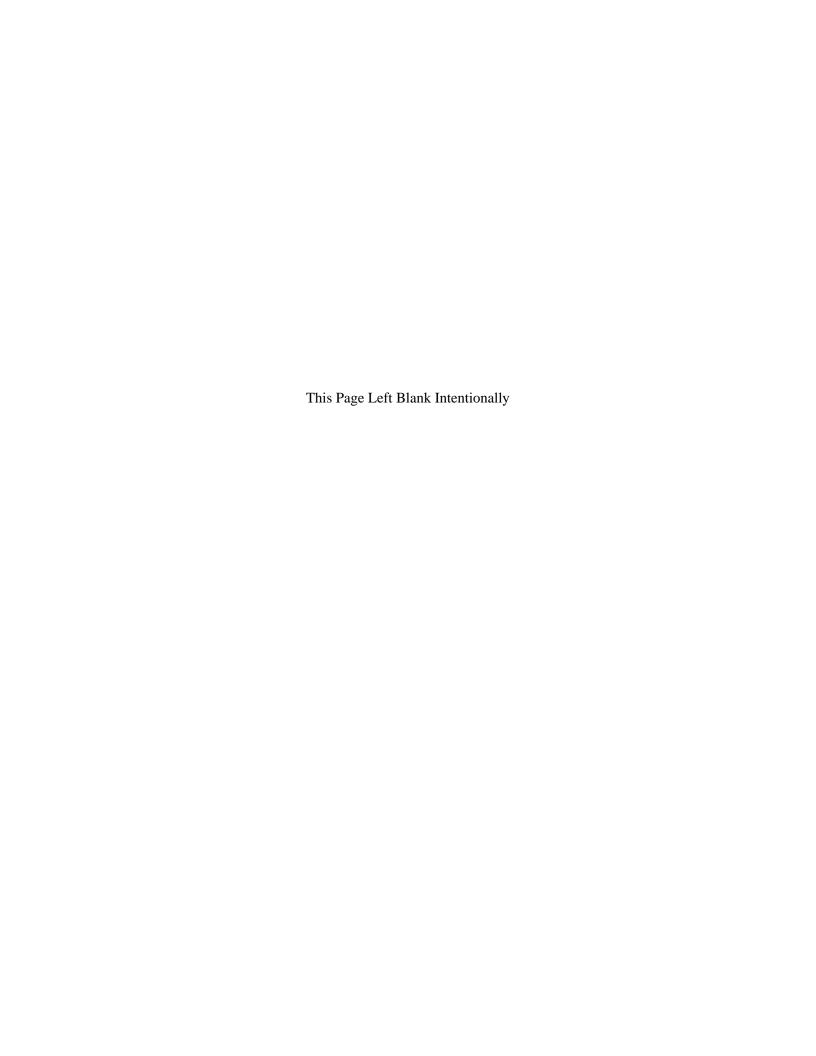
COMPREHENSIVE ANNUAL FINANCIAL REPORT

FISCAL YEAR ENDED JUNE 30, 2019



TOWN OF VIENNA, VIRGINIA



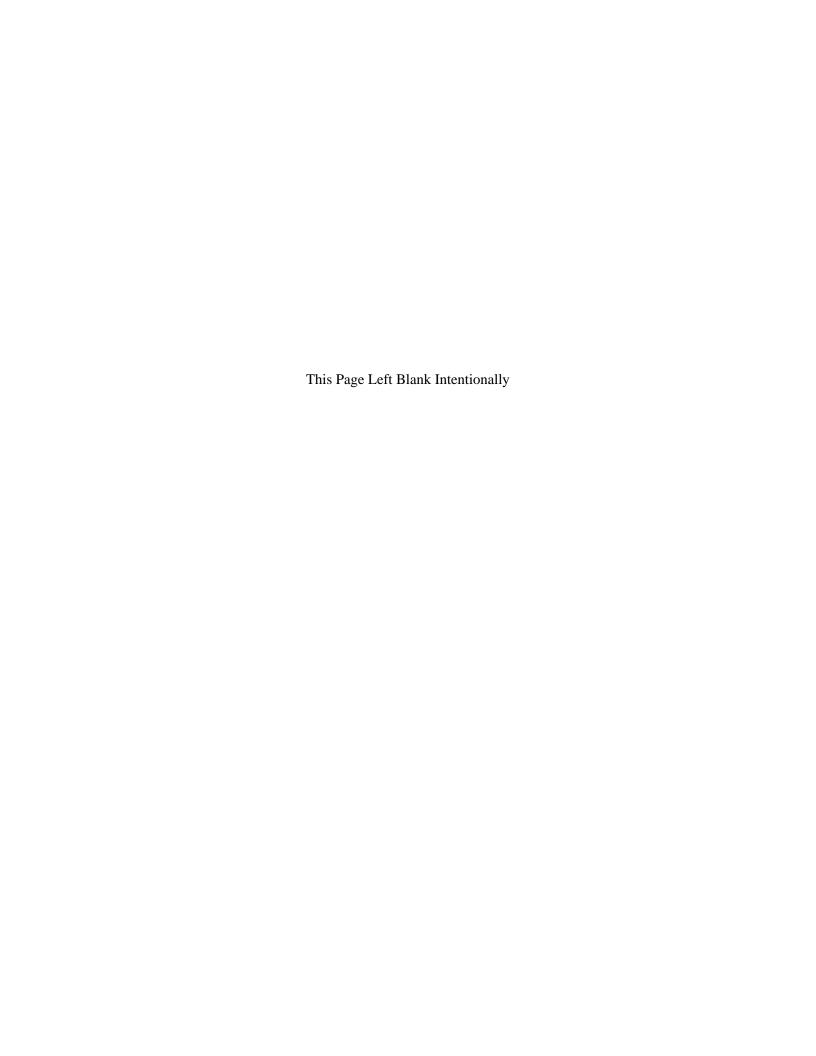


TOWN OF VIENNA, VIRGINIA COMPREHENSIVE ANNUAL FINANCIAL REPORT

FISCAL YEAR ENDED JUNE 30, 2019

PREPARED BY:

Department of Finance Marion K. Serfass, Director of Finance/Treasurer



Comprehensive Annual Financial Report Fiscal Year Ended June 30, 2019

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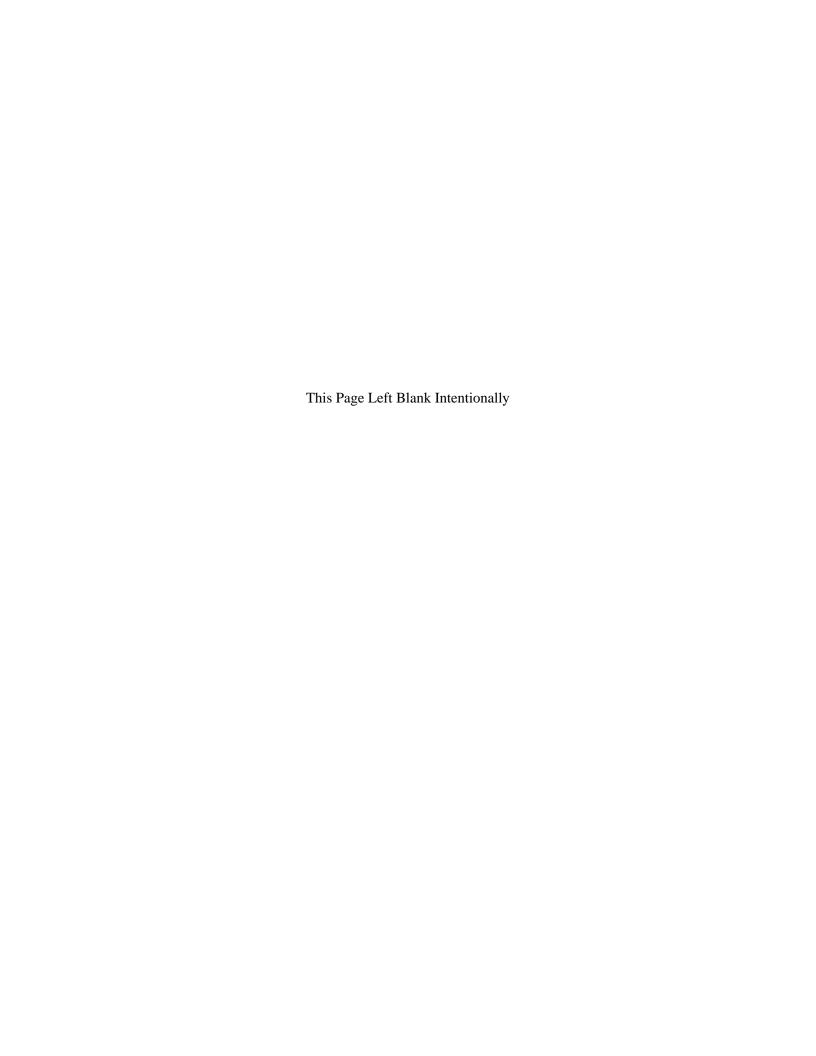
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TOWN OFFICIALS

TOWN COUNCIL

Laurie A. DiRocco, Mayor

Nisha Patel, Vice Mayor

Linda J. Colbert Douglas Noble

Pasha M. Majdi Steve Potter

Howard J. Springsteen

MANAGEMENT TEAM

Town Manager

Mercury T. Payton

Town AttorneyTown ClerkSteven D. BrigliaMelanie J. Clark

Michael Gallagher, P.E. Director of Public Works

Maggie Kain Director of Human Resources

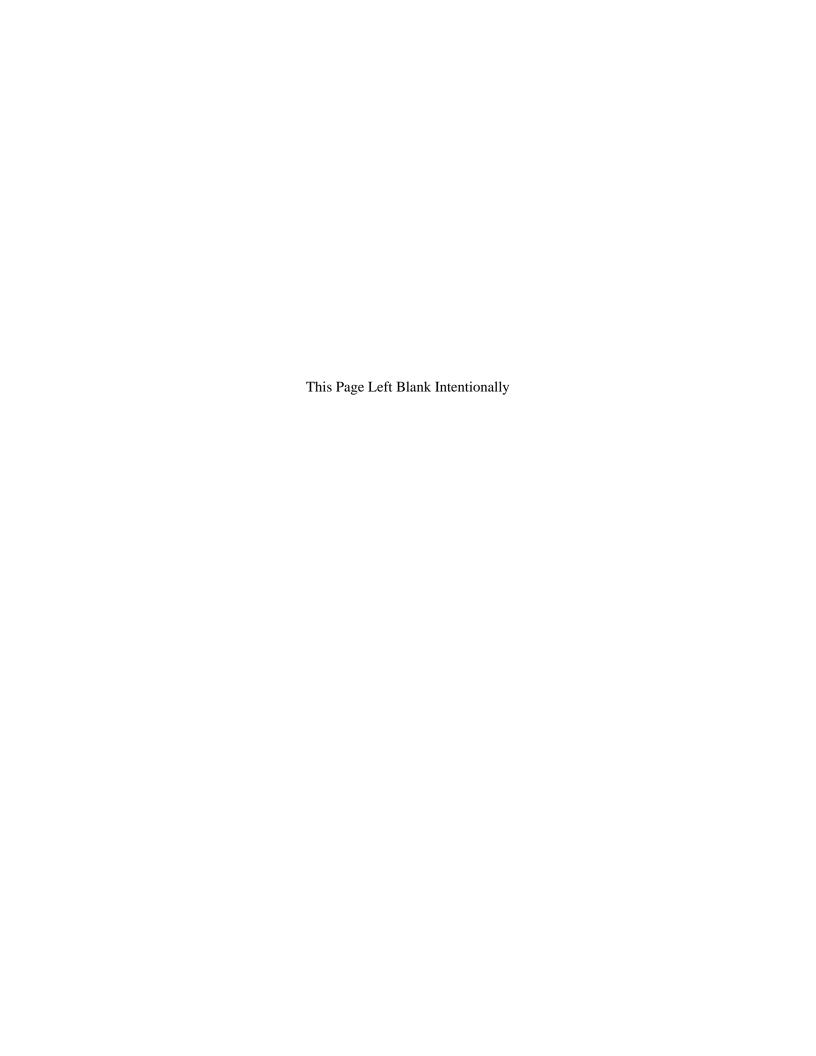
James Morris Chief of Police

Cindy Petkac, AICP Director of Planning and Zoning
Antoine Mull Director of Information Technology
Leslie Herman Director of Parks and Recreation
Marion K. Serfass, CPA Director of Finance / Treasurer

INDEPENDENT AUDITORS

Robinson, Farmer, Cox Associates Certified Public Accountants Fredericksburg, Virginia

Prepared by the Department of Finance, Town of Vienna, Virginia



Finance Department



November 29, 2019

To the Citizens of the Town of Vienna:

The Town of Vienna's Comprehensive Annual Financial Report (CAFR) for the fiscal year ended June 30, 2019 is hereby submitted. Town Code, Section 2.6, requires that the Town Treasurer arrange for an annual audit of the books by such persons as Town Council may designate for this purpose. In addition, Section 15.2-2511 of the Code of Virginia requires that an independent, certified public accountant conduct an annual audit of accounts and records for all counties, cities, and towns with populations greater than 3,500, in accordance with specifications furnished by the Auditor of Public Accounts of the Commonwealth of Virginia. This CAFR is formally submitted in fulfillment of those requirements.

Financial statements included in this report, which have earned an unmodified audit opinion, conform to standards of financial reporting prescribed by the Governmental Accounting Standards Board (GASB), Government Finance Officers Association of the United States and Canada (GFOA), and Auditor of Public Accounts.

Responsibility for accuracy of the data as well as completeness and fairness of the presentation, including all disclosures, rests with Town management. To the best of our knowledge and belief, the enclosed data is accurate in all material respects and is reported in a manner designed to present fairly the financial position and results of operations of various Town funds and account groups. All disclosures necessary to enable the reader to gain a clear understanding of the Town's financial activities have been included.

Town management is responsible for establishing and maintaining an internal control structure designed to ensure that the Town's assets are protected from loss, theft, or misuse. It also is the Town's responsibility to ensure that adequate accounting data is compiled to allow for preparation of financial statements in conformity with generally accepted accounting principles accepted in the United States. The Town's internal control structure is designed to provide reasonable, but not absolute, assurance that these objectives are met. The concept of reasonable assurance recognizes that cost of a control should not exceed that of any benefits likely to be derived. Evaluation of costs and benefits of internal controls requires management to make estimates and judgments.

The Town's financial statements have been audited by the certified public accounting firm of Robinson, Farmer, Cox Associates. An independent audit is conducted to provide reasonable assurance that the Town's financial statements for the fiscal year ended June 30, 2019 are free of material misstatements. The independent audit involved examining, on a test basis, evidence supporting amounts and disclosures in financial statements; assessing accounting principles used and significant estimates made by Town management; and evaluating the overall financial statement presentation. The independent auditor's report is presented in the first part of this report's financial section.

FINANCIAL REPORTING ENTITY

This report includes all funds under the Town of Vienna's jurisdiction and oversight. The Town of Vienna was incorporated in 1890, consists of 4.41 square miles, has a population of 15,687, and operates under the council-manager form of government. Policymaking and legislative authority are vested in Town Council, which consists of a mayor and six additional members, all elected on a nonpartisan, at-large basis. Councilmembers and the mayor serve two-year terms on a staggered election cycle. Town Council appoints the Town Manager, Town Attorney, Town Clerk, and Treasurer. The Town Manager, in turn, appoints various department heads.

The Town provides a full range of municipal services authorized by statute. Services include police protection; sanitation services; construction and maintenance of streets, water and sewer lines, and other infrastructure; recreation and cultural activities; zoning inspection services; and general administrative services.

ECONOMIC CONDITION AND OUTLOOK

Local Economy

Situated in northern Virginia near Washington, D.C., Vienna is located in one of the country's more stable areas. With close proximity to the Dulles airport corridor and the area's metropolitan transit systems, Vienna continues to enjoy a relatively stable economic base. Existing residential property values have increased every year since 2012; commercial property values also have increased each year since 2012, except for slight decreases in two years. Construction of upscale homes and residential renovations have continued in many areas of Town. Vienna continues to attract new restaurants and commercial businesses as well.

Historically low unemployment rates nationally also are reflected locally. The area's unemployment rate of 2.4 percent as of June 30, 2019, compares favorably with the state's 2.9 percent rate and the national rate of 3.8 percent. Local and state unemployment rates fell 0.3 percent and 0.4 percent, respectively, from 2018, which, coupled with a 0.2 percent decrease in the national rate, continues to create a favorable economic outlook for the area. According to the U.S. Census Bureau for 2010 (the last year available), the area's median household income is \$103,000 with 52.6 percent of households having incomes of at least \$100,000 and 31.2 percent having incomes of at least \$150,000.

Revenue trends for recurring items were favorable in 2019. Assessed property values increased 4.0 percent from last year (4.9 percent increase for residential), marking the eighth consecutive year of increases. The Town's tax rate was held constant from last year at \$0.225, which resulted in a 4.0 percent increase in property tax revenue. This data reflects the pace at which newly constructed and remodeled homes are being constructed in Town, about 70 in fiscal 2019. Other favorable trends in 2019 include parks and recreation fees, which increased almost 40 percent over 2018 due to expanded use of the community center and other programs; interest revenue, which increased 59 percent due to rising interest rates; and business license taxes, which increased 5.6 percent. These increases indicate a positive economic condition in Vienna. These positive trends were partially offset by an 18 percent decrease in zoning and stormwater fees and a 7.5 percent decrease in fines and forfeitures.

In general, the area's underlying economy continues in a positive direction. Software, telecommunications, internet, and other high-technology industries, along with Northern Virginia's proximity to the federal government and related businesses, remain major components of the area

ECONOMIC CONDITION AND OUTLOOK (CONTINUED)

economy. Major commercial expansion continues to occur adjacent to Vienna, in the Tysons and Dulles airport corridor areas spurred by Metro's Silver Line rail stations along those corridors. Fairfax County continues to approve mixed-use commercial and residential developments in the adjacent Tysons area and forecasts an additional 100,000 residents and 200,000 jobs in the region by 2050, based on its comprehensive plan. Plans and hiring are beginning for Amazon's HQ2 in nearby Arlington. The Town expects to see a positive economic impact from the 25,000 new jobs created there.

Long-Term Financial Planning and Outlook

Town Council meets periodically with Town staff to discuss vision and long-term financial planning. Town staff is exploring ways to capitalize on expansion of the Washington-area Metro system and an increase in Fairfax County commercial development in nearby Tysons while maintaining the hometown feel that residents enjoy. Currently the Planning and Zoning Department is poised to re-write of the Town's zoning code, which has not been revised since the 1960s.

Construction on the first of four approved Maple Avenue Corridor (MAC) mixed-use projects was completed in early fiscal year 2020. An additional property broke ground in 2019, and the other two should follow shortly.

Town staff has secured a Northern Virginia Transportation Authority (NVTA) grant to develop a proposed public parking structure with a private partner on Church Street. The Town also has applied for a second grant to fund the additional public parking when the existing county library branch, at a key intersection along Maple Avenue, is redeveloped in a few years. Feasibility work was completed in 2019, and construction is slated to begin in fiscal year 2022.

The Town also received a grant from Fairfax County's Economic Development Sustainability Fund (EDSF) to fund 50 percent of a commercial strategy development and market study. This project will be directed by the new economic development manager, who was hired in the fall of 2019. The study, plus the focus on commercial corridor support, is expected to provide the benefits of smart development and a thriving commercial district.

A budget committee, comprised of department heads from finance, human resources, and public works as well as the Town Manager, additional finance staff, and two other rotating department heads, meets to perform an intensive review of the Town's annual operating budget. The committee's goal is to present Council with a conservative, achievable budget. The budget committee also works with Council to develop and refine long-term capital project planning. Projects have been identified and prioritized for potential debt offerings for the next 20 years.

These processes and studies have been developed to help the Town maintain its AAA bond rating and its "location of choice" status for businesses and homeowners.

Relevant Financial Policies

Town Council is required to adopt an annual fiscal year budget no later than close of the previous fiscal year. This annual budget serves as the foundation for the Town of Vienna's financial planning and controls. The budget is prepared on a line-item basis at the department level and is appropriated by Town Council at the fund level. Department heads may transfer resources within their department with approval of the Town Manager. Supplemental appropriations over a one percent threshold and transfers between funds require Town Council approval.

ECONOMIC CONDITION AND OUTLOOK (CONTINUED)

Town Council has strongly supported maintaining adequate reserves within the general and debt service funds in order to buffer against financial emergencies and economic downturns. This policy has helped Vienna continue to provide quality services within the limits of sound fiscal management and has enabled the Town to retain its coveted AAA bond rating. Council policy requires that the Town to have an unassigned general fund balance of at least 15 percent of the subsequent year's budget. For this year, 18.2 percent of the FY 2020 budget was allocated to unassigned fund balance, well in excess of the Town's adopted policy and the Government Finance Officers Association's suggested best practice of 16.7 percent, or two months of expenditures.

Major Initiatives

Among significant initiatives undertaken during this past fiscal year were sidewalk, curb and gutter, street repaving, and storm drainage projects, several of which were financed in conjunction with grants from the Virginia Department of Transportation, Northern Virginia Transportation Authority, and state stormwater grants. In addition, several underground water lines were repaired and upgraded.

Architectural and engineering plans have begun for a new police station, which is scheduled to break ground in fall 2020. Two public parking projects are in the planning stages, scheduled for completion in fiscal years 2022 and 2023. These are planned to add more than 200 new parking spaces for commuters, diners, and shoppers.

The Town's 20-year capital improvement plan was adopted in September 2019. Projects include construction of a police station, mentioned above, improvements to water and sewer and road and sidewalk infrastructure, building generators, and other building improvements.

In 2019 the Town formally adopted a strategic plan to give strategic direction for upcoming years. The process included input from staff at all levels. Staff plans to report key indicators back to Council periodically going forward.

Bond financing is planned every other year. A bond issue is planned for early 2020 to fund the police station construction and other projects mentioned above. A capital lease to finance vehicle purchases for \$860,000 was completed during the year at an interest rate of 1.094 percent, reinforcing the Town's strong financial position and its ability to borrow funds at low rates.

OTHER INFORMATION

Independent Audit

The Town Charter requires an annual audit by independent certified public accountants. Robinson, Farmer, Cox Associates performed the audit for the fiscal year ending June 30, 2019. The auditor's report on basic financial statements, combining and individual fund statements and schedules, is included in the financial section of this report.

OTHER INFORMATION (CONTINUED)

Awards and Designations

GFOA Certificate of Achievement Award

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Town of Vienna for its comprehensive annual financial report for the fiscal year ending June 30, 2018; this was the 32st year in a row that the Town has received this recognition. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. The Town believes that its current comprehensive annual financial report continues to meet Certificate of Achievement requirements and is submitting this report to GFOA to determine its eligibility for recognition.

GFOA Distinguished Budget Presentation Award

For the 25th year in a row, the Town received GFOA's Distinguished Budget Presentation Award for the FY 2018-19 Budget. This award is presented to local governments that prepare a budget that satisfies rigorous criteria for defining the budget document as a policy document, operations guide, financial plan, and communications device. Submitted budgets are reviewed by GFOA and selected outside reviewers with experience in public-sector budgeting. In July 2019, the Town submitted its FY 2019-20 budget documents for consideration for the award.

Tree City USA

The National Arbor Day Foundation recognized Vienna as a Tree City USA for the 17th consecutive year, confirming Vienna's commitment to its tree canopy and environmental stewardship.

LEED Gold Award for the Community Center

In 2019 the Town was awarded an internationally recognized green building certificate at the gold level, LEED – Leadership in Energy and Environmental Design, for the newly renovated Vienna Community Center. This award provides third-party verification that a building was designed and built using strategies designed to lower use of energy, water, and other resources.

ICMA Voice of the People Award – Excellence in Recreation & Wellness ICMA Voice of the People Award – Excellence in Education & Enrichment

The Town received these awards based on responses to the National Community Survey. These awards are presented to top-performing jurisdictions that best listen and act for the benefit of their communities.

OTHER INFORMATION (CONTINUED)

Awards and Designations (continued)

Top Virginia Zip Code for Solar Installations

Since 2014 Vienna's zip code has accounted for more residential solar energy system installations through the Solarize NOVA program than any other zip code in the region. Twenty-nine homes in Vienna's zip code have installed solar over the past five years. Throughout Northern Virginia, 305 solar contracts have been implemented, meaning that solar system installation in Vienna's zip code accounts for almost 10% of the region.

#1 Safest among 2019 Safest Cities in Virginia – National Council for Home Safety and Security

For the third year in a row, Vienna was named to this list, and was ranked the safest city in Virginia. This rating is based on its low violent crime and property crime rates.

ACKNOWLEDGEMENTS

Preparation of this report on a timely basis requires the dedicated services of all Finance Department staff members along with support from other Town departments. Gratitude and appreciation are extended to staff members whose efforts contributed to this report. Staff also thanks Town Council for its leadership and support, which makes the Town's responsible and progressive financial management possible.

Mercury T. Payton Town Manager Marion K. Serfass, CPA
Director of Finance/Treasurer

main K. Sortan CPA



Government Finance Officers Association

Certificate of Achievement for Excellence in Financial Reporting

Presented to

Town of Vienna Virginia

For its Comprehensive Annual Financial Report for the Fiscal Year Ended

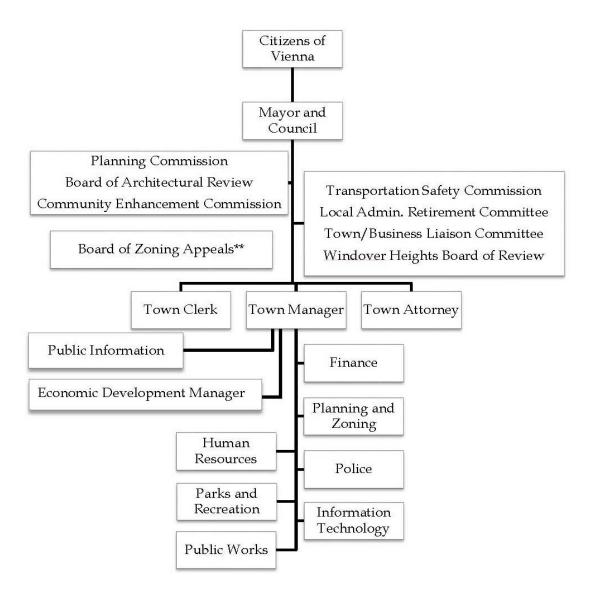
June 30, 2018

Christopher P. Morrill

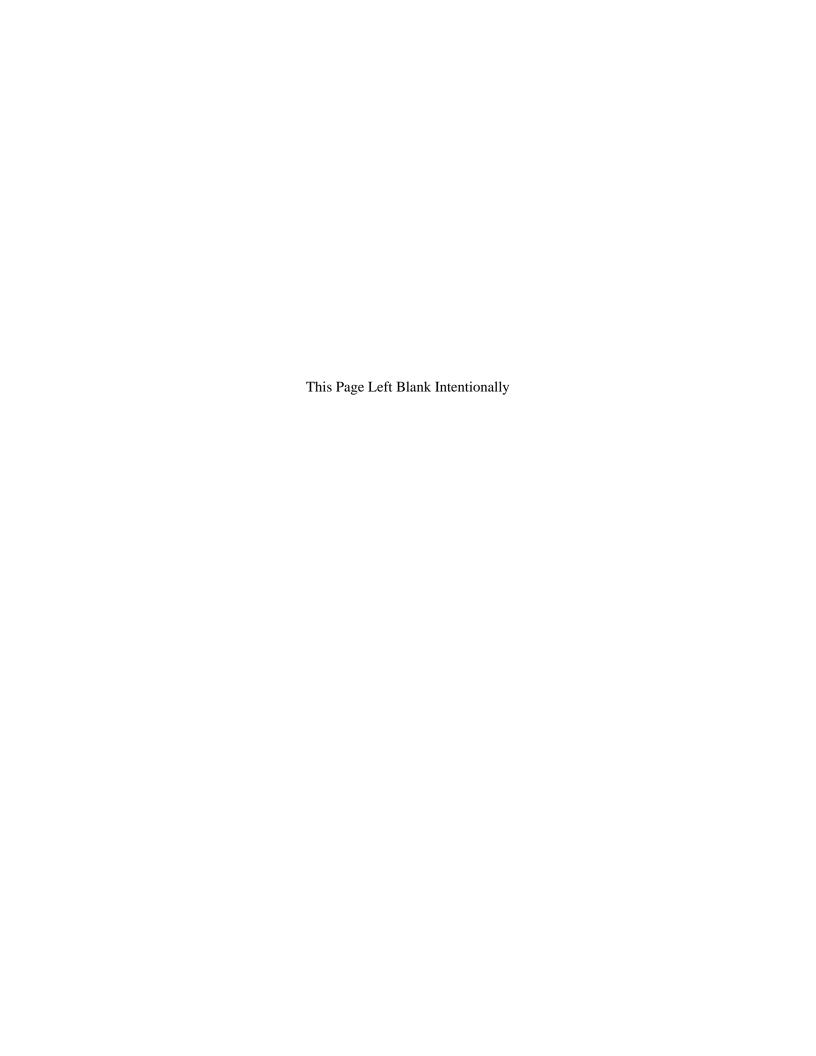
Executive Director/CEO



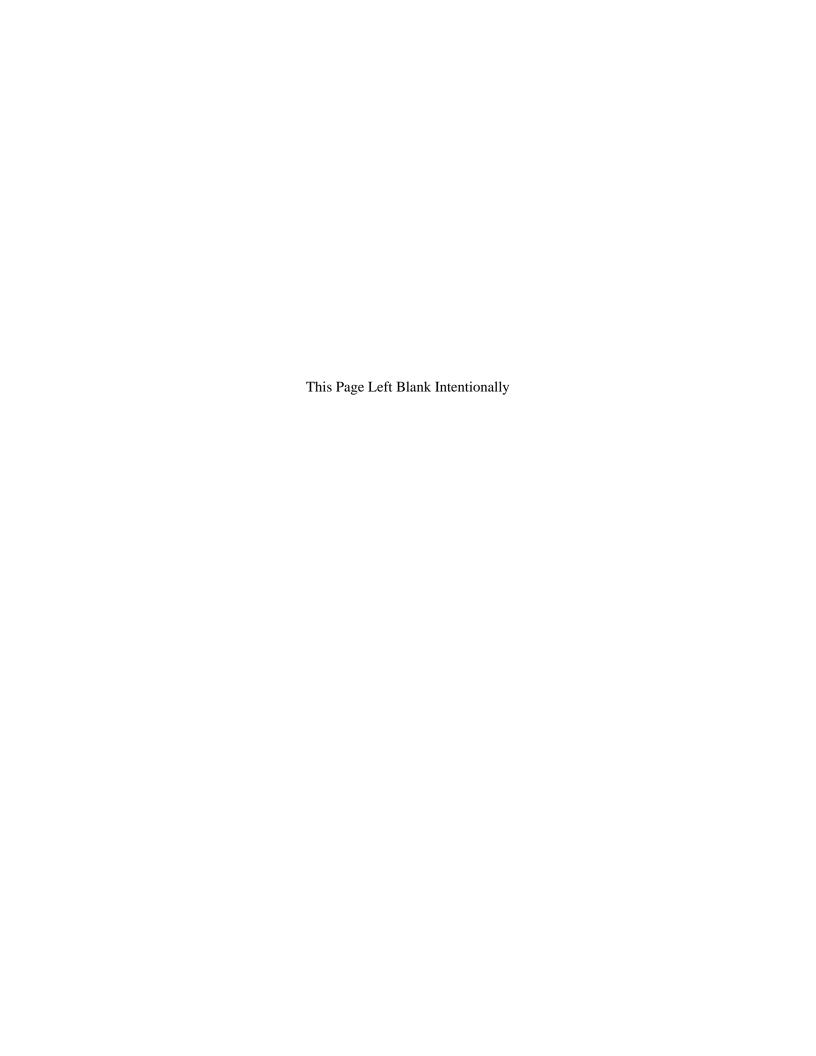
Town of Vienna, Virginia Organizational Chart



^{**}The Board of Zoning Appeals is a quasi-judicial body whose members are appointed by the Fairfax County Circuit Court.









ROBINSON, FARMER, COX ASSOCIATES, PLLC

Certified Public Accountants

Independent Auditors' Report

To the Honorable Members of Town Council Town of Vienna, Virginia

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town of Vienna, Virginia, as of and for the year ended June 30, 2019 and the related notes to the financial statements, which collectively comprise the Town's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the *Specifications for Audits of Counties, Cities, and Towns*, issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town of Vienna, Virginia, as of June 30, 2019, and the respective changes in financial position, and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Change in Accounting Principle

As described in Note 1 to the financial statements, in 2019, the Town adopted new accounting guidance, GASB Statement 88 Certain Disclosures Related to Debt, Including Direct Borrowing and Direct Placements and early implemented GASB No. 89, Accounting for Interest Cost Incurred Before the End of a Construction Period. Our opinion is not modified with respect to this matter.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, budgetary comparison information, and schedules related to pension and OPEB funding on pages 5-14, 94-95, and 96-110 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance. The budgetary comparison information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Supplementary and Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town of Vienna, Virginia's basic financial statements. The introductory section, other supplementary information, and statistical section, are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The other supplementary information is the responsibility of management and was derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the other supplementary information is fairly stated in all material respects in relation to the basic financial statements as a whole.

Supplementary and Other Information (continued)

Robinson, Farmer, Cox Associases

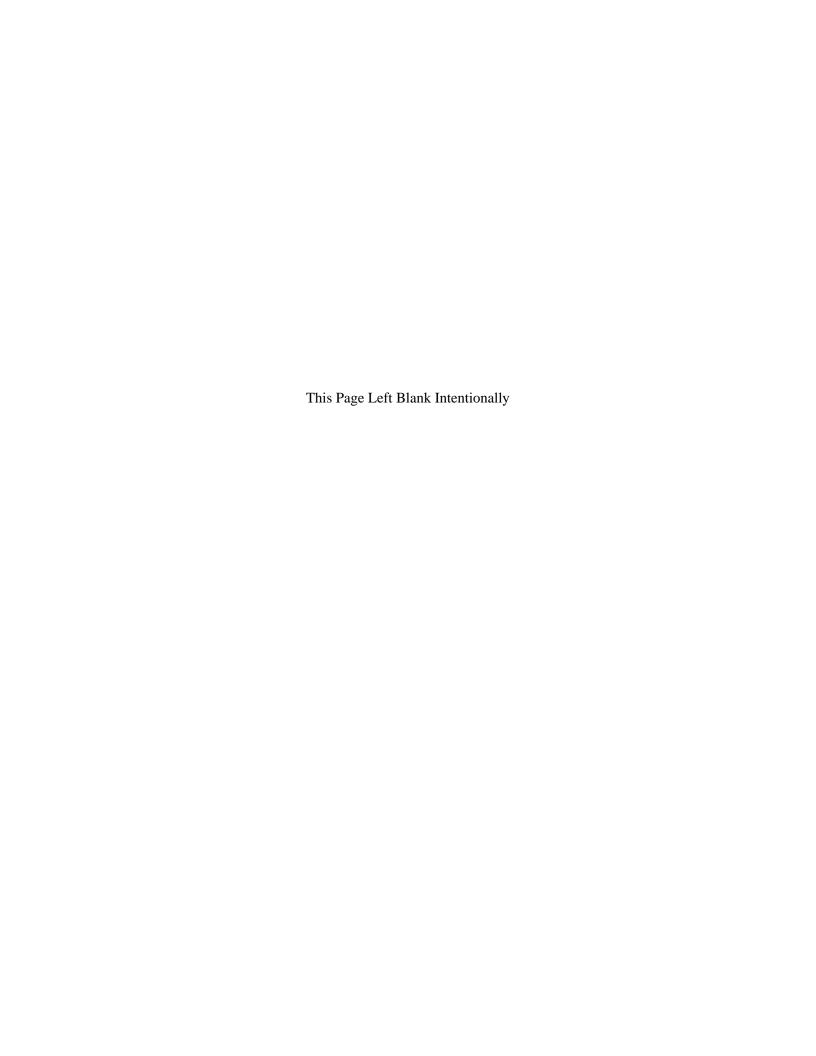
The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 29, 2019, on our consideration of the Town of Vienna, Virginia's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Town of Vienna, Virginia's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Town of Vienna, Virginia's internal control over financial reporting and compliance.

Fredericksburg, Virginia

November 29, 2019



TOWN OF VIENNA, VIRGINIA MANAGEMENT'S DISCUSSION AND ANALYSIS

To Honorable Town Council Members and Town of Vienna Citizens

The Town of Vienna offers readers of the Town's financial statements this narrative overview and analysis of the Town's financial activities for the fiscal year ended June 30, 2019. Readers are encouraged to consider information presented in this analysis in conjunction with additional information furnished in the letter of transmittal.

Financial Highlights

- Total net position on June 30, 2019 was \$62,708,294 compared to \$62,224,756 in 2018. Total net position increased by \$483,538 or less than one percent, mainly due to investments in capital assets and advanced funding for stormwater and road projects partially offset by reduced receivables from other governments as the Town received reimbursements from road rebuilding projects. The Town's unrestricted net position increased by \$308,601 due to increased funding held in escrow partially offset by slight increases in pension liabilities. Unrestricted net position funds may be appropriated by Town Council to meet ongoing obligations to citizens, water and sewer customers, and creditors.
- As of the close of the reported fiscal year, the Town's governmental funds balance sheet (Exhibit 3) reported a combined ending fund balance of \$22,518,222, a decrease of \$1,733,037 or 7.1 percent compared to the prior year. The decrease is due primarily to a decrease in receivables from other governments partially offset by investments in new capital projects with matching funds from other governments were completed. \$7,994,987 of the combined fund balance is assigned to retirement of current and future debt issues, a 10 percent increase from 2018. An additional \$4,803,048 of the combined fund balance is assigned for completion of capital projects, a 32.3 percent decrease from last year as capital projects have been completed and placed in service. The \$1,297,860 fund balance in non-major governmental funds consists of \$623,606 restricted for stormwater projects and \$674,254 restricted for projects sponsored by the Northern Virginia Regional Gang Task Force. The general fund balance includes \$4,849,670 in unassigned balance. This represents 18.1 percent of total fiscal year 2020 General Fund budgeted expenditures.
- The Town's long-term obligations, which are due across multiple years, decreased by \$1,111,753 or 2.2 percent during last fiscal year. This decrease is due primarily to the payment of current year debt service. Long-term obligations due in more than one year totaled \$43,619,988 at year-end. Of this amount, outstanding bonds and notes totaled \$25,922,199; capital leases totaled \$1,353,070; and pension and post-employment benefits totaled \$16,192,994. The above amounts do not include the Town's obligations related to accounts payable and total compensated absences, which totaled \$3,034,511 and \$1,517,250, respectively, at year-end. Accounts payable and an amount estimated at \$1,365,525 for compensated absences will be retired from current resources and were not included in long-term liabilities. Total compensated absences increased by \$113,019 or 8.0 percent over the preceding year.

Excluding pension trust funds, total cash and cash equivalents decreased by \$44,248 when compared to the prior fiscal year. This decrease is mainly attributed to investments in capital assets partially offset by collection of receivables from other governments. Water and sewer fund operating and non-operating expenses and outgoing transfers exceeded operating and non-operating revenues, capital contributions, and incoming transfers by \$431,773. Pension fund contributions and interest earnings exceeded benefits payments by \$151,150. The following table denotes cash increases and decreases by fund.

| | FY 19 | FY 18 | Increase | | | |
|------------------------|---------------|---------------|--------------|--|--|--|
| Fund | Cash | Cash | (Decrease) | | | |
| General | \$ 10,977,007 | \$ 11,292,721 | \$ (315,714) | | | |
| Debt Service | 7,679,578 | 6,971,460 | 708,118 | | | |
| Capital Projects | 5,761,826 | 6,179,946 | (418,120) | | | |
| Special Transportation | 1,557,917 | 1,151,554 | 406,363 | | | |
| Nonmajor Governmental | 1,536,000 | 1,428,334 | 107,666 | | | |
| Water & Sewer | 575,908 | 1,108,469 | (532,561) | | | |
| Total Cash | \$ 28,088,236 | \$ 28,132,484 | \$ (44,248) | | | |
| Pension Trust | \$ 5,743,285 | \$ 5,592,292 | \$ 150,993 | | | |

Overview of Financial Statements

This discussion and analysis is intended to serve as an introduction to the Town's basic financial statements. The basic financial statements comprise three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

- A. <u>Government-wide financial statements</u> Government-wide financial statements are designed to provide readers with a broad overview of Town finances, in a manner similar to a private-sector business.
 - 1. Statement of Net Position Presents information on all Town assets, deferred outflows of resources, liabilities, and deferred inflows of resources, with the difference between assets and deferred outflows, liabilities, and deferred inflows reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the Town's financial position is improving or deteriorating.
 - 2. Statement of Activities Presents information showing how the Town's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of timing of related cash flows. Thus, revenues and expenses are reported in a statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both government-wide financial statements distinguish functions of the Town that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of costs through user fees and charges (business-type activities). The Town's governmental activities include general government, police, public works, community development, stormwater management and recreation. Business-type activities of the Town encompass water and sewer operations.

Town of Vienna students attend Fairfax County Schools, and therefore, no school-related financial information is reflected in this report.

B. <u>Fund financial statements</u> - A fund is a grouping of related accounts and is used to maintain control over resources that have been segregated for specific activities or objectives. The Town of Vienna, like other local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All Town funds can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

1. Governmental funds - Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. These activities include general government, police, public works, community development, and recreation. However, unlike government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating the Town's ability to satisfy near-term financing requirements.

The Town maintains six individual governmental funds: General Fund, Debt Service Fund, Capital Projects Fund, Gang Task Force Fund, Stormwater Fund, and Transportation Special Revenue Fund. A separate balance sheet and statement of revenues, expenditures, and changes in fund balances has been prepared for each fund. The Town adopts annual appropriated budgets for the General, Debt Service, Capital Projects, and Stormwater funds and accordingly, a budgetary comparison statement has been provided for these funds to demonstrate compliance with budgetary controls.

Because the focus of governmental funds is narrower than that of government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the Town's near-term financing decisions. Both the governmental fund balance sheet and governmental statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate the comparison between governmental funds and governmental activities. Accounting differences between the governmental fund and government-wide financial statements include, but are not limited to, the following:

- a. Asset purchases for land, buildings, and equipment are reflected as expenditures in governmental fund financial statements; whereas, these same expenditures are capitalized and allocated (depreciated) to operations over the estimated useful life of the assets in government-wide financial statements.
- b. Interest expense is reflected as an expenditure when due in governmental fund financial statements, but is posted as an accrued expense in the government-wide financial statements.
- c. Receivables reported in government-wide financial statements when a claim is established (or revenue is earned) are reported as deferred revenues in government fund financial statements, if not available to pay current-period expenditures.
- 2. Proprietary funds Proprietary funds consist of enterprise and internal service funds. Enterprise funds are predominantly used to account for goods and services that are offered for sale to the general public, whereas internal service funds are an accounting device used to accumulate and allocate costs internally among a government's various functions. The Town of Vienna does not utilize internal service funds, but does maintain one enterprise fund that accounts for delivery and sale of water and sewer services. Enterprise funds employ the accrual basis of accounting and are used to report the same functions presented as business-type activities in government-wide financial statements.
- 3. Fiduciary funds Fiduciary funds account for assets held by the Town as a trustee or agent for individuals (pension plan), private organizations, or other government units. The Town offers full-time employees a defined contribution and two defined benefit plans. The Town administers the two defined benefit pension plans under direction of the Town Retirement Committee. The Local Retirement Pension Plan, which was closed to new entrants in 2006, covers non-sworn employees, and police officers are covered by the Police Retirement Pension Plan. Although reported in governmental fund financial statements, fiduciary funds are not reported in the Town's government-wide financial statement because the funds are not available to support Town programs. Fiduciary funds employ the accrual basis of accounting.

C. Notes to the financial statements - The notes to the financial statements provide additional information essential to a full understanding of the data provided in government-wide and governmental fund financial statements.

Government-wide Financial Analysis

As noted earlier, net position may serve as a useful indicator of a government's financial position. The Town's total assets and deferred outflows exceeded total liabilities and deferred inflows of resources by \$62,708,294 at year-end. Of the total net position, governmental activities totaled \$51,178,459, an increase of \$915,311 or 1.8 percent, while business-type activities totaled \$11,529,835, a decrease of \$431,773 or 3.6 percent. The increase in net position of governmental activities is due primarily to investment in capital assets and receipt of advanced funding for future projects partially offset by a decrease in funds due from other governments. The decrease in net position of business-type activities is due to an increase in outstanding bonds and notes and a decrease in cash, partially offset by investments in water and sewer infrastructure.

The Town's investment in capital assets such as land, buildings, and equipment, net of depreciation, totaled \$87,713,690 on June 30, 2019, of which governmental activities totaled \$70,920,107, a decrease of \$369,138 or 0.5 percent. The decrease is due primarily to depreciation in excess of investments in infrastructure and other capital projects completed in 2019. The Town uses these capital assets to provide services to citizens and, consequently, these assets are not available for future spending. Although capital assets are reported net of related debt, it should be noted that resources needed to repay this debt must be provided from other sources since capital assets themselves cannot be used to liquidate these liabilities.

The following table provides an overview of the Town's Statement of Net Position for fiscal year 2019.

Town of Vienna, Virginia
Schedule of Assets, Liabilities, Deferred Inflows and Net Position

| | Governmental Activities | | | Business-type Activities | | | Total | | | | | |
|-----------------------------------|----------------------------|-------------|----|--------------------------|----|-------------|-------|------------|----|-------------|----|-------------|
| | | 2019 | | 2018 | | 2019 | | 2018 | | 2019 | | 2018 |
| Assets: | | | | | | | | | | | | |
| Current and other assets | \$ | 29,603,859 | \$ | 30,870,191 | \$ | 2,404,450 | \$ | 2,738,624 | \$ | 32,008,309 | \$ | 33,608,815 |
| Capital assets | | 70,920,107 | | 71,289,245 | | 16,793,583 | | 15,537,186 | | 87,713,690 | | 86,826,431 |
| Total assets | \$ | 100,523,966 | \$ | 102,159,436 | \$ | 19,198,033 | \$ | 18,275,810 | \$ | 119,721,999 | \$ | 120,435,246 |
| Deferred Inflows of Resources | \$ | 2,485,622 | \$ | 2,106,567 | \$ | 190,005 | \$ | 178,168 | \$ | 2,675,627 | \$ | 2,284,735 |
| Liabilities: | | | | | | | | | | | | |
| Long-term liabilities outstanding | \$ | 43,076,091 | \$ | 45,539,354 | \$ | 5,565,233 | \$ | 4,213,723 | \$ | 48,641,324 | \$ | 49,753,077 |
| Other liabilities | | 7,286,094 | | 6,633,750 | | 2,166,608 | | 2,139,342 | | 9,452,702 | | 8,773,092 |
| Total liabilities | \$ | 50,362,185 | \$ | 52,173,104 | \$ | 7,731,841 | \$ | 6,353,065 | \$ | 58,094,026 | \$ | 58,526,169 |
| Deferred Inflows of Resources | \$ | 1,468,944 | \$ | 1,829,751 | \$ | 126,362 | \$ | 139,305 | \$ | 1,595,306 | \$ | 1,969,056 |
| Net Position: | | | | | | | | | | | | |
| Net investment in capital assets | \$ | 49,860,620 | \$ | 49,536,591 | \$ | 12,558,317 | \$ | 12,774,095 | \$ | 60,041,201 | \$ | 59,763,687 |
| Restricted | | 2,378,860 | | 2,312,174 | | - | | - | | 2,378,860 | | 2,312,174 |
| Unrestricted | | (1,061,021) | | (1,585,617) | | (1,028,482) | | (812,487) | | 288,233 | | 148,895 |
| Total net position | \$ | 51,178,459 | \$ | 50,263,148 | \$ | 11,529,835 | \$ | 11,961,608 | \$ | 62,708,294 | \$ | 62,224,756 |

At the end of the most recent fiscal year, the Town of Vienna is able to report positive balances in net position for the Town as a whole.

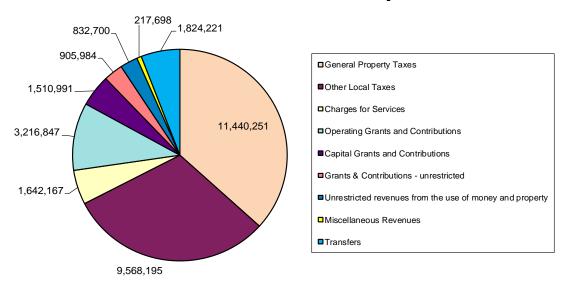
<u>Governmental Activities</u> - Governmental activities reflect an increase in net position of \$915,311 and business-type activities reflect a decrease of \$431,773. The following table provides an overview of revenues, expenses, and changes in net position for the fiscal year.

Town of Vienna, Virginia Changes in Net Position

| | Governmental Activities | | | ss-type vities | Total | | |
|---------------------------------------|----------------------------|---------------|---------------|-------------------|---------------|---------------|--|
| | 2019 | 2018 | 2019 | 2018 | 2019 | 2018 | |
| Revenues: | | | | | | | |
| Program revenues: | | | | | | | |
| Charges for services | \$ 1,642,167 | \$ 1,416,106 | \$ 7,813,703 | \$ 7,526,619 | \$ 9,455,870 | \$ 8,942,725 | |
| Operating grants and contributions | 3,216,847 | 3,089,273 | - | - | 3,216,847 | 3,089,273 | |
| Capital grants and contributions | 1,510,991 | 2,567,709 | - | - | 1,510,991 | 2,567,709 | |
| General revenues: | | | | | | | |
| Property taxes | 11,440,251 | 10,956,206 | - | - | 11,440,251 | 10,956,206 | |
| Other local taxes | 9,568,195 | 9,465,113 | - | - | 9,568,195 | 9,465,113 | |
| Grants & contributions - unrestricted | 905,984 | 976,521 | - | - | 905,984 | 976,521 | |
| Unrestricted revenues from the use of | | | | | | | |
| money and property | 832,700 | 448,227 | 19,252 | 15,181 | 851,952 | 463,408 | |
| Miscellaneous | 217,698 | 374,350 | 320,970 | 344,566 | 538,668 | 718,916 | |
| Total revenues | \$ 29,334,833 | \$ 29,293,505 | \$ 8,153,925 | \$ 7,886,366 | \$ 37,488,758 | \$ 37,179,871 | |
| Expenses: | | | | | | | |
| General government administration | \$ 5,323,098 | \$ 5,170,292 | \$ - | \$ - | \$ 5,323,098 | \$ 5,170,292 | |
| Public safety | 7,751,329 | 7,382,560 | - | - | 7,751,329 | 7,382,560 | |
| Public works | 11,142,853 | 9,060,173 | - | - | 11,142,853 | 9,060,173 | |
| Health and welfare | 223,435 | 222,844 | - | - | 223,435 | 222,844 | |
| Parks, recreation and cultural | 4,207,487 | 3,487,948 | - | - | 4,207,487 | 3,487,948 | |
| Community development | 947,650 | 931,277 | - | - | 947,650 | 931,277 | |
| Interest on long-term debt | 647,891 | 649,611 | - | - | 647,891 | 649,611 | |
| Water and sewer | - | - | 6,761,477 | 6,897,356 | 6,761,477 | 6,897,356 | |
| Total Expenses | \$ 30,243,743 | \$ 26,904,705 | \$ 6,761,477 | \$ 6,897,356 | \$ 37,005,220 | \$ 33,802,061 | |
| Net Position: | | | | | | | |
| Income before capital contributions | | | | | | | |
| and transfers | \$ (908,910) | \$ 2,388,800 | \$ 1,392,448 | \$ 989,010 | \$ 483,538 | \$ 3,377,810 | |
| Transfers | 1,824,221 | (1,284,325) | (1,824,221) | 1,284,325 | | | |
| Increase (Decrease) in net position | \$ 915,311 | \$ 1,104,475 | \$ (431,773) | \$ 2,273,335 | \$ 483,538 | \$ 3,377,810 | |
| Net position, beginning of year | 50,263,148 | 49,158,673 | 11,961,608 | 9,688,273 | 62,224,756 | 58,846,946 | |
| Net position, end of year | \$ 51,178,459 | \$ 50,263,148 | \$ 11,529,835 | \$ 11,961,608 | \$ 62,708,294 | \$ 62,224,756 | |

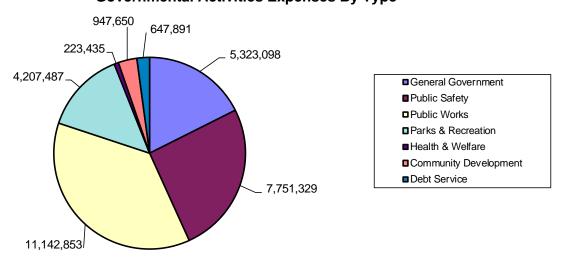
Program revenues, general revenues, and transfers for governmental activities totaled \$31,159,054, an increase of \$3,149,874 or 11.2 percent from the previous fiscal year. Of that amount, property tax revenue totaled \$11,440,251 and other local taxes totaled \$9,568,195. The 4.4 percent increase in property tax revenue is due to new residential construction plus a 5.0 percent overall increase in assessments. The 1.1 percent increase in other local taxes primarily reflects increases of 5.6 percent in business license taxes and 2.6 percent in local sales taxes offset by small decreases in other line items. Capital grants and contributions totaled \$1,510,991, a decrease of \$1,056,718 from the previous year. The \$1,824,221 worth of transfers between governmental activities and business-type activities netted to \$539,896 more than the preceding year. Transfers from the water and sewer fund to the debt service fund cover the water and sewer fund's share of debt retirement; transfers to the general fund represent the general fund's cost related to support of water and sewer operations. These transfers are netted against those from the capital project fund to the water and sewer fund, resulting from capitalization of water and sewer project completions. The net increase is due primarily to the addition of transfers for the water and sewer portion of the 2018 debt payments. The chart below provides an overview of FY 2019 revenues by program source.

Governmental Activities Revenues by Source



The government-wide statement of activities (Exhibit 2) reports expenses and revenues in a format that focuses on the cost of providing services by function. Expenses associated with individual functions are compared to non-tax revenues generated by charges for services and intergovernmental grants. As indicated in the Statement of Activities, governmental activities expenses totaled \$30,243,743, an increase of \$3,339,038 or 12.4 percent. Directly supporting these expenditures were charges for services, which generated \$1,642,167, plus operating grants and contributions totaling \$3,216,847, and capital grants and contributions of \$1,510,991 for total program revenues of \$6,370,005. This represents a decrease from 2018 of \$703,083 or 9.9 percent due mainly to a decline in funds received for capital grants and contributions from outside entities, partially offset by higher charges for services. General revenue support of these activities increased by \$3,852,957 or 18.4 percent, mainly due to an increase in transfers, real property taxes and revenue from the use of money and property. The chart below provides a graphical comparison of expenditures by function (general government, public works, etc.).

Governmental Activities Expenses By Type



Business-type activities - The water and sewer fund concluded the year with an decrease in net position of \$431,773 to end the year with a net position balance of \$11,529,835 (before net transfers of \$1,824,221 to the general and debt service funds and from the capital projects fund, other grants, and revenues from the use of money and property), Water and sewer fund operating income and capital transfers ended the year with a net gain of \$422,870 over 2018. Key contributors to the decrease in net position are the increase in outstanding debt offset by investments in capital assets.

Financial Analysis of the Town's Funds

As noted earlier, the Town uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. As noted above, the Town employs six funds:

- general fund
- debt service fund
- capital projects fund
- gang task force fund
- special transportation fund
- stormwater fund.

Governmental Funds - The governmental fund financial statements focus on near-term inflows and outflows of spendable resources as well as on balances of spendable resources available at the end of the fiscal year. Such information is useful in assessing the Town's financing requirements. In particular, unassigned fund balance may serve as a useful measure of the Town's net resources available for spending at the end of the fiscal year.

As of the end of FY 2019, the Town's six governmental funds reported combined ending fund balances of \$22,518,222, a decrease of \$1,733,037 or 7.1 percent from the prior year. The change is mainly the result of the collection of receivables from other governments and the spending of capital reserved funds on capital assets in 2019. \$17,668,552 or 78.5 percent of the combined fund balance is non-spendable, restricted, committed, or assigned for capital projects, debt service, and other purposes, leaving an unassigned balance of \$4,849,670 or 21.5 percent of the total available for spending by Council appropriation.

Debt service fund revenues were up \$101,543 or 3.5 percent, primarily because of increased revenues from the use of money and property. Transfers from the general fund and water and sewer fund increased by \$527,308, mainly due to the impact of the water and sewer fund contributions for the 2018 bond issue. Expenditures increased by 26.5 percent due to the first year of payments on the 2018 bonds. The capital project fund balance decreased by \$2,288,666, reflecting spending 2018 bond proceeds on capital assets. The balance at year-end is reserved for various projects that have not been completed yet. The reserved portions of fund balances are not available for new spending because they already have been committed for expenditures, as follows:

Town of Vienna, Virginia Fund Balance Components

| Nonspendable: Inventory \$ 119,665 Prepaid items 5,992 Total Nonspendable \$ 125,657 Restricted: *** Unappropriated PEG Funds \$ 1,052,000 E-911 29,000 Gang task force funds 674,254 Stornwater funds 623,606 Total Restricted \$ 2,378,860 Committed: VRP reserves \$ 248,000 Subsequent year budget support 500,000 Capital lease proceeds 57,900 Total Committed \$ 805,900 Assigned: Carryforward \$ 128,800 Encumbrances 55,300 |
|---|
| Prepaid items 5,992 Total Nonspendable \$ 125,657 Restricted: Unappropriated PEG Funds \$ 1,052,000 E-911 29,000 Gang task force funds 674,254 Stornwater funds 623,606 Total Restricted \$ 2,378,860 Committed: VRP reserves \$ 248,000 Subsequent year budget support 500,000 Capital lease proceeds 57,900 Total Committed \$ 805,900 Assigned: Carryforward \$ 128,800 |
| Total Nonspendable \$ 125,657 Restricted: Unappropriated PEG Funds \$ 1,052,000 E-911 29,000 Gang task force funds 674,254 Stornwater funds 623,606 Total Restricted \$ 2,378,860 Committed: VRP reserves \$ 248,000 Subsequent year budget support 500,000 Capital lease proceeds 57,900 Total Committed \$ 805,900 Assigned: Carryforward \$ 128,800 |
| Restricted: Unappropriated PEG Funds \$ 1,052,000 E-911 29,000 Gang task force funds 674,254 Stornwater funds 623,606 Total Restricted \$ 2,378,860 Committed: VRP reserves \$ 248,000 Subsequent year budget support 500,000 Capital lease proceeds 57,900 Total Committed \$ 805,900 Assigned: Carryforward \$ 128,800 |
| Unappropriated PEG Funds \$ 1,052,000 E-911 29,000 Gang task force funds 674,254 Stormwater funds 623,606 Total Restricted \$ 2,378,860 Committed: VRP reserves \$ 248,000 Subsequent year budget support 500,000 Capital lease proceeds 57,900 Total Committed \$ 805,900 Assigned: Carryforward \$ 128,800 |
| E-911 |
| Gang task force funds 674,254 Stornwater funds 623,606 Total Restricted \$ 2,378,860 Committed: VRP reserves \$ 248,000 Subsequent year budget support 500,000 Capital lease proceeds 57,900 Total Committed \$ 805,900 Assigned: Carryforward \$ 128,800 |
| Stormwater funds 623,606 Total Restricted \$ 2,378,860 Committed: VRP reserves \$ 248,000 Subsequent year budget support 500,000 Capital lease proceeds 57,900 Total Committed \$ 805,900 Assigned: Carryforward \$ 128,800 |
| Total Restricted \$ 2,378,860 Committed: *** VRP reserves \$ 248,000 Subsequent year budget support 500,000 Capital lease proceeds 57,900 Total Committed \$ 805,900 Assigned: *** Carryforward \$ 128,800 |
| Committed: 248,000 VRP reserves \$ 248,000 Subsequent year budget support 500,000 Capital lease proceeds 57,900 Total Committed \$ 805,900 Assigned: Carryforward \$ 128,800 |
| VRP reserves \$ 248,000 Subsequent year budget support 500,000 Capital lease proceeds 57,900 Total Committed \$ 805,900 Assigned: Carryforward \$ 128,800 |
| Subsequent year budget support 500,000 Capital lease proceeds 57,900 Total Committed \$805,900 Assigned: Carryforward \$ 128,800 |
| Capital lease proceeds 57,900 Total Committed \$ 805,900 Assigned: Carryforward \$ 128,800 |
| Total Committed \$ 805,900 Assigned: Carryforward \$ 128,800 |
| Assigned: Carryforward \$ 128,800 |
| Carryforward \$ 128,800 |
| , |
| Encumbrances 55,300 |
| |
| Federal AF Funds 429,700 |
| State AF Funds 314,400 |
| Other postemployment benefits 531,900 |
| Legal fees 100,000 |
| Debt service 7,994,987 |
| Capital projects 4,803,048 |
| Total Assigned \$ 14,358,135 |
| Unassigned: |
| General fund \$ 4,849,670 |
| Total Fund Balance \$ 22,518,222 |

The general fund is the primary operating fund of the Town. At the end of the fiscal year, the fund balance of the general fund totaled \$8,422,327, which equates to 37.4 percent of the \$22,518,222 combined fund balance of the six funds employed by the Town. As a measure of the general fund's liquidity, it may be useful to compare both the unassigned fund balance and total fund balance to total fund expenditures. The unassigned fund balance of \$4,849,670 represents 19.5 percent of total general fund expenditures, while total fund balance represents 33.9 percent of that same amount.

The total fund balance for the general fund decreased \$146,859 or 1.7 percent from the previous fiscal year. The unassigned component of fund balance was \$4,849,670 at year-end, an increase over the prior fiscal year of \$270,710 or 5.9 percent. Both changes were functions of the following:

- Overall, general fund revenues were up by \$785,597 or 3.4 percent, primarily as a result of increased real estate assessments, increased service charges from expanded programming at the community center, increased business license and sales taxes, and increased revenue from the use of money and property, partially offset by slight decreases in fines and forfeitures and telecommunications taxes in 2019.
- General fund expenditures increased by \$1,410,990 or 6.0 percent over the previous year. Planned salary increases and increases in community center operations, partially offset by savings from a few open positions accounted for the change.

Proprietary Fund - The Town's proprietary fund provides the same type of information found in the government-wide financial statements (business-type activities) but in more detail. Factors impacting results of operations already have been addressed in the prior discussion of the Town's business-type activities.

General Fund Budgetary Highlights

During the year, various budget amendments resulted in differences between the original and final FY 2019 budgets. These differences totaled \$67,849 for revenues and \$435,024 for expenditures. Donations for police and parks and recreation projects account for most of the miscellaneous revenue budget amendments. Expenditure-related budget amendments account for public safety grants and information technology expenditures during 2019. Details are summarized in the following table:

| | 1 | Amount | | | |
|--|----|----------|--|--|--|
| | A | Amended | | | |
| Revenues: | | | | | |
| Miscellaneous | \$ | 44,009 | | | |
| Other local taxes | | 97,500 | | | |
| Charges for services | | 19,030 | | | |
| State revenues | | 4,810 | | | |
| Revenue from the use of money and property | | (97,500) | | | |
| Total | \$ | 67,849 | | | |
| Expenditures: | | | | | |
| General government administration | \$ | 90,980 | | | |
| Public safety | | 76,070 | | | |
| Public works | | 186,635 | | | |
| Parks, recreation and cultural | | 53,089 | | | |
| Community development | | 28,250 | | | |
| Total | \$ | 435,024 | | | |

General Fund Budgetary Variances

General fund actual revenues were \$184,074 or 0.8 percent more than amended budgetary estimates. The difference is due largely to favorable real estate tax revenue and revenue from use of money and property, partially offset by lower permit fees and fines and forfeitures. General fund actual expenditures were \$930,843 or 3.6 percent less than amended budgets. The majority of budgetary expenditure savings occurred in general and financial administration, parks and recreation due to open positions, and lower contractor costs. This was partially offset by higher costs due to overtime filling open positions in public safety.

Capital Assets and Debt Administration

Capital assets - The Town's investment in capital assets for governmental activities totaled \$70,920,107 (net of accumulated depreciation), a decrease of \$369,138 or 0.5 percent. Capital assets for business-type activities increased by \$1,256,397 or 8.1 percent. The governmental activities decrease is due to depreciation exceeding new spending. The increase in business-type activities is due to increased spending for water and sewer infrastructure. The schedule below provides an overview of capital asset balances at year-end, net of accumulated depreciation. More detailed information on capital asset activity is in Note 7 of the Notes to Financial Statements.

| | Govern | mental | Busines | s-type | | |
|------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | Activ | rities | Activ | ities | To | tal |
| | 2019 | 2018 | 2019 | 2018 | 2019 | 2018 |
| Land | \$ 3,744,068 | \$ 3,389,034 | \$ - | \$ - | \$ 3,744,068 | \$ 3,389,034 |
| Land improvements | 4,846,568 | 4,989,090 | - | - | 4,846,568 | 4,989,090 |
| Construction in progress | 4,635,454 | 3,093,262 | 1,324,379 | 110,672 | 5,959,833 | 3,203,934 |
| Buildings and improvements | 19,611,860 | 20,818,077 | - | - | 19,611,860 | 20,818,077 |
| Infrastructure | 31,733,742 | 32,588,740 | 14,728,260 | 14,799,636 | 46,462,002 | 47,388,376 |
| Office and other equipment | 3,350,058 | 3,377,938 | - | - | 3,350,058 | 3,377,938 |
| Automotive and other equipment | 2,998,357 | 3,033,104 | 740,944 | 626,878 | 3,739,301 | 3,659,982 |
| Total assets - net of depreciation | \$ 70,920,107 | \$ 71,289,245 | \$ 16,793,583 | \$ 15,537,186 | \$ 87,713,690 | \$ 86,826,431 |

Long-term obligations - At the conclusion of the fiscal year, long-term obligations totaled \$43,076,091 for governmental activities and \$5,565,233 for business-type activities. Of these amounts, outstanding bonds totaled \$28,849,104 and capital leases totaled \$2,081,976. These amounts do not include the Town's obligations related to accounts payable and compensated absences, which totaled \$3,034,511 and \$1,517,250, respectively, at year-end. Except for \$151,725 worth of compensated absences, these obligations will be paid from current resources and are not included in long-term liabilities. Additional information relative to the Town's long-term obligations can be found in Note 9 of the Notes to Financial Statements.

Economic Factors and Next Year's Budget and Rates

Located in northern Virginia, approximately 10 miles west of Washington D.C., the Town of Vienna is situated in one of the more economically stable regions of the country. Vienna continues to enjoy a healthy economic base given, its metropolitan transit system and its close proximity to the Dulles airport corridor and Washington D.C, and the future relocation of Amazon's HQ 2 in nearby Arlington County. Existing property values have increased over the past several years, climbing by 5.0 percent in fiscal year 2019, mainly due to continued construction of upscale homes and residential renovations, plus a significant improvement to the largest commercial property in town. Overall property values increased by 4.0 percent during the past calendar year and are projected to increase modestly during the next several years. The Town continues to enjoy the benefits of the area's relatively low unemployment rate, which at the end of the fiscal year, according to the Bureau of Labor Statistics, was 2.4 percent as compared to 2.9 percent and 3.8 percent for Virginia and the nation, respectively. According to the U.S. Census Bureau for 2010 (the last year available), the area's median household income is \$103,000 with 52.6 percent of households having incomes of at least \$150,000.

The general fund revenue budget for the fiscal year ending June 30, 2020 totals \$26,725,030, which equates to an increase of \$1,261,940 or 5.0 percent from the previous fiscal year. Increases are mainly due to increased operating costs at the expanded community center, offset by revenue increases, salary increases, and the costs to add a new economic development function and make long-needed changes to the zoning code. General property tax revenue is expected to increase \$473,810 or 4.1 percent. The tax rate for fiscal year 2020 is \$0.2250, which is the same rate it has been since fiscal year 2016. The following table provides a comparison of the Town's FY 2019 actual revenue and FY 2020 adopted revenue budget.

| | | | Expected |
|--------------------------|---------------|---------------|--------------|
| | FY 2020 | FY 2019 | Increase |
| Revenue Source | Budget | Budget | (Decrease) |
| Property taxes | \$ 11,870,300 | \$ 11,396,490 | \$ 473,810 |
| Other local taxes | 6,973,000 | 6,730,000 | 243,000 |
| Permits, fees & licenses | 371,000 | 314,000 | 57,000 |
| Fines and forfeitures | 395,000 | 417,000 | (22,000) |
| Use of money & property | 399,000 | 279,500 | 119,500 |
| Charges for services | 1,299,600 | 969,600 | 330,000 |
| State revenues | 3,271,200 | 3,213,560 | 57,640 |
| Federal revenues | 85,000 | 85,000 | - |
| Transfers-in | 433,130 | 358,140 | 74,990 |
| Other | 115,800 | 109,800 | 6,000 |
| Prior year reserves | 500,000 | 550,000 | (50,000) |
| Equip. Repl. Reserve/PEG | 1,012,000 | 1,040,000 | (28,000) |
| Total Revenue Budget | \$ 26,725,030 | \$ 25,463,090 | \$ 1,261,940 |

Request for Information

This financial report is designed to provide a general overview of Town's finances for the fiscal year ended June 30, 2019. Questions concerning information provided in this report or requests for additional financial information should be addressed to the Director of Finance, 127 Center Street S, Vienna, Virginia 22180. Information relative to the Town of Vienna government also may be obtained by visiting the Town of Vienna website at www.viennava.gov.

Basic Financial Statements:

- Government-wide Financial Statements -



TOWN OF VIENNA, VIRGINIA Statement of Net Position At June 30, 2019

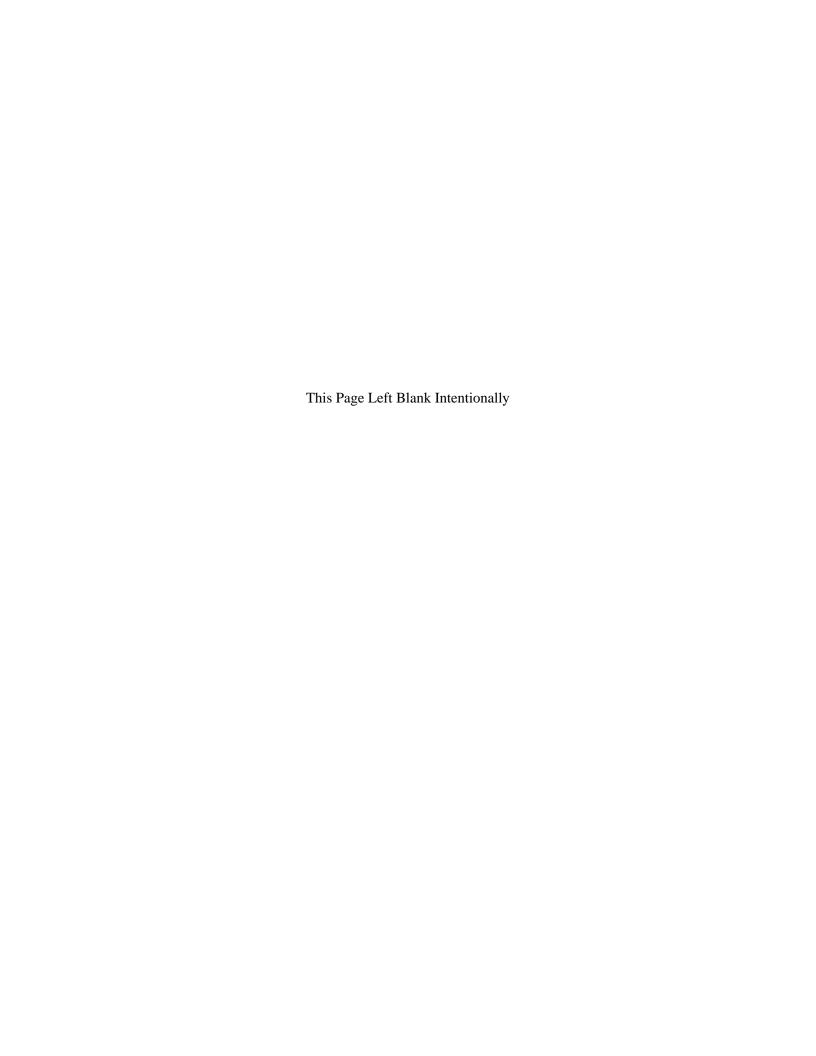
| | At June 30, | 2019 | | | | |
|---|-------------|----------------------------|----|-----------------------------|----------------|--------------------------|
| | | Governmental Activities | | Business-type Activities | | Total |
| Assets: | • | | | | _ | |
| Cash and cash equivalents | \$ | 25,059,486 | \$ | 575,908 | \$ | 25,635,394 |
| Receivables, (net of allowances for | | | | | | |
| uncollectibles): | | 682,785 | | 1,799,174 | | 2,481,959 |
| Prepaid items | | 5,992 | | 1,126 | | 7,118 |
| Due from other governments | | 1,283,089 | | - | | 1,283,089 |
| Inventory, at cost | | 119,665 | | 28,242 | | 147,907 |
| Restricted: | | | | | | |
| Cash and cash equivalents | | 2,452,842 | | - | | 2,452,842 |
| Capital assets: | | | | | | 2 = 11 0 10 |
| Land | | 3,744,068 | | - | | 3,744,068 |
| Construction in progress | | 4,635,454 | | 1,324,379 | | 5,959,833 |
| Other capital assets, net of accumulated | | 62 540 595 | | 15 460 204 | | 79 000 790 |
| depreciation Capital assets, net | \$ | 62,540,585 70,920,107 | Φ. | 15,469,204 16,793,583 | φ- | 78,009,789 87,713,690 |
| Capital assets, net | Φ | 70,920,107 | Ф | 10,793,363 | - Ф – | 87,713,090 |
| Total assets | \$ | 100,523,966 | \$ | 19,198,033 | \$_ | 119,721,999 |
| Deferred outflows of resources: | | | | | | |
| Pension related items | \$ | 1,777,946 | \$ | 133,224 | \$ | 1,911,170 |
| OPEB related items | | 707,676 | | 56,781 | | 764,457 |
| Total deferred outflows of resources | \$ | 2,485,622 | \$ | 190,005 | \$_ | 2,675,627 |
| Liabilities: | | | | | | |
| Accounts payable and accrued expenses | \$ | 1,813,407 | \$ | 1,221,104 | \$ | 3,034,511 |
| Unearned revenue | | 3,060,597 | | - | | 3,060,597 |
| Escrow and other deposits | | 2,412,090 | | 126,010 | | 2,538,100 |
| Due to other governments | | - | | 819,494 | | 819,494 |
| Long-term liabilities: | | | | | | |
| Due within one year: | | | | | | |
| Bonds payable | | 2,702,267 | | 121,000 | | 2,823,267 |
| Notes payable | | - | | 103,638 | | 103,638 |
| Capital leases | | 597,655 | | 131,251 | | 728,906 |
| Compensated absences | | 1,241,273 | | 124,252 | | 1,365,525 |
| Due in more than one year: | | | | | | |
| Bonds payable | | 22,326,772 | | 891,000 | | 23,217,772 |
| Notes payable | | | | 2,704,427 | | 2,704,427 |
| Capital leases | | 1,069,120 | | 283,950 | | 1,353,070 |
| Net OPEB liabilities | | 3,720,542 | | 302,662 | | 4,023,204 |
| Net pension liabilities | | 11,280,543 | | 889,247 | | 12,169,790 |
| Compensated absences | | 137,919 | | 13,806 | - | 151,725 |
| Total liabilities | \$ | 50,362,185 | \$ | 7,731,841 | \$_ | 58,094,026 |
| Deferred Inflows of Resources: | | | | | | |
| Pension related items | \$ | 1,221,491 | \$ | 117,377 | \$ | 1,338,868 |
| OPEB related items | | 186,139 | | 8,985 | | 195,124 |
| Deferred revenue - property taxes | | 61,314 | | - | | 61,314 |
| Total deferred inflows of resources | \$ | 1,468,944 | \$ | 126,362 | \$ | 1,595,306 |
| Net Position: | | | | | | |
| Net investment in capital assets Restricted | \$ | 49,860,620 | \$ | 12,558,317 | \$ | 60,041,201 |
| Unappropriated PEG Funds | | 1,052,000 | | _ | | 1,052,000 |
| Stormwater funds | | 623,606 | | _ | | 623,606 |
| Gang task force funds | | 674,254 | | _ | | 674,254 |
| Other | | 29,000 | | - | | 29,000 |
| Unrestricted | | (1,061,021) | | (1,028,482) | | 288,233 |
| Total net position | \$ | 51,178,459 | | 11,529,835 | | 62,708,294 |
| Total liet position | 2 | 51,178,439 | Φ | 11,329,833 | φ ₌ | 02,708,294 |

A. The sum of the columns does not equal the Total column by a difference of \$2,377,736 because the bonds payable related to the Business-type Activities are reflected in the Governmental Activities column reducing unrestricted net position. The assets are reflected in the Business-type Activities column as net investment in capital assets. The Total column matches the assets with the debt and reports the net amount of the net investment in capital assets.

| | Program Revenues | | | | | | Net (Expense) Revenue and Changes in Net I | | | | | | | |
|-----------------------------------|------------------|-----------------|-------|----------------------|-----|--------------------------|--|----|----------------------------|-----------------------------|-------------|--|--|--|
| | | | | | | Operating | Capital | | Pr | imary Government | | | | |
| Functions/Programs | | Expenses | | Charges for Services | | Grants and Contributions | Grants and Contributions | • | Governmental Activities | Business-type Activities | Total | | | |
| Primary Government | | | | | | | | | | | | | | |
| Governmental activities | | | | | | | | | | | | | | |
| General government administration | \$ | 5,323,098 | \$ | 50,037 | \$ | - \$ | - | \$ | (5,273,061) \$ | - \$ | (5,273,061 | | | |
| Public safety | | 7,751,329 | | 583,858 | | 921,731 | - | | (6,245,740) | - | (6,245,740 | | | |
| Public works | | 11,142,853 | | - | | 2,277,398 | 1,510,991 | | (7,354,464) | - | (7,354,464 | | | |
| Health and welfare | | 223,435 | | - | | - | - | | (223,435) | - | (223,435 | | | |
| Parks, recreation and cultural | | 4,207,487 | | 1,008,272 | | - | - | | (3,199,215) | - | (3,199,215 | | | |
| Community development | | 947,650 | | - | | - | - | | (947,650) | - | (947,650 | | | |
| Interest on long-term debt | | 647,891 | | - | | 17,718 | - | | (630,173) | - | (630,173 | | | |
| Total governmental activities | \$ | 30,243,743 | \$ | 1,642,167 | \$ | 3,216,847 \$ | 1,510,991 | \$ | (23,873,738) \$ | - \$ | (23,873,738 | | | |
| Business-type activities | | | | | | | | | | | | | | |
| Water and sewer | | 6,761,477 | _ | 7,813,703 | | | _ | | | 1,052,226 | 1,052,226 | | | |
| Total Primary Government | \$ | 37,005,220 | \$ | 9,455,870 | \$ | 3,216,847 \$ | 1,510,991 | \$ | (23,873,738) \$ | 1,052,226 \$ | (22,821,512 | | | |
| | Ge | neral Revenue | es | | • | | | | | | | | | |
| | • | Taxes: | | | | | | | | | | | | |
| | | General real | oror | erty taxes | | | | \$ | 11,440,251 \$ | - \$ | 11,440,251 | | | |
| | | Local sales a | | • | | | | _ | 1,493,524 | - | 1,493,524 | | | |
| | | Consumer uti | | | | | | | 684,098 | _ | 684,098 | | | |
| | | Business lice | • | | | | | | 2,389,726 | - | 2,389,726 | | | |
| | | Meals and lo | | | | | | | 2,829,794 | - | 2,829,794 | | | |
| | | Bank franchi | _ | ~ | | | | | 1,114,289 | - | 1,114,289 | | | |
| | | Other | | | | | | | 1,056,764 | - | 1,056,764 | | | |
| | | Grants and con | ıtrib | outions not rest | ric | ted to specific progr | ams | | 905,984 | - | 905,984 | | | |
| | | | | | | of money and prope | | | 832,700 | 19,252 | 851,952 | | | |
| | | Miscellaneous | | | | | • | | 217,698 | 320,970 | 538,668 | | | |
| | Tr | ansfers | | | | | | | 1,824,221 | (1,824,221) | - | | | |
| | | Total genera | l rev | enues and trai | nsf | ers | | \$ | 24,789,049 \$ | (1,483,999) \$ | 23,305,050 | | | |
| | | Change in | | | | | | \$ | 915,311 \$ | (431,773) \$ | 483,538 | | | |
| | | Net position, b | | • | | | | | 50,263,148 | 11,961,608 | 62,224,756 | | | |
| | | Net position, e | _ | | | | | \$ | 51,178,459 \$ | 11,529,835 \$ | 62,708,294 | | | |

Basic Financial Statements:

- Fund Financial Statements -



Balance Sheet Governmental Funds At June 30, 2019

| | | | | Majo | r Fı | ınds | | | | | |
|--|-----|------------|-----|-----------------|------|---------------------|----|-----------------------------------|-------------------|----|--------------------------------|
| | | General | | Debt Service | | Capital Projects | 1 | Special 'ransportation Fund | Nonmajor Funds | | Total Governmental Funds |
| Assets: | | | | | | | | | | | |
| Cash and cash equivalents Receivables (net of allowance for uncollectibles): | \$ | 10,977,007 | \$ | 7,679,578 | \$ | 5,761,826 | \$ | - \$ | 641,075 | \$ | 25,059,486 |
| Taxes including penalties | | 66,385 | | _ | | _ | | _ | _ | | 66,385 |
| Accounts | | 296,642 | | 319,758 | | _ | | _ | _ | | 616,400 |
| Prepaid items | | 5,992 | | 515,756 | | _ | | _ | _ | | 5,992 |
| Due from other governments | | 457,111 | | _ | | 825,978 | | _ | _ | | 1,283,089 |
| Inventory, at cost | | 119,665 | | _ | | - | | _ | _ | | 119,665 |
| Restricted: | | 117,003 | | | | | | | | | 117,003 |
| Cash and cash equivalents | | _ | | _ | | _ | | 1,557,917 | 894,925 | | 2,452,842 |
| Total assets | \$ | 11,922,802 | \$ | 7,999,336 | \$ | 6,587,804 | \$ | 1,557,917 \$ | | \$ | 29,603,859 |
| | = | | - | | = | | | | : | | |
| Liabilities: | | | | | | | | | | | |
| Accounts payable | \$ | 399,158 | \$ | - | \$ | 573,820 | \$ | - \$ | | \$ | 985,699 |
| Accrued liabilities | | 265,976 | | 4,349 | | - | | - | 225,419 | | 495,744 |
| Escrow and other deposits | | 2,412,090 | | - | | - | | - | - | | 2,412,090 |
| Unearned revenue | _ | 291,744 | _ | - | _ | 1,210,936 | | 1,557,917 | | | 3,060,597 |
| Total liabilities | \$_ | 3,368,968 | \$_ | 4,349 | \$ | 1,784,756 | \$ | 1,557,917 \$ | 238,140 | \$ | 6,954,130 |
| | | | | | | | | | | | |
| Deferred Inflows of Resources: Unavailable revenue - property taxes | \$_ | 131,507 | \$_ | - | \$_ | _ | \$ | - \$ | | \$ | 131,507 |
| Fund Balance: | - | | _ | | _ | | | | | | _ |
| Nonspendable: | | | | | | | | | | | |
| Inventory | \$ | 119,665 | \$ | _ | \$ | _ | \$ | - \$ | _ | \$ | 119,665 |
| Prepaid items | - | 5,992 | - | _ | - | _ | - | | _ | _ | 5,992 |
| Restricted: | | -, | | | | | | | | | -, |
| Unappropriated PEG Funds | | 1,052,000 | | _ | | _ | | _ | _ | | 1,052,000 |
| E-911 | | 29,000 | | _ | | _ | | _ | _ | | 29,000 |
| Stormwater funds | | , | | _ | | _ | | _ | 623,606 | | 623,606 |
| Gang task force funds | | _ | | _ | | _ | | _ | 674,254 | | 674,254 |
| Committed: | | | | | | | | | 07.,20. | | 07.,20. |
| VRP reserves | | 248,000 | | _ | | _ | | _ | _ | | 248,000 |
| Subsequent year budget support | | 500,000 | | _ | | _ | | _ | _ | | 500,000 |
| Capital lease proceeds | | 57,900 | | _ | | _ | | _ | _ | | 57,900 |
| Assigned: | | , | | | | | | | | | |
| Encumbrances | | 55,300 | | - | | - | | _ | - | | 55,300 |
| Carryforward | | 128,800 | | - | | - | | _ | - | | 128,800 |
| Federal AF funds | | 429,700 | | - | | - | | - | - | | 429,700 |
| State AF funds | | 314,400 | | - | | - | | _ | - | | 314,400 |
| Other postemployment benefits | | 531,900 | | - | | - | | _ | - | | 531,900 |
| Legal fees | | 100,000 | | - | | - | | _ | - | | 100,000 |
| Debt service | | - | | 7,994,987 | | - | | - | - | | 7,994,987 |
| Capital projects | | - | | _ | | 4,803,048 | | - | - | | 4,803,048 |
| Unassigned | | 4,849,670 | _ | | | | | <u> </u> | | | 4,849,670 |
| Total fund balance | \$ | 8,422,327 | \$ | 7,994,987 | \$ | 4,803,048 | \$ | - \$ | 1,297,860 | \$ | 22,518,222 |
| Total liabilities, deferred inflows | | | | | | | | | | | |
| of resources, and fund balance | \$_ | 11,922,802 | \$_ | 7,999,336 | \$ | 6,587,804 | \$ | 1,557,917 \$ | 1,536,000 | \$ | 29,603,859 |

Reconciliation of the Governmental Funds Balance Sheet to the Statement of Net Position At June 30, 2019

| Total fund balances for governmental funds (Exhibit 3) | | \$ | 22,518,222 |
|--|--|----|--------------|
| Total net position reported for governmental activities in the statement of net position is different because: | | | |
| Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds. Those assets consist of: Land Construction in progress Depreciable capital assets, net of accumulated depreciation Total capital assets | \$ 3,744,068 4,635,454 62,540,585 | | 70,920,107 |
| Deferred outflows of resources are not available to pay for current-period | | | ,, |
| expenditures and, therefore, are not reported in the funds. Pension related items OPEB related items | \$ 1,777,946 707,676 | | |
| Total | | | 2,485,622 |
| Some of the Town's taxes will be collected after year-end, but are not available soon enough to pay for the current year's expenditures, and therefore are reported as unavailable revenue in the funds. Long-term liabilities applicable to the Town's governmental activities are not due and payable in the current period and accordingly are not reported as fund liabilities Balances of long-term liabilities affecting net position are as follows: | | | 70,193 |
| Accrued interest payable Bonds and capital leases payable Unamortized bond premium Net OPEB liabilities Net pension liabilities Compensated absences Total | \$ (331,964) (25,096,775) (1,599,039) (3,720,542) (11,280,543) (1,379,192) | | (43,408,055) |
| Deferred inflows of resources are not due and payable in the current-period and, therefore, are not reported in the funds. Pension related items OPEB related items Total | \$ (1,221,491) (186,139) | | (1,407,630) |
| | | ф. | <u> </u> |
| Total net position of governmental activities (Exhibits 1 and 2) | | \$ | 51,178,459 |

Statement of Revenues, Expenditures and Changes in Fund Balances Governmental Funds Year Ended June 30, 2019

| | | | | Ma | ior | Funds | | | | | | |
|---|-----|-------------------------|-----|-----------------|-----|--------------------|----|-----------------------------------|-----|-------------------|-----|--------------------------------|
| | = | General | | Debt Service | _ | Capital Project | | Special Transportation Fund | - | Nonmajor Funds | | Total Governmental Funds |
| Revenues: | ф | 11 410 650 | Φ. | | ф | | Φ. | | ф | | ф | 11 410 650 |
| General property taxes Other local taxes Permits, privilege fees and regulatory | \$ | 11,419,658 6,738,401 | \$ | 2,829,794 | \$ | - | \$ | - | \$ | - | \$ | 11,419,658 9,568,195 |
| licenses | | 261,427 | | - | | - | | - | | - | | 261,427 |
| Fines and forfeitures Revenue from use of money and property | | 314,291 432,465 | | 182,015 | | 196,594 | | - | | 21.626 | | 314,291 832,700 |
| Charges for services | | 1,066,449 | | 162,015 | | 190,394 | | - | | 21,020 | | 1,066,449 |
| Miscellaneous | | 160,728 | | 60 | | 56,393 | | - | | 517 | | 217,698 |
| Intergovernmental | _ | 3,373,454 | _ | 17,718 | _ | 946,920 | | 564,071 | | 731,659 | _ | 5,633,822 |
| Total revenues | \$_ | 23,766,873 | \$ | 3,029,587 | \$_ | 1,199,907 | \$ | 564,071 | \$_ | 753,802 | \$ | 29,314,240 |
| Expenditures: Current: | | | | | | | | | | | | |
| General government administration | \$ | 5,009,749 | \$ | _ | \$ | - | \$ | - | \$ | - | \$ | 5,009,749 |
| Public safety | | 7,212,489 | | - | | - | | - | | 336,087 | | 7,548,576 |
| Public works | | 7,932,131 | | - | | - | | 14,814 | | 266,533 | | 8,213,478 |
| Health and welfare | | 223,435 | | - | | - | | - | | - | | 223,435 |
| Parks, recreation, and cultural | | 3,506,683 | | - | | - | | - | | - | | 3,506,683 |
| Community development | | 977,784 | | - | | 4,037,830 | | - | | - | | 977,784 |
| Capital projects Debt service: | | - | | - | | 4,037,830 | | - | | - | | 4,037,830 |
| Principal retirement | | _ | | 3,057,558 | | _ | | _ | | _ | | 3,057,558 |
| Interest and other fiscal charges | | _ | | 886,805 | | _ | | - | | - | | 886,805 |
| Total expenditures | \$ | 24,862,271 | \$ | 3,944,363 | \$_ | 4,037,830 | \$ | 14,814 | \$_ | 602,620 | \$ | 33,461,898 |
| Excess (deficiency) of revenues over (under) expenditures | \$_ | (1,095,398) | \$_ | (914,776) | \$_ | (2,837,923) | \$ | 549,257 | \$_ | 151,182 | \$_ | (4,147,658) |
| Other financing sources (uses): Issuance of capital lease | \$ | 590,400 | \$ | - | \$ | _ | \$ | - | \$ | - | \$ | 590,400 |
| Transfers in | | 980,000 | | 1,466,082 | | 549,257 | | (540.257) | | - | | 2,995,339 |
| Transfers out | _ | (621,861) | | | - | | | (549,257) | - | | - | (1,171,118) |
| Total other financing sources (uses) | \$_ | 948,539 | \$_ | 1,466,082 | \$_ | 549,257 | \$ | (549,257) | \$_ | | \$_ | 2,414,621 |
| Net changes in fund balances | \$ | (146,859) | \$ | 551,306 | \$ | (2,288,666) | \$ | - | \$ | 151,182 | \$ | (1,733,037) |
| Fund balances at beginning of year | _ | 8,569,186 | _ | 7,443,681 | _ | 7,091,714 | | | _ | 1,146,678 | - | 24,251,259 |
| Fund balances at end of year | \$ | 8,422,327 | \$ | 7,994,987 | \$_ | 4,803,048 | \$ | - | \$_ | 1,297,860 | \$ | 22,518,222 |

Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balances of Governmental Funds to the Statement of Activities Year Ended June 30, 2019

| Net change in fund balances - total governmental funds (Exhibit 5) | | \$ | (1,733,037) |
|---|----|-----------------------------------|-------------|
| Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as deprecation expense. This is the amount by which depreciation exceeded capital outlays in the current period. The following details support this adjustment: Capital outlay Depreciation expense | \$ | 3,386,933 (3,755,566) | (368,633) |
| The net effect of various miscellaneous transactions involving capital assets (i.e. sales, trade-ins, and donations) is to decrease net position. | | | (505) |
| Revenues in the Statement of Activities that do not provide current financial resources are not reported as revenues in the funds. Property taxes | | | 20,593 |
| Bond and capital lease proceeds are reported as financing sources in governmental funds and thus contribute to the change in fund balance. In the statement of net position, however, issuing debt increases the long term liabilities and does not affect the statement of activities. Similarly, the repayment of principal is an expenditure in the governmental funds but reduces the liability in the statement of net position. | | | |
| Debt issued: Capital leases Repayments: General obligation bonds Capital leases | \$ | (590,400) 2,462,000 595,558 | 2,467,158 |
| Under the modified accrual basis of accounting used in the governmental funds, expenditures are not recognized for transactions that are not normally paid with expendable financial resources. In the statement of activities, however, which is presented on the accrual basis, expenses and liabilities are reported regardless of when financial resources are available. In addition, interest on long term debt is not recognized under the modified accrual basis of accounting until due, rather than as it accrues. This adjustment combines the net changes of the following: Compensated absences OPEB expense | \$ | (82,223) (42,343) | 2,407,136 |
| Bond premium Pension expense Accrued interest payable Net adjustment | - | 240,073 415,387 (1,159) | 529,735 |
| | | Φ. | 915,311 |
| Change in net position of governmental activities (Exhibit 2) | | \$ | |

Statement of Net Position Proprietary Fund At June 30, 2019

| | | Business-type Activities Enterprise Fund |
|--|----|--|
| | | Water & Sewer Fund |
| Assets: | | Sewer runa |
| Current assets: | | |
| Cash and cash equivalents | \$ | 575,908 |
| Receivables: (net of allowance for uncollectibles) | | |
| Accounts | | 943,012 |
| Unbilled service charges | | 856,162 |
| Prepaid items Inventory, at cost | | 1,126 28,242 |
| inventory, at cost | | |
| Total current assets | \$ | 2,404,450 |
| Other capital assets, net of accumulated depreciation | | 16,793,583 |
| Total assets | \$ | 19,198,033 |
| Deferred outflows of resources: | | |
| Pension related items | \$ | 133,224 |
| OPEB related items | | 56,781 |
| Total deferred outflows of resources | \$ | 190,005 |
| Liabilities: | | |
| Current liabilities: | | |
| Accounts payable | \$ | 1,204,780 |
| Accrued liabilities | | 16,324 |
| Escrow and other deposits | | 126,010 |
| Due to other governments | | 819,494 |
| Compensated absences - current portion | | 124,252 |
| Note payable - current portion | | 103,638 |
| Bonds payable - current portion | | 121,000 |
| Capital leases - current portion | _ | 131,251 |
| Total current liabilities | \$ | 2,646,749 |
| Noncurrent liabilities: | | |
| Compensated absences - noncurrent portion | \$ | 13,806 |
| Net OPEB liabilities | | 302,662 |
| Net pension liabilities Note payable - noncurrent portion | | 889,247 2,704,427 |
| Bonds payable - noncurrent portion | | 891,000 |
| Capital leases - noncurrent portion | | 283,950 |
| Total noncurrent liabilities | \$ | 5,085,092 |
| Total liabilities | \$ | |
| | Ф | 7,731,841 |
| Deferred Inflows of Resources: Pension related items | ¢ | 117 277 |
| OPEB related items | \$ | 117,377 8,985 |
| Of ED Telated Itellis | | 6,765 |
| Total deferred inflows of resources | \$ | 126,362 |
| Net Position: | | |
| Net investment in capital assets | \$ | 12,558,317 |
| Unrestricted | | (1,028,482) |
| Total net position | \$ | 11,529,835 |

Statement of Revenues, Expenses and Changes in Net Position Proprietary Fund Year Ended June 30, 2019

| | | Business-type Activities Enterprise Fund |
|---|-----|--|
| | _ | Water & Sewer Fund |
| Operating revenues: Charges for services | \$ | 7,813,703 |
| Operating expenses: Personal services Fringe benefits Contractual services Other charges Materials and supplies | \$ | 1,502,776 340,268 4,055,557 23,493 236,893 |
| Depreciation Total operating expenses | \$ | 599,080 6,758,067 |
| Operating income (loss) | \$ | 1,055,636 |
| Nonoperating revenues (expenses): Interest income Miscellaneous income Interest expense | \$ | 19,252 320,970 (3,410) |
| Net nonoperating revenues (expenses) | \$ | 336,812 |
| Income (loss) before transfers | \$ | 1,392,448 |
| Transfers: Transfers (out) | \$ | (1,824,221) |
| Net transfers | \$_ | (1,824,221) |
| Change in net position | \$ | (431,773) |
| Net position, beginning of year | | 11,961,608 |
| Net position, end of year | \$ | 11,529,835 |

Statement of Cash Flows Proprietary Fund Year Ended June 30, 2019

| | Business-type Activities Enterprise Fund |
|---|--|
| | Water & Sewer Fund |
| Cash flows from operating activities: Receipts from customers Payments to and for employees Payments to suppliers Other receipts | \$ 7,520,423 (2,012,348) (4,169,925) 333,244 |
| Net cash provided by operating activities | \$ 1,671,394 |
| Cash flows from investing activities: Interest income | \$ 19,252 |
| Cash flows from capital and related financing activities: Purchase of capital assets Issuance of capital lease Issuance of notes payable Principal payments on capital lease Principal payments on note and bonds payable Interest expense | \$ (1,867,751) 229,600 1,469,619 (109,044) (118,000) (3,410) |
| Net cash provided by (used for) capital and related financing activities | \$ (398,986) |
| Cash flows from noncapital financing activities: Transfers (to) other funds | \$ (1,824,221) |
| Net cash provided by (used for) noncapital financing activities | \$ (1,824,221) |
| Net increase (decrease) in cash and cash equivalents | \$ (532,561) |
| Cash and cash equivalents at beginning of year | 1,108,469 |
| Cash and cash equivalents at end of year | \$ 575,908 |

Statement of Cash Flows Proprietary Fund Year Ended June 30, 2019 (continued)

| | | Business-type Activities Enterprise Fund |
|---|------|--|
| | | Water & Sewer Fund |
| Reconciliation of operating income to net cash provided by (used for) operating activities: | | |
| Operating income Adjustments to reconcile operating income to net cash provided by (used for) operating activities: | \$ | 1,055,636 |
| Depreciation | | 599,080 |
| Miscellaneous income | | 320,970 |
| (Gain) loss on disposal of capital assets | | 12,274 |
| Changes in operating accounts: | | , |
| Accounts receivable | | (169,388) |
| Unbilled service charges | | (22,642) |
| Inventory | | (5,231) |
| Prepaid items | | (1,126) |
| Deferred outflows - pension items | | 38,225 |
| Deferred outflows - OPEB items | | (50,062) |
| Accounts payable | | 152,375 |
| Accrued liabilities | | (23,859) |
| Escrow and other deposits | | 1,499 |
| Due to other governments | | (102,749) |
| Net OPEB liabilities | | 72,990 |
| Net pension liabilities | | (224,451) |
| Deferred inflows - pension items | | (11,311) |
| Deferred inflows - OPEB items | | (1,632) |
| Compensated absences | | 30,796 |
| Net cash provided by (used for) operating activities | \$ _ | 1,671,394 |

Statement of Fiduciary Net Position Pension Trust Funds At June 30, 2019

| Assets: | | |
|--|------|-----------|
| Investments | \$ | 5,743,285 |
| Total assets | \$ | 5,743,285 |
| Liabilities: Accounts payable | \$. | 108 |
| Net Position: Held in trust for pension benefits | \$ | 5,743,177 |

Statement of Changes in Fiduciary Net Position Pension Trust Funds Year Ended June 30, 2019

| Additions: Contributions: | | |
|--|-----|---------------------------------------|
| Employer | \$ | 368,034 |
| Plan members | φ | 45,463 |
| | _ | · · · · · · · · · · · · · · · · · · · |
| Total contributions | \$ | 413,497 |
| Investment income: | | |
| Interest earned on investments | | 173,372 |
| Total additions | \$_ | 586,869 |
| Deductions: | | |
| Pension benefit payments | \$ | 432,569 |
| Other charges | _ | 3,150 |
| Total deductions | \$_ | 435,719 |
| Change in net position | \$ | 151,150 |
| Net position held in trust for pension benefits: | | |
| Balance, beginning of year | _ | 5,592,027 |
| Balance, end of year | \$ | 5,743,177 |

Notes to Financial Statements June 30, 2019

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Narrative Profile

The Town of Vienna, located in central Fairfax County, Virginia, approximately 10 miles west of the District of Columbia, was incorporated in 1890.

The Town is governed under the Council-Manager form of government. The Town government, with approximately 200 full-time employees, engages in a wide range of municipal services including: police protection, refuse and leaf collection, recycling, street and sidewalk maintenance, street lights, storm drainage system maintenance, street cleaning, snow removal, water and sewer services, insect and animal control, zoning enforcement, planning and community development, recreational facilities and programs and Town beautification. Judicial administration, educational, fire, library, health and welfare services are provided by Fairfax County.

The financial statements of the Town of Vienna, Virginia have been prepared in conformity with the accounting principles generally accepted in the United States as specified by the Governmental Accounting Standards Board and specifications promulgated by the Auditor of Public Accounts (APA) of the Commonwealth of Virginia. The more significant of the government's accounting policies are described below.

A. Financial Reporting Entity

Government-wide Financial Statements:

The financial statements are prepared using full accrual accounting for all of the government's activities. This approach includes not just current assets and liabilities (such as cash and accounts payable) but also capital assets and long-term liabilities (such as buildings and infrastructure, including bridges and roads, and general obligation debt). Accrual accounting also reports all of the revenues and costs of providing services each year, not just those received or paid in the current year or soon thereafter.

Statement of Net Position:

The Statement of Net Position is designed to display the financial position of the primary government (governmental and business-type activities). Governments report all capital assets, including infrastructure, in the government-wide Statement of Net Position and report depreciation expense - the cost of "using up" capital assets - in the Statement of Activities. The net position of a government will be broken down into three categories: 1) net investment in capital assets; 2) restricted; and 3) unrestricted.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

A. Financial Reporting Entity (continued)

Statement of Activities:

The government-wide statement of activities reports expenses and revenues in a format that focuses on the cost of each of the government's functions. The expense of individual functions is compared to the revenues generated directly by the function (for instance, through user charges or intergovernmental grants).

Budgetary Comparison Schedules:

Demonstrating compliance with the adopted budget is an important component of a government's accountability to the public. Many citizens participate in the process of establishing the annual operating budgets of state and local governments, and have a keen interest in following the actual financial progress of their governments over the course of the year. The Town and many other governments revise their original budgets over the course of the year for a variety of reasons. The budgetary comparison schedules present the original, the final budget, and the actual activity of the major governmental funds.

Accounting principles generally accepted in the United States require financial statements to present the primary government and its component units, entities for which the government is considered to be financially accountable. Blended component units, although legally separate entities, are, in substance, part of the government's operations and so data from these units are combined with data of the primary government. The Town has no component units that meet the requirements for blending. Discretely presented component units, on the other hand, are reported in a separate column in the government-wide statements to emphasize they are legally separate from the primary government. The Town does not have any discretely presented component units.

B. Government-wide and Fund Financial Statements

The basic financial statements include both government-wide (based on the Town as a whole) and fund financial statements. The focus is on both the Town as a whole and the fund financial statements, including the major individual funds of the governmental and business-type categories, as well as the fiduciary funds (by category) and the component units, if applicable. Both the government-wide and fund financial statements (within the basic financial statements) categorize primary activities as either governmental or business-type. In the government-wide Statement of Net Position, both the governmental and business-type activities columns (a) are presented on a consolidated basis by column, and (b) are reflected, on a full accrual, economic resource basis, which incorporates long-term assets and receivables as well as long-term debt and obligations. Each presentation provides valuable information that can be analyzed and compared (between years and between governments) to enhance the usefulness of the information.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

B. Government-wide and Fund Financial Statements (continued)

The government-wide Statement of Activities reflects both the gross and net cost per functional category (public safety, public works, health and welfare, etc.) that are otherwise being supported by general government revenues (property, sales and use taxes, certain intergovernmental revenues, fines, permits and charges, etc.). The Statement of Activities reduces gross expenses (including depreciation) by related program revenues, operating and capital grants, and contributions. The program revenues must be directly associated with the function (public safety, public works, health and welfare, etc.) or a business-type activity. Program revenues include: 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function, and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported as general revenues. The Town does not allocate indirect expenses. The operating grants include operating-specific and discretionary (either operating or capital) grants while the capital grants column reflects capital-specific grants. Internal service charges, if applicable, are eliminated and the net income or loss from internal service activities are allocated to the various functional expense categories based on the internal charges to each function.

In the fund financial statements, financial transactions and accounts of the Town are organized on the basis of funds. The operation of each fund is considered to be an independent fiscal and separate accounting entity, with a self-balancing set of accounts recording cash and/or other financial resources together with all related liabilities and residual equities or balances, and changes therein, which are segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions, or limitations. The fund statements are presented on a current financial resource and modified accrual basis of accounting. This is the manner in which these funds are normally budgeted. Since the governmental fund statements are presented on a different measurement focus and basis of accounting than the government-wide statements' governmental column, a reconciliation is presented which briefly explains the adjustments necessary to reconcile the fund financial statements to the governmental column of the government-wide financial statements.

Proprietary fund operating revenues consist of charges for services and related revenues. Nonoperating revenues consist of contributions, grants, investment earnings and other revenues not directly derived from the providing of services.

The Town's fiduciary funds are presented in the fund financial statements by type (pension trust). Since by definition these assets are being held for the benefit of a third party (other local governments, private parties, etc.) and cannot be used to address activities or obligations of the government, these funds are not incorporated into the government-wide statements.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

B. Government-wide and Fund Financial Statements (continued)

The following is a brief description of the specific funds used by the Town in FY 2019.

1. Governmental Funds - Governmental Funds account for the expendable financial resources, other than those accounted for in Proprietary and Fiduciary Funds. The Governmental Funds utilize the modified accrual basis of accounting where the measurement focus is upon determination of financial position and changes in financial position, rather than upon net income determination as would apply to a commercial enterprise. The individual Governmental Funds are:

General Fund - The General Fund accounts for and reports all revenues and expenditures of the Town which are not accounted for and reported in the other funds. Revenues are primarily derived from general property taxes, other local taxes, licenses and permits, and revenues from other governmental units. The General Fund is considered a major fund for reporting purposes.

Debt Service Fund - The Debt Service Fund accounts for and reports financial resources that are restricted, committed, or assigned to expenditure for principal and interest. Debt service funds should also be used to report financial resources being accumulated for future debt service. The Debt Service Fund revenues are derived primarily from other local taxes and transfers from the Water and Sewer Fund. The Debt Service Fund is considered a major fund for reporting purposes.

Capital Projects Funds - The Capital Projects Fund accounts for and reports financial resources that are restricted, committed or assigned to expenditure for capital outlays, except for those financed by proprietary funds or for assets held in trust for individuals, private organizations, or other governments. The Capital Projects Fund is considered a major fund for reporting purposes.

Projects are financed principally through general obligation debt and general operations.

Special Revenue Funds - Special revenue funds account for and report the proceeds of specific revenue sources that are restricted or committed to expenditure for specified purposes other than debt service or capital projects. The special revenue funds consist of the Stormwater Fund, Special Transportation Fund and the Gang Task Force Fund. The Special Transportation Fund is considered a major fund for reporting purposes.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

B. Government-wide and Fund Financial Statements (continued)

2. *Proprietary Funds* - Proprietary Funds account for operations that are financed in a manner similar to private business enterprises. The Proprietary Funds utilize the accrual basis of accounting where the measurement focus is upon determination of net income, financial position, and cash flows. The Proprietary Fund consists of the water and sewer enterprise fund.

Enterprise Funds - Enterprise Funds account for operations of the Town's water and sewer fund. Revenues are primarily derived from user charges. The Town purchases water and conveys sewage under inter-governmental agreements with the Fairfax County Water Authority, the County of Fairfax, Virginia, and the D.C. Water and Sewer Authority.

3. *Fiduciary Funds* - Fiduciary Funds account for assets held by the Town in a trustee capacity or as an agent or custodian for individuals, private organizations, other governmental units and other funds.

Trust Funds - Trust Funds include the local retirement and the police retirement pension trust funds. These funds are accounted for and reported similarly to proprietary funds. Pension trust funds are used to account for assets held by the Town as trustee to provide to Town employees retirement benefits in addition to the benefits provided by the Virginia Retirement System and Social Security.

C. Basis of Accounting

The accounting and financial reporting treatment applied to a fund is determined by its measurement focus. All Governmental Funds are accounted for using a current financial resources measurement focus. With this measurement focus, only current assets and current liabilities generally are included on the balance sheet. Operating statements of these funds present increases (i.e., revenues and other financing sources) and decreases (i.e., expenditures and other financing uses) in net current assets.

All proprietary funds and pension trust funds are accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets and all liabilities associated with the operation of these funds are included on the balance sheet. Proprietary fund-type operating statements present increases (e.g., revenues) and decreases (e.g., expenses) in net total position.

The government reports unearned revenue on its combined balance sheet. Unearned revenues arise when a potential revenue does not meet both the "measurable" and "available" criteria for recognition in the current period. Unearned revenues also arise when resources are received by the government before it has a legal claim to them, as when grant monies are received prior to the incurring of qualifying expenditures. In subsequent periods, when both revenue recognition criteria are met, or when the government has a legal claim to the resources, the liability for unearned revenue is removed from the combined balance sheet and revenue is recognized.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

C. Basis of Accounting (continued)

1. Governmental Funds - Governmental funds utilize the modified accrual basis of accounting under which revenues and related assets are recorded when measurable and available to finance operations during the year. Accordingly, real and personal property taxes are recorded as revenues and receivables when billed, net of allowances for uncollectible amounts, except that property taxes not collected within 45 days after year-end are reflected as unavailable revenues. Sales and utility taxes, which are collected by the State or utilities and subsequently remitted to the Town, are recognized as revenues and receivables upon collection by the State or utility, which is generally in the month preceding receipt by the Town. Licenses, permits, fines and rents are recorded as revenues when received. Intergovernmental revenues, consisting primarily of State and other grants for the purpose of funding specific expenditures, are recognized when measurable and available or at the time of the specific expenditure and all other grant requirements have been satisfied. Revenues from general purpose grants, such as entitlement programs, are recognized in the period to which the grant applies.

Expenditures, other than interest on long-term debt, are recorded as the related fund liabilities are incurred. Principal and interest on long-term debt is recognized when due except for amounts due on July 1, which are accrued.

2. *Proprietary Funds* - The accrual basis of accounting is used for the Enterprise Fund. Under the accrual method, revenues are recognized in the accounting period in which they are earned, while expenses are recognized in the accounting period in which the related liability is incurred.

Operating revenues and expenses are defined as those items that result from providing services, and include all transactions and events which are not capital and related financing, noncapital financing or investing activities. Nonoperating revenues are defined as grants, investment and other income. Nonoperating expenses are defined as noncapital related financing and other expenses.

3. Fiduciary Funds - Pension Trust Funds utilize the accrual basis of accounting.

D. Budgets and Budgetary Accounting

The Town Council annually adopts budgets for the general and debt service funds.

The Town follows these procedures in establishing the budgetary data reflected in the financial statements:

- 1. In March of each year, the Town Manager submits to the Town Council a proposed operating budget for the fiscal year commencing the following July 1. The operating budget includes proposed expenditures and the means of financing them.
- 2. At least one public hearing is conducted at the Town Hall to obtain taxpayer comments.
- 3. Prior to June 30, the budget is legally enacted through passage of an appropriation ordinance. The Town Council may approve supplemental appropriations.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

D. <u>Budgets and Budgetary Accounting</u> (continued)

- 4. The legal level of control is at the function level within an individual fund. The Town Manager is authorized to transfer budgeted amounts between departments within any fund; however, any revisions that alter the total expenditures of any fund must be approved by the Town Council. This is done during a quarterly review and analysis, and approved by motion by the Town Council.
- 5. Formal budgetary integration is employed as a management control device during the year for the General Fund, Debt Service Fund, Stormwater Fund, and Capital Projects Fund. Capital Projects are budgeted on a project basis as well as an annual basis.
- 6. The budgets for the General Fund, Debt Service, Capital Projects and Stormwater Funds are adopted on a basis consistent with generally accepted accounting principles (GAAP).
- 7. A review of the presented budget comparisons herein will disclose how accurately the governing body was actually able to forecast the revenues and expenditures of the Town.
- 8. Appropriations lapse on June 30 except for the Capital Projects Fund which adopts both annual and project-length budgets. Those appropriations lapse when the project has been completed.
- 9. Budgetary amounts as presented in the financial statements reflect budget revisions through June 30, 2019.
- 10. There were no additional appropriations that would have a material effect on the financial statements at June 30, 2019.

E. Encumbrances

Encumbrance accounting, under which purchase orders, contracts, and other commitments for the expenditure of monies are recorded in order to commit that portion of the applicable appropriations, is employed as an extension of formal budgetary integration in the General Fund. Encumbrances outstanding at year-end are reported as assigned fund balances since they do not constitute expenditures or liabilities. Funds must be reappropriated in the ensuing fiscal year to provide for the payment of encumbrances which were unliquidated at the end of the previous year. Encumbrances totaled \$55,300 for General Government Administration, Public Works, Parks Recreation and Cultural, and Community Development comprised of \$4,000, \$34,800, \$6,000, and \$10,500, respectively.

F. Cash Equivalents

For purposes of the Statement of Cash Flows, cash equivalents are defined as short-term, highly liquid investments that are both (1) readily convertible to known amounts of cash, and (2) so near the maturity that they present insignificant risk of changes in value because of changes in interest rates. Generally, only investments with original maturities of three months or less meet this definition.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

G. Investments

External investment pools are measured at amortized cost and net asset value as applicable. All other investments are reported at fair value.

H. <u>Inventory</u>

Inventory is valued at cost on a first-in, first-out basis. Inventories in the General Fund consist of expendable supplies held for consumption. The cost is recorded as an expenditure at the time individual inventory items are consumed. Reported inventories are offset in nonspendable fund balance which indicate that they do not constitute available spendable resources, except in the Proprietary Fund.

I. Prepaid Items

The consumption method is used for accounting of prepaid items.

J. Capital Assets

Capital outlays are recorded as expenditures of the governmental funds of the Town, and as assets in the government-wide financial statements to the extent the Town's capitalization threshold of \$5,000 is met. Expenditures for infrastructure capital assets, which consist of roads, streets, bridges and similar assets, have been capitalized for acquisitions acquired and/or constructed during the current fiscal year 2019. Depreciation is recorded on capital assets on a government-wide basis using the straight-line method and the following estimated useful lives:

Land improvements 50 years
Buildings and improvements 15 - 30 years
Water and sewer lines 50 years
Storage tanks and wells 40 years
Improvements 20 - 40 years
Office, automotive, and other equipment 5 -10 years
Infrastructure 25 years

K. Deferred Outflows/Inflows of Resources

In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. The Town has items that qualify for reporting in this category. One item is comprised of certain items related to the measurement of the net pension and OPEB assets or liabilities. Lastly the Town reports contributions to the pension and OPEB plans made during the current year and subsequent to the net pension asset or liability measurement date, which will be recognized as a reduction of the net pension and OPEB asset or liability next fiscal year. For more detailed information on these items, reference the pension and OPEB notes.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

K. <u>Deferred Outflows/Inflows of Resources</u> (continued)

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The Town has two types of items that qualify for reporting in this category. Under a modified accrual basis of accounting, unavailable revenue representing property taxes receivable is reported in the governmental funds balance sheet. This amount is comprised of uncollected property taxes due prior to June 30, 2nd half installments levied during the fiscal year but due after June 30th, and amounts prepaid on the 2nd half installments and is deferred and recognized as an inflow of resources in the period that the amount becomes available. Under the accrual basis, 2nd half installments levied during the fiscal year but due after June 30th and amounts prepaid on the 2nd half installments are reported as deferred inflows of resources. In addition, certain items related to the measurement of the net pension and OPEB liabilities are reported as deferred inflows of resources. For more detailed information on these items, reference the pension and OPEB notes.

L. Other Local Taxes

Included in other local taxes is meal and lodging tax revenue which the Town began to assess as of January 1, 1990. Since the Town Council has designated that such revenue is to be used to repay principal and interest on governmental debt, the revenue is included as debt service revenue.

M. Allowance for Uncollectible Accounts

The Town calculates its allowance for uncollectible accounts using historical collection data and, in certain cases, specific account analysis. The allowance amounted to approximately \$194,500 at June 30, 2019 and is comprised of the following:

General Fund:

| Property taxes receivable | \$ 7,000 |
|---------------------------|---------------|
| Other | 6,500 |
| Total general fund | \$ 13,500 |
| Water and Sewer Fund: | |
| Accounts receivable | 181,000 |
| Grand total | \$ 194,500 |

N. Compensated Absences and Other Employee Benefit Amounts

Vested vacation pay, sick pay and other related employee benefit amounts are accrued when earned in all funds.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

O. Pensions

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Town Retirement Plan and the additions to/deductions from the Town Retirement Plan's net fiduciary position have been determined on the same basis as they were reported by the Virginia Retirement System (VRS). For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

P. Other Postemployment Benefits (OPEB)

For purposes of measuring the net VRS related OPEB liabilities, deferred outflows of resources and deferred inflows of resources related to the OPEB, and OPEB expense, information about the fiduciary net position of the VRS GLI and LODA OPEB Plans and the additions to/deductions from the VRS OPEB Plans' net fiduciary position have been determined on the same basis as they were reported by VRS. In addition, benefit payments are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

Q. Unbilled Revenue

The Water and Sewer Fund bills service charges to customers on a quarterly basis. Service charges earned but unbilled are accrued based on the last billing and reported in the financial statements as unbilled service charges.

R. <u>Use of Estimates</u>

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

S. <u>Long-Term Obligations</u>

The Town reports long-term debt of governmental funds at face value. The face value of the debt is believed to approximate fair value. Long-term obligations financed by proprietary funds are reported as liabilities in the appropriate funds.

T. Net Position

Net position is the difference between a) assets and deferred outflows of resources and (b) liabilities and deferred inflows of resources. Net investment in capital assets represents capital assets, less accumulated depreciation, less any outstanding debt related to the acquisition, construction or improvement of those assets. Deferred outflows of resources and deferred inflows of resources that are attributable to the acquisition, construction, or improvement of those assets or related debt are also included in this component of net position.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

U. Net Position Flow Assumption

Sometimes the Town will fund outlays for a particular purpose from both restricted (e.g., restricted bond or grant proceeds) and unrestricted resources. In order to calculate the amounts to report as restricted – net position and unrestricted – net position in the government-wide and proprietary fund financial statements, a flow assumption must be made about the order in which the resources are considered to be applied. It is the Town's policy to consider restricted – net position to have been depleted before unrestricted – net position is applied.

V. Fund Equity

The Town reports fund balance in its governmental funds. The following classifications describe the relative strength of the spending constraints placed on the purposes for which resources can be used:

- Nonspendable fund balance amounts that are not in spendable form (such as inventory and prepaids) or are required to be maintained intact (corpus of a permanent fund);
- Restricted fund balance amounts constrained to specific purposes by their providers (such as grantors, bondholders, and higher levels of government), through constitutional provisions, or by enabling legislation;
- Committed fund balance amounts constrained to specific purposes by a government itself, using its
 highest level of decision-making authority; to be reported as committed, amounts cannot be used for
 any other purpose unless the government takes the same highest level action to remove or change the
 constraint;
- Assigned fund balance amounts a government intends to use for a specific purpose; intent can be
 expressed by the governing body or by an official or body to which the governing body delegates the
 authority;
- Unassigned fund balance amounts that are available for any purpose; positive amounts are only reported in the general fund.

When fund balance resources are available for a specific purpose in more than one classification, it is the Town's policy to use the most restrictive funds first in the following order: restricted, committed, assigned, and unassigned as they are needed.

Town Council establishes (and modifies or rescinds) fund balance commitments by passage of a resolution. This is typically done through adoption and amendment of the budget. A fund balance commitment is further indicated in the budget document as a designation or commitment of the fund (such as for special incentives). Assigned fund balance is established by Town Council through adoption or amendment of the budget as intended for specific purpose (such as the purchase of capital assets, construction, debt service, or for other purposes).

Notes to Financial Statements June 30, 2019 (continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

W. Adoption of Accounting Principles

The Town implemented the financial reporting provisions of Governmental Accounting Standards Board Statement No. 88, *Certain Disclosures Related to Debt, Including Direct Borrowings and Direct Placements* during the fiscal year ended June 30, 2019. This Statement clarifies which liabilities governments should include when disclosing information related to debt. It also requires that additional essential information related to debt be disclosed in notes to financial statements. No restatement was required as a result of this implementation.

The Town early implemented provisions of Governmental Accounting Standards Board Statement No. 89, Accounting for Interest Cost Incurred Before the End of a Construction Period during the fiscal year ended June 30, 2019. This Statement simplifies accounting for interest cost incurred before the end of a construction period. Interest cost incurred during construction is expensed and no longer capitalized as part of project costs. No restatement was required as a result of this implementation.

NOTE 2 - DEPOSITS AND INVESTMENTS:

Deposits

Deposits with banks are covered by the Federal Deposit Insurance Corporation (FDIC) and collateralized in accordance with the Virginia Security for Public Deposits Act (the "Act") Section 2.2-4400 et. seq. of the Code of Virginia. Under the Act, banks and savings institutions holding public deposits in excess of the amount insured by FDIC must pledge collateral to the Commonwealth of Virginia Treasury Board. Financial institutions may choose between two collateralization methodologies and depending upon that choice, will pledge collateral that ranges in amounts from 50% to 130% of excess deposits. Accordingly, all deposits are considered fully collateralized.

Investments

Statutes authorize the Town to invest in obligations of the United States or agencies thereof, obligations of the Commonwealth of Virginia or political subdivisions thereof, obligations of the International Bank for Reconstruction and Development (World Bank), the Asian Development Bank, the African Development Bank, "prime quality" commercial paper and certain corporate notes, banker's acceptances, repurchase agreements and the State Treasurer's Local Government Investment Pool (LGIP).

Notes to Financial Statements June 30, 2019 (continued)

NOTE 2 - DEPOSITS AND INVESTMENTS: (continued)

Investments (continued)

The Town's investment policies allow investments in the following:

- a. U.S. Treasury bills
- b. Treasury notes on bonds
- c. insured or fully collateralized certificates of deposit of banks and savings and loan
- d. associations approved by the State Treasurer
- e. repurchase agreements collateralized by U.S. Treasury securities market-to-market
- f. the state investment pool
- g. fully secured/insured U.S. government securities

Custodial Credit Risk (Investments)

To protect against potential fraud and embezzlement, the assets of the Town shall be secured through third-party custody and safekeeping procedures. Bearer instruments shall be held only through third-party institutions. Investment officials shall be bonded to protect the public against embezzlement and malfeasance. Collateralized securities such as repurchase agreements shall be purchased using the delivery vs. payment procedure. Unless prevailing practices or economic circumstances dictate otherwise, ownership shall be protected through third-party custodial safekeeping.

The Town's investments at June 30, 2019 consisted of investment in the Commonwealth of Virginia Local Government Investment Pool, VML/VACO's Virginia Investment Pool and investments in the State Non-Arbitrage Pool (SNAP).

Credit Risk of Debt Securities

The Town's investment policies state that no individual investment transaction shall be undertaken that jeopardizes the capital position of the portfolio, and that does not bear the full faith and credit of the United States government or which is not fully collateralized or insured. These investments shall be limited to instruments maturing within one year at the time of purchase, except for the pension and debt retirement funds.

As required by state statute, the Policy requires that commercial paper have a short-term debt rating of no less than "A-1" (or its equivalent) from at least two of the following: Moody's Investors Service, Standard & Poor's and Fitch Investors Service. Corporate notes, negotiable Certificates of Deposit and bank deposit notes maturing in less than one year must have a short-term debt rating of at least "A-1" by Standard & Poor's and "P-1" by Moody's Investors Service. Notes having a maturity of greater than one year must be rated "AA" by Standard & Poor's and "Aa" by Moody's Investors Service.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 2 - DEPOSITS AND INVESTMENTS: (continued)

Credit Risk of Debt Securities (continued)

The Town's rated debt instruments as of June 30, 2019 were rated by Standard & Poor's and the ratings are presented below using Standard & Poor's rating scale.

| Town | 'e I | bate S | Deht | Invest | mente |
|-------|------|--------|------|--------|-------|
| TOWII | 8 1 | vaneu | DEDL | HIVEST | mems |

| Rated Debt Investments | Fair Quality Ratings | | | | | | |
|---|----------------------|-------------------------|----|----------------|--|--|--|
| | | AAAm | | AAAm | | | |
| Local Government Investment Pool (LGIP) Virginia Investment Pool | \$ | 15,978,804 | \$ | - 8,193,345 | | | |
| Virginia State Non-Arbitrage Program | | 5,230,423 | | - | | | |
| | \$ | 21,209,227 | \$ | 8,193,345 | | | |
| Reconciliation of Deposits and Investments | | | | | | | |
| Cash and cash equivalents - Per Exhibit 1 (1) Fiduciary funds | \$ | 28,088,236 5,743,285 | | | | | |
| Total cash and investments | \$ | 33,831,521 | | | | | |
| Cash: | | | | | | | |
| Deposits Cash on hand and cash items | \$ | 4,428,099 850 | | | | | |
| Total cash | \$ | 4,428,949 | | | | | |
| Investments | \$ | 29,402,572 | | | | | |
| Total cash and investments | \$ | 33,831,521 | | | | | |

⁽¹⁾ Includes temporarily restricted cash of \$2,452,842

External Investment Pools

The value of the positions in the external investment pools (Local Government Investment Pool and State Non-Arbitrage Pool) is the same as the value of the pool shares. As LGIP and SNAP are not SEC registered, regulatory oversight of the pools rest with the Virginia State Treasury. LGIP and SNAP are amortized cost basis portfolios. The Virginia Investment Pool is measured at net asset value (NAV), There are no withdrawal limitations or restrictions imposed on participants.

| Investment Type | | Fair Value | _ | Less Than 1 Year |
|--------------------------------------|----|------------|----|------------------|
| Local Government Investment Pool | \$ | - | \$ | - |
| Virginia Investment Pool | | 8,193,345 | | 8,193,345 |
| Virginia State Non-Arbitrage Program | _ | - | | |
| Total | \$ | 8,193,345 | \$ | 8,193,345 |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 2 - DEPOSITS AND INVESTMENTS: (continued)

Redemption Restrictions

VML/VACO Virginia Investment Pool allows the Town to have the option to have access to withdrawal funds twice a month, with a five day period notice. Additionally, funds are available to meet unexpected needs such as fluctuations in revenue resources, one-time outlays (disasters, immediate capital needs, state budget cuts, and etc.).

Fair Value Measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Town has measured fair value of the above VML/VACO Investment Poll investment at the net asset value (NAV).

NOTE 3 - PROPERTY TAXES:

Real property taxes are levied on July 1 at a rate enacted by the Town Council on the assessed value of property as determined by the Supervisor of Assessments of Fairfax County. The Town does not levy personal property taxes. Neither the Town Charter nor the State of Virginia impose a limitation on the tax rate. Assessed value of all property is 100 percent of fair market value. Each year all property is reassessed as of January 1. The Town's tax rate for fiscal year 2019 was \$.225 per \$100 of assessed valuation.

Taxes are due in semi-annual installments on July 28 and December 5 of each year. A penalty of 10 percent or \$5.00, whichever is greater, is added to each delinquent installment. No discounts are allowed and interest at 10 percent per annum is also assessed on delinquent installments. All unpaid taxes become subject to liens against the properties upon which they are assessed as of June 30 of the year following assessment.

NOTE 4 - ACCOUNTS RECEIVABLE:

Accounts receivable are detailed as follows:

| | Gov | Business-type Activities | | | | |
|------------------------------------|---------------------|-----------------------------|--------------------|---------------|----|---------------------|
| | General Fund | De | bt Service Fund | Total | Wa | ter & Sewer Fund |
| Property taxes | \$ 73,385 | \$ | - | \$ 73,385 | \$ | - |
| Consumer utility taxes | 54,784 | | - | 54,784 | | - |
| PEG funds | 41,674 | | - | 41,674 | | - |
| Business license fees | 64,551 | | - | 64,551 | | - |
| Meals taxes | - | | 319,758 | 319,758 | | - |
| Vehicle license fees | 43,199 | | - | 43,199 | | - |
| Water and sewer charges | - | | - | - | | 1,124,012 |
| Unbilled revenues | - | | - | - | | 856,162 |
| Other | 98,934 | | - | 98,934 | | - |
| Total | \$ 376,527 | \$ | 319,758 | \$ 696,285 | \$ | 1,980,174 |
| Less: Allowance for uncollectibles | (13,500) | | | (13,500) | | (181,000) |
| Net receivables | \$ 363,027 | \$ | 319,758 | \$ 682,785 | \$ | 1,799,174 |

NOTE 5 - DUE FROM OTHER GOVERNMENTS:

Amounts due from other governments are detailed as follows:

| | Governmental Activities | | | | | | | | | | |
|-------------------------------------|-------------------------|-----------------|------|-----------------------|----|-----------|--|--|--|--|--|
| | | General Fund | Capi | ital Projects Fund | | Total | | | | | |
| Commonwealth of Virginia: | | _ | | _ | | | | | | | |
| Virginia Department of Highways | \$ | - | \$ | 430,358 | \$ | 430,358 | | | | | |
| Department of Environmental Quality | | - | | 4,081 | | 4,081 | | | | | |
| Other | | 2,032 | | - | | 2,032 | | | | | |
| Federal Government: | | | | | | | | | | | |
| FEMA grant | | 20,737 | | - | | 20,737 | | | | | |
| County of Fairfax, Virginia: | | | | | | | | | | | |
| Local sales tax | | 261,378 | | - | | 261,378 | | | | | |
| Communications tax | | 144,542 | | - | | 144,542 | | | | | |
| Court fines and forfeitures | | 27,703 | | - | | 27,703 | | | | | |
| Roads grants | | | | 391,539 | | 391,539 | | | | | |
| County of Loudoun, Virginia: | | | | | | | | | | | |
| Gang grants | | 719 | | _ | | 719 | | | | | |
| Total | \$ | 457,111 | \$ | 825,978 | \$ | 1,283,089 | | | | | |

NOTE 6 – INTERFUND TRANSFERS:

Details of interfund transfers as of June 30, 2019 are as follows:

Transfers to/from other funds:

| Transfers to the General Fund from the Water and Sewer Fund to supplement General Fund operations | \$ 980,000 |
|---|-----------------|
| Transfers to the Capital Projects Fund from the Special Transportation Fund for Capital Projects | 549,257 |
| Transfers to the Debt Service Fund from the General Fund to supplement debt service funding for general long-term obligation debt | 621,861 |
| Transfers to the Debt Service Fund from the Water and Sewer Fund to supplement debt service funding for general long-term obligation debt | 844,221 |
| Total transfers | \$ 2,995,339 |

NOTE 7 - CAPITAL ASSETS:

The following is a summary of changes in capital assets during the fiscal year:

Governmental Activities:

| Governmental Activities: | | | | | | | | |
|--|----|--------------|----|-------------|----|-------------|----|--------------|
| | | Balance | | | | | | Balance |
| | | July 1, 2018 | | Increases | | Decreases | J | une 30, 2019 |
| Capital assets not being depreciated: | | | | | | | | |
| Land | \$ | 3,389,034 | \$ | 355,034 | \$ | - | \$ | 3,744,068 |
| Construction in progress - infrastructure | | 2,796,353 | | 418,979 | | - | | 3,215,332 |
| Construction in progress - other | | 296,909 | | 1,575,487 | | 452,274 | | 1,420,122 |
| Total capital assets not being depreciated | \$ | 6,482,296 | \$ | 2,349,500 | \$ | 452,274 | \$ | 8,379,522 |
| Other capital assets: | | | | | | | | |
| Land improvements | \$ | 5,605,742 | \$ | - | \$ | - | \$ | 5,605,742 |
| Buildings and improvements | | 29,923,184 | | 265,653 | | 355,034 | | 29,833,803 |
| Infrastructure | | 92,806,204 | | 797,754 | | - | | 93,603,958 |
| Office and other equipment | | 6,566,529 | | 256,537 | | - | | 6,823,066 |
| Automotive and other equipment | | 6,000,286 | | 524,797 | | 207,381 | | 6,317,702 |
| Total other capital assets | \$ | 140,901,945 | \$ | 1,844,741 | \$ | 562,415 | \$ | 142,184,271 |
| Accumulated depreciation: | | | | | | | | |
| Land improvements | \$ | 616,652 | \$ | 142,522 | \$ | - | \$ | 759,174 |
| Buildings and improvements | | 9,105,107 | | 1,118,019 | | 1,183 | | 10,221,943 |
| Infrastructure | | 60,217,464 | | 1,652,752 | | - | | 61,870,216 |
| Office and other equipment | | 3,188,591 | | 287,807 | | 3,390 | | 3,473,008 |
| Automotive and other equipment | | 2,967,182 | | 554,466 | | 202,303 | | 3,319,345 |
| Total accumulated depreciation | \$ | 76,094,996 | \$ | 3,755,566 | \$ | 206,876 | \$ | 79,643,686 |
| Net capital assets | \$ | 71,289,245 | \$ | 438,675 | \$ | 807,813 | \$ | 70,920,107 |
| Demociation and her have allowed as fallows. | | | | | | | | |
| Depreciation expense has been allocated as follows: | | | d. | 266 204 | | | | |
| General government administration | | | \$ | 366,384 | | | | |
| Public safety | | | | 256,409 | | | | |
| Public works | | | | 2,380,775 | | | | |
| Parks and recreation | | | | 746,387 | | | | |
| Community development | | | | 5,611 | | | | |
| Total depreciation expense | | | \$ | 3,755,566 | | | | |
| Business-type Activities: | | | | | | | | |
| | | Balance | | | | | | Balance |
| | | July 1, 2018 | | Increases | | Decreases | J | une 30, 2019 |
| Capital assets not being depreciated: | | | | | | | | |
| Construction in progress | \$ | 110,672 | \$ | 1,213,707 | \$ | - | \$ | 1,324,379 |
| Other capital assets: | | | | | | | | |
| Automotive and other equipment | \$ | 1,391,362 | \$ | 229,651 | \$ | 55,235 | \$ | 1,565,778 |
| Improvements | | 27,357,885 | | 424,393 | | | | 27,782,278 |
| Total other capital assets | \$ | 28,749,247 | \$ | 654,044 | \$ | 55,235 | \$ | 29,348,056 |
| Accumulated depreciation: | | | | | | | | |
| Automotive and other equipment | \$ | 764,484 | \$ | 103,311 | \$ | 42,961 | \$ | 824,834 |
| Improvements | _ | 12,558,249 | | 495,769 | | - | | 13,054,018 |
| Total accumulated depreciation | \$ | 13,322,733 | \$ | 599,080 | \$ | 42,961 | \$ | 13,878,852 |
| Net capital assets | \$ | 15,537,186 | \$ | 1,268,671 | \$ | 12,274 | \$ | 16,793,583 |
| Assets acquired under capital leases included in above: | | | | _ | | _ | | _ |
| 1.550.55 acquired under cupital leases included ill above. | | | D | epreciation | А | ccumulated | | |
| | | Cost | ט | Expense | | epreciation | | |
| Equipment: | - | Cost | | Zapense | | Preciation | | |
| Governmental activities | \$ | 3,666,817 | \$ | 310,930 | \$ | 1,315,121 | | |
| Business activities | φ | 563,183 | ψ | 57,178 | φ | 245,792 | | |
| | Φ. | | Φ. | | ¢ | | | |
| Total | \$ | 4,230,000 | \$ | 368,108 | \$ | 1,560,913 | | |

NOTE 8 - DEFERRED INFLOWS OF RESOURCES/UNEARNED REVENUE:

| | | Gove | ernment-wide | | | |
|----|---|------|--------------|-------|------------|--|
| | | S | tatements | | | |
| | | Go | vernmental | Go | vernmental | |
| | | | Activities | Funds | | |
| A. | Deferred Property Tax Revenue - deferred inflow of resources representing uncollected tax billings not available for funding of current expenditures | \$ | - | \$ | 70,193 | |
| В. | Prepaid property tax revenue - deferred inflow of resources representing collections received for property taxes that are applicable to the subsequent budget year. | | 61,314 | | 61,314 | |
| C. | Non-refundable deposits held for various sidewalk and street improvements - Revenues related to such deposits are not recognized until the related street improvement expenditures have been incurred | | 266,614 | | 266,614 | |
| D. | Unearned revenues - Special Transportation Fund | | 1,557,917 | | 1,557,917 | |
| E. | Unearned revenues - Capital Projects Fund | | 1,210,936 | | 1,210,936 | |
| F. | Other - unearned vehicle license fee revenue | | 25,130 | | 25,130 | |
| | Total | \$ | 3,121,911 | \$ | 3,192,104 | |

NOTE 9 - LONG-TERM OBLIGATIONS:

Annual requirements to amortize long-term obligations and related interest are as follows:

Governmental Activities:

| | | | | | | | | | Direct Borro Direct Pl | acem | acements | | | | |
|-------------|------------------|--------|-----------|----------------|-----------|----|-----------|----|---------------------------|-------|----------|--|-----------|--|----------|
| Year Ending | General Obli | gation | n Bonds | Capital Leases | | | es | G | eneral Obli | gatio | n Bonds | | | | |
| June 30, | Principal | | Interest | | Principal | | Principal | | Interest | | Interest | | Principal | | Interest |
| 2020 | \$ 1,700,000 | \$ | 685,928 | \$ | 597,655 | \$ | 36,005 | \$ | 767,000 | \$ | 123,496 | | | | |
| 2021 | 1,700,000 | | 625,178 | | 609,349 | | 24,310 | | 767,000 | | 100,903 | | | | |
| 2022 | 1,700,000 | | 562,018 | | 305,113 | | 12,356 | | 437,000 | | 78,310 | | | | |
| 2023 | 1,695,000 | | 496,296 | | 154,658 | | 4,958 | | 437,000 | | 68,522 | | | | |
| 2024 | 1,695,000 | | 431,172 | | _ | | _ | | 437,000 | | 58,733 | | | | |
| 2025 | 1,690,000 | | 366,755 | | - | | - | | 437,000 | | 48,944 | | | | |
| 2026 | 1,655,000 | | 302,950 | | - | | - | | 437,000 | | 39,155 | | | | |
| 2027 | 1,355,000 | | 246,850 | | - | | - | | 437,000 | | 29,366 | | | | |
| 2028 | 1,355,000 | | 197,800 | | - | | - | | 437,000 | | 19,578 | | | | |
| 2029 | 935,000 | | 153,487 | | - | | - | | 437,000 | | 9,789 | | | | |
| 2030 | 935,000 | | 113,400 | | - | | - | | _ | | - | | | | |
| 2031 | 935,000 | | 72,800 | | - | | - | | _ | | - | | | | |
| 2032 | 525,000 | | 39,375 | | - | | - | | _ | | - | | | | |
| 2033 | 525,000 | | 13,125 | | _ | | - | | _ | | - | | | | |
| Total | \$ 18,400,000 | \$ | 4,307,134 | \$ | 1,666,775 | \$ | 77,629 | \$ | 5,030,000 | \$ | 576,796 | | | | |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 9 - LONG-TERM OBLIGATIONS: (continued)

Business-type Activities:

| Direct Borrowings and Direct Placements | | | | | | | | | | | |
|---|-----------------------------|-----------|----|---------|-----------|----------------|------------|-----------|----------|----------|--------|
| Year Ending | ng General Obligation Bonds | | | Note Pa | nyable | Capital Leases | | | | | |
| June 30, | | Principal | | nterest | Principal | | Interest | Principal | | Interest | |
| 2020 | \$ | 121,000 | \$ | 26,860 | \$ | 103,638 | \$ 107,808 | \$ | 131,251 | \$ | 10,063 |
| 2021 | | 124,000 | | 23,902 | | 54,878 | 105,743 | | 134,083 | | 7,231 |
| 2022 | | 127,000 | | 20,870 | | 57,023 | 103,597 | | 90,077 | | 4,328 |
| 2023 | | 130,000 | | 17,765 | | 59,253 | 101,368 | | 59,790 | | 1,928 |
| 2024 | | 45,000 | | 14,586 | | 61,570 | 99,051 | | ´ - | | - |
| 2025 | | 46,000 | | 13,299 | | 63,977 | 96,644 | | - | | - |
| 2026 | | 47,000 | | 11,983 | | 66,479 | 94,142 | | - | | - |
| 2027 | | 49,000 | | 10,639 | | 69,078 | 91,543 | | - | | - |
| 2028 | | 50,000 | | 9,238 | | 71,779 | 88,842 | | - | | - |
| 2029 | | 52,000 | | 7,808 | | 74,585 | 86,035 | | - | | - |
| 2030 | | 53,000 | | 6,321 | | 77,502 | 83,119 | | - | | - |
| 2031 | | 54,000 | | 4,805 | | 80,532 | 80,089 | | - | | - |
| 2032 | | 56,000 | | 3,260 | | 83,681 | 76,940 | | - | | - |
| 2033 | | 58,000 | | 1,659 | | 86,953 | 73,668 | | - | | - |
| 2034 | | - | | - | | 90,352 | 70,268 | | - | | - |
| 2035 | | - | | - | | 93,886 | 66,735 | | - | | - |
| 2036 | | - | | - | | 97,557 | 63,064 | | - | | - |
| 2037 | | - | | - | | 101,371 | 59,250 | | - | | - |
| 2038 | | - | | - | | 105,335 | 55,286 | | - | | - |
| 2039 | | - | | - | | 109,453 | 51,168 | | - | | - |
| 2040 | | - | | - | | 113,733 | 46,888 | | - | | - |
| 2041 | | - | | - | | 118,180 | 42,441 | | - | | - |
| 2042 | | - | | - | | 122,801 | 37,820 | | - | | - |
| 2043 | | - | | - | | 127,602 | 33,019 | | - | | - |
| 2044 | | = | | - | | 132,591 | 28,029 | | - | | - |
| 2045 | | = | | - | | 137,776 | 22,845 | | - | | - |
| 2046 | | = | | - | | 143,163 | 17,458 | | - | | - |
| 2047 | | - | | - | | 148,760 | 11,860 | | - | | - |
| 2048 | | | | | | 154,577 | | | <u> </u> | | |
| Total | \$ | 1,012,000 | \$ | 172,995 | \$ | 2,808,065 | 1,894,720 | \$ | 415,201 | \$ | 23,550 |

Changes in Long-term Obligations:

The following is a summary of the governmental activities long-term obligations of the Town for the year ended June 30, 2019.

| | Bonds | ct Borrowings I Placements Bonds | Bond Premium | Capital Leases | Total |
|--|------------------|--|---------------------|-----------------------|---------------------------------------|
| Balance, July 1, 2018 | \$ 20,095,000 | \$ 5,797,000 | \$ 1,839,112 | \$ 1,671,933 | \$ 29,403,045 |
| Issuances/Increases: Capital leases | \$ _ | \$ _ | \$ _ | \$ 590,400 | \$ 590,400 |
| Total issuances/increases | \$ - | \$ - | \$ - | \$ 590,400 | \$ 590,400 |
| Retirements/decreases: General obligation bonds Bond premium Capital leases | \$ 1,695,000 | \$ 767,000 - - | \$ 240,073 | \$ 595,558 | \$ 2,462,000 240,073 595,558 |
| Total retirements/decreases | \$ 1,695,000 | \$ 767,000 | \$ 240,073 | \$ 595,558 | \$ 3,297,631 |
| Balance, June 30, 2019 | \$ 18,400,000 | \$ 5,030,000 | \$ 1,599,039 | \$ 1,666,775 | \$ 26,695,814 |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 9 - LONG-TERM OBLIGATIONS: (continued)

<u>Changes in Long-term Obligations:</u> (continued)

The following is a summary of business-type activities long-term obligations of the Town for the year ended June 30, 2019.

| | Direct Borrowings and Placements | | | | | |
|---|----------------------------------|-----------------|----|-----------|-------------------|----------------------------|
| | | Note Payable | | Bonds | Capital Leases | Total |
| Balance, July 1, 2018 | \$ | 1,338,446 | \$ | 1,130,000 | \$ 294,645 | \$ 2,763,091 |
| Issuances/Increases: Notes payable Capital leases | \$ | 1,469,619 | \$ | - - | \$ 229,600 | \$ 1,469,619 229,600 |
| Total issuances/increases | \$ | 1,469,619 | \$ | - | \$ 229,600 | \$ 1,699,219 |
| Retirements/decreases: Bonds payable Capital leases | \$ | - | \$ | 118,000 | \$ 109,044 | \$ 118,000 109,044 |
| Total retirements/decreases | \$ | - | \$ | 118,000 | \$ 109,044 | \$ 227,044 |
| Balance, June 30, 2019 | \$ | 2,808,065 | \$ | 1,012,000 | \$ 415,201 | \$ 4,235,266 |

Note: Capital lease proceeds are receipted by the Town and purchases from such funds are made from Town funds rather than by the financing entity. There were no non-cash transactions resulting from capital leases. Unless otherwise noted, the full faith and credit of the Town has been irrevocably pledged to secure the debt.

| Details of Long-Term Obligations | | | |
|---|-----|-------------|-----------------|
| | | Amount | Amount Due |
| | _ | Outstanding | In One Year |
| Governmental activities: | | | |
| Public Improvement Bonds: | | | |
| (1) \$4,950,000 issued June 20, 2006, maturing in annual installments of \$330,000 through June 1, 2021 with interest payable semiannually at 3.88% | \$ | 660,000 | \$ 330,000 |
| \$2,310,00 issued July 28, 2010, maturing in annual installments of \$335,000 from August 1, 2019 through August 1, 2025 with interest payable semiannually at rates from 4.00% to 4.70% | | 2,310,000 | 335,000.00 |
| \$6,310,000 issued July 18, 2012, maturing in annual installments of \$425,000 through July 15, 2014, and \$420,000 from July 15, 2015 through July 15, 2027, interest payable semiannually at rates from 2.0% to 2.50% | | 3,780,000 | 420,000 |
| \$6,555,000 issued November 14, 2013, maturing in annual installments of \$437,000 through June 1, 2029, interest payable semiannually at 2.24% | | 4,370,000 | 437,000 |
| \$6,180,000 issued December 23, 2015, maturing in annual installments ranging from \$410,000 to \$415,000 through August 1, 2030, interest payable (1) semiannually at rates from 2.00% to 4.00% | | 4,935,000 | 415,000.00 |
| \$7,900,000 issued February 28, 2018, maturing in annual installments ranging from \$525,000 to \$530,000 through August 1, 2032, interest payable semiannually at 5.00% | _ | 7,375,000 | 530,000.00 |
| Total public improvement bonds | \$_ | 23,430,000 | \$ 2,467,000 |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 9 - LONG-TERM OBLIGATIONS: (continued)

| Details of Long-Term Obligations (continued) | | | |
|---|----|-----------------------|---------------------------|
| | | Amount Outstanding | Amount Due In One Year |
| Governmental activities: (continued) | • | Guistanding | |
| Capital Leases: | | | |
| \$518,000 capital lease obligations due in annual installments of \$133,513 through October 14, 2020, interest payable at 1.232% | \$ | 262,171 \$ | 130,283 |
| \$605,900 capital lease obligations due in annual installments of \$157,851 through September 14, 2021, interest payable at 1.670% | | 458,168 | 150,200 |
| \$590,400 capital lease obligations due in annual installments of \$159,617 through November 1, 2022, interest payable at 3.206% | | 590,400 | 140,689 |
| \$700,000 capital lease obligations due in annual installments of \$182,678 through July 1, 2020, interest payable at 1.74% | | 356,036 | 176,483 |
| Total capital leases | \$ | 1,666,775 \$ | 597,655 |
| Unamortized bond premiums | \$ | 1,599,039 \$ | 235,267 |
| Total general long-term obligations from governmental activities | \$ | 26,695,814 \$ | 3,299,922 |
| Business-type activities: | | | |
| Notes Payable: | | | |
| (1) Note payable to Fairfax County for Town share of Fairfax plant upgrade, maturing in various semiannual installments through July 1, 2047, interest at 3% | \$ | 2,808,065 \$ | 103,638 |
| Public Improvement Bonds: | • | | |
| (1) \$794,000 refunding bonds issued November 14, 2013, maturing in annual installments ranging from \$73,000 to \$87,000 through June 1, 2023, interest payable semiannually at 2.24% | \$ | 336,000 \$ | 81,000 |
| (1) \$878,000 refunding bonds issued November 14, 2013, maturing in annual installments ranging from \$17,000 to \$58,000 through April 1, 2033, interest payable semiannually at 2.86% | | 676,000 | 40,000 |
| Total public improvement bonds | \$ | 1,012,000 \$ | 121,000 |
| Capital Leases: | - | <u>-</u> | |
| \$182,000 capital lease obligations due in annual installments of \$46,910 through October 14, 2020, interest payable at 1.232% | \$ | 92,114 \$ | 45,775 |
| \$124,100 capital lease obligations due in annual installments of \$32,331 through September 14, 2021, interest payable at 1.670% | | 93,487 | 30,764 |
| \$229,600 capital lease obligations due in annual installments of \$69,073 through November 1, 2022, interest payable at 3.206% | • | 229,600 | 54,712 |
| Total capital leases | \$ | 415,201 \$ | 131,251 |
| Total general long-term obligations from business-type activities | \$ | 4,235,266 \$ | 355,889 |
| (1) Represents direct borrowings and direct placements | | | |

Federal Arbitrage Regulations:

The Town is in compliance with federal arbitrage regulations. Any arbitrage amounts that may be required to be paid are not material to the financial statements.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 10 - COMPENSATED ABSENCES:

The Town has accrued the liability arising from all outstanding compensated absences. The liability for future vacation benefits is accrued when certain conditions are fulfilled.

Town employees earn vacation and sick leave at rates determined by length of service. Accumulated vacation paid upon termination varies with the length of service.

| | Governmental Activities | | | siness-type Activities | Total | | |
|--|-------------------------|------------------------|----|---------------------------|-------|------------------------|--|
| Balance, July 1, 2018 Increases | \$ | 1,296,969 1,379,192 | \$ | 107,262 138,058 | \$ | 1,404,231 1,517,250 | |
| Decreases | Φ. | (1,296,969) | ф. | (107,262) | | (1,404,231) | |
| Balance, June 30, 2019 | <u> </u> | 1,379,192 | \$ | 138,058 | | 1,517,250 | |
| Amounts due within one year Amounts due after one year | \$ | 1,241,273 137,919 | \$ | 124,252 13,806 | \$ | 1,365,525 151,725 | |
| Total | \$ | 1,379,192 | \$ | 138,058 | \$ | 1,517,250 | |

The General Fund is used to liquidate the liability for compensated absences for all governmental funds.

NOTE 11 - PENSION PLANS:

Plan Description

All full-time, salaried permanent employees of the Town are automatically covered by VRS Retirement Plan upon employment. This is an agent multiple-employer plan administered by the Virginia Retirement System (the System) along with plans for other employer groups in the Commonwealth of Virginia. Members earn one month of service credit for each month they are employed and for which they and their employer pay contributions to VRS. Members are eligible to purchase prior service, based on specific criteria as defined in the Code of Virginia, as amended. Eligible prior service that may be purchased includes prior public service, active military service, certain periods of leave, and previously refunded service.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Benefit Structures

The System administers three different benefit structures for covered employees – Plan 1, Plan 2 and Hybrid. Each of these benefit structures has different eligibility criteria, as detailed below.

- a. Employees hired before July 1, 2010, vested as of January 1, 2013, and have not taken a refund, are covered under Plan 1, a defined benefit plan. Non-hazardous duty employees are eligible for an unreduced retirement benefit beginning at age 65 with at least 5 years of creditable service or age 50 with at least 30 years of creditable service. Non-hazardous duty employees may retire with a reduced benefit as early as age 55 with at least 5 years of creditable service or age 50 with at least 10 years of creditable service. Hazardous duty employees (law enforcement officers, firefighters, and sheriffs) are eligible for an unreduced benefit beginning at age 60 with at least 5 years of creditable service or age 50 with at least 25 years of creditable service. Hazardous duty employees may retire with a reduced benefit as early as age 50 with at least 5 years of creditable service.
- b. Employees hired on or after July 1, 2010, or their membership date is before July 1, 2010, and they were not vested as of January 1, 2013 are covered under Plan 2, a defined benefit plan. Non-hazardous duty employees are eligible for an unreduced benefit beginning at their normal social security retirement age with at least 5 years of creditable service or when the sum of their age and service equals 90. Non-hazardous duty employees may retire with a reduced benefit as early as age 60 with at least 5 years of creditable service. Hazardous duty employees are eligible for an unreduced benefit beginning at age 60 with at least 5 years of creditable service or age 50 with at least 25 years of creditable service. Hazardous duty employees may retire with a reduced benefit as early as age 50 with at least 5 years of creditable service.
- c. Non-hazardous duty employees hired on or after January 1, 2014 are covered by the Hybrid Plan combining the features of a defined benefit plan and a defined contribution plan. Plan 1 and Plan 2 members also had the option of opting into this plan during the election window held January 1 April 30, 2014 with an effective date of July 1, 2014. Employees covered by this plan are eligible for an unreduced benefit beginning at their normal social security retirement age with at least 5 years of creditable service, or when the sum of their age and service equal 90. Employees may retire with a reduced benefit as early as age 60 with at least 5 years of creditable service. For the defined contribution component, members are eligible to receive distributions upon leaving employment, subject to restrictions.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Average Final Compensation and Service Retirement Multiplier

The VRS defined benefit is a lifetime monthly benefit based on a retirement multiplier as a percentage of the employee's average final compensation multiplied by the employee's total creditable service. Under Plan 1, average final compensation is the average of the employee's 36 consecutive months of highest compensation and the multiplier is 1.7% for non-hazardous duty employees, 1.85% for sheriffs and regional jail superintendents, and 1.7% or 1.85% for hazardous duty employees as elected by the employer. Under Plan 2, average final compensation is the average of the employee's 60 consecutive months of highest compensation and the retirement multiplier is 1.65% for non-hazardous duty employees, 1.85% for sheriffs and regional jail superintendents, and 1.7% or 1.85% for hazardous duty employees as elected by the employer. Under the Hybrid Plan, average final compensation is the average of the employee's 60 consecutive months of highest compensation and the multiplier is 1.00%. For members who opted into the Hybrid Retirement Plan from Plan 1 or Plan 2, the applicable multipliers for those plans will be used to calculate the retirement benefit for service credited in those plans.

Cost-of-Living Adjustment (COLA) in Retirement and Death and Disability Benefits

Retirees with an unreduced benefit or with a reduced benefit with at least 20 years of creditable service are eligible for an annual COLA beginning July 1 after one full calendar year from the retirement date. Retirees with a reduced benefit and who have less than 20 years of creditable service are eligible for an annual COLA beginning on July 1 after one calendar year following the unreduced retirement eligibility date. Under Plan 1, the COLA cannot exceed 5.00%. Under Plan 2 and the Hybrid Plan, the COLA cannot exceed 3.00%. The VRS also provides death and disability benefits. Title 51.1 of the Code of Virginia, as amended, assigns the authority to establish and amend benefit provisions to the General Assembly of Virginia.

Employees Covered by Benefit Terms

As of the June 30, 2017 actuarial valuation, the following employees were covered by the benefit terms of the pension plan:

| Inactive members or their beneficiaries currently receiving benefits | 121 |
|--|-----|
| Inactive members: | |
| Vested inactive members | 21 |
| Non-vested inactive members | 44 |
| Inactive members active elsewhere in VRS | 18 |
| Total inactive members | 83 |
| Active members | 175 |
| Total covered employees | 379 |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Contributions

The contribution requirement for active employees is governed by §51.1-145 of the <u>Code of Virginia</u>, as amended, but may be impacted as a result of funding options provided to political subdivisions by the Virginia General Assembly. Employees are required to contribute 5.00% of their compensation toward their retirement.

The Town's contractually required contribution rate for the year ended June 30, 2019 was 10.63% of covered employee compensation. This rate was based on an actuarially determined rate from an actuarial valuation as of June 30, 2017.

This rate, when combined with employee contributions, was expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. Contributions to the pension plan from the Town were \$1,320,910 and \$1,318,106 for the years ended June 30, 2019 and June 30, 2018, respectively.

Net Pension Liability

The net pension liability (NPL) is calculated separately for each employer and represents that particular employer's total pension liability determined in accordance with GASB Statement No. 68, less that employer's fiduciary net position. The Town's net pension liabilities were measured as of June 30, 2018. The total pension liabilities used to calculate the net pension liabilities were determined by an actuarial valuation performed as of June 30, 2017, and rolled forward to the measurement date of June 30, 2018.

Actuarial Assumptions - General Employees

The total pension liability for General Employees in the Town's Retirement Plan was based on an actuarial valuation as of June 30, 2017, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2018.

Inflation 2.5%

Salary increases, including inflation 3.5% - 5.35%

Investment rate of return 7.0%, net of pension plan investment

expense, including inflation*

* Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06% of the market assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 7.0%. However, since the difference was minimal, and a more conservative 7.0% investment return assumption provided a projected plan net position that exceeded the projected benefit payments, the long-term expected rate of return on investments was assumed to be 7.0% to simplify preparation of pension liabilities.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Actuarial Assumptions – General Employees (continued)

Mortality rates:

Largest 10 – Non-Hazardous Duty: 20% of deaths are assumed to be service related

Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates at ages 81 and older projected with scale BB to 2020; males 95% of rates; females 105% of rates.

Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with scale BB to 2020; males set forward 3 years; females 1.0% increase compounded from ages 70 to 90.

Post-Disablement:

RP-2014 Disability Mortality Rates projected with scale BB to 2020; males set forward 2 years, 110% of rates; females 125% of rates.

All Others (Non 10 Largest) – Non-Hazardous Duty: 15% of deaths are assumed to be service related Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates at ages 81 and older projected with scale BB to 2020; males 95% of rates; females 105% of rates.

Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with scale BB to 2020; males set forward 3 years; females 1.0% increase compounded from ages 70 to 90.

Post-Disablement:

RP-2014 Disability Mortality Rates projected with scale BB to 2020; males set forward 2 years, 110% of rates; females 125% of rates.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Actuarial Assumptions – General Employees (continued)

The actuarial assumptions used in the June 30, 2017 valuation were based on the results of an actuarial experience study for the period from July 1, 2012 through June 30, 2016. Changes to the actuarial assumptions as a result of the experience study are as follows:

Largest 10 – Non-Hazardous Duty:

| Updated to a more current mortality table - RP-2014 |
|--|
| projected to 2020 |
| Lowered rates at older ages and changed final retirement |
| from 70 to 75 |
| Adjusted rates to better fit experience at each year age and |
| service through 9 years of service |
| Lowered rates |
| No change |
| Increased rate from 14% to 20% |
| |

All Others (Non 10 Largest) – Non-Hazardous Duty:

| Mortality Rates (pre-retirement, post- | Updated to a more current mortality table - RP-2014 |
|--|--|
| retirement healthy, and disabled) | projected to 2020 |
| Retirement Rates | Lowered rates at older ages and changed final retirement |
| | from 70 to 75 |
| Withdrawal Rates | Adjusted rates to better fit experience at each year age and |
| | service through 9 years of service |
| Disability Rates | Lowered rates |
| Salary Scale | No change |
| Line of Duty Disability | Increased rate from 14% to 15% |

Actuarial Assumptions - Public Safety Employees with Hazardous Duty Benefits

The total pension liability for Public Safety employees with hazardous duty benefits in the Town's Retirement Plan was based on an actuarial valuation as of June 30, 2017, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2018.

Inflation 2.5%

Salary increases, including inflation 3.5% - 4.75%

Investment rate of return 7.0%, net of pension plan investment

expense, including inflation*

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Actuarial Assumptions – Public Safety Employees with Hazardous Duty Benefits (Continued)

* Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06% of the market assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 7.0%. However, since the difference was minimal, and a more conservative 7.0% investment return assumption provided a projected plan net position that exceeded the projected benefit payments, the long-term expected rate of return on investments was assumed to be 7.0% to simplify preparation of pension liabilities.

Largest 10 – Hazardous Duty: 70% of deaths are assumed to be service related

Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates at ages 81 and older projected with scale BB to 2020; males 90% of rates; females set forward 1 year.

Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with scale BB to 2020; males set forward 1 year, 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

Post-Disablement:

RP-2014 Disability Mortality Rates projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

All Others (Non 10 Largest) – Hazardous Duty: 45% of deaths are assumed to be service related Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates at ages 81 and older projected with scale BB to 2020; males 90% of rates; females set forward 1 year.

Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with scale BB to 2020; males set forward 1 year, 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

Post-Disablement:

RP-2014 Disability Mortality Rates projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Actuarial Assumptions – Public Safety Employees with Hazardous Duty Benefits (Continued)

The actuarial assumptions used in the June 30, 2017 valuation were based on the results of an actuarial experience study for the period from July 1, 2012 through June 30, 2016. Changes to the actuarial assumptions as a result of the experience study are as follows:

Largest 10 – Hazardous Duty:

| Mortality Rates (pre-retirement, post- | Updated to a more current mortality table - RP-2014 |
|--|---|
| retirement healthy, and disabled) | projected to 2020 |
| Retirement Rates | Lowered rates at older ages |
| Withdrawal Rates | Adjusted rates to better fit experience |
| Disability Rates | Increased rates |
| Salary Scale | No change |
| Line of Duty Disability | Increased rate from 60% to 70% |

All Others (Non 10 Largest) – Hazardous Duty:

| <i>-j</i> · |
|--|
| Updated to a more current mortality table - RP-2014 |
| projected to 2020 |
| Increased age 50 rates, and lowered rates at older ages |
| Adjusted rates to better fit experience at each year age and |
| service through 9 years of service |
| Adjusted rates to better fit experience |
| No change |
| Decreased rate from 60% to 45% |
| |

Long-Term Expected Rate of Return

The long-term expected rate of return on pension System investments was determined using a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of pension System investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target asset allocation and best estimate of arithmetic real rates of return for each major asset class are summarized in the following table:

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Long-Term Expected Rate of Return (Continued)

| Asset Class (Strategy) | Target Allocation | Arithmetic Long-Term Expected Rate of Return | Weighted Average Long-Term Expected Rate of Return |
|------------------------|----------------------|---|--|
| Public Equity | 40.00% | 4.54% | 1.82% |
| Fixed Income | 15.00% | 0.69% | 0.10% |
| Credit Strategies | 15.00% | 3.96% | 0.59% |
| Real Assets | 15.00% | 5.76% | 0.86% |
| Private Equity | 15.00% | 9.53% | 1.43% |
| Total | 100.00% | | 4.80% |
| | | Inflation | 2.50% |
| * | Expected arithme | etic nominal return | 7.30% |

^{*} The above allocation provides a one-year return of 7.30%. However, one-year returns do not take into account the volatility present in each of the asset classes. In setting the long-term expected return for the system, stochastic projections are employed to model future returns under various economic conditions. The results provide a range of returns over various time periods that ultimately provide a median return of 6.83%, including expected inflation of 2.50%.

Discount Rate

The discount rate used to measure the total pension liability was 7.00%. The projection of cash flows used to determine the discount rate assumed that System member contributions will be made per the VRS Statutes and the employer contributions will be made in accordance with the VRS funding policy at rates equal to the difference between actuarially determined contribution rates adopted by the VRS Board of Trustees and the member rate. Consistent with the phased-in funding provided by the General Assembly for state and teacher employer contributions; the Town was also provided with an opportunity to use an alternative employer contribution rate. For the year ended June 30, 2018, the alternate rate was the employer contribution rate used in FY 2012 or 90% of the actuarially determined employer contribution rate from the June 30, 2015 actuarial valuations, whichever was greater. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore the long-term expected rate of return was applied to all periods of projected benefit payments to determine the total pension liability.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Changes in Net Pension Liability

| | Increase (Decrease) | | | | | |
|-------------------------------------|---------------------|--------------------------------------|-----|--|-----|--|
| | _ | Total Pension Liability (a) | _ | Plan Fiduciary Net Position (b) | | Net Pension Liability (a) - (b) |
| Balances at June 30, 2017 | \$_ | 64,738,466 | \$_ | 54,990,792 | \$_ | 9,747,674 |
| Changes for the year: | | | | | | |
| Service cost | \$ | 1,210,652 | \$ | - | \$ | 1,210,652 |
| Interest | | 4,398,038 | | - | | 4,398,038 |
| Differences between expected | | | | | | |
| and actual experience | | (466,825) | | - | | (466,825) |
| Contributions - employer | | - | | 1,318,131 | | (1,318,131) |
| Contributions - employee | | - | | 600,631 | | (600,631) |
| Net investment income | | - | | 4,021,974 | | (4,021,974) |
| Benefit payments, including refunds | | | | | | |
| of employee contributions | | (3,818,694) | | (3,818,694) | | - |
| Administrative expenses | | - | | (35,653) | | 35,653 |
| Other changes | _ | _ | _ | (3,543) | _ | 3,543 |
| Net changes | \$_ | 1,323,171 | \$_ | 2,082,846 | \$_ | (759,675) |
| Balances at June 30, 2018 | \$_ | 66,061,637 | \$ | 57,073,638 | \$_ | 8,987,999 |

Sensitivity of the Net Pension Liability to Changes in the Discount Rate

The following presents the net pension liability of the Town using the discount rate of 7.00%, as well as what the Town's net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.00%) or one percentage point higher (8.00%) than the current rate:

| | | Current | |
|---------------------------------|---------------|--------------|-----------|
| | 1% | Discount | 1% |
| | Decrease | Rate | Increase |
| <u>-</u> | (6.00%) | (7.00%) | (8.00%) |
| Town's Net Pension Liability \$ | 17,239,764 \$ | 8,987,999 \$ | 2,098,712 |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

For the year ended June 30, 2019, the Town recognized pension expense of \$578,011. At June 30, 2019, the Town reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

| | Deferred Outflows of Resources | Deferred Inflows of Resources |
|---|--------------------------------------|---|
| Differences between expected and actual experience | \$ 76,687 | \$ 449,648 |
| Changes in proportion and differences between employer contributions and proportionate share of contributions | 31,046 | 31,046 |
| Change of assumptions | - | 121,752 |
| Net difference between projected and actual earnings on pension plan investments | - | 457,895 |
| Employer contributions subsequent to the measurement date | 1,320,910 | |
| Total | \$ 1,428,643 | \$ 1,060,341 |

\$1,320,910 reported as deferred outflows of resources related to pensions resulting from the Town's contributions, subsequent to the measurement date will be recognized as a reduction of the Net Pension Liability in the fiscal year ending June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense in future reporting periods as follows:

| Year ended June 30 | |
|--------------------|----------------|
| 2020 | \$ (34,138) |
| 2021 | (199,527) |
| 2022 | (670,847) |
| 2023 | (48,096) |

Pension Plan Data

Information about the VRS Political Subdivision Retirement Plan is also available in the separately issued VRS 2018 Comprehensive Annual Financial Report (CAFR). A copy of the 2018 VRS CAFR may be downloaded from the VRS website at http://www.varetire.org/Pdf/Publications/2018-annual-report.pdf, or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA 23218-2500.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Town Retirement Plans

A. Plan Description

The Town's Local Retirement Plan covers all full-time employees of the Town except police officers who are covered under the Police Retirement Pension Plan. Both are defined benefit plans authorized by the Town Council, and are administered by the Town Retirement Committee. The Town's two plans are single-employer retirement systems.

Upon retirement, a participant in the two Town Plans would receive a monthly retirement allowance which is determined based on a certain percentage of the participant's average final compensation at the date of retirement and the number of years of the participant's credited service. In the event of death prior to retirement, the participant's accumulated contributions are paid to the participant's designated beneficiaries in a lump sum. If a participant were vested at time of death, the designated beneficiary would receive a monthly retirement allowance.

The plans do not issue separate financial statements.

Summary of significant accounting policies – basis of accounting and valuation of investments. The local retirement plans utilize the accrual basis of accounting. Plan member contributions are recognized in the period in which the contributions are due. The government's contributions are recognized when due and a formal commitment to provide the contributions has been made. Benefits and refunds are recognized when due and payable in accordance with the terms of the plan. All plan investments are reported at fair value. Securities traded on a national exchange are valued at the last reported sales price on the government's balance sheet date. Securities without an established market are reported at estimated fair value.

Administration costs of the plans are assumed by the General Fund. The plans are not assessed administration fees except for actuarial valuation and related costs.

The following is a summary of the two Town retirement plans:

Local Retirement Plan

All full-time, salaried permanent employees not covered by the Police Retirement Pension Plan must participate in the Plan. The Local Retirement Plan closed to new entrants in FY 2006 when the 401A plan was established. Benefits vest after 5 years of service. Employees who retire with at least 5 years of service are entitled to an annual retirement benefit payable monthly for life in an amount equal to .25 percent of their average final salary (AFS) times years of credited service. AFS is defined as the highest consecutive 36 months of salary. Benefits are actuarially reduced for retirees who retire before age 50 and with less than 30 years of service. The plan also provides death and disability benefits. These benefit provisions and other requirements are established by local statute.

Employees do not make any contributions to the Plan. The employer contributes all amounts necessary to fund the Plan using the actuarial basis specified by statute.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Town Retirement Plans (continued)

A. <u>Plan Description</u> (continued)

Police Retirement Plan

Any full-time, salaried sworn officers must participate in the Plan. Benefits vest after 20 years of service. Employees who retire with at least 25 years of credited service are entitled to an annual retirement benefit payable monthly for life in an amount equal to 2 percent of their average final salary (AFS) for each of the first 25 years of service, less the Virginia Retirement System benefit payable. AFS is defined as the highest consecutive 36 months of salary. Benefits are actuarially reduced for retirees who retire prior to age 55. The Plan also provides death and disability benefits. These benefit provisions and all other requirements are established by local statute.

Employees are required to contribute 1 ½ percent of their annual salary to the Plan. The employer is required to contribute the remaining amounts necessary to fund the Plan using the actuarial basis specified by statute.

B. Other Information

The Town's membership in the Local and Police Plans at July 1, 2017 is as follows:

| | Local Retirement Plan | | Police Retirement Plan |
|---|-----------------------------|---|------------------------------|
| Terminated vested members Retired/disabled Active members | 70 43 14 | • | 25 39 |
| Total | 127 | • | 64 |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Town Retirement Plans (continued)

B. Other Information (continued)

The following is a summary of financial information for the Town's local retirement plans.

| | | T 1 | | | Pension Trust Funds | | | | |
|--|-------|------------|----|------------|---------------------|-----------|--|--|--|
| | Local | | | Police | | | | | |
| | F | Retirement | | Retirement | | m . 1 | | | |
| A | | Fund | | Fund | | Totals | | | |
| Assets: Investments | \$ | 2,494,584 | \$ | 3,248,701 | \$ | 5,743,285 | | | |
| Total assets | \$ | 2,494,584 | \$ | 3,248,701 | \$ | 5,743,285 | | | |
| Liabilities: | | | | | | | | | |
| Accounts payable | \$ | | \$ | 108 | \$ | 108 | | | |
| Net Position: | | | | | | | | | |
| Net position held in trust for pension benefits | \$ | 2,494,584 | \$ | 3,248,593 | \$ | 5,743,177 | | | |
| Additions: | | | | | | | | | |
| Contributions: | | | | | | | | | |
| Employer | \$ | 159,840 | \$ | 208,194 | \$ | 368,034 | | | |
| Plan members | | _ | | 45,463 | | 45,463 | | | |
| Total contributions | \$ | 159,840 | \$ | 253,657 | \$ | 413,497 | | | |
| Investment income: | | | | | | | | | |
| Interest earned on investments | | 74,704 | | 98,668 | | 173,372 | | | |
| Total additions | \$ | 234,544 | \$ | 352,325 | \$ | 586,869 | | | |
| Deductions: | | | | | | | | | |
| Pension benefit payments | \$ | 193,213 | \$ | 239,356 | \$ | 432,569 | | | |
| Other charges | | 1,200 | | 1,950 | | 3,150 | | | |
| Total deductions | \$ | 194,413 | \$ | 241,306 | \$ | 435,719 | | | |
| Net increase (decrease) in plan assets | \$ | 40,131 | \$ | 111,019 | \$ | 151,150 | | | |
| Net position held in trust for pension benefits: | | | | | | | | | |
| Balance, beginning of year | | 2,454,453 | | 3,137,574 | | 5,592,027 | | | |
| Balance, end of year | \$ | 2,494,584 | \$ | 3,248,593 | \$ | 5,743,177 | | | |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Town Retirement Plans (continued)

C. <u>Investments</u>

Investment policy. The pension plan's policy in regard to the allocation of invested assets is established and may be amended by the Plan Board by a majority vote of its members. It is the policy of the Plan Board to pursue an investment strategy that reduces risk through the prudent diversification of the portfolio across a broad selection of distinct asset classes. The pension plan's investment policy discourages the use of cash equivalents, except for liquidity purposes, and aims to refrain from dramatically shifting asset class allocations over short time spans. As of June 30, 2019, the asset allocation policy is to trust solely in the Local Government Investment Pool and the Virginia Investment Pool (fixed income).

Rate of return. For the year ended June 30, 2019, the annual money-weighted rate of return on pension plan investments, net of pension plan investment expense, was 3.1%. The money-weighted rate of return expresses investment performance, net of investment expense, adjusted for the changing amounts actually invested.

D. Net Pension Liability of the Town

The components of the net pension liability of the Town at June 30, 2019, were as follows:

| | | Civilian | <u>Police</u> | Total |
|---|--------|--------------|---------------|-------------|
| Total pension liability | \$ | 3,749,732 \$ | 5,175,236 \$ | 8,924,968 |
| Plan fiduciary net position | | (2,494,584) | (3,248,593) | (5,743,177) |
| Authority's net pension liability | \$_ | 1,255,148 \$ | 1,926,643 \$ | 3,181,791 |
| Plan fiduciary net position as a per- of the total pension liability | centa, | ge 66.53% | 62.77% | 64.35% |

Actuarial assumptions. The total pension liability was determined by an actuarial valuation as of July 1, 2017, using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation 2.50%

Salary increases in addition to inflation, 4.00% for Police Officers with less than 20 years of service; 5.00% for Civilian members with less than 10 years of service, and 1.00% thereafter.

Investment rate of return 4.25%, compounded annually, net of investment expense, including inflation

Mortality rates were based on the RP-2000 Healthy Annuitant Mortality Table for Non-disabled Males or Females, as appropriate. RP-2000 Disabled tables are used for disability retirements.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Town Retirement Plans (continued)

D. Net Pension Liability of the Town (continued)

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the pension plan's target asset allocation as of June 30, 2019 (see the discussion of the pension plan's investment policy) are summarized in the following table:

| | Long-Term Expected |
|--------------|---------------------|
| Asset Class | Real Rate of Return |
| Fixed Income | 4.25% |

Discount rate. The discount rate used to measure the total pension liability was 4.25%. The projection of cash flows used to determine the discount rate assumed that plan member contributions will be made at the current contribution rate and that Town contributions will be made at rates at lesser equal to the difference between actuarially determined contribution rates and the member rate. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Changes in net pension liability

| | _ | Civilian Plan | | | | | | |
|-------------------------------------|-----|---------------|----|---------------------|-----|-----------|--|--|
| | | | In | crease (Decreas | se) | | | |
| | _ | Total | | Plan | | Net | | |
| | | Pension | | Fiduciary | | Pension | | |
| | | Liability | | Net Position | | Liability | | |
| | _ | (a) | | (b) | _ | (a) - (b) | | |
| Balances at June 30, 2018 | \$ | 3,764,419 | \$ | 2,454,453 | \$ | 1,309,966 | | |
| Changes for the year: | | | | | | | | |
| Service cost | \$ | 21,680 | \$ | - | \$ | 21,680 | | |
| Interest | | 156,846 | | - | | 156,846 | | |
| Contributions - employer | | - | | 159,840 | | (159,840) | | |
| Net investment income | | - | | 74,704 | | (74,704) | | |
| Benefit payments, including refunds | | | | | | | | |
| of employee contributions | | (193,213) | | (193,213) | | - | | |
| Administrative expenses | _ | - | | (1,200) | _ | 1,200 | | |
| Net changes | \$_ | (14,687) | \$ | 40,131 | \$_ | (54,818) | | |
| Balances at June 30, 2019 | \$_ | 3,749,732 | \$ | 2,494,584 | \$_ | 1,255,148 | | |

NOTE 11 - PENSION PLANS: (continued)

Town Retirement Plans (continued)

D. Net Pension Liability of the Town (continued)

Changes in net pension liability (continued)

| | _ | Sworn Officer's Plan | | | | | |
|-------------------------------------|-----|----------------------|----|---------------------|-----|-----------|--|
| | | Increase (Decrease) | | | | | |
| | | Total Plan | | | | Net | |
| | | Pension | | Fiduciary | | Pension | |
| | | Liability | | Net Position | | Liability | |
| | | (a) | | (b) | | (a) - (b) | |
| Balances at June 30, 2018 | \$ | 4,972,551 | \$ | 3,137,574 | \$ | 1,834,977 | |
| Changes for the year: | | | | | | | |
| Service cost | \$ | 226,130 | \$ | - | \$ | 226,130 | |
| Interest | | 215,911 | | - | | 215,911 | |
| Contributions - employer | | - | | 208,194 | | (208,194) | |
| Contributions - employee | | - | | 45,463 | | (45,463) | |
| Net investment income | | - | | 98,668 | | (98,668) | |
| Benefit payments, including refunds | | | | | | | |
| of employee contributions | | (239,356) | | (239,356) | | - | |
| Administrative expenses | _ | - | | (1,950) | _ | 1,950 | |
| Net changes | \$_ | 202,685 | \$ | 111,019 | \$_ | 91,666 | |
| Balances at June 30, 2019 | \$_ | 5,175,236 | \$ | 3,248,593 | \$_ | 1,926,643 | |

Sworn Officer's Plan

Sensitivity of the net pension liability to changes in the discount rate. The following presents the net pension liability of the Town, calculated using the discount rate of 4.25%, as well as what the Town's net pension liability would be if it were calculated using a discount rate that is 1 percentage-point lower (3.25%) or 1 percentage-point higher (5.25%) than the current rate:

| | | | Civilian Plan | |
|-----------------------|----|---------------------------|-------------------------------------|---------------------------|
| | | 1% Decrease (3.25%) | Current Discount Rate (4.25%) | 1% Increase (5.25%) |
| Net pension liability | \$ | 1,715,005 \$ | 1,255,148 \$ orn Officer's Plan | 871,841 |
| | _ | 1% Decrease (3.25%) | Current Discount Rate (4.25%) | 1% Increase (5.25%) |
| Net pension liability | \$ | 2,603,799 \$ | 1,926,643 \$ | 1,370,872 |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 11 - PENSION PLANS: (continued)

Town Retirement Plans (continued)

E. <u>Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions</u>

For the year ended June 30, 2019, the Town recognized pension expense of \$153,657 and \$344,377 for the Civilian and Police Plans, respectively. At June 30, 2019, the Town reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

| | Civi | lian | Police | | | | |
|---|--------------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|--|--|--|
| | Deferred Outflows of Resources | Deferred Inflows of Resources | Deferred Outflows of Resources | Deferred Inflows of Resources | | | |
| Differences between expected and actual experience \$ | - \$ | 5 - \$ | 34,677 \$ | 278,527 | | | |
| Change in assumptions | - | - | 184,884 | - | | | |
| Net difference between projected and actu | al | | | | | | |
| earnings on pension plan investments | 115,650 | | 147,316 | | | | |
| Total | 115,650 | \$\$ | 366,877 \$ | 278,527 | | | |

Amounts reported as deferred outflows of resources related to pensions will be recognized in pension expense in future reporting periods as follows:

| Year ended June 30 | Civilian | Police |
|--------------------|--------------|--------------|
| 2020 | \$ 54,552 | \$ 51,830 |
| 2021 | 36,034 | 28,594 |
| 2022 | 19,289 | 6,805 |
| 2023 | 5,775 | (10,440) |
| 2024 | - | 5,779 |
| Thereafter | - | 5,782 |

Combined Town Pension Items

| | Net | Deferred | | | Deferred | | | |
|----|------------|--|---|--|--|---|--|---------|
| | Pension | | Outflows of | | Outflows of Inflows of | | | Pension |
| _ | Liability | | Resources | | Resources | | Expense | |
| \$ | 8,987,999 | \$ | 1,428,643 | \$ | 1,060,341 | \$ | 578,011 | |
| | 1,255,148 | | 115,650 | | - | | 153,657 | |
| _ | 1,926,643 | | 366,877 | _ | 278,527 | | 344,377 | |
| \$ | 12,169,790 | \$ | 1,911,170 | \$ | 1,338,868 | \$ | 1,076,045 | |
| | \$ | Pension Liability \$ 8,987,999 1,255,148 1,926,643 | Pension Liability \$ 8,987,999 \$ 1,255,148 1,926,643 | Pension LiabilityOutflows of Resources\$ 8,987,999\$ 1,428,6431,255,148115,6501,926,643366,877 | Pension Liability Outflows of Resources \$ 8,987,999 \$ 1,428,643 \$ 1,255,148 \$ 1,926,643 \$ 366,877 | Pension Liability Outflows of Resources Inflows of Resources \$ 8,987,999 \$ 1,428,643 \$ 1,060,341 1,255,148 115,650 - 1,926,643 366,877 278,527 | Pension Liability Outflows of Resources Inflows of Resources \$ 8,987,999 \$ 1,428,643 \$ 1,060,341 \$ 1,255,148 \$ 1,926,643 \$ 366,877 278,527 | |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 12 - DEFINED CONTRIBUTION CIVILIAN RETIREMENT PLAN:

During fiscal year 2006 the Town established the Town of Vienna Defined Contribution Civilian Retirement plan pursuant to Internal Revenue Code 401(a) for employees who are members of the local pension plan. The plan was initially funded by a payment of \$1,079,183 from the Local Retirement Fund. Under the terms of the plan administered by ICMA-RC, employees are eligible to participate after six months of employment. The Town contributes 2% of the participating employee's annual base salary to the plan. An employee may elect to contribute to the plan to the extent allowed by federal law. Employee contributions of up to 2% will be matched by the Town 100%. The Town may amend the plan, including contribution rates, as allowed by federal law.

Total employer contributions to the plan totaled \$342,263, and employee contributions were \$169,004 for fiscal year 2019.

NOTE 13 - DEFERRED COMPENSATION PLAN:

The Town offers an approved deferred compensation plan pursuant to Section 457 of the Internal Revenue Code. Permanent part-time and full-time Town employees are eligible to participate and may defer 25% of their gross income up to a maximum of \$19,000 in 2019. Employees who are age 50 or older may defer up to \$25,000 of their income. The compensation deferred is not available to employees until termination, retirement, death or an unforeseeable emergency.

Internal Revenue Code Section 457 requires all amounts of compensation deferred under the plan, all property and rights purchased with those amounts, and all income attributable to those amounts, property, or rights are (until paid or made available to the employee or other beneficiary) solely the property and rights of the plan participant and are not subject to the claims of the Town's general creditors.

NOTE 14 - LITIGATION:

At June 30, 2019 the Town was involved in various matters of litigation, It is unknown what liability if any the Town would incur should any court decisions on pending matters not be favorable to the Town.

NOTE 15 - COMMITMENTS:

Operating Lease Commitments

The Town is committed under various short-term operating leases including those for a copier lease. The leases may be revoked by the Town without penalty upon 30 days notice to the lessor. The Town paid approximately \$2,648 per month during the year ended June 30, 2019 under the lease agreements. Total rental expense under all operating leases for the year ended June 30, 2019 approximated \$31,774.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 16 - CONTINGENCIES:

The Town is responsible for the refunding of arbitrage interest incurred on the unexpended proceeds of certain bond issues. The amount of this arbitrage, if any, is estimated to be immaterial.

The Town has various requests for refunds of business license fees. The Town has taken the opinion that refunds that may be made, if any, will not be material.

State and Federal Programs

Federal programs in which the Town and all discretely presented component units participate are audited in accordance with the provisions of Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*. Pursuant to the provisions of this circular all major programs are tested for compliance with applicable grant requirements.

The Federal Government may subject grant programs to additional compliance tests which may result in disallowed expenditures. In the opinion of management, any future disallowance of current grant program expenditures, if any, would be immaterial.

NOTE 17 - RISK MANAGEMENT:

The Town contracts with private insurance carriers for health insurance coverages. The Town also contracts with the Virginia Municipal League Insurance Program Pool for workers compensation, property damage, surety bonds, automobile, professional liability, law enforcement, employee dishonesty, and general liability coverages. In the event of a loss deficit and depletion of all assets and available insurance of the Pool, the Pool may assess all members in the proportion which the premium of each bears to the total premiums for all members in the year in which the deficit occurs.

Property coverages are for replacement costs and general liability coverages range up to \$4,000,000.

The Town has had no reductions in insurance coverages or settlements of claims in excess of insurance coverages in the past three years.

The Town maintains surety bonds with the Virginia Municipal Liability Pool on the following employees as required by Town Code:

| | | Aı | nount of |
|----------------|--------------------------------------|-----|----------|
| Employee | Title | Sur | ety Bond |
| Marion Serfass | Director of Finance - Town Treasurer | \$ | 50,000 |
| James Morris | Police Chief | | 5,000 |

The Mayor and the Town Council are covered by public official liability insurance that the Town maintains with the Virginia Municipal League Insurance Program. Virginia State Code requires the Treasurer to be bonded by 15 percent of state revenue to be received, up to \$200,000. All others are to be bonded at the discretion of the Council as they deem necessary.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 18 - OTHER POSTEMPLOYMENT BENEFITS - HEALTH INSURANCE:

Plan Description

In addition to the pension benefits described in Note 11, the Town provides post-retirement health care insurance benefits for employees who are eligible for retirement benefits. All employees who meet the eligibility criteria for Town retirement and elect to retire are eligible, at the sole expense of the retiree, for access to health care insurance coverage through the Town's group health care insurance plan that is in effect for active employees as long as coverage under the health care insurance plan is offered in the area where the retiree resides. The Town's plan is a single-employer plan. A separate audit report for the plan is not available.

Benefits Provided

Retirees under 65 can choose from either BC/BS KA-250 Comp, BC/BS KA-500 Comp or Kaiser HMO. Retirees may elect to cover their spouse. Retirees over 65 may choose from one of two Medicare Supplement plans. Benefits are available for the lifetime of the retiree only.

It is assumed that the total cost of coverage for most pre-65 retirees is higher than the premium amount resulting in implicitly subsidized costs. It is also assumed that the total cost of coverage for post-65 retirees is equal to the premium amount. It is assumed that the total cost of the dental insurance is equal to the premium (i.e. no implicit subsidy).

Plan Membership

At January 1, 2019 (valuation date), the following employees were covered by the benefit terms:

| Active | 151 |
|---------|-----|
| Retired | 18 |
| Spouses | - |
| Total | 169 |

Contributions

The Town establishes employer contribution rates for plan participants as part of the budgetary process each year. The Town also determines how the plan will be funded each year, whether it will partially fund the plan or fully fund the plan. Again this is determined annually as part of the budgetary process. Retirees pay 100% of the premiums. The amount paid by the Town for OPEB as the benefits came due during the year ended June 30, 2019 was \$77,007 (including an estimate of implicit rate subsidy).

Total OPEB Liability

The Town's total OPEB liability was measured as of June 30, 2019.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 18 - OTHER POSTEMPLOYMENT BENEFITS - HEALTH INSURANCE: (CONTINUED)

Actuarial Assumptions

The total OPEB liability in the June 30, 2019 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified:

Inflation 2.50%

Salary Increases 2.50% per year

Discount Rate 3.13% Investment Rate of Return N/A

Mortality rates: RP 2000 table projected to 2027 with scale BB.

The date of the most recent actuarial experience study for which significant assumptions were based is not available.

Discount Rate

The discount rate used to measure the total OPEB liability was 3.13%. There is no prefunding of benefits in an OPEB trust for this plan, therefore the discount rate is equal to the yield on a 20 year municipal bond Aa index as of June 30, 2019. The source of the discount rate was the Fidelity general obligation municipal bond index. The final equivalent single discount rate used for this year's valuation is 3.13% as of the end of the fiscal year with the expectation that the Town will continue contributing the Actuarially Determined Contribution and paying the pay-go cost from the OPEB Trust.

Primary Government

Changes in Total OPEB Liability

| | Total OPEB Liability |
|---|----------------------|
| Balances at June 30, 2018 | \$ 1,762,093 |
| Changes for the year: | |
| Service cost | 53,061 |
| Interest | 64,327 |
| Difference between expected and actual experience | 442,567 |
| Changes in assumptions | 119,163 |
| Contributions - employer | - |
| Benefit payments | (77,007) |
| Net changes | 602,111 |
| Balances at June 30, 2019 | \$ 2,364,204 |
| | |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 18 - OTHER POSTEMPLOYMENT BENEFITS - HEALTH INSURANCE: (CONTINUED)

Sensitivity of the Total OPEB Liability to Changes in the Discount Rate

The following amounts present the total OPEB liability of the Town, as well as what the total OPEB liability would be if it were calculated using a discount rate that is one percentage point lower (2.13%) or one percentage point higher (4.13%) than the current discount rate:

| _ | | | | | |
|----|------------------------------|----|--------------|----|-------------|
| - | 1% Decrease Current Discount | | | | 1% Increase |
| | (2.13%) | | Rate (3.13%) | | (4.13%) |
| \$ | 2,609,960 | \$ | 2,364,204 | \$ | 2,148,604 |

Sensitivity of the Total OPEB Liability to Changes in the Healthcare Cost Trend Rates

The following presents the total OPEB liability of the Town, as well as what the total OPEB liability would be if it were calculated using healthcare cost trend rates that are one percentage point lower (5.00% decreasing to an ultimate rate of 3.25%) or one percentage point higher (7.00% decreasing to an ultimate rate of 5.25%) than the current healthcare cost trend rates:

| | Rates | |
|-------------------|------------------------|-------------------|
| | Healthcare Cost | |
| 1% Decrease | Trend | 1% Increase |
| (5.00% decreasing | (6.00% decreasing | (7.00% decreasing |
| to 3.25%) | to 4.25%) | to 5.25%) |
| \$ 2,105,275 | \$ 2,364,204 | \$ 2,671,354 |

OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources

For the year ended June 30, 2019, the Town recognized OPEB expense in the amount of \$172,546. At June 30, 2019, the Town reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

| | _ | Deferred Outflows of Resources | Deferred Inflows of Resources |
|--|-----|--------------------------------|-------------------------------|
| Differences between expected and actual experience | \$ | 398,310 | \$ - |
| Changes in assumptions Total | \$_ | 107,247 505,557 | \$ 8,124 8,124 |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 18 - OTHER POSTEMPLOYMENT BENEFITS - HEALTH INSURANCE: (CONTINUED)

OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources (Continued)

Amounts reported as deferred outflows of resources and deferred inflows of resources will be recognized in OPEB expense in future reporting periods as follows:

| Year Ended June 30 | |
|--------------------|--------------|
| 2020 | \$ 55,158 |
| 2021 | 55,158 |
| 2022 | 55,158 |
| 2023 | 55,158 |
| 2024 | 55,158 |
| Thereafter | 221,643 |

Additional disclosures on changes in net OPEB liability, related ratios, and employer contributions can be found in the required supplementary information following the notes to the financial statements.

NOTE 19 - GROUP LIFE INSURANCE (GLI) PROGRAM (OPEB PLAN):

Plan Description

The Group Life Insurance (GLI) Program was established pursuant to §51.1-500 et seq. of the <u>Code of Virginia</u>, as amended, and which provides the authority under which benefit terms are established or may be amended. All full-time, salaried permanent employees of the state agencies, teachers, and employees of participating political subdivisions are automatically covered by the VRS GLI Program upon employment. This is a cost-sharing multiple-employer plan administered by the Virginia Retirement System (the System), along with pensions and other OPEB plans, for public employer groups in the Commonwealth of Virginia.

In addition to the Basic GLI benefit, members are also eligible to elect additional coverage for themselves as well as a spouse or dependent children through the Optional GLI Program. For members who elect the optional group life insurance coverage, the insurer bills employers directly for the premiums. Employers deduct these premiums from members' paychecks and pay the premiums to the insurer. Since this is a separate and fully insured program, it is not included as part of the GLI Program OPEB.

The specific information for GLI Program OPEB, including eligibility, coverage and benefits is described below:

Eligible Employees

The GLI Program was established July 1, 1960, for state employees, teachers, and employees of political subdivisions that elect the program. Basic GLI coverage is automatic upon employment. Coverage ends for employees who leave their position before retirement eligibility or who take a refund of their accumulated retirement member contributions and accrued interest.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 19 - GROUP LIFE INSURANCE (GLI) PROGRAM (OPEB PLAN): (CONTINUED)

Benefit Amounts

The GLI Program is a defined benefit plan with several components. The natural death benefit is equal to the employee's covered compensation rounded to the next highest thousand and then doubled. The accidental death benefit is double the natural death benefit. In addition to basic natural and accidental death benefits, the program provides additional benefits provided under specific circumstances that include the following: accidental dismemberment benefit, safety belt benefit, repatriation benefit, felonious assault benefit, and accelerated death benefit option. The benefit amounts are subject to a reduction factor. The benefit amount reduces by 25% on January 1 following one calendar year of separation. The benefit amount reduces by an additional 25% on each subsequent January 1 until it reaches 25% of its original value. For covered members with at least 30 years of creditable service, the minimum benefit payable was set at \$8,000 by statute. This amount is increased annually based on the VRS Plan 2 cost-of-living adjustment and was increased to \$8,279 effective July 1, 2018.

Contributions

The contribution requirements for the GLI Program are governed by \$51.1-506 and \$51.1-508 of the Code of Virginia, as amended, but may be impacted as a result of funding provided to state agencies and school divisions by the Virginia General Assembly. The total rate for the GLI Program was 1.31% of covered employee compensation. This was allocated into an employee and an employer component using a 60/40 split. The employee component was 0.79% (1.31% x 60%) and the employer component was 0.52% (1.31% x 40%). Employers may elect to pay all or part of the employee contribution; however, the employer must pay all of the employer contribution. Each employer's contractually required employer contribution rate for the year ended June 30, 2019 was 0.52% of covered employee compensation. This rate was based on an actuarially determined rate from an actuarial valuation as of June 30, 2017. The actuarially determined rate, when combined with employee contributions, was expected to finance the costs of benefits payable during the year, with an additional amount to finance any unfunded accrued liability. Contributions to the GLI Program from the Town were \$67,900 and \$65,000 for the years ended June 30, 2019 and June 30, 2018, respectively.

GLI OPEB Liabilities, GLI OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to the GLI Program OPEB

At June 30, 2019, the Town reported a liability of \$991,000, for their proportionate share of the Net GLI OPEB Liability. The Net GLI OPEB Liability was measured as of June 30, 2018 and the total GLI OPEB liability used to calculate the Net GLI OPEB Liability was determined by an actuarial valuation as of that date. The covered employer's proportion of the Net GLI OPEB Liability was based on the covered employer's actuarially determined employer contributions to the GLI Program for the year ended June 30, 2018 relative to the total of the actuarially determined employer contributions for all participating employers. At June 30, 2018, the Town's proportion was .06523% as compared to .06498% at June 30, 2017.

For the year ended June 30, 2019, the Town recognized GLI OPEB expense of \$9,000. Since there was a change in proportionate share between measurement dates, a portion of the GLI OPEB expense was related to deferred amounts from changes in proportion.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 19 - GROUP LIFE INSURANCE (GLI) PROGRAM (OPEB PLAN): (CONTINUED)

GLI OPEB Liabilities, GLI OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to the GLI Program OPEB (Continued)

At June 30, 2019, the employer reported deferred outflows of resources and deferred inflows of resources related to the GLI OPEB from the following sources:

| | Deferred Outflows Resources | Deferred Inflows of Resources |
|--|-----------------------------|---|
| Differences between expected and actual experience | \$ 48,000 | \$ 18,000 |
| Net difference between projected and actual earnings on GLI OPEB program investments | - | 32,000 |
| Change in assumptions | - | 41,000 |
| Changes in proportion | 9,000 | - |
| Employer contributions subsequent to the measurement date | 67,900 | |
| Total | \$ 124,900 | \$ 91,000 |

\$67,900 reported as deferred outflows of resources related to the GLI OPEB resulting from the Town's contributions subsequent to the measurement date will be recognized as a reduction of the Net GLI OPEB Liability in the fiscal year ending June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to the GLI OPEB will be recognized in the GLI OPEB expense in future reporting periods as follows:

| Year Ended June 30 | _ | |
|--------------------|----|----------|
| 2020 | \$ | (13,000) |
| 2021 | | (13,000) |
| 2022 | | (13,000) |
| 2023 | | (4,000) |
| 2024 | | 5,000 |
| Thereafter | | 4 000 |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 19 - GROUP LIFE INSURANCE (GLI) PROGRAM (OPEB PLAN): (CONTINUED)

Actuarial Assumptions

The total GLI OPEB liability was based on an actuarial valuation as of June 30, 2017, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2018.

The assumptions include several employer groups as noted below. Mortality rates included herein are for relevant employer groups. Information for other groups can be referred in the VRS CAFR.

| Inflation | 2.5% |
|--|--|
| Salary increases, including inflation: | |
| General state employees | 3.5% - 5.35% |
| Teachers | 3.5%-5.95% |
| SPORS employees | 3.5%-4.75% |
| VaLORS employees | 3.5%-4.75% |
| JRS employees | 4.5% |
| Locality - General employees | 3.5%-5.35% |
| Locality - Hazardous Duty employees | 3.5%-4.75% |
| Investment rate of return | 7.0%, net of investment expenses, including inflation* |

^{*}Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06% of the market assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 7.0%. However, since the difference was minimal, and a more conservative 7.0% investment return assumption provided a projected plan net position that exceeded the projected benefit payments, the long-term expected rate of return on investments was assumed to be 7.0% to simplify preparation of OPEB liabilities.

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Notes to Financial Statements June 30, 2019 (continued)

NOTE 19 - GROUP LIFE INSURANCE (GLI) PROGRAM (OPEB PLAN): (CONTINUED)

Actuarial Assumptions (Continued)

Mortality Rates – Largest Ten Locality Employers – General Employees

Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with scale BB to 2020; males 95% of rates; females 105% of rates.

Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with scale BB to 2020; males set forward 3 years; females 1.0% increase compounded from ages 70 to 90.

Post-Disablement:

RP-2014 Disability Mortality Rates projected with scale BB to 2020; males set forward 2 years, 110% of rates; females 125% of rates.

| Mortality Rates (pre-retirement, post-retirement healthy, and disabled) | Updated to a more current mortality table - RP-2014 projected to 2020 |
|---|--|
| Retirement Rates | Lowered retirement rates at older ages and extended final retirement age from 70 to 75 |
| Withdrawal Rates | Adjusted termination rates to better fit experience at each age and service year |
| Disability Rates | Lowered disability rates |
| Salary Scale | No change |
| Line of Duty Disability | Increased rate from 14% to 20% |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 19 - GROUP LIFE INSURANCE (GLI) PROGRAM (OPEB PLAN): (CONTINUED)

Actuarial Assumptions (Continued)

Mortality Rates – Non-Largest Ten Locality Employers – General Employees

Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with scale BB to 2020; males 95% of rates; females 105% of rates.

Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with scale BB to 2020; males set forward 3 years; females 1.0% increase compounded from ages 70 to 90.

Post-Disablement:

RP-2014 Disability Mortality Rates projected with scale BB to 2020; males set forward 2 years, 110% of rates; females 125% of rates.

| Mortality Rates (pre-retirement, post-retirement healthy, and disabled) | Updated to a more current mortality table - RP-2014 projected to 2020 | | |
|---|--|--|--|
| Retirement Rates | Lowered retirement rates at older ages and extended | | |
| | final retirement age from 70 to 75 | | |
| Withdrawal Rates | Adjusted termination rates to better fit experience at each age and service year | | |
| Disability Rates | Lowered disability rates | | |
| Salary Scale | No change | | |
| Line of Duty Disability | Increased rate from 14% to 15% | | |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 19 - GROUP LIFE INSURANCE (GLI) PROGRAM (OPEB PLAN): (CONTINUED)

Actuarial Assumptions (Continued)

Mortality Rates – Largest Ten Locality Employers – Hazardous Duty Employees

Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with scale BB to 2020; males 90% of rates; females set forward 1 year.

Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

Post-Disablement:

RP-2014 Disability Mortality Rates projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

| Mortality Rates (pre-retirement, post-retirement healthy, and disabled) | Updated to a more current mortality table - RP-2014 projected to 2020 |
|---|--|
| Retirement Rates | Lowered retirement rates at older ages |
| Withdrawal Rates | Adjusted termination rates to better fit experience at each age and service year |
| Disability Rates | Increased disability rates |
| Salary Scale | No change |
| Line of Duty Disability | Increased rate from 60% to 70% |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 19 - GROUP LIFE INSURANCE (GLI) PROGRAM (OPEB PLAN): (CONTINUED)

Actuarial Assumptions (Continued)

Mortality Rates – Non-Largest Ten Locality Employers – Hazardous Duty Employees

Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with scale BB to 2020; males 90% of rates; females set forward 1 year.

Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

Post-Disablement:

RP-2014 Disability Mortality Rates projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

| Mortality Rates (pre-retirement, post-retirement healthy, and disabled) | Updated to a more current mortality table - RP-2014 projected to 2020 |
|---|--|
| Retirement Rates | Increased age 50 rates and lowered rates at older ages |
| Withdrawal Rates | Adjusted termination rates to better fit experience at each age and service year |
| Disability Rates | Adjusted rates to better match experience |
| Salary Scale | No change |
| Line of Duty Disability | Decreased rate from 60% to 45% |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 19 - GROUP LIFE INSURANCE (GLI) PROGRAM (OPEB PLAN): (CONTINUED)

NET GLI OPEB Liability

The net OPEB liability (NOL) for the GLI Program represents the program's total OPEB liability determined in accordance with GASB Statement No. 74, less the associated fiduciary net position. As of the measurement date of June 30, 2018, NOL amounts for the GLI Program are as follows (amounts expressed in thousands):

| | _ | Group Life Insurance OPEB Program |
|---|----|---|
| Total GLI OPEB Liability | \$ | 3,113,508 |
| Plan Fiduciary Net Position | | 1,594,773 |
| Employers' Net GLI OPEB Liability (Asset) | \$ | 1,518,735 |
| Plan Fiduciary Net Position as a Percentage of the Total GLI OPEB Liability | | 51.22% |
| of the Total GLI OPED Liability | | 31.22% |

The total GLI OPEB liability is calculated by the System's actuary, and each plan's fiduciary net position is reported in the System's financial statements. The net GLI OPEB liability is disclosed in accordance with the requirements of GASB Statement No. 74 in the System's notes to the financial statements and required supplementary information.

Long-Term Expected Rate of Return

The long-term expected rate of return on the System's investments was determined using a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of System's investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target asset allocation and best estimate of arithmetic real rates of return for each major asset class are summarized in the following table:

| Asset Class (Strategy) | Target Allocation | Arithmetic Long-term Expected Rate of Return | Weighted Average Long-term Expected Rate of Return |
|------------------------|-------------------|---|--|
| Public Equity | 40.00% | 4.54% | 1.82% |
| Fixed Income | 15.00% | 0.69% | 0.10% |
| Credit Strategies | 15.00% | 3.96% | 0.59% |
| Real Assets | 15.00% | 5.76% | 0.86% |
| Private Equity | 15.00% | 9.53% | 1.43% |
| Total | 100.00% | | 4.80% |
| | | Inflation | 2.50% |
| | *Expected arithm | etic nominal return | 7.30% |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 19 - GROUP LIFE INSURANCE (GLI) PROGRAM (OPEB PLAN): (CONTINUED)

Long-Term Expected Rate of Return (Continued)

*The above allocation provides a one-year return of 7.30%. However, one-year returns do not take into account the volatility present in each of the asset classes. In setting the long-term expected return for the system, stochastic projections are employed to model future returns under various economic conditions. The results provide a range of returns over various time periods that ultimately provide a median return of 6.83%, including expected inflation of 2.50%.

Discount Rate

The discount rate used to measure the total GLI OPEB liability was 7.00%. The projection of cash flows used to determine the discount rate assumed that member contributions will be made per the VRS guidance and the employer contributions will be made in accordance with the VRS funding policy at rates equal to the difference between actuarially determined contribution rates adopted by the VRS Board of Trustees and the member rate. Through the fiscal year ended June 30, 2018, the rate contributed by the entity for the GLI OPEB will be subject to the portion of the VRS Board-certified rates that are funded by the Virginia General Assembly which was 100% of the actuarially determined contribution rate. From July 1, 2018 on, employers are assumed to continue to contribute 100% of the actuarially determined contribution rates. Based on those assumptions, the GLI OPEB's fiduciary net position was projected to be available to make all projected future benefit payments of eligible employees. Therefore the long-term expected rate of return was applied to all periods of projected benefit payments to determine the total GLI OPEB liability.

Sensitivity of the Employer's Proportionate Share of the Net GLI OPEB Liability to Changes in the Discount Rate

The following presents the employer's proportionate share of the net GLI OPEB liability using the discount rate of 7.00%, as well as what the employer's proportionate share of the net GLI OPEB liability would be if it were calculated using a discount rate that is one percentage point lower (6.00%) or one percentage point higher (8.00%) than the current rate:

| | | Rate | | | | |
|----------------------------------|----|---------------------|----|------------------|-------------|--|
| | | 1% Decrease (6.00%) | | Current Discount | 1% Increase | |
| | | | | (7.00%) | (8.00%) | |
| Proportionate share of the Group | | | | _ | | |
| Life Insurance Program | | | | | | |
| Net OPEB Liability | \$ | 1,295,000 | \$ | 991,000 \$ | 744,000 | |

GLI Program Fiduciary Net Position

Detailed information about the GLI Program's Fiduciary Net Position is available in the separately issued VRS 2018 Comprehensive Annual Financial Report (CAFR). A copy of the 2018 VRS CAFR may be downloaded from the VRS website at http://www.varetire.org/Pdf/Publications/2018-annual-report.pdf, or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA, 23218-2500.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 20 - LINE OF DUTY ACT (LODA) PROGRAM:

Plan Description

The Virginia Retirement System (VRS) Line of Duty Act Program (LODA) was established pursuant to §9.1-400 et seq. of the <u>Code of Virginia</u>, as amended, and which provides the authority under which benefit terms are established or may be amended. The LODA Program provides death and health insurance benefits to eligible state employees and local government employees, including volunteers, who die or become disabled as a result of the performance of their duties as a public safety officer. In addition, health insurance benefits are provided to eligible survivors and family members. Participating employers made contributions to the program beginning in FY 2012. The employer contributions are determined by the System's actuary using anticipated program costs and the number of covered individuals associated with all participating employers.

The specific information for the LODA Program OPEB, including eligibility, coverage and benefits is described below:

Eligible Employees

All paid employees and volunteers in hazardous duty positions in Virginia localities and hazardous duty employees who are covered under the Virginia Retirement System (VRS), the State Police Officers' Retirement System (SPORS), or the Virginia Law Officers' Retirement System (VaLORS) are automatically covered by the Line of Duty Act Program (LODA).

Benefit Amounts

The LODA program death benefit is a one-time payment made to the beneficiary or beneficiaries of a covered individual. Amounts vary as follows: \$100,000 when a death occurs as the direct or proximate result of performing duty as of January 1, 2006, or after; \$25,000 when the cause of death is attributed to one of the applicable presumptions and occurred earlier than five years after the retirement date; or an additional \$20,000 benefit is payable when certain members of the National Guard and U.S. military reserves are killed in action in any armed conflict on or after October 7, 2001.

The LODA program also provides health insurance benefits. Prior to July 1, 2017, these benefits were managed through the various employer plans and maintained the benefits that existed prior to the employee's death or disability. These premiums were reimbursed to the employer by the LODA program. Beginning July 1, 2017, the health insurance benefits are managed through the Virginia Department of Human Resource Management (DHRM). The health benefits are modeled after the State Employee Health Benefits Program plans and provide consistent, premium-free continued health plan coverage for LODA-eligible disabled individuals, survivors and family members. Individuals receiving the health insurance benefits must continue to meet eligibility requirements as defined by LODA.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 20 - LINE OF DUTY ACT (LODA) PROGRAM: (CONTINUED)

Contributions

The contribution requirements for the LODA Program are governed by §9.1-400.1 of the <u>Code of Virginia</u>, as amended, but may be impacted as a result of funding provided to state agencies by the Virginia General Assembly. Each employer's contractually required employer contribution rate for the LODA Program for the year ended June 30, 2019 was \$705.77 per covered full-time-equivalent employee. This rate was based on an actuarially determined rate from an actuarial valuation as of June 30, 2017 and represents the pay-as-you-go funding rate and not the full actuarial cost of the benefits under the program. The actuarially determined pay-as-you-go rate was expected to finance the costs and related expenses of benefits payable during the year. Contributions to the LODA Program from the entity were \$28,000 and \$23,000 for the years ended June 30, 2019 and June 30, 2018, respectively.

LODA OPEB Liabilities, LODA OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to the LODA OPEB

At June 30, 2019, the entity reported a liability of \$668,000 for its proportionate share of the Net LODA OPEB Liability. The Net LODA OPEB Liability was measured as of June 30, 2018 and the total LODA OPEB liability used to calculate the Net LODA OPEB Liability was determined by an actuarial valuation as of that date. The entity's proportion of the Net LODA OPEB Liability was based on the entity's actuarially determined pay-as-you-go employer contributions to the LODA OPEB plan for the year ended June 30, 2018 relative to the total of the actuarially determined pay-as-you-go employer contributions for all participating employers. At June 30, 2018, the entity's proportion was .21307% as compared to .20911% at June 30, 2017.

For the year ended June 30, 2019, the entity recognized LODA OPEB expense of \$52,000. Since there was a change in proportionate share between measurement dates, a portion of the LODA OPEB expense was related to deferred amounts from changes in proportion.

At June 30, 2019, the entity reported deferred outflows of resources and deferred inflows of resources related to the LODA OPEB from the following sources:

| | · | Deferred Outflows of Resources | Deferred Inflows of Resources |
|--|-----|--------------------------------|-------------------------------|
| Differences between expected and actual experience | \$ | 96,000 \$ | - |
| Net difference between projected and actual earnings on LODA OPEB plan investments | | - | 2,000 |
| Change in assumptions | | - | 77,000 |
| Change in proportion | | 10,000 | 17,000 |
| Employer contributions subsequent to the measurement date | _ | 28,000 | |
| Total | \$_ | 134,000 \$ | 96,000 |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 20 - LINE OF DUTY ACT (LODA) PROGRAM: (CONTINUED)

LODA OPEB Liabilities, LODA OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to the LODA OPEB (Continued)

\$28,000 reported as deferred outflows of resources related to the LODA OPEB resulting from the entity's contributions subsequent to the measurement date will be recognized as a reduction of the Net LODA OPEB Liability in the fiscal year ending June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to the LODA OPEB will be recognized in LODA OPEB expense in future reporting periods as follows:

| Year Ended June 30 | _ | |
|--------------------|----|-------|
| 2020 | \$ | 1,000 |
| 2021 | | 1,000 |
| 2022 | | 1,000 |
| 2023 | | 1,000 |
| 2024 | | 1,000 |
| Thereafter | | 5.000 |

Actuarial Assumptions

The total LODA OPEB liability was based on an actuarial valuation as of June 30, 2017, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2018. The assumptions include several employer groups as noted below. Mortality rates included herein are for relevant employer groups. Information for other groups can be referenced in the VRS CAFR.

| Inflation | 2.5% |
|--|---|
| Salary increases, including inflation: | |
| General state employees | 3.50%-5.35% |
| SPORS employees | 3.50%-4.75% |
| VaLORS employees | 3.50%-4.75% |
| Locality employees | 3.50%-4.75% |
| Medical cost trend rates assumption: | |
| Under age 65 | 7.75%-5.00% |
| Ages 65 and older | 5.75%-5.00% |
| Year of ultimate trend rate | Fiscal year ended 2024 |
| Investment rate of return | 3.56%, net of OPEB plan investment expenses, including inflation* |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 20 - LINE OF DUTY ACT (LODA) PROGRAM: (CONTINUED)

Actuarial Assumptions (Continued)

*Administrative expenses as a percent of the market value of assets for the last experience study were found to be approximately 0.06% of the market assets for all of the VRS plans. This would provide an assumed investment return rate for GASB purposes of slightly more than the assumed 3.89%. However, since the difference was minimal, a more conservative 3.89% investment return assumption has been used. Since LODA is funded on a current-disbursement basis, the assumed annual rate of return of 3.89% was used since it approximates the risk-free rate of return.

Mortality Rates – Largest Ten Locality Employers with Public Safety Employees

Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with scale BB to 2020; males 90% of rates; females set forward 1 year.

Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

The actuarial assumptions used in the June 30, 2017 valuation were based on the results of an actuarial experience study for the period from July 1, 2012 through June 30, 2016. Changes to the actuarial assumptions as a result of the experience study are as follows:

| Mortality Rates (pre-retirement, post-retirement healthy, and disabled) | Updated to a more current mortality table - RP-2014 projected to 2020 |
|---|--|
| Retirement Rates | Lowered retirement rates at older ages |
| Withdrawal Rates | Adjusted termination rates to better fit experience at each age and service year |
| Disability Rates | Increased disability rates |
| Salary Scale | No change |
| Line of Duty Disability | Increased rate from 60% to 70% |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 20 - LINE OF DUTY ACT (LODA) PROGRAM: (CONTINUED)

Actuarial Assumptions (Continued)

Mortality Rates – Non-Largest Ten Locality Employers with Public Safety Employees

Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with scale BB to 2020; males 90% of rates; females set forward 1 year.

Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with scale BB to 2020; males set forward 1 year with 1.0% increase compounded from ages 70 to 90; females set forward 3 years.

Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males set forward 2 years; unisex using 100% male.

The actuarial assumptions used in the June 30, 2017 valuation were based on the results of an actuarial experience study for the period from July 1, 2012 through June 30, 2016. Changes to the actuarial assumptions as a result of the experience study are as follows:

| Mortality Rates (pre-retirement, post-retirement healthy, and disabled) | Updated to a more current mortality table - RP-2014 projected to 2020 |
|---|--|
| Retirement Rates | Increased age 50 rates and lowered rates at older ages |
| Withdrawal Rates | Adjusted termination rates to better fit experience at each age and service year |
| Disability Rates | Adjusted rates to better match experience |
| Salary Scale | No change |
| Line of Duty Disability | Decreased rate from 60% to 45% |

Notes to Financial Statements June 30, 2019 (continued)

NOTE 20 - LINE OF DUTY ACT (LODA) PROGRAM: (CONTINUED)

Net LODA OPEB Liability

The net OPEB liability (NOL) for the LODA Program represents the program's total OPEB liability determined in accordance with GASB Statement No. 74, less the associated fiduciary net position. As of the measurement date of June 30, 2018, NOL amounts for the LODA Program is as follows (amounts expressed in thousands):

| | LO | DA Program |
|---|----|------------|
| Total LODA OPEB Liability | \$ | 315,395 |
| Plan Fiduciary Net Position | | 1,889 |
| Employers' Net OPEB Liability (Asset) | \$ | 313,506 |
| Plan Fiduciary Net Position as a Percentage | | |
| of the Total LODA OPEB Liability | | 0.60% |

The total LODA OPEB liability is calculated by the System's actuary, and each plan's fiduciary net position is reported in the System's financial statements. The net OPEB liability is disclosed in accordance with the requirements of GASB Statement No. 74 in the System's notes to the financial statements and required supplementary information.

Long-Term Expected Rate of Return

The long-term expected rate of return on LODA OPEB Program's investments was set at 3.89% for this valuation. Since LODA is funded on a current-disbursement basis, it is not able to use the VRS Pooled Investments 7.00% assumption. Instead, the assumed annual rate of return of 3.89% was used since it approximates the risk-free rate of return. This Single Equivalent Interest Rate (SEIR) is the applicable municipal bond index rate based on the Bond Buyer General Obligation 20-year Municipal Bond Index as of the measurement date of June 30, 2018.

Discount Rate

The discount rate used to measure the total LODA OPEB liability was 3.89%. The projection of cash flows used to determine the discount rate assumed that employer contributions will be made per the VRS Statutes and that they will be made in accordance with the VRS funding policy and at rates equal to the actuarially determined contribution rates adopted by the VRS Board of Trustees. Through the fiscal year ended June 30, 2018, the rate contributed by participating employers to the LODA OPEB Program will be subject to the portion of the VRS Board-certified rates that are funded by the Virginia General Assembly.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 20 - LINE OF DUTY ACT (LODA) PROGRAM: (CONTINUED)

Sensitivity of the Covered Employer's Proportionate Share of the Net LODA OPEB Liability to Changes in the Discount Rate

The following presents the covered employer's proportionate share of the net LODA OPEB liability using the discount rate of 3.89%, as well as what the covered employer's proportionate share of the net LODA OPEB liability would be if it were calculated using a discount rate that is one percentage point lower (2.89%) or one percentage point higher (4.89%) than the current rate:

| | _ | Discount Rate | | | | | | |
|-------------------------|----|---------------------|----|-----------------|----|---------------------|--|--|
| | _ | 1% Decrease (2.89%) | | Current (3.89%) | | 1% Increase (4.89%) | | |
| Town's proportionate | | | | | | | | |
| share of the total LODA | | | | | | | | |
| Net OPEB Liability | \$ | 765,000 | \$ | 668,000 | \$ | 590,000 | | |

Sensitivity of the Covered Employer's Proportionate Share of the Net LODA OPEB Liability to Changes in the Health Care Trend Rate

Because the LODA Program contains a provision for the payment of health insurance premiums, the liabilities are also impacted by the health care trend rates. The following presents the covered employer's proportionate share of the net LODA OPEB liability using the health care trend rate of 7.75% decreasing to 5.00%, as well as what the covered employer's proportionate share of the net LODA OPEB liability would be if it were calculated using a health care trend rate that is one percentage point lower (6.75% decreasing to 4.00%) or one percentage point higher (8.75% decreasing to 6.00%) than the current rate:

| | | Health Care Trend Rates | | | | | | | | | |
|-------------------------|----|---|----|---|----------------|---|--|--|--|--|--|
| | (| 1% Decrease (6.75% decreasing to 4.00%) | | Current (7.75% decreasing to 5.00%) | | 1% Increase (8.75% decreasing to 6.00%) | | | | | |
| Town's proportionate | | | | | - ' | | | | | | |
| share of the total LODA | | | | | | | | | | | |
| Net OPEB Liability | \$ | 569,000 | \$ | 668,000 | \$ | 791,000 | | | | | |

LODA OPEB Fiduciary Net Position

Detailed information about the LODA Program Fiduciary Net Position is available in the separately issued VRS 2018 Comprehensive Annual Financial Report (CAFR). A copy of the 2018 VRS CAFR may be downloaded from the VRS website at http://www.varetire.org/Pdf/Publications/2018-annual-report.pdf, or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA, 23218-2500.

Notes to Financial Statements June 30, 2019 (continued)

NOTE 20 - LINE OF DUTY ACT (LODA) PROGRAM: (CONTINUED)

Summary of Net OPEB Liabilities, Deferred Outflows of Resources and Deferred Inflows of Resources

| | Net | | | Deferred Outflows | | Deferred Inflows | | OPEB |
|------------------------------|-----|-----------------------|----|--------------------------|-----|-------------------------|----|-------------|
| | _ | OPEB Liability | | of Resources | | of Resources | - | Expense |
| Town Pay-as-you-go (Note 18) | \$ | 2,364,204 | \$ | 505,557 | \$ | 8,124 | \$ | 172,546 |
| Group Life (Note 19) | | 991,000 | | 124,900 | | 91,000 | | 9,000 |
| LODA (Note 20) | _ | 668,000 | | 134,000 | _ | 96,000 | _ | 52,000 |
| Total | \$ | 4,023,204 | \$ | 764,457 | \$_ | 195,124 | \$ | 233,546 |

NOTE 21 – NEW ACCOUNTING STANDARDS:

Statement No. 84, *Fiduciary Activities*, establishes criteria for identifying fiduciary activities of all state and local governments for accounting and financial reporting purposes and how those activities should be reported. The requirements of this Statement are effective for reporting periods beginning after December 15, 2018.

Statement No. 87, *Leases*, requires recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. The requirements of this Statement are effective for reporting periods beginning after December 15, 2019.

Statement No. 90, *Majority Equity Interests* – An Amendment of GASB Statements No, 14 and No. 61, provides guidance for reporting a government's majority equity interest in a legally separate organization and for reporting financial statement information for certain component units. The requirements of this Statement are effective for reporting periods beginning after December 15, 2018.

Statement No. 91, *Conduit Debt Obligations*, provides a single method of reporting conduit debt obligations by issuers and eliminates diversity in practice associated with (1) commitments extended by issuers, (2) arrangements associated with conduit debt obligations, and (3) related note disclosures. The requirements of this Statement are effective for reporting periods beginning after December 15, 2020.

Management is currently evaluating the impact these standards will have on the financial statements when adopted.



Budgetary Comparison Schedule General Fund Year Ended June 30, 2019

| | | Original Budget | | Final Budget | | Actual | | Variance With Final Budget Positive (Negative) |
|--|----|--------------------|-----|-----------------|----|------------|-----|---|
| Revenues | | | _ | | _ | | - | |
| General property taxes | \$ | 11,401,490 | \$ | 11,401,490 | \$ | 11,419,658 | \$ | 18,168 |
| Other local taxes | | 6,725,000 | | 6,822,500 | | 6,738,401 | | (84,099) |
| Permits, privilege fees and | | | | | | | | |
| regulatory licenses | | 338,000 | | 338,000 | | 261,427 | | (76,573) |
| Fines and forfeitures | | 393,000 | | 393,000 | | 314,291 | | (78,709) |
| Revenue from the use of money and property | | 279,500 | | 182,000 | | 432,465 | | 250,465 |
| Charges for services | | 969,600 | | 988,630 | | 1,066,449 | | 77,819 |
| Miscellaneous | | 109,800 | | 153,809 | | 160,728 | | 6,919 |
| Intergovernmental: | | | | | | | | |
| Commonwealth | | 3,213,560 | | 3,218,370 | | 3,251,076 | | 32,706 |
| Federal Government | _ | 85,000 | | 85,000 | | 122,378 | _ | 37,378 |
| Total revenues | \$ | 23,514,950 | \$_ | 23,582,799 | \$ | 23,766,873 | \$_ | 184,074 |
| Expenditures | | | | | | | | |
| Current: | | | | | | | | |
| General Government Administration: | | | | | | | | |
| Legislative | \$ | 584,450 | \$ | 643,450 | \$ | 580,386 | \$ | 63,064 |
| General and financial administration | _ | 4,537,240 | _ | 4,569,220 | _ | 4,429,363 | _ | 139,857 |
| Total general government administration | \$ | 5,121,690 | \$_ | 5,212,670 | \$ | 5,009,749 | \$_ | 202,921 |
| Public Safety: | | | | | | | | |
| Law enforcement and traffic control | \$ | 6,933,095 | \$ | 7,009,165 | \$ | 7,047,115 | \$ | (37,950) |
| Fire and rescue | | 62,450 | | 62,450 | | 64,297 | | (1,847) |
| Other protection | | 98,590 | _ | 98,590 | | 101,077 | _ | (2,487) |
| Total public safety | \$ | 7,094,135 | \$_ | 7,170,205 | \$ | 7,212,489 | \$_ | (42,284) |
| Public Works: | | | | | | | | |
| Maintenance of streets, highways, | | | | | | | | |
| bridges and sidewalks | \$ | 3,149,150 | \$ | 3,319,420 | \$ | 3,252,789 | \$ | 66,631 |
| Sanitation and waste removal | | 1,910,420 | | 1,924,350 | | 1,898,195 | | 26,155 |
| Maintenance of buildings and grounds | | 3,160,710 | _ | 3,163,145 | | 2,781,147 | _ | 381,998 |
| Total public works | \$ | 8,220,280 | \$_ | 8,406,915 | \$ | 7,932,131 | \$_ | 474,784 |

Budgetary Comparison Schedule General Fund Year Ended June 30, 2019 (continued)

| | | Original Budget | | Final Budget | | Actual | Variance With Final Budget Positive (Negative) |
|--------------------------------------|-----|--------------------|-----|-----------------|-----|----------------|--|
| Expenditures: (continued) | _ | <u> </u> | _ | <u> </u> | _ | | |
| Health and Welfare: | | | | | | | |
| Welfare/Social Services | \$ | 219,040 | \$_ | 219,040 | \$ | 223,435 \$ | (4,395) |
| Parks, recreation and cultural: | | | | | | | |
| Parks and recreation | \$_ | 3,629,695 | \$_ | 3,682,784 | \$ | 3,506,683 \$ | 176,101 |
| Community Development: | | | | | | | |
| Planning and community development | \$ | 1,073,250 | \$_ | 1,101,500 | \$ | 977,784 \$ | 123,716 |
| Total expenditures | \$ | 25,358,090 | \$ | 25,793,114 | \$ | 24,862,271 \$ | 930,843 |
| Excess (deficiency) of revenues over | | | | | | | |
| (under) expenditures | \$ | (1,843,140) | \$ | (2,210,315) | \$ | (1,095,398) \$ | 1,114,917 |
| Other Financing Sources (Uses) | | | | | | | |
| Issuance of capital lease | \$ | 890,000 | \$ | 890,000 | \$ | 590,400 \$ | (299,600) |
| Transfers in | | 980,000 | | 980,000 | | 980,000 | - |
| Transfers out | _ | (621,860) | | (621,860) | _ | (621,861) | (1) |
| Total other financing sources (uses) | \$ | 1,248,140 | \$_ | 1,248,140 | \$ | 948,539 \$ | (299,601) |
| Net change in fund balance | \$ | (595,000) | \$ | (962,175) | \$ | (146,859) \$ | 815,316 |
| Fund balance, beginning of year | _ | 595,000 | | 962,175 | | 8,569,186 | 7,607,011 |
| Fund balance, end of year | \$ | - | \$_ | - | \$_ | 8,422,327 \$ | 8,422,327 |

The budgetary data presented above is on the modified accrual basis of accounting which is in accordance with generally accepted accounting principles.

Schedule of Changes in the Net Pension Liability and Related Ratios For the Years Ended June 30, 2014 to June 30, 2019

| | | Civilian | Sworn Officers' | Total 2019 | Civilian | Sworn Officers' | Total 2018 | Civilian | Sworn Officers' |
|--|----------|---------------------|----------------------|----------------------|---------------------|----------------------|----------------------|---------------------|---------------------|
| Total pension liability Service cost | <u> </u> | 21,680 \$ | 226,130 \$ | 247,810 \$ | 21,151 \$ | 220,615 \$ | 241,766 \$ | 26,020 \$ | 216,357 |
| Interest | Ф | 156,846 | 215,911 | 372,757 | 157,241 | 208,577 | 365,818 | 175,572 | 193,477 |
| Differences between expected and actual experience Change in benefit terms | | - | - | - | (479,745) | 46,235 157,277 | (433,510) 157,277 | - | - |
| Changes in assumptions Benefit payments, including refunds of member contributions | | (193,213) | (239,356) | (432,569) | (183,318) | (284,497) | (467,815) | (163,029) | (221,514) |
| | _ | | | | | | | | |
| Net change in total pension liability | | (14,687) | 202,685 | 187,998 | (484,671) | 348,207 | (136,464) | 38,563 | 188,320 |
| Total pension liability - beginning | _ | 3,764,419 | 4,972,551 | 8,736,970 | 4,249,090 | 4,624,344 | 8,873,434 | 4,210,527 | 4,436,024 |
| Total pension liability - ending (a) | \$ | 3,749,732 \$ | 5,175,236 \$ | 8,924,968 \$ | 3,764,419 \$ | 4,972,551 \$ | 8,736,970 \$ | 4,249,090 \$ | 4,624,344 |
| Plan fiduciary net position | Φ. | 150.040 € | 200 104 Ф | 260.024 @ | 104.042 . 6 | 101.260 # | 205.412. Ф | 104 106 6 | 200 701 |
| Contributions - employer Contributions - member | \$ | 159,840 \$ | 208,194 \$ 45,463 | 368,034 \$ 45,463 | 194,043 \$ | 191,369 \$ 42,676 | 385,412 \$ 42,676 | 194,186 \$ | 208,791 46,296 |
| Net investment income Benefit payments, including refunds of member contributions | | 74,704 (193,213) | 98,668 (239,356) | 173,372 (432,569) | 35,136 (183,318) | 46,429 (284,497) | 81,565 (467,815) | 17,518 (163,029) | 23,418 (221,514) |
| Administrative expense | _ | (1,200) | (1,950) | (3,150) | (4,483) | (9,310) | (13,793) | (4,224) | (7,585) |
| Net change in plan fiduciary net position | | 40,131 | 111,019 | 151,150 | 41,378 | (13,333) | 28,045 | 44,451 | 49,406 |
| Plan fiduciary net position - beginning | _ | 2,454,453 | 3,137,574 | 5,592,027 | 2,413,075 | 3,150,907 | 5,563,982 | 2,368,624 | 3,101,501 |
| Plan fiduciary net position - ending (b) | \$ | 2,494,584 \$ | 3,248,593 \$ | 5,743,177 \$ | 2,454,453 \$ | 3,137,574 \$ | 5,592,027 \$ | 2,413,075 \$ | 3,150,907 |
| Net pension liability (a) - (b) | \$ | 1,255,148 \$ | 1,926,643 \$ | 3,181,791 \$ | 1,309,966 \$ | 1,834,977 \$ | 3,144,943 \$ | 1,836,015 \$ | 1,473,437 |
| Plan fiduciary net position as a percentage of the total pension liab | ilit | 66.5% | 62.8% | 64.3% | 65.2% | 63.1% | 64.0% | 56.8% | 68.1% |
| Covered - payroll | \$ | 717,013 \$ | 3,161,154 \$ | 3,878,167 \$ | 578,624 \$ | 3,282,770 \$ | 3,861,394 \$ | 739,312 \$ | 3,138,408 |
| Net Pension Liability as a percentage of covered - payroll | | 175.1% | 60.9% | 82.0% | 226.4% | 55.9% | 81.4% | 248.3% | 46.9% |

Note: The Town implemented GASB 67 in fiscal year 2014. Additional years will be included as they become available.

| _ | Total 2017 | Civilian | Sworn Officers' | Total 2016 | Civilian | Sworn Officers' | Total 2015 | Civilian | Sworn Officers' | Total 2014 |
|-----|---|--------------------------------|--|---|----------------------|---|---|--------------------------------------|--|--|
| \$ | 242,377 \$ 369,049 | 26,838 \$ 174,950 73,228 | 202,475 185,520 (557,051) | \$ 229,313 \$ 360,470 (483,823) | 27,877 \$ 187,309 | 191,175 \$ 216,781 | 219,052 \$ 404,090 | 29,828 \$ 184,058 | 185,157 \$ 208,131 | 214,985 392,189 |
| _ | (384,543) | 241,295 (160,052) | 369,772 (226,973) | 611,067 (387,025) | (156,534) | (178,081) | (334,615) | (137,515) | (273,360) | (410,875) |
| | 226,883 | 356,259 | (26,257) | 330,002 | 58,652 | 229,875 | 288,527 | 76,371 | 119,928 | 196,299 |
| _ | 8,646,551 | 3,854,268 | 4,462,281 | 8,316,549 | 3,795,616 | 4,232,406 | 8,028,022 | 3,719,245 | 4,112,478 | 7,831,723 |
| \$_ | 8,873,434 \$ | 4,210,527 \$ | 4,436,024 | \$ 8,646,551 \$ | 3,854,268 \$ | 4,462,281 \$ | 8,316,549 \$ | 3,795,616 \$ | 4,232,406 \$ | 8,028,022 |
| \$ | 402,977 \$ 46,296 40,936 (384,543) (11,809) | 170,324 \$ | 322,248 38,552 9,498 (226,973) (1,800) | \$ 492,572 \$ 38,552 16,932 (387,025) (3,600) | 163,000 \$ | 191,369 \$ 43,064 3,163 (178,081) (2,120) | 354,369 \$ 43,064 5,707 (334,615) (3,100) | 161,780 \$ - 2,354 (137,515) (4,499) | 182,694 \$ 42,225 (998) (273,360) | 344,474 42,225 1,356 (410,875) (4,499) |
| | 93,857 | 15,906 | 141,525 | 157,431 | 8,030 | 57,395 | 65,425 | 22,120 | (49,439) | (27,319) |
| _ | 5,470,125 | 2,352,718 | 2,959,976 | 5,312,694 | 2,344,687 | 2,902,581 | 5,247,268 | 2,322,567 | 2,952,020 | 5,274,587 |
| \$ | 5,563,982 \$ | 2,368,624 \$ | 3,101,501 | \$ 5,470,125 \$ | 2,352,717 \$ | 2,959,976 \$ | 5,312,693 \$ | 2,344,687 \$ | 2,902,581 \$ | 5,247,268 |
| \$_ | 3,309,452 \$ | 1,841,903 \$ | 1,334,523 | \$ 3,176,426 \$ | 1,501,551 \$ | 1,502,305 \$ | 3,003,856 \$ | 1,450,929 \$ | 1,329,825 \$ | 2,780,754 |
| | 62.7% | 56.3% | 69.9% | 63.3% | 61.0% | 66.3% | 63.9% | 61.8% | 68.6% | 65.4% |
| \$ | 3,877,720 \$ | 739,312 \$ | 3,138,408 | \$ 3,877,720 \$ | 1,115,015 \$ | 2,820,889 \$ | 3,935,904 \$ | 1,178,949 \$ | 2,732,096 \$ | 3,911,045 |
| | 85.3% | 249.1% | 42.5% | 81.9% | 134.7% | 53.3% | 76.3% | 123.1% | 48.7% | 71.1% |

Schedule of Employer Contributions Last Ten Fiscal Years

| Ci III Di | | 2010 | 2010 | 2017 | 2016 | 2015 | 2014 | 2012 | 2012 | 2011 | 2010 |
|---|----|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-----------|
| Civilian Plan: | _ | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 |
| Actuarially determined contribution Contributions in relation to the actuarially | \$ | 159,987 \$ | 194,186 \$ | 167,445 \$ | 167,445 \$ | 165,879 \$ | 161,780 \$ | 148,159 \$ | 137,817 \$ | 143,200 \$ | 138,196 |
| determined contribution | | 159,840 | 194,043 | 194,186 | 170,324 | 163,000 | 161,780 | 148,159 | 137,817 | 143,200 | 138,196 |
| Contribution deficiency (excess) | \$ | 147 \$ | 143 \$ | (26,741) \$ | (2,879) \$ | 2,879 \$ | - \$ | - \$ | \$ | \$ | - |
| Covered - payroll | \$ | 698,423 \$ | 578,624 \$ | 687,551 \$ | 739,312 \$ | 1,115,015 \$ | 1,178,949 \$ | 1,559,568 \$ | 1,701,444 \$ | 1,835,897 \$ | 1,919,389 |
| Contributions as a percentage of covered - payroll | | 22.9% | 33.5% | 28.2% | 23.0% | 14.6% | 13.7% | 9.5% | 8.1% | 7.8% | 7.2% |
| Sworn Officers' Plan: | _ | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 |
| Actuarially determined contribution Contributions in relation to the actuarially | \$ | 284,504 \$ | 275,096 \$ | 264,970 \$ | 258,507 \$ | 255,110 \$ | 182,694 \$ | 167,299 \$ | 172,524 \$ | 133,248 \$ | 136,942 |
| determined contribution | | 208,194 | 191,369 | 208,791 | 322,248 | 191,369 | 182,694 | 167,299 | 172,524 | 133,248 | 136,942 |
| Contribution deficiency (excess) | \$ | 76,310 \$ | 83,727 \$ | 56,179 \$ | (63,741) \$ | 63,741 \$ | - \$ | \$ | \$ | \$ | - |
| Covered - payroll | \$ | 3,161,154 \$ | 3,282,770 \$ | 3,216,868 \$ | 3,138,408 \$ | 2,820,889 \$ | 2,732,096 \$ | 2,987,482 \$ | 2,738,476 \$ | 2,664,960 \$ | 2,794,735 |
| Contributions as a percentage of covered - payroll | | 6.6% | 5.8% | 6.5% | 10.3% | 6.8% | 6.7% | 5.6% | 6.3% | 5.0% | 4.9% |

Notes to Schedule

Valuation date:

Actuarially determined contribution rates are calculated as of January 1, 18 months prior to the end of the fiscal year in which contributions are reported.

Methods and assumptions used to determine contribution rates:

| | Civilian Plan | Sworn Officers' Plan |
|-------------------------------|--|--|
| Actuarial cost method | Entry age normal | Entry age normal |
| Amortization method | Level dollar (closed) | Level dollar (open) |
| Remaining amortization period | 13 years | 15 years |
| Asset valuation method | Market | Market |
| Inflation | 2.50% | 2.50% |
| Salary increases | 4.00% first 20 years, 1.00% thereafter | 5.00% first 10 years, 1.00% thereafter |
| Investment rate of return | 4.25% | 4.25% |
| Retirement age | The earlier of attainment of age 65 or attainment of age 50 and 30 years of service. | 20 years of creditable service |
| Mortality | RP-2000 mortality tables | RP-2000 mortality tables |

Schedule of Investment Returns For the Years Ended June 30, 2014 to June 30, 2019

Annual money-weighted rate of return, net of investment expense

| | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 |
|----------------------|-------|-------|-------|-------|-------|-------|
| Civilian Plan | 3.10% | 1.50% | 0.70% | 0.30% | 0.10% | 0.10% |
| Sworn Officers' Plan | 3.10% | 1.50% | 0.70% | 0.30% | 0.10% | 0.10% |

Note: The Town implemented GASB 67 in fiscal year 2014.

Additional years will be included as they become available.

Schedule of Components of and Changes in Net Pension Liability and Related Ratios Pension Plan

For the Measurement Dates of June 30, 2014 through June 30, 2018

| | | 2018 | 2017 | 2016 | 2015 | 2014 |
|--|----|---------------|---------------|---------------|---------------|-------------|
| Total pension liability | • | | | | | |
| Service cost | \$ | 1,210,652 \$ | 1,219,128 \$ | 1,177,978 \$ | 1,159,362 \$ | 1,111,037 |
| Interest | | 4,398,038 | 4,272,698 | 4,148,614 | 3,962,616 | 3,809,732 |
| Differences between expected and actual experience | | (466,825) | 130,678 | (375,688) | 476,957 | - |
| Changes in assumptions | | - | (253,374) | - | - | - |
| Benefit payments, including refunds of employee contributions | | (3,818,694) | (3,338,412) | (3,018,142) | (2,865,505) | (2,607,904) |
| Net change in total pension liability | \$ | 1,323,171 \$ | 2,030,718 \$ | 1,932,762 \$ | 2,733,430 \$ | 2,312,865 |
| Total pension liability - beginning | | 64,738,466 | 62,707,748 | 60,774,986 | 58,041,556 | 55,728,691 |
| Total pension liability - ending (a) | \$ | 66,061,637 \$ | 64,738,466 \$ | 62,707,748 \$ | 60,774,986 \$ | 58,041,556 |
| Plan fiduciary net position | | | | | | |
| Contributions - employer | \$ | 1,318,131 \$ | 1,295,257 \$ | 1,413,920 \$ | 1,356,538 \$ | 1,365,804 |
| Contributions - employee | | 600,631 | 641,798 | 602,967 | 567,236 | 546,977 |
| Net investment income | | 4,021,974 | 6,064,351 | 867,305 | 2,242,886 | 6,777,243 |
| Benefit payments, including refunds of employee contributions | | (3,818,694) | (3,338,412) | (3,018,142) | (2,865,505) | (2,607,904) |
| Administrative expense | | (35,653) | (35,661) | (31,539) | (31,154) | (36,819) |
| Other | | (3,543) | (5,374) | (369) | (471) | 357 |
| Net change in plan fiduciary net position | \$ | 2,082,846 \$ | 4,621,959 \$ | (165,858) \$ | 1,269,530 \$ | 6,045,658 |
| Plan fiduciary net position - beginning | | 54,990,792 | 50,368,833 | 50,534,691 | 49,265,161 | 43,219,503 |
| Plan fiduciary net position - ending (b) | \$ | 57,073,638 \$ | 54,990,792 \$ | 50,368,833 \$ | 50,534,691 \$ | 49,265,161 |
| Town's net pension liability - ending (a) - (b) | \$ | 8,987,999 \$ | 9,747,674 \$ | 12,338,915 \$ | 10,240,295 \$ | 8,776,395 |
| Plan fiduciary net position as a percentage of the total pension liability | | 86.39% | 84.94% | 80.32% | 83.15% | 84.88% |
| Covered payroll | \$ | 12,404,281 \$ | 11,986,303 \$ | 11,598,748 \$ | 11,075,000 \$ | 10,961,381 |
| Town's net pension liability as a percentage of covered payroll | | 72.46% | 81.32% | 106.38% | 92.46% | 80.07% |

Schedule is intended to show information for 10 years. Information prior to the 2014 valuation is not available. However, additional years will be included as they become available.

Schedule of Employer Contributions - Pension Plan For the Years Ended June 30, 2010 through June 30, 2019

| Date | Contractually Required Contribution (1) | Contributions in Relation to Contractually Required Contribution (2) | Contribution Deficiency (Excess) (3) | Employer's Covered Payroll (4) | Contributions as a % of Covered Payroll (5) |
|---------|--|--|--------------------------------------|---|---|
| 2019 \$ | 1,320,910 \$ | 1,320,910 \$ | - | \$ 13,049,064 | 10.12% |
| 2018 | 1,318,106 | 1,318,106 | - | 12,404,281 | 10.63% |
| 2017 | 1,323,288 | 1,323,288 | - | 11,986,303 | 11.04% |
| 2016 | 1,428,966 | 1,428,966 | - | 11,598,748 | 12.32% |
| 2015 | 1,364,440 | 1,364,440 | - | 11,075,000 | 12.32% |
| 2014 | 1,366,884 | 1,366,884 | - | 10,961,381 | 12.47% |
| 2013 | 1,296,157 | 1,296,157 | - | 10,394,199 | 12.47% |
| 2012 | 959,768 | 959,768 | - | 9,793,554 | 9.80% |
| 2011 | 963,357 | 963,357 | - | 9,830,170 | 9.80% |
| 2010 | 1,015,873 | 1,015,873 | - | 10,038,271 | 10.12% |

Notes to Required Supplementary Information - Pension Plan For the Year Ended June 30, 2019

Changes of benefit terms – There have been no actuarially material changes to the System benefit provisions since the prior actuarial valuation.

Changes of assumptions – The following changes in actuarial assumptions were made effective June 30, 2016 based on the most recent experience study of the System for the four-year period ending June 30, 2016:

Largest 10 – Non-Hazardous Duty:

| Bargest 10 11011 Hazardous Duty. | |
|---|---|
| Mortality Rates (pre-retirement, post-retirement healthy, and disabled) | Updated to a more current mortality table - RP-2014 projected to 2020 |
| Retirement Rates | Lowered rates at older ages and changed final retirement from 70 to 75 |
| Withdrawal Rates | Adjusted rates to better fit experience at each year age and service through 9 years of service |
| Disability Rates | Lowered rates |
| Salary Scale | No change |
| Line of Duty Disability | Increased rate from 14% to 20% |

Largest 10 – Hazardous Duty:

| Mortality Rates (pre-retirement, post-retirement healthy, and disabled) | Updated to a more current mortality table - RP-2014 projected to 2020 |
|---|---|
| Retirement Rates | Lowered rates at older ages |
| Withdrawal Rates | Adjusted rates to better fit experience |
| Disability Rates | Increased rates |
| Salary Scale | No change |
| Line of Duty Disability | Increased rate from 60% to 70% |

All Others (Non 10 Largest) – Non-Hazardous Duty:

| Mortality Rates (pre-retirement, post-retirement healthy, and disabled) | Updated to a more current mortality table - RP-2014 projected to 2020 |
|---|---|
| Retirement Rates | Lowered rates at older ages and changed final retirement from 70 to 75 |
| Withdrawal Rates | Adjusted rates to better fit experience at each year age and service through 9 years of service |
| Disability Rates | Lowered rates |
| Salary Scale | No change |
| Line of Duty Disability | Increased rate from 14% to 15% |

All Others (Non 10 Largest) - Hazardous Duty:

| Mortality Rates (pre-retirement, post-retirement healthy, and disabled) | Updated to a more current mortality table - RP-2014 projected to 2020 |
|---|---|
| Retirement Rates | Increased age 50 rates, and lowered rates at older ages |
| Withdrawal Rates | Adjusted rates to better fit experience at each year age and service through 9 years of service |
| Disability Rates | Adjusted rates to better fit experience |
| Salary Scale | No change |
| Line of Duty Disability | Decreased rate from 60% to 45% |

Schedule of Employer's Share of Net OPEB Liability Group Life Insurance Program For the Measurement Dates of June 30, 2018 and 2017

| | | | | Employer's | |
|-----------|-------------------|-------------------|---------------|---------------------|---------------------|
| | | | | Proportionate Share | |
| | | Employer's | | of the Net GLI OPEB | |
| | Employer's | Proportionate | | Liability (Asset) | Plan Fiduciary |
| | Proportion of the | Share of the | Employer's | as a Percentage of | Net Position as a |
| | Net GLI OPEB | Net GLI OPEB | Covered | Covered Payroll | Percentage of Total |
| Date | Liability (Asset) | Liability (Asset) | Payroll | (3)/(4) | GLI OPEB Liability |
| (1) | (2) | (3) | (4) | (5) | (6) |
| Primary G | overnment | | | | |
| 2018 | 0.065230% \$ | 991,000 | \$ 12,404,281 | 7.99% | 51.22% |
| 2017 | 0.064980% | 978,000 | 11,986,303 | 8.16% | 48.86% |

Schedule is intended to show information for 10 years. Information prior to the 2017 valuation is not available. However, additional years will be included as they become available.

Schedule of Employer Contributions Group Life Insurance Program

For the Years Ended June 30, 2010 through June 30, 2019

| Date | | Contractually Required Contribution (1) | Contributions in Relation to Contractually Required Contribution (2) | | Contribution Deficiency (Excess) (3) | | Employer's Covered Payroll (4) | Contributions as a % of Covered Payroll (5) |
|-------------|-----|--|---|----|--------------------------------------|----|---|---|
| Primary Gov | ver | | (2) | - | (3) | - | (4) | (3) |
| 2019 | \$ | 67,800 \$ | 67,800 | \$ | - | \$ | 13,049,064 | 0.52% |
| 2018 | | 65,000 | 65,000 | | - | | 12,404,281 | 0.52% |
| 2017 | | 62,329 | 62,329 | | - | | 11,986,303 | 0.52% |
| 2016 | | 55,674 | 55,674 | | - | | 11,598,748 | 0.48% |
| 2015 | | 53,160 | 53,160 | | - | | 11,075,000 | 0.48% |
| 2014 | | 52,657 | 52,657 | | - | | 10,961,381 | 0.48% |
| 2013 | | 49,941 | 49,941 | | - | | 10,394,199 | 0.48% |
| 2012 | | 27,422 | 27,422 | | - | | 9,793,554 | 0.28% |
| 2011 | | 27,537 | 27,537 | | - | | 9,830,170 | 0.28% |
| 2010 | | 20,329 | 20,329 | | - | | 10,038,271 | 0.20% |

Notes to Required Supplementary Information Group Life Insurance Program For the Year Ended June 30, 2019

Changes of benefit terms – There have been no actuarially material changes to the System benefit provisions since the prior actuarial valuation.

Changes of assumptions – The following changes in actuarial assumptions were made effective June 30, 2016 based on the most recent experience study of the System for the four-year period ending June 30, 2016:

Largest Ten Locality Employers - General Employees

| | • |
|--|---|
| Mortality Rates (pre-retirement, post-retirement | Updated to a more current mortality table - RP-2014 projected to |
| healthy, and disabled) | 2020 |
| Retirement Rates | Lowered retirement rates at older ages and extended final |
| | retirement age from 70 to 75 |
| Withdrawal Rates | Adjusted termination rates to better fit experience at each age and |
| | service year |
| Disability Rates | Lowered disability rates |
| Salary Scale | No change |
| Line of Duty Disability | Increased rate from 14% to 20% |

Non-Largest Ten Locality Employers - General Employees

| Mortality Rates (pre-retirement, post-retirement | Updated to a more current mortality table - RP-2014 projected to |
|--|---|
| healthy, and disabled) | 2020 |
| Retirement Rates | Lowered retirement rates at older ages and extended final |
| | retirement age from 70 to 75 |
| Withdrawal Rates | Adjusted termination rates to better fit experience at each age and |
| | service year |
| Disability Rates | Lowered disability rates |
| Salary Scale | No change |
| Line of Duty Disability | Increased rate from 14% to 15% |

Largest Ten Locality Employers - Hazardous Duty Employees

| Mortality Rates (pre-retirement, post-retirement | Updated to a more current mortality table - RP-2014 projected to |
|--|---|
| healthy, and disabled) | 2020 |
| Retirement Rates | Lowered retirement rates at older ages |
| Withdrawal Rates | Adjusted termination rates to better fit experience at each age and |
| | service year |
| Disability Rates | Increased disability rates |
| Salary Scale | No change |
| Line of Duty Disability | Increased rate from 60% to 70% |

Non-Largest Ten Locality Employers - Hazardous Duty Employees

| Mortality Rates (pre-retirement, post-retirement | Updated to a more current mortality table - RP-2014 projected to | | | | | |
|--|---|--|--|--|--|--|
| healthy, and disabled) | 2020 | | | | | |
| Retirement Rates | Increased age 50 rates and lowered rates at older ages | | | | | |
| Withdrawal Rates | Adjusted termination rates to better fit experience at each age and | | | | | |
| | service year | | | | | |
| Disability Rates | Adjusted rates to better match experience | | | | | |
| Salary Scale | No change | | | | | |
| Line of Duty Disability | Decreased rate from 60% to 45% | | | | | |

Schedule of Employer's Share of Net LODA OPEB Liability Line of Duty Act (LODA) Program For the Measurement Dates of June 30, 2018 and 2017

| | | | | Employer's Proportionate Share | | |
|------|---|--|-----------------------------------|---|---|--|
| | Employer's | Employer's Proportionate | | of the Net LODA OPEB Liability (Asset) | Plan Fiduciary | |
| Date | Proportion of the Net LODA OPEB Liability (Asset) | Share of the Net LODA OPEB Liability (Asset) | Covered- Employee Payroll * | as a Percentage of its Covered-Employee Payroll (3)/(4) | Net Position as a Percentage of Total LODA OPEB Liability | |
| (1) | (2) | (3) | (4) | (5) | (6) | |
| 2018 | 0.21307% | \$ 668,000 | \$ Not Applicable | Not Applicable | 0.60% | |
| 2017 | 0.20911% | 550,000 | Not Applicable | Not Applicable | 1.30% | |

^{*} The contributions for the Line of Duty Act Program are based on the number of participants in the Program using a per capita-based contribution versus a payroll-based contribution. Therefore, covered-employee payroll is the relevant measurement, which is the total payroll of the employees in the OPEB plan. However, when volunteers and part-time employees make up a significant percentage of the employer's members in the plan, the employer may determine that covered-employee payroll is misleading and, therefore, not applicable for disclosure.

Schedule is intended to show information for 10 years. Information prior to the 2017 valuation is not available. However, additional years will be included as they become available.

Schedule of Employer Contributions Line of Duty Act (LODA) Program For the Years Ended June 30, 2017 through June 30, 2019

| | | Contributions in Relation to | L | | | | Contributions as a % of |
|------|---|---|----|----------------------------------|----|-----------------------------------|----------------------------------|
| | Contractually Required Contribution | Contractually Required Contribution | | Contribution Deficiency (Excess) | | Covered- Employee Payroll * | Covered - Employee Payroll |
| Date | (1) | (2) | - | (3) | - | (4) | (5) |
| 2019 | \$ 28,000 | \$ 28,000 | \$ | - | \$ | Not Applicable | Not Applicable |
| 2018 | 23,000 | 23,000 | | - | | Not Applicable | Not Applicable |
| 2017 | 22,000 | 22,000 | | - | | Not Applicable | Not Applicable |

^{*} The contributions for the Line of Duty Act Program are based on the number of participants in the Program using a per capita-based contribution versus a payroll-based contribution. Therefore, covered-employee payroll is the relevant measurement, which is the total payroll of employees in the OPEB plan. However, when volunteers and part-time employees make up a significant percentage of the employer's members in the plan, the employer may determine that covered-employee payroll is misleading and, therefore, not applicable for disclosure.

Schedule is intended to show information for 10 years. Additional years will be included as they become available.

Notes to Required Supplementary Information Line of Duty Act (LODA) Program For the Year Ended June 30, 2019

Changes of benefit terms – There have been no actuarially material changes to the System benefit provisions since the prior actuarial valuation.

Changes of assumptions – The following changes in actuarial assumptions were made effective June 30, 2016 based on the most recent experience study of the System for the four-year period ending June 30, 2016:

Employees in the Largest Ten Locality Employers with Public Safety Employees

| <u> </u> | <u> </u> |
|--|---|
| Mortality Rates (pre-retirement, post-retirement | Updated to a more current mortality table - RP-2014 projected to |
| healthy, and disabled) | 2020 |
| Retirement Rates | Lowered retirement rates at older ages |
| Withdrawal Rates | Adjusted termination rates to better fit experience at each age and |
| | service year |
| Disability Rates | Increased disability rates |
| Salary Scale | No change |
| Line of Duty Disability | Increased rate from 60% to 70% |

Employees in the Non-Largest Ten Locality Employers with Public Safety Employees

| r yyyyyy | FJ |
|--|---|
| Mortality Rates (pre-retirement, post-retirement | Updated to a more current mortality table - RP-2014 projected to |
| healthy, and disabled) | 2020 |
| Retirement Rates | Increased age 50 rates and lowered rates at older ages |
| Withdrawal Rates | Adjusted termination rates to better fit experience at each age and |
| | service year |
| Disability Rates | Adjusted rates to better match experience |
| Salary Scale | No change |
| Line of Duty Disability | Decreased rate from 60% to 45% |

Schedule of Changes in Total OPEB Liability and Related Ratios For the Measurement Dates of June 30, 2019 and June 30, 2018

| | | 2019 | | 2018 |
|---|-----|------------|----|------------|
| Total OPEB liability | _ | | - | |
| Service cost | \$ | 53,061 | \$ | 51,767 |
| Interest | | 64,327 | | 61,980 |
| Changes in assumptions | | 119,163 | | - |
| Differences between expected and actual experience | | 442,567 | | (10,154) |
| Benefit payments | | (77,007) | _ | (60,993) |
| Net change in total OPEB liability | \$ | 602,111 | \$ | 42,600 |
| Total OPEB liability - beginning | | 1,762,093 | | 1,719,493 |
| Total OPEB liability - ending | \$_ | 2,364,204 | \$ | 1,762,093 |
| Covered-employee payroll | \$ | 13,378,013 | \$ | 13,170,890 |
| Town's total OPEB liability as a percentage of covered-employee payroll | | 17.7% | | 13.4% |

Schedule is intended to show information for 10 years. Additional years will be included as they become available.

Notes to Required Supplementary Information - Town OPEB For the Year Ended June 30, 2019

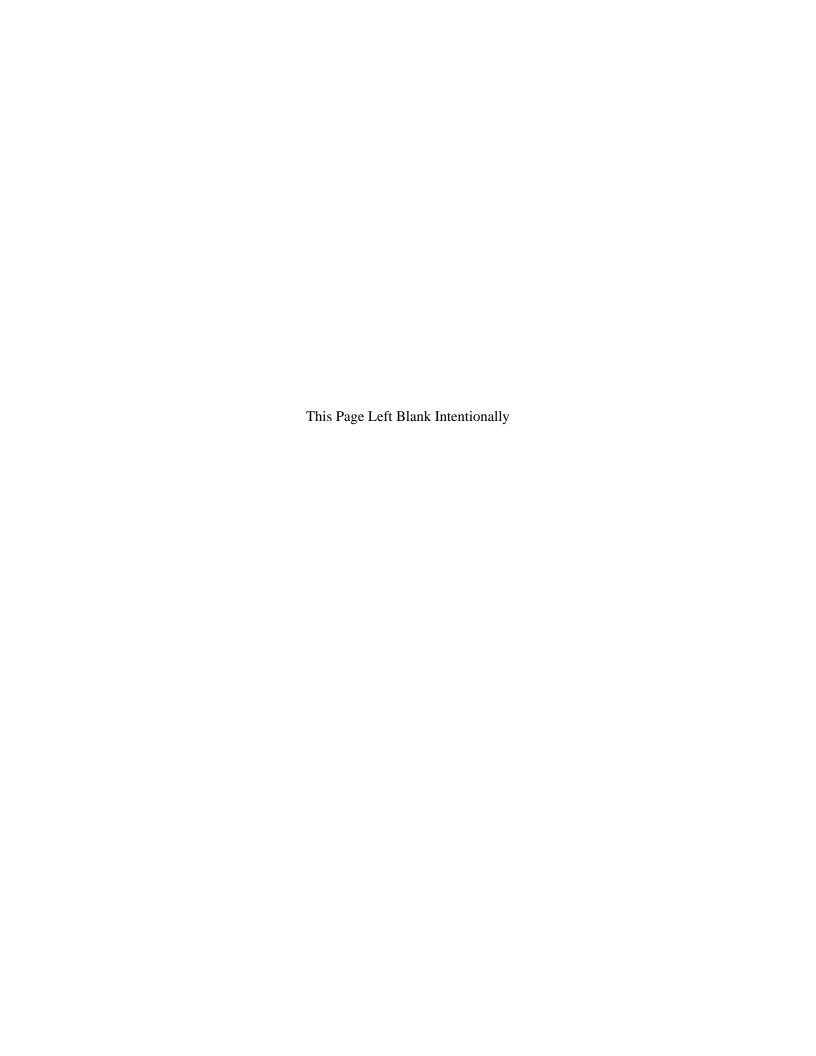
Valuation Date: 1/1/2019 Measurement Date: 6/30/2019

No assets are accumulated in a trust that meets the criteria in GASB 75 to pay related benefits.

Methods and assumptions used to determine OPEB liability:

| Actuarial Cost Method | Entry age normal level % of salary |
|-----------------------|--|
| Discount Rate | 3.13% |
| Inflation | 2.50% |
| Healthcare Trend Rate | The healthcare trend rate assumption starts at 6.75% in 2019 and gradually declines to 4.25% |
| Salary Increase Rates | 2.50% per year |
| Retirement Age | 50 with 20 years of service for Public Safety, 50 with 30 years of service for Civilian |
| Mortality Rates | Mortality rates: RP 2000 table projected to 2027 with scale BB. |





Combining Balance Sheet Nonmajor Governmental Funds At June 30, 2019

| | | Special Re | Total | | | |
|------------------------------------|----|--------------------|-------|----------------------------|---------------------------------------|--|
| | , | Stormwater Fund | | Gang Task Force Fund | Nonmajor Governmental Funds | |
| Assets: | | | | | | |
| Cash and cash equivalents | \$ | 641,075 | \$ | - | \$ 641,075 | |
| Restricted: | | | | | | |
| Cash and cash equivalents | , | - | _ | 894,925 | 894,925 | |
| Total assets | \$ | 641,075 | \$ | 894,925 | \$ 1,536,000 | |
| Liabilities: | • | | _ | | | |
| Accounts payable | \$ | 12,721 | \$ | - | \$ 12,721 | |
| Accrued liabilities | · | 4,748 | _ | 220,671 | 225,419 | |
| Total liabilities | \$ | 17,469 | \$_ | 220,671 | \$ 238,140 | |
| Fund Balance: Restricted: | | | | | | |
| Stormwater funds | \$ | 623,606 | \$ | _ | \$ 623,606 | |
| Gang task force funds | | - | | 674,254 | 674,254 | |
| Total fund balance | \$ | 623,606 | \$_ | 674,254 | \$ 1,297,860 | |
| Total liabilities and fund balance | \$ | 641,075 | \$ | 894,925 | \$ 1,536,000 | |

Combining Statement of Revenues, Expenditures and Changes in Fund Balances Nonmajor Governmental Funds Year Ended June 30, 2019

| | Special Ro | Total | |
|--|--------------------|----------------------------|-----------------------------------|
| | Stormwater Fund | Gang Task Force Fund | Nonmajor Governmental Funds |
| Revenues: | | | |
| Revenue from use of money and property | \$ 8,420 | \$ 13,206 | \$ 21,626 |
| Miscellaneous | 517 | - | 517 |
| Intergovernmental | 400,409 | 331,250 | 731,659 |
| Total revenues | \$ 409,346 | \$ 344,456 | \$ 753,802 |
| Expenditures: Current: | | | |
| Public safety | \$ - | \$ 336,087 | \$ 336,087 |
| Public works | 266,533 | - | 266,533 |
| Total expenditures | \$ 266,533 | \$ 336,087 | \$ 602,620 |
| Excess (deficiency) of revenues | | | |
| over (under) expenditures | \$ 142,813 | \$ 8,369 | \$ 151,182 |
| Net changes in fund balances | \$ 142,813 | \$ 8,369 | \$ 151,182 |
| Fund balances at beginning of year | 480,793 | 665,885 | 1,146,678 |
| Fund balances at end of year | \$ 623,606 | \$ 674,254 | \$ 1,297,860 |

Fiduciary Funds

Combining Statement of Fiduciary Net Position At June 30, 2019

| | Pension Trust Funds | | | | | | | |
|------------------------------------|-----------------------------|----|------------------------------|----|-----------|--|--|--|
| | Local Retirement Fund | | Police Retirement Fund | | Total | | | |
| Assets: | | • | | - | | | | |
| Investments | \$ 2,494,584 | \$ | 3,248,701 | \$ | 5,743,285 | | | |
| Total assets | \$ 2,494,584 | \$ | 3,248,701 | \$ | 5,743,285 | | | |
| Liabilities: | | | | | | | | |
| Accounts payable | \$ | \$ | 108 | \$ | 108 | | | |
| Total liabilities | \$ | \$ | 108 | \$ | 108 | | | |
| Net Position: | | | | | | | | |
| Held in trust for pension benefits | \$ 2,494,584 | \$ | 3,248,593 | \$ | 5,743,177 | | | |

Fiduciary Funds

Combining Statement of Changes in Fiduciary Net Position Year Ended June 30, 2019

| | _ | Local Retirement Fund | | Police Retirement Fund | | Total |
|--|-----|-----------------------------|----|------------------------------|-----|-----------|
| Additions: | _ | | · | | _ | _ |
| Contributions: | | | | | | |
| Employer | \$ | 159,840 | \$ | 208,194 | \$ | 368,034 |
| Plan members | - | | | 45,463 | | 45,463 |
| Total contributions | \$ | 159,840 | \$ | 253,657 | \$ | 413,497 |
| Investment income: | | | | | | |
| Interest earned on investments | _ | 74,704 | | 98,668 | | 173,372 |
| Total additions | \$_ | 234,544 | \$ | 352,325 | \$_ | 586,869 |
| Deductions: | | | | | | |
| Pension benefit payments | \$ | 193,213 | \$ | 239,356 | \$ | 432,569 |
| Other charges | _ | 1,200 | | 1,950 | _ | 3,150 |
| Total deductions | \$_ | 194,413 | \$ | 241,306 | \$_ | 435,719 |
| Change in net position | \$ | 40,131 | \$ | 111,019 | \$ | 151,150 |
| Net position held in trust for pension benefits: | | | | | | |
| Balance, beginning of year | _ | 2,454,453 | | 3,137,574 | | 5,592,027 |
| Balance, end of year | \$_ | 2,494,584 | \$ | 3,248,593 | \$_ | 5,743,177 |

Governmental Funds

Schedule of Revenues - Budget and Actual Year Ended June 30, 2019

| Fund, Major and Minor Revenue Source | | Original Budget | Amended Budget | | Actual | · = | Variance Positive (Negative) |
|--|-----|--------------------|-------------------|----|------------|-----|------------------------------------|
| General Fund: | | | | | | | |
| Revenue from local sources: | | | | | | | |
| General property taxes: | | | | | | | |
| Real property taxes | \$ | 11,265,850 | \$ 11,265,850 | \$ | 11,280,971 | \$ | 15,121 |
| Public service corporation taxes: | | | | | | | |
| Real property | | 98,640 | 98,640 | | 99,546 | | 906 |
| Penalties and interest | _ | 37,000 | 37,000 | | 39,141 | | 2,141 |
| Total general property taxes | \$_ | 11,401,490 | \$ 11,401,490 | \$ | 11,419,658 | \$ | 18,168 |
| Other local taxes: | | | | | | | |
| Local sales and use taxes | \$ | 1,435,000 | \$ 1,435,000 | \$ | 1,493,524 | \$ | 58,524 |
| Consumer utility taxes | | 670,000 | 670,000 | · | 684,098 | | 14,098 |
| Business license tax | | 2,370,000 | 2,370,000 | | 2,389,726 | | 19,726 |
| Motor vehicle license tax | | 420,000 | 420,000 | | 395,429 | | (24,571) |
| Bank franchise taxes | | 1,200,000 | 1,200,000 | | 1,114,289 | | (85,711) |
| Tobacco tax | | 250,000 | 250,000 | | 206,304 | | (43,696) |
| Fiber-optic franchise tax | | 33,000 | 130,500 | | 123,922 | | (6,578) |
| Telecommunications tax | | 125,000 | 125,000 | | 106,648 | | (18,352) |
| Media general franchise fees and related taxes | | 165,000 | 165,000 | | 164,700 | | (300) |
| Utility consumption taxes | _ | 57,000 | 57,000 | | 59,761 | _ | 2,761 |
| Total other local taxes | \$_ | 6,725,000 | \$ 6,822,500 | \$ | 6,738,401 | \$_ | (84,099) |
| Permits, privilege fees and regulatory licenses: Animal licenses | \$ | 14,000 | \$ 14,000 | \$ | 11,722 | \$ | (2,278) |
| Other permits, privilege fees and regulatory licenses | | 324,000 | 324,000 | | 249,705 | | (74.205) |
| ncenses | - | 324,000 | 324,000 | | 249,703 | - | (74,295) |
| Total permits, privilege fees and | | | | | | | |
| regulatory licenses | \$_ | 338,000 | \$ 338,000 | \$ | 261,427 | \$_ | (76,573) |
| Fines and Forfeitures: | | | | | | | |
| Court fines and forfeitures | \$_ | 393,000 | \$ 393,000 | \$ | 314,291 | \$ | (78,709) |

Governmental Funds

Schedule of Revenues - Budget and Actual Year Ended June 30, 2019 (continued)

| Fund, Major and Minor Revenue Source | | Original Budget | | Amended Budget | Actual | Variance Positive (Negative) |
|---|-----|--|-----|---|---|---|
| General Fund: (continued) | | | | | | |
| Revenue from use of money and property: Interest on bank deposits Concessions and rentals | \$ | 70,000 209,500 | \$ | 70,000 112,000 | \$ 237,582 194,883 | \$ 167,582 82,883 |
| Total revenue from use of money and property | \$_ | 279,500 | \$ | 182,000 | \$ 432,465 | \$ 250,465 |
| Charges for services: Recreation fees Police reimbursements Special service fees | \$ | 934,600 - 35,000 | \$ | 948,570 5,060 35,000 | \$ 1,008,272 8,140 50,037 | \$ 59,702 3,080 15,037 |
| Total charges for services | \$_ | 969,600 | \$ | 988,630 | \$ 1,066,449 | \$ 77,819 |
| Miscellaneous: Miscellaneous income | \$_ | 109,800 | \$_ | 153,809 | \$ 160,728 | \$ 6,919 |
| Total revenue from local sources | \$_ | 20,216,390 | \$ | 20,279,429 | \$ 20,393,419 | \$ 113,990 |
| Intergovernmental: Revenue from the Commonwealth: Non-categorical aid: Communication sales and use tax Rolling stock tax | \$ | 1,000,000 | \$ | 1,000,000 | \$ 905,593 391 | \$ (94,407) 391 |
| Total non-categorical aid | \$_ | 1,000,000 | \$ | 1,000,000 | \$ 905,984 | \$ (94,016) |
| Categorical aid: Street and highway maintenance Litter control Law enforcement assistance FEMA grants Public safety grants Fire funds | \$ | 1,765,610 7,500 - 388,000 52,450 | \$ | 1,765,610 4,810 7,500 - 388,000 52,450 | \$ 1,856,773 4,807 11,250 15,409 402,556 54,297 | \$ 91,163 (3) 3,750 15,409 14,556 1,847 |
| Total Categorical aid | \$_ | 2,213,560 | \$ | 2,218,370 | \$ 2,345,092 | \$ 126,722 |
| Total revenue from the Commonwealth | \$_ | 3,213,560 | \$ | 3,218,370 | \$ 3,251,076 | \$ 32,706 |

Governmental Funds

Schedule of Revenues - Budget and Actual Year Ended June 30, 2019 (continued)

| Fund, Major and Minor Revenue Source | | Original Budget | _ | Amended Budget | Actual | | Variance Positive (Negative) |
|--|-----|--------------------|-----|-------------------|--------------------------|------------|------------------------------------|
| General Fund: (continued) Intergovernmental: (continued) Revenue from federal government: | | | | | | | |
| Categorical aid: Public safety grants DMV grants | \$ | 65,000 20,000 | \$ | 65,000 20,000 | \$ 83,002 39,376 | \$ | 18,002 19,376 |
| Total revenue from the federal government | \$_ | 85,000 | \$ | 85,000 | \$ 122,378 | \$ | 37,378 |
| Total General Fund | \$_ | 23,514,950 | \$_ | 23,582,799 | \$ 23,766,873 | \$ | 184,074 |
| <u>Debt Service Fund:</u> Revenue from local sources: Other local taxes: | | | | | | | |
| Meals and lodging tax | \$ | 2,700,000 | \$ | 2,700,000 | \$ 2,829,794 | \$ | 129,794 |
| Revenue from use of money and property: Interest on bank deposits | | 20,000 | | 20,000 | 182,015 | | 162,015 |
| Miscellaneous: Miscellaneous income | | - | | - | 60 | | 60 |
| Intergovernmental: Revenue from federal government: Build America Bonds interest subsidy | _ | 33,000 | | 33,000 | 17,718 | . <u>-</u> | (15,282) |
| Total Debt Service Fund | \$_ | 2,753,000 | \$_ | 2,753,000 | \$ 3,029,587 | \$ | 276,587 |
| Capital Projects Fund: Revenue from local sources: Revenue from use of money and property: | | | | | | | |
| Interest on investments | \$ | _ | \$_ | | \$ 196,594 | \$ | 196,594 |
| Miscellaneous: Other | \$_ | | \$_ | | \$ 56,393 | \$_ | 56,393 |
| Total miscellaneous | \$_ | - | \$ | - | \$ 56,393 | \$ | 56,393 |
| Total revenue from local sources | \$_ | - | \$_ | - | \$ 252,987 | \$_ | 252,987 |
| Intergovernmental: Fairfax County - streets Fairfax County - SLAF | \$ | 660,000 | \$ | 1,260,000 | \$ 137,367 103,491 | \$ | 137,367 (1,156,509) |
| Total Fairfax County | \$_ | 660,000 | \$_ | 1,260,000 | \$ 240,858 | \$ | (1,019,142) |
| Northern Virginia Transportation Authority | \$_ | - | \$_ | 2,519,100 | \$ 241,331 | \$ | (2,277,769) |

Governmental Funds

Schedule of Revenues - Budget and Actual

| Schedule of Revenues - Dudget and Actual | | | | | | | | |
|--|-----------|--------------------|-----|--------------------|----|------------|------|------------------------------------|
| Fund, Major and Minor Revenue Source | | Original Budget | | Amended Budget | ı | Actual | - | Variance Positive (Negative) |
| Capital Projects Fund: (continued) | | | | | | | | |
| Revenue from the Commonwealth: VDOT grants Stormwater local assistance | \$ | 265,975 660,000 | \$ | 569,700 660,000 | \$ | 348,473 | \$ | (221,227) (660,000) |
| Total revenue from the Commonwealth | \$_ | 925,975 | \$ | 1,229,700 | \$ | 348,473 | \$_ | (881,227) |
| Revenue from federal government: Federal transit grants | \$_ | 284,300 | \$_ | 319,200 | \$ | 116,258 | \$_ | (202,942) |
| Total Capital Projects Fund | \$ | 1,870,275 | \$ | 5,328,000 | \$ | 1,199,907 | \$ | (4,128,093) |
| Special Revenue Funds: Stormwater Fund Revenue from local sources: Revenue from use of money and property: Interest on investments | \$ | | \$ | | \$ | 8,420 | \$ | 8,420 |
| Miscellaneous: Miscellaneous income | Ψ <u></u> | - | Ψ | 2,790 | Ψ | 517 | Ψ_ | (2,273) |
| Intergovernmental: Fairfax County - stormwater tax | \$_ | 364,000 | \$_ | 364,000 | \$ | 400,409 | \$_ | 36,409 |
| Total Stormwater Fund | \$ _ | 364,000 | \$ | 366,790 | \$ | 409,346 | \$ _ | 42,556 |
| Gang Task Force Fund Revenue from local sources: Revenue from use of money and property: Interest on investments | \$_ | - | \$_ | | \$ | 13,206 | \$_ | 13,206 |
| Intergovernmental: Local governments | \$_ | - | \$_ | | \$ | 331,250 | \$_ | 331,250 |
| Total Gang Task Force Fund | \$_ | _ | \$ | _ | \$ | 344,456 | \$ | 344,456 |
| Special Transportation Fund Intergovernmental: | | | | | | | | |
| Northern Virginia Transportation Authority | \$_ | | \$ | - | \$ | 564,071 | \$ | 564,071 |
| Total Special Revenue Funds | \$_ | 364,000 | \$ | 366,790 | \$ | 1,317,873 | \$ | 951,083 |
| Total All Governmental Funds | \$_ | 28,502,225 | \$ | 32,030,589 | \$ | 29,314,240 | \$ _ | (2,716,349) |

Governmental Funds

Schedule of Expenditures - Budget and Actual Year Ended June 30, 2019

| Fund, Function, Activity and Elements | | Original Budget | | Revised Budget | | Actual | | Variance Positive (Negative) |
|---|-----|--------------------|-----|-------------------|----|-----------|-----|------------------------------------|
| General Fund: | | | | | | | | |
| General Government Administration: Legislative: | | | | | | | | |
| Town council | \$ | 85,470 | \$ | 80,870 | \$ | 70.956 | \$ | 9.914 |
| Boards and commissions | Ψ | 55,150 | Ψ | 55,150 | Ψ | 53,509 | Ψ | 1,641 |
| PEG project | | 150,000 | | 209,000 | | 164,187 | | 44,813 |
| Town clerk | | 293,830 | | 298,430 | | 291,734 | | 6,696 |
| Total legislative | \$ | 584,450 | \$ | 643,450 | \$ | 580,386 | \$ | 63,064 |
| General and Financial Administration: | | | | | | | | |
| Town manager | \$ | 366,270 | \$ | 366,270 | \$ | 370,350 | \$ | (4,080) |
| Human resources | | 471,620 | | 491,020 | | 465,780 | | 25,240 |
| Legal services | | 319,050 | | 319,050 | | 293,974 | | 25,076 |
| Financial administration | | 700,000 | | 698,400 | | 704,409 | | (6,009) |
| Disbursement operations | | 206,950 | | 206,800 | | 196,109 | | 10,691 |
| Risk management | | 558,150 | | 536,710 | | 480,893 | | 55,817 |
| Information technology | | 837,600 | | 838,300 | | 854,249 | | (15,949) |
| Purchasing | | 173,030 | | 175,430 | | 154,982 | | 20,448 |
| Revenue operations | | 441,080 | | 440,280 | | 441,867 | | (1,587) |
| Public information | | 333,520 | | 366,840 | | 355,142 | | 11,698 |
| Central services | | 79,970 | | 80,120 | | 64,331 | | 15,789 |
| PC replacement | _ | 50,000 | _ | 50,000 | | 47,277 | _ | 2,723 |
| Total general and financial administration | \$_ | 4,537,240 | \$_ | 4,569,220 | \$ | 4,429,363 | \$_ | 139,857 |
| Total general government administration | \$_ | 5,121,690 | \$_ | 5,212,670 | \$ | 5,009,749 | \$_ | 202,921 |
| Public Safety: | | | | | | | | |
| Law enforcement and traffic control: | | | | | | | | |
| Police administration | \$ | 928,790 | \$ | 988,810 | \$ | 829,677 | \$ | 159,133 |
| Uniform patrol | | 2,523,540 | | 2,526,400 | | 2,650,702 | | (124,302) |
| Communications | | 1,161,430 | | 1,161,430 | | 1,175,339 | | (13,909) |
| Investigations | | 1,133,920 | | 1,134,380 | | 1,166,483 | | (32,103) |
| Community services | | 111,520 | | 122,720 | | 118,092 | | 4,628 |
| Traffic unit | | 694,740 | | 696,270 | | 695,895 | | 375 |
| Equipment replacement | | 294,755 | | 294,755 | | 251,493 | | 43,262 |
| Gang task force | | 84,400 | | 84,400 | | 106,976 | | (22,576) |
| Other law enforcement and traffic control | _ | - | | - | | 52,458 | _ | (52,458) |
| Total law enforcement and traffic control | \$_ | 6,933,095 | \$ | 7,009,165 | \$ | 7,047,115 | \$_ | (37,950) |

Governmental Funds

Schedule of Expenditures - Budget and Actual Year Ended June 30, 2019 (continued)

| Fund, Function, Activity and Elements | | Original Budget | . <u>-</u> | Revised Budget | | Actual | · <u>-</u> | Variance Positive (Negative) |
|---|-------------|--------------------|------------|-------------------|------|-----------|------------|------------------------------------|
| General Fund: (continued) | | | | | | | | |
| Public Safety: (continued) | | | | | | | | |
| Fire and rescue: | | | | | | | | |
| Volunteer fire department | \$ _ | 62,450 | \$_ | 62,450 | . \$ | 64,297 | \$_ | (1,847) |
| Other protection: | | | | | | | | |
| Personal property/animal control | \$ | 98,590 | \$_ | 98,590 | \$ | 101,077 | \$_ | (2,487) |
| Total public safety | \$ | 7,094,135 | \$ | 7,170,205 | \$ | 7,212,489 | \$ | (42,284) |
| Public Works: | | | | | | | | |
| Maintenance of streets, highways, | | | | | | | | |
| bridges, and sidewalks: | | | | | | | | |
| General administration | \$ | 730,400 | \$ | 749,610 | \$ | 861,395 | \$ | (111,785) |
| Street maintenance | | 1,837,690 | | 1,929,340 | | 1,809,958 | | 119,382 |
| Snow removal | | 232,240 | | 262,240 | | 212,186 | | 50,054 |
| Traffic engineering | _ | 348,820 | | 378,230 | | 369,250 | _ | 8,980 |
| Total maintenance of streets, highways, | | | | | | | | |
| bridges, and sidewalks | \$_ | 3,149,150 | \$_ | 3,319,420 | \$ | 3,252,789 | \$_ | 66,631 |
| Sanitation and waste removal: | | | | | | | | |
| Sanitation | \$ | 1,854,400 | \$ | 1,873,130 | \$ | 1,850,038 | \$ | 23,092 |
| Fall/spring cleanup - leaf collection and other | _ | 56,020 | | 51,220 | _ | 48,157 | | 3,063 |
| Total sanitation and waste removal | \$_ | 1,910,420 | \$_ | 1,924,350 | \$ | 1,898,195 | \$ | 26,155 |
| Maintenance of buildings and grounds: | | | | | | | | |
| Vehicle and equipment maintenance | \$ | 1,241,780 | \$ | 1,243,315 | \$ | 1,234,695 | \$ | 8,620 |
| Maintenance equipment | | 584,090 | | 584,090 | · | 269,287 | | 314,803 |
| Maintenance of buildings and grounds | | 1,334,840 | | 1,335,740 | | 1,277,165 | | 58,575 |
| Total maintenance of buildings and grounds | \$ | 3,160,710 | \$ | 3,163,145 | \$ | 2,781,147 | \$ | 381,998 |
| Total public works | \$_ | 8,220,280 | \$ | 8,406,915 | \$ | 7,932,131 | \$_ | 474,784 |
| Health and Welfare: | | | | | | | | |
| Welfare/Social Services: | | | | | | | | |
| Property tax relief for the elderly | \$ | 219,040 | \$ | 219,040 | \$ | 223,435 | \$ | (4,395) |

Governmental Funds

Schedule of Expenditures - Budget and Actual Year Ended June 30, 2019 (continued)

| Fund, Function, Activity and Elements | | Original Budget | | Revised Budget | . <u>-</u> | Actual | · <u>-</u> | Variance Positive (Negative) |
|--|-----|--------------------|----|-------------------|------------|------------|------------|------------------------------------|
| General Fund: (continued) | | | | | | | | |
| Parks, Recreation, and Cultural: | | | | | | | | |
| Parks and recreation: | | | | | | | | |
| Administration | \$ | 803,970 | \$ | 805,970 | \$ | 837,323 | \$ | (31,353) |
| Parks and recreation programs | | 576,770 | | 588,770 | | 492,628 | | 96,142 |
| General maintenance | | 1,177,800 | | 1,203,399 | | 1,170,650 | | 32,749 |
| Community center | | 642,950 | | 642,150 | | 641,690 | | 460 |
| Special events | | 154,300 | | 172,790 | | 152,064 | | 20,726 |
| Parks and recreation equipment | | 11,155 | | 11,155 | | 9,618 | | 1,537 |
| Teen Center | | 227,150 | | 222,950 | | 180,647 | | 42,303 |
| Historic preservation | _ | 35,600 | _ | 35,600 | _ | 22,063 | | 13,537 |
| Total parks and recreation | \$_ | 3,629,695 | \$ | 3,682,784 | \$ | 3,506,683 | \$_ | 176,101 |
| Community Development: | | | | | | | | |
| Planning and community development: | | | | | | | | |
| Planning and zoning | \$ | 1,056,700 | \$ | 1,084,950 | \$ | 965,734 | \$ | 119,216 |
| Various contributions | | 16,550 | | 16,550 | | 12,050 | | 4,500 |
| Total planning and community development | \$ | 1,073,250 | \$ | 1,101,500 | \$ | 977,784 | \$ | 123,716 |
| Total General Fund | \$_ | 25,358,090 | \$ | 25,793,114 | \$ | 24,862,271 | \$ | 930,843 |
| Debt Service Fund: | | | | | | | | |
| Debt Service: | | | | | | | | |
| Principal retirement | \$ | 3,057,550 | \$ | 3,057,550 | \$ | 3,057,558 | \$ | (8) |
| Interest and fiscal charges | 7 | 843,240 | 7 | 843,240 | 7 | 886,805 | 7 | (43,565) |
| Total Debt Service Fund | \$ | 3,900,790 | \$ | 3,900,790 | \$ | 3,944,363 | \$ | (43,573) |

Governmental Funds

Schedule of Expenditures - Budget and Actual Year Ended June 30, 2019 (continued)

| Fund, Function, Activity and Elements | | Original Budget | | Revised Budget | | Actual | | Variance Positive (Negative) |
|--|-------------|--------------------|----|-------------------|-----|------------|-------------|------------------------------------|
| Capital Projects Fund: | | | | | | | | |
| Capital projects: | | | | | | | | |
| Facilities projects | \$ | - | \$ | - | \$ | 552,940 | \$ | (552,940) |
| Equipment system project | | - | | - | | 171,189 | | (171,189) |
| Sidewalk, curb, and gutter projects | | - | | - | | 842,403 | | (842,403) |
| Street improvement projects | | - | | - | | 745,282 | | (745,282) |
| Stormwater projects | | - | | - | | 374,655 | | (374,655) |
| Parks projects | | - | | - | | 68,901 | | (68,901) |
| Other capital projects and administration | _ | - | | - | | 1,282,460 | | (1,282,460) |
| Total capital projects | \$_ | - | \$ | - | \$ | 4,037,830 | \$_ | (4,037,830) |
| Total Capital Projects Fund | \$ _ | - | \$ | - | \$ | 4,037,830 | \$ | (4,037,830) |
| Special Revenue Funds: Gang Task Force Fund Public Safety: Law enforcement and traffic control: Asset forfeiture program | \$ <u>_</u> | - | \$ | - | \$_ | 336,087 | \$ <u>_</u> | (336,087) |
| Stormwater Fund | | | | | | | | |
| Public Works: | | | | | | | | |
| Stormwater | \$ | 461,170 | \$ | 463,960 | \$ | 266,533 | \$ | 197,427 |
| Special Transportation Fund Public Works: | _ | | | | | | | |
| NVTA administration | \$ | | Ф | | Ф | 14,814 | • | (14,814) |
| 11 7 1/1 administration | Ψ = | | Ψ | | Ψ | 17,014 | Ψ= | (17,014) |
| Total Special Revenue Funds | \$ | 461,170 | \$ | 463,960 | \$ | 617,434 | \$ | (153,474) |
| Total All Governmental Funds | \$_ | 29,720,050 | \$ | 30,157,864 | \$ | 33,461,898 | \$_ | (3,304,034) |

- Statistical Section -

| Contents | Tables |
|---|---------|
| Financial Trends: These tables contain trend information to help the reader understand how the Town's financial performance and well-being have changed over time. | 1 - 6 |
| Revenue Capacity: These tables contain information to help the reader assess the factors affecting the Town's ability to generate its property and sales taxes. | 7 - 10 |
| Debt Capacity: These tables present information to help the reader assess the affordability of the Town's current levels of outstanding debt and the Town's ability to issue debt in the future. | 11 - 15 |
| Demographic and Economic Information: This table offers demographic and economic indicators to help the reader understand the environment within which the Town's financial activities take place and to help make comparisons over time and with other governments. | 16 |
| Operating Information: These tables contain information about the Town's operations and resources to help the reader understand how the Town's financial information relates to the services the Town provides and the activities it performs. | 17 - 20 |

Sources: Unless otherwise noted, the information in these tables is derived from the comprehensive annual financial reports for the relevant year.

Net Position by Component Last Ten Fiscal Years (Accrual Basis of Accounting)

| | 2010 | 2011 | 2012 | 2013 |
|--|----------------------------------|--|--|--|
| Governmental activities: | | | | |
| Net investment in capital assets Restricted Unrestricted | \$ 38,411,117 - 13,077,123 | \$ 37,220,697 455,135 13,025,908 | \$ 36,673,150 500,716 14,218,648 | \$ 34,564,184 1,400,252 15,676,550 |
| Total governmental activities net position | \$ 51,488,240 | \$ 50,701,740 | \$ 51,392,514 | \$ 51,640,986 |
| Business-type activities: | | | | |
| Net investment in capital assets Unrestricted | \$ 7,927,058 287,487 | \$ 8,069,308 (52,010) | \$ 8,183,057 (936,451) | \$ 7,911,570 (441,240) |
| Total business-type activities net position | \$ 8,214,545 | \$ 8,017,298 | \$ 7,246,606 | \$ 7,470,330 |
| Primary government: | | | | |
| Net investment in capital assets Restricted Unrestricted | \$ 46,338,175 - 13,364,610 | \$ 45,290,005 455,135 12,973,898 | \$ 44,856,207 500,716 13,282,197 | \$ 42,475,754 1,400,252 15,235,310 |
| Total primary government net position | \$ 59,702,785 | \$ 58,719,038 | \$ 58,639,120 | \$ 59,111,316 |

A. In the 2019 and 2018 columns the sum of the columns does not equal the Total column by a difference of \$2,377,736 and \$,2,546,999, respectively, because of bonds payable related to the Business-Type Activities is reflected in the Governmental Activities column reducing unrestricted net position. The assets are reflected in the Business-Type Activities column as net investment in capital assets. The Total column matches the assets with the debt and reports the net amount of the net investment in capital assets.

Table 1

| 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|--|---|---|---|---|---|
| \$ 33,760,786 1,369,520 15,163,500 | \$ 32,229,231 1,678,433 4,763,891 | \$ 38,894,331 1,875,915 7,963,012 | \$ 44,195,940 2,063,297 5,468,424 | \$ 49,536,591 2,312,174 (1,585,617) | \$ 49,860,620 2,378,860 (1,061,021) |
| \$ 50,293,806 | \$ 38,671,555 | \$ 48,733,258 | \$ 51,727,661 | \$ 50,263,148 | \$ 51,178,459 |
| | | | | | |
| \$ 7,981,491 (18,296) | \$ 9,358,019 (592,683) | \$ 9,846,088 (474,233) | \$ 11,096,338 (1,202,211) | \$ 12,774,095 (812,487) | \$ 12,558,317 (1,028,482) |
| \$ 7,963,195 | \$ 8,765,336 | \$ 9,371,855 | \$ 9,894,127 | \$ 11,961,608 | \$ 11,529,835 |
| | | | | | |
| \$ 41,742,277 1,369,520 15,145,204 | \$ 41,587,250 1,678,433 4,171,208 | \$ 48,740,419 1,875,915 7,488,779 | \$ 55,292,278 2,063,297 4,266,213 | \$ 59,763,687 2,312,174 148,895 | \$ 60,041,201 2,378,860 288,233 |
| \$ 58,257,001 | \$ 47,436,891 | \$ 58,105,113 | \$ 61,621,788 | \$ 62,224,756 | \$ 62,708,294 |

Changes in Net Position Last Ten Fiscal Years (Accrual Basis of Accounting)

| T. | | 2010 | | 2011 | | 2012 |
|--|----------|--|----|--|----|--|
| Expenses: | | | | | | |
| Governmental Activities: | \$ | 2 647 012 | Φ | 2 505 122 | ø | 2 625 414 |
| General government administration Public safety | Э | 3,647,013 5,971,132 | \$ | 3,595,123 5,755,847 | \$ | 3,635,414 6,100,525 |
| Public works | | 9,593,548 | | 9,813,232 | | 9,220,813 |
| Health and welfare | | 290,773 | | 284,914 | | 275,881 |
| Parks, recreation and cultural | | 2,836,757 | | 3,015,055 | | 2,863,152 |
| Community development | | 711,824 | | 714,927 | | 846,444 |
| Interest on long-term debt | | 441,336 | | 469,103 | | 468,645 |
| Total governmental activities expenses | \$ | 23,492,383 | \$ | 23,648,201 | \$ | 23,410,874 |
| Business type activities: | | | | | | |
| Water and sewer | | 5,777,244 | | 5,535,934 | | 6,223,267 |
| Total business type activities expenses | \$ | 29,269,627 | \$ | 29,184,135 | \$ | 29,634,141 |
| Program Revenues: | | | | | | |
| Governmental Activities: | | | | | | |
| Charges for services General government | \$ | 12,019 | \$ | 13,714 | \$ | 21,341 |
| Public safety | Ф | 425,829 | Ф | 547,135 | Ф | 660,559 |
| Parks, recreation and cultural | | 675,784 | | 705,587 | | 737,865 |
| Operating grants and contributions | | 2,315,236 | | 2,137,763 | | 2,134,393 |
| Capital grants and contributions | | 930,188 | | 687,923 | | 497,335 |
| Total governmental activities program revenues | \$ | 4,359,056 | \$ | 4,092,122 | \$ | 4,051,493 |
| Business type activities: | | | | | | |
| Water and sewer | | | | | | |
| Charges for services | \$ | 5,839,658 | \$ | 6,071,383 | \$ | 6,065,317 |
| Capital grants and contributions | | 5,553 | | 4,000 | | 112,490 |
| Total business type activities | \$ | 5,845,211 | \$ | 6,075,383 | \$ | 6,177,807 |
| Total business type activities revenues | \$ | 10,204,267 | \$ | 10,167,505 | \$ | 10,229,300 |
| Net (expenses)/revenues | \$ | (19,065,360) | \$ | (19,016,630) | \$ | (19,404,841) |
| General Revenues and Other Changes in Net Position: | | | | | | |
| Governmental Activities: | | | | | | |
| Taxes: | | 0.550.050 | Φ. | 0.505.005 | Φ. | 0055 505 |
| General real property taxes | \$ | 8,668,872 | \$ | 8,626,227 | \$ | 9,055,525 |
| Local sales and use taxes | | 1,285,506 | | 1,336,821 | | 1,259,235 |
| Consumer utility taxes Business license taxes | | 656,858 | | 660,823 | | 645,869 |
| Meals and lodging taxes | | 1,973,781 1,698,298 | | 1,964,360 1,795,855 | | 2,288,730 2,016,210 |
| Other | | 1,279,989 | | 1,915,710 | | 1,892,753 |
| Grants and contributions not restricted | | 1,277,707 | | 1,515,710 | | 1,072,733 |
| to specific programs | | 1,118,153 | | 1,112,301 | | 1,090,891 |
| Unrestricted revenues from the use of money and property | | 265,712 | | 219,127 | | 199,270 |
| Miscellaneous | | 274,906 | | 262,553 | | 720,327 |
| Transfers | | 794,976 | | 875,802 | | 881,345 |
| | \$ | 18,017,051 | \$ | 18,769,579 | \$ | 20,050,155 |
| Total governmental activities general revenues | | | | | | |
| Total governmental activities general revenues Business type activities: | | | | | | |
| | \$ | 3,099 | \$ | 2,176 | \$ | 1,327 |
| Business type activities: | \$ | 3,099 100,966 | \$ | 2,176 136,930 | \$ | 1,327 154,786 |
| Business type activities: Interest revenue | \$ | | \$ | , | \$ | , |
| Business type activities: Interest revenue Miscellaneous Transfers Total business-type activities general revenues | \$ | 100,966 (794,976) (690,911) | \$ | 136,930 (875,802) (736,696) | \$ | 154,786 (881,345) (725,232) |
| Business type activities: Interest revenue Miscellaneous Transfers | | 100,966 (794,976) | | 136,930 (875,802) | | 154,786 (881,345) |
| Business type activities: Interest revenue Miscellaneous Transfers Total business-type activities general revenues Total general revenues Changes in net position: | \$ \$ | 100,966 (794,976) (690,911) 17,326,140 | \$ | 136,930 (875,802) (736,696) 18,032,883 | \$ | 154,786 (881,345) (725,232) 19,324,923 |
| Business type activities: Interest revenue Miscellaneous Transfers Total business-type activities general revenues Total general revenues Changes in net position: Governmental activities | \$ | 100,966 (794,976) (690,911) 17,326,140 (1,116,276) | \$ | 136,930 (875,802) (736,696) 18,032,883 (786,500) | \$ | 154,786 (881,345) (725,232) 19,324,923 690,774 |
| Business type activities: Interest revenue Miscellaneous Transfers Total business-type activities general revenues Total general revenues Changes in net position: | \$ \$ | 100,966 (794,976) (690,911) 17,326,140 | \$ | 136,930 (875,802) (736,696) 18,032,883 | \$ | 154,786 (881,345) (725,232) 19,324,923 |

| 261,658 | 2013 | 2014 2015 2016 201 | 2018 2019 |
|--|--------------|---|---|
| 10.286.260 | | | |
| 10.286.260 | 4.147.172 | 4 356 498 \$ 4 599 322 \$ 4 922 997 \$ 5.0 | 94,803 \$ 5,170,292 \$ 5,323,098 |
| 10,286,260 | | | |
| 261,658 | , , | | |
| 867,961 857,272 665,881 781,494 850,738 931,277 602,885 596,719 479,678 707,242 473,480 649,611 \$ 25,824,549 \$ 26,888,692 \$ 26,285,971 \$ 25,663,294 \$ 27,681,921 \$ 26,904,705 \$: 6.151,284 \$ 5,907,863 \$ 5,713,223 6,096,402 7,022,326 6,897,356 \$ 31,975,833 \$ 32,796,555 \$ 31,999,194 \$ 31,759,696 \$ 34,704,247 \$ 33,802,061 \$: \$ 23,030 \$ 27,895 \$ 27,620 \$ 35,896 \$ 40,719 \$ 32,774 \$ 32,774 \$ 33,802,061 \$: \$ 23,030 \$ 27,895 \$ 27,620 \$ 35,896 \$ 40,719 \$ 32,774 \$ 32,774 \$ 34,704,247 \$ 33,802,061 \$ 32,774 \$ 33,802,777 \$ 31,512,844 3,018,343 3,194,985 \$ 31,012,14 708,138 3,082,273 \$ 3,082,757 3,157,284 3,018,343 3,194,985 \$ 3,082,757 3,157,284 3,018,343 3,194,985 \$ 3,082,757 \$ 3,582,733 \$ 12,775,261 \$ 8,403,333 \$ 7,073,088 <t< td=""><td>261,658</td><td></td><td></td></t<> | 261,658 | | |
| 602,885 596,719 479,678 707,242 473,480 649,611 \$ 25,824,549 \$ 26,888,692 \$ 26,285,971 \$ 25,663,294 \$ 27,681,921 \$ 26,904,705 \$ 3 6,151,284 5,907,863 5,713,223 6,096,402 7,022,326 6,897,356 \$ 33,975,833 \$ 32,796,555 \$ 31,999,194 \$ 31,759,696 \$ 34,704,247 \$ 33,802,061 \$ 3 \$ 23,030 \$ 27,895 \$ 27,620 \$ 35,896 \$ 40,719 \$ 32,774 \$ 617,223 629,143 641,051 613,564 651,247 675,194 708,138 3,082,773 3,157,284 3,018,343 3,194,985 3,10,813 3,089,273 1,610,089 866,348 2,209,526 8,394,653 4,102,140 2,567,709 \$ 6,087,544 \$ 5,443,703 \$ 6,633,837 \$ 12,775,261 \$ 8,403,333 \$ 7,073,088 \$ 7,129,668 \$ 6,985,412 \$ 7,018,076 \$ 6,902,605 \$ 7,386,960 \$ 7,526,619 \$ 7,129,668 \$ 6,985,412 \$ 7,282,706 \$ 7,116,010 \$ 7,873,360 \$ 7,526,619 \$ 13,217,212 \$ 12,429,115 \$ 13,916,543 <td>3,228,786</td> <td>3,110,412 3,271,954 3,040,826 3,1</td> <td>00,416 3,487,948 4,207,487</td> | 3,228,786 | 3,110,412 3,271,954 3,040,826 3,1 | 00,416 3,487,948 4,207,487 |
| \$ 25,824,549 \$ 26,888,692 \$ 26,285,971 \$ 25,663,294 \$ 27,681,921 \$ 26,904,705 \$ 3. 6,151,284 \$ 5,907,863 \$ 5,713,223 \$ 6,096,402 \$ 7,022,326 \$ 6,897,356 \$ 31,975,833 \$ \$ 32,796,555 \$ \$ 31,999,194 \$ \$ 31,759,696 \$ \$ 34,704,247 \$ \$ 33,802,061 \$ \$ 3. \$ 23,030 \$ 27,895 \$ 27,620 \$ 35,896 \$ 40,719 \$ 32,774 \$ 617,223 \$ 629,143 \$ 641,051 \$ 613,564 \$ 651,247 \$ 675,194 \$ 754,445 \$ 763,033 \$ 737,297 \$ 536,163 \$ 501,214 \$ 708,138 \$ 3,082,757 \$ 3,157,284 \$ 3,018,343 \$ 3,194,985 \$ 3,108,013 \$ 3,089,273 \$ 1,610,089 \$ 866,348 \$ 2,209,526 \$ 8,394,653 \$ 4,102,140 \$ 2,567,709 \$ \$ 6,087,544 \$ \$ 5,443,703 \$ \$ 6,633,837 \$ \$ 12,775,261 \$ 8,403,333 \$ 7,073,088 \$ \$ \$ 7,129,668 \$ 6,985,412 \$ 7,018,076 \$ 6,902,605 \$ 7,386,960 \$ 7,526,619 \$ \$ 7,129,668 \$ 6,985,412 \$ 7,282,706 \$ 7,116,010 \$ 7,873,360 \$ 7,526,619 \$ \$ 13,217,212 \$ 12,429,115 \$ 13,916,543 \$ 19,891,271 \$ 16,276,693 \$ 14,599,707 \$ \$ \$ (18,758,621) \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ \$ (0,21,40) \$ 2,217,307 \$ 2,329,139 \$ 2,334,987 \$ 2,221,072 \$ 2,258,387 \$ 2,263,860 \$ 2,339,686 \$ 2,508,866 \$ 2,217,307 \$ 2,329,139 \$ 2,334,987 \$ 2,221,072 \$ 2,258,387 \$ 2,263,860 \$ 2,339,686 \$ 2,508,866 \$ 2,508,866 \$ 2,403,96 \$ 2,414,818 \$ 265,103 \$ 179,769 \$ 215,206 \$ 448,227 \$ 2,415,433 \$ 30,431 \$ 79,340 \$ 1,660,433 \$ 179,769 \$ 215,206 \$ 448,227 \$ 2,415,433 \$ 30,431 \$ 79,340 \$ 1,660,383 \$ 65,965 \$ 7,548 \$ (1,284,325) \$ 1,998,547 \$ 9,009,809 \$ 2,069,883 \$ 2,2949,736 \$ 22,272,991 \$ 2,093,6092 \$ 2,225,843 \$ 318,019 \$ 255,595 \$ 66,029 \$ 8,997 \$ 15,181 \$ 2,225,843 \$ 318,019 \$ 255,595 \$ 66,029 \$ 8,997 \$ 15,181 \$ \$ 2,249,477 \$ 9,04,819 \$ 235,961 \$ (681,332) \$ (657,548) \$ 1,224,325 \$ \$ (754,640) \$ (784,640) \$ 2,256,660 \$ 2,2244 \$ 319,789 \$ 344,566 \$ (982,977) \$ (904,819) \$ 255,961 \$ (681,332) \$ (657,548) \$ 1,244,072 \$ \$ \$ (754,640) \$ (784,640) \$ 2,244,390 \$ 318,019 \$ 255,595 \$ 66,029 \$ 8,997 \$ 15,181 \$ \$ 2,249,477 \$ \$ 2,098,609 \$ \$ 2,098,609 \$ \$ 2,098,609 \$ \$ 3,048,600 \$ 3,048,600 \$ 3,048,600 \$ 3,048,600 \$ 3,048,600 \$ 3,048,600 \$ 3,048,600 \$ 3,048,600 \$ 3,048,60 | 867,961 | 857,727 665,881 781,494 8 | 931,277 947,650 |
| 6,151,284 5,907,863 5,713,223 6,096,402 7,022,326 6,897,356 \$ 31,975,833 \$ 32,796,555 \$ 31,999,194 \$ 31,759,696 \$ 34,704,247 \$ 33,802,061 \$ 3 \$ 23,030 \$ 27,895 \$ 27,620 \$ 35,896 \$ 40,719 \$ 32,774 \$ 617,223 629,143 641,051 613,564 651,247 675,194 754,445 763,033 737,297 536,163 501,214 708,138 3,082,757 3,157,284 3,018,343 3,194,985 3,108,013 3,089,273 1,610,089 866,348 2,209,526 8,394,653 4,102,140 2,567,709 \$ 6,087,544 \$ 5,443,703 \$ 6,633,837 \$ 12,775,261 \$ 8,403,333 \$ 7,073,088 \$ \$ \$ 7,129,668 \$ 6,985,412 \$ 7,018,076 \$ 6,902,605 \$ 7,386,960 \$ 7,526,619 \$ 7,129,668 \$ 6,985,412 \$ 7,282,706 \$ 7,116,010 \$ 7,873,360 \$ 7,526,619 \$ 13,217,212 \$ 12,429,115 \$ 13,916,543 \$ 19,891,271 \$ 16,276,693 \$ 14,599,707 \$ 1,320,803 1,350,263 1,465,129 1,484,216 | 602,885 | | 73,480 649,611 647,891 |
| \$ 31,975,833 \$ 32,796,555 \$ 31,999,194 \$ 31,759,696 \$ 34,704,247 \$ 33,802,061 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 25,824,549 | 6,888,692 \$ 26,285,971 \$ 25,663,294 \$ 27,6 | 81,921 \$ 26,904,705 \$ 30,243,743 |
| \$ 31,975,833 \$ 32,796,555 \$ 31,999,194 \$ 31,759,696 \$ 34,704,247 \$ 33,802,061 \$ 3 | 6,151,284 | 5,907,863 5,713,223 6,096,402 7,0 | 22,326 6,897,356 6,761,477 |
| 617,223 629,143 641,051 613,564 651,247 675,194 754,445 763,033 737,297 536,163 501,214 708,138 3,082,757 3,157,284 3,018,343 3,194,985 3,108,013 3,089,273 1,610,089 866,348 2,209,526 8,394,653 4,102,140 2,567,709 \$ 6,087,544 \$ 5,443,703 \$ 6,633,837 \$ 12,775,261 \$ 8,403,333 \$ 7,073,088 \$ 7,129,668 \$ 6,985,412 \$ 7,018,076 \$ 6,902,605 \$ 7,386,960 \$ 7,526,619 \$ 7,129,668 \$ 7,129,668 \$ 6,985,412 \$ 7,282,706 \$ 7,116,010 \$ 7,873,360 \$ 7,526,619 \$ \$ 7,129,668 \$ 13,217,212 \$ 12,429,115 \$ 13,916,543 \$ 19,891,271 \$ 16,276,693 \$ 14,599,707 \$ \$ (18,758,621) \$ (18,758,621) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (2,217,307 2,329,139 2,334,987 2,221,072 2,258,387 2,263,860 2,217,307 2,329,139 2,334,987 2,221,072 2,258,387 2,263,860 </td <td>31,975,833</td> <td></td> <td>\$ 33,802,061 \$ 37,005,220</td> | 31,975,833 | | \$ 33,802,061 \$ 37,005,220 |
| 617,223 629,143 641,051 613,564 651,247 675,194 754,445 763,033 737,297 536,163 501,214 708,138 3,082,757 3,157,284 3,018,343 3,194,985 3,108,013 3,089,273 1,610,089 866,348 2,209,526 8,394,653 4,102,140 2,567,709 \$ 6,087,544 \$ 5,443,703 \$ 6,633,837 \$ 12,775,261 \$ 8,403,333 \$ 7,073,088 \$ 7,129,668 \$ 6,985,412 \$ 7,018,076 \$ 6,902,605 \$ 7,386,960 \$ 7,526,619 \$ 7,129,668 \$ 7,129,668 \$ 6,985,412 \$ 7,282,706 \$ 7,116,010 \$ 7,873,360 \$ 7,526,619 \$ \$ 7,129,668 \$ 13,217,212 \$ 12,429,115 \$ 13,916,543 \$ 19,891,271 \$ 16,276,693 \$ 14,599,707 \$ \$ (18,758,621) \$ (18,758,621) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (2,217,307 2,329,139 2,334,987 2,221,072 2,258,387 2,263,860 2,217,307 2,329,139 2,334,987 2,221,072 2,258,387 2,263,860 </td <td></td> <td></td> <td></td> | | | |
| 754,445 763,033 737,297 536,163 501,214 708,138 3,082,757 3,157,284 3,018,343 3,194,985 3,108,013 3,089,273 1,610,089 866,348 2,209,526 8,394,653 4,102,140 2,567,709 \$ 6,087,544 \$ 5,443,703 \$ 6,633,837 \$ 12,775,261 \$ 8,403,333 \$ 7,073,088 \$ 7,129,668 \$ 6,985,412 \$ 7,018,076 \$ 6,902,605 \$ 7,386,960 \$ 7,526,619 \$ 7,129,668 \$ 6,985,412 \$ 7,282,706 \$ 7,116,010 \$ 7,873,360 \$ 7,526,619 \$ 13,217,212 \$ 12,429,115 \$ 13,916,543 \$ 19,891,271 \$ 16,276,693 \$ 14,599,707 \$ (18,758,621) \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ 9,193,705 \$ 9,217,757 \$ 9,820,079 \$ 10,621,309 \$ 10,956,206 \$ (18,320,803) \$ 1,330,803 \$ 1,350,263 \$ 1,465,129 \$ 1,484,216 \$ 1,425,248 \$ 1,455,924 \$ 660,323 \$ 667,116 \$ 668,218 \$ 659,320 \$ 654 | 23,030 | 27,895 \$ 27,620 \$ 35,896 \$ | 40,719 \$ 32,774 \$ 50,037 |
| 3,082,757 3,157,284 3,018,343 3,194,985 3,108,013 3,089,273 1,610,089 866,348 2,209,526 8,394,653 4,102,140 2,567,709 8 6,087,544 \$ 5,443,703 \$ 6,633,837 \$ 12,775,261 \$ 8,403,333 \$ 7,073,088 \$ \$ 7,129,668 \$ 6,985,412 \$ 7,018,076 \$ 6,902,605 \$ 7,386,960 \$ 7,526,619 \$ | 617,223 | 629,143 641,051 613,564 6 | 551,247 675,194 583,858 |
| 1,610,089 | | | |
| \$ 7,129,668 \$ 6,985,412 \$ 7,018,076 \$ 6,902,605 \$ 7,386,960 \$ 7,526,619 \$ 7,129,668 \$ 6,985,412 \$ 7,282,706 \$ 7,116,010 \$ 7,873,360 \$ 7,526,619 \$ 7,129,668 \$ 6,985,412 \$ 7,282,706 \$ 7,116,010 \$ 7,873,360 \$ 7,526,619 \$ 13,217,212 \$ 12,429,115 \$ 13,916,543 \$ 19,891,271 \$ 16,276,693 \$ 14,599,707 \$ 18,132,17,212 \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (0,902, | | | |
| \$ 7,129,668 \$ 6,985,412 \$ 7,018,076 \$ 6,902,605 \$ 7,386,960 \$ 7,526,619 \$ 7,129,668 \$ 6,985,412 \$ 7,282,706 \$ 7,116,010 \$ 7,873,360 \$ 7,526,619 \$ 13,217,212 \$ 12,429,115 \$ 13,916,543 \$ 19,891,271 \$ 16,276,693 \$ 14,599,707 \$ 18,13217,212 \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (20,320,323) \$ (3, | | | |
| - - 264,630 213,405 486,400 - \$ 7,129,668 \$ 6,985,412 \$ 7,282,706 \$ 7,116,010 \$ 7,873,360 \$ 7,526,619 \$ \$ 13,217,212 \$ 12,429,115 \$ 13,916,543 \$ 19,891,271 \$ 16,276,693 \$ 14,599,707 \$ \$ (18,758,621) \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (20,367,440) \$ (18,082,651) \$ (11,048,425) \$ (18,427,554) \$ (19,202,354) \$ (20,367,440) \$ (19,202,354) \$ (20,367,440) \$ (19,202,354) \$ (19,202,354) \$ (20,367,440) \$ (19,202,354) \$ (19,202,354) \$ (19,202,354) \$ (19,202,354) \$ (19,202,354) \$ (19,202,354) \$ (19,202,354) \$ (19,202,354) \$ | 6,087,544 | 5,443,703 \$ 6,633,837 \$ 12,775,261 \$ 8,4 | 03,333 \$ 7,073,088 \$ 6,370,005 |
| \$ 7,129,668 \$ 6,985,412 \$ 7,282,706 \$ 7,116,010 \$ 7,873,360 \$ 7,526,619 \$ \$ 13,217,212 \$ 12,429,115 \$ 13,916,543 \$ 19,891,271 \$ 16,276,693 \$ 14,599,707 \$ \$ (18,758,621) \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (2,21,354) \$ (2,21,354) \$ (2,21,354) \$ (2,21,354) \$ (2,21,354) \$ (2,21,354) \$ (2,21,307) \$ (2,21,307) \$ (2,21,307) \$ (2,21,307) \$ (2,21,343) \$ (2,23,450) \$ (2,339,686) \$ (2,50,856) \$ (2,61,356) \$ (2,811,930) \$ (2,228,670) \$ (1,992,804) \$ (1,074,053) \$ (2,04,604) \$ (2,03,450) \$ (2,04,330) \$ (2,04,330) \$ (2,04,330) \$ (2,04,356) \$ (2,04,330) < | 7,129,668 | | |
| \$ (18,758,621) \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (20,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,427,554) \$ (19,202,354) \$ (20,367,440) \$ (20, | 7,129,668 | | |
| \$ 9,193,705 \$ 9,217,757 \$ 9,820,079 \$ 10,174,969 \$ 10,621,309 \$ 10,956,206 \$ 1,320,803 | 13,217,212 | 2,429,115 \$ 13,916,543 \$ 19,891,271 \$ 16,2 | \$ 14,599,707 \$ 14,183,708 |
| 1,320,803 1,350,263 1,465,129 1,484,216 1,425,248 1,455,924 660,323 667,116 668,218 659,320 654,778 704,729 2,217,307 2,329,139 2,334,987 2,221,072 2,258,387 2,263,860 2,212,543 2,263,450 2,339,686 2,520,856 2,691,356 2,811,930 1,836,673 1,725,943 2,170,698 2,434,700 2,174,391 2,228,670 1,092,804 1,074,053 1,064,604 1,033,119 1,008,803 976,521 224,039 214,818 265,103 179,769 215,206 448,227 244,303 350,451 799,340 1,560,383 565,965 374,350 982,977 904,819 (235,961) 681,332 657,548 (1,284,325) \$ 19,985,477 \$ 20,097,809 \$ 20,691,883 \$ 22,949,736 \$ 22,272,991 \$ 20,936,092 \$ 3 \$ 225,843 318,019 255,595 262,214 319,789 344,566 (982,977) (904,819) 235,961 (681,332) (657,548) 1,284,325 \$ (7 | (18,758,621) | 0,367,440) \$ (18,082,651) \$ (11,868,425) \$ (18,4 | 27,554) \$ (19,202,354) \$ (22,821,512) |
| 1,320,803 1,350,263 1,465,129 1,484,216 1,425,248 1,455,924 660,323 667,116 668,218 659,320 654,778 704,729 2,217,307 2,329,139 2,334,987 2,221,072 2,258,387 2,263,860 2,212,543 2,263,450 2,339,686 2,520,856 2,691,356 2,811,930 1,836,673 1,725,943 2,170,698 2,434,700 2,174,391 2,228,670 1,092,804 1,074,053 1,064,604 1,033,119 1,008,803 976,521 224,039 214,818 265,103 179,769 215,206 448,227 244,303 350,451 799,340 1,560,383 565,965 374,350 982,977 904,819 (235,961) 681,332 657,548 (1,284,325) \$ 19,985,477 \$ 20,097,809 \$ 20,691,883 \$ 22,949,736 \$ 22,272,991 \$ 20,936,092 \$ 3 \$ 225,843 318,019 255,595 262,214 319,789 344,566 (982,977) (904,819) 235,961 (681,332) (657,548) 1,284,325 \$ (7 | | | |
| 660,323 667,116 668,218 659,320 654,778 704,729 2,217,307 2,329,139 2,334,987 2,221,072 2,258,387 2,263,860 2,212,543 2,263,450 2,339,686 2,520,856 2,691,356 2,811,930 1,836,673 1,725,943 2,170,698 2,434,700 2,174,391 2,228,670 1,092,804 1,074,053 1,064,604 1,033,119 1,008,803 976,521 224,039 214,818 265,103 179,769 215,206 448,227 244,303 350,451 799,340 1,560,383 565,965 374,350 982,977 904,819 (235,961) 681,332 657,548 (1,284,325) \$ 19,985,477 \$ 20,097,809 \$ 20,691,883 \$ 22,949,736 \$ 22,272,991 \$ 20,936,092 \$ 3 \$ 2,474 \$ 2,116 \$ 3,240 \$ 6,029 \$ 8,997 \$ 15,181 \$ 225,843 318,019 255,595 262,214 319,789 344,566 445,666 446,664 446,666 446,666 | 9,193,705 | 9,217,757 \$ 9,820,079 \$ 10,174,969 \$ 10,6 | 21,309 \$ 10,956,206 \$ 11,440,251 |
| 2,217,307 2,329,139 2,334,987 2,221,072 2,258,387 2,263,860 2,212,543 2,263,450 2,339,686 2,520,856 2,691,356 2,811,930 1,836,673 1,725,943 2,170,698 2,434,700 2,174,391 2,228,670 1,092,804 1,074,053 1,064,604 1,033,119 1,008,803 976,521 224,039 214,818 265,103 179,769 215,206 448,227 244,303 350,451 799,340 1,560,383 565,965 374,350 982,977 904,819 (235,961) 681,332 657,548 (1,284,325) \$ 19,985,477 \$ 20,097,809 \$ 20,691,883 \$ 22,949,736 \$ 22,272,991 \$ 20,936,092 \$ 2 \$ 2,474 \$ 2,116 \$ 3,240 \$ 6,029 \$ 8,997 \$ 15,181 \$ 225,843 318,019 255,595 262,214 319,789 344,566 494,766 (904,819) 235,961 (681,332) (657,548) 1,284,325 \$ (754,660) \$ (584,684) \$ 494,796 \$ (413,089) \$ (328,762) \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 | 1,320,803 | 1,350,263 1,465,129 1,484,216 1,4 | 25,248 1,455,924 1,493,524 |
| 2,212,543 2,263,450 2,339,686 2,520,856 2,691,356 2,811,930 1,836,673 1,725,943 2,170,698 2,434,700 2,174,391 2,228,670 1,092,804 1,074,053 1,064,604 1,033,119 1,008,803 976,521 224,039 214,818 265,103 179,769 215,206 448,227 244,303 350,451 799,340 1,560,383 565,965 374,350 982,977 904,819 (235,961) 681,332 657,548 (1,284,325) \$ 19,985,477 \$ 20,097,809 \$ 20,691,883 \$ 22,949,736 \$ 22,272,991 \$ 20,936,092 \$ 2 \$ 2,474 \$ 2,116 \$ 3,240 \$ 6,029 \$ 8,997 \$ 15,181 \$ 225,843 318,019 255,595 262,214 319,789 344,566 494,766 (904,819) 235,961 (681,332) (657,548) 1,284,325 1,284,325 \$ (754,660) \$ (584,684) \$ 494,796 \$ (413,089) \$ (328,762) \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 <td< td=""><td></td><td></td><td></td></td<> | | | |
| 1,836,673 1,725,943 2,170,698 2,434,700 2,174,391 2,228,670 1,092,804 1,074,053 1,064,604 1,033,119 1,008,803 976,521 224,039 214,818 265,103 179,769 215,206 448,227 244,303 350,451 799,340 1,560,383 565,965 374,350 982,977 904,819 (235,961) 681,332 657,548 (1,284,325) \$ 19,985,477 \$ 20,097,809 \$ 20,691,883 \$ 22,949,736 \$ 22,272,991 \$ 20,936,092 \$ 2 \$ 2,474 \$ 2,116 \$ 3,240 \$ 6,029 \$ 8,997 \$ 15,181 \$ 225,843 318,019 255,595 262,214 319,789 344,566 494,766 494,796 (681,332) (657,548) 1,284,325 1,284,325 1,644,072 \$ (754,660) \$ (584,684) \$ 494,796 \$ (413,089) \$ (328,762) \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,644,072 \$ 1,64 | | | |
| 1,092,804 1,074,053 1,064,604 1,033,119 1,008,803 976,521 224,039 214,818 265,103 179,769 215,206 448,227 244,303 350,451 799,340 1,560,383 565,965 374,350 982,977 904,819 (235,961) 681,332 657,548 (1,284,325) \$ 19,985,477 \$ 20,097,809 \$ 20,691,883 \$ 22,949,736 \$ 22,272,991 \$ 20,936,092 \$ 2 \$ 2,474 \$ 2,116 \$ 3,240 \$ 6,029 \$ 8,997 \$ 15,181 \$ 225,843 318,019 255,595 262,214 319,789 344,566 498,977 (904,819) 235,961 (681,332) (657,548) 1,284,325 1,284,325 \$ (754,660) \$ (584,684) \$ 494,796 \$ (413,089) \$ (328,762) \$ 1,644,072 \$ | | | |
| 224,039 214,818 265,103 179,769 215,206 448,227 244,303 350,451 799,340 1,560,383 565,965 374,350 982,977 904,819 (235,961) 681,332 657,548 (1,284,325) \$ 19,985,477 \$ 20,097,809 \$ 20,691,883 \$ 22,949,736 \$ 22,272,991 \$ 20,936,092 \$ 2 \$ 2,474 \$ 2,116 \$ 3,240 \$ 6,029 \$ 8,997 \$ 15,181 \$ 225,843 318,019 255,595 262,214 319,789 344,566 494,766 494,796 (681,332) (657,548) 1,284,325 1,284,325 494,796 \$ (413,089) \$ (328,762) \$ 1,644,072 | 1,836,673 | 1,725,943 2,170,698 2,434,700 2,1 | 74,391 2,228,670 2,171,053 |
| 244,303 350,451 799,340 1,560,383 565,965 374,350 982,977 904,819 (235,961) 681,332 657,548 (1,284,325) \$ 19,985,477 \$ 20,097,809 \$ 20,691,883 \$ 22,949,736 \$ 22,272,991 \$ 20,936,092 \$ 2 \$ 2,474 \$ 2,116 \$ 3,240 \$ 6,029 \$ 8,997 \$ 15,181 \$ 225,843 318,019 255,595 262,214 319,789 344,566 | | | |
| 982,977 904,819 (235,961) 681,332 657,548 (1,284,325) \$ 19,985,477 \$ 20,097,809 \$ 20,691,883 \$ 22,949,736 \$ 22,272,991 \$ 20,936,092 \$ 2 \$ 2,474 \$ 2,116 \$ 3,240 \$ 6,029 \$ 8,997 \$ 15,181 \$ 225,843 318,019 255,595 262,214 319,789 344,566 344,566 443,089 443,089 444,072 \$ 1,644 | • | | |
| \$ 19,985,477 \$ 20,097,809 \$ 20,691,883 \$ 22,949,736 \$ 22,272,991 \$ 20,936,092 \$ 20,936,092 \$ 2,474 \$ 2,116 \$ 3,240 \$ 6,029 \$ 8,997 \$ 15,181 \$ 225,843 \$ 225,843 \$ 318,019 \$ 255,595 \$ 262,214 \$ 319,789 \$ 344,566 \$ (982,977) \$ (904,819) \$ 235,961 \$ (681,332) \$ (657,548) \$ 1,284,325 \$ (754,660) \$ (584,684) \$ 494,796 \$ (413,089) \$ (328,762) \$ 1,644,072 \$ | • | | |
| \$ 2,474 \$ 2,116 \$ 3,240 \$ 6,029 \$ 8,997 \$ 15,181 \$ 225,843 318,019 255,595 262,214 319,789 344,566 (982,977) (904,819) 235,961 (681,332) (657,548) 1,284,325 \$ (754,660) \$ (584,684) \$ 494,796 \$ (413,089) \$ (328,762) \$ 1,644,072 \$ | | | |
| 225,843 318,019 255,595 262,214 319,789 344,566 (982,977) (904,819) 235,961 (681,332) (657,548) 1,284,325 \$ (754,660) \$ (584,684) \$ 494,796 \$ (413,089) \$ (328,762) \$ 1,644,072 \$ | 19,985,477 | 0,097,809 \$ 20,691,883 \$ 22,949,736 \$ 22,2 | 72,991 \$ 20,936,092 \$ 24,789,049 |
| 225,843 318,019 255,595 262,214 319,789 344,566 (982,977) (904,819) 235,961 (681,332) (657,548) 1,284,325 \$ (754,660) \$ (584,684) \$ 494,796 \$ (413,089) \$ (328,762) \$ 1,644,072 \$ | 2.474 | 2,116 \$ 3,240 \$ 6.029 \$ | 8,997 \$ 15,181 \$ 19,252 |
| (982,977) (904,819) 235,961 (681,332) (657,548) 1,284,325 \$ (754,660) \$ (584,684) \$ 494,796 \$ (413,089) \$ (328,762) \$ 1,644,072 \$ | | | |
| \$ (754,660) \$ (584,684) \$ 494,796 \$ (413,089) \$ (328,762) \$ 1,644,072 \$ | | | |
| | | | |
| | | | |
| | | | |
| \$ 248,472 \$ (1,347,180) \$ 1,039,749 \$ 10,061,703 \$ 2,994,403 \$ 1,104,475 \$ | 248.472 | 1.347.180) \$ 1.039.749 \$ 10.061.703 \$ 2.9 | 94,403 \$ 1,104,475 \$ 915,311 |
| 223,724 492,865 2,064,279 606,519 522,272 2,273,335 | | | |
| \$ 472,196 \$ (854,315) \$ 3,104,028 \$ 10,668,222 \$ 3,516,675 \$ 3,377,810 \$ | | | |

Governmental Activities Tax Revenues By Source Last Ten Fiscal Years (Accrual Basis of Accounting)

| Fiscal Year | Property Tax | Local Sales & Use Tax | Consumer Utility Tax | Business & Occupation Licenses | Meals & Lodging Taxes |
|----------------|-----------------|--------------------------|-------------------------|--------------------------------------|-----------------------------|
| 2019 | \$ 11,440,251 | \$ 1,493,524 | \$ 684,098 | \$ 2,389,726 | \$ 2,829,794 |
| 2018 | 10,956,206 | 1,455,924 | 704,729 | 2,263,860 | 2,811,930 |
| 2017 | 10,621,309 | 1,425,248 | 654,778 | 2,258,387 | 2,691,356 |
| 2016 | 10,174,969 | 1,484,216 | 659,320 | 2,221,072 | 2,520,856 |
| 2015 | 9,820,079 | 1,465,129 | 668,218 | 2,334,987 | 2,339,686 |
| 2014 | 9,217,757 | 1,350,263 | 667,116 | 2,329,139 | 2,263,450 |
| 2013 | 9,193,705 | 1,320,803 | 660,323 | 2,217,307 | 2,212,543 |
| 2012 | 9,055,525 | 1,259,235 | 645,869 | 2,288,730 | 2,016,210 |
| 2011 | 8,626,227 | 1,336,821 | 660,823 | 1,964,360 | 1,795,855 |
| 2010 | 8,668,872 | 1,285,506 | 656,858 | 1,973,781 | 1,698,298 |
| 2009 | 8,523,543 | 1,224,471 | 659,932 | 2,204,093 | 1,691,961 |

Table 3

| | otor Vehicle License Tax | Bank Franchise Tax | | oacco axes | Other Taxes | | | Total |
|----|--------------------------------|--------------------------|------|---------------|----------------|---------|----|------------|
| \$ | 395,429 | \$ 1,114,289 | \$ 2 | 06,304 | \$ | 455,031 | \$ | 21,008,446 |
| · | 392,166 | 1,127,691 | | 42,497 | · | 466,316 | · | 20,421,319 |
| | 364,648 | 1,100,576 | 2 | 33,877 | | 475,290 | | 19,825,469 |
| | 383,469 | 1,416,573 | 2 | 49,175 | | 385,483 | | 19,495,133 |
| | 368,070 | 1,153,976 | 2 | 62,035 | | 386,617 | | 18,798,797 |
| | 354,312 | 697,798 | 3 | 02,198 | | 371,635 | | 17,553,668 |
| | 389,640 | 761,646 | 3: | 23,901 | | 361,486 | | 17,441,354 |
| | 382,597 | 789,721 | 3 | 47,078 | | 373,357 | | 17,158,322 |
| | 347,963 | 867,459 | 3. | 50,098 | | 350,190 | | 16,299,796 |
| | - | 557,561 | 3. | 59,962 | | 362,466 | | 15,563,304 |
| | - | 444,050 | 4 | 07,741 | | 325,635 | | 15,481,426 |

Fund Balances of Governmental Funds Last Ten Fiscal Years

(Modified Accrual Basis of Accounting)

| | 2010 | 2011 | 2012 |
|-----------------------------|-----------------|-----------------|-----------------|
| General Fund: | | | |
| Reserved | \$ 2,694,439 | \$ _ | \$ - |
| Designated | 1,250,000 | - | - |
| Undesignated | 3,602,251 | - | - |
| Nonspendable | - | 139,340 | 149,756 |
| Restricted | - | 455,135 | 500,716 |
| Committed | - | 1,856,398 | 1,854,854 |
| Assigned | - | 1,265,848 | 1,769,805 |
| Unassigned | _ | 4,089,728 | 4,585,175 |
| Total General Fund | \$ 7,546,690 | \$ 7,806,449 | \$ 8,860,306 |
| Debt Service Fund: | | | |
| Reserved | \$ 3,882,446 | \$ - | \$ - |
| Nonspendable | - | - | - |
| Assigned | - | 3,916,827 | 4,120,330 |
| Total Debt Service Fund | \$ 3,882,446 | \$ 3,916,827 | \$ 4,120,330 |
| Capital Projects Fund: | | | |
| Reserved | \$ 891,162 | \$ - | \$ - |
| Designated | 2,331,166 | - | - |
| Assigned | | 7,379,562 | 6,544,456 |
| Total Capital Projects Fund | \$ 3,222,328 | \$ 7,379,562 | \$ 6,544,456 |
| Nonmajor Funds: | | | |
| Restricted | \$ | \$ | \$ |

Note: The Town implemented GASB Statement 54 beginning with fiscal year 2011 - see Note 1 in the Notes to Basic Financial Statements section of the report.

| 2013 | 3 2014 | | 2015 | | 2016 | | | 2017 | 2018 | | 2019 | |
|----------------|----------|--------------------|------|--------------------|------|--------------------|----|----------------------|------|----------------------|------|----------------------|
| \$ | - \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 120 (| - - | - | | - | | - | | - | | - | | - |
| 139,3 543,9 | | 130,424 497,367 | | 245,742 621,991 | | 108,149 798,241 | | 111,338 1,020,573 | | 124,235 1,165,496 | | 125,657 1,081,000 |
| 1,740,6 | | 1,593,542 | | 1,508,479 | | 1,620,960 | | 1,406,460 | | 1,280,000 | | 805,900 |
| 1,869,8 | | 1,918,210 | | 2,042,064 | | 1,183,920 | | 1,258,241 | | 1,420,495 | | 1,560,100 |
| 4,715,9 | | 4,243,138 | | 4,768,169 | | 4,447,066 | | 4,469,240 | | 4,578,960 | | 4,849,670 |
| \$ 9,009,7 | \$ | 8,382,681 | \$ | 9,186,445 | \$ | 8,158,336 | \$ | 8,265,852 | \$ | 8,569,186 | \$ | 8,422,327 |
| \$ | - \$ | | \$ | | \$ | | \$ | | \$ | | \$ | |
| Ф | - Þ | 327,000 | Ф | - | Ф | - | Ф | - | Ф | 182,678 | Ф | _ |
| 4,562,9 | 058 | 4,601,551 | | 4,922,622 | | 6,348,055 | | 6,696,150 | | 7,261,003 | | 7,994,987 |
| \$ 4,562,9 | 958 \$ | 4,928,551 | \$ | 4,922,622 | \$ | 6,348,055 | \$ | 6,696,150 | \$ | 7,443,681 | \$ | 7,994,987 |
| | | | | | | | | | | | | |
| \$ | - \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 7,903,9 | - 967 | 12,678,854 | | 8,820,174 | | 10,830,402 | | 3,378,467 | | 7,091,714 | | 4,803,048 |
| \$ 7,903,9 | 967 \$ | 12,678,854 | \$ | 8,820,174 | \$ | 10,830,402 | \$ | 3,378,467 | \$ | 7,091,714 | \$ | 4,803,048 |
| \$ 856,2 | 270 \$ | 872,153 | \$ | 1,056,442 | \$ | 1,077,674 | \$ | 1,042,724 | \$ | 1,146,678 | \$ | 1,297,860 |

Changes in Fund Balances of Governmental Funds Last Ten Fiscal Years

(Modified Accrual Basis of Accounting)

| | 2010 | 2011 | 2012 | 2013 |
|--|-------------------|-------------------|-------------------|-------------------|
| Revenues: | | | | |
| General property taxes | \$ 8,689,481 | \$ 8,633,014 | \$ 9,017,905 | \$ 9,280,201 |
| Other local taxes | 6,894,432 | 7,673,569 | 8,102,797 | 8,247,649 |
| Permits, privilege fees and regulatory | | | | |
| licenses | 101,143 | 117,484 | 135,197 | 152,114 |
| Fines and forfeitures | 298,921 | 414,608 | 512,500 | 449,649 |
| Revenue from use of money and property | 265,712 | 219,127 | 199,270 | 224,039 |
| Charges for services | 713,568 | 734,344 | 772,068 | 792,935 |
| Miscellaneous | 274,906 | 262,553 | 720,327 | 244,303 |
| Intergovernmental | 4,363,577 | 3,937,987 | 3,722,619 | 5,785,650 |
| Total revenues | \$ 21,601,740 | \$ 21,992,686 | \$ 23,182,683 | \$ 25,176,540 |
| Expenditures: | | | | |
| Current: | | | | |
| General government administration | \$ 3,545,989 | \$ 3,569,339 | \$ 3,663,319 | \$ 4,022,335 |
| Public safety | 5,850,604 | 5,725,283 | 6,089,459 | 6,408,461 |
| Public works | 6,617,842 | 6,914,263 | 6,765,678 | 6,978,990 |
| Health and welfare | 290,027 | 284,147 | 275,187 | 261,088 |
| Parks, recreation, and cultural | 2,729,770 | 2,803,448 | 2,935,398 | 2,773,680 |
| Community development | 728,309 | 722,868 | 863,380 | 863,286 |
| Capital projects | 1,294,779 | 1,499,027 | 1,200,696 | 6,651,007 |
| Debt service: | | | | |
| Principal retirement | 2,152,250 | 2,043,511 | 2,053,478 | 2,103,421 |
| Interest and other fiscal charges | 458,754 | 436,827 | 495,179 | 506,152 |
| Total expenditures | \$ 23,668,324 | \$ 23,998,713 | \$ 24,341,774 | \$ 30,568,420 |
| Excess (deficiency) of revenues | | | | |
| over (under) expenditures | \$ (2,066,584) | \$ (2,006,027) | \$ (1,159,091) | \$ (5,391,880) |
| Other financing sources (uses): | | | | |
| Issuance of capital lease | \$ - | \$ 529,427 | \$ 700,000 | \$ 653,434 |
| Long term debt issued | - | 4,990,000 | - | 6,310,000 |
| Premium on issuance of long-term obligations | - | 62,172 | - | 253,337 |
| Transfers in | 1,515,425 | 1,153,957 | 1,198,168 | 1,061,487 |
| Transfers out | (720,449) | (278,155) | (316,823) | (78,510) |
| Total other financing sources (uses) | \$ 794,976 | \$ 6,457,401 | \$ 1,581,345 | \$ 8,199,748 |
| Net changes in fund balances | \$ (1,271,608) | \$ 4,451,374 | \$ 422,254 | \$ 2,807,868 |
| Debt service as a percentage of | | | | |
| noncapital expenditures | 11.99% | 11.32% | 11.85% | 11.24% |

| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 |
|----|----------------------|----|-------------|----|----------------------|----|-------------|----|----------------------|----|-------------|
| \$ | 9,210,898 | \$ | 9,824,996 | \$ | 10,149,056 | \$ | 10,622,903 | \$ | 10,947,071 | \$ | 11,419,658 |
| | 8,335,911 | | 8,978,718 | | 9,320,164 | | 9,204,160 | | 9,465,113 | | 9,568,195 |
| | 171,876 | | 195,316 | | 268,314 | | 249,733 | | 314,866 | | 261,427 |
| | 438,510 | | 429,366 | | 331,935 | | 368,135 | | 340,103 | | 314,291 |
| | 214,818 | | 265,103 | | 179,769 | | 215,206 | | 448,227 | | 832,700 |
| | 809,685 | | 781,286 | | 585,374 | | 575,312 | | 761,137 | | 1,066,449 |
| | 350,451 | | 799,340 | | 1,560,383 | | 565,965 | | 374,350 | | 217,698 |
| | 5,097,685 | | 6,292,473 | | 10,272,286 | | 8,218,956 | | 6,633,503 | | 5,633,822 |
| \$ | 24,629,834 | \$ | 27,566,598 | \$ | 32,667,281 | \$ | 30,020,370 | \$ | 29,284,370 | \$ | 29,314,240 |
| | | | | | | | | | | | |
| \$ | 4,462,089 | \$ | 4,505,608 | \$ | 4,676,681 | \$ | 4,635,247 | \$ | 4,792,803 | \$ | 5,009,749 |
| | 7,262,830 | | 6,867,167 | | 7,014,272 | | 6,994,087 | | 7,237,225 | | 7,548,576 |
| | 7,381,367 | | 7,063,724 | | 7,436,218 | | 7,997,698 | | 7,595,087 | | 8,213,478 |
| | 240,455 | | 236,416 | | 239,830 | | 232,186 | | 222,844 | | 223,435 |
| | 2,903,353 | | 2,946,390 | | 3,083,069 | | 2,832,486 | | 3,247,183 | | 3,506,683 |
| | 851,558 | | 711,077 | | 784,698 | | 840,890 | | 955,082 | | 977,784 |
| | 2,230,105 | | 5,111,855 | | 12,072,085 | | 11,431,288 | | 5,716,079 | | 4,037,830 |
| | 3,513,686 | | 2,801,394 | | 2,490,860 | | 2,722,249 | | 2,536,253 | | 3,057,558 |
| | 675,999 | | 533,590 | | 484,952 | | 641,061 | | 583,034 | | 886,805 |
| \$ | 29,521,442 | \$ | 30,777,221 | \$ | 38,282,665 | \$ | 38,327,192 | \$ | 32,885,590 | \$ | 33,461,898 |
| | | | | | | | | | | | |
| \$ | (4,891,608) | \$ | (3,210,623) | \$ | (5,615,384) | \$ | (8,306,822) | \$ | (3,601,220) | \$ | (4,147,658) |
| d. | C10 455 | Φ | 570.020 | ¢. | 700.000 | ¢. | £10,000 | ¢. | <i>(</i> 05,000 | ¢. | 500 400 |
| \$ | 619,455 7,896,613 | \$ | 570,028 | \$ | 700,000 6,180,000 | \$ | 518,000 | \$ | 605,900 7,900,000 | \$ | 590,400 |
| | 7,090,013 | | - | | 482,836 | | - | | 1,347,711 | | - |
| | 1,313,015 | | 1,265,748 | | 3,573,591 | | 3,423,690 | | 2,501,306 | | 2,995,339 |
| | (408,196) | | (1,501,709) | | (2,892,259) | | (2,766,142) | | (3,785,631) | | (1,171,118) |
| \$ | 9,420,887 | \$ | 334,067 | \$ | 8,044,168 | \$ | 1,175,548 | \$ | 8,569,286 | \$ | 2,414,621 |
| \$ | 4,529,279 | \$ | (2,876,556) | \$ | 2,428,784 | \$ | (7,131,274) | \$ | 4,968,066 | \$ | (1,733,037) |
| | · | | · · · · · · | | <u> </u> | | <u> </u> | | <u> </u> | | |
| | 16.59% | | 13.20% | | 11.59% | | 12.27% | | 11.69% | | 13.12% |

General Governmental Tax Revenues By Source Last Ten Fiscal Years

(Modified Accrual Basis of Accounting)

| Fiscal Year | | | Local Sales | | _ | onsumer Utility | _ | cusiness & eccupation License | Meals & Lodging Tax |
|----------------|----|------------|----------------|-----------|----|--------------------|----|-------------------------------|---------------------------|
| 2019 | \$ | 11,419,658 | \$ | 1,493,524 | \$ | 684,098 | \$ | 2,389,726 | \$ 2,829,794 |
| 2018 | | 10,947,071 | | 1,455,924 | | 704,729 | | 2,263,860 | 2,811,930 |
| 2017 | | 10,622,903 | | 1,425,248 | | 654,778 | | 2,258,387 | 2,691,356 |
| 2016 | | 10,149,056 | | 1,484,216 | | 659,320 | | 2,221,072 | 2,520,856 |
| 2015 | | 9,824,996 | | 1,465,129 | | 668,218 | | 2,334,987 | 2,339,686 |
| 2014 | | 9,210,898 | | 1,350,263 | | 667,116 | | 2,329,139 | 2,263,450 |
| 2013 | | 9,280,201 | | 1,320,803 | | 660,323 | | 2,217,307 | 2,212,543 |
| 2012 | | 9,017,905 | | 1,259,235 | | 645,869 | | 2,288,730 | 2,016,210 |
| 2011 | | 8,633,014 | | 1,336,821 | | 660,823 | | 1,964,360 | 1,795,855 |
| 2010 | | 8,689,481 | | 1,285,506 | | 656,858 | | 1,973,781 | 1,698,298 |

Table 6

| Motor Vehicle License | | Bank Franchise | Tobacco | | | Other Taxes | | Total | | |
|-----------------------------|---------|-------------------|---------|---------|----|----------------|----|------------|--|--|
| \$ | 395,429 | \$ 1,114,289 | \$ | 206,304 | \$ | 455,031 | \$ | 20,987,853 | | |
| · | 392,166 | 1,127,691 | · | 242,497 | · | 466,316 | · | 20,412,184 | | |
| | 364,648 | 1,100,576 | | 233,877 | | 475,290 | | 19,827,063 | | |
| | 383,469 | 1,416,573 | | 249,175 | | 385,483 | | 19,469,220 | | |
| | 368,070 | 1,153,976 | | 262,035 | | 386,617 | | 18,803,714 | | |
| | 354,312 | 697,798 | | 302,198 | | 371,635 | | 17,546,809 | | |
| | 389,640 | 761,646 | | 323,901 | | 361,486 | | 17,527,850 | | |
| | 382,597 | 789,721 | | 347,078 | | 373,357 | | 17,120,702 | | |
| | 347,963 | 867,459 | | 350,098 | | 350,190 | | 16,306,583 | | |
| | - | 557,561 | | 359,962 | | 362,466 | | 15,583,913 | | |

Assessed and Estimated Actual Value of Taxable Property Last Ten Fiscal Years

| | | Real Pro | perty | v (1) | Direct | Utility C Real P | - | | To | otal | | Ratio of Total Estimated |
|------------------|----------------|---------------------|-------|---------------------------|-------------|---------------------|----|--------------------------|---------------------|------|---------------------------|--------------------------------|
| _ | Fiscal Year | Assessed Value | | Estimated Actual Value | Tax Rate | Assessed Value | | Estimated ctual Value | Assessed Value | | Estimated Actual Value | Actual Value |
| | 2019 | \$ 5,003,776,930 | \$ | 5,003,776,930 | 0.2250 | \$ 44,242,869 | \$ | 44,242,869 | \$ 5,048,019,799 | \$ | 5,048,019,799 | 100% |
| | 2018 | \$ 4,763,472,880 | \$ | 4,763,472,880 | 0.2250 | \$ 42,979,305 | \$ | 42,979,305 | \$ 4,806,452,185 | \$ | 4,806,452,185 | 100% |
| | 2017 | 4,625,397,360 | | 4,625,397,360 | 0.2250 | 41,886,928 | | 41,886,928 | 4,667,284,288 | | 4,667,284,288 | 100% |
| | 2016 | 4,428,395,010 | | 4,428,395,010 | 0.2250 | 39,797,131 | | 39,797,131 | 4,468,192,141 | | 4,468,192,141 | 100% |
| . | 2015 | 4,201,089,380 | | 4,201,089,380 | 0.2288 | 37,186,660 | | 37,186,660 | 4,238,276,040 | | 4,238,276,040 | 100% |
| $\tilde{\alpha}$ | 2014 | 3,939,375,260 | | 3,939,375,260 | 0.2288 | 35,775,929 | | 37,193,940 | 3,975,151,189 | | 3,975,151,189 | 100% |
| | 2013 | 3,756,299,910 | | 3,756,299,910 | 0.2421 | 37,193,940 | | 36,325,461 | 3,793,493,850 | | 3,793,493,850 | 100% |
| | 2012 | 3,664,249,050 | | 3,664,249,050 | 0.2421 | 36,325,461 | | 39,591,839 | 3,700,574,511 | | 3,700,574,511 | 100% |
| | 2011 | 3,467,055,990 | | 3,467,055,990 | 0.2448 | 39,591,839 | | 40,475,624 | 3,506,647,829 | | 3,506,647,829 | 100% |
| | 2010 | 3,760,518,320 | | 3,760,518,320 | 0.2281 | 40,475,624 | | 40,806,556 | 3,800,993,944 | | 3,800,993,944 | 100% |

Notes:

Real property is assessed effective January 1 of each year by the Supervisor of Assessments of Fairfax County for the concurrent use of the Town and County. In the above tabulation \$5,003,776,930 is the assessed valuation effective January 1, 2018, which was used as a basis for billing taxes in the fiscal year 2018-2019.

Real property was assessed at 100% of fair market value. Public service corporations are assessed by the State Corporation Commission.

Property owned by the Town, other governments, churches, and schools is exempt and no estimate of value is included. The Town also partially or fully exempts qualified elderly citizens. The Town does not tax personal property.

(1) Does not include abatements and adjustments.

Property Tax Rate (1) Direct and Overlapping Governments Last Ten Fiscal years

| Fiscal Year | Town of Vienna | County of Fairfax | Total Tax Rate |
|----------------|----------------|-------------------|-------------------|
| 2019 | 0.2250 | 1.150 | 1.3750 |
| 2018 | 0.2250 | 1.150 | 1.3750 |
| 2017 | 0.2250 | 1.130 | 1.3550 |
| 2016 | 0.2250 | 1.130 | 1.3550 |
| 2015 | 0.2288 | 1.090 | 1.3188 |
| 2014 | 0.2288 | 1.090 | 1.3188 |
| 2013 | 0.2421 | 1.075 | 1.3171 |
| 2012 | 0.2421 | 1.07 | 1.3121 |
| 2011 | 0.2448 | 1.09 | 1.3348 |
| 2010 | 0.2281 | 1.05 | 1.2781 |

(1) Per \$100 of assessed value

The laws of the Commonwealth of Virginia impose no limitation on the tax rate. The Town Charter imposes a limit on the levy of taxes on real and personal property of \$2.00 per \$100 assessed value, except and permitted by State law for the payment of principal of and premium, if any, and interest on general obligation bonds in accordance with Section 15.1-227.25 of the Code of Virginia (1950), as amended.

Taxes are due in semi-annual installments on July 28 and December 5 of each Penalty of 10% or \$5, whichever is greater is added to each delinquent installment. No discounts are allowed and interest at 10% per annum is assessed on delinquent installments. All unpaid taxes become subject to liens against the properties upon which they were assessed as of June 30 of the year following assessments.

The Town of Vienna's Real Estate tax rate has only one component.

PRINCIPAL REAL PROPERTY TAXPAYERS Current Year and the Period Nine Years Prior

| | | Fiscal |)19 | Fiscal | 10 | | |
|--------------------------------|-------|------------------|------|-----------------------------|-------------------|-------|-----------------------------|
| Owner | Notes | 2018 Assessed | Donk | Percentage of Total Assesed | 2009 Assessed | Donle | Percentage of Total Assesed |
| Owner | Notes | Valuation | Rank | Valuation | Valuation | Rank | <u>Valuation</u> |
| Navy Federal Credit Union | \$ | 201,494,070 | 1 | 4.03% | \$ 187,331,480 | 1 | 4.79% |
| GI TC 801 Follin Lane | (1) | 82,952,950 | 2 | 1.66% | 49,600,000 | 2 | 1.27% |
| Vienna Park LLC | (2) | 42,731,790 | 3 | 0.85% | 27,986,840 | 4 | 0.72% |
| Maple Avenue Shopping | | 37,429,520 | 4 | 0.75% | 35,405,530 | 3 | 0.91% |
| Vienna Shopping Center, LP | | 28,006,390 | 5 | 0.56% | 21,735,100 | 6 | 0.56% |
| P. Daniel & Diana S. Orlich | | 18,874,800 | 6 | 0.38% | 18,830,560 | 7 | 0.48% |
| Westwood Country Club | | 16,185,000 | 7 | 0.32% | 12,368,520 | 10 | 0.32% |
| Frank Zafren & Alec Jacobson, | Γr. | 15,994,620 | 8 | 0.32% | 15,755,990 | 8 | 0.40% |
| JBG Vienna Retail Center | (3) | 15,905,620 | 9 | 0.32% | 9,778,620 | 13 | 0.25% |
| BFH Danor Plaza | | 12,902,540 | 10 | 0.26% | 11,701,440 | 11 | 0.30% |
| Swart Vienna LLC | | 12,377,760 | 11 | 0.25% | 8,644,320 | 14 | 0.22% |
| GRI Cedar Park LLC | | 12,347,380 | 12 | 0.25% | 11,627,300 | 12 | 0.30% |
| Cubesmart L P | | 11,971,710 | 13 | 0.24% | - | N/A | N/A |
| Maryland Gardens Ltd. Partners | hip | 8,153,690 | 14 | 0.16% | 25,994,000 | 5 | 0.67% |
| JDC Maple Avenue LLC | | 7,765,710 | 15 | 0.16% | - | N/A | N/A |
| RDT Electric Avenue LLC | | - | N/A | N/A | 14,248,490 | 9 | 0.36% |
| Storage Partners of Vienna | | - | N/A | N/A | 8,481,450 | 15 | 0.22% |
| Total | \$ | 525,093,550 | | 10.49% | \$ 459,489,640 | | 11.77% |

⁽¹⁾ Name change to Transwestern Goldstar LLC in 2007 Name change to GITC Follin Lane LLC in 2013

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⁽²⁾ Name change to Vienna Park LLC in 2010

⁽³⁾ Ownership change from Walgreen Company 2014 Ownership change from AN WG Vienna LP in 2015

TOWN OF VIENNA, VIRGINIA

Table 10

,

Property Tax Levies and Collections Last Ten Fiscal Years

Collected within the Fiscal

| | | Year of the | e Levy | | | |
|--------|---------------|---------------|-----------|---------------|----------------------------|------------|
| | Total | | Percent | Collections | Total Collectio | ns to Date |
| Fiscal | Tax | | of Levy | in Subsequent | | Percentage |
| Year | Levy | Amount | Collected | Years (1) | Amount | of Levy |
| 2019 | \$ 11,274,409 | \$ 11,247,336 | 99.76% | \$ - | \$ 11,247,336 | 99.76% |
| 2018 | 10,784,780 | 10,765,285 | 99.82% | 5,967 | 10,771,252 | 99.87% |
| 2017 | 10,459,537 | 10,440,600 | 99.78% | 6,223 | 10,446,823 | 99.88% |
| 2016 | 9,968,163 | 9,946,258 | 99.78% | 11,007 | 9,957,265 | 99.89% |
| 2015 | 9,616,236 | 9,598,815 | 99.82% | 16,389 | 9,615,204 | 99.99% |
| 2014 | 9,017,093 | 9,002,376 | 99.84% | 13,748 | 9,016,124 | 99.99% |
| 2013 | 9,094,000 | 9,081,793 | 99.87% | 11,211 | 9,093,004 | 99.99% |
| 2012 | 8,871,145 | 8,841,354 | 99.66% | 28,806 | 8,870,160 | 99.99% |
| 2011 | 8,487,353 | 8,464,923 | 99.74% | 21,427 | 8,486,350 | 99.99% |
| 2010 | 8,575,014 | 8,551,194 | 99.72% | 22,857 | 8,574,051 | 99.99% |
| | | | | | | |

Notes: (1) Penalties and interest not included

Table 11

Ratios of Outstanding Debt by Type Last Ten Fiscal Years

| Governmental Activities | | | Business-tyj | oe Activities | | | |
|--------------------------------|--------------------------------|-------------------|-----------------|-------------------|--------------------------------|---|-------------------|
| Fiscal Years | General Obligation Bonds | Capital Leases | Bonds/ Notes | Capital Leases | Total Primary Government | Percentage of Personal Income (1) | Per Capita (1) |
| 2019 | \$25,029,039 | \$1,666,775 | \$3,820,065 | \$415,201 | \$30,931,080 | 3.63% | 1,972 |
| 2018 | 27,731,112 | 1,671,933 | 2,468,446 | 294,645 | 32,166,136 | 3.78% | 2,050 |
| 2017 | 20,503,862 | 1,665,286 | 3,253,262 | 268,496 | 25,690,906 | 3.02% | 1,638 |
| 2016 | 22,857,586 | 1,610,535 | 1,358,000 | 150,985 | 25,977,106 | 3.05% | 1,656 |
| 2015 | 18,081,026 | 1,546,395 | 1,468,000 | 214,508 | 21,309,929 | 2.50% | 1,358 |
| 2014 | 20,304,489 | 1,587,761 | 1,576,000 | 132,398 | 23,600,648 | 2.77% | 1,504 |
| 2013 | 15,518,686 | 1,421,711 | 1,700,733 | 79,266 | 18,720,396 | 2.20% | 1,193 |
| 2012 | 10,598,614 | 1,235,032 | 1,795,222 | 76,907 | 13,705,775 | 1.76% | 874 |
| 2011 | 12,242,174 | 951,842 | 925,202 | 116,027 | 14,235,245 | 1.83% | 903 |
| 2010 | 8,816,669 | 839,260 | 971,427 | 86,296 | 10,713,652 | 1.91% | 721 |

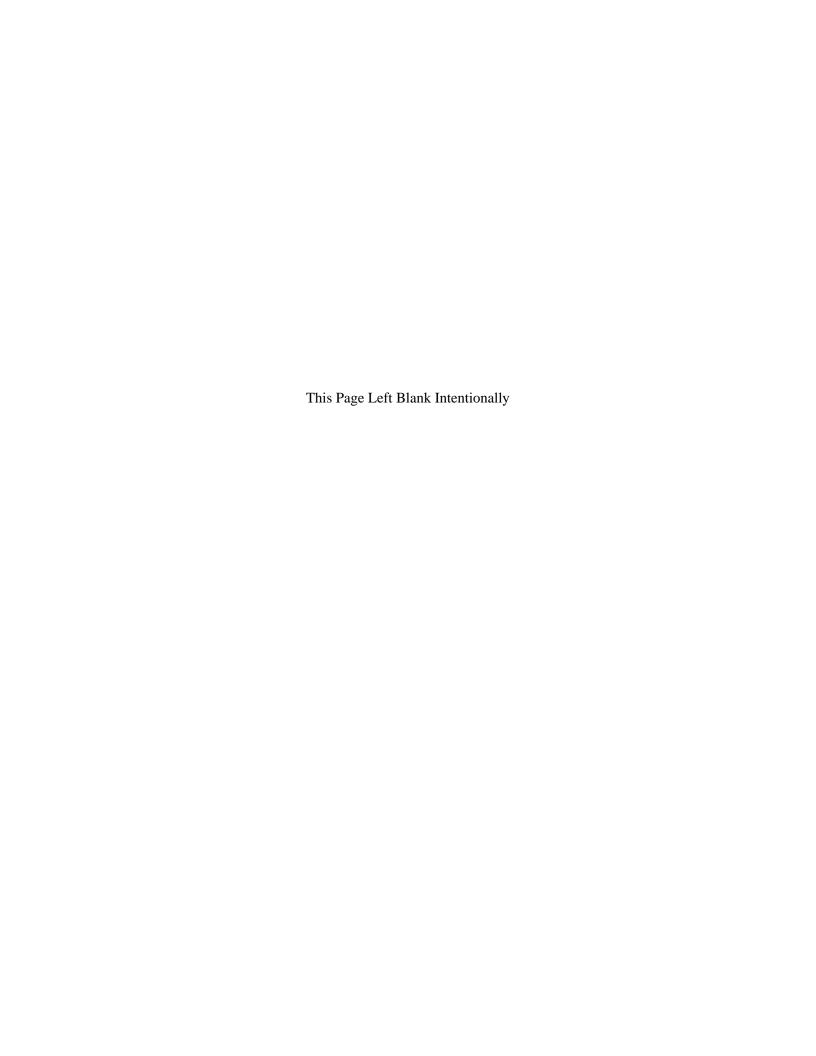
Note: Details regarding the Town's outstanding debt can be found in the notes to the financial statements.

⁽¹⁾ See the Schedule of Demographic and Economic Statistics - Table 16

Computation of Direct and Overlapping Bonded Debt -General Obligation Bonds At June 30, 2019

| | _ | Net Bonded Debt Outstanding | Percentage Applicable to this Governmental Unit | | Share of Debt |
|-----------------------------------|-----|-----------------------------------|--|----|------------------|
| Direct Debt: | | | | | |
| Town of Vienna | | | | | |
| General Bonded Debt | \$ | 26,695,814 | 100.00% | \$ | 26,695,814 |
| Overlapping Debt: (1) | | | | | |
| County of Fairfax | | | | | |
| General Bonded Debt | _ | 2,480,826,535 | 2.10% | _ | 51,991,425 |
| Total direct and overlapping debt | \$_ | 2,507,522,349 | | \$ | 78,687,239 |

(1) Overlapping debt is not bonded debt of the Town of Vienna on either a direct or contingent basis, but represents the share of debt of overlapping governmental entities which the residents of the Town of Vienna are obligated to pay through the direct tax levies of these respective governmental entities. The debt of Fairfax County is a direct general obligation debt of the County for facilities to benefit the citizens of the County as a whole, including those residing within incorporated towns. Facilities include schools, hospitals, storm drainage control, parkland acquisition, etc., and the citizens of the Town of Vienna benefit generally from their use.



Ratio of Net General Bonded Debt to Assessed Value and Net Bonded Debt Per Capita Last Ten Fiscal Years

| Fiscal Year | Gross Bonded Debt | Restric | mounts eted for Service | Net Bonded Debt (1) | Ratio of Net General Obligation Debt to Assessed Value (2) | Net Bonded Debt per Capita (3) |
|----------------|-----------------------------|---------|-------------------------------|---------------------------|---|---|
| 2019 | \$ 28,849,104 | \$ | - | \$ 28,849,104 | 0.58% | 1,839.05 |
| 2018 | 30,199,558 | | - | 30,199,558 | 0.63% | 1,925.13 |
| 2017 | 23,757,124 | | - | 23,757,124 | 0.51% | 1,514.45 |
| 2016 | 24,215,586 | | - | 24,215,586 | 0.55% | 1,543.67 |
| 2015 | 19,549,026 | | - | 19,549,026 | 0.47% | 1,246.19 |
| 2014 | 21,880,489 | | - | 21,880,489 | 0.56% | 1,394.82 |
| 2013 | 15,518,686 | | - | 15,518,686 | 0.41% | 989.27 |
| 2012 | 10,598,614 | | - | 10,598,614 | 0.30% | 675.63 |
| 2011 | 12,242,174 | | - | 12,242,174 | 0.35% | 780.40 |
| 2010 | 8,816,669 | | - | 8,816,669 | 0.23% | 593.72 |

⁽¹⁾ Includes all long-term general obligation bonded debt; excludes capital leases and compensated absences.

⁽²⁾ See the Schedule of Assessed Value and Estimated Actual Value of Taxable Property - Table 7

⁽³⁾ Population data can be found in the Schedule of Demographic and Economic Statistics - Table 16

Legal Debt Margin Information Last Ten Fiscal Years

| | 2010 | 2011 | 2012 | 2013 |
|--|----------------|----------------|----------------|----------------|
| Debt limit | \$ 379,979,764 | \$ 370,057,451 | \$ 384,150,833 | \$ 389,989,663 |
| Total net debt applicable to limit | 8,816,669 | 12,242,174 | 10,598,614 | 15,518,686 |
| Legal debt margin | \$ 371,163,095 | \$ 357,815,277 | \$ 373,552,219 | \$ 374,470,977 |
| Total net debt applicable to the limit as a percentage of debt limit | 2.32% | 3.31% | 2.76% | 3.98% |

| 389,989,663 | \$ | 457 100 172 | | | | 2018 | | 2019 |
|--------------------|----------|-------------------|-------------|---|---|--|---|---|
| | | 457,199,173 | \$ | 457,199,173 | \$ | 492,898,364 | \$ | 517,317,979 |
| 19,549,026 | | 24,215,586 | | 23,757,124 | | 30,199,558 | | 28,849,104 |
| 370,440,637 | \$ | 432,983,587 | \$ | 433,442,049 | \$ | 462,698,806 | \$ | 488,468,875 |
| 5.01% | | 5.30% | | 5.20% | | 6.13% | | 5.58% |
| gal Debt Margin Ca | alculati | ion for Fiscal Ye | ar 2019 | | | | | |
| | | | | | | | \$ | 5,003,776,930 |
| | | | | | operty | | \$ | 169,402,860 5,173,179,790 |
| | | | Debt li | mit (10% of total a | issessed | l value) | \$ | 517,317,979 |
| | | | | | nit | | | 28,849,104 488,468,875 |
| 7 | 5.01% | 5.01% | 5.01% 5.30% | 5.01% 5.30% al Debt Margin Calculation for Fiscal Year 2019 Assess Add ba Total a Debt li Net de | 5.01% 5.30% 5.20% Tal Debt Margin Calculation for Fiscal Year 2019 Assessed value Add back: exempt real pr Total assessed value Debt limit (10% of total a | 5.01% 5.30% 5.20% al Debt Margin Calculation for Fiscal Year 2019 Assessed value Add back: exempt real property Total assessed value Debt limit (10% of total assessed Net debt applicable to limit | 5.01% 5.30% 5.20% 6.13% al Debt Margin Calculation for Fiscal Year 2019 Assessed value Add back: exempt real property Total assessed value Debt limit (10% of total assessed value) Net debt applicable to limit | 5.01% 5.30% 5.20% 6.13% al Debt Margin Calculation for Fiscal Year 2019 Assessed value Add back: exempt real property Total assessed value Debt limit (10% of total assessed value) Net debt applicable to limit |

Revenue Bond Coverage Last Ten Fiscal Years

| Fiscal Year | (1) Gross Revenue | (2) Direct Operating Expenses | Net Revenue Available for Debt Service | (3) Principal | (3) Interest | <u>Total</u> | Coverage |
|----------------|-------------------------|-------------------------------|--|------------------|-----------------|--------------|----------|
| 2019 | \$ 8,153,925 | \$ 6,158,987 | \$ 1,994,938 | \$ - | \$ - | \$ - | N/A |
| 2018 | 7,886,366 | 6,326,609 | 1,559,757 | - | - | - | N/A |
| 2017 | 7,715,746 | 6,353,901 | 1,361,845 | - | - | - | N/A |
| 2016 | 7,170,848 | 5,616,292 | 1,554,556 | - | - | - | N/A |
| 2015 | 7,276,911 | 5,255,495 | 2,021,416 | - | - | - | N/A |
| 2014 | 7,305,547 | 5,464,157 | 1,841,390 | - | - | - | N/A |
| 2013 | 7,357,985 | 5,657,285 | 1,700,700 | - | - | - | N/A |
| 2012 | 6,221,430 | 5,776,009 | 445,421 | - | - | - | N/A |
| 2011 | 6,210,489 | 5,293,086 | 917,403 | - | | - | N/A |
| 2010 | 5,943,723 | 5,299,448 | 644,275 | - | - | - | N/A |

- (1) Includes interest earnings and other nonoperating income.
- (2) Total expenses exclusive of depreciation and bond interest.
- (3) Includes principal and interest on revenue bonds only. Does not include general obligation bond interest reported in the water and sewer fund.

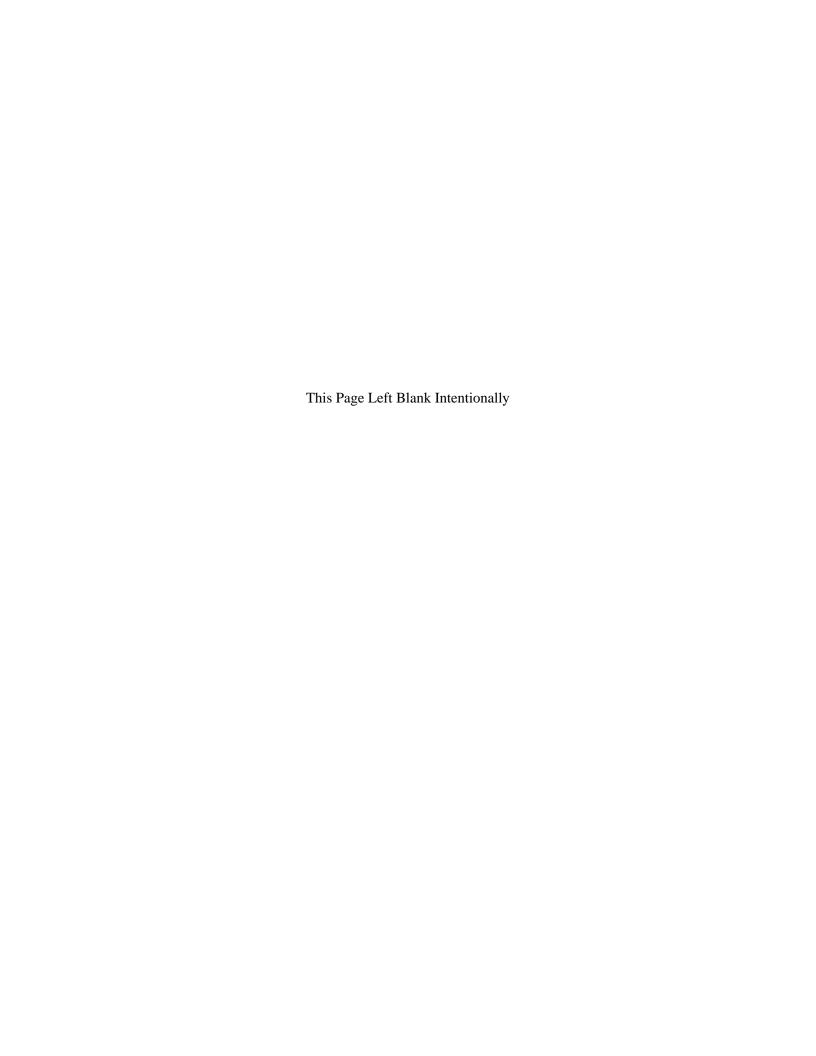
N/A = Not applicable

Demographic and Economic Statistics Last Ten Fiscal Years

| Fiscal Year | Population | Personal Income | Per Capita Personal Income | Median Age | Unemploy- ment Rate (1) |
|----------------|------------|--------------------|----------------------------------|---------------|----------------------------|
| 2019 | 15,687 | \$851,945,283 | \$54,309 | 40.7 | 2.40% |
| 2018 | 15,687 | 851,945,283 | 54,309 | 40.7 | 2.70% |
| 2017 | 15,687 | 851,945,283 | 54,309 | 40.7 | 3.20% |
| 2016 | 15,687 | 851,945,283 | 54,309 | 40.7 | 3.20% |
| 2015 | 15,687 | 851,945,283 | 54,309 | 40.7 | 4.00% |
| 2014 | 15,687 | 851,945,283 | 54,309 | 40.7 | 4.40% |
| 2013 | 15,687 | 851,945,283 | 54,309 | 40.7 | 4.50% |
| 2012 | 15,687 | 777,196,728 | 49,544 | 40.7 | 4.30% |
| 2011 | 15,687 | 777,196,728 | 49,544 | 40.7 | 4.50% |
| 2010 | 14,850 | 560,632,050 | 37,753 | 40.0 | 5.10% |

Source: http://www.fairfaxcounty.gov/economic/indicat/2014/06.pdf

⁽¹⁾ Fairfax County



Principal Employers Current Year and Nine Years Ago

| | Fiscal Year | r 2019 | Fiscal Year 2010 | |
|--|-------------|--------|------------------|------|
| Employer (1) | Employees | Rank | Employees | Rank |
| Navy Federal Credit Union | 2,500 + | 1 | 2,500 + | 1 |
| Fairfax County Public Schools | 500 to 999 | 2 | 500 to 999 | 2 |
| Contemporary Electrical Services, Inc | 100 to 249 | 3 | 100 to 249 | 8 |
| Giant Foods | 100 to 249 | 4 | 100 to 249 | 5 |
| Whole Foods Market Group | 100 to 249 | 5 | 100 to 249 | 7 |
| Town of Vienna | 100 to 249 | 6 | 100 to 249 | 3 |
| Westwood Country Club | 100 to 249 | 7 | 100 to 249 | 4 |
| Wheat's Lawn and Custom Land Inc | 100 to 249 | 8 | 100 to 249 | 6 |
| The Hope Center for Advanced Veterinary Medicine | 100 to 249 | 9 | N/A | N/A |
| U.S. Postal Service | 50 to 99 | 10 | 50 to 99 | 9 |
| Outback Steakhouse | N/A | N/A | 50 to 99 | 10 |

⁽¹⁾ Each employer's percentage of total employment not available.

Full-time Equivalent Town Government Employees by Function Last Ten Fiscal Years

| Function | | 2010 | 2011 | 2012 | 2013 |
|----------------------|--|-----------------------|-----------------------|-----------------------|-----------------------|
| Legislative | | | | | |
| | Town Council | 0.500 | 0.500 | 0.500 | 0.500 |
| | Town Clerk | 2.000 | 2.000 | 2.000 | 2.000 |
| Subtotal | Town Attorney | 0.500 3.000 | 0.500 3.000 | 0.500 3.000 | 0.500 3.000 |
| Administration | | 3.000 | 3.000 | 3.000 | 3.000 |
| | Town manager | 1.500 | 1.500 | 1.500 | 2.000 |
| | Administrative Services | 2.000 | 2.000 | 2.000 | 2.000 |
| | Public Information | 1.000 | 1.000 | 1.000 | 1.000 |
| | Information Technology | 2.000 | 2.000 | 2.000 | 3.000 |
| Subtotal | | 6.500 | 6.500 | 6.500 | 8.000 |
| Finance | | 2.000 | 2.000 | 2.000 | 2 (25 |
| | Administration Disbursement Operations | 3.000 1.625 | 3.000 1.625 | 3.000 1.625 | 3.625 2.000 |
| | Purchasing | 1.625 | 1.625 | 1.625 | 1.625 |
| | Central Services | 1.000 | 1.000 | 1.000 | 1.000 |
| | Revenue Operations | 3.500 | 3.500 | 3.500 | 3.000 |
| | Gang Task Force | 0.000 | 0.000 | 0.000 | 0.000 |
| Subtotal | | 10.750 | 10.750 | 10.750 | 11.250 |
| Police | | | | | |
| | Administration | 3.000 | 3.000 | 3.000 | 3.000 |
| | Patrol | 21.000 | 21.000 | 21.000 | 21.000 |
| | Communications | 11.000 | 11.000 | 10.000 | 11.000 |
| | Community Services | 1.000 | 1.000 | 1.000 | 1.000 |
| | Traffic | 6.000 | 6.000 | 6.000 | 6.000 |
| | Personnel/Accreditation/ | 1.000 | 1 000 | 1.000 | 1.000 |
| | Animal Control Investigations | 1.000 9.000 | 1.000 9.000 | 1.000 | 9.000 |
| Subtotal | investigations | 52.000 | 52.000 | 52.000 | 52.000 |
| Public Works | | 32.000 | 32.000 | 52.000 | 52.000 |
| | Administration | 6.500 | 6.500 | 6.500 | 6.500 |
| | Street Maintenance | 15.000 | 15.000 | 15.000 | 13.000 |
| | Vehicle Maintenance | 9.000 | 9.000 | 9.000 | 9.000 |
| | General Maintenance | 8.000 | 8.000 | 8.000 | 8.000 |
| | Sanitation | 14.000 | 14.000 | 14.000 | 16.000 |
| | Traffic Engineering | 2.000 | 2.000 | 2.000 | 2.000 |
| Subtotal | | 54.500 | 54.500 | 54.500 | 54.500 |
| Parks and Recreation | A.1. **** | 4.750 | 4.750 | 4.750 | 4.750 |
| | Administration Parks Maintenance | 4.750 | 4.750 | 4.750 | 4.750 10.000 |
| | Community Center Operations | 10.000 4.500 | 10.000 4.500 | 10.000 4.500 | 4.500 |
| | Teen Center | 1.500 | 1.500 | 1.500 | 1.500 |
| Subtotal | reen center | 20.750 | 20.750 | 20.750 | 20.750 |
| Planning and Zoning | | | | | |
| | Planning and Zoning | 7.000 | 7.000 | 7.000 | 7.000 |
| Subtotal | | 7.000 | 7.000 | 7.000 | 7.000 |
| Economic Development | | | | | |
| | Economic Development Manager | 0.000 | 0.000 | 0.000 | 0.000 |
| Subtotal | | 0.000 | 0.000 | 0.000 | 0.000 |
| GENERAL FUND TOTAL | L | 154.500 | 154.500 | 154.500 | 156.500 |
| Water and Sewer | | | | | |
| | 1) Water Operations | | 8.500 | 8.500 | 8.500 |
| | 1) Sewer Operations | | 6.000 | 6.000 | 6.000 |
| (| 1) Operations and Maintenance | 14.500 | | | . = = - |
| | Meter Maintenance and Reading | 4.000 | 4.000 | 4.000 | 4.000 |
| | Billing/Customer Service | 2.000 | 2.000 | 2.000 | 2.000 |
| TOTAL WATER & SEWI | ER FUND | 20.500 | 20.500 | 20.500 | 20,500 |
| Storm Water Fund | | 0.000 | 0.000 | 0.00 | 0.000 |
| GRAND TOTAL | | 175.000 | 175.000 | 175.000 | 177.000 |

Source: Town of Vienna Budget
(1) Water and Sewer Operations split out beginning in FY 2011

| 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | | | | | |
| 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| 2.000 | 2.000 | 2.000 | 2.000 | 2.000 | 2.000 |
| 0.500 2.500 | 0.500 2.500 | 0.500 2.500 | 0.500 2.500 | 0.500 2.500 | 0.500 2.500 |
| 2.300 | 2.500 | 2.500 | 2.300 | 2.300 | 2.300 |
| 2.000 | 2.000 | 2.000 | 2.000 | 2.000 | 2.000 |
| 2.000 | 3.000 | 3.000 | 3.000 | 3.000 | 3.000 |
| 1.725 | 1.725 | 2.000 | 2.000 | 2.000 | 2.000 |
| 3.000 | 4.000 | 4.000 | 4.000 | 4.000 | 4.500 |
| 8.725 | 10.725 | 11.000 | 11.000 | 11.000 | 11.500 |
| 3.625 | 3.625 | 3.625 | 3.625 | 4.000 | 4.000 |
| 2.000 | 2.000 | 2.000 | 2.000 | 2.000 | 2.000 |
| 1.625 | 1.625 | 1.625 | 1.625 | 1.625 | 1.625 |
| 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 3.000 1.000 | 3.500 | 4.000 1.000 | 5.000 1.000 | 4.000 | 4.000 |
| 12.250 | 1.000 12.750 | 13.250 | 1.000 | 1.000 13.625 | 1.000 13.625 |
| 12,230 | 12.750 | 13.250 | 14,250 | 13.025 | 13.025 |
| 3.000 | 3.000 | 3.000 | 3.000 | 3.000 | 3.000 |
| 21.000 | 21.000 | 21.000 | 21.000 | 21.000 | 21.000 |
| 11.000 | 11.000 | 10.000 | 10.000 | 10.000 | 10.000 |
| 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 6.000 | 6.000 | 6.000 | 6.000 | 6.000 | 6.000 |
| 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 9.000 | 9.000 | 9.000 | 9.000 | 9.000 | 9.000 |
| 52.000 | 52.000 | 51.000 | 51.000 | 51.000 | 51.000 |
| 7.500 | 6.500 | 6.500 | 8.000 | 8.000 | 8.000 |
| 12.000 | 12.000 | 12.000 | 12.000 | 13.000 | 13.000 |
| 9.000 | 8.000 | 8.000 | 8.000 | 8.000 | 8.000 |
| 8.000 | 9.000 | 9.000 | 9.000 | 9.000 | 9.000 |
| 16.000 | 16.000 | 16.000 | 16.000 | 17.000 | 17.000 |
| 2.000 54.500 | 2.000 53.500 | 2.000 53.500 | 2.000 55.000 | 2.000 57.000 | 2.000 57.000 |
| | 201200 | | 221000 | 271000 | 271000 |
| 4.750 | 4.500 | 4.500 | 5.000 | 6.000 | 6.000 |
| 10.000 | 10.000 | 10.000 | 10.000 | 10.000 | 10.000 |
| 4.000 | 4.000 | 4.000 | 4.000 | 4.000 | 5.000 |
| 1.800 | 1.800 | 1.800 | 2.000 | 2.000 | 2.000 |
| 20.550 | 20.300 | 20.300 | 21.000 | 22.000 | 23.000 |
| 7.000 | 7.000 | 7.000 | 7.000 | 8.000 | 8.000 |
| 7.000 | 7.000 | 7.000 | 7.000 | 8.000 | 8.000 |
| 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 1.000 |
| 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 1.000 |
| 157.525 | 158.775 | 158.550 | 161.750 | 165.125 | 167.625 |
| 8.500 | 8.000 | 7.000 | 7.000 | 7.500 | 7.500 |
| 6.000 | 6.000 | 7.000 | 7.000 | 7.000 | 7.000 |
| 4.000 | 4.000 | 4.000 | 4.000 | 4.000 | 4.000 |
| 2.000 | 2.000 | 2.000 | 2.000 | 2.000 | 2.000 |
| 20,500 | 20.000 | 20.000 | 20.000 | 20.500 | 20.500 |
| 1.000 | 1.000 | 1.000 | 1.000 | 2.000 | 2.500 |
| 179.025 | 179.775 | 179.550 | 182.750 | 187.625 | 190.625 |
| | | | | | |

Operating Indicators by Function Last Ten Fiscal Years

| Function | | (1) | 2011 | 2012 | 2013 |
|----------------------|---|---------|---------|---------|---------|
| General Gover | nment Administration | | | | |
| Adm | inistrative Service | | | | |
| | Job applications processed | 620 | 675 | 1,294 | 2,745 |
| Publi | c Information | | | | |
| | Information requests responded to | 1,600 | 1,225 | - | - |
| | Press releases per year | 254 | 245 | 585 | 585 |
| (a) | Web Site Visits | - | - | - | 367,000 |
| (b) | Twitter and Facebook followers | - | 1,547 | 2,430 | 3,313 |
| Finar | nce | | | | |
| | Real Estate bills processed | 12,300 | 12,300 | 12,400 | 11,125 |
| | Water and Sewer bills processed | 38,000 | 38,000 | 38,000 | 37,350 |
| (c) | Payroll checks/Direct Deposits | 7,870 | 7,311 | 6,956 | 7,452 |
| (d) | Vendor check issued | 4,600 | 4,300 | 4,315 | 4,432 |
| (e) | Competitive bids completed | 30 | 30 | 35 | 17 |
| Public Safety | | | | | |
| • | Number of Calls for Service received | 13,000 | 13,000 | 20,500 | 20,500 |
| | Number of Citations issued | 7,200 | 7,000 | 10,200 | 10,000 |
| | Number of Animal complaints | 400 | 400 | 380 | 380 |
| Public Works | | | | | |
| 1 00010 11 01110 | Tons of asphalt installed | 1,721 | 5,300 | 5,000 | 5,000 |
| | Linear feet of sidewalk replaced / installed | 150 | 188 | 200 | 200 |
| (f) | Vehicles Maintained | 140 | 145 | 153 | 155 |
| () | Tons of Waste collected | 6,001 | 5,810 | 7,940 | 4,500 |
| | Tons of Recycled materials collected | 2,036 | 1,840 | 1,825 | 2,000 |
| | Cubic Yards/Tons of leaves collected | 13,500 | 13,000 | 11,000 | 11,000 |
| Water and Sev | ver Operations | | | | |
| water and sev | Repair Water Main breaks | 50 | 68 | 50 | 55 |
| | Repair defective sewer lines | 15 | 15 | - | - |
| | Footage of Sewer Mains cleaned | 279,556 | 343,543 | 350,000 | 355,000 |
| | Completed work orders | 3,800 | 3,800 | 3,000 | 3,390 |
| Parks and Rec | reation | | | | |
| Turns und rec | Number of programs held | 642 | 660 | 641 | 650 |
| | Daily average number of teens using Teen Center | | 35 | 30 | 30 |
| Dlanning and ' | | | | | |
| Planning and Z | Zoning Permit applications | 829 | 820 | 650 | 650 |
| | New single-family dwellings | 43 | 65 | 50 | 50 |
| | New zoning violation cases opened | 557 | 550 | 671 | 487 |
| | 1.1 Louing Violation Pages opened | 331 | 550 | 0/1 | 707 |

Sources: Town Budget unless noted

- (a) New measuring system in 2013
- (b) Instagram added in 2016
- (c) Decal logs; decal program ended in FY 2007 Fee instituted in 2011; number of bills sent
- (d) Check logs
- (e) Over \$10k through 2016; over \$20k thereafter
- (f) Fixed Asset Records
- (1) Data not available indicated by dash (-)

Table 19

| 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|----------------|----------------|----------------|----------------|----------------|----------------|
| | | | | | |
| | | | | | |
| 2,186 | 2,674 | 2,385 | 2,671 | 2,094 | 1,168 |
| | | | | | |
| - | - | - | - | - | - 251 |
| 600 370,000 | 600 303,829 | 994 351,723 | 265 352,789 | 240 378,526 | 251 275,988 |
| 4,196 | 4,099 | 8,736 | 8,907 | 11,433 | 13,084 |
| 4,170 | 4,099 | 8,730 | 8,507 | 11,433 | 13,004 |
| 11,151 | 11,244 | 11,122 | 11,336 | 11,654 | 11,361 |
| 38,047 | 38,285 | 38,042 | 38,087 | 37,798 | - |
| 7,652 | 6,946 | 7,405 | 7,405 | 6,919 | 7,452 |
| 5,329 | 4,449 | 3,792 | 3,792 | 4,026 | 4,049 |
| 30 | 9 | 14 | 20 | 17 | 15 |
| | | | | | |
| 17,500 | 41,000 | 45,564 | 46,000 | 19,039 | 19,848 |
| 10,000 | 8,600 | 8,058 | 8,500 | 6,615 | 7,392 |
| 350 | 390 | 439 | 400 | 350 | 341 |
| | | | | | |
| 5,000 | 3,000 | 1,900 | 2,300 | 2,000 | 6,500 |
| 200 | 2,662 | 4,070 | 3,800 | 6,200 | 3,500 |
| 153 | 144 | 143 | 144 | 144 | 143 |
| 5,800 | 4,250 | 4,242 | 5,550 | 5,500 | 4,675 |
| 2,000 | 1,850 | 1,776 | 1,810 | 1,800 | 3,173 |
| 11,500 | 11,500 | 9,590 | 8,500 | 8,500 | 9,156 |
| | | | | | |
| 55 | 75 | 73 | 60 | 60 | 45 |
| - | - | - | 3,400 | 4,050 | 3,500 |
| 355,000 | 350,000 | 120,000 | 60,498 | 240,895 | 180,000 |
| 3,722 | 3,100 | 4,017 | 4,000 | 4,000 | 3,895 |
| | | | | | |
| 650 | 650 | 501 | 462 | 487 | 715 |
| 30 | 30 | 30 | 25 | 38 | 39 |
| | | | | | |
| 650 | 680 | 456 | 900 | 850 | 754 |
| 70 | 85 | 89 | 91 | 100 | 93 |
| 384 | 400 | 400 | - | - | 330 |

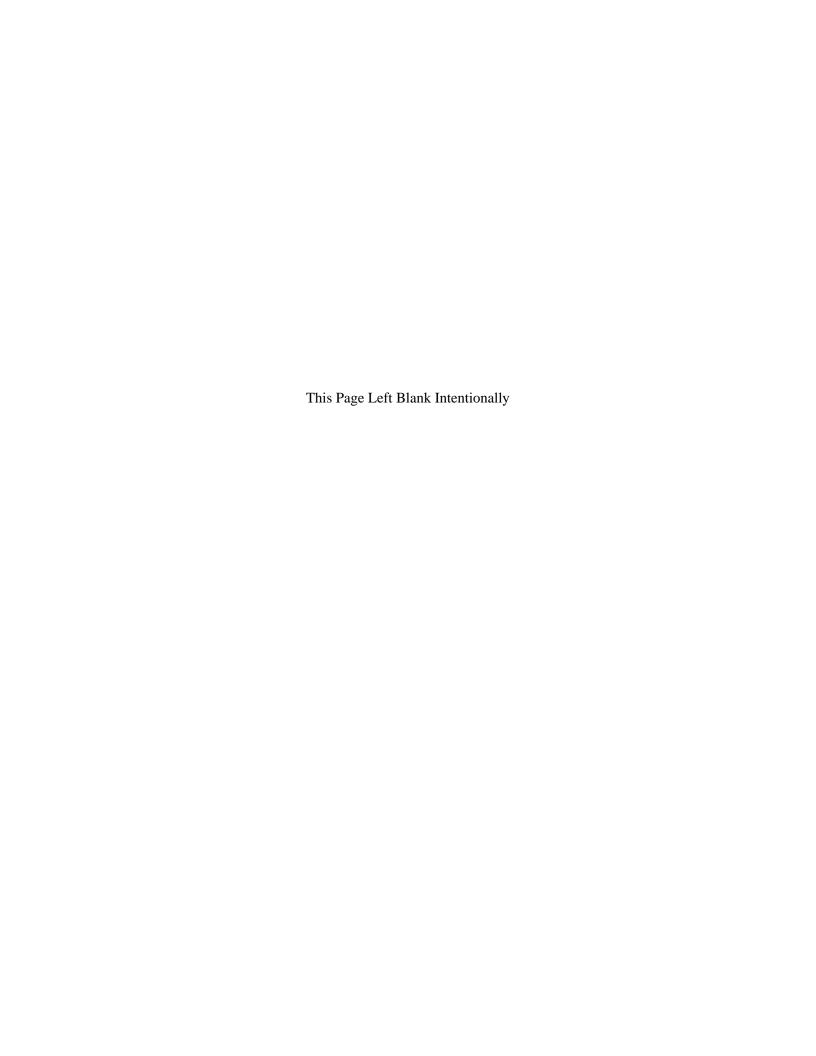
Capital Asset Statistics by Function Last Ten Fiscal Years

| Function | 2010 | 2011 | 2012 | 2013 |
|-----------------------------------|-------|-------|-------|-------|
| General government administration | | | | |
| Administration buildings | 4 | 5 | 5 | 5 |
| Vehicles | 6 | 6 | 7 | 6 |
| Public safety | | | | |
| Patrol units | 18 | 18 | 19 | 25 |
| Motorcycles | 4 | 4 | 4 | 4 |
| Other vehicles | 3 | 3 | 3 | 3 |
| Public works | | | | |
| Trucks/vehicles | 85 | 89 | 94 | 91 |
| Parks and recreation | | | | |
| Community center | 1 | 1 | 1 | 1 |
| Vehicles | 20 | 21 | 22 | 22 |
| Number of parks | 10 | 10 | 10 | 10 |
| Park acres | 93.47 | 93.47 | 93.47 | 93.47 |
| Community development | | | | |
| Planning vehicles | 4 | 4 | 4 | 4 |

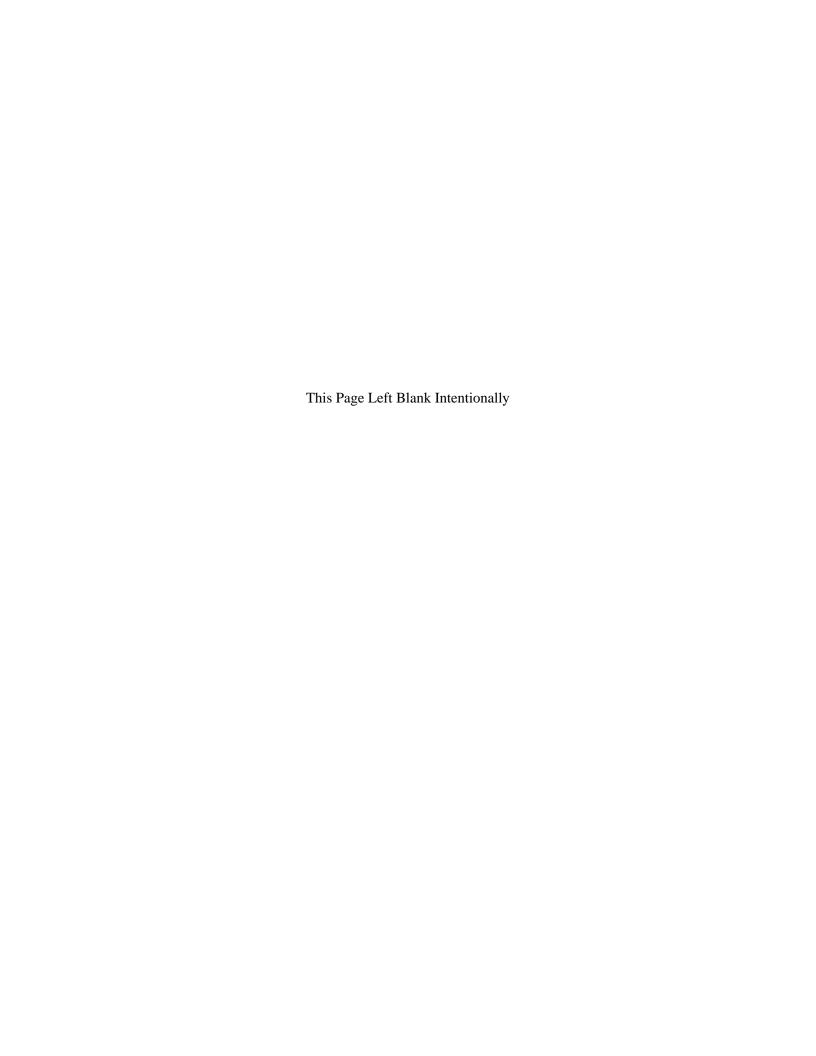
Source: Individual Town Departments

Table 20

| 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|-------|-------|-------|-------|-------|-------|
| | | | | | |
| 5 | 5 | 5 | 5 | 5 | 5 |
| 5 | 4 | 6 | 5 | 4 | 4 |
| | | | | | |
| 22 | 20 | 18 | 19 | 22 | 19 |
| 4 | 4 | 5 | 4 | 4 | 4 |
| 3 | 4 | 3 | 5 | 4 | 3 |
| | | | | | |
| 92 | 86 | 85 | 84 | 80 | 78 |
| | | | | | |
| 1 | 1 | 1 | 1 | 1 | 1 |
| 23 | 23 | 23 | 24 | 22 | 14 |
| 10 | 10 | 10 | 10 | 10 | 10 |
| 93.47 | 93.47 | 93.47 | 93.47 | 93.47 | 93.47 |
| | | | | | |
| 4 | 3 | 3 | 3 | 3 | 2 |









ROBINSON, FARMER, COX ASSOCIATES, PLLC

Certified Public Accountants

Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Honorable Members of the Town Council Town of Vienna, Virginia

We have audited, in accordance with the auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the *Specifications for Audits of Counties, Cities, and Towns*, issued by the Auditor of Public Accounts of the Commonwealth of Virginia, the financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of Town of Vienna, Virginia, as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise Town of Vienna, Virginia's basic financial statements, and have issued our report thereon dated November 29, 2019.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Town of Vienna, Virginia's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Town of Vienna, Virginia's internal control. Accordingly, we do not express an opinion on the effectiveness of Town of Vienna, Virginia's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Town of Vienna, Virginia's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Fredericksburg, Virginia

Robinson, Farmer, Cox Associares

November 29, 2019