

### COMPREHENSIVE ANNUAL FINANCIAL REPORT

Year Ended June 30, 2011

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### CITY OFFICIALS

### June 30, 2011

### CITY COUNCIL:

William J. Mays, Mayor, Council Member Joseph Fawbush, Vice-Mayor, Council Member Joseph Hunnicutt Mark Caruso Terry Roop

Ernest W. Ward, City Manager

### CONSTITUTIONAL OFFICERS:

Barbara Muir, Treasurer Judy Miller, Commissioner of the Revenue Carlos Noaks, Sheriff

### SCHOOL BOARD:

Ron McCall, Chair Tim Cassell, Vice-Chair Steve McElroy Valerie Brown Steve Childers

Dr. Jeff Comer, Superintendent

### SOCIAL SERVICES ADVISORY BOARD:

Ethel Daniels Brenda Johnson Marty Adkins Jack Mooney Roger Sloce

Roger Ramey, Director

### CITY LEGAL COUNSEL:

William E. Bradshaw, Attorney at Law



### Management Discussion and Analysis

January 31, 2012

To the Honorable Mayor and City Council To the Citizens of the City of Norton

On behalf of the City Administration for the City of Norton, we offer the readers of the City's financial statements this narrative overview and analysis of the City for the fiscal year ended June 30, 2011.

### Financial Highlights

- The assets of the City exceeded its liabilities at the end of the fiscal year by \$ 12,366,273 (net assets).
- At June 30, 2011, the City reported combined ending fund balances of \$ 2,471,012, a decrease of \$ 473,570 in comparison with
  the prior year. This decrease is mainly the result of a budgeted drawdown of prior year reserves to balance the FY2011 budget
  and funds used to cover FY2010 encumbrances.
- As of June 30, 2011, the General Fund had a total Fund Balance of \$ 2,216,182.
- The total debt outstanding as of June 30, 2011 was \$ 16,119,674, which includes the component units. As of June 30, 2011, the City's Legal Debt Margin was \$ 11,660,375.
- The Water/Sewer Proprietary Fund had an increase in Net Assets for the year of \$ 2,827,423. The completion of a number of
  major sewer improvement projects over the next several years, including FY2011, will continue to increase the Net Assets of the
  Fund.

### Overview of Financial Statements

This discussion and analysis is intended to serve as an introduction to the City's basic financial statements. The City's financial statements are comprised of three components:

- Government wide financial statements
- · Fund financial statements
- · Notes to the financial statements

This report also includes other supplementary information in addition to the basic financial statements.

Government-wide financial statements – The Government-wide financial statements are designed to provide readers with a broad overview of the City's finances in a manner similar to a private sector business.

The statement of net assets presents information on all of the City's assets and liabilities, with the difference between the two reported as net assets. Over time, increases or decreases to net assets may serve as a useful indicator as to whether the City's financial position is improving or deteriorating.

The statement of activities presents information showing how the City's net assets changed during the most recent fiscal year. All changes in net assets are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of the related cash flows. Thus, revenues and expenses are reported for some items that will only result in cash flows in future periods, such as uncollected taxes.

The Government-wide financial statements include not only the City of Norton (primary government), but also its component units: the Norton City Schools and the Norton Industrial Development Authority (NIDA).

<u>Fund financial statements</u> - A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. All of the funds of the City of Norton can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

Notes to the financial statements - The notes provide additional information that is essential to a full understanding of the data provided in the financial statements.

### Government-Wide Financial Analysis - Primary Government

Summary of Statement of Net Assets - June 30, 2011

|                             | Governmental<br>Activities_ | Business Type<br>Activities | Total         |
|-----------------------------|-----------------------------|-----------------------------|---------------|
| Current & other assets      | \$ 4,396,744                | \$ 1,170,347                | \$ 5,567,091  |
| Capital assets              | 12,881,798                  | 10,786,645                  | 23,668,443    |
| Other noncurrent assets     | 40,591                      | 5,807                       | 46,398        |
| <b>Total Assets</b>         | \$ 17,319,133               | \$ 11,962,799               | \$ 29,281,932 |
| Current & other liabilities | \$ 2,149,213                | \$ 1,691,901                | \$ 3,841,114  |
| Long-term liabilities       | 9,397,873                   | 3,486,859                   | 12,884,732    |
| Total Liabilities           | \$ 11,547,086               | \$ 5,178,760                | \$ 16,725,846 |
| Net Assets:                 |                             |                             |               |
| Invested in Capital assets  |                             |                             |               |
| (Net of related debt)       | \$ 3,325,755                | \$ 6,989,991                | \$ 10,315,746 |
| Restricted                  | -0-                         | -0-                         | -0-           |
| Unrestricted                | 2,446,292                   | (205,952)                   | 2,240,340     |
| Total Net Assets            | S_5,772,047                 | \$ 6,784,039                | \$ 12,556,086 |

Net assets serve as a useful indicator of a government's financial position. The City's combined net assets total \$12,556,086 excluding discretely presented component units. By far, the largest portion of this represents investments in capital assets, such as land, buildings, machinery, and equipment. Capital assets net of related debt total \$10,315,746. The City of Norton uses these capital assets to provide services to citizens; and thus these assets are not available for future spending. Although the City's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate liabilities.

Governmental Activities - Governmental activities decreased the City's net assets by \$ 792,144. Key elements of this decrease are as follows:

|                                    | Governmental Activities<br>Year Ended June 30, 2011 |
|------------------------------------|---|
| Revenues:                          |   |
| Program Revenues:                  |   |
| Charges for Services               | \$ 494,628  |
| Operating Grants and Contributions | 2,320,558   |
| Capital Grants and Contributions   | 20,441  |
| General Revenues:                  |   |
| Property Taxes                     | 2,393,798   |
| Other Local Taxes                  | 4,822,364   |
| Other                              | 145,793   |
| Total Revenues                     | \$10,197,582  |
| Expenses:                          |   |
| General Government                 | 1,512956  |
| Public Safety                      | 2,355,373   |
| Public Works                       | 2,355,511   |
| Health and Welfare                 | 1,265,568   |
| Education                          | 1,957,075   |
| Parks, Recreation, Culture         | 507,768   |
| Community Development              | 771,312   |
| Interest of Long Term Debt         | 324,163   |
| Total Expenses                     | \$10,989,726  |
| Increase (Decrease) in Net Assets  | \$ (792,144)  |

Included in the Total Expenses are non-cash items including depreciation. This means that under the full accrual method, net assets decreased by \$ 792,144.

### Fund Financial Statements

Governmental Funds – The focus of the City's governmental funds is to provide information on near term inflows, outflows, and balances of spendable resources. This information is useful in assessing the City's financing requirements. In particular, unreserved fund balance may serve as a useful measure of the City's net resources available for spending at the end of the fiscal year. The City's governmental funds include the General Fund and the Special Revenue Funds.

### Governmental Fund Highlights:

The largest sources of revenue in the General Fund for the year are as follows:

|                              | 2011         | 2010        | 2009         | 2008         | 2007         |
|------------------------------|--------------|-------------|--------------|--------------|--------------|
| Local Sales and Use Tax      | \$ 1,882,301 | \$1,887,804 | \$ 2,023,409 | \$ 1,901,018 | \$ 1,889,055 |
| Real Property Tax            | \$ 1,605,349 | 2,273,409   | 1,601,572    | 1,443,286    | 1,261,403    |
| Restaurant Food Taxes        | \$ 1,126,150 | 1,061,575   | 1,025,155    | 930,578      | 848,702      |
| Business License Taxes       | \$ 773,353   | 795,833     | 901,209      | 826,412      | 813,906      |
| Street & Highway Maintenance | \$ 723,930   | 698,460     | 703,053      | 730,086      | 666,209      |
| VDOT                         | \$ -0-       | -0-         | -0-          | -0-          | 662,349      |
| Personal Property Taxes      | \$ 443,631   | 429,833     | 439,822      | 412,756      | 452,505      |

The City's assessed value of real estate for the year was \$ 228,064,866. The real estate tax rate is \$ .80 per \$ 100 of assessed value. For the year, the percent of levy collected was 93.21%.

The City's business type activity is the Water/Sewer Proprietary Fund. During the year this fund had an increase in net assets of \$ 2,827,423. In addition, cash and cash equivalents decreased by \$ 142,561 to \$ 122,902.

The City's General Fund Final Budget to Actual comparison for the year was as follows:

|                                     | Final Budget  | Actual        | <u>Variance</u><br>Favorable<br>(Unfavorable.) |
|-------------------------------------|---------------|---------------|--|
| Total Revenues                      | \$ 10,469,227 | \$ 18,047,656 | \$ 7,578,429                                   |
| Total Expenses                      | 10,713,441    | 18,521,226    | \$ (7,807,785)                                 |
| Excess of Revenues<br>Over Expenses |               | \$ (473,570)  |  |

Additional information may be obtained by contacting the City Manager, Mr. E. W. Ward or the Director of Finance, Mr. Jeff Shupe at the City of Norton offices 276-679-1160.

Certified Public Accountants

V Consultants

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### REPORT OF INDEPENDENT AUDITORS

The Honorable Members of the City Council City of Norton Norton, Virginia 24273

We have audited the accompanying financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the City of Norton, Virginia, as of and for the year ended June 30, 2011, which collectively comprise the City's basic financial statements as listed in the Table of Contents. These financial statements are the responsibility of the City's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the Specifications for Audits of Counties, Cities and Towns issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the general purpose financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the general purpose financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall general purpose financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the City of Norton, Virginia as of June 30, 2011, and the respective changes in financial position and cash flows, where applicable, thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated January 31, 2012 on our consideration of the City of Norton's internal control over financial reporting and our test of its compliance with certain provisions of laws, regulations, contracts and grants. The purpose of the report is to describe the scope of our testing on internal controls over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards, and should be read in conjunction with this report in considering the results of our audit.

The management's discussion and analysis and other statistical information on pages 5 through 7 and 67 through 82, are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City's basic financial statements. The information listed as other supplementary information and compliance section information in the accompanying table of contents, including the schedule of expenditures of federal awards as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, is presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

THROWER, BLANTON & ASSOCIATES, P.C.

Certified Public Accountants

January 31, 2012

Certified Public Accountants
& Consultants

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## REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Honorable Members of the City Council City of Norton Norton, Virginia 24273

We have audited the financial statements of the City of Norton, Virginia, as of and for the year ended June 30, 2011, and have issued our report thereon dated January 31, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, and the Specifications for Audits of Counties, Cities, and Towns, issued by the Auditor of Public Accounts of the Commonwealth of Virginia.

### Internal Control Over Financial Reporting

In planning and performing our audit for the year ended June 30, 2011, we considered the City's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the City's financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the City's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in the internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the City's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our test disclosed no instances of noncompliance that are required to be reported under <u>Government Auditing Standards</u>.

We noted certain matters that we reported to management of the City of Norton, Virginia in a separate letter dated January 31, 2012.

This report is solely intended for the information and use of management, others within the Organization, City Council and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

THROWER, BLANTON & ASSOCIATES, P

Certified Public Accountants

January 31, 2012

Certified Public Accountants
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# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO EACH MAJOR PROGRAM AND INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

The Honorable Members of the City Council City of Norton Norton, Virginia 24273

### Compliance

We have audited the compliance of the City of Norton, Virginia, with the types of compliance requirements described in the U. S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement that are applicable to each of its major federal programs for the year ended June 30, 2011. The City's major federal programs are identified in the summary of Federal Awards section of the accompanying supplemental schedules. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major federal programs is the responsibility of the City's management. Our responsibility is to express an opinion on the City's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States; and OMB Circular A-133, <u>Audits of States</u>, <u>Local Governments</u>, and <u>Non-Profit Organizations</u>. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the City's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on the City's compliance with those requirements.

In our opinion, the City complied, in all material respects, with the requirements referred to above that are applicable to each of its major federal programs for the year ended June 30, 2011.

### Internal Control Over Compliance

The management of the City of Norton is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, we considered the City's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the City's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

The Honorable Members of the City Council
City of Norton
Norton, Virginia 24273
Page 2
(Independent Auditor's report on Compliance with
Requirements Applicable to Each Major Program and
Internal Control Over Compliance in Accordance with
OMB Circular A-133)

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of management, others within the Organization, City Council and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

THROWER, BLANTON & ASSOCIATES, P.C.

Certified Public Accountants

January 31, 2012

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### REPORT ON COMPLIANCE WITH COMMONWEALTH OF VIRGINIA LAWS, REGULATIONS, CONTRACTS AND GRANTS

The Honorable Members of the City Council City of Norton Norton, Virginia 24273

We have audited the general purpose financial statements of the City of Norton, Virginia (the "City") as of and for the year ended June 30, 2011, and have issued our report thereon dated January 31, 2012.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States; and <u>Specifications for Audits of Counties</u>, <u>Cities and Towns</u>, issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Those standards and specifications require that we plan and perform the audit to obtain reasonable assurance about whether the general purpose financial statements are free of material misstatement.

Compliance with Commonwealth of Virginia laws, regulations, contracts and grants applicable to the City is the responsibility of management of the City. As part of obtaining reasonable assurance about whether the general purpose financial statements are free of material misstatement, we performed tests of the City's compliance with certain provisions of the Commonwealth of Virginia's laws, regulations, contracts and grants. However, our objective was not to provide an opinion on overall compliance with such provisions. Accordingly, we do not express such an opinion. Following is a summary of the Commonwealth of Virginia's laws, regulations, contracts and grants (as specified in Specifications for Audits of Counties, Cities and Towns, Chapter Three) for which we performed tests of compliance.

### Code of Virginia

- \* Budget and Appropriation Laws
- \* Cash and Investment Laws
- \* Conflicts Retirement Systems
- \* Local Retirement Systems
- \* Personal Property Tax Relief Act
- State Agency Requirements
- \* Education
- \* Highway Maintenance Funds
- Social Services

- \* Debt Provisions
- \* Procurement Laws
- \* Uniform Disposition of Unclaimed Property Act

The Honorable Members of the City Council City of Norton Norton, Virginia 24273 (Report on Compliance with Commonwealth of Virginia Laws, Regulations, Contracts and Grants) Page 2

The results of our tests disclosed no instances of non-compliance with the provisions referred to in the preceding paragraph, other than the exception noted above. With respect to items not tested, nothing came to our attention that caused us to believe that the City had not complied, in all material respects, with those provisions.

This report is intended solely for the information and use of the City Council, management, the Auditor of Public Accounts and applicable state agencies, and is not intended to be, and should not be used by anyone other than these specified parties.

THROWER, BLANTON & ASSOCIATES, P.C.

Certified Public Accountants

January 31, 2012

### CITY OF NORTON STATEMENT OF NET ASSETS JUNE 30, 2011

|   | 1  | rimary Governm                     | ent                                     |                 |
|---|--|------------------------------------|---|-----------------|
|   | Governmental   | Business-Type                      | ands                                    | 5               |
|   | Activities   | Activities                         | Total                                   | Component Units |
| ASSETS  | e to the contract of the contract of   |                                    | · · · · · · · · · · · · · · · · · · ·   |                 |
| Cash and cash equivalents                                     | \$ 1,452,894   | \$ 12,512                          | \$ 1,465,406                            | \$ 2,045,983    |
| Restricted cash   | 346,022  | 110,390                            | 456,412                                 |                 |
| Investments   | 20,427   |                                    | 20,427                                  |                 |
| Receivable, net   | 1,199,964  | 342,422                            | 1,542,386                               | 11,194          |
| Prepaid expense   |  | ( 1000 ( 1000 ) ) ( 1 <del> </del> | 100000000000000000000000000000000000000 | 17,933          |
| Note receivable   | 86,945   |                                    | 86,945                                  | 0.000           |
| Due from other governmental units                             | 387,731  | 693,382                            | 1,081,113                               | 285,654         |
| Due from other funds  | 902,761  | 11,641                             | 914,402                                 | 60,692          |
| Due from primary government                                   | \$4.000 \$100 \$100<br>\$4.000 \$100 \$100<br>\$4.000 \$100 \$100 \$100 \$100<br>\$4.000 \$100 \$100 \$100 \$100<br>\$4.000 \$100 \$100 \$100 \$100 \$100 \$100 \$100 |                                    |   | 328,417         |
| Deferred bond cost  | 40,591   | 5,807                              | 46,398                                  | 520,717         |
| Capital assets, non-depreciable                               | 897,280  | 2,325,344                          | 3,222,624                               | 2,049,406       |
| Capital assets, depreciable, net                              | 11,984,518   | 8,461,301                          | 20,445,819                              | 6,228,122       |
| Total Assets  | \$ 17,319,133  | \$ 11,962,799                      | \$ 29,281,932                           | \$ 11,027,401   |
|   |  |                                    | <u> </u>                                |                 |
| LIABILITIES   |  |                                    |   |                 |
| Accounts payable and accrued liabilities                      | 279,202  | 313,395                            | 592,597                                 | 226,316         |
| Accrued payroll and related liabilities                       | 110,205  | 17,237                             | 127,442                                 | 646,387         |
| Accrued interest payable                                      | 172,515  | 15,481                             | 187,996                                 | 19,426          |
| Deferred revenue  | 781,608  |                                    | 781,608                                 | 33,160          |
| Deferred bond revenue   | 55,176   |                                    | 55,176                                  | 14,488          |
| Customer security deposits                                    | 9  | 110,390                            | 110,390                                 | 7.5             |
| Due to other governmental units                               | 226,000  |                                    | 226,000                                 | <u> </u>        |
| Due to other funds  | 11,640   | 902,761                            | 914,401                                 | 60,692          |
| Due to component units  | 328,417  |                                    | 328,417                                 | in the same     |
| Compensated absences  |  |                                    |   |                 |
| Due within one year   | 129,115  | 15,989                             | 145,104                                 | 25,422          |
| Due in more than one year                                     | 55,335   | 6,853                              | 62,188                                  | 43,955          |
| Long-term liabilities   |  |                                    |   | 805866          |
| Due within one year   | 166,689  | 332,637                            | 499,326                                 | 583,322         |
| Due in more than one year                                     | 9,231,184  | 3,464,017                          | 12,695,201                              | 2,341,825       |
| Total Liabilities   | 11,547,086   | 5,178,760                          | 16,725,846                              | 3,994,993       |
| NET ACCETO  |  |                                    |   |                 |
| NET ASSETS  | 2 224 244  | / 000 00°                          | 10.216.24                               | F 0.53 0.53     |
| Invested in capital assets, net of related debt<br>Restricted | 3,325,755  | 6,989,991                          | 10,315,746                              | 5,053,823       |
| 500 TO 10 10 10 00 00 00 00 00 00 00 00 00 00                 | 2 444 202  | (205.052)                          | 2240240                                 | 635,072         |
| Unrestricted  | 2,446,292  | (205,952)                          | 2,240,340                               | 1,343,513       |
| Total Net Assets  | 5,772,047  | 6,784,039                          | 12,556,086                              | 7,032,408       |
| Total Liabilities and Net Assets                              | \$ 17,319,133  | \$ 11,962,799                      | \$ 29,281,932                           | \$ 11,027,401   |

2

# CITY OF NORTON STATEMENT OF ACTIVITIES Year Ended June 30, 2011

| Charges for Granges for Granges for Granges Services Control 2,335,373 110,334 5,235,373 110,334 5,235,373 110,334 5,07,768 171,312 77 | Capital Grants and Contributions \$ 20,441 20,441 20,441 20,441 20,441 20,441 20,441 20,471,933 | Governmental Business-Type Activities Activities  \$ (1,275,228) \$ (1,240,350) (1240,380) (1,957,075) ( | Activities  Activities  Activities  10  10  10  10  10  10  10  10  10  1 | Total  \$ (1,275,228) (1,279,902) (1,240,350) (1,240,350) (1,240,350) (1,240,281) (1,11,312) (2,11,312) (2,11,312) (2,11,312) (2,11,312) (2,11,312) (3,11,3 | Scheo  | Beard NIDA | 1         |
|--|---|--|---|---|--|------------|-----------|
| Expenses  2,355,373 2,355,373 2,355,511 1,265,568 1,977,075 8,77,0 | and Contributions \$ 20,441 20,441 20,441 20,441 20,441 20,441 20,451,492 2,451,492 2,451,933   | Activities<br>\$ (1.275.228)<br>(1.739,902)<br>(1.739,902)<br>(1.957,075)<br>(1.957,075)<br>(1.957,075)<br>(1.957,075)<br>(1.957,075)<br>(1.957,075)<br>(2.11,312)<br>(711,312)<br>(711,312)<br>(711,312)<br>(711,312)<br>(711,312)<br>(711,312)<br>(711,312)<br>(711,312)<br>(711,312)  | S Activities 2,827,423 2,827,423 2,827,423                                |   |  |            | *         |
| \$ 1,512,956 2,335,373 2,335,511 1,265,568 1,265,507 5,07,768 711,312 324,163 2,509,969 508,151 8,886,360 8,378,309 508,151 8,886,360  | 20,441 20,441 2,451,492 2,451,492 2,451,933   |  | 2.827.423<br>2.827.423<br>2.827.423                                       | 5 5 5 8 77 8  |  | 1          | *         |
| \$ 1,512,956<br>2,355,313<br>2,355,511<br>1,265,568<br>1,957,075<br>507,768<br>711,312<br>324,163<br>1,499,695<br>13,499,695<br>13,499,695<br>8,378,209<br>508,151<br>8,586,360  | 20,441  |  | 2.827,423   |   | 25 23 23 23 23 23 23 23 23 23 23 23 23 23          |            |           |
| \$ 1,512,956<br>2,355,511<br>2,355,511<br>1,057,075<br>507,768<br>711,312<br>324,163<br>2,509,969<br>2,509,969<br>13,499,695<br>13,499,695<br>8,378,209<br>8,378,209<br>8,378,209<br>8,378,209<br>8,378,209<br>8,378,209   | 20,441  |  | 2,827,423   |   | ମିଣ ଜଣ ଜଣ ଜଣ ଅଞ୍ଚଳ ଜଣ ହେଉ ଜଣ ଜଣ                    |            |           |
| 2,355,511<br>1,265,568<br>1,957,075<br>507,768<br>711,312<br>324,163<br>13,499,695<br>13,499,695<br>13,499,695<br>13,499,695<br>8,378,209<br>5,886,360<br>8,378,209  |   | (1,549,942)<br>(1,947,075)<br>(1,957,075)<br>(485,081)<br>(711,312)<br>(711,312)<br>(711,312)<br>(711,312)<br>(711,312)<br>(711,312)<br>(711,312)<br>(711,312)<br>(711,312)<br>(711,312)<br>(711,312)<br>(711,312)<br>(8,154,099)  | 2,827,423   |   | ଜିତିଛନ୍ତିନ୍ଦ୍ର ଅଧାର ମ                              |            |           |
| 1,265,568<br>1,957,075<br>597,768<br>711,312<br>324,163<br>2,569,969<br>2,569,969<br>13,499,695<br>13,499,695<br>13,499,695<br>8,378,309<br>508,151<br>8,886,360   |   | (420,98)<br>(1,957,075)<br>(485,081)<br>(711,312)<br>(711,312)<br>(324,163)  | 2,827,423   | 8 77 9  | ଜୁଞ୍ଜୁ ଅନୁ ଅଧିକ ଅଧିକ ଅଧିକ ଅଧିକ ଅଧିକ ଅଧିକ ଅଧିକ ଅଧିକ |            |           |
| 1,202,008<br>1,307,008<br>207,768<br>711,312<br>324,163<br>2,509,969<br>2,509,969<br>13,499,695<br>13,499,695<br>8,378,209<br>508,151<br>8,886,360   |   | (1952,958)<br>(1952,958)<br>(485,081)<br>(711,312)<br>(324,163)<br>(8,154,099)   | 2.827,423   |   | ଜୁନ ଅଧିକ ଜୁନ ଅଧିକ ଅଧିକ                             |            |           |
| \$ 10,989,726<br>\$ 711,312<br>\$ 2,509,969<br>\$ 2,509,969<br>\$ 3,78,309<br>\$ 508,151<br>\$ 8,378,309<br>\$ 508,151<br>\$ 8,886,360   |   | (8,154,099)  | 2.827,423   |   | ଅନ୍ତର୍ଜ ଅଧାର ହି                                    |            |           |
| 324.168<br>731.131<br>324.163<br>324.163<br>2.569.969<br>8.378.209<br>8.378.209<br>8.378.209<br>8.378.209<br>8.378.209<br>8.378.209<br>8.386.360   |   | (8,154,099)  | 2,827,423   | 8 77 9  | ଜିଥିତି । ଶି ଯାସ ହି                                 |            |           |
| debt 324.163 debt 324.163 debt 324.163 al Activities 10.989.726 ge Activities 2.509.969 ge Activities 2.509.969 general 13.499.695 Substitution 13.499.695 Substitution 13.499.695 Substitution 13.499.695 Substitution 13.499.695   |   | (8.154,099)  | 2,827,423   |   | ପିତି । ଭି ଯାଇ ଥି                                   |            |           |
| 2.509.969<br>2.509.969<br>13.499.695<br>508.151<br>8.886.360   |   | (8,154,099)  | 2,827,423   |   | ହୋଇଥିଲା ଅଧ   |            |           |
| 2.509.969<br>2.509.969<br>13,499,695<br>508,151<br>8,886,340   |   | (8.154,099)  | 2.827,423   |   | ାହା ଯାଯ ହା   |            |           |
| 2.509.969<br>2.509.969<br>13,499,695<br>508,151<br>8,886,360<br>8,886,360  | 1 11 1 1  | (8,154,099)  | 2,827,423   | 1 11 1  | ସି ଯାଯା ଥି   |            |           |
| 2.509.969<br>2.509.969<br>13,499,695<br>508,151<br>8,886,360   |   | (8.154,099)  | 2,827,423   |   | ଯାଯା ଥି  |            |           |
| 2,509,969<br>2,509,969<br>13,499,695<br>508,151<br>8,886,360   |   | (8,154,099)  | 2.827,423   |   | ଯାଯା ଛି  |            |           |
| 8,378,309<br>508,151<br>8,886,360  |   | (8,154,099)  | 2,827,423   |   | ାଆ ହିଆ   |            |           |
| 8,378,209<br>508,151<br>8,886,360  |   | (8.154,099)  | 2,827,433   | (5326.67  | 92   |            |           |
| 8,378,209<br>508,151<br>508,386,360  |   |  |   |   |  |            |           |
| 8,378,290<br>508,151<br>S,886,340  |   |  |   |   |  |            |           |
| 508,151<br>8,886,360   | 172,642   |  |   |   | . \$ (2.053.340)                                   | 3 10       |           |
| 8.886.340  |   |  |   |   |  |            | 77,889    |
|  | 6,387,471   |  |   |   | . (2,053,340)                                      |            | 77,889    |
| General revenues Property taxes Local sales & use tax Utility taxes Business license taxes Communication taxes Bank taxes Recordation taxes Recordation taxes Hotel and motel room tax Restaurant food taxes Cost road improvement tax Cost road improvement |   |  |   |   |  |            |           |
| Local sales & use tax Utility tuxes Business license taxes Communication taxes Bank stock taxes Bank stock taxes Recordation taxes Tobace taxes Hotel and motel room tax Restaurant food taxes Cost road improvement tax Cost road |   | 9 303 306  |   | 3 303 400   | ,  |            |           |
| Utility states A use tax  Utility states license taxes Bank stock taxes Recordinion taxes Recordinion taxes Resordinion taxes Tobacco taxes Hotel and metel room tax Restaurant food taxes Coal road improvement ta Cigarette tax Other local taxes Unrestricted mixeclianeou Unrestricted mixeclianeou Unrestricted investment Recovered coast Transfers-Primary Gover Transfers-Primary Gover  |   | 2,373,770  |   | 2,393,73  | 0.0  |            | •         |
| Business licentee taxes Continunication taxes Bank stock taxes Recordition taxes Recordition taxes Tobacco taxes Hotel and metel room taxe Restaurant food taxes Coal road improvement ta Cigarette tax Other local taxes Unrestricted mixeclianeou Unrestricted mixeclianeou Unrestricted investment of Recmal of Town property Gain (loss) on sale of cap Recevered coat Transfers-Primary Govern Transfers-Primary Govern   |   | 126,301  |   | 1,882,301   | 92   | E C        |           |
| Communication taxes Bank stock taxes Recordinion taxes Tobacco taxes Tobacco taxes Hotel and motel room taxes Restaurant food taxes Restaurant food taxes Coal road improvement ta Cigarette tax Other local taxes Unrestricted mixedlaneou Unrestricted mixedlaneou Unrestricted investment Recovered coat Recent of Town property Gain (loss) on safe of cap Recovered coat Transfers-Primary Gover  |   | 771 351  |   | 777 163   |  |            |           |
| Bank stock taxes Recordinion taxes Tobacco taxes Hotel and motel room taxes Restaurant food taxes Coal road improvement ta Cigarette tax Other local taxes Unrestricted investment of Recand of Town property Recovered coal Transfers-Primary Gover   |   | 223 287  |   | 223.287   |  |            |           |
| Recordation taxes Tobacco taxes Hotel and metel room tax Restaurant food taxes Coal road improvement ta Cigarette tax Other local taxes Unrestricted minoclianeou Unrestricted investment of Remail of Town property Gain (locs) on sale of cap Recovered cost Transfers-Primay Gover  |   | 126,034  |   | 126,034   | 7  |            |           |
| Tobacco taxes Hotel and metel room tax Restaurant food taxes Cost road improvement ta Cigarette tax Other local taxes Unrestricted minocilianeou Unrestricted investment of Remail of Town prosperty Gain (Joses) on sale of cap Recovered cost Transfers-Primary Gover  |   | 39,256   |   | 39,256  | 95   | ,          | •         |
| Hotel and motel room tax  Restaurant food taxes  Coal road improvement ta  Cigarette tax  Other local taxes  Unrestricted mincellaneou  Unrestricted mincellaneou  Unrestricted mincellaneou  Calain (loss) on sale of cap  Recovered cost  Transfers-Primay Gover   |   | 165  |   | 165   | 55   |            |           |
| Restaurant food taxes Coal road improvement ta Cigarette tax Other local taxes Unrestricted investment of Remal of Town prosperty Gain (Joss) on sale of cap Recovered cost Transfers-Primary Gover  | axes  | 195,071  | -   | 195,071   |  | 60         |           |
| Cost road improvement to Cigarette tax Other local taxes Unrestricted investment of Exercise of Town property Remal of Town property Gain (Joss) on sale of cap Recovered cost Transfers-Primary Gover   |   | 1,126,150  |   | 1,126,150   | 00   |            |           |
| Chgarette tax Other local taxes Unrestricted miscellaneou Unrestricted investment or Romal of Town property Gain (Joss) on safe of cap Recovered cost Transfers-Primary Gover  | taxes   | 222.047  |   | 222,047   | 12   |            | ٠         |
| Unter focal taxes Unrestricted mixedlaneou Unrestricted investment or Romal of Town property Gain (loss) on sale of cap Recovered cost Transfers-Primary Gover   |   | 108,100  | ٠   | 108,100   | 00   | ,          | ٠         |
| Unestricted investments Unestricted investments Remail of Town property Gain (loss) on safe of capt Recovered cost Transfers-Primary Gover   |   | 30   |   |   |  | 900        |           |
| Remained of Town property Gain (loss) on sale of capt Recovered cost Transfers-Primay Gover  | ous revenue   | 600'01   |   | 70,009  |  |            |           |
| Accina of 1 com property Gain (Joss) on safe of cap) Recovered cost Transfers-Primay Gover Transfers-Primay Gover  | Commungs  | 59,085   | •   | 39,083  | 3,332  |            | 11,157    |
| Sam Josep on sair or sap Recovered cost Transfers-Primay Gover Transfers-Primay Gover  | y and a second  |  |   |   | 500  |            |           |
| Transfers-Primary Govern<br>Transfers-Consonent In   | states assess   | 10.010   |   | 10.019  |  |            | 35 079    |
| Transfers Component Un   | criminal  |  |   |   |  |            | 910.5     |
|  | Anits   | 1  |   |   | 1,798,115  |            | \$40,518  |
| Total general revenues and transfers   | us and transfers  | 7,361,955  |   | 7,361,955   | 1,843,626  |            | 596,753   |
| Change in net assets   |   | (792,144)  | 2,827,423   | 2,035,279   | 2  |            | 674,642   |
| PRIOR PERIOD ADJUSTMENT  | IUSTMENT  | (155,947)  |   | (155,947)   |  |            |           |
| NEL ASSELS-JALY  |   | 0,7,70,138   | 3,936,616   | 10,070,734  | 1,502,491  |            | 4,984,737 |

### CITY OF NORTON BALANCE SHEET GOVERNMENTAL FUND JUNE 30, 2011

|  |              | Special    |              |
|--|--------------|------------|--------------|
|  | General      | Revenue    | Total        |
| ASSETS   |              |            |              |
| Cash and cash equivalents  | \$ 1,452,894 |            | \$ 1,452,894 |
| Restricted Cash  | 44,609       | 301,413    | 346,022      |
| Investments  | 20,427       | 3          | 20,427       |
| Taxes receivable   | 1,011,348    | <u> </u>   | 1.011.348    |
| Accounts receivable  | 188,616      | 20000      | 188,616      |
| Notes receivable   |              | 86,945     | 86,945       |
| Due from other funds   | 1,054,601    |            | 1,054,601    |
| Due from primary government  |              | 3          |              |
| Due from other governmental units  | 327,171      | 60,560     | 387,731      |
| Total Assets   | \$ 4,099,666 | \$ 448,918 | \$ 4,548,584 |
| LIABILITIES  |              |            |              |
| Accounts payable and accrued liabilities   | \$ 236,833   | \$ 42,369  | \$ 279,202   |
| Accrued payroll and related liabilities  | 91,925       | 18,280     | 110,205      |
| Deferred revenue   | 970,268      | -          | 970,268      |
| Due to other funds   | 11,641       | 133,439    | 145,080      |
| Due to component units   | 346,817      | -          | 346,817      |
| Due to other governmental units  | 226,000      | ×          | 226,000      |
| Total Liabilities  | 1,883,484    | 194,088    | 2.077,572    |
| FUND BALANCES  |              |            |              |
| Nonspendable   | 194          | 9          |              |
| Restricted   |              |            |              |
| Committed  |              | 314,685    | 314,685      |
| Assigned   | 505,569      |            | 505,569      |
| Unassigned   | 1,710,613    | (59,855)   | 1,650,758    |
| Total Fund Balances  | 2,216,182    | 254,830    | 2,471,012    |
| Total Liabilities and Fund Balances  | \$ 4,099,666 | \$ 448,918 | \$ 4,548,584 |
| Total Fund Balances  |              |            | \$ 2,471,012 |
| Amounts reported for governmental activities in the statement of net assets are different because: |              |            |              |
| Capital assets used in governmental activities are not current                                     |              |            |              |
| financial resources and therefore are not reported in the  |              |            |              |
| governmental funds, net of accumulated depreciation  |              |            | 12,881,798   |
| Other long-term assets are not available to pay for current-period                                 |              |            |              |
| expenditures and therefore are not reported in the governmental funds                              |              |            | 40,591       |
| Other liabilities are not required to be paid out of current financial                             |              |            |              |
| resources and therefore are not reported in the governmental funds                                 |              |            | (223,481)    |
| Long-term liabilities are not due and payable in the current                                       |              |            |              |
| period and therefore are not reported in the governmental funds.                                   |              |            | (9,397,873)  |
| Net Assets of Governmental Activities  |              |            | \$ 5,772,047 |

# CITY OF NORTON STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS Year Ended June 30, 2011

|  |         | General  |    | Special<br>Revenue                      | Ge | Total<br>overnmental<br>Funds |
|--|---------|--|----|---|----|-------------------------------|
| REVENUES:  |         |  |    |   |    |                               |
| General property taxes   | \$      | 2,383,552  | \$ |   | \$ | 2,383,552                     |
| Other local taxes  |         | 4,822,364  |    |   |    | 4.822,364                     |
| Permits, privilege fees and regulatory licenses  |         | 5,007  |    |   |    | 5,007                         |
| Fines and forfeitures  |         | 94,147   |    |   |    | 94,147                        |
| Revenue from use of money & property   |         | 36,622   |    | 2,463                                   |    | 39,085                        |
| Charges for services   |         | 389,903  |    | 20,617                                  |    | 410,520                       |
| Miscellaneous  |         | 60,176   |    | - CONTROL                               |    | 60,176                        |
| Recovered costs  |         | 16,754   |    |   |    | 16,754                        |
| Intergovernmental  |         | 1,496,419  |    | 844,580                                 |    | 2,340,999                     |
| Total Revenues   |         | 9,304,944  | Ξ  | 867,660                                 | _  | 10,172,604                    |
| EXPENDITURES:  |         |  |    |   |    |                               |
| Current:   |         |  |    |   |    |                               |
| General government administration  |         | 1,116,081  |    |   |    | 1,116,081                     |
| Judicial administration  |         | 349,229  |    |   |    | 349.229                       |
| Public safety  |         | 2,261,460  |    | 36,578                                  |    | 2,298,038                     |
| Public works   |         | 2,191,672  |    | 20,270                                  |    | 2,191,672                     |
| Health and welfare   |         | 110,023  |    | 1,151,957                               |    | 1,261,980                     |
| Education and transfer to school   |         | 1,804,736  |    | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |    | 1,804,736                     |
| Parks, recreation and cultural   |         | 483,551  |    |   |    | 483,551                       |
| Community development  |         | 725,216  |    | - 5                                     |    | 725,216                       |
| Debt service:  |         | 123,210  |    | -                                       |    | 125,210                       |
| Principal retirement   |         | 7,684,450  |    |   |    | 2 604 450                     |
| Interest   |         | 376,273  |    | -                                       |    | 7,684,450                     |
| CONTROL OF THE PROPERTY OF THE | -       | The second secon | _  |   | _  | 376,273                       |
| Total Expenditures   | _       | 17,102,691   | -  | 1,188,535                               | -  | 18,291,226                    |
| Excess (Deficiency) of Revenues  |         |  |    |   |    |                               |
| Over Expenditures  | <u></u> | (7,797,747)  | -  | (320,875)                               | _  | (8,118,622)                   |
| OTHER FINANCING SOURCES (USES):  |         |  |    |   |    |                               |
| Sale of surplus  |         | 15,928   |    |   |    | 15,928                        |
| Sale of real property  |         |  |    | 9                                       |    |                               |
| Loan proceeds  |         | 7,615,839  |    |   |    | 7,615,839                     |
| Insurance recoveries   |         | 13,285   |    |   |    | 13,285                        |
| Operating transfers in   |         |  |    | 230,000                                 |    | 230,000                       |
| Operating transfers out  |         | (230,000)  |    |   |    | (230,000)                     |
| Total Other Financing Sources (Uses)   | -       | 7,415,052  | _  | 230,000                                 | Ξ  | 7,645,052                     |
| EXCESS (DEFICIENCY) OF REVENUES AND OTHER SOURCES  |         |  |    |   |    |                               |
| OVER EXPENDITURES AND OTHER USES   |         | (382,695)  |    | (90,875)                                |    | (473,570)                     |
| FUND BALANCE AT BEGINNING OF YEAR  | _       | 2,598,877  | _  | 345,705                                 | _  | 2,944,582                     |
| FUND BALANCE AT END OF YEAR  | \$      | 2,216,182  | s  | 254,830                                 | \$ | 2,471,012                     |

# CITY OF NORTON RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS Year Ended June 30, 2011

| Net Change in Fund Balance Governmental Fund:<br>Amounts reported for governmental activities in the statement of<br>activities are different because:  | \$ (473,570) |
|---|--------------|
| Governmental funds report capital outlays as expenditures. However,<br>in the statement of activities, the cost of those assets is allocated over<br>their estimated useful lives as depreciation expense. This is the<br>amount by which depreciation exceeded capital outlay in the |              |
| current period.   | (366,717)    |
| Revenues in the statement of activities that do not provide current   |              |
| financial resources are not reported as revenues in the funds.  | (93,742)     |
| Repayment of bond principal is an expenditure in governmental funds<br>but the payment reduces long-term liabilities in the statement of net  |              |
| assets. This is the amount of net principal payments  | 184,450      |
| Some expenses reported in the statement of activities, such as  |              |
| compensated absences and accrued interest, do not require the use   |              |
| of current financial resources and therefore are not required as  |              |
| expenditures in governmental funds.   | (42,565)     |
| Change in Net Assets of Governmental Activities   | \$ (792,144) |

### CITY OF NORTON STATEMENT OF NET ASSETS PROPRIETARY FUNDS JUNE 30, 2011

|  | Business | -Type | Activities |
|--|----------|-------|------------|
|--|----------|-------|------------|

|   | Proprietary Funds |
|---|-------------------|
|   | Water &           |
|   | Sewer             |
|   | Operation         |
| ASSETS  |                   |
| Cash and cash equivalents                       | \$ 12,512         |
| Restricted cash                                 | 110,390           |
| Receivable, net                                 | 342,422           |
| Due from other funds                            | 11,641            |
| Due from other government units                 | 693,382           |
| Deferred bond expense                           | 5,807             |
| Land  | 588,600           |
| Construction in progress                        | 1,736,744         |
| Capital assets, net                             | 8,461,301         |
| Total Assets                                    | 6 11 0/2 700      |
| Total Assets                                    | \$ 11,962,799     |
| LIABILITIES                                     |                   |
| Accounts payable                                | 313,395           |
| Accrued payroll and related liabilities         | 17,237            |
| Accrued interest payable                        | 15,481            |
| Deferred revenue                                |                   |
| Customer security deposits                      | 110,390           |
| Due to other governmental units                 | 700.0000002<br>   |
| Due to other funds                              | 902,761           |
| Compensated absences                            | 22,842            |
| Long-term liabilities                           | 1.                |
| Due within one year                             | 332.637           |
| Due in more than one year                       | 3,464,017         |
| Total Liabilities                               | 5,178,760         |
| NET ASSETS                                      |                   |
| Invested in capital assets, net of related debt | 6,989,991         |
| Restricted                                      | 0,767,771         |
| Unrestricted                                    | (205,952)         |
| Total Net Assets                                | 6,784,039         |
| <u> </u>  |                   |
| Total Liabilities and Net Assets                | \$ 11,962,799     |

# CITY OF NORTON COMBINED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET ASSETS PROPRIETARY FUNDS Year Ended June 30, 2011

|   | PROPRIETARY<br>FUNDS |
|---|----------------------|
|   | Water & Sewer        |
|   | Operation            |
| OPERATING REVENUES:                     |                      |
| Charges For Services:                   |                      |
| Water:                                  |                      |
| Local                                   | \$ 811,674           |
| Non-local                               | 271,961              |
| Total Water                             | 1,083,635            |
| Sewer:                                  |                      |
| Local                                   | 896,104              |
| Non-local                               | 246,203              |
| Total Sewer                             | 1,142,307            |
| Total Charges for Services              | 2,225,942            |
| Miscellaneous:                          |                      |
| Installations and tap fees              | 12,485               |
| Penalties                               | 49,213               |
| Other                                   | 48,549               |
| Total Miscellaneous                     | 110,247              |
| Total Operating Revenues                | 2,336,189            |
| OPERATING EXPENSES:                     |                      |
| Personal services                       | 508,126              |
| Fringe benefits                         | 183,444              |
| Contractual services                    | 963,866              |
| Other charges                           | 373,532              |
| Rent                                    | 6,000                |
| Depreciation                            | 247,446              |
| Purchase of water                       | 112,622              |
| Amortization                            | 332                  |
| Total Operating Expenses                | 2,395,368            |
| Operating Income (Loss)                 | (59,179              |
| NON-OPERATING REVENUES (EXPENSES):      |                      |
| Grant income                            | 2,451,203            |
| Waste water flow income                 | 550,000              |
| Interconnect expense                    | (21,055)             |
| Interest expense                        | (93,546)             |
| Total Non-Operating Revenues (Expenses) | 2,886,602            |
| CHANGE IN NET ASSETS                    | 2,827,423            |
| NET ASSETS - JULY 1, 2010               | 3,956,616            |
| NET ASSETS - JUNE 30, 2011              | \$ 6,784,039         |

# CITY OF NORTON STATEMENT OF CASH FLOWS ALL PROPRIETARY FUNDS Year Ended June 30, 2011

|  | PRO      | OPRIETARY<br>FUNDS |          | MPONENT<br>UNIT |
|--|----------|--------------------|----------|-----------------|
|  | Wa       | iter & Sewer       | Norte    | n Industrial    |
| 9702.00  |          | Operation          | Develop  | nent Authority  |
| CASH FLOWS FROM OPERATING ACTIVITIES:  | 55       |                    |          |                 |
| Cash received from customers   | S        | 2,302,036          |          | 566,203         |
| Cash payments to suppliers for goods and services<br>Cash payments to employees for services |          | (1,560,156)        |          | (189,742)       |
| Net Cash provided by (used in)   |          | (671,630)          |          |                 |
| Operating activities   |          | 70,250             |          | 276 461         |
| <b>B 3.11.11.12</b>  | -        | 70,230             | 70.0     | 376,461         |
| CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES:  |          |                    |          |                 |
| Increase (decrease) in customer deposits   |          | 4,075              |          |                 |
| Contribution - City of Norton  |          | -                  |          | 540,518         |
| Increase (decrease) in due to other funds  | No.      | 348,245            | _        |                 |
| Net Cash Provided by Non-Capital Financing   |          | 19021000           |          |                 |
| Activities   | _        | 352,320            | -        | 540,518         |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:                                    |          |                    |          |                 |
| Construction in progress   |          | (3,875,102)        |          |                 |
| Acquisition of capital assets  |          | (140,049)          |          | (139,094)       |
| Proceeds from issuance of debt   |          | 1,053,246          |          | g - 15 - 17 to  |
| Contributed Capital-Grant Revenue  |          | 2,668,710          |          | 13              |
| Interconnect expense Principal paid  |          | (21,055)           |          | 8050.00000      |
| Interest paid  |          | (155,096)          |          | (408,524)       |
| Net Cash provided by (used in) capital and related   | -        | (95,836)           | -        | (109,056)       |
| financing activities   | ·        | (565,182)          |          | (656,674)       |
| CASH FLOWS FROM INVESTING ACTIVITIES:<br>Interest received                                   |          | 23                 |          | 9,513           |
| Net cash provided by (used in) investing activities  |          |                    |          | 9,513           |
| Net Increase (Decrease) in Cash and Cash Equivalents   |          | (142,612)          |          | 269,818         |
| Cash and Cash Equivalents at Beginning of Year   |          | 265,514            |          | 1,137,887       |
| 지 기계   | -3       |                    |          |                 |
| Cash and Cash Equivalents at June 30, 2011   |          |                    |          |                 |
| Unrestricted   | \$       | 12,512             |          | 1,407,705       |
| Restricted   |          | 110,390            |          |                 |
|  | -        |                    |          |                 |
| Cash and Cash Equivalents at End of Year   | <u>s</u> | 122,902            | <u>s</u> | 1,407,705       |
| RECONCILIATION OF OPERATING INCOME TO NET CASH   |          |                    |          |                 |
| PROVIDED BY OPERATING ACTIVITIES:  |          |                    |          |                 |
| Operating income (loss)  | \$       | (59,179)           | \$       | 228,143         |
| Adjustments  |          |                    |          |                 |
| Depreciation and amortization  |          | 247,778            |          | 217,297         |
| OPEB   |          | 17,360             |          | -0              |
| Changes in assets and liabilities:   |          | 100500000          |          |                 |
| (Increase) decrease in prepaid expense   |          |                    |          | (3,907)         |
| (Increase) decrease in accounts receivable   |          | (34,153)           |          | 1,245           |
| Increase (decrease) in accounts payable  |          | (104,136)          |          | (157)           |
| Increase (decrease) in accrued liabilities   |          | 996                |          | (137)           |
| Increase (decrease) in compensating absences   |          | 1,584              |          | 8               |
| Increase (decrease) in deferred rent   |          |                    |          | (66,160)        |
| Total adjustments  | -        | 129,429            |          | 148,318         |
| Net Cash Provided by Non-Capital Financing Activities  | \$       | 70,250             | \$       | 376,461         |
| The control of their capital i mancing Activities  | 9        | 70,230             | 4        | 370,401         |

### CITY OF NORTON SPECIAL REVENUE FUNDS COMBINING BALANCE SHEET JUNE 30, 2011

|   | F         | CDBG<br>tevolving<br>Loan<br>Fund |          | Virginia<br>Public<br>Assistance<br>Fund |          | rug and<br>ambling<br>Fund | L  | ag Rock<br>ighting<br>Fund | TOT/<br>June<br>201 | 30,   |
|---|-----------|-----------------------------------|----------|--|----------|----------------------------|----|----------------------------|---------------------|-------|
| <u>ASSETS</u>   |           |                                   |          |  |          |                            |    |                            |                     |       |
| Cash  | \$        | 215,357                           | \$       | 73,673                                   | \$       | 10,314                     | \$ | 2,069                      | \$ 301              | ,413  |
| Receivables (Net of Any Allowance For<br>Uncollectibles): |           |                                   |          |  |          |                            |    |                            |                     |       |
| Accounts  |           |                                   |          | 23                                       |          |                            |    |                            |                     | 3     |
| Note receivable   |           | 86,945                            |          | 23                                       |          | -                          |    | -                          | 86                  | ,945  |
| Prepaid items   |           | -                                 |          | 21                                       |          | -                          |    | 12                         |                     | 1     |
| Due from other funds                                      |           | 90                                |          |  |          |                            |    | 52                         |                     | 20    |
| Due from other governmental units:                        |           |                                   |          |  |          |                            |    |                            |                     |       |
| Commonwealth of Virginia                                  | -         |                                   | 55       | 60,560                                   | _        |                            | -  | -                          | 60                  | ,560  |
| TOTAL ASSETS  | <u>\$</u> | 302,302                           | <u>s</u> | 134,233                                  | \$       | 10,314                     | \$ | 2,069                      | \$ 448              | ,918  |
| LIABILITIES AND FUND BALANCE                              |           |                                   |          |  |          |                            |    |                            |                     |       |
| LIABILITIES:  |           |                                   |          |  |          |                            |    |                            |                     |       |
| Accounts payable  | \$        |                                   | \$       | 42,369                                   | \$       | -                          | \$ | 174                        | \$ 42               | 369   |
| Accrued liabilities                                       |           |                                   |          | 18,280                                   |          | -                          |    |                            | 18                  | .280  |
| Due to other funds  | -         |                                   | -        | 133,439                                  | _        |                            | 2  |                            |                     | .439  |
| Total Liabilities   |           |                                   | 1.0      | 194,088                                  | 200      |                            | _  |                            | 194                 | .088  |
| FUND BALANCES:  |           |                                   |          |  |          |                            |    |                            |                     |       |
| Nonspendable  |           | 7                                 |          | 2.70                                     |          |                            |    | 1.5                        |                     |       |
| Restricted  |           | -                                 |          | - T                                      |          | 50                         |    | 15                         |                     |       |
| Committed   |           |                                   |          |  |          |                            |    |                            |                     |       |
| Economic development                                      |           | 302,302                           |          |  |          | 23                         |    | 12                         | 302.                | .302  |
| Law enforcement   |           | -                                 |          |  |          | 10,314                     |    | 32                         | 10.                 | .314  |
| Parks and recreation                                      |           |                                   |          |  |          |                            |    | 2,069                      | 2.                  | .069  |
| Assigned  |           |                                   |          |  |          | -                          |    | -                          |                     |       |
| Unassigned  |           | -                                 | _        | (59,855)                                 | 8        |                            |    | •                          | (59,                | .855) |
| Total Fund Balances                                       | -         | 302,302                           | _        | (59,855)                                 | 8        | 10,314                     | -  | 2.069                      | 254.                | .830  |
| TOTAL LIABILITIES AND FUND BALANCES                       | \$        | 302,302                           | <u>s</u> | 134,233                                  | <u>s</u> | 10,314                     | \$ | 2.069                      | \$ 448.             | .918  |

# CITY OF NORTON AGENCY FUNDS STATEMENT OF FIDUCIARY NET ASSETS Year Ended June 30, 2011

|  | Special<br>Welfare<br>Fund |
|--|----------------------------|
| ASSETS<br>Cash                                     | \$ 12,344                  |
| NET ASSETS Amounts held for social service clients | \$ 12,344                  |

# CITY OF NORTON AGENCY FUNDS STATEMENT OF CHANGES IN FIDUCIARY NET ASSETS Year Ended June 30, 2011

|                                | Special<br>Welfare<br>Fund |
|--------------------------------|----------------------------|
| Additions                      |                            |
| Client receipts                | \$ 7,877                   |
| Total additions                | 7,877                      |
| Deductions                     |                            |
| Payments for clients           | 3,909                      |
| Total deductions               | 3,909                      |
| Change in net assets           | 3,968                      |
| Net assets - beginning of year | 8,376                      |
| Net assets - end of year       | \$ 12,344                  |

# CITY OF NORTON STATEMENT OF NET ASSETS - COMPONENT UNITS JUNE 30, 2011

|   |          | orton City<br>Schools | D   | Norton<br>Industrial<br>evelopment<br>Authority |      | Total      |
|---|----------|-----------------------|-----|---|------|------------|
| ASSETS  |          |                       |     |   |      |            |
| Cash and cash equivalents                       | S        | 638,278               | \$  | 1,407,705                                       | S    | 2,045,983  |
| Restricted cash                                 |          |                       | 100 | 524 000 400 00<br>Ju                            | 9.70 |            |
| Investments                                     |          |                       |     | -   |      | 3          |
| Receivable, net                                 |          | 729                   |     | 10.465  |      | 11,194     |
| Prepaid expense                                 |          |                       |     | 17,933  |      | 17,933     |
| Due from primary government                     |          | 328,417               |     |   |      | 328,417    |
| Due from other governmental units               |          | 285,654               |     |   |      | 285,654    |
| Due from other funds                            |          | 60,692                |     |   |      | 60,692     |
| Deferred bond expense                           |          |                       |     |   |      |            |
| Capital assets, non-depreciable                 |          | 65,900                |     | 1,983,506                                       |      | 2,049,406  |
| Capital assets, depreciable, net                |          | 1,736,927             |     | 4,491,195                                       |      | 6,228,122  |
|   |          | 11/201721             | _   | 4,471,172                                       |      | 0,220,122  |
| Total Assets                                    | <u>s</u> | 3,116,597             | 5   | 7,910,804                                       | \$   | 11,027,401 |
| LIABILITIES                                     |          |                       |     |   |      |            |
| Accounts payable and accrued liabilities        |          | 174,435               |     | 51,881  |      | 226,316    |
| Accrued payroll and related liabilities         |          | 646,387               |     | -   |      | 646,387    |
| Accrued interest payable                        |          | 11,877                |     | 7,549   |      | 19,426     |
| Deferred revenue                                |          |                       |     | 33,160  |      | 33,160     |
| Deferred Bond revenue                           |          | 14,488                |     |   |      | 14,488     |
| Customer security deposits                      |          |                       |     |   |      |            |
| Due to other governmental units                 |          | -                     |     |   |      |            |
| Due to other funds                              |          | 60.692                |     |   |      | 60,692     |
| Compensated absences                            |          |                       |     |   |      |            |
| Due within one year                             |          | 25,422                |     | - 2   |      | 25,422     |
| Due in more than one year                       |          | 43,955                |     | 9   |      | 43,955     |
| Long-term liabilities:                          |          |                       |     |   |      | 1730       |
| Due within one year                             |          | 86,219                |     | 497,103   |      | 583,322    |
| Due in more than one year                       |          | 680,094               |     | 1,661,731                                       |      | 2,341,825  |
| Total Liabilities                               |          | 1,743,569             |     | 2,251,424                                       |      | 3,994,993  |
| NET ASSETS                                      |          |                       |     |   |      |            |
| Invested in capital assets, net of related debt |          | 737,956               |     | 4,315,867                                       |      | 5,053,823  |
| Restricted                                      |          | 635,072               |     |   |      | 635,072    |
| Unrestricted                                    | _        |                       |     | 1,343,513                                       |      | 1,343,513  |
| Total Net Assets                                |          | 1,373,028             | 25- | 5,659,380                                       | _    | 7,032,408  |
| Total Liabilities and Net Assets                | \$ 3     | 3,116,597             | \$  | 7,910,804                                       | \$   | 11,027,401 |

# STATEMENT OF ACTIVITIES - COMPONENT UNITS Year Ended June 30, 2011

|   |           | 1.501                      | Frogram Revenues            |                | iver (expense) revenue and Changes in ver Assets | KATCHING AND CH | anges in the Asse     |
|---|-----------|----------------------------|-----------------------------|----------------|--|-----------------|-----------------------|
|   |           |                            |                             |                |  | Total Norton    |                       |
|   |           |                            | Operating                   | Capital Grants |  | Industrial      |                       |
|   |           | Charges for                | Grants and                  | pue            | Total Norton                                     | Development     |                       |
| Functions/Programs                      | Expenses  | Services                   | Contributions Contributions | Contributions  | City Schools                                     | Authority       | Authority GRAND TOTAL |
| Governmental Activities                 |           |                            |                             |                |  |                 |                       |
| Norton City Schools                     |           |                            |                             |                |  |                 |                       |
|   | 8,378,209 | \$ 8,378,209 \$ 110,040 \$ | \$ 6,214,829                | S              | - \$ (2,053,340)                                 |                 | - \$ (2,053,340)      |
| Business-type activities                |           |                            |                             |                |  |                 |                       |
| Norton Industrial Development Authority |           |                            |                             |                |  |                 |                       |
| Economic Development                    | 508,151   | 413,398                    | 172,642                     |                |  | 77,889          | 77.889                |
| Total component units                   | 8.886,360 | 523,438                    | 6,387,471                   | •              | (2.053,340)                                      | 77.889          | (1.975,451)           |

| General revenues                                |              |              |   |           |
|---|--------------|--------------|---|-----------|
| City of Norton                                  | 1,798,115    | 540,518      |   | 2,338,633 |
| Unrestricted investment earnings                | 3,332        | 11,157       |   | 14,489    |
| Miscellaneous revenues                          | 42,179       | •            |   | 42,179    |
| Unrestricted investment earnings                |              | 5            |   | 6         |
| Rental of Town property                         |              | •            |   | •         |
| Gain (loss) on sale of capital assets           | •            |              |   | •         |
| Recovered cost                                  | •            | 45,078       |   | 45,078    |
| Transfers                                       | 1            |              |   | 1         |
| Total general revenues and transfers            | 1,843,626    | 596,753      |   | 2,440,379 |
| Change in net assets<br>PRIOR PERIOD ADJUSTMENT | (209,714)    | 674,642      |   | 464,928   |
| NET ASSETS - JULY 1, 2010                       | 1,502,491    | 4,984,738    |   | 6,487,229 |
| NET ASSETS - JUNE 30, 2011                      | \$ 1,373,028 | \$ 5,659,380 | S | 7,032,408 |

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### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the City have been prepared in conformity with generally accepted accounting principles (GAAP) as applied to government units. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting and financial reporting principles. The more significant of the government's accounting policies are described below.

### Reporting Entity

As required by accounting principles generally accepted in the United States of America these financial statements present the City of Norton and its Component Units. The Component Units discussed in Note B are included in the City's reporting entity because of the significance of their operational or financial relationship with the City.

### B. Individual Component Unit Disclosures

### Discretely Presented Component Unit

Component Units are legally separate organizations for which the elected or appointed officials of the primary government are financially accountable. The primary government is financially accountable if it appoints a voting majority of the organization's governing board and is able to impose its will on that organization.

Based on the foregoing criteria, the financial activities of the Norton Industrial Development Authority and the Norton City School Board are included in these financial statements as discretely presented Component Units. Included in the Norton City School Board Component Unit are the School Operating, School Cafeteria, Textbook, and Health Insurance Premium Funds. The Norton Industrial Development Authority's financial statements may be obtained by contacting the Authority at P.O. Box 303, Norton, Virginia 24273.

The financial activities of the following organization are excluded from the accompanying financial statements for the reasons indicated:

Norton Redevelopment and Housing Authority - The City Council appoints the Board of Commissioners; however, the City does not have responsibility for the fiscal matters of the Authority, including authorizations of budgetary appropriations, funding of operating deficiencies, control over or use of surplus funds, responsibility for debts and control over the collection and disbursement of funds.

### C. Financial Reporting Model

GASB issued Statement No. 34, Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments (Statement) which established requirements and a new reporting model for the annual financial reports of state and local governments. The Statement was developed to make annual reports easier to understand and more useful to the people who use governmental financial information to make decisions. Because of the significant changes in financial reporting under the Statement, implementation was phased in (based on the size of the government) beginning with fiscal year ended 2002 (for larger governments). As part of the Statement, there is a new reporting requirement regarding the local government's infrastructure (roads, bridges, traffic signals, etc.) This requirement permits an optional delay for implementation to the fiscal year ending in 2008. The City implemented the basic model in fiscal year 2005 and completed the implementation of the infrastructure-related portion of the Statement by fiscal year 2008.

### Government-wide and Fund Financial Statements

The government-wide financial statements (i.e., the statement of net assets and the statement of changes in net assets) report information on all of the nonfiduciary activities of the primary government and its component units. For the most part, the effect of interfund activity has been removed from these statements. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support.

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment is offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

Separate financial statements are provided for governmental funds, proprietary funds, and fiduciary funds, even though the latter are excluded from the government-wide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements

The City reports the following major governmental funds:

### General Fund

The General Fund accounts for all revenues and expenditures applicable to the general operations of the City which are not accounted for in other funds.

### Special Revenue Funds

Special Revenue Funds account for the proceeds of specific revenue sources (other than those derived from special assessments, expendable trusts or dedicated for major capital projects) requiring separate accounting because of legal or regulatory provisions or administrative action. Special Revenue Funds consist of the Virginia Public Assistance, CDBG Revolving Loan Fund and Drug and Gambling Funds and Flag Rock Fund.

The City reports the following major proprietary funds:

The water and sewer operation fund provides drinking water, maintains the facilities necessary to provide this service, and provides maintenance to the sewer lines and pump stations. Its primary revenue source is user charges and fees.

<u>Fiduciary Funds</u> account for assets held by a governmental unit in a trustee capacity or as an agent or custodian for individuals, private organizations, other governmental units, or other funds. These funds include Agency Funds.

### D. Basis of Accounting

### Governmental Funds

Governmental Funds utilize the modified accrual basis of accounting under which revenues and related assets are recorded when measurable and available to finance operations during the year. Accordingly, real and personal property taxes are recorded as revenues and receivables when billed, net of allowances for uncollectible amounts, except that property taxes not collected within 45 days after year end are reflected as deferred revenues. Sales and utility taxes, which are collected by the State or utilities and subsequently remitted to the City, are recognized as revenues and receivables upon collection by the State or utility, which is generally in the month preceding receipt by the City. Licenses, permits, fines and rents are recorded as revenues when received. Intergovernmental revenues, consisting primarily of Federal, State and other grants for the purpose of funding specific expenditures, are recognized when earned or at the time of the specific expenditure. Revenues from general purpose grants are recognized in the period to which the grant applies.

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### D. Basis of Accounting (Continued)

Expenditures, other than interest on long-term debt, are recorded as the related fund liabilities are incurred. Interest on long-term debt is recognized when due except for interest due on July 1, which is accrued.

### Proprietary Funds

The accrual basis of accounting is used for the Water and Sewer Enterprise Fund and the discretely presented component unit, Norton Industrial Development Authority. Under the accrual method, revenues are recognized in the accounting period in which they are earned, while expenses are recognized in the accounting period in which the related liability is incurred.

### Fiduciary Funds

Agency Funds utilize the modified accrual basis of accounting.

### E. Budgets and Budgetary Accounting

The following procedures are used by the City in establishing the budgetary data reflected in the financial statements:

- Prior to March 30, the City Manager submits to the City Council a proposed operating and capital budget for the fiscal year commencing the following July 1. The operating and capital budget includes proposed expenditures and the means of financing them.
- Public hearings are conducted to obtain citizen comments.
- 3. Prior to June 30, the budget is legally enacted through passage of an Appropriations Resolution.
- 4. The Appropriations Resolution places legal restrictions on expenditures at the category level. The appropriations for each category can be revised only by the City Council. The City Manager is authorized to transfer budgeted amounts within governmental departments, however, the School Board is authorized to transfer budgeted amounts within the school system's categories.
- Formal budgetary integration is employed as a management control device during the year for the General Fund and Special Revenue Funds (except for the School Fund). The School Fund is integrated only at the level of legal adoption.
- All budgets are adopted on a basis consistent with generally accepted accounting principles (GAAP).
- For all City units, appropriations lapse on June 30.
- All budget data presented in the accompanying financial statements is the revised budget as of June 30, 2011.

### F. Encumbrances

The City utilizes encumbrance accounting in its governmental funds. Encumbrances are recognized as a valid and proper charge against a budget appropriation in the year in which a purchase order, contract, or other commitment is issued. Generally, all unencumbered appropriations lapse at year end, except those for capital projects. Appropriations for capital projects are continued until completion of applicable projects, even when projects extend more than one fiscal year. Open encumbrances at fiscal yearend are included in restricted, committed, or assigned fund balance, as appropriate.

### NOTES TO FINANCIAL STATEMENTS

### June 30, 2011

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### G. Investments

Investments, consisting of repurchase agreements and deposits in the State Treasurer's Local Government Pool are stated at cost which approximates market.

### H. Property, Plant and Equipment

All property, plant and equipment are valued at historical cost or estimated historical cost if actual historical cost is not available. Donated assets are valued at their estimated fair value on the date donated. Repairs and maintenance are recorded as expenditures; renewals and betterments are capitalized.

Depreciation for Proprietary Fund fixed assets has been provided over the following estimated useful lives using the Straight-Line Method:

|                                   | Enterprise           |
|-----------------------------------|----------------------|
|                                   | Water and Sewer Fund |
| Water/Sewer System                | 35                   |
| Buildings                         | 35                   |
| Improvements other than buildings | 20-35                |
| Infrastructure                    | 30-50                |
| Equipment                         | 3-18                 |

### I. Allowance for Uncollectible Accounts

The City calculates its allowance for uncollectible accounts using historical collection data and, in certain cases, specific account analysis. The allowance amounted to approximately \$298,805 at June 30, 2011, and is composed of the following:

### General Fund:

| Allowance for uncollectible property taxes | \$181,135 |            |
|--|-----------|------------|
| Allowance for uncollectible garbage fees   | 11,432    |            |
| Total General Fund                         |           | \$ 192,567 |

### Water and Sewer Fund:

| Allowance for uncollectible water and sewer fee billings | \$106,238 |         |
|--|-----------|---------|
| Total Water and Sewer Fund                               |           | 106,238 |
|  |           |         |

Total Allowance for Uncollectible Accounts \$ 298,805

### J. Cash Equivalents

For purposes of the statement of cash flows, the Water and Sewer Fund considers all highly liquid investments (including restricted assets) with a maturity of three months or less when purchased to be cash equivalents.

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### K. Fund Equity

Fund balances, presented in the governmental fund financial statements, represent the difference between assets and liabilities reported in a governmental fund. GASB Statement No. 54, Fund Balance Reporting and Governmental Fund Type Definition, establishes criteria for classifying fund balances into specifically defined classifications and clarifies definitions for governmental funds. The new standard has not affected the total amount reported as fund balance but has substantially changed the categories and terminology used to describe their components. GASB Statement No. 54 requires that fund balances be classified into categories based upon the type of restrictions imposed on the use of funds.

Beginning with the fiscal year ended June 30, 2011, the City implemented GASB Statement No. 54. This Statement provides more clearly defined fund balance categories to make the nature and extent of the constraints placed on a government's fund balances more transparent. The following classifications describe the relative strength of the spending constraints:

- Nonspendable: This classification includes amounts that cannot be spent because they are either (a) not in spendable form or (b) are legally or contractually required to be maintained intact. The City has classified Prepaid Items as being Nonspendable as these items are not expected to be converted to cash or are not expected to be converted to cash within the next year.
- Restricted: This classification includes amounts for which constraints have been placed on the use of the
  resources either (a) externally imposed by creditors (such as through a debt covenant), grantors,
  contributors, or laws or regulations of other governments, or (b) imposed by law through constitutional
  provisions or enabling legislation.
- Committed: This classification includes amounts that can be used only for specific purposes pursuant to constraints imposed by formal action of the City Council. These amounts cannot be used for any other purpose unless the City Council removes or changes the specified use by taking the same type of action (ordinance or resolution) that was employed when the funds were initially committed. This classification also includes contractual obligations to the extent that existing resources have been specifically committed for use in satisfying those contractual requirements.
- Assigned: This classification includes amounts that are constrained by the City's intent to be used for a
  specific purpose but are neither restricted nor committed. This intent can be expressed by the City Council
  or through the City Council delegating this responsibility to the City Manager through the budgetary
  process.
- Unassigned: This classification includes the residual fund balance for the General Fund. The Unassigned classification amounts are available for any purpose. Positive Unassigned amounts are reported in the General Fund only. The Unassigned classification also includes negative residual fund balance of any other governmental fund that cannot be eliminated by offsetting of Assigned fund balance amounts.

Beginning fund balances for the City's governmental funds have been restated to reflect the above classifications.

The City would typically use Restricted fund balances first, followed by Committed resources, and then Assigned resources, as appropriate opportunities arise, but reserves the right to selectively spend Unassigned resources first to defer the use of these other classified funds.

### 2. DEPOSITS AND INVESTMENTS

### Deposits

All cash of the City and its component units is maintained in accounts collateralized in accordance with the Virginia Security for Public Deposits Act, Section 2.2-4400 et. seq. of the Code of Virginia, or covered by federal depository insurance.

### Investments

### Investment Policy:

In accordance with the Code of Virginia and other applicable law, including regulations, the City permits investments in U. S. Treasury Securities, U. S. agency securities, prime quality commercial paper, non-negotiable certificates of deposit and time deposits of Virginia banks, negotiable certificates of deposit of domestic banks, banker's acceptances with domestic banks, Commonwealth of Virginia and Virginia Local Government Obligations, repurchase agreements collateralized by the U. S. Treasury/Agency securities, the Virginia State Non-Arbitrage Program or other authorized Arbitrage Investment Management programs, and the State Treasurer's Local Government Investment Pool (the Virginia LGIP, a 2a-7 like pool).

### Concentration of Credit Risk:

Deposits and investments held by any single issuer that exceeded 5% are as follows:

First Bank & Trust

97%

Component Units

### Custodial Credit Risk:

As required by the Code of Virginia, all security holdings with maturities over 30 days may not be held in safekeeping with the "counterparty" to the investment transaction. As of June 30, all of the City's investments are held in the Treasurer's office in the City's name.

The above items are reflected in the financial statements as follows:

|                                      |              | Compo        | onent Units  |
|--------------------------------------|--------------|--------------|--------------|
|                                      | Primary      | C-11         | NIIDA        |
|                                      | Governmen    | t School     | NIDA         |
| Deposits and investments:            |              |              |              |
| Cash on hand                         | \$ 1,15      | 0 \$ -       | \$ -         |
| Deposits                             | 1,920,66     | 8 638,278    | 1,407,705    |
| Investments                          | 20,42        | 7 -          |              |
|                                      | \$ 1,942,24  | 5 \$ 638,278 | \$ 1,407,705 |
| Statement of net assets:             |              |              |              |
| Cash and cash equivalents            | \$ 1,465,333 | \$ 638,278   | \$ 1,407,705 |
| Investments                          | 20,42        | 7 -          | 5-E          |
| Restricted cash and cash equivalents | 456,48       |              |              |
|                                      | \$ 1,942,24  | 5 \$ 638,278 | \$ 1,407,705 |
|                                      |              |              |              |

Restricted cash and cash equivalents consist primarily of certificates of deposit.

### NOTES TO FINANCIAL STATEMENTS

### June 30, 2011

### 3. PROPERTY TAXES RECEIVABLE

Property is assessed at its value on January 1. Property taxes attach as an enforceable lien on property as of January 1. Taxes are payable twice a year on May 15 and on October 15. The City of Norton bills and collects its own property taxes.

### 4. NOTE RECEIVABLE

Note receivable from Norton Industrial Development Authority (NIDA) in the amount of \$280,000 - loan dated February 25, 2002 with a ten year term and annual interest rate of 0% for the first two years and 1% per year, thereafter. Annual payments of \$29,563, including interest, begin February 25, 2002 with the remaining balance to be paid February 25, 2012.

### 5. DUE FROM OTHER GOVERNMENTAL UNITS

|   |     | Primary<br>vernment | Unit-<br>School<br>Board |         | _   | Total   |  |
|---|-----|---------------------|--------------------------|---------|-----|---------|--|
| Commonwealth of Virginia:               |     |                     |                          |         |     |         |  |
| Local sales tax                         | \$  | 155,705             | \$                       |         | \$  | 155,705 |  |
| Shared expenses                         |     | 23,798              |                          | 17.     |     | 23,798  |  |
| Communication tax                       |     | 18,379              |                          |         |     | 18,379  |  |
| E-911 tax                               |     | 6,667               |                          |         |     | 6,667   |  |
| Other                                   |     | 4,467               |                          | -       |     | 4,467   |  |
| School funds                            |     | <del>-</del>        |                          | 285,654 |     | 285,654 |  |
| Welfare funds                           | -   | 60,560              |                          |         | _   | 60,560  |  |
| Total Commonwealth of Virginia          |     | 269.576             | _                        | 285,654 | _   | 555,230 |  |
| Wise County:                            |     |                     |                          |         |     |         |  |
| Coal haul road taxes                    |     | 63,564              |                          | 1       |     | 63,564  |  |
| Court fines/transfer fees               | _   | 9,158               | _                        |         | -   | 9,158   |  |
| Total Wise County                       |     | 72,722              | _                        |         |     | 72,722  |  |
| Norton Industrial Development Authority |     | 45,433              |                          | -       | _   | 45,433  |  |
| Total Due From Other Governmental Units | \$_ | 387,731             | \$                       | 285,654 | \$_ | 673,385 |  |

### NOTES TO FINANCIAL STATEMENTS

### June 30, 2011

### 6. INTERFUND OBLIGATIONS

| INTERFUND OBLIGATIONS            |             |             | 1.52.000.000 | LINE STATE OF THE |  |  |  |
|----------------------------------|-------------|-------------|--------------|---|--|--|--|
|                                  |             |             | School Board |   |  |  |  |
|                                  | Primary G   | iovernment  | Compor       | nent Unit   |  |  |  |
|                                  | Due From    | Due To      | Due From     | Due To  |  |  |  |
| General Fund:                    |             |             |              |   |  |  |  |
| School Operating Fund            | \$ 18,401   | \$ 346,817  | S -          | \$ -  |  |  |  |
| Virginia Public Assistance Fund  | 133,439     |             |              | *   |  |  |  |
| Water and Sewer Fund             | 902,761     | 11,641      | -            |   |  |  |  |
| Total General Fund               | 1.054.601   | 358,458     |              | -   |  |  |  |
| School Operating Fund:           |             |             |              |   |  |  |  |
| General Fund                     | 1.70        | 0.00        | 346,817      | 18,401  |  |  |  |
| Cafeteria Fund                   | -           |             | 18,686       | 42,006  |  |  |  |
| Health Insurance Fund            | _           |             | 197000000000 | 1000  |  |  |  |
| Total School Operating Fund      |             | -           | 365,503      | 60,407  |  |  |  |
| School Cafeteria Fund:           |             |             |              |   |  |  |  |
| School Operating Fund            |             |             | 42,006       | 18,686  |  |  |  |
| Health Insurance Fund            |             |             |              |   |  |  |  |
| Total School Cafeteria Fund      |             | -           | 42,006       | 18,686  |  |  |  |
| School Health Insurance Fund     |             |             |              |   |  |  |  |
| School Operating Fund            |             |             |              |   |  |  |  |
| Total Health Insurance Fund      |             |             |              |   |  |  |  |
| Virginia Public Assistance Fund: | 13.50       |             |              |   |  |  |  |
| General Fund                     | 4           | 133,439     |              | -   |  |  |  |
| Water and Sewer Fund:            |             |             |              |   |  |  |  |
| General Fund                     | 11,641      | 902,761     |              |   |  |  |  |
| Totals                           | \$1,066,242 | \$1,394,658 | \$ 407,509   | \$ 79,093   |  |  |  |

### 7. CHANGES IN CAPITAL ASSETS

The following is a summary of changes in depreciable capital assets:

|                                       | Balance       |              |           | Balance      |  |
|---------------------------------------|---------------|--------------|-----------|--------------|--|
| PRIMARY GOVERNMENT                    | 7/1/2010      | Additions    | Deletions | 6/30/2011    |  |
| Buildings                             | \$ 1,964,951  | \$ -         | S .       | \$ 1,964,951 |  |
| Improvements other than buildings     | 1,494,432     | 28,900       |           | 1,523,332    |  |
| Infrastructure                        | 9,969,691     | 23,550       |           | 9,993,241    |  |
| Equipment                             | 3,195,979     | 194,614      | 169,552   | 3,221,041    |  |
| Equipment special revenue             | 141,378       |              |           | 141,378      |  |
| Tenuncy in Common-School Board        | 7,616,961     | 74           |           | 7,616,961    |  |
| Total Capital Assets, Depreciable     | 24,383,392    | 247,064      | 169,552   | 24,460,904   |  |
| Less Accumulated Depreciation For:    |               |              |           |              |  |
| Buildings                             | 1,285,000     | 27,393       | ¥         | 1,312,393    |  |
| Improvements other than buildings     | 1,016,215     | 24,864       | - 2       | 1,041,079    |  |
| Infrastructure                        | 7,270,856     | 167,164      |           | 7,438,020    |  |
| Equipment                             | 2,207,186     | 242,601      | 164,500   | 2,285,287    |  |
| Equipment special revenue             | 91,901        | 3,028        |           | 94,929       |  |
| Tenancy in Common-School Board        | 152,339       | 152,339      | *         | 304,678      |  |
| Total accumulated depreciation        | 12,023,497    | 617,389      | 164,500   | 12,476,386   |  |
| Total Capital Assets, depreciable net | \$ 12,359,895 | \$ (370,325) | S 5,052   | S 11,984,518 |  |

### NOTES TO FINANCIAL STATEMENTS

### June 30, 2011

### 7. CHANGES IN CAPITAL ASSETS (Continued)

| PRIMARY GOVERNMENT                     |      | Balance<br>7/1/2010 |     | Additions |     | Deletions |     | Balance<br>6/30/2011 |  |
|--|------|---------------------|-----|-----------|-----|-----------|-----|----------------------|--|
| Other Costs                            | -    |                     | -   |           | -   |           | 200 |                      |  |
| Bond Issue Cost                        | \$   | 56,079              | S   |           | \$  | ± #       | \$  | 56,079               |  |
| Less: Accumulated Amortization         | 9    | (12,528)            | _   | (2,960)   | -   | - 7       |     | (15,488)             |  |
| Net Bond Issue Cost                    | S    | 43,551              | \$  | (2,960)   | \$  |           | \$  | 40,591               |  |
| Component Unit-School Board            |      |                     |     |           |     |           |     |                      |  |
| Building                               | S    | 3,500,844           | \$  |           | \$  | -         | \$  | 3,500,844            |  |
| Improvements other than building       |      | 716,776             |     |           |     | +         |     | 716,776              |  |
| Equipment                              | _    | 632,023             | 88  | 8,140     |     |           | _   | 640,163              |  |
| Total Capital Assets, depreciable      | _    | 4,849,643           |     | 8,140     | -   | •         | _   | 4,857,783            |  |
| Less Accumulated Depreciation For:     |      |                     |     |           |     |           |     |                      |  |
| Building                               |      | 2,366,429           |     | 50,646    |     | :72       |     | 2,417,075            |  |
| Improvements other than building       |      | 245,638             |     | 27,714    |     | 20        |     | 273,352              |  |
| Equipment                              | -    | 374,324             | 100 | 56,105    | 200 | -         | -   | 430,429              |  |
| Total Accumulated Depreciation         |      | 2,986,391           |     | 134,465   |     | -         | _   | 3,120,856            |  |
| Total Capital Assets, Depreciable, Net | _\$  | 1,863,252           | \$  | (126,325) | S   |           | 5   | 1,736,927            |  |
| Component Unit - NIDA                  |      |                     |     |           |     |           |     |                      |  |
| Building                               | \$   | 6,369,039           | \$  | 26,571    | S   |           | S   | 6,395,610            |  |
| Equipment                              |      | 384,133             |     | -         |     |           |     | 384,133              |  |
| Less Accumulated Depreciation          |      | (2,076,470)         |     | (212,078) | -   | -         |     | (2,288,548)          |  |
| Total Capital Assets, Depreciable, Net | \$   | 4,676,702           | \$  | (185,507) | \$  |           | \$  | 4,491,195            |  |
| Business Type Activities               |      |                     |     |           |     |           |     |                      |  |
| Building                               | \$   | 256,454             | \$  | <u> </u>  | \$  | 9.4       | \$  | 256,454              |  |
| Improvements other than building       |      | 8,653,337           |     | 3,854,900 |     | 88        |     | 12,508,237           |  |
| Equipment                              | _    | 840,971             | _   | 84,279    |     | 19        |     | 925,250              |  |
| Total Capital Assets, depreciable      |      | 9,750,762           |     | 3,939,179 |     |           | _   | 13,689,941           |  |
| Less Accumulated Depreciation For:     |      |                     |     |           |     |           |     |                      |  |
| Building                               |      | 248226              |     | 434       |     | 02        |     | 248,660              |  |
| Improvements other than building       |      | 4058857             |     | 237,767   |     | -         |     | 4,296,624            |  |
| Equipment                              | _    | 674112              | _   | 9,244     |     | -         | -   | 683,356              |  |
| Total Accumulated Depreciation         | _    | 4981195             | _   | 247,445   |     |           | 3   | 5,228,640            |  |
| Total Capital Assets, Depreciable, Net | _\$_ | 4,769,567           | S   | 3,691,734 | \$  |           | 5   | 8,461,301            |  |

### NOTES TO FINANCIAL STATEMENTS

### June 30, 2011

### 7. CHANGES IN CAPITAL ASSETS (Continued)

The following is a summary of changes in non-depreciable capital assets:

| PRIMARY GOVERNMENT                    | July 1, 2010 | Additions    | Deletions      | June 30, 2011 |
|---------------------------------------|--------------|--------------|----------------|---------------|
| Land                                  | \$ 897,280   | s -          | s -            | \$ 897,280    |
| Total Capital Assets, non-depreciable | \$ 897,280   | <u>s</u> -   | <u>s</u> -     | \$ 897,280    |
| Component Unit - School Board         | July 1, 2010 | Additions    | Deletions      | June 30, 2011 |
| Land                                  | \$ 65,900    | \$ -         | \$ -           | \$ 65,900     |
| Constructions in Progress             |              |              | -              |               |
| Total Capital Assets, non-depreciable | \$ 65,900    | <u>s</u> -   | <u>s</u> -     | \$ 65,900     |
| Component Unit - NIDA                 |              |              |                |               |
| Land                                  | \$ 1,870,983 | \$ 112,523   | S -            | \$ 1,983,506  |
| Total Capital Assets, non-depreciable | \$ 1,870,983 | \$ 112,523   | <u>\$</u>      | \$ 1,983,506  |
| Business Type Activities              | July 1, 2010 | Additions    | Deletions      | June 30, 2011 |
| Land                                  | \$ 588,600   | \$ -         | s -            | \$ 588,600    |
| Construction in Progress              | 2.363.684    | 3,172,190    | (3,799,130)    | 1,736,744     |
| Total Capital Assets, non-depreciable | \$ 2,952,284 | \$ 3,172,190 | \$ (3,799,130) | \$ 2,325,344  |

### 8. LONG-TERM DEBT

### GOVERNMENTAL ACTIVITIES GENERAL OBLIGATION BONDS

| Year               |   |           |   |          |   |          |     |         |       |         |    |          |
|--------------------|---|-----------|---|----------|---|----------|-----|---------|-------|---------|----|----------|
| Ending<br>June 30, | P | rincipal  |   | Interest | P | rincipal | _ I | nterest | Pri   | ncipal  |    | Interest |
| 2012               | 5 | 65,000    | S | 70,826   | 5 | 60,540   | S   | 5,418   | S     | 13      | S  | 225,000  |
| 2013               |   | 70,000    |   | 68,226   |   | 63,191   |     | 2,768   |       | 2.4     |    | 225,000  |
| 2014               |   | 70,000    |   | 65,250   |   |          |     |         |       |         |    | 225,000  |
| 2015               |   | 75,000    |   | 62,626   |   | *        |     |         | 7,    | 500,000 |    | 225,000  |
| 2016               |   | 75,000    |   | 59,626   |   |          |     |         |       |         |    |          |
| 2017-2021          |   | 445,000   |   | 242,502  |   |          |     |         |       |         |    |          |
| 2022-2026          |   | 560,000   |   | 119,750  |   |          |     | -       |       | -       |    |          |
| 2027-2031          |   | 130,000   |   | 6.500    |   |          |     | 2       |       |         |    |          |
| 2032-2036          |   |           |   |          |   |          |     | -       |       |         |    |          |
| 2037-2041          |   | 12        |   |          |   | -        |     | 2       |       |         |    |          |
| 2042-2046          |   |           |   | -        |   |          |     | (2)     |       |         |    |          |
| 2047-2051          | _ |           | _ | -        | _ |          | _   |         | _     | -       | _  | -        |
| Totals             | s | 1,490,000 | S | 695,306  | s | 123,731  | s   | 8,186   | \$ 7, | 500,000 | \$ | 900,000  |

#### CITY OF NORTON, VIRGINIA

#### NOTES TO FINANCIAL STATEMENTS

#### June 30, 2011

#### 8. LONG-TERM DEBT (Continued)

|      | BUSINESS TYPE ACTIVITIES |
|------|--------------------------|
| Vene | CENTRAL OBLICATION PONTS |

| Year      |   |             |      |          |   |           | GEN     | EKAL OBLI | GAIR | ON RONDS  |         |          |   |           |             |       |
|-----------|---|-------------|------|----------|---|-----------|---------|-----------|------|-----------|---------|----------|---|-----------|-------------|-------|
| Ending    |   | Water Impro | veme | nt Bond  |   | Water Fac | ilities | Bond      |      | Sewer Fac | ilities | Bond     |   | Water Fac | ilities Box | nd    |
| June 30,  |   | Principal   |      | Interest |   | Principal | 100     | Interest  | 1    | Principal | 17.541  | Interest | _ | Principal | Inte        | erest |
| 2012      | S | 29,460      | 5    | 45,619   | 5 | 13,901    | 5       | 40,579    | 5    | 2,181     | S       | 7,549    | S | 208,216   | 5           | +     |
| 2013      |   | 36.810      |      | 44,103   |   | 14,536    |         | 39,944    |      | 2,272     |         | 7,448    |   |           |             | 20    |
| 2014      |   | 45.000      |      | 43,727   |   | 15,204    |         | 39,276    |      | 2,369     |         | 7,352    |   |           |             | 63    |
| 2015      |   | 45,000      |      | 41,648   |   | 15,903    |         | 35,577    |      | 2,467     |         | 7.253    |   | 4         |             | 40    |
| 2016      |   | 45,000      |      | 39,550   |   | 16,633    |         | 37.847    |      | 2,571     |         | 7,149    |   |           |             | 40    |
| 2017-2021 |   | 260,000     |      | 160,621  |   | 95,355    |         | 177,045   |      | 14,571    |         | 34,029   |   |           |             | 200   |
| 2022-2026 |   | 330,000     |      | 86,331   |   | 119,364   |         | 153.036   |      | 17,902    |         | 30.698   |   | 2.70      |             | 21.   |
| 2027-2031 |   | 175,000     |      | 9,900    |   | 149,421   |         | 122,979   |      | 21,995    |         | 26,604   |   |           |             | +     |
| 2032-2036 |   |             |      |          |   | 187,044   |         | 85,356    |      | 27,025    |         | 21.575   |   |           |             |       |
| 2037-2041 |   | - 20        |      | *        |   | 234,141   |         | 38,259    |      | 33,202    |         | 15,398   |   |           |             | +     |
| 2042-2046 |   | 29          |      | 0        |   | 46,644    |         | 1,005     |      | 40,793    |         | 7,807    |   |           |             |       |
| 2047-2051 | _ | <u>×</u>    | _    | - 2      | _ |           | _       |           | _    | 16,414    | _       | 629      | _ | 000       |             | - 6   |
| Total     | 5 | 966,270     | 5    | 471,499  | 5 | 908,146   | s       | 770,903   | s    | 183,762   | 5       | 173,491  | s | 208.216   | s           |       |

| Year<br>Ending |   | GENERAL C<br>Sewer Fac | A17. ST. 111. |      |
|----------------|---|------------------------|---------------|------|
| June 30,       |   | Principal              |               | rest |
| 2012           | S | 75,719                 | 5             |      |
| 2013           |   | 75,719                 |               |      |
| 2014           |   | 75,719                 |               |      |
| 2015           |   | 75.719                 |               |      |
| 2016           |   | 75,719                 |               |      |
| 2017-2021      |   | 378,595                |               | 19   |
| 2022-2026      |   | 378,595                |               |      |
| 2027-2031      |   | 302.867                |               |      |
| 2032-2036      |   |                        |               |      |
| 2037-2041      |   | 20                     |               |      |
| 2042-2046      |   | 50                     |               |      |
| 2047-2051      | _ |                        |               | 9    |
| Total          | s | 1,438.652              | S             | -    |

|                            | Balance<br>07-01-10 | Additions/<br>Proceeds                         | Payments/<br>Reductions                    | Balance<br>06-30-11 |
|----------------------------|---------------------|--|--|---------------------|
| Business-Type Activities:  |                     |  |  |                     |
| General obligation bonds   | \$ 2,769,896        | \$ 1,053,246                                   | \$ (118,096)                               | \$ 3,705,046        |
| Deferred gain of refunding | 60,048              | 24 J.M. C. | (3,160)                                    | 56,888              |
| Revenue bonds              | 37,000              | 2  | (37,000)                                   |                     |
| OPEB                       | 17,360              | 17,360   | 100 CO | 34,720              |
| Accrued vacation           | 19,748              | 28,619   | (25,525)                                   | 22,842              |
| Governmental Activities:   | 2,904,052           | 1,099,225                                      | (183,781)                                  | 3,819,496           |
| General obligation bonds   | 9,236,731           | 7,500,000                                      | (7.623,000)                                | 9,113,731           |
| Capital lease              | 71,582              | 115,839  | (61,449)                                   | 125,972             |
| OPEB                       | 79,085              | 79,085   |  | 158,170             |
| Accrued vacation           | 157,932             | 181,378  | (154,860)                                  | 184,450             |
|                            | 9,545,330           | 7,876,302                                      | (7,839,309)                                | 9,582,323           |
| Totals                     | \$12,449,382        | \$ 8,975,527                                   | \$(8,023,090)                              | \$13,401,819        |

#### 8. LONG-TERM DEBT (Continued)

#### Changes in Other Long-Term Debt:

The following is a summary of other long-term debt transactions of the City of Norton for the year ended June 30, 2011:

|                          | Compensa     | eu Abs | sences    |
|--------------------------|--------------|--------|-----------|
|                          | Governmental | I      | Propriety |
|                          | Fund         |        | Fund      |
|                          | Types        | -      | Types     |
| Payable at June 30, 2010 | \$ 157,932   | \$     | 19,748    |
| Additions                | 181,378      |        | 28,619    |
| Reductions               | (154,860)    |        | (25,525)  |
| Payable at June 30, 2011 | \$184,450    | 5      | 22,842    |

|   | Ame<br>Outsta            | 300.000.00              |
|---|--------------------------|-------------------------|
|   | Government<br>Activities | Propriety<br>Fund Types |
| Details of Long-Term Indebtedness:  General Obligation Bonds:  The City refinanced an existing Water Improvement Bond Debt which was originally issued for \$1,500,000 and a Community Facility Loan on a fire truck which was originally issued for \$750,000. The total refinanced bond issue was for a total of \$1,714,008 which included bond issue cost and finance charges totaling \$79,008. The City started making payments of principal and interest October 1, 2004 and continues making payments annually October 1 of each year thereafter until the bond is paid. The actual interest rate on the total bond issue is 4.2938%. Final installment of all unpaid principal and interest shall be due and payable in 24 years on October 1, 2028. |                          |                         |
|   | \$ 123,731               | \$ 966,270              |
| \$1,730,000 Public Improvement Bond, Series 2007, is payable to VML/VACo, with weighted average interest of 4.2155% over the life of the bond. The total bond issue was for \$1,803,566 which included a premium of \$73,566 and bond issue cost of \$52,954. Repayment of the principal is scheduled to begin on August 1, 2007 and continue annually until paid in full. Interest is scheduled to be paid semi-annually on August 1 and February 1 beginning with the first principal payment. The final installment of unpaid principal and interest shall be due and payable in 20 years on   |                          |                         |
| August 1, 2027.   | 1,490,000                | 97                      |
| \$7,500,000 General Obligation Refunding Bond issued November 17, 2010 payable to the United States of America with an interest rate of 3.00%. Interest is paid semi-   | 7 500 000                |                         |
| annually beginning in July 1, 2011. Principal is due at maturity on January 1, 2015.  | 7,500,000                | 1.5                     |

#### 8. LONG-TERM DEBT (Continued)

Enterprise Funds:

General Obligation Bonds:

\$1,514,370 General Obligation Sewer Bond, is payable to the Virginia Resource Authority, with interest at zero percent. The amount of principle advances on the bond total \$1,514,370 at June 30, 2011. Repayment of the principle is schedule in 40 equal semi-annual installments of \$37,859 payable on June 1 and December 1, beginning December 1, 2010. Final payment is due June 1, 2030.

1,438,652

\$1,000,000 Water Facilities Bonds issued October 9, 2002, payable to United States of America, USDA Rural Development, with interest at the rate of 4.5% per annum. Accrued interest only is payable on October 9, 2003. Monthly installments of combined principal and interest of \$4,540 are payable beginning on November 9, 2003 and continuing on the 9th of each month thereafter until paid in full. Monthly payments are to be applied first to interest accrued to such payment date and then to principal. The final installment of all unpaid principal and interest shall be due and payable in 40 years on October 9, 2042.

908,146

\$190,000 Sewer Facilities Bond issued June 6, 2008 payable to Unites States of America, USDA Rural Development, with interest at the rate of 4.10%. Monthly installments of Combined principal and interest of \$810 are payable beginning July 7, 2008 and continuing on the 7th of each month thereafter until paid in full. Monthly payments are applied first to interest accrued to such payment date and then to principal. The final installment of all unpaid principal and interest shall be due and payable in 40 years on June 7, 2048.

183,762

\$2,160,000 Water Facilities Bond Series 2011 issued March 30, 2011 payable to Unites States of America, USDA Rural Development, with interest at the rate of 2.75%. Interest only is payable on March 28, 2012 and March 28, 2013. Monthly installments of Combined principal and interest of \$7,344 are payable beginning April 28, 2013 and continuing on the 28th of each month thereafter until paid in full. The amount of principle advances on the bond total \$208,216 at June 30, 2011. The final installment of all unpaid principal and interest shall be due and payable in 40 years from commencement.

- 208,216

Total Long-Term Debt

\$ 9,113,731 \$ 3,705,046

#### CITY OF NORTON, VIRGINIA

#### NOTES TO FINANCIAL STATEMENTS

#### June 30, 2011

#### 8. LONG-TERM DEBT (Continued)

#### Component Unit - School Board

Annual requirements to amortize long-term loans/bonds and related interest are as follows:

|                 |   |          |     |         |    | GENER/    | AL LO       | ONG-TER | M DE | BT      |       |        |
|-----------------|---|----------|-----|---------|----|-----------|-------------|---------|------|---------|-------|--------|
| Years<br>Ending |   | Bon      | ıds |         |    | General C | Oblig<br>SA | ation   |      | Retire  | ement |        |
| June 30,        | P | rincipal | In  | nterest | P  | rincipal  | 1           | nterest | Pr   | incipal | Inte  | erest_ |
| 2012            | S | 50,000   | S   | 13,005  | \$ | 35,019    | \$          | 8,581   | \$   | 1,200   | \$    | -      |
| 2013            |   | 55,000   |     | 10,328  |    | 36,031    |             | 6,769   |      | 800     |       | -      |
| 2014            |   | 55,000   |     | 7,522   |    | 37,096    |             | 4.904   |      | -       |       |        |
| 2015            |   | 60,000   |     | 4,590   |    | 38,216    |             | 2,984   |      | -       |       | -      |
| 2016-2020       | _ | 60,000   | =   | 1,530   | _  | 39,393    | _           | 1,005   |      | -       | -     |        |
| Totals          | S | 280,000  | S   | 36,975  | 5  | 185,755   | S           | 24,243  | \$   | 2,000   | \$    |        |

#### Changes in Long-Term Bonds/Loans:

The following is a summary of long-term bonds/loans transactions of the City of Norton Component Unit - School Board for the year ended June 30, 2011:

|                                      |                                | GENE                   | RAL OBLIGA            | TION            |            |
|--------------------------------------|--------------------------------|------------------------|-----------------------|-----------------|------------|
|                                      | General<br>Obligation<br>Bonds | Literary<br>Fund Loans | Retirement<br>Payable | VPSA<br>Payable | Totals     |
| Bonds/loans payable at June 30, 2010 | \$ 325,000                     | \$ 20,000              | \$ 3,200              | \$ 219,813      | \$ 568,013 |
| Issuances                            | -0-                            | -0-                    | -0-                   | -0-             | -0-        |
| Retirements                          | (45,000)                       | (20,000)               | (1,200)               | (34,058)        | _(100,258) |
| Bonds/loans payable at June 30, 2011 | \$ 280,000                     | \$ -0-                 | \$ 2,000              | \$_185,755      | \$ 467,755 |

The following is a summary of other long-term debt transactions of the Component Unit - School Board of the City of Norton for the year ended June 30, 2011:

| ACM 2019 # 175 175 5 100 174 1470 155 176 176 5 176 176 176 176 176 176 176 176 176 176 | Compensated Absences | OPEB            |
|---|----------------------|-----------------|
|   | Component Unit-      | Component Unit- |
|   | School Board         | School Board    |
| Payable at June 30, 2010  | \$ 57,811            | \$ 149,279      |
| Additions   | 45,049               | 149,279         |
| Reductions  | (38,315)             | •               |
| Payable at June 30, 2011  | \$ 63,173            | \$ 298,558      |

#### NOTES TO FINANCIAL STATEMENTS

#### June 30, 2011

#### 8. LONG-TERM DEBT (Continued)

Component Unit - School Board(Continued)

#### Details of Long-Term Indebtedness:

#### General Obligation Bonds:

Amount Outstanding

\$495,000 General Obligation School Bond issued May 12, 2005, payable in annual installments beginning July 15th, 2006 and continuing until July 15, 2015. See accompanying amortization schedule for payment details. The bond has variable interest rates ranging from 3.1% to 4.60%.

Total General Obligation Bonds

280,000 280,000

#### Retirement Costs:

\$359,622 Early Retirement Costs, payable over 11 year period with monthly installments of \$5,095; first installment due in the year ending June 30, 2000

2,000

#### Virginia Public School Authority:

\$613,165 interest subsidy loan dated December 01, 1995 payable to the Virginia Public School in semi-annual payments. Principal and interest payments are due on July 15th and interest only payments are due on January 15th. The Loan carries an interest rate of 5.1% through January 15, 2003. For payments from July 15, 2003 to January 15, 2006 the applicable rate is 6.1%. The payments from July 15, 2006 to maturity at July 15, 2016 is 5.1%

185,755

#### TOTAL GENERAL LONG-TERM BONDS/LOANS

\$ 467,755

#### Component Unit-NIDA

Annual requirements to amortize long-term debt and related interest are as follows:

| Years<br>Ending |          | City of  | Nortor |        | P  | owell Valley | Natio | nal Bank |     | TO        | OTAI | LS       |
|-----------------|----------|----------|--------|--------|----|--------------|-------|----------|-----|-----------|------|----------|
| June 30,        | P        | rincipal | Ir     | terest |    | Principal    |       | Interest |     | Principal | 100  | Interest |
| 2012            | S        | 86,944   | \$     | 870    | \$ | 410,159      | \$    | 77,857   | \$  | 497,103   | S    | 78,727   |
| 2013            |          | -0-      |        | -0-    |    | 429,277      |       | 58,739   |     | 429,277   |      | 58,739   |
| 2014            |          | -0-      |        | -0-    |    | 449,035      |       | 38,981   |     | 449,035   |      | 38,981   |
| 2015            |          | -0-      |        | -0-    |    | 469,701      |       | 18,315   |     | 469,701   |      | 18,315   |
| Thereafter      | -        | -0-      | _      | -0-    | -  | 313,718      |       | 1,241    |     | 313,718   | ===  | 1,241    |
| Totals          | <u>s</u> | 86,944   | \$     | 870    | \$ | 2,071,890    | \$    | 195,133  | \$2 | 2,158,834 | \$   | 196,003  |

#### CITY OF NORTON, VIRGINIA

#### NOTES TO FINANCIAL STATEMENTS

#### June 30, 2011

#### 8. LONG-TERM DEBT (Continued)

#### Changes in Long-Term Debt:

The following is a summary of long-term debt transactions of the Industrial Development Authority of the City of Norton for the year ended June 30, 2011:

|   | City<br>of | Powell<br>Valley<br>National |  |
|---|------------|------------------------------|--|
|   | Norton     | Bank Totals                  |  |
| Mortgage loans payable at June 30, 2010<br>Borrowings | \$ 115,353 | \$2,452,005 \$ 2,567,358     |  |
| Retirements   | _(28,409)  | (380,115) (408,524)          |  |
| Mortgage loans payable at June 30, 2011               | \$ 86,944  | \$2,071,890 \$ 2,158,834     |  |

#### Details of Long-Term Indebtedness:

Principal Balance

Mortgage Loans Payable:

at June 30, 2011

Powell Valley National Bank - \$3,900,000 mortgage loan dated 3/3/04; secured by substantially all real property and revenues of the Authority. The loan bears interest at a rate of 4.5% payable quarterly beginning 6/3/04. Principal payments are due quarterly beginning 6/3/06 with the balance due on 3/3/16.

2,071,890

City of Norton - \$280,000 loan dated 2/25/02 with a ten year term and annual interest rate of 0% for the first two years and 1% per year, thereafter. Annual payments of \$29,562.98 including interest, begin 2/25/05 with remaining balance to be paid 2/25/12

86.944

Total Mortgage Loans Payable at June 30, 2011

\$ 2,158,834

#### NOTES TO FINANCIAL STATEMENTS

#### June 30, 2011

#### 9. CLAIMS, JUDGEMENTS AND COMPENSATED ABSENCES

#### PRIMARY GOVERNMENT

In accordance with GASB Statement 16 "Accounting and Financial Reporting Principals for Claims and Judgments and Compensated Absences", the City has accrued the liability arising from outstanding claims and judgments and compensated absences.

City employees earn vacation and sick leave at various rates depending upon the number of years of service. No benefits or pay is received for unused sick leave upon termination. Only 15 days of unused vacation leave can be carried over to the next fiscal year. Employees earn vacation leave according to the following schedule:

- A. .4167 days per month or 5 days each year if the employee has been with the City less than 1 year.
- B. .833 days per month or 10 days each year if the employee has been with the City for as long as 1 year but less than 10 years.
- 1.25 days per month or 15 days each year if the employee has been with the City for 10 years or longer.

Employees of the Department of Social Services accumulate vacation and sick leave in accordance with the Virginia Department of Social Services Personnel Manual.

At June 30, 2011, the City had outstanding accrued vacation, sick and personal leave of \$171,343 in the Governmental Activities and outstanding accrued vacation leave of \$21,219 in the Water and Sewer Fund. The City had outstanding accrued payroll taxes of \$13,107 in the Governmental Activities and \$1,623 in the Water and Sewer Fund related to the accrued leave.

#### COMPONENT UNIT - SCHOOL BOARD

All twelve-month classified, certified, administrative, and supervisory employees of the School Board earn twelve (12) vacation leave days per year. Such vacation leave may be accumulated to a maximum of twenty-five (25) days.

All certified and administrative employees (professional staff) of the School Board earn three (3) days of personal leave per year. Unused personal leave days may be transferred to sick leave days.

All certified and administrative employees of the School Board may earn one sick leave day per month worked each year based on the number of contracted days. (180-200 day contract = 10 days, September – June; 220 day contract = 11 days, August – June; 240-260 day contract = 12 days, July-June). Such personnel shall be able to accumulate an unlimited number of such days. Upon retirement from the Norton City Schools under the VRS, all professional, administrative and support staff (full-time employees) are eligible to receive sick leave funds as follows:

For accumulated days on June 30, 1998:

0-90 \$12.00/day 91-200 \$24.00/day

For additional days accumulated after June 30, 1998, the rate will be \$45.00/day. Most recent sick days accumulated must be used first.

At June 30, 2011, the School Board had outstanding accrued vacation, sick and personal leave of \$64,447 and \$4,930 of accrued payroll taxes related to the accrued leave.

#### 10. FUND BALANCES—GOVERNMENTAL FUNDS

As of June 30, 2011, fund balances are composed of the following:

|                        | General Fund  | Nonmajor<br>Governmental<br>Funds | Total<br>Governmental<br>Funds |
|------------------------|---------------|-----------------------------------|--------------------------------|
| Nonspendable:          |               |                                   | 1911                           |
| Prepaid items          | s —           | s –                               | s —                            |
| Restricted:            |               |                                   |                                |
| Law Enforcement        | ()            |                                   | -                              |
| Community Development  | 5 <del></del> | <del>1000</del>                   |                                |
| Committed:             |               |                                   |                                |
| Law Enforcement        | ·             | 10,314                            | 10,314                         |
| Parks and Recreation   | , — ·         | 2,069                             | 2,069                          |
| Planning & Development | _             | 302,302                           | 302,302                        |
| Assigned:              |               |                                   |                                |
| Law Enforcement        | 194,187       | +                                 | 194,187                        |
| Fire Department        | 6,372         |                                   | 6,372                          |
| Public Works-Streets   | 120,054       |                                   | 120,054                        |
| Parks & Recreation     | 1,400         |                                   | 1,400                          |
| General Properties     | 160,765       |                                   | 160,765                        |
| Planning & Development | 22,791        | 1123                              | 22,791                         |
| Unassigned             | 1,710,613     | (59,855)                          | 1,650,758                      |
| Total fund balances    | \$2,216,182   | \$ 254,830                        | \$ 2,471,012                   |

When an expenditure is incurred for purposes for which both restricted and unrestricted fund balance is available, the City considers restricted funds to have been spent first. When an expenditure is incurred for which committed, assigned, or unassigned fund balances are available, the City considers amounts to have been spent first out of committed funds, then assigned funds, and finally unassigned funds, as needed, unless City Council has provided otherwise in its commitment or assignment actions.

#### 11. DEFINED BENEFIT PENSION PLAN

#### A. Plan Description

Name of Plan: City of Norton, Virginia, Virginia Retirement System (VRS) Identification of Plan: Agent and Cost-Sharing Multiple-Employer Defined Benefit

Pension Plan

Administering Entity: Virginia Retirement System (System)

All full-time, salaried permanent (professional) employees of public school divisions and employees of participating employers are automatically covered by VRS upon employment. Benefits vest after five years of service credit. Members earn one month of service credit for each month they are employed and their employer is paying into the VRS. Members are eligible to purchase prior public service, active duty military service, certain periods of leave and previously refunded VRS service as credit in their plan.

VRS administers two defined benefit plans for local government employees - Plan 1 and Plan 2:

- Members hired before July 1, 2010 and who have service credits before July 1, 2010 are covered
  under Plan 1. Non-hazardous duty members are eligible for an unreduced retirement benefit at age
  65 with 5 years of service credit or age 50 with at least 30 years of service credit. They may retire
  with a reduced benefit as early as age 55 with at least 10 years of service credit or age 50 with at
  least five years of service credit.
- Members hired or rehired on or after July 1, 2010 and who have no service credits before July1, 2010 are covered under Plan 2. Non-hazardous duty members are eligible for an unreduced benefit beginning at their normal Social Security retirement age with at least five years of service credit or when the sum of their age and service equals 90. They may retire with a reduced benefit as early as age 60 with at least five years of service credit.
- Eligible hazardous duty members in Plan 1 and Plan 2 are eligible for an unreduced benefit
  beginning at age 60 with at least 5 years of service credit or age 50 with at least 25 years of service
  credit. These members include sheriffs, deputy sheriffs and hazardous duty employees of political
  subdivisions that have elected to provide enhanced coverage for hazardous duty service. They may
  retire with a reduced benefit as early as age 50 with at least five years of service credit. All other
  provisions of the member's plan apply.

The VRS Basic Benefit is a lifetime monthly benefit based on a retirement multiplier as a percentage of the member's average final compensation multiplied by the member's total service credit. Under Plan 1, average final compensation is the average of the member's 36 consecutive months of highest compensation. Under Plan 2 average final compensation is the average of the member's 60 consecutive months of highest compensation. The retirement multiplier for non-hazardous duty members is 1.70%. The retirement multiplier for sheriffs and regional jail superintendents is 1.85%. The retirement multiplier for eligible political subdivision hazardous duty employees other than sheriffs and jail superintendents is 1.70% or 1.85% as elected by the employer. At retirement, members can elect the Basic Benefit, the Survivor Option, a Partial Lump-Sum Option Payment (PLOP) or the Advance Pension Option. A retirement reduction factor is applied to the Basic Benefit amount for member election the Survivor Option, PLOP or Advanced Pension Option or those retiring with a reduce benefit.

Retirces are eligible for an annual cost-of-living adjustment (COLA) effective July 1 of the second calendar year of retirement. Under Plan 1, the COLA cannot exceed 5.00%; under Plan 2, the COLA cannot exceed 6.00%. During years of no inflation or deflation, the COLA is 0.00%. The VRS also provides death and disability benefits. Title 51.1 of the Code of Virginia (1950), as amended, assigns the authority to establish and amend benefit provisions to the General Assembly of Virginia.

The System issues a publicly available comprehensive annual report that includes financial statements and required supplementary information for VRS. A copy of the report may be obtained from the VRS Web site at <a href="http://www.varctire.org/Pdf/Publication/2010-annual-report.pdf">http://www.varctire.org/Pdf/Publication/2010-annual-report.pdf</a> or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA 23218-2500.

#### 11. DEFINED BENEFIT PENSION PLAN(Continued)

#### B. Funding Policy

Plan members are required by Title 51.1 of the Code of Virginia (1950), as amended, to contribute 5% of their compensation toward their retirement. All or part of the 5% member contribution may be assumed by the employer. In addition, the City and School Board are required to contribute the remaining amounts necessary to fund participation in the VRS using the actuarial basis specified by the Code of Virginia and approved by the VRS Board of Trustees. The City contribution rate for the fiscal year ended 2011 was 13.71% of annual covered payroll for the City's government employees and 5.00% for City of Norton School Board non-professional employees.

The public school divisions professional employees contribution rate for fiscal 2011 was 8.93% of covered payroll for year ended 2011. This amount represents 100% of the current year contribution. The amounts related to the previous three years are as follows:

|                     | Required     | Percentage |
|---------------------|--------------|------------|
| <b>Professional</b> | Contribution | Made       |
| 2011                | \$ 352,060   | 100%       |
| 2010                | 433,201      | 100        |
| 2009                | 514.373      | 100        |

The required contribution for the year ended June 30, 2011 for the non-professional employees of the City of Norton Schools was \$12,864. This amount represented 100% of the current year contribution. The amounts related to the previous three years are as follows:

| Non-Professional |   | equired | Percentage<br>Made |  |  |
|------------------|---|---------|--------------------|--|--|
| 2010             | S | 12,864  | 100.0%             |  |  |
| 2010             |   | 12,979  | 100.0              |  |  |
| 2009             |   | 12,398  | 100.0              |  |  |

#### C. Annual Pension Cost

For fiscal year 2011, the City's annual pension cost of \$428,372 was equal to the City's required and actual contributions. The FY 2011 required contributions were determined as part of the June 30, 2009 actuarial valuation using the entry age normal actuarial cost method. In fiscal year 2011, the City School Board's annual pension cost for the Board's non-professional employees was \$12,865 which was equal to Board's required and actuarial contributions. The required contributions were determined as part of the June 30, 2009 actuarial valuation using the entry age normal actuarial cost method. The actuarial assumptions as of June 30, 2009 included (a) 7.50% investment rate of return, (net of administrative expenses) (b) projected salary increases of ranging from 3.75% to 5.60% per year for general government employees and 3.50% to 4.75% for employees eligible for enhanced benefits available to law enforcement officers, firefighters and sheriffs and (c) 2.50% per year cost-of-living adjustments. Both (a) and (b) included an inflation component of 2.50%. The actuarial value of the City of Norton's assets is equal to the modified market value of assets. This method uses techniques that smooth the effects of short-term volatility in the market value of assets over a five-year period. City of Norton's unfunded actuarial accrued liability is being amortized as a level percentage of payroll on an open basis. The remaining amortization period at June 30, 2009 for the Unfunded Actuarial Accrued Liability (UAAL) was 20 years.

#### 11. DEFINED BENEFIT PENSION PLAN (Continued)

#### C. Annual Pension Cost(Continued)

|       |                       | Trend Information fo         | r City of Norton                 |                           |
|-------|-----------------------|------------------------------|----------------------------------|---------------------------|
| City  | Fiscal Year<br>Ending | Annual Pension<br>Cost (APC) | Percentage of APC<br>Contributed | Net Pension<br>Obligation |
| City: | 6/30/11               | \$ 428,371                   | 100%                             | \$ -                      |
|       | 6/30/10               | 365,000                      | 100                              | -                         |
|       | 6/30/09               | 361.137                      | 100                              |                           |

#### D. Funding Status and Funding Progress

As of June 30, 2010, the most recent actuarial valuation date the plan was 72.7% funded for the City and was 110.3% funded for the School Board non-professional employees. The City's actuarial accrued liability for benefits was \$14,958,851 and the actuarial value of assets was \$11,475,914, resulting in an unfunded actuarial accrued liability (UAAL) of \$3,482,937. The covered payroll (annual payroll of active employees covered by the plan) was \$3,176,357 and the ratio of the UAAL to the covered payroll was 109.6%. The School Board's Non-Professional Employee's actuarial accrued liability for benefits was \$1,600,634 and the actuarial value of assets was \$1,765,589, resulting in an unfunded actuarial accrued liability (UAAL) of \$(164,955). The covered payroll (annual payroll of active employees covered by the plan) was \$260,117 and the ratio of the UAAL to the covered payroll was (63.4)%.

#### Schedule of Funding for the City and School Board:

|        | Fiscal<br>Year<br>Ending | Actuarial<br>Value of<br>Assets<br>(AVA) | Actuarial<br>Accrued<br>Liability<br>(AAL) | Unfunded<br>Actuarial<br>Accrued<br>Liability<br>(UAAL) | Funded<br>Ratio<br>(2)/(3) | Annual<br>Covered<br>Payroll | UAAL<br>as % of<br>Payroll<br>(4)/(6) |
|--------|--------------------------|--|--|---|----------------------------|------------------------------|---------------------------------------|
| City:  |                          |  |  |   |                            |                              |                                       |
|        | 6/30/10                  | \$11,475,914                             | \$14,958,851                               | \$3,482,937   | 72.7%                      | \$3,176,357                  | 109.6 %                               |
|        | 6/30/09                  | 11,526,774                               | 13,086,643                                 | 1,559,870   | 88.0%                      | 3,083,436                    | 50.6%                                 |
|        | 6/30/08                  | 11,444,087                               | 12,133,371                                 | 698,284   | 94.3%                      | 2,776,096                    | 24.8%                                 |
| School | Board:                   |  |  |   |                            |                              |                                       |
| Non-F  | rofessional E            | mployees                                 |  |   |                            |                              |                                       |
|        | 6/30/10                  | \$ 1,765,589                             | \$ 1,600,634                               | \$ (164,955)  | 110.3%                     | \$ 260,117                   | (63.4)%                               |
|        | 6/30/09                  | 1,805,641                                | 1,483,622                                  | (322,019)   | 121.7%                     | 233,957                      | (137.6)%                              |
|        | 6/30/08                  | 1,841,349                                | 1,397,580                                  | (443,769)   | 131.8%                     | 233,925                      | (189.7)%                              |

#### 12. OTHER POST-EMPLOYMENT BENEFITS

The Governmental Accounting Standards Board (GASB) has issued its Statement No. 45, Accounting and Financial Reporting by Employers for Postretirement Benefit Plans Other Than Pensions. The Statement establishes standards for the measurement, recognition, and display of other post-employment benefits (OPEB) expense and related liabilities in the financial statements. The cost of post-employment healthcare benefits should be associated with the period in which the cost occurs, rather than in the future years when it will be paid. The City adopted the requirements of GASB Statement No. 45 during the year ended June 30, 2010. Recognition of the liability accumulated from prior years will be phased in over 30 years commencing with the 2010 liability.

The City meets the requirements to use the alternative measurement method and elects to use the alternative measurement method.

#### Annual Other Post-Employment Benefit Cost and Net OPEB Obligation

For the fiscal year ended June 30, 2011, the City's annual OPEB costs of \$456,728 for governmental activities and \$34,720 for business-type activities, respectively, were equal to the Annual Required Contribution (ARC).

|  |    | vernmental<br>Activities |          | iness-type<br>Activities | _ | School<br>Board  |
|--|----|--------------------------|----------|--------------------------|---|------------------|
| Annual required contribution               | \$ | 79,085                   | S        | 17,360                   | S | 174,311          |
| Interest on net OPEB obligation            |    | 11 N H                   |          | * ×                      |   | ** <sub>**</sub> |
| Adjustment to annual required contribution | -  |                          | -        |                          | _ |                  |
| Annual OPEB cost                           |    | 79,085                   |          | 17,360                   |   | 174,311          |
| Contributions made                         |    | 100                      | _        | 2400000                  | - | (25,032)         |
| Increase in net OPEB obligation            |    | 79,085                   |          | 17,360                   |   | 149,279          |
| Net OPEB obligation-beginning of year      | -  | 79,085                   | <u> </u> | 17,360                   | - | 149,279          |
| Net OPEB obligation-end of year            | \$ | 158,170                  | s        | 34,720                   | S | 298,558          |

The City's annual OPEB cost for governmental activities, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation are as follows. The City's first year for implementing GASB No. 45 was June 30, 2010.

#### 12. OTHER POST-EMPLOYMENT BENEFITS (Continued)

|                       |      | V-2014-1-189 | Percentage of<br>Annual OPEB |      |                        |
|-----------------------|------|--------------|------------------------------|------|------------------------|
| Fiscal Year<br>Ending | — An | Cost         | Cost<br>Contributed          | - 33 | Net OPEB<br>Obligation |
| June 30, 2011         | \$   | 79,085       | 0%                           | \$   | 158,170                |
| June 30, 2010         |      | 79,085       | 0%                           |      | 79,085                 |

The City's annual OPEB cost for business-type activities, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation are as follows. The City's first year for implementing GASB No. 45 was June 30, 2010.

|                       |    |                   | Percentage of<br>Annual OPEB |   |                        |
|-----------------------|----|-------------------|------------------------------|---|------------------------|
| Fiscal Year<br>Ending | An | nual OPEB<br>Cost | Cost Contributed             | _ | Net OPEB<br>Obligation |
| June 30, 2011         | s  | 17,360            | 0%                           | s | 34,720                 |
| June 30, 2010         |    | 17,360            | 0%                           |   | 17,360                 |

The School Board's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation are as follows. The City's first year for implementing GASB No. 45 was June 30, 2010.

|                       |    |                   | Percentage of<br>Annual OPEB |                        |
|-----------------------|----|-------------------|------------------------------|------------------------|
| Fiscal Year<br>Ending | An | nual OPEB<br>Cost | Cost Contributed             | Net OPEB<br>Obligation |
| June 30, 2011         | s  | 149,279           | 0%                           | \$<br>298,558          |
| June 30, 2010         |    | 149,279           | 0%                           | 149,279                |

#### Funding Status and Funding Progress

The funding status of the plan as of June 30, 2011 was as follows:

|  |  | Activities              | iness-type<br>Activities      | . <del>-</del> | School<br>Board                   |
|--|--|-------------------------|-------------------------------|----------------|-----------------------------------|
| Actuarial Accrued Liability (AAL) Actuarial Value of Plan Assets Unfunded Actuarial Accrued Liability (UAAL) |  | 577,884<br>-<br>577,884 | \$<br>126,852<br>-<br>126,852 | S              | 1,825,884<br>188,072<br>1,637,812 |
| Funded Ratio (Actuarial Value of Plan Assets/AAL)<br>Covered Payroll (Active Plan Members)                   |  | 0%<br>2,677,645         | 0%<br>587,776                 |                | 10.30%<br>2,915,517               |
| UAAL as a Percentage of Covered Payroll  |  | 21.58%                  | 21.58%                        |                | 56.18%                            |

#### 12. OTHER POST-EMPLOYMENT BENEFITS (Continued)

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and healthcare cost trends. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

#### Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and the plan members) and include the type of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

The entry age normal cost method was used to determine liabilities under the alternative measurement method. Under this method, future benefits are projected and the present value of such benefits is allocated from date of hire to date of eligibility. Active employees are assumed to retire at age 62 which is the historical average age of retirement for employees of the City. Active employees age 62 or older who have qualified postemployment benefits under the plan are assumed to retire in the first projected year. A healthcare plan that includes both retirees and active employees contains a blended rate. The rate used in the calculation is the age-adjusted premium less the contribution from the retiree or blended premium. The actuarial assumptions for the City included: inflation at 2.5% and an investment rate of return of 2.5%. The expected rate of increase in healthcare insurance premiums is based on the Getzen model promulgated by Society of Actuaries. Using the level percent of payroll method, the payroll growth rate has been set to the inflation rate. Life expectancies at the calculation date are based on the most recent mortality tables published by the National Center for Health Statistics. The 2004 United States Life Tables for Males and the United States Life Tables for Females were used. Life expectancies that include partial years were rounded to the nearest whole year. The calculation of postemployment health insurance coverage for each year is based on the assumption that all participants will live until their expected age as displayed in the mortality tables. The probability that an employee will remain employed until the assumed retirement age was determined using nongroup specific age-based turnover data provided in Table 1 in paragraph 35b of GASB Statement 45. The unfunded accrued liability is being amortized over 30 years. The remaining amortization period at June 30, 2011 is 28 years.

#### Plan Description

The City provides post-employment medical coverage for retired employees through a single-employer defined benefit plan. The City may change, add or delete coverage as they deem appropriate and with the approval of the City Council. The plan does not grant retirees vested health benefits.

A retiree, eligible for post-retirement medical coverage, is defined as a full-time employee who retires directly from the City and is eligible to receive an early or regular retirement benefit from the VRS. Employees applying for early or regular retirement are eligible to continue participation in the Retiree Health Plans sponsored by the City. Employees at the City are allowed to stay on the plan until death of the employee or eligibility for Medicare coverage. The employee pays 100% for spouse or dependent health care insurance premiums.

#### NOTES TO FINANCIAL STATEMENTS

#### June 30, 2011

#### 12. OTHER POST-EMPLOYMENT BENEFITS (Continued)

Funding Policy

The City currently funds post-employment health care benefits on a pay-as-you-go basis. During fiscal year 2011, the City had not designated any funding for the OPEB liability.

#### 13. DEFERRED REVENUE

Deferred revenue represents amounts for which asset recognition criteria have been met, but for which revenue recognition criteria have not been met. Under the modified accrual basis of accounting, such amounts are measurable, but not available. Deferred revenue totaling \$970,268 is comprised of the following:

Deferred Property Tax Revenue:

Deferred revenue representing uncollected tax billings not available for funding of current expenditures totaled \$970,268 at June 30, 2011.

#### 14. COMMITMENTS AND CONTINGENCIES

Litigation

In regard to litigation involving the City of Norton, Virginia, there are two pending lawsuits in which the potential for loss payment exists. At this time no specific valuation has been determined in regard to either lawsuit.

#### 15. SURETY BONDS

| Д | n | to | ш | m | t |
|---|---|----|---|---|---|
|   |   |    |   |   |   |

| mount   |            |
|---|------------|
| Fidelity and Deposit Company of Maryland - Surety                     |            |
| Faithful Performance of Duty Schedule Position Bond:                  |            |
| *Barbara Muir, Treasurer  | \$ 200,000 |
|   | 401073     |
| Judy Miller, Commissioner of the Revenue                              | 3,000      |
| Carlos Noaks, Sheriff   | 30,000     |
| Faithful Performance Blanket Bond:                                    |            |
| The above Constitutional Officers' employees - \$50,000 for each loss | 50,000     |
| Hartford Accident and Indemnity Company - Surety:                     |            |
| Barbara A. Muir, Treasurer  | 100,000    |
| Selective Insurance Company of America:                               |            |
| Ernest W. Ward, City Manager  | 200,000    |
| Fred Ramey, Assistant City Manager                                    | 100,000    |
| Mayor and City Council  | 10,000     |
| All City employees - blanket bond                                     | 10,000     |
| Fidelity and Deposit Company of Maryland - Surety:                    |            |
| All Norton City School Employees - blanket bond                       | 10,000     |
| Selective Insurance Company of America:                               |            |
| Roger Ramey, Director (Social Services)                               | 100,000    |
| Elizabeth Fleming. Office Manager                                     | 100,000    |
| All social workers  | 100,000    |
| All employees other than Director, Office Manager, and social workers | 90,000     |
| in employees said than Director, Other Francisco, and Social Workers  | 20,000     |

<sup>\*</sup> The coverage in respect to the Treasurer of the City does not apply to pecuniary loss sustained by the City by reason or in consequence of the failure of the Treasurer to faithfully and fully discharge according to law the duties pertaining to said position.

#### 16. LEASE OBLIGATION

The City of Norton has two capital leases outstanding at June 30, 2011.

The City leases a 2007 Volvo backhoe from Koch Financial Corporation. The lease was entered into on February 8, 2008 and extends to February 8, 2013. The lease calls for monthly payments of \$1,724 with the first payment beginning on March 8, 2008.

A summary of the present value of future minimum lease payments, net of interest, is as follows:

| June 30, 2012 | \$ 19,439 |
|---------------|-----------|
| June 30, 2013 | _13,528   |
| Total         | \$ 32,967 |

The City leases a 2011 International truck from Zions First National Bank. The lease was entered into on November 29, 2010 and extends to June 20, 2015. The lease calls for yearly payments of \$25,979 with the first payment beginning on June 20, 2011.

A summary of the present value of future minimum lease payments, net of interest, is as follows:

| June 30, 2012 | \$ 21,710 |
|---------------|-----------|
| June 30, 2013 | 22,707    |
| June 30, 2014 | 23,750    |
| June 30, 2015 | 24,839    |
| Total         | \$ 93,005 |

#### 17. ENCUMBRANCES OUTSTANDING

Outstanding encumbrances of the proprietary fund types are not reflected in the accompanying financial statements as a reservation of retained earnings, in keeping with the fund type's measurement focus. However, Encumbrance accounting is employed as an extension of formal budgetary integration for the City's governmental type funds. At June 30, 2011, certain amounts which were restricted, committed, or assigned for specific purposes have been encumbered in the governmental funds. Encumbrances included in governmental fund balances are as follows:

#### PRIMARY GOVERNMENT

|                                 | -                        | En | cumbran             | ces Incl | uded in:                    |
|---------------------------------|--------------------------|----|---------------------|----------|-----------------------------|
|                                 | Restric<br>Fun-<br>Balan | d  | Comm<br>Fur<br>Bala | nd       | Assigned<br>Fund<br>Balance |
| General Fund for Capital Assets | \$                       | 0  | S                   | 2        | \$ 475,006                  |
| General Fund for Other Purposes | -                        |    |                     |          | 30,563                      |
| Total Encumbrances              | \$                       |    | \$                  |          | \$ 505,569                  |

#### 17. ENCUMBRANCES OUTSTANDING(Continued)

#### COMPONENT UNIT - SCHOOL BOARD

|                                | 7                       | En  | cumbran             | ces Incl | uded in:               |      |
|--------------------------------|-------------------------|-----|---------------------|----------|------------------------|------|
|                                | Restric<br>Fun<br>Balar | d   | Comm<br>Fur<br>Bala | nd       | Assign<br>Fun<br>Balan | d    |
| School Fund for Capital Assets | \$                      | 50  | \$                  | 120      | \$                     | _    |
| School Fund for Other Purposes | <u>13.</u>              | 163 | 17                  |          |                        | -    |
| Total Encumbrances             | \$13,                   | 163 | <u>s</u>            | 12       | \$                     | - 12 |

#### 18. RISK MANAGEMENT

The City maintains general liability, auto and workers' compensation insurance coverage through the Virginia Municipal Liability Pool. Other insurance coverage (including fire, equipment, police liability, public officials liability and workers' compensation and accidental death on volunteer fireman) is maintained through commercial insurance companies.

#### 19. PRIOR PERIOD ADJUSTMENT

A prior period adjustment, in the amount of \$80,251 was made to the School Fund to adjust beginning fixed assets. During the year ended June 30, 2011 the School revised their fixed asset reporting to accurately reflect the established capitalization threshold of \$5,000 and provide a more accurate record of assets in service.

A prior period adjustment in the amount of \$155,947 was made to the General Fund to adjust beginning accumulated depreciation as it relates to the "Tenancy in Common" asset with the School Board.

| (191,096)                  | 7,808,525          | 7,999,621                               | 7,999,621          | Total Revenue From Local Sources                                     |
|----------------------------|--------------------|---|--------------------|--|
| (23,546)                   | 16,754             | 40,300                                  | 40,300             | Total Recovered Costs  |
| (6,350)                    | 13,950             | 6,350                                   | 6,350              | Cost allocation plan - water and newer rund Cost allocation plan     |
| (17,196)                   | 2,804              | 20,000                                  | 20,000             | Recovered Costs: Recovered Cost - School Board                       |
| 14,026                     | 60,176             | 46,150                                  | 46,150             | Total Miscellaneous  |
| 14,026                     | 60,176             | 46,150                                  | 46,150             | Miscellaneous Revenue:<br>Miscellaneous                              |
| (48,597)                   | 389,903            | 438,500                                 | 438,500            | Total Charges for Services   |
| (30,000)                   |                    | 30,000                                  | 30,000             | NFD revenue recovery   |
| (10,563)                   | 17,437             | 28,000                                  | 28,000             | Charges for parks and recreation                                     |
| (3.833)                    | 366 667            | 370 500                                 | 370,500            | Charges for sanitation and waste removal                             |
| (4,390)                    | 610                | 5,000                                   | 5,000              | Charges For Services: Court cost                                     |
| (34,628)                   | 36,622             | 71,250                                  | 71,250             | Total Revenue From Use of Money and<br>Property                      |
| (5,712)                    | 25,538             | 31,250                                  | 31,250             | Revenue from use of property   |
| (28,916)                   | 11,084             | 40,000                                  | 40,000             | Revenue From Use Of Money And Property:<br>Revenue from use of money |
| (10,853)                   | 94,147             | 105,000                                 | 105,000            | Fines and Forfeitures  |
| (2,753)                    | 5,007              | 7,760                                   | 7,760              | Total Permits, Privilege Fees and<br>Regulatory Licenses             |
| (3,066)                    | 3,694              | 6,760                                   | 6,760              | Permits and other licenses   |
| 313                        | 1,313              | 1,000                                   | 1,000              | Permits, Privilege Fees And Regulatory Licenses:<br>Animal licenses  |
| (101,436)                  | 4,822,364          | 4,923,800                               | 4,923,800          | Total Other Local Taxes  |
| (31,900)                   | 108,100            | 140,000                                 | 140,000            | Cigarette tax  |
| 30                         | 30                 |   |                    | Franchise licenses tax   |
| 62,047                     | 222,047            | 160,000                                 | 160,000            | Coal road improvement taxes  |
| 25,071                     | 195,071            | 170,000                                 | 000,071            | Restaurant food raves  |
| (35)                       | 165                | 200                                     | 200                | Tobacco taxes  |
| 9,256                      | 39,256             | 30,000                                  | 30,000             | Recordation taxes  |
| 41 034                     | 126 034            | 85 000                                  | 85,000             | Bank stock taxes   |
| (126,713)                  | 223,287            | 350,000                                 | 350,000            | Communication taxes  |
| (90,247)                   | 773,353            | 863,600                                 | 863,600            | Business license taxes   |
| 126,570                    | 126,570            | *************************************** | 7,000,000          | Utility taxes  |
|                            |                    | 2000,000                                | 2000000            | Other Local Taxes:   |
| 16,691                     | 2,383,552          | 2,366,861                               | 2,366,861          | Total General Property Taxes   |
| 20,545                     | 50,045             | 29,500                                  | 29,500             | Penalties and interest   |
| 14,483                     | 100,483            | 86,000                                  | 86,000             | Machinery and tools taxes  |
| (30,956)<br>27,931         | 184,044<br>443,631 | 215,000<br>415,700                      | 215,000<br>415,700 | Personal property taxes  |
| (216,61)                   | 31,000,049         | * 1,02,000                              | 91,020,001         | Real and personal public service corporation                         |
|                            |                    |   | 8 130              | Revenue From Local Sources: General Property Taxes:                  |
|                            |                    |   |                    | PRIMARY GOVERNMENT GENERAL FUND:                                     |
| Favorable<br>(Unfavorable) | Actual             | Final<br>Budget                         | Original<br>Budget |  |
| Vi                         |                    |   |                    |  |

|   | Original<br>Budget | Final<br>Budget | Actual                                  | Variance<br>Favorable<br>(Unfavorable) |
|---|--------------------|-----------------|---|--|
| Revenue From The Commonwealth:            |                    |                 |   |  |
| Non-Categorical Aid:                      |                    |                 |   |  |
| Motor vehicle carriers' taxes             | \$ 35,000          | \$ 35,000       | \$ 36,740                               | \$ 1.740                               |
| Litter grant                              | 2 35,000           | 9 33,000        | 5,910                                   |  |
| Mobile home titling taxes                 | 5,000              | 5,000           |   |  |
| Reduction of state aid                    | (20,168            | 2,50,77         |   | 1.000000                               |
| Rolling stock taxes                       | 15,000             | 777750000       |   |  |
| Total Non-Categorical Aid                 | 34,832             |                 |   |  |
|   |                    |                 |   |  |
| Categorical Aid:                          |                    |                 |   |  |
| Shared Expenses:                          |                    |                 |   |  |
| Sheriff                                   | 137,675            | ( 1000ST.000F   | 0.40 (100.00)                           | 10070                                  |
| Commissioner of the Revenue               | 56,277             |                 |   | 5,410                                  |
| Treasurer                                 | 56,819             | 10.000          |   | 4,491                                  |
| Medical examiner                          | 300                |                 |   | (300)                                  |
| Registrar/electoral board                 | 32,000             | 32,000          | 29,244                                  | (2,756)                                |
| Total Shared Expenses                     | 283,071            | 283,071         | 293,540                                 | 10,469                                 |
| Other Categorical Aid:                    |                    |                 |   |  |
| Law enforcement grant                     | 228,497            | 228,497         | 223,516                                 | (4 001)                                |
| Emergency medical services                | 1,100              |                 | 0.0000000000000000000000000000000000000 | (4,981)                                |
| DMV Grant                                 | 2000               | 1 100000        |   | 2,045                                  |
| Street and highway maintenance            | 1,500              |                 |   | 15,668                                 |
| Financial assistance to the arts          | 695,000            |                 |   | 28,930                                 |
|   | 5,000              | 5,000           | )                                       | ************                           |
| DMME highwall project                     | -                  |                 | 20,441                                  | 20,441                                 |
| Parks & recreation                        | เกมเล              | 1001000         | 250                                     | 250                                    |
| E-911 funding                             | 40,000             | 40,000          | 39,139                                  | (168)                                  |
| Safe route to school                      |                    | 10000           | 8,609                                   | 8,609                                  |
| Fire programs fund                        | 20,000             | 20,000          | 61,363                                  | 41,363                                 |
| Total Other Categorical Aid               | 991,097            | 991,097         | 1,102,561                               | 111,464                                |
| Total Revenue From the Commonwealth       | 1,309,000          | 1,309,000       | 1,453,144                               | 144,144                                |
| Revenue From The Federal Government:      |                    |                 |   |  |
| Payment in lieu of property taxes         | 34,000             | 34,000          | 28,444                                  | 10 554)                                |
| Department of Emergency Management        | 34.000             | 34,000          |   | (5,556)                                |
| Justice assistance grants                 | 30,000             | 30,000          | 4,123                                   | 4,123                                  |
|   |                    |                 | 10,708                                  | (19,292)                               |
| Total Revenue From The Federal Government | 64,000             | 64,000          | 43,275                                  | (20,725)                               |
| Other financing sources                   |                    |                 |   |  |
| Insurance recoveries                      | 7,000              | 7,000           | 13,285                                  | 6,285                                  |
| Loan proceeds                             |                    |                 | 7,615,839                               | 7,615,839                              |
| Sale of Real Property                     |                    |                 |   |  |
| Sale of Surplus                           | 2,500              | 2,500           | 15,928                                  | 13,428                                 |
| Total other financing sources             | 9,500              | 9,500           | 7,645,052                               | 7,635,552                              |
| TOTAL GENERAL FUND                        | 0.202.121          | 0.292.121       | 16.040.006                              | 7.677.076                              |
| TOTAL GENERAL FUND                        | 9,382,121          | 9,382,121       | 16,949,996                              | 7,567,875                              |
| SPECIAL REVENUE FUNDS:                    |                    |                 |   |  |
| Virginia Public Assistance Fund:          |                    |                 |   |  |
| Revenue From Local Sources:               |                    |                 |   |  |
| Revenue From Use of Money and Property:   |                    |                 |   |  |
| Revenue from use of money                 | s -                | \$ -            | s -                                     | s -                                    |
| Total Revenue From Local Sources          |                    | -               |   |  |
| D   | 38                 |                 | -7-2-22-2-70                            |  |
| Revenue From The Commonwealth:            |                    |                 |   |  |
| Categorical Aid:                          |                    |                 |   |  |
| Welfare:                                  | 2002               |                 |   |  |
| Aid to dependent children                 | 28,927             | 28,927          | 34,494                                  | 5,567                                  |
| Foster care                               | 12,409             | 12,409          | 11,630                                  | (779)                                  |

|   | Orig<br>Bud |        | Final<br>Budget | Actu        | al    | Variance<br>Favorable<br>(Unfavorable)  |
|---|-------------|--------|-----------------|-------------|-------|---|
| General administration for financial assistance                       | S 1         | 11,486 | \$ 111,486      | <b>S</b> 10 | 7,255 | S (4,231)                               |
| Community services  Supplemental income assistance for the aged.      |             | 90,044 | 90,044          |             | 6,544 | (3,500)                                 |
| blind and disabled  |             | 17,708 | 17,708          |             | 7.383 | 0.475                                   |
| Employment services   |             | 2,457  | 2,457           | 100         | 5,656 | 9,675<br>3,199                          |
| Day care  |             | 16,057 | 16,057          |             | 9,606 | 10.000000000000000000000000000000000000 |
| Other purchased services  |             | 4,743  | 4,743           |             | 6,885 | (6,451)<br>62,142                       |
| Direct social services  |             | 99,245 | 99.245          |             | 0,00. |   |
| General relief  |             | 1,048  | 1,048           |             |       | (99,245)                                |
| Emergency services  |             | 1,046  | 1,048           |             | 525   | (523)                                   |
| View-Welfare reform   |             |        |                 |             | -     |   |
| Total Categorical Aid   | 3:          | 84,124 | 384,124         | 34          | 9,978 | (34,146)                                |
| Total Revenue From the Commonwealth                                   | 3           | 84,124 | 384,124         | 34          | 9,978 | (34,146)                                |
| Revenue From The Federal Government:                                  |             |        |                 |             |       |   |
| Categorical Aid:  |             |        |                 |             |       |   |
| Welfare:  |             |        |                 |             |       |   |
| Aid to dependent children   |             | 26,048 | 26,048          | 3/          | 0,524 | 4,476                                   |
| Foster care   |             | 15,922 | 15,922          |             | 2,838 | 50,000                                  |
| General administration for financial assistance                       |             | 99.306 | 199,306         |             |       | 6,916                                   |
| Supplemental income assistance for the aged,<br>blind and disabled    | - 10        | 99,306 | 199,306         | 22          | 9,984 | 30,678                                  |
| Employment services   |             | 2462   | 2.562           |             |       |   |
|   |             | 3,562  | 3,562           |             | 197   | 4,635                                   |
| Day Care  |             | 52,077 | 52,077          |             | 5,671 | (25.406)                                |
| Other purchased services  |             | 27,247 | 27,247          | 17          | 1,017 | 143,770                                 |
| Direct social services  | 14          | 18,055 | 148,055         |             |       | (148,055)                               |
| Emergency assistance  |             | 765    | 765             |             | •     | (765)                                   |
| Special revenue   |             |        | 72              |             |       | n g                                     |
| View -Welfare reform  |             |        |                 |             |       |   |
| ARRA  | -           | -      |                 |             | 3,371 | 5,371                                   |
| Total Revenue From the Federal Government                             | 4           | 2,982  | 472,982         | 494         | ,602  | 21,620                                  |
| Other financing sources   |             |        |                 |             |       |   |
| Transfers from general fund   | 2           | 0,000  | 230,000         | 230         | .000. | 20                                      |
| Total other financing sources   |             | 0,000  | 230,000         |             | 0.000 |   |
| Total offer thisaceing sources  |             | 50,000 | 250,000         | 2.50        | ,000  |   |
| Total Virginia Public Assistance Fund                                 | 1,08        | 7,106  | 1,087,106       | 1,074       | ,580  | (12,526)                                |
| Drug and Gambling Investigative Funds:<br>Revenue From Local Sources: |             |        |                 |             |       |   |
| Restitution to law enforcement  |             |        |                 | 100         |       | 22.572                                  |
|   | _           | -      |                 |             | ,617  | 20,617                                  |
| Total Revenue From Local Sources                                      |             |        |                 | 20          | 617   | 20,617                                  |
| Total Revenue Drug and Gambling                                       |             |        |                 |             |       |   |
| Investigative Fund  | _           | _:     |                 | 20          | ,617  | 20,617                                  |
| \$200 PM (\$100 PM \$200)   |             |        |                 |             |       |   |
| Revolving Loan Fund:  |             |        |                 |             |       |   |
| Revenue From Local Sources:   |             |        |                 |             |       |   |
| Revenue from use of money and property                                | -           | - 2    | 0.7770.075      | 2           | ,463  | 2,463                                   |
| Total Revenue From Local Sources                                      | -           |        |                 | 2           | ,463  | 2,463                                   |
| Total Revolving Loan Fund   |             |        |                 | 2           | ,463  | 2,463                                   |
| Farmers Market Fund   |             |        |                 |             |       |   |
|   |             |        |                 |             |       |   |
| Revenue From Local Sources:   |             |        |                 |             |       |   |
| Miscellaneous   | en .        |        |                 |             | - *)  |   |
| Total Revenue From Local Sources                                      | -           |        |                 | -           | -     |   |
| Total Flag Rock Lighting Fund   |             |        |                 |             |       |   |
| TOTAL SPECIAL REVENUE FUNDS   | 1,08        | 7,106  | 1,087,106       | 1,097       | ,660  | 10,554                                  |
|   | 111-11      |        | 100             |             | 100   |   |
| GRAND TOTAL - REVENUES -  | a magnes    | 0.44-  | w was           | YET HERE    | W422  | 12 02022-10200-                         |
| GOVERNMENTAL FUNDS  | 5 10,46     | 9,227  | S 10,469,227    | 5 18,047    | .656  | S 7,578,429                             |

| CENTRARY GOVERNMENT CENTRAL FIND: Central Government Administration: Legislative: Cay Council City Manager Office personnel Logal and prefessional Independent Auditor Commissioner of the Revenue Assessor Treasurer Treasurer Director of Finance Data Processing Automotive/motor pool Total General and Financial Administration Regard of Elections: Electional Board of Elections Regard and officials   | \$ 30,012   |           |           |          |
|--|-------------|-----------|-----------|----------|
| ment Administration: inancial Administration: mel fessional Auditor r of the Revenue nance ng  | 200         |           |           |          |
| cial Administration: onal or he Revenue e pool land Financial Administration of Elections  | 1 .         | 10013     | 13,461    | 97.00    |
| General and Financial Administration:  City Manager  Office personnel  Legal and prefessional  Independent Auditor  Commissioner of the Revenue  Assaurer  Director of Finance  Director and Financial Administration  Regard of Elections:  Elections beard and officials  Regular  Financial Administration   |             | 1         | 1         | 10,000   |
| Office personnel Legal and professional independent Auditor Commissioner of the Revenue Assessor Treasurer Director of Finance Director of Finance Data Processing Automotive/motur pool Toul General and Financial Administration Resurd of Elections: Elections beard and officials Regular Total Result and of Elections  | 212 300     | 414 300   | 200 213   | 900      |
| Legal and professional independent Auditor Assessor Treasurer Treasurer Director of Finance Data Processing Automotive modure pool Total General and Financial Administration Resurd of Elections: Electional board and officials Regulated Total Record of Elections  | 97,050      | 97,050    | 95,705    | 1.345    |
| Independent Auditor Commissioner of the Revenue Commissioner of the Revenue Treasurer Director of Finance Director of Finance Data Processing Automotive/motor pool Total General and Financial Administration Resurd of Elections: Elections beard and officials Regular Treas Beard and of Elections   | 47,500      | 47,500    | 57,034    | (9,534)  |
| Commissioner of the Revenue Treasurer Treasurer Director of Finance Director of Finance Director of Finance Automotive food Automotive food Reard of Elections: Elections board and officials Regular Total Reard of Elections   | 25,000      | 25,000    | 24,450    | 250      |
| Treasurer Director of Finance Data Processing Automotive/motor pool Total General and Financial Administration Beard of Elections: Elections Regular Total Board of Elections  | 130,550     | 130,550   | 134,794   | (4,244)  |
| Director of Finance Data Processing Automotive/motor pool Total General and Financial Administration Beard of Elections: Electoral board and officials Regalina Total Recard of Elections  | 35,000      | 33,000    | 1.06.170  | 35,000   |
| Data Processing Automotive/motor pool Total General and Financial Administration [Board of Elections: Electron board and officials Regulary Total Research of Elections  | 144 750     | 121,750   | 175,C24   | (1001)   |
| Automotive/motor pool Total General and Francial Administration Beard of Elections: Electron board and officials Regular Total Research of Elections   | 62 500      | 005 69    | 59 150    | 3.34     |
| Total General and Financial Administration  Beard of Elections:  Electron board and officials  Regular  Total Resert of Elections  | 146,600     | 146,600   | 166,582   | (19,982) |
| Beard of Elections: Electronic board and officials Regular Treel Result of Electrons   | 1,033,700   | 1,033,700 | 1,011,984 | 21,716   |
| Electroni board and officials Regattar Total Board of Electrons  |             |           |           |          |
| Registrat Total Board of Elections   | 13,000      | 13,000    | 9,123     | 3,877    |
| Total Board of Fleetigns   | 65,000      | 65,000    | 57,693    | 1,307    |
| The state of the s | 78,000      | 78,000    | 66,816    | 11.184   |
| Total General Government Administration  | 1,141,712   | 1,141,712 | 1,116,081 | 13,631   |
| Jedicial Administration:   |             |           |           |          |
| Courts:  |             |           |           |          |
| Circuit court  | 40,000      | 40,000    | 21,295    | 18,705   |
| Clerk of circuit court   | 15,000      | 15,900    | 40.751    | 76.3614  |
| Sheriff  | 210,130     | 210,130   | 201,544   | 8.586    |
| County courthouse  | 25,000      | 25,000    | 30,415    | (5,415)  |
| Court and attorney fees  | 20,000      | 20,000    | 10,314    | 989'6    |
| Total Courts   | 331.630     | 331,630   | 304,985   | 26,645   |
| Commonwealth's Attorney:   |             |           |           |          |
| Commonwealth's attorney  | 25,000      | 25,000    | 44,244    | (19,244) |
| Total Judicial Admiristration  | 356,630     | 356,630   | 349,229   | 7,401    |
| Public Safety:   |             |           |           |          |
| Law Laforcement and Traffic Control:   |             |           |           |          |
| Traffic control  | 1,628,200   | 17.28,200 | 1,012,218 | 73867    |
| Emergency management funds   |             |           | 11.677    | (11.677) |
| Total Law Enforcement and Traffic  |             |           |           |          |
| Control  | 1,641,300   | 1,741,200 | 1,637,683 | 103,517  |
| and Reson  | 1-100717007 |           |           |          |
| Volunteer for department   | 198,957     | 198,957   | 211,498   | (12,541) |
| Total Fire and Rescue Services   | 198.957     | 198 957   | 211.498   | 112 5413 |
|  |             |           |           |          |
| Correction and Detention:<br>Purchase of service from Wise Course  | 45,000      | 45 000    | 789 90    | 163 687  |
| Juvenile detention   | 57.800      | 57,800    | 72.445    | (14.645) |
| Contribution to regional jasi  | 105,000     | 105,000   | 100,765   | 4,235    |
| Total Correction and Detention   | 207,800     | 207,800   | 271,897   | (64,097) |
| Inspections:<br>Building   | 07.041      | 97 943    | 89 975    | 7 968    |
|  |             |           | 2000      | 1,300    |
| Other Protection:  | ****        | 200       |           |          |
| Animal control   | 46,100      | 46,100    | 1,000     | (3.287)  |
| Total Olive Potention  | 40 100      | 42 100    | 40.407    | 12300    |
|  | and the     |           | 100       | (apric)  |
| Total Public Safety  | 2,193,000   | 2,293,000 | 2,261,460 | 31,540   |

| 1,127,125   1,24,25   1,   |  | Original<br>Budget                              | Final<br>Budget | Actual    | Variance<br>Favorable<br>(Unfavorable) |
|--|--|---|-----------------|-----------|--|
| ## State   197, 197, 197, 197, 197, 197, 197, 197,   |  |   |                 |           |  |
| 1,500   1,50   |  |   |                 |           |  |
| 1,157,725   1,297,109   1,47,124   1,207,234   1,47,144   1,47,1   | General engineering/administration                             | 10.5  |                 | \$ 65,776 |  |
| 1,50   2,500   3,200   3,423     Total Maintennine of Highways, Streets   2,500   3,500   3,500   3,505     Total Maintennine of Highways, Streets   2,500   3,500   3,500   3,500     Total Maintennine of Highways, Streets   3,500   3,500   3,500   3,500     Total Maintennine of Highways, Streets   3,500   3,500   3,500   3,500     Total Maintennine of Maintennine of Highways, Streets   3,500   3,500   3,500   3,500   3,500     Total Maintennine and Waste Removal   3,600   3,500   3,500   3,500   3,500     Total Maintennine and Waste Removal   3,500   3,500   3,500   3,500   3,500     Total Maintennine and Weilbert   3,500   3,500   3,500   3,500   3,500     Total Modern Beard Removal   3,500   3,500   3,500   3,500   3,500     Total Modern Removal   3,500   3,500   3,500     Total Cultural Emithenet   3,500   3,500     Total Cultural Emithenet   3,500   3,500   3,500     Total Cultural Emith   | Storm drainage and sourwalks                                   | 400,800   | 1,104,184       | 1,226,224 | (122,040)                              |
| 1,157,723   1,500   25,000   75,655  | Street lights  | 87.500  | 87.500          | 98.423    | (10,007)                               |
| 1,157,725   1,297,109   1,372,11   1,175,121   1,175   | Snow and soc removal   | 25,000  | 25,000          | 75,685    | (50.685)                               |
| Total Maintenance of Highways, Streets   1,157,725   1,397,100   1,475,321   1,497,100   1,497,100     | Curbs and guttering  | 3,000   | 3,000           |           | 3,000                                  |
| 1,300 and Water Removal:   1,300   1   | Total Maintenance of Highways, Streets                         |   | 1 800 1000      | 1000000   |  |
| 1,3,000   1,3,   | Bringles and Salewarks   | 1,157,725                                       | 1,297,109       | 1,475,321 | (178,212)                              |
| se of lections and Varie Removal 248,000 245,258 246,000 241,300 271,308 246,000 241,000 271,308 246,000 241,000 271,308 246,000 241,000 271,308 246,000 241,000 271,308 246,000 241,000 271,308 246,000 241,000 271,308 246,000 241,000 271,308 241,000 271,308 241,000 271,308 241,000 271,308 241,000 271,308 241,000 271,0 | Sanitation and Waste Removal:                                  |   |                 |           |  |
| ## definition and Waste Removal 245,000 244,000 195,158   Total Public Works   245,000 244,000 195,158   Total Public Works   1,921,922 2,185,306 2,195,22   Total Public Works   1,921,922 2,185,306 2,195,52   The all properties   1,921,922 2,185,306 2,195,52   The all properties   1,921,922 2,185,306 2,195,52   The all properties   1,921,922 2,185,306 2,195,52   The all population and Aveilance   21,922 2,185,306 2,195,52   The all population of Aveilance   21,922 2,185,306 2,195,52   The all population of Aveilance   21,922 2,185,306 2,195,52   The all board   21,922 2,1922 2 | Street and road cleaning                                       | 13,500  | 13,500          | 9,542     | 3,958                                  |
| Total Statement  | Refuse collection  | 248,000   | 248,000         | 271,768   | (23,768)                               |
| Treat Neutrania Empire Community College  Test Neutrania Engine Community College  Test Neutrania and Meetal Recreation  Test Neutrania and Christmas parry  Total Cultural Emirichment  Test Neutrania and Christmas parry  Test Neutrania and Ch | Total Sanistion and Waste Removal                              | 506,500   | \$00,500        | 476.461   | 49,849<br>TO 010                       |
| and Verificate and Creamedia: 1,021,023 2,285,306 2,191,572 2,385,90 2, 2,191,572 2,19 |  |   | 2000            |           | 100,00                                 |
| Total Public Works   | Maintenance of General Buildings and Grounds:                  | ALTERNATIVE NAMED AND ADDRESS OF TAXABLE PARTY. | CHESTORY        |           |  |
| New Performent   | Connectal properties Total Public Works                        | 1.921.925                                       | 2.285.306       | 219,890   | 241,807                                |
| Neath department   |  |   |                 |           | 75,000                                 |
| Neath department   21,953   21,953   21,953   25,065      | Median Welfare:  |   |                 |           |  |
| Health and Mental Retardation:   21,933   21,953   23,065  | Local health department  | 44,753  | 44,753          | 44,408    | 345                                    |
| 1,000   1,00   | Mental Health and Mental Retardation:                          | TOTAL ST  |                 |           |  |
| Minty Services   750     | Chapter 10 board   | 21,953  | 21,953          | 23,065    | (1,112)                                |
| ## State   10,000   1 | Welfare/Social Services  | 950   | 9               |           | •                                      |
| rity tax relief for elderly huttion to Office on Youth huttion to Avoicine Center not thus to the Avoicine Center not shallow centers and Project huttion to Brain Injury Service not thus to the Avoicine Center not the Avoi | Area active on acine   | 20 000  | 20 000          | 30.000    | 130                                    |
| histing to Office on Youth 10,000 5,000 5,000 1, | Property tax relief for elderly                                |   | *               | 15,750    | (15,750)                               |
| Parallet   | Contribution to Office on Youth                                | 8,000   | 5,000           | 5,000     | •                                      |
| Second Bank      | Committee to Advocate Center Committee to Brain Injury Service | 300   | 700             | 300       | 200                                    |
| 1,000   1,00   | Contribution to Food Bank                                      | 500   | 900             | 200       |  |
| Total Velfare/Social Services   2,000   2,000   42,550   | Contribution-RAM Project                                       | 1,000   | 1,000           | 1,000     | •                                      |
| Total Veifare/Social Services 30,259 42,550  Total Health and Welfare  | Contribution - Hope House                                      | 2,000   | 2,000           |           | 2,000                                  |
| Total Health and Welfare         96,956         96,956         110,023           action Measure to M   | Total Welfare/Social Services                                  | 30,250  | 30,250          | 42,550    | (12,300)                               |
| 1,904.546   1,904.546   1,708.115   1,904.546   1,708.115   1,904.546   1,708.115   1,904.546   1,708.115   1,904.546   1,708.115   1,904.546   1,708.115   1,904.736   1,911.107   1,904.736   1,911.107   1,904.736   1,911.107   1,904.736   1,911.107   1,904.736   1,911.107   1,904.736   1,911.107   1,904.736   1,911.107   1,904.736   1,911.107   1,904.736   1,911.107   1,904.736   1,911.107   1,904.736   1,904.736   1,904.736   1,904.736   1,904.738   1,90   | Total Health and Welfare                                       | 96.956  | 96,956          | 110,023   | (13,067)                               |
| 1,044,546   1,09   | Incations  |   |                 |           |  |
| Total Education and Cultural:  193,600 193,600 204,196  193,600 193,600 204,196  193,600 203,135  193,600 193,600 204,196  193,600 203,134  Total Parks and Recreation  192,830 406,007 407,388  103,000 10,000 10,000  1030 1030 1030  1030 1030 1030  1030 1030  | thetion to Mountain Empire Commu                               | 6,621   | 6,621           | 6,621     |  |
| 193,600   193,600   204,196   193,600   204,196   193,600   193,600   204,196   193,600   193,600   204,196   204,   |  | 1,911,167                                       | 1,911,167       | 1,804,736 | 106,431                                |
| 193,600   193,600   204,196   193,600   204,196   193,600   193,600   204,196   193,600   204,196   193,600   204,196   193,600   204,196   193,600   204,196   193,600   20,347   177,845   193,600   20,347   177,845   193,600   20,000   193,800   | rks, Recreation and Cultural:                                  |   |                 |           |  |
| 148,750   161,907   177,845   148,750   161,907   177,845   177,845   148,750   161,907   177,845   160,600   160,   | Maintenance  | 193 600   | 009 161         | 204 196   | (30 604)                               |
| Total Parks and Recreation   \$0,500   \$0,500   25,347     Total Parks and Recreation   \$92,850   406,007   407,388     Enrichment:  | Recreation centers and playgrounds                             | 148,750   | 161,907         | 177,845   | (15,938)                               |
| Total Parks and Recreation         392,850         406,007         407,388           Enrichment:         10,000         10,000         10,000           sevents:         500         4,000         7,663           syee picnic and Christmas party         3,000         3,000         2,000           Total Cultural Enrichment         13,500         25,000         27,663           Total Parks: Recreation and Cultural         48,500         48,500         48,500  | Swimming pool  | \$0,500   | \$0,500         | 25,347    | 25,153                                 |
| Enrichment:  ut 5000 10,000 10 | Total Parks and Recreation                                     | 392,850   | 406,007         | 407,388   | (1,381)                                |
| 10,000   1   | fftural Enrichment:  |   | 30.00           |           |  |
| 1,300   2,00   | Other events   | 10,000  | 000'01          | 7,661     |  |
| Total Cultural Enrichment         3,000         3,000         2,000           Total Cultural Enrichment         13,300         25,000         27,663           ents to regional library         48,500         48,500         48,500           Total Parks, Recreation and Cultural         454,800         479,507         483,553  | School functions   | one.  | 8,000           | 8,000     | (3,003)                                |
| Total Cultural Enrichment 13,500 25,000 27,663  Total Parks, Recreation and Cultural 454,800 48,500 48,500   | Employee picnic and Christmas party                            | 3,000   | 3,000           | 2,000     | 1,000                                  |
| tests to regional library 48,500 48,500 48,500 48,500 Total Parks, Recreation and Cultural 454,850 479,507 483,551   | Total Cultural Enrichment                                      | 13,500  | 25,000          | 27,663    | (2,663)                                |
| Total Parks, Recreation and Cultural 454,850 479,507 483,550   | heary  |   |                 |           |  |
| 454,850 479,507 483,551  |  | 48,500  | 48,500          | 48,500    | -                                      |
|  | Total Parks, Recreation and Cultural                           | 454,E50   | 479,507         | 483,551   | (4,044)                                |

|   | Original        | Final           | Actual        | Variance<br>Favorable<br>(Unfavorable) |
|---|-----------------|-----------------|---------------|--|
| Community Development:  |                 |                 |               |  |
| Flamming and Community Development:   | took of the     |                 |               |  |
| Planning - contribution to Lenawisco  |                 | 8 137,410       | 61219         | (6,804)                                |
| Community access channel  | 11,950          | 11 950          |               | 1800                                   |
| Contribution to Chamber of Commerce   | 2,652           | 2,652           |               |  |
| Contribution to Black Diamond Development   | 200             | 200             |               |  |
| Contribution to component unit - NIDA   | 538,016         | 538,016         | 538           | 0                                      |
| Contribution to Airport Commission  | 4,500           | 4,500           |               |  |
| Capital outlay  |                 |                 |               |  |
| Total Planning and Community Development  | 695,141         | 722,911         | 725,216       | (2,305)                                |
| Debt Service  |                 |                 |               |  |
| Principal   | 624,954         | 624,954         | 7,684,450     | (7.059 496)                            |
| Interest  |                 |                 |               | (376,273)                              |
| Total debt service  | 624,954         | 624,954         | 8,060,723     | (7,435,769)                            |
| Other financing uses  |                 |                 |               |  |
| Transfers to water/sewer fund   |                 |                 |               | 0.0                                    |
| Transfers to welfare fund   | 230,000         | 230,000         | 230,000       |  |
| Total other financing sources   | 230,000         | 230,000         | 230,000       |  |
| TOTAL GENERAL FUND  | \$ 9,626,335    | \$ 10,142,143   | \$ 17,332,691 | \$ (7,190,548)                         |
| SPECIAL REVENUE FUNDS:  |                 |                 |               |  |
| Health and Welfare:   |                 |                 |               |  |
| Welfare/Social Services:  |                 |                 |               |  |
| Welfare/food stamp administration   | S 1087 106      | \$ 1.087.10A    | \$ 1151.057   |  |
| Total Welfare/Social Services   | 1               |                 | 1,151,957     |  |
|   |                 |                 |               |  |
| Total Health and Welfare  | 1,087,106       | 1,087,106       | 1,151,957     | (64,851)                               |
| Total Virginia Public Assistance Fund   | 1,087,106       | 1,087,106       | 1,151,957     | (64,851)                               |
| Drug and Gambling Investigative Funds:<br>Public safety   |                 | 204             | 36.578        | (36 578)                               |
| Total Drug and Gambling Investigative Funds   |                 |                 | 36,578        | (36,578)                               |
| Furmers Market Fund:  |                 |                 |               |  |
| Collectal   |                 |                 |               |  |
| Total Drug and Gambling Investigative Funds   |                 |                 |               |  |
| TOTAL SPECIAL REVENUE FUNDS   | 1,087,106       | 1,087,106       | 1,188,535     | (101,429)                              |
| GRAND TOTAL - EXPENDITURES - PRIMARY GOVERNMENT PUNDS   | \$ 10,713,441   | \$ 11,229,249   | \$ 18,521,226 | (7.291.977)                            |
| Excess of revenue and other financing sources over<br>expenditures and other financing uses - budget bissis | \$ (244,214) \$ | \$ (760,022) \$ | \$ (473,570)  |  |
| Net appropriations from fund balance  |                 |                 |               |  |
| Prior year surplus<br>Prior year encumbrances   | 244,214         | 291,214         |               |  |
| Budget- excess of revenue, other financing sources and  |                 |                 |               |  |
| appropriations from fund halance over expenditures and other financing uses                                 | •               |                 |               |  |
|   |                 |                 |               |  |

## CITY OF NORTON COMPONENT UNIT SCHOOL BOARD COMBINING BALANCE SHEET June 30, 2011

|   | _           |   | GO       | WERNMENT                   | ALA      | CTIVITIES                               |     |                             | 3  | TOTALS       |
|---|-------------|---|----------|----------------------------|----------|---|-----|-----------------------------|----|--------------|
|   |             | School<br>Operating<br>Fund             |          | School<br>Textbook<br>Fund | Healt    | School<br>th Retirement<br>Fund         | l V | School<br>Cafeteria<br>Fund | J  | ine 30, 2011 |
| ASSETS  |             | 7 2                                     | -        |                            |          |   |     |                             | _  | mc 20, 2011  |
| Cash and cash equivalents                                   | 5           | 242,505                                 | \$       | 158,134                    | 5        | 161,460                                 | \$  | 76,179                      | S  | 638,278      |
| Accounts receivable   |             | 729                                     |          |                            |          | 3,470,000-0                             |     | 0.024600                    |    | 729          |
| Due from other funds  |             | 18,686                                  |          |                            |          | -                                       |     | 42,006                      |    | 60,692       |
| Due from primary government                                 |             | 328,417                                 |          | 2                          |          |   |     |                             |    | 328,417      |
| Due from other governmental units                           | -           | 285,654                                 | -        |                            | _        |   | _   |                             |    | 285,654      |
| TOTAL ASSETS  | \$          | 875,991                                 | <u>s</u> | 158,134                    | <u>s</u> | 161,460                                 | 5   | 118,185                     | 5  | 1,313,770    |
| LIABILITIES AND FUND BALANCE                                |             |   |          |                            |          |   |     |                             |    |              |
| LIABILITIES:  |             |   |          |                            |          |   |     |                             |    |              |
| Accounts payable  | \$          | 174,435                                 | \$       | -                          | \$       |   | S   |                             | \$ | 174,435      |
| Accrued liabilities   |             | 646,387                                 |          | 71                         |          |   |     |                             |    | 646,387      |
| Due to other funds  |             | 42,006                                  |          | +                          |          |   |     | 18,686                      |    | 60,692       |
| Deferred Revenue  | 0.00        | -                                       |          |                            | _        |   | -   | -                           |    |              |
| Total Liabilities   | -           | 862,828                                 |          |                            | _        |   | -   | 18,686                      | _  | 881,514      |
| FUND BALANCE:   |             |   |          |                            |          |   |     |                             |    |              |
| Restricted  |             | 13,163                                  |          |                            |          |   |     |                             |    | 13,163       |
| Committed   | -           |   |          | 158,134                    | _        | 161,460                                 | -   | 99,499                      |    | 419,093      |
| Total Fund Balance  | -           | 13,163                                  |          | 158,134                    | _        | 161,460                                 |     | 99,499                      |    | 432,256      |
| TOTAL LIABILITIES AND FUND BALANCE                          | <u>s</u>    | 875,991                                 | 5        | 158,134                    | \$       | 161,460                                 | 5   | 118,185                     | 2  | 1,313,770    |
| Reconciliation of Component Units Combining Balance         | ce Sheet    | to                                      |          |                            |          |   |     |                             |    |              |
| Statement of Net Assets - Component Unit-School Box         |             |   |          |                            | \$       | 432,256                                 |     |                             |    |              |
| Total fund balances- component unit                         |             |   |          |                            |          |   |     |                             |    |              |
| Amount reported for component unit activities in the Sta    | tement o    | f Net Assets                            |          |                            |          |   |     |                             |    |              |
| are different because:                                      |             | 111111111111111111111111111111111111111 |          |                            |          |   |     |                             |    |              |
| Other liabilities not paid from current-period revenues as  | e not ren   | neted in funds                          | for-     |                            |          |   |     |                             |    |              |
| Accrued interest  | e institute |   |          |                            |          | (11,877)                                |     |                             |    |              |
|   |             |   |          |                            |          | 700 F F F F F F F F F F F F F F F F F F |     |                             |    |              |
| Accrued compensated absences                                |             |   |          |                            |          | (69,377)                                |     |                             |    |              |
| Deferred revenue  |             |   |          |                            |          | (14,488)                                |     |                             |    |              |
| Capital assets used in governmental activities are not fina | ancial res  | ources and                              |          |                            |          |   |     |                             |    |              |
| therefore are not reported in the funds, net of accumulate  | d depreci   | ation                                   |          |                            |          | 1,802,827                               |     |                             |    |              |
| Noncurrent liabilities are not due and payable in the curre | ent period  | d and therefore                         |          |                            |          |   |     |                             |    |              |
| are not reported in the funds                               |             |   |          |                            | 5        | (766,313)                               |     |                             |    |              |
| Total net assets - component unit-School Board              |             |   |          |                            | 5        | 1,373,028                               |     |                             |    |              |

### CITY OF NORTON COMPONENT UNIT - SCHOOL BOARD COMBINING STATEMENT OF REVENUES, EXPENDITURES AND

#### CHANGES IN FUND BALANCES Year Ended June 30, 2011

|                                 | O   | School<br>perating<br>Fund |       | School<br>Fextbook<br>Fund | Heal | School<br>th Retirement<br>Fund |   | School<br>Cafeteria<br>Fund |   | Total<br>School<br>Board |
|---------------------------------|-----|----------------------------|-------|----------------------------|------|---------------------------------|---|-----------------------------|---|--------------------------|
| REVENUES:                       |     |                            |       |                            |      |                                 | _ |                             | _ | Eroni G                  |
| Revenue from use of money and   |     |                            |       |                            |      |                                 |   |                             |   |                          |
| property                        | 5   | 723                        | \$    | 1,398                      | S    | 1,062                           | 5 | 149                         | 5 | 3,332                    |
| Charges for services            |     |                            |       |                            |      |                                 |   | 110,040                     |   | 110,040                  |
| Miscellaneous                   |     | 39,750                     |       |                            |      |                                 |   | 2,429                       |   | 42.179                   |
| Intergovernmental               |     |                            |       |                            |      |                                 |   |                             |   |                          |
| Primary government              | - 3 | 1,798,115                  |       |                            |      |                                 |   |                             |   | 1,798,115                |
| Commonwealth of Virginia        | 4   | 1,292,949                  |       |                            |      |                                 |   |                             |   | 4.292.949                |
| Federal Government              |     | 1,921,880                  |       |                            |      | 2                               |   |                             |   | 1,921,880                |
| Total Revenues                  |     | 3,053,417                  | _     | 1,398                      |      | 1,062                           |   | 112,618                     | _ | 8,168,495                |
| EXPENDITURES:                   |     |                            |       |                            |      |                                 |   |                             |   |                          |
| Current:                        |     |                            |       |                            |      |                                 |   |                             |   |                          |
| Education                       | 7   | 7,624,291                  |       | 107,714                    |      | 35,205                          |   | 308,120                     |   | 8,075,330                |
| Debt Service:                   |     |                            |       |                            |      |                                 |   |                             |   |                          |
| Principal                       |     | 100,258                    |       | 23                         |      |                                 |   |                             |   | 100.258                  |
| Interest                        |     | 25,720                     |       |                            |      |                                 |   |                             |   | 25,720                   |
| Total Expenditures              | 7   | 7,750,269                  |       | 107,714                    |      | 35,205                          | Ξ | 308,120                     | _ | 8,201,308                |
| Excess (Deficiency) of Revenues |     |                            |       |                            |      |                                 |   |                             |   |                          |
| Over Expenditures               | -   | 303,148                    | _     | (106,316)                  | _    | (34,143)                        | _ | (195,502)                   | _ | (32,813)                 |
| OTHER FINANCING SOURCES (USES): |     |                            |       |                            |      |                                 |   |                             |   |                          |
| Operating transfers in          |     |                            |       | 51,163                     |      | 10,000                          |   | 245,559                     |   | 306,722                  |
| Operating transfers out         |     | (306,722)                  |       | PENDONON                   |      |                                 |   |                             |   | (306,722)                |
| Total Other Financing Sources   | 100 | -C1111-79.                 | ASSET | - FC1185                   |      | 190                             |   |                             |   |                          |
| (Uses)                          | -   | (306,722)                  | _     | 51,163                     | _    | 10,000                          | _ | 245,559                     | _ |                          |
| Net change in fund balance      |     | (3,574)                    |       | (55,153)                   |      | (24,143)                        |   | 50,057                      |   | (32,813)                 |
| Fund Balance at June 30, 2010   |     | 16,737                     |       | 213,287                    |      | 185,603                         |   | 49,442                      |   | 465,069                  |
| Fund Balance at June 30, 2011   | 5   | 13,163                     | s     | 158,134                    | 5    | 161,460                         | 5 | 99,499                      | 5 | 432.256                  |

Reconciliation of Revenues, Expenditures, and Changes in Fund Balances - School Board Funds to the Statement of Activities

| Net Change in fund balances - total school board funds                             |   | (32,813)  |
|--|---|-----------|
| Amounts reported for governmental activities in the statement                      |   |           |
| of net assets are different because:   |   |           |
| Governmental fund report capital outlays as expenditures. However, in the          |   |           |
| statement of activities the cost of these assets is allocated over their estimated |   |           |
| useful lives and reported as depreciation expense. This is the amount by which     |   |           |
| capital outlays exceeded depreciation,   |   | (126,325) |
| Revenues in the statement of activities that do not provide current financial      |   |           |
| resources are not reported as revenue in governmental funds                        |   |           |
| Repayment of Bond principal is an expenditure in the governmental funds, but       |   |           |
| the payment reduces long-term liabilities in the statement of net assets. Proceeds |   |           |
| of debt is an income item in governmental funds but the receipt of proceeds        |   |           |
| increases long-term liabilities. This is the amount principal payments exceeded    |   |           |
| new debt proceeds  |   | (49,021)  |
| Some expenses reported in the statement of activities, such as compensated         |   |           |
| absences and accrued interest, do not require the use of current financial         |   |           |
| resources and therefore are not required as expenditures in governmental funds     |   | (1,555)   |
| Change in net assets of governmental activities                                    | S | (209,714) |

## CITY OF NORTON COMPONENT UNIT - SCHOOL BOARD BUDGETARY COMPARISON SCHEDULE - OPERATING FUND Year Ended June 30, 2011

|  |                    | GENER           | RAL FUND  |  |
|--|--------------------|-----------------|-----------|--|
|  | Original<br>Budget | Final<br>Budget | Actual    | Variance<br>Favorable<br>(Unfavorable) |
| REVENUES:  |                    |                 |           |  |
| Revenue from use of money and  |                    |                 |           |  |
| property   | \$ .               | s -             | \$ 723    | \$ (723)                               |
| Charges for services   |                    |                 |           | 1000                                   |
| Miscellaneous  | 2,800              | 2,800           | 39,750    | 36,950                                 |
| Intergovernmental  | 55,009             |                 | 3-11-0    | 50,750                                 |
| Primary government   | 1,904,546          | 1,904,546       | 1,798,115 | (106,431)                              |
| Commonwealth of Virginia   | 4,260,112          | 4,385,171       | 4,292,949 | (92,222)                               |
| Federal Government   | 1,822,580          | 1,822,580       | 1,921,880 | 99,300                                 |
| Total Revenues   | 7,990,038          | 8,115,097       | 8,053,417 | (61,680)                               |
| EXPENDITURES:  |                    |                 |           |  |
| Current:   |                    |                 |           |  |
| Community Development  | 2                  | -               |           |  |
| Public safety  |                    |                 | S.        |  |
| Miscellaneous  |                    |                 |           | - 5                                    |
| Public works   | -                  |                 |           |  |
| Health and welfare   |                    |                 |           |  |
| Education  | 7,679,060          | 7,820,856       | 7,624,291 | 196,565                                |
| Debt Service:  | 1107-1000          | 1,020,000       | 7,024,271 | 190,505                                |
| Principal  | 100,258            | 100,258         | 100,258   |  |
| Interest   | 25,720             | 25,720          | 25,720    |  |
| Total Expenditures   | 7,805,038          | 7,946,834       | 7,750,269 | 196,565                                |
| Excess (Deficiency) of Revenues  |                    |                 |           |  |
| Over Expenditures  | 185,000            | 168,263         | 303,148   | 134,885                                |
| OTHER FINANCING SOURCES (USES):  |                    |                 |           |  |
| Loan Proceeds  | 1.00               | -               | -         |  |
| Operating transfers in   |                    |                 |           |  |
| Operating transfers out  | (185,000)          | (185,000)       | (306,722) | (121,722)                              |
| Total Other Financing Sources  |                    |                 |           |  |
| (Uses)   | (185,000)          | (185,000)       | (306,722) | (121,722)                              |
| Excess of revenue and other financing sources over                             |                    |                 |           |  |
| expenditures and other financing uses - budget basis                           | 3.5                | (16,737)        | (3,574)   | 13,163                                 |
| Net appropriations from fund balance   |                    |                 |           |  |
| Prior year encumbrances  |                    | 16,737          |           |  |
| Budget- excess of revenue, other financing sources and                         |                    |                 |           |  |
| appropriations from fund balance over expenditures<br>and other financing uses |                    |                 |           |  |
| Fund Balance - July 1 , 2010   |                    |                 | 16,737    |  |
| Fund Balance - June 30 , 2011  |                    |                 | \$ 13,163 |  |

## CITY OF NORTON STATEMENT OF TREASURER'S ACCOUNTABILITY June 30, 2011

| ASSETS HELD BY THE TREASURER:                    |      |           |
|--|------|-----------|
| Cash on hand                                     | \$   | 1,150     |
| Cash in banks:                                   |      |           |
| Checking:  |      |           |
| First Bank and Trust 2,526,681                   |      |           |
| Total Checking                                   |      | 2,526,681 |
| Certificates of Deposit:                         |      |           |
| Powell Valley National Bank 44,609               |      |           |
| Total Certificates of Deposit                    |      | 44,609    |
| Total Cash in Banks                              |      | 2,571,290 |
| Investments:                                     |      |           |
| Investment in State Treasurer's Local Government |      |           |
| Investment Pool                                  | 1000 | 20,427    |
| TOTAL ASSETS                                     | \$   | 2,592,867 |
| LIABILITIES OF THE TREASURER:                    |      |           |
| BALANCE OF CITY FUNDS                            | \$   | 2,592,867 |

NOTE: The variance between this statement and the balance sheet for all funds is \$1,407,705. This amount represents cash for the Norton Industrial Development Authority. The funds for the authority are not under the Treasurer's accountability and are included as a result of Norton Industrial Development Authority being a component unit.

## CITY OF NORTON SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year Ended June 30, 2011

#### A) SUMMARY OF AUDIT RESULTS

- The auditor's report expresses an unqualified opinion on the general purpose financial statements of the City of Norton, Virginia.
- 2) No significant deficiencies relating to the audit of the general purpose financial statements of the City of Norton, Virginia, are reported in the Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards
- No instances of non-compliance material to the general purpose financial statements of the City of Norton, Virginia, were disclosed during the audit.
- 4) No significant deficiencies relating to the audit of the major federal award programs are reported in the Report on Compliance with Requirements Applicable to each Major Program and Internal Control over Compliance in Accordance with OMB Circular A-133.
- The Auditor's report on Compliance for the Major Federal Award Programs for the City of Norton, Virginia, expresses an unqualified opinion.
- Audit findings that are required to be reported in accordance with Section 510 (a) of OMB Circluar A-133 are reported in this Schedule.
- The programs tested as major programs are designated with an "\*" on the accompanying Schedule of Expenditures of Federal Awards.
- The threshold for distinguishing types A & B programs was \$300,000.
- 9) The City of Norton, Virginia, was not eligible to be a low risk auditee.

#### B) FINDINGS - GENERAL PURPOSE FINANCIAL STATEMENTS AUDIT

NONE

#### C) FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AWARD PROGRAMS AUDIT

NONE

# SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS Year Ended June 30, 2011

| AMERICAN DE MANAGO MANAGO ALTONOS DE PROMESOS DE LA COMPOSITA  | Federal<br>Catalogue # E | Expenditures                            |
|--|--------------------------|---|
| Direct Payments: Witte & Wastewater Disposal Systems-ARRA  | •                        | 708 716 •                               |
| Pass-Through Payments:   |                          |   |
| State Department of Agriculture:<br>Summer Food Service  | 5000000                  |   |
| School Lunch Program   | 10 559                   | 2,150                                   |
| School Breskfast Program   | 10 553                   | 42,384                                  |
| DEPARTMENT OF HEALTH AND HUMAN SERVICES:   |                          |   |
| Pass-Through Payments:   |                          |   |
| State Department of Social Services:<br>Food stamp administration  |                          | CALCON WASH                             |
| Child Care and Development Block Grant -ARRA   | 93.713                   | 122,061                                 |
| Foster Care - Title IV-E   | 93.658                   | 45,127                                  |
| TANE   | 93.658                   | 776                                     |
| Social Services Block Gram   | 93.558                   | 91,560                                  |
| Adaption Assistance  | 93.659                   | 33,932                                  |
| Child Care Assistance  | 93 659                   | 2,558                                   |
| Medical assistance program   | 93.778                   | 72.814                                  |
| Child Care Mandatory March   | 93.596                   | 26,026                                  |
| Safe and Stable Families   | 895 (16                  | 7,498                                   |
| Refuge and Entrant Asse  | 93 566                   | 180                                     |
| Child Welfare Services State Grant   | 93.767                   | 3,508                                   |
| Chafte Foster Care Independence Program  | 93.674                   | 598<br>770                              |
| DEPARTMENT OF EDUCATION:   |                          |   |
| State Department of Education:   |                          |   |
| Improving teacher quality state grants   | 84.367                   | \$2,927                                 |
| Title I Grants ARRA  | 84 010                   | 246,021 •                               |
| Tide VI-B:   |                          |   |
| Special Education:   |                          |   |
| Title VIB Idea-611   | 84 027                   | 209,796 •                               |
| Special Education Pre-School Grants  | 84 173                   | 43,815 *                                |
| Special Projects:  |                          | 1000                                    |
| Instruction in Mathematics, Foreign Languages and Commune  |                          |   |
| - Basic Grants to State  | 84 048                   | 16.458                                  |
| Suff and Drug Free Schools   | 84 358                   | 23,347                                  |
| Immerson in Traditional American History   | 84 215                   | 356.587 •                               |
| Improvement of Education-History Grant  Education State Fixed Stabilization-ARRA   | 84 215                   |   |
| Gen Up   | 84334                    | 18,446                                  |
| Fitte II, Part D-Education Technology Grant<br>Education Technology Grant ARRA   | 84 318<br>84 386         | 5,810                                   |
| DEPARTMENT OF HOUSING & COMMUNITY DEVELOPMENT:   |                          |   |
| Community Development Grants   | 14.228                   | 764,621 *                               |
| APPALACHIAN REGIONAL COMMISSION DIRECT PROGRAMS: Appalachian Regional Development  | 1001                     | 466 300                                 |
| DEPARTMENT OF HOMELAND SECURITY  |                          | 000000000000000000000000000000000000000 |
| DEPARTMENT OF EMERGENCY SERVICES   |                          |   |
| Charles of Free (Little)   | 97.044                   | 4.123                                   |
| DEPARTMENT OF TRANSPORTATION Outspant Protection DAI Enforcement   | 20 607                   | 17,168                                  |
| ENVIRONMENTAL PROTECTION AGENCY ARRA-Capitalization Grazes for Drinking Water  | 06.458                   | 456,379 •                               |
| The state of the s |                          |   |
| TO TAKE  | "                        | 4,380,969                               |
|  |                          |   |

<sup>= .</sup> Denotes Major Program or Major Program Cluster
This Schedule has been prepared using the Modified Accrual Basis of Accounting.

#### STATISTICAL SECTION

The information in this section is not covered by the Independent Auditor's Report, but is presented as supplemental data for the benefit of the readers of the comprehensive annual financial report. The objectives of statistical section information are to provide financial statement users with additional historical perspective, context, and detail to assist in using the information in the financial statements, notes to financial statements, and required supplementary information to understand and assess a government's economic condition.

| CONTENTS   | PAGE |
|--|------|
| FINANCIAL TRENDS   | 67   |
| These schedules contain trend information to help the reader understand how the City's financial performance and well-being have changed over time.  |      |
| REVENUE CAPACITY   | 72   |
| These schedules contain trend information to help the reader assess the City's most significant local revenue source, the property tax.  |      |
| DEBT CAPACITY  | 75   |
| These schedules present information to help the reader assess the affordability of the City's current levels of outstanding debt and the City's ability to issue additional debt in the future.                    |      |
| ECONOMIC AND DEMOGRAPHIC INFORMATION   | 78   |
| These schedules offer economic and demographic indicators to help the reader understand the<br>Environment within which the city's financial activities take place.  |      |
| OPERATING INFORMATION  | 80   |
| These schedules contain service and infrastructure data to help the reader understand how the information in the City's financial report relates to the services the City provides and the activities it performs. |      |

Sources: Unless otherwise noted, the information in these schedules is derived from the comprehensive annual financial reports for the relevant year.

# CITY OF NORTON, VIRGINIA NET ASSETS BY COMPONENT (UNAUDITED) LAST EIGHT FISCAL YEARS

|   | l   | 2004         | 2005         | 2006   | 2007         | 2008         | Cal | 2009         | 2010 |              | 2011                     |
|---|-----|--------------|--------------|--|--------------|--------------|-----|--------------|------|--------------|--------------------------|
| Governmental activities Invested in capital assets, net of related debt Restricted Unrestricted           | 9   | 3,818,395 \$ | 3,851,437 \$ | 5 3,706,233  | \$ 1,867,263 | \$ 3,824,570 | ۰   | 3,998,176    | 3,94 | 3,943,031 \$ | 3,325,755                |
| Total governmental activities net assets  | 1   | 6,783,522    | 6,218,342    | 6.188,961  | 4,876,675    | 5.847,122    |     | 786.137      | 6.72 | 6,720,138    | 5,772,047                |
| Business-type activities<br>Invested in capital assets, net of related debt<br>Restricted<br>Unrestricted | ŀ   | 2,976,090    | 2.878,258    | 3,155,646  | 3,337,888    | 3,368,555    |     | 3,329,251    | 4,83 | 4,837,547    | 6,989,991                |
| Total business-type activities  | 1   | 2,691,215    | 2,910,195    | 3,241,308  | 3,213,996    | 3.157,948    |     | 3,029,999    | 3,95 | 3,956,616    | 6,784,039                |
| Primary government<br>Invested in capital assets, net of related debt<br>Restricted<br>Unrestricted       | - 1 | 6,794,485    | 6,729,695    | 6,861,879  | 5,205,151    | 7,193,125    |     | 7,327,427    | 8,78 | 8,780,578    | 10,315,746               |
| Total primary government net assets   | ø   | 9,474,737    | 9,128,537    | \$ 9,128,537 \$ 9,430,269 \$ 8,090,671 \$ 9,005,070 \$ | \$ 8.090.671 | \$ 9,005,070 | S   | 3.816.136 \$ | - 1  | 6,754        | 10,676,754 \$ 12,556,086 |

invested in capital assets, net of related debt; restricted; and unrestricted. Net assets are considered restricted when 1) externally imposed by creditors, grantors, contributors or laws or regulations of Trend data is only available for the last eight fiscal years due to implementation of GASB 34
 Fiscal year 2003-04 restricted net assets were restated to properly reflect GASB 34 guidelines
 Accounting standards require net assets be reported in three catagories in the financial statements: other governments or) imposed by law through constitutional provisions or enabling legislation.

## CITY OF NORTON, VIRGINIA CHANGES IN NET ASSETS (UNAUDITED) LAST EIGHT FISCAL YEARS

|  | 2004           | 2005                          | 2006              | 2007              | 2008        | 2009                        | 2010              | 2011       |
|--|----------------|-------------------------------|-------------------|-------------------|-------------|-----------------------------|-------------------|------------|
| Expenses   |                |                               |                   |                   |             |                             |                   |            |
| Governmental Activities  |                |                               |                   | 9 312 100         |             | * 1117.700                  | 2 000 000 0       | 1 513 066  |
| Concent government   | 076'610 6      | 2069 200                      | 2 0000,440        | 2 606 477         | 4 100 450   |                             | 345 459 5         |            |
| Public satety  | COO.COC.1      | 1 700 183                     | 1 776 567         | 1 401 340         | 1010 50 6   | 2018 546                    | 2 146 618         | 2 355 511  |
| Health and walfare   | 1 029 967      | 966 126                       | 1 050 245         | 1,119,205         | 1 222 082   | 1.244.716                   | 1,235,274         | 1,265,568  |
| Education  | 1 659 671      | 1 512 024                     | 1,886,121         | 1 904 743         | 2.721 651   | 7,117,018                   | 2 122 360         | 1.957,075  |
| Parks recreation and cultural  | 381,141        | 374,018                       | 379,457           | 468.812           | 409,566     | 462,658                     | 495,710           | 507,768    |
| Community development  | 705.781        | 1.578.560                     | 791,142           | 944 522           | 778,848     | 136,667                     | 773.594           | 711,312    |
| Interest on long-term debt   | 43,744         | 26,695                        | 21,580            | 76,117            | 230,739     | 326,666                     | 384,818           | 324,163    |
| Non-departmental   |                | 100                           | ,                 | •                 | ,           |                             |                   |            |
| Total government activities expense  | 8.386.329      | 9,082,745                     | 8,951,557         | 11,501,881        | 10,867,909  | 15,607,329                  | 11,314,808        | 10,989,726 |
| Business-Type Activities:<br>Water and Wastewater  | 1,901,676      | 2,003,887                     | 2,229,328         | 2,232.955         | 2,526,365   | 2,579,351                   | 2,429,763         | 2,509,969  |
| Total business-type activities expenses  | 1,901,676      | 2,003,887                     | 2,229,328         | 2,232,955         | 2,526,365   | 2,579,351                   | 2,429,763         | 2,509,969  |
| Total primary government expenses  | \$ 10,288,005  | \$ 11,086,632                 | \$ 11,180,885 \$  | 13,734,836 \$     | 13,394,274  | \$ 18,186,680               | \$ 13,744,571 \$  | 13,499,695 |
| Program Revenues<br>Governmental Activities<br>Charges for services  |                | 2002                          | 200               | ,                 | 5           | 911                         | 9444              | 7000       |
| Public safety  | 607'0          | 2,000                         | 0.300             |                   |             | ,                           | 244 214           |            |
| Public works   | 287,212        | 287,924                       | 289,949           | 363,084           | 375,362     | 117.454                     | 463,217           | 300,005    |
| Character  | 100            |                               |                   |                   |             |                             | 000000            |            |
| Parks recreation and culture   | 18,141         | 21.952                        | 21,194            | 24,419            | 23,642      | 26,700                      | 22,970            | 17,437     |
| Community development  | . *            |                               |                   |                   | ,           | •                           |                   |            |
| Operating grants and contributions   | 2,104,325      | 2,580,207                     | 2,458,079         | 3,119,462         | 2,368,891   | 2,231,229                   | 2,498,583         | 2,320,558  |
| Capital grants and contributions   |                |                               | •                 |                   | 30          | 4                           | 286,013           | 20,441     |
| Total governmental activities program revenats   | 2,416,636      | 2 893 689                     | 2,775,526         | 3,516,154         | 2,800,979   | 2,776,620                   | 3,241,184         | 2,835,627  |
| Business-Type Activities:<br>Charges for services<br>Water and Wastewater  | 1,933,079      | 1,917,899                     | 1,977,402         | 2,073,492         | 099,166,1   | 2,346,475                   | 2,249,376         | 1,335,900  |
| Operating grants and contributions and other income  | ,              | *                             |                   | 100               | 9.          |                             | 25                | 980,000    |
| Capital grants and contributions   | <br>           | 304,863                       | 482,685           | 130,625           | 428.657     | 101,927                     | 1,107,004         | 2,451,492  |
| Total business-type activities program revenues  | 1.933,079      | 2 2 2 2 2 2 7 6 2             | 2,460,087         | 2,204,117         | 2,420,317   | 2,451,402                   | 3,356,380         | 5,337,392  |
| Total primnty government program revenues  | \$ 4,349,715   | \$ 5,116,451                  | \$ 5,235,613 \$   | 5,720,271 \$      | \$,221,296  | \$ 5,228,022                | S 6,597,564 S     | 8,173,019  |
| Net (Expense)/Revenue<br>Governmental Activities<br>Businets-Type Activities   | \$ (5,969,693) | \$ 16,189,056)                | \$ (6,176,031) \$ | \$ (7,985,727) \$ | (8,066,930) | \$ (12,830,709)             | \$ (8,073,624) \$ | 2,827,423  |
| The section of the se | C /6 018 3001  | 3 1181 000 54 3 1000 810 57 3 | e /60453331 E     | 3 1595 210 81     | (817) 078)  | 18 172 9781 \$ (17 958 658) | \$ 123021 E       | 14 176 A7A |

CHANGES IN NET ASSETS-CONTINUED (UNAUDITED)
LAST EIGHT FISCAL YEARS

|   | 2004           | 2005            | 2006         | 2002          | 2008                   | 2009  | 2010         | 2011      |
|---|----------------|-----------------|--------------|---------------|------------------------|---|--------------|-----------|
| General Revenues and other Changes in Net Assets                      |                |                 |              |               |                        |   |              |           |
| Governmental Activities:  |                |                 |              |               |                        |   |              |           |
| Taxes   |                |                 |              |               |                        |   |              |           |
| Property taxes  | 861,188,1 2    | \$ 1,696,066 \$ | 1,875,457 \$ | 1,963,597 \$  | 2,197,629 \$           | 2,378,851 \$                                      | 3,282,537 \$ | 2,393,798 |
| Local sales & use tax   | 1,506,248      | 1,497,058       | 1,722,453    | 1,889,055     | 1,901,018              | 2,023,409   | 1,887,804    | 1,882,301 |
| Utility tax   | 263,954        | 263,918         | 266,300      | 213,873       | 184,079                | 164,678   | 128,412      | 126,570   |
| Business license tax  | 915,319        | 658,845         | 692,083      | 813,906       | 826,412                | 901,209   | 795,833      | 773,353   |
| Franchise license tax   | 41,925         | 51,323          | 51,935       | 38,342        | 0                      | ٠   |              | ,         |
| Communication tax   |                |                 |              | 67,190        | 179,988                | 185,889   | 217,788      | 223,287   |
| Motor vehicle license   | 29,148         | 29,486          | 28,996       | 28,995        | 29,580                 | 28,882  | 1,659        | •         |
| Bank stock tax  | 58,806         | 65,962          | 125,958      | 81,000        | 6,032                  | 74,068  | 106,974      | 126,034   |
| Recordation tax   | 25,997         | 5,219           | 20,653       | 40,602        | 26,036                 | 34,284  | 27,055       | 39,256    |
| Tobacco tax   | 48             | 48              | 45           | 45            | 38                     | 09  | 185          | 165       |
| Hotel and motel room tax  | 102,050        | 127,921         | 117,186      | 104,176       | 125,638                | 161,753   | 169,049      | 195,071   |
| Restaurant food tax   | 694,465        | 721,995         | 788,336      | 848,702       | 930,578                | 1,025,155   | 1,061,575    | 1,126,150 |
| Coal road improvement tax   | 148,765        | 178,532         | 208,566      | 188,529       | 186,512                | 234,263   | 166,571      | 222,047   |
| Emergency telephone services tax                                      | 40,709         | 38,602          | 35,411       | 17,009        | ٠                      | •   | 1            | •         |
| Cigarette tax   | 44,504         | 46,405          | 49,145       | 41,160        | 41,574                 | 81,900  | 118,930      | 108,100   |
| Other local taxes   | 73,610         | 92,422          | 110,720      | 118,607       | 141,741                | 128,743   | 101,504      | 30        |
| Unrestricted injectlaneous revenue                                    | 100'05         | 48,618          | 21,092       | 58,630        | 70,321                 | 97,951  | \$3,609      | 76,669    |
| Unrestricted investment earnings                                      | 27,655         | 19,961          | 103,191      | 137,690       | 256,139                | 192,440   | 82,250       | 39,085    |
| Rental of Town property   | 23,443         |                 |              |               |                        |   |              |           |
| Clain on sale of capital assets                                       | 616            | 7,545           | *            |               | 34,300                 | 8,903   | e            | ٠         |
| Recoverd cost   | •              | 13,950          | 29,123       | 22,333        | 39,274                 | 47,266  | 31,314       | 30,039    |
| Transfers-Primary Government  |                |                 | (100,000)    |               | (50,000)               | -   |              |           |
| Total governmental activities   | 5,588,461      | 5,623,876       | 6,146,650    | 6,673,441     | 7,126,948              | 7,769,724   | 8,233,049    | 7,361,955 |
| Business-Type Activities  | 53             | 104             | 154          | 1 636         |                        |   |              |           |
| Other   |                |                 | 100,000      |               | 80,000                 | •   | ٠.           |           |
| Total business-type activities  | 63             | 105             | 100,354      | 1,526         | 90,000                 |   |              |           |
| Total primary government  | \$ 5.588.528   | \$ 1867729'S \$ | 6,247,004 \$ | \$ 19674.969  | 7,176,948 \$ 7,769,724 | 7,769,724 \$                                      | 8,233,049 \$ | 7,361,955 |
| Change in Net Ausets Governmental Activities Business-Type Activities | \$ (381,232) 3 | \$ (565,180) \$ | (29,381) \$  | \$ (82,218,1) | (56,048)               | (939,982) \$ (5,060,985) \$<br>(56,048) (127,949) | 159,425 \$   | (792,144) |
| Total primary government  | S (349,762) S  |                 | 301,732 \$   | \$ (865-661)  | \$ (000,000)           | (996,030) \$ (5.188,934) \$ 1,086,042             | 1.086.042 \$ |           |

1) Trend data is only available for the last eight fiscal years due to implementation of GASB 34

# CITY OF NORTON, VIRGINIA FUND BALANCES, GOVERNMENTAL FUNDS (UNAUDITED) LAST EIGHT FISCAL YEARS

|                                    |   | 2004         |    | 2005   |   | 2006      |   | 2002      |   | 2008      |   | 2009       |   | 2010      | 2011         | and the same |
|------------------------------------|---|--------------|----|--|---|-----------|---|-----------|---|-----------|---|------------|---|-----------|--------------|--------------|
| General Fund<br>Reserved           | • | \$ 227,022   | ** | 435,870 \$   | ~ | 456,740   | 5 | 442,895   | 4 | 614,801   | * | 463,743 \$ | ~ | 468,808   |              |              |
| Unreserved                         |   | 2,358,936    | 02 | 1,814,377  |   | 1,891,575 |   | 2,467,772 |   | 8,843,124 |   | 3,761,182  |   | 2,130,069 |              | •            |
| Nonspendable                       |   |              |    | 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -  |   | -         |   |           |   |           |   |            |   |           |              |              |
| Restricted                         |   |              |    |  |   |           |   |           |   |           |   |            |   |           |              |              |
| Committed                          |   |              |    |  |   |           |   |           |   |           |   |            |   |           |              | •            |
| Assigned                           |   |              |    |  |   |           |   |           |   |           |   |            |   |           | \$05,569     | 569          |
| Unassigned                         |   |              |    |  |   |           |   |           |   |           |   |            |   |           | 1,710,613    | 613          |
| Total general fund                 | ~ | 2,882,658 \$ | ~  | 2,250,247 \$ 2,348,315 \$ 2,910,667 \$ 9,457,925 \$ 4,224,925 \$ 2,598,877                         | 5 | 2,348,315 | ~ | 2,910,667 | 5 | 9,457,925 | 5 | 4,224,925  | 5 |           | \$ 2,216,182 | 182          |
| All Other Governmental Funds       |   |              |    |  |   |           |   |           |   |           |   |            |   |           |              |              |
| Reserved                           | * |              | *  |  | s | *         | и | 20        | 5 |           | - | •          | 4 |           | s            |              |
| Unreserved, reported in            |   |              |    |  |   |           |   |           |   |           |   |            |   |           |              |              |
| Special Revenue fund               |   | 226,947      |    | 247,341  |   | 279,864   |   | 290,215   |   | 257,346   |   | 241,291    |   | 345,705   |              | ***          |
| Nonspendable                       | Ų |              |    |  |   |           |   |           |   |           |   |            |   |           |              | ١.           |
| Restricted                         |   |              |    |  |   |           |   |           |   |           |   |            |   |           |              |              |
| Committed                          |   |              |    |  |   |           |   |           |   |           |   |            |   |           | 314,68       | 685          |
| Assigned                           |   |              |    |  |   |           |   |           |   |           |   |            |   |           |              |              |
| Unassigned                         |   |              |    |  |   |           |   |           |   |           |   |            |   |           | 66)          | (59.855)     |
| Total all other governmental funds | 4 | 3.109 605    |    | \$ 3109.605 \$ 2497.588 \$ 7.628.170 \$ 1700.882 \$ 9715.771 \$ 4466.716 \$ 2944.582 \$ 5.7316.182 |   | 2 628 179 |   | 3 200 882 | v | 9715221   |   | 4 466 716  |   | 5 944 587 | 23 316       | 183          |

Trend data is only available for the last eight fixeal years due to implementation of GASB 34
 GASB 54 was enacted for the year ended June 30, 2011 which changed the method of reporting fund balance.
 Prior year amounts have not been restated for the implementation of Statement 54.

CHANGES IN FUND BALANCES, GOVERNMENTAL FUNDS (UNAUDITED)
LAST TEN FISCAL YEARS

|   | 2002 | 02         | 2003        |         | 2004         | 2005         | 2006 | -            | 2007         | 2008       | 2009                        | 2010          | 2011        |
|---|------|------------|-------------|---------|--------------|--------------|------|--------------|--------------|------------|-----------------------------|---------------|-------------|
| Revenues  |      |            |             |         |              |              |      |              |              |            |                             |               |             |
| General propert taxes                                   | 2    | \$ 610,049 | 1,703,108   | 108 \$  | 1,670,250 \$ | 1,689,883    | u    | 1,878,863 \$ | 1,974,554 \$ | 2,177,005  | \$ 2,370,593 \$             | 3,151,837 \$  | 2,383,552   |
| Other local taxes                                       | 10   | 291,677    | 3,232,978   | 978     | 3,731,938    | 3,685,314    |      | 1,107,067    | 4,372,584    | 4,437,544  | 4.915.570                   | 4.682.524     | 4.822.364   |
| Permits and licenses                                    |      | 5,877      |             | 3.899   | 2,265        | 14.270       |      | 4,666        | 5,026        | 9,499      | 9,758                       | 6865          | \$ 007      |
| Fines and forfeitures                                   |      | 79,250     | F           | 71.573  | 71.345       | 78.152       | -    | 106,054      | 113 581      | 132 242    | 118 985                     | 94.826        | 94 147      |
| Investment earnings                                     |      | 69,210     | 58          | 58,197  | 51,098       | 196.61       |      | 103,191      | 137,690      | 256,139    | 192,440                     | 82,250        | 39,085      |
| Charges for services                                    |      | 360,619    | 313.        | 313,579 | 312,311      | 313,482      |      | 317,447      | 396.692      | 432,088    | \$45.391                    | 456.588       | 410.520     |
| Other revenues  |      | 27,591     | 16.         | 16,740  | 50,001       | 48,618       |      | 21,092       | 58,630       | 70,321     | 97,951                      | 53,508        | 60,176      |
| recovered cost  |      | 73,407     | 59          | 59,733  |              | 13,950       |      | 29,123       | 15,510       | 19.825     | 14,003                      | 19,058        | 16,754      |
| Intergovernmental                                       | 3    | 900,574    | 2,064,070   | 020     | 2,104,325    | 2,580,207    | 77   | 458,079      | 3,119,462    | 2,368,891  | 2,231,229                   | 2,784,596     | 2,340,999   |
| Total revenues  | er'  | 603,224    | 7,523,877   | 877     | 7,993,533    | 8,503,837    |      | 9,025,582    | 10,193,729   | 9,903,554  | 10,495,920                  | 11.331.176    | 10,172,604  |
| Expenditures  |      |            |             |         |              |              |      |              |              |            |                             |               |             |
| General government                                      |      | 715,989    | 756.        | 756,677 | 781,596      | 788,786      |      | 850,732      | 1,009,235    | 1,090,825  | 1,114,690                   | 1,048,146     | 1,116,081   |
| Judicial administration                                 |      | 289,573    | 282,184     | 184     | 253,801      | 290,126      |      | 294,444      | 380,049      | 403,468    | 432,678                     | 418,768       | 349,229     |
| Public safety   | -    | 480,799    | 1,535,834   | 834     | 1,578,494    | 1,871,632    | -    | ,815,252     | 2,101,934    | 1,956,180  | 2,199,811                   | 2,600,995     | 2,298,038   |
| Public works  | -    | 539,603    | 1,427,472   | 472     | 1,427,374    | 1,591,831    | -    | ,642,996     | 3,266,850    | 1,951,478  | 1,995,754                   | 2,015,567     | 2,191,672   |
| Health and welfare                                      | -    | 058,326    | 1,010,429   | 429     | 1,029,967    | 996,885      | _    | 1,028,911    | 1,151,555    | 1,203,034  | 1,249,969                   | 1,210,767     | 1,261,980   |
| Education and transfer to school                        |      | 8,418      | 86          | 8,418   | 1,659,671    | 1,512,024    |      | 2,306,623    | 1,904,743    | 2,721,651  | 7,117,018                   | 3,964,745     | 1,804,736   |
| Parks, recreation and culture                           |      | 311,440    | 373,        | 373,870 | 356,407      | 362,547      |      | 373,368      | 465,087      | 395,917    | 437,326                     | 474,833       | 483,551     |
| Community development                                   |      | 737,471    | 178,896     | 968     | 705,781      | 1,578,158    |      | 791,267      | 938,486      | 786,560    | 739,284                     | 776,038       | 725,216     |
| Non-Departmental  |      | •          |             |         | 9            |              |      | ٠            | ٠            |            |                             | ٠             | *           |
| Debt service  |      |            |             |         |              |              |      |              |              |            |                             |               |             |
| Principal   |      | 33,855     | 36          | 36,766  | 27,724       | 106,155      |      | 106,731      | 118,738      | 168,746    | 190,026                     | 7,652,315     | 7,684,450   |
| Interest  |      | 29,558     | 36          | 26,647  | 29,362       | 25,253       |      | 28,774       | 102,547      | 224,755    | 328,594                     | 202,993       | 376,273     |
| Total expenditures                                      | 9    | 205,032    | 5,637,193   | 193     | 7,850,177    | 9,123,397    |      | 9,239,098    | 11,439,224   | 10,902,614 | 15,805,150                  | 20,365,167    | 18,291,226  |
| Excess of revenues over (under) expenditures            | 4    | 398,192    | 1,886,684   | 684     | 143,356      | (619,560)    |      | (213,516)    | (1,245,495)  | (090'666)  | (5,309,230)                 | (9,033,991)   | (8,118,622) |
| Other Financing Sources (Uses)                          |      |            |             |         |              |              |      |              |              |            |                             |               |             |
| Proceeds from borrowing                                 |      | ٠          |             |         | *            |              | 42   | 420,300      | 1,803,566    | 7,500,000  | *                           | 7,500,000     | 7,615,839   |
| Insurance Recoveries                                    |      | 11,498     |             | ٠       |              | 7,422        | -    |              | 6,823        | 19,449     | 33,263                      | 12,256        | 13,285      |
| Proceeds from sale of assets                            |      |            | ri          | 2,901   | 919          | 123          |      | 23,807       | 7,809        | 44,000     | 26,912                      | 101           | 15,928      |
| Transfers   | U    | 687,236)   | (1.537,701) | 701)    | 1            |              | (10  | 100,000)     |              | (50,000)   | ٠                           |               |             |
| Total other financing sources (uses)                    | 0    | 675,738)   | (1,534,800) | (008    | 919          | 7.545        |      | 344,107      | 1,818,198    | 7.513,449  | 60,175                      | 7,512,357     | 7,645,052   |
| Net change in fund balance                              | 5    | 722,454 \$ | 351,884     | 884 \$  | 143,972 \$   | (612,015) \$ |      | 130,591 \$   | 572,703 \$   |            | 6.514.389 \$ (5.249.055) \$ | (1521,634) \$ | (473,570)   |
|   |      |            |             |         |              |              |      |              |              |            |                             |               |             |
| Debt service as a percentage of noncapital expenditures |      | 1.03%      | -           | 1.14%   | 0.73%        | 1,46%        |      | 1.49%        | 1.97%        | 3,74%      | 3.39%                       | 62.79%        | 78 79%      |

## CITY OF NORTON, VIRGINIA ASSESSED VALUE AND ACTUAL VALUE OF ALL PROPERTY (UNAUDITED) LAST TEN FISCAL YEARS

| Fiscal<br>Years |                |               |              | Public        | Utilities  |   |           |                |     |                    |
|-----------------|----------------|---------------|--------------|---------------|------------|---|-----------|----------------|-----|--------------------|
| Ended           | Real           | Personal      | Machinery    | Real          | Personal   |   | Mobile    | Total Assessed | i   | Total Direct       |
| June 30         | Estate         | Property      | and Tools    | Estate        | Property   |   | Homes     | Value          | _ 7 | Tax rate per \$100 |
| 2011            | \$ 202,774,175 | \$ 24,275,249 | \$ 5,534,737 | \$ 25,290,691 | \$ 128,859 | S | 1,829,482 | \$ 259,833,192 | 3 5 | 0.917              |
| 2010            | 200,402,000    | 22,747,754    | 5,181,036    | 24,358,835    | 128,859    |   | 1,877,582 | 254,696,066    | 5   | 1.237              |
| 2009            | 203,528,195    | 22,228,011    | 4,471,807    | 26,302,792    | 140,301    |   | 1,948,259 | 258,619,36     | 5   | 0.917              |
| 2008            | 181,461,721    | 21,629,450    | 4,571,874    | 24,413,178    | 157,861    |   | 2,103,400 | 234,337,48     | 4   | 0.929              |
| 2007            | 180,101,130    | 16,733,091    | 7,006,663    | 26,523,134    | 184,423    |   | 2,086,500 | 232,634,94     | 1   | 0.849              |
| 2006            | 169,579,975    | 20,019,215    | 3,384,221    | 28,534,246    | 198,053    |   | 2,036,300 | 223,752,010    | 0   | 0.840              |
| 2005            | 141,741,519    | 18,742,980    | 3,397,275    | 31,147,200    | 217,235    |   | 2,183,700 | 197,429,90     | 9   | 0.856              |
| 2004            | 137,192,000    | 20,340,630    | 3,293,184    | 30,676,915    | 295,160    |   | 2,468,300 | 194,266,189    | 9   | 0.860              |
| 2003            | 136,867,000    | 20,741,289    | 3,143,600    | 27,412,952    | 254,802    |   | 2,483,300 | 190,902,94     | 3   | 0.892              |
| 2002            | 135,561,300    | 20,777,099    | 3,065,000    | 32,189,800    | 282,818    |   | 2,459,300 | 194,335,31     | 7   | 0.872              |
|                 |                |               |              |               |            |   |           |                |     |                    |

<sup>1)</sup> Property is assessed at actual value therefore the assessed values are equal to actual value.

#### TABLE 6

#### CITY OF NORTON, VIRGINIA DIRECT PROPERTY TAX RATES (UNAUDITED) LAST TEN FISCAL YEARS

| Fiscal<br>Years  |   |                |   |                   |   |                        |   |                 |   | Public         | Utiliti | es                 |
|------------------|---|----------------|---|-------------------|---|------------------------|---|-----------------|---|----------------|---------|--------------------|
| Ended<br>June 30 |   | Real<br>Estate |   | ersonal<br>operty |   | Machinery<br>and Tools |   | Mobile<br>Homes |   | Real<br>Estate |         | ersonal<br>roperty |
| 2011             | S | 0.80           | S | 1.85              | S | 1.85                   | s | 0.80            | S | 0.80           | S       | 1.85               |
| 2010             |   | 0.80           |   | 1.85              |   | 1.85                   |   | 0.80            |   | 0.80           |         | 1.85               |
| 2009             |   | 0.80           |   | 1.85              |   | 1.85                   |   | 0.80            |   | 0.80           |         | 1.85               |
| 2008             |   | 0.80           |   | 1.85              |   | 1.85                   |   | 0.80            |   | 0.80           |         | 1.85               |
| 2007             |   | 0.70           |   | 1.85              |   | 1.85                   |   | 0.70            |   | 0.70           |         | 1.85               |
| 2006             |   | 0.70           |   | 1.85              |   | 1.85                   |   | 0.70            |   | 0.70           |         | 1.85               |
| 2005             |   | 0.70           |   | 1.85              |   | 1.85                   |   | 0.70            |   | 0.70           |         | 1.85               |
| 2004             |   | 0.70           |   | 1.85              |   | 1.85                   |   | 0.70            |   | 0.70           |         | 1.85               |
| 2003             |   | 0.70           |   | 1.85              |   | 1.85                   |   | 0.70            |   | 0.70           |         | 1.85               |
| 2002             |   | 0.70           |   | 1.85              |   | 1.85                   |   | 0.70            |   | 0.70           |         | 1.85               |

## CITY OF NORTON, VIRGINIA PRINCIPAL PROPERTY TAXPAYERS (UNAUDITED) June 30, 2011 and June 30, 2006

June 30, 2011

|                                     |  | 25 1020105     | Percent of<br>Real Estate         |
|-------------------------------------|--|----------------|-----------------------------------|
| Name                                | Nature of Business                         | Assessed Value | Levy                              |
| Wal-Mart Real Estate Business Trust | Commercial Retailer/Grocer                 | \$ 14,293,300  | 7.05%                             |
| Super Intermediate Co., LLC         | Shopping Center                            | 9.266,500      | 4.57%                             |
| Commonwealth Norton Partners        | Shopping Center                            | 6,623,500      | 3.27%                             |
| G.E. Credit Equities                | Shopping Center                            | 5,946,300      | 2.93%                             |
| Wellmont Heath System               | Health Care                                | 5,872,200      | 2.90%                             |
| Nordan, Inc                         | Hotel                                      | 3,826,300      | 1.89%                             |
| Norton Community Hospital           | Health Care                                | 3,574,600      | 1.76%                             |
| Norton Host, LLC                    | Hotel/Restaurant                           | 3,546,000      | 1.75%                             |
| W.P. Armistcad                      | Commercial and Residential Rental Property | 2,435,900      | 1.20%                             |
| AARMP Hospitality (Days Inn)        | Hotel                                      | 1,819,800      | 0.90%                             |
| Name                                | Nature of Business                         | Assessed Value | Percent of<br>Real Estate<br>Levy |
| Norton HMA, Inc                     | Health Care                                | \$ 16,511,500  | 9.74%                             |
| New Plan Excel Realty               | Shopping Center                            | 11,306,700     | 6.67%                             |
| Commonwealth-NTN Partners           | Shopping Center                            | 8,630,000      | 5.09%                             |
| Wal-Mart                            | Commercial Retailer/Grocer                 | 5,835,340      | 3.44%                             |
| Nordan, Inc                         | Hotel                                      | 3,699,500      | 2.18%                             |
| George Hunnicutt Mar. Tr.           | Commercial and Residential Rental Property | 3,316,400      | 1.96%                             |
| Consolidated Investments            | Shopping center                            | 2,863,200      | 1.69%                             |
| W.P. Armistead                      | Commercial and Residential Rental Property | 2,302,700      | 1.36%                             |
| J.J.S. Properties                   | Commercial Property                        | 2,023,000      | 1.19%                             |
| Five Forty Park Corp                | Commercial and Residential Rental Property | 1,170,100      | 0.69%                             |

## CITY OF NORTON, VIRGINIA PROPERTY TAX LEVIES AND COLLECTIONS (UNAUDITED) LAST TEN FISCAL YEARS

| Fiscal<br>Years<br>Ended<br>June 30 | Total Tax<br>Levy (1)(2) | Current<br>Tax<br>Collections | Percent of<br>Levy<br>Collected | Delinquent<br>Tax<br>Collections | Total Tax<br>Collections(3) | Percent of<br>Total Tax<br>Collections<br>to Tax<br>Levy | Outstanding<br>Delinquent<br>Taxes | Percent of<br>Delinquent<br>Taxes to<br>Levy |
|-------------------------------------|--------------------------|-------------------------------|---------------------------------|----------------------------------|-----------------------------|--|------------------------------------|--|
| 2011                                | \$ 2,470,143             | \$ 2,240,426                  | 90.70%                          | \$ 61,974                        | 2,302,400                   | 93.21%   | \$ 310,935                         | 12.59%                                       |
| 2010                                | 3,319,804                | 3,061,824                     | 92.23%                          | 33,651                           | 3,095,475                   | 93.24%   | 230,997                            | 6.96%  |
| 2009                                | 2,372,555                | 2,317,343                     | 97.67%                          | 22,769                           | 2,340,112                   | 98.63%   | 91,330                             | 3.85%  |
| 2008                                | 2,142,563                | 2,117,885                     | 98.85%                          | 37,259                           | 2,155,144                   | 100.59%  | 67,622                             | 3.16%  |
| 2007                                | 1,936,503                | 1,910,346                     | 98.65%                          | 35,736                           | 1,946,082                   | 100.49%  | 63,713                             | 3.29%  |
| 2006                                | 1,846,506                | 1,827,354                     | 98.96%                          | 25,705                           | 1,853,059                   | 100.35%  | 57,091                             | 3.09%  |
| 2005                                | 1,646,156                | 1,621,764                     | 98.52%                          | 33,689                           | 1,655,453                   | 100.56%  | 64,268                             | 3.90%  |
| 2004                                | 1,599,875                | 1,577,589                     | 98.61%                          | 30,246                           | 1,607,835                   | 100.50%  | 79,526                             | 4.97%  |
| 2003                                | 1,590,001                | 1,454,053                     | 91.45%                          | 201,756                          | 1,655,809                   | 104.14%  | 89,646                             | 5.64%  |
| 2002                                | 1,623,046                | 1,567,698                     | 96.59%                          | 76,444                           | 1,644,142                   | 101.30%  | 153,498                            | 9.46%  |

- (1) Exclusive of penalties and interest.
- (2) Does not include land redemptions.
- (3) Commonwealth reimbursement for auto tax included in total collections.

RATIO OF OUTSTANDING DEBT BY TYPE (UNAUDITED) LAST EIGHT FISCAL YEARS CITY OF NORTON, VIRGINIA

|      | Activities   | rities |            | Business | -Type Activities     |              |       |             |       |
|------|--------------|--------|------------|----------|----------------------|--------------|-------|-------------|-------|
|      | General      |        |            | Gener    | al Obligation        | Component    |       | Percentage  |       |
|      | Obligation   | O      | apital     | Water    | Water and Wastewater | Unit         | Total | of Personal |       |
| - 1  | Bonds        | -      | eases      |          | Bonds                | Bonds        |       | Income      |       |
|      | \$ 9,113,731 | S      | \$ 125,972 | s        | 3,761,934            | \$ 2,626,591 |       | 9.40%       | 3,813 |
|      | 9,236,731    |        | 71,582     |          | 2,866,944            | 3,135,372    |       | 8.98%       |       |
|      | 9,352,298    |        | 108,330    |          | 2,281,907            | 3,742,384    |       | 8.70%       |       |
|      | 9,465,533    |        | 185,121    |          | 2,366,835            | 4,341,228    |       | 9.39%       |       |
|      | 2,071,535    |        | 156,892    |          | 2,252,664            | 4,927,391    |       | 5.26%       |       |
|      | 390,397      |        | 135,962    |          | 2,330,131            | 6,336,596    |       | 5.28%       |       |
| 2005 | 437,209      |        | 195,881    |          | 2,409,050            | 6,126,941    |       | 6.02%       |       |
|      | 480,505      |        | 64,405     |          | 2,485,183            | 6.383,285    |       | 6.02%       |       |

Notes:

Center for Public Service at the University of Virginia.
 Includes all general long-term debt obligations

CITY OF NORTON, VIRGINIA
RATIO OF GENERAL BONDED DEBT OUTSTANDING (UNAUDITED)
LAST SEVEN FISCAL YEARS

TABLE 10

| 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 | Outstanding General Obligation Bonds \$ 9.113,731 9.252,298 | Percentage of Actual Taxable Value of Property 3.51% \$ 3.62% \$ | 200 | Per<br>Capita<br>2,223<br>2,468<br>2,396 |
|---------------------------------------|---|--|-----|--|
| 0                                     |   | 4 04%  | , , |  |
|                                       |   | 0.89%  | 2   | 7  |
|                                       |   | 0.17%  | s   |  |
|                                       |   | 0.22%  | S   | -  |
|                                       |   | 10000  | 4   |  |

1) Details regarding the city's outstanding debt can be found in the notes to the financial statements

## CITY OF NORTON, VIRGINA LEGAL BERT MARGIN INFORMATION (UNAUDITED) LAST TEN PISCAL VEARS

|   | 1  | 2002              | 2003           | 2004           | 2005   | 2006           | 2007           | 2008   | 2009           | 2010           | 2011        |
|---|----|-------------------|----------------|----------------|--|----------------|----------------|--|----------------|----------------|-------------|
| Assessed valuations Assessed value of taxed real property               |    | \$ 167,751,100 \$ | 164,279,952 \$ | 167,868,915 \$ | 164,279,952 \$ 167,868,915 \$ 172,888,719 \$ | 198,114,221 \$ | 206,624,264 \$ | 198,114,221 \$ 200,624,264 \$ 205,874,899 \$ 229,830,987 \$ 224,760,835 \$ | 229,830,987 \$ | 224,760,835 \$ | 228,064,856 |
| Legal debt margin<br>Debt limit - 10 perceis of total<br>assessed value |    | 16,775,110        | 16,427,995     | 16,786,892     | 17,288,872                                   | 19,811,422     | 20,662,426     | 26,587,490   | 22,983,099     | 22,476,084     | 22,806,487  |
| Debt applicable to limitation:<br>Total bonded debt                     |    | 5,068,385         | 5,968,171      | 9,413,378      | 180,081                                      | 9,193,086      | 9,408,482      | 16,358,717   | 15,484,919     | 15,310,629     | 15,628,228  |
| Less - Enterprise Debt  |    | (3,566,947)       | (3,299,055)    | (7,956,394)    | (7,638,017)                                  | (7,530,313)    | (6,196,021)    | (5,866,554)  | (5,321,414)    | (4,764,963)    | (4,482,116) |
| Total amount of debt applicable to debt limitation                      | į  | 1,501,438         | 2,669,116      | 1,456,984      | 1,531,064                                    | 1,662,773      | 3,212,461      | 10,492,163   | 10,163,505     | 10,545,666     | 11,146,112  |
| Legal debt margin   | s, | \$ 15,273,672 \$  | - 11           | 15,329,908 \$  | 13,758,879 \$ 15,329,908 \$ 15,757,808 \$    | 18,148,649 \$  | 17,449,965 \$  | 18,148,649 \$ 17,449,965 \$ 10,095,327 \$ 12,819,594 \$ 11,930,418 \$      | 12,819,594 \$  | 11,930,418 \$  | 11,660,375  |
| Total net debt applicable to the limit as a percentage of debt limit    |    | 8 95%             | 16.29%         | 8.68%          | 1.80%  | 8.39%          | 15.55%         | 50.98%   | 44.22%         | 45.92%         | 48.87%      |

## CITY OF NORTON, VIRGINIA PLEDGED-REVENUE COVERAGE (UNAUDITED) LAST TEN FISCAL YEARS

| Fiscal         |                    |                    | Water and V      | Wastewater Rev | venue Bonds  |            |          |
|----------------|--------------------|--------------------|------------------|----------------|--------------|------------|----------|
| Years<br>Ended | Utility<br>Service | Less:<br>Operating | Net<br>Available |                | Debt Service |            |          |
| June 30        | Charges            | Expenses           | Revenue          | Principal      | Interest     | Total      | Coverage |
| 2011           | \$ 2,336,189       | \$ 2,147,590       | \$ 188,599       | \$ 155,096     | \$ 93,546    | \$ 248,642 | 0.76     |
| 2010           | 2,249,376          | 2,065,484          | 183,892          | 81,143         | 93,895       | 175,038    | 1.05     |
| 2009           | 2,346,475          | 2,213,375          | 133,100          | 81,768         | 96,443       | 178,211    | 0.75     |
| 2008           | 1,991,660          | 2,150,133          | (158,473)        | 72,670         | 89,362       | 162,032    | (0.98)   |
| 2007           | 2,073,492          | 1,882,789          | 190,703          | 74,306         | 99,757       | 174,063    | 1.10     |
| 2006           | 1,977,402          | 1,892,174          | 85,228           | 75,759         | 91,571       | 167,330    | 0.51     |
| 2005           | 1,917,899          | 1,702,307          | 215,592          | 72,973         | 64,701       | 137,674    | 1.57     |
| 2004           | 1,933,079          | 1,613,487          | 319,592          | 1,284,214      | 77,043       | 1,361,257  | 0.23     |
| 2003           | 1,892,813          | 1,716,270          | 176,543          | 63,745         | 77,858       | 141,603    | 1.25     |
| 2002           | 1,875,521          | 1,623,370          | 252,151          | 61,263         | 63,884       | 125,147    | 2.01     |

Details regarding the city's outstanding debt can be found in the notes to the financial statements.
 Operating expenses do not include interest, depreciation, or amortization expense.

## CITY OF NORTON, VIRGINIA DEMOGRAPHIC AND ECONOMIC STATISTICS (UNAUDITED) LAST TEN YEARS

| Fiscal<br>Years |            |               | Per Capita |        |            |              |
|-----------------|------------|---------------|------------|--------|------------|--------------|
| Ended           |            | Personal      | Median     | Median | School     | Unemployment |
| June 30         | Population | Income        | Income     | Age    | Enrollment | Rate         |
| 2011            | 4,099      | \$166,255,440 | 40,560     | 40.0   | 852        | 6.40%        |
| 2010            | 3,743      | 170,590,968   | 45,576     | 40.2   | 856        | 6.60%        |
| 2009            | 3,904      | 177,928,704   | 45,576     | 39.0   | 784        | 5.20%        |
| 2008            | 3,904      | 174,157,440   | 44,610     | 39.0   | 780        | 4.10%        |
| 2007            | 3,904      | 178,971,072   | 45,843     | 39.0   | 731        | 5.10%        |
| 2006            | 3,904      | 174,157,440   | 44,610     | 37.0   | 713        | 6.00%        |
| 2005            | 3,904      | 152,306,752   | 39,013     | 34.9   | 718        | 5.50%        |
| 2004            | 3,904      | 156,269,312   | 40,028     | 34.9   | 700        | 5.30%        |
| 2003            | 3,904      | 148,281,728   | 37,982     | 34.9   | 704        | 4.90%        |
| 2002            | 3,904      | 142,456,960   | 36,490     | 34.9   | 729        | 4.50%        |
|                 |            |               |            |        |            |              |

 Source: Weldon Cooper Center for Public Information, Bureau of Economic Analysis Virginia Employment Commission, and Norton City School Board

#### CITY OF NORTON, VIRGINIA PRINCIPAL EMPLOYERS (UNAUDITED) CURRENT YEAR AND FIVE YEARS AGO

| June 30, 2011                  |                            | Total<br>Estimated       |
|--------------------------------|----------------------------|--------------------------|
| Employer                       | Product or Service         | Employment*              |
| Norton Community Hospital      | Health Care                | 375                      |
| Wal Mart                       | Commercial Retailer/Grocer | 250                      |
| Bristol Regional Health System | Health Care                | 200                      |
| Norton City School Board       | Public Agency              | 150                      |
| City of Norton                 | Public Agency              | 100                      |
| June 30, 2006                  |                            | Total                    |
| Employer                       | Product or Service         | Estimated<br>Employment* |
| Norton Community Hospital      | Health Care                | 500                      |
| Wal Mart                       | Commercial Retailer/Grocer | 250                      |
| Mountain View Regional Medical | Health Care                | 200                      |
| Norton City School Board       | Public Agency              | 151                      |
| City of Norton                 | Public Agence              | 114                      |

<sup>1)</sup> Fiscal year 2005-06 is first year of data available

<sup>2)</sup> Source: Virginia Employment Commission - Community Profile

## CITY OF NORTON, VIRGINIA FULL-TIME EQUIVALENT TOWN GOVERNMENT EMPLOYEES BY FUNCTION (UNADITED) LAST SIX FISCAL YEARS

|                      | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|----------------------|------|------|------|------|------|------|
| nction               |      |      |      |      |      |      |
| General government   | 3.5  | 3.5  | 4    | 4    | 4    | 4    |
| Management services  |      |      | 5    | 4    | 4    | 4    |
| Finance              | 5 2  | 5    | 2    | 2    | 1.5  | 2    |
| Planning             | 6.5  | 6.5  | 6    | 6    | 5.5  | 6    |
| Other                | 0.5  | 0.5  | ь    | 0    | 3.3  | 0    |
| Public safety        |      |      |      |      |      |      |
| Officers             | 16.5 | 15.5 | 17.5 | 17.5 | 18   | 17.5 |
| Dispatchers/Clerks   | 5    | 6    | 7    | 7    | 7    | 7    |
| Sheriff's Office     | 4    | 4    | 4    | 4    | 4    | 3    |
| Animal Control       | 1    | 1    | 1    | 1    | 1    | 1    |
| Building             | 1    | 1    | 2    | 2    | 1    | 1    |
| Emergency Management | 0    | 0    | 0.5  | 0.5  | 0.5  | 0.5  |
| Fire                 | 1    | 1    | 1    | 1    | 1    | 1    |
| Public works         |      |      |      |      |      |      |
| Engineering          | 1    | 1    | 1    | 1    | 1    | 1    |
| Streets              | 16   | 18   | 11   | 12   | 13   | 13   |
| Refuse Collections   | 3.5  | 4.5  | 4    | 4.5  | 4    | 5    |
| General Properties   | 5    | 5    | 4    | 5    | 4    | 4.5  |
| Parks and recreation |      |      |      |      |      |      |
| Maintenance          | 10.5 | 9    | 5    | 5    | 6    | 5.5  |
| Other                | 7    | 7    | 6    | 6    | 6    | 1    |
| Water operations     |      |      |      |      |      |      |
| Administration       | 2    | 2    | 2    | 3    | 3    | 3    |
| Plant Operations     | 7    | 6    | 6.5  | 6.5  | 7    | 7    |
| Maintenance          | 4    | 5    | 7    | 7    | 7    | 7    |
| Social Services      |      |      |      |      |      |      |
| Administrative       | 5    | 5    | 5    | 5    | 5    | 4.5  |
| Eligibility          | 7    | 7    | 7    | 7    | 7    | 7    |
| Social Worker        | 3    | 3    | 3    | 3    | 3    | 3    |

<sup>1)</sup> Source: City of Norton's Finance department

### CITY OF NORTON, VIRGINIA OPERATING INDICATORS BY FUNCTION (UNAUDITED) LAST SIX FISCAL YEARS

| Function                                   | 2006         | 2007         | 2008          | 2009         | 2010         | 2011         |
|--|--------------|--------------|---------------|--------------|--------------|--------------|
| Public safety                              |              |              |               |              |              |              |
| Citatations issued                         | 2,086        | 1,973        | 2,521         | 2,762        | 2,374        | 2,433        |
| Parking Tickets issued                     | 418          | 523          | 387           | 215          | 139          | 390          |
| Crime/Arrest/Incident reports filed        | 747          | 874          | 868           | 866          | 787          | 842          |
| 911 Calls disputched                       | 4,006        | 3,848        | 4,176         | 5,260        | 5,059        | 5,469        |
| Public Works                               |              |              |               |              |              |              |
| Number of citizen requests for services    | 1,054        | 1,026        | 858           | 852          | 2,331        | 972          |
| Water operations                           |              |              |               |              |              |              |
| Number of service connections              | 2,241        | 2,286        | 2,271         | 2,279        | 2,292        | 2,305        |
| Number of citizen requests for services    | 2,387        | 2,483        | 2,483         | 2,349        | 1,866        | 2,022        |
| Average daily plant output in gallons      | 1.0 Million  | 1.10 Million | 1.084 Million | 870 Million  | ,870 Million | 870 Million  |
| Maximum daily capacity of plant in gallons | 1.44 Million | 1.44 Million | 1.44 Million  | 1.44 Million | 1.44 Million | 1.44 Million |
| Wastewater operations                      |              |              |               |              |              |              |
| Number of service connections              | 2,022        | 2,040        | 2,029         | 2,033        | 2,035        | 2,115        |
|  |              |              |               |              |              |              |

## CITY OF NORTON, VIRGINIA CAPITAL ASSET STATISTICS BY FUNCTION (UNAUDITED) LAST SIX FISCAL YEARS

| 7d                       | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  |
|--------------------------|-------|-------|-------|-------|-------|-------|
| Function                 |       |       |       |       |       |       |
| Public safety            |       |       |       |       |       |       |
| Police stations          | 1     | 1     | 1     | 1     | 1     | 1     |
| Fire stations            | 2     | 2     | 2     | 2     | 2     | 2     |
| Number of patrol units   | 11    | 11    | 11    | 13    | 15    | 15    |
| Public works             |       |       |       |       |       |       |
| Streets (lane miles)     | 82.73 | 82.73 | 82.73 | 82.73 | 82.73 | 82.73 |
| Streetlights             | 440   | 440   | 440   | 440   | 440   | 440   |
| Traffic signals          | 8     | 8     | 8     | 8     | 8     | 8     |
| Water operations         |       |       |       |       |       |       |
| Miles of water main      | 55.31 | 55.31 | 55.31 | 55.31 | 55.31 | 55.31 |
| Number of fire hydrants  | 250   | 250   | 250   | 250   | 250   | 250   |
| Wastewater operations    |       |       |       |       |       |       |
| Miles of sanitary sewers | 41.16 | 41.16 | 41.16 | 41.16 | 41.16 | 41.16 |
| Miles of storm sewers    | 9.2   | 9.2   | 9.2   | 9.2   | 9.2   | 9.2   |