







## VIRGINIA LOTTERY MEGA MILLIONS

# REPORT ON APPLYING AGREED-UPON PROCEDURES FOR THE PERIOD APRIL 1, 2020 THROUGH MARCH 31, 2021

Auditor of Public Accounts
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#### Commonwealth of Virginia

#### Auditor of Public Accounts

P.O. Box 1295 Richmond, Virginia 23218

June 29, 2021

Members of the Virginia Lottery Board 600 East Main Street Richmond, Virginia

#### INDEPENDENT ACCOUNTANT'S REPORT ON APPLYING AGREED-UPON PROCEDURES

We have performed the procedures enumerated below, which were agreed to by the Virginia Lottery and the other member lotteries in the states of California, Georgia, Illinois, Massachusetts, Maryland, Michigan, New Jersey, Ohio, and Washington (referred to as the "Member Lotteries"), which operate **Mega Millions**, solely to assist the Virginia Lottery and Member Lotteries with respect to the evaluation of the following financial information associated with Mega Millions: Virginia Lottery's sales and prize expense for the period April 1, 2020, through March 31, 2021, and the Virginia Lottery's receivable as of March 31, 2021. Virginia Lottery is responsible for its records of the financial information associated with Mega Millions. The sufficiency of the procedures is solely the responsibility of the Virginia Lottery and Member Lotteries. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures that we performed and our findings are as follows:

- A. We obtained from the Virginia Lottery the "Draw Activity" and the "Fixed Prize Analysis" reports for the period April 1, 2020, through March 31, 2021, and attached those as Exhibits I and II, respectively. We verified the mathematical accuracy of the schedules.
- B. We randomly selected the following five Mega Millions drawings from the period April 1, 2020, through March 31, 2021, and tested as indicated in "C," "D," and "E" below.

May 19, 2020 August 28, 2020 November 27, 2020 February 12, 2021 March 19, 2021

- C. For each draw date selected in step "B" above, we compared the total amount of sales as shown on the daily sales report produced by the Virginia Lottery's gaming system and the total amount of sales shown on the related daily sales report produced by the Virginia Lottery Internal Control System (ICS) with the balance listed in the "Sales" column for the respective draw date on the "Draw Activity" report attached as Exhibit I and found them to be in agreement.
- D. We calculated the total dollar amount of the fixed prizes for the draw dates selected in step "B" above, based on the total number of winners from the Virginia Lottery's gaming system for each prize level and the prize structure of Mega Millions' fixed prizes (as defined in the official game rules). We compared the calculated expense with the amount listed in the "Actual Fixed Prizes" column for the respective draw date on the "Draw Activity" report attached as Exhibit I and found them to be in agreement.
- E. For each draw date selected in step "B" above, we compared the amount of sales, actual fixed prizes, and share of fixed prizes shown on the "Draw Activity" report attached as Exhibit I to the amounts shown on the applicable Mega Millions Prize Settlement Reports and found them to be in agreement.
- F. We compared the amounts shown as the total of the actual fixed prizes and the total of the share of fixed prizes on the "Draw Activity" report attached as Exhibit I to the applicable amounts shown on the "Fixed Prize Analysis" report attached as Exhibit II and found them to be in agreement.
- G. For each draw date selected in step "B" above, if there were Prize Tier (2) Two prizes won in the Virginia Lottery, we confirmed that the win was claimed and paid.
- H. There were no amounts listed in the "Cash Options Amount" column of the "Draw Activity" report attached as Exhibit I; therefore, no work was performed.
- I. There were no investments purchased associated with jackpot prizes; therefore, no work was performed.
- J. We compared the total of the quarterly transfers to/from the Virginia Lottery for settlement of the fixed prize liability as shown in the Virginia Lottery's cash disbursement subsidiary records to the amount listed in the "Qtrly/Yrly Settlements Transfers In/(Out)" column on the "Fixed Prize Analysis" report attached as Exhibit II and found them to be in agreement.
- K. We compared the balance listed as the Virginia Lottery's receivable as of March 31, 2021, for the fixed prizes as shown on the "Fixed Prize Analysis" report attached as Exhibit II to the Virginia Lottery's financial accounting records and to the Mega Millions Prize Settlement Report as of March 31, 2021, and found them to be in agreement.

This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. These agreed-upon procedures do not constitute an audit of financial statements or any part thereof, the objective of which is the expression of an opinion on the financial statements or a part thereof. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the Virginia Lottery and Member Lotteries, as specified above, and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record and its distribution is not limited.

Staci A. Henshaw AUDITOR OF PUBLIC ACCOUNTS

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| Draw Date | Sales      | Just The<br>Jackpot | Actual<br>Fixed<br>Prizes | Share of<br>Fixed<br>Prizes | Annuitized<br>JP Amount | Cash<br>Options<br>Amount |
|-----------|------------|---------------------|---------------------------|-----------------------------|-------------------------|---------------------------|
| 4/3/2020  | \$ 575,912 | \$ 888              | \$ 38,842                 | \$ 42,030                   | \$ -                    | \$ -                      |
| 4/7/2020  | 532,592    | 924                 | 33,358                    | 36,698                      | -                       | -                         |
| 4/10/2020 | 597,187    | 1,023               | 51,730                    | 54,886                      | -                       | -                         |
| 4/14/2020 | 598,941    | 1,059               | 52,858                    | 52,996                      | -                       | -                         |
| 4/17/2020 | 700,151    | 1,155               | 61,400                    | 158,492                     | -                       | -                         |
| 4/21/2020 | 679,981    | 1,281               | 46,514                    | 154,006                     | -                       | -                         |
| 4/24/2020 | 729,888    | 1,200               | 49,962                    | 54,600                      | -                       | -                         |
| 4/28/2020 | 723,340    | 1,218               | 60,934                    | 57,460                      | -                       | -                         |
| 5/1/2020  | 870,409    | 1,317               | 63,104                    | 67,436                      | -                       | -                         |
| 5/5/2020  | 851,884    | 1,476               | 78,630                    | 81,679                      | -                       | -                         |
| 5/8/2020  | 923,049    | 1,569               | 76,104                    | 76,768                      | -                       | -                         |
| 5/12/2020 | 911,262    | 1,602               | 80,816                    | 83,269                      | -                       | -                         |
| 5/15/2020 | 971,754    | 1,596               | 81,448                    | 79,878                      | -                       | -                         |
| 5/19/2020 | 963,895    | 1,581               | 80,984                    | 275,563                     | -                       | -                         |
| 5/22/2020 | 1,067,274  | 1,812               | 87,324                    | 87,165                      | -                       | -                         |
| 5/26/2020 | 1,057,972  | 1,656               | 79,376                    | 81,752                      | -                       | -                         |
| 5/29/2020 | 1,183,537  | 2,193               | 108,318                   | 284,251                     | -                       | -                         |
| 6/2/2020  | 1,188,019  | 2,139               | 131,452                   | 216,459                     | -                       | -                         |
| 6/5/2020  | 1,267,883  | 2,199               | 108,720                   | 184,701                     | -                       | -                         |
| 6/9/2020  | 1,510,050  | 2,640               | 193,834                   | 623,113                     | -                       | -                         |
| 6/12/2020 | 659,430    | 1,020               | 45,002                    | 51,621                      | -                       | -                         |
| 6/16/2020 | 607,152    | 930                 | 50,744                    | 162,335                     | -                       | -                         |
| 6/19/2020 | 632,116    | 876                 | 57,934                    | 60,269                      | -                       | -                         |
| 6/23/2020 | 615,623    | 789                 | 1,044,730                 | 156,802                     | -                       | -                         |
| 6/26/2020 | 658,202    | 858                 | 61,864                    | 163,144                     | -                       | -                         |
| 6/30/2020 | 644,979    | 975                 | 56,540                    | 166,907                     | -                       | -                         |
| 7/3/2020  | 713,688    | 996                 | 44,896                    | 49,746                      | -                       | -                         |
| 7/7/2020  | 667,415    | 1,005               | 47,892                    | 53,250                      | -                       | -                         |
| 7/10/2020 | 713,134    | 900                 | 49,568                    | 55,369                      | -                       | -                         |
| 7/14/2020 | 692,003    | 1,035               | 47,220                    | 55,294                      | -                       | -                         |
| 7/17/2020 | 763,686    | 1,008               | 57,062                    | 159,239                     | -                       | -                         |
| 7/21/2020 | 721,647    | 1,167               | 55,118                    | 61,256                      | -                       | -                         |
| 7/24/2020 | 777,643    | 1,257               | 77,412                    | 164,810                     |                         | -                         |

| Draw Date  | Sales   | Just The<br>Jackpot | Actual<br>Fixed<br>Prizes | Share of<br>Fixed<br>Prizes | Annuitized<br>JP Amount | Cash<br>Options<br>Amount |
|------------|---------|---------------------|---------------------------|-----------------------------|-------------------------|---------------------------|
| 7/28/2020  | 562,504 | 876                 | 53,624                    | 155,691                     | -                       | -                         |
| 7/31/2020  | 590,599 | 939                 | 41,992                    | 43,449                      | -                       | -                         |
| 8/4/2020   | 540,534 | 714                 | 36,282                    | 145,576                     | -                       | -                         |
| 8/7/2020   | 583,228 | 690                 | 47,756                    | 46,985                      | -                       | -                         |
| 8/11/2020  | 551,887 | 729                 | 49,460                    | 52,862                      | -                       | -                         |
| 8/14/2020  | 602,300 | 642                 | 64,166                    | 58,166                      | -                       | -                         |
| 8/18/2020  | 591,884 | 696                 | 63,310                    | 51,338                      | -                       | -                         |
| 8/21/2020  | 651,090 | 804                 | 48,094                    | 160,628                     | -                       | -                         |
| 8/25/2020  | 628,639 | 801                 | 55,418                    | 61,357                      | -                       | -                         |
| 8/28/2020  | 672,266 | 822                 | 51,632                    | 54,062                      | -                       | -                         |
| 9/1/2020   | 661,039 | 807                 | 47,632                    | 47,180                      | -                       | -                         |
| 9/4/2020   | 714,472 | 786                 | 56,368                    | 160,823                     | -                       | -                         |
| 9/8/2020   | 660,661 | 855                 | 64,606                    | 58,510                      | -                       | -                         |
| 9/11/2020  | 752,528 | 1,014               | 61,284                    | 65,127                      | -                       | -                         |
| 9/15/2020  | 736,244 | 990                 | 60,826                    | 156,375                     | -                       | -                         |
| 9/18/2020  | 583,539 | 627                 | 47,606                    | 48,481                      | -                       | -                         |
| 9/22/2020  | 559,326 | 804                 | 40,680                    | 43,209                      | -                       | -                         |
| 9/25/2020  | 583,077 | 567                 | 48,130                    | 40,560                      | -                       | -                         |
| 9/29/2020  | 566,761 | 537                 | 38,540                    | 40,359                      | -                       | -                         |
| 10/2/2020  | 621,950 | 648                 | 65,104                    | 49,008                      | -                       | -                         |
| 10/6/2020  | 592,778 | 726                 | 44,466                    | 42,549                      | -                       | -                         |
| 10/9/2020  | 635,271 | 699                 | 69,154                    | 65,057                      | -                       | -                         |
| 10/13/2020 | 595,007 | 765                 | 42,264                    | 47,466                      | -                       | -                         |
| 10/16/2020 | 653,489 | 657                 | 51,574                    | 52,487                      | -                       | -                         |
| 10/20/2020 | 632,080 | 750                 | 45,582                    | 51,408                      | -                       | -                         |
| 10/23/2020 | 678,946 | 756                 | 46,560                    | 51,563                      | -                       | -                         |
| 10/27/2020 | 669,192 | 930                 | 76,478                    | 56,135                      | -                       | -                         |
| 10/30/2020 | 727,228 | 948                 | 62,786                    | 165,480                     | -                       | -                         |
| 11/3/2020  | 716,155 | 1,077               | 72,800                    | 57,389                      | -                       | -                         |
| 11/6/2020  | 718,872 | 966                 | 54,574                    | 60,535                      | -                       | -                         |
| 11/10/2020 | 705,209 | 1,101               | 55,760                    | 156,520                     | -                       | -                         |
| 11/13/2020 | 770,132 | 1,020               | 102,338                   | 89,160                      | -                       | -                         |
| 11/17/2020 | 736,364 | 978                 | 1,051,472                 | 152,993                     | -                       | -                         |

| Draw Date  | Sales      | Just The<br>Jackpot | Actual<br>Fixed | Share of<br>Fixed | Annuitized<br>JP Amount | Cash<br>Options |
|------------|------------|---------------------|-----------------|-------------------|-------------------------|-----------------|
|            |            |                     | Prizes          | Prizes            |                         | Amount          |
| 11/20/2020 | 790,095    | 1,089               | 57,714          | 57,025            | -                       | -               |
| 11/24/2020 | 843,465    | 1,131               | 72,606          | 70,528            | -                       | -               |
| 11/27/2020 | 808,134    | 1,026               | 85,730          | 172,285           | -                       | -               |
| 12/1/2020  | 871,223    | 1,293               | 64,640          | 66,213            | -                       | -               |
| 12/4/2020  | 923,523    | 1,191               | 79,428          | 176,850           | -                       | -               |
| 12/8/2020  | 916,787    | 1,311               | 86,556          | 164,933           | -                       | -               |
| 12/11/2020 | 960,398    | 1,272               | 68,590          | 72,671            | -                       | -               |
| 12/15/2020 | 1,004,259  | 1,527               | 98,278          | 287,008           | -                       | -               |
| 12/18/2020 | 1,073,553  | 1,461               | 91,716          | 94,759            | -                       | -               |
| 12/22/2020 | 1,205,144  | 1,662               | 88,062          | 93,706            | -                       | -               |
| 12/25/2020 | 1,276,125  | 1,959               | 112,376         | 98,645            | -                       | -               |
| 12/29/2020 | 1,460,315  | 2,409               | 105,652         | 112,218           | -                       | -               |
| 1/1/2021   | 1,809,855  | 2,991               | 165,198         | 159,584           | -                       | -               |
| 1/5/2021   | 2,564,411  | 3,777               | 197,392         | 302,544           | -                       | -               |
| 1/8/2021   | 3,410,632  | 5,616               | 309,116         | 597,479           | -                       | -               |
| 1/12/2021  | 4,672,767  | 7,515               | 465,716         | 780,433           | -                       | -               |
| 1/15/2021  | 6,439,892  | 9,990               | 546,988         | 936,409           | -                       | -               |
| 1/19/2021  | 7,147,300  | 10,902              | 566,948         | 961,758           | -                       | -               |
| 1/22/2021  | 10,690,759 | 18,393              | 1,889,350       | 1,160,173         | -                       | -               |
| 1/26/2021  | 959,604    | 2,058               | 66,720          | 71,351            | -                       | -               |
| 1/29/2021  | 898,083    | 1,491               | 89,774          | 184,181           | -                       | -               |
| 2/2/2021   | 813,198    | 1,158               | 72,892          | 64,582            | -                       | -               |
| 2/5/2021   | 906,287    | 1,311               | 78,686          | 82,687            | -                       | -               |
| 2/9/2021   | 820,723    | 1,203               | 90,020          | 85,160            | -                       | -               |
| 2/12/2021  | 862,497    | 1,131               | 1,103,476       | 297,750           | -                       | -               |
| 2/16/2021  | 797,263    | 1,179               | 62,862          | 65,541            | -                       | -               |
| 2/19/2021  | 660,273    | 891                 | 50,740          | 53,362            | -                       | -               |
| 2/23/2021  | 654,325    | 903                 | 64,104          | 83,997            | -                       | -               |
| 2/26/2021  | 704,532    | 984                 | 64,844          | 64,391            | -                       | -               |
| 3/2/2021   | 677,109    | 951                 | 50,314          | 52,394            | -                       | -               |
| 3/5/2021   | 716,487    | 849                 | 59,780          | 65,657            | -                       | -               |
| 3/9/2021   | 701,066    | 930                 | 55,936          | 60,879            | -                       | -               |
| 3/12/2021  | 733,001    | 897                 | 53,210          | 57,079            | -                       | -               |

| Draw Date | Sales         | Just The<br>Jackpot | Actual<br>Fixed<br>Prizes | Share of<br>Fixed<br>Prizes | Annuitized<br>JP Amount | Cash<br>Options<br>Amount |
|-----------|---------------|---------------------|---------------------------|-----------------------------|-------------------------|---------------------------|
| 3/16/2021 | 722,807       | 945                 | 55,972                    | 58,850                      | -                       | -                         |
| 3/19/2021 | 822,043       | 1,083               | 64,996                    | 70,592                      | -                       | -                         |
| 3/23/2021 | 804,907       | 1,155               | 77,936                    | 72,937                      | -                       | -                         |
| 3/26/2021 | 833,308       | 1,188               | 61,978                    | 171,247                     | -                       | -                         |
| 3/30/2021 | 870,917       | 1,347               | 64,600                    | 71,799                      | -                       | -                         |
| Total     | \$111,844,016 | \$168,234           | \$13,520,904              | \$14,801,389                | \$ -                    | \$ -                      |

### Mega Millions Virginia Lottery Fixed Prize Analysis From April 2020 through March 2021

|               |                         |                     |                          |                           | LAHIDILH                |
|---------------|-------------------------|---------------------|--------------------------|---------------------------|-------------------------|
|               |                         |                     |                          | Qtrly/Yrly<br>Settlements |                         |
| State         | Receivable<br>(Payable) | Actual Fixed Prizes | Share of Fixed<br>Prizes | Transfers<br>In(Out)      | Receivable<br>(Payable) |
| Georgia       | \$ (181,352)            | \$ 19,294,528       | \$ 19,182,358            | \$ 477,702                | \$(546,884)             |
| Illinois      | 835,396                 | 19,150,234          | 19,237,891               | 1,255,019                 | (507,280)               |
| Massachusetts | (1,001,829)             | 10,714,218          | 13,671,799               | (4,633,340)               | 673,930                 |
| Maryland      | (914,398)               | 11,017,200          | 12,743,086               | (2,215,202)               | (425,082)               |
| Michigan      | (372,255)               | 18,881,156          | 20,152,305               | (2,113,371)               | 469,967                 |
| New Jersey    | 194,307                 | 28,545,034          | 25,751,282               | 3,604,334                 | (616,275)               |
| Ohio          | 25,515                  | 18,346,248          | 17,700,094               | 94,726                    | 576,943                 |
| Virginia      | 995,395                 | 13,520,904          | 14,801,389               | (844,125)                 | 559,035                 |
| Washington    | 419,221                 | 12,411,462          | 8,640,780                | 4,374,257                 | (184,354)               |
| Total         | \$ -                    | \$151,880,984       | \$151,880,984            | \$ -                      | \$ -                    |