







VIRGINIA LOTTERY POWERBALL

REPORT ON APPLYING AGREED-UPON PROCEDURES FOR THE PERIOD APRIL 1, 2019 THROUGH MARCH 31, 2020

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P.O. Box 1295 Richmond, Virginia 23218

June 29, 2020

Members of the Virginia Lottery Board 600 East Main Street Richmond, Virginia

INDEPENDENT ACCOUNTANT'S REPORT ON APPLYING AGREED-UPON PROCEDURES

We have performed the procedures enumerated below, which were agreed to by the Virginia Lottery and the other member lotteries in states of California, Georgia, Illinois, Massachusetts, Maryland, Michigan, New Jersey, New York, Ohio, and Washington (referred to as the "Member Lotteries"), which operate **Powerball**, solely to assist the Virginia Lottery and Member Lotteries with respect to the evaluation of the following financial information associated with Powerball: Virginia Lottery's sales and prize expense for the period April 1, 2019, through March 31, 2020, and the Virginia Lottery's receivable as of March 31, 2020. Virginia Lottery is responsible for its records of the financial information associated with Powerball. The sufficiency of the procedures is solely the responsibility of the Virginia Lottery and Member Lotteries. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures that we performed and our findings are as follows:

- A. We obtained from the Virginia Lottery the "Draw Activity" and the "Fixed Prize Analysis" reports for the period April 1, 2019, through March 31, 2020, and attached those as Exhibit I and II, respectively. We verified the mathematical accuracy of the schedules.
- B. We randomly selected the following five Powerball drawings from the period April 1, 2019, through March 31, 2020, for testing as indicated in "C," "D," and "E" below.

April 13, 2019 August 24, 2019 February 12, 2020 February 29, 2020 March 14, 2020

- C. For each drawing selected in step "B" above, we compared the total amount of sales as shown on the daily sales report produced by the Virginia Lottery's gaming system and the total amount of sales shown on the related daily sales report produced by the Virginia Lottery Internal Control System (ICS) with the balance listed in the "Sales" column for the respective drawing on the "Draw Activity" report attached as Exhibit I and found them to be in agreement.
- D. We calculated the total dollar amount of the fixed prizes for the drawings selected in step "B" above, based on the total number of winners from the Virginia Lottery's gaming system for each prize level and the prize structure of Powerball's fixed prizes (as defined in the official game rules). We compared the calculated expense with the amount listed in the "Actual Fixed Prizes" column for the respective drawing on the "Draw Activity" report attached as Exhibit I and found them to be in agreement.
- E. For each drawing selected in step "B" above, we compared the amount of sales, actual fixed prizes, and share of fixed prizes shown on the "Draw Activity" report attached as Exhibit I to the amounts shown on the applicable Powerball Prize Settlement Reports and found them to be in agreement.
- F. For the period identified, we randomly selected two months and obtained the "Expired Prize Settlement Report" distributed by the Virginia Lottery. For the two months selected, we obtained from the ICS the actual fixed prizes awarded and the prizes unclaimed. We compared the ICS data back to the data reported from the Virginia Lottery for each draw of the subject months and found them to be in agreement.
- G. We compared the amount shown as the total of the actual fixed prizes and the total of the share of fixed prizes on the "Draw Activity" report attached as Exhibit I to the applicable amounts shown on the "Fixed Prize Analysis" report attached as Exhibit II and found them to be in agreement.
- H. We reviewed the "Cash Options Amount" column of the "Draw Activity" report attached as Exhibit I and found no amounts listed; therefore, no work was performed.
- There were no purchases of investments associated with jackpot prizes and; therefore, no work was performed.
- J. We compared the total of the quarterly transfers to/from the Virginia Lottery for settlement of the fixed prize liability as shown in the Virginia Lottery's cash disbursement subsidiary records to the amount listed in the "Qtrly/Yrly Settlements Transfers In/(Out)" column on the "Fixed Prize Analysis" report attached as Exhibit II and found them to be in agreement.
- K. We compared the balance listed as the Virginia Lottery's receivable as of March 31, 2020, for the fixed prizes as shown on the "Fixed Prize Analysis" report

attached as Exhibit II to the Virginia Lottery's financial accounting records and to the Powerball Prize Settlement Report as of March 31, 2020, and found them to be in agreement.

This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. These agreed-upon procedures do not constitute an audit of financial statements or any part thereof, the objective of which is the expression of an opinion on the financial statements or a part thereof. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the Virginia Lottery and Member Lotteries as specified above and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record and its distribution is not limited.

Martha S. Mavredes
AUDITOR OF PUBLIC ACCOUNTS

KJS/clj

Powerball Virginia Lottery Draw Activity From April 2019 through March 2020

Exhibit I

| | | | Actual | Share of | | LAIIIDILI |
|-------|-----------|------------|------------|------------|------------|--------------|
| | | | Fixed | Fixed | Annuitized | Cash Options |
| State | Draw Date | Sales | Prizes | Prizes | JP Amount | Amount |
| State | 4/3/2019 | \$ 697,238 | \$ 161,553 | \$ 178,267 | \$ - | \$ - |
| | 4/6/2019 | 767,662 | 118,736 | 159,515 | - | - |
| | 4/10/2019 | 668,222 | 61,319 | 80,201 | - | - |
| | 4/13/2019 | 792,914 | 126,007 | 101,431 | - | - |
| | 4/17/2019 | 709,636 | 110,518 | 96,094 | - | - |
| | 4/20/2019 | 826,748 | 169,048 | 88,570 | - | - |
| | 4/24/2019 | 751,932 | 119,749 | 95,500 | - | - |
| | 4/27/2019 | 854,850 | 225,338 | 178,335 | - | - |
| | 5/1/2019 | 783,076 | 117,327 | 102,394 | - | - |
| | 5/4/2019 | 897,602 | 181,026 | 186,878 | - | - |
| | 5/8/2019 | 830,210 | 77,111 | 94,228 | - | - |
| | 5/11/2019 | 946,148 | 82,669 | 106,482 | - | - |
| | 5/15/2019 | 873,218 | 81,678 | 94,516 | - | - |
| | 5/18/2019 | 972,626 | 133,960 | 102,788 | - | - |
| | 5/22/2019 | 906,192 | 86,170 | 106,160 | - | - |
| | 5/25/2019 | 1,054,912 | 190,137 | 184,561 | - | - |
| | 5/29/2019 | 1,012,114 | 102,595 | 190,987 | - | - |
| PA | 6/1/2019 | 1,357,584 | 174,083 | 158,612 | - | - |
| | 6/5/2019 | 657,036 | 60,762 | 84,511 | - | - |
| | 6/8/2019 | 712,620 | 59,453 | 115,468 | - | - |
| | 6/12/2019 | 606,338 | 58,826 | 78,478 | - | - |
| | 6/15/2019 | 701,378 | 62,845 | 67,620 | - | - |
| | 6/19/2019 | 651,198 | 56,887 | 76,152 | - | - |
| | 6/22/2019 | 770,854 | 71,832 | 172,334 | - | - |
| | 6/26/2019 | 715,504 | 62,288 | 89,693 | - | - |
| | 6/29/2019 | 814,156 | 74,366 | 93,561 | - | - |
| | 7/3/2019 | 779,156 | 64,093 | 85,829 | - | - |
| | 7/6/2019 | 786,790 | 66,788 | 196,401 | - | - |
| | 7/10/2019 | 754,168 | 73,237 | 198,293 | - | - |
| | 7/13/2019 | 857,446 | 72,345 | 79,753 | - | - |
| | 7/17/2019 | 536,624 | 50,161 | 59,133 | - | - |
| | 7/20/2019 | 603,756 | 52,043 | 73,051 | - | - |
| | 7/24/2019 | 539,710 | 52,499 | 57,471 | - | - |
| | 7/27/2019 | 645,972 | 1,108,376 | 206,060 | - | - |
| | 7/31/2019 | 601,998 | 103,406 | 74,325 | - | - |
| | 8/3/2019 | 754,262 | 172,203 | 104,087 | - | - |
| | 8/7/2019 | 667,376 | 63,575 | 176,753 | - | - |

Powerball Virginia Lottery Draw Activity From April 2019 through March 2020

Exhibit I

| | | | | | | EXHIBIT I |
|-------|------------|---------|-----------|----------|------------|--------------|
| | | | Actual | Share of | | |
| | | | Fixed | Fixed | Annuitized | Cash Options |
| State | Draw Date | Sales | Prizes | Prizes | JP Amount | Amount |
| | 8/10/2019 | 774,442 | 122,037 | 91,653 | - | - |
| | 8/14/2019 | 709,076 | 66,304 | 75,466 | - | - |
| PA | 8/17/2019 | 795,712 | 66,204 | 180,689 | - | - |
| | 8/21/2019 | 523,084 | 47,542 | 52,794 | - | - |
| | 8/24/2019 | 605,618 | 103,859 | 86,583 | - | - |
| | 8/28/2019 | 533,314 | 44,247 | 45,220 | - | - |
| | 8/31/2019 | 645,604 | 105,355 | 74,871 | - | - |
| | 9/4/2019 | 561,142 | 1,099,534 | 164,637 | - | - |
| | 9/7/2019 | 586,618 | 52,421 | 169,543 | - | - |
| | 9/11/2019 | 517,326 | 50,803 | 65,647 | - | - |
| | 9/14/2019 | 609,860 | 110,492 | 73,954 | - | - |
| | 9/18/2019 | 532,038 | 95,265 | 56,258 | - | - |
| | 9/21/2019 | 619,670 | 52,624 | 69,395 | - | - |
| | 9/25/2019 | 501,608 | 41,025 | 62,943 | - | - |
| | 9/28/2019 | 585,738 | 54,123 | 63,872 | - | - |
| | 10/2/2019 | 545,538 | 110,404 | 84,398 | - | - |
| | 10/5/2019 | 633,310 | 58,761 | 57,856 | - | - |
| | 10/9/2019 | 572,414 | 48,877 | 69,796 | - | - |
| | 10/12/2019 | 656,982 | 104,323 | 97,142 | - | - |
| | 10/16/2019 | 635,112 | 111,439 | 170,896 | - | - |
| | 10/19/2019 | 727,144 | 116,820 | 81,794 | - | - |
| | 10/23/2019 | 658,524 | 55,844 | 170,825 | - | - |
| | 10/26/2019 | 748,270 | 69,832 | 78,145 | - | - |
| | 10/30/2019 | 677,960 | 57,730 | 69,002 | - | - |
| | 11/2/2019 | 775,300 | 1,065,979 | 191,613 | - | - |
| | 11/6/2019 | 499,522 | 42,851 | 47,972 | - | - |
| | 11/9/2019 | 561,608 | 96,854 | 189,751 | - | - |
| | 11/13/2019 | 490,362 | 49,927 | 156,881 | - | - |
| | 11/16/2019 | 577,558 | 49,462 | 158,631 | - | - |
| | 11/20/2019 | 518,540 | 48,722 | 62,964 | - | - |
| | 11/23/2019 | 609,864 | 51,235 | 56,590 | - | - |
| | 11/27/2019 | 648,432 | 55,125 | 81,204 | - | - |
| | 11/30/2019 | 638,006 | 52,922 | 68,478 | - | - |
| | 12/4/2019 | 619,244 | 102,863 | 83,225 | _ | - |
| | 12/7/2019 | 695,600 | 59,506 | 73,812 | - | - |
| | 12/11/2019 | 636,116 | 60,110 | 77,529 | - | - |
| | 12/14/2019 | 744,302 | 69,894 | 186,485 | - | - |
| | | | | | | |

Powerball Virginia Lottery Draw Activity From April 2019 through March 2020

Exhibit I

| State | Draw Date | Sales | Actual Fixed Prizes | Share of Fixed Prizes | Annuitized JP Amount | Cash Options Amount |
|-------|------------|--------------|---------------------------|-----------------------------|-------------------------|------------------------|
| | 12/18/2019 | 688,952 | 64,773 | 174,321 | - | - |
| | 12/21/2019 | 814,188 | 119,685 | 95,155 | - | - |
| | 12/25/2019 | 878,600 | 76,739 | 395,289 | - | - |
| | 12/28/2019 | 911,880 | 127,398 | 110,638 | - | - |
| | 1/1/2020 | 1,004,626 | 85,629 | 100,229 | - | - |
| | 1/4/2020 | 999,382 | 155,307 | 134,615 | - | - |
| | 1/8/2020 | 926,948 | 79,554 | 120,340 | - | - |
| | 1/11/2020 | 1,048,856 | 104,490 | 216,913 | - | - |
| | 1/15/2020 | 1,054,012 | 93,078 | 134,451 | - | - |
| | 1/18/2020 | 1,248,284 | 107,859 | 138,768 | - | - |
| | 1/22/2020 | 1,216,198 | 1,110,104 | 225,225 | - | - |
| | 1/25/2020 | 1,443,334 | 127,214 | 152,518 | - | - |
| PA | 1/29/2020 | 1,519,554 | 1,185,845 | 332,359 | - | - |
| | 2/1/2020 | 649,782 | 111,589 | 72,313 | - | - |
| | 2/5/2020 | 542,424 | 46,656 | 52,038 | - | - |
| | 2/8/2020 | 601,274 | 52,550 | 63,191 | - | - |
| MI | 2/12/2020 | 541,284 | 44,454 | 60,093 | - | - |
| | 2/15/2020 | 581,366 | 55,941 | 60,056 | - | - |
| | 2/19/2020 | 537,742 | 50,841 | 80,592 | - | - |
| | 2/22/2020 | 616,112 | 110,202 | 72,513 | - | - |
| | 2/26/2020 | 575,634 | 47,639 | 69,707 | - | - |
| | 2/29/2020 | 667,844 | 112,746 | 83,757 | - | - |
| | 3/4/2020 | 614,358 | 50,739 | 76,861 | _ | - |
| | 3/7/2020 | 720,714 | 60,405 | 82,695 | - | - |
| | 3/11/2020 | 640,812 | 55,867 | 70,266 | _ | - |
| | 3/14/2020 | 712,336 | 67,237 | 96,834 | - | - |
| | 3/18/2020 | 606,040 | 55,612 | 158,448 | - | - |
| | 3/21/2020 | 642,820 | 111,485 | 71,590 | - | - |
| | 3/25/2020 | 550,724 | 47,176 | 152,558 | - | - |
| | 3/28/2020 | 613,184 | 58,484 | 72,401 | - | - |
| Total | | \$75,999,048 | \$13,933,622 | \$11,769,740 | \$ - | \$ - |

Powerball Virginia Lottery Fixed Prize Analysis From April 2019 through March 2020

Exhibit II

| | | | | Qtrly/Yrly Settlements | |
|---------------|-------------------------|---------------------|--------------------------|---------------------------|-------------------------|
| State | Receivable (Payable) | Actual Fixed Prizes | Share of Fixed Prizes | Transfers In/(Out) | Receivable (Payable) |
| | | 1 | 1 | | |
| Georgia | \$ (287,357) | \$ 14,737,158 | \$ 14,522,158 | \$ (40,830) | \$ (31,527) |
| Illinois | 859,611 | 13,244,815 | 14,842,165 | 1,133,736 | (1,871,475) |
| Massachusetts | (1,696,188) | 11,983,586 | 11,930,587 | (2,272,981) | 629,792 |
| Maryland | 956,361 | 11,879,327 | 11,441,838 | 441,874 | 951,976 |
| Michigan | (1,168,241) | 13,172,920 | 14,806,703 | (624,062) | (2,177,962) |
| New Jersey | 1,977,848 | 18,565,699 | 21,017,877 | 2,598,414 | (3,072,744) |
| New York | 597,738 | 10,318,969 | 10,218,558 | 698,149 | - |
| Ohio | (424,919) | 14,806,444 | 12,913,697 | (751,353) | 2,219,181 |
| Virginia | (259,558) | 13,933,622 | 11,769,740 | (516,611) | 2,420,935 |
| Washington | (555,295) | 7,599,302 | 6,778,519 | (666,336) | 931,824 |
| Total | \$ - | \$130,241,842 | \$130,241,842 | \$ - | \$ - |