TOWN OF BROADWAY, VIRGINIA FINANCIAL AND COMPLIANCE REPORTS JUNE 30, 2017

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David W. Black, CPA Managing Partner

Christopher R. Montgomery, CPA Tax Partner

INDEPENDENT AUDITORS' REPORT

To the Honorable Town Council Town of Broadway Broadway, VA 22815

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the fiduciary fund of the Town of Broadway, Virginia, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the Town of Broadway's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the *Specifications for Audits of Counties, Cities, and Towns* issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Young, Nicholas, Branner & Phillips, LLP

Certified Public Accountants

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Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the fiduciary fund of the Town of Broadway, Virginia, as of June 30, 2017, and the respective changes in financial position, and where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and the required supplementary information, listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town of Broadway's basic financial statements. The other supplementary information, listed in the table of contents, is presented for purposes of additional analysis and is not a required part of the basic financial statements.

Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated October 18, 2017, on our consideration of the Town of Broadway's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Town of Broadway's internal control over financial reporting and compliance.

Young, Nicholas, Branner + Phillips, LLP

MANAGEMENT'S DISCUSSION AND ANALYSIS

Our discussion and analysis of the Town of Broadway's financial performance provides an overview of the Town's financial activities for the year ended June 30, 2017. Please read it in conjunction with the Town's financial statements, which begin on page 12.

FINANCIAL HIGHLIGHTS

- The assets of the Town exceeded its liabilities by \$16,040,648 at the close of the most recent fiscal year.
- The Town's net position increased as a result of this year's operations. The net position of the business-type activities increased by \$363,586, and the net position of the governmental activities increased by \$395,031.
- In the Town's business-type activities, operating revenues decreased by \$42,999 from the previous year while operating expenses decreased by \$56,646.
- In the Town's governmental activities, operating revenues decreased by \$152,763 from the previous year while operating expenses increased by \$62,828.
- Actual revenues were \$149,405 more than budgeted for the General Fund. General Fund expenditures were \$164,382 more than budgeted.
- Operating revenues and capital contributions were \$43,807 more than budgeted for the Water Fund. Water Fund operating expenses, excluding depreciation, were \$2,020 more than budgeted.
- Operating revenues were \$25,670 less than budgeted for the Sewer Fund. Sewer Fund operating expenses, excluding depreciation, were \$185,680 less than budgeted. In addition, interest expense was \$3,125 more than budgeted.
- The Town added \$5,212,800 in capital additions during the current fiscal year.
- The Town's long-term debt increased by \$3,837,899 during the current fiscal year.

USING THIS ANNUAL REPORT

This annual report consists of a series of financial statements. The Statement of Net Position and the Statement of Activities (on pages 12 and 13) provide information about the activities of the Town as a whole and present a longer-term view of the Town's finances. Fund financial statements start on page 14. For governmental activities, these statements tell how these services were financed in the short term as well as what remains for future spending. Fund financial statements also report the Town's operations in more detail than the government-wide statements by providing information about the Town's most significant funds.

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Reporting the Town as a Whole

One of the most important questions asked about the Town's finances is, "Is the Town as a whole better off or worse off as a result of the year's activities?" The Statement of Net Position and the Statement of Activities report information about the Town as a whole and about its activities in a way that help answer this question. These statements include *all* assets and liabilities using the *accrual basis of accounting*, which is similar to the accounting used by most private-sector companies. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

These two statements report the Town's *net position* and changes in it. You can think of the Town's net position-the difference between assets and deferred outflows of resources and liabilities and deferred inflows of resources-as one way to measure the Town's financial health, or *financial position*. Over time, *increases* or *decreases* in the Town's net position are one indicator of whether its *financial health* is improving or deteriorating. You will need to consider other non-financial factors, however, such as changes in the Town's property base and condition of the Town's roads to assess the *overall health* of the Town.

In the Statement of Net Position and the Statement of Activities, we divide the Town into two kinds of activities:

- Governmental activities-Most of the Town's basic services are reported here, including public safety, public works, community development, cultural and recreation and general administration. Property taxes, other local taxes, and state and federal grants finance most of these activities.
- Business-type activities-The Town charges a fee to customers/users to help it cover all or most of the cost of certain services it provides. The Town's water and sewer systems and RBEG Fund are reported here.

Reporting the Town's Most Significant Funds

The fund financial statements begin on page 14 and provide detailed information about the Town's funds-not the Town as a whole. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Town uses fund accounting to ensure and reflect compliance (or noncompliance) with finance-related legal requirements, such as the budget ordinance. The Town's two kinds of funds-governmental and proprietary-use different accounting approaches.

- Governmental fund-Most of the Town's basic services are reported in the governmental fund, which focuses on how money flows into and out of the fund and the balance left at year-end that is nonspendable, restricted, committed, assigned, or unassigned. These classifications of fund balance show the nature and extent of constraints placed on the Town's fund balance by law, creditors, Town Council, and the Town's annually adopted budget. Unassigned fund balance is available for spending for any purpose. This fund is reported using an accounting method called modified accrual accounting, which measures cash and all other financial assets that can readily be converted to cash. The governmental fund statements provide a detailed short-term view of the Town's general government operations and the basic services it provides. Governmental fund information helps determine whether there are more or fewer financial resources that can be spent in the near future to finance the Town's programs. We describe the relationship (or differences) between governmental activities (reported in the Statement of Net Position and the Statement of Activities) and the governmental fund in reconciliations following the fund financial statements.
- *Proprietary funds*-When the Town charges customers/users for the services provided it is reported in the proprietary funds. Proprietary funds are reported in the same way that all activities are reported in the Statement of Net Position and the Statement of Activities. In fact, the Town's enterprise funds are the same as the business-type activities we report in the government-wide statements but provide more detail and additional information, such as cash flows, for proprietary funds.

THE TOWN AS TRUSTEE

The Town is the trustee, or fiduciary, for the IDA Fund. All of the Town's fiduciary activities are reported in a separate Statement of Fiduciary Net Position and a Statement of Changes in Fiduciary Net Position on pages 24 and 25. Since this fund is custodial in nature (i.e. assets equal liabilities) it does not involve the measurement of results of operations. We exclude these activities from the Town's other financial statements because the Town cannot use these assets to finance its operations. The Town is responsible for ensuring that the assets reported in this fund are used for their intended purposes.

THE TOWN AS A WHOLE

The Town's *combined* net position changed modestly from a year ago – *increasing* from \$15,282,031 to \$16,040,648. During the year, the net position of the governmental activities increased by 9.68 percent and business-type activities increased by 3.25 percent. Below is a summary of the net position as of June 30, 2017 and 2016.

NET POSITION

	Governmenta	al Activities	Business-Ty	pe Activities	Total			
	2017	2016	2017	2016	2017	2016		
Current and other assets Capital assets Total assets	\$ 417,354 4,929,163 \$ 5,346,517	\$ 510,577 <u>4,671,101</u> <u>\$ 5,181,678</u>	\$ 1,205,950 <u>26,582,812</u> \$ 27,788,762	\$ 869,576 22,420,485 \$ 23,290,061	\$ 1,623,304 31,511,975 \$ 33,135,279	\$ 1,380,153 27,091,586 \$ 28,471,739		
Total deferred outflow of resources	\$ 152,352	<u>\$ 108,412</u>	\$ 274,249	<u>\$ 241,421</u>	<u>\$ 426,601</u>	\$ 349,833		
Long-term liabilities Other liabilities Total liabilities	\$ 640,186 72,633 \$ 712,819	\$ 696,302 180,432 \$ 876,734	\$ 16,052,851 <u>418,730</u> <u>\$ 16,471,581</u>	\$ 11,974,408 <u>297,568</u> \$ 12,271,976	\$ 16,693,037 <u>491,363</u> \$ 17,184,400	\$ 12,670,710 <u>478,000</u> \$ 13,148,710		
Total deferred inflows of resources	\$ 310,269	\$ 332,606	\$ 26,563	\$ 58,225	\$ 336,832	\$ 390,831		
Net position: Net investment in capital assets Unrestricted Total net position	\$ 4,628,728 (152,947) \$ 4,475,781	\$ 4,222,192 (141,442) \$ 4,080,750	\$ 10,705,019 <u>859,848</u> <u>\$ 11,564,867</u>	\$ 10,620,372 <u>580,909</u> <u>\$ 11,201,281</u>	\$ 15,333,747	\$ 14,842,564		

The largest portion of the Town's net position (95.6 percent) reflects its investments in capital assets (e.g., land, buildings, equipment and improvements), less any debt used to acquire those assets that is still outstanding. The Town uses these capital assets to provide service to citizens; consequently these assets are not available for future spending. Although the Town's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities. The remaining balance of unrestricted net position (\$706,901) may be used to meet the government's ongoing obligation to citizens and creditors.

The following is a summary of the change in net position for the governmental and business-type activities for the years ended June 30, 2017 and 2016.

	(Governmenta	l Ac	tivities	Business-Type Activities							
		2017		2016	_	2017		2016	_	2017		2016
Revenues												
Charges for services	\$	302,263	\$	289,871	\$	3,715,408	\$ 3	3,770,430	\$	4,017,671	\$	4,060,301
General property taxes		318,068		305,889		_		_		318,068		305,889
Other local taxes		774,041		747,117		-		_		774,041		747,117
Intergovernmental		570,603		772,258		-		_		570,603		772,258
Miscellaneous		1,896		4,499	***************************************	25,529		13,506		27,425	***********	18,005
Total revenues	\$	1,966,871	\$	2,119,634	\$_	3,740,937	\$.	3,783,936	<u>\$</u>	5,707,808	<u>\$</u> _	5,903,570
Program expenses												
General government	\$	423,159	\$	434,944	\$	-	\$	-	\$	423,159	\$	434,944
Public safety		494,777		408,380		-		-		494,777		408,380
Public works		552,350		515,975		-		-		552,350		515,975
Cultural and recreation		206,204		261,913		-		-		206,204		261,913
Community developmen	t	23,989		16,439		-		-		23,989		16,439
RBEG		-		-		1,840		60		1,840		60
Water		-		-		635,542		597,785		635,542		597,785
Sewer		***				2,329,705		<u>2,425,888</u>		2,329,705	_	2,425,888
Total expenses	<u>\$</u> _	1,700,479	<u>\$</u>	1,637,651	<u>\$</u>	2,967,087	\$	3,023,733	<u>\$</u>	4,667,566	\$	4,661,384
Operating income	<u>\$</u>	266,392	\$_	481,983	<u>\$</u>	773,850	\$_	760,203	<u>\$</u>	1,040,242	<u>\$</u>	1,242,186
Nonoperating												
Interest income	\$	1,152	\$	2,678	\$	1,707	\$	8,320	\$	2,859	\$	10,998
Rental income		14,000		14,000		39,052		38,207		53,052		52,207
Spring lease		-		-		(5,000)		(5,000))	(5,000)	1	(5,000)
Loss on disposal of asset	S	-		(246)		(376)		(3,965)		(376)		(4,211)
Interest expense		(10,490)	_	(11,495)		(346,525)		(586,646)		(357,015)		(598,141)
Total nonoperating	\$	4,662	<u>\$</u>	4,937	<u>\$</u>	(311,142)	\$	(549,084)	<u>\$</u>	(306,480)	\$_	(544,147)
Income before contributions and												
transfers	\$	271,054	\$	486,920	\$	462,708	\$	211,119	\$	733,762	\$	698,039
Contributions		-		2,000		25,000		-		25,000		2,000
Transfers	_	123,977		203,208		(124,122)		(203,208))	(145)	!	
Change in net position	\$	395,031	\$	692,128	\$	363,586	\$	7,911	\$	758,617	\$	700,039

The Town's total revenues decreased by \$195,762 (3.32 percent), and the total cost of all programs and services increased by \$6,182 (0.13 percent). Our analysis that follows separately considers the operations of governmental and business-type activities.

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Governmental Activities

Operating revenues for the Town's governmental activities decreased by \$152,763 (7.21 percent) and operating expenses increased by \$62,828 (3.84 percent). The factors driving these results include:

Revenues

- Intergovernmental revenues decreased by \$201,651 due to the revenue sharing grant and the asset forfeiture funds received in prior year.
- Charges for services overall increased by \$12,392. The primary increases within this category were the trash collection fees and police fines which increased by \$4,266 and \$6,205, respectively. Trash collection increased due to growth of the Town and fines increased due to issuing more citations.
- *General property taxes* increased by \$12,179, largely due to the increase of personal property taxes by \$11,955 because of an increase in the taxable value of machinery and equipment.
- Other local taxes increased by \$26,924. Meals tax increased by \$23,117 due to the general growth of the Town in FY 2017.

Expenses

- *Public Safety* increased by \$86,397. Salaries and employee benefits increased by \$22,616 and \$11,817, respectively, due to the hire of a new police officer. The Town also received and subsequently disbursed \$23,676 in fire program funds.
- *Public works* increased by \$36,375. Salaries and benefits increased by \$5,201 and \$2,524, respectively, due to raises. Beautification increased by \$8,899 due to the purchase of new Christmas decorations. Depreciation increased by \$17,826 due to the completion of the Central Street sidewalk project.
- Cultural and recreation decreased by \$55,709. The most significant change in this category was park and pool operating expenses, which decreased by \$54,057. This decrease is attributable to large improvements made in the prior year.

Business-Type Activities

Operating revenues for the Town's business-type activities decreased by \$42,999 (1.22 percent) and operating expenses decreased by \$56,646 (1.87 percent). The factors driving these results include:

Revenues

• Water and sewer revenues decreased by \$42,999. Connection fees decreased by \$10,620 due to decreased move-ins. Also, sludge revenue went down \$150,948 due to a decreased amount of sludge removal. Wastewater contracts increased by \$59,481 due to the built-in escalators to the Town's major customers. In addition, charges for services increased by \$47,065 due to a small rate increase and higher usage. Miscellaneous revenues increased by \$12,023.

Expenses

• Water, sewer, and RBEG expenses decreased by \$56,646. Repairs and maintenance decreased by \$110,903 due to less plant maintenance. Salaries and employee benefits increased by \$70,676 and \$32,766, respectively, due to raises. Chemical expense increased by \$46,423 due to the increased usage by the completed wastewater treatment plant. In addition, sludge removal and utilities and fuel decreased by \$100,292 and \$18,051, respectively, due to the completion of the plant. Depreciation increased by \$30,270, largely due to the completion of the plant.

The Town's business-type activities also included decreases in interest expense of \$240,121. Interest expense decreased as scheduled loan payments continue to reduce the principal balance of the debt. Also, the previous year had included a onetime debt issuance cost of \$241,713 that was treated as interest expense.

THE TOWN'S FUNDS

As the Town completed the year, its governmental fund (as presented in the balance sheet on page 14) reported a fund balance of \$ - , which is the same as last year.

The changes in the General Fund mirror the changes noted in the previous section under "governmental activities" plus changes for capital outlay and transfers from other funds. During the year, the Town disbursed \$475,893 on capital outlay. This was a decrease of \$435,100 from the prior year. In addition, the Town transferred \$296,723 from its Water Fund to resolve a negative fund balance in the General Fund.

As the Town completed the year, its proprietary funds (as presented in the statements of net position on pages 18 and 19) reported net position of \$11,564,867, which is an increase of \$363,586 over last year's total of \$11,201,281. Significant changes in the change in net position are noted in the previous section under "business-type activities".

GENERAL FUND BUDGETARY HIGHLIGHTS

Over the course of the year, the Town Council revised the Town budget once. The purpose of this amendment was to account for:

- Park and pool improvements
- Well development
- Wastewater plant construction
- Highway projects

The significant variations of actual results to the final General Fund budget are summarized below:

Account]	Variance Positive (Negative)				
Revenues						
General property taxes	\$	51,972				
Other local taxes		22,041				
Charges for services		23,723				
Intergovernmental revenues, Commonwealth		48,437				

Account	Variance Positive (Negative)
Expenditures	
General Government Administration	
Salaries and wages	\$ 19,524
Professional services	13,853
Capital outlay	25,000
Public Safety	
Fire program funds	(14,676)
Salaries and wages	(17,755)
Insurance	4,794
Public Works	
Street maintenance	223,199
Recycling	9,503
Capital outlay	(240,892)
Cultural & Recreation	
Capital outlay	(52,608)
Salaries and wages	(11,842)
Park operating expenses	14,795
Pool operating expenses	(28,131)
Community Development	
Planning and development	8,014
Debt Services	
Principal on loans	(118,207)

Actual revenues were \$149,405 more than budgeted. The positive variance in general property taxes of \$51,972 was due to an increase in payment of back taxes and an increase in the taxable value of machinery and equipment. Other local taxes were more than budgeted due to better than expected revenue from sales and use tax as well as meals tax. Charges for services were over budget because of increased usage. Intergovernmental revenues from the Commonwealth were higher than budget due to more than expected revenue from transportation funding.

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Actual expenditures were \$164,382 more than budgeted. The positive variance in general government was due to no capital purchases. Also, the budget for salaries and wages takes into account a fourth full-time position which remained as part-time for the year. The Town also budgeted both street maintenance and capital outlay for public works under one line item, street maintenance. Park and pool expenses were budgeted under a single line item as well, park operating expenses. Actual expenditures for street maintenance, capital outlay, park, and pool operations are reflected in the appropriate accounts. Also, capital outlays in cultural and recreation were higher than budgeted due to a new park improvement project with more upfront costs than expected. Actual principal payments were higher than budgeted because the Town decided to pay off a bond early.

CAPITAL ASSET AND DEBT ADMINISTRATION

Capital Assets

At June 30, 2017, the Town had \$31.51 million invested in capital assets including public works and police equipment, buildings, park facilities, sidewalks, and the water and sewer systems. (See table below.) This represents a net increase of \$4,420,389, or 16.32 percent, over last year.

		Gover			Busin		· .	ma .	
		Activ	vitio	es	Act	ivi	ties	Tot	als
		2017	2016		2017		2016	2017	2016
Land	\$	903,191	\$	903,191	\$ 143,397	\$	143 397	\$ 1,046,588	\$ 1,046,588
Buildings	Ψ	725,960	Ψ	751,388		4	-	725,960	751,388
Equipment		208,356		204,102	338,176		353,350	546,532	557,452
Infrastructure		1,931,280		1,800,909	-		-	1,931,280	1,800,909
Utility system		-		-	26,101,239		21,923,738	26,101,239	21,923,738
Park and									
improvements	s	1,160,376		1,011,511		_	-	1,160,376	1,011,511
Totals	\$	4,929,163	\$	4,671,101	\$26,582,812	1	§ 22,420,485	<u>\$31,511,975</u>	<u>\$ 27,091,586</u>

This year's major additions included:

WWTP upgrades	\$ 4,470,347
Central Street sidewalks	197,221
Pool renovation	<u>178,565</u>
	\$ 4,846,133

Debt

At year-end, the Town had \$15,993,692_in outstanding loans compared to \$12,155,793 last year. This is an increase of 31.8 percent as shown in the following tables.

Governmental Activities

	Outstanding June 30,				
		2017		2016	
Carter Machinery Company Branch Banking & Trust, series 2012A bond Branch Banking & Trust, series 2012B bond	\$	40,352 259,614	\$	62,184 270,193 115,797	
	\$	299,966	\$	448,174	
Business-Type Activities	-	Outstandin	ıg J	une 30, 2016	
Branch Banking & Trust, series 2014 bond	\$	49,750	\$	99,750	
Bond payable, series 2015B, (Virginia Resources Authority) Bonds payable, series 2015A, (Virginia Resources		7,528,976		2,977,869	
Authority)		8,115,000		8,630,000	
	\$	15,693,726	\$	11,707,619	

In the business-type activities new debt of \$4,551,107 was advanced by the Virginia Resources Authority to expand the Town's Wastewater Treatment Facility.

ECONOMIC FACTORS AND NEXT YEAR'S BUDGET AND RATES

The proposed budget for FY 2017-2018 is \$5,957,800, a decrease of 34.7 percent over the previous year.

Tax rates remain at the same level as FY 2016-2017. All increases are based on historically steady revenue increases.

Parks revenue is projected to remain steady during FY 2017-2018. This function accounts for \$55,000 or 2.94 percent of the General Fund budget.

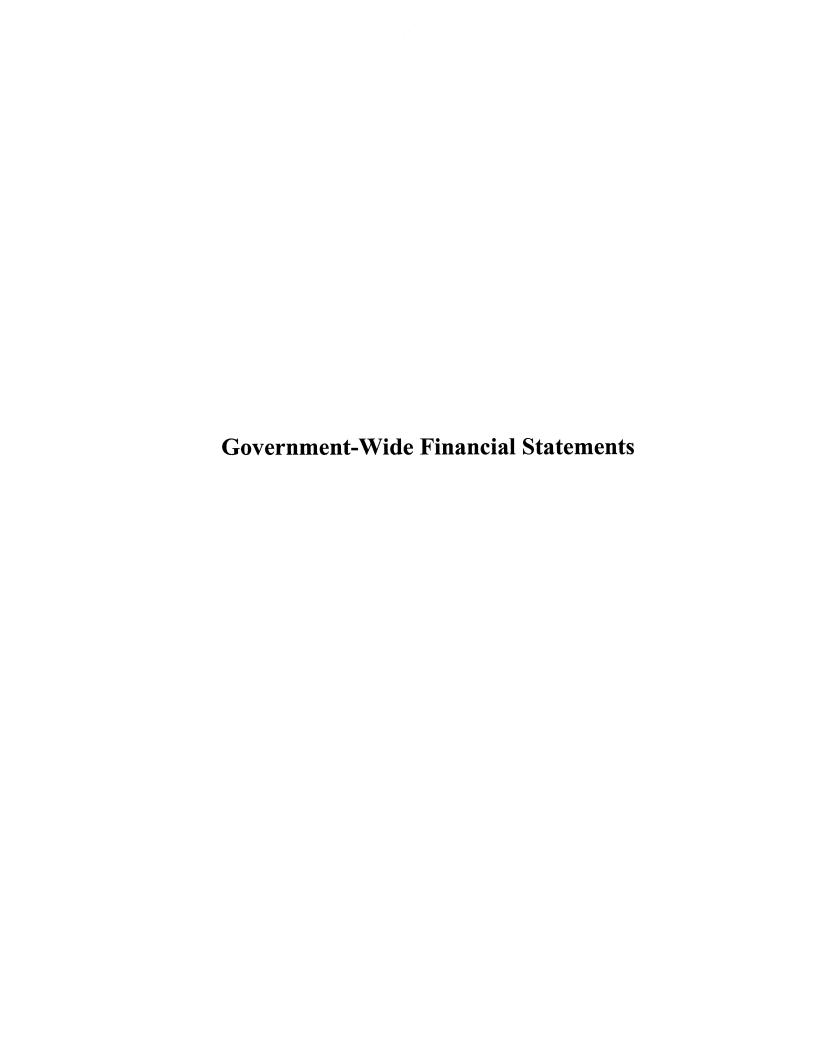
The Water Fund revenues are expected to decrease 9.42 percent over last year. The decrease is due to no prior year reserves being budgeted in FY 2017-2018. Expenses are expected to decrease by 26.30 percent over the current year.

The Sewer Fund revenues are expected to decrease by 56.88 percent over the current year. The decrease is due to no prior year reserves being budgeted in FY 2017-2018. Also, the Town expects loan draws to decrease by \$4,550,000. The budget reflects an increase in wastewater contracts due to increased rates at the plant. Expenses are projected to increase by 6.98 percent over the current year.

In conclusion, the proposed budget is balanced in accordance with state statutes, and revenues are based on conservative estimates while expenditures are based on historical data as well as actual proposed costs.

CONTACTING THE TOWN'S FINANCIAL MANAGEMENT

This financial report is designed to provide our citizens, taxpayers, customers, and creditors with a general overview of the Town's finances and to show the Town's accountability for the money it receives. If you have any questions about this report or need additional information, contact the Town Office at 116 Broadway Avenue, Broadway, VA.



STATEMENT OF NET POSITION June 30, 2017

		Pr vernmental <u>Activities</u>	Bı	ry Governme usiness-Type <u>Activities</u>	ņt	Total
A CONTENTIO						
ASSETS Cook and each assistated	ው	92.426	o	264 101	ø	116 507
Cash and cash equivalents	\$	82,426 205,727	\$	364,101 203,340	\$	446,527
Investments Receivables, net of allowances		203,727		203,340		409,067
for uncollectible amounts:						
Property taxes		368,474		_		368,474
Accounts and other		34,068		278,821		312,889
Internal balances		(286,085)		286,085		312,007
Note receivable, current portion		(200,003)		5,137		5,137
Inventory		12,744		59,905		72,649
Prepaid expenses		-		794		794
Note receivable, long-term		_		7,767		7,767
Capital assets:				,,,,,,,		,,, , , ,
Non-depreciable		903,191		143,397		1,046,588
Depreciable, net of accumulated depreciation		4,025,972		26,439,415		30,465,387
Total assets	\$	5,346,517	\$	27,788,762	<u>\$</u>	33,135,279
DEFENDED OF DESCRIPCES						
DEFERRED OUTFLOWS OF RESOURCES	Ф	150 250	ф	150 755	Ф	205 107
Employer pension contributions	\$	152,352	\$	152,755	\$	305,107
Deferred charges on refunding				121,494		121,494
Total deferred outflows of resources	\$	152,352	<u>\$</u>	274,249	\$	426,601
LIABILITIES						
Accounts payable	\$	49,706	\$	137,696	\$	187,402
Connection fees payable	•	-	_	23,740	*	23,740
Accrued compensated absences		22,458		35,612		58,070
Accrued interest payable		469		184,067		184,536
Customer deposits		_		35,790		35,790
Unearned revenue		-		1,825		1,825
Long-term liabilities:				ŕ		,
Long-term debt, due within one year		63,416		293,438		356,854
Long-term debt, due in more than one year		236,550		15,400,288		15,636,838
Net pension liability		340,220		359,125		699,345
Total liabilities	\$	712,819	<u>\$</u>	16,471,581	<u>\$</u>	17,184,400
DEFENDED INEL OWG OF DEGOLD CEG						
DEFERRED INFLOWS OF RESOURCES	Ф	226 922	Ф		Ф	226 822
Unavailable revenue	\$	336,832	\$	-	\$	336,832
Net difference between projected and actual		(2(5(2)		26.562		
earnings on pension plan investments		(26,563)		26,563		
Total deferred inflows of resources	\$	310,269	<u>\$</u>	26,563	<u>\$</u>	336,832
NET POSITION						
Net investment in capital assets	\$	4,628,728	\$	10,705,019	\$	15,333,747
Unrestricted	Ψ	(152,947)	Ψ	859,848	Ψ	706,901
O'II COUTCICU		(134,741)		033,040		700,301
Total net position	\$	4,475,781	\$	11,564,867	\$	16,040,648

STATEMENT OF ACTIVITIES Year Ended June 30, 2017

		Program Revenues							
Functions/ Programs	Expenses	Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions					
Primary Government:									
Governmental activities:									
General government administration	\$ 423,159	\$ 7,203	\$ -	\$ -					
Public safety	494,777	13,337	89,004	-					
Public works	552,350	219,634	445,434	-					
Cultural and recreation	206,204	62,089	-	-					
Community development	23,989	-	-	-					
Interest on long-term debt	10,490	_							
Total governmental activities	\$ 1,710,969	\$ 302,263	\$ 534,438	\$					
Business-type activities:									
Water	\$ 640,542	\$ 629,359	\$ -	\$ 25,000					
Sewer	2,676,230	3,150,630	-	-					
RBEG	1,840								
Total business-type activities	\$ 3,318,612	\$ 3,779,989	\$	\$ 25,000					
Total primary government	\$ 5,029,581	\$ 4,082,252	<u>\$ 534,438</u>	\$ 25,000					

General revenues:

General property taxes

Other local taxes

Unrestricted revenue from the use of money and property Grants and contributions not restricted to specific programs

Gain (loss) on disposal of assets

Transfers

Miscellaneous

Total general revenues

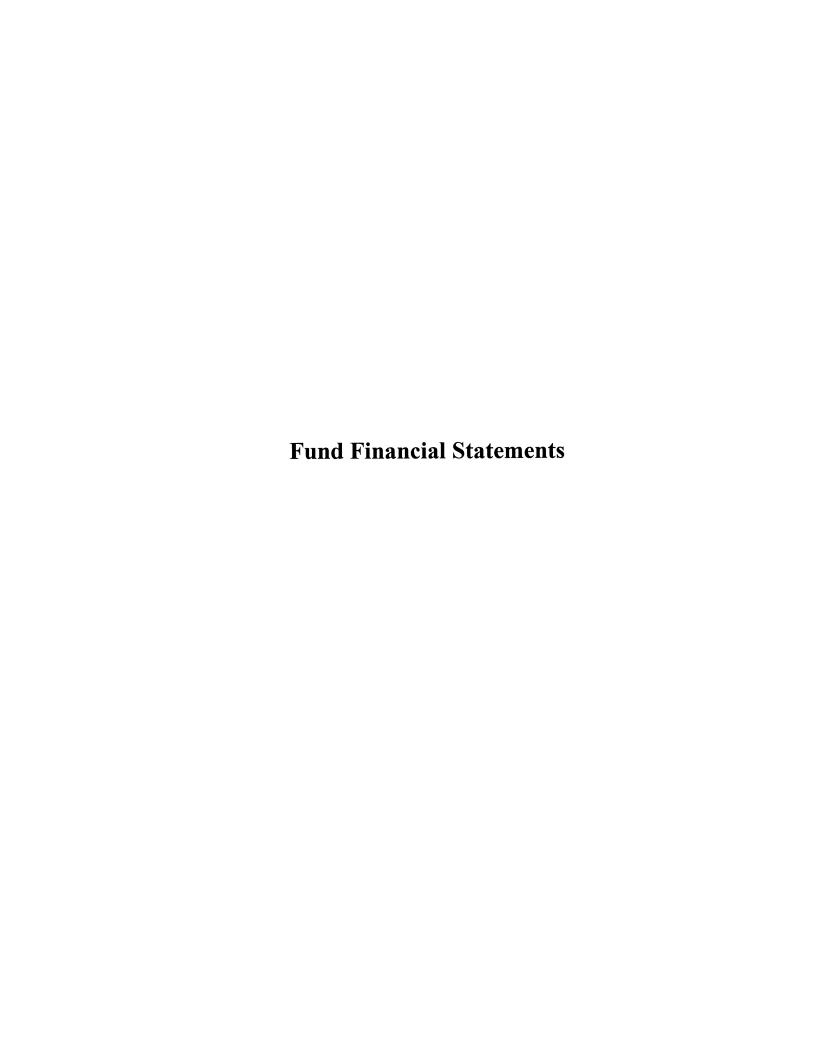
Change in net position

Net position at beginning of year

Net position at end of year

	vernmental ctivities	Bu	nt <u>Total</u>				
\$	(415,956)	\$	-	\$	(415,956)		
	(392,436)				(392,436)		
	112,718		-		112,718		
	(144,115)		-		(144,115)		
	(23,989)		-		(23,989)		
	(10,490)		_		(10,490)		
\$	(874,268)	\$		\$	(874,268)		
\$	-	\$	13,817	\$	13,817		
	_		474,400		474,400		
	_		(1,840)		(1,840)		
\$		\$	486,377	\$	486,377		
\$	(874,268)	\$	486,377	\$	(387,891)		
\$	318,068	\$	_	\$	318,068		
Ψ	774,041	Ψ	_	Ψ	774,041		
	15,152		1,707		16,859		
	36,165		-		36,165		
	-		(376)		(376		
	123,977		(124,122)		(145)		
	1,896	***************************************			1,896		
\$	1,269,299	\$	(122,791)	\$	1,146,508		
\$	395,031	\$	363,586	\$	758,617		
	4,080,750		11,201,281		15,282,031		

<u>\$ 4,475,781</u> <u>\$ 11,564,867</u> <u>\$ 16,040,648</u>



----GOVERNMENTAL FUND----BALANCE SHEET June 30, 2017

	_	eneral Fund
ASSETS Cash and cash equivalents Investments Receivables (net of allowance for uncollectibles): Property taxes Other taxes	\$	82,426 205,727 368,474 29,867
Other Inventory		4,201 12,744
Total assets	\$	703,439
LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND FUND BALANCE		
Liabilities Accounts payable Due to other funds	\$	49,706 286,085
Total liabilities	\$	335,791
Deferred Inflows of Resources Unavailable revenue	\$	367,648
Total deferred inflows of resources	\$	367,648
Fund Balance Nonspendable, inventory Unassigned	\$	12,744 (12,744)
Total fund balance	\$	
Total liabilities, deferred inflows of resources, and fund balance	\$	703,439

\$ 4,475,781

TOWN OF BROADWAY, VIRGINIA

----GOVERNMENTAL FUND---RECONCILIATION OF THE BALANCE SHEET TO THE STATEMENT OF NET POSITION June 30, 2017

FUND BALANCE-TOTAL GOVERNMENTAL FUND		\$	-
Amounts reported for governmental activities in the statement of net position are different because:			
Capital assets used in governmental activities are not financial resources and therefore are not reported in the governmental funds.			
Governmental capital assets Less accumulated depreciation	\$ 6,262,139 (1,332,976)	4,9	929,163
Certain revenues not available to pay for current period expenditures are not reported in the governmental funds.			
Deferred revenue, property taxes	\$ 30,816		30,816
Deferred outflows of resources for employer pension contributions subsequent to the measurement date.	<u>\$ 152,352</u>	1	152,352
Deferred inflows of resources for the net difference between projected and actual earnings on pension plan investments.	<u>\$ 26,563</u>		26,563
Certain liabilities, including notes payable, are not payable from current financial resources and therefore are not reported in the governmental fund.			
Notes payable Accrued interest payable Compensated absences	\$ (40,352) (469) (22,458)		(63,279)
Long-term liabilities are not due and payable in the current period and, therefore, are not reported in the governmental fund balance sheet.			
Net pension liability Bonds payable	\$ (340,220) (259,614)	(<u>599,834)</u>

NET POSITION OF GOVERNMENTAL ACTIVITIES

----GOVERNMENTAL FUND---STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE Year Ended June 30, 2017

		neral Fund
REVENUES General property taxes Other local taxes Permits, privilege fees, and regulatory licenses Fines and forfeitures Revenue from the use of money and property Charges for services Miscellaneous Intergovernmental revenues: Commonwealth Federal Total revenues	\$ <u>\$</u> 1	312,750 774,041 7,203 13,337 15,152 281,723 1,896 565,959 4,644 ,976,705
EXPENDITURES General government administration Public safety Public works Cultural and recreation Community development Debt service Total expenditures		403,566 482,085 683,250 348,829 23,989 158,963 2,100,682
Excess (deficiency) of revenues over expenditures OTHER FINANCING SOURCES (USES) Transfers in Transfers out Total other financing sources (uses)	\$ \$ \$	323,377 (199,400) 123,977
Net change in fund balance FUND BALANCE AT BEGINNING OF YEAR	\$	-
FUND BALANCE AT END OF YEAR	\$	_

----GOVERNMENTAL FUND---RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN THE FUND BALANCE OF THE GOVERNMENTAL FUND TO THE STATEMENT OF ACTIVITIES Year Ended June 30, 2017

NET CHANGE IN FUND BALANCE-TOTAL GOVERNMENTAL I	FUNI	D	\$	-
Amounts reported for governmental activities in the statement of activities are different because:				
Governmental funds report capital outlays as expenditures. However, in the statement of activities, the cost of those assets is depreciated over the estimated useful lives.				
Expenditures for capital assets Less current year depreciation	\$	475,893 (217,831)	2	258,062
Some revenues reported in the statement of activities do not provide current financial resources and therefore are not reported as revenues in the governmental funds.				
Property taxes	\$	5,318		5,318
Some expenses reported in the statement of activities do not require the use of current financial resources and therefore are not reported as expenditures in the governmental funds. Difference between pension expenditures and pension expense Change in accrued interest Change in long-term compensated absences The issuance of long-term debt (e.g. bonds) provides current financial resources to governmental funds, while repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction, however, has any effect on net position.	\$	(16,574) 266 (249)		(16,557)
Repayment of principal	<u>\$</u>	148,208		148,208
CHANGE IN NET POSITION OF GOVERNMENTAL ACTIVITIE	S		\$	395,031

---- PROPRIETARY FUNDS ----STATEMENTS OF NET POSITION June 30, 2017

June 30, 2017								
	_	Total						
	-		nte	erprise Fund			H	Enterprise
		Water		Sewer		RBEG_		Funds
A COTEMPO								
ASSETS								
Current assets:	\$	7 257	Φ	261 702	Ф	59,251	\$	328,311
Cash and cash equivalents	Ф	7,357	\$	261,703	Ф	39,231	Ф	35,790
Restricted cash and cash equivalents, deposits Investments		35,790		203,340		-		203,340
Accounts receivable		173,318		105,503		-		278,821
Due from other funds		2,166,730		105,505		_		2,166,730
		2,100,730		-		5,137		5,137
Note receivable, current portion		- 55 575		4 290		3,137		59,905
Inventory		55,525		4,380		-		39,903 794
Prepaid expenses	<u></u>	2,438,720	\$	794 575,720	\$	64,388	\$	3,078,828
Total current assets	<u>\$</u>	2,430,720	Φ	373,720	Φ	04,300	<u>D</u>	3,070,020
Noncurrent assets:	\$		\$		\$	7,767	Ф	7,767
Note receivable, long-term	Ф	-	Ф	-	Ф	7,707	Ф	7,707
Capital assets: Land		63,841		79,556				143,397
Utility plants, distribution and		05,641		19,550		-		143,397
• •		2 029 627		27 461 011				21 290 649
collection systems		3,928,637		27,461,011		-		31,389,648
Equipment		309,671		862,432		-		1,172,103
Less accumulated depreciation	Φ.	(2,003,627)		(4,118,709)				(6,122,336)
Total noncurrent assets	\$	2,298,522	<u>\$</u>	24,284,290	<u>\$</u>	7,767	<u>\$</u>	26,590,579
Tradal a seado	Φ	4 727 242	ው	24.960.010	ው	70 155	σ	20.660.407
Total assets	<u>Þ</u>	4,737,242	<u> </u>	24,860,010	\$	72,155	<u>D</u>	29,669,407
DEFERRED OUTFLOWS OF RESOURCES								
Employer pension contributions	\$	50,061	\$	102,694	Ŷ.	_	\$	152,755
Deferred charges on refunding	Ψ	50,001	Ψ	121,494	Ψ	_	Ψ	121,494
Deferred charges on returning				121,474				121,171
Total deferred outflows of resources	\$	50,061	\$	224,188	\$	_	\$	274,249
	Ψ_	20,001	4	22 1,100	Ψ		Ψ	
LIABILITIES								
Current liabilities:								
Accounts payable	\$	9,958	\$	127,738	\$	-	\$	137,696
Due to other funds		-		1,880,645		-		1,880,645
Connection fees payable		8,100		15,640		-		23,740
Accrued interest payable		-		184,067		-		184,067
Compensated absences		10,431		25,181		-		35,612
Deposits		35,790		-		-		35,790
Unearned revenue		1,825		-		-		1,825
Bonds, notes and loans payable				293,438		-		293,438
Total current liabilities	\$	66,104	\$	2,526,709	\$	-	\$	2,592,813
Noncurrent liabilities:								
Net pension liability	\$	120,609	\$,	\$	-	\$	359,125
Bonds, notes and loans payable		_	_	15,400,288		_		15,400,288
Total noncurrent liabilities	<u>\$</u>	120,609	\$	15,638,804	<u>\$</u>	_	<u>\$</u>	15,759,413
Total liabilities	\$	186,713	\$	18,165,513	\$	-	\$	18,352,226

(Continued)

---- PROPRIETARY FUNDS ----STATEMENTS OF NET POSITION June 30, 2017

		E		rprise Fund Sewer		RBEG		Total Enterprise Funds
DEFERRED INFLOWS OF RESOURCES Net difference between projected and actual earnings on pension plan investments	<u>\$</u>	9,386	<u>\$</u>	<u> 17,177</u>	<u>\$</u>		<u>\$</u>	26,563
Total deferred inflows of resources	\$	9,386	\$	17,177	<u>\$</u>	-	\$_	26,563
NET POSITION								
Net investment in capital assets Unrestricted	\$	2,298,522 2,292,682	\$	8,406,497 (1,504,989)		72,155	\$	10,705,019 859,848
Total net position	\$	4,591,204	<u>\$</u>	6,901,508	<u>\$</u>	72,155	\$	11,564,867

---PROPRIETARY FUNDS---STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND NET POSITION Year Ended June 30, 2017

	W	Ent /ater	-	orise Fund		BEG		Total terprise Funds
OPERATING REVENUES								
Wastewater contracts	\$	_	\$ 2	,316,742	\$	-	\$	2,316,742
Charges for services		507,178		371,488		-		878,666
Connection fees		57,600		60,720		-		118,320
Sludge revenue		´ -		401,680		-		401,680
Miscellaneous		25,529		´ -		-		25,529
Total operating revenues	\$	590,307	\$ 3	3,150,630	\$		\$	3,740,937
OPERATING EXPENSES								
Salaries and wages	\$	258,695	\$	408,636	\$	-	\$	667,331
Employee benefits		59,667		118,710		-		178,377
Payroll taxes		18,251		27,647		-		45,898
Water purchase, Co-Op		18,630		-		-		18,630
Chemicals		40,410		242,451		-		282,861
Insurance		10,338		11,372		-		21,710
Lab testing		_		59,155		-		59,155
Miscellaneous		2,990		1,631		15		4,636
Postage		1,506		1,555		-		3,061
Professional fees		647		8,062		1,825		10,534
Repairs and maintenance		67,427		340,070		· <u>-</u>		407,497
Supplies		3,668		4,918		-		8,586
Sludge removal		´ -		133,327		-		133,327
Utilities and fuel		33,776		482,344		-		516,120
Telephone		4,031		10,442		_		14,473
Vehicle maintenance		21,085				_		21,085
Depreciation		94,421		479,385		-		573,806
Total operating expenses	\$	635,542	\$ 2	2,329,705	\$	1,840	\$	2,967,087
Operating income (loss)	<u>\$</u> _	(45,235)	\$	820,925	<u>\$</u>	(1,840)	\$	773,850
NONOPERATING REVENUES (EXPENSES)								
Interest earned	\$	1,558	\$	3,633	\$	202	\$	5,393
Rental income		39,052		-		-		39,052
Spring lease fees		(5,000))	-		-		(5,000)
Unrealized (loss) on investments		-		(3,686))	-		(3,686)
Loss on disposal of asset		•••		(376))	-		(376)
Interest expense		_		(346,525)				(346,525)
Total nonoperating revenues								
(expenses)	<u>\$</u>	35,610	\$	(346,954	<u>\$</u>	202	<u>\$</u>	(311,142)
Income (loss) before contributions								
and transfers	\$_	(9,625)) \$_	473,971	<u>\$</u>	(1,638)	<u>\$</u>	462,708

(Continued)

---PROPRIETARY FUNDS---STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND NET POSITION Year Ended June 30, 2017

		Water		rprise Fun <u>Sewer</u>		RBEG		Total iterprise Funds
CAPITAL CONTRIBUTIONS Drinking water planning grant Total capital contributions	<u>\$</u> \$	25,000 25,000	<u>\$</u> \$		<u>\$</u> \$		<u>\$</u> \$	25,000 25,000
TRANSFERS Transfers in Transfers out	\$ <u>\$</u>	605,229 (309,195) 296,034		3,800 (425,781) (421,981)		1,825 - 1,825	\$ <u>\$</u>	610,854 (734,976) (124,122)
Change in net position	\$	311,409	\$	51,990	\$	187	\$	363,586
NET POSITION AT BEGINNING OF YEAR	**********	4,279,795		6,849,518	***********	71,968		11,201,281
NET POSITION AT END OF YEAR	\$	4,591,204	<u>\$</u>	6,901,508	<u>\$</u> _	72,155	\$	11,564,867

---PROPRIETARY FUNDS---STATEMENTS OF CASH FLOWS Year Ended June 30, 2017

		E <u>Water</u>	nte	erprise Funds Sewer		BEG	E	Total Interprise Funds
CASH FLOWS FROM OPERATING								
ACTIVITIES								
Cash received from customers	\$	599,472	\$	3,112,850	\$	_	\$	3,712,322
Cash payments to suppliers of goods	Ψ	377,472	Ψ	3,112,030	Ψ		Ψ	3,712,322
and services		(293,821)		(1,407,835)		(1,840)		(1,703,496)
Cash payments to employees		(255,867)		(405,347)		-		(661,214)
Cash payments to employees	***************************************	(233,007)		(105,517)				(001,1=1.7
Net cash provided by (used in)								
operating activities	\$	49,784	\$	1,299,668	\$	(1,840)	\$	1,347,612
of ormalia areas								
CASH FLOWS FROM NONCAPITAL								
FINANCING ACTIVITIES								
Operating transfers from other funds	\$	605,229	\$	3,800	\$	1,825	\$	610,854
Operating transfers to other funds		(309,195)		(425,781)		-		(734,976)
Principal payments received on notes receivable	•	-		-		2,096		2,096
Principal disbursements on notes receivable		_		-		(15,000)		(15,000)
Advance from other funds		-		122,354		-		122,354
Repayment of advance from other funds		(287,800)		-				(287,800)
Net cash provided by (used in)								
noncapital financing activities	<u>\$</u>	8,234	<u>\$</u>	(299,627)	<u>\$</u>	(11,079)	<u>\$</u>	(302,472)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING								
ACTIVITIES								
Acquisition and construction of capital assets	\$	(91,309)	\$	(4,552,816)	\$	-	\$	(4,644,125)
Rental income		39,290		-		-		39,290
Proceeds from sale of equipment		-		400		-		400
Loan proceeds from bonds payable		-		4,551,107		-		4,551,107
Principal paid on bond and loans		-		(565,000)		-		(565,000)
Drinking water planning grant		25,000		-		-		25,000
Interest paid		-		(335,882)		-		(335,882)
Spring lease		(5,000)	_			-		(5,000)
Net cash provided by (used in)								
capital and related financing	_		_				Φ.	(004.010)
activities	\$	(32,019)	\$	(902,191)	\$	-	<u>\$</u>	(934,210)

(Continued)

---PROPRIETARY FUNDS---STATEMENTS OF CASH FLOWS Year Ended June 30, 2017

		En 'ater		prise Func lewer		RBEG_		Total terprise Funds
CASH FLOWS FROM INVESTING								
ACTIVITIES Interest earned	\$	1,558	<u>\$</u>	3,633	\$	202	<u>\$</u>	5,393
Net cash provided by (used in) investing activities	\$	1,558	<u>\$</u>	3,633	<u>\$</u>	202	<u>\$</u>	5,393
Net increase (decrease) in cash and cash equivalents	\$	27,557	\$	101,483	\$	(12,717)	\$	116,323
Cash and cash equivalents: Beginning		15,590		363,560		71,968		451,118
Ending	\$	43,147	\$	465,043	\$	59,251	\$	567,441
-	Ψ		Ψ.	100,015	Ψ	22,221	Ψ	201,111
RECONCILIATION OF CASH AND CASH EQUIVALENTS TO PROPRIETARY FUND BALANCE SHEETS								
Unrestricted cash and cash equivalents	\$	7,357	\$	261,703	\$	59,251	\$	328,311
Restricted cash and cash equivalents, deposits		35,790		-		-		35,790
Investments				203,340				203,340
	<u>\$</u>	43,147	<u>\$</u>	465,043	\$	59,251	<u>\$</u>	567,441
RECONCILIATION OF OPERATING								
INCOME TO NET CASH								
PROVIDED BY (USED IN)								
OPERATING ACTIVITIES Operating income (loss)	\$	(45,235)	2 1	820,925	\$	(1,840)	2 1	773,850
Adjustments to reconcile operating	Ψ	(43,233)	, ψ	020,923	Ψ	(1,040)	ψ	773,030
income to net cash provided								
by (used in) operating activities:								
Net (increase) in the fair value of investments		-		(3,686))	_		(3,686)
Pension costs (earnings)		5,825		10,168		-		15,993
Depreciation		94,421		479,385		-		573,806
Change in assets and liabilities:		(1 / 100)		1 202				(12 00()
(Increase) decrease in inventories		(14,198))	1,392		-		(12,806)
(Increase) decrease in prepaid expenses (Increase) decrease in accounts		-		(105)	,	-		(105)
receivable		8,990		(37,780))	_		(28,790)
Increase (decrease) in accounts		0,220		(37,700)	,	_		(20,770)
payable and accrued expenses		(194))	29,369		_		29,175
Increase (decrease) in deposits		175						175
Not and marrided by Good in								
Net cash provided by (used in) operating activities	\$	49,784	\$	1,299,668	\$	(1,840)	<u>\$</u>	1,347,612

----FIDUCIARY FUND---STATEMENT OF FIDUCIARY NET POSITION June 30, 2017

	IDA <u>Fund (Agency)</u>
ASSETS Cash and cash equivalents	<u>\$ 33,692</u>
Total assets	<u>\$ 33,692</u>
LIABILITIES Amounts held for others	<u>\$ 33,692</u>
Total liabilities	<u>\$ 33,692</u>

----FIDUCIARY FUND---STATEMENT OF CHANGES IN FIDUCIARY NET POSITION Year Ended June 30, 2017

	IDA <u>Fund (Agency)</u>
ADDITIONS Fees (revenue) Transfer in from other fund Total additions	\$ 9,000
DEDUCTIONS Legal fees Bank charges Total deductions	\$ 807 48 \$ 855
Change in net position	\$ 8,290
NET POSITION AT BEGINNING OF YEAR	25,402
NET POSITION AT END OF YEAR	<u>\$ 33,692</u>

NOTES TO FINANCIAL STATEMENTS

Note 1. Summary of Significant Accounting Policies

The financial statements of the Town of Broadway, Virginia, conform to generally accepted accounting principles (GAAP) applicable to government units promulgated by the Governmental Accounting Standards Board (GASB). The following is a summary of the most significant policies:

A. Reporting Entity

The Town of Broadway, Virginia, is a municipality governed by a six-member Town Council and Mayor. Daily operations are conducted by the Town Manager with oversight from the Mayor and Town Council. In determining the reporting entity, the Town complies with the provisions of GASB Statement No. 14, "The Financial Reporting Entity." Based on the criteria provided in that Statement there are no agencies or entities that should be presented as component units of the Town.

B. Governmental Accounting Standards

The Town follows the general provisions of GASB Statement No. 34, *Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments*. This Statement identifies the financial reporting requirements of state and local governments.

C. Government-Wide and Fund Financial Statements

The government-wide financial statements (i.e., the Statement of Net Position and the Statement of Activities) display information about the reporting government as a whole. For the most part, the effect of interfund activity has been removed from these statements. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or identifiable activity are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or identifiable activity. Program revenues include (1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or identifiable activity and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or identifiable activity. Taxes and other items not properly included among program revenues are reported instead as general revenues.

Separate financial statements are provided for governmental funds and proprietary funds. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

D. Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The accounts of the Town are organized on the basis of funds, each of which is considered a separate accounting entity. The operations of each fund are accounted for with a separate set of self-balancing accounts that comprise its assets, liabilities, fund equity, revenues, and expenditures or expenses, as appropriate. Governmental resources are allocated to and accounted for in individual funds based upon the purposes for which they are to be spent and the means by which spending activities are controlled.

Note 1. Summary of Significant Accounting Policies (Continued)

Government-Wide Financial Statements

The Town government-wide financial statements include a Statement of Net Position and a Statement of Activities. These statements present summaries of governmental and business-type activities for the Town accompanied by a total column.

These statements are presented on an "economic resources" measurement focus and the accrual basis of accounting. Accordingly, all of the Town's assets and liabilities, including capital assets as well as infrastructure assets and long-term liabilities, are included in the accompanying Statement of Net Position. The Statement of Activities presents changes in net position. Under the accrual basis of accounting, revenues are recognized in the period in which they are earned while expenses are recognized in the period in which the liability is incurred. The types of transactions reported as program revenues for the Town are reported in three categories: (1) charges for services, (2) operating grants and contributions, and (3) capital grants and contributions.

Governmental Fund Financial Statements

Governmental fund financial statements include a Balance Sheet and a Statement of Revenues, Expenditures and Changes in Fund Balances for all major governmental funds and non-major funds aggregated. An accompanying schedule is presented to reconcile and explain the differences in fund balances and changes in fund balances as presented in these statements to the net position and changes in net position presented in the government-wide financial statements.

All governmental funds are accounted for on a spending or "current financial resources" measurement focus and the modified accrual basis of accounting. Accordingly, only current assets and current liabilities are included on the Balance Sheets. The Statement of Revenues, Expenditures and Changes in Fund Balances presents increases (revenues and other financing sources) and decreases (expenditures and other financing uses) in net current assets. Under the modified accrual basis of accounting, revenues are recognized in the accounting period in which they become both measurable and available to finance expenditures of the current period. Accordingly, revenues are recorded when received in cash, except that revenues subject to accrual (generally 45 days after year-end) are recognized when due. The primary revenue sources, which have been treated as susceptible to accrual by the Town, are property taxes, sales and use taxes, intergovernmental revenues and other taxes. Expenditures are recorded in the accounting period in which the related fund liability is incurred.

The General Fund is the Town's only governmental fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

Proprietary Fund Financial Statements

Proprietary fund financial statements include a Statement of Net Position, a Statement of Revenues, Expenses and Changes in Fund Net Position, and a Statement of Cash Flows for each major proprietary fund.

Note 1. Summary of Significant Accounting Policies (Continued)

Proprietary funds are accounted for using the "economic resources" measurement focus and the accrual basis of accounting. Accordingly, all assets and liabilities (whether current or noncurrent) are included on the Statement of Net Position. The Statement of Revenues, Expenses and Changes in Fund Net Position presents increases (revenues) and decreases (expenses) in total net position. Under the accrual basis of accounting, revenues are recognized in the period in which they are earned while expenses are recognized in the period in which the liability is incurred.

Operating revenues in the proprietary funds are those revenues that are generated from the primary operations of the fund. All other revenues are reported as non-operating revenues. Operating expenses are those expenses that are essential to the primary operations of the fund. All other expenses are reported as non-operating expenses.

The Town reports the following major proprietary funds:

Water and Sewer Funds-account for the activities related to the provision of water and sewer services to Town's businesses, residents, schools, and churches. They operate the water treatment plant, water distribution systems, sewer collection systems, and pump stations.

RBEG Fund-accounts for the activities of administering the Town's Rural Business Enterprise Grant (RBEG) Program.

Fiduciary Fund Financial Statement

The Town's fiduciary fund is presented in the fund financial statement by type (agency). Since by definition these assets are being held for the benefit of a third party and cannot be used to address activities or obligations of the government, these funds are not incorporated into the governmental-wide financial statements.

Fiduciary funds are used to account for assets held by the Town in a trustee capacity or as agent for individuals, private organizations, and other governments. The fiduciary fund of the Town is the Industrial Development Authority (IDA) Fund. Since this fund is custodial in nature (i.e., assets equal liabilities), it does not involve the measurement of results of operations.

E. Assets, Liabilities, Deferred Outflows/Inflows of Resources, and Equity

Cash and Cash Equivalents

Cash of the individual funds is combined to form a pool of cash. Investment of the pooled cash consists of certificates of deposit. Interest earned as a result of the pooling is distributed to the appropriate funds utilizing a formula based on the average balance of cash and investments of each fund.

For purposes of reporting cash flows, the Town considers all cash on hand, checking accounts, savings accounts, money market funds and highly liquid instruments with a maturity of three months or less to be cash and cash equivalents. All certificates of deposit, regardless of maturity, are considered to be cash and cash equivalents.

Note 1. Summary of Significant Accounting Policies (Continued)

Investments

The Town's investments are reported at fair value.

The Town is a voluntary participant in the State Treasurer's Local Government Investment Pool (LGIP). The LGIP is a special purpose state-administered investment pool offered to public entities for the investment of public funds. Statutory authority is granted by the *Code of Virginia*, and the Investment Division of the Virginia Department of the Treasury manages the Pool. The LGIP is managed similarly to a money market fund and in compliance with GASB's Statement No. 31, *Accounting and Financial Reporting for Certain Investments and for External Investment Pools*, definition of "2a-7 like pools".

Receivables

In the government-wide statements, receivables consist of all revenues earned at year-end and not yet received. Allowances for uncollectible accounts receivable are based upon historical collection data and specific account analysis. Major receivable balances for the governmental activities include sales and use taxes and utility taxes. Business-type activities report utilities and interest earnings as their major receivables. The Town grants credit to the customers of its water, sewer and trash systems. The customers are either local businesses or residents.

In the fund financial statements, major receivable balances and the allowances for uncollectible accounts are the same as those in the governmental and business-type activities.

Property Taxes

Real estate and personal property taxes are assessed annually by Rockingham County, Virginia, for all property of record as of January 1. Property taxes attach as an enforceable lien on property as of January 1. The Town collects real estate and personal property taxes on an annual basis (due December 5). The portion of the tax receivable that is not collected within 45 days after June 30 is shown as deferred inflows of resources in the fund financial statements. A penalty of 10 percent of the tax is assessed after the applicable payment date.

The taxes receivable balance at June 30, 2017, includes amounts not yet billed or received from the January 1, 2017, levy (due December 5, 2017). These items are included in deferred inflows of resources since these taxes are restricted for use until fiscal year 2018.

The Town calculates its allowance for uncollectible delinquent property tax accounts using historical collection data and specific account analysis. There was no allowance at June 30, 2017.

Inventory

Proprietary fund inventory is reported at the lower of cost (first-in, first-out method) or net realizable value.

Prepaid Items

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items.

Interfund Receivables and Payables

Any residual balances outstanding between the governmental activities and business-type activities are reported in the governmental-wide financial statements as "internal balances".

Note 1. Summary of Significant Accounting Policies (Continued)

Fixed Assets

The accounting treatment over property, plant, and equipment (fixed assets) depends on whether the assets are used in the governmental fund operations or proprietary fund operations and whether they are reported in the government-wide or fund financial statements.

Government-Wide Statements

In the government-wide financial statements, fixed assets are accounted for as capital assets. Capital assets, which include property, plant, equipment and infrastructure assets (e.g. roads, bridges, sidewalks and similar items), are reported in the applicable governmental or business-type activities columns. In general, the Town defines capital assets as assets with an initial, individual cost of more than \$2,000 (not rounded) and an estimated useful life in excess of one year. Capital assets are carried at historical cost except for donated capital assets that are recorded at their estimated fair value on the date received.

The costs of normal maintenance and repairs are charged to operations as incurred. Improvements are capitalized and depreciated over the remaining useful lives of the related fixed assets, as applicable.

Depreciation of all exhaustible fixed assets is recorded as an allocated expense in the Statement of Activities with accumulated depreciation reflected in the Statement of Net Position. Depreciation is provided over the assets' estimated useful lives using the straight-line method of depreciation. The range of estimated useful lives by type of asset is as follows:

20-50 years
20-50 years
3-10 years
20-40 years

Fund Financial Statements

In the fund financial statements, fixed assets used in governmental fund operations are accounted for as capital outlay expenditures of the governmental fund upon acquisition. Fixed assets used in proprietary fund operations are accounted for the same as in the government-wide statements.

Long-Term Debt

The accounting treatment of the long-term debt depends on whether the assets are used in governmental fund operations or proprietary fund operations and whether they are reported in the government-wide or fund financial statements.

All long-term debt to be repaid from governmental and business-type resources is reported as liabilities in the government-wide statements. The long-term debt consists primarily of notes payable.

Note 1. Summary of Significant Accounting Policies (Continued)

Long-term debt for governmental funds is not reported as liabilities in the fund financial statements. The debt proceeds are reported as other financing sources and payment of principal and interest reported as expenditures. The accounting for the proprietary funds is the same in the fund financial statements as it is in the government-wide statements.

Compensated Absences

It is the Town's policy to permit employees to accumulate earned but not used vacation and sick pay benefits. The Town pays a benefit for accumulated sick leave upon an employee's separation from service to the extent the employee meets certain criteria. Vacation and sick pay are accrued when incurred in the government-wide and proprietary fund financial statements. A liability is reported for compensated absences in governmental funds only to the extent that it is expected to be liquidated with expendable available financial resources as a result of employee resignations and retirements.

Deferred Outflows/Inflows of Resources

In addition to assets, the statement of net position or balance sheet will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. The Town has two items that qualify for reporting in this category. One item is the deferred charge on refunding reported in the government-wide statement of net position. A deferred charge on refunding results from the difference in the carrying value of refunded debt and its reacquisition price. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt. The other item is comprised of contributions to the pension plan made during the current year and subsequent to the net pension liability measurement date, which will be recognized as a reduction or increase in the net pension liability or asset next fiscal year.

In addition to liabilities, the statement of net position or balance sheet will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The Town currently has two items (property taxes and the difference between projected and actual earnings on pension plan investments) that qualify for reporting in this category.

Equity Classifications

Government-Wide Statements

Equity is classified as net position and displayed in three components:

- a. Net investment in capital assets-consists of the historical cost of capital assets less accumulated depreciation and less any debt that remains outstanding that was used to finance those assets plus deferred outflows of resources less deferred inflows of resources related to those assets.
- b. Restricted net position-consists of assets with constraints placed on the use either by (1) external groups such as creditors, grantors, contributors, or laws or regulations of other governments; or (2) law through constitutional provisions or enabling legislation. These assets are reduced by liabilities and deferred inflows of resources related to those assets.
- c. Unrestricted-all other net position is reported in this category.

Note 1. Summary of Significant Accounting Policies (Continued)

Fund Statements

In the governmental fund financial statements, fund balances are classified as follows:

- **Nonspendable** Amounts that cannot be spent either because they are in a nonspendable form or because they are legally or contractually required to be maintained intact.
- **Restricted** Amounts that can be spent only for specific purposes because of the Town Charter, the Town Code, state or federal laws, or externally imposed conditions by grantors or creditors.
- Committed Amounts that can be used only for specific purposes determined by a formal action by Town Council ordinance or resolution. This includes the Budget Reserve Account.
- Assigned Amounts that are designated by the Town Council for a particular purpose but are not spendable until a budget ordinance is passed or there is a majority vote approval (for capital projects or debt service) by Town Council.
- **Unassigned** All amounts not included in other spendable classifications.

Proprietary fund equity is classified the same as in the government-wide statements.

F. Revenues, Expenditures, and Expenses

Governmental Fund Revenues

As mentioned above, governmental fund revenues are recognized in the accounting period in which they become both measurable and available to finance expenditures of the current period. Accordingly, property taxes not collected within 45 days after year-end are reflected as deferred revenues-uncollected property taxes. The Town recognizes sales and utility taxes remitted to the Town as revenues and receivables in the month preceding receipt. Licenses and permits are recorded as revenues when received. Intergovernmental revenues, consisting primarily of Federal, State and other grants for the purpose of funding specific expenditures, are recognized when earned or at the time of specific expenditure.

Operating Revenues and Expenses

Operating revenues and expenses for proprietary funds are those that result from providing services and producing and delivering goods and/or services. They also include all revenue and expenses not related to capital and related financing, noncapital financing, or investing activities.

Expenditures/Expenses

In the government-wide financial statements, expenses are classified by function for both governmental and business-type activities.

In the fund financial statements, expenditures are classified by function for the governmental fund and by operating and nonoperating for the proprietary funds.

In the fund financial statements, governmental funds report expenditures of financial resources. Proprietary funds report expenses relating to the use of economic resources.

Note 1. Summary of Significant Accounting Policies (Continued)

Interfund Transfers

Permanent reallocation of resources between funds of the reporting entity are classified as interfund transfers.

Advertising

The Town expenses advertising production costs as they are incurred and advertising communication costs the first time the advertising takes place. There were no advertising costs in 2017.

Fringe benefits

Fringe benefits of the Town include:

- a. Pension Plan Employees of the Town participate in the Virginia Retirement System (VRS). VRS is administered by the Commonwealth, which bills the Town for the employer share of contributions. VRS is obligated to pay a monthly benefit to participants upon retirement with the amount of the benefit depending on length of service and earnings.
- b. Social Security System All employees participate in the Federal Social Security Program. The employer share of FICA taxes for the employees is the responsibility of the Town.
- c. Health Insurance The Town provides health insurance coverage for all full-time, salaried permanent employees.

G. Estimates and Assumptions

The preparation of financial statements in conformity with generally accepted accounting principles requires the Town to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

H. Use of Restricted Resources

When an expense is incurred that can be paid using either restricted or unrestricted resources (net position), the Town's policy is to first apply the expense toward restricted resources and then toward unrestricted resources. In governmental funds, the Town's policy is to first apply the expenditure toward restricted fund balance and then to other, less-restrictive classifications - committed and then assigned fund balances before using unassigned fund balances.

I. Pensions

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Town's Retirement Plan and the additions to/deductions from the Town's Retirement Plan's net fiduciary position have been determined on the same basis as they were reported by the Virginia Retirement System (VRS). For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

Note 2. Stewardship, Compliance, and Accountability

A. Budgetary Information

The Town Council's control is exercised through budgeting. The Town budget is developed for informative and fiscal planning purposes only and presents an itemized listing of contemplated expenditures and estimated revenues for the ensuing fiscal year. The Town Council approves the budget after a public hearing.

An annual budget is adopted on a basis consistent with generally accepted accounting principles for the General Fund. Amounts shown in the accompanying financial statements as "budget" represent the original and final operating budgets for the fiscal year 2017. The final operating budget for the General Fund included carryover funds of \$109,000.

A budget is also adopted for the Water and Sewer Funds as an operating guideline. Budget to actual information is shown as other supplementary information. Below is a summary of budgeted information that is not included in the Enterprise Fund's Statements of Revenues, Expenses and Changes in Fund Net Position-Budget and Actual:

	Original Budget	Final Budget	Actual
WATER FUND Prior year carryover Capital outlay	\$ - (91,400)	\$ 91,000 (156,400)	\$ 91,000 (91,309)
	\$ (91,400)	\$ (65,400)	\$ (309)
SEWER FUND			
Prior year carryover	\$ -	\$ 275,000	\$ -
Capital outlay	(3,640,500)	(4,735,000)	(4,645,598)
Proceeds from bonds and loans	3,500,000	4,550,000	4,551,107
Principal paid on bonds and loans	(897,600)	(897,600)	(565,000)
	\$(1,038,100)	\$ (807,600)	\$ (659,491)

B. Excess of Expenditures Over Appropriations

For the year ended June 30, 2017, General Fund expenditures exceeded appropriations in Public Safety by \$20,585, Public Works by \$12,250, Cultural and Recreation by \$77,129, and Debt Service by \$117,463. These over expenditures were funded by greater than expected revenues and operating transfers into the fund.

Note 3. Deposits and Investments

Deposits

Below and on the following page is a summary of the Town's accounts/deposits at June 30, 2017:

	arrying mount	_ <u>F</u>	Bank Balance
General			
Checking, Park (BB&T – Virginia) Savings (BB&T – Virginia) Certificates of deposit (L. M. Kohn) Petty cash	\$ 7,454 1,213 73,639 120	\$	7,454 1,213 73,639
Water			
Checking (BB&T – Virginia) Checking (Farmers and Merchants Bank)	33,695 9,452		132,473 9,452
Sewer			
Certificates of deposit (L. M. Kohn) Municipal account (U.S. Bank)	247,364 14,339		247,364 14,339
RBEG			
Checking (BB&T – Virginia)	 59,251	_	59,251
Total reporting entity	\$ 446,527	<u>\$</u>	545,185

All cash of the Town is maintained in accounts collateralized in accordance with the Virginia Security for Public Deposits Act, Section 2.2-4400 et. seq. of the Code of Virginia or covered by federal depository insurance. Under the Act, banks and savings institutions holding public deposits in excess of the amount insured by the FDIC must pledge collateral to the Commonwealth of Virginia Treasury Board. Financial institutions may choose between two collateralization methodologies and depending upon that choice, will pledge collateral that ranges in the amounts from 50 percent to 130 percent of excess deposits. Accordingly, all deposits are considered fully collateralized.

Investments

As of June 30, 2017, the Town had the following investment:

	<u>Fair Value</u>
Virginia State Treasurer's Local Government	
Investment Pool (LGIP)	\$ 409,067

Note 3. Deposits and Investments (Continued)

Credit Risk

Statutes authorize the Town to invest in obligations of the United States or agencies thereof, obligations of the Commonwealth of Virginia or political subdivisions thereof, obligations of the International Bank for Reconstruction and Development (World Bank), the Asian Development Bank, the African Development Bank, "prime quality" commercial paper and certain corporate notes, banker's acceptances, repurchase agreements and the State Treasurer's Local Government Investment Pool (LGIP). The Town has no investment policy that would further limit its investment choices.

The Town's investment in the State Treasurer's Local Government Investment Pool was rated AAAm by Standard & Poors. That is the highest rating assigned to money market funds.

Note 4. Receivables

Receivables as of June 30, 2017, for the government's individual major funds including the applicable allowances for uncollectible accounts, are as follows:

	Go	overnmental	\mathbf{B}	usiness-Type	
		Activities		Activities	 Total
Receivables:					
Property taxes	\$	368,474	\$	-	\$ 368,474
Other taxes:					
Utilities tax		12,827		-	12,827
Meals tax		17,040		-	17,040
Accounts	-	4,201		278,821	 283,022
Gross receivables	\$	402,542	\$	278,821	\$ 681,363
Less: allowance for					
uncollectibles		_		-	
Net total receivables	\$	402,542	\$	278,821	\$ 681,363

Note 5. Capital Assets

Capital asset activity for the year ended June 30, 2017, was as follows:

		Beginning Balance	_ <u>I</u> 1	ncreases	_ <u>D</u>	ecreases	Ending Balance
GOVERNMENTAL ACTIVITIES							
Capital assets not being depreciated							
Land	\$_	903,191	\$		\$		\$ 903,191
Total capital assets not being							
depreciated	\$_	903,191	\$	***	\$		\$ 903,191
Capital assets being depreciated							
Buildings	\$	1,016,981	\$	_	\$	-	\$ 1,016,981
Park and improvements		1,326,647		208,808		-	1,535,455
Machinery and equipment		493,959		61,058		18,440	536,577
Infrastructure		2,063,313		206,622			 2,269,935
Total capital assets being							
depreciated	\$	4,900,900	\$	476,488	\$	18,440	\$ 5,358,948

48,740 \$ 6,122,336

776 \$ 26,439,415

776 \$ 26,582,812

	NOTES TO FI	NANCIAL STA	TEMENTS		
Note 5.	Capital Assets (Continued)	Beginning Balance	Increases	Decreases	Ending Balance
	Less accumulated depreciation for Buildings Park and improvements Machinery and equipment Infrastructure	\$ 265,593 315,136 289,857 262,404	\$ 25,428 59,943 56,209 76,251	\$ - 17,845	\$ 291,021 375,079 328,221 338,655
	Total accumulated depreciation Total capital assets being depreciated, net	\$ 1,132,990 \$ 3,767,910	\$ 217,831 \$ 258,657	\$ 17,845 \$ 595	\$ 1,332,976 \$ 4,025,972
	GOVERNMENTAL ACTIVITIES CAPITAL ASSETS, NET	\$ 4,671,101	\$ 258,657	<u>\$ 595</u>	\$ 4,929,163
	BUSINESS-TYPE ACTIVITIES				
	Capital assets not being depreciated Land Total capital assets not being depreciated	\$ 143,397 \$ 143,397	\$ - \$ -	<u>\$</u> -	\$ 143,397 \$ 143,397
	Capital assets being depreciated Utility system Machinery and equipment Total capital assets being depreciated	\$ 26,727,325 1,147,035 \$ 27,874,360	\$ 4,662,323 74,584 \$ 4,736,907	49,516	\$ 31,389,648 1,172,103 \$ 32,561,751
	Less accumulated depreciation for Utility system Machinery and equipment	\$ 4,803,587 <u>793,683</u>	\$ 484,822 88,984	\$ - 48,740	\$ 5,288,409 833,927

Depreciation expense was charged to functions/programs of the primary government as follows:

\$ 573,806 \$

\$ 4,163,101 \$

\$ 4,163,101 \$

\$ 5,597,270

\$ 22,277,090

\$ 22,420,487

Total accumulated depreciation

Total capital assets being

BUSINESS-TYPE ACTIVITIES

CAPITAL ASSETS, NET

depreciated, net

GOVERNMENTAL ACTIVITY General government administy Public safety Public works Cultural and recreation		\$ 15,903 28,505 107,240 66,183
Total depreciation expen	se-governmental activities	\$ 217,831
BUSINESS-TYPE ACTIVITI Water Sewer	ES	\$ 94,421 479,385
Total depreciation expen	se-business-type activities	\$ 573,806

Activities

\$ 336,832

NOTES TO FINANCIAL STATEMENTS

Note 6. Unavailable Revenue

The following is a summary of unavailable revenue included in deferred inflows of resources at June 30, 2017:

Fund Statements	General Fund
Unavailable revenue: Property taxes billed in fiscal year 2018 Uncollected property tax billing	\$ 336,832 30,816
	\$ 367,648
Government-Wide Statements	Governmental

Note 7. Long-Term Debt

Unavailable revenue:

Property taxes billed in fiscal year 2018

A summary of long-term debt activity for the year ended June 30, 2017, is as follows. Additional detailed information is available on the following pages.

		eginning Balances		Additions	_R	eductions	Ending Balances	ne within ne Year
Government activities	_							
General Fund								
Branch Banking & Trust (series 2012A bond) Branch Banking & Trust	\$	270,193	\$	-	\$	(10,579)	\$ 259,614	\$ 23,064
(series 2012B bond) Carter Machinery Company		115,797 62,184	_	<u>-</u>		(115,797) (21,832)	40,352	 40,352
	\$	448,174	\$	_	\$	(148,208)	\$ 299,966	\$ 63,416
Business-type activities								
Sewer Fund								
Branch Banking & Trust (series 2014 bond) Virginia Resources Authority	\$	99,750	\$	-	\$	(50,000)	\$ 49,750	\$ 49,750
(series 2015A bond)		8,630,000		-		(515,000)	8,115,000	65,000
Virginia Resources Authority (series 2015B bond)	y 	2,977,869		4,551,107	**************************************		7,528,976	 178,688
	<u>\$ 1</u>	11,707,619	\$	4,551,107	\$	(565,000)	\$ 15,693,726	\$ 293,438

Note 7. Long-Term Debt (Continued)

Government activities

On July 31, 2015, the Town signed a financing agreement with Carter Machinery Company, Inc., to purchase a hydraulic excavator. The agreement calls for twenty-four monthly payments in the amount of \$1,829, commencing on November 30, 2015. After the twenty-four monthly payments, the Town has the option to buy the excavator for \$33,120.

The Town signed a financing agreement with Branch Banking and Trust Company on June 1, 2012. Proceeds from this general obligation bond (series 2012A) were used to purchase the old Ace Hardware and library buildings. The library was renovated to house the police department. Semi-annual payments on the bond commenced on December 1, 2012, in the amount of \$14,200 each, including interest at 2.64 percent. The bond matures June 1, 2027. The Town pledges its full faith and credit on the bond.

Business-type activities

The Town signed a financing agreement with Branch Banking and Trust Company on May 10, 2014. Proceeds from this general obligation refunding bond (series 2014) were \$200,000. The proceeds were used to retire existing debt. Annual principal payments on the bond commence on April 20, 2014, at a sum of \$50,000 each and will continue through May 22, 2018. If necessary to make payments, the Town can levy an *ad valorem* tax without limitation as to rate or amount on all property in the Town subject to taxation. The Town also pledges on the bond, its full faith and credit and revenues of its water and sewer system. Total interest expense incurred on the loan for the year ended June 30, 2017, was \$3,279.

The Town signed a financing agreement with the Virginia Resources Authority on July 19, 2015. Proceeds from this general obligation refunding bond (series 2015A) were \$9,090,000. The proceeds were used to expire existing debt. Preset annual principal payments on the bond vary and commenced on October 1, 2015. Semi-annual interest payments on the bond are computed based on a year of 360 days at various, preset rates and commenced October 1, 2015. The bond matures October 1, 2040. If necessary to make payments, the Town can levy an *ad valorem* tax, sufficient to pay the principal cost of funds, on all property in the Town subject to taxation. The Town also pledges its full faith and credit and revenues of its water and sewer system. As of June 30, 2017, \$975,000 has been applied against the principal portion of the loan. Total interest expense incurred on the loan for the year ended June 30, 2017, was \$343,246.

The Town signed a financing agreement with the Virginia Resources Authority on July 27, 2015. The financing agreement committed up to \$7,981,020 from the Virginia Revolving Loan Fund to the Town for use towards expansion of the wastewater treatment facility. As of June 30, 2017, proceeds from this general obligation and revenue bond (series 2015B) were \$7,528,976. Semi-annual payments on the bond will commence on February 1, 2018, in the amount of \$234,556 each, including interest at 1.4 percent. The bond matures February 1, 2037. If necessary to make payments, the Town can levy an *ad valorem* tax, sufficient to pay the principal cost of funds, on all property in the Town subject to taxation. The Town also pledges its full faith and credit and revenues of its water and sewer system.

Note 7. Long-Term Debt (Continued)

Annual requirements to amortize long-term debt and related interest at June 30, 2017, are as follows:

Governmental-Type Activities

	C / M			Brancl		_				
	Carter Mac	ninery		&	Γrus	st .				
Year Ending	Compa	ny		(Series 2	2012	2A Bond)		Tota	al	
June 30	Principal In	nterest		Princip	al	Interest	_	Principal]	Interest
2018	\$ 40,352 \$	-	\$	23,064	\$	5,336	\$	63,416	\$	5,336
2019	-	-		23,659		4,741		23,659		4,741
2020	-	-		24,271		4,129		24,271		4,129
2021	-	-		24,898		3,502		24,898		3,502
2022	-	-		25,543		2,857		25,543		2,857
2023-2027		-	-	138,179		4,906	***************************************	138,179		4,906
	<u>\$ 40,352</u> <u>\$</u>	_	<u>\$</u>	259,614	<u>\$</u>	25,471	\$	<u> 299,966</u>	\$	25,471

Business-Type Activities

				Virgin	nia Resources	Virginia	Resource	s			
	Branch Bar	iking & Tr	ust	Aι	ıthority	Auth	ority				
Year Ending	(Series 20	14 bond)		(Series 2	015A Bond)	(Series 20	15B Bon	ıd)	To	otal	
June 30	Principal	Interest		Principal	l Interest	Principal	Interes	<u>t</u>	Principal		Interest
2018	\$49,750	\$1,741	\$	65,000	\$ 329,799	\$ 178,688	\$ 157,3	328	\$ 293,438	\$	488,868
2019	_	-		185,000	327,846	361,138	107,9	73	546,138		435,819
2020	-	-		190,000	324,414	366,212	102,8	399	556,212		427,313
2021	-	-		195,000	320,200	371,356	97,7	755	566,356		417,955
2022	-	-		200,000	315,248	376,574	92,5	37	576,574		407,785
2023 - 2027	-	-	1	,075,000	1,480,750	1,963,728	381,8	327	3,038,728		1,862,577
2028 - 2032	-	-	1	,310,000	1,262,183	2,105,601	239,9	54	3,415,601		1,502,137
2033 - 2037	-	-	1	1,610,000	945,865	1,805,679	90,8	332	3,415,679		1,036,697
2038-2041			3	3,285,000	311,768	 			 3,285,000		311,768
	\$49,750	\$1,741	\$ 8	3,115,000	\$ 5,618,073	\$ 7,528,976	\$ 1,271,	105	\$ 15,693,726	\$	<u>6,890,919</u>

Note 8. Pension Plan

Plan Description

All full-time, salaried permanent employees of the Political Subdivision are automatically covered by VRS Retirement Plan upon employment. This plan is administered by the Virginia Retirement System (the System) along with plans for other employer groups in the Commonwealth of Virginia. Members earn one month of service credit for each month they are employed and for which they and their employer pay contributions to VRS. Members are eligible to purchase prior service, based on specific criteria as defined in the *Code of Virginia*, as amended. Eligible prior service that may be purchased includes prior public service, active military service, certain periods of leave, and previously refunded service.

The System administers three different benefit structures for covered employees – Plan 1, Plan 2, and, Hybrid. Each of these benefit structures has a different eligibility criteria. The specific information for each plan and the eligibility for covered groups within each plan are set out in the table that follows:

members have prior service under Plan 1 or

Plan 2, they are not eligible to elect the Hybrid Retirement Plan and must select Plan

1 or VRS Plan 2 (as applicable) or ORP.

NOTES TO FINANCIAL STATEMENTS

Note 8. Pension Plan (Continued)

Members who were eligible for an optional

retirement plan (ORP) and had prior service

Hybrid Retirement Plan and remain as Plan 1

under Plan 1 were not eligible to elect the

or ORP.

DI AN I	PLAN 2	HYBRID RETIREMENT PLAN
About Plan 1 VRS Plan 1 is a defined benefit plan. The retirement benefit is based on a member's age, creditable service and average final compensation at retirement using a formula. Employees are eligible for Plan 1 if their membership date is before July 1, 2010, and they were vested as of January 1, 2013.	About Plan 2 Plan 2 is a defined benefit plan. The retirement benefit is based on a member's age, creditable service and average final compensation at retirement using a formula. Employees are eligible for Plan 2 if their membership date is on or after July 1, 2010, or their membership date is before July 1, 2010, and they were not vested as of January 1, 2013.	About the Hybrid Retirement Plan The Hybrid Retirement Plan combines the features of a defined benefit plan and a defined contribution plan. Most members hired on or after January 1, 2014 are in this plan, as well as Plan 1 and Plan 2 members who were eligible and opted into the plan during a special election window. (See "Eligible Members") • The defined benefit is based on a member's age, creditable service and average final compensation at retirement using a formula. • The benefit from the defined contribution component of the plan depends on the member and employer contributions made to the plan and the investment performance of those contributions. • In addition to the monthly benefit payment payable from the defined benefit plan at retirement, a member may start receiving distributions from the balance in the defined contribution account, reflecting the contributions, investment gains or losses, and any required fees.
Eligible Members Employees are in Plan 1 if their membership date is before July 1, 2010, and they were vested as of January 1, 2013. Hybrid Opt-In Election VRS non-hazardous duty covered Plan 1 members were allowed to make an irrevocable decision to opt into the Hybrid Retirement Plan during a special election window held January 1 through April 30, 2014. The Hybrid Retirement Plan's effective date for eligible VRS Plan 1 members who opted in was July 1, 2014. If eligible deferred members returned to work during the election window, they were also eligible to opt into the Hybrid Retirement Plan.	Eligible Members Employees are in Plan 2 if their membership date is on or after July 1, 2010, or their membership date is before July 1, 2010, and they were not vested as of January 1, 2013. Hybrid Opt-In Election Eligible Plan 2 members were allowed to make an irrevocable decision to opt into the Hybrid Retirement Plan during a special election window held January 1 through April 30, 2014. The Hybrid Retirement Plan's effective date for eligible Plan 2 members who opted in was July 1, 2014. If eligible deferred members returned to work during the election window, they were also eligible to opt into the Hybrid Retirement Plan.	Eligible Members Employees are in the Hybrid Retirement Plan if their membership date is on or after January 1, 2014. This includes: • Political subdivision employees* • Members in Plan 1 or Plan 2 who elected to opt into the plan during the election window held January 1-April 30, 2014; the plan's effective date for opt-in members was July 1, 2014 *Non-Eligible Members Some employees are not eligible to participate in the Hybrid Retirement Plan. They include: • Political subdivision employees who are covered by enhanced benefits for hazardous duty employees Those employees eligible for an optional retirement plan (ORP) must elect the ORP plan or the Hybrid Retirement Plan. If these

Members who were eligible for an optional retirement plan (ORP) and have prior service

under Plan 2 were not eligible to elect the Hybrid Retirement Plan and remain as Plan 2

or ORP.

Note 8. Pension Plan (Continued)

PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
Retirement Contributions Employees contribute up to 5% of their compensation each month to their member contribution account through a pre-tax salary reduction. Some political subdivisions elected to phase in the required 5% member contribution but all employees will be paying the full 5% by July 1, 2016. Member contributions are tax-deferred until they are withdrawn as part of a retirement benefit or as a refund. The employer makes a separate actuarially determined contribution to VRS for all covered employees. VRS invests both member and employer contributions to provide funding for the future benefit payment.	Retirement Contributions Employees contribute up to 5% of their compensation each month to their member contribution account through a pre-tax salary reduction. Some political subdivisions elected to phase in the required 5% member contribution but all employees will be paying the full 5% by July 1, 2016.	Retirement Contributions A member's retirement benefit is funded through mandatory and voluntary contributions made by the member and the employer to both the defined benefit and the defined contribution components of the plan. Mandatory contributions are based on a percentage of the employee's creditable compensation and are required from both the member and the employer. Additionally, members may choose to make voluntary contributions to the defined contribution component of the plan, and the employer is required to match those voluntary contributions according to specified percentages.
Creditable Service Creditable service includes active service. Members earn creditable service for each month they are employed in a covered position. It also may include credit for prior service the member has purchased or additional creditable service the member was granted. A member's total creditable service is one of the factors used to determine their eligibility for retirement and to calculate their retirement benefit. It also may count toward eligibility for the health insurance credit in retirement, if the employer offers the health insurance credit.	Creditable Service Same as Plan 1.	Creditable Service Defined Benefit Component: Under the defined benefit component of the plan, creditable service includes active service. Members earn creditable service for each month they are employed in a covered position. It also may include credit for prior service the member has purchased or additional creditable service the member was granted. A member's total creditable service is one of the factors used to determine their eligibility for retirement and to calculate their retirement benefit. It also may count toward eligibility for the health insurance credit in retirement, if the employer offers the health insurance credit. Defined Contributions Component: Under the defined contribution component, creditable service is used to determine vesting for the employer contribution portion of the plan.

Note 8. Pension Plan (Continued)

PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
Vesting Vesting is the minimum length of service a member needs to qualify for a future retirement benefit. Members become vested when they have at least five years (60 months) of creditable service. Vesting means members are eligible to qualify for retirement if they meet the age and service requirements for their plan. Members also must be vested to receive a full refund of their member contribution account balance if they leave employment and request a refund. Members are always 100% vested in the contributions that they make.	Vesting Same as VRS Plan 1.	Defined Benefit Component: Defined Benefit vesting is the minimum length of service a member needs to qualify for a future retirement benefit. Members are vested under the defined benefit component of the Hybrid Retirement Plan when they reach five years (60 months) of creditable service. Plan 1 or Plan 2 members with at least five years (60 months) of creditable service who opted into the Hybrid Retirement Plan remain vested in the defined benefit component. Defined Contributions Component: Defined contribution vesting refers to the minimum length of service a member needs to be eligible to withdraw the employer contributions from the defined contribution component of the plan. Members are always 100% vested in the contributions that they make. Upon retirement or leaving covered employment, a member is eligible to withdraw a percentage of employer contributions to the defined contribution component of the plan, based on service. • After two years, a member is 50% vested and may withdraw 50% of employer contributions. • After three years, a member is 75% vested and may withdraw 75% of employer contributions. • After four or more years, a member is 100% vested and may withdraw 100% of employer contributions. Distribution is not required by law until age 70½.
Calculating the Benefit The Basic Benefit is calculated based on a formula using the member's average final compensation, a retirement multiplier and total service credit at retirement. It is one of the benefit payout options available to a member at retirement. An early retirement reduction factor is applied to the Basic Benefit if the member retires with a reduced retirement benefit or selects a benefit payout option other than the Basic Benefit.	Calculating the Benefit See definition under Plan 1.	Calculating the Benefit Defined Benefit Component: See definition under Plan 1. Defined Contribution Component: The benefit is based on contributions made by the member and any matching contributions made by the employer, plus net investment earnings on those contributions.
Average Final Compensation A member's average final compensation is the average of the 36 consecutive months of highest compensation as a covered employee.	Average Final Compensation A member's average final compensation is the average of their 60 consecutive months of highest compensation as a covered employee.	Average Final Compensation Same as Plan 2. It is used in the retirement formula for the defined benefit component of the plan.

Note 8. Pension Plan (Continued)

PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
Service Retirement Multiplier The retirement multiplier is a factor used in the formula to determine a final retirement benefit. The retirement multiplier for non-hazardous duty members is 1.7%. The retirement multiplier for sheriffs and regional jail superintendents is 1.85%. The retirement multiplier of eligible political subdivision hazardous duty employees other than sheriffs and regional jail superintendents is 1.7% or 1.85% as elected by the employer.	Service Retirement Multiplier Same as Plan1 for service earned, purchased or granted prior to January 1, 2013. For non-hazardous duty members the retirement multiplier is 1.65% for creditable service earned, purchased or granted on or after January 1, 2013. The retirement multiplier for sheriffs and regional jail superintendents is 1.85%. The retirement multiplier of eligible political subdivision hazardous duty employees other than sheriffs and regional jail superintendents is 1.7% or 1.85% as elected by the employer.	Service Retirement Multiplier Defined Benefit Component: The retirement multiplier for the defined benefit component is 1.0%. For members that opted into the Hybrid Retirement Plan from Plan 1 or Plan 2, the applicable multipliers for those plans will be used to calculate the retirement benefit for service credited in those plans. Not applicable to sheriffs, regional jail superintendents and political subdivision hazardous duty employees. Defined Contribution Component:
Normal Retirement Age VRS: Age 65. Political subdivisions hazardous duty employees: Age 60.	Normal Retirement Age VRS: Normal Social Security retirement age. Political subdivisions hazardous duty employees: Same as Plan 1.	Normal Retirement Age Defined Benefit Component: VRS: Same as Plan 2. Political subdivision hazardous duty employees: Not applicable. Defined Contribution Component: Members are eligible to receive distributions upon leaving employment, subject to restrictions.
Earliest Unreduced Retirement Eligibility VRS: Members who are not in hazardous duty positions are eligible for an unreduced retirement benefit at age 65 with at least five years (60 months) of creditable service or at age 50 with at least 30 years of creditable service. Political subdivisions hazardous duty employees: Hazardous duty members are eligible for an unreduced retirement benefit at age 60 with at least five years of creditable service or age 50 with at least 25 years of creditable service.	Earliest Unreduced Retirement Eligibility VRS: Members who are not in hazardous duty positions are eligible for an unreduced retirement benefit when they reach normal Social Security retirement age and have at least five years (60 months) of creditable service or when their age and service equal 90. Political subdivisions hazardous duty employees: Hazardous duty members are eligible for an unreduced retirement benefit at age 60 with at least five years of creditable service or age 50 with at least 25 years of creditable service.	Earliest Unreduced Retirement Eligibility Defined Benefit Component: VRS: Members are eligible for an unreduced retirement benefit when they reach normal Social Security retirement age and have at least five years (60 months) of creditable service or when their age and service equal 90. Political subdivision hazardous duty employees: Not applicable. Defined Contribution Component: Members are eligible to receive distributions upon leaving employment, subject to restrictions.
Earliest Reduced Retirement Eligibility VRS: Members may retire with a reduced benefit as early as age 55 with at least five years (60 months) of creditable service or age 50 with at least 10 years of creditable service. Political subdivisions hazardous duty employees: 50 with at least five years of creditable service.	Earliest Reduced Retirement Eligibility VRS: Members may retire with a reduced benefit as early as age 60 with at least five years (60 months) of creditable service. Political subdivisions hazardous duty employees: Same as Plan 1.	Earliest Reduced Retirement Eligibility Defined Benefit Component: VRS: Members may retire with a reduced benefit as early as age 60 with at least five years (60 months) of creditable service. Political subdivision hazardous duty employees: Not applicable. Defined Contribution Component: Members are eligible to receive distributions upon leaving employment, subject to restrictions.

Note 8. Pension Plan (Continued)

PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
Cost-of-Living Adjustment (COLA) in Retirement The Cost-of-Living Adjustment (COLA) matches the first 3% increase in the Consumer Price Index for all Urban Consumers (CPI-U) and half of any additional increase (up to 4%) up to a maximum COLA of 5%. Eligibility: For members who retire with an unreduced benefit or with a reduced benefit with at least 20 years of creditable service, the COLA will go into effect on July 1 after one full calendar year from the retirement date. For members who retire with a reduced benefit and who have less than 20 years of creditable service, the COLA will go into effect on July 1 after one calendar year following the unreduced retirement eligibility date.	Cost-of-Living Adjustment (COLA) in Retirement The Cost-of-Living Adjustment (COLA) matches the first 2% increase in the CPI-U and half of any additional increase (up to 2%), for a maximum COLA of 3%. Eligibility: Same as Plan 1.	Cost-of-Living Adjustment (COLA) in Retirement Defined Benefit Component: Same as Plan 2. Defined Contribution Component: Not applicable. Eligibility: Same as Plan 1 and VRS Plan 2.
Exceptions to COLA Effective Dates: The COLA is effective July 1 following one full calendar year (January 1 to December 31) under any of the following circumstances: The member is within five years of qualifying for an unreduced retirement benefit as of January 1, 2013. The member retires on disability. The member retires directly from short-term or long-term disability under the Virginia Sickness and Disability Program (VSDP). The member is involuntarily separated from employment for causes other than job performance or misconduct and is eligible to retire under the Workforce Transition Act or the Transitional Benefits Program. The member dies in service and the member's survivor or beneficiary is eligible for a monthly death-in-service benefit. The COLA will go into effect on July 1 following one full calendar year (January 1 to December 31) from the date the monthly benefit begins.	Exceptions to COLA Effective Dates: Same as Plan 1.	Exceptions to COLA Effective Dates: Same as Plan 1 and Plan 2.
Disability Coverage Members who are eligible to be considered for disability retirement and retire on disability, the retirement multiplier is 1.7% on all service, regardless of when it was earned, purchased or granted. VSDP members are subject to a one-year waiting period before becoming eligible for non-work related disability benefits.	Disability Coverage Members who are eligible to be considered for disability retirement and retire on disability, the retirement multiplier is 1.65% on all service, regardless of when it was earned, purchased or granted. VSDP members are subject to a one-year waiting period before becoming eligible for non-work related disability benefits.	Disability Coverage Employees of political subdivision (including Plan 1 and Plan 2 opt-ins) participate in the Virginia Local Disability Program (VLDP) unless their local governing body provides an employer-paid comparable program for its members. Hybrid members (including Plan 1 and Plan 2 opt-ins) covered under VLDP are subject to a one-year waiting period before becoming eligible for non-work related disability benefits.

Note 8. Pension Plan (Continued)

PLAN 1	PLAN 2	HYBRID RETIREMENT PLAN
Purchase of Prior Service Members may be eligible to purchase service from previous public employment, active duty military service, an eligible period of leave or VRS refunded service as creditable service in their plan. Prior creditable service counts toward vesting, eligibility for retirement and the health insurance credit. Only active members are eligible to purchase prior service. When buying service, members must purchase their most recent period of service first. Members also may be eligible to purchase periods of leave without pay.	Purchase of Prior Service Same as Plan 1.	Purchase of Prior Service Defined Benefit Component: Same as Plan 1, with the following exceptions: Hybrid Retirement Plan members are ineligible for ported service. The cost for purchasing refunded service is the higher of 4% of creditable compensation or average final compensation. Plan members have one year from their date of hire or return from leave to purchase all but refunded prior service at approximate normal cost. After that one-year period, the rate for most categories of service will change to actuarial cost. Defined Contribution Component: Not applicable.

Employees Covered by Benefit Terms

As of the June 30, 2015 actuarial valuation, the following employees were covered by the benefit terms of the pension plan:

	Number
Inactive members or their beneficiaries currently receiving benefits	9
Inactive members: Vested inactive members	-
Non-vested inactive members	-
Inactive members active elsewhere in VRS Total inactive members	7 7
Active members	18
Total covered employees	34

Note 8. Pension Plan (Continued)

Contributions

The contribution requirement for active employees is governed by §51.1-145 of the Code of Virginia, as amended, but may be impacted as a result of funding options provided to political subdivisions by the Virginia General Assembly. Employees are required to contribute 5.00 percent of their compensation toward their retirement. Prior to July 1, 2012, all or part of the 5.00 percent member contribution may have been assumed by the employer. Beginning July 1, 2012 new employees were required to pay the 5 percent member contribution. In addition, for existing employees, employers were required to begin making the employee pay the 5.00 percent member contribution. This could be phased in over a period of up to 5 years and the employer is required to provide a salary increase equal to the amount of the increase in the employee-paid member contribution.

The political subdivision's contractually required contribution rate for the year ended June 30, 2017 was 12.08 percent of covered employee compensation. This rate was based on an actuarially determined rate from an actuarial valuation as of June 30, 2015.

This rate, when combined with employee contributions, was expected to finance the costs of benefits earned by employee during the year, with an additional amount to finance any unfunded accrued liability. Contributions to the pension plan from the political subdivision were \$110,883 and \$86,407 for the years ended June 30, 2017 and June 30, 2016, respectively.

Net Pension Liability

The political subdivisions net pension liability was measured as of June 30, 2016. The total pension liability used to calculate the net pension liability was determined by an actuarial valuation performed as of June 30, 2015, using updated actuarial assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2016.

<u>Actuarial Assumptions – General Employees</u>

The total pension liability for General Employees in the Political Subdivision's Retirement Plan was based on an actuarial valuation as of June 30, 2015, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2016.

Inflation 2.5 percent

Salary increases, including inflation 3.5 percent - 5.35 percent

Investment rate of return 7.0 percent, net of pension plan investment

expense, including inflation*

^{*} Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06 percent of the market assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 7.0 percent. However, since the difference was minimal, and a more conservative 7.0 percent investment return assumption provided a projected plan net position that exceeded the projected benefit payments, the long-term expected rate of return on investments was assumed to be 7.0 percent to simplify preparation of pension liabilities.

Note 8. Pension Plan (Continued)

Mortality rates: 14 percent of deaths are assumed to be service related

Largest 10 – Non-LEOS:

Pre-Retirement:

RP-2000 Employee Mortality Table Projected with Scale AA to 2020 with males set forward 4 years and females were set back 2 years.

Post-Retirement:

RP-2000 Combined Mortality Table Projected with Scale AA to 2020 with males set forward 1 year.

Post-Disablement:

RP-2000 Disability Life Mortality Table Projected to 2020 with males set back 3 years and no provision for future mortality improvement

All Others (Non 10 Largest) - Non-LEOS:

Pre-Retirement:

RP-2000 Employee Mortality Table Projected with Scale AA to 2020 with males set forward 4 years and females were set back 2 years.

Post-Retirement:

RP-2000 Combined Mortality Table Projected with Scale AA to 2020 with males set forward 1 year.

Post-Disablement:

RP-2000 Disability Life Mortality Table Projected to 2020 with males set back 3 years and no provision for future mortality improvement

The actuarial assumptions used in the June 30, 2015 valuation were based on the results of an actuarial experience study for the period from July 1, 2008 through June 30, 2012. Changes to the actuarial assumptions as a result of the experience study are as follows:

Largest 10 – Non-LEOS:

- Update mortality table
- Decrease in rates of service retirement
- Decrease in rates of disability retirement
- Reduce rates of salary increase by 0.25 percent per year

All Others (Non 10 Largest) – Non-LEOS:

- Update mortality table
- Decrease in rates of service retirement
- Decrease in rates of disability retirement
- Reduce rates of salary increase by 0.25 percent per year

Note 8. Pension Plan (Continued)

<u>Actuarial Assumptions – Public Safety Employees</u>

The total pension liability for Public Safety employees in the Political Subdivision Retirement Plan was based on an actuarial valuation as of June 30, 2015, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2016.

Inflation 2.5 percent

Salary increases, including inflation 3.5 percent – 4.75 percent

Investment rate of return 7.0 percent, net of pension plan investment

expense, including inflation*

Mortality rates: 60 percent of deaths are assumed to be service related

Largest 10 - LEOS:

Pre-Retirement:

RP-2000 Employee Mortality Table Projected with Scale AA to 2020 with males set back 2 years and females set back 2 years.

Post-Retirement:

RP-2000 Combined Mortality Table Projected with Scale AA to 2020 with males set forward 1 year.

Post-Disablement:

RP-2000 Disability Life Mortality Table Projected to 2020 with males set back 3 years and no provision for future mortality improvement

All Others (Non 10 Largest) - LEOS:

Pre-Retirement:

RP-2000 Employee Mortality Table Projected with Scale AA to 2020 with males set back 2 years and females were set back 2 years.

Post-Retirement:

RP-2000 Combined Mortality Table Projected with Scale AA to 2020 with males set forward 1 year.

Post-Disablement:

RP-2000 Disability Life Mortality Table Projected to 2020 with males set back 3 years and no provision for future mortality improvement

^{*} Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06 percent of the market assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 7.0 percent. However, since the difference was minimal, and a more conservative 7.0 percent investment return assumption provided a projected plan net position that exceeded the projected benefit payments, the long-term expected rate of return on investments was assumed to be 7.0 percent to simplify preparation of pension liabilities.

Note 8. Pension Plan (Continued)

The actuarial assumptions used in the June 30, 2015 valuation were based on the results of an actuarial experience study for the period from July 1, 2008 through June 30, 2012. Changes to the actuarial assumptions as a result of the experience study are as follows:

Largest 10 - LEOS:

- Update mortality table
- Decrease in male rates of disability

All Others (Non 10 Largest) - Non-LEOS:

- Update mortality table
- Adjustments to rates of service retirement for females
- Increase in rates of withdrawal
- Decrease in male and female rates of disability

Long-Term Expected Rate of Return

The long-term expected rate of return on pension System investments was determined using a lognormal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of pension System investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target asset allocation and best estimate of arithmetic real rates of return for each major asset class are summarized in the following table:

		A:414: -	Weighted
		Arithmetic Long-Term	Average Long-Term
	Target	Expected	Expected
Asset Class (Strategy)	Allocation	Rate of Return	Rate of Return
U.S. Equity	19.50%	6.46%	1.26%
Developed Non U.S. Equity	16.50%	6.28%	1.04%
Emerging Market Equity	6.00%	10.00%	0.60%
Fixed Income	15.00%	0.09%	0.01%
Emerging Debt	3.00%	3.51%	0.11%
Rate Sensitive Credit	4.50%	3.51%	0.16%
Non Rate Sensitive Credit	4.50%	5.00%	0.23%
Convertibles	3.00%	4.81%	0.14%
Public Real Estate	2.25%	6.12%	0.14%
Private Real Estate	12.75%	7.10%	0.91%
Private Equity	12.00%	10.41%	1.25%
Cash	1.00%	-1.50%	0.02%
Total	_100.00%		_5.83%
	Inflation		2.50%
*Expected arithmetic nor	minal return		8.33%

Note 8. Pension Plan (Continued)

* Using stochastic projection results provides an expected range of real rates of return over various time horizons. Looking at one year results produces an expected real return of 8.33 percent but also has a high standard deviation, which means there is high volatility. Over larger time horizons the volatility declines significantly and provides a median return of 7.44 percent including expected inflation of 2.50 percent.

Discount Rate

The discount rate used to measure the total pension liability was 7.00 percent. The projection of cash flows used to determine the discount rate assumed that System member contributions will be made per the VRS Statutes and the employer contributions will be made in accordance with the VRS funding policy at rates equal to the difference between actuarially determined contribution rates adopted by the VRS Board of Trustees and the member rate. Through the fiscal year ending June 30, 2018, the rate contributed by the employer for the Political Subdivision Retirement Plan will be subject to the portion of the VRS Board-certified rates that are funded by the Virginia General Assembly. From July 1, 2018 on, participating employers are assumed to contribute 100 percent of the actuarially determined contribution rates. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore the long-term expected rate of return was applied to all periods of projected benefit payments to determine the total pension liability.

Changes in Net Pension Liability

	Increase (Decrease)					
		Total P			•	Net
		Pension		Fiduciary		Pension
		Liability	N	let Position		Liability
		(a)		(b)		(a) - (b)
		, ,				
Balances at June 30, 2015	\$	3,064,923	<u>\$</u>	2,550,006	\$	514,917
Changes for the years						
Changes for the year:	Ф	115 600	Φ.		Ф	117 600
Service cost	\$	115,608	\$	-	\$	115,608
Interest		209,491		-		209,491
Differences between expected and actual						
experience		31,058		-		31,058
Contributions - employer		_		86,408		(86,408)
Contributions - employee		-		42,415		(42,415)
Net investment income		_		44,495		(44,495)
Benefit payments, including refunds of				, ., .		(11,150)
employee contributions		(144,386)		(144,386)	١	_
Administrative expenses		(1 : 1,500)		(1,570)		1,570
Other changes		_		(1,370)		19
Net changes	\$	211,771	\$		\$	
rect changes	<u> </u>	411,//1	Φ	27,343	D	184,428
Balances at June 30, 2016	<u>\$</u>	3,276,694	\$	2,577,349	\$	699,345

Note 8. Pension Plan (Continued)

Sensitivity of the Net Pension Liability to Changes in the Discount Rate

The following presents the net pension liability of the political subdivision using the discount rate of 7.00 percent, as well as what the political subdivision's net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.00 percent) or one percentage point higher (8.00 percent) than the current rate:

	Rate Rate				
	(6.00%)_	_(7.00%)		(8.00%)
Political subdivision's					, , , , , , , , , , , , , , , , , , , ,
Net Pension Liability	\$ 1,145,252	\$	699,345	\$	329,991

<u>Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions</u>

For the year ended June 30, 2017, the political subdivision recognized pension expense of \$143,450. At June 30, 2017, the political subdivision reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources		Deferred of Reso	
Differences between expected and actual experience	\$	125,761	\$	-
Change in assumptions		-		-
Net difference between projected and actual earns on pension plan investments	ings	68,463		-
Employer contributions subsequent to the measur date	ement ——	110,883		-
Total	\$	305,107	\$	-

The amount of \$110,883 reported as deferred outflows of resources related to pensions resulting from the subdivision's contributions subsequent to the measurement date will be recognized as a reduction of the Net Pension Liability in the year ended June 30, 2018. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year ended June 30

2018	\$ 37,078
2019	37,076
2020	73,756
2021	43,646
2022	2,668
Thereafter	-

Note. 9. Operating Lease Commitments

The Town receives rental income from three operating leases.

The Town leases land behind the wastewater treatment facility to a farmer on a year-to-year operating lease. This lease revenue is presented in the General Fund. The rents received from this lease during the fiscal year ended June 30, 2017, were 14,000.

The Town leases its water tank to two communication companies under noncancelable operating leases for five years. The annual rents received from each lease are \$19,889 and \$19,163, respectively. Each lease has additional renewal terms. The companies use the tank to mount their antennas. The following is a schedule by years of future minimum rentals under the current terms of the leases:

Year Ending June 30

2018	\$ 41,064
2019	41,064
2020	41,058
2021	26,690
2022	 21,901
	\$ 171,777

The total rental income from these leases that is included in the Water Fund's statement of revenues and expenses for the year ended June 30, 2017, was \$39,052.

The Town leases a spring under a noncancelable operating lease. The lease calls for the Town to pay annual rent of \$5,000 until the time the Town begins withdrawing water. Once that occurs, the Town will pay annually the greater of \$5,000 or 5 cents for each 1,000 gallons withdrawn. The lease originated March, 2003, and runs for a period of 99 years. For the year ended June 30, 2017, lease expense in the Water Fund's statement of revenues and expenses was \$5,000.

Note. 10. Risk Management

The Town is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters.

The Town has insurance coverage with the VML Insurance Programs. The Town has joined with nearly 500 local political subdivisions in Virginia to form this public entity risk pool that operates as a common risk management and insurance program for members. Each Association member jointly and severally agrees to assume, pay and discharge any liability. The Town pays contributions and assessments based upon classifications and rates into a designated cash reserve fund out of which expenses of the Association and claims and awards are to be paid. In the event of a loss deficit and depletion of all available excess insurance, the Association may assess all members in the proportion that the premium of each bears to the total premiums of all members in the year in which such deficit occurs. The Town's settled claims have not exceeded insurance coverage in any of the past three fiscal years.

Note 11. Revolving Lines of Credit

The Town has two revolving lines of credit with BB&T, one reported in the General Fund and the other in the Sewer Fund. Each line of credit had \$50,000 unused at June 30, 2017. Bank advances on the credit lines are payable on demand and carry interest at the bank's prime rate. The credit lines are secured by the full faith and credit of the Town.

Note 12. Interfund Transfers

Interfund transfers during the year ended June 30, 2017, are as follows:

Fund	Tran	nsfers In	Transfers Out
General Fund Water Fund Sewer Fund IDA RBEG	\$	323,377 \$\\ 605,229 \\ 3,800 \\ 145 \\ 1,825 \\	199,400 309,195 425,781
	<u>\$</u>	934,376	934,376

Transfers are used to (a) move revenues from the fund that statute or budget requires to collect them to the fund that statute or budget requires to expend them and to (b) use unrestricted revenues collected in the General Fund to finance various programs accounted for in other funds in accordance with budgetary authorizations.

Note 13. Interfund Balances

Interfund balances at June 30, 2017, consisted of the following:

Fund		Due From										
		General	Wa	ter	Sewer							
	Fund		Fu	nd	Fund		Total					
Due to:												
General Fund	\$	_	\$	_	\$ -	\$	_					
Water Fund		286,085		- ,	1,880,645		2,166,730					
Sewer Fund	-											
Total	\$	286,085	\$		\$ 1,880,645	\$	2,166,730					

Note 14. Major Customer

The Town has a major wastewater customer, Pilgrims Pride Corporation. For the year ended June 30, 2017, the sewer revenues from this customer were \$1,642,656. There was no outstanding accounts receivable from the customer at June 30, 2017.

Note 15. Transactions with Related Parties

Chad L. Comer, Councilman during the period July 1, 2016 to June 30, 2017, is owner of Blue Ribbon Nursery. During the period, the Town spent \$4,472 at the business for mulch, decorations, and landscaping.

During the period July 1, 2016 to June 30, 2017, the Town paid Leslie E. Fulk, Councilman, \$6,960 for top soil.

Required Supplementary Information Other than Management's Discussion and Analysis

GENERAL FUND STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL Year Ended June 30, 2017

		Original Budget		Final Budget		Actual	Variance Positive (Negative)		
REVENUES									
General property taxes	\$	260,778	\$	260,778	\$	312,750	\$	51,972	
Other local taxes	~	752,000	Ψ	752,000	Ψ.	774,041	*	22,041	
Permits, privilege fees and regulatory		,		,				, - · -	
license		3,500		3,500		7,203		3,703	
Fines and forfeitures		8,000		8,000		13,337		5,337	
Revenue from the use of money and		,		,		,		,	
property		18,500		18,500		15,152		(3,348)	
Charges for services		258,000		258,000		281,723		23,723	
Miscellaneous		2,000		2,000		1,896		(104)	
Intergovernmental revenues:								. ,	
Commonwealth		517,522		517,522		565,959		48,437	
Federal	***************************************	7,000		7,000		4,644		(2,356)	
Total revenues	\$	1,827,300	\$	1,827,300	\$	1,976,705	\$	149,405	
EXPENDITURES									
General government administration	\$	465,600	\$	465,600	\$	403,566	\$	62,034	
Public safety		444,500		461,500		482,085		(20,585)	
Public works		659,000		671,000		683,250		(12,250)	
Cultural and recreation		191,700		271,700		348,829		(77,129)	
Community development		25,000		25,000		23,989		1,011	
Debt service		41,500		41,500		158,963		(117,463)	
Total expenditures	<u>\$</u>	1,827,300	<u>\$</u>	1,936,300	<u>\$</u>	2,100,682	\$	(164,382)	
Excess (deficiency) of									
revenues over expenditures	\$	-	\$_	(109,000)	<u>\$</u>	(123,977)	<u>\$</u>	(14,977)	
OTHER FINANCING SOURCES (USES)									
Transfers in	\$	_	\$	_	\$	323,377	\$	323,377	
Transfers out		_		_		(199,400)		(199,400)	
Total other financing sources									
(uses)	\$		\$		\$	123,977	\$	123,977	
N. 1	Ф		Ф	(100.000)	ф		Ф	100.000	
Net change in fund balance	\$	-	\$	(109,000)	\$	-	\$	109,000	
FUND BALANCE AT BEGINNING OF YEAR				- _		_			
FUND BALANCE AT END OF YEAR	\$	_	\$	(109,000)	\$		\$	109,000	

SCHEDULE OF CHANGES IN THE TOWN'S NET PENSION LIABILITY AND RELATED RATIOS AND SCHEDULE OF EMPLOYER CONTRIBUTIONS

SCHEDULE OF CHANGES IN THE TOWN'S NET PENSION LIABILITY AND RELATED RATIOS

-	2016	2015	2014
Total pension liability			
Service cost	\$ 115,608	\$ 109,478	\$ 102,639
Interest	209,491	187,003	175,437
Changes of benefit terms	-	-	-
Differences between expected and actual experience	31,058	159,777	-
Changes in assumptions	-	-	-
Benefit payments, including refunds of employee contributions	(144,386)	(125,626)	(100,060)
Net change in total pension liability	211,771	330,632	178,016
Total pension liability - beginning	3,064,923	2,734,291	2,556,275
Total pension liability - ending (a)	\$ 3,276,694	<u>\$ 3,064,923</u>	\$ 2,734,291
Plan fiduciary net position			
Contributions - employer	\$ 86,408	\$ 88,799	\$ 117,477
Contributions - employee	42,415	43,816	43,382
Net investment income	44,495	111,983	328,591
Benefit payments, including refunds of employee contributions	(144,386)	(125,626)	(100,060)
Administrative expense	(1,570)	(1,502)	(1,703)
Other	(19)	(25)	18
Net change in plan fiduciary net position	27,343	117,445	387,705
Plan fiduciary net position - beginning	2,550,006	<u>2,432,561</u>	<u>2,044,856</u>
Plan fiduciary net position - ending (b)	\$ 2,577,349	<u>\$ 2,550,006</u>	<u>\$ 2,432,561</u>
Political subdivision's net pension liability - ending (a) - (b)	<u>\$ 699,345</u>	<u>\$ 514,917</u>	<u>\$ 301,730</u>
Plan fiduciary net position as a percentage of			
the total pension liability	78.66%	83.20%	88.96%
Covered payroll	\$ 852,981	\$ 876,758	\$ 861,615
Political subdivision's net pension liability as a			
percentage of covered payroll	81.99%	58.73%	35.02%

SCHEDULE OF EMPLOYER CONTRIBUTIONS Years Ended June 30, 2015 through 2017

Date	Contractually Required Contribution Date (1)		Ro Cor Ro	ributions in elation to ntractually equired ntribution (2)	Con Def	ntribution ficiency Excess) (3)	C	nployer's Covered Payroll (4)	Contributions as a % of Covered Payroll (5)	
2015 2016 2017	\$	88,773 86,407 110,883	*		\$	- - -	\$	876,758 852,981 917,906	10.13% 10.13% 12.08%	

Schedules are intended to show information for 10 years. Since 2015 is the first year for this presentation, no other data is available. However, additional years will be included as they become available.

SCHEDULE OF CHANGES IN THE TOWN'S NET PENSION LIABILITY AND RELATED RATIOS AND SCHEDULE OF EMPLOYER CONTRIBUTIONS

Notes to Required Supplemental Information For the Year Ended June 30, 2017

Changes of benefit terms – There have been no actuarially material changes to the System benefit provisions since the prior actuarial valuation. The 2014 valuation includes Hybrid Retirement Plan members for the first time. The hybrid plan applies to most new employees hired on or after January 1, 2014 and not covered by enhanced hazardous duty benefits. Because this is a fairly new benefit and the number of participants was relatively small, the impact on the liabilities as of the measurement date of June 30, 2016 are not material.

Changes of assumptions – The following changes in actuarial assumptions were made effective June 30, 2013, based on the most recent experience study of the System for the four-year period ending June 30, 2012:

Largest 10 – Non-LEOS:

- Update mortality table
- Decrease in rates of service retirement
- Decrease in rates of disability retirement
- Reduce rates of salary increase by 0.25 percent per year

Largest 10 –LEOS:

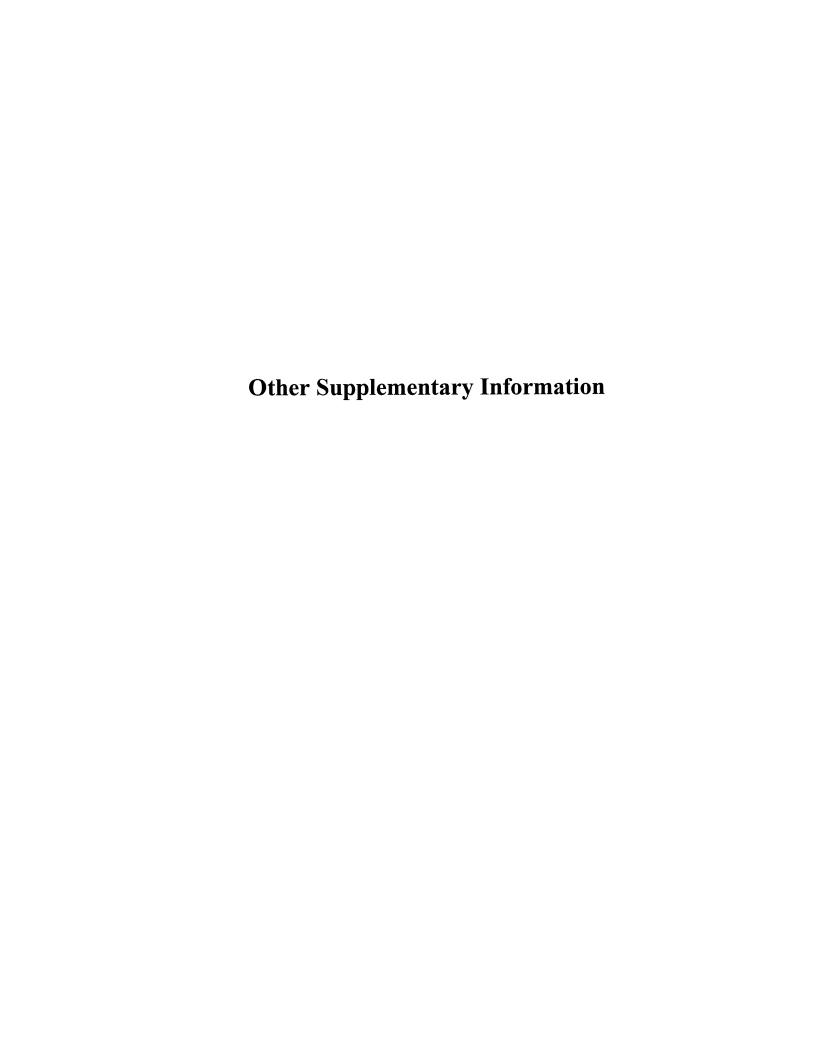
- Update mortality table
- Decrease in male rates of disability

All Others (Non 10 Largest) – Non-LEOS:

- Update mortality table
- Decrease in rates of service retirement
- Decrease in rates of disability retirement
- Reduce rates of salary increase by 0.25 percent per year

All Others (Non 10 Largest) – LEOS:

- Update mortality table
- Adjustments to rates of service retirement for females
- Increase in rates of withdrawal
- Decrease in male and female rates of disability



GENERAL FUND STATEMENT OF REVENUES, COMPARED TO BUDGET Year Ended June 30, 2017

		Original Budget	•	Final Budget		Actual	P	ariance ositive (legative)
GENERAL PROPERTY TAXES								
Real estate	\$	183,000	\$	183,000	\$	183,230	\$	230
Personal property		69,778		69,778		122,215		52,437
Public service corporations		3,000		3,000		3,377		377
Penalties and interest	Φ.	5,000	Φ.	5,000	ф.	3,928	Φ.	(1,072)
	\$	260,778	\$	260,778	\$_	312,750	\$	51,972
OTHER LOCAL TAXES								
Local sales and use	\$	170,000	\$	170,000	\$	184,865	\$	14,865
Utility taxes		117,500		117,500		114,833		(2,667)
Business licenses		80,000		80,000		75,531		(4,469)
Motor vehicle licenses		68,500		68,500		72,030		3,530
Meals tax		138,000		138,000		153,668		15,668
Bank stock		100,000		100,000		101,151		1,151
DMV fees		-		-		2,760		2,760
Cigarette tax	<u></u>	78,000	Φ.	78,000	Φ.	69,203	Φ.	(8,797)
	\$	752,000	\$_	752,000	<u>\$</u>	774,041	\$	22,041
PERMITS, PRIVILEGE FEES AND REGULATORY LICENSES								
Zoning fees	<u>\$</u> \$	3,500	\$_	3,500	\$	7,203	\$	3,703
	\$	3,500	\$	3,500	\$_	7,203	\$	3,703
FINES AND FORFEITURES Police fines	<u>\$</u> \$	8,000 8,000	<u>\$</u> \$	8,000 8,000	<u>\$</u> \$	13,337 13,337	<u>\$</u> \$	5,337 5,337
REVENUE FROM THE USE OF MONEY AND PROPERTY								
Interest on bank deposits Net (decrease) in the fair value of	\$	3,500	\$	3,500	\$	2,249	\$	(1,251)
investments		-		-		(1,097)		(1,097)
Sale of equipment		1,000		1,000		-		(1,000)
Land lease		14,000	_	14,000	_	14,000		
	\$	18,500	\$	18,500	\$_	15,152	\$	(3,348)
CHARGES FOR SERVICES								
Trash collection fees	\$	210,000	\$	210,000	\$	219,634	\$	9,634
Parks revenue	Ψ	48,000	Ψ	48,000	Ψ	62,089	Ψ	14,089
	\$	258,000	\$	258,000	\$	281,723	\$	23,723
						_		-
MISCELLANEOUS	Ф	2 000	ф	2 000	Φ	1 007	ф	(10.0)
Other	\$	2,000	<u>\$</u> \$	2,000	\$	1,896	\$	(104)
	\$	2,000	<u> </u>	2,000	\$	1,896	\$	(104)
(Continued)								

GENERAL FUND STATEMENT OF REVENUES, COMPARED TO BUDGET Year Ended June 30, 2017

		Original Budget		Final Budget	********	Actual		ariance Positive Negative)
INTERGOVERNMENTAL REVENUES								
Commonwealth								
Rolling stock taxes	\$	3,300	\$	3,300	\$	2,943	\$	(357)
Fire program funds		8,000		8,000		23,676		15,676
Law enforcement grants, 599 funds		59,000		59,000		60,684		1,684
Personal property tax reimbursement		33,222		33,222		33,222		-
Highway maintenance funds		414,000		414,000		445,434	*************	31,434
	<u>\$</u>	517,522	\$	517,522	\$_	565,959	\$	48,437
Federal								
DMV Highway Safety Program grants	\$	2,000	\$	2,000	\$	4,644	\$	2,644
Art grant		5,000		5,000				(5,000)
	\$	7,000	\$	7,000	\$	4,644	\$	(2,356)
Total revenues	<u>\$</u>	1,827,300	\$_	1,827,300	\$	1,976,705	\$	149,405

GENERAL FUND STATEMENT OF EXPENDITURES, COMPARED TO BUDGET Year Ended June 30, 2017

		Original Budget	ALMANA PROM	Final Budget	Enderstonered	Actual	P	ariance ositive (egative)
GENERAL GOVERNMENT ADMINISTRATION								
General Government								
Town council salaries	\$	25,100	\$	25,100	\$	26,417	\$	(1,317)
Salaries and wages		195,000		195,000		175,476		19,524
Employee benefits		39,400		39,400		40,621		(1,221)
Payroll taxes		14,600		14,600		12,672		1,928
Buildings and grounds		10,000		10,000		9,789		211
Cigarette stamps		2.000		2.000		2,970		(2,970)
DMV fees		2,000		2,000		1,780 11,000		220 3,000
Donations Dues and memberships		14,000 5,500		14,000 5,500		1,867		3,633
Insurance and surety bonds		24,000		24,000		21,519		2,481
Miscellaneous		12,000		12,000		21,701		(9,701)
Office supplies and postage		9,700		9,700		11,514		(1,814)
Professional services		57,000		57,000		43,147		13,853
Publications		3,000		3,000		3,639		(639)
Service fees		9,000		9,000		9,164		(164)
Travel/educational		12,000		12,000		4,661		7,339
Telephone		3,300		3,300		2,745		555
Utilities and fuel		5,000		5,000		2,884		2,116
	\$	440,600	\$	440,600	\$	403,566	\$	37,034
Capital Outlay								
General government	\$	25,000	\$	25,000	\$	_	\$	25,000
	\$	25,000	\$	25,000	\$	_	\$	25,000
Total general government								
administration	\$	465,600	<u>\$</u>	465,600	\$	403,566	\$	62,034
PUBLIC SAFETY								
Police Department								
Salaries and wages	\$	245,000	\$	245,000	\$	262,755	\$	(17,755)
Employee benefits		69,000		69,000		68,670		330
Payroll taxes		19,000		19,000		18,424		576
Insurance		11,000		11,000		6,206		4,794
Telephone		7,000		7,000		5,391		1,609
Uniforms and supplies		25,000		25,000		22,090		2,910
Utilities, heat and electric		3,500		3,500		3,082		418
Vehicle maintenance	Φ.	15,000	ф.	15,000	ф.	15,598	Φ.	(598)
	\$	394,500	\$	394,500	<u>\$</u>	402,216	\$	(7,716)

(Continued)

GENERAL FUND STATEMENT OF EXPENDITURES, COMPARED TO BUDGET Year Ended June 30, 2017

		Priginal Budget	Final Budget		Actual			ariance Positive Negative)
Other								
Fire program funds	\$	9,000	\$	9,000	\$	23,676	\$	(14,676)
Fire department donation		15,000		15,000		15,000		-
Rescue squad donation		16,000		16,000		15,000		1,000
	<u>\$</u>	40,000	<u>\$</u>	40,000	\$	53,676	\$_	(13,676)
Capital Outlay								
Public safety	<u>\$</u>	10,000	\$	27,000	\$	26,193	\$_	807
	\$	10,000	\$	27,000	\$	26,193	\$_	807
Total public safety	\$	444,500	\$_	461,500	\$	482,085	<u>\$</u>	(20,585)
PUBLIC WORKS								
Maintenance and Streets								
Salaries and wages	\$	92,500	\$	92,500	\$	91,986	\$	514
Employee benefits		24,000		24,000		24,230		(230)
Payroll taxes		-		-		6,361		(6,361)
Beautification		10,000		22,000		20,655		1,345
Electricity-street lights		44,000		44,000		43,328		672
Street maintenance		297,500		297,500		74,301		223,199
	\$	468,000	<u>\$</u>	480,000	\$	260,861	\$	219,139
Sanitation								
Trash removal - recycling	\$	191,000	\$	191,000	\$	181,497	\$	9,503
	\$	191,000	\$_	191,000	<u>\$</u>	181,497	\$_	9,503
Capital Outlay								
Public works	\$	_	\$	-	\$	240,892	\$	(240,892)
	\$	_	\$		\$	240,892	\$	(240,892)
Total public works	\$	659,000	<u>\$</u>	671,000	<u>\$</u>	683,250	<u>\$</u>	(12,250)

(Continued)

GENERAL FUND STATEMENT OF EXPENDITURES, COMPARED TO BUDGET Year Ended June 30, 2017

			Final Budget	Actual		Variance Positive (Negative)		
CULTURAL AND RECREATION								
Parks and Recreation								
Salaries and wages	\$	45,000	\$	45,000	\$	56,842	\$	(11,842)
Payroll taxes		3,500		3,500		4,348		(848)
Park operating expenses		40,000		40,000		25,205		14,795
Pool operating expenses		-		_		28,131		(28,131)
Utilities and fuel		11,500		11,500		11,457		43
Miscellaneous		6,000		6,000		3,680		2,320
Contractual services		9,500		9,500		10,358		(858)
	\$	115,500	\$_	115,500	<u></u>	140,021	\$	(24,521)
Capital Outlay	\$	76,200	\$	156,200	\$	208,808	\$	(52,608)
Capital Outlay	\$	76,200	\$	156,200	\$	208,808	\$	(52,608)
Total cultural and recreation	\$	191,700	\$	271,700	\$	348,829	\$	(77,129)
COMMUNITY DEVELOPMENT								
Planning and development	\$	15,000	\$	15,000	\$	6,986	\$	8,014
Economic development		10,000		10,000		17,003		(7,003)
Total community development	\$	25,000	\$_	25,000	<u>\$</u>	23,989	<u>\$</u>	1,011
DEBT SERVICE								
Principal on loans	\$	30,000	\$	30,000	\$	148,208	\$	(118,208)
Interest on loans		11,500	***************************************	11,500		10,755		745
Total debt service	\$	41,500	\$_	41,500	\$_	158,963	\$	(117,463)
Total expenditures	\$	1,827,300	\$	1,936,300	<u>\$</u>	2,100,682	\$	(164,382)

WATER FUND STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION - BUDGET AND ACTUAL Year Ended June 30, 2017

		Original Budget	Resource	Final Budget	Section Control	Actual	P	ariance ositive (egative)
OPERATING REVENUES								
Charges for services	\$	500,000	\$	500,000	\$	507,178	\$	7,178
Connection fees	Ψ	67,500	Ψ	67,500	•	57,600	•	(9,900)
Miscellaneous		4,000		4,000		25,529		21,529
Total operating revenues	\$	571,500	\$	571,500	\$	590,307	\$	18,807
OPERATING EXPENSES								
Salaries and wages	\$	237,000	\$	237,000	\$,	\$	(21,695)
Employee benefits		51,000		51,000		59,667		(8,667)
Payroll taxes		19,000		19,000		18,251		749
Water purchases - Co-Op		30,000		30,000		18,630		11,370
Chemicals		35,000		44,000		40,410		3,590
Insurance		12,500		12,500		10,338		2,162
Miscellaneous		4,500		4,500		2,990		1,510
Postage		1,600		1,600		1,506		94
Professional fees		10,000		10,000		647		9,353
Repairs and maintenance		60,000		69,000		67,427		1,573
Supplies		2,500		2,500		3,668		(1,168)
Utilities and fuel		35,000		35,000		33,776		1,224
Telephone		3,000		3,000		4,031		(1,031)
Vehicle maintenance		12,000		20,000		21,085		(1,085)
Depreciation		_		_	*****	94,421		(94,421)
Total operating expenses	\$	513,100	\$	539,100	\$_	635,542	\$	(96,442)
Operating income (loss)	<u>\$</u>	58,400	<u>\$</u>	32,400	\$	(45,235)	\$	(77,635)
NONOPERATING REVENUES (EXPENSE)							
Interest earned	\$	3,000	\$	3,000	\$	1,558	\$	(1,442)
Lease of water tank space		35,000		35,000		39,052		4,052
Spring lease fees		(5,000))	(5,000))	(5,000)		
Total nonoperating revenues (expense)	\$	33,000	\$	33,000	\$	35,610	\$	2,610
Income (loss) before contributions and transfers	\$	91,400	\$	65,400	\$	(9,625)	<u>\$</u>	(75,025)
CAPITAL CONTRIBUTIONS								
Drinking water planning grant	\$	_	\$	_	\$	25,000	\$	25,000
Total capital contributions	\$		\$	***	\$	25,000	\$	25,000

(Continued)

WATER FUND STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION - BUDGET AND ACTUAL Year Ended June 30, 2017

		Original Budget		Final Budget		Actual]	ariance Positive Negative)
TRANSFERS Transfers in Transfers out	\$	<u>-</u>	\$	<u>-</u>	\$	605,229 (309,195)	\$	605,229 (309,195)
	\$		\$_		\$_	296,034	<u>\$</u>	296,034
Change in net position	\$	91,400	\$	65,400	\$	311,409	\$	246,009
NET POSITION AT BEGINNING OF YEAR	AR	4,279,795		4,279,795		4,279,795		_
NET POSITION AT END OF YEAR	\$	4,371,195	\$	4,345,195	\$	4,591,204	\$	246,009

SEWER FUND STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION - BUDGET AND ACTUAL Year Ended June 30, 2017

		Original Budget	-	Final Budget		Actual	F	ariance Positive Negative)
OPERATING REVENUES								
Wastewater contracts	\$	2,432,300	\$	2,432,300	\$	2,316,742	\$	(115,558)
Charges for services	Ψ	370,000	Ψ	370,000	Ψ	371,488	•	1,488
Connection fees		69,000		69,000		60,720		(8,280)
Sludge revenue		300,000		300,000		401,680		101,680
Miscellaneous		5,000		5,000		-		(5,000)
Total operating revenues	\$	3,176,300	\$	3,176,300	\$	3,150,630	\$	(25,670)
OPERATING EXPENSES								
Salaries and wages	\$	347,000	\$	347,000	\$	408,636	\$	(61,636)
Employee benefits	Ψ	101,500	Ψ	101,500	*	118,710		(17,210)
Payroll taxes		26,000		26,000		27,647		(1,647)
Chemicals		280,000		280,000		242,451		37,549
Insurance		15,000		15,000		11,372		3,628
Lab testing		75,000		75,000		59,155		15,845
Miscellaneous		4,000		4,000		1,631		2,369
Postage		1,500		1,500		1,555		(55)
Professional fees		50,000		50,000		8,062		41,938
Repairs and maintenance		158,000		388,000		340,070		47,930
Supplies		4,000		4,000		4,918		(918)
Sludge removal		300,000		300,000		133,327		166,673
Utilities and fuel		430,000		430,000		482,344		(52,344)
Telephone		14,000		14,000		10,442		3,558
Depreciation						479,385		(479,385)
Total operating expenses	\$	1,806,000	\$	2,036,000	\$	2,329,705	\$	(293,705)
Operating income	<u>\$</u>	1,370,300	\$	1,140,300	\$	820,925	<u>\$</u>	(319,375)
NONOPERATING REVENUE								
(EXPENSE)	ф	11 200	ው	11 200	\$	3,633	\$	(7,567)
Interest earned	\$	11,200	\$	11,200	Ф	(3,686)		(3,686)
Unrealized (loss) on investments		-		-				(3,080)
Loss on disposal of asset		(2.42.400)		(2/2 /00)		(376) (346,525)		(3,125)
Interest expense	<u>m</u>	(343,400)		(343,400) (332,200)		(346,954)		(3,123) $(14,754)$
Total nonoperating revenue (expense)	\$	(332,200)	1 7	(332,200)	<u> </u>	(340,934)	<u> </u>	(14,734)
Income before transfers	\$_	1,038,100	\$	808,100	\$	473,971	<u>\$</u>	(334,129)

(Continued)

SEWER FUND STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION - BUDGET AND ACTUAL Year Ended June 30, 2017

		Original Budget		Final Budget	***************************************	Actual	Pe	riance ositive egative)
TRANSFERS Transfers in Transfers out Total transfers	\$ <u>\$</u>	- - -	\$ <u>\$</u>	- - -	\$ <u>\$</u>	3,800 (425,781) (421,981)		3,800 (425,781) (421,981)
Change in net position	\$	1,038,100	\$	808,100	\$	51,990	\$	(756,110)
NET POSITION AT BEGINNING OF YEAR		6,849,518		6,849,518		6,849,518		
NET POSITION AT END OF YEAR	\$	7,887,618	\$	7,657,618	\$	6,901,508	\$	(756,110)

SCHEDULE OF CAPITAL ADDITIONS Year Ended June 30, 2017

GENERAL FUND	
Public safety equipment:	
5 In-car video systems	\$ 26,193
Public works infrastructure:	
Central Street sidewalks	197,221
Depot parking lot	5,901
Turner Avenue drainage project	3,500
Public works equipment:	
Brush cutter	6,060
2008 Chevy C4500 bucket truck	28,210
Park:	
Hydrosonic water level transmitter	4,860
Pool renovation	178,565
Park power project	25,383
Total general fund	<u>\$ 475,893</u>
WATER FUND	
Water plant	\$ 27,627
2007 Kubota RTV1100 (50%)	4,247
Hammerhead R-150 LUTV (50%)	1,760
(3) 6 inch team insertion valves	21,660
New well	36,015
Total water fund	\$ 91,309
SEWER FUND	
SEWER FUND WWTF upgrades	\$ 4,470,347
WWTF upgrades	\$ 4,470,347 32,171
WWTF upgrades WWTF upgrades, professional fees Wastewater building	32,171
WWTF upgrades WWTF upgrades, professional fees	32,171 19,962
WWTF upgrades WWTF upgrades, professional fees Wastewater building Steel building	32,171 19,962 22,997
WWTF upgrades WWTF upgrades, professional fees Wastewater building Steel building 2007 Kubota RTV1100 (50%)	32,171 19,962 22,997 4,247
WWTF upgrades WWTF upgrades, professional fees Wastewater building Steel building 2007 Kubota RTV1100 (50%) Hammerhead R-150 LUTV (50%)	32,171 19,962 22,997 4,247 1,760
WWTF upgrades WWTF upgrades, professional fees Wastewater building Steel building 2007 Kubota RTV1100 (50%) Hammerhead R-150 LUTV (50%) 4 Sewer lift station wireless monitors	32,171 19,962 22,997 4,247 1,760 14,750
WWTF upgrades WWTF upgrades, professional fees Wastewater building Steel building 2007 Kubota RTV1100 (50%) Hammerhead R-150 LUTV (50%) 4 Sewer lift station wireless monitors Rotating assembly pump	32,171 19,962 22,997 4,247 1,760 14,750 8,900
WWTF upgrades WWTF upgrades, professional fees Wastewater building Steel building 2007 Kubota RTV1100 (50%) Hammerhead R-150 LUTV (50%) 4 Sewer lift station wireless monitors Rotating assembly pump 2016 Kubota RTV-X900RL-A	32,171 19,962 22,997 4,247 1,760 14,750 8,900 13,100
WWTF upgrades WWTF upgrades, professional fees Wastewater building Steel building 2007 Kubota RTV1100 (50%) Hammerhead R-150 LUTV (50%) 4 Sewer lift station wireless monitors Rotating assembly pump 2016 Kubota RTV-X900RL-A 1989 Ford truck	32,171 19,962 22,997 4,247 1,760 14,750 8,900 13,100 4,000
WWTF upgrades WWTF upgrades, professional fees Wastewater building Steel building 2007 Kubota RTV1100 (50%) Hammerhead R-150 LUTV (50%) 4 Sewer lift station wireless monitors Rotating assembly pump 2016 Kubota RTV-X900RL-A 1989 Ford truck Level control module	32,171 19,962 22,997 4,247 1,760 14,750 8,900 13,100 4,000 2,598
WWTF upgrades WWTF upgrades, professional fees Wastewater building Steel building 2007 Kubota RTV1100 (50%) Hammerhead R-150 LUTV (50%) 4 Sewer lift station wireless monitors Rotating assembly pump 2016 Kubota RTV-X900RL-A 1989 Ford truck Level control module Tote mixer 425 rpm	32,171 19,962 22,997 4,247 1,760 14,750 8,900 13,100 4,000 2,598 2,885
WWTF upgrades WWTF upgrades, professional fees Wastewater building Steel building 2007 Kubota RTV1100 (50%) Hammerhead R-150 LUTV (50%) 4 Sewer lift station wireless monitors Rotating assembly pump 2016 Kubota RTV-X900RL-A 1989 Ford truck Level control module Tote mixer 425 rpm Flygt submersible pump CP3127	32,171 19,962 22,997 4,247 1,760 14,750 8,900 13,100 4,000 2,598 2,885 8,126 8,210 20,175
WWTF upgrades WWTF upgrades, professional fees Wastewater building Steel building 2007 Kubota RTV1100 (50%) Hammerhead R-150 LUTV (50%) 4 Sewer lift station wireless monitors Rotating assembly pump 2016 Kubota RTV-X900RL-A 1989 Ford truck Level control module Tote mixer 425 rpm Flygt submersible pump CP3127 Flygt submersible pump P3127	32,171 19,962 22,997 4,247 1,760 14,750 8,900 13,100 4,000 2,598 2,885 8,126 8,210
WWTF upgrades, professional fees Wastewater building Steel building 2007 Kubota RTV1100 (50%) Hammerhead R-150 LUTV (50%) 4 Sewer lift station wireless monitors Rotating assembly pump 2016 Kubota RTV-X900RL-A 1989 Ford truck Level control module Tote mixer 425 rpm Flygt submersible pump CP3127 Flygt submersible pump P3127 Linville sewer relocation	32,171 19,962 22,997 4,247 1,760 14,750 8,900 13,100 4,000 2,598 2,885 8,126 8,210 20,175



David W. Black, CPA Managing Partner

Christopher R. Montgomery, CPA Tax Partner

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Honorable Town Council Town of Broadway Broadway, VA 22815

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to the financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the *Specifications for Audits of Counties, Cities, and Towns*, issued by the Auditor of Public Accounts of the Commonwealth of Virginia; the financial statements of the governmental activities, the business-type activities, each major fund, and the fiduciary fund of the Town of Broadway, Virginia, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the Town of Broadway's basic financial statements, and have issued our report thereon dated October 18, 2017.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Town of Broadway's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Town of Broadway's internal control. Accordingly, we do not express an opinion on the effectiveness of the Town of Broadway's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Young, Nicholas, Branner & Phillips, LLP Certified Public Accountants

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Retired Partners

Edward M. Young, CPA Jack D. Nicholas, CPA J. Robert Branner, CPA Richard E. Phillips, CPA Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. We did identify certain deficiencies in internal control, described in the accompanying schedule of findings and questioned costs, items 2017-1 through 2017-3, which we consider to be material weaknesses.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Town of Broadway's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Response to Findings

The Town of Broadway's response to the findings identified in our audit is described in the accompanying schedule of findings and responses. The Town of Broadway's responses were not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on them.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Yaung, Nichalas, Branner 4 Phillips, LLP

Harrisonburg, VA October 18, 2017

SCHEDULE OF FINDINGS AND RESPONSES Year Ended June 30, 2017

FINDINGS RELATING TO THE FINANCIAL STATEMENT AUDIT AS REQUIRED TO BE REPORTED IN ACCORDANCE WITH GENERALLY ACCEPTED GOVERNMENT AUDITING STANDARDS.

A. Material Weaknesses in Internal Control

2017-1 Segregation of Duties

Proper internal control is not always possible due to the relatively small number of persons involved in processing transactions. Because of the small size of the Town, it may not be economically feasible to have adequate segregation of duties but the auditor is required to report this condition under professional responsibilities.

The Town has segregated certain duties of its employees to help prevent or promptly detect errors in financial reporting. The employees appear to perform their duties in a structured and conscientious manner. The problem is that with a small staff, it is hard to totally divide the functions of executing a transaction, recording the transaction, and keeping custody of the assets.

Management's Response:

In the future, the Town plans to continue to segregate employee duties as much as possible. The Town Council and Officials also plan to continue to be actively involved in overseeing the Town's financial operations.

2017-2 Accounting Assistance

The management and staff of the Town lack the expertise to reconcile certain accounts, maintain depreciation schedules, and make all adjusting entries necessary to prepare financial statements in accordance with generally accepted accounting standards. As a result of this deficiency in internal control, the Town's financial statements may be misstated without the assistance and expertise of a third party.

The management of the Town has enlisted the auditor to provide basic accounting assistance such as reconciling certain accounts, maintaining depreciation schedules, and proposing journal entries. Professional standards indicate that it is acceptable for the auditor to perform such nonaudit services providing independence is not impaired. However, the auditor cannot be considered part of the Town's internal control and this matter is required to be communicated to you.

Management's Response:

Management believes the current practice to be acceptable and cost beneficial to the Town.

2017-3 Financial Statement Presentation

The management and staff of the Town lack the expertise to prepare financial statements in accordance with generally accepted accounting standards. As a result of this deficiency in internal control, the Town's financial statements may be misstated without the assistance and expertise of a third party.

The management of the Town has enlisted the auditor to provide assistance in drafting the Town's financial statements. Professional standards indicate that it is acceptable for the auditor to perform such nonaudit service providing independence is not impaired. However, the auditor cannot be considered part of the Town's internal control and this matter is required to be communicated to you.

Management's Response:

Management believes the current practice to be acceptable and cost beneficial to the Town.