Annual Comprehensive Financial Report

Years Ended June 30, 2023 and 2022



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Sherwood H. Creedle, Founder

Members of American Institute of Certified Public Accountants Virginia Society of Certified Public Accountants

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Industrial Development Authority of the Town of South Hill, Virginia

### **Report on the Audit of the Financial Statements**

### **Opinions**

We have audited the accompanying financial statements of the business-type activities of the Industrial Development Authority of the Town of South Hill, Virginia, as of and for the years ended June 30, 2023 and 2022, and the related notes to the financial statements, which collectively comprise the Industrial Development Authority of the Town of South Hill, Virginia's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of the Industrial Development Authority of the Town of South Hill, Virginia, as of June 30, 2023 and 2022, and the respective changes in financial position and, where applicable, cash flows, thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinions**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and *Specifications for Audits of Authorities, Boards, and Commissions* issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Our responsibilities under those standards and specifications are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Industrial Development Authority of the Town of South Hill, Virginia and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Industrial Development Authority of the Town of South Hill, Virginia's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

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P. O. Box 487 828 N. Mecklenburg Avenue South Hill, Virginia 23970 434-447-7111 • FAX: 434-447-5793

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and
  disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Industrial Development Authority of the Town of South Hill,
  Virginia's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Industrial Development Authority of the Town of South Hill, Virginia's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 1-2 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated August 10, 2023, on our consideration of the Industrial Development Authority of the Town of South Hill, Virginia's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Industrial Development Authority of the Town of South Hill, Virginia's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Industrial Development Authority of the Town of South Hill, Virginia's internal control over financial reporting and compliance.

Creedle, Jones & Associates, P.C. Certified Public Accountants

Creedle, Jones & associates, P.C.

South Hill, Virginia August 10, 2023

Management's Discussion and Analysis

As of June 30, 2023

Our discussion and analysis of the Industrial Development Authority of the Town of South Hill, Virginia's financial performance provides an overview of the Authority's financial activities for the fiscal year ended June 30, 2023. Please read this information in conjunction with Industrial Development Authority of the Town of South Hill, Virginia's basic financial statements.

#### **OVERVIEW OF THE FINANCIAL STATEMENTS**

The Industrial Development Authority of the Town of South Hill, Virginia (the "Authority") presents three basic financial statements. These are: (1) Comparative Statement of Net Position; (2) Comparative Statement of Revenues, Expenses, and Changes in Net Position; and (3) Comparative Statement of Cash Flows.

Our financial position is measured in terms of resources (assets) we own and obligations (liabilities) we owe on a given date. This information is reported on the Comparative Statement of Net Position, which reflects the Authority's assets in relation to its debt to creditors. The excess of our assets over liabilities is our equity or net position.

Information regarding the results of our operation during the year is reported in the Comparative Statement of Revenues, Expenses, and Changes in Net Position. These statements show how much our overall net position increased or decreased during the year as a result of our operations and for other reasons.

Our Comparative Statement of Cash Flows discloses the flow of cash resources into and out of the Authority during the year and how we applied those funds.

#### **FINANCIAL SUMMARY**

**Financial Position.** A summary of the Authority's Comparative Statement of Net Position for 2023 and 2022 is presented below:

	<u>2023</u>	<u>2022</u>
Assets Current and other assets	\$2,356,374	\$2,348,122
Total Assets	\$2,356,374	\$2,348,122
Liabilities Other liabilities	\$ 300	\$ 900
Total Liabilities	300	900
Net Position Unrestricted	2,356,074	2,347,222
Total Liabilities and Net Position	\$2,356,374	\$2,348,122

The financial position of the Authority increased in 2023. Assets increased by 0.35%.

Change in Net Position. A summary of the Authority's Condensed Comparative Statement of Revenues, Expenses, and Changes in Net Position for 2023 and 2022 is presented below:

### Condensed Comparative Statement of Revenues, Expenses, and Changes in Net Position

	<u>2023</u>	<u>2022</u>
Operating Revenue	\$ -	\$ -
Operating Expenses	17,239	26,591
Net Operating Loss	(17,239)	(26,591)
Non-Operating Revenue	26,091	10,518
Changes in Net Position	\$ 8,852	<u>\$ (16,073)</u>

During the year, the Authority had a net operating loss of \$17,239. The Authority had non-operating income of \$26,091.

Net position increased \$8,852 in 2023.

Cash Flows. A summary of the Authority's Condensed Comparative Statement of Cash Flows for 2023 and 2022 is presented below:

### **Condensed Comparative Statement of Cash Flows**

		<u>2023</u>		<u>2022</u>
Cash Provided by (Used in)	•	(47.920)	ф	(26.201)
Operating activities  Capital and related financing activities	\$	(17,839)	Ф	(26,291)
Investing activities		26,091		16,084
Net Increase (Decrease) in Cash	\$	8,252	\$	(10,207)

Cash flows from operating activities consist primarily of administrative expenses, creating a negative operating cash flow of \$17,839.

Cash flows from investing activities were \$26,091 primarily due to interest income.

During the year ended June 30, 2023, there was an increase of \$8,252 in cash.

#### REQUESTS FOR INFORMATION

This financial report is designed to provide our citizens, taxpayers, customers, investors, and creditors with a general overview of the Authority's finances and to demonstrate the Authority's accountability for the money it receives. Questions concerning this report or requests for additional information should be directed to Spencer Crowder, Chair, Industrial Development Authority of the Town of South Hill, Virginia, P.O. Box 605, South Hill, Virginia 23970, telephone 434-447-8992.

# BASIC FINANCIAL STATEMENTS

### Comparative Statement of Net Position

June 30, 2023 and 2022

Assets		<u>2023</u>		<u>2022</u>
Current Assets Cash and cash equivalents	\$	2,356,374	\$	2,348,122
Noncurrent Assets				
Total Assets	\$	2,356,374	\$	2,348,122
Liabilities and Net Position				
Liabilities Accounts payable	\$	300	\$	900
Total Liabilities		300		900
Net Position Unrestricted		2,356,074		2,347,222
Total Net Position		2,356,074		2,347,222
Total Liabilities and Net Position	\$	2,356,374	\$	2,348,122

The accompanying notes to the financial statements are an integral part of this statement.

Comparative Statement of Revenues, Expenses, and Changes in Net Position

Years Ended June 30, 2023 and 2022

	<u>2023</u>	<u>2022</u>
Operating Revenues	<u> -</u>	\$ -
Total Operating Revenues	-	-
Operating Expenses		
Advertising	100	131
Postage and office	-	131
Insurance	3,758	3,742
Legal and professional fees	4,156	14,678
Repayment of property taxes on real estate sale	9,225	7,909
Total Operating Expenses	17,239	26,591
Operating Loss	(17,239)	(26,591)
Non-Operating Revenues (Expenses)		
Gain (loss) on investments	(5,886)	(566)
Share of property taxes on real estate sale	9,224	7,909
Interest income	22,753	3,175
Net Non-Operating Revenues (Expenses)	26,091	10,518
Change in Net Position	8,852	(16,073)
Net Position - Beginning of Year	2,347,222	2,363,295
Net Position - End of Year	\$ 2,356,074	\$ 2,347,222

The accompanying notes to the financial statements are an integral part of this statement.

Comparative Statement of Cash Flows

Years Ended June 30, 2023 and 2022

	<u>2023</u>	<u>2022</u>
Cash Flows from Operating Activities Payments to suppliers	\$ (17,839	) \$ (26,291)
Net Cash Used in Operating Activities	(17,839	) (26,291)
Cash Flows from Capital and Related Financing Activities		<u> </u>
Net Cash Provided by (Used in) Capital and Related Financing Activities	-	. <u>-</u>
Cash Flows from Investing Activities Proceeds from sale of assets Gain/(losses) on marketable securities Share of property taxes on real estate sale Interest income	(5,886 9,224 22,753	7,909
Net Cash Provided by Investing Activities	26,091	16,084
Net Increase (Decrease) in Cash and Cash Equivalents	8,252	(10,207)
Cash and Cash Equivalents - Beginning of Year	2,348,122	2,358,329
Cash and Cash Equivalents - End of Year	\$ 2,356,374	\$ 2,348,122
Reconciliation of Operating Loss to Net Cash Used in Operating Activities  Operating loss  Adjustments to Reconcile Operating Loss to Net	\$ (17,239	) \$ (26,591)
Cash Used in Operating Activities Accounts payable	(600	300
Net Cash Used in Operating Activities	\$ (17,839	(26,291)

The accompanying notes to the financial statements are an integral part of this statement.

Notes to the Financial Statements

Year Ended June 30, 2023

### Organization, Description of the Entity and Its Activities

The Industrial Development Authority of the Town of South Hill, Virginia was organized on May 6, 1968 in accordance with Chapter 33 of Title 15.1 of the Code of Virginia of 1950, as amended (the "Act"). It was recreated on March 10, 1980 as the Industrial Development Authority of the Town of South Hill, Virginia (the "Authority"). The purpose of the Authority shall be to acquire, own, lease, and dispose of properties to enable it to promote industry and develop trade by inducing manufacturing, industrial, governmental, and commercial enterprises to locate in or remain in the Commonwealth of Virginia and to further the use of its agricultural products and natural resources.

The Authority is a separate and distinct entity from the Town of South Hill, Virginia and is, in accordance with the Act, a political subdivision of the Commonwealth of Virginia and not subject to taxation.

A seven-member board appointed by the Town Council of the Town of South Hill, Virginia governs the Authority. The directors are to serve staggered terms of four years each.

In addition, the Authority is authorized to issue revenue bonds for the purpose of obtaining and constructing facilities. Liability under the bonds may be retained by the Authority or it may be assumed by the enterprise for which facilities are constructed. Collection of revenues pledged to liquidate the bonds may be assigned to a trustee. The revenue bonds are not deemed to constitute a debt or pledge of the faith and credit of the Commonwealth of Virginia or any municipality thereof. The bonds are payable solely from revenues generated from the lease of the facilities constructed and may be secured by a deed of trust on those facilities.

### 2 Significant Accounting Policies

#### Financial Statement Presentation

The financial statements of the Industrial Development Authority of the Town of South Hill, Virginia have been prepared in conformity with the specifications promulgated by the Auditor of Public Accounts (APA) of the Commonwealth of Virginia, and the accounting principles generally accepted in the United States as specified by the Governmental Accounting Standards Board. The more significant of the Authority's accounting policies are described below:

#### Net Investment in Direct Financial Leases

The Authority may acquire and improve properties and retain title to them. Where transfer of title at the completion of a lease to a tenant is not reasonably assured by bargain purchase options or other lease provisions, the Authority accounts for activities in its role as lessor as either capital leases or operating leases. The Authority does not have any investment in direct financing leases.

#### Basis of Accounting

The Authority's accounting system is organized and operated on a fund basis. A fund records cash and other financial resources, together with all related liabilities, obligations, reserves, and residual equity, which is segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions, or limitations.

Proprietary Funds account for activities similar to those found in the private sector. The measurement focus is upon determination of net income. The Authority utilizes one type of Proprietary Fund with that being an Enterprise Fund.

Enterprise Funds account for operations that are financed and operated in a manner similar to private business enterprises. The intent of the Authority is that the cost of providing services to the general public be financed or recovered through user charges. In the Authority's operation, costs are represented by interest expense and financing cost, while user charges consist of interest income earned on receivables.

The Authority utilizes the accrual basis of accounting under which revenues are recorded in the period earned and expenses are recorded when the related liabilities are incurred.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### Adoption of New GASB Statements

The Authority adopted the following GASB statements during the year ended June 30, 2023:

In March 2020, GASB Statement No. 94, Public-Private and Public-Public Partnerships and Availability Payment Arrangements. The primary objective of this statement is to improve financial reporting by addressing issues related to public-private and public-public partnership arrangements (PPPs). As used in this statement, a PPP is an arrangement in which a government (the transferor) contracts with an operator (a governmental or nongovernmental entity) to provide public services by conveying control of the right to operate or use a nonfinancial asset, such as infrastructure or other capital asset (the underlying PPP asset), for a period of time in an exchange or exchange-like transaction. Some PPPs meet the definition of a service concession arrangement (SCA), which the Board defines in this statement as a PPP in which (1) the operator collects and is compensated by fees from third parties; (2) the transferor determines or has the ability to modify or approve which services the operator is required to provide, to whom the operator is required to provide the services, and the prices or rates that can be charged for the services; and (3) the transferor is entitled to significant residual interest in the service utility of the underlying PPP asset at the end of the arrangement. GASB Statement No. 94 is effective for fiscal years beginning after June 15, 2022. The requirements of this statement are effective for the fiscal year ending June 30, 2023 for the Authority.

In May 2020, Statement No. 96, Subscription-Based Information Technology Arrangements. This statement provides guidance on the accounting and financial reporting for subscription-based information technology arrangements (SBITAs) for government end users (governments). GASB Statement No. 96 is effective for fiscal year ending June 15, 2022. The requirements of this statement are effective for the fiscal year ending June 30, 2023 for the Authority.

### **Cash Equivalents**

The Authority considers all investments purchased with a maturity of one year or less to be cash equivalents.

Deposits. All cash of the Authority is maintained in accounts collateralized in accordance with the Virginia Security for Public Deposits Act, Section 2.2-4400 et seq. of the Code of Virginia. The Authority has a portfolio with an investment company consisting of numerous certificates of deposit (CD's); rates ranging from 3.25% to 5.35% with varying maturity dates. The values are no greater than \$250,000 for each CD invested at individual banks throughout the United States and covered by Federal Depository Insurance.

### Capital Assets

The Authority sold all capital assets in Fiscal Year 2022.

### **5**Litigation

At June 30, 2023, there were no matters of litigation involving the Authority that would have a material affect on the financial position of the Authority.

### 6 Conduit Debt Obligations

From time to time, the Authority has issued Industrial Development Revenue Bonds to provide financial assistance to private sector entities for the acquisition and construction of industrial and commercial facilities deemed to be in the public interest. The bonds are secured by the related notes receivable and are payable solely from payments received on them. Neither the Authority, the Town of South Hill, Virginia, the Commonwealth of Virginia, nor any political subdivision thereof is obligated in any manner for repayment of the bonds. Accordingly, the bonds and the related notes receivable are not reported on the comparative statement of net position in the accompanying financial statements. There are none as of June 30, 2023.

### **7**Risk Management

The Authority's Treasurer is bonded under a surety blanket bond in the amount of \$100,000 for each transaction.

### Upcoming Pronouncements

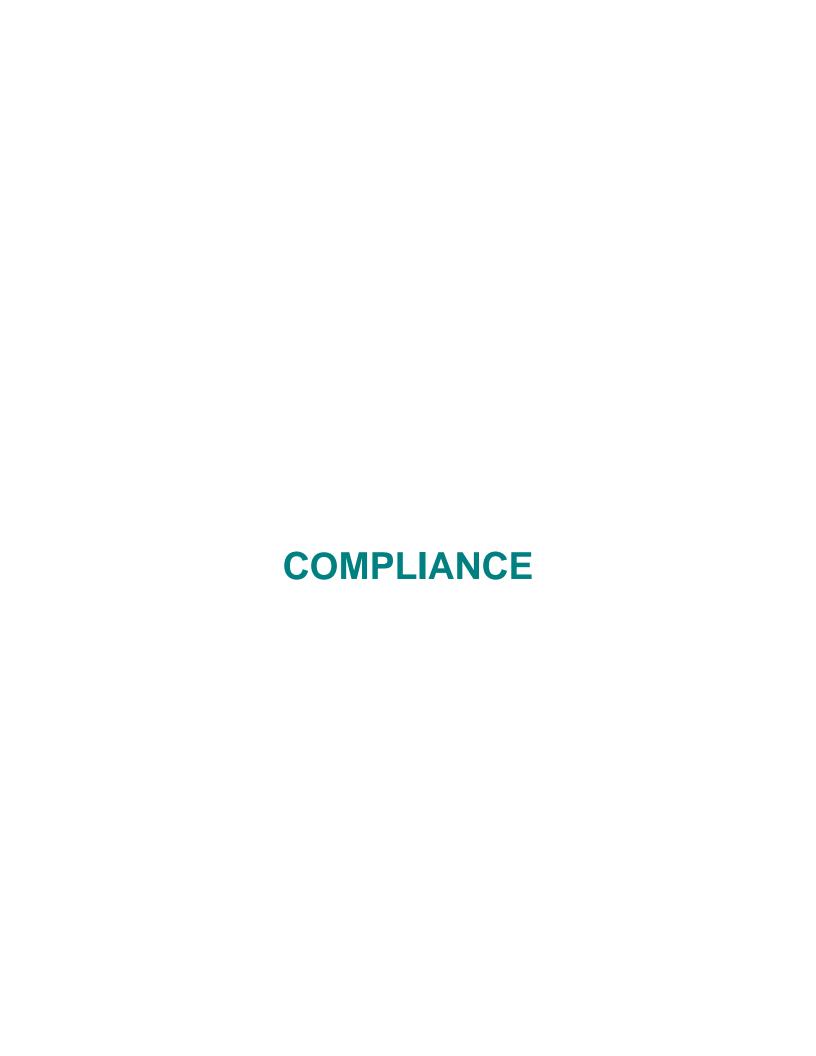
GASB Statement No. 99, *Omnibus 2022*. This Statement will enhance comparability in accounting and financial reporting and to improve the consistency of authoritative literature by addressing (1) practice issues that have been identified during implementation and application of certain GASB Statements and (2) accounting and financial reporting for financial guarantees. The requirements in paragraphs 11–25 related to leases, PPPs, and SBITAs are effective for fiscal years beginning after June 15, 2022, and all reporting periods thereafter. The requirements in paragraphs 4–10 related to financial guarantees and the classification and reporting of derivative instruments within the scope of Statement 53 are effective for fiscal years beginning after June 15, 2023, and all reporting periods thereafter.

GASB Statement No. 100, *Accounting Changes and Error Corrections*. An Amendment of GASB Statement No. 62 – will be effective for accounting changes and error corrections made in fiscal years beginning after June 15, 2023.

GASB Statement No. 101, *Compensated Absences* - requires recording compensation due to employees as a liability if not paid at the date of the financial statements. The amount due should be calculated at the employee's pay rate as of the date of financials. The Statement reduces the note disclosure and excludes certain compensated absences such as parental leave, military leave, and jury duty from the calculated liability. This Statement is effective for fiscal years beginning after December 15, 2023.

# 9 Subsequent Events

Management has performed an analysis of the activities and transactions subsequent to June 30, 2023 to determine the need for any adjustments to and/or disclosures within the audited financial statements for the year ended June 30, 2023. Management has performed their analysis through August 10, 2023.





Sherwood H. Creedle, Founder

Members of American Institute of Certified Public Accountants Virginia Society of Certified Public Accountants

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Industrial Development Authority of the Town of South Hill, Virginia

We have audited, in accordance with the auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, and *Specifications for Audits of Authorities, Boards and Commissions* issued by the Auditor of Public Accounts of the Commonwealth of Virginia, the financial statements of the business-type activities of Industrial Development Authority of the Town of South Hill, Virginia, as of and for the year ended June 30, 2023, and the related notes to the financial statements, which collectively comprise Industrial Development Authority of the Town of South Hill, Virginia's basic financial statements, and have issued our report thereon dated August 10, 2023.

### **Report on Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Industrial Development Authority of the Town of South Hill, Virginia's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Industrial Development Authority of the Town of South Hill, Virginia's internal control. Accordingly, we do not express an opinion on the effectiveness of Industrial Development Authority of the Town of South Hill, Virginia's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Industrial Development Authority of the Town of South Hill, Virginia's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Creedle, Jones & Associates, P.C. Certified Public Accountants

Creedle, Jones & associates, P.C.

South Hill, Virginia August 10, 2023