

Financial Report
For the year ended June 30, 2016
Audited
08/14/2017



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MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

The University of Mary Washington (UMW) is one of Virginia's outstanding public liberal arts universities. UMW is a coeducational, public institution offering graduate and undergraduate degrees. In addition to its primary location in the heart of historic Fredericksburg, VA, UMW has two other campuses – one in Stafford, which caters to graduate degree programs, and another in Dahlgren offering continuing education and professional development courses for the region's engineers, scientists and administrative professionals. There are three academic colleges – arts and sciences, business, and education – all of which produce graduates who are critical thinkers prepared to succeed. The University operates a Center for Economic Development, which connects faculty and students with regional initiatives and businesses seeking their assistance. The University also oversees the James Monroe Museum and Law Library in historic Fredericksburg and the Gari Melchers Home and Studio at Belmont in neighboring Stafford.

There are approximately 4,000 undergraduate students enrolled at the Fredericksburg campus and 325 students enrolled in professional studies and graduate programs. The University continues to receive national recognition for its programs and value. *U.S. News and World Report* 2016 has ranked UMW sixth among public southern universities in the "Top Public Regional Universities – South" category. The *Fiske Guide to Colleges* 2017 designated UMW as a "Best Buy School," making it one of only two colleges in Virginia and the District of Columbia reaching this distinction. Students at UMW learn from master teachers, more than 85 percent of whom have earned a doctorate or other terminal degree in their field. The University has no graduate teaching assistants. Since 2006, UMW has had one faculty member win a Pulitzer Prize in poetry, and eight faculty members have received Fulbright Awards to teach and research abroad.

The University is an agency of the Commonwealth of Virginia, and therefore included as a component unit in the Commonwealth of Virginia's *Comprehensive Annual Financial Report*. The twelve members of the University of Mary Washington's Board of Visitors govern University operations. Members of the board are appointed by the Governor of Virginia.

Overview

This unaudited Management's Discussion and Analysis (MD&A) is required supplemental information under the Governmental Accounting Standards Board's (GASB) reporting model. It is designed to assist readers in understanding the accompanying financial statements and provides an overall view of the University's financial activities based on currently known facts, decisions, and conditions. This discussion includes an analysis of the University's financial condition and results of operations for the fiscal year ended June 30, 2016. Comparative numbers are included for the fiscal year ended June 30, 2015. Since this presentation includes highly summarized data, it should be read in conjunction with the accompanying basic financial statements, as well as notes, and other supplementary information. The University's management is responsible for all of the financial information presented, including this discussion and analysis.

The University's financial statements have been prepared in accordance with GASB Statement 35, Basic Financial Statements – and Management's Discussion and Analysis – for Public Colleges and Universities, as amended by GASB 37, 38 and 63. The three required financial statements are the Statement of Net Position (balance sheet), the Statement of Revenues, Expenses, and Changes in Net Position (operating statement), and the Statement of Cash Flows. These statements are summarized and analyzed in the following sections.

Using criteria provided in GASB Statement 39, *Determining Whether Certain Organizations are Component Units* and GASB Statement 61, *The Financial Reporting Entity Omnibus, amendments to GASB Statement 14*, the University's two affiliated organizations were evaluated on the nature and significance of their relationship to the University. The University of Mary Washington Alumni Association is not considered a component unit, however information regarding its financial activity can be found in Note 18 of the *Notes to the Financial Statements*. The University of Mary Washington Foundation was determined to be a component unit and is presented in a separate column on the University's financial statements. The Foundation is not part of this MD&A, but additional detail regarding its financial activities can be found in Note 19 of the *Notes to the Financial Statements*.

Statement of Net Position

The *Statement of Net Position* (SNP) presents the assets, deferred outflows of resources, liabilities, deferred inflows of resources, and net position of the University as of the end of the fiscal year. The purpose of the statement is to present a snapshot of the University's financial position.

The data presented aids readers in determining the assets available to continue operations of the University. It also allows readers to determine how much the University owes to vendors, investors, and lending institutions. Finally, the SNP provides a picture of net position and its availability for expenditure by the University. Sustained increases in net position over time are one indicator of the financial health of the organization.

The University's net position is made up of the following.

- **Net Investment in Capital Assets** Net Investment in Capital Assets represents the University's total investment in capital assets, net of accumulated depreciation and outstanding debt obligations related to those capital assets. Debt incurred, but not yet expended for capital assets, is not included as a component of net investment in capital assets.
- **Restricted Expendable Net Position** Restricted Expendable Net Position includes resources the University is legally or contractually obligated to expend in accordance with restrictions imposed by external third parties.
- Restricted Nonexpendable Net Position Restricted Nonexpendable Net Position consists of endowment and similar type funds where donors or other outside sources have stipulated, as a condition of the gift instrument, the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income to be expended or added to principal.
- Unrestricted Net Position Unrestricted Net Position represents resources used for transactions relating to academic departments and general operations of the University, and may be used at the discretion of the University's Board of Visitors to meet current expenses for any lawful purpose in support of the University's primary missions. These resources are derived from student tuition and fees, state appropriations, and sales and services of auxiliary enterprises and educational departments. The auxiliary enterprises are self-supporting entities that provide services for students, faculty, and staff. Some examples of the University's auxiliaries are student residential and dining programs.

Total University assets and deferred outflows decreased \$4.7 million, or 1.3%, during fiscal year 2016, bringing the total assets and deferred outflows to \$348.1 million at year end. The University saw a significant decrease in other assets, \$10.4 million, primarily

Restricted

Unrestricted

Total Net Position

due to the use of restricted cash and cash equivalents for capital projects and related debt. That decrease was offset somewhat by an increase in net capital assets of \$5.7 million. The increase in net capital assets reflects substantial completion and occupancy of the University Center and continued renovation of Mercer-Woodard and various residence halls. Ongoing construction and capitalization of completed projects is further discussed in the following section, Capital Asset and Debt Administration. Due to timing differences, the increase in net capital assets doesn't match the amount drawn from restricted cash and cash equivalents for those assets. Funds for expenditures capitalized in fiscal year 2015 were not drawn from restricted cash and cash equivalents until fiscal year 2016.

Virginia Retirement System (VRS) pension transactions, as required by GASB 68, makeup the \$3.5 million of deferred

| (All \$ in millions) | | | | |
|--------------------------------------|---------|---------|------------------|-------------------|
| | 2016 | 2015 | Change Amount | Change Percent |
| Assets | | | | |
| Current Assets | \$ 17.8 | \$ 18.3 | \$(0.5) | (2.7)% |
| Net Capital Assets | 316.6 | 310.9 | 5.7 | 1.8% |
| Other Assets | 9.3 | 19.7 | (10.4) | (52.8)% |
| Deferred Outflows of Resources | 4.4 | 3.9 | 0.5 | 12.8% |
| Total Assets & Deferred Outflows | 348.1 | 352.8 | (4.7) | (1.3)% |
| Liabilities | | | | |
| Current Liabilities | 20.6 | 28.0 | (7.4) | (26.4)% |
| Noncurrent Liabilities | 169.6 | 166.9 | 2.7 | 1.6% |
| Deferred Inflows of Resources | 3.5 | 6.6 | (3.1) | (47.0)% |
| Total Liabilities & Deferred Inflows | 193.7 | 201.5 | (7.8) | (3.9)% |
| Net Position | | | | |
| Net Investment in Capital Assets | 191.4 | 190.4 | 1.0 | 0.5% |

0.5

(37.5)

\$154.4

0.4

(39.5)

\$151.3

25.0%

5.1%

2.0%

0.1

2.0

\$3.1

Summary of Assets, Liabilities, and Net Position

For the years ended June 30, 2016 and 2015

outflows of resources. Deferred outflows of resources represent the consumption of net assets applicable to a future reporting period.

The University's liabilities and deferred inflows decreased \$7.8 million, or 3.9%, during fiscal year 2016. A decrease in current liabilities of \$7.4 million, directly related to substantial completion of the University Center project and the reduction in accrued payables related to the project, makes up the majority of the \$7.8 million decrease. The University's share of the VRS pension liability, included in noncurrent liabilities, increased \$2.7 million. Also included in noncurrent liabilities is the noncurrent portion of long term debt, which decreased \$1.0 million, and an increase of \$1.0 million in loss contingency related to litigation. Payoff of the capital lease related to the modular units, along with pay down of bonds and installment purchases, account for the decrease in the noncurrent portion of long term debt. Pension related deferred inflows of resources decreased \$3.1 million. Deferred inflows of resources represents the acquisition of net assets applicable to a future reporting period.

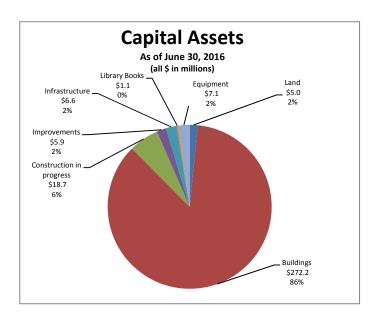
The decrease in total assets and deferred outflows was smaller than the decrease in total liabilities and deferred inflows, resulting in an overall increase in net position of \$3.1 million or 2.0%.

The change in net position is made up of an increase in net investment in capital assets of \$1.0 million and an increase in unrestricted net position of \$2.0 million. The increase in net investment in capital assets is the result of the increase in capital assets as offset by the amount of the existing debt already spent. The increase in unrestricted net position can be attributed primarily to the GASB 68 requirement related to VRS.

Capital Asset and Debt Administration

One of the critical factors in ensuring the quality of the University's academic and residential life functions is the development and renewal of its capital assets. The University continues to maintain and upgrade current structures, as well as pursue opportunities for additional facilities. Investment in new structures and the upgrade of current structures serve to enrich high-quality instructional

programs and residential lifestyles.



| Capital project completions For the year ended June 30, 2016 (All \$ in millions) | |
|---|----------------|
| | Project Amount |
| University Center | \$ 56.3 |
| Rugby Field | 0.5 |
| Infrastructure | 0.3 |
| Total capital project completions | \$ 57.1 |

Note 6 of the *Notes to Financial Statements* describes the University's investment in depreciable capital assets with gross additions of \$61.2 million. The table above indicates capital projects completed during 2016. Ongoing investments in instructional, research, and computer equipment, as well as library books totaled \$4.1 million. Depreciation expense was \$8.9 million. This created an overall net increase in depreciable capital assets in 2016 of \$52.3 million.

Non-depreciable capital assets decreased \$46.1 million during

2016. This is directly attributable to a net decrease in Construction in Progress, primarily related to substantial completion of the University Center project. The table on the following page indicates those capital projects on-going at year end.

Capital projects in progress carry commitments to construction contractors, architects, and engineers totaling \$2.4 million at June 30, 2016. These obligations are for future effort and as such have not been accrued as expenses or liabilities on the University's

financial statements. Additional information can be obtained in Note 12 of the *Notes to Financial Statements*.

Notes 8 and 9 of the *Notes to Financial Statements* contain information about the long-term debt of the University. A new note payable, in the amount of \$1.1 million, was issued for construction of the University Center. In addition, a note payable in the amount of \$2.4 million was issued for Battleground improvements. All debt of the University is directly related to the acquisition of capital assets.

| Construction in Progress For the year ended June 30, 2016 [All \$ in millions) | |
|--|-------------------|
| | Project Amount |
| Mercer – Woodard renovation | \$ 15.8 |
| Jepson Science Center renovation | 1.3 |
| Battleground improvements | 1.4 |
| Amphitheatre renovation | 0.2 |
| Total construction in progress | \$ 18.7 |

Statement of Revenues, Expenses, and Changes in Net Position

Operating and non-operating activities creating changes in the University's total net position are presented in the *Statement of Revenues, Expenses, and Changes in Net Position*. The purpose of the statement is to present all revenues received and accrued, all expenses paid and accrued, and gains or losses from investments and capital assets.

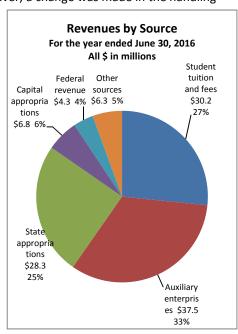
Operating revenues are generally received through providing goods and services to the various customers and constituencies of the University. Operating expenses are expenditures made to acquire or procure the goods and services provided in return for the operating revenues, and to carry out the mission of the University. Salaries and fringe benefits for faculty and staff are the largest type of operating expenses. Non-operating revenues are revenues received for which goods and services are not directly provided. State appropriations and gifts included in non-operating revenues provide substantial support for paying operating expenses of the University. Therefore, the University, like most public institutions, will expect to show an operating loss.

Operating Revenues

The University's total operating revenues increased \$3.2 million, or 4.8%, from the prior fiscal year. An increase was seen in auxiliary enterprises net revenue of \$5.5 million, but the University also experienced a decrease in student tuition and fees net revenue.

In fiscal year 2016, the University increased tuition rates and rates for room and board and saw growth in enrollment, increasing gross tuition and fees \$4 million and gross auxiliary enterprises revenue \$3.7 million. However, a change was made in the handling

| | 2016 | 2015 | Change Amount | Change Percent |
|---------------------------------|---------|---------|------------------|-------------------|
| Operating revenues | | | | |
| Student tuition and fees, net | \$ 30.2 | \$ 31.6 | \$(1.4) | (4.4)% |
| Grants and contracts | 1.4 | 1.3 | 0.1 | 7.7% |
| Auxiliary enterprises, net | 37.5 | 32.0 | 5.5 | 17.2% |
| Other operating revenue | 1.4 | 2.4 | (1.0) | (41.7)% |
| Total operating revenues | 70.5 | 67.3 | 3.2 | 4.8% |
| Non-operating revenues | | | | |
| State appropriations | 28.3 | 25.2 | 3.1 | 12.3% |
| Federal Pell grant revenue | 3.2 | 2.9 | 0.3 | 10.3% |
| Other non-operating income | 0.7 | 0.7 | 0.0 | 0.0% |
| Total non-operating revenues | 32.2 | 28.8 | 3.4 | 11.8% |
| Other revenues | | | | |
| Capital appropriations | 6.8 | 17.8 | (11.0) | (61.8)% |
| Capital gifts and contributions | 3.9 | 0.0 | 3.9 | |
| Total other revenues | 10.7 | 17.8 | (7.1) | (39.9)% |
| Total revenues | 113.4 | \$113.9 | \$(0.5) | (0.4)% |



of scholarship allowance during fiscal year 2016, and the University increased overall scholarship allowance \$3.6 million. The change, along with the increased allowance, resulted in more scholarship allowance netted from student tuition and fees (\$5.4 million more netted) and less scholarship allowance netted from auxiliary enterprises (\$1.8 million less netted). This resulted in a decrease in student tuition and fees net of \$1.4 and an increase in auxiliary enterprises net of \$5.5 million.

Non-operating and Other Revenues

Non-operating revenue increased \$3.4 million, 11.8%, from the prior fiscal year. This is largely due to an increase in state appropriations. Other revenues of the University consist of capital appropriations and capital gifts and contributions. Capital appropriations decreased \$11.0 million, 61.8%, during fiscal year 2016. The decrease is due to completion of projects and less appropriated funding needed than in the previous fiscal year. Capital gifts and contributions increased \$3.9 million, primarily due to a \$3.8 million payment received from Sodexo for the University Center project.

Total Expenses

The expenses of the University can also be separated into operating and non-operating expenses. The operating expenses of the University can be divided either by natural classification or by function. Note 10 in the *Notes to Financial Statements* displays the correlation between the two different methods of classification. Functional classification is the method presented in the *Statement of Revenues, Expenses, and Changes in Net Position*.

| Sι | ummary of Expenses by Function |
|----|---|
| Fo | or the years ended June 30, 2016 and 2015 |
| (A | ll \$ in millions) |

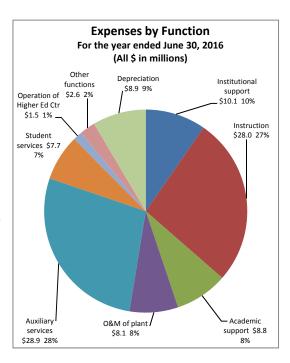
| (All \$ in millions) | | | | |
|----------------------------------|----------|---------|--------|---------|
| | 2016 | 2015 | Change | Change |
| | | | Amount | Percent |
| Operating expenses | | | | |
| Instruction | \$28.0 | \$27.6 | \$ 0.4 | 1.4% |
| Research | 0.3 | 0.3 | 0.0 | 0.0% |
| Public Service | 0.7 | 0.8 | (0.1) | (12.5)% |
| Academic Support | 8.8 | 8.5 | 0.3 | 3.5% |
| Student Services | 7.7 | 7.2 | 0.5 | 6.9% |
| Institutional Support | 10.1 | 8.7 | 1.4 | 16.1% |
| Operation & maintenance of plant | 8.1 | 7.5 | 0.6 | 8.0% |
| Depreciation | 8.9 | 8.0 | 0.9 | 11.3% |
| Student aid | 0.5 | 0.5 | 0.0 | 0.0% |
| Auxiliary services | 28.9 | 26.9 | 2.0 | 7.4% |
| Operation of Higher Ed. Centers | 1.5 | 1.4 | 0.1 | 7.1% |
| Museum & cultural services | 0.8 | 0.8 | 0.0 | 0.0% |
| Historic attraction management | 0.3 | 0.2 | 0.1 | 50.0% |
| Total operating expenses | \$ 104.6 | \$ 98.4 | \$6.2 | 6.3% |

primarily attributed to increased expense for student meal plans. The \$1.4 million increase in Institutional Support can be directly attributed to the GASB required accrual of a loss contingency related to ongoing litigation. The \$0.6 million increase in operation and maintenance of plant is due to increased repairs and maintenance expense. Depreciation expense increased \$0.9 million, 11.3%, primarily due to annualization of depreciation on the Hurley Convergence Center completed in the previous fiscal year.

When looking at the expenses of the University by natural classification the largest expenses incurred are those for salaries and wages of employees. A summary of Expenses by Natural Classification can be found in the table on the following page. Expenses for services and supplies increased \$3.8 million. The

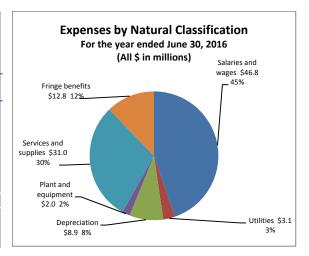
Overall, the operating expenses of the University increased \$6.2 million or 6.3%. The adjacent table provides a year to year comparison of operating expenses by function.

When looking at the expenses of the University by function, the largest expenses are those of instruction and auxiliary services. These functions represent the core of any University – the education of students as well as their housing and dining. Expenses for auxiliary services increased \$2.0 million, 7.4%. This increase can be



increases in student meal plan expense and repairs and maintenance expense mentioned previously account for the largest portion of the increase. In addition, \$1 million in expenses was accrued to reflect a loss contingency related to litigation.

| For the years ended June 30, 2 (All \$ in millions) | 2016 and 2015 | | | |
|---|---------------|---------|------------------|-------------------|
| | 2016 | 2015 | Change Amount | Change Percent |
| Operating expenses | | | | |
| Salaries and wages | \$ 46.8 | \$ 46.3 | \$ 0.5 | 1.19 |
| Fringe benefits | 12.8 | 12.4 | 0.4 | 3.29 |
| Services and supplies | 31.0 | 27.2 | 3.8 | 14.09 |
| Utilities | 3.1 | 3.3 | (0.2) | (6.1) |
| Plant and equipment | 2.0 | 1.2 | 0.8 | 66.79 |
| Depreciation | 8.9 | 8.0 | 0.9 | 11.39 |
| Total operating expenses | 104.6 | \$ 98.4 | \$6.2 | 6.39 |



Non-operating expenses include the loss on disposal of capital assets (\$0.2 million) and the interest paid on capital asset related debt (\$5.5 million).

Changes in Net Position

The increase in operating revenues minus the increase in operating expenses resulted in an operating loss \$3.0 million (9.6%) larger in fiscal year 2016 than in the previous fiscal year. The University recognized an operating loss for fiscal year 2016 of \$34.1 million. Non-operating revenue, in the form of state appropriations and capital appropriations, was used to cover the operating loss of the University. The University's fiscal year end 2016 net position of \$154.4 million is \$3.1 million higher than it was at the end of 2015.

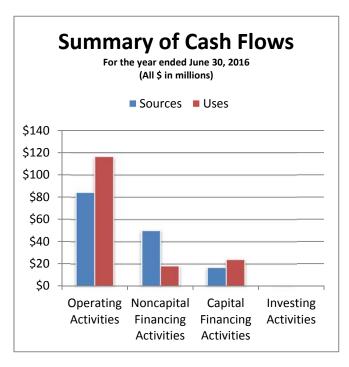
| (All \$ in millions) | | | a l | - |
|---|----------|----------|------------------|-------------------|
| | 2016 | 2015 | Change Amount | Change Percent |
| Operating revenues | \$ 70.5 | \$ 67.3 | \$ 3.2 | 4.8 |
| Operating expenses | 104.6 | 98.4 | 6.2 | 6.3 |
| Operating loss | (34.1) | (31.1) | (3.0) | (9.6) |
| Non-operating revenues and expenses | 26.5 | 23.4 | 3.1 | 13.2 |
| Loss before other revenues, expenses, gains or losses | (7.6) | (7.7) | 0.1 | 1.3 |
| Other revenues, expenses, gains or losses | 10.7 | 17.8 | (7.1) | (39.9) |
| Increase in net position | 3.1 | 10.1 | (7.0) | (69.3) |
| Net position – beginning of year | 151.3 | 141.2 | 10.1 | 7.2 |
| Net position – end of year | \$ 154.4 | \$ 151.3 | \$ 3.1 | 2.0 |

Statement of Cash Flows

The Statement of Cash Flows presents detailed information about the cash activity of the University during the year. Cash flows from operating activities will always be different from the operating loss on the Statement of Revenues, Expenses, and Changes in Net Position (SRECNP). This difference occurs because the SRECNP is prepared on the accrual basis of accounting and includes noncash items, such as depreciation expenses, whereas the Statement of Cash Flows presents cash inflows and outflows without regard to accrual items. The Statement of Cash Flows should help readers assess the ability of an institution to generate sufficient cash flows necessary to meet its obligations.

The statement is divided into five sections. The first section, Cash flows from operating activities, deals with operating cash flows and shows net cash used by the operating activities of the University. The Cash flows from noncapital financing activities section reflects cash received and disbursed for purposes other than operating, investing, and capital financing. GASB requires that general appropriations from the Commonwealth be shown as cash flows from noncapital financing activities. Since state appropriations are used to cover the

| Statement of Cash Flows For the years ended June 30, 2016 and 2015 (All \$ in millions) | | | | |
|---|-----------|-----------|------------------|-------------------|
| | 2016 | 2015 | Change Amount | Change Percent |
| Net cash used by operating activities | \$ (32.4) | \$ (22.1) | \$ (10.3) | (46.6)% |
| Net cash provided by noncapital financing activities | 31.8 | 28.2 | 3.6 | 12.8% |
| Net cash used by capital financing activities | (7.0) | (28.1) | 21.1 | 75.1% |
| Net cash provided by investing activities | 0.1 | 0.1 | 0.0 | 0.0% |
| Net decrease in cash | (7.5) | (21.9) | 14.4 | 65.8% |
| Cash – beginning of year | 28.7 | 50.6 | (21.9) | (43.3)% |
| Cash – end of year | 21.2 | 28.7 | (7.5) | (26.1) |



operating expenses of the University, net cash should always be used by operating activities and provided by noncapital financing activities. Cash flows from capital financing activities presents cash used for the acquisition and construction of capital and related items. Plant funds and related long-term debt activities (except depreciation and amortization), as well as capital appropriations are included in cash flows from capital financing activities. Cash flows from investing activities reflects the cash flows generated from investments, including purchases, proceeds, and interest. The last section reconciles the operating loss reflected on the Statement of Revenues, Expenses, and Changes in Net Position to the net cash used by operating activities.

Overall, the University experienced a net decrease in cash of \$7.5 million during fiscal year 2016. Total cash and cash equivalent balances at fiscal year-end were \$21.2 million. The primary sources of operating cash for the University were from student tuition and fees (\$42.5 million) and auxiliary enterprises (\$38 million). The largest amounts of operating cash were spent on employee compensation and benefits (\$60.2 million), payments for services and supplies (\$38.1

million), and student scholarships (\$13.0 million).

Primary sources of cash from noncapital financing activities are state appropriations (\$28.5 million) and Federal grant and loan programs (\$21.7 million). The primary use of noncapital financing cash is for Federal loan programs. As discussed above, GASB requires that general appropriations be shown as cash from noncapital financing activities and used to cover operating activities.

Economic Outlook

The University's economic outlook is closely tied to that of the Commonwealth of Virginia. As a state-supported higher education institution, the economic outlook for the University is affected by the revenue and budgetary environment of the Commonwealth.

State funding for Educational and General (E&G) Programs will increase in fiscal years 2017 and 2018 as reflected in the appropriation act passed by the 2016 General Assembly. However, after the state budget was enacted, the Commonwealth experienced a revenue shortfall that is anticipated to impact both fiscal years 2017 and 2018. As a result state agencies have been directed to prepare 5% budget reduction plans, although higher education has been exempted from this requirement. At the time of this writing, the extent to which to state funding for higher education will be impacted is uncertain.

Preliminary enrollment numbers for the fall 2016 semester are solid and reflect positive results from a number of initiatives adopted by the University to stabilize the size of the freshman class, improve retention, enhance access and affordability, support diversity and enhance the institution's profile.

The University's executive management believes the University will maintain its solid financial foundation. Management's policies of cost containment, adherence to its core mission, enhanced efforts in enrollment management, and investment in key initiatives will ensure the University maintains its established reputation for high quality academic programs, first-rate faculty, and excellent students.

STATEMENT OF NET POSITION

For the year ended June 30, 2016

| | UMW | UMW Foundation |
|---|---------------------------------------|----------------|
| Assets and Deferred Outflows of Resources | | |
| Current assets: | | |
| Cash and cash equivalents (Notes 3, 19) | 13,437,623 | 4,085,325 |
| Securities lending cash and cash equivalents (Note 3) | 264 | |
| Accounts receivable, net of allowance for doubtful accounts (Note 4) | 2,873,362 | 1,013,648 |
| Pledges receivable, current portion (Note 19) | | 1,256,614 |
| Due from Commonwealth | 214,989 | |
| Due from Foundation | 6,753 | |
| Due from University (Note 17) | | 379,567 |
| Inventories | 578,807 | 989 |
| Prepaid items | 705,817 | 139,908 |
| Other current assets | | 40,057 |
| Total current assets | \$17,817,615 | \$ 6,916,108 |
| Noncurrent assets: | | |
| Restricted cash and cash equivalents (Notes 3, 19) | 7,737,291 | 6,225,265 |
| Restricted investments (Note 19) | 7,737,231 | 37,737,704 |
| Due from Commonwealth, restricted (Note 5) | 76,060 | 37,737,701 |
| Due from Foundation, noncurrent notes receivable | 1,440,550 | |
| Pledges receivable, noncurrent portion (Note 19) | 1,440,550 | 2,023,614 |
| Other long-term investments | | 2,345,059 |
| Other noncurrent assets | | 1,226,176 |
| Nondepreciable capital assets (Notes 6, 19) | 23,780,729 | 34,214,691 |
| Capital assets, net of accumulated depreciation (Notes 6, 19) | 292,823,039 | 95,111,432 |
| | | |
| Total noncurrent assets | \$325,857,669 | 178,883,941 |
| Total Assets | \$343,675,284 | \$185,800,049 |
| Deferred Outflows of Resources related to pensions (Note 13) | 3,634,512 | |
| Deferred Outflows of Resources related to debt refunding (Note 8) | 804,988 | |
| Total Assets and Deferred Outflows | \$348,114,784 | \$185,800,049 |
| Liabilities and Deferred Inflows of Resources | | |
| Current liabilities: | | |
| | 11,702,853 | 1,094,380 |
| Accounts payable (Note 7, 19) Unearned revenue | , , | |
| | 1,482,747 1,253,343 | 72,452 |
| Deposits held in trust Obligations under Securities Landing Program (Note 3) | 1,253,343 | 117,411 |
| Obligations under Securities Lending Program (Note 3) Due to Commonwealth | 4,186 | |
| | · · · · · · · · · · · · · · · · · · · | |
| Due to Foundation (Note 17) | 379,567 | 6.752 |
| Due to University | F 724 026 | 6,753 |
| Long-term liabilities – current portion (Notes 8, 9) | 5,731,836 | 1,448,132 |
| Total current liabilities | \$ 20,554,796 | \$ 2,739,128 |
| Noncurrent liabilities: | | |
| Long-term pension liability – noncurrent portion (Note 13) | 38,781,000 | |
| Long-term liabilities – noncurrent portion (Notes 8, 9, 16, 17, 19) | 130,288,444 | 160,308,553 |
| Federal Perkins loan program contributions refundable | 539,431 | |
| Total noncurrent liabilities | \$169,608,875 | \$160,308,553 |
| Total Liabilities | \$190,163,671 | \$163,047,681 |
| Deferred Inflows of Resources related to pensions (Note 13) | 3,574,000 | |
| Deferred Inflows of Resources related to debt refunding (Note 8) | 3,374,000 | |
| 20.0 as initiated to debt relating (Note of | 140 | |
| Total Liabilities and Deferred Inflows | \$193,737,811 | \$163,047,681 |

STATEMENT OF NET POSITION (CONTINUED)

For the year ended June 30, 2016

| | UMW | UMW Foundation |
|----------------------------------|---------------|----------------|
| Net Position | | |
| Net investment in capital assets | 191,413,997 | 4,693,267 |
| Restricted for: | | |
| Nonexpendable: | | |
| Permanently restricted | | 38,793,100 |
| Expendable: | | |
| Capital Projects | | |
| Loans | 241,266 | |
| Sponsored programs | 108,019 | |
| Research | 131,430 | |
| Temporarily restricted | | 14,259,521 |
| Unrestricted | (37,517,739) | (34,993,520) |
| Total Net Position | \$154,376,973 | \$22,752,368 |

The accompanying Notes to Financial Statements are an integral part of this statement.

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

For the year ended June 30, 2016

| 30,210,432 501,802 897,985 37,461,580 1,448,971 70,520,770 27,987,852 337,144 692,696 | 16,905,022 16,905,022 |
|--|--|
| 501,802 897,985 37,461,580 1,448,971 70,520,770 27,987,852 337,144 | |
| 897,985 37,461,580 1,448,971 70,520,770 27,987,852 337,144 | |
| 37,461,580 1,448,971 70,520,770 27,987,852 337,144 | |
| 1,448,971 70,520,770 27,987,852 337,144 | |
| 70,520,770 27,987,852 337,144 | |
| 70,520,770 27,987,852 337,144 | 16,905,022 |
| 27,987,852 337,144 | 16,905,022 |
| 337,144 | |
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| 337,144 | |
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| 697.696 | |
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| | |
| 320,330 | 16.052.400 |
| | 16,952,190 |
| 104,606,303 | 16,952,190 |
| (34,085,533) | (47,168) |
| | |
| 28,299,071 | |
| 3,226,803 | |
| 569,268 | |
| 84,516 | (2,498,252) |
| | (9,169,430) |
| (156,483) | |
| | (5,481,252) |
| 26,502,091 | (17,148,934) |
| (7,583,442) | (17,196,102) |
| 6.790.211 | |
| | |
| 3,003,703 | (61,438) |
| | 1,688,288 |
| | 3,575,378 |
| 10.653 920 | 5,202,228 |
| , , | 3,202,220 |
| 3,070,478 | (11,993,874) |
| 151,306,495 | 34,746,242 |
| 154,376,973 | 22,752,368 |
| | 28,299,071 3,226,803 569,268 84,516 (156,483) (5,521,084) 26,502,091 (7,583,442) 6,790,211 3,863,709 10,653,920 3,070,478 151,306,495 |

STATEMENT OF CASH FLOWS

For the Year Ended June 30, 2016

| | UMW |
|---|--------------|
| Cash flows from operating activities: | |
| Student tuition and fees | 42,542,742 |
| Grants and contracts | 501,957 |
| Auxiliary enterprises | 37,990,179 |
| Other receipts | 3,159,037 |
| Payments to employees | (46,600,840) |
| Payments for fringe benefits | (13,644,316) |
| Payments for services and supplies | (38,134,311) |
| Payments for utilities | (3,146,000) |
| Payments for scholarships and fellowships | (13,003,857) |
| Payments for noncapitalized plant and equipment | (2,043,019) |
| Perkins and other loans issued to students | (105,290) |
| Collection of Perkins and other loans from students | 98,758 |
| Net cash used by operating activities | (32,384,960) |
| Cash flows from noncapital financing activities: | |
| State appropriations | 28,515,819 |
| Federal Pell Grant revenue | 3,226,803 |
| Federal Direct Loan Program receipts | 18,443,329 |
| Federal Direct Loan Program payments | (18,443,329) |
| Funds held for others - receipts | 180,354 |
| Funds held for others - disbursements | (152,905) |
| Net cash provided by noncapital financing activities | 31,770,071 |
| Cash flows from capital and related financing activities: | |
| Capital appropriations | 9,459,256 |
| Capital contributions | 3,750,000 |
| Purchase of capital assets | (14,692,612) |
| Proceeds received from capital debt, leases, and installments | 3,767,925 |
| Principal paid on capital debt, leases, and installments | (4,428,235) |
| Interest paid on capital debt, leases, and installments | (4,895,900) |
| Net cash used by capital financing activities | (7,039,566) |
| Cash flows from investing activities: | |
| Interest on investments | 84,516 |
| Net cash provided by investing activities | 84,516 |
| Net decrease in cash | (7,569,939) |
| Cash – Beginning of the year | 28,744,853 |
| Cash – End of the year | 21,174,914 |
| | |

The accompanying Notes to Financial Statements are an integral part of this statement.

STATEMENT OF CASH FLOWS (CONTINUED)

For the Year Ended June 30, 2016

| | UMW | | | |
|--|--------------|--|--|--|
| Reconciliation of net operating loss to net cash used by operating activities: | | | | |
| Operating loss | (34,085,533) | | | |
| Adjustments to reconcile net loss to net cash used by operating activities: | | | | |
| Depreciation expense | 8,897,409 | | | |
| Changes in assets, liabilities, deferred outflows, and deferred inflows: | | | | |
| Accounts receivable (operating portion) | 2,960,243 | | | |
| Inventories | (58,176) | | | |
| Prepaid expenses | 39,620 | | | |
| Deferred outflows of resources related to pensions | (669,192) | | | |
| Accounts payable | (6,093,909) | | | |
| Unearned revenue | 157,606 | | | |
| Deposits held in trust, excluding Agency funds | 28,634 | | | |
| Due to Foundation | (4,277,220) | | | |
| Due to Commonwealth (operating portion) | 9,100 | | | |
| VRS pension liability | 2,711,000 | | | |
| Deferred inflows of resources related to pensions | (2,992,000) | | | |
| Other long-term liabilities | 1,000,000 | | | |
| Accrued leave liability | (12,542) | | | |
| Total adjustments | 1,700,573 | | | |
| Net cash used by operating activities | (32,384,960) | | | |
| | | | | |
| Noncash investing, capital, and financing activities | | | | |
| Bond premium, discount, gain, loss amortization | 625,184 | | | |
| Loss on disposal of fixed assets | (156,483) | | | |
| Gift of capital assets | 113,709 | | | |
| | | | | |

The accompanying Notes to Financial Statements are an integral part of this statement.

NOTES TO THE FINANCIAL STATEMENTS

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1. REPORTING ENTITY

The University of Mary Washington is a comprehensive University that is part of the Commonwealth of Virginia's statewide system of public higher education. The University's Board of Visitors, appointed by the Governor, is responsible for overseeing governance of the University. A separate report is prepared for the Commonwealth of Virginia, which includes all agencies, higher education institutions, boards, commissions, and authorities over which the Commonwealth exercises or has the ability to exercise oversight authority. As such, the University is a component unit of the Commonwealth of Virginia and is included in the Comprehensive Annual Financial Report of the Commonwealth.

The University also benefits from a number of organizations that exist mainly to support the various purposes and activities of the University. In accordance with Governmental Accounting Standards Board (GASB) Statement 39, *Determining Whether Certain Organizations Are Component Units* and Statement 61, *The Financial Reporting Omnibus*, amendments of GASB Statement 14, the University is discretely presenting the financial position of the University of Mary Washington Foundation (UMW Foundation). The UMW Foundation is a non-profit organization incorporated under the laws of the Commonwealth of Virginia. It was formed to seek, receive, hold, invest, administer, and distribute funds and property of all kinds, exclusively in furtherance of the educational activities and objectives of the University. The financial reports of the UMW Foundation include the net position and results of operations of several wholly owned subsidiaries. The UMW Foundation issues its own audited financial statements in addition to being included in the statements of the University.

The University benefits from the University of Mary Washington Alumni Association. In accordance with GASB Statements 39 and 61 addressed above, the financial position and results of its operations are not discretely presented in conjunction with the University's financial statements. Summary information related to the University of Mary Washington Alumni Association is presented in Note 18. Financial statements are also issued by the Alumni Association.

Both organizations are separate legal entities from the University and the University exercises no control over them. Complete financial statements for the UMW Foundation and the UMW Alumni Association can be obtained from the respective entity, 1125 Jefferson Davis Hwy; Suite 200; Fredericksburg, Virginia 22401.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Financial Statement Presentation

GASB Statement 35, Basic Financial Statements – and Management's Discussion and Analysis – for Public Colleges and Universities, issued November 1999, establishes accounting and financial reporting standards for public colleges and universities within the financial guidelines of GASB Statement 34, Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments. The standards are designed to provide financial information that responds to the needs of three groups of primary users of general-purpose external financial reports: The citizenry, legislative and oversight bodies, and investors and creditors. The University is required under the guidance to include Management's Discussion and Analysis, and basic financial statements, including notes, in its financial statement presentations.

In June 2012, the GASB issued Statement 68, Accounting and Financial Reporting for Pensions, which requires agencies of governments to report a net pension liability, which is the difference between the total pension liability and the assets set aside to pay pension benefits. GASB 68 was effective for the University for the year ended June 30, 2015. In addition, in November 2013, GASB Statement 71, Pension Transition for Contributions Made Subsequent to the Measurement Date — an Amendment of GASB Statement 68, was issued to address an issue regarding application of the transition provisions of GASB 68. The provisions of GASB 71 are effective simultaneously with the provisions of GASB 68. The effect of GASB 68 and GASB 71 on the University's financial statements was a decrease to beginning net position of approximately \$40.3 million from fiscal year 2014 to fiscal year 2015.

In fiscal year 2016, GASB Statement 72 Fair Value Measurement and Application became effective. GASB Statement 72 establishes principles for measuring fair value for financial reporting purposes and provides guidance for applying fair value to certain investments. GASB Statement 72 also requires disclosures to be made about fair value measurements, the level of fair value hierarchy, and valuation techniques.

The UMW Foundation is a private non-profit organization that does not report under the guidelines of the GASB, instead following the guidance of the Financial Accounting Standards Board (FASB), including FASB Statement 117, Financial Reporting for Not-for-Profit Organizations. As such, certain revenue recognition criteria and presentation features are different from GASB revenue

recognition criteria and presentation features. Information as to the significant accounting policies of the UMW Foundation can be obtained from its audited financial statements.

Basis of Accounting

For financial reporting purposes, the University is considered a special-purpose government engaged only in business-type activities. Accordingly, the University's financial statements have been presented using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred, regardless of the timing of related cash flows. All significant intra-agency transactions have been eliminated.

Cash Equivalents

For purposes of the statements of net position and cash flows, the University considers all highly liquid investments with an original maturity of 90 days or less to be cash equivalents.

Investments

GASB Statement 31, Accounting and Financial Reporting for Certain Investments and for External Investment Pools, requires that purchased investments, interest-bearing temporary investments classified with cash, and investments received as gifts be recorded at fair value. All investment income, including changes in the fair market value of investments (unrealized gains and losses), is reported as non-operating revenue in the Statement of Revenues, Expenses, and Changes in Net Position.

Prepaid Expenses

Prepaid expenses of the University include items such as insurance premiums, membership dues, and conference registrations for next fiscal year that were paid in advance, as well as publications, subscriptions, and maintenance contracts which include initial and renewal annual subscriptions that continue into the next fiscal year.

Inventories

Inventories are stated at the lower of cost (generally determined on the first in first out method) or market. Inventories consist primarily of merchandise for resale in the University's Bookstore, the James Monroe Law Office Museum and Memorial Library, and the Gari Melchers Memorial, as well as expendable supplies held for consumption in the University's Central Storeroom.

Noncurrent Cash and Investments

Noncurrent cash and investments are externally restricted for the Federal Department of Education Perkins Loan program and for the construction of capital or other non-current assets.

Capital Assets

Capital assets consisting of land, buildings and other improvements, infrastructure, and equipment are stated at appraised historical cost or actual cost where determinable. Construction in progress is capitalized at actual cost as expenses are incurred. Library materials are valued using average prices for library acquisitions. All gifts of capital assets are recorded at acquisition value as of the date of donation.

Interest expense incurred during the construction of capital assets is capitalized, if material, net of interest income earned on resources set aside for this purpose.

Equipment is capitalized when the unit acquisition cost is \$5,000 or greater and the estimated useful life is two years or more. Renovation costs are capitalized when expenses total more than \$5,000, the asset value significantly increases, or the useful life is significantly extended. Routine repairs and maintenance are charged to operating expenses in the year the expense is incurred.

Certain maintenance and replacement reserves have been established to fund costs relating to residences and other auxiliary activities.

Depreciation is computed using the straight-line method over the useful life of the asset. The useful life is 50 years for buildings, 5-30 years for improvements other than buildings, 5-50 years for infrastructure, 5-15 years for equipment, and 10 years for library materials.

Collections

The Gari Melchers Memorial maintains a collection of paintings, drawings, and etchings by Gari Melchers. A smaller collection of art works by other artists is also maintained. The James Monroe Law Office Museum and Memorial Library also maintains a collection of jewelry, furniture, documents, books, antiques, and portraits. These collections were appraised in 1982 and 2001 for approximately \$2,300,000 and \$2,842,000 respectively.

In addition, the University Gallery maintains collections of paintings and drawings by several artists including Alfred Levitt, Phyllis Ridderhof Martin, and Margaret Sutton. All collections have been donated to the University, but have not been appraised and total market value of the entire collection is unknown.

The items held in all three collections are held for public exhibition, education, or research in furtherance of public service rather than financial gain; are protected, kept unencumbered, cared for, and preserved; and are subject to an organizational policy that requires the proceeds from sales of collection items to be used to acquire other items for the collection. Since these conditions exist and historical cost data for the collections are not available, in accordance with GASB Statement 34, no balances are reported in the accompanying financial statements.

Unearned Revenues

Unearned revenue represents revenue collected but not earned as of June 30. This amount includes amounts received for tuition and fees and certain auxiliary activities (resident housing deposits) related to the period after June 30.

Noncurrent Liabilities

Noncurrent liabilities include the principal amounts of bonds payable, notes payable, installment purchase obligations, and capital leases with maturities greater than one year and estimated amounts for accrued compensated absences and other liabilities that will not be paid within the next fiscal year.

Debt payable is reported net of related discounts and premiums, which are expensed over the life of the debt. Debt issuance costs are recognized as an expense in the period incurred.

Accrued Compensated Absences

Certain salaried employees' attendance and leave regulations make provisions for granting a specified number of days of leave with pay each year. The amount reflects, as of June 30, all unused vacation leave, sabbatical leave, and the amount payable upon termination under the Commonwealth of Virginia's sick leave pay out policy. The applicable share of employer related taxes payable on the eventual termination payments is also included. The University's liability and expense for the amount of leave earned by employees but not taken, as of June 30, 2016, is recorded in the *Statement of Net Position*, and is included in the various functional categories of operating expenses in the *Statement of Revenues, Expenses, and Changes in Net Position*.

Pensions

The Virginia Retirement System (VRS) State Employee Retirement Plan and the Virginia Law Officers' System (VaLORS) Retirement Plan are single employer pension plans that are treated like cost-sharing plans. For purposes of measuring the net pension liability, deferred outflows of resources, and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Virginia Retirement System (VRS) State Employee Retirement Plan and the Virginia Law Officers' System (VaLORS) Retirement Plan; and the additions to/deductions from the VRS State Employee Retirement Plan's and the VaLORS Retirement Plan's net fiduciary position have been determined on the same basis as they were reported by VRS. For this purpose,

benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

Federal Financial Assistance Programs

The University participates in federally-funded Pell Grants, Supplemental Educational Opportunity Grants, Federal Work-Study, and Perkins Loans programs. Federal programs are audited in accordance with the Single Audit Act Amendments of 1996, Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance).

Deferred Inflows and Outflows of Resources

Deferred outflows of resources are defined as the consumption of net position applicable to a future reporting period. Deferred outflows of resources increase net position, similar to assets. Deferred inflows of resources are defined as the acquisition of net position applicable to a future reporting period. Deferred inflows of resources decrease net position, similar to liabilities.

Net Position

The University's net position is made up of the following:

- **Net Investment in Capital Assets** Net Investment in Capital Assets represents the University's total investment in capital assets, net of accumulated depreciation and outstanding debt obligations related to those capital assets. To the extent debt has been incurred but not yet expended for capital assets, such amounts are not included as a component of Net Investment in Capital Assets.
- Restricted Expendable Net Position Restricted Expendable Net Position includes resources for which the University is legally
 or contractually obligated to spend in accordance with restrictions imposed by external third parties.
- **Restricted Nonexpendable Net Position** Restricted Nonexpendable Net Position consists of endowment and similar type funds where donors or other outside sources have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, to be expended or added to the principal.
- Unrestricted Net Position Unrestricted Net Position represents resources derived from student tuition and fees, state appropriations, recoveries of facilities and administrative (indirect) costs, and sales and services of educational departments and auxiliary enterprises. These resources are used for transactions relating to the educational departments and the general operations of the University, and may be used at the discretion of the University's Board of Visitors to meet current expenses for any lawful purpose.

Income Taxes

The University, as a political subdivision of the Commonwealth of Virginia, is excluded from federal income taxes under Section 115(1) of the Internal Revenue Code, as amended.

Classifications of Revenues and Expenses

The University has classified its revenues and expenses as either operating or non-operating according to the following criteria:

- Operating revenues Operating revenues include activities that have the characteristics of exchange transactions, such as (1) student tuition and fees, net of scholarship allowance; (2) sales and services of auxiliary enterprises, net of scholarship allowances; and (3) most federal, state, local, and nongovernmental grants and contracts and federal appropriations.
- Non-operating revenues Non-operating revenues are revenues received for which goods and services are not provided. State appropriations, gifts, and other revenue sources defined as non-operating revenues by GASB Statement 9, Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting, and GASB Statement 34, Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments are included in this category.

- Operating expenses Operating expenses include those expenses necessary for the operation of the University including those for wages and fringes, services and supplies, and operation of plant including utilities as well as any expense not classified as non-operating.
- **Non-operating expenses** Non-operating expenses are those expenses incurred for interest on debt related to the purchase of capital assets and the losses on the disposal of capital assets.

Scholarship Discounts and Allowances

Student tuition and fees and certain auxiliary revenues are reported net of scholarship allowance in the *Statement of Revenues, Expenses, and Changes in Net Position*. Scholarship allowance is the difference between the stated charge for goods and services provided by the University and the amount paid by students and/or third parties making payments on the students' behalf.

Certain governmental grants, such as Pell grants, and other federal, state, or nongovernmental programs are recorded as either operating or non-operating revenue in the University's financial statements. To the extent that such revenues are used to satisfy tuition and fees or certain auxiliary charges, the University has recorded a scholarship discount and allowance.

3. CASH, CASH EQUIVALENTS, AND INVESTMENTS

Certain risk disclosures are required by GASB Statement 40, *Deposit and Investment Risk Disclosures* which is an amendment of GASB Statement 3, *Deposits with Financial Institutions, Investments (including Repurchase Agreements), and Reverse Repurchase Agreements*. With respect to deposit risks, there are custodial credit risk and foreign currency risk. With respect to investments, there are credit risks (both custodial credit risk and concentrations of credit risk), interest rate risk, and foreign currency risk. These risks are defined as:

- **Credit risk** Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. GASB Statement 40 requires the disclosure of the credit quality rating on any investments subject to credit risk.
- Custodial credit risk The custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of the institution. The custodial risk for investments is the risk that, in the event of the failure of the counterparty to a transaction, a government will not be able to recover the value of investment or collateral securities that are in possession of an outside party. The University does not have a policy limiting the ratings type of investment choices. The University does not have any funds subject to custodial credit risk.
- Concentration of credit risk Concentration of credit risk is the risk of loss attributed to the magnitude of a government's investment in a single issuer. GASB Statement 40 requires disclosure of any issuer with more than five percent of total investments. Investments issued or explicitly guaranteed by the U.S. government and investments in mutual funds, external investment pools, and other pooled investments are excluded from disclosure. The University does not have a policy limiting the amount that can be invested in any one issuer.
- Interest rate risk Interest rate risk is the risk that interest rate changes will adversely affect the fair value of an investment. GASB Statement 40 requires disclosure of maturities for investments subject to interest rate risk. The University does not have a policy limiting investment maturities as a means of managing interest rate risk.
- Foreign currency risk Foreign currency risk is the risk that changes in exchange rates will adversely affect the fair value of an investment or deposit. The University does not have a policy limiting foreign investments. The University does not have any investments subject to foreign currency risk.

Cash and Cash Equivalents

Cash and cash equivalents reporting requirements are defined by GASB Statement 9, Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities that Use Proprietary Fund Accounting. Cash and cash equivalents represent cash with the treasurer of the Commonwealth, cash on hand, certificates of deposit and temporary investments with original maturities of 90 days or less, and cash equivalents with the Virginia State Non-Arbitrage Program (SNAP). SNAP is an open-end management investment company registered with the Securities and Exchange Commission.

Pursuant to Section 2.2-1800 et seq. Code of Virginia, all state funds of the University are maintained by the Treasurer of Virginia, who is responsible for the collection, disbursement, custody, and investment of state funds. Local cash deposits held by the

University are maintained in accounts that are insured by the Federal Deposit Insurance Corporation (FDIC) or collateralized in accordance with the *Virginia Security for Public Deposits Act*, Section 2.2-4400, et. seq. <u>Code of Virginia</u>.

Investments

The investment policy of the University is established by the Board of Visitors and monitored by the board. Authorized investments are set forth in the *Investment of Public Funds Act*, Sections 2.2-4500 through 2.2-4516 et seq., <u>Code of Virginia</u>.

Investments fall into two groups: short-term and long-term. Short-term investments have an original maturity of over 90 days but less than or equal to one year. Long-term investments have an original maturity greater than one year. A categorization of the University's cash, cash equivalents, and investments are presented below. Collateral held for securities lending is not included in the Statement of Cash Flows.

| | Value | | Investment |
|--|---------------------|----------------------|------------|
| | As of June 30, 2016 | Credit Rating | Maturity |
| Cash and cash equivalents: | | | |
| Cash with the Treasurer | 2,154,985 | | |
| Deposits with financial institutions | 5,034,041 | | |
| Collateral held for securities lending | 264 | | < 3 months |
| Money market deposits with brokers/dealers | 6,402,595 | Moody's AAA | < 3 months |
| State non-arbitrage program (SNAP) | 7,583,293 | S&P AAAm | < 3 months |
| | 24 475 470 | | |
| Total cash and cash equivalents | 21,175,178 | | |

Securities Lending Transactions

Collateral held for securities lending and the securities lending transactions reported on the financial statements represent the University's allocated share of cash received for securities lending transactions held in the General Account of the Commonwealth. The Commonwealth's policy is to record unrealized gains and losses in the General Fund in the Commonwealth's basic financial statements. When gains or losses are realized, the actual gains and losses are recorded by the affected agencies. Information related to the credit risk of these investments is available on a statewide level in the Commonwealth of Virginia's *Comprehensive Annual Financial Report*.

4. ACCOUNTS RECEIVABLE

Accounts receivable consisted of the following at June 30, 2016:

| Accounts Receivable | |
|---------------------------------------|-----------|
| Student tuition and fees | 1,523,610 |
| Auxiliary enterprises | 915,154 |
| Perkins loan | 822,461 |
| VCBA Series 2010A/B Interest Subsidy | 474,841 |
| Other activities | 40,096 |
| Total receivables before allowance | 3,776,162 |
| Less: allowance for doubtful accounts | (902,800) |
| Total receivables | 2,873,362 |
| | |

5. COMMONWEALTH EQUIPMENT AND CAPITAL PROJECT REIMBURSEMENT PROGRAMS

The Commonwealth has established several programs to provide state-supported institutions of higher education with bond proceeds for financing the acquisition and replacement of instructional and research equipment and facilities. During fiscal year 2016, funding has been provided to the University from two programs: 21st Century program and the Equipment Trust Fund, both managed by the Virginia College Building Authority (VCBA). The VCBA issues bonds and uses the proceeds to reimburse the University for expenses incurred in the acquisition of equipment and facilities. In addition, the University received funds from the State General Fund for capital projects.

The Statement of Revenues, Expenses, and Changes in Net Position includes amounts listed below for the year ended June 30, 2016, in "Capital appropriations" line item for equipment and facilities obtained with funding under these three programs.

| Capital Appropriations | |
|---------------------------------------|--------------|
| General Fund | 124,606 |
| VCBA Equipment Trust Fund program | 625,200 |
| VCBA 21 st Century program | 6,040,405 |
| Total capital appropriations | \$ 6,790,211 |
| | |

The line item, "Due from Commonwealth, restricted," on the *Statement of Net Position* for the year ended June 30, 2016, represents pending reimbursements from the following programs:

| Due from the Commonwealth, restricted | |
|---------------------------------------|-----------|
| VCBA 21 st Century program | 76,060 |
| Total Due from the Commonwealth, | |
| restricted | \$ 76,060 |
| | |

6. CAPITAL ASSETS

A summary of changes in capital asset categories for the year ended June 30, 2016, is presented as follows:

| | Beginning | Additions | Deletions | Ending |
|---|-------------|------------|--------------|-------------|
| | Balance | | | Balance |
| Non-depreciable capital assets: | | | | |
| Land | \$5,039,599 | | | \$5,039,599 |
| Construction in progress | 64,812,952 | 14,019,369 | (60,091,191) | 18,741,130 |
| Total non-depreciable capital assets | 69,852,551 | 14,019,369 | (60,091,191) | 23,780,729 |
| Depreciable capital assets: | | | | |
| Buildings | 285,186,166 | 56,428,138 | | 341,614,304 |
| Equipment | 21,401,842 | 3,691,835 | (505,704) | 24,587,973 |
| Intangible Assets | 40,898 | 250,164 | | 291,062 |
| Infrastructure | 34,133,308 | 256,026 | | 34,389,334 |
| Improvements other than buildings | 9,497,104 | 422,567 | | 9,919,671 |
| Library books | 11,664,703 | 150,883 | (339,576) | 11,476,010 |
| Total depreciable capital assets at historical cost | 361,924,021 | 61,199,613 | (845,280) | 422,278,354 |

| Less accumulated depreciation for: | | | | |
|--|---------------|--------------|----------------|---------------|
| Buildings | 64,216,730 | 5,307,382 | | 69,524,112 |
| Equipment | 15,659,260 | 2,067,065 | (27,752) | 17,698,573 |
| Intangible Assets | 40,707 | 4,361 | | 45,068 |
| Infrastructure | 26,777,469 | 992,072 | | 27,769,541 |
| Improvements other than buildings | 3,734,563 | 311,039 | | 4,045,602 |
| Library books | 10,496,505 | 215,490 | (339,576) | 10,372,419 |
| | | | | |
| Total accumulated depreciation | 120,925,234 | 8,897,409 | (367,328) | 129,455,315 |
| | | | | |
| `Depreciable capital assets, net of depreciation | 240,998,787 | 52,302,204 | (477,952) | 292,823,039 |
| | | | | |
| Total capital assets, net of depreciation | \$310,851,338 | \$66,321,573 | (\$60,569,143) | \$316,603,768 |
| | | | | |

7. ACCOUNTS PAYABLE AND ACCRUED EXPENSES

Accounts payable and accrued expenses consisted of the following at June 30, 2016:

| Accounts payable and accrued expenses | | |
|---|--------------|--|
| Accounts payable | \$ 3,027,085 | |
| Accrued salaries and wages payable | 6,670,151 | |
| Accrued interest on capital debt | 1,891,625 | |
| Retainage payable | 113,992 | |
| Total accounts would and account account | 644 702 052 | |
| Total accounts payable and accrued expenses | \$11,702,853 | |
| | | |

8. NON-CURRENT LIABILITIES

The University's non-current liabilities consist of long-term debt (further described in Note 9), accrued compensated absences, loss contingencies (further described in Note 16), VRS pension liability (further described in Note 13), and the federal Perkins Loan program contribution refundable. A summary of changes in the long-term liabilities for the year ending June 30, 2016 is presented below:

| | Beginning | Additions | Reductions | Ending | Current |
|--------------------------------|---------------|-------------|---------------|---------------|-------------|
| | Balance | | | Balance | Portion |
| Long-term debt: | | | | | |
| Bonds payable | \$ 4,065,646 | | \$ (399,614) | \$ 3,666,032 | \$ 422,634 |
| Notes payable | 128,453,414 | 3,767,925 | (3,404,387) | 128,816,952 | 3,790,890 |
| Installment purchases | 1,235,127 | | (254,365) | 980,762 | 265,446 |
| Capital Lease | 471,025 | | (471,025) | | |
| Total long-term debt | 134,225,212 | 3,767,925 | (4,529,391) | 133,463,746 | 4,478,970 |
| Other non-current liabilities: | | | | | |
| Loss contingency | 0 | 1,000,000 | | 1,000,000 | 0 |
| Accrued compensated absences | 1,569,076 | 1,349,760 | (1,362,301) | 1,556,535 | 1,252,866 |
| | 1,569,076 | 2,349,760 | (1,362,301) | 2,556,535 | 1,252,866 |
| Total non-current liabilities | \$135,794,288 | \$6,117,685 | \$(5,891,692) | \$136,020,281 | \$5,731,836 |

With the adoption of GASB Statement 65, the remaining difference between the acquisition price and the carrying amount of the debt was reclassified as a loss or gain on refunding within deferred outflows and inflows of resources on the Statement of Net Position. The amount reclassified for bonds payable and notes payable was \$280,700 and \$524,148 respectively.

9. LONG-TERM INDEBTEDNESS

Bonds Payable

The University has issued bonds pursuant to section 9(c) of Article X of the *Constitution of Virginia*. Section 9(c) bonds are general obligation bonds issued by the Commonwealth of Virginia on behalf of the University. They are secured by the net revenues of the completed project and the full faith, credit, and taxing power of the Commonwealth of Virginia. A summary of all bonds payable as of June 30, 2016 is presented as follows:

| | Interest Rates | Maturity | Outstanding |
|---|----------------|----------|-------------|
| | | | Balance |
| Residence Halls | | | |
| Series 2009C, issued \$152,541- partial refunding series 2001A | 3.0% - 4.0% | 2021 | \$ 150,575 |
| Series 2014B, issued \$656,449 – partial refunding series 2004A | 2.0% - 5.0% | 2020 | 482,742 |
| Dining Halls | | | |
| Series 2009D, issued \$1,625,000 – partial refunding series 2005A | 5.0% | 2022 | 1,625,000 |
| Series 2012A, issued \$ 654,765 – partial refunding series 2005A | 2.0% - 5.0% | 2024 | 654,765 |
| Series 2013B, issued \$ 565,091 – partial refunding series 2005A | 3.0% - 5.0% | 2025 | 344,328 |
| Unamortized premium/(discount) | | | 408,622 |
| Total Bonds Payable | | | \$3,666,032 |
| | | | |

Notes Payable

The University participates in the Public Higher Education Financing Program (Pooled Bond Program) created by the Virginia General Assembly in 1996. Through the Pooled Bond Program, the Virginia College Building Authority (VCBA) issues 9(d) bonds and uses the proceeds to purchase debt obligations (notes) of the University. The notes are secured by the pledged general revenues of the University. A summary of all notes payable as of June 30, 2016 is presented below:

| | Interest Rates | Maturity | Outstanding Balance |
|---|----------------|----------|------------------------|
| Tennis Court Replacement | | | Datation |
| Series 2014B, issued \$335,000 – refunding series 2004 | 3.00% - 5.00% | 2019 | \$ 270,000 |
| Fitness Center | | | |
| Series 2014B, issued \$560,000 - refunding series 2004 | 4.00% - 5.00% | 2017 | 290,000 |
| Series 2007B, issued \$1,030,000 – partial refunding series 2000A | 4.00% - 4.50% | 2019 | 1,005,000 |
| Series 2010B, issued \$545,000 – partial refunding series 2000A | 2.00% - 5.00% | 2021 | 340,000 |
| Indoor Tennis Facility | | | , |
| Series 2007B, issued \$860,000 – partial refunding series 2002A | 4.00% - 4.50% | 2019 | 575,000 |
| Series 2010B, issued \$630,000 – partial refunding series 2002A | 2.00% - 5.00% | 2023 | 515,000 |
| Jepson Science Center | | | |
| Series 2014B, issued \$195,000 – refunding series 2004 | 3.00% - 5.00% | 2016 | 100,000 |
| Series 2007B, issued \$190,000 – partial refunding series 1997 | 4.00% - 4.25% | 2018 | 115,000 |
| Parking Deck | | | |
| Series 2012A, issued \$3,575,000 – partial refunding series 2004 | 2.75% - 5.00% | 2026 | 3,320,000 |
| Athletic Field Replacement | | | |
| Series 2007A, issued \$1,935,000 | 4.50% - 5.00% | 2037 | 1,190,000 |
| Series 2014B, issued \$ 435,000 – partial refunding series 2007 | 3.00% - 5.00% | 2025 | 435,000 |
| Residence Halls | | | |
| Series 2007A, issued \$4,895,000 | 4.50% - 5.00% | 2037 | 3,020,000 |
| Series 2010A/B, issued \$36,765,000 | 3.75% - 5.60% | 2040 | 33,735,000 |
| Series 2014B, issued \$1,100,000 – partial refunding series 2007 | 3.00% - 5.00% | 2025 | 1,100,000 |
| Convocation Center | | | |
| Series 2009B, issued \$18,795,000 | 3.00% - 5.00% | 2039 | 17,120,000 |
| Athletic Complex Renovations | | | |

| Series 2010A/B, issued \$2,530,000 | 2.00% - 5.60% | 2041 | 2,280,000 |
|------------------------------------|---------------|------|----------------|
| Series 2015A, issued \$2,370,000 | 3.00% - 5.00% | 2036 | 2,370,000 |
| Campus Center | | | |
| Series 2012B, issued \$27,955,000 | 3.00% - 5.00% | 2043 | 26,905,000 |
| Series 2013A, issued \$18,835,000 | 2.00% - 5.00% | 2043 | 18,480,000 |
| Series 2014A, issued \$ 8,870,000 | 2.00% - 5.00% | 2044 | 8,870,000 |
| Series 2015A, issued \$ 1,125,000 | 3.00% - 5.00% | 2036 | 1,125,000 |
| Unamortized premium/(discount) | | | 5,656,952 |
| Total Notes Payable | | | \$ 128,816,952 |
| | | | |

Installment Purchases

The University has entered into an installment purchase contract to finance the acquisition of energy savings infrastructure and equipment. The purchase agreement continues until 2019 with interest rates from 2.99% to 4.31%. Principal balance as of June 30, 2016 is \$ 980,762.

Defeasance of Debt

In prior years, the University and the Commonwealth of Virginia, on behalf of the University, issued bonds and the proceeds were deposited into an irrevocable trust with an escrow agent to provide for all future debt service payments on other debt. The bonds representing that debt are, therefore, considered defeased. Accordingly, the trust account's assets and the liabilities for the defeased bonds are not included in the University's financial statements. At June 30, 2016, \$1,630,000 of the bonds considered defeased remains outstanding.

Annual Debt Service Requirements

A summary of the University's future principal commitments and future interest commitments is presented below:

| | Section 9(c) | Notes | Installment | Total Long- |
|---|--------------|--------------------------------|-------------|---------------------------------|
| | Bonds | Payable | Purchases | Term Debt |
| Future principal commitments: | | | | |
| 2017 | \$ 357,941 | \$ 3,495,000 | \$ 265,446 | \$ 4,118,387 |
| 2018 | 370,181 | 3,690,000 | 277,010 | 4,337,191 |
| 2019 | 388,962 | 3,760,000 | 289,078 | 4,438,040 |
| 2020 | 400,052 | 3,905,000 | 149,228 | 4,454,280 |
| 2021 | 436,183 | 3,975,000 | | 4,411,183 |
| 2022 – 2026 | 1,304,091 | 20,020,000 | | 21,324,091 |
| 2027 – 2031 | | 21,790,000 | | 21,790,000 |
| 2032 – 2036 | | 26,335,000 | | 26,335,000 |
| 2037 – 2041 | | 28,045,000 | | 28,045,000 |
| 2042 – 2044 | | 8,145,000 | | 8,145,000 |
| Unamortized premium/(discount) | 408,622 | 5,656,952 | | 6,065,574 |
| Total future principal requirements | \$ 3,666,032 | \$ 128,816,952 | \$ 980,762 | \$ 133,463,746 |
| Future Interest commitments: | | | | |
| 2017 | \$ 156,378 | \$ 5,465,639 | \$ 39,441 | \$ 5,661,458 |
| 2018 | 138,491 | 5,289,350 | 27,877 | 5,455,718 |
| 2019 | 119,993 | 5,110,539 | 15,809 | 5,246,341 |
| 2020 | 100,556 | 4,939,408 | 3,216 | 5,043,180 |
| 2021 | 80,565 | 4,767,264 | | 4,847,829 |
| 2022 – 2026 | 148,614 | 21,091,840 | | 21,240,454 |
| 2027 – 2031 | | 16,454,195 | | 16,454,195 |
| 2032 – 2036 | | 11,158,779 | | 11,158,779 |
| 2037 – 2041 | | 4,873,741 | | 4,873,741 |
| | | | | F27 720 |
| 2042 – 2044 | | 527,738 | | 527,738 |
| 2042 – 2044 Total future interest requirements | \$744,597 | 527,738 \$79,678,493 | \$86,343 | \$27,738 \$80,509,433 |

10. EXPENSES BY NATURAL CLASSIFICATION

The following table shows a classification of expenses both by function, as listed in the *Statement of Revenues, Expenses, and Changes in Net Position*, and by natural classification, which is the basis for amounts shown in the *Statement of Cash Flows*.

| | Salaries and Wages | Fringe Benefits | Services and Supplies | Utilities | Plant and Equipment | Depreciation | Total |
|----------------------|-----------------------|--------------------|-----------------------|-------------|------------------------|--------------|---------------|
| Instruction | \$21,493,441 | \$4,910,592 | \$1,204,927 | \$(13,744) | \$392,636 | | \$27,987,852 |
| Research | 189,129 | 9,179 | 133,874 | | 4,962 | | 337,144 |
| Public service | 302,755 | 103,397 | 279,058 | | 7,486 | | 692,696 |
| Academic support | 5,188,337 | 1,087,754 | 1,663,802 | | 883,912 | | 8,823,805 |
| Student services | 4,054,839 | 929,332 | 2,645,358 | | 80,623 | | 7,710,152 |
| Institutional | | | | | | | |
| support | 4,206,290 | 2,274,934 | 3,573,745 | 14,307 | 52,864 | | 10,122,140 |
| Plant – operation | | | | | | | |
| & maintenance | 2,078,805 | 1,206,110 | 1,551,186 | 2,992,809 | 277,021 | | 8,105,931 |
| Depreciation | | | | | | 8,897,409 | 8,897,409 |
| Student aid | 340,427 | 13,541 | 124,260 | (25) | 918 | | 479,121 |
| Operation of | | | | | | | |
| Higher Ed Centers | 409,214 | 118,394 | 889,725 | 67,240 | 15,569 | | 1,500,142 |
| Museum & cultural | | | | | | | |
| Services | 542,272 | 95,808 | 89,287 | 42,166 | 350 | | 769,883 |
| Historic attraction | | | | | | | |
| Management | 219,093 | 52,766 | 40,650 | 6,644 | 1,177 | | 320,330 |
| Auxiliary activities | 7,727,119 | 1,964,352 | 18,806,123 | 36,603 | 325,501 | | 28,859,698 |
| • | | | | | | | |
| Total Expenses | \$46,751,721 | \$12,766,159 | \$31,001,995 | \$3,146,000 | \$2,043,019 | \$8,897,409 | \$104,606,303 |
| | | | | | | | |

11. STATE APPROPRIATIONS

The University receives state appropriations from the General Fund of the Commonwealth. The Appropriations Act specifies that such unexpended appropriations shall revert, as specifically provided by the General Assembly, at the end of the biennium. For years ending at the middle of a biennium, unexpended appropriations that have not been approved for re-appropriations in the next year by the Governor become part of the General Fund of the Commonwealth and are, therefore, no longer available to the University for disbursements.

The following is a summary of state appropriations received by the University including all supplemental appropriations and reversions:

| State Appropriations | | |
|---|--------------|--|
| Original legislative appropriation per Chapter 665: | | |
| Educational and general programs | \$22,269,273 | |
| Student financial assistance | 3,055,264 | |
| Museum and cultural services | 466,618 | |
| Historic attraction management | 217,047 | |
| Operation of Higher Education Centers | 1,249,999 | |
| Supplemental adjustments: | | |
| Employee retirement contribution rate change | 752,456 | |
| Employee health insurance | 232,257 | |
| State employee salary increases and compression adjustment | 213,694 | |
| Virtual Library of Virginia (VIVA) allocation | 13,148 | |
| Worker's compensation premium | 13,148 | |
| Employee group life sickness and disability | 13,084 | |
| Employee healthcare credit change | 9,612 | |
| Salary adjustment for high turnover | 9,259 | |
| Virginia DOE special education teacher support and pathways to excellence | 44,989 | |
| Va. Military Survivors & Dependent Education Program | 48,650 | |

| State Appropriations | |
|---|--------------|
| Two-year college transfer grant | 11,500 |
| VITA services usage | 2,487 |
| Motor fuel savings and internal service fund rate changes | (3,598) |
| Equipment Trust Fund debt transfer | (97,066) |
| Out of state adjustment | (222,750) |
| State appropriation revenue, adjusted | \$28,299,071 |
| | |

12. COMMITMENTS

Capital Improvement Commitments

The amounts listed in the following table represent the value of obligations remaining on capital improvement project contracts. These obligations are for future effort and as such have not been accrued as expenses or liabilities on the University's financial statements. Outstanding contractual commitments for capital improvement projects as of June 30, 2016, include:

| Capital commitments by project | |
|----------------------------------|-------------|
| Battleground Improvements | \$827,919 |
| Maintenance Reserve | 632,669 |
| Dahlgren | 512,488 |
| Mercer – Woodard Renovation | 115,580 |
| Jepson Science Center Renovation | 18,318 |
| Amphitheater | 203,826 |
| Residence Halls | 104,640 |
| University Center | 12,709 |
| Other Projects | 15,891 |
| Total capital commitments | \$2,444,040 |
| | |

In addition, \$113,992 was held by the University as retainage on ongoing projects for which work had been performed. The retainage will be remitted to the contractors upon satisfactory completion of the project.

Lease Commitments

The University has entered into several agreements to lease space, primarily buildings for office space. The University is committed to an operating lease for office space for the Warsaw office of the Rappahannock Small Business Development Center run by the University. The lease was for a three-year term beginning July 2010 and has been extended through June 2019. Rental expense was \$5,253 for the year ended June 30, 2016.

The University is committed to an operating lease for storage space off-campus. It was a five year lease beginning January 2012 and has been extended thru December 2021. Rental expense was \$15,639 for the year ended June 30, 2016.

Additionally, the University is committed to eight leases with the UMW Foundation and its subsidiaries. The first lease is for storage space off-campus. The lease is for a five year term beginning in April 2016. The University is committed to two leases for office space in Eagle Village. One lease is for a five year term beginning December 2015, and the second is for a five year term beginning December 2011 and has been extended thru December 2021. The University also leases two houses in the immediate area of the University. Both are for five year terms with one of the leases beginning in July 2015 and the other beginning May 2016. In September 2013, the University entered into a Deed of Parking lease agreement with the UMW Foundation. This lease has a 5 year term. In November 2013, the University began leasing property near the main campus to be used for office or classroom space. The lease has a 5 year term. In September 2014, the University entered into a lease for a house near the Stafford Campus. This lease has a 5 year term. Rental expense on all these leases was \$651,581 for the year ended June 30, 2016.

The University has, as of June 30, 2016, the following future minimum rental payments due under the above leases:

| Future minimum operating lease payments | | |
|---|-------------|--|
| Year ending June 30, 2017 | \$ 654,376 | |
| Year ending June 30, 2018 | 669,124 | |
| Year ending June 30, 2019 | 586,076 | |
| Year ending June 30, 2020 | 543,645 | |
| Year ending June 30, 2021 | 477,716 | |
| Year ending June 30, 2022 | 159,404 | |
| Total | \$3,090,340 | |
| | | |

13. CONTRIBUTIONS TO PENSION PLANS

Virginia Retirement System

All full-time, salaried permanent employees of state agencies are covered by the Virginia Retirement System (VRS) State Employee Retirement Plan or the Virginia Law Officers' System (VaLORS) Retirement Plan upon employment. These plans are single-employer plans treated as cost-sharing plans for financial reporting purposes. These plans are administered by the Virginia Retirement System (the System) along with plans for other employer groups in the Commonwealth of Virginia. Members earn one month of service credit for each month they are employed and for which they and their employer pay contributions to VRS. Members are eligible to purchase prior service, based on specific criteria as defined in the Code of Virginia, as amended. Eligible prior service that may be purchased includes prior public service, active military service, certain periods of leave, and previously refunded service.

The System administers three different benefit structures for covered employees in the VRS State Employee Retirement Plan – Plan 1, Plan 2, and, Hybrid and two different benefit structures for covered employees in the VaLORS Retirement Plan – Plan 1 and Plan 2. Each of these benefit structures has a different eligibility criteria. The specific information for each plan and the eligibility for covered groups within each plan are shown in the following table.

| RETIREMENT PLAN PROVISIONS BY PLAN STRUCTURE | | | | |
|---|---|--|--|--|
| PLAN 1 | PLAN 2 | HYBRID RETIREMENT PLAN | | |
| About Plan 1 Plan 1 is a defined benefit plan. The retirement benefit is based on a member's age, creditable service and average final compensation at retirement using a formula. Employees are eligible for Plan 1 if their membership date is before July 1, 2010, and they were vested as of January 1, 2013. | About Plan 2 Plan 2 is a defined benefit plan. The retirement benefit is based on a member's age, creditable service and average final compensation at retirement using a formula. Employees are eligible for Plan 2 if their membership date is on or after July 1, 2010, or their membership date is before July 1, 2010, and they were not vested as of January 1, 2013. | About the Hybrid Retirement Plan The Hybrid Retirement Plan combines the features of a defined benefit plan and a defined contribution plan. Most members hired on or after January 1, 2014 are in this plan, as well as Plan 1 and Plan 2 members who were eligible and opted into the plan during a special election window. (see "Eligible Members") • The defined benefit is based on a member's age, creditable service and average final compensation at retirement using a formula. • The benefit from the defined | | |

contribution component of the plan depends on the member and employer contributions made to the plan and the investment performance of those contributions.

• In addition to the monthly benefit payment payable from the defined benefit plan at retirement, a member may start receiving distributions from the balance in the defined contribution account, reflecting the contributions, investment gains or losses, and any required fees.

Eligible Members

Employees are in Plan 1 if their membership date is before July 1, 2010, and they were vested as of January 1, 2013.

Hybrid Opt-In Election

VRS non-hazardous duty covered Plan 1 members were allowed to make an irrevocable decision to opt into the Hybrid Retirement Plan during a special election window held January 1 through April 30, 2014.

The Hybrid Retirement Plan's effective date for eligible Plan 1 members who opted in was July 1, 2014.

If eligible deferred members returned to work during the election window, they were also eligible to opt into the Hybrid Retirement Plan.

Members who were eligible for an optional retirement plan (ORP) and had prior service under Plan 1 were not eligible to elect the Hybrid Retirement Plan and remain as Plan 1 or ORP.

Eligible Members

Employees are in Plan 2 if their membership date is on or after July 1, 2010, or their membership date is before July 1, 2010, and they were not vested as of January 1, 2013.

Hybrid Opt-In Election

Eligible Plan 2 members were allowed to make an irrevocable decision to opt into the Hybrid Retirement Plan during a special election window held January 1 through April 30, 2014.

The Hybrid Retirement Plan's effective date for eligible Plan 2 members who opted in was July 1, 2014.

If eligible deferred members returned to work during the election window, they were also eligible to opt into the Hybrid Retirement Plan.

Members who were eligible for an optional retirement plan (ORP) and have prior service under Plan 2 were not eligible to elect the Hybrid Retirement Plan and remain as Plan 2 or ORP.

Eligible Members

Employees are in the Hybrid Retirement Plan if their membership date is on or after January 1, 2014. This includes:

- State employees*
- Members in Plan 1 or Plan 2 who elected to opt into the plan during the election window held January 1-April 30, 2014; the plan's effective date for opt-in members was July 1, 2014

*Non-Eligible Members

Some employees are not eligible to participate in the Hybrid Retirement Plan. They include:

 Members of the Virginia Law Officers' Retirement System (VaLORS)

Those employees eligible for an optional retirement plan (ORP) must elect the ORP plan or the Hybrid Retirement Plan. If these members have prior service under Plan 1 or Plan 2, they are not eligible to elect the Hybrid Retirement Plan and must select Plan 1 or Plan 2 (as applicable) or ORP.

Retirement Contributions

State employees, excluding state elected officials, and optional retirement plan participants, contribute 5% of their compensation each month to their member contribution account through a pre-tax salary reduction. Member contributions are taxdeferred until they are withdrawn as part of a retirement benefit or as a refund. The employer makes a separate actuarially determined contribution to VRS for all covered employees. VRS invests both member and employer contributions to provide funding for the future benefit payment.

Retirement Contributions

State employees contribute 5% of their compensation each month to their member contribution account through a pre-tax salary reduction.

Retirement Contributions

A member's retirement benefit is funded through mandatory and voluntary contributions made by the member and the employer to both the defined benefit and the defined contribution components of the plan. Mandatory contributions are based on a percentage of the employee's creditable compensation and are required from both the member and the employer. Additionally, members may choose to make voluntary contributions to the defined contribution component of the plan, and the employer is required to match those voluntary contributions according to specified percentages.

Creditable Service

Creditable service includes active service. Members earn creditable service for each month they are employed in a covered position. It also may include credit for prior service the member has purchased or additional creditable service the member was granted. A member's total creditable service is one of the factors used to determine their eligibility for retirement and to calculate their retirement benefit. It also may count toward eligibility for the health insurance credit in retirement, if the employer offers the health insurance credit.

Creditable Service

Same as Plan 1.

Creditable Service Defined Benefit Component:

Under the defined benefit component of the plan, creditable service includes active service. Members earn creditable service for each month they are employed in a covered position. It also may include credit for prior service the member has purchased or additional creditable service the member was granted. A member's total creditable service is one of the factors used to determine their eligibility for retirement and to calculate their retirement benefit. It also may count toward eligibility for the health insurance credit in retirement, if the employer offers the health insurance credit.

<u>Defined Contributions</u> Component:

Under the defined contribution component, creditable service is used to determine vesting for the employer contribution portion of the plan.

Vesting

Vesting is the minimum length of service a member needs to qualify for a future retirement benefit. Members become vested when they have at least five years (60 months) of creditable service. Vesting means members are eligible to qualify for retirement if they meet the age and service requirements for their plan. Members also must be vested to receive a full refund of their member contribution account balance if they leave employment and request a refund.

Members are always 100% vested in the contributions that they make.

Vesting

Same as Plan 1.

Vesting

Defined Benefit Component:

Defined benefit vesting is the minimum length of service a member needs to qualify for a future retirement benefit. Members are vested under the defined benefit component of the Hybrid Retirement Plan when they reach five years (60 months) of creditable service. Plan 1 or Plan 2 members with at least five years (60 months) of creditable service who opted into the Hybrid Retirement Plan remain vested in the defined benefit component.

Defined Contributions

Component:

Defined contribution vesting refers to the minimum length of service a member needs to be eligible to withdraw the employer contributions from the defined contribution component of the plan.

Members are always 100% vested in the contributions that they make.

Upon retirement or leaving covered employment, a member is eligible to withdraw a percentage of employer contributions to the defined contribution component of the plan, based on service.

- After two years, a member is 50% vested and may withdraw 50% of employer contributions.
- After three years, a member is 75% vested and may withdraw 75% of employer contributions.
- After four or more years, a member is 100% vested and may withdraw 100% of employer contributions.

Distribution is not required by law until age 70½.

| Calculating the Benefit The Basic Benefit is calculated based on a formula using the member's average final compensation, a retirement multiplier and total service credit at retirement. It is one of the benefit payout options available to a member at retirement. An early retirement reduction factor is applied to the Basic Benefit if the member retires with a reduced retirement benefit or selects a benefit payout option other than the Basic Benefit. | Calculating the Benefit See definition under Plan 1. | Calculating the Benefit Defined Benefit Component: See definition under Plan 1 Defined Contribution Component: The benefit is based on contributions made by the member and any matching contributions made by the employer, plus net investment earnings on those contributions. |
|---|---|--|
| Average Final Compensation A member's average final compensation is the average of the 36 consecutive months of highest compensation as a covered employee. | Average Final Compensation A member's average final compensation is the average of their 60 consecutive months of highest compensation as a covered employee. | Average Final Compensation Same as Plan 2. It is used in the retirement formula for the defined benefit component of the plan. |
| Service Retirement Multiplier VRS: The retirement multiplier is a factor used in the formula to determine a final retirement benefit. The retirement multiplier for non-hazardous duty members is 1.70%. | Service Retirement Multiplier VRS: Same as Plan 1 for service earned, purchased or granted prior to January 1, 2013. For non-hazardous duty members the retirement multiplier is 1.65% for creditable service earned, purchased or granted on or after January 1, 2013. | Service Retirement Multiplier Defined Benefit Component: VRS: The retirement multiplier for the defined benefit component is 1.00%. For members who opted into the Hybrid Retirement Plan from Plan 1 or Plan 2, the applicable multipliers for those plans will be used to calculate the retirement benefit for service credited in those plans. |
| VaLORS: The retirement multiplier for VaLORS employees is 1.70% or 2.00%. | VaLORS: The retirement multiplier for VaLORS employees is 2.00%. | VaLORS: Not applicable. Defined Contribution Component: |
| _ | Name Defference | Not applicable. |
| Normal Retirement Age VRS: Age 65. | Normal Retirement Age VRS: Normal Social Security retirement age. | Normal Retirement Age <u>Defined Benefit Component:</u> VRS: Same as Plan 2. |
| VaLORS: Age 60. | VaLORS: Same as Plan 1. | VaLORS: Not applicable. |
| | | <u>Defined Contribution Component:</u> |

| | | Members are eligible to receive distributions upon leaving employment, subject to restrictions. |
|--|--|--|
| Earliest Unreduced Retirement Eligibility VRS: Age 65 with at least five years (60 months) of creditable service or at age 50 with at least 30 years of creditable service. | Earliest Unreduced Retirement Eligibility VRS: Normal Social Security retirement age with at least five years (60 months) of creditable service or when their age and service equal 90. | Earliest Unreduced Retirement Eligibility Defined Benefit Component: VRS: Normal Social Security retirement age and have at least five years (60 months) of creditable service or when their age and service equal 90. |
| VaLORS: Age 60 with at least five years of creditable service or age 50 with at least 25 years of creditable service. | VaLORS: Same as Plan 1. | VaLORS: Not applicable. |
| Service. | | Defined Contribution Component: Members are eligible to receive distributions upon leaving employment, subject to restrictions. |
| Earliest Reduced Retirement Eligibility VRS: Age 55 with at least five years (60 months) of creditable service or age 50 with at least 10 years of creditable service. | Earliest Reduced Retirement Eligibility VRS: Age 60 with at least five years (60 months) of creditable service. | Earliest Reduced Retirement Eligibility Defined Benefit Component: VRS: Age Members may retire with a reduced benefit as early as age 60 with at least five years (60 months) of creditable service. |
| VaLORS: 50 with at least five years of creditable service. | VaLORS: Same as Plan 1. | VaLORS: Not applicable. |
| | | Defined Contribution Component: Members are eligible to receive distributions upon leaving employment, subject to restrictions. |
| Cost-of-Living Adjustment (COLA) in Retirement The Cost-of-Living Adjustment (COLA) matches the first 3% increase in the Consumer Price Index for all Urban Consumers (CPI-U) and half of any additional increase (up to 4%) up to a maximum COLA of 5%. | Cost-of-Living Adjustment (COLA) in Retirement The Cost-of-Living Adjustment (COLA) matches the first 2% increase in the CPI-U and half of any additional increase (up to 2%), for a maximum COLA of 3%. | Cost-of-Living Adjustment (COLA) in Retirement Defined Benefit Component: Same as Plan 2. Defined Contribution Component: Not applicable. |

Eligibility:

For members who retire with an unreduced benefit or with a reduced benefit with at least 20 years of creditable service, the COLA will go into effect on July 1 after one full calendar year from the retirement date.

For members who retire with a reduced benefit and who have less than 20 years of creditable service, the COLA will go into effect on July 1 after one calendar year following the unreduced retirement eligibility date.

Exceptions to COLA Effective Dates:

The COLA is effective July 1 following one full calendar year (January 1 to December 31) under any of the following circumstances:

- The member is within five years of qualifying for an unreduced retirement benefit as of January 1, 2013.
- The member retires on disability.
- The member retires directly from short-term or long-term disability under the Virginia Sickness and Disability Program (VSDP).
- The member Is involuntarily separated from employment for causes other than job performance or misconduct and is eligible to retire under the Workforce Transition Act or the Transitional Benefits Program.
- The member dies in service and the member's survivor or beneficiary is eligible for a monthly death-in-service benefit. The COLA will go into effect on July 1 following one full calendar year (January 1 to December 31) from the date the monthly benefit begins.

Eligibility:

Same as Plan 1

Eligibility:

Same as Plan 1 and Plan 2.

Exceptions to COLA Effective Dates: Same as Plan 1

Exceptions to COLA Effective Dates:

Same as Plan 1 and Plan 2.

Disability Coverage

Members who are eligible to be considered for disability retirement and retire on disability, the retirement multiplier is 1.7% on all service, regardless of when it was earned, purchased or granted.

Most state employees are covered under the Virginia Sickness and Disability Program (VSDP), and are not eligible for disability retirement.

VSDP members are subject to a one-year waiting period before becoming eligible for non-work-related disability benefits.

Disability Coverage

Members who are eligible to be considered for disability retirement and retire on disability, the retirement multiplier is 1.65% on all service, regardless of when it was earned, purchased or granted.

Most state employees are covered under the Virginia Sickness and Disability Program (VSDP), and are not eligible for disability retirement.

VSDP members are subject to a oneyear waiting period before becoming eligible for non-work related disability benefits.

Disability Coverage

State employees (including Plan 1 and Plan 2 opt-ins) participating in the Hybrid Retirement Plan are covered under the Virginia Sickness and Disability Program (VSDP), and are not eligible for disability retirement.

Hybrid members (including Plan 1 and Plan 2 opt-ins) covered under VSDP are subject to a one-year waiting period before becoming eligible for non-work-related disability benefits.

Purchase of Prior Service

Members may be eligible to purchase service from previous public employment, active duty military service, an eligible period of leave or VRS refunded service as creditable service in their plan. Prior creditable service counts toward vesting, eligibility for retirement and the health insurance credit. Only active members are eligible to purchase prior service. When buying service, members must purchase their most recent period of service first. Members also may be eligible to purchase periods of leave without pay.

Purchase of Prior Service

Same as Plan 1.

Purchase of Prior Service Defined Benefit Component:

Same as Plan 1, with the following exceptions:

- Hybrid Retirement Plan members are ineligible for ported service.
- The cost for purchasing refunded service is the higher of 4% of creditable compensation or average final compensation.
- Plan members have one year from their date of hire or return from leave to purchase all but refunded prior service at approximate normal cost./ After that on-year period, the rate for most categories of service will change to actuarial cost.

<u>Defined Contribution Component:</u> Not applicable.

Contributions

The contribution requirement for active employees is governed by §51.1-145 of the Code of Virginia, as amended, but may be impacted as a result of funding provided to state agencies by the Virginia General Assembly. Employees are required to contribute 5.00% of their compensation toward their retirement. Prior to July 1, 2012, the 5.00% member contribution was paid by the employer. Beginning July 1, 2012 state employees were required to pay the 5.00% member contribution and the employer was required to provide a salary increase equal to the amount of the increase in the employee-paid member contribution. Each state agency's contractually required contribution rate for the year ended June 30, 2016 was 12.33% of covered employee compensation for employees in the VRS State Employee Retirement Plan for July 2015, 13.28% for August 2015 and 14.22% for September 2015 through June 2016. For employees in the VaLORS Retirement Plan, the contribution rate was 17.67% of covered employee compensation for July 2015, 18.34% for August 2015 and 19.00% for September 2015 through June 2016. These rates were based on an actuarially determined rate from an actuarial valuation as of June 30, 2013. The actuarial rate for the VRS State Employee Retirement Plan was 15.80% and the actuarial rate for VaLORS Retirement Plan was 21.06%. The actuarially determined rate, when combined with employee contributions, was expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. Based on the provisions of §51.1-145 of the Code of Virginia, as amended, the contributions for the VRS State Employee Retirement Plan were funded at 78.02% of the actuarial rate and the contributions for the VaLORS Retirement Plan were funded at 83.88% of the actuarial rate for the year ended June 30, 2016. Additional funding provided by the General Assembly moved the contribution rates to 90% of the actuarial rate by September 2015 and for the remainder of FY 2016. Contributions from the University to the VRS State Employee Retirement Plan were \$3,234,252 and \$2,854,405 for the years ended June 30, 2016 and June 30, 2015, respectively. Contributions from the University to the VaLORS Retirement Plan were \$130,260 and \$110,915 for the years ended June 30, 2016 and June 30, 2015, respectively.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions
At June 30, 2016, the University reported a liability of \$37,469,000 for its proportionate share of the VRS State Employee Retirement
Plan Net Pension Liability and a liability of \$1,312,000 for its proportionate share of the VaLORS Retirement Plan Net Pension
Liability. The Net Pension Liability was measured as of June 30, 2015 and the total pension liability used to calculate the Net Pension
Liability was determined by an actuarial valuation as of that date. The University's proportion of the Net Pension Liability was based
on the University's actuarially determined employer contributions to the pension plan for the year ended June 30, 2015 relative to
the total of the actuarially determined employer contributions for all participating employers. At June 30, 2015, UMW's proportion
of the VRS State Employee Retirement Plan was 0.61197% as compared to 0.62172% at June 30, 2014. At June 30, 2015, the
University's proportion of the VaLORS Retirement Plan was 0.18472% as compared to 0.18754% at June 30, 2014.

For the year ended June 30, 2016, the University recognized pension expense of \$2,157,000 for the VRS State Employee Retirement Plan and \$98,000 for the VaLORS Retirement Plan. Since there was a change in proportionate share between June 30, 2014 and June 30, 2015, a portion of the pension expense was related to deferred amounts from changes in proportion and from differences between employer contributions and the proportionate share of employer contributions.

At June 30, 2016, the University reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

| | VRS Deferred Outflows of Resources | VRS Deferred Inflows of Resources | VaLORS Deferred Outflows of Resources | VaLORS Deferred Inflows of Resources |
|---|--|---|---|--|
| Differences between expected and actual experience | \$270,000 | \$ 0 | 0 | \$ 6,000 |
| Changes in assumptions | 0 | 0 | 0 | 0 |
| Net difference between projected and actual earnings on pension plan investments | 0 | 2,695,000 | 0 | 56,000 |
| Changes in proportion and differences between Employer contributions and proportionate share of contributions | 0 | 785,000 | 0 | 32,000 |
| Employer contributions subsequent to the measurement date | 3,234,252 | 0 | 130,260 | 0 |
| Total | \$3,504,252 | \$3,480,000 | \$130,260 | \$94,000 |
| • | | | | |

\$3,634,512 reported as deferred outflows of resources related to pensions resulting from the University's contributions subsequent to the measurement date will be recognized as a reduction of the Net Pension Liability in the year ended June 30, 2017. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| For the year ending | VRS Amount | VaLORS Amount |
|---------------------|----------------|------------------|
| June 30, 2017 | \$ (1,262,000) | \$ (42,000) |
| June 30, 2018 | (1,256,000) | (37,000) |
| June 30, 2019 | (1,165,000) | (26,000) |
| June 30, 2020 | 473,000 | 11,000 |
| Total | \$(3,210,000) | \$ (94,000) |
| | | |

Actuarial Assumptions

Total pension liability for the VRS State Employee Retirement Plan was based on an actuarial valuation as of June 30, 2014, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2015.

Inflation 2.5%

Salary increases, including inflation

3.5% - 5.35%

Investment rate of return

7.0%, net of pensions plan investment expense, including inflation*

Mortality rates:

Pre-Retirement:

RP-2000 Employee Mortality Table Projected with Scale AA to 2020 with males set forward 2 years and females were set back 3 years.

Post-Retirement:

RP-2000 Combined Mortality Table Projected with Scale AA to 2020 with females set back 1 year.

Post-Disablement:

RP-2000 Disability Life Mortality Table Projected to 2020 with males set back 3 years and no provision for future mortality improvement

^{*} Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06% of the market assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 7.0%. However, since the difference was minimal, and a more conservative 7.0% investment return assumption provided a projected plan net position that exceeded the projected benefit payments, the long-term expected rate of return on investments was assumed to be 7.0% to simplify preparation of pension liabilities.

The actuarial assumptions used in the June 30, 2014 valuation were based on the results of an actuarial experience study for the period from July 1, 2008 through June 30, 2012. Changes to the actuarial assumptions as a result of the experience study are as follows:

- Update mortality table
- Decrease in rates of service retirement
- Decrease in rates of withdrawals for less than 10 years of service
- · Decrease in rates of male disability retirement
- Reduce rates of salary increase by 0.25% per year

The total pension liability for the VaLORS Retirement Plan was based on an actuarial valuation as of June 30, 2014, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2015.

Inflation 2.5%

Salary increases, including inflation

3.5% - 4.75%

Investment rate of return

7.0%, net of pensions plan investment expense, including inflation*

Mortality rates:

Pre-Retirement:

RP-2000 Employee Mortality Table Projected with Scale AA to 2020 with males set forward 5 years and females were set back 3 years.

Post-Retirement:

RP-2000 Combined Mortality Table Projected with Scale AA to 2020 with females set back 1 year.

Post-Disablement:

RP-2000 Disability Life Mortality Table Projected to 2020 with males set back 3 years and no provision for future mortality improvement

The actuarial assumptions used in the June 30, 2014 valuation were based on the results of an actuarial experience study for the period from July 1, 2008 through June 30, 2012. Changes to the actuarial assumptions as a result of the experience study are as follows:

- Update mortality table
- Adjustments to the rates of service retirement
- Decrease in rates of withdrawals for females under 10 years of service
- Increase in rates of disability
- Decrease service related disability rate from 60% to 50%

^{*} Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06% of the market assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 7.0%. However, since the difference was minimal, and a more conservative 7.0% investment return assumption provided a projected plan net position that exceeded the projected benefit payments, the long-term expected rate of return on investments was assumed to be 7.0% to simplify preparation of pension liabilities.

Net Pension Liability

The net pension liability (NPL) is calculated separately for each system and represents that particular system's total pension liability determined in accordance with GASB Statement No. 67, less that system's fiduciary net position. As of June 30, 2015, NPL amounts for the VRS State Employee Retirement Plan and the VaLORS Retirement Plan are as follows (amounts expressed in thousands):

| | State Employee Retirement Plan | VaLORS Retirement Plan |
|--|-----------------------------------|---------------------------|
| Total Pension Liability | \$22,531,130 | \$1,902,051 |
| Plan Fiduciary Net Position | 16,398,575 | 1,191,353 |
| Employers' Net Pension Liability | \$ 6,132,555 | \$ 710,698 |
| Plan Fiduciary Net Position as a Percentage of the Total Pension Liability | 72.81% | 62.64% |

The total pension liability is calculated by the System's actuary, and each plan's fiduciary net position is reported in the System's financial statements. The net pension liability is disclosed in accordance with the requirements of GASB Statement No. 67 in the System's notes to the financial statements and required supplementary information.

Long-Term Expected Rate of Return

The long-term expected rate of return on pension System investments was determined using a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of pension System investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target asset allocation and best estimate of arithmetic real rates of return for each major asset class are summarized in the following table:

| Asset Class (Strategy) | Target Allocation | Arithmetic Long- Term Expected Rate of Return | Weighted Average Long-Term Expected Rate of Return |
|-------------------------------------|-------------------|---|---|
| U.S. Equity | 19.50% | 6.46% | 1.26% |
| Developed Non U.S. Equity | 16.50% | 6.28% | 1.04% |
| Emerging Market Equity | 6.00% | 10.00% | 0.60% |
| Fixed Income | 15.00% | 0.09% | 0.01% |
| Emerging Debt | 3.00% | 3.51% | 0.11% |
| Rate Sensitive Credit | 4.50% | 3.51% | 0.16% |
| Non Rate Sensitive Credit | 4.50% | 5.00% | 0.23% |
| Convertibles | 3.00% | 4.81% | 0.14% |
| Public Real Estate | 2.25% | 6.12% | 0.14% |
| Private Real Estate | 12.75% | 7.10% | 0.91% |
| Private Equity | 12.00% | 10.41% | 1.25% |
| Cash | 1.0% | (1.5)% | (0.02)% |
| Total | 100.00% | : | 5.83% |
| Inflation | | | 2.50% |
| *Expected arithmetic nominal return | | | 8.33% |

^{*} Using stochastic projection results provides an expected range of real rates of return over various time horizons. Looking at one year results produces an expected real return of 8.33% but also has a high standard deviation, which means there is high volatility. Over larger time horizons the volatility declines significantly and provides a median return of 7.44%, including expected inflation of 2.50%.

Discount Rate

The discount rate used to measure the total pension liability was 7.00%. The projection of cash flows used to determine the discount rate assumed that System member contributions will be made per the VRS Statutes and the employer contributions will be made in accordance with the VRS funding policy at rates equal to the difference between actuarially determined contribution rates adopted by the VRS Board of Trustees and the member rate. Through the fiscal year ending June 30, 2018, the rate contributed by the University for the VRS State Employee Retirement Plan and the VaLORS Retirement Plan will be subject to the portion of the VRS Board-certified rates that are funded by the Virginia General Assembly. From July 1, 2018 on, all agencies are assumed to contribute 100% of the actuarially determined contribution rates. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore the long-term expected rate of return was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the University's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents the University's proportionate share of the VRS State Employee Retirement Plan and the VaLORS Retirement Plan net pension liability using the discount rate of 7.00%, as well as what the University's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.00%) or one percentage point higher (8.00%) than the current rate:

| | 1.00% Decrease (6.00%) | Current Discount Rate (7.00%) | 1.00% Increase (8.00%) |
|---|---------------------------|----------------------------------|---------------------------|
| University's proportionate share of the VRS State Employee Retirement Plan Net Pension Liability | \$53,816,000 | \$37,469,000 | \$23,760,000 |
| University's proportionate share of the VaLORS Retirement Plan Net Pension Liability | 1,785,000 | 1,312,000 | 924,000 |

Pension Plan Fiduciary Net Position

Detailed information about the VRS State Employee Retirement Plan's Fiduciary Net Position or the VaLORS Retirement Plan's Fiduciary Net Position is available in the separately issued VRS 2015 Comprehensive Annual Financial Report (CAFR). A copy of the 2015 VRS CAFR may be downloaded from the VRS website at http://www.varetire.org/Pdf/Publications/2015-annual-report.pdf or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA, 23218-2500.

Payables to the Pension Plan

Each fiscal year, the University records accrued benefits payable using data from payrolls that cross fiscal years. A portion of the accrued benefits payable calculation can be attributed to VRS and VaLORS. As of June 30, 2016, the University's VRS and VaLORS payables were \$147,089 and \$6,952 respectively. These amounts are included in Accounts Payable on the Statement of Net Position.

Optional Retirement Plans

Full-time faculty and certain administrative staff can participate in a defined contribution plan administered by two different providers other than the VRS. The two different providers are TIAA/CREF Insurance Companies and Fidelity Investments Tax-Exempt Services Company. For employees who became members of this plan prior to July 1, 2010, this plan is a defined contribution program where the retirement benefits received are based upon the employer's contribution (10.4%), plus interest and dividends. For employees who became members of this plan after July 1, 2010, this plan is a defined contribution program where the retirement benefits received are based upon the employer's contribution (8.5%), plus the employee's contribution (5.0%), plus interest and dividends.

Individual contracts issued under the plan provide for full and immediate vesting of both the University's and the employee's contributions. Total employer pension costs under this plan were \$1,787,462 for fiscal year 2016. Contributions to the optional retirement plan were calculated using the base salary amount of approximately \$18,170,545 for the fiscal year.

Deferred Compensation Plan

Employees of the University are employees of the Commonwealth of Virginia. State employees may participate in the Commonwealth's Deferred Compensation Plan. Participating employees can contribute to the plan each pay period with the Commonwealth matching up to \$20 per pay period. The dollar amount match can change depending on the funding available in the Commonwealth's budget. The Deferred Compensation Plan is a qualified defined contribution plan under Section 401(a) of the Internal Revenue Code. The University expense for contributions under the Deferred Compensation Plan, which is an amount assessed by the Commonwealth, was \$184,092 for fiscal year 2016.

14. POST-EMPLOYMENT BENEFITS

The Commonwealth sponsors post-employment benefit programs that are administered by the Virginia Retirement System. These programs, a statewide group life insurance program and the Virginia Sickness & Disability program's long-term care plan, provide post-employment benefits to eligible retired and terminated employees. Health care credits are also provided to offset the monthly health insurance premiums of its retirees who have at least 15 years of service. Information related to these plans is available at the statewide level in the Commonwealth's *Comprehensive Annual Financial Report*.

15. RISK MANAGEMENT AND EMPLOYEE HEALTH CARE PLANS

The University is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; nonperformance of duty; injuries to employees; and natural disasters. The University participates in insurance plans maintained by the Commonwealth of Virginia. The state employee health care and worker's compensation plans are administered by the Department of Human Resource Management and the risk management insurance plans are administered by the Department of Treasury, Division of Risk Management. Risk management insurance includes property, general liability, medical malpractice, faithful performance of duty bond, automobile, boiler and machinery, and air and watercraft plans. The University pays premiums to each of these departments for its insurance coverage. Information relating to the Commonwealth's insurance plans is available in the Commonwealth of Virginia's *Comprehensive Annual Financial Report*.

16. CONTINGENCIES

Grants and Contracts

The University has received federal grants for specific purposes that are subject to review and audit by grantor agencies. Claims against these resources are generally conditional upon compliance with the terms and conditions of grant agreements and applicable federal regulations, including the outlay of resources for allowable purposes. Any disallowance resulting from a federal audit may become a liability of the University.

In addition, the University is required to comply with the various federal regulations issued by the Office of Management and Budget. Failure to comply with certain system requirements of these regulations may result in questions concerning the allowance of related direct and indirect charges pursuant to such agreements. As of June 30, 2016, the University estimates that no material liabilities will result from such audits or questions.

Pending Litigation

The University has been named as a defendant in two legal cases. The final outcome of the cases cannot be determined at this time. Per GASB standards, a loss contingency of \$1 million has been accrued and is reflected in *Long-term liabilities – noncurrent portion* on the University's *Statement of Net Position*.

17. RELATED PARTY TRANSACTIONS

The UMW Foundation provides financial support to the University. The UMW Foundation is a separate entity, whose financial position is presented along with the University as required by GASB Statement 39 Determining Whether Certain Organizations Are Component Units and GASB Statement 61, The Financial Reporting Omnibus.

Pursuant to the Series 2007 bonds of the Foundation, the University entered into a support and management agreement with the Foundation. Under the terms of this agreement, the University operates and manages the 1201 William Street project (2007 Project) as part of and on an equal basis with its own academic and administrative offices and is responsible for all aspects of the operation of the 2007 Project. On each January 15 and July 15, commencing July 15, 2008, the University transfers to the Foundation the amounts set forth in the 2007 Project budget for the succeeding six month period of such fiscal year. The amount of the transfer includes, without limitation, the amount necessary for the Foundation to satisfy its payment and other obligations under the 2007 Project loan agreement and the Deed of Trust during such period. In addition, promptly upon the request of the Foundation, the University transfers to the Foundation any other amount requested by the Foundation necessary to pay any amount due and payable under the 2007 Project loan agreement or the Deed of Trust, including any additional payments as defined in the loan agreement. The amounts received are pledged as security for the Foundation's obligations under the 2007 Project loan agreement and the Deed of Trust. Amounts due to the Foundation under this agreement at June 30, 2016 were \$95,372 and are included in "Due to Foundation" on the University's *Statement of Net Position*.

Pursuant to the 2008 and 2009 bonds of the Foundation and Eagle Housing, LLC, the University entered into a support and management agreement with the Foundation and Eagle Housing, LLC, a wholly-owned subsidiary of the Foundation. The support agreement requires preferential treatment in that the University must assign all of its students in need of housing first to the University Apartment Project and the Eagle Village I Project (Student Housing Projects), until at least 95% of the available units in the Student Housing Projects have been filled. The management agreement appoints the University as the property's facilities manager, and requires the University to establish annual operating and capital budgets that facilitate the Foundation's compliance with the financial covenants of the bond financing agreements. In addition, the agreement requires a Project Revenue Fund be established at the University to collect revenues and pay expenses of operating, maintaining, and insuring the facility. The net results of the Project Revenue Fund are to be transferred to the Foundation at its request. Amounts due from the Foundation under the Series 2008 and 2009 Bond agreement at June 30, 2016 were \$281,418. This is included in "Due to Foundation" on the University's Statement of Net Position.

The support agreement remains in effect for as long as the 2008 and 2009 bonds are outstanding. The management agreement may be terminated by either party after June 30, 2015, with certain restrictions. A termination of the management agreement shall in no way terminate the support agreement or affect the University's obligations under the support agreement.

In December 2009, the Foundation obtained a non-interest bearing, promissory note from the University in the amount of \$1,600,000 for the purpose of purchasing properties for the ultimate ownership and use by the University. Per the agreement, the University commits to purchase the properties from the Foundation and the Foundation commits to sell the properties to the University by the maturity date. In fiscal year 2015, the loan agreement was amended, extending the maturity date to January 2020. The purchase price will be the sum of purchase price paid plus costs and expenses to carry and maintain the properties during the term of ownership. At settlement, the loan will be repaid via a credit to the University against the purchase price equal to the outstanding principal balance of the loan. As of June 30, 2016, \$1,440,550 has been advanced per the agreement and is included in "Due from Foundation, noncurrent notes receivable" on the University's *Statement of Net Position*.

In June 2011, the Foundation obtained a commitment from the University for another non-interest bearing promissory note in the amount of \$1,000,000 to fund the soft costs related to the planning and design of a student center for the ultimate ownership and use by the University. Per the agreement, the University will lease land to the Foundation for the construction of a student center and will purchase the student center from the Foundation upon completion of construction. The loan was repaid to the University in fiscal year 2013. Per the agreement, the University also advanced \$600,000 to the Foundation as of June 30, 2012. The \$600,000 was repaid in fiscal year 2013. The Virginia College Building Authority (VCBA), through the Pooled Bond Program, issued Series 2012B, 2013B, 2014A, and 2015A 9(d) bonds and used the proceeds to purchase a debt obligation (note) of the University. Proceeds totaling \$55,380,000 are being used to finance construction of a student center. The notes were issued with interest rates varying from 2.0% to 5.0% and mature in 2036, 2043, and 2044. Additional details are discussed and displayed in footnote 9. At June 30, 2016, the University had no accrued expenses payable to the Foundation related to the student center project.

The University currently has eight operating leases with the Foundation and its related entities for parking, storage, and office space. These leases are further discussed in footnote 12 (Commitments).

18. AFFILIATED FOUNDATION

In accordance with GASB Statement 39, *Determining Whether Certain Organizations Are Component Units*, and GASB Statement 61, *The Financial Reporting Omnibus*, the financial statements do not include the assets, liabilities, and net assets of the University of Mary Washington Alumni Association. The purpose of this organization is to promote the welfare and support the mission of the University and to encourage an enduring relationship with the University by deepening alumni and student loyalty. This organization is a separately incorporated entity and the related financial statements are reviewed by other auditors.

The following condensed summary is based solely upon the reports of other auditors at and for the year ended June 30, 2016.

| University of Mary Washington Alumni Association | | |
|--|-----------|--|
| Assets: | | |
| Cash and investments | \$ 85,703 | |
| Other assets | 5,348 | |
| Total assets | 91,051 | |
| Liabilities and net assets: | | |
| Due to UMW Foundation | 20,323 | |
| Accrued Accounts Payable | 210 | |
| Total liabilities | 20,533 | |
| | | |
| Net assets | 70,518 | |
| Total liabilities and net assets | 91,051 | |
| | | |

The revenues and expenditures of the Alumni Association, determined as if in consolidation with the University, were \$657,502 and \$674,102 respectively, for the year ended June 30, 2016.

19. UMW FOUNDATION FOOTNOTE DISCLOSURES

Full and complete footnotes related to the UMW Foundation can be obtained from the Foundation's audited financial statements. Information as to the UMW Foundation's significant accounting policies, board designated net assets, restricted fund net assets, endowment funds, fair value measurements, and working capital contingencies are not presented below and can only be obtained from the Foundation's audited financial statements.

Cash, Cash Equivalents and Investments

Financial instruments that potentially subject the Foundation to concentration of credit risk consist of cash and cash equivalents, receivables and investments. The Foundation places its temporary cash investments with high credit quality financial institutions. The Foundation had cash and cash equivalents, including restricted deposits and funded reserves in a financial institution, in excess of the Federal Deposit Insurance Corporation limit at June 30, 2016. Investments are diversified and managed by several different managers. The Foundation monitors its investments and receivables to minimize credit risk.

The Foundation uses derivatives to manage risks related to interest rate movements. Interest rate swap contracts are reported at fair value on the *Statement of Net Position* with the changes in the fair value included in the *Statement of Revenues, Expenses, and Changes in Net Position*. The Foundation's interest rate risk management strategy is to stabilize cash flow requirements by maintaining interest rate swap contracts to convert variable-rate debt to fixed rate.

The market value of investments held by various funds at June 30, 2016, is summarized below:

| | Market Value | | |
|-----------------------------------|---------------------|--|--|
| UMW Foundation Investments | As of June 30, 2016 | | |
| Cash and money market funds | \$ 862,244 | | |
| US Treasury Securities | 7,424,521 | | |
| Corporate and government bonds | 4,439,230 | | |
| Equities | 7,470,325 | | |
| Mutual funds | 5,222,270 | | |
| Hedge funds | 8,750,584 | | |
| Private Equity | 1,777,130 | | |
| Natural resources and real assets | 1,791,400 | | |
| Total Investments | \$ 37,737,704 | | |
| | | | |

Investment income includes the following components for the year ended June 30, 2016:

| UMW Foundation Investment Income | |
|----------------------------------|----------------|
| Interest and dividends | \$ 633,178 |
| Unrealized gain (loss) | (3,194,059) |
| Realized gain | 62,629 |
| Investment income(loss) | \$ (2,498,252) |
| | |

The Foundation is the remainder beneficiary and trustee of twenty-eight charitable gift annuities dated 1991 to 2015. These agreements provide fixed annual payments to the original donor or a designated beneficiary and are paid either monthly or quarterly. Total annuity payments for 2016 were \$113,124.

The contribution portion of an agreement is recognized as revenue when the Foundation has the unconditional right to receive benefits under the agreement and is measured at the expected future payments to be received. Any assets received under a trust agreement are recorded at fair value. Payment streams are valued at the present value of the expected future obligations factoring in the applicable discount rate and actuarial mortality tables and are recorded as liabilities to third-party beneficiaries. Fixed payout percentages range from 5% to 10%. During the term of the agreement, any changes in actuarial assumptions are recognized as "change in value of split-interest agreements" in the Foundation's consolidated statements of activities.

Pledges and Loans Receivable

In order to simplify its accounting process for pledges receivable, the Foundation has elected to record all pledges receivable at fair value. The fair value adjustment for 2016 was \$(30,837). No changes in the fair value measurement were attributable to instrument specific credit risk.

UMW Foundation had unconditional pledges receivable consisting of the following at June 30, 2016:

| Pledges Receivable | |
|--|-------------|
| Pledges due within one year | \$1,256,614 |
| Pledges due in two to five years | 2,105,540 |
| Thereafter | 110,000 |
| Total receivables before discount | 3,472,154 |
| Less: discounts to net present value (using a discount rate of 5%) | (191,926) |
| Pledges receivable – net | \$3,280,228 |
| | |

The Foundation has a loan receivable of \$75,000 due from a former key employee of the University. No payments were received in 2016. The stated interest rate of 5% per annum has been forgiven by the Foundation.

On September 1, 2010, the Foundation entered into an agreement to loan \$150,000 to a lessee for build out costs. Payments are due in monthly installments of \$2,831, including interest at 5.0%. The loan matured August 2015 and is expected to be extended during 2017. The outstanding loan balance is \$89,563.

Capital Assets

A summary of changes in capital asset categories of the UMW Foundation for the year ended June 30, 2016, is presented as follows:

| A summary of changes in capital asset categories of the o | Beginning | Additions | Deletions | Ending |
|---|--------------|-------------|-----------|--------------|
| | Balance | | | Balance |
| Non-depreciable capital assets: | | | | |
| Land | \$33,910,851 | _ | _ | \$33,910,851 |
| Construction in progress | | - | - | |
| Total non-depreciable capital assets | 33,910,851 | - | - | 33,910,851 |
| Depreciable capital assets: | | | | |
| Buildings | 110,491,879 | 143,253 | - | 110,635,132 |
| Equipment | 4,282,504 | 18,330 | - | 4,300,834 |
| Improvements other than buildings | 1,589,763 | - | - | 1,589,763 |
| | | | | |
| Total depreciable capital assets at historical cost | 116,364,146 | 161,583 | - | 116,525,729 |
| Less accumulated depreciation for: | | | | |
| Buildings | 16,229,667 | 3,049,516 | - | 19,279,183 |
| Equipment | 1,214,106 | 517,948 | - | 1,732,054 |
| Improvements other than buildings | 286,639 | 116,419 | - | 403,058 |
| | | | | |
| Total accumulated depreciation | 17,730,412 | 3,683,883 | - | 21,414,295 |
| | | | | |
| Depreciable capital assets, net of depreciation | 98,633,734 | (3,522,300) | - | 95,111,434 |
| | | | | |
| Total capital assets, net of depreciation | 132,544,585 | (3,522,300) | - | 129,022,285 |
| | | | | |

The Foundation owns two parcels of real estate that were donated with restricted deeds. While both deeds restrict the use of the parcels of land by requiring them to be used by an accredited institution of higher learning, one of the deeds also prohibits the land from being used for dormitories or other residential purposes. The combined donated value of the two parcels is \$8,600,000.

Accounts Payable and Accrued Expenses

Accounts payable and accrued expenses of UMW Foundation consisted of the following at June 30, 2016:

| Accounts Payable | | |
|---------------------------------|-------------|--|
| Accounts payable | \$ 523,338 | |
| Accrued interest | 431,042 | |
| Deferred compensation liability | 140,000 | |
| | | |
| Total accounts payable | \$1,094,380 | |

Eagle Hospitality, LLC entered into an operating agreement with an equity investing minority partner to fund a portion of the equity requirement for the hotel. As of June 30, 2014, the minority partner had fully funded their 9% ownership commitment of \$670,000. Eagle Property Holdings funded \$4,649,894 of ownership commitments at June 30, 2016. As of June 30, 2014, the University of Mary Washington Foundation had fully funded their ownership commitment of \$3,250,000. The net result of the minority partner equity transactions is shown on the consolidated statement of financial position as non-controlling interest in division. As of June 30, 2016 the non-controlling interest in division was \$477,018. During the year ended June 30, 2016, losses of \$61,438, \$461,603, and \$291,828 were allocated to the minority partner, Eagle Property Holdings, and the University of Mary Washington Foundation, respectively. Within the operating agreement, the minority partner is entitled to a preferred return equal to 7% per annum on unrecovered equity which is to be calculated quarterly. Under the operating agreement, the preferred return cannot be paid if the hotel is operating at a loss. Therefore, this return is a liability and included in accounts payable and accrued expenses on the statement of net position in the amount of \$121,158 as of June 30, 2016.

Long-Term Indebtedness

Bonds Payable

Series 2007 Bonds - 1201 William Street

In February 2007, the Foundation purchased a building adjacent to the University campus to be operated and managed by the University as part of its faculty offices. The acquisition was financed with tax-exempt financing through a bond pool issuance with the Industrial Development Authority of the County of Stafford and the City of Staunton, Virginia (Series 2007 Bonds). Interest on the bonds is payable at 4.00% - 4.75% (4.125% as of June 30, 2016) over a 30-year period. The original issue discount of \$25,185 and bond issuance costs of \$122,896 are being amortized over the life of the bonds using the straight-line method. The bonds are collateralized by a deed of trust and a support agreement with the University.

Series 2013 Bonds - Eagle Housing - Student Housing

On July 2, 2013, Eagle Housing, LLC, with the Foundation as guarantor, entered into an agreement with Bank of America for the bank to purchase a tax-exempt bond that Eagle Housing issued through the Economic Development Authority of the City of Fredericksburg, Virginia (Series 2013 Bonds). The proceeds were used to refinance a portion of its 2012 taxable loan related to student housing projects held by the Bank of America. Interest on the bonds is payable at a variable interest rate equal to 70% of the one-month London Interbank Offered Rate plus 1.45% (1.77% at June 30, 2016). Bond issuance costs of \$161,287 are being amortized over the five year life of the bonds using the straight-line method. The bond is secured by a deed of trust and assignment of rents and leases on Eagle Landing, University Apartments, Eagle Village's commercial properties and the pedestrian bridge over Route 1, as well as a Support Agreement between the Foundation and the University. The agreement maintains the original loan requirements of maintaining certain minimum balances in accounts with the Bank of America over the life of the bonds and to maintain a debt service coverage ratio of at least 1.2 to 1.0. Eagle Housing, LLC is also required to maintain its interest rate swap contracts that were supporting the 2008 and 2009 bonds.

Bonds payable consists of the following at June 30, 2016:

| | | | Outstanding |
|---|----------------------------|----------|--------------|
| Bonds Payable | Interest Rates | Maturity | Balance |
| 2007 Bonds, net of unamortized discount | variable 4.125% at June 30 | 2037 | \$ 2,110,000 |
| 2013 Bonds | variable 1.77% at June 30 | 2018 | 78,680,000 |
| Total Bonds Payable | | - | \$80,790,000 |
| | | | |

Loans Payable

Loan from University

The loan payable to the University of Mary Washington for the purchase of real estate was established in December 2009 when the Foundation purchased certain property for ultimate ownership and use by the University. Under the agreement, the University committed to loan the Foundation up to \$1,600,000 to purchase multiple specified properties. The University committed to

purchase the property from the Foundation, and Foundation committed to sell the properties to the University by the maturity date. The purchase price will be the sum of purchase price paid plus costs and expenses to carry and maintain the properties during the term of ownership. At settlement, the loan will be repaid via a credit to the University against the purchase price equal to the outstanding principal balance of the loan. The balance outstanding at June 30, 2016 is \$1,440,550.

Refunding and refinancing Series 2008 and 2009 bonds

In July 2015, the 2012 taxable loan with the Bank of America was refinanced to extend the maturity date to July 1, 2018. The original loan was entered into to refund Series 2008 and 2009A tax exempt bonds, Series 2009B taxable bonds, and an existing Bank of America line of credit. The agreement maintains the original loan requirements of maintaining certain minimum balances in accounts with the Bank of America over the life of the debt and to maintain a debt service coverage ratio of at least 1.2 to 1.0. Eagle Housing, LLC is also required to maintain its interest rate swap contracts that were supporting the 2008 and 2009 bonds. The portion of the 2012 loan that related to student housing was previously refinanced with tax-exempt bonds during 2014.

Loans payable consists of the following at June 30, 2016:

| Loans payable consists of the following at June 30, 2016: | | | Outstanding |
|--|----------------------------|----------|--------------|
| Loans Payable | Interest Rates | Maturity | Balance |
| Eagle Housing, LLC, taxable loan, secured by deed of trust, Assignment of rents and leases, guarantee by the Foundation and a Support Agreement between the Foundation and University. Eagle Village I, LLC, Eagle Village-Roger Dodger, LLC, and Snowden Street, LLC are co-borrowers | variable, 1.77% at June 30 | 2018 | \$38,545,000 |
| Eagle Hospitality, LLC, construction and term loan secured by a deed of trust, assignment of rents, and a guarantee by the Foundation | 5.25% | 2039 | 8,891,923 |
| UMW Foundation \$1,600,000 promissory note with the University of Mary Washington | 0.0% | 2020 | 1,440,550 |
| Eagle Pizza, LLC \$1,500,000 promissory note secured by a deed of trust, and assignment of rents and leases, and a guarantee by the Foundation | 4.25% | 2020 | 1,432,372 |
| Academic Village, LLC promissory note secured by a deed of trust, assignment of rents and leases, and a Support Agreement between the Foundation and the University | 4.24% | 2018 | 719,539 |
| Transitional Properties, LLC promissory note secured by a deed of trust, assignment of rents and leases, guarantee by the Foundation and a Support Agreement with the University | 3.99% | 2019 | 202,331 |
| Mortgage note secured by property | 5.5% | 2028 | 259,972 |
| Foundation, Eagle Housing, LLC, Eagle Village, LL, Eagle Village-Rodger Dodger, LLC and Snowden Street, LLC promissory note for insurance, secured by a security interest in unearned insurance premiums and loss | | | |
| payments | 4.34% | 2016 | 62,410 |
| Loan payable, non-interest bearing, secured by a vehicle | | 2021 | 16,984 |
| Total Notes Payable | | = | \$51,571,081 |

Annual debt service requirements

| | Bonds | Loans | Total Long- |
|-------------------------------------|--------------|--------------|---------------|
| | Payable | Payable | Term Debt |
| Future principal commitments: | | | |
| 2017 | \$ 660,000 | \$ 675,008 | \$ 1,335,008 |
| 2018 | 795,000 | 738,834 | 1,533,834 |
| 2019 | 77,410,000 | 38,769,930 | 116,179,930 |
| 2020 | 65,000 | 3,134,816 | 3,199,816 |
| 2021 | 70,000 | 260,764 | 330,764 |
| Thereafter | 1,790,000 | 7,991,729 | 9,781,729 |
| | | | |
| Total future principal requirements | \$80,790,000 | \$51,571,081 | \$132,361,081 |

Deferred Financing Costs

Financing costs of \$651,506 are amortized on a straight-line basis over the term of the related debt. Accumulated amortization at June 30, 2016 was \$420,763.

Debt Related Derivative Instruments

Eagle Housing, LLC has entered into interest rate swap agreements in order to convert variable-rate taxable loan and Series 2013 bond debt to a fixed rate. A summary of the interest rate swap contracts at June 30, 2016 follows:

| Notional Amount | Interest Rate | Effective Date | Expiration Date | Fair Value |
|-----------------|---------------|-------------------|-----------------|----------------|
| \$69,935,000 | 3.604% | 09/01/2014 | 09/01/2041 | \$(27,236,771) |
| 7,540,000 | 3.280% | 04/01/2014 | 04/01/2029 | (1,280,088) |

Restricted Deposits and Funded Reserves

In accordance with the bond and loan agreements, the Foundation has the following restricted deposits and funded reserves which are held by Trustees of the Series 2013 bonds.

All are cash and cash equivalents:

| Restricted Deposits and Funded Reserves | | | |
|--|--------------|--|--|
| Debt Service Reserve Fund | \$ 3,215,256 | | |
| Bond Principal Fund | 880,581 | | |
| Repair & Replacement Reserve Fund | 1,066,416 | | |
| Tenant Improvement & Leasing Commissions Reserve | 168,534 | | |
| Interest Reserve Fund | 894,478 | | |
| | | | |
| Total | \$ 6,225,265 | | |

Related Party Transactions

The Foundation has an agreement to give the University of Mary Washington Alumni Association annually 20% of unrestricted alumni gifts, with a minimum of \$50,000 each year. For 2016, the Foundation gave the Alumni Association \$136,414. The Alumni Association directs all royalty revenue to the Foundation for scholarships. Under these arrangements, the Foundation had a net receivable from the UMW AA of \$20,323 at June 30, 2016.

Pursuant to an agreement with a former President of the University, the Foundation shall pay the former President's estate \$5,100 per month, should he decease within 180 months of his retirement. The commitment declines each month and ceases in its entirety at June 30, 2021. Payments under this agreement shall be funded by the death benefit of a life insurance policy on the former

President, of which the Foundation is the owner and beneficiary. No amounts have been accrued under this agreement as of June 30, 2016.

The Foundation and Eagle Developers, LLC agreed to manage the development of a campus center for the University. Under the agreement, the Foundation incurs all costs related to development and is being reimbursed by the University. The project was substantially completed during 2016. The Foundation received \$136,469 during 2016 in management fees from the University for its services.

Commitments

Operating Lease Commitments

The Foundation leases office and retail space to tenants under non-cancelable operating leases, using a real estate brokerage firm with terms of one to ten years.

The following is a schedule by years of future minimum rentals under the leases at June 30, 2016:

| Future Minimum Operating Lease Payments | | | |
|---|--------------|--|--|
| 2017 | \$ 2,600,139 | | |
| 2018 | 2,289,637 | | |
| 2019 | 1,949,168 | | |
| 2020 | 1,748,415 | | |
| 2021 | 1,195,499 | | |
| Thereafter | 1,654,303 | | |
| Total | \$11,437,161 | | |

Included in the future payments above are multiple lease agreements between the University and the Foundation with approximately \$3,094,000 in future minimum rentals at June 30, 2016.

20. SUBSEQUENT EVENTS

Effective July 1, 2016, the Foundation executed a new employment contract with its Chief Executive Officer (CEO), which included a deferred compensation agreement. The deferred compensation agreement requires the Foundation to allocate \$25,000 annually on June 30, 2017 and 2018, \$30,000 annually on June 30, 2019 and 2020, and \$35,000 on June 30, 2021 to a notional account. The CEO vests in the deferred amounts as stipulated in the employment contract based on two successive two year and one final one year vesting schedules as long as the CEO remains employed in his position through the end of each of the vesting periods.

In April 2017, the University settled a 2014 legal case involving allegations of race discrimination. The case was settled out of court. The financial impact, while not significant, will be reflected in the University's fiscal year 2017 financial report.

In August 2017, the University received additional information regarding litigation. Based on the new information and requirements of the Governmental Accounting Standards Board, a \$1 million contingent loss liability was recorded for the fiscal year ending June 30, 2016.

REQUIRED SUPPLEMENTARY INFORMATION

The following table reflects the University's share of net pension liability as of June 30, 2016 for the VRS State Employee Retirement Plan. The amounts presented have a measurement date of the previous fiscal year end.

| Schedule of Employer's Share of Net Pension Lia VRS State Employee Retirement Plan | ability | |
|---|--------------|--------------|
| ,,, | 2016 | 2015 |
| Employer's Proportion of the Net Pension Liability | 0.61197% | 0.62172% |
| Employer's proportionate Share of the Net Pension Liability | \$37,469,000 | \$34,806,000 |
| Employer's Covered-Employee Payroll | \$23,541,763 | \$23,883,968 |
| Employer's Proportionate Share of the Net Pension Liability as a Percentage of its covered-Employee Payroll | 159.16% | 145.73% |
| Plan Fiduciary Net Position as a Percentage of the Total Pension Liability | 72.81% | 74.28% |

Schedule is intended to show information for 10 years. Since 2016 is the second year for this presentation, only one additional year of data is available. However, additional years will be included as they become available.

The following table reflects the University's share of net pension liability as of June 30, 2016 for the VaLORS Retirement Plan. The amounts presented have a measurement date of the previous fiscal year end.

| Schedule of Employer's Share of Net Pension Lia VaLORS Retirement Plan | bility | |
|---|-------------|--------------|
| | 2016 | 2015 |
| Employer's Proportion of the Net Pension Liability | 0.18472% | 0.18754% |
| Employer's proportionate Share of the Net Pension Liability | \$1,312,000 | \$ 1,264,000 |
| Employer's Covered-Employee Payroll | \$ 633,293 | \$ 664,331 |
| Employer's Proportionate Share of the Net Pension Liability as a Percentage of its covered-Employee Payroll | 207.17% | 190.27% |
| Plan Fiduciary Net Position as a Percentage of the Total Pension Liability | 62.64% | 63.05% |

Schedule is intended to show information for 10 years. Since 2016 is the second year for this presentation, only one additional year of data is available. However, additional years will be included as they become available.

The following is a schedule of employer contributions for the fiscal year ended June 30, 2016.

Schedule of Employer Contributions For the year ended June 30, 2016

| Plan | Contractually Required Contribution | Contributions in Relation to Contractually Required Contribution | Contribution Deficiency (Excess) | Employer's Covered Employee Payroll | Contributions as a % of Covered Employee Payroll |
|----------------------------|---|--|-------------------------------------|---|--|
| 2016 VRS State Employee | \$3,243,242 | \$3,243,242 | \$ 0 | \$23,305,516 | 13.92% |
| 2015 VRS State Employee | \$2,878,880 | \$2,878,880 | \$ 0 | \$23,541,763 | 12.23% |
| 2016 VaLORS Employee | \$ 130,260 | \$ 130,260 | \$ 0 | \$ 741,257 | 17.57% |
| 2015 VaLORS Employee | \$ 110,915 | \$ 110,915 | \$ 0 | \$ 633,293 | 17.51% |

Schedule is intended to show information for 10 years. Since 2016 is the second year for this presentation, only one additional year of data is available. However, additional years will be included as they become available.

NOTES TO REQUIRED SUPPLEMENTARY INFORMATION

Changes of benefit terms

There have been no actuarially material changes to the System benefit provisions since the prior actuarial valuation. The 2014 valuation includes Hybrid Retirement Plan members for the first time. The hybrid plan applies to most new employees hired on or after January 1, 2014 and not covered by enhanced hazardous duty benefits. Because this was a new benefit and the number of participants was relatively small, the impact on the liabilities as of the measurement date of June 30, 2015 are not material.

Changes of assumptions

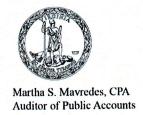
The following changes in actuarial assumptions were made for the VRS - State Employee Retirement Plan effective June 30, 2013 based on the most recent experience study of the System for the four-year period ending June 30, 2012:

- Update mortality table
- Decrease in rates of service retirement
- Decrease in rates of withdrawals for less than 10 years of service
- Decrease in rates of male disability retirement
- Reduce rates of salary increase by 0.25% per year

The following changes in actuarial assumptions were made for the VaLORS Retirement Plan effective June 30, 2013 based on the most recent experience study of the System for the four-year period ending June 30, 2012:

- Update mortality table
- Adjustments to the rates of service retirement
- Decrease in rates of withdrawals for females under 10 years of service
- Increase in rates of disability
- Decrease service related disability rate from 60% to 50%

Commonwealth of Virginia



Auditor of Public Accounts

P.O. Box 1295 Richmond, Virginia 23218

August 14, 2017

The Honorable Terence R. McAuliffe Governor of Virginia

The Honorable Robert D. Orrock, Sr. Chairman, Joint Legislative Audit and Review Commission

Board of Visitors
University of Mary Washington

INDEPENDENT AUDITOR'S REPORT

Report on Financial Statements

We have audited the accompanying financial statements of the business-type activities and discretely presented component unit of the University of Mary Washington, a component unit of the Commonwealth of Virginia, as of and for the year ended June 30, 2016, and the related notes to the financial statements, which collectively comprise the University's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of the discretely presented component unit of the University, which is discussed in Notes 1 and 19. Those financial statements were audited by another auditor whose

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report thereon has been furnished to us, and our opinion, insofar as it relates to the amounts included for the component unit of the University, is based on the report of the other auditor.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The financial statements of the component unit of the University that were audited by another auditor upon whose report we are relying were audited in accordance with auditing standards generally accepted in the United States of America, but not in accordance with <u>Government Auditing Standards</u>.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall financial statement presentation.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a reasonable basis for our audit opinions.

Opinion

In our opinion, based on our audit and the report of another auditor, the financial statements referred to above present fairly, in all material respects, the financial position of the business-type activities and discretely presented component unit of the University of Mary Washington as of June 30, 2016, and the respective changes in financial position and cash flows, where applicable, thereof for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 2 through 9, the Schedules of Employer's Share of Net Pension Liability on page 50, and the Schedule of Employer Contributions and Notes to Required Supplementary Information on page 51 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental

Accounting Standards Board who considers it to be an essential part of the financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated August 14, 2017, on our consideration of the University of Mary Washington's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering the University's internal control over financial reporting and compliance.

AUDITOR OF PUBLIC ACCOUNTS

Mayther S. Markeder

EMS/clj

UNIVERSITY OFFICIALS

Board of Visitors at June 30, 2016

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R. Edward Houck
Kenneth Lopez '92
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Richard R. Pearce
Vice President for Administration and Finance
and Chief Financial Officer

Allyson P. Moerman
Associate Vice President for Finance and Controller

Tera Kovanes
Director of Internal Audit