



# TOWN *of* HERNDON

## Comprehensive Annual Financial Report

Fiscal Year Ended June 30, 2010



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**TOWN OF HERNDON, VIRGINIA**  
**COMPREHENSIVE ANNUAL FINANCIAL REPORT**  
**FISCAL YEAR ENDED**  
**JUNE 30, 2010**

Prepared by the  
Department of Finance

# TOWN OF HERNDON, VIRGINIA

## TABLE OF CONTENTS

---

| <b><i>INTRODUCTORY SECTION</i></b>                               |  |         |
|------------------------------------------------------------------|--|---------|
| Letter of Transmittal                                            |  | i – vii |
| Certificate of Achievement for Excellence in Financial Reporting |  | viii    |
| Organizational Chart                                             |  | ix      |
| Directory of Officials                                           |  | x       |

---

| <b><i>FINANCIAL SECTION</i></b>      |                                                                                                                                             |         |
|--------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|---------|
| Independent Auditors' Report         |                                                                                                                                             | 3 – 4   |
| Management's Discussion and Analysis |                                                                                                                                             | 5 – 20  |
| <i>Basic Financial Statements</i>    |                                                                                                                                             |         |
| Exhibit A-1                          | Statement of net assets                                                                                                                     | 22      |
| Exhibit A-2                          | Statement of activities                                                                                                                     | 23      |
| Exhibit A-3                          | Balance sheet – governmental funds                                                                                                          | 24 – 25 |
| Exhibit A-4                          | Reconciliation of the balance sheet of the governmental funds to the statement of net assets                                                | 26      |
| Exhibit A-5                          | Statement of revenues, expenditures and changes in fund balances – governmental funds                                                       | 27 – 28 |
| Exhibit A-6                          | Reconciliation of the statement of revenues, expenditures and changes in fund balances of governmental funds to the statement of activities | 29      |
| Exhibit A-7                          | Statement of revenues, expenditures and changes in fund balances – budget and actual – general fund                                         | 30 – 31 |
| Exhibit A-8                          | Statement of net assets – proprietary funds                                                                                                 | 32 – 33 |
| Exhibit A-9                          | Statement of revenues, expenses and changes in net assets – proprietary funds                                                               | 34 – 35 |
| Exhibit A-10                         | Statement of cash flows – proprietary funds                                                                                                 | 36 – 37 |
| Exhibit A-11                         | Statement of fiduciary net assets – fiduciary fund                                                                                          | 38      |
| Exhibit A-12                         | Statement of changes in fiduciary net assets – fiduciary fund                                                                               | 39      |
|                                      | Notes to financial statements                                                                                                               | 40 – 67 |

---

### *Required Supplementary Information*

|                              |    |
|------------------------------|----|
| Schedule of funding progress | 71 |
|------------------------------|----|

### *Supplementary Information*

|             |                                                                                                          |    |
|-------------|----------------------------------------------------------------------------------------------------------|----|
| Exhibit B-1 | Combining balance sheet – nonmajor governmental funds                                                    | 76 |
| Exhibit B-2 | Combining statement of revenues, expenditures and changes in fund balances – nonmajor governmental funds | 77 |

### *Supplemental Schedules*

|              |                                                                                                                       |           |
|--------------|-----------------------------------------------------------------------------------------------------------------------|-----------|
| Exhibit B-3  | General fund comparative balance sheets                                                                               | 80        |
| Exhibit B-4  | General fund - schedule of revenues – budget and actual                                                               | 81 – 83   |
| Exhibit B-5  | General fund - schedule of expenditures – budget and actual                                                           | 84 – 90   |
| Exhibit B-6  | Capital projects fund schedule of actual revenues and other financing sources (uses) compared with estimated revenues | 91 – 100  |
| Exhibit B-7  | Capital projects fund schedule of expenditures compared with authorizations                                           | 101 – 102 |
| Exhibit B-8  | Information systems improvement fund schedule of expenditures compared with authorizations                            | 103       |
| Exhibit B-9  | Schedule of revenues and expenses – budget and actual – Water and Sewer Fund                                          | 104       |
| Exhibit B-10 | Schedule of revenues and expenses – budget and actual – Golf Course Fund                                              | 105       |
| Exhibit B-11 | Schedule of revenues and expenses – budget and actual – Chestnut Grove Cemetery Fund                                  | 106       |
| Exhibit B-12 | Schedule of revenues and expenses – budget and actual – Downtown Parking Enterprise Fund                              | 107       |

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**STATISTICAL SECTION**

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|          |                                                                        |           |
|----------|------------------------------------------------------------------------|-----------|
| Table 1  | Net assets by component                                                | 112       |
| Table 2  | Changes in net assets                                                  | 113 – 115 |
| Table 3  | Program revenues by function/program                                   | 116       |
| Table 4  | Fund balances, governmental funds                                      | 117       |
| Table 5  | Changes in fund balances, governmental funds                           | 118 – 119 |
| Table 6  | Tax revenues by source, governmental funds                             | 120       |
| Table 7  | Assessed value and estimated actual value of taxable property          | 121       |
| Table 8  | Direct and overlapping property tax rates                              | 122       |
| Table 9  | Principal property taxpayers                                           | 123       |
| Table 10 | Real property tax levies and collections                               | 124       |
| Table 11 | Ratios of outstanding debt by type and general bonded debt outstanding | 125       |
| Table 12 | Direct and overlapping governmental activities debt                    | 126       |
| Table 13 | Legal debt margin information                                          | 127       |
| Table 14 | Bond coverage                                                          | 128       |
| Table 15 | Demographic and economic statistics                                    | 129       |
| Table 16 | Principal employers                                                    | 130       |
| Table 17 | Full-time equivalent town government employees by function/programs    | 132 – 133 |
| Table 18 | Operating indicators by function/program                               | 134       |
| Table 19 | Capital asset statistics by function/program                           | 135       |

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**COMPLIANCE SECTION**

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|                                                                                                                                                                                                                                    |           |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| Schedule of expenditures of federal awards                                                                                                                                                                                         | 138 – 139 |
| Note to schedule of expenditures of federal awards                                                                                                                                                                                 | 140       |
| Independent Auditors' Report on Internal Control Over<br>Financial Reporting and on Compliance and Other Matters<br>Based on an Audit of Financial Statements Performed in<br>Accordance With <i>Government Auditing Standards</i> | 141 – 142 |
| Independent Auditors' Report on Compliance With<br>Requirements Applicable to Each Major Program and<br>Internal Control Over Compliance in Accordance With<br>OMB Circular A-133                                                  | 143 – 144 |
| Schedule of findings and questioned costs                                                                                                                                                                                          | 145 – 146 |
| Summary schedule of prior audit findings                                                                                                                                                                                           | 147       |

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**TOWN OF HERNDON, VIRGINIA**

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# TOWN OF HERNDON



Steve J. DeBenedittis, Mayor  
Lisa C. Merkel, Vice Mayor  
Connie Haines Hutchinson  
Sheila A. Olem  
Jasbinder Singh  
William B. Tirrell  
Grace Han Wolf

P.O. BOX 427  
HERNDON, VIRGINIA 20172-0427  
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finance@herndon-va.gov

Mary K. Tuohy, CPA  
Director of Finance

November 23, 2010

The Honorable Mayor Stephen DeBenedittis, Members of the Town Council and Citizens of the Town of Herndon, Virginia

We are pleased to present to you the Comprehensive Annual Financial Report (CAFR) of the Town of Herndon, Virginia, for the fiscal year ended June 30, 2010. The Herndon Town Charter, Section 4.2 (f), requires that the Town Manager arrange for an annual audit by a certified public accountant. In addition, Section 15.2-2511 of the *Code of Virginia* requires that all counties, cities and towns with populations greater than 3,500 as well as all towns with a separate school system, regardless of size, have their accounts and records audited annually as of June 30 by an independent certified public accountant in accordance with the specifications furnished by the Auditor of Public Accounts of the Commonwealth of Virginia. This report is formally submitted to you in fulfillment of those requirements.

The financial statements included in this report, which have earned an unqualified audit opinion, conform to the standards of financial reporting as prescribed by the Governmental Accounting Standards Board (GASB), the Government Finance Officers Association of the United States and Canada (GFOA), and the Auditor of Public Accounts.

Town management is responsible for the accuracy, fairness and completeness of the information, including all disclosures that are presented in this report. To the best of our knowledge, the enclosed data is believed to be accurate in all material respects and is reported in a manner that presents fairly the financial position and results of operations of the various funds of the town. All necessary disclosures have been included to enable the reader to gain a thorough understanding of the town's financial affairs. For additional information regarding the basic financial statements and the town's financial position, please refer to Management's Discussion and Analysis (MD&A) which appears in the financial section of the report.

Town management is also responsible for establishing and maintaining an internal control structure designed to ensure that the assets of the town are protected from loss, theft or misuse and to ensure that adequate accounting data are compiled to allow for the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America.

The town's financial statements have been audited by PBGH, LLP, a certified public accounting firm. The goal of the independent audit was to provide reasonable assurance that the financial statements of the town for the fiscal year ended June 30, 2010 are free of material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by town management; and evaluating the overall financial statement presentation. The independent auditors' report is presented as the first component of the report's financial section.

## **PROFILE OF THE TOWN**

The Town of Herndon, located in the northwest quadrant of Fairfax County, has a land area of 4.28 square miles and is situated twenty-three miles west of Washington, D. C. Incorporated in 1879, the town originally relied on dairy farming and the railroad to provide its economic security. The town was at one time in the heart of Northern Virginia's important dairy farming community. And, until about fifty years ago, it remained essentially a quiet country village where well-to-do Washingtonians rode the railroad to summer vacation homes. Since that time, the town's economic and demographic makeup has changed quite dramatically. The estimated 2010 population is now 23,496 persons, housed in 7,805 dwelling units. If the town is developed according to the adopted Comprehensive Plan (master plan), it is anticipated that the 2030 population will increase to approximately 26,270 and 8,726 dwelling units.

The town is organized under the council/manager form of government. The Town Council, in its role as governing body, formulates policies for the proper administration of the town. The Mayor and six members of the Council are elected simultaneously for two-year terms. The Council appoints a Town Manager to be the administrative head of the town. The manager is charged with directing all business affairs of the town.

The town provides the usual general governmental services for its citizens that are typical of towns in Virginia. These include public works and utilities; parks and recreation; police protection; community development; a neighborhood resources center and other administrative services. In Virginia, incorporated towns are an integral part of the county in which they are located. The citizens of the town, therefore, pay Fairfax County property taxes (real estate and personal property), in addition to town taxes. In exchange, Fairfax County provides public education, certain technical and special education, health and social services, mental health assistance, fire and ambulance service, judicial services, correctional facilities and additional recreation activities and facilities.

## **ECONOMIC CONDITIONS AND OUTLOOK**

### **Local Economy**

Several economic and demographic factors heavily influence the town's revenue stream. These include current and projected inflation rates, unemployment rates, retail sales volumes, new construction activities, real estate sales transactions, population movements and income per capita. For the past several years, Fairfax County has ranked in the top echelon of large U.S. counties with the highest median household incomes. The amount for calendar year 2008 was \$107,448, the second highest in the nation for counties with populations of 250,000 or more. In fall 2006, the town was named one of the "best affordable suburbs" in the nation by *Business Week* magazine. And in summer 2009 the editors at *Money* Magazine ranked Herndon, Virginia as the eighth "best place in the nation for the rich and single."

Many economists believe that the national economy, which slid into recession in December 2007, is now recovering, but the strength and durability of the recovery is not certain at this time. Once the impact of government stimulus programs are known (like the first time homeowner tax credit which expired in early 2010) continued economic recovery and job growth

will depend on the strength of consumer and business expenditures. And consumer spending will continue to be constrained as long as unemployment remains high. Even though the US unemployment rate dropped from 9.8 percent in September 2009 to 9.6 percent in September 2010, employers continue to cut jobs as insecurities about the economy remain. Closer to home, Fairfax County's unemployment rate, which peaked at 5.2 percent in June 2009, fell to 4.6 percent by September 2010.

However, in spite of these challenges, the economic outlook for Herndon remains comparatively sound and the town's business climate is strong. The economic outlook for 2012 through 2014 predicts a return to more modest growth rates of one to three percent, mainly due to anticipated increases in federal spending and modest rebounds in property values. With the planned extension of Metrorail to Dulles Airport, the development of the Darlington Oaks residential project and the strength of our business community in general, positive signs of economic vitality are evident.

### **Long-term Financial Planning and Outlook**

The long-term economic goal of the town is to continually attract new enterprises and encourage expansion of existing business already located in the town. Beginning in 1991, development and utilization of the Worldgate complex has provided a significant economic stimulus to the town. More recently, growth in federal spending and information technology and subsequent economic influence has bolstered real estate, general sales, consumer utility, and business, professional and occupational licenses tax revenues. Today, approximately 9.3 million square feet of commercial and office floor space exists in the town which supports an estimated 25,300 jobs. In 2010, the Herndon business community encompasses a wide spectrum, from home-based occupations to Fortune 500 headquarters; from small ethnic, family-owned grocery stores to firms specializing in computer software development and systems integration; telecommunications; Internet and Internet-related services; financial services and defense and homeland security.

The town's 2030 Comprehensive Plan addresses the redevelopment of the areas surrounding access to the Herndon-Monroe rail station at the southern edge of the town. This transit station is part of Phase 2 of Dulles Rail, a project that is expected to bring the Washington area Metrorail system (dubbed the "Silver Line") to the Herndon area by 2016. The connection by rail of the town and its commercial districts to the entire metropolitan Washington region creates a vastly enhanced marketplace that will likely have broad appeal to businesses. Based on the town's current zoning, the projected non-residential floor area will be almost ten million square feet, supporting an estimated 27,000 jobs by 2020. Over the next several years, it is anticipated the redevelopment of the Metrorail area and other locations along the Dulles Toll Road will significantly increase the town's available commercial space and employment beyond its current projections.

The town's location close to Washington Dulles International Airport provides a major stimulus for commercial development. The airport itself is in the final phases of a multi-billion dollar capital construction project that, when completed, will result in a redesigned facility that can accommodate significant increases in air traffic. In fact, the entire Dulles Corridor, in which the town is centrally located, is on the cusp of a new era of growth. It is anticipated within the next 25 years the population will increase by 45 percent and job growth will increase by 63 percent, all of which bodes well for the town's future economic vitality.

## **FINANCIAL INFORMATION**

### **Budgetary and Accounting Controls**

The annual budget serves as the foundation of the town's financial planning and control. Annual budgets are guided by the town's financial policies which are annually reaffirmed by the Town Council. These policies include: annual adoption of a balanced budget; recurring costs should be supported by recurring revenues; required minimum undesignated fund balance; computation of maximum debt capacities and retaining the town's coveted AAA bond credit rating.

The Town Manager is required by the *Code of Virginia* to prepare and present to the Town Council a proposed budget no later than April 1 of each year. The Town Council is required to adopt a budget prior to July 1 and shall fix a tax rate for the budget year at that time. A brief synopsis of the budget as proposed by the Town Manager is published at least once in a newspaper with general circulation within the town. The public hearing provides citizens of the town an opportunity to comment on the recommended budget. After the Town Council approves the annual budget, the Town Manager has the authority to approve the intra and inter departmental transfer of funds up to \$30,000. Transfer amounts in excess of \$30,000 as well as any addition, deletion or transfer of reserved funds can only be accomplished with the approval of the Town Council.

Budgetary control is maintained at the department level with all departments having on-line access to expenditure account information. Additionally, departments are provided periodic updates of comprehensive financial data for each activity center within the department. These reports display approved budget amounts, detailed item-by-item expenditure and encumbrance transactions, transfers, and remaining budget balances.

Additional budget control is maintained within the town's purchasing system. Prior to the release of a purchase order to a vendor, funds must be encumbered. If the dollar amount of a purchase order request exceeds the allotment balance, the purchase order is not released until a proper transfer of funds has been approved and executed.

Written reports are presented to the Town Council throughout the year to keep them apprised of the town's financial activities. Included in the reports are narrative explanations of emerging trends for all major sources of revenues and expenditures.

### **Pension and Other Postemployment Benefits**

The town participates in the Virginia Retirement System (VRS), an agent and cost sharing multi-employer defined benefit pension plan. The town's contribution rate for fiscal year 2010 was 11.92 percent of annual covered payroll and includes the employees' share of five percent paid by the town. The town also offers a defined contribution plan, which supplements VRS, for the town's sworn police officers. The Town of Herndon Police Supplemental Retirement Plan is accounted for as a fiduciary fund of the town and is administered by the town. The Plan offers a variety of pay out options and is based upon the vested amount credited to the officer as of the date of retirement, resignation or death. The town's contribution rate is three percent of each covered police officers' annual salary. For fiscal year 2010, town contributions totaled \$133,510 and the fund's net asset value at June 30, 2010 was \$1,859,636.

The town provides postretirement healthcare benefits to all employees who retire from the town under VRS with a minimum of ten years of service (or seven if a police officer) or an allowable disability. The town's contribution rate is established by the Town Council as part of the town's annual budget deliberations. The healthcare benefits are funded on a pay-as-you-go basis. At June 30, 2010, the town recorded a liability of \$826,000 on the Statement of Net Assets. Additional information regarding the town's retirement and pension plans appear in the Notes to the Financial Statements (Note 8), contained in the financial section of the report.

## **Cash Management and Investments**

The town administers a comprehensive cash management and investment program. The primary goal of the program is to meet the town's daily cash needs with a minimum cash investment while increasing the amount of cash available for investment purposes. The program seeks to minimize credit and market risks while maintaining a competitive yield for the town's portfolio. Cash temporarily idle during the fiscal year was invested in money market accounts, certificates of deposit, U.S. government and agency securities, repurchase agreements, commercial paper, the State Treasurer's Local Government Investment Pool (LGIP) and other approved investment instruments. During fiscal year 2010, the town's total interest income for all funds, with the exception of the Police Supplemental Retirement Fund, was \$1,605,217.

## **Risk Management**

The Town of Herndon's risk management program uses a variety of techniques to identify, mitigate (or control) and monitor the risks and exposures endemic to many of the town's activities and services. These techniques include employee-training programs centered on accident prevention, improving accident reporting procedures, and safety in the work place. The Department of Public Works includes regular weekly training sessions for all Public Works Complex staff which cover topics required by OSHA regulations, defensive driving reminders as well as other special safety concerns. In addition, both Parks and Recreation and Herndon Police departments have detailed risk management programs addressing their respective activities. These programs constitute key components of each department's agency accreditation.

The town is insured for exposures related to property, boiler and machinery, flood, accident, automobile, general liability and public officials' liability. In addition, the town provides workers compensation coverage to its employees through the VML Insurance Programs.

## **OTHER INFORMATION**

### **Independent Audit**

The town requires that an annual independent audit be conducted on its financial statements by a certified public accountant selected through a competitive procurement process. For the year ended June 30, 2010, the firm of PBGH, LLP was retained to perform this service. PBGH's reports on the financial statements and compliance matters are located in sections two and four of this report.

## **Awards**

### **Tree City USA**

The Community Forest Division of the Department of Community Development received a Tree City USA award from the National Arbor Day Foundation. This is the twenty-first consecutive year that the town has achieved this award, thus reaffirming the town's commitment to its tree canopy and environmental stewardship.

### **Parks and Recreation**

The Department of Parks and Recreation received two Silver Awards from the International Festival & Events Association for the best overall sponsorship program and best t-shirt design. The department's design for its Commanders' Harvest Moon swim meet t-shirt also received an award from the Virginia Recreation and Park Society for best promotional award apparel.

### **Public Safety**

The Herndon Police Department was a winner of the 2009 International Association of Chiefs of Police Community Policing Award for its comprehensive program to monitor and reduce crimes associated with neglected and foreclosed homes. In addition, the town was recertified as a Certified Crime Prevention Community by the Virginia Department of Criminal Justice Services. Herndon is one of only 15 localities in Virginia that maintains this certification.

### **Certificate of Achievement for Excellence in Financial Reporting**

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Town of Herndon, Virginia, for its Comprehensive Annual Financial Report for the fiscal year ended June 30, 2009. This was the thirty-fifth consecutive year that the government has achieved this prestigious award. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both accounting principles generally accepted in the United States of America and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

## **Distinguished Budget Presentation Award**

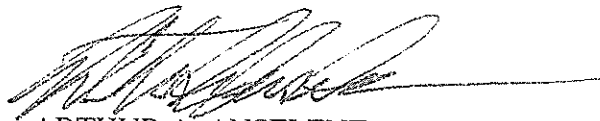
GFOA has also awarded the town with the prestigious Distinguished Budget Presentation Award for the fiscal year beginning July 1, 2009. This is the nineteenth consecutive year that the town has achieved this honor. In order to receive this award, a governmental unit must publish a budget document that meets program criteria as a policy document, as an operations guide, as a financial plan and as a communication device. In August 2010, the town's budget documents for the fiscal year beginning July 2010 were submitted to GFOA for consideration of another Distinguished Budget Presentation Award.

## **ACKNOWLEDGEMENTS**

The Town of Herndon has established and continues to maintain a stable financial position through strong, progressive management of financial operations combined with sound accounting and financial reporting practices. Appreciation is expressed to the Mayor and the members of the Town Council for their support and guidance and for the responsible manner in which they exercise their financial stewardship of the town.

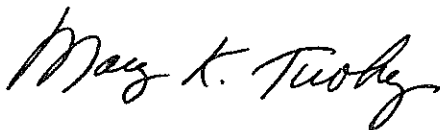
Finally, this report could not have been prepared without the dedication of the entire staff of the Department of Finance and support from staff in the town's other operating departments. We wish to express our appreciation to all who assisted in its preparation and to commend them for the professionalism they displayed throughout the year. We would also like to express our appreciation to the town's independent auditing firm, PBGH, LLP, for their cooperation and assistance in these efforts.

Respectfully submitted,

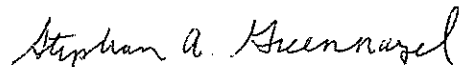


ARTHUR A. ANSELENE

Town Manager



MARY K. TUOHY, CPA  
Director of Finance



STEPHAN A. GREENNAGEL, CPA  
Deputy Director of Finance

# Certificate of Achievement for Excellence in Financial Reporting

Presented to

Town of Herndon  
Virginia

For its Comprehensive Annual  
Financial Report  
for the Fiscal Year Ended  
June 30, 2009

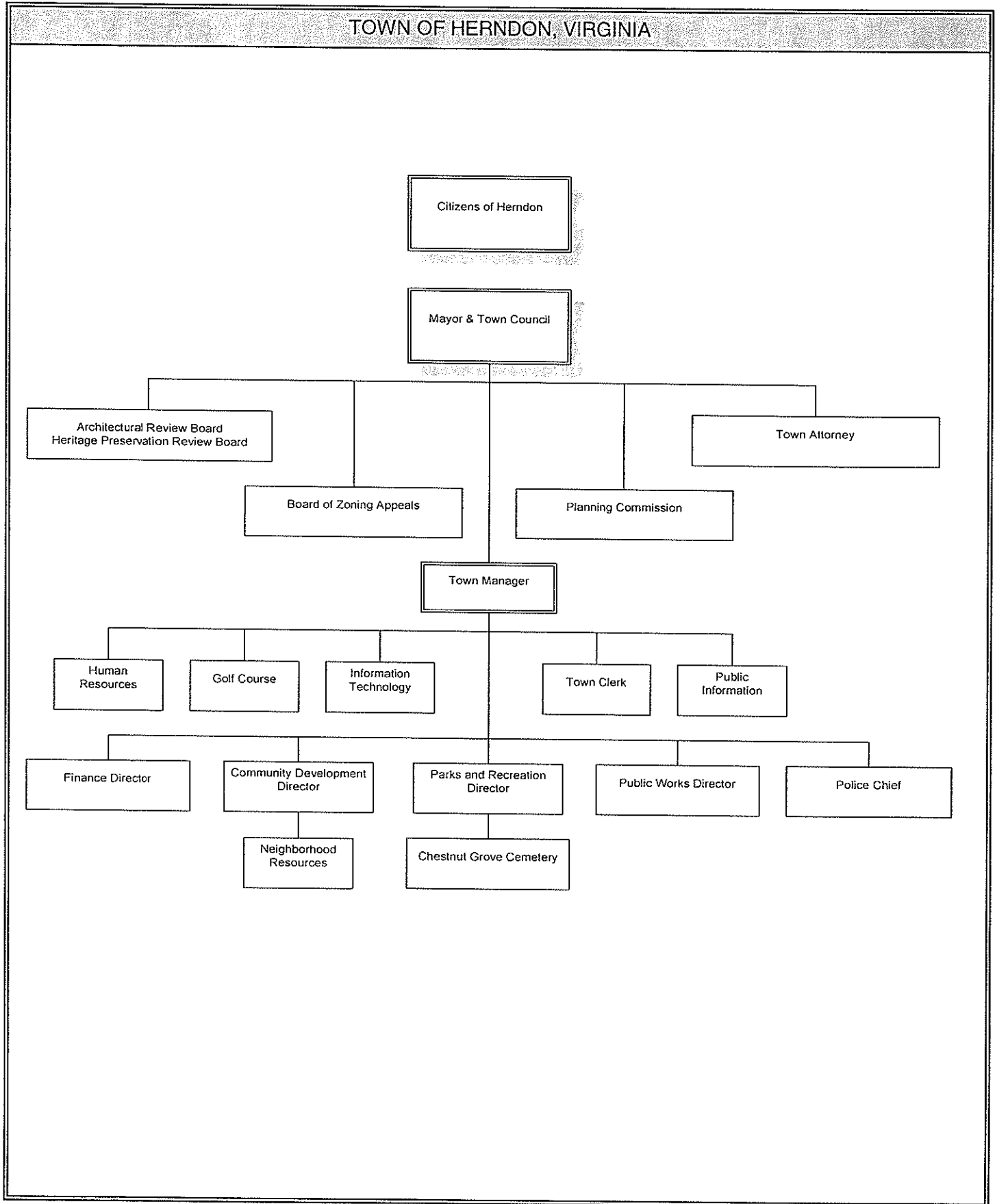
A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.



President

Executive Director

TOWN OF HERNDON, VIRGINIA  
TOWN ORGANIZATION  
FISCAL YEAR 2009-2010





## TOWN OF HERNDON, VIRGINIA

*Enriching the Quality of Life and Promoting a Sense of Community*

### Comprehensive Annual Financial Report Year Ended June 30, 2010

#### Directory of Officials

#### TOWN COUNCIL

##### **Mayor**

Stephen J. DeBenedittis

##### **Vice Mayor**

Connie Haines Hutchinson, Vice Mayor

Richard F. Downer  
Dennis D. Husch, Vice Mayor  
David A. Kirby  
William B. Tirrell  
Charlie D. Waddell

#### MANAGEMENT TEAM

##### **Town Manager**

Arthur A. Anselene

##### **Town Attorney**

Richard B. Kaufman

##### **Town Clerk**

Viki L. Wellershaus

William H. Ashton, II  
Robert B. Boxer  
Anne P. Curtis  
Gene A. Fleming  
Elizabeth M. Gilleran  
Cynthia S. Roeder  
Linda A. Simmons  
Toussaint E. Summers, Jr.  
Mary K. Tuohy

Director of Information Technology  
Director of Public Works  
Public Information Officer  
Director of Golf Course Operations  
Director of Community Development  
Director of Parks and Recreation  
Director of Human Resources  
Chief of Police  
Director of Finance

##### **Independent Auditor**

PBGH, LLP

Prepared by the Department of Finance, Town of Herndon, Virginia



**TOWN OF HERNDON, VIRGINIA**

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**FINANCIAL SECTION**



**TOWN OF HERNDON, VIRGINIA**

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## INDEPENDENT AUDITORS' REPORT

To the Honorable Mayor and Members of Council  
Town of Herndon, Virginia  
Herndon, Virginia

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town of Herndon, Virginia (town), as of and for the year ended June 30, 2010, which collectively comprise the town's basic financial statements as listed in the Table of Contents. These financial statements are the responsibility of the town's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and *Specifications for Audits of Counties, Cities and Towns*, issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Those standards and specifications require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the town's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, the aggregate remaining fund information of the town as of June 30, 2010, and the respective changes in financial position and cash flows, where applicable, and the budgetary comparison for the General Fund for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated November 22, 2010 on our consideration of the town's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The management's discussion and analysis (pages 5 to 20) and the required supplementary information (page 71) are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the town's basic financial statements. The combining and individual fund financial schedules, listed in the Table of Contents as supplementary information and supplemental schedules, are presented for purposes of additional analysis and are not a required part of the basic financial statements. The accompanying Schedule of Expenditures of Federal Awards is presented for purposes of additional analysis as required by the U. S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments and Non-Profit Organizations*, and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects, in relation to the basic financial statements taken as a whole.

The accompanying introductory and statistical sections, as listed in the Table of Contents, are presented for purposes of additional analysis and are not a required part of the basic financial statements. This information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we express no opinion on it.

PBGH, LLP

Harrisonburg, Virginia  
November 22, 2010

## Town of Herndon, Virginia Management's Discussion and Analysis

The following discussion and analysis of the Town of Herndon, Virginia's (town) financial statements provides an overview of the town's financial performance for the fiscal year ended June 30, 2010. Users of these financial statements are encouraged to consider the information presented here in conjunction with the town's basic financial statements and the information furnished in the transmittal letter found on page i of this report.

### Financial Highlights

- The assets of the town exceeded its liabilities at the close of the fiscal year by \$115.3 million (*net assets*). Of this amount, \$26.3 million (*unrestricted net assets*) may be used to meet the town's ongoing obligations to citizens and creditors.
- The town's total net assets increased during the fiscal year by approximately \$395,000. This is related primarily to an increase in cash and temporary investments due to unexpended 2010 bond proceeds held by the fiscal agent as well as the addition of a net \$2.9 million in new capital (including construction in progress). The increase, however, was more than offset by increases in accumulated depreciation and amortization charges. Also affecting the total net assets year-end balance was a decrease in such current assets as property taxes and notes receivables and inventories.
- Total capital assets (exclusive of depreciation and amortization) increased by \$2.9 million with the continuation or completion of several major capital projects, such as:
  - construction of a 5,000 square foot addition to the town shop maintenance facility;
  - installation of crosswalks along South Elden Street;
  - design and engineering plans for installing duct banks and manhole structures in the downtown portion of Elden Street;
  - widening the southbound lanes of Van Buren Street within the Northern Virginia Park Authority right-of-way for the W&OD Trail; and
  - replacing the Grace Street water main during the 2009 summer and undertaking the final design plans and engineering specifications for replacing the Spring and Oak streets water line in fiscal year 2011.

These projects as well as equipment purchases and additional infrastructure (such as streets, curbs, gutters, sidewalks, storm drainage facilities, and water and sewer mains) either constructed by the town or donated by developers were added to the town's capital assets inventory.

- As of the close of the current fiscal year, the town's governmental funds reported combined ending fund balances of \$17.7 million, an increase of \$2.3 million from the previous fiscal year. Most of the increase is related to unexpended 2010 bond proceeds in the Capital Projects Fund. Approximately 54 percent of the fund balance, which is \$9.6 million, is *available for spending* at the town's discretion (*unreserved, undesignated fund balance*).
- At the end of the current fiscal year, the unreserved fund balance for the General Fund was \$7.2 million, or almost 24 percent of total General Fund expenditures, excluding transfers out of the fund.
- During the year, the town issued general obligation bonds under the VML/VACo Finance Program in the amount of \$2.875 million. The bonds were a combination of taxable Recovery Zone Economic Development bonds, taxable Build America Bonds and tax-exempt bonds. With this issue, the town's outstanding principal balance for total bonded debt was \$22.4 million at June 30, 2010.

# **Town of Herndon, Virginia Management's Discussion and Analysis**

## **Overview of the Financial Statements**

The discussion and analysis is intended to serve as an introduction to the town's basic financial statements. These basic financial statements consist of two different types, each of which presents a different view of the town's finances. The government-wide financial statements provide both long-term and short-term information about the town's overall financial condition. The fund financial statements focus on the operation of the individual funds that make up the town's government. The basic format used to display fund statement information is more detailed than the government-wide statements. The third component of the town's basic financial statements is the notes, which appear after the fund statements.

## **Government-Wide Financial Statements**

The government-wide financial statements are designed to provide a broad overview of the town's finances, in a manner similar to private sector financial reporting. The first government-wide statement - the Statement of Net Assets - presents information on all of the town's assets and liabilities, with the difference between the two reported as *net assets*. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial health of the town is improving or declining. In addition, nonfinancial factors, such as a change in the town's real estate assessment values or the condition of the town's facilities and infrastructure, should be considered in assessing the overall financial health of the town.

The second statement - the Statement of Activities - presents information showing how the town's net assets changed during the most recently concluded fiscal year. Changes in net assets are captured and reported as soon as the underlying event giving rise to the change occurs, regardless of when the cash is actually received or paid. Thus, certain revenues and expenses are reported in this statement for items that will result in cash flows for future periods (e.g., uncollected taxes and earned, but unused, employee annual leave).

Both government-wide financial statements segregate functions of the town that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a substantial portion of their expenses through user fees and charges (business-type activities). The government-wide financial statements are segregated as follows:

Governmental Activities - Many of the activities, programs and services traditionally identified with government are reported here. These activities and services are Legislative, Administration, Town Attorney, Parks and Recreation, Finance, Community Development, Police and Public Works. These activities are financed primarily through property taxes, other local taxes, charges for services, and intergovernmental revenues (federal, state and local grants).

Business-type Activities - The town has four business-type activities, which are the Water and Sewer Fund (provides customers with water distribution and sewer conveyance); the Golf Course Fund (provides customers with recreational golfing opportunities); the Chestnut Grove Cemetery Fund (operates and manages the Chestnut Grove Cemetery); and the Downtown Parking Enterprise Fund (operates and manages the town's Public Shared Parking program). These funds charge a variety of user fees which are dedicated to support a majority, if not all, of fund expenses.

## Town of Herndon, Virginia Management's Discussion and Analysis

### Fund Financial Statements

The fund financial statements provide more detailed information about the town's more significant funds. A "fund" is a grouping of related accounts that is used to maintain control over resources, which have been segregated for specific activities or purposes. The town, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the town can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

Governmental funds – Most of the town's basic services are included in governmental funds, which focus on (1) how cash and other financial assets that can be readily converted to cash flow in and out; and (2) the balances remaining at year-end that are available for spending. Consequently, the governmental funds statements provide a detailed short-term view that assists financial statement users in determining whether there are more or fewer financial resources available in the near future to finance the town's programs and services.

Proprietary funds – These funds are used to account for the operation of services and activities that are financed in a manner similar to private business enterprises. Thus, costs generated by providing the activity or service are recovered primarily through user charges. Proprietary fund financial statements, like the government-wide financial statements, provide both a short-term and long-term financial view. The town uses *enterprise funds* (one type of proprietary fund) to account for the activities of the Water and Sewer Fund, Golf Course Fund, Chestnut Grove Cemetery Fund and Downtown Parking Enterprise Fund.

Fiduciary fund – A fiduciary fund is used to account for resources (e.g., assets) held for the benefit of a party outside of town government. The town is responsible for ensuring that the assets reported in the fund are used for their intended purpose. The town's fiduciary activities are reported in a separate statement of fiduciary net assets. The town excludes these activities from the town government-wide financial statements because the town cannot use these assets to finance its programs.

Notes to the financial statements – The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements are located in the third section of this report and titled "Notes to the Financial Statements".

### Financial Analysis of the Town as a Whole

A comparative analysis of government-wide information is as follows:

#### Statement of Net Assets:

As previously described, net assets may serve over time as a useful indicator of the town's financial position. For the most recently concluded fiscal year, the town's assets exceeded its liabilities by \$115.3 million. About 23 percent of the town's net assets are unrestricted and available to meet the town's ongoing obligations to citizens and creditors. The larger net asset subcomponent, labeled "Invested in capital assets, net of related debt", reflects the town's investment in capital assets (e.g., land, infrastructure, buildings, improvements, machinery and equipment, intangible assets and construction in progress, net of accumulated depreciation and amortization), less any related debt used to acquire those assets that is still outstanding.

**Town of Herndon, Virginia**  
**Management's Discussion and Analysis**

The town uses its capital assets in providing services to its citizens; consequently, these assets are not readily available for future spending. Although the town's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets would not likely be used to liquidate these liabilities.

During the fiscal year, the town's governmental net assets increased by \$266,000 when compared to the prior fiscal year. This increase is related primarily to an increase in cash and temporary investments due to unexpended 2010 bond proceeds held by the fiscal agent as well as the addition of \$2.7 million in new capital assets (including construction in progress). The increase, however, was more than offset by increases in accumulated depreciation and amortization charges. Also affecting the total net assets year-end balance was a decrease in such current assets as property taxes and notes receivables and inventories.

Total net assets reported in connection with the town's business-type activities also increased slightly at \$130,000. The increase is due to net operating gains for two of the town's four enterprise funds (i.e., Water and Sewer Fund with a gain in net assets of \$236,000 and Downtown Parking Enterprise Fund with a gain in net assets of \$12,000). However, the Golf Course Fund and Chestnut Grove Cemetery Fund both suffered net losses of \$49,000 and \$70,000, respectively. Further analysis concerning the nature of these gains and losses is discussed on the next page under "Business-type Activities".

Table 1 below presents a Summary Statement of Net Assets for fiscal year 2010 in comparison to the previous fiscal year:

**TABLE 1**  
**Summary Statement of Net Assets**  
**June 30, 2010 and 2009**  
**(in thousands)**

|                                                    | <u>Governmental Activities</u> |                  | <u>Business-type Activities</u> |                  | <u>Total</u>      |                   |
|----------------------------------------------------|--------------------------------|------------------|---------------------------------|------------------|-------------------|-------------------|
|                                                    | <u>2010</u>                    | <u>2009</u>      | <u>2010</u>                     | <u>2009</u>      | <u>2010</u>       | <u>2009</u>       |
| Current and other assets                           | \$ 27,495                      | \$ 25,572        | \$ 17,154                       | \$ 16,229        | \$ 44,649         | \$ 41,801         |
| Capital assets, net                                | 88,979                         | 89,553           | 18,203                          | 19,033           | 107,182           | 108,586           |
| <b>Total assets</b>                                | <b>116,474</b>                 | <b>115,125</b>   | <b>35,357</b>                   | <b>35,262</b>    | <b>151,831</b>    | <b>150,387</b>    |
| Current and other liabilities                      | 9,395                          | 10,454           | 1,642                           | 2,135            | 11,037            | 12,589            |
| Non-current liabilities                            | 21,723                         | 19,581           | 3,800                           | 3,342            | 25,523            | 22,923            |
| <b>Total liabilities</b>                           | <b>31,118</b>                  | <b>30,035</b>    | <b>5,442</b>                    | <b>5,477</b>     | <b>36,560</b>     | <b>35,512</b>     |
| Net Assets:                                        |                                |                  |                                 |                  |                   |                   |
| Invested in capital assets,<br>net of related debt | 72,889                         | 72,604           | 14,724                          | 15,948           | 87,613            | 88,552            |
| Restricted                                         | 1,331                          | 1,298            | -                               | -                | 1,331             | 1,298             |
| Unrestricted                                       | 11,136                         | 11,188           | 15,191                          | 13,837           | 26,327            | 25,025            |
| <b>Total net assets</b>                            | <b>\$ 85,356</b>               | <b>\$ 85,090</b> | <b>\$ 29,915</b>                | <b>\$ 29,785</b> | <b>\$ 115,271</b> | <b>\$ 114,875</b> |

**Town of Herndon, Virginia  
Management's Discussion and Analysis**

**Statement of Activities:**

**Governmental Activities**

Revenues: For the fiscal year ended June 30, 2010, revenue from governmental activities totaled \$32.2 million. Sources of revenue for fiscal year 2010 are comprised of many different types with taxes constituting the largest source of town revenues. A large increase in operating grants and contributions is related to a combined \$214,000 in FEMA disaster funds awarded to the town for costs incurred in battling two major snow events during the winter months.

In addition, the town received capital grants and contributions totaling \$1.6 million. Major grant-related capital projects completed this year were the installation of crosswalks along South Elden Street and final reimbursement for a traffic light optimization study. Also included in capital grants and contributions are the town's annual state allocation for highway maintenance and the value of developer-donated street and storm drainage infrastructure.

With a 15 percent overall decline in real property assessments, the decline in general property taxes was anticipated when formulating the town's fiscal year 2010 budget. Though general property taxes constitute the largest tax source to the town, the town also assesses other local taxes and fees that are primarily consumer-related. These other local revenue sources are consumer utility tax, bank stock tax, cigarette tax, business license (BPOL) fees, transient occupancy (hotel/motel) tax, meals tax and the town's share of the local sales tax. Collections from the state's 5% communications tax are counted among the town's local revenue sources. Remittances from the town's five major local taxes, with the exception of business license tax, remained essentially flat or declined in comparison to the previous fiscal year. The current situation reflects the continued downturn in the regional economy which became quite evident by fall 2008.

Expenses: Expenses for governmental activities, including interest on debt service, totaled \$31.9 million which is a decrease of 5 percent under the total reported for the previous fiscal year. The decrease in expenses was a deliberate decision on the part of the town in formulating its fiscal year budget in the face of a recessionary economy. As indicated in Table 2, the town's three largest and highest priority programs (other than general government administration which actually represents four functional areas) are police, public works and parks and recreation. These three programs, when taken together, comprise 76 percent of total governmental expenses.

**Town of Herndon, Virginia  
Management's Discussion and Analysis**

**Business-type Activities**

The town has four business-type activities, which are segregated and accounted for as enterprise funds. During the current fiscal year, business-type activities increased the town's net assets by \$130,000. The following highlights center on the financial activities of these enterprise funds:

Water and Sewer Fund: Total operating and nonoperating revenues amounted to \$6,774,000, with water and sewer availability fees and interest earnings (a combined \$1,380,000) accounting for approximately 20 percent of total revenues. Based on the recommendations contained in a recent utility rate study, town council adjusted both the water and sewer commodity rates as of July 1, 2009. As a result, total user charges assessed for water sales and sewer services during the fiscal year were \$642,000 more than the previous fiscal year.

Operating expenses of the fund, which totaled \$6,616,000, included wholesale sewer conveyance charges (\$2.51 million), wholesale water purchases (\$1.44 million) as well as \$276,000 in installment payments toward the purchase of an additional 1.0 million gallons per day (MGD) of water capacity from Fairfax Water. The fund's net assets increased during the fiscal year by \$236,000. This is the fund's first increase in net assets since fiscal year 2004.

Golf Course Fund: Total operating revenues amounted to \$1,457,000. Due to the unseasonably harsh and snowy winter, the fund's operating revenues during the current fiscal year decreased about four percent when compared to the previous fiscal year. This decrease is reflected in the total number of golf rounds played (at 32,100) which decreased two percent from the previous fiscal year. Over the past several years, fee refinements (such as resident weekday passes, sunset rates, single occupancy cart rates and discounted off-season rates) have been successful in maximizing the use of the golf course by attracting new customers while retaining existing customers.

Operating expenses of the fund, which totaled \$1,515,000, included personal costs, turf maintenance and other operating supplies, depreciation and amortization costs and other miscellaneous expenses. An unexpected expense of the fund this fiscal year was necessary repairs to the course's irrigation pond dam, located just below the outlet structure. Total repairs amounted to \$44,000 and included the cost of a geotechnical study. Given the decline in total revenues and the unexpected structural repairs, the fund's net assets decreased \$49,000 by fiscal year end.

Chestnut Grove Cemetery Fund: Total operating revenues amounted to \$589,000 and represent an increase of five percent over the previous fiscal year. Most of the increase is attributed to increased sales of cemetery sites and, to a lesser extent, interment services. During the fiscal year, the cemetery sold 184 interment lots, and performed 174 burials. Sales of monuments and other memorializing products did not fare as well with total receipts about six percent under the previous fiscal year's total.

Operating expenses of the fund amounted to \$606,000 and included depreciation and amortization expenses attributed to the administration and maintenance buildings. At the conclusion of the fiscal year, the fund's net assets decreased by \$70,000.

Downtown Parking Enterprise Fund: Total operating and nonoperating revenues amounted to \$57,000 and consisted of annual parking maintenance fees; partial recovery of a previously written-off promissory note; and interest earnings on outstanding public shared parking promissory notes.

Operating expenses of the fund totaled \$45,000 and included depreciation and amortization expenses of \$31,000. At the conclusion of the fiscal year, the fund's net assets increased by \$12,000.

**Town of Herndon, Virginia**  
**Management's Discussion and Analysis**

The following table summarizes the changes in net assets for the town for the fiscal years ended June 30, 2010 and 2009:

**TABLE 2**  
**Summary of Changes in Net Assets**  
**Years Ended June 30, 2010 and 2009**  
**(in thousands)**

|                                        | <u>Governmental Activities</u> |               | <u>Business-type Activities</u> |              | <u>Total</u>  |               |
|----------------------------------------|--------------------------------|---------------|---------------------------------|--------------|---------------|---------------|
|                                        | <u>2010</u>                    | <u>2009</u>   | <u>2010</u>                     | <u>2009</u>  | <u>2010</u>   | <u>2009</u>   |
| <b>Revenues:</b>                       |                                |               |                                 |              |               |               |
| <b>Program revenues:</b>               |                                |               |                                 |              |               |               |
| Charges for services                   | \$ 4,216                       | \$ 4,040      | \$ 6,989                        | \$ 6,384     | \$ 11,205     | \$ 10,424     |
| Operating grants and contributions     | 2,296                          | 1,981         | 645                             | 520          | 2,941         | 2,501         |
| Capital grants and contributions       | 1,645                          | 1,165         | 78                              | 75           | 1,723         | 1,240         |
| <b>Total program revenues</b>          | <b>8,157</b>                   | <b>7,186</b>  | <b>7,712</b>                    | <b>6,979</b> | <b>15,869</b> | <b>14,165</b> |
| <b>General revenues:</b>               |                                |               |                                 |              |               |               |
| General property taxes                 | 10,418                         | 11,305        | -                               | -            | 10,418        | 11,305        |
| Other local taxes                      | 12,111                         | 12,353        | -                               | -            | 12,111        | 12,353        |
| Use of money and property              | 1,217                          | 1,406         | 835                             | 1,015        | 2,052         | 2,421         |
| Intergovernmental non-categorical aid  | 29                             | 43            | -                               | -            | 29            | 43            |
| Miscellaneous                          | 238                            | 529           | 492                             | 368          | 730           | 897           |
| <b>Total general revenues</b>          | <b>24,013</b>                  | <b>25,636</b> | <b>1,327</b>                    | <b>1,383</b> | <b>25,340</b> | <b>27,019</b> |
| <b>Total revenues</b>                  | <b>32,170</b>                  | <b>32,822</b> | <b>9,039</b>                    | <b>8,362</b> | <b>41,209</b> | <b>41,184</b> |
| <b>Expenses:</b>                       |                                |               |                                 |              |               |               |
| General government administration      | 4,619                          | 5,749         | -                               | -            | 4,619         | 5,749         |
| Parks and recreation                   | 4,311                          | 4,659         | -                               | -            | 4,311         | 4,659         |
| Community development                  | 2,353                          | 1,950         | -                               | -            | 2,353         | 1,950         |
| Police                                 | 9,009                          | 9,257         | -                               | -            | 9,009         | 9,257         |
| Public works                           | 10,817                         | 11,230        | -                               | -            | 10,817        | 11,230        |
| Interest                               | 766                            | 814           | -                               | -            | 766           | 814           |
| Water and sewer                        | -                              | -             | 6,616                           | 6,836        | 6,616         | 6,836         |
| Golf course                            | -                              | -             | 1,562                           | 1,530        | 1,562         | 1,530         |
| Chestnut Grove cemetery                | -                              | -             | 715                             | 705          | 715           | 705           |
| Downtown parking                       | -                              | -             | 45                              | 66           | 45            | 66            |
| <b>Total expenses</b>                  | <b>31,875</b>                  | <b>33,659</b> | <b>8,938</b>                    | <b>9,137</b> | <b>40,813</b> | <b>42,796</b> |
| Changes in net assets before transfers | 295                            | (837)         | 101                             | (775)        | 396           | (1,612)       |
| Transfers                              | (29)                           | (46)          | 29                              | 46           | -             | -             |
| Changes in net assets                  | 266                            | (883)         | 130                             | (729)        | 396           | (1,612)       |
| Net assets, July 1                     | 85,090                         | 85,973        | 29,785                          | 30,514       | 114,875       | 116,487       |
| Net assets, June 30                    | \$ 85,356                      | \$ 85,090     | \$ 29,915                       | \$ 29,785    | \$ 115,271    | \$ 114,875    |

**Town of Herndon, Virginia  
Management's Discussion and Analysis**

**FINANCIAL ANALYSIS OF THE TOWN'S FUNDS**

Governmental funds - The General Fund is the major governmental fund of the town. The town's other governmental funds are the Capital Projects Fund, which accounts for all transactions related to general town construction projects (with the exception of construction related to the enterprise funds) and two non-major governmental funds. The non-major governmental funds are the Information Systems Improvement Fund (which accounts for the acquisition and installation of automated equipment, telecommunications and other information systems improvements) and the Chestnut Grove Cemetery Perpetual Care Fund (which accounts for the accumulation of resources to be used for the perpetual care and maintenance of the Chestnut Grove Cemetery).

At the end of the current fiscal year, the unreserved, undesignated fund balance for the General Fund was \$5.8 million and represents 19 percent of the General Fund's total expenditures for fiscal year 2010. The Capital Projects Fund had an unreserved, undesignated fund balance of \$3.7 million at fiscal year end, most of which represents unexpended 2010 bond proceeds. Remaining fund balances are reserved to indicate that they are not available for new spending because they have already been committed to liquidate contracts and purchase orders of the prior fiscal year, are reserved for future fiscal year expenditures or are restricted for other purposes.

The fund balance of the town's General Fund decreased by \$135,000 during the fiscal year, which is significant since the budgeted decline was projected at \$2,073,000. Key factors for this difference between budgeted and actual results are as follows:

**Revenues:**

- Various short-term and medium-term investment instruments assigned to the governmental funds earned approximately \$771,000 in interest earnings during the fiscal year. As with the previous fiscal year, the accounting and reporting requirements under GASB Statement Number 31 had a substantial effect, since the adjusted value of many of the town's investments were significantly above the corresponding market value at fiscal year end.
- Some of the town's local tax sources enjoyed moderate to significant increases over the previous fiscal year. These were the town's right-of-way use fees, bank stock tax, cable TV franchise fees, and utility consumption tax.
- For the town's other local tax sources, the more common theme throughout the fiscal year were either stagnant or moderate declines in comparison to the previous fiscal year. Tax sources which fell into this category included cigarette tax (with a decline of four percent); transient lodging tax (with a decrease of 12 percent); and local sales tax (with a decrease of six percent).
- Court fees remitted from Fairfax County declined about 7 percent from amounts collected during the previous fiscal year. As noted over the past several years, court fines are difficult to predict since the imposition of these fines is up to the discretion of the presiding judge. Some judges favor community service sentencing in lieu of monetary fines while others adhere to increased financial sanctions.

**Town of Herndon, Virginia  
Management's Discussion and Analysis**

- Intergovernmental revenues, which totaled \$3,036,000, included grant reimbursements from Fairfax County for its agreed share of operating costs associated with the Neighborhood Resource Center. Under state aid, the town received payments for police reimbursement and street and highway maintenance; the town's share of fire fund monies and vehicle rental tax. Federal grant reimbursements received were for the installation of crosswalks along South Elden Street and a final reimbursement for a traffic light optimization study. In addition, the town was awarded a combined \$214,000 in FEMA disaster funds for town costs incurred in battling two major snow events during the winter months.

Expenditures:

- At the beginning of the fiscal year, the overall management of the town's Neighborhood Resource Center, including its operating budget, was transferred to community development. This transfer, along with other cost saving measures, explains the substantial decline in general government administration costs. Likewise, the transfer also explains the substantial increase in community development expenses when compared to the previous fiscal year.
- The fiscal year included expenditures related to outside legal counsel engaged to assist staff and Town Council in inter-jurisdictional issues. Also incurred during the fiscal year were costs for the town's contracted police prosecutions attorney.
- Parks and recreation costs for the current fiscal year included staffing and operating costs associated with the Community Center operations, including the additional areas constructed under the Phase IV expansion. Also incurred were costs to replace aging recreation equipment.
- Current fiscal year costs include zoning enforcement staff in the Department of Community Development. The team of inspectors is charged with enforcing the town's zoning ordinances which deal with residential over-occupancy in neighborhoods. Also incurred during the fiscal year were costs associated with the Downtown Area Master Plan study.
- Even with the added cost of performing extensive snow removal during the winter, the combined expenditures during the fiscal year for police and public works were \$660,000 less than the previous fiscal year. These savings were achieved by "freezing" vacant positions and shifting critical job responsibilities among current staff. In addition, the town's annual street repaving program was deferred until the next fiscal year (August 2010) and combined with the street repaving program slated for fiscal year 2011.
- Costs in the Department of Public Works are related to the maintenance of town streets, sidewalks, storm drainage, grounds, buildings, park lands and other town-owned or town-managed facilities. Also included were costs for repair, maintenance and fuel for the town's fleet of vehicles and equipment.
- Debt service costs for the current fiscal year were almost \$98,000 more than the previous fiscal year primarily due to the debt amortization schedules for the various outstanding issues and bond issuance costs associated with the town's public improvement note and March 2010 general obligation bond issue.
- During the fiscal year, the town incurred \$1.7 million in expenditures for several major capital projects and information systems improvements. A detailed discussion of the more significant projects can be found in the Capital Assets section beginning on page 16.

## **Town of Herndon, Virginia Management's Discussion and Analysis**

Proprietary funds - The town's enterprise funds, which are a type of proprietary fund, provide the same type of information found in the government-wide financial statements, but in greater detail. At June 30, 2010 the unrestricted net assets for each of the four enterprise funds were as follows:

- Water and Sewer Fund with an amount of \$13,044,000
- Golf Course Fund with an amount of \$1,220,000
- Chestnut Grove Cemetery Fund with an amount of \$324,000
- Downtown Parking Enterprise Fund with an amount of \$603,000

Other factors concerning the finances of these four funds have already been addressed in the discussion of the town's business-type activities which appeared on pages 10 and 11.

### **GENERAL FUND BUDGETARY HIGHLIGHTS**

In developing the town's fiscal year 2010 budget and CIP program, the 2027 Vision Plan adopted by the town council in 2007 (along with the individual goals and objectives contained in the Plan) provided staff with overall guidance. Goals and objectives specific to the development and execution of the fiscal year 2010 budget were:

- Maintain initiatives to reduce excessive occupancy in residential neighborhoods.
- Maintain efforts to promote preservation and enhancement of neighborhoods through the Neighborhood Inspection Program and the Rental Inspection Program.
- Implement the master planning for the Downtown Area Master Plan and the Herndon Metrorail Area Study Plan.
- Continue advancement of neighborhood improvements.
- Obtain grants and seek alternative funding options for transportation enhancements, park facilities and police equipment and operations.

Planning for the fiscal year 2010 budget was a somber task. Projections for fiscal year 2010 recurring revenues, which included real estate and other taxes, permit fees, planning fees, fines, grants, interest income and fees for services were approximately 3.1 percent below amounts for fiscal year 2009. The continuing economic uncertainty forced a modest restructuring of the town's operations. This included reductions in personnel, continuing a hiring freeze, and eliminating pay for performance and cost-of-living adjustments along with benefit reductions for employees. Many programs and services reductions were implemented to gain financial efficiencies without significantly sacrificing the services which town citizens have come to expect and enjoy.

At the conclusion of the fiscal year, actual revenues were \$776,000 (or about 2 percent) less than final budget amounts. With the exception of right-of-way use fees, business license fees and the town's share of the state's 5% communications sales and use tax, much of this variance is related to the substantial decline in real estate tax and the stagnant condition of many other local taxes. A large variance of \$2.369 million between actual expenditures (including transfers out) and the final budget was due to several circumstances. Comparing the final budget to actual revenues and expenditures reveals the following highlights:

#### **Revenues:**

- For the second consecutive year, the town experienced decreased assessments in residential values, largely driven by home foreclosures. Residential assessments decreased 27 percent this year, following a fiscal year 2009 decline of 8.5 percent.

## **Town of Herndon, Virginia Management's Discussion and Analysis**

Based on these assessments and mindful of predicted future declines, the fiscal year 2010 adopted real estate tax rate was \$0.26 per \$100 of assessed value, a \$0.02 increase over the fiscal year 2009 tax rate of \$0.24 per \$100 of assessed value. When measured against the reduction in residential real estate assessments, over 90 percent of homeowners saw a tax decrease this year, with an average decrease of \$200 per home.

- Actual real estate tax collections were about \$82,000 less than anticipated due to a number of property assessment abatements granted by Fairfax County during the fiscal year. Real property assessments of land and buildings within the county and its towns are conducted annually by the county's Division of Real Estate Assessment. These assessments are used by the town to levy the town's own real estate taxes.
- Actual revenues from other local taxes were almost 3 percent (\$211,000) above budgeted amounts. However, noticeable collection declines for a few consumer-sensitive revenue sources such as transient lodging tax, meals tax and local sales tax continue to be evident.
- Conversely, business license fees collected were substantially higher (at 19 percent) than the corresponding budget projection and garnered \$552,000 more than originally anticipated.
- Revenues from permits, privilege fees and regulatory licenses were about 38 percent above budgeted amounts. Current fiscal year collections increased considerably in comparison to the previous fiscal year mostly due to the construction of the Darlington Oaks residential subdivision, located on Van Buren Street near the W&OD Trail.
- Interest earnings and rental payments together were 3 percent above budget projections. Interest earnings from the investment of temporarily idle cash balances totaled \$390,000. The town's commercial property at 397 Herndon Parkway, which was partially leased at the end of the fiscal year, contributed \$446,000 in rental payments to the town.
- Actual revenue from charges for services was approximately one percent below budgeted amounts. The decrease is mainly attributed to recreation program rental income and commercial refuse collection revenues, which ended the fiscal year with a combined \$76,000 less in actual revenues than initially anticipated.
- Receipt of a federal Regional Surface Transportation Program (RSTP) grant for the Herndon Parkway intersection study, continued Transportation Enhancement grants for the Downtown Streets Improvement capital project and a Congestion Mitigation and Air Quality Improvement (CMAQ) grant to begin studies of a W&OD Trail overpass over Crestview Drive did not occur during the fiscal year. These three budgeted grant sources totaled \$1,104,000.

### **Expenditures:**

- Expenditure amounts for all operating departments (with the exception of grants) were less than the final budgets due to personnel vacancies, less than anticipated operating costs and delayed acquisition of vehicles and other capital equipment. Also impacting the final budget was the first budget amendment in July 2009 which established fiscal year 2010 carry-over appropriations for the June 30, 2009 outstanding purchase orders and authorized reserves.
- Budget amounts for grant expenditures did not include federal pass-through grants administered by the State police, DMV and the Department of Justice grant for police gang task force activities.
- Included in the town's final budget were transfers for various capital projects that were either deferred or will be funded directly in the future through state grants, federal grants, bond proceeds or other financing sources. Thus, actual transfers out from the General Fund to the Capital Projects Fund were significantly less than originally anticipated.

**Town of Herndon, Virginia  
Management's Discussion and Analysis**

**Capital Assets**

The town's investment in capital assets at June 30, 2010, which amounted to approximately \$107.2 million (net of accumulated depreciation and amortization), is summarized in Table 3. For comparative purposes, amounts from the previous fiscal year are also displayed.

**TABLE 3  
Summary Capital Assets  
June 30, 2010 and 2009  
(In thousands)**

|                                                                  | <b>Governmental Activities</b> |                  | <b>Business-type Activities</b> |                  | <b>Total</b>     |                  |
|------------------------------------------------------------------|--------------------------------|------------------|---------------------------------|------------------|------------------|------------------|
|                                                                  | <u>2010</u>                    | <u>2009</u>      | <u>2010</u>                     | <u>2009</u>      | <u>2010</u>      | <u>2009</u>      |
| Capital assets, not being depreciated or amortized:              |                                |                  |                                 |                  |                  |                  |
| Land                                                             | \$ 25,609                      | \$ 25,609        | \$ 3,418                        | \$ 3,418         | \$ 29,027        | \$ 29,027        |
| Construction in progress                                         | 1,518                          | 787              | 103                             | 265              | 1,621            | 1,052            |
| <b>Total capital assets, not being depreciated or amortized</b>  | <b>27,127</b>                  | <b>26,396</b>    | <b>3,521</b>                    | <b>3,683</b>     | <b>30,648</b>    | <b>30,079</b>    |
| Capital assets, being depreciated or amortized:                  |                                |                  |                                 |                  |                  |                  |
| Infrastructure                                                   | 75,721                         | 74,300           | -                               | -                | 75,721           | 74,300           |
| Buildings                                                        | 39,412                         | 39,410           | 3,580                           | 3,580            | 42,992           | 42,990           |
| Improvements other than buildings                                | 10,126                         | 10,126           | 27,302                          | 27,042           | 37,428           | 37,168           |
| Machinery and equipment                                          | 9,578                          | 10,223           | 2,517                           | 2,477            | 12,095           | 12,700           |
| Leasehold improvements                                           | 146                            | 146              | -                               | -                | 146              | 146              |
| Furniture and fixtures                                           | 1,740                          | 1,719            | 208                             | 208              | 1,948            | 1,927            |
| Intangibles                                                      | 1,141                          | -                | 269                             | 169              | 1,410            | 169              |
| <b>Total capital assets, being depreciated or amortized</b>      | <b>137,864</b>                 | <b>135,924</b>   | <b>33,876</b>                   | <b>33,476</b>    | <b>171,740</b>   | <b>169,400</b>   |
| <b>Less total accumulated depreciation and amortization</b>      | <b>(76,012)</b>                | <b>(72,767)</b>  | <b>(19,194)</b>                 | <b>(18,126)</b>  | <b>(95,206)</b>  | <b>(90,893)</b>  |
| <b>Total capital assets being depreciated and amortized, net</b> | <b>61,852</b>                  | <b>63,157</b>    | <b>14,682</b>                   | <b>15,350</b>    | <b>76,534</b>    | <b>78,507</b>    |
| <b>Capital assets, net</b>                                       | <b>\$ 88,979</b>               | <b>\$ 89,553</b> | <b>\$ 18,203</b>                | <b>\$ 19,033</b> | <b>\$107,182</b> | <b>\$108,586</b> |

During the fiscal year, the town incurred expenditures for several major capital projects and information systems improvements. Expenditures involving conceptual studies and initial design plans will, in all likelihood, result in the construction of major facilities and street infrastructure within the next several years.

Major capital expenditures incurred during the fiscal year were for the following capital projects:

- Storm Drain Easements/Construction: Construction of the Madison Street/ Grant Street storm drainage improvement was completed during the fiscal year. This project included the installation of reinforced concrete pipe, curb and gutter, and sidewalk.

**Town of Herndon, Virginia  
Management's Discussion and Analysis**

- **Downtown Street Improvements:** The town obtained an \$800,000 federal stimulus grant to initiate the undergrounding of utilities in the downtown. The first step in this multi-year project will be to install duct banks and manhole structures on Elden Street from the W&OD Trail to the intersection of Spring and Station streets. During the fiscal year, an outside consultant was retained to conduct a feasibility study and provide the preliminary designs for the undergrounding program.
- **Town Shop Improvements:** Construction of this approximately 5,000 square foot addition to the town shop maintenance facility began during the fiscal year and is expected to be completed in early fall 2010. The addition includes a third drive-through vehicle maintenance bay, two levels of additional storage space, a wash bay and a materials lift for access to the second floor storage areas.
- **South Elden Street Improvements:** During the fiscal year, the final amenities were installed as part of this \$11 million road improvement project. The road-widening segments of this project were completed by VDOT in December 2006, using funds from federal, state and town sources. The last enhancement of this project was the installation of crosswalks, which was completed in fall 2009.
- **Triangle Street Improvements:** This project, which complements the Darlington Oaks developer's required road improvements, widened the southbound lanes of Van Buren Street within the Northern Virginia Park Authority right-of-way for the W&OD Trail. Included as part of the street widening were the installation of curb and gutter, and sidewalk.
- **Skate Park Facility:** Through collaborative community meetings of town staff, interested skaters, parents, neighbors and the skate park committee members, a final design for the skate park at Trailside Park was selected and a construction firm awarded the contract. The project broke ground in June with an estimated September 2010 completion date.
- **Information Systems Improvements:** Included as an integral component of the town's information systems and telecommunications master plan is the systematic replacement of older PC's, file servers and laptops on a lifecycle basis. During the fiscal year, approximately \$40,000 was expended on replacement of twenty-two older PC's, five ruggedized field laptops used by police, and three network file servers. In addition, substantial attention was focused on implementing IT architectural changes to support redesigned disaster recovery plans and completion of the town-wide Customer Relationship Management (CRM) service portal. The new service portal was launched for public use during the fiscal year.
- **Waterline Replacement Projects:** Construction of the Grace Street water main was completed during the 2009 summer. Also undertaken were the final design plans and engineering specifications for replacing the Spring and Oak streets water line. Construction of these water line located in the Wood-Nash-Pearl-Oak streets neighborhood is scheduled for fall 2010.
- **Water and Sewer GIS:** Through the use of GIS, the town began several years ago to electronically map its water, sewer and storm drainage infrastructure to improve in-house system analysis (including utility capacity studies), system maintenance and to meet regulatory requirements as stipulated under the Virginia Pollution Discharge Elimination System (VPDES) general permit. During the fiscal year, additional water and sewer layers and capabilities were developed and installed by an outside engineering consultant.

**Town of Herndon, Virginia  
Management's Discussion and Analysis**

Additional information concerning the town's capital assets can be found in Note 6 of the financial statements.

**LONG-TERM DEBT**

At June 30, 2010, the town's long-term liabilities, exclusive of compensated absences and amounts to be repaid within one year, totaled \$20,385,000. Of this amount, \$17,142,000 is a liability attributed to governmental activities with the remaining \$3,243,000 attributed to business-type activities. The Town's maximum legal debt margin available, as permitted by the Commonwealth of Virginia is \$367 million. The margin's computation is based on 10 percent of the assessed value of real estate subject to taxation less applicable bonded debt outstanding.

The ratio of net bonded debt to assessed valuation and the amount of bonded debt per capita are useful indicators of the town's debt position. Data for the town at June 30, 2010 is as follows:

| <b>Estimated Population</b> | <b>Assessed Valuation of Taxable Real Property</b> | <b>Governmental Net Bonded Debt</b> | <b>Ratio of Debt to Assessed Valuation</b> | <b>Net Bonded Debt per Capita</b> |
|-----------------------------|----------------------------------------------------|-------------------------------------|--------------------------------------------|-----------------------------------|
| 23,496                      | \$3,853,860,827                                    | \$18,874,369                        | .0049                                      | \$803                             |

During the fiscal year the town issued a public improvement note which had an outstanding balance of \$865,000 at June 30, 2010. In March 2010, the town issued general obligation bonds under the VML/VACo Finance Program in the amount of \$2.875 million. The bonds were a combination of taxable Recovery Zone Economic Development bonds (which contain a 45 percent federal interest rate subsidy), taxable Build America Bonds (which contain a 35 percent federal interest rate subsidy) and tax-exempt bonds. Bond proceeds of \$2.375 million will finance three General Fund street infrastructure capital projects which are: construction of the Park-Monroe intersection improvements project; construction of the Station Street improvement project, and construction of sidewalks, driveway entrances, drainage systems and other improvements for the Pearl, Nash, Oak, Wood Streets neighborhood. In addition, \$500,000 of the bond proceeds will be used to finance fairway bunker renovations and cart paths at Herndon Centennial Golf Course.

In July 2010, the town's rating from Standard & Poor's Credit Market Services and Fitch Ratings, Inc. was upgraded from "AA+" to "AAA". The town's rating from Moody's Investors Service, Inc. is "Aa1". The credit ratings are one of the highest among towns in Virginia.

More detailed information concerning the town's long-term obligations is presented in Note 7 of the financial statements.

**ECONOMIC FACTORS AND NEXT YEAR'S BUDGET AND RATES**

The following economic factors are reflected in the town's adopted budget for fiscal year 2011:

- The percentage change in real property assessed value as of January 1, 2010 was a significant decline of 15 percent below the assessments of the previous year. This is the second consecutive year that the town has experienced substantial decreases in overall real estate values. Unlike the previous two years, the decline occurred mainly within the commercial sector of the tax base which experienced an overall assessment reduction of 23 percent.

**Town of Herndon, Virginia  
Management's Discussion and Analysis**

- In response to the large decline in assessed real property values, the town's real estate tax rate was increased from \$0.26 per \$100 of assessed value to \$0.2675 per \$100 of assessed value. Despite the modest tax rate increase, when measured against the five percent overall reduction in residential real estate assessments, about 62 percent of town homeowners will see at least a nominal decrease in their town real estate tax bills for the upcoming year.
- The July 2010 unemployment rate in Fairfax County (which includes the Town of Herndon) is estimated at 5.0 percent compared to the actual rate of 4.8 percent in July 2009. In comparison, Virginia's seasonally unadjusted unemployment rate for July 2010 is estimated at 7.1 percent and the U.S. unemployment rate is estimated at 9.5 percent.
- A few local revenue sources increased moderately during fiscal year 2010. However, noticeable collection declines for such consumer-sensitive revenue sources as transient lodging tax, meals tax and local sales tax continued to be evident. Faced with the prospect of a continuing slow down in local economic activity, and coupled with a significant increase in vacant commercial office space, the combined budget projections for fiscal year 2011 for transient lodging tax, meals tax, and sales tax are twelve percent below the combined original projections for fiscal year 2010.

The total adopted fiscal year 2011 budget, including inter-fund transfers, is \$42,131,000 which is about two percent more than the original budget for fiscal year 2010. With the exception of Water & Sewer operations and maintenance costs, all of the increase is tied to capital projects funding. Budget for capital projects increased from \$1.7 million for fiscal year 2010 to \$4.1 million for fiscal year 2011.

In addition, the fiscal year 2011 budget eliminated ten full-time and three part-time vacant positions from the list of authorized full and part time town positions. Also, five vacant positions will remain vacant (i.e., "frozen") and unfunded for fiscal year 2011.

Even with lean economic times, major capital improvement projects which were initiated in prior fiscal years will continue to advance in fiscal year 2011. Listed below are the major capital initiatives for the fiscal year:

- \$500,000 to continue the study of significant transportation improvements at three Herndon Parkway intersections. Funding for this project is through a federal Regional Surface Transportation Program (RSTP) grant.
- \$290,000 in VDOT Enhancement Grant funding for initiating the second phase of the Downtown Streets Improvement capital project. This project widens and enhances the streetscape with brick sidewalks, raised tree planter beds and other features consistent with the town's "Downtown Streetscape" standards.
- \$1,466,000 in combined VDOT revenue sharing funds and bond proceeds to widen and improve Station Street, from Pine Street to Park Avenue. The project includes streetscape amenities, streetlights, curb, gutter, and local storm drainage improvements.
- \$1,000,000 in bond proceeds to improve driveway entrances, sidewalks and drainage systems in the older neighborhood bound by Pearl, Nash, Oak and Wood streets.

- \$450,000 in combined VDOT revenue sharing funds and general fund revenue to reconfigure Dranesville Road from the town line at Bennett Street to Park Avenue. The reconfiguration will reflect the town's current plans for traffic circulation and management in residential areas.
- \$477,000 for the purchase and replacement of selected vehicles, equipment and information technology software upgrades and replacements.
- \$673,000 in reserve funds for water line replacements at Oak Street, Florence Place, Spring Street (Locust to Nash).

## **CONTACTING THE TOWN'S FINANCIAL MANAGEMENT**

This financial report is designed to provide a general overview of the town's finances and to demonstrate the town's accountability for the money it receives. If you have any questions about this report or need additional financial information, please contact the Town of Herndon, Department of Finance, P.O. Box 427, Herndon, VA 20172-0427.



**TOWN OF HERNDON, VIRGINIA**

**[www.herndon-va.gov](http://www.herndon-va.gov)**

## TOWN OF HERNDON, VIRGINIA

Exhibit A-1

## STATEMENT OF NET ASSETS

June 30, 2010

|                                                       | Governmental<br>Activities | Business-type<br>Activities | Totals                |
|-------------------------------------------------------|----------------------------|-----------------------------|-----------------------|
| <b>ASSETS</b>                                         |                            |                             |                       |
| Cash, cash equivalents and temporary cash investments | \$ 17,616,451              | \$ 15,795,014               | \$ 33,411,465         |
| Cash with fiscal agent                                | 2,820,484                  | -                           | 2,820,484             |
| Receivables, net:                                     |                            |                             |                       |
| Property taxes                                        | 4,460,188                  | -                           | 4,460,188             |
| Trade and other accounts                              | 1,045,112                  | 1,170,859                   | 2,215,971             |
| Accrued interest                                      | 69,860                     | 65,720                      | 135,580               |
| Due from other governments                            | 890,981                    | -                           | 890,981               |
| Inventories                                           | 111,219                    | 71,357                      | 182,576               |
| Prepaid costs                                         | 58,505                     | 2,716                       | 61,221                |
| Notes receivable                                      | -                          | 191,987                     | 191,987               |
| Internal balances                                     | 189,975                    | (189,975)                   | -                     |
| Deferred bond costs, net of accumulated amortization  | 232,075                    | 46,692                      | 278,767               |
| Capital assets:                                       |                            |                             |                       |
| Land                                                  | 25,609,211                 | 3,418,338                   | 29,027,549            |
| Infrastructure                                        | 75,721,315                 | -                           | 75,721,315            |
| Buildings                                             | 39,412,386                 | 3,579,748                   | 42,992,134            |
| Improvements other than buildings                     | 10,125,707                 | 27,302,121                  | 37,427,828            |
| Leasehold improvements                                | 145,823                    | -                           | 145,823               |
| Machinery and equipment                               | 9,578,190                  | 2,517,090                   | 12,095,280            |
| Furniture and fixtures                                | 1,740,096                  | 207,558                     | 1,947,654             |
| Intangibles                                           | 1,141,281                  | 268,609                     | 1,409,890             |
| Construction in progress                              | 1,517,840                  | 103,530                     | 1,621,370             |
| Less: accumulated depreciation and amortization       | (76,012,503)               | (19,194,491)                | (95,206,994)          |
| <b>Total assets</b>                                   | <b>116,474,196</b>         | <b>35,356,873</b>           | <b>151,831,069</b>    |
| <b>LIABILITIES</b>                                    |                            |                             |                       |
| Accounts payable                                      | 555,248                    | 1,118,159                   | 1,673,407             |
| Accrued payroll                                       | 676,829                    | 62,008                      | 738,837               |
| Accrued liabilities - other                           | 1,057,414                  | 235,125                     | 1,292,539             |
| Accrued interest                                      | 266,840                    | -                           | 266,840               |
| Unearned revenue                                      | 4,398,636                  | -                           | 4,398,636             |
| Retainage payable                                     | 71,992                     | -                           | 71,992                |
| Customer deposits and contingent charges              | 2,367,925                  | 227,227                     | 2,595,152             |
| Noncurrent liabilities:                               |                            |                             |                       |
| Due within one year:                                  |                            |                             |                       |
| Compensated absences                                  | 507,422                    | 10,284                      | 517,706               |
| Bonds payable                                         | 1,732,403                  | 177,597                     | 1,910,000             |
| Due in more than one year:                            |                            |                             |                       |
| Compensated absences                                  | 1,574,422                  | 214,965                     | 1,789,387             |
| Notes payable                                         | 865,000                    | -                           | 865,000               |
| Bonds payable                                         | 16,313,604                 | 3,301,186                   | 19,614,790            |
| Other postemployment benefits (OPEB)                  | 730,124                    | 95,876                      | 826,000               |
| <b>Total liabilities</b>                              | <b>31,117,859</b>          | <b>5,442,427</b>            | <b>36,560,286</b>     |
| <b>NET ASSETS</b>                                     |                            |                             |                       |
| Invested in capital assets, net of related debt       | 72,888,823                 | 14,723,720                  | 87,612,543            |
| Restricted for:                                       |                            |                             |                       |
| Cemetery perpetual care                               | 1,331,216                  | -                           | 1,331,216             |
| Unrestricted                                          | 11,136,298                 | 15,190,726                  | 26,327,024            |
| <b>Total net assets</b>                               | <b>\$ 85,356,337</b>       | <b>\$ 29,914,446</b>        | <b>\$ 115,270,783</b> |

See Notes to Financial Statements.

TOWN OF HERNDON, VIRGINIA

Exhibit A-2

STATEMENT OF ACTIVITIES  
Year Ended June 30, 2010

| Functions/Programs                           | Program Revenues     |                      |                          |                                  | Net (Expense) Revenue and Changes in Net Assets |                          |                       |
|----------------------------------------------|----------------------|----------------------|--------------------------|----------------------------------|-------------------------------------------------|--------------------------|-----------------------|
|                                              | Expenses             | Charges for Services | Operating                |                                  | Governmental Activities                         | Business-type Activities | Totals                |
|                                              |                      |                      | Grants and Contributions | Capital Grants and Contributions |                                                 |                          |                       |
| Primary Government:                          |                      |                      |                          |                                  |                                                 |                          |                       |
| Governmental activities:                     |                      |                      |                          |                                  |                                                 |                          |                       |
| Legislative                                  | \$ 633,438           | \$ -                 | \$ -                     | \$ -                             | \$ (633,438)                                    | \$ -                     | \$ (633,438)          |
| Administration                               | 2,164,235            | 12,827               | 112,141                  | -                                | (2,039,267)                                     | -                        | (2,039,267)           |
| Town attorney                                | 532,305              | -                    | -                        | -                                | (532,305)                                       | -                        | (532,305)             |
| Parks and recreation                         | 4,310,670            | 2,720,621            | -                        | -                                | (1,590,049)                                     | -                        | (1,590,049)           |
| Finance                                      | 1,288,960            | 442,880              | -                        | -                                | (846,080)                                       | -                        | (846,080)             |
| Community development                        | 2,353,844            | -                    | 130,958                  | -                                | (2,222,886)                                     | -                        | (2,222,886)           |
| Police                                       | 9,009,339            | 544,060              | 954,847                  | -                                | (7,510,432)                                     | -                        | (7,510,432)           |
| Public works                                 | 10,817,176           | 495,331              | 1,097,785                | 1,645,234                        | (7,578,826)                                     | -                        | (7,578,826)           |
| Interest                                     | 765,523              | -                    | -                        | -                                | (765,523)                                       | -                        | (765,523)             |
| <b>Total governmental activities</b>         | <b>31,875,490</b>    | <b>4,215,719</b>     | <b>2,295,731</b>         | <b>1,645,234</b>                 | <b>(23,718,806)</b>                             | <b>-</b>                 | <b>(23,718,806)</b>   |
| Business-type activities:                    |                      |                      |                          |                                  |                                                 |                          |                       |
| Water and sewer                              | 6,615,960            | 5,022,814            | 644,817                  | 78,291                           | -                                               | (870,038)                | (870,038)             |
| Golf course                                  | 1,561,787            | 1,396,993            | -                        | -                                | -                                               | (164,794)                | (164,794)             |
| Chestnut Grove cemetery                      | 714,927              | 568,783              | -                        | -                                | -                                               | (146,144)                | (146,144)             |
| Downtown parking                             | 44,814               | -                    | -                        | -                                | -                                               | (44,814)                 | (44,814)              |
| <b>Total business-type activities</b>        | <b>8,937,488</b>     | <b>6,988,590</b>     | <b>644,817</b>           | <b>78,291</b>                    | <b>-</b>                                        | <b>(1,225,790)</b>       | <b>(1,225,790)</b>    |
| <b>Total government</b>                      | <b>\$ 40,812,978</b> | <b>\$ 11,204,309</b> | <b>\$ 2,940,548</b>      | <b>\$ 1,723,525</b>              | <b>(23,718,806)</b>                             | <b>(1,225,790)</b>       | <b>(24,944,596)</b>   |
| General Revenues:                            |                      |                      |                          |                                  |                                                 |                          |                       |
| Taxes:                                       |                      |                      |                          |                                  |                                                 |                          |                       |
| General property                             |                      |                      |                          |                                  | 10,417,959                                      | -                        | 10,417,959            |
| Business licenses                            |                      |                      |                          |                                  | 3,395,732                                       | -                        | 3,395,732             |
| Transient occupancy                          |                      |                      |                          |                                  | 2,202,096                                       | -                        | 2,202,096             |
| Local sales                                  |                      |                      |                          |                                  | 1,413,606                                       | -                        | 1,413,606             |
| Other local taxes                            |                      |                      |                          |                                  | 5,100,117                                       | -                        | 5,100,117             |
| Revenues not restricted to specific programs |                      |                      |                          |                                  | 92,844                                          | -                        | 92,844                |
| Intergovernmental, non-categorical aid       |                      |                      |                          |                                  | 29,026                                          | -                        | 29,026                |
| Use of money and property                    |                      |                      |                          |                                  | 1,216,859                                       | 835,100                  | 2,051,959             |
| Miscellaneous                                |                      |                      |                          |                                  | 144,995                                         | 491,843                  | 636,838               |
| Transfers                                    |                      |                      |                          |                                  | (28,468)                                        | 28,468                   | -                     |
| <b>Total general revenues and transfers</b>  |                      |                      |                          |                                  | <b>23,984,766</b>                               | <b>1,355,411</b>         | <b>25,340,177</b>     |
| <b>Change in net assets</b>                  |                      |                      |                          |                                  | <b>265,960</b>                                  | <b>129,621</b>           | <b>395,581</b>        |
| <b>Net assets, July 1</b>                    |                      |                      |                          |                                  | <b>85,090,377</b>                               | <b>29,784,825</b>        | <b>114,875,202</b>    |
| <b>Net assets, June 30</b>                   |                      |                      |                          |                                  | <b>\$ 85,356,337</b>                            | <b>\$ 29,914,446</b>     | <b>\$ 115,270,783</b> |

See Notes to Financial Statements.

## TOWN OF HERNDON, VIRGINIA

Exhibit A-3

Page 1

**BALANCE SHEET**  
**GOVERNMENTAL FUNDS**  
**June 30, 2010**

|                                                       | General              | Capital<br>Projects<br>Fund | Other<br>Governmental<br>Funds | Total<br>Governmental<br>Funds |
|-------------------------------------------------------|----------------------|-----------------------------|--------------------------------|--------------------------------|
| <b>ASSETS</b>                                         |                      |                             |                                |                                |
| Cash, cash equivalents and temporary cash investments | \$ 9,979,634         | \$ 6,041,753                | \$ 1,595,064                   | \$ 17,616,451                  |
| Cash with fiscal agent                                | -                    | 2,820,484                   | -                              | 2,820,484                      |
| Receivables (net of allowance for doubtful accounts): |                      |                             |                                |                                |
| Property taxes                                        | 4,460,188            | -                           | -                              | 4,460,188                      |
| Accounts and other services                           | 1,045,112            | -                           | -                              | 1,045,112                      |
| Accrued interest                                      | 37,154               | 28,559                      | 4,147                          | 69,860                         |
| Due from other governments                            | 644,430              | 246,551                     | -                              | 890,981                        |
| Inventories                                           | 111,219              | -                           | -                              | 111,219                        |
| Prepaid costs                                         | 58,505               | -                           | -                              | 58,505                         |
| Advances to other funds                               | 351,975              | -                           | -                              | 351,975                        |
| <b>Total assets</b>                                   | <b>\$ 16,688,217</b> | <b>\$ 9,137,347</b>         | <b>\$ 1,599,211</b>            | <b>\$ 27,424,775</b>           |

## TOWN OF HERNDON, VIRGINIA

Exhibit A-3  
Page 2BALANCE SHEET  
GOVERNMENTAL FUNDS  
June 30, 2010

|                                                   | General              | Capital<br>Projects<br>Fund | Other<br>Governmental<br>Funds | Total<br>Governmental<br>Funds |
|---------------------------------------------------|----------------------|-----------------------------|--------------------------------|--------------------------------|
| <b>LIABILITIES AND FUND BALANCES</b>              |                      |                             |                                |                                |
| Liabilities:                                      |                      |                             |                                |                                |
| Accounts payable                                  | \$ 371,006           | \$ 165,476                  | \$ 18,766                      | \$ 555,248                     |
| Accrued payroll                                   | 676,829              | -                           | -                              | 676,829                        |
| Accrued liabilities - other                       | 785,097              | 272,317                     | -                              | 1,057,414                      |
| Retainage payable                                 | -                    | 71,992                      | -                              | 71,992                         |
| Deferred revenue                                  | 4,805,340            | -                           | -                              | 4,805,340                      |
| Deposits                                          | 2,367,925            | -                           | -                              | 2,367,925                      |
| Advances from other funds                         | -                    | 162,000                     | -                              | 162,000                        |
| <b>Total liabilities</b>                          | <b>9,006,197</b>     | <b>671,785</b>              | <b>18,766</b>                  | <b>9,696,748</b>               |
| Fund Balances:                                    |                      |                             |                                |                                |
| Reserved for:                                     |                      |                             |                                |                                |
| Inventories                                       | 111,219              | -                           | -                              | 111,219                        |
| Prepaid costs                                     | 58,505               | -                           | -                              | 58,505                         |
| Loan to Capital Projects Fund                     | 162,000              | -                           | -                              | 162,000                        |
| Loan to Cemetery Fund                             | 189,975              | -                           | -                              | 189,975                        |
| Cemetery perpetual care                           | -                    | -                           | 1,331,216                      | 1,331,216                      |
| Unreserved:                                       |                      |                             |                                |                                |
| Designated for encumbrances                       | 670,427              | -                           | -                              | 670,427                        |
| Designated for subsequent<br>years' expenditures: |                      |                             |                                |                                |
| General Fund                                      | 659,859              | -                           | -                              | 659,859                        |
| Capital Projects Funds                            | -                    | 4,738,742                   | 172,900                        | 4,911,642                      |
| Undesignated:                                     |                      |                             |                                |                                |
| General Fund                                      | 5,830,035            | -                           | -                              | 5,830,035                      |
| Capital Projects Funds                            | -                    | 3,726,820                   | 76,329                         | 3,803,149                      |
| <b>Total fund balances</b>                        | <b>7,682,020</b>     | <b>8,465,562</b>            | <b>1,580,445</b>               | <b>17,728,027</b>              |
| <b>Total liabilities and fund balances</b>        | <b>\$ 16,688,217</b> | <b>\$ 9,137,347</b>         | <b>\$ 1,599,211</b>            | <b>\$ 27,424,775</b>           |

## TOWN OF HERNDON, VIRGINIA

Exhibit A-4

**RECONCILIATION OF THE BALANCE SHEET OF THE GOVERNMENTAL FUNDS  
TO THE STATEMENT OF NET ASSETS  
June 30, 2010**

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|                                          |    |            |
|------------------------------------------|----|------------|
| Total Fund Balances - Governmental Funds | \$ | 17,728,027 |
|------------------------------------------|----|------------|

Amounts reported for governmental activities  
in the Statement of Net Assets are different because:

Capital assets used in governmental activities  
are not current financial resources and, therefore,  
not reported in the governmental funds.

|                                                |    |              |            |
|------------------------------------------------|----|--------------|------------|
| Governmental capital assets                    | \$ | 164,991,849  |            |
| Less accumulated depreciation and amortization |    | (76,012,503) |            |
| Net Capital Assets                             |    |              | 88,979,346 |

|                                                                                                                                                                          |  |         |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|---------|
| Deferred revenue represents amounts that<br>were not available to fund current expenditures,<br>and, therefore, is not reported as revenue in the<br>governmental funds. |  | 406,704 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|---------|

|                                                                                                                                                                                                 |  |         |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|---------|
| Long-term debt issuance costs are deferred and<br>amortized in the Statement of Activities but the effect<br>of issuance costs are recorded in the governmental<br>funds in the current period. |  | 232,075 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|---------|

Long-term liabilities, including bonds payable,  
are not due and payable in the current period and,  
therefore, are not reported as liabilities in the  
governmental funds.

|                                                             |              |              |
|-------------------------------------------------------------|--------------|--------------|
| Bonds payable, including unamortized premiums and discounts | (18,046,007) |              |
| Note payable                                                | (865,000)    |              |
| Compensated absences                                        | (2,081,844)  |              |
| Interest payable                                            | (266,840)    |              |
| Other postemployment benefits (OPEB)                        | (730,124)    |              |
|                                                             |              | (21,989,815) |

|                                              |           |                   |
|----------------------------------------------|-----------|-------------------|
| <b>Net assets of governmental activities</b> | <b>\$</b> | <b>85,356,337</b> |
|----------------------------------------------|-----------|-------------------|

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## TOWN OF HERNDON, VIRGINIA

Exhibit A-5

Page 1

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

## GOVERNMENTAL FUNDS

Year Ended June 30, 2010

|                                                    | General           | Capital<br>Projects<br>Fund | Other<br>Governmental<br>Funds | Total<br>Governmental<br>Funds |
|----------------------------------------------------|-------------------|-----------------------------|--------------------------------|--------------------------------|
| <b>Revenues:</b>                                   |                   |                             |                                |                                |
| General property taxes                             | \$ 10,397,197     | \$ -                        | \$ -                           | \$ 10,397,197                  |
| Other local taxes                                  | 12,111,551        | -                           | -                              | 12,111,551                     |
| Permits, privilege fees and<br>regulatory licenses | 398,453           | -                           | -                              | 398,453                        |
| Fines and forfeitures                              | 546,486           | -                           | -                              | 546,486                        |
| Use of money and property                          | 836,548           | 318,962                     | 61,349                         | 1,216,859                      |
| Charges for services                               | 3,344,974         | -                           | -                              | 3,344,974                      |
| Miscellaneous                                      | 92,619            | 30,000                      | -                              | 122,619                        |
| Intergovernmental                                  | 2,778,704         | 257,371                     | -                              | 3,036,075                      |
| <b>Total revenues</b>                              | <b>30,506,532</b> | <b>606,333</b>              | <b>61,349</b>                  | <b>31,174,214</b>              |
| <b>Expenditures:</b>                               |                   |                             |                                |                                |
| Current:                                           |                   |                             |                                |                                |
| Legislative                                        | 621,490           | -                           | -                              | 621,490                        |
| Administration                                     | 1,794,756         | -                           | -                              | 1,794,756                      |
| Town attorney                                      | 533,800           | -                           | -                              | 533,800                        |
| Parks and recreation                               | 3,588,867         | -                           | -                              | 3,588,867                      |
| Finance                                            | 1,237,706         | -                           | -                              | 1,237,706                      |
| Community development                              | 2,258,153         | -                           | -                              | 2,258,153                      |
| Police                                             | 8,605,850         | -                           | -                              | 8,605,850                      |
| Public works                                       | 9,071,074         | -                           | -                              | 9,071,074                      |
| Grants                                             | 112,375           | -                           | -                              | 112,375                        |
| Capital outlay                                     | -                 | 1,620,280                   | 93,609                         | 1,713,889                      |
| Debt service:                                      |                   |                             |                                |                                |
| Principal                                          | 1,804,517         | -                           | -                              | 1,804,517                      |
| Interest and fiscal charges                        | 808,155           | -                           | -                              | 808,155                        |
| <b>Total expenditures</b>                          | <b>30,436,743</b> | <b>1,620,280</b>            | <b>93,609</b>                  | <b>32,150,632</b>              |
| <b>Revenues over (under) expenditures</b>          | <b>69,789</b>     | <b>(1,013,947)</b>          | <b>(32,260)</b>                | <b>(976,418)</b>               |

## TOWN OF HERNDON, VIRGINIA

Exhibit A-5

Page 2

**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES**  
**GOVERNMENTAL FUNDS**  
**Year Ended June 30, 2010**

|                                                      | General          | Capital<br>Projects<br>Fund | Other<br>Governmental<br>Funds | Total<br>Governmental<br>Funds |
|------------------------------------------------------|------------------|-----------------------------|--------------------------------|--------------------------------|
| Other financing sources (uses):                      |                  |                             |                                |                                |
| Proceeds from sale of capital assets                 | \$ 22,376        | \$ -                        | \$ -                           | \$ 22,376                      |
| Issuance of debt                                     | -                | 3,240,000                   | -                              | 3,240,000                      |
| Premium on debt                                      | -                | 71,562                      | -                              | 71,562                         |
| Transfers in                                         | 498,000          | 633,500                     | 124,481                        | 1,255,981                      |
| Transfers out                                        | (725,100)        | (498,000)                   | (61,349)                       | (1,284,449)                    |
| <b>Total other financing<br/>sources (uses), net</b> | <b>(204,724)</b> | <b>3,447,062</b>            | <b>63,132</b>                  | <b>3,305,470</b>               |
| <b>Net change in fund balances</b>                   | <b>(134,935)</b> | <b>2,433,115</b>            | <b>30,872</b>                  | <b>2,329,052</b>               |
| Fund balances, July 1                                | 7,816,955        | 6,032,447                   | 1,549,573                      | 15,398,975                     |
| Fund balances, June 30                               | \$ 7,682,020     | \$ 8,465,562                | \$ 1,580,445                   | \$ 17,728,027                  |

TOWN OF HERNDON, VIRGINIA

Exhibit A-6

**RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES  
IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES  
Year Ended June 30, 2010**

|                                                                                                                                                                                                                                                                                                                                                                                         | Governmental<br>Funds |                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|------------------|
| Net change in fund balances - total governmental funds                                                                                                                                                                                                                                                                                                                                  | \$ 2,329,052          |                  |
| Reconciliation of amounts reported for governmental activities<br>in the Statement of Activities:                                                                                                                                                                                                                                                                                       |                       |                  |
| Governmental funds report capital outlays as expenditures.<br>However, in the Statement of Activities, the cost of those assets<br>is allocated over their estimated useful lives and reported as<br>depreciation and amortization expense. This is the amount by<br>which depreciation and amortization exceeded capital outlays<br>in the current period.                             |                       |                  |
| Expenditure for capital assets                                                                                                                                                                                                                                                                                                                                                          | \$ 2,115,568          |                  |
| Donated capital assets                                                                                                                                                                                                                                                                                                                                                                  | 738,713               |                  |
| Less depreciation and amortization expense                                                                                                                                                                                                                                                                                                                                              | <u>(3,416,767)</u>    |                  |
| Excess of depreciation and amortization over capital outlay                                                                                                                                                                                                                                                                                                                             |                       | (562,486)        |
| The net effect of various miscellaneous transactions involving capital assets<br>(i.e. sales, trade-ins and donations) is to decrease net assets.                                                                                                                                                                                                                                       |                       | (10,926)         |
| Revenues in the Statement of Activities that do not provide current<br>financial resources are not reported as revenues in the funds.                                                                                                                                                                                                                                                   |                       |                  |
| Change in deferred revenue                                                                                                                                                                                                                                                                                                                                                              |                       | 234,615          |
| Bond proceeds provide current financial resources to governmental<br>funds, but issuing debt increases long-term liabilities in the Statement<br>of Net Assets. Repayment of bond principal is an expenditure in the<br>governmental funds, but repayment reduces long-term liabilities in the<br>Statement of Net Assets. This is the amount by which proceeds<br>exceeded repayments. |                       |                  |
| Debt issued or incurred:                                                                                                                                                                                                                                                                                                                                                                |                       |                  |
| General obligation debt                                                                                                                                                                                                                                                                                                                                                                 | (3,240,000)           |                  |
| Premium on general obligation debt                                                                                                                                                                                                                                                                                                                                                      | (71,562)              |                  |
| Principal repayments:                                                                                                                                                                                                                                                                                                                                                                   |                       |                  |
| General obligation debt                                                                                                                                                                                                                                                                                                                                                                 | <u>1,804,517</u>      |                  |
|                                                                                                                                                                                                                                                                                                                                                                                         |                       | (1,507,045)      |
| Some expenses reported in the Statement of Activities<br>do not require the use of current financial resources, and<br>therefore, are not reported as expenditures in<br>governmental funds.                                                                                                                                                                                            |                       |                  |
| Accrued interest                                                                                                                                                                                                                                                                                                                                                                        | (398)                 |                  |
| Compensated absences                                                                                                                                                                                                                                                                                                                                                                    | 96,341                |                  |
| Other postemployment benefits (OPEB)                                                                                                                                                                                                                                                                                                                                                    | (356,223)             |                  |
| Capitalized financing costs                                                                                                                                                                                                                                                                                                                                                             | 60,902                |                  |
| Amortization of premium, discounts and financing costs                                                                                                                                                                                                                                                                                                                                  | <u>(17,872)</u>       |                  |
|                                                                                                                                                                                                                                                                                                                                                                                         |                       | <u>(217,250)</u> |
| Change in net assets of governmental activities                                                                                                                                                                                                                                                                                                                                         | \$                    | <u>265,960</u>   |

## TOWN OF HERNDON, VIRGINIA

Exhibit A-7

Page 1

**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES -  
BUDGET AND ACTUAL - GENERAL FUND  
Year Ended June 30, 2010**

|                                                    | Budgeted Amounts  |                   | Actual            | Variance with                |
|----------------------------------------------------|-------------------|-------------------|-------------------|------------------------------|
|                                                    | Original          | Final             | Amounts           | Final Budget<br>Over (Under) |
| Revenues:                                          |                   |                   |                   |                              |
| General property taxes                             | \$ 10,497,020     | \$ 10,497,020     | \$ 10,397,197     | \$ (99,823)                  |
| Other local taxes                                  | 11,900,100        | 11,900,100        | 12,111,551        | 211,451                      |
| Permits, privilege fees and<br>regulatory licenses | 289,500           | 289,500           | 398,453           | 108,953                      |
| Fines and forfeitures                              | 597,020           | 597,020           | 546,486           | (50,534)                     |
| Use of money and property                          | 815,900           | 815,900           | 836,548           | 20,648                       |
| Charges for services                               | 3,387,880         | 3,387,880         | 3,344,974         | (42,906)                     |
| Miscellaneous                                      | 75,000            | 75,000            | 92,619            | 17,619                       |
| Intergovernmental                                  | 3,719,710         | 3,719,710         | 2,778,704         | (941,006)                    |
| <b>Total revenues</b>                              | <b>31,282,130</b> | <b>31,282,130</b> | <b>30,506,532</b> | <b>(775,598)</b>             |
| Expenditures:                                      |                   |                   |                   |                              |
| Current:                                           |                   |                   |                   |                              |
| Legislative                                        | 614,586           | 630,286           | 621,490           | (8,796)                      |
| Administration                                     | 1,889,335         | 1,934,491         | 1,794,756         | (139,735)                    |
| Town attorney                                      | 431,771           | 537,104           | 533,800           | (3,304)                      |
| Parks and recreation                               | 3,830,969         | 3,882,965         | 3,588,867         | (294,098)                    |
| Finance                                            | 1,284,261         | 1,295,516         | 1,237,706         | (57,810)                     |
| Community development                              | 2,339,900         | 2,593,787         | 2,258,153         | (335,634)                    |
| Police                                             | 8,598,643         | 8,640,880         | 8,605,850         | (35,030)                     |
| Public works                                       | 8,807,216         | 10,066,546        | 9,071,074         | (995,472)                    |
| Grants                                             | -                 | 4,122             | 112,375           | 108,253                      |
| Debt Service:                                      |                   |                   |                   |                              |
| Principal                                          | 1,867,017         | 1,867,017         | 1,804,517         | (62,500)                     |
| Interest and fiscal charges                        | 797,482           | 797,482           | 808,155           | 10,673                       |
| <b>Total expenditures</b>                          | <b>30,461,180</b> | <b>32,250,196</b> | <b>30,436,743</b> | <b>(1,813,453)</b>           |
| <b>Revenues over (under)<br/>expenditures</b>      | <b>820,950</b>    | <b>(968,066)</b>  | <b>69,789</b>     | <b>1,037,855</b>             |

## TOWN OF HERNDON, VIRGINIA

Exhibit A-7

Page 2

**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE -  
BUDGET AND ACTUAL - GENERAL FUND  
Year Ended June 30, 2010**

|                                        | Budgeted Amounts |                    | Actual<br>Amounts | Variance with<br>Final Budget<br>Over (Under) |
|----------------------------------------|------------------|--------------------|-------------------|-----------------------------------------------|
|                                        | Original         | Final              |                   |                                               |
| Other financing sources (uses):        |                  |                    |                   |                                               |
| Proceeds from sale of capital assets   | \$ 21,000        | \$ 21,000          | \$ 22,376         | \$ 1,376                                      |
| Issuance of debt                       | 275,000          | 275,000            | -                 | (275,000)                                     |
| Transfers in                           | 498,000          | 498,000            | 498,000           | -                                             |
| Transfers out                          | (1,719,100)      | (1,281,100)        | (725,100)         | 556,000                                       |
| <b>Total other financing uses, net</b> | <b>(925,100)</b> | <b>(487,100)</b>   | <b>(204,724)</b>  | <b>282,376</b>                                |
| <b>Net change in fund balance</b>      | <b>(104,150)</b> | <b>(1,455,166)</b> | <b>(134,935)</b>  | <b>1,320,231</b>                              |
| Fund balance, July 1                   | 104,150          | 1,455,166          | 7,816,955         | 6,361,789                                     |
| Fund balance, June 30                  | \$ -             | \$ -               | \$ 7,682,020      | \$ 7,682,020                                  |

## TOWN OF HERNDON, VIRGINIA

Exhibit A-8

Page 1

STATEMENT OF NET ASSETS  
PROPRIETARY FUNDS

June 30, 2010

|                                                                                | Business-type Activities - Enterprise Funds |                  |                         |                             | Totals            |
|--------------------------------------------------------------------------------|---------------------------------------------|------------------|-------------------------|-----------------------------|-------------------|
|                                                                                | Major Funds                                 |                  |                         | Nonmajor Fund               |                   |
|                                                                                | Water and Sewer                             | Golf Course      | Chestnut Grove Cemetery | Downtown Parking Enterprise |                   |
| <b>ASSETS</b>                                                                  |                                             |                  |                         |                             |                   |
| Current Assets:                                                                |                                             |                  |                         |                             |                   |
| Cash, cash equivalents and temporary cash investments                          | \$ 13,460,459                               | \$ 1,374,937     | \$ 575,536              | \$ 384,082                  | \$ 15,795,014     |
| Receivables (net of allowance for doubtful accounts):                          |                                             |                  |                         |                             |                   |
| Accounts and other services                                                    | 1,155,276                                   | 2,014            | 855                     | 12,714                      | 1,170,859         |
| Accrued interest                                                               | 44,662                                      | 4,554            | 3,066                   | 13,438                      | 65,720            |
| Inventories                                                                    | 51,037                                      | 20,320           | -                       | -                           | 71,357            |
| Prepaid costs                                                                  | -                                           | -                | 1,716                   | 1,000                       | 2,716             |
| Current notes receivable                                                       | -                                           | -                | -                       | 35,368                      | 35,368            |
| <b>Total current assets</b>                                                    | <b>14,711,434</b>                           | <b>1,401,825</b> | <b>581,173</b>          | <b>446,602</b>              | <b>17,141,034</b> |
| Noncurrent Assets:                                                             |                                             |                  |                         |                             |                   |
| Notes receivable (net of allowance for doubtful accounts)                      | -                                           | -                | -                       | 156,619                     | 156,619           |
| Deferred bond costs, net of accumulated amortization                           | -                                           | 12,291           | 34,401                  | -                           | 46,692            |
| Capital assets:                                                                |                                             |                  |                         |                             |                   |
| Land                                                                           | 200,000                                     | 1,621,574        | 718,500                 | 878,264                     | 3,418,338         |
| Buildings                                                                      | -                                           | 2,316,728        | 1,263,020               | -                           | 3,579,748         |
| Improvements other than buildings                                              | 23,041,996                                  | 2,355,191        | 1,444,889               | 460,045                     | 27,302,121        |
| Machinery and equipment                                                        | 1,603,159                                   | 834,193          | 79,738                  | -                           | 2,517,090         |
| Furniture and fixtures                                                         | 194,920                                     | 5,918            | 6,720                   | -                           | 207,558           |
| Intangibles                                                                    | 268,609                                     | -                | -                       | -                           | 268,609           |
| Construction in progress                                                       | 83,530                                      | 20,000           | -                       | -                           | 103,530           |
| Less accumulated depreciation and amortization                                 | (14,895,496)                                | (3,279,871)      | (624,558)               | (394,566)                   | (19,194,491)      |
| <b>Total capital assets (net of accumulated depreciation and amortization)</b> | <b>10,496,718</b>                           | <b>3,873,733</b> | <b>2,888,309</b>        | <b>943,743</b>              | <b>18,202,503</b> |
| <b>Total noncurrent assets</b>                                                 | <b>10,496,718</b>                           | <b>3,886,024</b> | <b>2,922,710</b>        | <b>1,100,362</b>            | <b>18,405,814</b> |
| <b>Total assets</b>                                                            | <b>25,208,152</b>                           | <b>5,287,849</b> | <b>3,503,883</b>        | <b>1,546,964</b>            | <b>35,546,848</b> |

## TOWN OF HERNDON, VIRGINIA

Exhibit A-8  
Page 2STATEMENT OF NET ASSETS  
PROPRIETARY FUNDS  
June 30, 2010

|                                                    | Business-type Activities - Enterprise Funds |                     |                               |                                   | Totals               |
|----------------------------------------------------|---------------------------------------------|---------------------|-------------------------------|-----------------------------------|----------------------|
|                                                    | Major Funds                                 |                     |                               | Nonmajor Fund                     |                      |
|                                                    | Water<br>and<br>Sewer                       | Golf<br>Course      | Chestnut<br>Grove<br>Cemetery | Downtown<br>Parking<br>Enterprise |                      |
| <b>LIABILITIES</b>                                 |                                             |                     |                               |                                   |                      |
| Current Liabilities:                               |                                             |                     |                               |                                   |                      |
| Accounts payable                                   | \$ 1,094,101                                | \$ 18,895           | \$ 5,163                      | \$ -                              | \$ 1,118,159         |
| Accrued payroll                                    | 25,760                                      | 26,258              | 9,990                         | -                                 | 62,008               |
| Accrued liabilities - other                        | 192,427                                     | 9,799               | 32,899                        | -                                 | 235,125              |
| Compensated absences                               | 3,906                                       | 3,890               | 2,488                         | -                                 | 10,284               |
| Deposits                                           | 227,227                                     | -                   | -                             | -                                 | 227,227              |
| Advances from other funds                          | -                                           | -                   | 189,975                       | -                                 | 189,975              |
| Current general obligations<br>bonds payable       | -                                           | 76,554              | 101,043                       | -                                 | 177,597              |
| <b>Total current liabilities</b>                   | <b>1,543,421</b>                            | <b>135,396</b>      | <b>341,558</b>                | <b>-</b>                          | <b>2,020,375</b>     |
| Noncurrent Liabilities:                            |                                             |                     |                               |                                   |                      |
| Compensated absences                               | 72,332                                      | 105,918             | 36,715                        | -                                 | 214,965              |
| Other postemployment benefits                      | 51,626                                      | 29,500              | 14,750                        | -                                 | 95,876               |
| Long-term general obligation<br>bonds payable, net | -                                           | 1,275,982           | 2,025,204                     | -                                 | 3,301,186            |
| <b>Total noncurrent liabilities</b>                | <b>123,958</b>                              | <b>1,411,400</b>    | <b>2,076,669</b>              | <b>-</b>                          | <b>3,612,027</b>     |
| <b>Total liabilities</b>                           | <b>1,667,379</b>                            | <b>1,546,796</b>    | <b>2,418,227</b>              | <b>-</b>                          | <b>5,632,402</b>     |
| Net Assets:                                        |                                             |                     |                               |                                   |                      |
| Invested in capital assets,<br>net of related debt | 10,496,718                                  | 2,521,197           | 762,062                       | 943,743                           | 14,723,720           |
| Unrestricted                                       | 13,044,055                                  | 1,219,856           | 323,594                       | 603,221                           | 15,190,726           |
| <b>Total net assets</b>                            | <b>\$ 23,540,773</b>                        | <b>\$ 3,741,053</b> | <b>\$ 1,085,656</b>           | <b>\$ 1,546,964</b>               | <b>\$ 29,914,446</b> |

## TOWN OF HERNDON, VIRGINIA

Exhibit A-9

Page 1

**STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS**  
**PROPRIETARY FUNDS**  
**Year Ended June 30, 2010**

|                                 | Business-type Activities - Enterprise Funds |                  |                               |                                   |                    |
|---------------------------------|---------------------------------------------|------------------|-------------------------------|-----------------------------------|--------------------|
|                                 | Major Funds                                 |                  |                               | Nonmajor Fund                     |                    |
|                                 | Water<br>and<br>Sewer                       | Golf<br>Course   | Chestnut<br>Grove<br>Cemetery | Downtown<br>Parking<br>Enterprise | Totals             |
| Operating revenues:             |                                             |                  |                               |                                   |                    |
| Sale of water                   | \$ 2,528,730                                | \$ -             | \$ -                          | \$ -                              | \$ 2,528,730       |
| Sewer service charges           | 2,427,631                                   | -                | -                             | -                                 | 2,427,631          |
| Late payment charges            | 55,005                                      | -                | -                             | -                                 | 55,005             |
| Sale of commodities             | 11,448                                      | -                | -                             | -                                 | 11,448             |
| Rents and leases                | 352,606                                     | 37,505           | -                             | -                                 | 390,111            |
| Greens fees                     | -                                           | 992,500          | -                             | -                                 | 992,500            |
| Golf cart revenue               | -                                           | 270,014          | -                             | -                                 | 270,014            |
| Golf pro shop sales             | -                                           | 64,670           | -                             | -                                 | 64,670             |
| Driving range fees              | -                                           | 69,809           | -                             | -                                 | 69,809             |
| Cemetery sites                  | -                                           | -                | 328,813                       | -                                 | 328,813            |
| Interment services              | -                                           | -                | 159,330                       | -                                 | 159,330            |
| Merchandise sales               | -                                           | -                | 80,640                        | -                                 | 80,640             |
| Miscellaneous                   | 18,142                                      | 22,637           | 20,440                        | 40,513                            | 101,732            |
| <b>Total operating revenues</b> | <b>5,393,562</b>                            | <b>1,457,135</b> | <b>589,223</b>                | <b>40,513</b>                     | <b>7,480,433</b>   |
| Operating expenses:             |                                             |                  |                               |                                   |                    |
| Finance                         | 207,346                                     | -                | -                             | -                                 | 207,346            |
| Water main maintenance          | 2,161,769                                   | -                | -                             | -                                 | 2,161,769          |
| Sewer service charge            | 3,082,128                                   | -                | -                             | -                                 | 3,082,128          |
| Contractual services            | 403,040                                     | -                | -                             | -                                 | 403,040            |
| Golf course operations          | -                                           | 717,788          | -                             | -                                 | 717,788            |
| Golf course club house          | -                                           | 539,825          | -                             | -                                 | 539,825            |
| Cemetery operations             | -                                           | -                | 448,406                       | -                                 | 448,406            |
| Downtown parking                | -                                           | -                | -                             | 14,281                            | 14,281             |
| Nondepartmental:                |                                             |                  |                               |                                   |                    |
| Depreciation and amortization   | 709,770                                     | 207,575          | 139,583                       | 30,533                            | 1,087,461          |
| Miscellaneous                   | 51,907                                      | 49,364           | 17,717                        | -                                 | 118,988            |
| <b>Total operating expenses</b> | <b>6,615,960</b>                            | <b>1,514,552</b> | <b>605,706</b>                | <b>44,814</b>                     | <b>8,781,032</b>   |
| <b>Operating loss</b>           | <b>(1,222,398)</b>                          | <b>(57,417)</b>  | <b>(16,483)</b>               | <b>(4,301)</b>                    | <b>(1,300,599)</b> |

## TOWN OF HERNDON, VIRGINIA

Exhibit A-9  
Page 2STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS  
PROPRIETARY FUNDS  
Year Ended June 30, 2010

|                                                                     | Business-type Activities - Enterprise Funds |                 |                               |                                   |                  |
|---------------------------------------------------------------------|---------------------------------------------|-----------------|-------------------------------|-----------------------------------|------------------|
|                                                                     | Major Funds                                 |                 |                               | Nonmajor Fund                     |                  |
|                                                                     | Water<br>and<br>Sewer                       | Golf<br>Course  | Chestnut<br>Grove<br>Cemetery | Downtown<br>Parking<br>Enterprise | Totals           |
| Nonoperating revenues (expenses):                                   |                                             |                 |                               |                                   |                  |
| Investment earnings                                                 | \$ 735,594                                  | \$ 55,405       | \$ 27,299                     | \$ 16,802                         | \$ 835,100       |
| Availability fees                                                   | 644,817                                     | -               | -                             | -                                 | 644,817          |
| Interest expense                                                    | -                                           | (47,235)        | (109,221)                     | -                                 | (156,456)        |
| <b>Total nonoperating<br/>revenues (expenses), net</b>              | <b>1,380,411</b>                            | <b>8,170</b>    | <b>(81,922)</b>               | <b>16,802</b>                     | <b>1,323,461</b> |
| <b>Income (loss) before capital<br/>contributions and transfers</b> | <b>158,013</b>                              | <b>(49,247)</b> | <b>(98,405)</b>               | <b>12,501</b>                     | <b>22,862</b>    |
| Capital contributions                                               | 78,291                                      | -               | -                             | -                                 | 78,291           |
| Transfers in                                                        | -                                           | -               | 61,349                        | -                                 | 61,349           |
| Transfers out                                                       | -                                           | -               | (32,881)                      | -                                 | (32,881)         |
| <b>Change in net assets</b>                                         | <b>236,304</b>                              | <b>(49,247)</b> | <b>(69,937)</b>               | <b>12,501</b>                     | <b>129,621</b>   |
| Total net assets, July 1                                            | 23,304,469                                  | 3,790,300       | 1,155,593                     | 1,534,463                         | 29,784,825       |
| Total net assets, June 30                                           | \$ 23,540,773                               | \$ 3,741,053    | \$ 1,085,656                  | \$ 1,546,964                      | \$ 29,914,446    |

## TOWN OF HERNDON, VIRGINIA

Exhibit A-10  
Page 1STATEMENT OF CASH FLOWS  
PROPRIETARY FUNDS  
Year Ended June 30, 2010

|                                                                                | Business-type Activities - Enterprise Funds |                |                         |                             | Totals           |
|--------------------------------------------------------------------------------|---------------------------------------------|----------------|-------------------------|-----------------------------|------------------|
|                                                                                | Major Funds                                 |                |                         | Nonmajor Fund               |                  |
|                                                                                | Water and Sewer                             | Golf Course    | Chestnut Grove Cemetery | Downtown Parking Enterprise |                  |
| Cash Flows From Operating Activities:                                          |                                             |                |                         |                             |                  |
| Receipts from customers                                                        | \$ 5,305,615                                | \$ 1,457,881   | \$ 589,223              | \$ 16,256                   | \$ 7,368,975     |
| Payments to suppliers for goods and services                                   | (5,455,513)                                 | (500,747)      | (156,029)               | (14,281)                    | (6,126,570)      |
| Payments to employees for services                                             | (854,527)                                   | (790,639)      | (320,911)               | -                           | (1,966,077)      |
| <b>Net cash provided by (used in) operating activities</b>                     | <b>(1,004,425)</b>                          | <b>166,495</b> | <b>112,283</b>          | <b>1,975</b>                | <b>(723,672)</b> |
| Cash Flows From Noncapital Financing Activities:                               |                                             |                |                         |                             |                  |
| Transfers in from other funds                                                  | -                                           | -              | 61,349                  | -                           | 61,349           |
| Transfers out to other funds                                                   | -                                           | -              | (32,881)                | -                           | (32,881)         |
| Repayment of advances from other funds                                         | -                                           | -              | (12,665)                | -                           | (12,665)         |
| Interest paid on advances from other funds                                     | -                                           | -              | (8,612)                 | -                           | (8,612)          |
| <b>Net cash provided by noncapital financing activities</b>                    | <b>-</b>                                    | <b>-</b>       | <b>7,191</b>            | <b>-</b>                    | <b>7,191</b>     |
| Cash Flows From Capital and Related Financing Activities:                      |                                             |                |                         |                             |                  |
| Water and sewer tap fees/contributions from local sources                      | 644,817                                     | -              | -                       | -                           | 644,817          |
| Acquisition and construction of capital assets                                 | (150,095)                                   | (20,000)       | (6,239)                 | -                           | (176,334)        |
| Principal paid on bonds                                                        | -                                           | (59,091)       | (96,392)                | -                           | (155,483)        |
| Interest paid on bonds                                                         | -                                           | (41,353)       | (101,412)               | -                           | (142,765)        |
| Proceeds from bond issuance                                                    | -                                           | 500,000        | -                       | -                           | 500,000          |
| Deferred charges, bond issuance costs                                          | -                                           | 14,656         | -                       | -                           | 14,656           |
| <b>Net cash provided by (used in) capital and related financing activities</b> | <b>494,722</b>                              | <b>394,212</b> | <b>(204,043)</b>        | <b>-</b>                    | <b>684,891</b>   |
| Cash Flows From Investing Activities:                                          |                                             |                |                         |                             |                  |
| Principal received on note receivable                                          | -                                           | -              | -                       | 47,226                      | 47,226           |
| Interest received on note receivable                                           | -                                           | -              | -                       | 23,935                      | 23,935           |
| Interest received on investment securities                                     | 758,345                                     | 54,492         | 27,350                  | -                           | 840,187          |
| <b>Net cash provided by investing activities</b>                               | <b>758,345</b>                              | <b>54,492</b>  | <b>27,350</b>           | <b>71,161</b>               | <b>911,348</b>   |
| <b>Net increase (decrease) in cash and cash equivalents</b>                    | <b>248,642</b>                              | <b>615,199</b> | <b>(57,219)</b>         | <b>73,136</b>               | <b>879,758</b>   |
| Cash and Cash Equivalents:                                                     |                                             |                |                         |                             |                  |
| Beginning                                                                      | 13,211,817                                  | 759,738        | 632,755                 | 310,946                     | 14,915,256       |
| Ending                                                                         | \$ 13,460,459                               | \$ 1,374,937   | \$ 575,536              | \$ 384,082                  | \$ 15,795,014    |

## TOWN OF HERNDON, VIRGINIA

Exhibit A-10  
Page 2STATEMENT OF CASH FLOWS  
PROPRIETARY FUNDS  
Year Ended June 30, 2010

|                                                                                                 | Business-type Activities - Enterprise Funds |                            |                         |                                              | Totals              |
|-------------------------------------------------------------------------------------------------|---------------------------------------------|----------------------------|-------------------------|----------------------------------------------|---------------------|
|                                                                                                 | Water and Sewer                             | Major Funds<br>Golf Course | Chestnut Grove Cemetery | Nonmajor Fund<br>Downtown Parking Enterprise |                     |
| Cash Flows From Operating Activities:                                                           |                                             |                            |                         |                                              |                     |
| Operating loss                                                                                  | \$ (1,222,398)                              | \$ (57,417)                | \$ (16,483)             | \$ (4,301)                                   | \$ (1,300,599)      |
| Adjustments to reconcile operating loss to net cash provided by (used in) operating activities: |                                             |                            |                         |                                              |                     |
| Depreciation and amortization                                                                   | 709,770                                     | 207,575                    | 139,583                 | 30,533                                       | 1,087,461           |
| Changes in assets and liabilities:                                                              |                                             |                            |                         |                                              |                     |
| (Increase) decrease in:                                                                         |                                             |                            |                         |                                              |                     |
| Receivables                                                                                     | (76,576)                                    | 746                        | -                       | (24,257)                                     | (100,087)           |
| Inventories                                                                                     | (791)                                       | 3,664                      | -                       | -                                            | 2,873               |
| Prepaid costs and other assets                                                                  | -                                           | -                          | (1,716)                 | -                                            | (1,716)             |
| Increase (decrease) in:                                                                         |                                             |                            |                         |                                              |                     |
| Accounts payable, accrued liabilities and compensated absences                                  | (403,059)                                   | 11,927                     | (9,101)                 | -                                            | (400,233)           |
| Deposits                                                                                        | (11,371)                                    | -                          | -                       | -                                            | (11,371)            |
| <b>Net cash provided by (used in) operating activities</b>                                      | <b>\$ (1,004,425)</b>                       | <b>\$ 166,495</b>          | <b>\$ 112,283</b>       | <b>\$ 1,975</b>                              | <b>\$ (723,672)</b> |
| Schedule of Noncash Capital and Related Financing Activities                                    |                                             |                            |                         |                                              |                     |
| Developer donated assets                                                                        | \$ 78,291                                   | \$ -                       | \$ -                    | \$ -                                         | \$ 78,291           |

TOWN OF HERNDON, VIRGINIA

Exhibit A-11

STATEMENT OF FIDUCIARY NET ASSETS  
FIDUCIARY FUND  
June 30, 2010  
(With Comparative Amounts for 2009)

|                                    | <div> <div>Pension Trust Fund</div> <div>Police Supplemental Retirement Pension Trust Fund</div> </div> |                     |
|------------------------------------|---------------------------------------------------------------------------------------------------------|---------------------|
|                                    | 2010                                                                                                    | 2009                |
| <b>ASSETS</b>                      |                                                                                                         |                     |
| Mutual funds                       | \$ 1,854,681                                                                                            | \$ 1,794,181        |
| Contributions receivable           | 4,955                                                                                                   | 5,194               |
| <b>Total assets</b>                | <b>1,859,636</b>                                                                                        | <b>1,799,375</b>    |
| <b>NET ASSETS</b>                  |                                                                                                         |                     |
| Held in trust for pension benefits | <u>\$ 1,859,636</u>                                                                                     | <u>\$ 1,799,375</u> |

## TOWN OF HERNDON, VIRGINIA

Exhibit A-12

STATEMENT OF CHANGES IN FIDUCIARY NET ASSETS  
 FIDUCIARY FUND  
 Year Ended June 30, 2010  
 (With Comparative Amounts for 2009)

|                                                                    | Pension Trust Fund<br>Police Supplemental<br>Retirement Pension<br>Trust Fund |              |
|--------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------|
|                                                                    | 2010                                                                          | 2009         |
| Additions:                                                         |                                                                               |              |
| Employer contributions                                             | \$ 133,510                                                                    | \$ 133,672   |
| Total contributions                                                | 133,510                                                                       | 133,672      |
| Investment income (loss):                                          |                                                                               |              |
| Net increase (decrease) in the fair market<br>value of investments | 177,492                                                                       | (272,276)    |
| Total additions, net                                               | 311,002                                                                       | (138,604)    |
| Deductions:                                                        |                                                                               |              |
| Benefit payments                                                   | 250,741                                                                       | 15,271       |
| Change in net assets                                               | 60,261                                                                        | (153,875)    |
| Net assets, July 1                                                 | 1,799,375                                                                     | 1,953,250    |
| Net assets, June 30                                                | \$ 1,859,636                                                                  | \$ 1,799,375 |

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

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**Note 1. Summary of Significant Accounting Policies**

A. Reporting Entity

The financial statements of the Town of Herndon, Virginia (the town) conform with accounting principles generally accepted in the United States of America (GAAP) as applied to governmental units promulgated by the Governmental Accounting Standards Board (GASB). The following is a summary of the more significant policies used by the town.

The Town of Herndon, located in the County of Fairfax, Virginia, was incorporated in 1879 under the provisions of the constitution and general statutes of the Commonwealth of Virginia.

The town is governed under the Town Manager-Council form of government. The town engages in a comprehensive range of municipal services, including general government administration; public safety and administration of justice; refuse collection; street and sidewalk maintenance; street lighting; zoning enforcement; education, health, welfare, and human service programs; planning, community development and recreation; and cultural and historic activities. Other municipal services including public education; technical and special education services; health and social services; mental health assistance; fire and ambulance services; judicial services; correctional facilities; and additional recreation services and facilities are provided by the County of Fairfax, Virginia.

As required by GAAP, these financial statements present the town's financial position. The town does not have any component units, entities for which the town is considered to be financially accountable or blended component units, legally separate entities which are in substance part of the town's operations.

B. Basis of Presentation, Basis of Accounting

**Basis of Presentation**

*Government-wide Statements:* The Statement of Net Assets and the Statement of Activities display information about the town. These statements include the financial activities of the overall government, except for fiduciary activities. Eliminations have been made to minimize the double-counting of internal activities. Interfund services provided and used are not eliminated in the process of consolidation. These statements distinguish between the *government* and *business-type activities* of the town. Governmental activities generally are financed through taxes, intergovernmental revenues, and other nonexchange transactions. Business-type activities are financed in whole or in part by fees charged to external parties.

The Statement of Activities presents a comparison between direct expenses and program revenues for the different business-type activities of the town and for each function of the town's governmental activities. Direct expenses are those that are specifically associated with a program or function and, therefore, are clearly identifiable to a particular function. Program revenues include (a) fees, fines, and charges paid by the recipients of goods or services offered by the programs and (b) grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues, including all taxes, are presented as general revenues.

TOWN OF HERNDON, VIRGINIA  
NOTES TO FINANCIAL STATEMENTS

---

**Note 1. Summary of Significant Accounting Policies (Continued)**

**B. Basis of Presentation, Basis of Accounting (Continued)**

**Basis of Presentation (Continued)**

*Fund Financial Statements:* The fund financial statements provide information about the town's funds, including its fiduciary funds. Separate statements for each fund category – governmental, proprietary, and fiduciary – are presented. The emphasis of fund financial statements is on major governmental and enterprise funds, of which each is displayed in a separate column. All remaining governmental funds are aggregated and reported as nonmajor funds.

Proprietary funds distinguish operating revenues and expenses from nonoperating items.

Proprietary fund operating revenues, such as charges for services, result from exchange transactions associated with the principal activity of the fund. Exchange transactions are those in which each party receives and gives up essentially equal values. Nonoperating revenues, such as investment earnings, result from nonexchange transactions.

Operating expenses include cost of services, administrative expenses and depreciation and amortization on capital assets. All expenses not meeting this definition are reported as nonoperating expenses.

The town reports the following major governmental funds:

General Fund

The General Fund is the general operating fund of the town. This fund is used to account for all financial transactions and resources except those required to be accounted for in another fund.

Capital Projects Fund

The Capital Projects Fund accounts for all financial resources used for the acquisition or construction of major capital facilities, other than those financed by proprietary funds or the Information Systems Improvement Fund.

The town reports the following major enterprise funds:

Water and Sewer Fund

The Water and Sewer Fund accounts for services to the general public which are financed primarily by charges to users of those services.

Golf Course Fund

The Golf Course Fund accounts for the operation and maintenance of the golf course.

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

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**Note 1. Summary of Significant Accounting Policies (Continued)**

B. Basis of Presentation, Basis of Accounting (Continued)

**Basis of Presentation** (Continued)

Chestnut Grove Cemetery Fund

The Chestnut Grove Cemetery Fund accounts for operations of the cemetery.

Additionally, the town reports the following fund types:

Police Supplemental Retirement Pension Trust Fund

The purpose of this fund is to provide retirement benefits in addition to the benefits provided by the Virginia Retirement System and Social Security. The town has contracted with various financial institutions and insurance carriers to provide fiscal agent services including the accounting, investment, and disbursement services related to this fund.

**Measurement Focus, Basis of Accounting**

Basis of accounting refers to when revenues and expenditures or expenses are recognized in the accounts and reported in the financial statements.

*Government-wide, Proprietary, and Fiduciary Fund Financial Statements:* The government-wide, proprietary, and fiduciary fund financial statements are reported using the economic resources measurement focus. The government-wide and proprietary fund financial statements are reported using the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash flows take place. Nonexchange transactions, in which the town gives (or receives) value without directly receiving (or giving) equal value in exchange, include property taxes, grants, and donations. On an accrual basis, revenue from property taxes is recognized in the fiscal year for which the taxes are levied. Revenue from grants and donations is recognized in the fiscal year in which all eligibility requirements have been satisfied.

*Governmental Fund Financial Statements.* Governmental funds are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. The town considers all revenues reported in the governmental funds to be available if the revenues are collected within 75 days after year-end, except property taxes which are recognized as revenue if they have been collected within 45 days after year-end. All taxes and interest are considered to be susceptible to accrual. Expenditures are recorded when the related fund liability is incurred, except for principal and interest on general long-term debt, claims and judgments, and compensated absences, which are recognized as expenditures to the extent they have matured. General capital asset acquisitions are reported as expenditures in governmental funds. Proceeds of general long-term debt and acquisitions under capital leases are reported as other financing sources.

TOWN OF HERNDON, VIRGINIA  
NOTES TO FINANCIAL STATEMENTS

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**Note 1. Summary of Significant Accounting Policies (Continued)**

B. Basis of Presentation, Basis of Accounting (Continued)

**Measurement Focus, Basis of Accounting (Continued)**

All governmental and business-type activities and enterprise funds of the town follow Financial Accounting Standards Board Statements and Interpretations issued on or before November 30, 1989, Accounting Principles Board Opinions, and Accounting Research Bulletins, unless those pronouncements conflict with GASB pronouncements.

C. Budgetary Data

The *Code of Virginia* makes a clear distinction between budgets and appropriations. Budgets are for informational and fiscal planning purposes, whereas appropriations are authorizations to incur expenditures.

Prior to April 1, the town Manager submits to the town Council a proposed operating budget for the fiscal year commencing the following July 1. Annual budgets for the General Fund, and the enterprise funds are adopted at the department level. Capital projects are budgeted on a project basis. The operating and capital budgets include proposed expenditures and the means of financing them. A brief synopsis of the proposed budget is published at least once in a newspaper with general circulation within the town. Additionally, notice is given of one or more public hearings at least ten days prior to the public hearing. The public hearing provides any citizen the opportunity to comment on the budget.

Prior to June 30, the budget is legally enacted through passage of an Appropriations Resolution. This resolution appropriates all budgeted amounts. The Appropriations Resolution places legal restrictions on expenditures for each department or category level. The town Manager is authorized to transfer budgeted amounts of the General Fund, Water and Sewer Fund, Golf Course Fund and Downtown Parking Enterprise Funds within a department or between departments. The total amount of each transfer shall not exceed \$30,000 and multiple transfers for the same account cannot exceed a total of \$30,000. Transfers exceeding \$30,000 must be authorized by the town Council. Although transfers within the budget less than \$30,000 may be made without approval, all increases or decreases to the approved budget must be approved by the town Council before being made. During the year, the town Council approves additional appropriations, as needed, in the form of Budget Amendments. During the year ended June 30, 2010, budget revisions to governmental funds were made which resulted in a \$1,789,016 increase in budgeted expenditures.

All budgets are adopted on a basis consistent with GAAP. Appropriations lapse June 30 unless specifically encumbered or reserved. At year-end, the town Council meets to encumber or reserve these appropriations for the next fiscal year.

All budget data presented in the accompanying financial statements is the revised budget as of June 30 and includes the budget revisions disclosed previously. Unfavorable variances reported herein should not be interpreted to represent violations of laws as the legal level of fiscal control is based on total appropriated expenditures by fund.

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

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**Note 1. Summary of Significant Accounting Policies (Continued)**

D. Assets, Liabilities and Equity

(1) Deposits and Investments

Cash resources of the governmental and proprietary funds are combined to form a pool of deposits and investments to maximize interest earnings potential. The pool consists primarily of certificates of deposit, repurchase agreements, government securities and a local government investment pool. The government securities are stated at fair value based on quoted market prices and the investment in the local government investment pool (a 2a7-like pool) is reported at the pool's share price.

For purposes of the statement of cash flows, the town's enterprise funds consider all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

(2) Receivables and Payables

Activity between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as either "due to/from other funds" (i.e., the current portion of interfund loans) or "advances to/from other funds" (i.e., the non-current portion of interfund loans). All other outstanding balances between funds are reported as "due to/from other funds." Any residual balances outstanding between the governmental activities and business-type activities are reported in the government-wide financial statements as "internal balances".

Advances between funds, as reported in the fund financial statements, are offset by a fund balance reserve account in applicable governmental funds to indicate that they are not available for appropriation and are not expendable available financial resources.

Water and sewer receivables are shown net of an allowance for uncollectibles and consist of billed and unbilled utility receivables. Unbilled receivables are an estimate of utility services provided but not billed by year end.

Allowances for uncollectible accounts receivable (real estate taxes and utility billings) are calculated using historical collection data, specific account analysis, and management's judgment.

TOWN OF HERNDON, VIRGINIA  
NOTES TO FINANCIAL STATEMENTS

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**Note 1. Summary of Significant Accounting Policies (Continued)**

D. Assets, Liabilities and Equity (Continued)

(2) Receivables and Payables (Continued)

The town levies real estate taxes as of January 1 on all real property in the town on a calendar year basis at a rate enacted by town Council. The levies are based on the assessed value of property as determined by the Director of Real Estate Assessments of Fairfax County. All property is assessed at 100 percent of appraised value and reassessed each year as of January 1. Real estate taxes are collected in equal installments due July 28 and December 5. Lien dates are 190 days after the due date. The tax rate during 2009 per \$100 of assessed value was \$.26. No discounts are allowed. A late penalty of ten percent is charged after July 28 and December 5. Interest of ten percent on tax and penalty is charged from August 1 for the first half real estate taxes and from January 1 for second half real estate taxes.

The town did not assess personal property taxes during fiscal year 2010.

The portion of taxes receivable that are not collected within 45 days after June 30 are shown as deferred revenue.

(3) Inventories

Inventories in the proprietary funds are recorded at the lower of cost (first-in, first-out) or market. These inventories consist primarily of parts held for consumption.

Inventory in the General Fund consists of expendable supplies held for consumption and is recorded at cost (determined on a first-in, first-out basis). The cost is recorded as an expenditure when consumed.

(4) Prepaid Items

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both the government-wide and fund financial statements using the consumption method.

(5) Capital Assets

Capital assets are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation.

Capital assets and infrastructure are defined by the town as assets with an initial, individual cost of more than \$5,000 and \$20,000, respectively, and an estimated useful life in excess of two years.

The town has included all infrastructure assets of the town, including assets acquired before June 30, 1980.

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

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**Note 1. Summary of Significant Accounting Policies (Continued)**

**D. Assets, Liabilities and Equity (Continued)**

**(5) Capital Assets (Continued)**

Maintenance, repairs, and minor renewals are charged to operations when incurred. Expenses which materially increase values, change capacities, or extend useful lives are capitalized.

The town adopted GASB Statement No. 51, *Accounting and Financial Reporting for Intangible Assets*, during fiscal year 2010. The town's intangible assets consist of software, which was previously recorded and classified as machinery and equipment.

Capital assets are depreciated or amortized using the straight-line method over the following estimated useful lives:

|                                   |                   |
|-----------------------------------|-------------------|
| Infrastructure                    | 20 to 50 years    |
| Buildings                         | 10 to 50 years    |
| Improvements other than buildings | 5 to 50 years     |
| Machinery and equipment           | 2 to 20 years     |
| Furniture and fixtures            | 10 to 20 years    |
| Intangibles                       | 5 years           |
| Leasehold improvements            | Fully depreciated |

**(6) Compensated Absences**

Vacation can be accumulated up to 37.5 days for all employees except department heads who can accumulate 40 days. Unused accumulated vacation is paid upon termination, death or retirement. Employees may utilize their sick leave benefit to the extent sickness causes employees to be absent. Upon retirement under the Virginia Retirement System, employees are considered 25% vested in sick leave benefits and are paid the vested portion up to \$10,000. Upon termination of employment except for dismissals, non-probationary full-time employees are considered 25% vested in sick leave benefits and are paid the vested portion up to \$2,500. A prorated amount shall be paid to non-probationary part-time employees. The vested amount is accrued in compensated absences.

Compensated absences are accrued when incurred in proprietary funds and reported as a fund liability. The General Fund is responsible for paying the liability for compensated absences for General Government employees and has been used in prior years to liquidate the Governmental Funds' liability.

Compensated absences that are expected to be liquidated with expendable available resources are reported as expenditures and fund liabilities of the governmental fund that will pay it. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements.

All amounts accrued for compensated absences are recorded on the entity-wide statements.

TOWN OF HERNDON, VIRGINIA

NOTES TO FINANCIAL STATEMENTS

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**Note 1. Summary of Significant Accounting Policies (Continued)**

D. Assets, Liabilities and Equity (Continued)

(7) Long-Term Obligations

In the government-wide financial statements, and proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities or proprietary fund type statement of net assets. Bond premiums, discounts, and deferred losses on refundings, as well as issuance costs, are deferred and amortized over the life of the bonds using the straight-line method. Bonds payable are reported net of the applicable premium, discount, and deferred losses on refundings. Bond issuance costs are reported as deferred charges and amortized over the term of the related debt.

In the fund financial statements, governmental fund types recognize bond premiums and discounts, as well as issuance costs, during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts are reported as other financing uses. Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as debt service expenditures.

(8) Fund Equity

In the fund financial statements, governmental funds report reservations of fund balance for amounts that are not available for appropriation or are legally restricted by outside parties for use for a specific purpose. Designations of fund balance represent tentative management plans that are subject to change.

E. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures/expenses during the reporting period. Actual results could differ from those estimates.

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

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**Note 2. Deposits and Investments**

The town maintains a cash and investment pool that is available for use by all funds, except the pension trust fund. Investment income is allocated to certain designated funds based on the percentage of the fund's cash and investments at month-end to the total pool. The Capital Projects Fund and the Water and Sewer Fund have specific designated investments as well as having equity in pooled cash and investments.

**Deposits:** All cash of the town is maintained in accounts collateralized in accordance with the Virginia Security for Public Deposits Act, Section 2.2-4400 et. Seq. of the *Code of Virginia* or covered by federal depository insurance.

**Investments:** The State Treasurer's Local Government Investment Pool (LGIP) is a professionally managed money market fund which invests in qualifying obligations and securities as permitted by Virginia statutes. Pursuant to Sec 2.2-4605 *Code of Virginia*, the Treasury Board of the Commonwealth sponsors the LGIP and has delegated certain functions to the State Treasurer. The LGIP reports to the Treasury Board at their regularly scheduled monthly meetings. The fair value of the position of the LGIP is the same as the value of the pool shares, i.e., the LGIP maintains a stable net asset value of \$1 per share.

**Investment Policy:**

State statutes and the town's policy authorize local governments and other public bodies to invest in obligations of the United States or agencies thereof, obligations of the Commonwealth of Virginia or political subdivisions thereof, "prime-quality" commercial paper and certain corporate notes, bankers' acceptances, repurchase agreements, open-end investment funds (mutual funds), certificates of deposit, and the LGIP. The town has investments in the LGIP, and the maturity of the LGIP is less than one year and is rated AAAM by Standard & Poor's.

The town's investment policy establishes the maximum percentages of the portfolio permitted in each of the following instruments:

|                                                                                                 |              |
|-------------------------------------------------------------------------------------------------|--------------|
| U. S. Treasury Obligations                                                                      | 100% maximum |
| U. S. Government Agency Securities and<br>Instruments of Government Sponsored Corporations      | 100% maximum |
| Open-End Investment Funds (Mutual Funds)                                                        | 100% maximum |
| Bankers' Acceptances                                                                            | 50% maximum  |
| Repurchase Agreements                                                                           | 25% maximum  |
| Certificate of Deposits – Virginia Qualified<br>Commercial Banks, Savings and Loan Associations | 75% maximum  |
| Commercial Paper                                                                                | 35% maximum  |
| Local Government Investment Pool                                                                | 100% maximum |

Further, of the total portfolio, no more than 25% can be invested with any one institution for Bankers' Acceptances, 10% with any one institution for Repurchase Agreements, 33% with any one institution for Certificates of Deposit, and no more than 5% with any one institution for Commercial Paper.

**TOWN OF HERNDON, VIRGINIA**

**NOTES TO FINANCIAL STATEMENTS**

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**Note 2. Deposits and Investments (Continued)**

**Credit Risk:**

As required by state statute, the Policy requires that commercial paper have a short-term debt rating of no less than "A-1" (or its equivalent) from at least two of the following; Moody's Investors Service, Standard & Poor's and Fitch Investor's Service. Corporate notes, negotiable Certificates of Deposit and bank deposit notes maturing in less than one year must have a short-term debt rating of at least "A-1" by Standard & Poor's and "P-1" by Moody's Investors Service. Notes having a maturity of greater than one year must be rated "AA" by Standard & Poor's "Aa" by Moody's Investors Service.

As of June 30, 2010, 8% of the portfolio was invested in "AA+" U. S. Agency Securities, 67% was invested in "AAA" U. S. Agency Securities, 17% was invested in "AAAm" rated Money Market Funds, and 8% was invested in an unrated Money Market Fund. All credit ratings presented in this paragraph are Standard & Poor's ratings.

**Concentration of Credit Risk:**

Concentration of credit risk is defined as the risk of loss attributed to the magnitude of a government's investment in a single issuer. If certain investments in any one issuer represent 5% of total investments, there must be a disclosure for the amount and issuer. At June 30, 2010, the portion of the town's portfolio, excluding the LGIP, U. S. Government guaranteed obligations and money market mutual funds, that exceed 5% of the total portfolio are as follows:

|                                       |     |
|---------------------------------------|-----|
| Federal National Mortgage Association | 59% |
| Fixed Income                          | 7%  |
| Certificates of Deposit               | 6%  |

**Interest Rate Risk:**

Interest rate risk is defined as the risk that changes in interest rates will adversely affect the fair value of an investment.

As a means of limiting exposure to fair value losses arising from rising interest rates, the town's policy limits the investment of operating funds to investments with a stated maturity of no more than five years from the date of purchase, except for investments of capital projects, long-term reserve and other escrow funds that will be timed to meet contractors' payments, debt service or other anticipated financial obligations. In such cases, the town may invest reserve and escrow funds in securities maturing up to ten years from the date of purchase.

|                | Fair<br>Value | Investment Maturities (in years) |                |                 |
|----------------|---------------|----------------------------------|----------------|-----------------|
|                |               | Less Than<br>1 Year              | 1 – 5<br>Years | 5 – 10<br>Years |
| U. S. Agencies | \$ 22,927,446 | \$ 2,208,826                     | \$ 12,211,991  | \$ 8,506,629    |

Interest rate risk does not apply to the local government investment pool since it is a 2a7-like pool.

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

**Note 3. Receivables**

Receivables at June 30, 2010 for the government's individual major funds and nonmajor funds in the aggregate, including the applicable allowances for uncollectible accounts, are as follows:

|                                           | General Fund | Water and Sewer Fund | Golf Course Fund | Chestnut Grove Cemetery Fund | Nonmajor Proprietary Fund | Totals       |
|-------------------------------------------|--------------|----------------------|------------------|------------------------------|---------------------------|--------------|
| Property tax                              | \$ 4,463,838 | \$ -                 | \$ -             | \$ -                         | \$ -                      | \$ 4,463,838 |
| Meals tax                                 | 96,774       | -                    | -                | -                            | -                         | 96,774       |
| 5% Communications tax                     | 304,510      | -                    | -                | -                            | -                         | 304,510      |
| Transient occupancy tax                   | 211,113      | -                    | -                | -                            | -                         | 211,113      |
| Fines and forfeitures                     | 88,632       | -                    | -                | -                            | -                         | 88,632       |
| Trade and other accounts                  | 344,083      | 1,384,491            | 2,014            | 1,530                        | 12,714                    | 1,744,832    |
| Gross receivables                         | 5,508,950    | 1,384,491            | 2,014            | 1,530                        | 12,714                    | 6,909,699    |
| Less allowance for uncollectible accounts | (3,650)      | (229,215)            | -                | (675)                        | -                         | (233,540)    |
| Net receivables                           | \$ 5,505,300 | \$ 1,155,276         | \$ 2,014         | \$ 855                       | \$ 12,714                 | \$ 6,676,159 |

Governmental funds report deferred revenue in connection with receivables for revenues that are not considered to be available to liquidate liabilities of the current period. Governmental funds also defer revenue recognition in connection with resources that have been received, but not yet earned. At the end of the current fiscal year, the various components of deferred revenue and unearned revenue reported in the General Fund were as follows:

|                                      | Unavailable       | Unearned            |
|--------------------------------------|-------------------|---------------------|
| Delinquent property taxes receivable | \$ 49,242         | \$ -                |
| Advance billing of 2010-2011 taxes   | -                 | 4,398,636           |
| Intergovernmental                    | 225,352           | -                   |
| Other                                | 132,110           | -                   |
|                                      | <u>\$ 406,704</u> | <u>\$ 4,398,636</u> |

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

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**Note 4. Due From Other Governments**

Amounts due from other governments include the following:

|                                         |                          |
|-----------------------------------------|--------------------------|
| General Fund:                           |                          |
| Federal government                      | \$ 272,285               |
| Commonwealth of Virginia                | 242,947                  |
| Other Local:                            |                          |
| County of Fairfax                       | 100,115                  |
| Northern Virginia Cigarette Tax Board   | 29,083                   |
|                                         | <u>129,198</u>           |
| <b>Total General Fund</b>               | <u>644,430</u>           |
| Capital Projects Fund:                  |                          |
| Federal government                      | <u>246,551</u>           |
| <b>Total Capital Projects Fund</b>      | <u>246,551</u>           |
| <b>Total due from other governments</b> | <u><u>\$ 890,981</u></u> |

**Note 5. Notes Receivable**

Notes receivable as of June 30, 2010 consist of the following:

|                                                                                            |                                           |
|--------------------------------------------------------------------------------------------|-------------------------------------------|
|                                                                                            | Downtown<br>Parking<br>Enterprise<br>Fund |
| 3.875% note, due in annual installments of \$1,851,<br>plus interest through June 2013     | \$ 5,553                                  |
| 5.36% note, due in annual installments of \$1,851,<br>plus interest through February 2015  | 9,256                                     |
| 4.715% note, due in annual installments of \$2,036,<br>plus interest through March 2017    | 14,255                                    |
| 4.27% note, due in annual installments of \$16,291,<br>plus interest through October 2017  | 130,332                                   |
| 4.515% note, due in annual installments of \$11,858,<br>plus interest through October 2023 | 166,005                                   |
| 4.10% note, due in annual installments of \$1,481,<br>plus interest through May 2024       | <u>20,734</u>                             |
|                                                                                            | 346,135                                   |
| Less current maturities                                                                    | (35,368)                                  |
| Less allowance for uncollectible accounts                                                  | <u>(154,148)</u>                          |
| <b>Long-term portion, net</b>                                                              | <u><u>\$ 156,619</u></u>                  |

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

**Note 6. Capital Assets**

Capital asset activity for the year ended June 30, 2010 is as follows:

|                                                                      | Beginning<br>Balance | Increases          | (Deletions)/<br>Reclassifications | Ending<br>Balance  |
|----------------------------------------------------------------------|----------------------|--------------------|-----------------------------------|--------------------|
| Governmental activities:                                             |                      |                    |                                   |                    |
| Capital assets, not being depreciated or amortized:                  |                      |                    |                                   |                    |
| Land                                                                 | \$ 25,609,211        | \$ -               | \$ -                              | \$ 25,609,211      |
| Construction in progress                                             | 786,626              | 1,545,859          | (814,645)                         | 1,517,840          |
| <b>Total capital assets, not being<br/>depreciated or amortized</b>  | <b>26,395,837</b>    | <b>1,545,859</b>   | <b>(814,645)</b>                  | <b>27,127,051</b>  |
| Capital assets, being depreciated and amortized:                     |                      |                    |                                   |                    |
| Infrastructure                                                       | 74,299,462           | 738,713            | 683,140                           | 75,721,315         |
| Buildings                                                            | 39,410,346           | -                  | 2,040                             | 39,412,386         |
| Improvements other than buildings                                    | 10,125,707           | -                  | -                                 | 10,125,707         |
| Machinery and equipment                                              | 10,223,280           | 557,678            | (1,202,768)                       | 9,578,190          |
| Intangibles                                                          | -                    | 12,031             | 1,129,250                         | 1,141,281          |
| Leasehold improvements                                               | 145,823              | -                  | -                                 | 145,823            |
| Furniture and fixtures                                               | 1,719,192            | -                  | 20,904                            | 1,740,096          |
| <b>Total capital assets being<br/>depreciated and amortized</b>      | <b>135,923,810</b>   | <b>1,308,422</b>   | <b>632,566</b>                    | <b>137,864,798</b> |
| Less accumulated depreciation and<br>amortization for:               |                      |                    |                                   |                    |
| Infrastructure                                                       | 50,282,612           | 1,442,251          | -                                 | 51,724,863         |
| Buildings                                                            | 9,319,693            | 994,756            | -                                 | 10,314,449         |
| Improvements other than buildings                                    | 5,154,285            | 396,609            | -                                 | 5,550,894          |
| Machinery and equipment                                              | 7,234,001            | 433,113            | (1,005,575)                       | 6,661,539          |
| Intangibles                                                          | -                    | 70,002             | 834,422                           | 904,424            |
| Leasehold improvements                                               | 145,823              | -                  | -                                 | 145,823            |
| Furniture and fixtures                                               | 630,475              | 80,036             | -                                 | 710,511            |
| <b>Total accumulated depreciation<br/>and amortization</b>           | <b>72,766,889</b>    | <b>3,416,767</b>   | <b>(171,153)</b>                  | <b>76,012,503</b>  |
| <b>Total capital assets being<br/>depreciated and amortized, net</b> | <b>63,156,921</b>    | <b>(2,108,345)</b> | <b>803,719</b>                    | <b>61,852,295</b>  |
| Governmental activities capital assets, net                          | \$ 89,552,758        | \$ (562,486)       | \$ (10,926)                       | \$ 88,979,346      |

Depreciation and amortization was charged to programs/functions as follows:

|                                                                                  |                     |
|----------------------------------------------------------------------------------|---------------------|
| Governmental activities:                                                         |                     |
| Legislative                                                                      | \$ 440              |
| Administration                                                                   | 298,157             |
| Parks and Recreation                                                             | 715,571             |
| Finance                                                                          | 40,371              |
| Community Development                                                            | 42,340              |
| Police                                                                           | 355,598             |
| Public Works                                                                     | 1,964,290           |
| <b>Total depreciation and amortization expense -<br/>governmental activities</b> | <b>\$ 3,416,767</b> |

TOWN OF HERNDON, VIRGINIA

NOTES TO FINANCIAL STATEMENTS

**Note 6. Capital Assets (Continued)**

|                                                                               | Beginning<br>Balance | Increases        | (Deletions)/<br>Reclassifications | Ending<br>Balance |
|-------------------------------------------------------------------------------|----------------------|------------------|-----------------------------------|-------------------|
| Business-type activities:                                                     |                      |                  |                                   |                   |
| Capital assets, not being depreciated<br>or amortized:                        |                      |                  |                                   |                   |
| Land                                                                          | \$ 3,418,338         | \$ -             | \$ -                              | \$ 3,418,338      |
| Construction in progress                                                      | 264,563              | 120,229          | (281,262)                         | 103,530           |
| <b>Total capital assets, not being<br/>depreciated or amortized</b>           | <b>3,682,901</b>     | <b>120,229</b>   | <b>(281,262)</b>                  | <b>3,521,868</b>  |
| Capital assets, being depreciated<br>and amortized:                           |                      |                  |                                   |                   |
| Buildings                                                                     | 3,579,748            | -                | -                                 | 3,579,748         |
| Improvements other than buildings                                             | 27,041,618           | 78,290           | 182,213                           | 27,302,121        |
| Machinery and equipment                                                       | 2,477,172            | 56,106           | (16,188)                          | 2,517,090         |
| Furniture and fixtures                                                        | 207,558              | -                | -                                 | 207,558           |
| Intangibles                                                                   | 169,560              | -                | 99,049                            | 268,609           |
| <b>Total capital assets being<br/>depreciated and amortized</b>               | <b>33,475,656</b>    | <b>134,396</b>   | <b>265,074</b>                    | <b>33,875,126</b> |
| Less accumulated depreciation<br>and amortization:                            |                      |                  |                                   |                   |
| Buildings                                                                     | 1,031,152            | 122,173          | -                                 | 1,153,325         |
| Improvements other than buildings                                             | 14,828,138           | 843,735          | -                                 | 15,671,873        |
| Machinery and equipment                                                       | 1,931,546            | 99,404           | (16,188)                          | 2,014,762         |
| Furniture and fixtures                                                        | 203,889              | 336              | -                                 | 204,225           |
| Intangibles                                                                   | 130,749              | 19,557           | -                                 | 150,306           |
| <b>Total accumulated depreciation<br/>and amortization</b>                    | <b>18,125,474</b>    | <b>1,085,205</b> | <b>(16,188)</b>                   | <b>19,194,491</b> |
| <b>Total capital assets being<br/>depreciated and amortized, net</b>          | <b>15,350,182</b>    | <b>(950,809)</b> | <b>281,262</b>                    | <b>14,680,635</b> |
| Business-type activities capital assets, net                                  | \$ 19,033,083        | \$ (830,580)     | \$ -                              | \$ 18,202,503     |
| Business-type activities:                                                     |                      |                  |                                   |                   |
| Water and Sewer                                                               |                      |                  | \$ 709,770                        |                   |
| Golf Course                                                                   |                      |                  | 207,393                           |                   |
| Chestnut Grove Cemetery                                                       |                      |                  | 137,509                           |                   |
| Downtown Parking Enterprise                                                   |                      |                  | 30,533                            |                   |
| <b>Total depreciation and amortization expense - business-type activities</b> |                      |                  | <b>\$ 1,085,205</b>               |                   |

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

**Note 7. Long-Term Obligations**

The following is a summary of long-term liability activity for the year ended June 30, 2010:

|                                               | Beginning<br>Balance | Increases           | Decreases           | Ending<br>Balance    | Due Within<br>One Year |
|-----------------------------------------------|----------------------|---------------------|---------------------|----------------------|------------------------|
| Governmental activities:                      |                      |                     |                     |                      |                        |
| Bonds and notes payable:                      |                      |                     |                     |                      |                        |
| General obligation bonds                      | \$ 17,243,886        | \$ 2,375,000        | \$ 1,609,517        | \$ 18,009,369        | \$ 1,732,403           |
| Note payable                                  | 195,000              | 865,000             | 195,000             | 865,000              | -                      |
| Total                                         | 17,438,886           | 3,240,000           | 1,804,517           | 18,874,369           | 1,732,403              |
| Compensated absences                          | 2,178,185            | 1,765,473           | 1,861,814           | 2,081,844            | 507,422                |
| Governmental activities long-term liabilities | 19,617,071           | 5,005,473           | 3,666,331           | 20,956,213           | \$ 2,239,825           |
| Plus deferred amount for bond premium         | 37,056               | 71,562              | 3,370               | 105,248              |                        |
| Less deferred amount for bond discounts       | (73,493)             | -                   | (4,883)             | (68,610)             |                        |
|                                               | <u>\$ 19,580,634</u> | <u>\$ 5,077,035</u> | <u>\$ 3,664,818</u> | <u>\$ 20,992,851</u> |                        |

Annual requirements to amortize long-term bonded debt are as follows:

| Year<br>Ending<br>June 30, | General Long-Term Debt   |                     |                   |                   |
|----------------------------|--------------------------|---------------------|-------------------|-------------------|
|                            | General Obligation Bonds |                     | Note Payable      |                   |
|                            | Principal                | Interest            | Principal         | Interest          |
| 2011                       | \$ 1,732,403             | \$ 723,368          | \$ -              | \$ 30,711         |
| 2012                       | 1,320,711                | 666,286             | -                 | 30,711            |
| 2013                       | 1,365,606                | 611,323             | 135,000           | 28,558            |
| 2014                       | 1,401,721                | 553,925             | 135,000           | 26,209            |
| 2015                       | 920,508                  | 504,481             | 135,000           | 23,860            |
| 2016-2020                  | 5,201,957                | 1,913,092           | 460,000           | 84,064            |
| 2021-2025                  | 4,886,955                | 737,730             | -                 | -                 |
| 2026-2030                  | 1,179,508                | 99,151              | -                 | -                 |
|                            | <u>\$ 18,009,369</u>     | <u>\$ 5,809,356</u> | <u>\$ 865,000</u> | <u>\$ 224,113</u> |

TOWN OF HERNDON, VIRGINIA  
NOTES TO FINANCIAL STATEMENTS

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**Note 7. Long-Term Obligations (Continued)**

**General Obligation Bonds**

|                                                                                                                                                                                                                          |                             |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|
| Refunding bonds issued December 1, 1993,<br>interest at 5.20%, annual maturity \$450,000<br>through December 2010                                                                                                        | \$ 450,000                  |
| Public improvement bonds issued June 1, 2001,<br>interest at 4.10%, payable semi-annually, annual<br>maturity \$134,748 to \$213,838 through June 2021                                                                   | 1,895,254                   |
| Refunding bonds issued February 15, 2002,<br>interest at 4.00% payable semi-annually, annual<br>maturity from \$510,000 to \$515,000 through August 2013                                                                 | 2,050,000                   |
| Tax-exempt public improvement bonds<br>issued December 1, 2003, interest at 3.02% to<br>4.52% payable semi-annually, annual maturity<br>beginning in fiscal year 2016 from \$425,000 to<br>\$625,000 through August 2023 | 4,700,000                   |
| Taxable public improvement bonds<br>issued December 1, 2003, interest at 4.40% to<br>5.02% payable semi-annually, annual maturity<br>from \$350,000 to \$420,000 through August 2014                                     | 1,920,000                   |
| Tax-exempt public improvement bonds<br>issued December 1, 2005, interest at 4.0% to<br>4.5% payable semi-annually, annual maturity<br>from \$190,000 to \$350,000 through August 2025                                    | 4,170,000                   |
| Tax-exempt public improvement bonds<br>issued February 8, 2007, interest at 3.75% to<br>5.25%, payable semi-annually, annual maturity<br>from \$18,805 to \$37,611 through February 2027                                 | 449,115                     |
| Tax-exempt Build America and Recovery Zone bonds<br>issued March 1, 2010, interest at 2.00% to 6.07%<br>payable semi-annually, annual maturity \$78,850 to<br>\$166,000 through February 2030                            | <u>2,375,000</u>            |
| <b>Total general obligation bonds</b>                                                                                                                                                                                    | <b><u>\$ 18,009,369</u></b> |

**Note Payable:**

|                                                                                                                                                                                                                                                                                                                        |                   |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| \$1,765,000 VML/VACO Finance Program note payable,<br>advances totaling \$865,000 through fiscal year 2010,<br>payable annually, plus interest, beginning in fiscal year<br>2012, annual maturity from \$135,000 to \$460,000 through<br>July 2018. Interest payments at a variable rate begin in<br>fiscal year 2012. | <u>\$ 865,000</u> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

**Note 7. Long-Term Obligations (Continued)**

In June 2001 and February 2007, public improvement bonds were issued. Additionally, in March 2010, Build America and Recovery Zone bonds were issued. The proceeds of each of these issuances have been used to finance governmental and business-type activities (golf course and cemetery). This debt is being accounted for in the respective fund that utilized the debt proceeds.

|                                                | Beginning<br>Balance | Increases  | Decreases  | Ending<br>Balance | Due Within<br>One Year |
|------------------------------------------------|----------------------|------------|------------|-------------------|------------------------|
| Business-type activities:                      |                      |            |            |                   |                        |
| Serial bonds                                   | \$ 3,076,114         | \$ 500,000 | \$ 155,483 | \$ 3,420,631      | \$ 177,597             |
| Compensated absences                           | 220,230              | 126,380    | 121,361    | 225,249           | 10,284                 |
| Plus deferred amount for bond premium          | 65,577               | 14,656     | 3,944      | 76,289            | -                      |
| Less deferred amount for bond discount         | (19,799)             | -          | (1,662)    | (18,137)          | -                      |
| Business-type activities long-term liabilities | \$ 3,342,122         | \$ 641,036 | \$ 279,126 | \$ 3,704,032      | \$ 187,881             |

Annual requirements to amortize long-term debt are as follows:

| Year Ending<br>June 30, | Revenue Bonds       |                     |
|-------------------------|---------------------|---------------------|
|                         | Principal           | Interest            |
| 2011                    | \$ 177,597          | \$ 151,720          |
| 2012                    | 184,289             | 146,426             |
| 2013                    | 194,394             | 139,214             |
| 2014                    | 203,279             | 131,300             |
| 2015                    | 209,492             | 123,236             |
| 2016-2020               | 1,198,043           | 469,453             |
| 2021-2025               | 828,045             | 200,073             |
| 2026-2030               | 425,492             | 37,033              |
|                         | <u>\$ 3,420,631</u> | <u>\$ 1,398,455</u> |

TOWN OF HERNDON, VIRGINIA  
NOTES TO FINANCIAL STATEMENTS

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**Note 7. Long-Term Obligations (Continued)**

|                                                                                                                                                                                                                                 | Golf Course<br>Fund<br>Long-Term<br>Debt | Cemetery<br>Fund<br>Long-Term<br>Debt |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|---------------------------------------|
| Serial bonds:                                                                                                                                                                                                                   |                                          |                                       |
| Public improvement bonds issued June 1, 2001;<br>interest at 4.10% to 4.88% payable semi-annually;<br>annual maturity from \$95,252 to \$151,162 through<br>June 2021, less unamortized amount of \$18,137                      | \$ 838,094                               | \$ 483,515                            |
| Public improvement bonds, issued February 8, 2007,<br>interest at 3.75% to 5.25% payable semi-annually,<br>annual maturity from \$66,195 to \$132,389 through<br>February 2027, plus unamortized amount of \$61,847             | -                                        | 1,642,732                             |
| Build America and Recovery Zone bonds, issued<br>March 1, 2010, interest at 2.00% to 6.07% payable<br>semi-annually, annual maturity from \$16,150 to<br>\$34,000 through February 2030, plus unamortized<br>amount of \$14,442 | 514,442                                  | -                                     |
|                                                                                                                                                                                                                                 | <u>\$ 1,352,536</u>                      | <u>\$ 2,126,247</u>                   |

The available legal debt margin mandated by the Commonwealth of Virginia is \$366,511,714 which is computed based upon 10% of the assessed value of real estate subject to taxation less applicable bonded debt.

## TOWN OF HERNDON, VIRGINIA

### NOTES TO FINANCIAL STATEMENTS

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#### Note 8. Retirement and Pension Plans

The town employees are covered under various retirement plans as follows:

##### A. Plan Description

Name of Plan: Virginia Retirement System (VRS)

Identification of Plan: Agent and Cost-Sharing Multiple-Employer Defined Benefit Pension Plan

Administering Entity: Virginia Retirement System (System)

All full-time, salaried permanent employees of participating employers must participate in the VRS. Benefits vest after five years of service. Employees are eligible for an unreduced retirement benefit at age 65 with 5 years of service (age 60 for participating local law enforcement officers, firefighters, and sheriffs) or at age 50 with at least 30 years of service if elected by the employer (age 50 with at least 25 years of service for participating local law enforcement officers, firefighters, and sheriffs) payable monthly for life in an amount equal to 1.70% of their average final compensation (AFC) for each year of credited service (1.85% sheriffs and, if the employer elects, to other employees in hazardous duty positions receiving enhanced benefits). Benefits are actuarially reduced for retirees who retire prior to becoming eligible for full retirement benefits. In addition, retirees qualify for an annual cost-of-living adjustment (COLA) beginning in their second year of retirement. The COLA is limited to 5.00% per year. AFC is defined as the highest consecutive 36 months of reported compensation. Participating local law enforcement officers, firefighters, and sheriffs may receive a monthly benefit supplement if they retire prior to age 65. The VRS also provides death and disability benefits. Title 51.1 of the *Code of Virginia* (1950), as amended, assigns the authority to establish and amend benefit provisions to the General Assembly of Virginia.

The System issues a publicly available comprehensive annual financial report that includes financial statements and required supplementary information for VRS. A copy of that report may be downloaded from their website at <http://www.varetire.org/pdf/publications/2009-annual-report.pdf> or obtained by writing to the System's Chief Financial Officer at P. O. Box 2500, Richmond, Virginia, 23218-2500.

##### B. Funding Policy

Plan members are required by Title 51.1 of the *Code of Virginia* (1950), as amended, to contribute 5.00% of their annual salary to the VRS. This 5.00% member contribution has been assumed by the town. In addition, the town is required to contribute the remaining amounts necessary to fund its participation in the VRS using the actuarial basis specified by the *Code of Virginia* and approved by the VRS Board of Trustees. The Town of Herndon's contribution rate for the fiscal year ended June 30, 2010 was 11.92% of annual covered payroll.

**TOWN OF HERNDON, VIRGINIA**

**NOTES TO FINANCIAL STATEMENTS**

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**Note 8. Retirement and Pension Plans (Continued)**

**C. Annual Pension Cost (APC)**

For fiscal year 2010, the town's annual pension cost of \$1,812,947 was equal to the town's required and actual contributions.

Three-year trend information for the town is as follows:

| Fiscal Year<br>Ended | Annual<br>Pension Cost | Percentage of APC<br>Contributed | Net Pension<br>Obligation |
|----------------------|------------------------|----------------------------------|---------------------------|
| June 30, 2008        | \$ 1,801,517           | 100%                             | \$ -                      |
| June 30, 2009        | 1,826,884              | 100%                             | -                         |
| June 30, 2010        | 1,812,947              | 100%                             | -                         |

The required contribution was determined as part of the June 30, 2007 actuarial valuation using the entry age actuarial cost method. The actuarial assumptions included (a) an investment rate of return (net of administrative expenses) of 7.50%, (b) projected salary increases ranging from 3.75% to 5.60% per year for general government employees and 3.50% to 4.75% for employees eligible for enhanced benefits available to law enforcement officers, firefighters, and sheriffs, and (c) a cost-of-living adjustment of 2.50% per year. Both the investment rate of return and the projected salary increases include an inflation component of 2.50%. The actuarial value of the town's assets is equal to the modified market value of assets. This method uses techniques that smooth the effects of short-term volatility in the market value of assets over a five-year period. The town's unfunded actuarial accrued liability is being amortized as a level percentage of projected payroll on an open basis. The remaining amortization period at June 30, 2007 was 20 years.

**D. Funded Status and Funding Progress**

As of June 30, 2009, the most recent actuarial valuation date, the Plan was 92% funded. The actuarial accrued liability for benefits was \$47,617,917, and the actuarial value of assets was \$43,841,672, resulting in an unfunded actuarial accrued liability (UAAL) of \$3,776,245. The covered payroll (annual payroll of active employees covered by the Plan) was \$15,625,249, and ratio of the UAAL to the covered payroll was 24%.

The Schedule of Funding Progress, presented as Required Supplementary Information following the notes to the financial statements, presents multi-year trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability (AAL) for benefits.

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

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**Note 8. Retirement and Pension Plans (Continued)**

Police Retirement Plan:

Plan Description

The Town of Herndon Police Supplemental Retirement Plan (Plan) is a defined contribution plan established by the town to provide retirement benefits, supplemental to VRS, for town police officers. The Plan is administered by the town. The town contributes an amount equal to three percent of the officer's wages; the officers make no contribution.

The town's police officers are enrolled in the Law Enforcement Officers retirement program within the Virginia Retirement System. The police officers are provided benefits equivalent to those provided for State police officers as set out in Section 51.1-138 of the *Code of Virginia*.

The town's payroll for employees covered by the Plan for the year ended June 30, 2010 was approximately \$5,594,532, which was 32% of the total town payroll of \$17,313,027. There were 75 participants in the Plan at June 30, 2010. The Plan has eight distribution options available to the officers upon retirement, separation from service, death, disability or termination of the Plan. Town contributions recorded as pension expenditure totaled \$133,510 for the fiscal year ended June 30, 2010. Data concerning the value of vested and nonvested benefits as of June 30, 2010 is as follows:

|                    |                     |
|--------------------|---------------------|
| Vested benefits    | \$ 1,757,083        |
| Nonvested benefits | 102,553             |
|                    | <u>\$ 1,859,636</u> |

**Vesting**

Contributions by the town will vest to the benefit of the officer for which they are made according to the following schedule:

| Years of Service as<br>Herndon Police Officer | Vested<br>Percentage |
|-----------------------------------------------|----------------------|
| Fewer than 3 years                            | None                 |
| 3 years but fewer than 4                      | 20                   |
| 4 years but fewer than 5                      | 40                   |
| 5 years but fewer than 6                      | 60                   |
| 6 years but fewer than 7                      | 80                   |
| 7 years or more                               | 100                  |

TOWN OF HERNDON, VIRGINIA  
NOTES TO FINANCIAL STATEMENTS

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**Note 8. Retirement and Pension Plans (Continued)**

**Significant Accounting Policies**

*Basis of Accounting:* The Plan financial statements are prepared using the accrual basis of accounting.

*Reporting:* The Plan is accounted for as a pension trust fund of the town.

*Investment Valuation and Income Recognition:* Shares of registered investment companies (mutual funds) are reported at fair value based on the quoted market price of the mutual fund, which represents the net asset value of the shares held by the Plan.

*Payment of Benefits:* Benefits are recorded when paid.

In addition, State statutes authorize the town to purchase other investments for pension funds that meet the standard of judgment and care set forth in the *Code of Virginia*. These additional investments may include obligations of other states, political subdivisions thereof, or mutual funds.

**Concentrations**

At June 30, 2010, Plan assets were comprised of mutual funds investing in stocks, bonds, guaranteed investment contracts, and U. S. government securities. The following table presents the fair value of the investments in this Plan. Single investments representing more than 5% of the Plan's net assets as of June 30, 2010 and 2009 are separately identified.

| Investments at Fair Value as Determined<br>by Quoted Market Prices | 2010                | 2009                |
|--------------------------------------------------------------------|---------------------|---------------------|
| Mutual Funds:                                                      |                     |                     |
| Dimensional U. S. Large Value                                      | \$ 112,622          | \$ -                |
| Federated Capital Preservation                                     | 345,130             | 478,124             |
| Janus Twenty Fund, Inc.                                            | 264,729             | 244,916             |
| Vanguard Index Trust 500 Index                                     | 448,640             | 388,702             |
| Vanguard Bond Index FD Interm.                                     | 352,300             | 317,746             |
| Vanguard Mid-Cap Growth Index Inv                                  | 145,473             | 118,526             |
| Other Investments Individually Less<br>Than 5% of Plan Assets      | 185,787             | 246,167             |
|                                                                    | <u>\$ 1,854,681</u> | <u>\$ 1,794,181</u> |

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

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**Note 9. Other Postemployment Benefits**

**A. Plan Description**

Other postemployment benefits (OPEB) provided by the town include single-employer, defined benefit retiree health insurance premium plans.

A retiree, eligible for the plan, is defined as a full-time employee who is participating in the employer's medical and dental program, and may elect coverage if the employee is (a) eligible for VRS retirement (i.e. General Employees: earlier of age 50 and 10 years of service or age 55 and 5 years of service; Hazardous Duty Employees: age 50 and 7 years of service, or (b) disabled employees who qualify for VRS disability (no age or service requirement in VRS). The plan was established by town Council and any amendments to the plan must be approved by the Council. The plan does not issue stand-alone financial reports.

**B. Funding Policy**

The town Council establishes employer contribution rates for their respective plan participants. The Council has chosen to fund the healthcare benefits on a pay-as-you-go basis.

**C. Annual OPEB Cost and Net OPEB Obligation**

In July 2008, the town had an actuarial valuation of postemployment benefits performed. The annual cost of OPEB under GASB Statement No. 45 is called the annual required contribution or ARC. The pay-as-you-go cost for OPEB benefits for the town's plan is \$198,000 and the annual benefit cost is \$601,000. The percentage of annual OPEB cost contributed is 32.95%.

GASB Statement No. 45 does not require prefunding of OPEB liabilities and the town has elected not to prefund OPEB liabilities at this time. The difference between the OPEB annual expense and cash payments for OPEB benefits is treated as a liability in the financial statements when the liability is not prefunded. At June 30, 2010, the town has recorded a liability of \$826,000 on the Statement of Net Assets. (\$730,124 governmental activities and \$95,876 business-type activities.)

The town is required to contribute the ARC of the employer, an amount actuarially determined in accordance with the parameters of GASB No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities over a period not to exceed 30 years on an open basis. The following table shows the components of the annual OPEB cost for the year, the amounts contributed for the year, and the change in the net OPEB obligation:

|                                            |                   |
|--------------------------------------------|-------------------|
| Annual required contribution (ARC)         | \$ 601,000        |
| Interest on net OPEB obligation            | 18,000            |
| Adjustment to annual required contribution | <u>(18,000)</u>   |
| Annual OPEB cost                           | 601,000           |
| Estimated contributions made               | <u>(198,000)</u>  |
| Increase in net OPEB obligation            | 403,000           |
| Net OPEB obligation, beginning of year     | 423,000           |
| Net OPEB obligation, end of year           | <u>\$ 826,000</u> |

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

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**Note 9. Other Postemployment Benefits (Continued)**

**C. Annual OPEB Cost and Net OPEB Obligation (Continued)**

**Trend Information**

Two-year trend information is as follows:

| Fiscal Year Ended | Annual Pension Cost (APC) | Percentage of APC Contributed | Net Pension Obligation |
|-------------------|---------------------------|-------------------------------|------------------------|
| June 30, 2010     | \$ 601,000                | 32.95%                        | \$ 826,000             |
| June 30, 2009     | 569,000                   | 25.66%                        | 423,000                |

**D. Funding Status and Funding Progress**

As of July 1, 2008, the most recent actuarial valuation date, the plan was not funded. The actuarial value of assets was \$-0-, resulting in an unfunded actuarial liability (UAAL) of \$5,708,000 for the town's plan.

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan are compared with past expectations and new estimates are made for the future. The Schedule of Funding Progress, presented as Required Supplementary Information following the notes to the financial statements, presents trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

The following table shows the funding status:

| Actuarial Valuation Date | Actuarial Value of Assets | Actuarial Accrued Liability | Unfunded Actuarial Accrued Liability | Funded Ratio | Annual Covered Payroll | Unfunded Actuarial Accrued Liability as a Percentage of Covered Payroll |
|--------------------------|---------------------------|-----------------------------|--------------------------------------|--------------|------------------------|-------------------------------------------------------------------------|
| July 1, 2008             | \$ -                      | \$ 5,708,000                | \$ 5,708,000                         | 0.00%        | \$ 15,625,249          | 36.53%                                                                  |
| July 1, 2008             | -                         | 5,284,000                   | 5,284,000                            | 0.00%        | 14,781,700             | 35.75%                                                                  |

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

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**Note 9. Other Postemployment Benefits (Continued)**

**E. Actuarial Methods and Assumptions**

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and the plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members at that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the July 1, 2008 actuarial valuation, the Entry Age Normal cost method was used. The actuarial assumptions include a four and one-quarter percent rate of return, assumed salary scale increase of two and one-half percent, and an annual healthcare cost trend rate of ten percent initially, reduced by one percent decrements to an ultimate rate of five percent. The unfunded liability is amortized over a period of 30 years based on a level percent of payroll method on an open basis.

**Note 10. Interfund Receivables and Payables**

Interfund balances as of June 30, 2010 are as follows:

| <u>Receivable Fund</u> | <u>Payable Fund</u>                 | <u>Amount</u>     |
|------------------------|-------------------------------------|-------------------|
| General                | Enterprise: Chestnut Grove Cemetery | <u>\$ 189,975</u> |
| General                | Governmental: Capital Projects      | <u>\$ 162,000</u> |
|                        | Total                               | <u>\$ 351,975</u> |

Interfund receivables are recorded to disclose interfund loan balances in the payable funds due at year end.

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

**Note 11. Interfund Transfers**

A summary of interfund transfer activity is presented as follows:

|                              | Transfer from Fund      |                             |                                  |                                       | Total<br>Transferred<br>In |
|------------------------------|-------------------------|-----------------------------|----------------------------------|---------------------------------------|----------------------------|
|                              | Governmental Activities |                             |                                  | Business-<br>type<br>Activity         |                            |
|                              | General<br>Fund         | Capital<br>Projects<br>Fund | Nonmajor<br>Governmental<br>Fund | Chestnut<br>Grove<br>Cemetery<br>Fund |                            |
| Transfer To Fund:            |                         |                             |                                  |                                       |                            |
| Primary government:          |                         |                             |                                  |                                       |                            |
| Governmental activities:     |                         |                             |                                  |                                       |                            |
| General Fund                 | \$ -                    | \$ 498,000                  | \$ -                             | \$ -                                  | \$ 498,000                 |
| Capital Projects Fund        | 633,500                 | -                           | -                                | -                                     | 633,500                    |
| Nonmajor Governmental Fund   | 91,600                  | -                           | -                                | 32,881                                | 124,881                    |
| Business-type activities:    |                         |                             |                                  |                                       |                            |
| Chestnut Grove Cemetery Fund | -                       | -                           | 61,349                           | -                                     | 61,349                     |
| <b>Total Transferred Out</b> | <b>\$ 725,100</b>       | <b>\$ 498,000</b>           | <b>\$ 61,349</b>                 | <b>\$ 32,881</b>                      | <b>\$ 1,317,330</b>        |

The transfers from the General Fund to the Capital Projects Fund and Nonmajor Government Funds is for capital project expenditures.

The transfer from the Nonmajor Government Fund to the Chestnut Grove Cemetery Fund is for interest income.

The transfer from the Chestnut Grove Cemetery Fund to the Nonmajor Government Fund is for cemetery site sales.

The transfer from the Capital Projects Fund to the General Fund represents a partial return of available, undesignated funds contained within the Capital Projects Fund. These funds were originally transferred from the General Fund in prior years to finance various governmental capital projects.

**Note 12. Surety Bonds**

The town maintains surety bonding with Virginia Municipal Liability Pool as follows:

| Official's<br>Name      | Title of<br>Official               | Amount of<br>Surety Bond |
|-------------------------|------------------------------------|--------------------------|
| Stephen J. DeBenedittis | Mayor                              | \$ 250,000               |
| Arthur A. Anselene      | Town Manager                       | 250,000                  |
| Mary K. Tuohy           | Director of Finance                | 250,000                  |
| Stephan A. Greennagel   | Deputy Director of Finance         | 250,000                  |
| Myra L. King            | Revenue Supervisor                 | 250,000                  |
| Diane C. Erway          | Purchasing Agent                   | 250,000                  |
| Cindy S. Roeder         | Director of Parks and Recreation   | 250,000                  |
| Elizabeth M. Gilleran   | Director of Community Development  | 250,000                  |
| Robert B. Boxer         | Director of Public Works           | 250,000                  |
| Toussaint Summers, Jr.  | Chief of Police                    | 250,000                  |
| William H. Ashton, III  | Director of Information Technology | 250,000                  |
| Linda A. Simmons        | Director of Human Resources        | 250,000                  |
| Gene A. Fleming         | Director of Golf                   | 250,000                  |

**TOWN OF HERNDON, VIRGINIA**  
**NOTES TO FINANCIAL STATEMENTS**

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**Note 13. Contingency**

Federal and State-Assisted Programs

The town has received proceeds from several federal and state grants. Periodic audits of these grants are required and certain costs may be questioned as not being appropriate expenditures under the grant agreements. Such audits could result in the refund of grant monies to the grantor agencies. Management believes that any required refunds will be immaterial. No provision has been made in the accompanying financial statements for the refund of grant monies.

**Note 14. Operating Lease Commitments**

The town rents various properties from other organizations under both cancellable and noncancelable operating leases. Rental costs approximated \$178,000 in the General Fund in 2010.

Rental commitments under noncancelable operating leases at June 30, 2010 are approximately \$136,000 for the year ended June 30, 2010, with options for renewal at the conclusion of the lease.

**Note 15. Commitments and Subsequent Event**

The town was contacted by the Environmental Protection Agency (EPA) in November 2007 concerning its investigation of a release, or threat of release, of hazardous substances, pollutants or containments into the environment at the Hidden Lane Landfill in Loudoun County, Virginia. The town has furnished all information and documents in relation to any town use of this landfill between 1971 and 1983 to the EPA. The EPA's investigation was still on-going at June 30, 2010 and no indication of potential town liability has been determined.

TOWN OF HERNDON, VIRGINIA  
NOTES TO FINANCIAL STATEMENTS

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**Note 16. Pending GASB Statements**

At June 30, 2010, the Governmental Accounting Standards Board (GASB) had issued statements not yet implemented by the town. The statements which might impact the town are as follows:

GASB Statement No. 54, *Fund Balance Reporting and Governmental Fund Type Definitions*, establishes standards to enhance the usefulness of fund balance information by providing clearer fund balance classifications that comprise hierarchy based primarily on the extent to which a government is bound to observe constraints imposed upon the use of the resources reported in governmental funds. Statement No. 54 will be effective for periods beginning after June 15, 2010.

GASB Statement No. 57, *OPEB Measurements by Agent Employers and Agent-Multiple Employer Plans*, establishes standards for the measurement and financial reporting of actuarially determined information by agent employers with individual-employer OPEB plans that have fewer than 100 total plan members and by the agent multiple-employer OPEB plans in which they participate. In addition, it clarifies requirements of Statements 43 and 45 related to the coordination of the timing and frequency of OPEB measurements by agent employers and the agent multiple-employer OPEB plans in which they participate. Statement No. 57 will be effective for periods beginning after June 15, 2011.

GASB Statement No. 59, *Financial Instruments Omnibus*, updates and improves existing standards regarding financial reporting and disclosure requirements of certain financial instruments and external investment pools. Statement No. 59 will be effective for periods beginning after June 15, 2010.

The town has not determined the financial reporting effect that any of these statements will have upon the town.



**TOWN OF HERNDON, VIRGINIA**

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**REQUIRED SUPPLEMENTARY INFORMATION**



**TOWN OF HERNDON, VIRGINIA**

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TOWN OF HERNDON, VIRGINIA

SCHEDULE OF FUNDING PROGRESS - VIRGINIA RETIREMENT SYSTEM

| Actuarial<br>Valuation<br>Date | Actuarial<br>Value of<br>Assets | Actuarial<br>Accrued<br>Liability | Unfunded<br>Actuarial<br>Accrued<br>Liability | Funded<br>Ratio | Covered<br>Payroll | Unfunded<br>Actuarial<br>Accrued<br>Liability as a<br>Percentage of<br>Covered Payroll |
|--------------------------------|---------------------------------|-----------------------------------|-----------------------------------------------|-----------------|--------------------|----------------------------------------------------------------------------------------|
| June 30, 2009                  | \$ 43,841,672                   | \$ 47,617,917                     | \$ 3,776,245                                  | 92.07%          | \$ 15,625,249      | 24.17%                                                                                 |
| June 30, 2008                  | 41,580,907                      | 43,113,324                        | 1,532,417                                     | 96.45%          | 14,781,700         | 10.37%                                                                                 |
| June 30, 2007                  | 36,607,652                      | 38,719,382                        | 2,111,730                                     | 94.55%          | 13,224,304         | 15.97%                                                                                 |

SCHEDULE OF FUNDING PROGRESS - OTHER POSTEMPLOYMENT BENEFITS

| Actuarial<br>Valuation<br>Date | Actuarial<br>Value of<br>Assets | Actuarial<br>Accrued<br>Liability | Unfunded<br>Actuarial<br>Accrued<br>Liability | Funded<br>Ratio | Covered<br>Payroll | Unfunded<br>Actuarial<br>Accrued<br>Liability as a<br>Percentage of<br>Covered Payroll |
|--------------------------------|---------------------------------|-----------------------------------|-----------------------------------------------|-----------------|--------------------|----------------------------------------------------------------------------------------|
| July 1, 2008                   | -                               | \$ 5,708,000                      | \$ 5,708,000                                  | 0.00%           | \$ 15,625,249      | 36.53%                                                                                 |
| July 1, 2008                   | -                               | 5,284,000                         | 5,284,000                                     | 0.00%           | 14,781,700         | 35.75%                                                                                 |

SCHEDULE OF EMPLOYER CONTRIBUTIONS - OTHER POSTEMPLOYMENT BENEFITS

| Fiscal Year<br>Ended<br>June 30 | Annual<br>Required<br>Contribution | Percentage<br>Contributed |
|---------------------------------|------------------------------------|---------------------------|
| 2010                            | \$ 601,000                         | 32.95%                    |
| 2009                            | 569,000                            | 25.66%                    |



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**SUPPLEMENTARY INFORMATION**



**TOWN OF HERNDON, VIRGINIA**

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## **Nonmajor Governmental Funds**

### **Special Revenue Fund**

Special revenue funds are used to account for specific revenues that are legally restricted to expenditure for particular purposes. The town's special revenue fund is the Chestnut Grove Cemetery Perpetual Care Fund.

### **Capital Projects Fund**

Capital projects funds are generally used to account for the acquisition and construction of major capital projects other than those financed by proprietary funds and trust funds. The Information Systems Improvement Fund accounts for the town's acquisition of telecommunications equipment, computer hardware and software and other automated systems.

## TOWN OF HERNDON, VIRGINIA

Exhibit B-1

**COMBINING BALANCE SHEET**  
**NONMAJOR GOVERNMENTAL FUNDS**  
**June 30, 2010**

|                                                       | Special Revenue<br>Chestnut<br>Grove Cemetery<br>Perpetual<br>Care Fund | Capital Projects<br>Information<br>Systems<br>Improvement<br>Fund | Total<br>Nonmajor<br>Governmental<br>Funds |
|-------------------------------------------------------|-------------------------------------------------------------------------|-------------------------------------------------------------------|--------------------------------------------|
| <b>ASSETS</b>                                         |                                                                         |                                                                   |                                            |
| Cash, cash equivalents and temporary cash investments | \$ 1,327,069                                                            | \$ 267,995                                                        | \$ 1,595,064                               |
| Accrued interest                                      | 4,147                                                                   | -                                                                 | 4,147                                      |
| <b>Total assets</b>                                   | <b>\$ 1,331,216</b>                                                     | <b>\$ 267,995</b>                                                 | <b>\$ 1,599,211</b>                        |
| <b>LIABILITIES AND FUND BALANCES</b>                  |                                                                         |                                                                   |                                            |
| Liabilities:                                          |                                                                         |                                                                   |                                            |
| Accounts payable                                      | \$ -                                                                    | \$ 18,766                                                         | \$ 18,766                                  |
| Fund balances:                                        |                                                                         |                                                                   |                                            |
| Reserved for:                                         |                                                                         |                                                                   |                                            |
| Cemetery perpetual care                               | 1,331,216                                                               | -                                                                 | 1,331,216                                  |
| Unreserved:                                           |                                                                         |                                                                   |                                            |
| Designated for subsequent years' expenditures         | -                                                                       | 172,900                                                           | 172,900                                    |
| Undesignated                                          | -                                                                       | 76,329                                                            | 76,329                                     |
| <b>Total fund balances</b>                            | <b>1,331,216</b>                                                        | <b>249,229</b>                                                    | <b>1,580,445</b>                           |
| <b>Total liabilities and fund balances</b>            | <b>\$ 1,331,216</b>                                                     | <b>\$ 267,995</b>                                                 | <b>\$ 1,599,211</b>                        |

## TOWN OF HERNDON, VIRGINIA

Exhibit B-2

**COMBINING STATEMENT OF REVENUES, EXPENDITURES  
AND CHANGES IN FUND BALANCES  
NONMAJOR GOVERNMENTAL FUNDS  
Year Ended June 30, 2010**

|                                                  | <u>Special Revenue</u><br>Chestnut<br>Grove Cemetery<br>Perpetual<br>Care Fund | <u>Capital Projects</u><br>Information<br>Systems<br>Improvement<br>Fund | Total<br>Nonmajor<br>Governmental<br>Funds |
|--------------------------------------------------|--------------------------------------------------------------------------------|--------------------------------------------------------------------------|--------------------------------------------|
| <b>Revenues:</b>                                 |                                                                                |                                                                          |                                            |
| Revenue from local sources:                      |                                                                                |                                                                          |                                            |
| Use of money and property                        | \$ 61,349                                                                      | \$ -                                                                     | \$ 61,349                                  |
| <b>Total revenues</b>                            | <u>61,349</u>                                                                  | <u>-</u>                                                                 | <u>61,349</u>                              |
| <b>Expenditures:</b>                             |                                                                                |                                                                          |                                            |
| Capital outlay                                   | -                                                                              | 93,609                                                                   | 93,609                                     |
| <b>Revenues over (under) expenditures</b>        | <u>61,349</u>                                                                  | <u>(93,609)</u>                                                          | <u>(32,260)</u>                            |
| <b>Other financing sources (uses):</b>           |                                                                                |                                                                          |                                            |
| Transfers in                                     | 32,881                                                                         | 91,600                                                                   | 124,481                                    |
| Transfers out                                    | (61,349)                                                                       | -                                                                        | (61,349)                                   |
| <b>Total other financing sources (uses), net</b> | <u>(28,468)</u>                                                                | <u>91,600</u>                                                            | <u>63,132</u>                              |
| <b>Net change in fund balances</b>               | <u>32,881</u>                                                                  | <u>(2,009)</u>                                                           | <u>30,872</u>                              |
| Fund balances, July 1                            | <u>1,298,335</u>                                                               | <u>251,238</u>                                                           | <u>1,549,573</u>                           |
| Fund balances, June 30                           | <u>\$ 1,331,216</u>                                                            | <u>\$ 249,229</u>                                                        | <u>\$ 1,580,445</u>                        |



**TOWN OF HERNDON, VIRGINIA**

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**SUPPLEMENTAL SCHEDULES**

## TOWN OF HERNDON, VIRGINIA

Exhibit B-3

**GENERAL FUND  
COMPARATIVE BALANCE SHEETS  
June 30, 2010  
(With Comparative Amounts for 2009)**

|                                                       | 2010                 | 2009                 |
|-------------------------------------------------------|----------------------|----------------------|
| <b>ASSETS</b>                                         |                      |                      |
| Cash, cash equivalents and temporary cash investments | \$ 9,979,634         | \$ 10,174,806        |
| Receivables (net of allowance for doubtful accounts): |                      |                      |
| Property taxes                                        | 4,460,188            | 5,099,632            |
| Accounts and other services                           | 1,045,112            | 965,617              |
| Accrued interest                                      | 37,154               | 39,945               |
| Due from other governments                            | 644,430              | 405,359              |
| Inventories                                           | 111,219              | 232,837              |
| Prepaid costs                                         | 58,505               | 63,951               |
| Advances to other funds                               | 351,975              | 400,140              |
| <b>Total assets</b>                                   | <b>\$ 16,688,217</b> | <b>\$ 17,382,287</b> |
| <b>LIABILITIES</b>                                    |                      |                      |
| Liabilities:                                          |                      |                      |
| Accounts payable                                      | \$ 371,006           | \$ 590,582           |
| Accrued payroll                                       | 676,829              | 615,037              |
| Accrued liabilities - other                           | 785,097              | 571,826              |
| Deferred revenue                                      | 4,805,340            | 5,222,139            |
| Deposits                                              | 2,367,925            | 2,565,748            |
| <b>Total liabilities</b>                              | <b>9,006,197</b>     | <b>9,565,332</b>     |
| Fund balances:                                        |                      |                      |
| Reserved for:                                         |                      |                      |
| Inventories                                           | 111,219              | 232,837              |
| Prepaid costs                                         | 58,505               | 63,951               |
| Loan to Capital Projects Fund                         | 162,000              | 197,500              |
| Loan to Cemetery Fund                                 | 189,975              | 202,640              |
| Unreserved:                                           |                      |                      |
| Designated for encumbrances                           | 670,427              | 479,420              |
| Designated for subsequent years' expenditures         | 659,859              | 1,067,728            |
| Undesignated                                          | 5,830,035            | 5,572,879            |
| <b>Total fund balances</b>                            | <b>7,682,020</b>     | <b>7,816,955</b>     |
| <b>Total liabilities and fund balances</b>            | <b>\$ 16,688,217</b> | <b>\$ 17,382,287</b> |

## TOWN OF HERNDON, VIRGINIA

Exhibit B-4  
Page 1GENERAL FUND  
SCHEDULE OF REVENUES - BUDGET AND ACTUAL  
Year Ended June 30, 2010

|                                                              | Budgeted Amounts  |                   | Actual            | Variance with                |
|--------------------------------------------------------------|-------------------|-------------------|-------------------|------------------------------|
|                                                              | Original          | Final             | Amounts           | Final Budget<br>Over (Under) |
| <b>Revenue from local sources:</b>                           |                   |                   |                   |                              |
| <b>General property taxes:</b>                               |                   |                   |                   |                              |
| Real estate taxes                                            | \$ 10,040,520     | \$ 10,040,520     | \$ 9,958,231      | \$ (82,289)                  |
| Elderly tax relief exemption                                 | -                 | -                 | (68,755)          | (68,755)                     |
| Public service corporation taxes                             | 378,500           | 378,500           | 462,591           | 84,091                       |
| Penalties and interest                                       | 78,000            | 78,000            | 45,130            | (32,870)                     |
| <b>Total general property taxes</b>                          | <b>10,497,020</b> | <b>10,497,020</b> | <b>10,397,197</b> | <b>(99,823)</b>              |
| <b>Other local taxes:</b>                                    |                   |                   |                   |                              |
| Consumer utility tax                                         | 782,800           | 782,800           | 788,265           | 5,465                        |
| Right of way use fees                                        | 160,370           | 160,370           | 220,705           | 60,335                       |
| Cigarette tax                                                | 348,230           | 348,230           | 293,592           | (54,638)                     |
| Transient occupancy tax                                      | 2,544,950         | 2,544,950         | 2,202,096         | (342,854)                    |
| Bank stock tax                                               | 255,780           | 255,780           | 303,732           | 47,952                       |
| Cable T.V. franchise fees                                    | 121,900           | 121,900           | 152,195           | 30,295                       |
| Business licenses tax                                        | 2,843,750         | 2,843,750         | 3,395,732         | 551,982                      |
| Utility consumption tax                                      | 95,500            | 95,500            | 111,420           | 15,920                       |
| Motor vehicle licenses                                       | 275,170           | 275,170           | 290,313           | 15,143                       |
| Local sales tax                                              | 1,571,300         | 1,571,300         | 1,413,606         | (157,694)                    |
| Meals tax                                                    | 1,086,220         | 1,086,220         | 1,086,649         | 429                          |
| 5% communications tax                                        | 1,814,130         | 1,814,130         | 1,853,246         | 39,116                       |
| <b>Total other local taxes</b>                               | <b>11,900,100</b> | <b>11,900,100</b> | <b>12,111,551</b> | <b>211,451</b>               |
| <b>Permits, privilege fees and regulatory licenses:</b>      |                   |                   |                   |                              |
| Planning fees                                                | 63,800            | 63,800            | 89,492            | 25,692                       |
| Building inspection fees and permits                         | 206,200           | 206,200           | 297,986           | 91,786                       |
| Right of way permit fees                                     | 19,500            | 19,500            | 10,975            | (8,525)                      |
| <b>Total permits, privilege fees and regulatory licenses</b> | <b>289,500</b>    | <b>289,500</b>    | <b>398,453</b>    | <b>108,953</b>               |
| <b>Fines and forfeitures:</b>                                |                   |                   |                   |                              |
| Court fines and costs                                        | 40,400            | 40,400            | 49,467            | 9,067                        |
| Court fees - Fairfax County                                  | 511,150           | 511,150           | 464,397           | (46,753)                     |
| Court maintenance fees                                       | 11,670            | 11,670            | 11,546            | (124)                        |
| Zoning fines                                                 | 33,800            | 33,800            | 21,076            | (12,724)                     |
| <b>Total fines and forfeitures</b>                           | <b>597,020</b>    | <b>597,020</b>    | <b>546,486</b>    | <b>(50,534)</b>              |

## TOWN OF HERNDON, VIRGINIA

Exhibit B-4  
Page 2GENERAL FUND  
SCHEDULE OF REVENUES - BUDGET AND ACTUAL  
Year Ended June 30, 2010

|                                                                                            | Budgeted Amounts  |                   | Actual            | Variance with                |
|--------------------------------------------------------------------------------------------|-------------------|-------------------|-------------------|------------------------------|
|                                                                                            | Original          | Final             | Amounts           | Final Budget<br>Over (Under) |
| <b>Revenue from local sources: (Continued)</b>                                             |                   |                   |                   |                              |
| <b>Use of money and property:</b>                                                          |                   |                   |                   |                              |
| Interest on investments                                                                    | \$ 320,000        | \$ 320,000        | \$ 390,206        | \$ 70,206                    |
| Rental income                                                                              | 495,900           | 495,900           | 446,342           | (49,558)                     |
| <b>Total use of money and property</b>                                                     | <b>815,900</b>    | <b>815,900</b>    | <b>836,548</b>    | <b>20,648</b>                |
| <b>Charges for services:</b>                                                               |                   |                   |                   |                              |
| Franchise lease                                                                            | 86,730            | 86,730            | 92,844            | 6,114                        |
| Sale of publications                                                                       | 100               | 100               | 15                | (85)                         |
| Commercial refuse collection                                                               | 50,050            | 50,050            | 23,981            | (26,069)                     |
| Recycling collection                                                                       | 48,520            | 48,520            | 51,821            | 3,301                        |
| Recreation program fees                                                                    | 1,570,970         | 1,570,970         | 1,573,966         | 2,996                        |
| Admission fees                                                                             | 527,900           | 527,900           | 519,023           | (8,877)                      |
| Park operation                                                                             | 6,500             | 6,500             | 9,072             | 2,572                        |
| Herndon festival                                                                           | 287,300           | 287,300           | 342,079           | 54,779                       |
| Concession                                                                                 | 41,360            | 41,360            | 32,275            | (9,085)                      |
| Rental income - parks & recreation                                                         | 98,290            | 98,290            | 47,921            | (50,369)                     |
| Tennis/multi-use facility                                                                  | 201,980           | 201,980           | 196,285           | (5,695)                      |
| Newspaper sales                                                                            | 25,300            | 25,300            | 12,812            | (12,488)                     |
| Quasi - external revenue - charges for<br>administration, personnel and other<br>services: |                   |                   |                   |                              |
| Chestnut Grove Cemetery fund                                                               | 13,010            | 13,010            | 13,010            | -                            |
| Golf course fund                                                                           | 26,830            | 26,830            | 26,830            | -                            |
| Water and sewer fund                                                                       | 403,040           | 403,040           | 403,040           | -                            |
| <b>Total charges for services</b>                                                          | <b>3,387,880</b>  | <b>3,387,880</b>  | <b>3,344,974</b>  | <b>(42,906)</b>              |
| <b>Miscellaneous:</b>                                                                      |                   |                   |                   |                              |
| Miscellaneous                                                                              | 75,000            | 75,000            | 92,619            | 17,619                       |
| <b>Total revenue from local sources</b>                                                    | <b>27,562,420</b> | <b>27,562,420</b> | <b>27,727,828</b> | <b>165,408</b>               |
| <b>Intergovernmental:</b>                                                                  |                   |                   |                   |                              |
| From the County of Fairfax:                                                                |                   |                   |                   |                              |
| Contribution for neighborhood<br>resource center                                           | 112,140           | 112,140           | 112,141           | 1                            |
| <b>Total from County of Fairfax</b>                                                        | <b>112,140</b>    | <b>112,140</b>    | <b>112,141</b>    | <b>1</b>                     |

## TOWN OF HERNDON, VIRGINIA

Exhibit B-4  
Page 3GENERAL FUND  
SCHEDULE OF REVENUES - BUDGET AND ACTUAL  
Year Ended June 30, 2010

|                                                                 | Budgeted Amounts     |                      | Actual               | Variance with                |
|-----------------------------------------------------------------|----------------------|----------------------|----------------------|------------------------------|
|                                                                 | Original             | Final                | Amounts              | Final Budget<br>Over (Under) |
| <b>From the Commonwealth:</b>                                   |                      |                      |                      |                              |
| <b>Non-categorical aid:</b>                                     |                      |                      |                      |                              |
| Police reimbursement (Section 599)                              | \$ 606,895           | \$ 606,895           | \$ 575,428           | \$ (31,467)                  |
| Vehicle rental taxes                                            | 41,800               | 41,800               | 29,026               | (12,774)                     |
| <b>Total non-categorical aid</b>                                | <b>648,695</b>       | <b>648,695</b>       | <b>604,454</b>       | <b>(44,241)</b>              |
| <b>Categorical aid:</b>                                         |                      |                      |                      |                              |
| Fire fund program                                               | 60,700               | 60,700               | 59,744               | (956)                        |
| Litter control grant                                            | 5,805                | 5,805                | 4,721                | (1,084)                      |
| Financial assistance for the arts                               | 12,500               | 12,500               | -                    | (12,500)                     |
| VDRPT trolley study grant (state portion)                       | -                    | -                    | 4,996                | 4,996                        |
| Street and highway maintenance allocation                       | 1,486,210            | 1,486,210            | 1,298,301            | (187,909)                    |
| <b>Total categorical aid</b>                                    | <b>1,565,215</b>     | <b>1,565,215</b>     | <b>1,367,762</b>     | <b>(197,453)</b>             |
| <b>Total from the Commonwealth</b>                              | <b>2,213,910</b>     | <b>2,213,910</b>     | <b>1,972,216</b>     | <b>(241,694)</b>             |
| <b>From the Federal government:</b>                             |                      |                      |                      |                              |
| <b>Categorical aid:</b>                                         |                      |                      |                      |                              |
| Office of Justice Pgms./VEST grant                              | -                    | -                    | 4,125                | 4,125                        |
| Dept. of Transportation/ State & Community Highway Safety grant | 25,000               | 25,000               | 34,708               | 9,708                        |
| Bureau of Justice Assistance/ JAG grant                         | -                    | -                    | 2,030                | 2,030                        |
| Office of Justice Pgms./ JJDP grant                             | 178,660              | 178,660              | 171,718              | (6,942)                      |
| ARRA- Dept. of Justice/ JAG grant                               | -                    | -                    | 55,941               | 55,941                       |
| ARRA- Office of Juvenile Justice/ ICAC grant                    | -                    | -                    | 85,861               | 85,861                       |
| Regional surface transportation program preliminary engineering | 400,000              | 400,000              | -                    | (400,000)                    |
| FTA Trolley study grant (federal portion)                       | -                    | -                    | 39,962               | 39,962                       |
| Dept of Housing & Urban Dev./ Bilingual grant                   | 86,000               | 86,000               | 86,000               | -                            |
| Dept. of Homeland Sec./ FEMA                                    | -                    | -                    | 214,002              | 214,002                      |
| CMAQ grant - W&OD trail crossing                                | 132,000              | 132,000              | -                    | (132,000)                    |
| Transportation enhancement grant - DT Streets                   | 572,000              | 572,000              | -                    | (572,000)                    |
| <b>Total from the Federal government</b>                        | <b>1,393,660</b>     | <b>1,393,660</b>     | <b>694,347</b>       | <b>(699,313)</b>             |
| <b>Total intergovernmental revenue</b>                          | <b>3,719,710</b>     | <b>3,719,710</b>     | <b>2,778,704</b>     | <b>(941,006)</b>             |
| <b>Total General Fund revenues</b>                              | <b>\$ 31,282,130</b> | <b>\$ 31,282,130</b> | <b>\$ 30,506,532</b> | <b>\$ (775,598)</b>          |

## TOWN OF HERNDON, VIRGINIA

Exhibit B-5  
Page 1GENERAL FUND  
SCHEDULE OF EXPENDITURES - BUDGET AND ACTUAL  
Year Ended June 30, 2010

|                              | Budgeted Amounts |                  | Actual           | Variance with                |
|------------------------------|------------------|------------------|------------------|------------------------------|
|                              | Original         | Final            | Amounts          | Final Budget<br>Over (Under) |
| <b>Legislative:</b>          |                  |                  |                  |                              |
| Personnel services           | \$ 360,917       | \$ 360,917       | \$ 360,764       | \$ (153)                     |
| Operations and maintenance   | 253,669          | 269,369          | 260,726          | (8,643)                      |
| <b>Total legislative</b>     | <b>614,586</b>   | <b>630,286</b>   | <b>621,490</b>   | <b>(8,796)</b>               |
| <b>Administration:</b>       |                  |                  |                  |                              |
| <b>Public information:</b>   |                  |                  |                  |                              |
| Personnel services           | 155,427          | 155,427          | 158,641          | 3,214                        |
| Operations and maintenance   | 68,450           | 78,450           | 53,536           | (24,914)                     |
|                              | <b>223,877</b>   | <b>233,877</b>   | <b>212,177</b>   | <b>(21,700)</b>              |
| <b>Town manager:</b>         |                  |                  |                  |                              |
| Personnel services           | 319,025          | 319,025          | 317,026          | (1,999)                      |
| Operations and maintenance   | 16,800           | 16,800           | 14,226           | (2,574)                      |
|                              | <b>335,825</b>   | <b>335,825</b>   | <b>331,252</b>   | <b>(4,573)</b>               |
| <b>Human resources:</b>      |                  |                  |                  |                              |
| Personnel services           | 376,092          | 376,092          | 358,086          | (18,006)                     |
| Operations and maintenance   | 81,225           | 81,225           | 58,016           | (23,209)                     |
|                              | <b>457,317</b>   | <b>457,317</b>   | <b>416,102</b>   | <b>(41,215)</b>              |
| <b>Information services:</b> |                  |                  |                  |                              |
| Personnel services           | 631,791          | 631,791          | 623,893          | (7,898)                      |
| Operations and maintenance   | 240,525          | 275,681          | 211,332          | (64,349)                     |
|                              | <b>872,316</b>   | <b>907,472</b>   | <b>835,225</b>   | <b>(72,247)</b>              |
| <b>Total administration</b>  | <b>1,889,335</b> | <b>1,934,491</b> | <b>1,794,756</b> | <b>(139,735)</b>             |

**TOWN OF HERNDON, VIRGINIA**

**Exhibit B-5  
Page 2**

**GENERAL FUND  
SCHEDULE OF EXPENDITURES - BUDGET AND ACTUAL  
Year Ended June 30, 2010**

|                                          | <u>Budgeted Amounts</u> |                  | <u>Actual</u>    | <u>Variance with</u> |
|------------------------------------------|-------------------------|------------------|------------------|----------------------|
|                                          | <u>Original</u>         | <u>Final</u>     | <u>Amounts</u>   | <u>Final Budget</u>  |
|                                          |                         |                  |                  | <u>Over (Under)</u>  |
| <b>Town attorney:</b>                    |                         |                  |                  |                      |
| Personnel services                       | \$ 314,259              | \$ 314,259       | \$ 296,388       | \$ (17,871)          |
| Operations and maintenance               | 117,512                 | 222,545          | 237,115          | 14,570               |
| Capital outlay                           | -                       | 300              | 297              | (3)                  |
| <b>Total town attorney</b>               | <b>431,771</b>          | <b>537,104</b>   | <b>533,800</b>   | <b>(3,304)</b>       |
| <b>Parks and recreation:</b>             |                         |                  |                  |                      |
| <b>Administration:</b>                   |                         |                  |                  |                      |
| Personnel services                       | 415,653                 | 415,653          | 382,740          | (32,913)             |
| Operations and maintenance               | 96,840                  | 98,947           | 93,461           | (5,486)              |
|                                          | <b>512,493</b>          | <b>514,600</b>   | <b>476,201</b>   | <b>(38,399)</b>      |
| <b>Recreation programs:</b>              |                         |                  |                  |                      |
| Personnel services                       | 843,182                 | 843,182          | 871,113          | 27,931               |
| Operations and maintenance               | 643,205                 | 651,968          | 476,845          | (175,123)            |
| Capital outlay                           | -                       | 620              | 620              | -                    |
|                                          | <b>1,486,387</b>        | <b>1,495,770</b> | <b>1,348,578</b> | <b>(147,192)</b>     |
| <b>Community center operations:</b>      |                         |                  |                  |                      |
| Personnel services                       | 809,469                 | 809,469          | 781,396          | (28,073)             |
| Operations and maintenance               | 205,450                 | 207,165          | 158,921          | (48,244)             |
|                                          | <b>1,014,919</b>        | <b>1,016,634</b> | <b>940,317</b>   | <b>(76,317)</b>      |
| <b>Aquatics programs and operations:</b> |                         |                  |                  |                      |
| Personnel services                       | 540,338                 | 540,338          | 560,121          | 19,783               |
| Operations and maintenance               | 136,000                 | 136,280          | 112,904          | (23,376)             |
|                                          | <b>676,338</b>          | <b>676,618</b>   | <b>673,025</b>   | <b>(3,593)</b>       |

## TOWN OF HERNDON, VIRGINIA

Exhibit B-5

Page 3

**GENERAL FUND**  
**SCHEDULE OF EXPENDITURES - BUDGET AND ACTUAL**  
**Year Ended June 30, 2010**

|                                          | Budgeted Amounts |                  | Actual           | Variance with                |
|------------------------------------------|------------------|------------------|------------------|------------------------------|
|                                          | Original         | Final            | Amounts          | Final Budget<br>Over (Under) |
| <b>Parks and recreation: (Continued)</b> |                  |                  |                  |                              |
| <b>Park operations and development:</b>  |                  |                  |                  |                              |
| Personnel services                       | \$ 68,072        | \$ 68,072        | \$ 61,591        | \$ (6,481)                   |
| Operations and maintenance               | 72,760           | 103,010          | 87,195           | (15,815)                     |
| Capital outlay                           | -                | 8,261            | 1,960            | (6,301)                      |
|                                          | 140,832          | 179,343          | 150,746          | (28,597)                     |
| <b>Total parks and recreation</b>        | <b>3,830,969</b> | <b>3,882,965</b> | <b>3,588,867</b> | <b>(294,098)</b>             |
| <b>Finance:</b>                          |                  |                  |                  |                              |
| <b>Administration:</b>                   |                  |                  |                  |                              |
| Personnel services                       | 212,022          | 212,022          | 211,190          | (832)                        |
| Operations and maintenance               | 294,120          | 311,015          | 292,787          | (18,228)                     |
|                                          | 506,142          | 523,037          | 503,977          | (19,060)                     |
| <b>Billing and accounting:</b>           |                  |                  |                  |                              |
| Personnel services                       | 401,237          | 401,237          | 400,204          | (1,033)                      |
| Operations and maintenance               | 22,000           | 22,000           | 16,318           | (5,682)                      |
|                                          | 423,237          | 423,237          | 416,522          | (6,715)                      |
| <b>Revenue:</b>                          |                  |                  |                  |                              |
| Personnel services                       | 237,689          | 231,989          | 206,723          | (25,266)                     |
| Operations and maintenance               | 30,450           | 30,510           | 24,366           | (6,144)                      |
|                                          | 268,139          | 262,499          | 231,089          | (31,410)                     |
| <b>Procurement:</b>                      |                  |                  |                  |                              |
| Personnel services                       | 80,533           | 80,533           | 81,584           | 1,051                        |
| Operations and maintenance               | 6,210            | 6,210            | 4,534            | (1,676)                      |
|                                          | 86,743           | 86,743           | 86,118           | (625)                        |
| <b>Total finance</b>                     | <b>1,284,261</b> | <b>1,295,516</b> | <b>1,237,706</b> | <b>(57,810)</b>              |

## TOWN OF HERNDON, VIRGINIA

Exhibit B-5  
Page 4GENERAL FUND  
SCHEDULE OF EXPENDITURES - BUDGET AND ACTUAL  
Year Ended June 30, 2010

|                                    | Budgeted Amounts |              | Actual       | Variance with                |
|------------------------------------|------------------|--------------|--------------|------------------------------|
|                                    | Original         | Final        | Amounts      | Final Budget<br>Over (Under) |
| <b>Community development:</b>      |                  |              |              |                              |
| <b>Administration:</b>             |                  |              |              |                              |
| Personnel services                 | \$ 1,265,783     | \$ 1,265,783 | \$ 1,134,337 | \$ (131,446)                 |
| Operations and maintenance         | 48,375           | 291,526      | 232,553      | (58,973)                     |
|                                    | 1,314,158        | 1,557,309    | 1,366,890    | (190,419)                    |
| <b>Community inspections:</b>      |                  |              |              |                              |
| Personnel services                 | 483,212          | 483,212      | 459,683      | (23,529)                     |
| Operations and maintenance         | 21,300           | 21,300       | 9,377        | (11,923)                     |
|                                    | 504,512          | 504,512      | 469,060      | (35,452)                     |
| <b>Neighborhood resources:</b>     |                  |              |              |                              |
| Personnel services                 | 267,020          | 267,020      | 181,797      | (85,223)                     |
| Operations and maintenance         | 254,210          | 264,946      | 240,406      | (24,540)                     |
|                                    | 521,230          | 531,966      | 422,203      | (109,763)                    |
| <b>Total community development</b> | 2,339,900        | 2,593,787    | 2,258,153    | (335,634)                    |
| <b>Police:</b>                     |                  |              |              |                              |
| <b>Field operations:</b>           |                  |              |              |                              |
| Personnel services                 | 4,827,816        | 4,827,816    | 4,918,498    | 90,682                       |
| Operations and maintenance         | 150,750          | 162,462      | 151,191      | (11,271)                     |
| Capital outlay                     | 60,000           | 77,080       | 123,350      | 46,270                       |
|                                    | 5,038,566        | 5,067,358    | 5,193,039    | 125,681                      |
| <b>Support services:</b>           |                  |              |              |                              |
| Personnel services                 | 3,129,007        | 3,129,007    | 3,031,579    | (97,428)                     |
| Operations and maintenance         | 376,920          | 370,864      | 315,753      | (55,111)                     |
| Capital outlay                     | 54,150           | 73,651       | 65,479       | (8,172)                      |
|                                    | 3,560,077        | 3,573,522    | 3,412,811    | (160,711)                    |
| <b>Total police</b>                | 8,598,643        | 8,640,880    | 8,605,850    | (35,030)                     |

## TOWN OF HERNDON, VIRGINIA

Exhibit B-5

Page 5

**GENERAL FUND**  
**SCHEDULE OF EXPENDITURES - BUDGET AND ACTUAL**  
**Year Ended June 30, 2010**

|                              | Budgeted Amounts |            | Actual     | Variance with                |
|------------------------------|------------------|------------|------------|------------------------------|
|                              | Original         | Final      | Amounts    | Final Budget<br>Over (Under) |
| <b>Public Works:</b>         |                  |            |            |                              |
| <b>Administration:</b>       |                  |            |            |                              |
| Personnel services           | \$ 820,987       | \$ 820,987 | \$ 836,435 | \$ 15,448                    |
| Operations and maintenance   | 41,500           | 41,500     | 31,605     | (9,895)                      |
|                              | 862,487          | 862,487    | 868,040    | 5,553                        |
| <b>Engineering:</b>          |                  |            |            |                              |
| Personnel services           | 453,410          | 453,410    | 450,301    | (3,109)                      |
| Operations and maintenance   | 55,720           | 102,583    | 51,013     | (51,570)                     |
|                              | 509,130          | 555,993    | 501,314    | (54,679)                     |
| <b>Program management:</b>   |                  |            |            |                              |
| Personnel services           | 230,064          | 230,064    | 227,547    | (2,517)                      |
| Operations and maintenance   | 7,550            | 23,395     | 4,204      | (19,191)                     |
|                              | 237,614          | 253,459    | 231,751    | (21,708)                     |
| <b>Building inspections:</b> |                  |            |            |                              |
| Personnel services           | 425,407          | 425,407    | 415,175    | (10,232)                     |
| Operations and maintenance   | 80,175           | 94,837     | 76,751     | (18,086)                     |
|                              | 505,582          | 520,244    | 491,926    | (28,318)                     |
| <b>Building maintenance:</b> |                  |            |            |                              |
| Personnel services           | 531,385          | 531,385    | 523,287    | (8,098)                      |
| Operations and maintenance   | 640,370          | 1,381,929  | 1,314,685  | (67,244)                     |
| Capital outlay               | -                | 30,500     | -          | (30,500)                     |
|                              | 1,171,755        | 1,943,814  | 1,837,972  | (105,842)                    |

## TOWN OF HERNDON, VIRGINIA

Exhibit B-5  
Page 6GENERAL FUND  
SCHEDULE OF EXPENDITURES - BUDGET AND ACTUAL  
Year Ended June 30, 2010

|                                           | Budgeted Amounts |            | Actual     | Variance with                |
|-------------------------------------------|------------------|------------|------------|------------------------------|
|                                           | Original         | Final      | Amounts    | Final Budget<br>Over (Under) |
| <b>Public works: (Continued)</b>          |                  |            |            |                              |
| <b>Grounds maintenance:</b>               |                  |            |            |                              |
| Personnel services                        | \$ 579,745       | \$ 579,745 | \$ 413,603 | \$ (166,142)                 |
| Operations and maintenance                | 165,780          | 207,050    | 113,317    | (93,733)                     |
|                                           | 745,525          | 786,795    | 526,920    | (259,875)                    |
| <b>Street maintenance:</b>                |                  |            |            |                              |
| Personnel services                        | 611,711          | 611,711    | 853,911    | 242,200                      |
| Operations and maintenance                | 654,000          | 748,445    | 577,973    | (170,472)                    |
| Capital outlay                            | -                | 106,632    | 106,632    | -                            |
|                                           | 1,265,711        | 1,466,788  | 1,538,516  | 71,728                       |
| <b>Refuse/recycling:</b>                  |                  |            |            |                              |
| Personnel services                        | 983,017          | 983,017    | 976,658    | (6,359)                      |
| Operations and maintenance                | 477,261          | 485,002    | 442,070    | (42,932)                     |
| Capital outlay                            | 175,000          | 175,000    | 175,000    | -                            |
|                                           | 1,635,278        | 1,643,019  | 1,593,728  | (49,291)                     |
| <b>Vehicle and equipment maintenance:</b> |                  |            |            |                              |
| Personnel services                        | 755,188          | 755,188    | 768,424    | 13,236                       |
| Operations and maintenance                | 390,550          | 408,134    | 157,367    | (250,767)                    |
| Capital outlay                            | 100,000          | 135,272    | 18,873     | (116,399)                    |
|                                           | 1,245,738        | 1,298,594  | 944,664    | (353,930)                    |
| <b>Traffic engineering:</b>               |                  |            |            |                              |
| Personnel services                        | 262,596          | 262,596    | 118,732    | (143,864)                    |
| Operations and maintenance                | 117,475          | 143,387    | 96,824     | (46,563)                     |
| Capital outlay                            | -                | 81,045     | 81,045     | -                            |
|                                           | 380,071          | 487,028    | 296,601    | (190,427)                    |

## TOWN OF HERNDON, VIRGINIA

Exhibit B-5  
Page 7GENERAL FUND  
SCHEDULE OF EXPENDITURES - BUDGET AND ACTUAL  
Year Ended June 30, 2010

|                                        | Budgeted Amounts |               | Actual        | Variance with                |
|----------------------------------------|------------------|---------------|---------------|------------------------------|
|                                        | Original         | Final         | Amounts       | Final Budget<br>Over (Under) |
| <b>Public works: (Continued)</b>       |                  |               |               |                              |
| <b>Right of way inspections:</b>       |                  |               |               |                              |
| Personnel services                     | \$ 237,405       | \$ 237,405    | \$ 233,279    | \$ (4,126)                   |
| Operations and maintenance             | 10,920           | 10,920        | 6,363         | (4,557)                      |
|                                        | 248,325          | 248,325       | 239,642       | (8,683)                      |
| <b>Total public works</b>              | 8,807,216        | 10,066,546    | 9,071,074     | (995,472)                    |
| <b>Grants:</b>                         |                  |               |               |                              |
| Operations                             | -                | 4,122         | 112,375       | 108,253                      |
| <b>Total grants</b>                    | -                | 4,122         | 112,375       | 108,253                      |
| <b>Debt service:</b>                   |                  |               |               |                              |
| Principal                              | 1,867,017        | 1,867,017     | 1,804,517     | (62,500)                     |
| Interest and fiscal charges            | 797,482          | 797,482       | 808,155       | 10,673                       |
| <b>Total debt service</b>              | 2,664,499        | 2,664,499     | 2,612,672     | (51,827)                     |
| <b>Total General Fund expenditures</b> | \$ 30,461,180    | \$ 32,250,196 | \$ 30,436,743 | \$ (1,813,453)               |

TOWN OF HERNDON, VIRGINIA

Exhibit B-6  
Page 1

CAPITAL PROJECTS FUND  
SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES)  
COMPARED WITH ESTIMATED REVENUES  
Year Ended June 30, 2010

| Project                                  | Estimated Revenues | Actual Revenues and Other Financing Sources (Uses) |              | Total Actual Revenues |
|------------------------------------------|--------------------|----------------------------------------------------|--------------|-----------------------|
|                                          |                    | Prior Years                                        | Current Year |                       |
| Folly Lick Watershed:                    | \$                 | \$                                                 | \$           | \$                    |
| Builder contributions                    | 413,140            | 413,140                                            | -            | 413,140               |
| Transfer from General Fund               | 753,330            | 753,330                                            | -            | 753,330               |
| Proceeds from County of Fairfax          | 463,102            | 463,102                                            | -            | 463,102               |
| Interest on investments                  | 640,633            | 635,223                                            | 5,410        | 640,633               |
| Reallocation of remaining authorizations | (1,848,417)        | (1,848,417)                                        | -            | (1,848,417)           |
| Sugarland Run Watershed:                 |                    |                                                    |              |                       |
| Builder contributions                    | 751,853            | 751,853                                            | -            | 751,853               |
| Interest on investments                  | 798,370            | 798,370                                            | -            | 798,370               |
| Reallocation of remaining authorizations | (1,232,371)        | (1,254,081)                                        | 21,710       | (1,232,371)           |
| Horse Pen Run Watershed:                 |                    |                                                    |              |                       |
| Builder contributions                    | 21,581             | 21,581                                             | -            | 21,581                |
| Interest on investments                  | 18,522             | 13,825                                             | 4,697        | 18,522                |
| Storm Drain Easement/Construction:       |                    |                                                    |              |                       |
| Builder contributions                    | 14,171             | 14,171                                             | -            | 14,171                |
| Transfer from General Fund               | 1,485,200          | 1,485,200                                          | -            | 1,485,200             |
| Interest on investments                  | 208,851            | 176,640                                            | 32,211       | 208,851               |
| Reallocation of remaining authorizations | 174,923            | 231,223                                            | (56,300)     | 174,923               |

TOWN OF HERNDON, VIRGINIA

Exhibit B-6  
Page 2

CAPITAL PROJECTS FUND  
SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES)  
COMPARED WITH ESTIMATED REVENUES  
Year Ended June 30, 2010

| Project                                        | Estimated Revenues | Actual Revenues and Other Financing Sources (Uses) |              | Total Actual Revenues |
|------------------------------------------------|--------------------|----------------------------------------------------|--------------|-----------------------|
|                                                |                    | Prior Years                                        | Current Year |                       |
| Huntmar-Spring/Van Buren Street Improvements:  |                    |                                                    |              |                       |
| Builder bond default                           | \$ 18,750          | \$ 18,750                                          | \$ -         | \$ 18,750             |
| Interest on investments                        | 26,144             | 22,835                                             | 3,309        | 26,144                |
| Reallocation of remaining authorizations       | (24,513)           | (21,204)                                           | (3,309)      | (24,513)              |
| Baker Building:                                |                    |                                                    |              |                       |
| Interest on investments                        | 1,090              | 1,090                                              | -            | 1,090                 |
| Reallocation of remaining authorizations       | (1,090)            | 602                                                | (1,692)      | (1,090)               |
| Traffic Signals and Automated Control Systems: |                    |                                                    |              |                       |
| Builder contributions                          | 6,250              | 6,250                                              | -            | 6,250                 |
| Federal/ state grants                          | 72,968             | 62,149                                             | 10,819       | 72,968                |
| Transfer from General Fund                     | 572,294            | 572,294                                            | -            | 572,294               |
| Interest on investments                        | 96,241             | 86,823                                             | 9,418        | 96,241                |
| Reallocation of remaining authorizations       | 302,224            | 326,481                                            | (24,257)     | 302,224               |
| Streets - VDOT Contributions:                  |                    |                                                    |              |                       |
| Transfer from General Fund                     | 90,000             | 90,000                                             | -            | 90,000                |
| Interest on investments                        | 58,874             | 51,142                                             | 7,732        | 58,874                |
| Reallocation of remaining authorizations       | 34,877             | 42,609                                             | (7,732)      | 34,877                |
| Street Light Installation:                     |                    |                                                    |              |                       |
| Transfer from General Fund                     | 291,000            | 261,000                                            | 30,000       | 291,000               |
| Interest on investments                        | 85,679             | 64,320                                             | 21,359       | 85,679                |
| Reallocation of remaining authorizations       | (53,965)           | (32,606)                                           | (21,359)     | (53,965)              |

TOWN OF HERNDON, VIRGINIA

Exhibit B-6  
Page 3

CAPITAL PROJECTS FUND  
SCHEDULE OF ACTUAL REVENUE AND OTHER FINANCING SOURCES (USES)  
COMPARED WITH ESTIMATED REVENUES  
Year Ended June 30, 2010

| Project                                        | Estimated Revenues | Actual Revenues and Other Financing Sources (Uses) |              | Total Actual Revenues |
|------------------------------------------------|--------------------|----------------------------------------------------|--------------|-----------------------|
|                                                |                    | Prior Years                                        | Current Year |                       |
| Ball Field Improvements/Recreation Facilities: |                    |                                                    |              |                       |
| Builder contributions                          | \$ 111,500         | \$ 111,500                                         | \$ -         | \$ 111,500            |
| Donations                                      | 12,500             | 12,500                                             | -            | 12,500                |
| Fairfax County grant                           | 12,500             | 12,500                                             | -            | 12,500                |
| Transfer from General Fund                     | 336,214            | 336,214                                            | -            | 336,214               |
| Interest on investments                        | 90,261             | 70,720                                             | 19,541       | 90,261                |
| Reallocation of remaining authorizations       | (233,589)          | (214,048)                                          | (19,541)     | (233,589)             |
| Herndon Community Center - Phase IV/Fixtures:  |                    |                                                    |              |                       |
| Issuance of debt                               | 4,800,000          | 4,800,000                                          | -            | 4,800,000             |
| Premium/(discount) on debt, net                | (4,368)            | (4,368)                                            | -            | (4,368)               |
| Transfer from General Fund                     | 1,290,000          | 1,290,000                                          | -            | 1,290,000             |
| Interest on investment                         | 228,105            | 222,631                                            | 5,474        | 228,105               |
| Reallocation of remaining authorizations       | (1,338,457)        | (1,340,623)                                        | 2,166        | (1,338,457)           |
| Locust Street Improvements:                    |                    |                                                    |              |                       |
| Builder contributions                          | 61,083             | 61,083                                             | -            | 61,083                |
| Interest on investments                        | 56,247             | 48,154                                             | 8,093        | 56,247                |
| Reallocation of remaining authorizations       | (71,358)           | (63,265)                                           | (8,093)      | (71,358)              |
| Downtown Street Improvements:                  |                    |                                                    |              |                       |
| Federal/state grants                           | 736,659            | 736,659                                            | -            | 736,659               |
| Transfer from General Fund                     | 1,766,968          | 1,623,968                                          | 143,000      | 1,766,968             |
| Proceeds from bond issue                       | 787,032            | 787,032                                            | -            | 787,032               |
| Interest on investments                        | 430,739            | 430,739                                            | -            | 430,739               |
| Reallocation of remaining authorizations       | (1,752,469)        | (1,953,758)                                        | 201,289      | (1,752,469)           |

TOWN OF HERNDON, VIRGINIA

Exhibit B-6  
Page 4

CAPITAL PROJECTS FUND  
SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES)  
COMPARED WITH ESTIMATED REVENUES  
Year Ended June 30, 2010

| Project                                  | Estimated Revenues | Actual Revenues and Other Financing Sources (Uses) |              | Total Actual Revenues |
|------------------------------------------|--------------------|----------------------------------------------------|--------------|-----------------------|
|                                          |                    | Prior Years                                        | Current Year |                       |
| Storm Water Management:                  | \$                 | \$                                                 | \$           | \$                    |
| Transfer from General Fund               | 250,000            | 250,000                                            | -            | 250,000               |
| Interest on investments                  | 64,821             | 64,821                                             | -            | 64,821                |
| Reallocation of remaining authorizations | (36,474)           | (36,474)                                           | -            | (36,474)              |
| Public Safety Center:                    |                    |                                                    |              |                       |
| Federal/state grants                     | 435,784            | 435,784                                            | -            | 435,784               |
| Issuance of debt                         | 8,502,020          | 8,502,020                                          | -            | 8,502,020             |
| Transfer from General Fund               | 2,254,000          | 2,254,000                                          | -            | 2,254,000             |
| Interest on investments                  | 51,894             | 51,894                                             | -            | 51,894                |
| Reallocation of remaining authorizations | 725,768            | 751,882                                            | (26,114)     | 725,768               |
| Cultural Arts Center:                    |                    |                                                    |              |                       |
| Donations                                | 20,000             | 20,000                                             | -            | 20,000                |
| Transfer from General Fund               | 1,880,000          | 1,880,000                                          | -            | 1,880,000             |
| Interest on investments                  | 42,628             | 42,628                                             | -            | 42,628                |
| Reallocation of remaining authorizations | (173,974)          | (139,401)                                          | (34,573)     | (173,974)             |
| Tennis/Multi-Use Activity Center:        |                    |                                                    |              |                       |
| Transfer from General Fund               | 613,000            | 577,500                                            | 35,500       | 613,000               |
| Interest on investments                  | 179,690            | 169,815                                            | 9,875        | 179,690               |
| Reallocation of remaining authorizations | (246,441)          | (201,066)                                          | (45,375)     | (246,441)             |
| Gateway Entrances:                       |                    |                                                    |              |                       |
| Transfer from General Fund               | 62,000             | 62,000                                             | -            | 62,000                |
| Interest on investments                  | 32,664             | 25,198                                             | 7,466        | 32,664                |
| Reallocation of remaining authorizations | (47,125)           | (39,659)                                           | (7,466)      | (47,125)              |

TOWN OF HERNDON, VIRGINIA

Exhibit B-6  
Page 5

CAPITAL PROJECTS FUND  
SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES)  
COMPARED WITH ESTIMATED REVENUES  
Year Ended June 30, 2010

| Project                                  | Estimated<br>Revenues | Actual Revenues and<br>Other Financing Sources (Uses) |                 | Total<br>Actual<br>Revenues |
|------------------------------------------|-----------------------|-------------------------------------------------------|-----------------|-----------------------------|
|                                          |                       | Prior<br>Years                                        | Current<br>Year |                             |
| Minor Road Construction:                 |                       |                                                       |                 |                             |
| Transfer from General Fund               | \$ 642,000            | \$ 642,000                                            | \$ -            | \$ 642,000                  |
| Interest on investments                  | 52,421                | 52,421                                                | -               | 52,421                      |
| Reallocation of remaining authorizations | (279,854)             | (279,074)                                             | (780)           | (279,854)                   |
| Trails and Sidewalks:                    |                       |                                                       |                 |                             |
| Transfer from General Fund               | 150,000               | 150,000                                               | -               | 150,000                     |
| Interest on investments                  | 49,393                | 49,393                                                | -               | 49,393                      |
| Reallocation of remaining authorizations | 19,296                | (88,562)                                              | 107,858         | 19,296                      |
| Town Shop Improvements:                  |                       |                                                       |                 |                             |
| Issuance of debt                         | 1,000,000             | 135,000                                               | 865,000         | 1,000,000                   |
| Transfer from General Fund               | 85,000                | 85,000                                                | -               | 85,000                      |
| Interest on investments                  | 54,217                | 54,217                                                | -               | 54,217                      |
| Reallocation of remaining authorizations | (28,637)              | (2,843)                                               | (25,794)        | (28,637)                    |
| Nash Street Improvements:                |                       |                                                       |                 |                             |
| Builders contributions                   | 5,000                 | 5,000                                                 | -               | 5,000                       |
| Transfer from General Fund               | 8,000                 | 8,000                                                 | -               | 8,000                       |
| Interest on investments                  | 8,516                 | 8,516                                                 | -               | 8,516                       |
| Reallocation of remaining authorizations | (10,076)              | (10,076)                                              | -               | (10,076)                    |
| Bus Stop Shelters:                       |                       |                                                       |                 |                             |
| Transfer from General Fund               | 30,000                | 30,000                                                | -               | 30,000                      |
| Interest on investments                  | 23,508                | 18,632                                                | 4,876           | 23,508                      |
| Reallocation of remaining authorizations | 33,037                | 37,913                                                | (4,876)         | 33,037                      |

TOWN OF HERNDON, VIRGINIA

Exhibit B-6  
Page 6

CAPITAL PROJECTS FUND  
SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES)  
COMPARED WITH ESTIMATED REVENUES  
Year Ended June 30, 2010

| Project                                                  | Estimated Revenues | Actual Revenues and Other Financing Sources (Uses) |              | Total Actual Revenues |
|----------------------------------------------------------|--------------------|----------------------------------------------------|--------------|-----------------------|
|                                                          |                    | Prior Years                                        | Current Year |                       |
| South Elden Street Improvements:                         |                    |                                                    |              |                       |
| Federal/state grants                                     | \$ 405,105         | \$ 158,553                                         | \$ 246,552   | \$ 405,105            |
| Transfer from General Fund                               | 363,726            | 363,726                                            | -            | 363,726               |
| Proceeds from bond issue                                 | 590,274            | 590,274                                            | -            | 590,274               |
| Interest on investments                                  | 263,376            | 258,881                                            | 4,495        | 263,376               |
| Reallocation of remaining authorizations                 | (298,495)          | (47,448)                                           | (251,047)    | (298,495)             |
| Triangle Street Improvements:                            |                    |                                                    |              |                       |
| Builder contributions                                    | 275,000            | 275,000                                            | -            | 275,000               |
| Transfer from General Fund                               | 513,000            | 513,000                                            | -            | 513,000               |
| Interest on investments                                  | 117,838            | 105,123                                            | 12,715       | 117,838               |
| Reallocation of remaining authorizations                 | (284,991)          | (406,124)                                          | 121,133      | (284,991)             |
| East Elden Street Interim Improvements:                  |                    |                                                    |              |                       |
| Transfer from General Fund                               | 370,000            | 370,000                                            | -            | 370,000               |
| Interest on investments                                  | 66,332             | 58,252                                             | 8,080        | 66,332                |
| Reallocation of remaining authorizations                 | (41,718)           | (33,638)                                           | (8,080)      | (41,718)              |
| Town Depot Improvements:                                 |                    |                                                    |              |                       |
| Transfer from General Fund                               | 70,000             | 70,000                                             | -            | 70,000                |
| Interest on investments                                  | 54,836             | 40,823                                             | 14,013       | 54,836                |
| Reallocation of remaining authorizations                 | (34,564)           | (20,551)                                           | (14,013)     | (34,564)              |
| Herndon Parkway/Van Buren St. Intersection Improvements: |                    |                                                    |              |                       |
| Transfer from General Fund                               | 25,000             | 25,000                                             | -            | 25,000                |
| Interest on investments                                  | 15,447             | 11,035                                             | 4,412        | 15,447                |
| Reallocation of remaining authorizations                 | (15,447)           | (11,035)                                           | (4,412)      | (15,447)              |

TOWN OF HERNDON, VIRGINIA

Exhibit B-6  
Page 7

CAPITAL PROJECTS FUND  
SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES)  
COMPARED WITH ESTIMATED REVENUES  
Year Ended June 30, 2010

| Project                                               | Estimated Revenues | Actual Revenues and Other Financing Sources (Uses) |              | Total Actual Revenues |
|-------------------------------------------------------|--------------------|----------------------------------------------------|--------------|-----------------------|
|                                                       |                    | Prior Years                                        | Current Year |                       |
| Jefferson Street Park:                                |                    |                                                    |              |                       |
| Transfer from General Fund                            | \$ 45,000          | \$ 45,000                                          | \$ -         | \$ 45,000             |
| Interest on investments                               | 2,202              | 2,202                                              | -            | 2,202                 |
| Reallocation of remaining authorizations              | (232)              | (1,930)                                            | 1,698        | (232)                 |
| Town Hall Rehabilitation:                             |                    |                                                    |              |                       |
| Transfer from General Fund                            | 124,000            | 124,000                                            | -            | 124,000               |
| Interest on investments                               | 46,765             | 32,144                                             | 14,621       | 46,765                |
| Reallocation of remaining authorizations              | (47,544)           | (32,923)                                           | (14,621)     | (47,544)              |
| HMC Computer Equipment Room Renovations:              |                    |                                                    |              |                       |
| Interest on investments                               | 8,011              | 4,075                                              | 3,936        | 8,011                 |
| Reallocation of remaining authorizations              | 206,870            | 210,586                                            | (3,716)      | 206,870               |
| Skate Park Facility:                                  |                    |                                                    |              |                       |
| Builder contributions                                 | 150,000            | 150,000                                            | -            | 150,000               |
| Transfer from General Fund                            | 25,000             | 25,000                                             | -            | 25,000                |
| Interest on investments                               | 39,247             | 36,794                                             | 2,453        | 39,247                |
| Reallocation of remaining authorizations              | (147,458)          | (36,794)                                           | (110,664)    | (147,458)             |
| Elden Street/Center Street Intersection Improvements: |                    |                                                    |              |                       |
| Transfer from General Fund                            | 50,000             | -                                                  | 50,000       | 50,000                |
| Issuance of debt                                      | 50,000             | 50,000                                             | -            | 50,000                |
| Interest on investments                               | 30,757             | 13,110                                             | 17,647       | 30,757                |
| Reallocation of remaining authorizations              | (30,757)           | (13,110)                                           | (17,647)     | (30,757)              |

TOWN OF HERNDON, VIRGINIA

Exhibit B-6  
Page 8

CAPITAL PROJECTS FUND  
SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES)  
COMPARED WITH ESTIMATED REVENUES  
Year Ended June 30, 2010

| Project                                   | Estimated Revenues | Actual Revenues and Other Financing Sources (Uses) |              | Total Actual Revenues |
|-------------------------------------------|--------------------|----------------------------------------------------|--------------|-----------------------|
|                                           |                    | Prior Years                                        | Current Year |                       |
| Pearl/Nash/Oak/Wood Streets Improvements: |                    |                                                    |              |                       |
| Transfer from General Fund                | \$ 135,000         | \$ 135,000                                         | \$ -         | \$ 135,000            |
| Issuance of debt                          | 1,000,000          | -                                                  | 1,000,000    | 1,000,000             |
| Interest on investments                   | 28,434             | 24,238                                             | 4,196        | 28,434                |
| Reallocation of remaining authorizations  | (1,088,059)        | (25,944)                                           | (1,062,115)  | (1,088,059)           |
| W & OD Trail Enhancements (CMAQ grant):   |                    |                                                    |              |                       |
| Interest on investments                   | 37,856             | 35,738                                             | 2,118        | 37,856                |
| Reallocation of remaining authorizations  | 412,144            | 114,262                                            | 297,882      | 412,144               |
| Folly Lick/Spring Branch Regional Trail:  |                    |                                                    |              |                       |
| Builder contributions                     | 25,000             | 25,000                                             | -            | 25,000                |
| Interest on investments                   | 2,212              | 2,212                                              | -            | 2,212                 |
| Reallocation of remaining authorizations  | (2,826)            | (5,129)                                            | 2,303        | (2,826)               |
| Station Street Improvements:              |                    |                                                    |              |                       |
| Transfer from General Fund                | 140,000            | 75,000                                             | 65,000       | 140,000               |
| Issuance of debt                          | 733,000            | -                                                  | 733,000      | 733,000               |
| Interest on investments                   | 39,790             | 18,157                                             | 21,633       | 39,790                |
| Reallocation of remaining authorizations  | (735,298)          | 24,656                                             | (759,954)    | (735,298)             |
| New Sidewalk Construction:                |                    |                                                    |              |                       |
| Transfer from General Fund                | 33,000             | 33,000                                             | -            | 33,000                |
| Interest on investments                   | 37,927             | 15,092                                             | 22,835       | 37,927                |
| Reallocation of remaining authorizations  | (65,785)           | 64,908                                             | (130,693)    | (65,785)              |

TOWN OF HERNDON, VIRGINIA

Exhibit B-6  
Page 9

CAPITAL PROJECTS FUND  
SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES)  
COMPARED WITH ESTIMATED REVENUES  
Year Ended June 30, 2010

| Project                                                | Estimated<br>Revenues | Actual Revenues and<br>Other Financing Sources (Uses) |                 | Total<br>Actual<br>Revenues |
|--------------------------------------------------------|-----------------------|-------------------------------------------------------|-----------------|-----------------------------|
|                                                        |                       | Prior<br>Years                                        | Current<br>Year |                             |
| Van Buren and Elden Streets Intersection Improvements: |                       |                                                       |                 |                             |
| Transfer from General Fund                             | \$ 22,032             | \$ 22,032                                             | \$ -            | \$ 22,032                   |
| Interest on investments                                | 23,264                | 13,089                                                | 10,175          | 23,264                      |
| Reallocation of remaining authorizations               | 32,790                | 44,879                                                | (12,089)        | 32,790                      |
| Metro Rail/ Worldgate Area Planning:                   |                       |                                                       |                 |                             |
| Transfer from General Fund                             | 300,000               | 50,000                                                | 250,000         | 300,000                     |
| Interest on investments                                | 5,643                 | 5,643                                                 | -               | 5,643                       |
| Reallocation of remaining authorizations               | (274,613)             | (5,643)                                               | (268,970)       | (274,613)                   |
| Stream Bank Stabilization:                             |                       |                                                       |                 |                             |
| Transfer from General Fund                             | 30,000                | 30,000                                                | -               | 30,000                      |
| Interest on investments                                | 1,354                 | 1,354                                                 | -               | 1,354                       |
| Reallocation of remaining authorizations               | (3,054)               | (4,787)                                               | 1,733           | (3,054)                     |
| Park Avenue and Monroe Street Intersection:            |                       |                                                       |                 |                             |
| Transfer from General Fund                             | 60,000                | -                                                     | 60,000          | 60,000                      |
| Issuance of debt                                       | 642,000               | -                                                     | 642,000         | 642,000                     |
| Interest on investments                                | 38,959                | 12,694                                                | 26,265          | 38,959                      |
| Reallocation of remaining authorizations               | (560,959)             | 105,426                                               | (666,385)       | (560,959)                   |
| Park Equipment Replacement:                            |                       |                                                       |                 |                             |
| Transfer from General Fund                             | 40,000                | 40,000                                                | -               | 40,000                      |
| Reallocation of remaining authorizations               | (11,988)              | (12,786)                                              | 798             | (11,988)                    |

TOWN OF HERNDON, VIRGINIA

Exhibit B-6  
Page 10

CAPITAL PROJECTS FUND  
SCHEDULE OF ACTUAL REVENUES AND OTHER FINANCING SOURCES (USES)  
COMPARED WITH ESTIMATED REVENUES  
Year Ended June 30, 2010

| Project                                            | Estimated<br>Revenues | Actual Revenues and<br>Other Financing Sources (Uses) |                     | Total<br>Actual<br>Revenues |
|----------------------------------------------------|-----------------------|-------------------------------------------------------|---------------------|-----------------------------|
|                                                    |                       | Prior<br>Years                                        | Current<br>Year     |                             |
| Herndon Parkway Intersections Study (VDOT grant):  |                       |                                                       |                     |                             |
| Interest on investments                            | \$ 63,197             | \$ 63,197                                             | \$ -                | \$ 63,197                   |
| Reallocation of remaining authorizations           | 696,803               | 496,803                                               | 200,000             | 696,803                     |
| Improvements to 397 Herndon Parkway:               |                       |                                                       |                     |                             |
| Interest on investments                            | 4,613                 | -                                                     | 4,613               | 4,613                       |
| Reallocation of remaining authorizations           | 21,525                | -                                                     | 21,525              | 21,525                      |
| W & OD Trail Lighting:                             |                       |                                                       |                     |                             |
| Builder contributions                              | 30,000                | -                                                     | 30,000              | 30,000                      |
| Interest on investments                            | 5,294                 | -                                                     | 5,294               | 5,294                       |
| Reallocation of remaining authorizations           | (5,294)               | -                                                     | (5,294)             | (5,294)                     |
| Downtown Utility Relocation:                       |                       |                                                       |                     |                             |
| Reallocation of remaining authorizations           | 800,000               | -                                                     | 800,000             | 800,000                     |
| Undesignated Fund Balance:                         |                       |                                                       |                     |                             |
| Transfer from Information Systems Improvement Fund | 226,568               | 226,568                                               | -                   | 226,568                     |
| Miscellaneous                                      | 83,946                | 12,384                                                | 71,562              | 83,946                      |
| Reallocation of remaining authorizations           | 3,914,306             | 2,077,440                                             | 1,836,866           | 3,914,306                   |
| <b>Totals</b>                                      | <b>\$ 37,936,715</b>  | <b>\$ 33,385,320</b>                                  | <b>\$ 4,551,395</b> | <b>\$ 37,936,715</b>        |

TOWN OF HERNDON, VIRGINIA

Exhibit B-7  
Page 1

CAPITAL PROJECTS FUND  
SCHEDULE OF EXPENDITURES COMPARED WITH AUTHORIZATIONS  
Year Ended June 30, 2010

|                                               | Authorization | Expenditures |              | Total Expenditures | Remaining Authorizations |
|-----------------------------------------------|---------------|--------------|--------------|--------------------|--------------------------|
|                                               |               | Prior Years  | Current Year |                    |                          |
| Folly Lick Watershed                          | \$ 421,788    | \$ 382,004   | \$ 3,719     | \$ 385,723         | \$ 36,065                |
| Sugarland Run Watershed                       | 317,852       | 285,046      | 32,806       | 317,852            | -                        |
| Horse Pen Run Watershed                       | 40,103        | 4,433        | 4,335        | 8,768              | 31,335                   |
| Storm Drain Easement/Construction             | 1,883,145     | 1,615,045    | 85,572       | 1,700,617          | 182,528                  |
| Huntmar-Spring/Van Buren Street Improvements  | 20,381        | 1,631        | -            | 1,631              | 18,750                   |
| Traffic Signals and Automated Control Systems | 1,049,977     | 985,790      | 10,819       | 996,609            | 53,368                   |
| Streets - VDOT Contributions                  | 183,751       | 139,937      | -            | 139,937            | 43,814                   |
| Street Light Installations                    | 322,714       | 201,682      | -            | 201,682            | 121,032                  |
| Ball Field Improvements/Recreation Facilities | 329,386       | 218,656      | -            | 218,656            | 110,730                  |
| Herndon Community Center - Phase IV/ Fixtures | 4,975,280     | 4,934,741    | 9,512        | 4,944,253          | 31,027                   |
| Locust Street Improvements                    | 45,972        | 111          | -            | 111                | 45,861                   |
| Downtown Street Improvements                  | 1,968,929     | 1,010,529    | 82,974       | 1,093,503          | 875,426                  |
| Storm Water Management                        | 278,347       | 272,907      | -            | 272,907            | 5,440                    |
| Public Safety Center                          | 11,969,466    | 11,969,398   | 68           | 11,969,466         | -                        |
| Cultural Arts Center                          | 1,768,654     | 1,768,654    | -            | 1,768,654          | -                        |
| Tennis/Multi-Use Activity Center              | 546,249       | 546,249      | -            | 546,249            | -                        |
| Gateway Entrances                             | 47,539        | 5,232        | -            | 5,232              | 42,307                   |
| Minor Road Construction                       | 414,567       | 389,943      | 14,984       | 404,927            | 9,640                    |
| Trails and Sidewalks                          | 218,689       | 89,293       | -            | 89,293             | 129,396                  |
| Town Shop Improvements                        | 1,110,580     | 174,983      | 843,392      | 1,018,375          | 92,205                   |
| Nash Street Improvements                      | 11,440        | 6,226        | -            | 6,226              | 5,214                    |
| Bus Stop Shelters                             | 86,545        | 58,914       | -            | 58,914             | 27,631                   |

TOWN OF HERNDON, VIRGINIA

Exhibit B-7  
Page 2

CAPITAL PROJECTS FUND  
SCHEDULE OF EXPENDITURES COMPARED WITH AUTHORIZATIONS  
Year Ended June 30, 2010

|                                                            | Authorization        | Expenditures         |                     | Total Expenditures   | Remaining Authorizations |
|------------------------------------------------------------|----------------------|----------------------|---------------------|----------------------|--------------------------|
|                                                            |                      | Prior Years          | Current Year        |                      |                          |
| South Eiden Street Improvements                            | \$ 1,323,986         | \$ 1,051,920         | \$ 246,591          | \$ 1,298,511         | \$ 25,475                |
| Triangle Street Improvements                               | 620,847              | 440,340              | 108,457             | 548,797              | 72,050                   |
| East Eiden Street Interim Improvements                     | 394,614              | 348,828              | -                   | 348,828              | 45,786                   |
| Town Depot Improvements                                    | 90,272               | 10,868               | -                   | 10,868               | 79,404                   |
| Herndon Parkway/Van Buren Street Intersection Improvements | 25,000               | -                    | -                   | -                    | 25,000                   |
| Jefferson Street Park                                      | 46,970               | 45,272               | 1,698               | 46,970               | -                        |
| Town Hall Rehabilitation                                   | 123,221              | 26,697               | 13,670              | 40,367               | 82,854                   |
| HMC Computer Equipment Room Renovations                    | 214,881              | 192,357              | 220                 | 192,577              | 22,304                   |
| Skate Park Facility                                        | 66,789               | -                    | 52,890              | 52,890               | 13,899                   |
| Eiden Street/Center Street Intersection Improvements       | 100,000              | -                    | -                   | -                    | 100,000                  |
| Pearl/Nash/Oak/Wood Streets Improvements                   | 75,375               | 51,999               | 1,701               | 53,700               | 21,675                   |
| W & OD Trail Enhancements (CMAQ grant)                     | 450,000              | 18,944               | -                   | 18,944               | 431,056                  |
| Folly Lick/Spring Branch Regional Trail                    | 24,386               | 21,472               | 2,914               | 24,386               | -                        |
| Station Street Improvements                                | 177,492              | 15,215               | 40,593              | 55,808               | 121,684                  |
| New Sidewalk Construction                                  | 5,142                | 5,142                | -                   | 5,142                | -                        |
| Van Buren and Eiden Streets Intersection Improvements      | 78,086               | 14,994               | 5,435               | 20,429               | 57,657                   |
| Metro Rail/Worldgate Area Planning                         | 31,030               | -                    | 28,519              | 28,519               | 2,511                    |
| Stream Bank Stabilization                                  | 28,300               | 14,567               | 1,733               | 16,300               | 12,000                   |
| Park Avenue and Monroe Street Intersection                 | 180,000              | 5,640                | 26,880              | 32,520               | 147,480                  |
| Park Equipment Replacement                                 | 28,012               | 27,214               | 798                 | 28,012               | -                        |
| Herndon Parkway Intersections Studies (VDOT grant)         | 760,000              | -                    | -                   | -                    | 760,000                  |
| Improvements to 397 Herndon Parkway                        | 26,138               | -                    | -                   | -                    | 26,138                   |
| W & OD Trail Lighting                                      | 30,000               | -                    | -                   | -                    | 30,000                   |
| Downtown Utility Relocation                                | 800,000              | -                    | -                   | -                    | 800,000                  |
| Undesignated Fund Balance                                  | 4,224,820            | -                    | 498,000             | 498,000              | 3,726,820                |
| <b>Totals</b>                                              | <b>\$ 37,936,715</b> | <b>\$ 27,352,873</b> | <b>\$ 2,118,280</b> | <b>\$ 29,471,153</b> | <b>\$ 8,465,562</b>      |

TOWN OF HERNDON, VIRGINIA

Exhibit B-8

INFORMATION SYSTEMS IMPROVEMENT FUND  
SCHEDULE OF EXPENDITURES COMPARED WITH AUTHORIZATIONS  
Year Ended June 30, 2010

|                                                 | Authorization       | Expenditures        |                  | Total Expenditures  | Remaining Authorizations |
|-------------------------------------------------|---------------------|---------------------|------------------|---------------------|--------------------------|
|                                                 |                     | Prior Years         | Current Year     |                     |                          |
| Personal Computers, Printers and File Servers   | \$ 1,399,944        | \$ 1,321,742        | \$ 39,602        | \$ 1,361,344        | \$ 38,600                |
| Police GIS Mapping/Crime Analysis               | 33,695              | 33,695              | -                | 33,695              | -                        |
| WAN/INET and Internet Presence                  | 869,014             | 846,563             | 2,551            | 849,114             | 19,900                   |
| Citizens Relationship Software                  | 256,914             | 182,367             | 147              | 182,514             | 74,400                   |
| Financial/ Human Resources Software Replacement | 40,000              | -                   | -                | -                   | 40,000                   |
| Disaster Recovery/Business Continuity Plans     | 51,309              | -                   | 51,309           | 51,309              | -                        |
| Undesignated Fund Balance                       | 76,329              | -                   | -                | -                   | 76,329                   |
| <b>Totals</b>                                   | <b>\$ 2,727,205</b> | <b>\$ 2,384,367</b> | <b>\$ 93,609</b> | <b>\$ 2,477,976</b> | <b>\$ 249,229</b>        |

## TOWN OF HERNDON, VIRGINIA

Exhibit B-9

**PROPRIETARY FUND TYPE**  
**SCHEDULE OF REVENUES AND EXPENSES - BUDGET AND ACTUAL**  
**WATER AND SEWER FUND**  
**Year Ended June 30, 2010**

|                                            | Final<br>Budget   | Actual               | Variance<br>Over<br>(Under) |
|--------------------------------------------|-------------------|----------------------|-----------------------------|
| Operating revenues:                        |                   |                      |                             |
| Sale of water                              | \$ 2,971,200      | \$ 2,528,730         | \$ (442,470)                |
| Sewer service charges                      | 2,535,400         | 2,427,631            | (107,769)                   |
| Late payment charges                       | 64,500            | 55,005               | (9,495)                     |
| Sale of commodities                        | 21,000            | 11,448               | (9,552)                     |
| Rents and leases                           | 337,000           | 352,606              | 15,606                      |
| Miscellaneous                              | 19,500            | 18,142               | (1,358)                     |
| <b>Total operating revenues</b>            | <b>5,948,600</b>  | <b>5,393,562</b>     | <b>(555,038)</b>            |
| Operating expenses:                        |                   |                      |                             |
| Finance                                    | 221,231           | 207,346              | (13,885)                    |
| Water main maintenance                     | 2,625,310         | 2,161,769            | (463,541)                   |
| Sewer service charge                       | 3,305,604         | 3,082,128            | (223,476)                   |
| Contractual services                       | 403,040           | 403,040              | -                           |
| Nondepartmental:                           |                   |                      |                             |
| Depreciation and amortization              | -                 | 709,770              | 709,770                     |
| Miscellaneous                              | 58,170            | 51,907               | (6,263)                     |
| <b>Total operating expenses</b>            | <b>6,613,355</b>  | <b>6,615,960</b>     | <b>2,605</b>                |
| <b>Operating loss</b>                      | <b>(664,755)</b>  | <b>(1,222,398)</b>   | <b>(557,643)</b>            |
| Nonoperating revenues:                     |                   |                      |                             |
| Investment earnings                        | 560,000           | 735,594              | 175,594                     |
| Availability fees                          | 830,500           | 644,817              | (185,683)                   |
| <b>Total nonoperating revenues</b>         | <b>1,390,500</b>  | <b>1,380,411</b>     | <b>(10,089)</b>             |
| <b>Income before capital contributions</b> | <b>725,745</b>    | <b>158,013</b>       | <b>(567,732)</b>            |
| Capital contributions                      | -                 | 78,291               | 78,291                      |
| <b>Change in net assets</b>                | <b>\$ 725,745</b> | <b>236,304</b>       | <b>\$ (489,441)</b>         |
| Total net assets, July 1                   |                   | 23,304,469           |                             |
| Total net assets, June 30                  |                   | <u>\$ 23,540,773</u> |                             |

## TOWN OF HERNDON, VIRGINIA

Exhibit B-10

**PROPRIETARY FUND TYPE**  
**SCHEDULE OF REVENUES AND EXPENSES - BUDGET AND ACTUAL**  
**GOLF COURSE FUND**  
**Year Ended June 30, 2010**

|                                                    | Final<br>Budget  | Actual              | Variance<br>Over<br>(Under) |
|----------------------------------------------------|------------------|---------------------|-----------------------------|
| Operating revenues:                                |                  |                     |                             |
| Rents and leases                                   | \$ 38,550        | \$ 37,505           | \$ (1,045)                  |
| Greens fees                                        | 982,465          | 992,500             | 10,035                      |
| Golf cart revenue                                  | 259,700          | 270,014             | 10,314                      |
| Golf pro shop sales                                | 75,800           | 64,670              | (11,130)                    |
| Driving range fees                                 | 63,000           | 69,809              | 6,809                       |
| Miscellaneous                                      | 19,974           | 22,637              | 2,663                       |
| <b>Total operating revenues</b>                    | <b>1,439,489</b> | <b>1,457,135</b>    | <b>17,646</b>               |
| Operating expenses:                                |                  |                     |                             |
| Golf course operations                             | 729,305          | 717,788             | (11,517)                    |
| Golf course club house                             | 563,095          | 539,825             | (23,270)                    |
| Nondepartmental:                                   |                  |                     |                             |
| Depreciation and amortization                      | -                | 207,575             | 207,575                     |
| Miscellaneous                                      | 53,130           | 49,364              | (3,766)                     |
| <b>Total operating expenses</b>                    | <b>1,345,530</b> | <b>1,514,552</b>    | <b>169,022</b>              |
| <b>Operating income (loss)</b>                     | <b>93,959</b>    | <b>(57,417)</b>     | <b>(151,376)</b>            |
| Nonoperating revenues (expenses):                  |                  |                     |                             |
| Investment earnings                                | 10,000           | 55,405              | 45,405                      |
| Interest expense                                   | (66,353)         | (47,235)            | 19,118                      |
| <b>Total nonoperating revenues (expenses), net</b> | <b>(56,353)</b>  | <b>8,170</b>        | <b>64,523</b>               |
| <b>Change in net assets</b>                        | <b>\$ 37,606</b> | <b>(49,247)</b>     | <b>\$ (86,853)</b>          |
| Total net assets, July 1                           |                  | 3,790,300           |                             |
| Total net assets, June 30                          |                  | <u>\$ 3,741,053</u> |                             |

## TOWN OF HERNDON, VIRGINIA

Exhibit B-11

**PROPRIETARY FUND TYPE**  
**SCHEDULE OF REVENUES AND EXPENSES - BUDGET AND ACTUAL**  
**CHESTNUT GROVE CEMETERY FUND**  
**Year Ended June 30, 2010**

|                                         | Final<br>Budget  | Actual          | Variance<br>Over<br>(Under) |
|-----------------------------------------|------------------|-----------------|-----------------------------|
| Operating revenues:                     |                  |                 |                             |
| Cemetery sites                          | \$ 360,000       | \$ 328,813      | \$ (31,187)                 |
| Interment services                      | 143,750          | 159,330         | 15,580                      |
| Merchandise sales                       | 85,000           | 80,640          | (4,360)                     |
| Miscellaneous                           | 5,600            | 20,440          | 14,840                      |
| <b>Total operating revenues</b>         | <b>594,350</b>   | <b>589,223</b>  | <b>(5,127)</b>              |
| Operating expenses:                     |                  |                 |                             |
| Cemetery operations                     | 480,190          | 448,406         | (31,784)                    |
| Non-departmental:                       |                  |                 |                             |
| Depreciation and amortization           | -                | 139,583         | 139,583                     |
| Miscellaneous                           | 18,320           | 17,717          | (603)                       |
| <b>Total operating expenses</b>         | <b>498,510</b>   | <b>605,706</b>  | <b>107,196</b>              |
| <b>Operating income (loss)</b>          | <b>95,840</b>    | <b>(16,483)</b> | <b>(112,323)</b>            |
| Nonoperating revenues (expenses):       |                  |                 |                             |
| Investment earnings                     | 12,000           | 27,299          | 15,299                      |
| Interest expense                        | (110,025)        | (109,221)       | 804                         |
| <b>Total nonoperating expenses, net</b> | <b>(98,025)</b>  | <b>(81,922)</b> | <b>16,103</b>               |
| <b>Loss before transfers</b>            | <b>(2,185)</b>   | <b>(98,405)</b> | <b>(96,220)</b>             |
| Transfers in                            | 70,000           | 61,349          | (8,651)                     |
| Transfers out                           | (36,000)         | (32,881)        | 3,119                       |
| <b>Change in net assets</b>             | <b>\$ 31,815</b> | <b>(69,937)</b> | <b>\$ (101,752)</b>         |
| Total net assets, July 1                |                  | 1,155,593       |                             |
| Total net assets, June 30               |                  | \$ 1,085,656    |                             |

**TOWN OF HERNDON, VIRGINIA**

**Exhibit B-12**

**PROPRIETARY FUND TYPE  
SCHEDULE OF REVENUES AND EXPENSES - BUDGET AND ACTUAL  
DOWNTOWN PARKING ENTERPRISE FUND  
Year Ended June 30, 2010**

|                                    | Final<br>Budget | Actual                     | Variance<br>Over<br>(Under) |
|------------------------------------|-----------------|----------------------------|-----------------------------|
| Operating revenues:                |                 |                            |                             |
| Miscellaneous                      | \$ 12,090       | \$ 40,513                  | \$ 28,423                   |
| <b>Total operating revenues</b>    | <b>12,090</b>   | <b>40,513</b>              | <b>28,423</b>               |
| Operating expenses:                |                 |                            |                             |
| Downtown parking                   | 15,150          | 14,281                     | (869)                       |
| Depreciation and amortization      | -               | 30,533                     | 30,533                      |
| <b>Total operating expenses</b>    | <b>15,150</b>   | <b>44,814</b>              | <b>29,664</b>               |
| <b>Operating loss</b>              | <b>(3,060)</b>  | <b>(4,301)</b>             | <b>(1,241)</b>              |
| Nonoperating revenues:             |                 |                            |                             |
| Investment earnings                | 8,250           | 16,802                     | 8,552                       |
| <b>Total nonoperating revenues</b> | <b>8,250</b>    | <b>16,802</b>              | <b>8,552</b>                |
| <b>Change in net assets</b>        | <b>\$ 5,190</b> | <b>12,501</b>              | <b>\$ 7,311</b>             |
| Total net assets, July 1           |                 | <u>1,534,463</u>           |                             |
| Total net assets, June 30          |                 | <u><u>\$ 1,546,964</u></u> |                             |



**TOWN OF HERNDON, VIRGINIA**

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**TOWN OF HERNDON, VIRGINIA**

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**STATISTICAL SECTION**



**TOWN OF HERNDON, VIRGINIA**

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## TOWN OF HERNDON, VIRGINIA

### STATISTICAL SECTION CONTENTS

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The statistical section of the town's comprehensive annual financial report presents detailed information as a context for understanding what the information presented in the financial statements, note disclosures and required supplementary information says about the town's overall financial health. This information has not been audited by the independent auditor.

| Contents                                                                                                                                                                                                                                        | Tables  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|
| <b>Financial Trends</b><br>These tables contain trend information to help the reader understand how the town's financial performance and well being have changed over time.                                                                     | 1 - 5   |
| <b>Revenue Capacity</b><br>These tables contain information to help the reader assess the town's most significant local revenue sources, the property tax, as well as other revenue sources.                                                    | 6 - 10  |
| <b>Debt Capacity</b><br>These tables present information to help the reader assess the affordability of the town's current level of outstanding debt and the town's ability to issue additional debt in the future.                             | 11 - 14 |
| <b>Demographic and Economic Information</b><br>These tables offer demographic and economic indicators to help the reader understand the environment within which the town's financial activities take place.                                    | 15 - 16 |
| <b>Operating Information</b><br>These tables contain service and infrastructure data to help the reader understand how the information in the town's financial report relates to the services the town provides and the activities it performs. | 17 - 19 |

**Sources:** Unless otherwise noted, the information in these tables is derived from the comprehensive annual financial report for the relevant year. The town implemented GASB 34 in fiscal year 2003; tables presenting government-wide information include information beginning in that year.

TOWN OF HERNDON, VIRGINIA

NET ASSETS BY COMPONENT  
LAST EIGHT FISCAL YEARS (1)  
(*accrual basis of accounting*)  
(Unaudited)

Table 1

|                                                 |  | Fiscal Year June 30, |               |               |               |                |                |                |                |
|-------------------------------------------------|--|----------------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|
|                                                 |  | 2003                 | 2004          | 2005          | 2006          | 2007           | 2008           | 2009           | 2010           |
| Governmental activities:                        |  |                      |               |               |               |                |                |                |                |
| Invested in capital assets, net of related debt |  | \$ 19,789,543        | \$ 21,919,935 | \$ 27,816,034 | \$ 31,719,000 | \$ 72,076,117  | \$ 72,923,937  | \$ 72,604,103  | \$ 72,888,823  |
| Restricted                                      |  | -                    | 1,169,431     | 1,193,044     | 1,215,485     | 1,244,028      | 1,268,979      | 1,298,335      | 1,331,216      |
| Unrestricted                                    |  | 18,602,317           | 19,823,629    | 12,107,024    | 12,131,044    | 11,575,112     | 11,780,466     | 11,187,939     | 11,136,298     |
| Total governmental activities                   |  |                      |               |               |               |                |                |                |                |
| net assets                                      |  | \$ 38,391,860        | \$ 42,912,995 | \$ 41,116,102 | \$ 45,065,529 | \$ 84,895,257  | \$ 85,973,382  | \$ 85,090,377  | \$ 85,356,337  |
| Business-type activities:                       |  |                      |               |               |               |                |                |                |                |
| Invested in capital assets, net of related debt |  | \$ 12,891,883        | \$ 14,423,535 | \$ 15,086,244 | \$ 15,722,161 | \$ 16,466,974  | \$ 16,308,652  | \$ 15,947,667  | \$ 14,723,720  |
| Unrestricted                                    |  | 18,071,402           | 17,562,414    | 16,955,114    | 15,966,544    | 14,919,283     | 14,205,592     | 13,837,158     | 15,190,726     |
| Total business-type activities                  |  |                      |               |               |               |                |                |                |                |
| net assets                                      |  | \$ 30,963,285        | \$ 31,985,949 | \$ 32,041,358 | \$ 31,688,705 | \$ 31,386,257  | \$ 30,514,244  | \$ 29,784,825  | \$ 29,914,446  |
| Primary government:                             |  |                      |               |               |               |                |                |                |                |
| Invested in capital assets, net of related debt |  | \$ 32,681,426        | \$ 36,343,470 | \$ 42,902,278 | \$ 47,441,161 | \$ 88,543,091  | \$ 89,232,589  | \$ 88,551,770  | \$ 87,612,543  |
| Restricted                                      |  | -                    | 1,169,431     | 1,193,044     | 1,215,485     | 1,244,028      | 1,268,979      | 1,298,335      | 1,331,216      |
| Unrestricted                                    |  | 36,673,719           | 37,386,043    | 29,062,138    | 28,097,588    | 26,494,395     | 25,986,058     | 25,025,097     | 26,327,024     |
| Total primary government                        |  |                      |               |               |               |                |                |                |                |
| net assets                                      |  | \$ 69,355,145        | \$ 74,898,944 | \$ 73,157,460 | \$ 76,754,234 | \$ 116,281,514 | \$ 116,487,626 | \$ 114,875,202 | \$ 115,270,783 |

Notes:

(1) This table reports financial information based on the accrual basis of accounting. The town implemented GASB 34, the new reporting standard, in fiscal year 2003. Therefore, ten years of data is not available but will be accumulated over time.

(2) Beginning in fiscal year 2007, all infrastructure capital assets acquired before 2003 were recorded.

## TOWN OF HERNDON, VIRGINIA

Table 2  
Page 1CHANGES IN NET ASSETS  
LAST EIGHT FISCAL YEARS (1)  
(*accrual basis of accounting*)  
(Unaudited)

| Fiscal Year June 30,                          |            |            |            |            |            |            |            |            |  |
|-----------------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|--|
|                                               | 2003       | 2004       | 2005       | 2006       | 2007       | 2008       | 2009       | 2010       |  |
| Expenses:                                     |            |            |            |            |            |            |            |            |  |
| Governmental activities:                      |            |            |            |            |            |            |            |            |  |
| Legislative                                   | \$ 304,842 | \$ 334,582 | \$ 588,708 | \$ 599,013 | \$ 664,636 | \$ 685,284 | \$ 654,002 | \$ 633,438 |  |
| Administration                                | 2,680,288  | 2,742,074  | 2,666,678  | 2,991,781  | 2,911,464  | 2,945,108  | 3,226,320  | 2,164,235  |  |
| Town attorney                                 | 304,244    | 326,181    | 352,556    | 415,156    | 393,808    | 461,394    | 519,437    | 532,305    |  |
| Parks and recreation                          | 3,234,276  | 3,382,361  | 3,467,051  | 3,665,259  | 4,350,958  | 4,462,531  | 4,658,971  | 4,310,670  |  |
| Finance                                       | 997,701    | 1,030,116  | 1,087,203  | 1,165,622  | 1,191,893  | 1,307,331  | 1,348,980  | 1,288,960  |  |
| Community development                         | 1,141,547  | 1,112,704  | 1,341,611  | 1,539,821  | 1,735,596  | 1,652,196  | 1,950,546  | 2,353,844  |  |
| Police                                        | 6,102,460  | 6,576,514  | 6,868,424  | 7,887,728  | 8,460,046  | 8,759,234  | 9,257,315  | 9,009,339  |  |
| Public works                                  | 6,347,374  | 6,022,510  | 7,988,506  | 7,606,343  | 10,363,763 | 11,278,365 | 11,229,645 | 10,817,176 |  |
| Grants                                        | 17,301     | 95,391     | 79,212     | -          | -          | -          | -          | -          |  |
| Interest                                      | 564,173    | 698,104    | 826,972    | 904,816    | 940,449    | 875,509    | 813,800    | 765,523    |  |
| Total governmental activities                 | 21,674,206 | 22,320,537 | 25,266,921 | 26,775,539 | 31,012,613 | 32,426,952 | 33,659,016 | 31,875,490 |  |
| Business-type activities:                     |            |            |            |            |            |            |            |            |  |
| Water and sewer                               | 5,446,337  | 5,340,723  | 5,873,518  | 6,135,079  | 6,756,592  | 6,692,754  | 6,836,413  | 6,615,960  |  |
| Golf course                                   | 1,212,946  | 1,352,730  | 1,332,748  | 1,464,539  | 1,398,081  | 1,564,081  | 1,530,464  | 1,561,787  |  |
| Chestnut Grove cemetery                       | 314,938    | 343,509    | 382,021    | 448,989    | 442,171    | 652,781    | 704,690    | 714,927    |  |
| Downtown parking                              | 35,867     | 38,571     | 40,750     | 129,847    | 79,485     | 278,725    | 65,844     | 44,814     |  |
| Total business-type activities                | 7,010,088  | 7,075,533  | 7,629,037  | 8,178,454  | 8,676,309  | 9,188,341  | 9,137,411  | 8,937,488  |  |
| Total government expenses                     | 28,684,294 | 29,396,070 | 32,895,958 | 34,953,993 | 39,688,922 | 41,615,293 | 42,796,427 | 40,812,978 |  |
| Program revenue:                              |            |            |            |            |            |            |            |            |  |
| Governmental activities:                      |            |            |            |            |            |            |            |            |  |
| Charges for services:                         |            |            |            |            |            |            |            |            |  |
| Administration                                | 21,989     | 30,518     | 40,281     | 33,874     | 36,634     | 46,447     | 20,650     | 12,827     |  |
| Parks and recreation                          | 1,944,943  | 1,938,317  | 1,991,640  | 2,019,553  | 2,198,645  | 2,394,257  | 2,551,346  | 2,720,621  |  |
| Finance                                       | 293,440    | 293,700    | 302,510    | 366,100    | 382,570    | 401,700    | 421,790    | 442,880    |  |
| Police                                        | 502,942    | 742,418    | 461,538    | 475,407    | 555,217    | 509,890    | 579,682    | 544,060    |  |
| Public works                                  | 538,366    | 475,311    | 568,194    | 470,699    | 546,176    | 398,234    | 466,595    | 495,331    |  |
| Operating grants and contributions:           |            |            |            |            |            |            |            |            |  |
| Legislative                                   | 21,640     | 3,227      | 1,906      | -          | -          | -          | -          | -          |  |
| Administration                                | 133,408    | 136,774    | 144,634    | 197,563    | 174,757    | 177,155    | 195,616    | 112,141    |  |
| Community development                         | 750        | 2,500      | -          | -          | 638        | 451        | -          | 130,958    |  |
| Police                                        | 672,372    | 815,365    | 851,697    | 1,084,006  | 1,089,540  | 916,457    | 1,045,779  | 954,847    |  |
| Public works                                  | 603,569    | 494,368    | 1,193,149  | 1,068,463  | 940,045    | 1,896,712  | 739,287    | 1,097,785  |  |
| Capital grants and contributions:             |            |            |            |            |            |            |            |            |  |
| Parks and recreation                          | 36,500     | -          | -          | -          | -          | -          | -          | -          |  |
| Public works                                  | 582,819    | 3,366,370  | 1,645,937  | 3,381,970  | 11,715,486 | 1,013,922  | 1,164,938  | 1,645,234  |  |
| Total governmental activities program revenue | 5,352,738  | 8,298,868  | 7,201,486  | 9,097,535  | 17,639,708 | 7,755,225  | 7,185,683  | 8,156,684  |  |

TOWN OF HERNDON, VIRGINIA

Table 2  
Page 2

CHANGES IN NET ASSETS  
LAST EIGHT FISCAL YEARS (1)  
(accrual basis of accounting)  
(Unaudited)

|                                                   | Fiscal Year June 30, |              |              |              |              |              |              |              |
|---------------------------------------------------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                                                   | 2003                 | 2004         | 2005         | 2006         | 2007         | 2008         | 2009         | 2010         |
| Program revenues (Continued):                     |                      |              |              |              |              |              |              |              |
| Business-type activities:                         |                      |              |              |              |              |              |              |              |
| Charges for services:                             |                      |              |              |              |              |              |              |              |
| Water and sewer                                   | \$ 4,067,454         | \$ 3,983,922 | \$ 3,956,967 | \$ 4,301,639 | \$ 4,418,419 | \$ 4,509,547 | \$ 4,378,611 | \$ 5,022,814 |
| Golf course                                       | 1,227,548            | 1,381,100    | 1,289,877    | 1,236,010    | 1,395,824    | 1,501,835    | 1,469,522    | 1,396,993    |
| Chestnut Grove cemetery                           | 225,950              | 245,340      | 326,241      | 418,563      | 507,959      | 406,729      | 536,054      | 568,783      |
| Operating grants and contributions:               |                      |              |              |              |              |              |              |              |
| Water and sewer                                   | 719,784              | 1,533,682    | 845,013      | 719,489      | 449,735      | 523,025      | 519,711      | 644,817      |
| Downtown parking                                  | 496,942              | -            | -            | -            | -            | -            | -            | -            |
| Capital grants and contributions:                 |                      |              |              |              |              |              |              |              |
| Water and sewer                                   | 225,557              | 465,844      | 380,857      | 553,422      | 308,341      | 41,500       | 75,420       | 78,291       |
| Downtown parking                                  | -                    | 113,889      | -            | -            | -            | -            | -            | -            |
| Total business-type activities program revenues   | 6,963,235            | 7,723,777    | 6,798,955    | 7,229,123    | 7,080,278    | 6,982,636    | 6,979,318    | 7,711,698    |
| Total government program revenues                 | 12,315,973           | 16,022,645   | 14,000,441   | 16,326,758   | 24,719,986   | 14,737,861   | 14,185,001   | 15,868,382   |
| Net (expense) revenue:                            |                      |              |              |              |              |              |              |              |
| Governmental activities                           | (16,321,468)         | (14,021,669) | (18,065,435) | (17,677,904) | (13,372,905) | (24,671,727) | (26,473,333) | (23,718,806) |
| Business-type activities                          | (46,853)             | 648,244      | (830,082)    | (949,331)    | (1,596,031)  | (2,205,705)  | (2,158,093)  | (1,225,790)  |
| Total government net expense                      | (16,368,321)         | (13,373,425) | (18,895,517) | (18,627,235) | (14,968,936) | (26,877,432) | (28,631,426) | (24,944,596) |
| General revenues and other changes in net assets: |                      |              |              |              |              |              |              |              |
| Governmental activities:                          |                      |              |              |              |              |              |              |              |
| Taxes:                                            |                      |              |              |              |              |              |              |              |
| General property                                  | 7,253,312            | 7,445,745    | 7,749,706    | 8,666,348    | 10,457,592   | 11,395,778   | 11,305,328   | 10,417,959   |
| Business license                                  | 2,604,530            | 2,652,045    | 3,045,781    | 2,707,012    | 3,179,323    | 3,260,125    | 3,458,908    | 3,395,732    |
| Transient occupancy                               | 1,616,609            | 1,846,065    | 2,127,742    | 2,414,308    | 2,465,479    | 2,678,892    | 2,493,698    | 2,202,096    |
| Local sales                                       | 1,463,396            | 1,580,307    | 1,647,228    | 1,580,278    | 1,639,448    | 1,661,725    | 1,511,792    | 1,413,606    |
| Other local taxes                                 | 2,500,249            | 3,686,015    | 4,424,916    | 5,101,866    | 5,049,744    | 5,112,808    | 4,888,870    | 5,100,117    |
| Revenues not restricted to specific programs      | 37,532               | 38,652       | 77,343       | 70,136       | 77,624       | 84,118       | 89,937       | 92,844       |
| Intergovernmental, non-categorical aid            | 109,578              | 162,315      | 117,177      | 120,770      | 135,559      | 63,070       | 42,626       | 29,026       |
| Use of money and property                         | 1,162,054            | 226,418      | 682,330      | 866,575      | 1,402,972    | 1,332,543    | 1,406,066    | 1,216,859    |
| Miscellaneous                                     | 74,859               | 98,297       | 72,595       | 84,178       | 11,828       | 190,623      | 439,355      | 144,995      |
| Gain on sale of capital assets                    | -                    | 840,518      | 1,530        | 1,900        | 19,573       | 52,309       | -            | -            |
| Transfers                                         | (548,544)            | (33,573)     | (26,526)     | 13,960       | (63,158)     | (82,139)     | (46,252)     | (28,468)     |
| Total government activities                       | 16,273,575           | 18,542,804   | 19,919,822   | 21,627,331   | 24,375,984   | 25,749,852   | 25,590,328   | 23,984,766   |

TOWN OF HERNDON, VIRGINIA

CHANGES IN NET ASSETS  
LAST EIGHT FISCAL YEARS (1)  
(*accrual basis of accounting*)  
(Unaudited)

Table 2  
Page 3

|                                                               | Fiscal Year June 30, |              |              |              |               |            |                |            |
|---------------------------------------------------------------|----------------------|--------------|--------------|--------------|---------------|------------|----------------|------------|
|                                                               | 2003                 | 2004         | 2005         | 2006         | 2007          | 2008       | 2009           | 2010       |
| General revenues and other changes in net assets: (Continued) |                      |              |              |              |               |            |                |            |
| Business-type activities:                                     |                      |              |              |              |               |            |                |            |
| Use of money and property                                     | \$ 1,287,919         | \$ 50,658    | \$ 549,990   | \$ 286,132   | \$ 966,969    | \$ 969,476 | \$ 1,014,947   | \$ 835,100 |
| Miscellaneous                                                 | 256,217              | 290,189      | 308,975      | 324,506      | 263,456       | 282,077    | 367,475        | 491,843    |
| Transfers                                                     | 548,544              | 33,573       | 26,526       | (13,960)     | 63,158        | 82,139     | 46,252         | 28,468     |
| Total business-type activities                                | 2,092,680            | 374,420      | 885,491      | 596,678      | 1,293,583     | 1,333,692  | 1,428,674      | 1,355,411  |
| Total primary government                                      | 18,366,255           | 18,917,224   | 20,805,313   | 22,224,009   | 25,669,567    | 27,083,544 | 27,019,002     | 25,340,177 |
| Changes in net assets:                                        |                      |              |              |              |               |            |                |            |
| Governmental activities                                       | (47,893)             | 4,521,135    | 1,854,387    | 3,949,427    | 11,003,079    | 1,078,125  | (883,005)      | 265,960    |
| Business-type activities                                      | 2,045,827            | 1,022,664    | 55,409       | (352,653)    | (302,448)     | (872,013)  | (729,419)      | 129,621    |
| Total primary government                                      | \$ 1,997,934         | \$ 5,543,799 | \$ 1,909,796 | \$ 3,596,774 | \$ 10,700,631 | \$ 206,112 | \$ (1,612,424) | \$ 395,581 |

Notes:

- (1) This table reports financial information based on the accrual basis of accounting. The town implemented GASB 34, the new reporting standard, in fiscal year 2003. Therefore, ten years of data is not available but will be accumulated over time.
- (2) Net (expense) revenue is the difference between the expenses and program revenues. This difference indicates the degree to which a function or program is supported with its own fees and program-specific grants versus its reliance upon funding from taxes and other general revenues. Numbers in a parentheses are net expenses indicating that expenses were greater than program revenues, and the revenues were needed to finance that function or program. Numbers without parentheses are net revenues, demonstrating that program revenues were more than sufficient to cover expenses.

TOWN OF HERNDON, VIRGINIA

Table 3

PROGRAM REVENUES BY FUNCTION/PROGRAM

LAST EIGHT FISCAL YEARS (1)

(accrual basis of accounting)

(Unaudited)

| Function / Program                    | Fiscal Year June 30, |                      |                      |                      |                      |                      |                      |                      |
|---------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
|                                       | 2003                 | 2004                 | 2005                 | 2006                 | 2007                 | 2008                 | 2009                 | 2010                 |
| Governmental activities:              |                      |                      |                      |                      |                      |                      |                      |                      |
| Legislative                           | \$ 21,640            | \$ 3,227             | \$ 1,906             | \$ -                 | \$ -                 | \$ -                 | \$ -                 | \$ -                 |
| Administration                        | 155,397              | 167,292              | 184,915              | 231,437              | 211,391              | 223,602              | 216,266              | 124,968              |
| Parks and recreation                  | 1,981,443            | 1,938,317            | 1,991,640            | 2,019,553            | 2,198,645            | 2,394,257            | 2,551,346            | 2,720,821            |
| Finance                               | 293,440              | 293,700              | 302,510              | 366,100              | 382,570              | 401,700              | 421,790              | 442,880              |
| Community development                 | 750                  | 2,500                | -                    | -                    | 638                  | 451                  | -                    | 130,958              |
| Police                                | 1,175,314            | 1,557,783            | 1,313,235            | 1,559,413            | 1,644,757            | 1,426,347            | 1,625,461            | 1,498,907            |
| Public works                          | 1,724,754            | 4,336,049            | 3,407,280            | 4,921,132            | 13,201,707           | 3,308,858            | 2,370,820            | 3,238,350            |
| <b>Total governmental activities</b>  | <b>5,352,738</b>     | <b>8,298,868</b>     | <b>7,201,486</b>     | <b>9,097,635</b>     | <b>17,639,708</b>    | <b>7,755,225</b>     | <b>7,185,883</b>     | <b>8,156,884</b>     |
| Business-type activities:             |                      |                      |                      |                      |                      |                      |                      |                      |
| Water and sewer                       | 5,012,795            | 5,983,448            | 5,182,837            | 5,574,550            | 5,176,495            | 5,074,072            | 4,973,742            | 5,745,922            |
| Golf course                           | 1,227,548            | 1,381,100            | 1,289,877            | 1,236,010            | 1,395,824            | 1,501,835            | 1,469,522            | 1,396,993            |
| Chestnut Grove cemetery               | 225,950              | 245,340              | 326,241              | 418,563              | 507,959              | 406,729              | 536,054              | 568,783              |
| Downtown parking                      | 496,942              | 113,889              | -                    | -                    | -                    | -                    | -                    | -                    |
| <b>Total business-type activities</b> | <b>6,963,235</b>     | <b>7,723,777</b>     | <b>6,798,955</b>     | <b>7,229,123</b>     | <b>7,080,278</b>     | <b>6,982,636</b>     | <b>6,979,318</b>     | <b>7,711,698</b>     |
| <b>Total government</b>               | <b>\$ 12,315,973</b> | <b>\$ 16,022,645</b> | <b>\$ 14,000,441</b> | <b>\$ 16,326,758</b> | <b>\$ 24,719,986</b> | <b>\$ 14,737,861</b> | <b>\$ 14,165,001</b> | <b>\$ 15,868,582</b> |

Notes:

- (1) This table reports financial information based on the accrual basis of accounting. The town implemented GASB 34, the new reporting standard, in fiscal year 2003. Therefore, ten years of data is not available but will be accumulated over time.
- (2) In 2004, 2005, 2006, 2007, 2008, 2009 and 2010, the public works department received donated assets of \$2,877,947, \$895,362, \$2,854,521, \$10,904,769, \$215,931, \$169,792 and \$738,713, respectively.

**TOWN OF HERNDON, VIRGINIA**

**Table 4**

**FUND BALANCE, GOVERNMENTAL FUNDS**

**LAST TEN FISCAL YEARS**

*(modified accrual basis of accounting)*  
(unaudited)

|                                           | Fiscal Year June 30, |                      |                     |                      |                     |
|-------------------------------------------|----------------------|----------------------|---------------------|----------------------|---------------------|
|                                           | 2001                 | 2002                 | 2003                | 2004                 | 2005                |
| General Fund:                             |                      |                      |                     |                      |                     |
| Reserved                                  | \$ 1,409,838         | \$ 1,807,801         | \$ 1,365,946        | \$ 1,481,659         | \$ 1,302,446        |
| Unreserved                                | 8,280,749            | 8,586,426            | 6,840,530           | 6,613,477            | 6,311,877           |
| <b>Total General Fund</b>                 | <b>\$ 9,690,587</b>  | <b>\$ 10,394,227</b> | <b>\$ 8,206,476</b> | <b>\$ 8,095,136</b>  | <b>\$ 7,614,323</b> |
| All Other Governmental Funds:             |                      |                      |                     |                      |                     |
| Reserved                                  | \$ 1,096,054         | \$ 1,127,560         | \$ 1,152,711        | \$ 1,169,431         | \$ 1,193,044        |
| Unreserved, reported in:                  |                      |                      |                     |                      |                     |
| Capital projects funds                    | 10,469,888           | 9,373,340            | 7,290,122           | 9,339,216            | 6,102,071           |
| <b>Total all other governmental funds</b> | <b>\$ 11,565,942</b> | <b>\$ 10,500,900</b> | <b>\$ 8,442,833</b> | <b>\$ 10,508,647</b> | <b>\$ 7,295,115</b> |

|                                           | Fiscal Year June 30, |                     |                     |                     |                      |
|-------------------------------------------|----------------------|---------------------|---------------------|---------------------|----------------------|
|                                           | 2006                 | 2007                | 2008                | 2009                | 2010                 |
| General Fund:                             |                      |                     |                     |                     |                      |
| Reserved                                  | \$ 810,834           | \$ 777,549          | \$ 668,306          | \$ 696,928          | \$ 521,699           |
| Unreserved                                | 6,575,754            | 7,019,739           | 7,142,499           | 7,120,027           | 7,160,321            |
| <b>Total General Fund</b>                 | <b>\$ 7,386,588</b>  | <b>\$ 7,797,288</b> | <b>\$ 7,810,805</b> | <b>\$ 7,816,955</b> | <b>\$ 7,682,020</b>  |
| All Other Governmental Funds:             |                      |                     |                     |                     |                      |
| Reserved                                  | \$ 1,215,485         | \$ 1,244,028        | \$ 1,268,979        | \$ 1,298,335        | \$ 1,331,216         |
| Unreserved, reported in:                  |                      |                     |                     |                     |                      |
| Capital projects funds                    | 6,776,899            | 5,560,103           | 6,132,528           | 6,283,685           | 8,714,791            |
| <b>Total all other governmental funds</b> | <b>\$ 7,992,384</b>  | <b>\$ 6,804,131</b> | <b>\$ 7,401,507</b> | <b>\$ 7,582,020</b> | <b>\$ 10,046,007</b> |

Note:

(1) In fiscal year 2003, the Chestnut Grove Cemetery Perpetual Care Fund was reclassified from a fiduciary fund type to a special revenue fund type. This reclassification was due to the adoption of GASB 34.

## TOWN OF HERNDON, VIRGINIA

Table 5

**CHANGES IN FUND BALANCES, GOVERNMENTAL FUNDS**  
**LAST TEN FISCAL YEARS**  
*(modified accrual basis of accounting)*  
**(Unaudited)**

|                                                     | Fiscal Year June 30, |                     |                       |                     |                       |                    |                     |                   |                   |                     |
|-----------------------------------------------------|----------------------|---------------------|-----------------------|---------------------|-----------------------|--------------------|---------------------|-------------------|-------------------|---------------------|
|                                                     | 2001                 | 2002                | 2003                  | 2004                | 2005                  | 2006               | 2007                | 2008              | 2009              | 2010                |
| <b>Revenues:</b>                                    |                      |                     |                       |                     |                       |                    |                     |                   |                   |                     |
| General property taxes                              | \$ 6,206,774         | \$ 7,167,596        | \$ 7,387,014          | \$ 7,125,043        | \$ 7,775,583          | \$ 8,702,958       | \$ 10,441,826       | \$ 11,415,226     | \$ 11,315,372     | \$ 10,397,197       |
| Other local taxes                                   | 10,117,280           | 8,779,401           | 8,189,445             | 9,771,887           | 11,257,001            | 11,803,464         | 12,333,994          | 12,713,550        | 12,353,288        | 12,111,551          |
| Permits, privilege fees and regulatory licenses     | 542,035              | 378,286             | 474,108               | 386,609             | 479,470               | 388,028            | 442,686             | 285,090           | 351,280           | 398,453             |
| Fines and forfeitures                               | 359,075              | 373,688             | 488,167               | 492,125             | 449,833               | 471,902            | 571,830             | 571,998           | 593,631           | 546,486             |
| Use of money and property                           | 1,553,847            | 1,031,102           | 1,162,054             | 226,418             | 682,330               | 866,575            | 1,402,972           | 1,332,543         | 1,406,086         | 1,216,859           |
| Charges for services                                | 2,148,392            | 2,262,092           | 2,360,862             | 2,382,639           | 2,493,173             | 2,563,109          | 2,769,747           | 2,999,216         | 3,158,288         | 3,344,974           |
| Miscellaneous                                       | 127,737              | 159,303             | 74,859                | 95,030              | 75,862                | 84,178             | 11,828              | 190,623           | 318,482           | 122,619             |
| Intergovernmental                                   | 2,346,017            | 2,003,265           | 2,160,636             | 2,102,972           | 3,300,434             | 2,998,623          | 3,151,292           | 3,751,795         | 3,017,100         | 3,036,075           |
| <b>Total revenues</b>                               | <b>23,401,157</b>    | <b>22,154,713</b>   | <b>22,297,145</b>     | <b>22,582,723</b>   | <b>26,513,686</b>     | <b>27,878,835</b>  | <b>31,126,175</b>   | <b>33,260,041</b> | <b>32,523,487</b> | <b>31,174,214</b>   |
| <b>Expenditures:</b>                                |                      |                     |                       |                     |                       |                    |                     |                   |                   |                     |
| Legislative                                         | 266,580              | 271,060             | 299,493               | 329,467             | 581,659               | 605,038            | 659,593             | 660,310           | 651,245           | 621,490             |
| Administration                                      | 1,726,440            | 1,914,165           | 2,108,961             | 2,230,922           | 2,181,253             | 2,373,380          | 2,463,940           | 2,621,611         | 2,443,752         | 1,794,756           |
| Town attorney                                       | 268,611              | 294,603             | 301,253               | 321,597             | 350,048               | 415,617            | 390,529             | 455,322           | 522,946           | 533,800             |
| Parks and recreation                                | 2,709,061            | 2,862,638           | 2,923,457             | 3,075,665           | 3,141,800             | 3,353,890          | 3,628,248           | 3,922,569         | 3,896,866         | 3,588,867           |
| Finance                                             | 765,928              | 817,737             | 954,516               | 962,466             | 1,022,423             | 1,137,903          | 1,177,062           | 1,253,648         | 1,231,102         | 1,237,706           |
| Community development                               | 852,636              | 930,679             | 1,059,962             | 1,083,711           | 1,269,554             | 1,479,769          | 1,679,530           | 1,647,157         | 1,853,933         | 2,258,153           |
| Police                                              | 5,185,408            | 5,426,451           | 6,006,019             | 6,255,393           | 6,588,415             | 7,205,795          | 7,787,327           | 8,426,430         | 8,662,952         | 8,605,850           |
| Public works                                        | 5,893,486            | 6,020,388           | 6,396,481             | 6,358,797           | 7,139,428             | 7,452,737          | 8,132,036           | 8,281,419         | 9,049,695         | 9,071,074           |
| Grants                                              | 14,522               | 9,119               | 17,301                | 95,391              | 79,212                | 241,986            | 213,168             | 70,741            | 169,494           | 112,375             |
| Capital outlay                                      | 1,347,714            | 2,008,798           | 4,098,657             | 8,519,502           | 5,493,994             | 6,078,124          | 3,630,995           | 2,452,376         | 1,354,695         | 1,713,889           |
| Debt service:                                       |                      |                     |                       |                     |                       |                    |                     |                   |                   |                     |
| Principal                                           | 1,130,417            | 1,219,030           | 1,454,515             | 1,146,425           | 1,481,312             | 1,676,313          | 1,649,242           | 1,936,694         | 1,714,623         | 1,804,517           |
| Interest and fiscal charges                         | 698,325              | 766,662             | 567,388               | 666,283             | 853,937               | 902,549            | 969,521             | 881,041           | 800,142           | 808,155             |
| <b>Total expenditures</b>                           | <b>20,859,128</b>    | <b>22,541,330</b>   | <b>26,188,003</b>     | <b>31,045,619</b>   | <b>30,183,035</b>     | <b>32,927,101</b>  | <b>32,381,181</b>   | <b>32,619,318</b> | <b>32,411,445</b> | <b>32,150,632</b>   |
| <b>Excess of revenues over (under) expenditures</b> | <b>2,542,029</b>     | <b>(386,617)</b>    | <b>(3,890,858)</b>    | <b>(8,462,896)</b>  | <b>(3,669,349)</b>    | <b>(5,048,266)</b> | <b>(1,255,006)</b>  | <b>640,723</b>    | <b>112,042</b>    | <b>(976,418)</b>    |
| <b>Other financing sources (uses):</b>              |                      |                     |                       |                     |                       |                    |                     |                   |                   |                     |
| Transfers in                                        | 3,224,149            | 2,614,506           | 4,930,651             | 2,107,506           | 3,598,613             | 1,216,293          | 1,508,043           | 1,424,483         | 551,656           | 1,255,981           |
| Transfers out                                       | (3,242,462)          | (2,633,290)         | (5,479,195)           | (2,141,079)         | (3,625,139)           | (1,202,333)        | (1,571,201)         | (1,506,622)       | (598,108)         | (1,284,449)         |
| Issuance of debt                                    | 2,852,991            | -                   | -                     | 8,500,000           | -                     | 5,490,000          | 500,000             | -                 | -                 | 3,240,000           |
| Proceeds of refunding bonds                         | -                    | 5,897,824           | -                     | -                   | -                     | -                  | -                   | -                 | -                 | -                   |
| Payment to refunded bond escrow agent               | -                    | (5,853,825)         | -                     | -                   | -                     | (4,368)            | 21,038              | -                 | -                 | -                   |
| Premium (discount) on issuance debt                 | -                    | -                   | -                     | (70,800)            | -                     | -                  | -                   | -                 | -                 | 71,562              |
| Proceeds from sale of property                      | -                    | -                   | -                     | 2,021,743           | 1,530                 | 18,208             | 19,573              | 52,309            | 120,873           | 22,376              |
| <b>Total other financing sources (uses), net</b>    | <b>2,834,678</b>     | <b>25,215</b>       | <b>(548,544)</b>      | <b>10,417,370</b>   | <b>(24,996)</b>       | <b>5,517,800</b>   | <b>477,453</b>      | <b>(29,830)</b>   | <b>74,621</b>     | <b>3,305,470</b>    |
| <b>Net changes in fund balances</b>                 | <b>\$ 5,376,707</b>  | <b>\$ (361,402)</b> | <b>\$ (4,439,402)</b> | <b>\$ 1,954,474</b> | <b>\$ (3,694,345)</b> | <b>\$ 469,534</b>  | <b>\$ (777,553)</b> | <b>\$ 610,893</b> | <b>\$ 186,663</b> | <b>\$ 2,329,052</b> |



Table 6

**TOWN OF HERNDON, VIRGINIA**  
**TAX REVENUES BY SOURCE, GOVERNMENTAL FUNDS**  
**LAST TEN FISCAL YEARS**  
*(modified accrual basis of accounting)*  
**(Unaudited)**

| Fiscal Year<br>June 30, | General<br>Property<br>Including Interest<br>and Penalty (1) | Business<br>License | Transient<br>Occupancy (2) | Local Sales  | Meals (3) | Cigarette (4) | Motor Vehicle | Consumer<br>Utility and<br>Consumption (5) | Mobile<br>Tele-<br>Communications<br>(6) | 5%<br>Communications<br>Sales and Use (7) | Other (8)  | Total         |
|-------------------------|--------------------------------------------------------------|---------------------|----------------------------|--------------|-----------|---------------|---------------|--------------------------------------------|------------------------------------------|-------------------------------------------|------------|---------------|
| 2001                    | \$ 6,206,774                                                 | \$ 3,818,120        | \$ 2,150,924               | \$ 1,571,579 | \$ -      | \$ 220,204    | \$ 320,073    | \$ 1,198,714                               | \$ -                                     | \$ -                                      | \$ 837,666 | \$ 16,324,054 |
| 2002                    | 7,167,596                                                    | 3,127,129           | 1,615,357                  | 1,477,586    | -         | 208,430       | 327,662       | 1,282,735                                  | -                                        | -                                         | 740,502    | 15,946,997    |
| 2003                    | 7,387,014                                                    | 2,604,530           | 1,616,609                  | 1,463,396    | -         | 190,556       | 310,585       | 1,437,118                                  | -                                        | -                                         | 566,551    | 15,576,459    |
| 2004                    | 7,125,043                                                    | 2,659,595           | 1,846,065                  | 1,580,307    | 900,279   | 292,796       | 319,290       | 1,583,480                                  | -                                        | -                                         | 583,307    | 16,890,162    |
| 2005                    | 7,775,583                                                    | 3,055,880           | 2,127,742                  | 1,647,228    | 1,010,412 | 276,565       | 317,489       | 1,711,601                                  | 337,634                                  | -                                         | 772,450    | 19,032,584    |
| 2006                    | 8,702,956                                                    | 2,707,012           | 2,414,308                  | 1,580,278    | 1,077,313 | 373,152       | 318,846       | 1,787,691                                  | 650,991                                  | -                                         | 893,873    | 20,506,420    |
| 2007                    | 10,441,826                                                   | 3,179,323           | 2,465,479                  | 1,639,448    | 1,169,591 | 352,223       | 288,512       | 1,327,411                                  | 316,404                                  | 847,892                                   | 747,711    | 22,775,820    |
| 2008                    | 11,415,226                                                   | 3,260,125           | 2,678,892                  | 1,661,725    | 1,167,976 | 322,660       | 271,805       | 877,394                                    | -                                        | 1,928,078                                 | 545,095    | 24,128,776    |
| 2009                    | 11,315,372                                                   | 3,458,908           | 2,493,698                  | 1,511,792    | 1,103,744 | 307,047       | 285,356       | 878,034                                    | -                                        | 1,796,554                                 | 518,135    | 23,668,640    |
| 2010                    | 10,397,197                                                   | 3,395,732           | 2,202,096                  | 1,413,606    | 1,086,649 | 293,592       | 290,313       | 899,685                                    | -                                        | 1,853,246                                 | 676,632    | 22,508,748    |
| Change<br>2001-2010     | 67.51%                                                       | -11.06%             | 2.38%                      | -10.05%      | 100.00%   | 33.33%        | -9.30%        | -24.95%                                    | 0.00%                                    | 100.00%                                   | -19.22%    | 37.89%        |

120

Source: Town records.

Notes:

- (1) Town's real property assessments have increased 107 percent from 2001 to 2010. However, the town's real estate tax rate decreased over the past ten years from \$0.32 per \$100 of assessed value (AV) to \$0.26 per \$100 AV.
- (2) Over the past ten years, three new hotels were opened within the town's corporate limits.
- (3) Town adopted a meals tax, at a rate of 1.5 percent, which became effective July 1, 2004.
- (4) Cigarette tax rate was increased from \$0.20 per pack to \$0.35 per pack effective for fiscal years 2004 and 2005. Effective fiscal year 2006, the rate was increased again to \$0.50 per pack.
- (5) Increase in consumer utility tax collections corresponds with increase in residential housing units and commercial office space built during the past ten years.  
The consumer utility tax on telecommunication services was eliminated effective January 1, 2007 and replaced by the State 5 percent communications sales and use tax. (see Note 7)
- (6) Town adopted a mobile telecommunications (cell phone) tax which became effective December 1, 2004. The mobile telecommunications (cell phone) tax was eliminated effective January 1, 2007 and replaced by the State 5 percent communications sales and use tax. (see Note 7)
- (7) A new State 5 percent communications sales and use tax became effective January 1, 2007. This new tax replaces three locally assessed town taxes which are the consumer utility tax on telecommunication services, the mobile telecommunications (cell phone) tax and the 5 percent portion of the town's cable TV franchise fee.
- (8) Includes right of way use fees, bank stock taxes and cable franchise fees.

# TOWN OF HERNDON, VIRGINIA

Table 7

## ASSESSED VALUE AND ESTIMATED ACTUAL VALUE OF TAXABLE PROPERTY LAST TEN FISCAL YEARS (Unaudited)

| Fiscal Year<br>June 30, | Residential<br>Property | Commercial<br>Property | Public<br>Service<br>Corporation | Nontaxable    | Total<br>Assessed<br>Value | Total Taxable<br>Assessed<br>Value | Percent<br>Growth | Total Direct<br>Tax Rate | Actual<br>Taxable<br>Value | Value as a<br>Percentage<br>of Assessed<br>Value |
|-------------------------|-------------------------|------------------------|----------------------------------|---------------|----------------------------|------------------------------------|-------------------|--------------------------|----------------------------|--------------------------------------------------|
| 2001                    | \$ 820,819,935          | \$ 988,018,190         | \$118,372,380                    | \$ 81,920,195 | \$ 2,009,130,700           | \$1,927,210,505                    | 10.99%            | \$ 0.32                  | \$1,927,210,505            | 100.00%                                          |
| 2002                    | 944,848,440             | 1,145,643,435          | 162,376,543                      | 83,084,390    | 2,335,952,808              | 2,252,868,418                      | 16.90%            | 0.32                     | 2,252,868,418              | 100.00%                                          |
| 2003                    | 1,127,008,710           | 1,171,150,920          | 153,766,905                      | 89,287,195    | 2,541,213,730              | 2,451,926,535                      | 8.84%             | 0.30                     | 2,451,926,535              | 100.00%                                          |
| 2004                    | 1,285,769,310           | 1,089,621,980          | 158,205,107                      | 94,944,650    | 2,628,541,047              | 2,533,596,397                      | 3.33%             | 0.28                     | 2,533,596,397              | 100.00%                                          |
| 2005                    | 1,458,102,379           | 1,167,782,655          | 141,520,282                      | 100,362,250   | 2,867,767,566              | 2,767,405,316                      | 9.23%             | 0.28                     | 2,767,405,316              | 100.00%                                          |
| 2006                    | 1,924,855,719           | 1,417,144,440          | 138,361,962                      | 115,928,125   | 3,596,290,246              | 3,480,362,121                      | 25.76%            | 0.25                     | 3,480,362,121              | 100.00%                                          |
| 2007                    | 2,417,778,953           | 1,801,437,496          | 187,449,426                      | 148,854,355   | 4,555,520,230              | 4,406,665,875                      | 26.62%            | 0.24                     | 4,406,665,875              | 100.00%                                          |
| 2008                    | 2,478,870,750           | 2,118,458,610          | 152,834,703                      | 148,854,355   | 4,899,018,418              | 4,750,164,063                      | 7.79%             | 0.24                     | 4,750,164,063              | 100.00%                                          |
| 2009                    | 2,370,955,949           | 2,212,843,650          | 145,578,271                      | 235,205,540   | 4,964,583,410              | 4,729,377,870                      | (0.44)%           | 0.24                     | 4,729,377,870              | 100.00%                                          |
| 2010                    | 1,679,450,917           | 2,174,409,910          | 148,261,544                      | 222,736,840   | 4,224,859,211              | 4,002,122,371                      | (15.38)%          | 0.26                     | 4,002,122,371              | 100.00%                                          |

Sources:

Town of Herndon Department of Finance

County of Fairfax Department of Tax Administration (Real Estate Division)

Notes:

- (1) Increases in assessments from 2001 through 2009 correspond to rapid increases in residential and commercial values, coupled with extensive residential and commercial building construction, beginning in 1999.
- (2) Declines in assessments noted for 2010, especially in the residential sector, reflect the recent downward reassessment trend in the metropolitan Washington DC housing market.

## TOWN OF HERNDON, VIRGINIA

Table 8

**DIRECT AND OVERLAPPING PROPERTY TAX RATES**  
**LAST TEN FISCAL YEARS**  
**(Unaudited)**

| Fiscal Year<br>June 30, | Tax Rates - Town |                      | Tax Rates - County |                      | Tax Rates - Combined |                      |
|-------------------------|------------------|----------------------|--------------------|----------------------|----------------------|----------------------|
|                         | Real<br>Property | Personal<br>Property | Real<br>Property   | Personal<br>Property | Real<br>Property     | Personal<br>Property |
| 2001                    | \$ 0.32          | \$ -                 | \$ 1.23            | \$ 4.57              | \$ 1.55              | \$ 4.57              |
| 2002                    | 0.32             | -                    | 1.23               | 4.57                 | 1.55                 | 4.57                 |
| 2003                    | 0.30             | -                    | 1.21               | 4.57                 | 1.51                 | 4.57                 |
| 2004                    | 0.28             | -                    | 1.16               | 4.57                 | 1.44                 | 4.57                 |
| 2005                    | 0.28             | -                    | 1.13               | 4.57                 | 1.41                 | 4.57                 |
| 2006                    | 0.25             | -                    | 1.00               | 4.57                 | 1.25                 | 4.57                 |
| 2007                    | 0.24             | -                    | 0.89               | 4.57                 | 1.13                 | 4.57                 |
| 2008                    | 0.24             | -                    | 0.89               | 4.57                 | 1.13                 | 4.57                 |
| 2009                    | 0.24             | -                    | 0.92               | 4.57                 | 1.16                 | 4.57                 |
| 2010                    | 0.26             | -                    | 1.09               | 4.57                 | 1.35                 | 4.57                 |

## Notes:

(1) These rates are per \$100 of assessed value for real estate and personal property.

(2) A town assessed levy on personal property ceased in fiscal year 1989.

**TOWN OF HERNDON, VIRGINIA**

**Table 9**

**PRINCIPAL PROPERTY TAXPAYERS  
CURRENT YEAR AND NINE YEARS AGO  
(Unaudited)**

| Taxpayer                          | 2010                         |      |                                                             |           | 2001                         |      |                                                             |
|-----------------------------------|------------------------------|------|-------------------------------------------------------------|-----------|------------------------------|------|-------------------------------------------------------------|
|                                   | Taxable<br>Assessed<br>Value | Rank | Percentage<br>of Total Town<br>Taxable<br>Assessed<br>Value |           | Taxable<br>Assessed<br>Value | Rank | Percentage<br>of Total Town<br>Taxable<br>Assessed<br>Value |
| BP New Dominion Technology        | \$ 113,314,110               | 1    | 2.83 %                                                      | \$        | -                            | -    | -                                                           |
| Inland American Herndon Worldgate | 98,414,490                   | 2    | 2.46                                                        |           | -                            | -    | -                                                           |
| New Dominion                      | 88,045,660                   | 3    | 2.20                                                        |           | -                            | -    | -                                                           |
| Washington Real Estate Investment | 70,541,220                   | 4    | 1.76                                                        |           | -                            | -    | -                                                           |
| Worldgate Center Owner LLC        | 69,171,950                   | 5    | 1.73                                                        |           | -                            | -    | -                                                           |
| MIVPO LLC                         | 67,250,700                   | 6    | 1.68                                                        |           | -                            | -    | -                                                           |
| RREEFAmerica Reit II              | 65,370,460                   | 7    | 1.63                                                        |           | -                            | -    | -                                                           |
| HMH Properties Inc                | 59,845,360                   | 8    | 1.50                                                        |           | -                            | -    | -                                                           |
| First Herndon Associates          | 59,243,480                   | 9    | 1.48                                                        |           | -                            | -    | -                                                           |
| EQR-Herndon LLC                   | 53,422,750                   | 10   | 1.33                                                        |           | -                            | -    | -                                                           |
| Monument Once LLC                 | -                            | -    | -                                                           |           | 60,423,115                   | 1    | 3.14 %                                                      |
| WGP Associates LLC                | -                            | -    | -                                                           |           | 57,460,555                   | 2    | 2.98                                                        |
| Boston Properties                 | -                            | -    | -                                                           |           | 55,728,015                   | 3    | 2.89                                                        |
| Fannie Mae                        | -                            | -    | -                                                           |           | 52,424,020                   | 4    | 2.72                                                        |
| CB Monument II, Inc.              | -                            | -    | -                                                           |           | 41,878,710                   | 5    | 2.17                                                        |
| Caleast Industrial                | -                            | -    | -                                                           |           | 41,031,420                   | 6    | 2.13                                                        |
| Worldgate Properties LLC          | -                            | -    | -                                                           |           | 40,778,070                   | 7    | 2.12                                                        |
| BF Real Estate US I LP            | -                            | -    | -                                                           |           | 35,085,860                   | 8    | 1.82                                                        |
| HMH Properties Inc                | -                            | -    | -                                                           |           | 34,456,495                   | 9    | 1.79                                                        |
| Northwest Federal Credit Union    | -                            | -    | -                                                           |           | 31,571,485                   | 10   | 1.64                                                        |
| <b>Total</b>                      | <b>\$ 744,620,180</b>        |      | <b>18.61 %</b>                                              | <b>\$</b> | <b>450,837,745</b>           |      | <b>23.39 %</b>                                              |

**Sources:**

Town of Herndon Department of Finance.

County of Fairfax Department of Tax Administration (Real Estate Division).

TOWN OF HERNDON, VIRGINIA

Table 10

**REAL PROPERTY TAX LEVIES AND COLLECTIONS  
LAST TEN FISCAL YEARS  
(Unaudited)**

| Fiscal Year<br>June 30, | Taxes Levied<br>for the<br>Fiscal Year (1) | Collected Within the<br>Fiscal Year of the Levy |                       | Collections in<br>Subsequent<br>Years | Total Collections to Date |                       |
|-------------------------|--------------------------------------------|-------------------------------------------------|-----------------------|---------------------------------------|---------------------------|-----------------------|
|                         |                                            | Amount                                          | Percentage<br>of Levy |                                       | Amount                    | Percentage<br>of Levy |
| 2001                    | \$ 6,168,226                               | \$ 6,055,420                                    | 98.17%                | \$ 112,806                            | \$ 6,168,226              | 100.00%               |
| 2002                    | 7,209,179                                  | 7,016,861                                       | 97.33%                | 192,318                               | 7,209,179                 | 100.00%               |
| 2003                    | 7,355,780                                  | 7,281,586                                       | 98.99%                | 74,194                                | 7,355,780                 | 100.00%               |
| 2004                    | 7,094,070                                  | 7,035,248                                       | 99.17%                | 58,822                                | 7,094,070                 | 100.00%               |
| 2005                    | 7,748,735                                  | 7,707,990                                       | 99.47%                | 40,745                                | 7,748,735                 | 100.00%               |
| 2006                    | 8,700,905                                  | 8,650,854                                       | 99.42%                | 50,051                                | 8,700,905                 | 100.00%               |
| 2007                    | 10,466,159                                 | 10,398,449                                      | 99.35%                | 67,704                                | 10,466,153                | 100.00%               |
| 2008                    | 11,033,590                                 | 10,982,504                                      | 99.54%                | 50,081                                | 11,032,585                | 99.99%                |
| 2009                    | 11,001,119                                 | 10,961,629                                      | 99.64%                | 34,273                                | 10,995,902                | 99.95%                |
| 2010                    | 10,309,077                                 | 9,970,734                                       | 96.72%                | N/A                                   | 9,970,734                 | 96.72%                |

Source:

Town of Herndon Finance Department.

Note:

(1) Abatements and supplements which relate to prior years are recorded as revenue collections (or refunds) in year of receipt. Records do not exist which separate current fiscal year levy collections from prior tax year abatements and supplements.

TOWN OF HERNDON, VIRGINIA

Table 11

RATIOS OF OUTSTANDING DEBT BY TYPE AND GENERAL BONDED DEBT OUTSTANDING  
LAST TEN FISCAL YEARS

(Unaudited)

(Unaudited)

| Fiscal Year<br>June 30, | Governmental<br>Activities     |                             | Business-Type<br>Activities |                   | Total<br>Primary<br>Government | Percentage of                    |                                | Debt<br>Per<br>Capita | General<br>Bonded<br>Debt<br>Outstanding |       | Percentage of |     | Debt<br>Per<br>Capita | General<br>Bonded<br>Debt<br>Outstanding |
|-------------------------|--------------------------------|-----------------------------|-----------------------------|-------------------|--------------------------------|----------------------------------|--------------------------------|-----------------------|------------------------------------------|-------|---------------|-----|-----------------------|------------------------------------------|
|                         | General<br>Obligation<br>Bonds | Capital Leases<br>and Notes | Revenue<br>Bonds            | Capital<br>Leases |                                | Per Capita<br>Personal<br>Income | General<br>Obligation<br>Bonds |                       | Actual Taxable<br>Value of<br>Property   |       |               |     |                       |                                          |
|                         |                                |                             |                             |                   |                                |                                  |                                |                       |                                          |       |               |     |                       |                                          |
| 2001                    | \$ 14,526,850                  | \$ 550,190                  | \$ 2,493,151                | \$ -              | \$ 17,570,191                  | 1.61%                            | \$                             | 807                   | \$ 14,526,850                            | 0.75% | \$            | 667 |                       |                                          |
| 2002                    | 13,642,617                     | 365,393                     | 2,207,384                   | -                 | 16,215,394                     | 1.42%                            |                                | 740                   | 13,642,617                               | 0.61% |               | 622 |                       |                                          |
| 2003                    | 12,514,596                     | 38,899                      | 1,915,404                   | -                 | 14,468,899                     | 1.22%                            |                                | 642                   | 12,514,596                               | 0.51% |               | 555 |                       |                                          |
| 2004                    | 19,907,070                     | -                           | 1,842,929                   | -                 | 21,749,999                     | 1.78%                            |                                | 964                   | 19,907,070                               | 0.79% |               | 882 |                       |                                          |
| 2005                    | 18,425,758                     | -                           | 1,764,242                   | -                 | 20,190,000                     | 1.52%                            |                                | 887                   | 18,425,758                               | 0.67% |               | 809 |                       |                                          |
| 2006                    | 21,714,445                     | 525,000                     | 1,685,555                   | -                 | 23,925,000                     | 1.68%                            |                                | 1,051                 | 21,714,445                               | 0.62% |               | 941 |                       |                                          |
| 2007                    | 20,565,203                     | 525,000                     | 3,364,797                   | -                 | 24,455,000                     | 1.66%                            |                                | 1,053                 | 20,565,203                               | 0.47% |               | 886 |                       |                                          |
| 2008                    | 18,793,509                     | 360,000                     | 3,221,491                   | -                 | 22,375,000                     | 1.41%                            |                                | 958                   | 18,793,509                               | 0.40% |               | 804 |                       |                                          |
| 2009                    | 17,243,886                     | 195,000                     | 3,076,114                   | -                 | 20,515,000                     | 1.23%                            |                                | 874                   | 17,243,886                               | 0.36% |               | 735 |                       |                                          |
| 2010                    | 18,009,369                     | 865,000                     | 3,420,631                   | -                 | 22,295,000                     | 1.32%                            |                                | 949                   | 18,009,369                               | 0.45% |               | 766 |                       |                                          |

Notes:

(1) Details regarding the town's outstanding debt may be found in the notes to the basic financial statements.

(2) Population and personal income data can be found in table 15.

(3) See table 7 for property value data.

## TOWN OF HERNDON, VIRGINIA

Table 12

**DIRECT AND OVERLAPPING GOVERNMENTAL ACTIVITIES DEBT**  
**YEAR ENDED JUNE 30, 2010**  
**(Unaudited)**

| Governmental Unit                        | Debt<br>Outstanding | Estimated<br>Percentage<br>Applicable | Estimated<br>Share of<br>Overlapping<br>Debt |
|------------------------------------------|---------------------|---------------------------------------|----------------------------------------------|
| Fairfax County, Virginia                 | \$ 1,997,045,000    | 1.8635%                               | \$ 37,214,871                                |
| Town Direct Debt                         |                     |                                       | <u>18,874,369</u>                            |
| <b>Total direct and overlapping debt</b> |                     |                                       | <u><u>\$ 56,089,240</u></u>                  |

## Sources:

(1) Town of Herndon Department of Finance and County of Fairfax Finance Department.

(2) Town of Herndon percentage of overlapping debt based on Real Estate assessed values of each respective entity.

## Table 13

## Table 13

127

(1) Net direct debt excludes debt service on general obligation bond issues in the Golf Course and the Chestnut Grove Cemetery Funds.

(2) Under the Constitution of Virginia, the town may not issue bonds in excess of 10% of assessed valuation. Self-supporting debt is not included in this calculation.

## TOWN OF HERNDON, VIRGINIA

Table 14

**BOND COVERAGE**  
**LAST TEN FISCAL YEARS**  
**(Unaudited)**

| Golf Course Fund        |                    |                       |                             |              |           |            |          |
|-------------------------|--------------------|-----------------------|-----------------------------|--------------|-----------|------------|----------|
| Fiscal Year<br>June 30, | Service<br>Charges | Operating<br>Expenses | Net<br>Available<br>Revenue | Debt Service |           |            | Coverage |
|                         |                    |                       |                             | Principal    | Interest  | Total      |          |
| 2001                    | \$ 1,536,740       | \$ 874,632            | \$ 662,108                  | \$ 203,850   | \$ 22,548 | \$ 226,398 | 2.92     |
| 2002                    | 1,654,976          | 952,850               | 702,126                     | 262,282      | 71,740    | 334,022    | 2.10     |
| 2003                    | 1,395,379          | 931,056               | 464,323                     | 266,221      | 58,770    | 324,991    | 1.43     |
| 2004                    | 1,471,822          | 1,136,972             | 334,850                     | 45,959       | 52,632    | 98,591     | 3.40     |
| 2005                    | 1,357,237          | 1,074,976             | 282,261                     | 49,900       | 51,069    | 100,969    | 2.80     |
| 2006                    | 1,293,184          | 1,181,895             | 111,289                     | 49,899       | 49,323    | 99,222     | 1.12     |
| 2007                    | 1,464,100          | 1,134,362             | 329,738                     | 51,212       | 47,527    | 98,739     | 3.34     |
| 2008                    | 1,576,985          | 1,303,023             | 273,962                     | 53,838       | 45,632    | 99,470     | 2.75     |
| 2009                    | 1,518,889          | 1,270,943             | 247,946                     | 55,152       | 43,559    | 98,711     | 2.51     |
| 2010                    | 1,512,540          | 1,306,977             | 205,563                     | 59,091       | 41,353    | 100,444    | 2.05     |

| Chestnut Grove Cemetery Fund |                    |                       |                             |              |           |           |          |
|------------------------------|--------------------|-----------------------|-----------------------------|--------------|-----------|-----------|----------|
| Fiscal Year<br>June 30,      | Service<br>Charges | Operating<br>Expenses | Net<br>Available<br>Revenue | Debt Service |           |           | Coverage |
|                              |                    |                       |                             | Principal    | Interest  | Total     |          |
| 2001                         | \$ 281,064         | \$ 226,980            | \$ 54,084                   | \$ -         | \$ 11,051 | \$ 11,051 | 4.89     |
| 2002                         | 269,526            | 214,612               | 54,914                      | 23,485       | 41,200    | 64,685    | 0.85     |
| 2003                         | 332,862            | 238,965               | 93,897                      | 25,758       | 31,189    | 56,947    | 1.65     |
| 2004                         | 310,216            | 264,399               | 45,817                      | 26,515       | 30,364    | 56,879    | 0.81     |
| 2005                         | 474,525            | 300,663               | 173,862                     | 28,788       | 29,463    | 58,251    | 2.98     |
| 2006                         | 469,000            | 369,329               | 99,671                      | 28,788       | 28,455    | 57,243    | 1.74     |
| 2007                         | 606,799            | 353,710               | 253,089                     | 29,546       | 27,419    | 56,965    | 4.44     |
| 2008                         | 472,053            | 415,793               | 56,260                      | 89,468       | 106,669   | 196,137   | 0.29     |
| 2009                         | 573,029            | 447,881               | 125,148                     | 90,225       | 104,730   | 194,955   | 0.64     |
| 2010                         | 616,522            | 466,123               | 150,399                     | 96,392       | 101,412   | 197,804   | 0.76     |

## Notes:

- (1) Utility service charges includes all revenues of the fund except gains on sale of capital assets.
- (2) Operating expenses are exclusive of depreciation and amortization, interest expense and losses on sale of capital assets.
- (3) The bonds for the Chestnut Grove Cemetery Fund were issued in fiscal years 2001 and 2007 with the first principal payments due in fiscal years 2002 and 2008, respectively.

**TOWN OF HERNDON, VIRGINIA**

**Table 15**

**DEMOGRAPHIC AND ECONOMIC STATISTICS  
LAST TEN FISCAL YEARS  
(Unaudited)**

| Fiscal Year<br>June 30, | Population | Personal<br>Income (000's) | Per Capita<br>Personal<br>Income | School<br>Enrollment | Unemployment<br>Rates (%) |
|-------------------------|------------|----------------------------|----------------------------------|----------------------|---------------------------|
|                         | (1)        | (2)                        | (2)                              | (3)                  | (4)                       |
| 2001                    | 21,784     | \$ 1,089,962               | \$ 50,035                        | 154,523              | 1.6                       |
| 2002                    | 21,925     | 1,138,587                  | 51,931                           | 158,331              | 2.5                       |
| 2003                    | 22,542     | 1,183,320                  | 52,494                           | 161,385              | 3.4                       |
| 2004                    | 22,564     | 1,222,224                  | 54,167                           | 163,286              | 3.1                       |
| 2005                    | 22,765     | 1,326,425                  | 58,266                           | 164,195              | 2.7                       |
| 2006                    | 23,087     | 1,428,139                  | 61,859                           | 164,408              | 2.5                       |
| 2007                    | 23,217     | 1,476,114                  | 63,579                           | 164,284              | 2.2                       |
| 2008                    | 23,367     | 1,581,736                  | 67,691                           | 166,307              | 3.2                       |
| 2009                    | 23,476     | 1,662,617                  | 70,822                           | 169,538              | 4.8                       |
| 2010                    | 23,496     | 1,691,289                  | 71,982                           | 169,538              | 5.1                       |

**Sources:**

(1) Town of Herndon, Community Development.

(2) Fairfax County Department of Systems Management for Human Services, U. S. Census Bureau's American Community Survey.

(3) Fairfax County Public Schools, Office of Finance.

(4) Virginia Employment Commission, Annual Unemployment Statistics (not seasonally adjusted).  
Rate is for Fairfax County as of June 30 of the fiscal year.

**TOWN OF HERNDON, VIRGINIA**

**Table 16**

**PRINCIPAL EMPLOYERS  
CURRENT YEAR AND NINE YEARS AGO  
(Unaudited)**

| Employer                              | 2010             | 2001             |
|---------------------------------------|------------------|------------------|
|                                       | Employment Range | Employment Range |
| Air Line Pilots Association           | 249-499          | -                |
| ITT Industries, Inc.                  | 249-499          | -                |
| Northwest Credit Union                | 249-499          | -                |
| Town of Herndon                       | 249-499          | -                |
| Worldgate Sport & Health Club         | 249-499          | -                |
| Airbus NA Customer Service, Inc       | 100-250          | -                |
| Autometric, Inc Boeing                | 100-250          | -                |
| Clear Wireless Broadband LLC          | 100-250          | -                |
| Drs Technical Service Inc             | 100-250          | -                |
| REI Systems                           | 100-250          | -                |
| Airbus Industries of N. America       | -                | Over 200         |
| Boeing Satellite Systems              | -                | Over 200         |
| Computer Associates                   | -                | Over 200         |
| Global One                            | -                | Over 200         |
| Logicon                               | -                | Over 200         |
| Oracle Corporation                    | -                | Over 200         |
| PSINet                                | -                | Over 200         |
| Salle Mae                             | -                | Over 200         |
| Science Applications Int. Corporation | -                | Over 200         |
| Town of Herndon                       | -                | Over 200         |

**Sources:**

Fairfax County Economic Development Authority.

Virginia Employment Commission.

Town of Herndon, Community Development and Finance Departments.



**TOWN OF HERNDON, VIRGINIA**

**[www.herndon-va.gov](http://www.herndon-va.gov)**

## TOWN OF HERNDON, VIRGINIA

Table 17

**FULL-TIME EQUIVALENT TOWN GOVERNMENT EMPLOYEES BY FUNCTION/PROGRAM**  
**LAST TEN FISCAL YEARS**  
**(Unaudited)**

| Function/Program                  | Fiscal Year June 30, |      |      |      |      |      |      |      |      |      |
|-----------------------------------|----------------------|------|------|------|------|------|------|------|------|------|
|                                   | 2001                 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
| Legislative                       | 3.3                  | 3.2  | 3.6  | 3.4  | 3.6  | 3.6  | 3.8  | 4.1  | 4.0  | 4.0  |
| Administration:                   |                      |      |      |      |      |      |      |      |      |      |
| Public information (1)            | N/A                  | N/A  | N/A  | 0.9  | 1.0  | 0.8  | 1.7  | 1.5  | 1.5  | 1.5  |
| Town manager                      | 2.1                  | 2.0  | 2.0  | 2.0  | 2.0  | 2.0  | 1.7  | 2.0  | 2.0  | 2.0  |
| Human resources                   | 3.8                  | 4.0  | 3.5  | 3.4  | 3.3  | 4.3  | 3.5  | 3.4  | 3.3  | 3.5  |
| Information services              | 3.9                  | 5.0  | 6.0  | 6.0  | 5.9  | 6.2  | 5.9  | 6.1  | 6.0  | 5.7  |
| Neighborhood resources (2)        | 3.8                  | 3.5  | 4.1  | 4.2  | 4.9  | 5.3  | 3.9  | 4.7  | 3.5  | -    |
| Town attorney                     | 2.4                  | 2.5  | 2.4  | 2.7  | 2.8  | 2.8  | 2.9  | 2.8  | 3.0  | 2.6  |
| Parks and recreation:             |                      |      |      |      |      |      |      |      |      |      |
| Administration                    | 6.2                  | 5.2  | 4.4  | 4.6  | 5.5  | 5.5  | 4.7  | 5.5  | 4.6  | 3.9  |
| Recreation programs               | 14.5                 | 15.2 | 16.4 | 16.2 | 15.8 | 15.9 | 19.5 | 20.1 | 19.3 | 17.7 |
| Community center operations       | 11.9                 | 13.0 | 13.4 | 13.7 | 12.9 | 11.9 | 12.3 | 15.9 | 17.0 | 15.4 |
| Aquatics programs and operations  | 12.8                 | 12.9 | 12.9 | 13.5 | 13.1 | 13.5 | 11.6 | 12.9 | 13.6 | 13.4 |
| Park operation and development    | 1.8                  | 2.1  | 2.0  | 1.9  | 2.0  | 2.3  | 1.6  | 1.9  | 1.1  | 1.2  |
| Finance:                          |                      |      |      |      |      |      |      |      |      |      |
| Administration                    | 1.6                  | 2.0  | 2.0  | 2.0  | 2.0  | 2.0  | 1.4  | 1.8  | 2.0  | 2.0  |
| Billing and accounting            | 4.6                  | 4.8  | 5.0  | 4.6  | 4.6  | 4.8  | 4.6  | 5.0  | 5.0  | 5.0  |
| Revenue                           | 2.0                  | 2.3  | 3.0  | 3.0  | 2.6  | 3.0  | 3.4  | 4.6  | 3.8  | 3.2  |
| Procurement                       | 1.0                  | 1.0  | 1.0  | 1.0  | 1.0  | 0.4  | 1.0  | 1.0  | 1.0  | 1.0  |
| Community development (2), (3)    | 14.8                 | 14.9 | 15.8 | 16.9 | 17.2 | 19.9 | 21.0 | 20.3 | 21.5 | 22.0 |
| Police:                           |                      |      |      |      |      |      |      |      |      |      |
| Field operations (4)              | 40.9                 | 43.1 | 47.0 | 50.8 | 48.5 | 50.5 | 51.3 | 46.1 | 45.6 | 45.4 |
| Support services                  | 25.4                 | 24.7 | 25.2 | 24.4 | 24.0 | 23.5 | 25.1 | 32.0 | 33.7 | 35.0 |
| Public works:                     |                      |      |      |      |      |      |      |      |      |      |
| Administration                    | 6.2                  | 6.0  | 5.5  | 6.1  | 6.9  | 7.1  | 6.2  | 8.2  | 8.2  | 8.1  |
| Engineering                       | 4.0                  | 3.8  | 3.8  | 4.8  | 3.9  | 3.8  | 4.2  | 4.6  | 5.0  | 5.0  |
| Program management                | 2.7                  | 4.6  | 3.9  | 2.3  | 3.2  | 3.1  | 3.0  | 2.0  | 2.8  | 3.0  |
| Building inspections              | 3.3                  | 3.9  | 3.9  | 4.5  | 5.0  | 4.4  | 4.5  | 5.2  | 5.2  | 4.8  |
| Building maintenance              | 6.4                  | 6.5  | 6.8  | 6.4  | 6.7  | 7.0  | 8.2  | 8.0  | 8.3  | 8.4  |
| Grounds maintenance               | 10.8                 | 11.1 | 10.6 | 11.5 | 10.5 | 10.4 | 10.1 | 10.1 | 10.4 | 10.5 |
| Street maintenance                | 6.8                  | 8.9  | 8.5  | 8.8  | 8.6  | 8.2  | 7.0  | 7.3  | 10.3 | 8.8  |
| Refuse/recycling                  | 15.9                 | 16.3 | 16.7 | 15.9 | 16.3 | 17.1 | 17.9 | 18.1 | 17.4 | 16.9 |
| Vehicle and equipment replacement | 9.2                  | 9.9  | 10.2 | 10.2 | 10.4 | 10.2 | 10.5 | 9.9  | 10.1 | 10.5 |
| Traffic engineering               | 2.7                  | 2.2  | 2.4  | 3.3  | 4.8  | 4.0  | 3.8  | 3.8  | 3.8  | 3.5  |
| Right-of-way inspections          | 2.5                  | 3.1  | 3.2  | 3.0  | 3.2  | 3.1  | 3.1  | 3.0  | 3.1  | 3.2  |



TOWN OF HERNDON, VIRGINIA

Table 18

OPERATING INDICATORS BY FUNCTION/PROGRAM  
LAST TEN FISCAL YEARS  
(Unaudited)

| Function/Program                                            | Fiscal Year June 30, |        |        |        |        |        |        |        |        |        |
|-------------------------------------------------------------|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                                                             | 2001                 | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   |
| Police:                                                     |                      |        |        |        |        |        |        |        |        |        |
| Calls for service                                           | 26,300               | 28,600 | 33,300 | 34,100 | 33,800 | 33,100 | 35,000 | 35,600 | 33,800 | 27,700 |
| Administration:                                             |                      |        |        |        |        |        |        |        |        |        |
| Number of recruitments                                      | 84                   | 54     | 74     | 69     | 95     | 78     | 86     | 158    | 93     | 78     |
| Building safety:                                            |                      |        |        |        |        |        |        |        |        |        |
| Total building permits                                      | 439                  | 249    | 278    | 546    | 661    | 685    | 361    | 310    | 168    | 342    |
| Total inspections performed                                 | 3,865                | 4,676  | 3,304  | 3,200  | 5,352  | 3,628  | 3,864  | 3,628  | 3,766  | 3,446  |
| Public service:                                             |                      |        |        |        |        |        |        |        |        |        |
| Refuse collected (tons)                                     | 5,971                | 6,068  | 7,071  | 6,368  | 6,380  | 6,704  | 6,362  | 5,817  | 5,655  | 5,868  |
| Recycle collected (residential and Recycling Center) (tons) | 2,196                | 2,613  | 2,886  | 1,407  | 2,345  | 2,340  | 2,584  | 2,737  | 2,427  | 2,245  |
| Parks and Recreation:                                       |                      |        |        |        |        |        |        |        |        |        |
| Recreation program attendance                               | 13,429               | 14,174 | 16,412 | 15,555 | 18,909 | 15,841 | 14,900 | 15,875 | 16,703 | 17,842 |
| Herndon Festival attendance                                 | 87,000               | 90,000 | 77,000 | 48,000 | 83,000 | 82,000 | 79,000 | 85,000 | 83,000 | 79,000 |
| Water and sewer:                                            |                      |        |        |        |        |        |        |        |        |        |
| New utility accounts                                        | 74                   | 84     | 111    | 130    | 246    | 72     | 26     | 30     | 24     | 10     |
| Average daily water consumption (mgd)                       | 2.25                 | 2.24   | 2.29   | 2.38   | 2.42   | 2.39   | 2.52   | 2.42   | 2.30   | 2.09   |
| Average daily sewage treatment (mgd)                        | 2.06                 | 2.85   | 3.61   | 2.78   | 2.77   | 2.58   | 2.48   | 2.39   | 2.40   | 2.58   |
| Golf Course:                                                |                      |        |        |        |        |        |        |        |        |        |
| Rounds played (18 and 9 hole)                               | 41,839               | 44,532 | 35,388 | 38,303 | 34,718 | 31,017 | 33,705 | 34,940 | 32,781 | 32,110 |
| Cemetery:                                                   |                      |        |        |        |        |        |        |        |        |        |
| Sites sold                                                  | 165                  | 142    | 154    | 150    | 216    | 164    | 164    | 139    | 147    | 184    |
| Interments performed                                        | 139                  | 108    | 134    | 122    | 139    | 140    | 144    | 102    | 133    | 174    |
| Sources:                                                    |                      |        |        |        |        |        |        |        |        |        |

Town of Herndon town Manager's Annual Reports for fiscal years 2001 through 2010.  
Town of Herndon Adopted Annual Budgets for fiscal years 2001 through 2010.  
Town of Herndon Department of Public Works.  
Town of Herndon Police Department.

**TOWN OF HERNDON, VIRGINIA**

**Table 19**

**CAPITAL ASSET STATISTICS BY FUNCTION/PROGRAM  
LAST TEN FISCAL YEARS  
(Unaudited)**

| Function/Program                   | Fiscal Year June 30, |      |      |      |      |      |      |      |      |      |
|------------------------------------|----------------------|------|------|------|------|------|------|------|------|------|
|                                    | 2001                 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
| Police:                            |                      |      |      |      |      |      |      |      |      |      |
| Stations                           | 1                    | 1    | 1    | 1    | 1    | 1    | 1    | 1    | 1    | 1    |
| Vehicles                           | 25                   | 25   | 25   | 27   | 28   | 31   | 33   | 35   | 38   | 39   |
| Refuse Collection:                 |                      |      |      |      |      |      |      |      |      |      |
| Collection trucks                  | 7                    | 7    | 7    | 7    | 8    | 8    | 8    | 8    | 8    | 8    |
| Other public works:                |                      |      |      |      |      |      |      |      |      |      |
| Vehicles/equipment maintained      | 356                  | 358  | 365  | 367  | 369  | 370  | 372  | 374  | 375  | 375  |
| Streets:                           |                      |      |      |      |      |      |      |      |      |      |
| Primary (miles)                    | 29.9                 | 29.9 | 29.9 | 29.9 | 29.9 | 29.9 | 29.9 | 29.9 | 29.9 | 29.9 |
| Secondary (miles)                  | 95.3                 | 96.8 | 96.8 | 96.9 | 98.1 | 98.1 | 98.1 | 98.1 | 98.1 | 98.1 |
| Parks & Recreation:                |                      |      |      |      |      |      |      |      |      |      |
| Parks - number of acres            | 96.0                 | 96.0 | 96.0 | 96.0 | 96.0 | 97.0 | 97.0 | 97.0 | 97.0 | 97.0 |
| Swimming pools                     | 1                    | 1    | 1    | 1    | 1    | 1    | 1    | 1    | 1    | 1    |
| Parks with playground equipment    | 6                    | 6    | 6    | 6    | 6    | 7    | 7    | 7    | 7    | 7    |
| Community centers                  | 1                    | 1    | 1    | 1    | 1    | 1    | 1    | 1    | 1    | 1    |
| Water:                             |                      |      |      |      |      |      |      |      |      |      |
| Water lines (miles)                | 78.0                 | 80.0 | 82.0 | 83.0 | 85.0 | 87.0 | 88.0 | 88.7 | 88.7 | 89.3 |
| Storage capacity (million gallons) | 3.3                  | 3.3  | 3.3  | 3.3  | 3.3  | 3.3  | 3.3  | 3.3  | 3.3  | 3.3  |
| Wastewater:                        |                      |      |      |      |      |      |      |      |      |      |
| Sanitary sewers (miles)            | 74.0                 | 75.0 | 76.0 | 77.0 | 78.0 | 80.0 | 80.8 | 81.3 | 81.3 | 81.8 |

**Sources:**

Town of Herndon town Manager's Annual Reports for fiscal years 2001 through 2010.  
Town of Herndon Adopted Annual Budgets for fiscal years 2001 through 2010.  
Town of Herndon Department of Public Works.



**TOWN OF HERNDON, VIRGINIA**

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**COMPLIANCE SECTION**

**TOWN OF HERNDON, VIRGINIA**

**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**  
**Year Ended June 30, 2010**

| Federal Grantor/State Pass-Through Grantor/<br>Program Title                                     | Federal<br>CFDA<br>Number | Expenditures   |
|--------------------------------------------------------------------------------------------------|---------------------------|----------------|
| <b>DEPARTMENT OF HOMELAND SECURITY:</b>                                                          |                           |                |
| <u>Pass-through payments:</u>                                                                    |                           |                |
| <u>VA Department of Emergency Management</u>                                                     |                           |                |
| Disaster Grants - Public Assistance                                                              | 97.036                    | \$ 214,002     |
| <b>Total Department of Homeland Security</b>                                                     |                           | <u>214,002</u> |
| <b>DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT:</b>                                              |                           |                |
| <u>Pass-through payments:</u>                                                                    |                           |                |
| <u>Office of Community Planning and Development:</u>                                             |                           |                |
| Community Development Block Grants                                                               | 14.218                    | <u>86,000</u>  |
| <b>Total Department of Housing and Urban Development</b>                                         |                           | <u>86,000</u>  |
| <b>DEPARTMENT OF JUSTICE, OFFICE OF JUSTICE PROGRAMS,<br/>BUREAU OF JUSTICE ASSISTANCE:</b>      |                           |                |
| <u>Direct payments:</u>                                                                          |                           |                |
| <u>Bureau of Justice Assistance:</u>                                                             |                           |                |
| Bulletproof Vest Partnership Program                                                             | 16.607                    | 4,125          |
| Edward Byrne Memorial Justice Assistance Grant Program                                           | 16.738                    | 2,030          |
| <u>Department of Justice:</u>                                                                    |                           |                |
| ARRA - Edward Byrne Memorial Justice Assistance Grant Program                                    | 16.804                    | 55,941         |
| <u>Pass-through payments:</u>                                                                    |                           |                |
| <u>Office of Juvenile Justice and Delinquency Prevention:</u>                                    |                           |                |
| Youth Gang Prevention                                                                            | 16.544                    | 171,718        |
| <u>Department of Justice:</u>                                                                    |                           |                |
| ARRA - Internet Crimes Against Children Task Force Program                                       | 16.800                    | <u>85,861</u>  |
| <b>Total Department of Justice, Office of Justice Programs,<br/>Bureau of Justice Assistance</b> |                           | <u>319,675</u> |

**TOWN OF HERNDON, VIRGINIA**

**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS  
Year Ended June 30, 2010**

| Federal Grantor/State Pass-Through Grantor/<br>Program Title | Federal<br>CFDA<br>Number | Expenditures             |
|--------------------------------------------------------------|---------------------------|--------------------------|
| <b>DEPARTMENT OF TRANSPORTATION:</b>                         |                           |                          |
| <u>Pass-through payments:</u>                                |                           |                          |
| <u>VA Department of Rail and Public Transportation:</u>      |                           |                          |
| Highway Planning and Construction                            | 20.205                    | \$ 257,371               |
| <u>VA Department of Transportation:</u>                      |                           |                          |
| Metropolitan Transportation Planning                         | 20.505                    | 39,962                   |
| <u>VA Department of Motor Vehicles:</u>                      |                           |                          |
| State and Community Highway Safety                           | 20.600                    | <u>34,708</u>            |
| <b>Total Department of Transportation</b>                    |                           | <u>332,041</u>           |
| <b>Total Federal Awards Expended</b>                         |                           | <u><u>\$ 951,718</u></u> |

See Note to Schedule of Expenditures of Federal Awards.

## TOWN OF HERNDON, VIRGINIA

### NOTE TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

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#### Note 1. Significant Accounting Policies

##### Basis of Presentation and Accounting

The accompanying Schedule of Expenditures of Federal Awards includes the federal grant activity of the Town of Herndon, Virginia and is presented on the modified accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

*Federal Financial Assistance* – The Single Audit Act Amendments of 1996 (Public Law 104-156) and OMB Circular A-133 define federal financial assistance as grants, loans, loan guarantees, property (including donated surplus property), cooperative agreements, interest subsidies, insurance, food commodities, direct appropriations or other assistance. Nonmonetary deferral assistance including food commodities is considered federal assistance and, therefore, is reported on the Schedule of Expenditures of Federal Awards. Federal financial assistance does not include direct federal cash assistance to individuals.

*Direct Payments* – Assistance received directly from the Federal government is classified as direct payments on the Schedule of Expenditures of Federal Awards.

*Pass-through Payments* – Assistance received in a pass-through relationship from entities other than the Federal government is classified as pass-through payments on the Schedule of Expenditures of Federal Awards.

*Major Programs* – The Single Audit Act Amendments of 1996 and OMB Circular A-133 establish the criteria to be used in defining major programs. Major programs for the town were determined using a risk-based approach in accordance with OMB Circular A-133.

*Catalog of Federal Domestic Assistance* – The Catalog of Federal Domestic Assistance (CFDA) is a government-wide compendium of individual federal programs. Each program included in the catalog is assigned a five-digit program identification number (CFDA Number), which is reflected in the accompanying schedule.

**INDEPENDENT AUDITORS' REPORT ON  
INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS  
BASED ON AN AUDIT OF FINANCIAL STATEMENTS  
PERFORMED IN ACCORDANCE WITH  
GOVERNMENT AUDITING STANDARDS**

To the Honorable Mayor and Members of Council  
Town of Herndon, Virginia  
Herndon, Virginia

We have audited the financial statements of the Town of Herndon, Virginia, (town) as of and for the year ended June 30, 2010, and have issued our report thereon dated November 22, 2010. We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the *Specifications for Audits of Counties, Cities and Towns*, issued by the Auditor of Public Accounts of the Commonwealth of Virginia.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the town's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the town's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the town's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the town's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control and financial reporting that we consider to be material weaknesses, as defined above.

### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the town's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions and specifications was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to management of the town in a separate letter dated November 22, 2010.

This report is intended solely for the information and use of Town Council, management, the Auditor of Public Accounts, and other federal and state agencies and is not intended to be and should not be used by anyone other than these specified parties.

PBGH, LLP

Harrisonburg, Virginia  
November 22, 2010

**INDEPENDENT AUDITORS' REPORT ON COMPLIANCE  
WITH REQUIREMENTS APPLICABLE TO EACH MAJOR  
PROGRAM AND INTERNAL CONTROL OVER COMPLIANCE  
IN ACCORDANCE WITH OMB CIRCULAR A-133**

To the Honorable Mayor and Members of Council  
Town of Herndon, Virginia  
Herndon, Virginia

Compliance

We have audited the compliance of the Town of Herndon, Virginia's (town) with the types of compliance requirements described in the U. S. Office of Management and Budget (OMB) Circular A-133, *Compliance Supplement* and the *Specifications for Audits of Counties, Cities, and Towns*, issued by the Auditor of Public Accounts of the Commonwealth of Virginia that are applicable to each of its major federal programs for the year ended June 30, 2010. The town's major federal programs are identified in the Summary of Independent Auditors' Results section of the accompanying Schedule of Findings and Questioned Costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major Federal programs is the responsibility of the town's management. Our responsibility is to express an opinion on the town's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*; and the *Specifications for Audits of Counties, Cities, and Towns*, issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Those standards, specifications, and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the town's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the town's compliance with those requirements.

In our opinion, the town complied, in all material respects, with the requirements referred to above that are applicable to each of its major federal programs for the year ended June 30, 2010.

### Internal Control Over Compliance

The management of the town is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, we considered the town's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133 but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the town's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of the Town Council, management, the Auditor of Public Accounts, and other federal and state agencies, and is not intended to be and should not be used by anyone other than these specified parties.

PBGH, LW

Harrisonburg, Virginia  
November 22, 2010

## TOWN OF HERNDON, VIRGINIA

**SCHEDULE OF FINDINGS AND QUESTIONED COSTS**  
**Year Ended June 30, 2010**

**I. SUMMARY OF INDEPENDENT AUDITORS' RESULTS**

## Financial Statements

Type of auditors' report issued: Unqualified

Internal control over financial reporting:

|                                                                                       |           |                            |
|---------------------------------------------------------------------------------------|-----------|----------------------------|
| Material weaknesses identified                                                        | _____ Yes | <u>  √  </u> No            |
| Significant deficiencies identified that are not considered to be material weaknesses | _____ Yes | <u>  √  </u> None Reported |
| Noncompliance material to financial statements noted                                  | _____ Yes | <u>  √  </u> No            |

## Federal awards

Internal control over major programs:

|                                                                                       |           |                            |
|---------------------------------------------------------------------------------------|-----------|----------------------------|
| Material weaknesses identified                                                        | _____ Yes | <u>  √  </u> No            |
| Significant deficiencies identified that are not considered to be material weaknesses | _____ Yes | <u>  √  </u> None Reported |

Type of auditors' report issued on compliance for major programs: Unqualified

|                                                                                                                    |           |                 |
|--------------------------------------------------------------------------------------------------------------------|-----------|-----------------|
| Any audit findings disclosed that are required to be reported in accordance with section 510(a) of Circular A-133? | _____ Yes | <u>  √  </u> No |
|--------------------------------------------------------------------------------------------------------------------|-----------|-----------------|

Identification of major programs:

| CFDA Number | Name of Federal Program or Cluster  |
|-------------|-------------------------------------|
| 16.544      | Youth Gang Prevention               |
| 20.205      | Highway Planning and Construction   |
| 97.036      | Disaster Grants – Public Assistance |

Dollar threshold used to distinguish between type A and type B programs \$ 300,000

Auditee qualified as low-risk auditee? \_\_\_\_\_ Yes   √   No

TOWN OF HERNDON, VIRGINIA

**SCHEDULE OF FINDINGS AND QUESTIONED COSTS**  
**Year Ended June 30, 2010**

II. FINDINGS RELATING TO THE FINANCIAL STATEMENT AUDIT AS REQUIRED  
TO BE REPORTED IN ACCORDANCE WITH GENERALLY ACCEPTED AUDITING  
STANDARDS

A. Significant Deficiencies in Internal Control

None Reported

B. Compliance Findings

None

III. FINDINGS AND QUESTIONED COSTS FOR FEDERAL AWARDS

None

**TOWN OF HERNDON, VIRGINIA**  
**SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS**  
**Year Ended June 30, 2010**

There was no single audit performed in the prior year, therefore, there are no prior audit findings to report.



**TOWN OF HERNDON, VIRGINIA**

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