,989		-		224,025
Total accumulated depreciation	\$_	3,877,111 \$	296,218	\$_	-	\$_	4,173,329
Total capital assets							
being depreciated net	\$_	5,924,460 \$	(117,744)	_\$_	-	_\$_	5,806,716
Net capital assets School Board	\$	6,326,001 \$	(112,244)	\$	10,545	\$	6,203,212

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 5-CAPITAL ASSETS: (CONTINUED)

Depreciation expense was charged to function/programs of the primary government as follows:

Governmental activities:

General government \$	17,242
Public safety	14,208
Public works	118,042
Education	14,348
Parks, recreation and cultural	3,401
Total governmental activities \$	167,241
Component Unit School Board \$	281,229 *
Water and Sewer Fund \$	138,078
* Depreciation expense School Board \$ Transfer of accumulated depreciation from Primary Government	281,229 14,989
Total accumulated depreciation increase - School Board \$	296,218

NOTE 6—COMPUTATION OF LEGAL DEBT MARGIN:

Total assessed value of all taxable real estate	\$_	334,351,450
Legal Debt Limit: 10% of assessed value of all taxable real estate Less net bonded debt at June 30, 2012	\$	33,435,145 3,044,913
Legal margin for creation of additional debt	\$	30,390,232

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 7 - DEFINED BENEFIT PENSION PLAN:

A. Plan Description:

Name of Plan: Virginia Retirement System (VRS)

Identification of Plan: Agent and Cost-Sharing Multiple-Employer Defined Benefit Pension Plan

Administering Entity: Virginia Retirement System (System)

All full-time, salaried permanent (professional) employees of public school divisions and employees of participating employers are automatically covered by VRS upon employment. Benefits vest after five years of service credit. Members earn one month of service credit for each month they are employed and their employer is paying into the VRS. Members are eligible to purchase prior public service, active duty military service, certain periods of leave and previously refunded VRS service as credit in their plan.

VRS administers two defined benefit plans for local government employees - Plan 1 and Plan 2:

- Members hired before July 1, 2010 and who have service credits before July 1, 2010 are covered under Plan 1. Non-hazardous duty members are eligible for an unreduced retirement benefit beginning at age 65 with at least five years of service credit or age 50 with at least 30 years of service credit. They may retire with a reduced benefit early at age 55 with at least five years of service credit or age 50 with at least 10 years of service credit.
- Members hired or rehired on or after July 1, 2010 and who have no service credits before July 1, 2010 are covered under Plan 2. Non-hazardous duty members are eligible for an unreduced benefit beginning at their normal Social Security retirement age with at least five years of service credit or when the sum of their age and service equals 90. They may retire with a reduced benefit as early as age 60 with at least five years of service credit.
- Eligible hazardous duty members in Plan 1 and Plan 2 are eligible for an unreduced benefit beginning at age 60 with at least 5 years of service credit or age 50 with at least 25 years of service credit. These members include sheriffs, deputy sheriffs and hazardous duty employees of political subdivisions that have elected to provide enhanced coverage for hazardous duty service. They may retire with a reduced benefit as early as age 50 with at least five years of service credit. All other provisions of the member's plan apply.

The VRS Basic Benefit is a lifetime monthly benefit based on a retirement multiplier as a percentage of the member's average final compensation multiplied by the member's total service credit. Under Plan 1, average final compensation is the average of the member's 36 consecutive months of highest compensation. Under Plan 2, average final compensation is the average of the member's 60 consecutive months of highest compensation. The retirement multiplier for non-hazardous duty members is 1.70%. The retirement multiplier for sheriffs and regional jail superintendents is 1.85%. The retirement multiplier for eligible political subdivision hazardous duty employees other than sheriffs and jail superintendents is 1.70% or 1.85% as elected by the employer. At retirement, members can elect the Basic Benefit, the Survivor Option, a Partial Lump-Sum Option Payment (PLOP) or the Advance Pension Option. A retirement reduction factor is applied to the Basic Benefit amount for members electing the Survivor Option, PLOP or Advance Pension Option or those retiring with a reduced benefit.

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 7—DEFINED BENEFIT PENSION PLAN: (CONTINUED)

A. <u>Plan Description: (Continued)</u>

Retirees are eligible for an annual cost-of-living adjustment (COLA) effective July 1 of the second calendar year of retirement. Under Plan 1, the COLA cannot exceed 5.00%; under Plan 2, the COLA cannot exceed 6.00%. During years of no inflation or deflation, the COLA is 0.00%. The VRS also provides death and disability benefits. Title 51.1 of the <u>Code of Virginia</u> (1950), as amended, assigns the authority to establish and amend benefit provisions to the General Assembly of Virginia.

The system issues a publicly available comprehensive annual financial report that includes financial statements and required supplementary information for VRS. A copy of the most recent report may be obtained from the VRS website at http://www.varetire.org/Pdf/Publications/2011-Annual-Report.pdf or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA, 23218-2500.

B. Funding Policy:

Plan members are required by Title 51.1 of the <u>Code of Virginia</u> (1950), as amended, to contribute 5.00% of their annual salary to the VRS. All or part of the 5.00% member contribution may be assumed by the employer. In addition, the Town is required to contribute the remaining amounts necessary to fund participation in the VRS using the actuarial basis specified by the statute and approved by the VRS Board of Trustees. The Town's contributions rate for the fiscal year ended June 30, 2012 was 5.5% of annual covered payroll.

The School Board's contributions for professional employees were \$280,334, \$386,038, and \$289,357, to the teacher cost-sharing pool for the fiscal years ended June 30, 2012, 2011 and 2010, respectively and these contributions represented 6.33%, 8.93%, and 8.81% for July 2009 - March 2010 and 0% for April - June 2010, respectively, of current covered payroll.

C. Annual Pension Cost:

For fiscal year 2012, the Town's annual pension cost of \$79,213 was equal to the Town's required and actual contributions.

THICC	i Cui	TTCHG	IIIIOIIIIatioii
	Δr	nual	Percent

		Annual	Percentage		Net
		Pension Cost	of APC		Pension
Fiscal Year Ending		(APC) (1)	Contributed	_	Obligation
	_	_			
Town:					
June 30, 2012	\$	79,213	100%	\$	-
June 30, 2011		77,586	100%		-
June 30, 2010		80,340	100%		_

(1) Employer portion only

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 7—DEFINED BENEFIT PENSION PLAN: (CONTINUED)

C. Annual Pension Cost: (Continued)

The required contributions were determined as a part of the June 30, 2009 actuarial valuation using the entry age normal actuarial cost method. The actuarial assumptions at June 30, 2009 included (a) an investment rate of return (net of administrative expenses) of 7.50%, (b) projected salary increases ranging from 3.75% to 5.60% per year for general government employees and 3.50% to 4.75% for employees eligible for enhanced benefits available to law enforcement officers, firefighters, and sheriffs, and (c) a cost-of-living adjustment of 2.50% per year. Both the investment rate of return and the projected salary increases include an inflation component of 2.50%. The actuarial value of the Town's and School Board's assets is equal to the modified market value of assets. This method uses techniques that smooth the effects of short-term volatility in the market value of assets over a five-year period. The Town's and School Board's unfunded actuarial accrued liability is being amortized as a level percentage of projected payrolls on an open basis. The remaining amortization period at June 30, 2009 was 20 years.

D. Funding Status and Funding Programs:

As of June 30, 2011, the most recent actuarial valuation date, the plan was 85.18% funded. The actuarial accrued liability for benefits was \$2,781,397 and the actuarial value of assets was \$2,369,258 resulting in an unfunded actuarial accrued liability (UAAL) of \$412,139. The covered payroll (annual payroll of active employees covered by the plan) was \$1,340,947 and ratio of the UAAL to the covered payroll was 30.73%.

The schedule of funding progress, presented as Required Supplementary Information (RSI) following the notes to the financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability (AAL) for benefits.

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 8—LONG-TERM OBLIGATIONS:

PRIMARY GOVERNMENT:

Changes in Long-Term Obligations:

The following is a summary of long-term obligation transactions of the Town for the year ended June 30, 2012:

		Balance at July 1, 2011	Issuances / Increases	Retirements / Decreases	Balance at June 30, 2012	 Due Within One Year
Governmental Funds:						
General Obligation Bonds Deferred amount on refunding Literary fund loans Compensated absences	\$	1,874,515 \$ - 291,473 85,586	1,500,886 \$ (28,525) - 25,676	1,553,575 - 38,500 23,865	\$ 1,821,826 (28,525) 252,973 87,397	86,954 (1,678) 39,462 8,740
Total	\$	2,251,574 \$	1,498,037 \$	1,615,940	\$ 2,133,671	\$ 133,478
Proprietary Funds: General Obligation Bond Deferred amount on refunding Compensated absences Total	\$ \$_	994,112 \$ - 12,206 1,006,318 \$	970,114 \$ (18,363) 3,662 955,413 \$	994,112 - 2,151 996,263	\$ 970,114 (18,363) 13,717 \$ 965,468	45,934 (1,080) 1,372 46,226

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 8-LONG-TERM OBLIGATIONS: (CONTINUED)

PRIMARY GOVERNMENT: (CONTINUED)

Annual requirements to amortize long-term obligations and related interest are as follows:

		Proprietary Funds					
_	Ger	eral Long-Term	Obligations		General Long-	Term Obligations	
Year Ending	General Obligat	ion Bonds	Literary F	und Loans	General Obligation Bond		
June 30,	Principal	Interest	Principal	Interest	Principal	Interest	
2013 \$	86,954 \$	53,467 \$	39,462	\$ 7,589	\$ 45,934	\$ 24,411	
2014	88,915	50,894	29,500	6,405	47,112	23,146	
2015	91,532	48,330	29,500	5,520	48,682	21,915	
2016	93,547	45,702	29,500	4,635	49,860	20,649	
2017	95,656	42,934	29,500	3,750	51,038	19,352	
2018	97,865	40,020	29,500	2,865	52,216	18,025	
2019	100,701	37,031	29,500	1,980	53,786	16,664	
2020	103,581	33,936	36,511	1,293	55,357	15,261	
2021	105,901	30,738	-	-	56,534	13,823	
2022	108,856	27,459	-	-	58,105	12,350	
2023	111,840	24,087	-	-	59,675	10,836	
2024	114,854	20,624	-	-	61,246	9,283	
2025	117,901	17,066	-	-	62,816	7,689	
2026	120,982	13,411	-	-	64,386	6,054	
2027	124,069	9,686	-	-	65,957	4,379	
2028	127,771	5,885	-	-	67,920	2,659	
2029	130,901	1,977			69,490	893	
Total \$_	1,821,826 \$	503,247 \$	252,973	\$34,037_	\$ 970,114	\$ 227,389	

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 8-LONG-TERM OBLIGATIONS: (CONTINUED)

PRIMARY GOVERNMENT: (CONTINUED)

<u>Details of Long-Term Obligations:</u>

		Amount Outstanding		Due Within One Year
Governmental Funds	-			
General Obligation Bonds: \$367,139 issued December 11, 2008 due in varying annual				
installments, interest payable semi-annually at rates varying from 3.60% to 5.35%, through January 15, 2029	\$	320,940	\$	15,888
\$1,500,886 refunding issued May 30, 2012 due in varying annual installments, interest payable semi-annually at 2.57%, through June 30, 2029		1,500,886		71,066
Total General Obligation Bonds	Ċ	1,821,826	_ s	86,954
-	٠ -		: -	
Compensated Absences	\$_	87,397	\$_	8,740
Literary Fund Loans				
\$180,962 State Literary Fund loan issued October 1, 1993, due in annual installments of \$9,000 through October 1, 2012; interest payable annually at 3%	\$	9,962	\$	9,962
\$597,011 State Literary Fund loan issued September 15, 1998, due in annual installments of $$29,500$ through September 15, 2019, interest payable annually at $3%$		243,011		29,500
Total Literary Fund Loans	\$	252,973	\$_	39,462
Less deferred amount on refunding bonds	\$_	(28,525)	\$_	(1,678)
Total governmental fund long-term obligations	\$_	2,133,671	\$	133,478
Proprietary Funds				
Water & Sewer Fund:				
General Obligation Bonds: \$970,114 refunding issued May 30, 2012 due in varying annual				
installments, interest payable semi-annually at 2.57%, through June 30, 2029	\$	970,114	\$	45,934
Compensated absences	\$	13,717	\$_	1,372
Less deferred amount on refunding bonds	\$_	(18,363)	\$_	(1,080)
Total proprietary fund long-term obligations	\$_	965,468	\$_	46,226

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 8—LONG-TERM OBLIGATIONS: (CONTINUED)

COMPONENT UNIT—SCHOOL BOARD:

The following is a summary of long-term obligation transactions of the School Board for the year ended June 30, 2012:

	P	Salance at				Balance at		Due Within
	_	ily 1, 2011	In	ncreases	Decreases	 June 30, 2012	_	One Year
General Long-Term Obligations:								
Compensated absences	\$	85,638	\$	17,128	\$ 15,907	\$ 86,859	\$	8,686
Total	\$	85,638	\$	17,128	\$ 15,907	\$ 86,859	\$	8,686

NOTE 9—DEFERRED REVENUE:

Deferred revenue represents amounts for which asset recognition criteria have been met, but for which revenue recognition criteria have not been met. Under the modified accrual basis of accounting, such amounts are measurable, but not available. Deferred revenue totaling \$141,384 is comprised of the following:

<u>Deferred Property Tax Revenue</u>: Deferred revenue representing uncollected tax billings not available for funding of current expenditures totaled \$141,384 at June 30, 2012.

NOTE 10—CONTINGENT LIABILITIES:

The Town participates in a number of federally assisted grant programs. Although the Town has been audited in accordance with the provisions of OMB Circular A-133, these programs remain subject to financial and compliance audits by the grantors or their representatives. Such audits could lead to requests for reimbursements to the grantor agency for expenditures disallowed under terms of the grant. Based on prior experience, Town management believes such disallowances, if any, will not be significant.

At June 30, 2012, there were no matters of litigation involving the Town which would materially affect the Town financial position should any court decision or pending matter not be favorable to the Town.

NOTE 11—RISK MANAGEMENT:

The Town is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Town carries commercial insurance for all of these risks of loss. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 12—SURETY BOND INFORMATION:

	_	Amount
United States Fidelity and Guaranty Company		
Surety Bond - Mayor	\$	100,000
Surety Bond - Chairman of the Finance Committee		100,000
Surety Bond - Treasurer		100,000
Surety Bond - Town Manager and Clerk		100,000
Surety Bond - West Point School Administrative Employee Blanket Bond		25,000
National Union Fire Insurance Company From and Omissions Policy - School Loaders School Employees Blanket Policy		1 000 000
Errors and Omissions Policy - School Leaders School Employees Blanket Policy		1,000,000

NOTE 13—INVENTORY:

At June 30, 2012 the Component Unit - Industrial Development Authority had inventory recorded in the various funds as follows:

		Enterprise		
		Funds		
74.02 acres of Commercial property by the IDA				
(average cost per acre is \$3,459)	\$	258,250		
Lot 1 and lot 5 Industrial Park		75,080		
Lot 521, lot 524, and lot 525		180,878		
2 Commercial buildings held by the IDA		34,000		
Totals	\$ <u> </u>	548,208		

Notes to Financial Statements As of June 30, 2012 (Continued)

NOTE 14-INTERFUND TRANSFERS:

Interfund transfers for the year ended June 30, 2012, consisted of the following:

Fund	_	Transfers In		Transfers Out
Primary Government: General Fund Water and Sewer Fund	\$	- 122,973	\$_	122,973
Total	\$	122,973	\$_	122,973

Transfers are used to (1) move revenues from the fund that statute or budget requires collecting them to the fund that statute or budget requires to expend them and (2) use unrestricted revenues collected in the General Fund to finance various programs accounted for in the other funds in accordance with budgeting authorization.

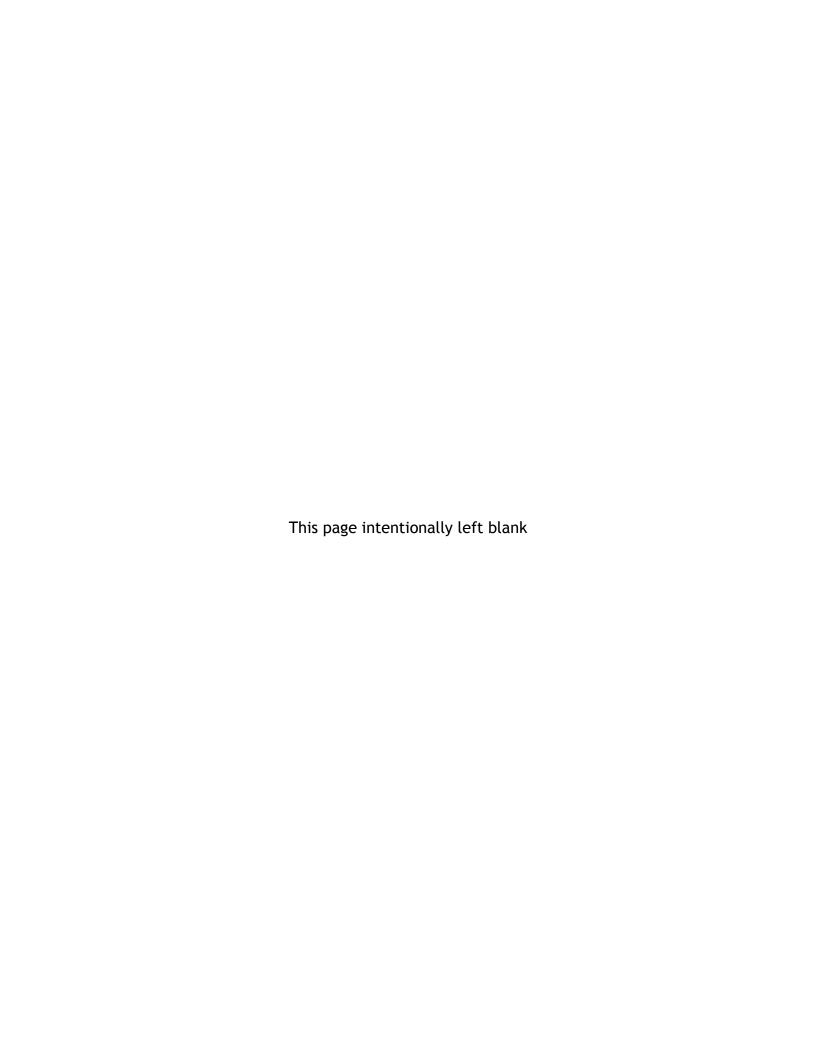
NOTE 15-DEBT DEFEASANCE:

At June 30, 2012, \$2,363,403 of outstanding General Obligation Bonds is considered defeased.

On May 30, 2012, the Town issued \$2,471,000 of General Obligation Refunding Bonds to currently refund \$2,363,403 of outstanding General Obligation Bonds, Series 2007. As a result, 2007 General Obligation Bonds which mature December 1, 2022 are considered to be defeased and the liability for these bonds has been removed from the Statement of Net Assets. The Town currently refunded this portion of the 2007 bonds to reduce its total debt service payments by \$84,203 and to obtain an economic gain (net present value savings) of \$118,786. The reacquisition price exceeded the carrying value of the old debt by \$46,888. The amount is amortized over the life of the bonds.

NOTE 16—LITIGATION:

At June 30, 2012, there were no matters of litigation involving the Town or which would materially effect the Town's financial position should any court decisions on pending matters not be favorable to the Town.





Schedule of Revenues, Expenditures and Changes in Fund Balances - Budget and Actual - General Fund

Year Ended June 30, 2012

	General Fund								
Fund, Function, Activity, and Element		Original Budget	_	Budget As Amended		Actual		Variance From Final Budget Positive (Negative)	
Revenues:									
General property taxes	\$	4,773,000	\$	4,773,000	\$	4,686,251	\$	(86,749)	
Other local taxes		762,000		762,000		847,663		85,663	
Permits, privilege fees and regulatory licenses		18,700		18,700		18,726		26	
Fines and forfeitures		30,000		30,000		27,533		(2,467)	
Revenue from use of money and property		276,300		276,300		197,390		(78,910)	
Charges for services		-		-		87,049		87,049	
Miscellaneous		243,000		243,000		19,012 44,780		(223,988)	
Recovered cost		37,000		37,000		44,760		7,780	
Intergovernmental revenue: Commonwealth		888,200		888,200		803,960		(84,240)	
Federal		400,000		1,022,996		940,430		(82,566)	
	_	· · · · · · · · · · · · · · · · · · ·	_		_				
Total revenues	\$_	7,428,200	\$_	8,051,196	\$ <u>_</u>	7,672,794	<u></u> \$_	(378,402)	
Expenditures:									
General government administration:									
Legislative:									
Town council	\$_	73,500	\$_	63,500	\$_	61,497	\$_	2,003	
Total legislative	\$_	73,500	\$_	63,500	\$_	61,497	\$_	2,003	
General and financial administration:									
Town treasurer	\$	294,500	\$	294,500	\$	294,488	\$	12	
Town manager	_	225,400	_	225,400	_	222,137	_	3,263	
Total general and financial administration	\$_	519,900	\$_	519,900	\$_	516,625	\$_	3,275	
Total general government administration	\$_	593,400	\$_	583,400	\$_	578,122	\$_	5,278	
Public safety:									
Law enforcement and traffic control:									
Police department	\$	651,900	\$	651,900	\$	640,858	\$	11,042	
D.A.R.E.		-		-		679		(679)	
Central dispatching	_	240,400	_	240,400	_	238,752	_	1,648	
Total law enforcement and traffic control	\$_	892,300	\$_	892,300	\$_	880,289	\$_	12,011	

Schedule of Revenues, Expenditures and Changes in Fund Balances - Budget and Actual - General Fund Year Ended June 30, 2012 (Continued)

			General F	und	
Fund, Function, Activity, and Element		Original Budget	Budget As Amended	Actual	Variance From Final Budget Positive (Negative)
Primary Government: (continued) General Fund: (continued) Public safety: (continued)					
Fire and rescue services: Fire department	\$_	100,000 \$	112,500 \$	112,500 \$	<u> </u>
Total fire and rescue services	\$_	100,000 \$	112,500 \$	112,500 \$	
Inspections: Building	\$_	81,200 \$	81,200 \$	72,766 \$	8,434
Total inspections	\$	81,200 \$	81,200 \$	72,766 \$	8,434
Total public safety	\$_	1,073,500 \$	1,086,000 \$	1,065,555 \$	20,445
Public works: Maintenance of highways, streets, bridges and sidewalks: Public works Highways, streets, bridges and sidewalks Storm water repairs	\$	182,700 \$ 340,800 200,000	182,700 \$ 340,800 200,000	153,641 \$ 293,141 37,185	29,059 47,659 162,815
Total maintenance of highways, streets, bridges and sidewalks	\$_	723,500 \$	723,500 \$_	483,967 \$_	239,533
Sanitation and waste removal: Refuse collection and disposal	\$_	143,700 \$	143,700 \$	133,615 \$	10,085
Total sanitation and waste removal	\$_	143,700 \$	143,700 \$	133,615 \$	10,085
Maintenance of general buildings and grounds: General properties Total maintenance of general buildings and grounds	\$_ \$_	259,000 \$ 259,000 \$	259,000 \$ 259,000 \$	235,145 \$ 235,145 \$	23,855
Total public works	\$	1,126,200 \$	1,126,200 \$	852,727 \$	273,473
Education: Contribution to school board component unit	\$	3,766,000 \$	3,766,000 \$	3,655,406 \$	110,594

Schedule of Revenues, Expenditures and Changes in Fund Balances - Budget and Actual - General Fund Year Ended June 30, 2012 (Continued)

		General Fund								
Fund, Function, Activity, and Element		Original Budget		Budget As Amended		Actual	Variance From Final Budget Positive (Negative)			
Primary Government: (continued) General Fund: (continued)										
Parks, recreation and cultural: Parks and recreation										
Playground	\$	-	\$	-	\$	5,700 \$	(5,700)			
Cemetery	_	31,500	· _	31,500		17,955	13,545			
Total parks and recreation	\$_	31,500	\$_	31,500	\$_	23,655 \$	7,845			
Library:										
Library administration	\$	15,000	Ś	15,000	Ś	10,510 \$	4,490			
,			- ' -	,	- '	· · · · · · · · · · · · · · · · · · ·				
Total library	\$_	15,000		15,000		10,510 \$	4,490			
Total parks, recreation and cultural	\$_	46,500	\$_	46,500	\$_	34,165 \$	12,335			
Planning and Community Development: Community development:										
Community development	\$	80,800	\$	80,800	\$	74,736 \$	6,064			
Economic development		96,800		94,300		70,452	23,848			
MPPDC fees		3,400		3,400		3,333	67			
Farmers market		2,000		2,000		817	1,183			
Chesapeake bay transit		26,000		26,000		26,000	-			
Riverwalk		512,100		1,135,992 567,100		567,077 377,904	568,915 189,196			
Kirby street project Vehicle replacement		25,000		25,000		15,500	9,500			
Relocation expense		1,000		1,000		1,095	(95)			
Port Richmond grant		1,000		1,000		3,387	(3,387)			
Public works rehab - Phase I		100,000		100,000		92,797	7,203			
Sidewalks		220,000		220,000		33,142	186,858			
Bay agency on aging		2,500		2,500		2,500	-			
Art council funding		11,000		11,000		11,000	-			
Chamber of commerce	_	3,000	_	3,000	_	3,000				
Total community development	\$_	1,083,600	\$_	2,272,092	\$_	1,282,740 \$	989,352			
Non-Departmental:										
Employee compensation	\$	72,100	\$	72,100	\$	9,422 \$	62,678			
YMCA contribution		10,000		10,000		10,000	-			
Historical Society		-		-		4,949	(4,949)			
Indian Rivers Humane Society		2,000		2,000		2,000	2 720			
Line of Duty program Computer repair blanket		5,000		5,000		2,280 7,920	2,720 (7,920)			
Hurrican expenses		_		200,000		27,615	172,385			
Puller 10k		6,800		6,800		6,761	39			
Planning commission		4,400		4,400		1,759	2,641			
Board of zoning appeals		2,700		2,700		17	2,683			
Wetlands Board		2,700		2,700		370	2,330			
Marketing		5,000		5,000		2,343	2,657			
Mid Peninsula Regional Airport		30,000		30,000		30,000	-			
Recreational services agreement		50,000		50,000		49,998	2			
Liability insurance Annual audit service		60,000 30,000		60,000 30,000		58,047 23,000	1,953 7,000			
Total non-departmental	\$	280,700	- \$	480,700	- \$	236,481 \$	244,219			
•	. –	-, -	-	,						

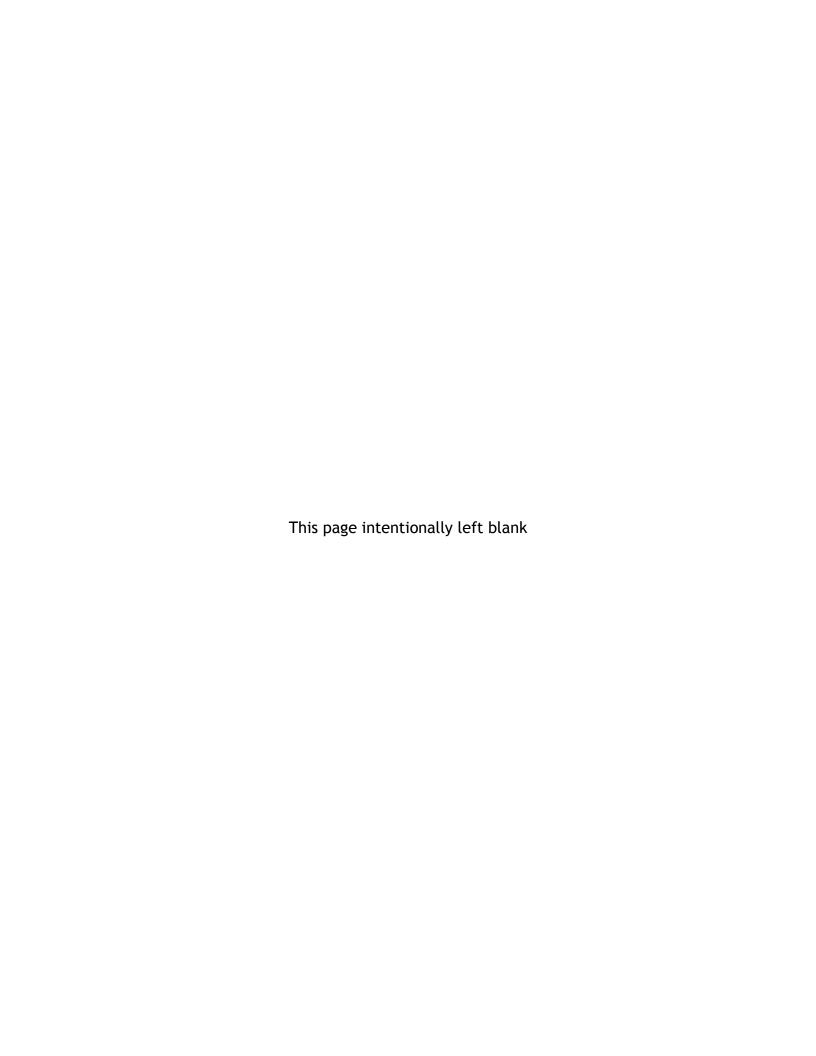
Schedule of Revenues, Expenditures and Changes in Fund Balances - Budget and Actual - General Fund Year Ended June 30, 2012 (Continued)

	_	General Fund									
Fund, Function, Activity, and Element		Original Budget	Budget As Amended	Actual _	Variance From Final Budget Positive (Negative)						
Primary Government: (continued) General Fund: (continued) Debt service:											
Principal retirement Interest and fiscal charges	\$	266,300 \$	266,300 \$	1,592,075 \$ 92,721	(1,325,775) (92,721)						
Total debt service	\$_	266,300 \$	266,300 \$	1,684,796 \$	(1,418,496)						
Total expenditures	\$_	8,236,200 \$	9,627,192 \$	9,389,992 \$	237,200						
Excess (deficiency) of revenues over expenditures	\$_	(808,000) \$	(1,575,996) \$	(1,717,198) \$	(141,202)						
Other financing sources (uses): Issuance of debt IDA contribution to Town Transfers (out)	\$	- \$ 108,000 209,000	- \$ 108,000 209,000	1,472,361 \$ 108,100 \$ 122,973	1,472,361 100 (86,027)						
Total other financing sources (uses)	\$_	317,000 \$	317,000 \$	1,703,434 \$	1,386,434						
Changes in fund balances	\$	(491,000) \$	(1,258,996) \$	(13,764) \$	1,245,232						
Fund balances at beginning of year	_	491,000	1,258,996	2,151,410	892,414						
Fund balances at end of year	\$_	<u> </u>	<u> </u>	2,137,646 \$	2,137,646						

Virginia Retirement System Schedule of Pension Funding Progress Last Three Fiscal Years

Town:

Valuation Date (1)	Actuarial Value of Assets (AVA)	Actuarial Accrued Liability (AAL)	Unfunded (Excess Funded) Actuarial Accrued Liability (4)	Funded Ratio (2) / (3) (5)	Annual Covered Payroll (6)	UAAL as % of Payroll (4) / (6) (7)
6/30/2011 \$ 6/30/2010	2,369,258 \$ 2,167,654	2,781,397 \$ 2,562,713	395,059	85.18% \$ 84.58%	1,340,947 1,414,345	30.73% 27.93%
6/30/2009	2,000,890	2,119,300	118,410	94.41%	1,355,549	8.74%



Other Supplementary Information Discretely Presented Component Unit-School Board

Combining Balance Sheet - Governmental Funds Discretely Presented Component Unit - School Board At June 30, 2012

		School Operating		School Cafeteria		School Construction		Total
ASSETS	_				_			
Cash and cash equivalents	\$	241,543	\$	4,666	\$	581 \$		246,790
Due from other governments		71,640		-		-		71,640
Due from primary government	-	632,906		-	-	<u>-</u>		632,906
Total assets	\$_	946,089	\$_	4,666	\$	<u>581</u> \$	_	951,336
LIABILITIES								
Accounts payable	\$	74,980	\$	-	\$	- \$		74,980
Accrued expenses Total liabilities	<u>-</u>	871,109 946,089		-	_ S	<u> </u>		871,109 946,089
	- د	940,009	- ^ې -		- >			940,009
FUND BALANCES								
Assigned:								
Special revenue	\$	-	\$	4,666	Ş	- \$ 581		4,666 581
Capital projects	_	-		-	-			
Total fund balance	\$_	-	\$_	4,666	-\$	581 \$		5,247
Total liabilities and fund balances	\$_	946,089	\$_	4,666	\$	581 \$		951,336
Detailed explanation of adjustments from fund statements to government-wide Statement of Net Assets:								
Fund balance from above.						\$		5,247
Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds.								
Land					\$	59,350		
Buildings and improvements						5,225,198		
Equipment						581,518		
Construction in progress						337,146		6,203,212
Long-term liabilities applicable to the locality's governmental activities are not due and payable in the current period and accordingly are not reported as fund liabilities. All liabilitiesboth current and long-termare reported in the Statement of Net Assets. Details of this item consist of compensated absences.								
item consist of compensated absences.							_	(86,859)
Net assets of General Government Activities						\$	_	6,121,600

Combining Statement of Revenues, Expenditures and Changes in Fund Balances - Governmental Funds - Discretely Presented Component Unit School Board Year Ended June 30, 2012

		School Operating		School Cafeteria	School Construction		Total
Revenues:	_						
Revenue from use of money and property	\$	3,103	\$	706	\$ -	\$	3,809
Charges for services		-		145,156	-		145,156
Miscellaneous		131,881		27,908	-		159,789
Recovered costs		322,171		-	-		322,171
Intergovernmental revenue:							
Contribution from Town of West Point		3,655,406		-	-		3,655,406
Commonwealth		4,101,629		6,371	-		4,108,000
Federal	_	615,246	_	104,407	 -		719,653
Total revenues	\$_	8,829,436	\$_	284,548	\$ 	\$_	9,113,984
Expenditures:							
Current:							
Education	\$	8,798,145	\$	276,817	\$ -	\$	9,074,962
Capital projects	_	31,291	_	-	 -		31,291
Total expenditures	\$_	8,829,436	\$_	276,817	\$ -	\$_	9,106,253
Excess (deficiency) of revenues over							
(under) expenditures	\$	-	\$	7,731	\$ -	\$	7,731
Fund balances at beginning of year	_	<u> </u>	_	(3,065)	 581		(2,484)
Fund balances at end of year	\$_	-	\$_	4,666	\$ 581	\$_	5,247

Reconciliation of Statement of Revenues, Expenditures, and Changes in Fund Balances of Governmental Funds to the Statement of Activities - Discretely Presented Component Unit - School Board For the Year Ended June 30, 2012

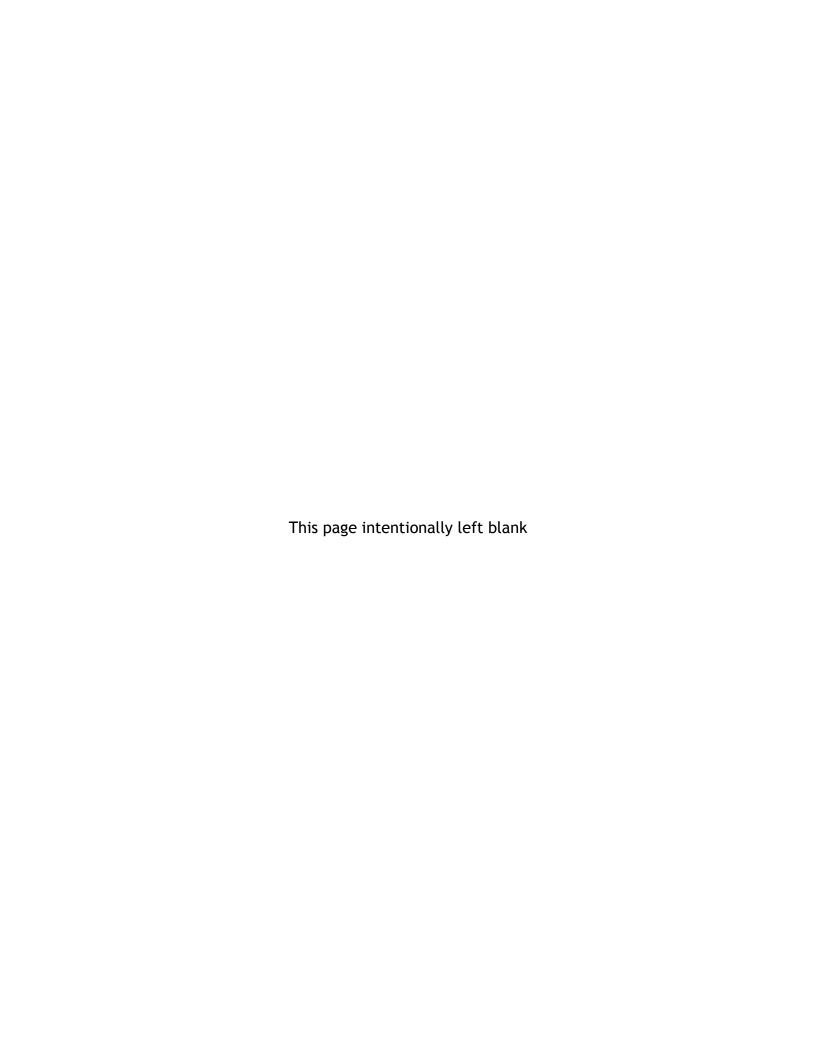
	_	Component Unit School Board
Amounts reported for governmental activities in the Statement of Activities are different because:		
Net change in fund balances - total governmental funds	\$	7,731
Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount by which the capital outlays exceeded depreciation in the current period computed as follows:		
Capital outlay Depreciation expense		119,252 (281,229)
Transfer of joint tenancy assets from Primary Government to the Component Unit		39,188
Some expenses reported in the Statement of Activities do not require the use of current financial resources and, therefore are not reported as expenditures in governmental funds. This amount reflects the change in		
compensated absences.	_	(1,221)
Change in net assets of governmental activities	\$_	(116,279)



Schedule of Revenues, Expenditures and Changes in Fund Balances -Budget and Actual --Discretely Presented Component Unit - School Board Year Ended June 30, 2012

		School Operating Fund						
	_	Original Budget		Budget As Amended		Actual		Variance With Amended Budget Positive (Negative)
Revenues:								
Revenue from use of money and property	\$	10,000	\$	10,000	\$	3,103	\$	(6,897)
Charges for services						-		
Miscellaneous		31,724		31,724		131,881		100,157
Recovered costs		302,000		302,000		322,171		20,171
Intergovernmental: Town contribution to School Board		2 766 000		2 744 000		2 (EE 404		(110 E04)
Commonwealth		3,766,000 4,073,089		3,766,000 4,073,089		3,655,406 4,101,629		(110,594) 28,540
Federal		794,704		794,704		615,246		(179,458)
	_							
Total revenues	\$_	8,977,517	_\$_	8,977,517	_\$_	8,829,436	_\$_	(148,081)
Expenditures: Current: Education:								
Instruction	\$	7,256,983	Ś	7,256,983	Ś	7,658,133	Ś	(401,150)
Administration, attendance and health	,	90,367	•	90,367	•	71,844	•	18,523
Pupil transportation services		205,686		205,686		131,150		74,536
Operation and maintenance services		1,003,134		1,003,134		839,582		163,552
Facilities		101,475		101,475		97,436		4,039
Debt service		92,617		92,617		-		92,617
School food services	_	152,255		152,255		-	_	152,255
Total education	\$	8,902,517	\$	8,902,517	\$	8,798,145	\$	104,372
Capital projects	•	75,000	•	75,000	•	31,291	•	43,709
Total expenditures	\$	8,977,517	\$	8,977,517	\$	8,829,436	\$	148,081
Excess (deficiency) of revenues over	_							
(under) expenditures	\$	-	\$	-	\$	-	\$	-
Fund balances at beginning of year	_	-		-		-		-
Fund balances at end of year	Ś	_	\$	_	\$	_	\$	_

	School Cafeteria Fund						School Capital Projects Fund							t	
_			Dudget				Variance With Amended	_			Dudget				Variance With Amended
	Original		Budget As				Budget Positive		Original		Budget As				Budget Positive
	Budget		Amended		Actual		(Negative)		Budget		Amended		Actual		(Negative)
-	Dauget	_	Amenaca	-	notaui		(Negative)	=	Dauget	_	Amenaca	-	notuui		(Negative)
\$	-	\$	-	\$	706	\$	706	\$	-	\$	-	\$	-	\$	-
	-		-		145,156		145,156		-		-		-		-
	-		-		27,908		27,908		-		-		-		-
	-		-		-		-		-		-		-		-
	-		-		-		-		-		-		-		-
	-		-		6,371		6,371		-		-		-		-
-	-	_	-	_	104,407		104,407	_	-	_		_	-		-
\$_	-	\$		\$_	284,548	\$	284,548	\$	-	\$		\$_	-	\$	
\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
	-		-		-		-		-		-		-		-
	-		-		-		-		-		-		-		-
	-		-		-		-		-		-		-		-
	-		-		-		-		-		-		-		-
_	-	_			276,817	_	(276,817)	_	-				-		-
\$	-	\$	-	\$	276,817	\$	(276,817)	\$	-	\$	-	\$	-	\$	-
	-		-		-		-	_	-			_	-		-
\$_	-	_\$	-	\$	276,817	\$	(276,817)	\$_	-	_\$		\$_	-	\$	-
\$	-	\$	-	\$	7,731	\$	7,731	\$	-	\$	-	\$	-	\$	-
_	-	_			(3,065)		(3,065)	_	-	_		_	581		581
\$	-	\$	_	\$_	4,666	\$	4,666	\$_	-	\$		\$_	581	\$	581



<u>Discretely Presented Component Unit - Industrial Development</u>
Authority

Discretely Presented Component Unit -- Industrial Development Authority Proprietary Fund Statement of Net Assets June 30, 2012

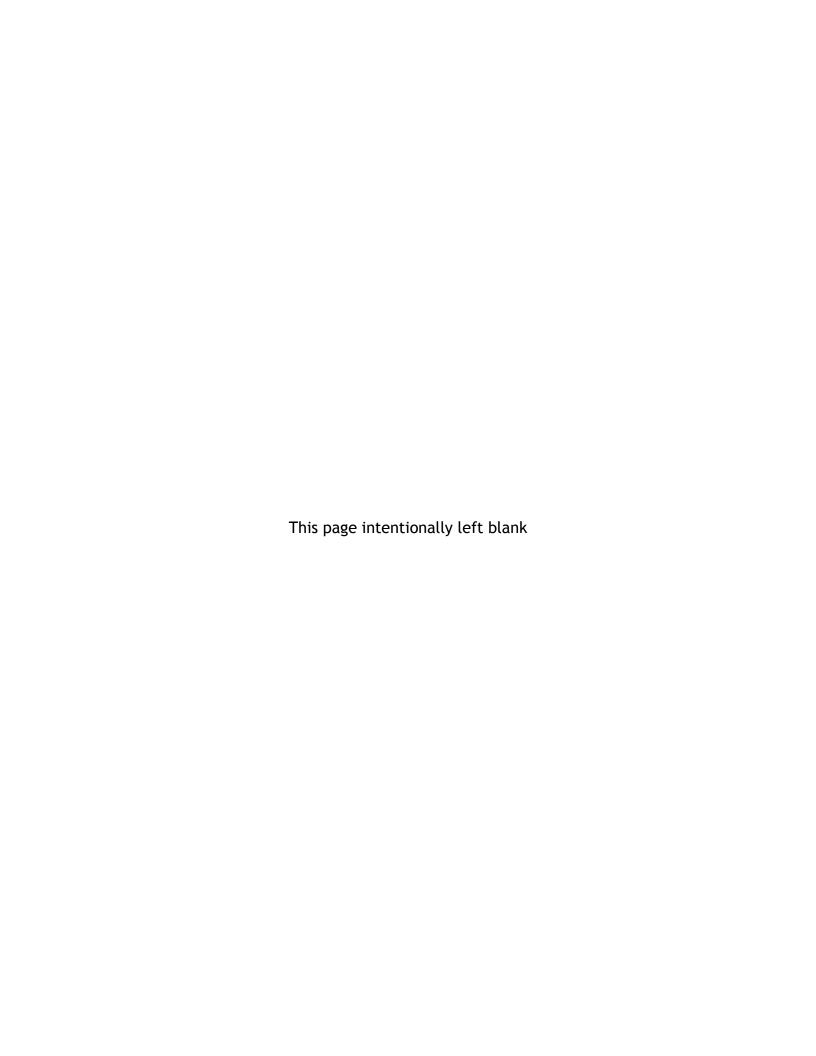
	_	Proprietary Funds	
	_	Enterprise	
ASSETS			
Current Assets			
Cash and cash equivalents	\$	934,309	
Inventory	_	548,208	
Total Current Assets	\$_	1,482,517	
Total Assets	\$	1,482,517	
Total Assets	= ۲	1,402,317	
NET ASSETS			
Unrestricted assets	\$	1,482,517	
Total Liabilities and Net Assets	\$_	1,482,517	

Discretely Presented Component Unit -- Industrial Development Authority Proprietary Fund Statement of Revenues, Expenses and Changes in Net Assets Year Ended June 30, 2012

Operating revenues:		
Miscellaneous	\$_	13,626
Total operating revenues	\$_	13,626
Operating expenses:		
Contractual services	\$_	18,126
Total operating expenses	\$_	18,126
Operating income (loss)	\$_	(4,500)
Nonoperating revenues(expenses):		
Interest income	\$	10,707
IDA contribution to Town		(108,100)
Total nonoperating revenues(expenses)	\$_	(97,393)
Change in net assets	\$	(101,893)
Net assets at beginning of year	_	1,584,410
Net assets at end of year	\$	1,482,517

Discretely Presented Component Unit -- Industrial Development Authority Proprietary Fund Statement of Cash Flows Year Ended June 30, 2012

Cash flows from operating activities:		
Receipts from customers and users	\$	13,626
Payments for services	_	(18,126)
Net cash provided by (used for) operating activities	\$	(4,500)
Cash flows from investing activities:		
Interest income	\$	10,707
IDA contribution to Town	_	(108,100)
Net cash provided by (used for) investing activities	_	(97,393)
Increase (decrease) in cash and cash equivalents	\$	(101,893)
Cash and cash equivalents at beginning of year	_	1,036,202
Cash and cash equivalents at end of year	\$	934,309
Reconciliation of operating income (loss) to net cash provided by (used for) operating activities:		
Operating income (loss)	\$_	(4,500)
Net cash provided by (used for) operating activities	\$	(4,500)





Governmental Funds and Discretely Presented Component Unit School Board

Schedule of Revenues - Budget and Actual Year Ended June 30, 2012

Fund, Major and Minor Revenue Source		Original Budget		Budget As Amended		Actual		Variance with Final Budget - Positive (Negative)
Primary Government:								
General Fund:								
Revenue from local sources:								
General property taxes:								
Real property taxes	\$	2,013,000	\$	2,013,000	\$	1,950,110	\$	(62,890)
Real and personal public service corporation property								
taxes		64,000		64,000		75,277		11,277
Personal property taxes		350,000		350,000		369,147		19,147
Machinery and tools taxes		2,300,000		2,300,000		2,239,014		(60,986)
Penalties		46,000		46,000		25,054		(20,946)
Interest		-		-	_	27,649		27,649
Total general property taxes	\$	4,773,000	\$_	4,773,000	\$_	4,686,251	\$_	(86,749)
Other local taxes:								
Local sales and use taxes	\$	195,000	\$	195,000	\$	255,267	\$	60,267
Consumers' utility taxes		65,000		65,000		66,494		1,494
Utility consumption tax		45,000		45,000		52,136		7,136
Business license taxes		162,000		162,000		165,012		3,012
Motor vehicle licenses		51,000		51,000		52,275		1,275
Bank franchise tax		34,000		34,000		10,225		(23,775)
Meals taxes	_	210,000		210,000	_	246,254		36,254
Total other local taxes	\$	762,000	\$_	762,000	\$_	847,663	\$_	85,663
Permits, privilege fees and regulatory licenses:								
Permits and other licenses	\$	18,700	\$_	18,700	\$_	18,726	\$_	26
Total permits, privilege fees and regulatory licenses	\$	18,700	\$_	18,700	\$_	18,726	\$_	26
Fines and Forfeitures:								
Court fines and forfeitures	\$	30,000	\$_	30,000	\$_	27,533	\$_	(2,467)
Total fines and forfeitures	\$	30,000	\$_	30,000	\$_	27,533	\$_	(2,467)
Revenue from use of money and property:								
Revenue from use of money	\$	130,000	\$	130,000	\$	49,008	\$	(80,992)
Revenue from use of property	_	146,300		146,300	_	148,382		2,082
Total revenue from use of money and property	\$	276,300	\$_	276,300	\$_	197,390	\$_	(78,910)
Charges for services:								
Charges for solid waste collection	\$	-	\$_	-	\$_	87,049	\$_	87,049

Schedule of Revenues - Budget and Actual Year Ended June 30, 2012 (Continued)

Fund, Major and Minor Revenue Source		Original Budget	Budget As Amende	d	Actual	Variance with Final Budget - Positive (Negative)
Primary Government: (continued)						
General Fund: (continued)						
Miscellaneous revenue: Miscellaneous	\$	243,000	\$ 243,0	nn ¢	19,012 \$	(222.088)
Miscettaneous		243,000	<u>, 243,0</u>	<u>,00</u> 3	19,012	(223,988)
Total miscellaneous revenue	\$	243,000	\$ 243,0	00 \$	19,012 \$	(223,988)
Recovered costs:						
DMV - license agent fees	\$	37,000	\$37,0	00 \$	44,780 \$	7,780
Total revenue from local sources	\$	6,140,000	\$6,140,0	00 \$	5,928,404	(211,596)
Intergovernmental revenue: Revenue from the Commonwealth: Noncategorical aid:						
ABC profits and wine tax	\$ \$		\$	\$	\$	
PPTRA	\$	366,500			366,550 \$	
Rolling stock tax		5,000	5,0		6,046	1,046
Communications tax		90,000	90,0	000	86,913	(3,087)
Total noncategorical aid	\$	461,500	\$ 461,5	<u>500</u> \$_	459,509 \$	(1,991)
Categorical aid:						
Fire department grant	\$	8,000	\$ 8,0	00 \$	17,676 \$	9,676
599 fund grant		73,700	73,7	'00	71,100	(2,600)
VA commission of the arts grant		5,000	5,0	000	5,000	-
Wireless 911 Board Funding		30,000	30,0	000	44,207	14,207
VDOT revenue sharing		300,000	300,0	000	183,950	(116,050)
Hazard mitigation grant		-		-	11,518	11,518
Public safety services	_	10,000	10,0	000	11,000	1,000
Total other categorical aid	\$	426,700	\$ 426,7	<u>00</u> \$	344,451 \$	(82,249)
Total categorical aid	\$	426,700	\$426,7	00 \$	344,451 \$	(82,249)
Total revenue from the Commonwealth	\$	888,200	\$ 888,2	.00 \$	803,960 \$	(84,240)
Revenue from the Federal Government: Categorical aid:						
CDBG	\$	400,000			- \$, , ,
VDOT Enhancement - Riverwalk		-	567,9	96	522,188	(45,808)
Safe routes to schools		-		-	47,263	47,263
Port Richmond grant		-		-	312,363	312,363
Hazard mitigation grant		-		-	50,815	50,815
Police grants					7,801	7,801
Total categorical aid	\$	400,000	\$1,022,9	96 \$	940,430 \$	(82,566)
Total revenue from the federal government	\$	400,000	\$1,022,9	96 \$	940,430	(82,566)
Total General Fund	\$	7,428,200	\$8,051,1	<u>96</u> \$	7,672,794	(378,402)

Governmental Funds and Discretely Presented Component Unit School Board

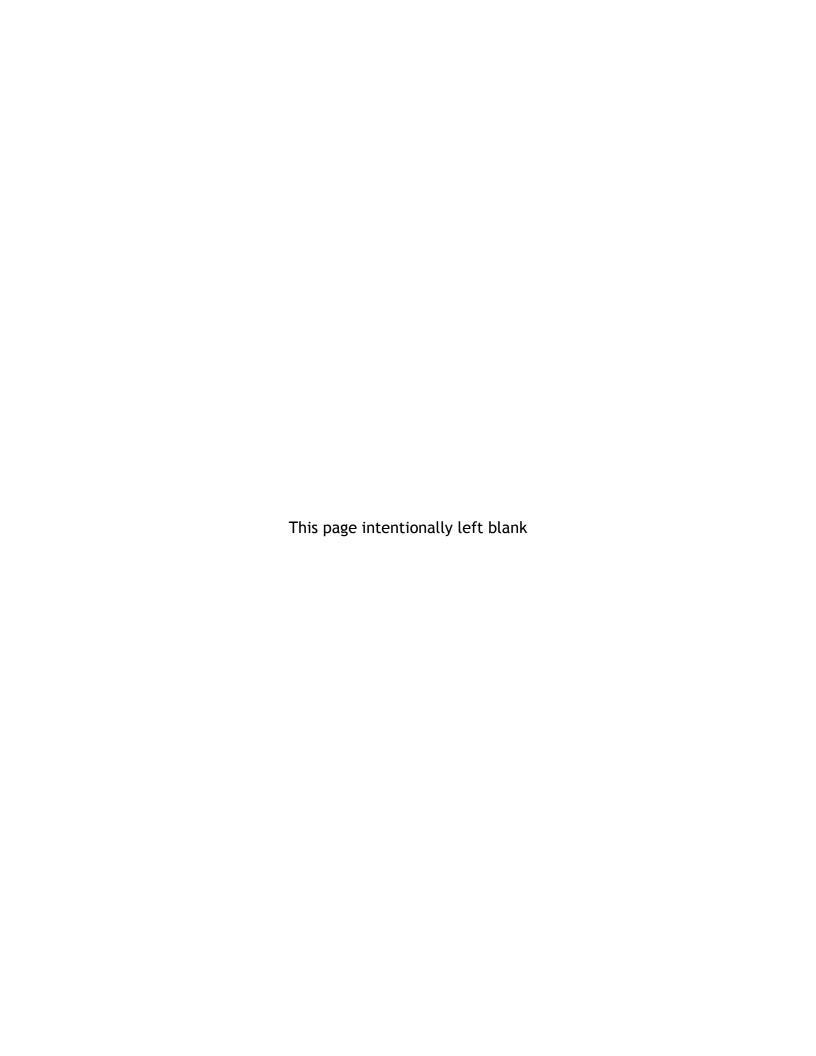
Schedule of Revenues - Budget and Actual Year Ended June 30, 2012 (Continued)

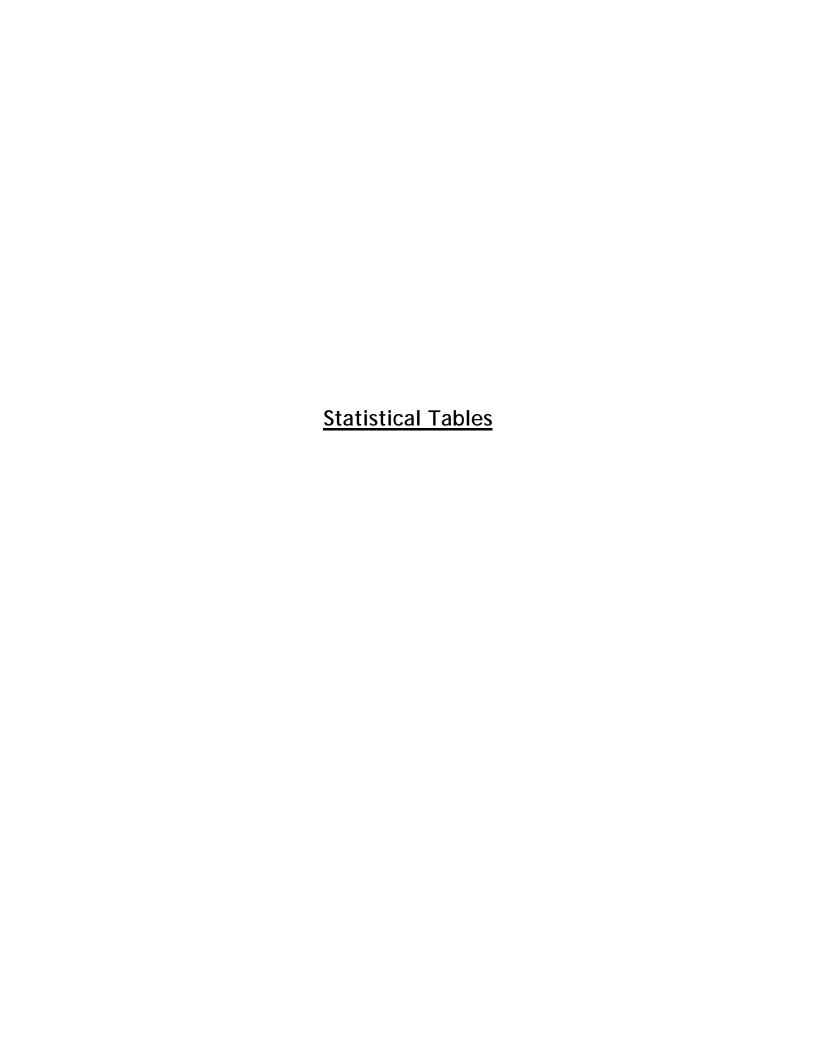
Fund, Major and Minor Revenue Source		Original Budget	Budget As Amended	Actual	Variance with Final Budget - Positive (Negative)
Component Unit School Board:					
School Operating Fund:					
Revenue from local sources:					
Revenue from use of money and property:					
Revenue from use of money	\$	10,000 \$	10,000 \$	3,103 \$	(6,897)
Miscellaneous revenue:					
Miscellaneous revenue		31,724	31,724	131,881	100,157
Recovered costs:					
Tuition or other payments from another county or city		302,000	302,000	322,171	20,171
Total revenue from local sources	\$	343,724 \$	343,724 \$	457,155 \$	113,431
Intergovernmental revenue:					
Town contribution to School Board	\$	3,766,000 \$	3,766,000 \$	3,655,406 \$	(110,594)
Revenue from the Commonwealth:					
Categorical aid:					
Share of state sales tax	\$	577,924 \$	577,924 \$	687,854 \$	109,930
Basic school aid	7	2,390,035	2,390,035	2,397,007	6,972
Special education - SOQ		276,305	276,305	277,429	1,124
Share of fringe benefits		279,276	279,276	275,257	(4,019)
State technology grant		128,000	128,000	128,000	(., 5 . 7)
Other state funds		421,549	421,549	336,082	(85,467)
Total categorical aid	Ś	4,073,089 \$	4,073,089 \$	4,101,629 \$	28 540
Total categorical aid	<u>۽</u>	4,073,069 3	4,073,069 3	4,101,029 3	28,540
Total revenue from the Commonwealth	\$	4,073,089 \$	4,073,089 \$	4,101,629 \$	28,540
Revenue from the Federal Government:					
Categorical aid:					
Title I	\$	34,197 \$	34,197 \$	50,025 \$	15,828
Title VI-B - special education		143,170	143,170	155,114	11,944
State fiscal stabilization funds		535,146	535,146	340,514	(194,632)
Education jobs fund		-	-	47,000	47,000
Other federal funds	_	82,191	82,191	22,593	(59,598)
Total categorical aid	\$	794,704 \$	794,704 \$	615,246 \$	(179,458)
Total revenue from the federal government	\$	794,704 \$	794,704 \$	615,246 \$	(179,458)
Total School Operating Fund	\$	8,977,517 \$	8,977,517 \$	8,829,436 \$	(148,081)

Governmental Funds and Discretely Presented Component Unit School Board

Schedule of Revenues - Budget and Actual Year Ended June 30, 2012 (Continued)

Fund, Major and Minor Revenue Source		Original Budget	Budget As Amended	Actual	Variance with Final Budget - Positive (Negative)
Component Unit School Board: (continued)					
Special Revenue Funds:					
School Cafeteria Fund:					
Revenue from local sources:					
Revenue from use of money and property:					
Revenue from use of money	\$	- \$	- \$	706	\$ 706
Charges for services:					
Cafeteria sales		-	-	145,156	145,156
Miscellaneous revenue	_			27,908	27,908
Total revenue from local sources	\$	\$	- \$_	173,770	\$ 173,770
Intergovernmental revenue:					
Revenue from the Commonwealth:					
School Food	\$	- \$	\$_	6,371	\$ 6,371
Total revenue from the Commonwealth	\$	\$	- \$_	6,371	\$6,371_
Revenue from the federal government:					
School Food	\$	- \$	<u> </u>	104,407	\$104,407
Total revenue from the federal government	\$	<u> </u>	- \$	104,407	\$104,407
Total School Cafeteria Fund	\$ <u></u>	<u> </u>	<u> </u>	284,548	\$ 284,548
Total RevenuesComponent UnitSchool Board	\$	8,977,517 \$	8,977,517 \$	9,113,984	\$ 136,467





TOWN OF WEST POINT, VIRGINIA

Government-Wide Expenses by Function Last Three Fiscal Years

		Total	7,016,897	7,593,342	8,386,084
	Water &	Sewer	456,279 \$	90,143 528,925 7,593,342	562,855
	Interest on	Debt	107,794 \$	90,143	88,721
	Community	Development	923,655 \$	291,900	1,187,254
Recreation	and	Cultural	57,955 \$	40,182	33,875
		Education	308,137 \$ 3,607,132 \$	3,944,820	3,708,942
	Public	Works	308,137 \$	1,107,762	1,184,433
	Public	Safety	1,011,206 \$	1,051,801	1,041,749
General	Government	Administration	\$ 544,739 \$	537,809	578,255
	Fiscal	Year	2009-10	2010-11	2011-12

TOWN OF WEST POINT, VIRGINIA

Government-Wide Revenues Last Three Fiscal Years

					Total	7,595,366	7,888,148	8,347,739
					Miscellaneous	143,201 \$	236,764	165,872
evenues	Revenues	from the	Use of	Money &	Property	263,432 \$	546,402	197,390
General Revenues	Grants and	Contributions	Not Restricted	to Specific	Programs	461,034 \$	464,463	459,509
			Other	Local	Taxes	765,674 \$	765,474	847,663
			General	Property	Taxes	4,785,335 \$	4,720,965	4,674,205
			Capital	Grants and	Contributions	261,697 \$	298,235	522,188
Program Revenues			Operating	Grants and	Contributions	276,157 \$	179,698	762,693
Pr			Charges	for	Services	\$ 98,836	676,147	718,219
				Fiscal	Year	2009-10 \$	2010-11	2011-12

TOWN OF WEST POINT, VIRGINIA

General Government Revenues by Source (1) Last Ten Fiscal Years

į	lotal	11,126,611	11,397,008	11,193,567	11,910,360	12,373,071	13,159,283	13,889,359	12,530,623	12,140,626	13,131,372
Inter-	governmental	4,224,436 \$	5,014,880	4,975,597	5,298,494	5,787,514	6,118,305	6,901,921	5,957,738	5,342,862	6,572,043
p	Costs g	407,955 \$	340,345	320,926	320,445	307,307	309,611	280,443	333,471	351,357	366,951
	Miscellaneous	723,663 \$	484,802	276,297	451,772	266,691	364,795	277,679	192,248	215,927	178,801
Charges for	Services	207,628 \$	206,326	209,307	204,535	172,078	158,813	154,113	175,443	132,227	232,205
Revenues from the Use of Money &	Property	290,746 \$	196,147	180,890	231,193	242,128	347,395	319,599	271,267	551,798	201,199
	Forteitures	35,248 \$	24,928	58,844	36,842	64,497	60,363	29,246	26,787	25,815	27,533
Permit Privilege Fees & Regulatory	Licenses	3,225 \$	7,636	31,545	37,880	39,266	45,091	52,260	47,017	18,997	18,726
Other Local	laxes	849,271 \$	850,070	843,847	936,670	912,352	910,716	891,262	765,674	765,474	847,663
General Property	laxes	4,384,439 \$	4,271,874	4,296,314	4,392,529	4,581,238	4,844,194	4,982,836	4,760,978	4,736,169	4,686,251
Fiscal					2005-06						2011-12

(1) Includes General and Special Revenue Funds of the primary government and its discretely presented component unit - School Board.

TOWN OF WEST POINT, VIRGINIA

General Government Expenditures by Function (1) Last Ten Fiscal Years

Total	11,614,954		•				13,626,659	12,896,187	14,840,839
Debt Service	3, 2,513,052 \$	3/0,910 365,399	364,069	367,211	443,971	493,749	536,969	243,589	1,684,796
Non- Departmental	\$ 86,672 \$	145,229 63,583	257,894	132,646	173,802	217,490	178,686	241,644	236,481
Community Develop- ment	53,866	1/1,969 247,005	343,942	384,050	2,051,033	1,391,436	923,655	648,403	1,282,740
Parks Recreation and Cultural	207,064 \$	148,480 175,443	215,194	236,513	86,367	223,146	54,674	31,652	34,165
Education	•	6,811,905 8,207,396	8,487,566	8,661,071	8,908,318	9,333,591	9,492,661	9,051,161	9,106,253
Public Works	593,820 \$	633,446 648,555	919,435	808,823	807,728	834,752	898,071	1,035,404	852,727
Public Safety	748,559 \$	823,319 983,868	1,110,807	940,026	982,591	994,283	995,229	1,077,003	1,065,555
General Admini- stration	3 466,142 \$	482,259 448,668	510,483	486,561	517,427	533,128	546,714	567,331	578,122
Fiscal	2002-03 \$	2003-04 2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12

(1) Includes General and Special Revenue Funds' Current Expenditures and Debt Service of the primary government and its discretely presented component unitt - School Board.

TOWN OF WEST POINT, VIRGINIA

Assessed Value of Taxable Property Last Ten Fiscal Years

	Total	341,794,407	347,229,970	347,472,539	401,055,700	393,171,495	404,937,553	475,397,900	465,417,195	474,010,055	468,328,044
:	Mobile	31,036 \$	4,427	6,328	41,466	44,780	7,359	8,731	22,851	22,851	675
: - (Public Service (2)	9,036,429 \$	8,798,453	7,740,626	9,915,481	7,795,266	8,194,507	11,353,741	9,978,958	11,219,169	12,393,142
Machinery	and Tools	121,120,064 \$	123,837,329	121,575,309	125,171,750	108,337,719	108,919,298	105,577,376	102,977,141	103,180,535	99,511,747
-	Personal Property	17,695,068 \$	18,652,359	18,756,966	20,899,987	26,976,498	30,335,137	28,841,715	22,935,137	24,905,732	22,071,030
-	Real Estate (1)	193,911,810 \$	195,937,402	199,393,310	245,027,016	250,017,232	257,481,252	329,616,337	329,503,108	334,681,768	334,351,450
i	Fiscal Year	2002-03 \$	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12

⁽¹⁾ Real Estate is assessed at 100% of fair market value.(2) Assessed values are established by the State Corporation Commission.

TOWN OF WEST POINT, VIRGINIA

Property Tax Rates (1) Last Ten Fiscal Years

Public Service	Personal	Property	3.30	3.30	3.30	3.30	3.30	3.30	3.30	3.30	3.30	3.30
ic Se		l	\$									
Publi	Real	Estate	0.545	0.600	0.600	0.600	0.600	0.700	0.600	0.600	0.600	0.600
		ļ	s									
Machinery	and	Tools	2.25	2.25	2.25	2.25	2.25	2.25	2.25	2.25	2.25	2.25
			s									
	Personal	Property	3.30	3.30	3.30	3.30	3.30	3.30	3.30	3.30	3.30	3.30
			Ş									
	Real	Estate	0.545	0.600	0.600	0.600	0.600	0.700	0.600	0.600	0.600	0.600
			Ş									
	Fiscal	Year	2002-03	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12

(1) Per \$100 of assessed value.

TOWN OF WEST POINT, VIRGINIA

Property Tax Levies and Collections Last Ten Fiscal Years

Percent of Delinquent Taxes to Tax Levy	7.56% 2.06%	1.37%	1.15%	1.89%	2.29%	3.05%	3.68%	3.36%	2.97%
Outstanding (1) Delinquent Taxes	372,598 95,573	62,773	57,709	91,936	121,660	164,048	187,887	175,406	149,948
Percent of Total Tax Collections to Tax Levy	93.05% \$	99.24%	99.91%	99.75%	94.73%	98.51%	99.38%	96.55%	89:26%
Total Tax Collections	4,583,453	4,562,529	5,031,576	4,863,307	5,031,576	5,293,247	5,079,968	5,039,384	5,026,361
Delinquent (1) Tax (2) Collections	50,011 \$ 27,813	58,994	79,335	91,142	39,578	61,532	60,351	77,887	93,071
Percent of Levy Collected	92.03% \$	%96.76	98.34%	97.88%	88.96	97.36%	98.20%	890.56	97.71%
Current Tax (1) Collections	4,533,442	4,503,535	4,952,241	4,772,165	5,145,898	5,231,715	5,019,617	4,961,497	4,933,290
Total (1) Tax Levy	4,925,858 \$ 4,630,562	4,597,266	5,035,968	4,875,394	5,311,746	5,373,484	5,111,549	5,219,494	5,048,755
Fiscal	2002-03 \$	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12

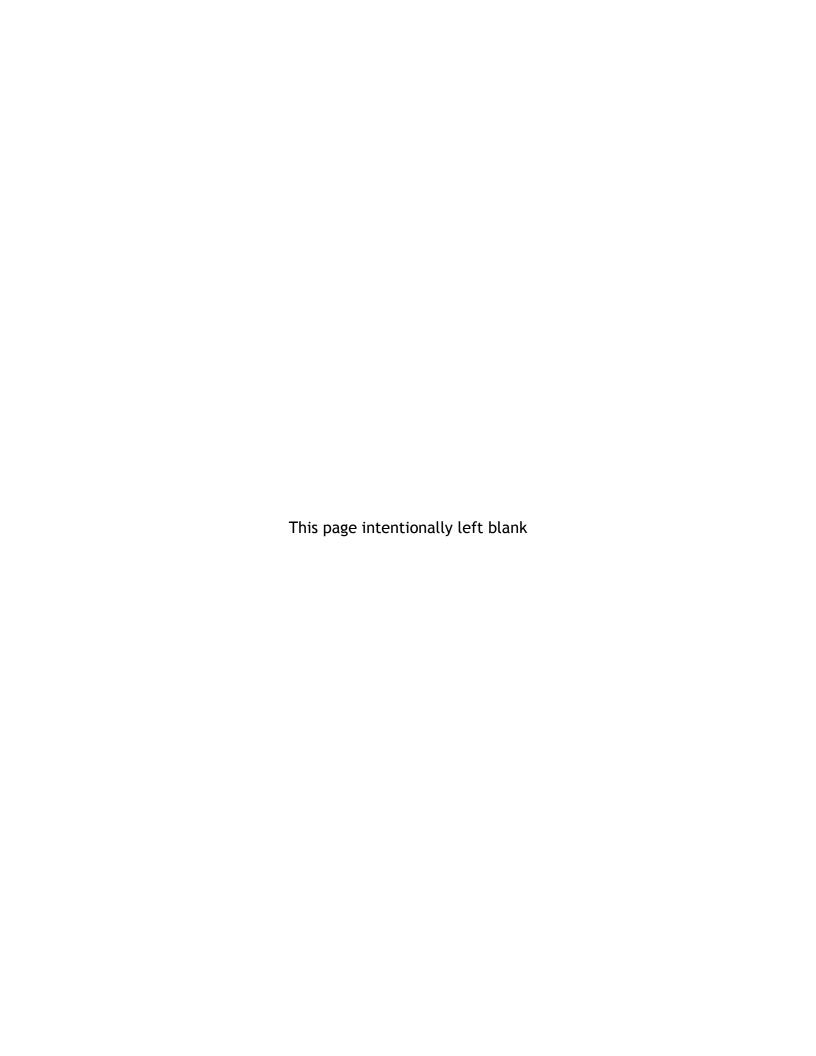
(1) Exclusive of penalties and interest.(2) Does not include land redemptions.

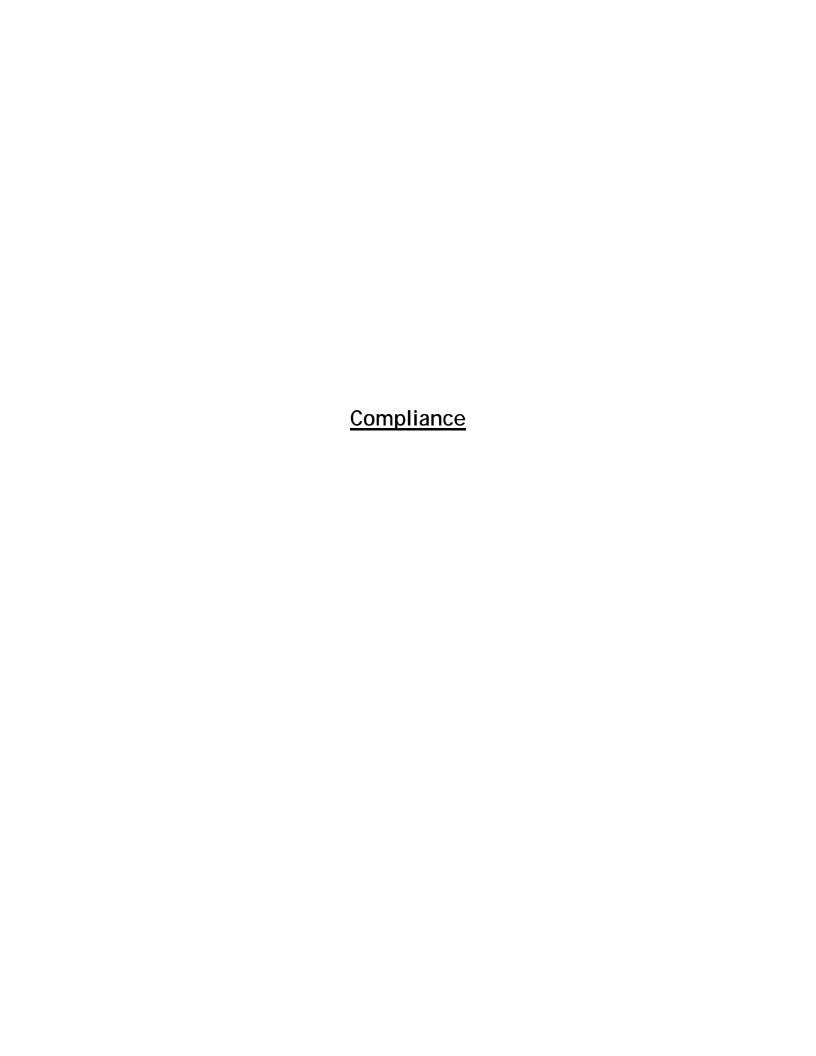
Assessed Value and Net Bonded Debt Per Capita Ratio of Net General Bonded Debt to Last Ten Fiscal Years

Net Bonded	Debt per Capita	850	750	649	546	440	1,352	1,318	1,149	1,076	1,036
Ratio of Net General Obligation Debt to	Assessed I	0.73% \$	0.63%	0.55%	0.40%	0.33%	0.98%	0.81%	0.73%	%29.0	0.65%
Net	Bonded	2,496,117	2,202,617		1,604,817	1,291,417	3,972,417	3,872,221	3,376,099	3,160,100	3,044,913
Less: Debt Payable from	Enterprise Revenues (4)	410,000 \$	410,000	211,911	107,742	•	•	•	•	•	•
Debt Service	Monies Available	\$	•	•				1			•
Gross	Bonded Debt (3)	2,906,117 \$	2,612,617	2,118,828	1,712,559	1,291,417	3,972,417	3,872,221	3,376,099	3,160,100	3,044,913
Assessed Value	(in thousands) (2)	341,794 \$	347,230	347,473	401,056	393,171	404,938	475,398	465,417	474,010	468,328
	Population (1)	2,938 \$	2,938	2,938	2,938	2,938	2,938	2,938	2,938	2,938	2,938
	Fiscal	2002-03	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12

⁽¹⁾ Tayloe Murphy Institute, University of Virginia.(2) From Table 5.(3) Includes all long-term general obligation bonded debt, Bond Anticipation Notes, and Literary Fund Loans. Excludes revenue bonds, capital leases, and compensated absences.

⁽⁴⁾ Includes General Obligation Debt payable from enterprise revenues.





ROBINSON, FARMER, COX ASSOCIATES

CERTIFIED PUBLIC ACCOUNTANTS

A PROFESSIONAL LIMITED LIABILITY COMPANY

Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To The Honorable Members of the Town Council Town of West Point West Point, Virginia

We have audited the financial statements of the governmental activities, the business-type activities, the discretely presented component units, each major fund, and the aggregate remaining fund information of the Town of West Point, Virginia, as of and for the year ended June 30, 2012, which collectively comprise the Town of West Point, Virginia's basic financial statements and have issued our report thereon dated January 16, 2013. We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the *Specifications for Audits of Counties, Cities and Towns,* issued by the Auditor of Public Accounts of the Commonwealth of Virginia; and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

Management of the Town of West Point, Virginia is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered the Town of West Point, Virginia's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Town of West Point, Virginia's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Town of West Point, Virginia's internal control over financial reporting.

A *deficiency in control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the financial statements will not be prevented, detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Town of West Point, Virginia's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to management of the Town of West Point, Virginia in a separate letter dated January 16, 2013.

This report is intended solely for the information and use of the Town Council, management, others within the entity, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Charlottesville, Virginia

Robinson, Farmer, Cox Associates

January 16, 2013

ROBINSON, FARMER, COX ASSOCIATES

CERTIFIED PUBLIC ACCOUNTANTS

A PROFESSIONAL LIMITED LIABLITY COMPANY

Independent Auditors' Report on Compliance with Requirements That Could Have a Direct and Material Effect on Each Major Program and on Internal Control Over Compliance In Accordance With OMB Circular A-133

To The Honorable Members of The Town Council Town of West Point, Virginia West Point, Virginia

Compliance

We have audited the Town of West Point, Virginia's compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2012. The Town of West Point, Virginia's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major federal programs is the responsibility of the Town of West Point, Virginia's management. Our responsibility is to express an opinion on the Town of West Point, Virginia's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments and Non-Profit Organizations.* Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Town of West Point, Virginia's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of Town of West Point, Virginia's compliance with those requirements.

In our opinion, the Town of West Point, Virginia complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2012.

Internal Control Over Compliance

Management of the Town of West Point, Virginia is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, we considered the Town of West Point, Virginia's internal control over compliance with the requirements that could have a direct and material effect on a major federal program to determine the auditing procedures for the purpose of expressing our opinion on compliance, and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Town's internal control over compliance.

Internal Control Over Compliance: (Continued)

Robinson, Farmer Cox Associates

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify deficiencies in internal control over compliance that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of the Town Council, management, others within the entity, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Charlottesville, Virginia

January 16, 2013

Year Ended June 30, 2012 Federal Grantor / State Pass-Through Grantor /	Federal CFDA	Pass-Through Agency Identifying		Federal
Program or Cluster Title	Number	Number	-	Expenditures
PRIMARY GOVERNMENT:				
DEPARTMENT OF TRANSPORTATION: Direct payments:				
Highway Planning and Construction	20.205	N/A	\$	47,263
Pass through payments:				
Department of Motor Vehicles State and Community Highway Safety	20.600	60507-51304 60507-52173		5,350
Highway Research and Development Program	20.200	60302-0	-	522,188
Total Department of Transportation			\$_	574,801
DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT: Pass through payments:				
Department of Housing and Community Development				
Community Development Block Grants / State's Program and Non-Entitlement Grants in Hawaii	14.228	53505-49380	\$_	312,363
DEPARTMENT OF HOMELAND SECURITY: Pass through payments:				
Department of Emergency Management:				
Hazard Mitigation Grant	97.039	77501-52749	\$_	50,815
DEPARTMENT OF JUSTICE: Pass through payments:				
Department of Criminal Justice Services:	44,000	20004 (2200	•	2 454
ARRA - Eward Byrne Memorial Justice Assistance Grant (JAG) Program / Grants to States and Territories	16.803	39001-62200	\$ <u>-</u>	2,451
Total Primary Government			\$	940,430
COMPONENT UNIT: SCHOOL BOARD				
DEPARTMENT OF AGRICULTURE: Pass through payments:				
Child Nutrition Cluster: Department of Agriculture:				
Food Distribution	10.555	N/A \$	17,604	
Department of Education:				
National School Lunch Program School Breakfast Program	10.555 10.553	17901-40623 17901-40591	73,432	91,036 13,371
Total Department of Agriculture	101000	,	\$	104,407
DEPARTMENT OF EDUCATION:			· -	·
Pass Through Payments:				
Department of Education: Title I Grants to Local Educational Agencies	84.010	17901-42901	\$	50,025
-		17901-42999	•	,.
Special Education Cluster: Special Education - Grants to States	84.027	17901-43071		142,300
ARRA - Special Education - Grants to States	84.391	17901-43071		8,880
Special education - preschool grants	84.173	17901-62521		3,934
Improving Teacher Quality State Grants	84.367	17901-61480		16,233
Career and Technical Education - Basic Grants to States	84.048	17901-61095		6,104
ARRA - State Fiscal Stabilization Fund (SFSF) - Education State Grants	84.394	17901-62532		340,514
Educational Technology State Grants ARRA - Education Jobs Fund	84.318 84.410	17901-61600 17901-62700		256 47,000
Total Department of Education			\$	615,246
Total Component Unit School Board			\$	719,653
Total Expenditures of Federal Awards			\$	1,660,083
			=	, ,

See accompanying notes to schedule of expenditures of federal awards.

Notes to Schedule of Expenditures of Federal Awards For the Year Ended June 30, 2012

Note 1 - Basis of Presentation

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal grant activity of the Town of West Point, Virginia under programs of the federal government for the year ended June 30, 2012. The information in this Schedule is presented in accordance with the reporting requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Because the Schedule presents only a selected portion of operations of the Town of West Point, Virginia, it is not intended to and does not present the financial position, changes in net assets or cash flows of the Town of West Point, Virginia.

Note 2 - Summary of Significant Accounting Policies

- (1) Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in OMB Circular A-87, *Cost Principles for State, Local, and Indian Tribal Governments*, wherein certain types of expenditures are not allowable or are limited as to reimbursement.
- (2) Pass-through entity identifying numbers are presented where available.

Note 3 - Food Distribution

Nonmonetary assistance is reported in the schedule at the fair market value of the commodities received and disbursed.

Note 4 - Relationship to Financial Statements

Federal expenditures, revenues and capital contributions are reported in the City's basic financial statements as follows:

Intergovernmental federal revenues per the basic financial statements:

Primary government:		
General Fund	\$	940,430
	•	
Total primary government	\$	940,430
Component Unit School Board:		
School Operating Fund	\$	615,246
School Cafeteria Fund		104,407
Total component unit School Board	\$	719,653
Total federal expenditures per basic financial	-	
statements	\$	1,660,083
Total federal expenditures per the Schedule of Expenditures		
of Federal Awards	\$	1,660,083

Schedule of Findings and Questioned Costs Year Ended June 30, 2012

Section I - Summary of Auditor's Results

Financial Statements

Type of auditor's report issued:

Unqualified

Internal control over financial reporting:

Material weakness(es) identified?

Significant deficiency(ies) identified? None reported

Noncompliance material to financial statements noted?

Federal Awards

Internal control over major programs:

Material weakness(es) identified?

Significant deficiency(ies) identified? None reported

Type of auditor's report issued on compliance

for major programs: Unqualified

Any audit findings disclosed that are required to be

reported in accordance with Section .510(a) of OMB Circular A-133?

Identification of major programs:

20.200 Highway Research and Development Program
84.394 ARRA - State Fiscal Stabilization Fund - Education State Grants

Dollar threshold used to distinguish between Type A

and Type B programs: \$300,000

Auditee qualified as low-risk auditee?

Section II - Financial Statement Findings

There are no financial statement findings to report.

Section III - Federal Award Findings and Questioned Costs

There are no federal award findings and questioned costs to report.

Section IV - Prior Year Federal Award Findings and Questioned Costs

There were no prior year federal award findings and questioned costs to report.

