

**UNIVERSITY OF VIRGINIA**

**INTERCOLLEGIATE ATHLETICS PROGRAMS  
FOR THE YEAR ENDED  
JUNE 30, 2008**



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# Commonwealth of Virginia

**Walter J. Kucharski, Auditor**

**Auditor of Public Accounts  
P.O. Box 1295  
Richmond, Virginia 23218**

December 11, 2008

The Honorable Timothy M. Kaine  
Governor of Virginia

The Honorable M. Kirkland Cox.  
Chairman, Joint Legislative Audit  
And Review Commission

John T. Casteen, III  
President

## INDEPENDENT AUDITOR'S REPORT ON APPLICATION OF AGREED-UPON PROCEDURES

We have performed the procedures enumerated below, which were agreed to by the President of the **University of Virginia**, solely to assist the University in evaluating whether the accompanying Schedule of Revenues and Expenses of Intercollegiate Athletics Programs of the University is in compliance with National Collegiate Athletic Association (NCAA) Bylaw 6.2.3, for the year ended June 30, 2008. The University's management is responsible for the Schedule of Revenues and Expenses of Intercollegiate Athletics Programs and the Schedule's compliance with NCAA requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of the procedures is solely the responsibility of the University. Consequently, we make no representation regarding sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

### Agreed-Upon Procedures Related to the Schedule of Revenues and Expenses of Intercollegiate Athletics Programs

The procedures that we performed and our findings are as follows:

#### Internal Controls

1. We reviewed documentation of accounting systems and operating procedures. We reviewed the relationship of internal control over Intercollegiate Athletics Programs to internal control reviewed in connection with our audits of the University's financial statements. In addition, we identified and reviewed those controls unique to Intercollegiate Athletics Programs, which were not reviewed in connection with our audit of the University's financial statements.

2. We reviewed an organizational chart provided by the Intercollegiate Athletics Department and discussed it with appropriate personnel. We also made certain inquiries of management regarding control consciousness, the use of internal audit in the department, competence of personnel, and protection of records and equipment.
3. The University provided us with their procedures for gathering information on the nature and extent of affiliated and outside organizational activity for or on behalf of the intercollegiate athletics programs.

#### Affiliated and Outside Organizations

4. Intercollegiate Athletics Department management identified all intercollegiate athletics-related affiliated and outside organizations and provided us with copies of audited financial statements for each such organization for the reporting period.
5. The Intercollegiate Athletics Department prepared and provided to us a summary of revenues and expenses for or on behalf of the intercollegiate athletics programs by affiliated and outside organizations included in the Schedule.
6. We obtained any additional reports regarding internal control matters identified during the independent audits of affiliated and outside organizations and inquired as to the corrective action taken in response to such comments. We noted that the affiliated organizations had been audited by independent public accountants and we were not made aware of any internal control findings.

#### Schedule of Revenues and Expenses of Intercollegiate Athletics Programs

7. We obtained the Schedule of Revenues and Expenses of Intercollegiate Athletics Programs (Schedule) for the year ended June 30, 2008, as prepared by the University and shown in this report. We recalculated the addition of the amounts on the Schedule, traced the amounts on the Schedule to management's worksheets, and agreed the amounts on management's worksheets to the Intercollegiate Athletics Department's accounts in the accounting records. We noted no differences between the amounts in the Athletics Department's accounts in the accounting records and the amounts on the worksheets. We discussed the nature of work sheet adjustments with management and are satisfied that the adjustments are appropriate.
8. We applied certain analytical review techniques to the balances reported on the Schedule in order to determine the reasonableness of amounts reported therein. These techniques included trend analyses and other tests using operating data and review of actual amounts expended in comparison to budgeted amounts.

#### Revenues

9. We compared each major revenue account to prior period amounts and budget estimates. We obtained and documented an understanding of all significant variances.
10. Intercollegiate Athletics Department management provided us with a reconciliation of tickets sold during the reporting period along with complimentary tickets and unsold tickets to the revenue recorded in the Schedule and related attendance figures. We reviewed the ticket and attendance reconciliations and found such reconciliations to be accurate. We also reviewed

reconciliations of ticket sales and revenue to the accounting records for selected periods and found those reconciliations to be accurate.

11. We compared student fees reported in the Schedule to amounts reported in the accounting records and an expected amount based on fee rates and enrollment. We found these amounts to be materially in agreement.
12. Intercollegiate Athletics Program management provided us with a listing of game guarantee revenues. We selected all guarantee amounts and traced to game guarantee agreements. We found that revenue was properly computed and deposited
13. Intercollegiate Athletics Department management provided us with a listing of all contributions of moneys, goods or services received directly by the Intercollegiate Athletics Department from any affiliated or outside organization, agency or group of individuals that constitutes ten percent or more of all contributions received during the reporting period. We vouched each individual contribution received directly by the University for its Intercollegiate Athletics Programs that constituted more than ten percent of the contributions so received. Except for contributions received from the Virginia Athletic Foundation, an affiliated organization, we noted no individual contribution which constituted more than ten percent of total contributions received for intercollegiate athletics.
14. Intercollegiate Athletics Department management provided us with a listing and copies of all agreements related to participation in revenues from tournaments, conference distributions, and NCAA distributions. We inspected the agreements and verified the mathematical accuracy and coding of the distribution amounts. We found that revenue was properly computed and deposited.
15. Intercollegiate Athletics Department management provided us with a listing and copies of all agreements related to participation in revenues from broadcast, television, radio, and Internet rights. These agreements also include revenues from advertising, royalties, and sponsorships. We inspected the agreements and agreed significant amounts to supporting documentation.
16. We obtained an understanding of the College's methodology for recording revenues from sport camps and found the procedures to be adequate. Based on an analytical review of the amounts reported in the Schedule, we consider the amount reported to be reasonable. This amount was deemed to be immaterial for detailed testing.
17. Based on receipts as listed in the accounting records, we selected and tested collections by the intercollegiate athletics program. We compared and agreed the selected operating receipts to adequate supporting documentation. We found all reviewed amounts to be in agreement with supporting documentation and properly recorded in the accounting records.

#### Expenses

18. We compared each major expense account to prior period amounts and budget estimates. We obtained and documented an understanding of all significant variances.
19. Intercollegiate Athletics Department management provided us a listing of institutional student aid recipients during the reporting period. We selected individual student athletes across all sports and agreed amounts from the listing to their award letter. We also ensured that the

total aid amount for each sport materially agreed to amounts reported as Financial Aid in the student accounting system

20. Based on analytical review, we deemed home game guarantees paid to visiting teams to be reasonable. This amount was deemed to be immaterial for detailed testing
21. Intercollegiate Athletics Department management provided us with a listing of coaches, support staff, and administrative personnel employed and paid by the University during the reporting period. We selected and tested individuals and compared amounts paid for one pay period or a bonus payment from the payroll accounting system to their contract or other employment agreement document. We found that recorded expenses equaled amounts paid as salary and bonuses and were in agreement with approved contracts or other documentation.
22. Intercollegiate Athletics Department management provided us with a listing of severance payments made during the reporting period. Based on analytical review, we deemed severance payments to be reasonable. This amount was deemed to be immaterial for detailed testing
23. We discussed the University's recruiting expense and team travel policies with Intercollegiate Athletics Department management and documented an understanding of those policies.
24. We obtained an understanding of the University's methodology for allocating indirect facilities support and ensured that amounts reported on the Schedule agreed to amounts recorded in the accounting records.
25. Based on disbursements as listed in the accounting records, we selected and tested payments to third parties by the intercollegiate athletics program. These disbursements were for supplies, equipment, travel, and other general expenses. We compared and agreed the selected operating expenses to adequate supporting documentation. We found all reviewed amounts to be properly approved, in agreement with supporting documentation, and properly recorded in the accounting records.

We were not engaged to, and did not, conduct an examination, the objective of which would be the expression on an opinion on the Schedule of Revenues and Expenses of Intercollegiate Athletics Programs or any of the accounts or items referred to above. Accordingly, we do not express such an opinion. Had we performed additional procedures or had we made an audit of any financial statements of the Intercollegiate Athletics Department of the University of Virginia in accordance with generally accepted auditing standards, other matters might have come to our attention that would have been reported to the University. This report relates only to the accounts and items specified above, and do not extend to the financial statements of the University of Virginia or its Intercollegiate Athletics Department taken as a whole.

This report is intended solely for the information and use of the President and the University and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record and its distribution is not limited.

AUDITOR OF PUBLIC ACCOUNTS

HV/clj

## **SCHEDULE**

UNIVERSITY OF VIRGINIA  
SCHEDULE OF REVENUES AND EXPENSES OF INTERCOLLEGIATE ATHLETICS PROGRAMS  
For the year ended June 30, 2008

	<u>Football</u>	<u>Men's Basketball</u>
Operating revenues:		
Ticket sales	\$ 10,204,448	\$ 3,763,698
Student fees	-	-
Away game sales and guarantees	1,245,944	310,707
Contributions	2,203,232	225,000
Conference distributions and post season	5,489,628	4,003,147
Program sales, concessions, novelty, and parking	522,957	168,911
Royalties, advertisements, and sponsorships	-	-
Sports camps	11,116	14,262
Endowment and investment income	25,668	3,545
Other	<u>780,139</u>	<u>-</u>
Total operating revenues	<u>20,483,132</u>	<u>8,489,270</u>
Operating expenses:		
Athletic student aid	2,334,798	494,663
Game guarantees	1,350,000	773,358
Coaching salaries and benefits	4,130,222	1,590,312
Staff and administrative salaries and benefits	889,535	387,726
Severance payments	-	-
Recruiting	379,850	242,181
Team travel	1,766,195	737,795
Equipment, uniforms and supplies	369,855	42,339
Game expenses	1,181,620	806,168
Fund raising, marketing and promotion	261,586	136,914
Direct facilities, maintenance, and rental	4,831,842	290
Spirit groups	31,412	1,740
Medical expenses and medical insurance	169,704	73,096
Memberships and dues	5,165	4,660
Other	<u>831,064</u>	<u>215,928</u>
Total operating expenses	<u>18,532,848</u>	<u>5,507,170</u>
Excess (deficiency) of revenues over (under) expenses	<u>\$ 1,950,284</u>	<u>\$ 2,982,100</u>

The accompanying notes to the schedule of intercollegiate athletics revenues and expenses are an integral part of this schedule.



<u>Women's Basketball</u>	<u>Other Sports</u>	<u>Non-Program Specific</u>	<u>Total</u>
\$ 152,317	\$ 363,976	\$ 410,886	\$ 14,895,325
-	-	11,119,358	11,119,358
-	-	-	1,556,651
18,200	1,345,346	15,141,689	18,933,467
106,190	475,717	1,246,444	11,321,126
33,729	630	78,445	804,672
52,500	239,000	3,270,147	3,561,647
8,786	95,888	78,667	208,719
1,275	5,920	872,693	909,101
-	73,090	233,317	1,086,546
<u>372,997</u>	<u>2,599,567</u>	<u>32,451,646</u>	<u>64,396,612</u>
374,918	6,210,148	153,175	9,567,702
88,400	59,200	-	2,270,958
987,787	3,850,252	-	10,558,573
227,792	246,296	10,022,743	11,774,092
-	123,996	41,000	164,996
137,458	521,364	-	1,280,853
586,719	2,383,955	30,722	5,505,386
14,971	329,831	63,927	820,923
573,964	955,407	707,410	4,224,569
7,695	76,206	810,902	1,293,303
79	144,267	4,392,484	9,368,962
1,000	-	16,458	50,610
13,224	358,856	670,634	1,285,514
4,495	12,180	68,005	94,505
<u>79,500</u>	<u>561,797</u>	<u>5,889,308</u>	<u>7,577,597</u>
<u>3,098,002</u>	<u>15,833,755</u>	<u>22,866,768</u>	<u>65,838,543</u>
<u>\$ (2,725,005)</u>	<u>\$ (13,234,188)</u>	<u>\$ 9,584,878</u>	<u>\$ (1,441,931)</u>

UNIVERSITY OF VIRGINIA  
NOTES TO THE SCHEDULE OF REVENUES AND EXPENSES OF  
INTERCOLLEGIATE ATHLETIC PROGRAMS  
FOR THE YEAR ENDED JUNE 30, 2008

1. BASIS OF PRESENTATION

The accompanying Schedule of Revenues and Expenses of Intercollegiate Athletics Programs have been prepared on the accrual basis of accounting. The purpose of the Schedule is to present a summary of revenues and expenses of the intercollegiate athletics programs of the University for the year ended June 30, 2008. The Schedule includes those intercollegiate athletics revenues and expenses made on behalf of the University's athletics programs by outside organizations not under the accounting control of the University. Because the Schedule presents only a selected portion of the activities of the University, it is not intended to and does not present either the financial position, changes in financial position, or cash flows for the year presented. Revenues and expenses directly identifiable with each category of sport presented are reported accordingly. Revenues and expenses not directly identifiable to a specific sport are reported under the category "Non-Program Specific."

2. AFFILIATED ORGANIZATIONS

The University received \$16,648,000 in operating contributions from the Virginia Athletics Foundation. (VAF) This amount includes approximately \$9,842,000 for scholarships for student-athletes, \$4,991,000 for operating expenses. It also includes approximately \$1,815,000 paid directly by VAF for the benefit of University Athletics, for fundraising and operating expenses, as well as for improvements and equipment. These amounts are included in the accompanying schedule in Contributions revenue.

In addition to operating contributions included in the accompanying schedule, the University received approximately \$19,823,000 from VAF designated primarily to fund capital expenditures and debt service for the John Paul Jones Arena, and another \$1,707,000 for the McCue Center Football Renovation.

3. CAPITAL ASSETS

Capital assets are stated at cost at date of acquisition, or fair market value at date of donation in the case of gifts. The University capitalizes construction costs that have a value or cost in excess of \$250,000 at the date of acquisition. Renovations in excess of \$250,000 are capitalized if they significantly extend the useful life of the existing asset. The Academic Division (which includes Athletics) capitalizes moveable equipment at a value or cost of \$5,000 and an expected useful life of two or more years. Maintenance or renovation expenditures of \$250,000 or more are capitalized only to the extent that such expenditures prolong the life of the asset or otherwise enhance its capacity to render service.

Depreciation of buildings, improvements other than buildings, and infrastructure is provided on a straight-line basis over the estimated useful lives ranging from 10 to 50 years. Depreciation of equipment and capitalized software is provided on a straight-line basis over estimated useful lives ranging from 1 to 20 years.

Fixed assets related to construction are capitalized as expenditures are incurred. Projects that have not been completed as of the date of the statement of net assets are classified as Construction in Process. Construction period interest cost in excess of earnings associated with the debt proceeds is capitalized as a component of the fixed asset. Capital assets, such as roads, parking lots, sidewalks, and other non-building structures and improvements are capitalized as infrastructure and depreciated accordingly.

A summary of the various capital asset categories relating to Athletics for the year ending June 30, 2008 is presented below. The summary presents total amounts for capital assets that are used some or all of the time for intercollegiate athletic activities, including the John Paul Jones Arena. While all basketball games will be played in the Arena, it hosts many non-Athletic events.

	<u>Ending Balance</u>
Non-depreciable capital assets:	
Construction in progress	<u>\$ 5,543,077</u>
Depreciable capital assets:	
Buildings	202,379,435
Infrastructure	11,654,309
Equipment	2,963,409
Improvements other than building	<u>99,469,360</u>
Total depreciable capital assets	<u>316,466,513</u>
Less accumulated depreciation for:	
Buildings	27,782,070
Infrastructure	806,954
Equipment	1,957,146
Improvements other than building	<u>42,539,521</u>
Total accumulated depreciation	<u>73,085,691</u>
Depreciable capital assets, net	<u>243,380,822</u>
Total capital assets, net	<u>\$248,923,899</u>

#### 4. LONG-TERM DEBT

Long-term debt relating to Athletics includes debt for Scott Stadium and the John Paul Jones Arena:

<u>Description</u>	<u>Interest Rates</u>	<u>Maturity</u>	<u>Balance at June 30, 2008</u>
Revenue Bonds:			
University of Virginia Series 2003B 9(d)	4.0% - 5.0%	2033	\$ 33,314,000
University of Virginia Series 2005 9(d)	4.0% - 5.0%	2037	80,540,408
University of Virginia Series 2008 9(d)	5.0%	2040	<u>3,578,232</u>
Total Long-term debt			<u>\$117,432,640</u>

Long-term debt matures as follows:

<u>Year</u>	<u>Principal</u>	<u>Interest</u>
2009	\$ 2,977,395	\$ 5,649,995
2010	3,105,606	5,519,006
2011	3,232,538	5,387,032
2012	3,367,749	5,249,580
2013	3,536,938	5,081,193
2014-2018	20,531,732	22,568,734
2019-2023	20,765,684	17,662,198
2024-2028	10,111,228	13,685,986
2029-2033	10,422,000	11,459,493
2034-2038	36,938,570	6,323,509
2039-2040	<u>2,443,200</u>	<u>184,731</u>
	<u>\$117,432,640</u>	<u>\$ 98,771,457</u>

#### 5. ALLOCATION OF ATHLETIC OVERHEAD COSTS

The University recovers overhead from all auxiliary enterprises, including Athletics, by applying an indirect cost rate to the auxiliary enterprise's expenditure base. This rate is calculated every two years. The rate in effect for the year ended June 30, 2008 was 7.0 percent and generated \$2,421,000 in overhead recoveries from Athletics.

UNIVERSITY OF VIRGINIA

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